

Appendix K: Efforts to Promote Renewable Energy Exports

In Ex-Im Bank's 2002 reauthorization process, Congress added to Ex-Im Bank's Charter the requirement to report on efforts to promote renewable energy exports.

During 2003, Ex-Im Bank staff participated in a number of outreach and marketing events intended to promote renewable energy exports. Participation in these events involved organizing panels, making presentations, meeting with individual exporters and meeting potential buyers. These events included:

1. A workshop entitled "Financing Environmental Exports" at Ex-Im Bank's April 2003 Annual Conference, which included guest speakers from GE Wind and the Solar Energy Industries Association.
2. The American Wind Energy Association Annual Conference in Austin, TX in May 2003.
3. A panel on "Financing International Sales" for the Solar Energy Industries Association Annual Conference in Austin, TX in June 2003.
4. A panel on "Financing Solar Energy Projects" for the American Solar Energy Society in October 2003 in Phoenix, AZ.
5. Two "reverse trade missions" for the National Hydropower Association, meeting with potential buyers from India and Mexico.

In addition, Bank staff engaged in efforts to explore policy and technical issues related to supporting renewable energy exports. These meetings included:

1. Convening a meeting of the Bank's Renewable Energy Exports Advisory Committee in October 2003.
2. Participating in an October 2003 meeting in London sponsored by the United Nations Environment Program that explored ECA financing of renewable energy exports and projects. The meeting included officials from other ECAs and renewable energy project sponsors.
3. Participating in the Fourth International Workshop on Large-scale Integration of Wind Power in Denmark during October 2003. This technical workshop analyzed the current state and future direction of large wind generation farms and impacts on the existing electric power infrastructure.

