

**Minnesota**

**1997**

Issued March 2000

EC97W42A-MN(RV)

**1997 Economic Census**

*Wholesale Trade*

Geographic Area Series



**U S C E N S U S B U R E A U**

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

### Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
-	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.

3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNESOTA</b>								
42	<b>Wholesale trade .....</b>	<b>9 348</b>	<b>99 444 542</b>	<b>5 023 965</b>	<b>1 187 070</b>	<b>131 787</b>	<b>10 030 356</b>	<b>5 799 832</b>	<b>6 199 262</b>
	Wholesaler distributors and jobbers .....	6 702	44 193 426	3 539 497	827 533	100 604	6 797 725	4 084 947	4 361 234
	Importers .....	118	1 240 378	82 134	19 966	2 057	203 268	208 523	242 290
	Exporters .....	113	2 874 753	36 114	8 342	967	84 384	106 394	85 781
	Own brand importer-marketers .....	40	D	D	D	f	D	D	D
	Terminal grain elevators .....	17	D	D	D	e	D	D	D
	Country grain elevators .....	306	3 780 837	98 156	24 425	3 166	281 897	409 336	419 908
	Assemblers of farm products, except country grain elevators .....	85	919 005	19 380	4 777	822	40 488	20 312	20 665
	Sales branches (with stock) .....	287	8 918 018	422 380	102 355	8 660	1 090 820	864 494	957 700
	Sales offices (without stock) .....	259	20 112 118	423 242	105 939	6 858	809 188	—	—
	Auction companies .....	26	1 220 071	15 180	3 284	1 048	30 089	577	463
	Brokers .....	194	2 825 245	59 142	13 938	1 245	98 691	1 145	1 124
	Commission merchants .....	141	699 201	20 072	4 371	476	37 580	2 184	2 048
	Import agents .....	10	D	D	D	b	D	D	D
	Export agents .....	14	D	D	D	b	D	D	D
	Manufacturers' agents .....	1 036	8 880 652	251 886	58 714	4 546	430 639	8 696	9 409
421	Wholesale trade, durable goods .....	6 103	51 757 793	3 383 536	792 900	83 584	6 476 338	3 541 296	3 859 628
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	570	10 066 751	240 715	57 239	7 699	432 297	363 693	382 036
42111	Automobile & other motor vehicle whlse .....	154	8 513 068	109 532	24 371	3 148	175 586	164 394	172 234
421110	Automobile & other motor vehicle whlse .....	154	8 513 068	109 532	24 371	3 148	175 586	164 394	172 234
4211101	Automobile & motorcycle whlse .....	62	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whlse .....	11	109 285	7 318	1 062	178	13 671	18 606	17 291
4211103	Light truck & van (14,000 lb or less) whlse .....	16	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whlse .....	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlse .....	58	926 013	66 952	14 910	1 699	96 063	124 419	130 673
42112	Motor vehicle supplies & new parts whlse .....	256	1 272 915	95 560	24 639	3 152	180 951	152 793	161 408
421120	Motor vehicle supplies & new parts whlse .....	256	1 272 915	95 560	24 639	3 152	180 951	152 793	161 408
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	79	412 583	27 465	6 423	1 060	56 568	54 106	57 233
4211202	Motor vehicle supplies & new parts—jobbers .....	162	841 399	65 167	17 485	1 970	117 981	96 488	102 341
4211203	Petroleum products marketing equipment whlse .....	15	18 933	2 928	731	122	6 402	2 199	1 834
42113	Tire & tube whlse .....	31	D	D	D	e	D	D	D
421130	Tire & tube whlse .....	31	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whlse ...	129	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whlse .	129	D	D	D	f	D	D	D
4212	Furniture & home furnishings whlse ...	324	1 928 915	126 840	27 500	3 124	252 554	74 883	81 828
42121	Furniture whlse .....	175	989 415	81 785	17 101	1 772	147 802	40 371	43 062
421210	Furniture whlse .....	175	989 415	81 785	17 101	1 772	147 802	40 371	43 062
4212101	Household & lawn furniture whlse .....	77	222 428	10 070	2 297	276	21 018	8 969	9 771
4212102	Office & business furniture whlse .....	98	766 987	71 715	14 804	1 496	126 784	31 402	33 291
42122	Home furnishings whlse .....	149	939 500	45 055	10 399	1 352	104 752	34 512	38 766
421220	Home furnishings whlse .....	149	939 500	45 055	10 399	1 352	104 752	34 512	38 766
4212201	Household china, glassware, & crockery whlse .....	37	247 864	15 896	3 712	472	41 763	12 988	13 599
4212202	Linens, domestics, draperies, & curtains whlse .....	30	321 648	8 989	1 859	251	17 477	5 464	6 552
4212203	Floor coverings whlse .....	28	207 806	11 848	2 695	298	28 053	11 976	14 067
4212204	Other home furnishings whlse ..	54	162 182	8 322	2 133	331	17 459	4 084	4 548
4213	Lumber & other construction materials whlse .....	278	3 238 433	161 884	29 397	3 794	334 661	220 641	238 715
42131	Lumber, plywood, millwork, & wood panel whlse .....	153	2 426 527	115 380	19 548	2 621	216 133	177 740	185 308
421310	Lumber, plywood, millwork, & wood panel whlse .....	153	2 426 527	115 380	19 548	2 621	216 133	177 740	185 308
4213101	Lumber without yard whlse .....	34	364 721	13 965	3 430	311	22 618	25 513	29 202
4213102	Lumber with yard whlse .....	32	385 614	23 189	5 173	548	44 252	41 902	43 878
4213103	Plywood, veneer, millwork, & wood panel whlse .....	87	1 676 192	78 226	10 945	1 762	149 263	110 325	112 228
42132	Brick, stone, & related construction materials whlse .....	53	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whlse .....	53	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlse .....	22	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whlse .....	18	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whlse .....	13	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlse .....	38	366 455	17 397	4 025	477	58 242	24 420	34 597
421330	Roofing, siding, & insulation material whlse .....	38	366 455	17 397	4 025	477	58 242	24 420	34 597
4213301	Roofing, siding, & insulation material whlse .....	38	366 455	17 397	4 025	477	58 242	24 420	34 597

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNESOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse—Con.								
42139	Other construction materials whse ..	34	D	D	D	e	D	D	D
421390	Other construction materials whse .....	34	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whse .....	8	D	D	D	c	D	D	D
4213902	Other construction materials whse .....	26	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	1 052	10 699 941	1 082 605	265 599	23 997	2 105 059	651 175	768 049
42141	Photographic equipment & supplies whse .....	25	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whse.....	25	D	D	D	e	D	D	D
42142	Office equipment whse.....	122	719 444	136 727	34 222	3 258	194 090	69 557	73 259
421420	Office equipment whse.....	122	719 444	136 727	34 222	3 258	194 090	69 557	73 259
42143	Computer & computer peripheral equipment & software whse.....	436	6 588 601	583 580	144 393	12 648	996 107	302 503	313 856
421430	Computer & computer peripheral equipment & software whse.....	436	6 588 601	583 580	144 393	12 648	996 107	302 503	313 856
4214301	Computer & peripheral equipment whse.....	357	6 156 927	528 433	133 688	11 524	894 195	253 556	257 142
42143011	Computers & peripheral equipment for resale .....	142	2 575 117	134 703	35 766	2 781	231 318	80 239	83 487
42143012	Computers & peripheral equipment for end use .....	215	3 581 810	393 730	97 922	8 743	662 877	173 317	173 655
4214302	Computer software (packaged) whse .....	79	431 674	55 147	10 705	1 124	101 912	48 947	56 714
42144	Other commercial equipment whse ..	122	550 154	53 813	12 647	1 525	103 169	40 971	45 991
421440	Other commercial equipment whse .....	122	550 154	53 813	12 647	1 525	103 169	40 971	45 991
4214401	Restaurant & hotel equipment & supplies whse .....	67	267 864	27 289	6 526	837	51 728	22 434	26 291
4214402	Store machines & equipment whse .....	55	282 290	26 524	6 121	688	51 441	18 537	19 700
42145	Medical, dental, & hospital equipment & supplies whse ..	240	2 156 651	239 251	56 832	4 376	672 245	192 522	284 317
421450	Medical, dental, & hospital equipment & supplies whse .....	240	2 156 651	239 251	56 832	4 376	672 245	192 522	284 317
4214501	Surgical, medical, & hospital supplies whse .....	215	2 016 216	222 019	52 626	3 927	630 946	179 988	269 914
4214502	Dental equipment & supplies whse .....	25	140 435	17 232	4 206	449	41 299	12 534	14 403
42146	Ophthalmic goods whse.....	40	182 346	18 515	4 977	713	39 244	6 285	6 684
421460	Ophthalmic goods whse.....	40	182 346	18 515	4 977	713	39 244	6 285	6 684
42149	Other professional equipment & supplies whse .....	67	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whse .....	67	D	D	D	g	D	D	D
4214901	Religious & school supplies whse .....	11	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whse .....	56	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whse .....	193	2 279 850	124 277	29 758	3 118	262 249	197 307	217 619
42151	Metal service centers & offices .....	184	2 155 063	121 255	29 191	3 070	254 995	195 670	215 967
421510	Metal service centers & offices .....	184	2 155 063	121 255	29 191	3 070	254 995	195 670	215 967
4215101	Ferrous metal service centers & sales offices .....	147	D	D	D	h	D	D	D
42151011	Ferrous metal service centers .....	91	1 554 526	96 464	23 835	2 481	203 828	184 440	201 697
42151012	Ferrous metal sales offices .....	56	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	37	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers .....	26	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices .....	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whse ..	9	124 787	3 022	567	48	7 254	1 637	1 652
421520	Coal & other mineral & ore whse ..	9	124 787	3 022	567	48	7 254	1 637	1 652
4215201	Coal whse .....	5	D	D	D	b	D	D	D
4216	Electrical goods whse .....	818	7 426 570	432 605	107 571	10 111	786 307	287 546	305 746
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	295	2 180 451	112 076	25 514	2 753	195 496	84 644	87 953
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	295	2 180 451	112 076	25 514	2 753	195 496	84 644	87 953
42162	Electrical appliance, television & radio set whse .....	69	1 153 905	45 082	9 851	1 063	96 777	23 023	28 073
421620	Electrical appliance, television & radio set whse .....	69	1 153 905	45 082	9 851	1 063	96 777	23 023	28 073

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MINNESOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
42169	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle .....	454	4 092 214	275 447	72 206	6 295	494 034	179 879	189 720
421690	Other electronic parts & equipment whsle .....	454	4 092 214	275 447	72 206	6 295	494 034	179 879	189 720
4216901	Communications equipment & supplies whsle .....	185	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	269	D	D	D	h	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	427	2 034 589	171 763	38 296	4 362	301 226	155 940	175 851
42171	Hardware whsle .....	213	991 062	89 693	20 507	2 505	160 551	92 104	102 565
421710	Hardware whsle .....	213	991 062	89 693	20 507	2 505	160 551	92 104	102 565
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	112	598 378	34 840	7 827	828	60 468	22 768	26 946
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	112	598 378	34 840	7 827	828	60 468	22 768	26 946
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	75	349 461	40 805	8 494	893	69 926	36 293	39 144
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	75	349 461	40 805	8 494	893	69 926	36 293	39 144
42174	Refrigeration equipment & supplies whsle .....	27	95 688	6 425	1 468	136	10 281	4 775	7 196
421740	Refrigeration equipment & supplies whsle .....	27	95 688	6 425	1 468	136	10 281	4 775	7 196
4218	Machinery, equipment, & supplies whsle .....	1 706	10 335 898	801 608	181 365	19 755	1 465 143	1 287 173	1 379 045
42181	Construction & mining (except petroleum) machinery & equip whsle .....	118	924 548	89 003	21 595	2 007	150 090	326 888	333 290
421810	Construction & mining (except petroleum) machinery & equip whsle .....	118	924 548	89 003	21 595	2 007	150 090	326 888	333 290
42182	Farm & garden machinery & equipment whsle .....	471	3 422 643	164 580	37 801	5 405	298 981	579 072	634 003
421820	Farm & garden machinery & equipment whsle .....	471	3 422 643	164 580	37 801	5 405	298 981	579 072	634 003
4218201	Farm machinery & equipment—farm dealers .....	367	1 313 919	110 626	25 042	3 983	200 254	384 262	443 943
4218202	Farm machinery & equipment—whsle distributors .....	82	1 922 419	43 959	10 313	1 124	78 554	175 024	170 100
4218203	Lawn & garden machinery & equipment whsle .....	22	186 305	9 995	2 446	298	20 173	19 786	19 960
42183	Industrial machinery & equipment whsle .....	699	4 279 169	356 855	76 811	7 426	672 607	210 869	230 943
421830	Industrial machinery & equipment whsle .....	699	4 279 169	356 855	76 811	7 426	672 607	210 869	230 943
4218301	Food-processing machinery & equipment whsle .....	36	85 714	8 930	2 259	191	15 540	5 044	4 758
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	74	407 052	46 605	10 728	929	79 441	37 871	39 861
42183021	Hydraulic & pneumatic pumps & motors whsle .....	30	144 195	19 399	4 356	361	35 911	14 656	15 583
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	44	262 857	27 206	6 372	568	43 530	23 215	24 278
4218303	General-purpose industrial machinery & equipment whsle .....	232	2 439 270	166 836	33 020	3 279	342 248	79 741	94 432
4218304	Metalworking machinery & equipment whsle .....	84	370 442	30 601	6 906	584	49 023	16 549	17 670
4218305	Materials handling equipment whsle .....	95	379 065	54 072	12 004	1 252	88 717	28 637	28 694
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	168	D	D	D	g	D	D	D
42184	Industrial supplies whsle .....	272	1 109 399	129 156	29 884	3 109	233 980	122 081	128 772
421840	Industrial supplies whsle .....	272	1 109 399	129 156	29 884	3 109	233 980	122 081	128 772
4218401	General-line industrial supplies whsle .....	35	81 176	9 228	1 645	294	16 198	7 406	8 218
4218402	Mechanical power transmission supplies whsle .....	55	303 782	23 453	5 530	613	43 654	21 872	23 165
4218403	Welding supplies whsle .....	41	97 206	15 384	3 374	401	30 497	9 358	9 631
4218404	Industrial containers & supplies whsle .....	37	118 933	12 170	2 605	322	27 127	6 406	5 966
4218405	Industrial valves & fittings (except fluid-power) whsle .....	17	105 358	12 986	3 040	255	24 617	12 864	12 827
4218406	Other industrial supplies whsle .....	87	402 944	55 935	13 690	1 224	91 887	64 175	68 965

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	<b>MINNESOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42185	Service establishment equipment & supplies whlse.....	101	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whlse.....	101	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whlse...	21	85 458	11 265	2 849	345	18 583	4 863	5 406
4218502	Custodial, janitors' equipment & supplies whlse.....	31	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whlse...	9	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whlse...	40	122 314	13 394	3 139	340	24 359	13 456	13 925
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	45	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whlse .....	45	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whlse...	20	67 785	4 182	895	129	7 123	5 369	7 274
4218602	Marine machinery, equipment, & supplies whlse.....	11	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whlse.....	14	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whlse ...	735	3 746 846	241 239	56 175	7 624	536 842	302 938	310 739
42191	Sporting & recreational goods & supplies whlse.....	198	1 217 512	91 944	22 911	2 652	199 522	165 862	170 753
421910	Sporting & recreational goods & supplies whlse.....	198	1 217 512	91 944	22 911	2 652	199 522	165 862	170 753
42192	Toy & hobby goods & supplies whlse .....	75	259 735	11 994	3 007	405	32 331	12 357	14 921
421920	Toy & hobby goods & supplies whlse .....	75	259 735	11 994	3 007	405	32 331	12 357	14 921
42193	Recyclable material whlse .....	180	554 053	62 972	13 391	1 980	153 049	31 058	33 136
421930	Recyclable material whlse .....	180	554 053	62 972	13 391	1 980	153 049	31 058	33 136
4219301	Iron & steel scrap processors & dealers .....	77	266 617	26 548	5 678	779	64 614	13 050	16 012
42193011	Iron & steel scrap processors (using power processing equipment).....	53	243 703	21 739	4 634	667	57 147	12 833	15 732
42193012	Iron & steel scrap processors (not using power processing equip) .....	24	22 914	4 809	1 044	112	7 467	217	280
4219302	Recyclable paper & paperboard whlse .....	28	92 657	14 412	2 719	344	27 965	2 402	2 177
4219303	Other recyclable material whlse .....	75	194 779	22 012	4 994	857	60 470	15 606	14 947
42194	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	75	166 503	13 885	3 355	807	26 602	36 314	33 154
421940	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	75	166 503	13 885	3 355	807	26 602	36 314	33 154
4219401	Jewelry, watch, diamonds, precious stone, & silverware whlse .....	69	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whlse .....	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlse .....	207	1 549 043	60 444	13 511	1 780	125 338	57 347	58 775
421990	Other miscellaneous durable goods whlse .....	207	1 549 043	60 444	13 511	1 780	125 338	57 347	58 775
4219902	Forest products (except lumber) whlse .....	26	16 987	1 990	491	105	4 524	176	197
4219903	General merchandise (durable goods) whlse .....	65	D	D	D	e	D	D	D
4219904	Prerecorded media whlse .....	51	1 069 918	33 227	7 490	967	70 600	25 525	28 653
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlse .....	39	896 670	24 195	5 589	734	51 279	17 233	18 794
42199042	Prerecorded video tapes whlse .....	12	173 248	9 032	1 901	233	19 321	8 292	9 859
4219905	Fire extinguishers & fire safety equipment whlse .....	15	22 305	3 865	880	98	6 434	772	699
4219906	Other durable goods whlse .....	47	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	3 245	47 686 749	1 640 429	394 170	48 203	3 554 018	2 258 536	2 339 634
4221	Paper & paper product whlse .....	303	3 053 853	151 534	37 492	4 112	276 147	135 408	129 894
42211	Printing & writing paper whlse .....	48	D	D	D	f	D	D	D
422110	Printing & writing paper whlse .....	48	D	D	D	f	D	D	D
42212	Stationery & office supplies whlse .....	159	766 843	69 725	17 166	2 150	133 512	50 534	49 744
422120	Stationery & office supplies whlse .....	159	766 843	69 725	17 166	2 150	133 512	50 534	49 744
42213	Industrial & personal service paper whlse .....	96	D	D	D	g	D	D	D
422130	Industrial & personal service paper whlse .....	96	D	D	D	g	D	D	D

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	<b>MINNESOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle .....	114	3 500 680	111 261	29 005	2 941	258 818	281 647	291 434
42221	Drugs, & druggists' sundries whsle .....	114	3 500 680	111 261	29 005	2 941	258 818	281 647	291 434
422210	Drugs, & druggists' sundries whsle .....	114	3 500 680	111 261	29 005	2 941	258 818	281 647	291 434
4222101	General-line drugs whsle .....	49	1 895 387	41 043	9 579	1 427	112 506	219 003	224 725
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	65	1 605 293	70 218	19 426	1 514	146 312	62 644	66 709
4223	Apparel, piece goods, & notions whsle .....	248	860 875	50 946	11 967	1 776	120 484	74 583	72 301
42231	Piece goods, notions, & other dry goods whsle .....	57	114 017	11 150	2 842	441	23 722	8 185	7 058
422310	Piece goods, notions, & other dry goods whsle .....	57	114 017	11 150	2 842	441	23 722	8 185	7 058
4223101	Piece goods—jobbers .....	44	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle .....	13	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	87	296 326	21 075	5 144	554	46 515	24 264	18 829
422320	Men's & boys' clothing & furnishings whsle .....	87	296 326	21 075	5 144	554	46 515	24 264	18 829
42233	Women's, children's, & infants' clothing & accessories whsle .....	83	175 677	11 897	2 428	608	26 475	15 813	16 666
422330	Women's, children's, & infants' clothing & accessories whsle .....	83	175 677	11 897	2 428	608	26 475	15 813	16 666
42234	Footwear whsle .....	21	274 855	6 824	1 553	173	23 772	26 321	29 748
422340	Footwear whsle .....	21	274 855	6 824	1 553	173	23 772	26 321	29 748
4224	Grocery & related products whsle .....	654	14 103 054	544 017	127 431	15 673	1 106 934	441 734	446 360
42241	General-line grocery whsle .....	53	3 432 444	136 600	31 734	3 438	264 976	178 604	184 970
422410	General-line grocery whsle, voluntary group .....	53	3 432 444	136 600	31 734	3 438	264 976	178 604	184 970
4224103	General-line grocery whsle .....	6	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle .....	44	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	71	1 662 240	56 408	14 488	1 489	119 868	71 947	71 347
422420	Packaged frozen food whsle .....	71	1 662 240	56 408	14 488	1 489	119 868	71 947	71 347
42243	Dairy products, (except dried or canned) whsle .....	73	1 254 936	35 424	8 248	1 022	67 508	20 400	21 137
422430	Dairy products, (except dried or canned) whsle .....	73	1 254 936	35 424	8 248	1 022	67 508	20 400	21 137
4224301	Raw milk whsle .....	14	108 636	2 941	697	166	7 986	1 552	1 958
4224302	Dairy product (except raw milk) whsle .....	59	1 146 300	32 483	7 551	856	59 522	18 848	19 179
42244	Poultry & poultry product whsle .....	21	496 698	12 296	2 628	301	30 761	3 156	2 899
422440	Poultry & poultry product whsle .....	21	496 698	12 296	2 628	301	30 761	3 156	2 899
4224402	Poultry & poultry product (except live) whsle .....	19	D	D	D	e	D	D	D
42245	Confectionery whsle .....	53	760 088	47 097	11 054	1 521	79 466	25 743	24 997
422450	Confectionery whsle .....	53	760 088	47 097	11 054	1 521	79 466	25 743	24 997
42246	Fish & seafood whsle .....	11	D	D	D	b	D	D	D
422460	Fish & seafood whsle .....	11	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	56	1 037 936	27 629	6 512	787	85 876	16 390	20 494
422470	Meat & meat product whsle .....	56	1 037 936	27 629	6 512	787	85 876	16 390	20 494
42248	Fresh fruit & vegetable whsle .....	79	798 646	53 477	10 990	1 739	92 345	7 541	8 405
422480	Fresh fruit & vegetable whsle .....	79	798 646	53 477	10 990	1 739	92 345	7 541	8 405
42249	Other grocery & related products whsle .....	237	D	D	D	i	D	D	D
422490	Other grocery & related products whsle .....	237	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle .....	25	117 776	8 910	2 014	302	17 281	2 746	2 824
4224902	Bread & baked goods whsle .....	37	151 229	7 439	1 771	316	17 485	2 485	2 544
4224903	Soft drinks whsle .....	44	565 803	51 440	11 838	1 768	117 709	7 545	8 327
4224904	Canned goods whsle .....	24	773 000	20 252	4 667	581	34 700	3 932	4 280
4224905	Food & beverage basic materials whsle .....	15	107 988	4 953	1 288	107	9 785	2 844	2 560
4224906	Other grocery specialties whsle .....	92	D	D	D	9	D	D	D
4225	Farm-product raw material whsle .....	545	14 095 767	166 619	41 127	5 355	434 999	592 556	622 565
42251	Grain & field bean whsle .....	433	12 045 123	152 052	36 782	4 540	402 955	582 449	610 453
422510	Grain & field bean whsle .....	433	12 045 123	152 052	36 782	4 540	402 955	582 449	610 453
42252	Livestock whsle .....	90	D	D	D	f	D	D	D
422520	Livestock whsle .....	90	D	D	D	f	D	D	D
42259	Other farm product raw material whsle .....	22	D	D	D	c	D	D	D
422590	Other farm product raw material whsle .....	22	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle .....	17	D	D	D	b	D	D	D

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MINNESOTA—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whse .....	273	1 697 058	134 970	31 046	3 328	267 404	92 156	98 772
42261	Plastics materials & basic forms & shapes whse .....	101	489 356	41 303	9 365	1 187	81 276	33 390	35 720
422610	Plastics materials & basic forms & shapes whse .....	101	489 356	41 303	9 365	1 187	81 276	33 390	35 720
42269	Other chemical & allied products whse .....	172	1 207 702	93 667	21 681	2 141	186 128	58 766	63 052
422690	Other chemical & allied products whse .....	172	1 207 702	93 667	21 681	2 141	186 128	58 766	63 052
4226901	Industrial gases (except LP) whse .....	12	47 151	7 129	1 784	190	15 615	3 946	3 964
4226902	Other chemical & allied products whse .....	160	1 160 551	86 538	19 897	1 951	170 513	54 820	59 088
4227	Petroleum & petroleum products whse .....	260	3 746 938	76 056	20 228	2 914	185 511	148 538	153 288
42271	Petroleum bulk stations & terminals .....	194	2 759 097	59 546	15 021	2 350	151 373	136 036	135 134
422710	Petroleum bulk stations & terminals .....	194	2 759 097	59 546	15 021	2 350	151 373	136 036	135 134
4227101	Petroleum bulk stations & terminals (except LP) .....	176	2 431 593	50 302	12 335	2 113	127 964	74 301	73 031
42271011	Petroleum bulk stations (except LP) .....	160	D	D	D	g	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	16	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	18	327 504	9 244	2 686	237	23 409	61 735	62 103
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	66	987 841	16 510	5 207	564	34 138	12 502	18 154
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	66	987 841	16 510	5 207	564	34 138	12 502	18 154
4228	Beer, wine, & distilled alcoholic beverage whse .....	103	1 042 306	86 145	19 626	2 286	156 120	108 595	108 889
42281	Beer & ale whse .....	77	493 835	52 509	11 720	1 460	105 276	27 912	26 545
422810	Beer & ale whse .....	77	493 835	52 509	11 720	1 460	105 276	27 912	26 545
42282	Wine & distilled alcoholic beverage whse .....	26	548 471	33 636	7 906	826	50 844	80 683	82 344
422820	Wine & distilled alcoholic beverage whse .....	26	548 471	33 636	7 906	826	50 844	80 683	82 344
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	26	548 471	33 636	7 906	826	50 844	80 683	82 344
4229	Miscellaneous nondurable goods whse .....	745	5 586 218	318 881	76 248	9 818	747 601	383 319	416 131
42291	Farm supplies whse .....	295	2 592 800	90 894	21 477	2 959	224 324	230 729	257 337
422910	Farm supplies whse .....	295	2 592 800	90 894	21 477	2 959	224 324	230 729	257 337
4229101	Farm supplies—farm dealers .....	159	802 335	24 628	4 851	923	73 514	31 636	33 303
4229102	Farm supplies—whse distributors .....	136	1 790 465	66 266	16 626	2 036	150 810	199 093	224 034
42292	Book, periodical, & newspaper whse .....	90	508 198	92 347	23 074	2 373	162 811	25 522	27 971
422920	Book, periodical, & newspaper whse .....	90	508 198	92 347	23 074	2 373	162 811	25 522	27 971
42293	Flower, nursery stock, & florists' supplies whse .....	50	90 765	13 712	2 882	609	25 405	9 254	9 118
422930	Flower, nursery stock, & florists' supplies whse .....	50	90 765	13 712	2 882	609	25 405	9 254	9 118
42294	Tobacco & tobacco product whse .....	28	1 129 788	34 521	8 260	1 150	69 471	27 912	31 376
422940	Tobacco & tobacco product whse .....	28	1 129 788	34 521	8 260	1 150	69 471	27 912	31 376
42295	Paint, varnish, & supplies whse .....	35	132 171	8 837	2 076	233	25 972	4 461	4 724
422950	Paint, varnish, & supplies whse .....	35	132 171	8 837	2 076	233	25 972	4 461	4 724
4229501	Paint, varnish, & supplies whse .....	35	132 171	8 837	2 076	233	25 972	4 461	4 724
42299	Other miscellaneous nondurable goods whse .....	247	1 132 496	78 570	18 479	2 494	239 618	85 441	85 605
422990	Other miscellaneous nondurable goods whse .....	247	1 132 496	78 570	18 479	2 494	239 618	85 441	85 605
4229901	Art goods whse .....	102	D	D	18 479	g	D	D	D
4229902	General merchandise (nondurable goods) whse .....	52	170 694	18 273	4 860	643	31 631	27 837	19 344
4229904	Other nondurable goods whse .....	90	D	D	D	f	D	D	D
	<b>Merchant wholesalers.....</b>	<b>7 381</b>	<b>56 577 712</b>	<b>3 827 058</b>	<b>896 973</b>	<b>108 876</b>	<b>7 524 433</b>	<b>4 922 736</b>	<b>5 228 507</b>
421	Wholesale trade, durable goods .....	4 724	23 453 338	2 518 352	586 860	69 050	4 668 213	2 945 631	3 174 225

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	<b>MINNESOTA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	503	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whlsl .....	132	1 176 700	87 672	19 104	2 322	136 645	164 309	167 681
421110	Automobile & other motor vehicle whlsl .....	132	1 176 700	87 672	19 104	2 322	136 645	164 309	167 681
4211101	Automobile & motorcycle whlsl .....	49	D	D	D	e	136 645	D	D
4211102	Bus & recreational vehicle whlsl .....	11	109 285	7 318	1 062	178	13 671	18 606	17 291
4211103	Light truck & van (14,000 lb or less) whlsl .....	12	21 684	2 805	582	82	4 205	3 469	3 442
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whlsl .....	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	53	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	217	695 544	70 459	18 896	2 679	135 597	143 664	150 897
421120	Motor vehicle supplies & new parts whlsl .....	217	695 544	70 459	18 896	2 679	135 597	143 664	150 897
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	67	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	137	353 239	43 182	12 536	1 583	78 952	88 972	93 524
4211203	Petroleum products marketing equipment whlsl .....	13	D	D	D	c	D	D	D
42113	Tire & tube whlsl .....	25	D	D	D	e	D	D	D
421130	Tire & tube whlsl .....	25	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whlsl .....	129	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whlsl .....	129	D	D	D	f	D	D	D
4212	Furniture & home furnishings whlsl .....	185	735 760	101 335	21 411	2 517	190 917	67 748	73 844
42121	Furniture whlsl .....	99	477 840	66 968	13 455	1 424	112 933	35 403	36 718
421210	Furniture whlsl .....	99	477 840	66 968	13 455	1 424	112 933	35 403	36 718
4212101	Household & lawn furniture whlsl .....	33	52 238	5 565	1 376	173	11 532	7 765	8 594
4212102	Office & business furniture whlsl .....	66	425 602	61 403	12 079	1 251	101 401	27 638	28 124
42122	Home furnishings whlsl .....	86	257 920	34 367	7 956	1 093	77 984	32 345	37 126
421220	Home furnishings whlsl .....	86	257 920	34 367	7 956	1 093	77 984	32 345	37 126
4212201	Household china, glassware, & crockery whlsl .....	22	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whlsl .....	13	53 254	6 829	1 439	201	12 843	5 309	6 403
4212203	Floor coverings whlsl .....	20	92 257	9 567	2 137	241	18 269	10 184	12 706
4212204	Other home furnishings whlsl .....	31	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	197	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	113	970 675	68 576	15 510	1 882	124 554	87 666	91 746
421310	Lumber, plywood, millwork, & wood panel whlsl .....	113	970 675	68 576	15 510	1 882	124 554	87 666	91 746
4213101	Lumber without yard whlsl .....	28	D	D	D	c	D	D	D
4213102	Lumber with yard whlsl .....	31	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	54	279 939	34 674	7 654	1 109	63 048	30 279	30 861
42132	Brick, stone, & related construction materials whlsl .....	35	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whlsl .....	35	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlsl .....	11	12 996	1 932	928	127	3 990	2 111	1 897
4213202	Sand, gravel, & stone whlsl .....	16	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whlsl .....	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	22	132 564	10 474	2 440	272	26 355	13 488	13 043
421330	Roofing, siding, & insulation material whlsl .....	22	132 564	10 474	2 440	272	26 355	13 488	13 043
4213301	Roofing, siding, & insulation material whlsl .....	22	132 564	10 474	2 440	272	26 355	13 488	13 043
42139	Other construction materials whlsl .....	27	D	D	D	c	D	D	D
421390	Other construction materials whlsl .....	27	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whlsl .....	6	D	D	D	c	D	D	D
4213902	Other construction materials whlsl .....	21	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	861	6 184 316	767 173	180 551	19 734	1 321 234	522 463	542 912
42141	Photographic equipment & supplies whlsl .....	19	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whlsl .....	19	D	D	D	e	D	D	D
42142	Office equipment whlsl .....	110	D	D	D	h	D	D	D
421420	Office equipment whlsl .....	110	D	D	D	h	D	D	D

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	<b>MINNESOTA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse—Con.								
42143	Computer & computer peripheral equipment & software whlse.....	370	3 860 580	416 974	96 484	10 369	689 792	291 314	303 402
421430	Computer & computer peripheral equipment & software whlse.....	370	3 860 580	416 974	96 484	10 369	689 792	291 314	303 402
4214301	Computer & peripheral equipment whlse.....	302	3 496 427	368 694	87 597	9 365	597 499	242 394	246 702
42143011	Computers & peripheral equipment for resale .....	117	921 251	84 100	21 060	2 090	149 719	72 743	76 779
42143012	Computers & peripheral equipment for end use.....	185	2 575 176	284 594	66 537	7 275	447 780	169 651	169 923
4214302	Computer software (packaged) whlse .....	68	364 153	48 280	8 887	1 004	92 293	48 920	56 700
42144	Other commercial equipment whlse .	94	442 139	49 915	11 631	1 416	96 120	39 689	45 708
421440	Other commercial equipment whlse .....	94	442 139	49 915	11 631	1 416	96 120	39 689	45 708
4214401	Restaurant & hotel equipment & supplies whlse.....	47	182 119	24 183	5 793	765	45 965	22 363	26 197
4214402	Store machines & equipment whlse .....	47	260 020	25 732	5 838	651	50 155	17 326	19 511
42145	Medical, dental, & hospital equipment & supplies whlse .....	183	908 442	138 089	33 485	3 358	269 232	88 513	81 979
421450	Medical, dental, & hospital equipment & supplies whlse.....	183	908 442	138 089	33 485	3 358	269 232	88 513	81 979
4214501	Surgical, medical, & hospital supplies whlse.....	158	768 007	120 857	29 279	2 909	227 933	75 979	67 576
4214502	Dental equipment & supplies whlse .....	25	140 435	17 232	4 206	449	41 299	12 534	14 403
42146	Ophthalmic goods whlse .....	30	103 339	11 487	2 881	531	21 149	4 873	5 442
421460	Ophthalmic goods whlse .....	30	103 339	11 487	2 881	531	21 149	4 873	5 442
42149	Other professional equipment & supplies whlse.....	55	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whlse .....	55	D	D	D	f	D	D	D
4214901	Religious & school supplies whlse .....	55	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whlse .....	47	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	134	1 683 765	103 441	25 028	2 670	217 023	175 898	195 872
42151	Metal service centers & offices .....	126	D	D	D	h	D	D	D
421510	Metal service centers & offices .....	126	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices .....	98	1 458 616	92 929	22 824	2 401	193 315	167 273	184 795
42151011	Ferrous metal service centers .....	80	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices...	18	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	28	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	24	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whlse ...	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whlse .....	8	D	D	D	b	D	D	D
4215201	Coal whlse .....	5	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	503	2 799 316	292 615	71 688	8 034	557 974	264 356	282 150
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	164	690 563	71 394	16 252	1 936	127 492	73 407	76 774
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	164	690 563	71 394	16 252	1 936	127 492	73 407	76 774
42162	Electrical appliance, television & radio set whlse .....	45	380 843	26 495	6 094	874	65 279	22 967	28 012
421620	Electrical appliance, television & radio set whlse .....	45	380 843	26 495	6 094	874	65 279	22 967	28 012
42169	Other electronic parts & equipment whlse .....	294	1 727 910	194 726	49 342	5 224	365 203	167 982	177 364
421690	Other electronic parts & equipment whlse .....	294	1 727 910	194 726	49 342	5 224	365 203	167 982	177 364
4216901	Communications equipment & supplies whlse .....	137	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whlse .....	157	D	D	D	h	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	325	1 061 172	133 925	29 890	3 623	237 145	149 176	169 496
42171	Hardware whlse .....	177	630 386	78 430	18 168	2 290	141 748	91 462	101 809
421710	Hardware whlse .....	177	630 386	78 430	18 168	2 290	141 748	91 462	101 809
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	66	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlse .....	66	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	62	260 501	32 618	6 508	754	55 427	35 031	37 880
421730	Warm air heating & air-conditioning equipment & supplies whlse .....	62	260 501	32 618	6 508	754	55 427	35 031	37 880

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<b>MINNESOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse—Con.								
42174	Refrigeration equipment & supplies whse .....	20	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whse.....	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	1 421	5 483 430	609 404	139 434	16 306	1 117 356	1 003 301	1 123 232
42181	Construction & mining (except petroleum) machinery & equip whse .....	107	764 409	83 060	19 953	1 889	140 323	263 275	295 174
421810	Construction & mining (except petroleum) machinery & equip whse .....	107	764 409	83 060	19 953	1 889	140 323	263 275	295 174
42182	Farm & garden machinery & equipment whse .....	438	D	D	D	h	D	D	D
421820	Farm & garden machinery & equipment whse .....	438	D	D	D	h	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	363	D	D	D	h	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	63	127 355	14 441	3 456	517	24 888	21 263	21 980
4218203	Lawn & garden machinery & equipment whse.....	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	524	2 128 990	246 092	54 775	5 611	466 356	199 914	219 752
421830	Industrial machinery & equipment whse .....	524	2 128 990	246 092	54 775	5 611	466 356	199 914	219 752
4218301	Food-processing machinery & equipment whse .....	26	55 874	7 065	1 862	146	12 635	4 386	4 087
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	62	313 283	42 578	9 755	826	71 314	32 558	34 453
42183021	Hydraulic & pneumatic pumps & motors whse .....	24	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	38	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whse ..	168	811 637	80 643	16 734	1 951	181 449	78 434	93 173
4218304	Metalworking machinery & equipment whse .....	59	258 849	24 548	5 621	474	39 537	15 689	16 567
4218305	Materials handling equipment whse .....	80	328 041	50 591	10 827	1 184	82 281	28 544	28 637
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse ..	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse.....	120	D	D	D	f	D	D	D
42184	Industrial supplies whse .....	227	763 338	95 127	21 229	2 496	177 381	77 221	82 521
421840	Industrial supplies whse .....	227	763 338	95 127	21 229	2 496	177 381	77 221	82 521
4218401	General-line industrial supplies whse .....	31	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whse .....	46	179 490	19 368	4 583	532	36 435	21 483	22 776
4218403	Welding supplies whse .....	33	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whse .....	32	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whse .....	12	74 315	8 732	2 323	178	15 209	11 640	11 412
4218406	Other industrial supplies whse ..	73	250 718	33 731	7 625	851	59 319	22 200	25 704
42185	Service establishment equipment & supplies whse .....	87	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whse .....	87	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whse ..	18	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	27	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse ..	7	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whse ..	35	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	38	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	38	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whse .....	17	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whse .....	9	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whse .....	12	D	D	D	e	D	D	D

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MINNESOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse ...	595	2 146 472	219 073	51 400	7 197	492 243	301 227	309 190
42191	Sporting & recreational goods & supplies whse.....	142	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whse.....	142	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whse .....	58	80 326	10 149	2 304	361	25 385	11 856	14 666
421920	Toy & hobby goods & supplies whse .....	58	80 326	10 149	2 304	361	25 385	11 856	14 666
42193	Recyclable material whse .....	173	D	D	D	g	D	D	D
421930	Recyclable material whse .....	173	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers .....	73	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	51	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) .....	22	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whse .....	27	D	D	D	e	D	D	D
4219303	Other recyclable material whse .....	73	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	64	147 428	13 091	3 175	796	25 014	36 306	33 137
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	64	147 428	13 091	3 175	796	25 014	36 306	33 137
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	59	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whse .....	158	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whse .....	158	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whse .....	22	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse .....	45	D	D	D	c	D	D	D
4219904	Prerecorded media whse .....	41	D	D	D	f	D	D	D
42199042	Compact discs/prerecorded audio tapes, & phonograph records whse .....	29	D	D	D	f	D	D	D
4219905	Prerecorded video tapes whse .....	12	173 248	9 032	1 901	233	19 321	8 292	9 859
4219906	Fire extinguishers & fire safety equipment whse .....	11	D	D	D	b	D	D	D
	Other durable goods whse.....	37	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	2 657	33 124 374	1 308 706	310 113	39 826	2 856 220	1 977 105	2 054 282
4221	Paper & paper product whse .....	234	1 576 420	123 547	30 487	3 470	222 181	121 353	116 220
42211	Printing & writing paper whse .....	35	D	D	D	f	D	D	D
422110	Printing & writing paper whse .....	35	D	D	D	f	D	D	D
42212	Stationery & office supplies whse .....	119	562 031	55 747	13 717	1 807	105 069	40 917	41 319
422120	Stationery & office supplies whse .....	119	562 031	55 747	13 717	1 807	105 069	40 917	41 319
42213	Industrial & personal service paper whse .....	80	D	D	D	g	D	D	D
422130	Industrial & personal service paper whse .....	80	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whse .....	98	2 299 230	73 440	17 730	2 105	195 207	239 007	247 182
42221	Drugs, & druggists' sundries whse .....	98	2 299 230	73 440	17 730	2 105	195 207	239 007	247 182
422210	Drugs, & druggists' sundries whse .....	98	2 299 230	73 440	17 730	2 105	195 207	239 007	247 182
4222101	General-line drugs whse .....	49	1 895 387	41 043	17 730	2 105	195 207	239 007	247 182
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	49	403 843	32 397	8 151	678	82 701	20 004	22 457
4223	Apparel, piece goods, & notions whse .....	166	524 819	41 997	9 876	1 538	101 486	73 777	71 367
42231	Piece goods, notions, & other dry goods whse .....	43	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whse .....	43	D	D	D	e	D	D	D
4223101	Piece goods—jobbers .....	32	D	D	D	e	D	D	D
4223102	Notions & other dry goods whse .....	11	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse .....	60	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whse .....	60	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse .....	52	97 681	9 323	1 841	514	21 600	15 783	16 650
422330	Women's, children's, & infants' clothing & accessories whse .....	52	97 681	9 323	1 841	514	21 600	15 783	16 650
42234	Footwear whse.....	11	D	D	D	c	D	D	D
422340	Footwear whse.....	11	D	D	D	c	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

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<b>MINNESOTA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	482	7 021 721	387 065	89 284	11 690	780 805	377 333	379 769
42241	General-line grocery whsle .....	38	2 873 953	127 956	29 744	3 203	248 555	178 604	184 953
422410	General-line grocery whsle .....	38	2 873 953	127 956	29 744	3 203	248 555	178 604	184 953
4224103	General-line grocery whsle, voluntary group .....	6	D	D	D	g	D	D	D
	Other general-line grocery whsle .....	29	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	46	D	D	D	g	D	D	D
422420	Packaged frozen food whsle .....	46	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	55	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	55	D	D	D	f	D	D	D
4224301	Raw milk whsle .....	14	108 636	2 941	697	166	7 986	1 552	1 958
4224302	Dairy product (except raw milk) whsle .....	41	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle .....	16	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle .....	16	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	14	D	D	D	c	D	D	D
42245	Confectionery whsle .....	33	220 490	22 719	5 124	866	44 712	25 669	24 928
422450	Confectionery whsle .....	33	220 490	22 719	5 124	866	44 712	25 669	24 928
42246	Fish & seafood whsle .....	8	7 937	720	179	42	1 566	236	295
422460	Fish & seafood whsle .....	8	7 937	720	179	42	1 566	236	295
42247	Meat & meat product whsle .....	47	D	D	D	f	D	D	D
422470	Meat & meat product whsle .....	47	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle .....	72	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle .....	72	D	D	D	g	D	D	D
42249	Other grocery & related products whsle .....	167	1 422 828	93 071	22 459	3 165	213 152	98 714	92 105
422490	Other grocery & related products whsle .....	167	1 422 828	93 071	22 459	3 165	213 152	98 714	92 105
4224901	Coffee, tea, & spice whsle .....	19	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle .....	22	13 584	2 549	565	147	4 408	408	476
4224903	Soft drinks whsle .....	34	220 441	24 848	5 711	990	68 257	6 128	6 938
4224904	Canned goods whsle .....	16	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .....	70	1 100 708	56 817	14 189	1 758	122 809	85 531	77 982
4225	Farm-product raw material whsle .....	502	13 527 196	159 603	39 507	4 861	421 861	592 234	622 281
42251	Grain & field bean whsle .....	419	D	D	D	h	D	D	D
422510	Grain & field bean whsle .....	419	D	D	D	h	D	D	D
42252	Livestock whsle .....	64	D	D	D	c	D	D	D
422520	Livestock whsle .....	64	D	D	D	c	D	D	D
42259	Other farm product raw material whsle .....	19	D	D	D	c	D	D	D
422590	Other farm product raw material whsle .....	19	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle .....	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	202	772 795	101 025	22 610	2 497	197 870	67 637	73 214
42261	Plastics materials & basic forms & shapes whsle .....	69	D	D	D	f	D	D	D
422610	Plastics materials & basic forms & shapes whsle .....	69	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle .....	133	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle .....	133	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle .....	10	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	123	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle .....	235	2 301 576	64 764	16 951	2 609	155 297	66 943	68 858
42271	Petroleum bulk stations & terminals .....	178	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals .....	178	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	164	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP) .....	157	D	D	D	g	D	D	D
42271012	Liquefied petroleum bulk stations & terminals .....	7	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	14	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	57	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	57	D	D	D	f	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNESOTA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whlsls.....	97	D	D	D	g	D	D	D
42281	Beer & ale whlsls.....	77	493 835	52 509	11 720	1 460	105 276	27 912	26 545
422810	Beer & ale whlsls.....	77	493 835	52 509	11 720	1 460	105 276	27 912	26 545
42282	Wine & distilled alcoholic beverage whlsls .....	20	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whlsls .....	20	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whlsls .....	20	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whlsls .....	641	D	D	D	i	D	D	D
42291	Farm supplies whlsls .....	269	2 137 139	79 106	18 658	2 610	194 275	180 825	210 888
422910	Farm supplies whlsls .....	269	2 137 139	79 106	18 658	2 610	194 275	180 825	210 888
4229101	Farm supplies—farm dealers .....	155	771 500	23 242	4 522	863	70 024	23 720	26 426
4229102	Farm supplies—whlsls distributors .....	114	1 365 639	55 864	14 136	1 747	124 251	157 105	184 462
42292	Book, periodical, & newspaper whlsls .....	70	317 998	73 690	18 029	2 063	113 817	25 136	27 519
422920	Book, periodical, & newspaper whlsls .....	70	317 998	73 690	18 029	2 063	113 817	25 136	27 519
42293	Flower, nursery stock, & florists' supplies whlsls .....	45	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whlsls .....	45	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whlsls .....	26	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whlsls .....	26	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whlsls .....	22	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whlsls .....	22	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whlsls .....	22	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whlsls .....	209	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whlsls .....	209	D	D	D	g	D	D	D
4229901	Art goods whlsls .....	81	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whlsls .....	46	D	D	D	f	D	D	D
4229904	Other nondurable goods whlsls .....	79	D	D	D	f	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>546</b>	<b>29 030 136</b>	<b>845 622</b>	<b>208 294</b>	<b>15 518</b>	<b>1 900 008</b>	<b>864 494</b>	<b>957 700</b>
421	Wholesale trade, durable goods .....	332	18 292 285	595 032	143 013	9 463	1 349 804	585 684	675 187
4211	Motor vehicle & motor vehicle parts & supplies whlsls .....	24	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whlsls .....	9	6 368 830	9 285	2 591	153	14 737	6	4 414
421110	Automobile & other motor vehicle whlsls .....	9	6 368 830	9 285	2 591	153	14 737	6	4 414
4211103	Light truck & van (14,000 lb or less) whlsls .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsls .....	11	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whlsls .....	11	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	9	D	D	D	e	D	D	D
4212	Furniture & home furnishings whlsls .....	13	D	D	D	e	D	D	D
42121	Furniture whlsls .....	9	283 139	8 080	2 155	201	23 050	4 942	6 317
421210	Furniture whlsls .....	9	283 139	8 080	2 155	201	23 050	4 942	6 317
4212102	Office & business furniture whlsls .....	5	D	D	D	c	D	D	D
42122	Home furnishings whlsls .....	4	D	D	D	b	D	D	D
421220	Home furnishings whlsls .....	4	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whlsls .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsls .....	38	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsls .....	12	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsls .....	12	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsls .....	7	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whlsls .....	17	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whlsls .....	17	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlsls .....	10	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whlsls .....	5	D	D	D	b	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

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	<b>MINNESOTA—Con.</b>								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse—Con.								
42133	Roofing, siding, & insulation material whse .....	8	206 481	5 861	1 344	182	29 552	10 794	21 401
421330	Roofing, siding, & insulation material whse .....	8	206 481	5 861	1 344	182	29 552	10 794	21 401
4213301	Roofing, siding, & insulation material whse .....	8	206 481	5 861	1 344	182	29 552	10 794	21 401
4214	Professional & commercial equipment & supplies whse.....	64	2 574 599	267 191	71 656	3 510	707 704	128 134	224 532
42142	Office equipment whse .....	8	D	D	D	f	D	D	D
421420	Office equipment whse .....	8	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	34	1 034 624	131 680	37 289	1 780	254 174	10 815	10 151
421430	Computer & computer peripheral equipment & software whse.....	34	1 034 624	131 680	37 289	1 780	254 174	10 815	10 151
4214301	Computer & peripheral equipment whse .....	32	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use .....	22	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	13	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	13	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	13	D	D	D	f	D	D	D
42146	Ophthalmic goods whse .....	4	D	D	D	c	D	D	D
421460	Ophthalmic goods whse .....	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	18	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	17	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	14	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	10	D	D	D	c	D	D	D
4216	Electrical goods whse .....	76	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	30	682 832	13 868	3 299	288	24 055	10 756	10 753
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	30	682 832	13 868	3 299	288	24 055	10 756	10 753
42169	Other electronic parts & equipment whse .....	45	1 001 196	44 136	13 554	567	72 106	11 332	11 634
421690	Other electronic parts & equipment whse .....	45	1 001 196	44 136	13 554	567	72 106	11 332	11 634
4216901	Communications equipment & supplies whse .....	27	208 236	33 494	10 655	431	50 637	4 036	4 402
4216902	Electronic parts (excluding communications equipment) whse .....	18	792 960	10 642	2 899	136	21 469	7 296	7 232
4217	Hardware, & plumbing & heating equipment & supplies whse .....	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	76	3 896 468	149 226	32 187	2 672	271 576	278 093	249 811
42182	Farm & garden machinery & equipment whse .....	12	1 792 336	31 426	7 211	686	56 764	157 389	153 217
421820	Farm & garden machinery & equipment whse .....	12	1 792 336	31 426	7 211	686	56 764	157 389	153 217
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	10	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whse .....	33	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whse .....	33	D	D	D	g	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	9	D	D	D	g	D	D	D
4218307	Other industrial machinery & equipment whse .....	13	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	24	240 721	28 933	7 581	512	46 319	44 440	45 757
421840	Industrial supplies whse .....	24	240 721	28 933	7 581	512	46 319	44 440	45 757
4218402	Mechanical power transmission supplies whse .....	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .....	6	D	D	D	e	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNESOTA—Con.</b>								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42185	Service establishment equipment & supplies whlse.....	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whlse.....	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whlse...	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whlse...	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlse .....	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whlse .....	8	D	D	D	b	D	D	D
4219904	Prerecorded media whlse .....	7	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	214	10 737 851	250 590	65 281	6 055	550 204	278 810	282 513
4221	Paper & paper product whlse.....	31	D	D	D	f	D	D	D
42211	Printing & writing paper whlse .....	11	D	D	D	c	D	D	D
422110	Printing & writing paper whlse .....	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whlse .....	16	D	D	D	c	D	D	D
422120	Stationery & office supplies whlse .....	16	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whlse .....	6	1 077 690	34 509	10 511	797	59 253	42 640	44 252
42221	Drugs, & druggists' sundries whlse .....	6	1 077 690	34 509	10 511	797	59 253	42 640	44 252
422210	Drugs, & druggists' sundries whlse .....	6	1 077 690	34 509	10 511	797	59 253	42 640	44 252
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse .....	6	1 077 690	34 509	10 511	797	59 253	42 640	44 252
4223	Apparel, piece goods, & notions whlse .....	9	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	72	5 033 461	114 088	28 383	2 833	249 178	63 770	65 965
42242	Packaged frozen food whlse .....	8	732 155	15 873	4 755	341	37 117	37 829	39 071
422420	Packaged frozen food whlse .....	8	732 155	15 873	4 755	341	37 117	37 829	39 071
42243	Dairy products, (except dried or canned) whlse.....	13	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whlse .....	13	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whlse .....	13	D	D	D	c	D	D	D
42244	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whlse .....	1	D	D	D	b	D	D	D
42245	Confectionery whlse.....	6	D	D	D	f	D	D	D
422450	Confectionery whlse.....	6	D	D	D	f	D	D	D
42247	Meat & meat product whlse .....	4	634 188	8 082	2 017	148	53 024	2 536	2 614
422470	Meat & meat product whlse .....	4	634 188	8 082	2 017	148	53 024	2 536	2 614
42249	Other grocery & related products whlse .....	39	2 287 321	57 345	13 648	1 519	109 317	16 817	17 468
422490	Other grocery & related products whlse .....	39	2 287 321	57 345	13 648	1 519	109 317	16 817	17 468
4224901	Coffee, tea, & spice whlse .....	5	86 947	3 783	912	149	7 665	1 207	1 122
4224902	Bread & baked goods whlse .....	9	134 950	4 763	1 181	159	12 764	2 077	2 068
4224903	Soft drinks whlse .....	8	D	D	D	f	D	D	D
4224906	Other grocery specialties whlse .....	13	1 641 820	20 000	4 809	380	34 424	10 448	11 056
4226	Chemical & allied products whlse .....	36	D	D	D	f	D	D	D
42269	Other chemical & allied products whlse .....	27	D	D	D	f	D	D	D
422690	Other chemical & allied products whlse .....	27	D	D	D	f	D	D	D
4226902	Other chemical & allied products whlse .....	25	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whlse .....	20	1 438 672	11 021	3 130	293	29 636	81 565	84 405
42271	Petroleum bulk stations & terminals .....	14	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals .....	14	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	c	D	D	D
4227102	Petroleum bulk terminals (except LP) .....	9	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlse.....	3	D	D	D	a	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

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	<b>MINNESOTA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse .....	37	D	D	D	f	D	D	D
42291	Farm supplies whse .....	13	D	D	D	e	D	D	D
422910	Farm supplies whse .....	13	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers .....	4	30 835	1 386	329	60	3 490	7 916	6 877
4229102	Farm supplies—whse distributors .....	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whse .....	13	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whse .....	13	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whse .....	7	52 243	3 855	830	92	15 011	2 452	2 392
422950	Paint, varnish, & supplies whse .....	7	52 243	3 855	830	92	15 011	2 452	2 392
4229501	Paint, varnish, & supplies whse .....	7	52 243	3 855	830	92	15 011	2 452	2 392
	<b>Agents, brokers, and commission merchants .....</b>	<b>1 421</b>	<b>13 836 694</b>	<b>351 285</b>	<b>81 803</b>	<b>7 393</b>	<b>605 915</b>	<b>12 602</b>	<b>13 055</b>
421	Wholesale trade, durable goods .....	1 047	10 012 170	270 152	63 027	5 071	458 321	9 981	10 216
4211	Motor vehicle & motor vehicle parts & supplies whse .....	43	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whse .....	13	967 538	12 575	2 676	673	24 204	79	139
421110	Automobile & other motor vehicle whse .....	13	967 538	12 575	2 676	673	24 204	79	139
4211101	Automobile & motorcycle whse .....	10	D	D	D	f	24 204	D	D
42112	Motor vehicle supplies & new parts whse .....	28	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whse .....	28	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	16	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse .....	126	D	D	D	e	D	D	D
42121	Furniture whse .....	67	228 436	6 737	1 491	147	11 819	26	27
421210	Furniture whse .....	67	228 436	6 737	1 491	147	11 819	26	27
4212101	Household & lawn furniture whse .....	40	D	D	D	b	D	D	D
4212102	Office & business furniture whse .....	27	D	D	D	b	D	D	D
42122	Home furnishings whse .....	59	D	D	D	c	D	D	D
421220	Home furnishings whse .....	59	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whse .....	15	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whse .....	16	D	D	D	b	D	D	D
4212203	Floor coverings whse .....	5	D	D	D	a	D	D	D
4212204	Other home furnishings whse .....	23	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	43	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	28	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	28	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	26	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse .....	8	27 410	1 062	241	23	2 335	138	153
421330	Roofing, siding, & insulation material whse .....	8	27 410	1 062	241	23	2 335	138	153
4213301	Roofing, siding, & insulation material whse .....	8	27 410	1 062	241	23	2 335	138	153
42139	Other construction materials whse .....	6	D	D	D	a	D	D	D
421390	Other construction materials whse .....	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	127	1 941 026	48 241	13 392	753	76 121	578	605
42143	Computer & computer peripheral equipment & software whse .....	32	1 693 397	34 926	10 620	499	52 141	374	303
421430	Computer & computer peripheral equipment & software whse .....	32	1 693 397	34 926	10 620	499	52 141	374	303
4214301	Computer & peripheral equipment whse .....	23	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale .....	15	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	b	D	D	D
4214302	Computer software (packaged) whse .....	9	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	26	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	26	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	20	85 745	3 106	733	72	5 763	71	94
4214402	Store machines & equipment whse .....	6	D	D	D	a	D	D	D

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNESOTA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle.....	44	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	44	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	44	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle .....	6	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle .....	6	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle.....	11	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle.....	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle.....	8	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	41	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	41	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	41	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices.....	35	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices...	34	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	239	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	101	807 056	26 814	5 963	529	43 949	481	426
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	101	807 056	26 814	5 963	529	43 949	481	426
42162	Electrical appliance, television & radio set whsle .....	23	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle .....	23	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle .....	115	1 363 108	36 585	9 310	504	56 725	565	722
421690	Other electronic parts & equipment whsle .....	115	1 363 108	36 585	9 310	504	56 725	565	722
4216901	Communications equipment & supplies whsle.....	21	112 197	3 240	592	68	6 238	—	22
4216902	Electronic parts (excluding communications equipment) whsle .....	94	1 250 911	33 345	8 718	436	50 487	565	700
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	89	D	D	D	f	D	D	D
42171	Hardware whsle .....	34	D	D	D	c	D	D	D
421710	Hardware whsle .....	34	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	39	396 347	13 559	3 020	275	21 114	812	789
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	39	396 347	13 559	3 020	275	21 114	812	789
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	11	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	11	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle .....	5	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle .....	5	D	D	D	a	D	D	D
4218	Machinery, equipment & supplies whsle .....	209	956 000	42 978	9 744	777	76 211	5 779	6 002
42181	Construction & mining (except petroleum) machinery & equip whsle .....	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	21	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	21	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	9	D	D	D	a	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	9	D	D	D	b	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

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	<b>MINNESOTA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42183	Industrial machinery & equipment whse .....	142	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whse .....	142	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	55	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whse .....	23	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	13	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse .....	35	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	21	105 340	5 096	1 074	101	10 280	420	494
421840	Industrial supplies whse .....	21	105 340	5 096	1 074	101	10 280	420	494
4218402	Mechanical power transmission supplies whse .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .....	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse .....	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whse .....	11	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	3	D	D	D	a	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	4	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	7	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	7	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whse .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	130	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse .....	55	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whse .....	55	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whse .....	16	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whse .....	16	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	11	19 075	794	180	11	1 588	8	17
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	11	19 075	794	180	11	1 588	8	17
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	10	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse .....	41	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse .....	41	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whse .....	20	197 361	4 670	969	71	7 839	—	—
4219906	Other durable goods whse .....	10	D	D	D	a	D	—	—
422	Wholesale trade, nondurable goods .....	374	3 824 524	81 133	18 776	2 322	147 594	2 621	2 839
4221	Paper & paper product whse .....	38	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	24	D	D	D	b	D	D	D
422120	Stationery & office supplies whse .....	24	D	D	D	b	D	D	D
42213	Industrial & personal service paper whse .....	12	D	D	D	b	D	D	D
422130	Industrial & personal service paper whse .....	12	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse .....	10	123 760	3 312	764	39	4 358	—	—
42221	Drugs, & druggists' sundries whse .....	10	123 760	3 312	764	39	4 358	—	—
422210	Drugs, & druggists' sundries whse .....	10	123 760	3 312	764	39	4 358	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	10	123 760	3 312	764	39	4 358	—	—

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 1. Summary Statistics for the State: 1997—Con.**

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	<b>MINNESOTA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	73	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	10	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	10	D	D	D	b	D	D	D
4223101	Piece goods—jobbers .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	25	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	25	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	28	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	28	D	D	D	b	D	D	D
42234	Footwear whsle.....	10	D	D	D	b	D	D	D
422340	Footwear whsle.....	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	100	2 047 872	42 864	9 764	1 150	76 951	631	626
42241	General-line grocery whsle .....	15	558 491	8 644	1 990	235	16 421	—	17
422410	General-line grocery whsle .....	15	558 491	8 644	1 990	235	16 421	—	17
4224103	Other general-line grocery whsle .....	15	558 491	8 644	1 990	235	16 421	—	17
42242	Packaged frozen food whsle .....	17	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	17	D	D	D	c	D	D	D
42245	Confectionery whsle.....	14	D	D	D	c	D	D	D
422450	Confectionery whsle.....	14	D	D	D	c	D	D	D
42247	Meat & meat product whsle .....	5	D	D	D	b	D	D	D
422470	Meat & meat product whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	31	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	31	D	D	D	f	D	D	D
4224903	Soft drinks whsle .....	2	D	D	D	a	D	D	D
4224904	Canned goods whsle .....	7	639 733	16 798	3 896	480	28 073	—	—
4224906	Other grocery specialties whsle .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	43	568 571	7 016	1 620	494	13 138	322	284
42251	Grain & field bean whsle .....	14	D	D	D	b	D	D	D
422510	Grain & field bean whsle .....	14	D	D	D	b	D	D	D
42252	Livestock whsle.....	26	D	D	D	e	D	D	D
422520	Livestock whsle.....	26	D	D	D	e	D	D	D
42259	Other farm product raw material whsle .....	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	35	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	23	119 821	3 437	766	57	6 163	—	—
422610	Plastics materials & basic forms & shapes whsle .....	23	119 821	3 437	766	57	6 163	—	—
42269	Other chemical & allied products whsle .....	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	12	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	6 690	271	147	12	578	30	25
4228	Beer, wine, & distilled alcoholic beverage whsle.....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	67	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	13	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	13	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors .....	13	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle .....	6	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle .....	6	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle .....	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	37	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	37	D	D	D	c	D	D	D
4229901	Art goods whsle .....	21	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .....	10	D	D	D	b	D	D	D

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>42</b>	<b>MINNESOTA</b>								
42	Wholesale trade .....	2.3	1.4	3.9	2.1	—	.5	.2	.5
421	Wholesale trade, durable goods.....	2.3	1.4	5.1	2.6	—	.5	.1	.5
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1.1	.7	D	D	D	D	D	D
42111	Automobile & other motor vehicle whlsl .....	.7	.2	5.1	1.7	—	—	—	.1
421110	Automobile & other motor vehicle whlsl .....	.7	.2	5.1	1.7	—	—	—	.1
4211101	Automobile & motorcycle whlsl .....	D	D	D	D	—	—	D	D
4211102	Bus & recreational vehicle whlsl .....	2.0	—	2.0	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whlsl .....	D	D	36.8	4.1	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whlsl .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	1.7	.6	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whlsl .....	2.2	4.0	3.9	6.6	D	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	2.2	4.0	3.9	6.6	D	D	D	D
4211201	Motor vehicle supplies & new parts— warehouse distributors .....	2.2	3.4	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts— jobbers .....	2.1	4.1	4.9	9.5	D	D	D	D
4211203	Petroleum products marketing equipment whlsl .....	5.9	10.8	D	D	—	—	—	—
42113	Tire & tube whlsl .....	D	D	D	D	—	—	—	—
421130	Tire & tube whlsl .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whlsl .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whlsl .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whlsl .....	7.6	1.5	19.8	3.4	D	D	D	D
42121	Furniture whlsl .....	13.7	.4	28.4	.7	—	—	.1	.3
421210	Furniture whlsl .....	13.7	.4	28.4	.7	—	—	.1	.3
4212101	Household & lawn furniture whlsl .....	1.6	.5	6.7	1.9	—	—	D	D
4212102	Office & business furniture whlsl .....	17.3	.4	31.1	.6	D	D	D	D
42122	Home furnishings whlsl .....	1.1	2.7	3.8	8.3	D	D	D	D
421220	Home furnishings whlsl .....	1.1	2.7	3.8	8.3	D	D	D	D
4212201	Household china, glassware, & crockery whlsl .....	2.4	5.8	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whlsl .....	.1	1.6	.2	2.7	D	D	D	D
4212203	Floor coverings whlsl .....	.5	2.4	1.1	5.5	—	—	D	D
4212204	Other home furnishings whlsl .....	1.7	.4	D	D	—	—	D	D
4213	Lumber & other construction materials whlsl .....	1.8	1.1	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	1.9	1.3	4.6	2.2	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsl .....	1.9	1.3	4.6	2.2	D	D	D	D
4213101	Lumber without yard whlsl .....	4.9	.1	D	D	—	—	—	—
4213102	Lumber with yard whlsl .....	.8	.1	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	1.4	1.8	8.6	7.4	D	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whlsl .....	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whlsl .....	D	D	15.7	5.1	D	D	—	—
4213202	Sand, gravel, & stone whlsl .....	D	D	D	D	D	D	—	—
4213203	Cement, lime, & related products whlsl .....	D	D	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whlsl .....	.2	.4	.7	1.1	—	—	—	—
421330	Roofing, siding, & insulation material whlsl .....	.2	.4	.7	1.1	—	—	—	—
4213301	Roofing, siding, & insulation material whlsl .....	.2	.4	.7	1.1	—	—	—	—
42139	Other construction materials whlsl .....	D	D	D	D	—	—	D	D
421390	Other construction materials whlsl .....	D	D	D	D	—	—	D	D
4213901	Flat glass & other construction glass whlsl .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	2.7	2.1	4.7	2.9	—	1.3	—	.7
42141	Photographic equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42142	Office equipment whlsl .....	2.8	3.3	D	D	D	D	D	—
421420	Office equipment whlsl .....	2.8	3.3	D	D	D	D	D	—
42143	Computer & computer peripheral equipment & software whlsl .....	2.6	1.6	4.5	1.9	—	2.9	—	.3
421430	Computer & computer peripheral equipment & software whlsl .....	2.6	1.6	4.5	1.9	—	2.9	—	.3
4214301	Computer & peripheral equipment whlsl .....	2.6	1.6	4.6	1.8	D	2.9	D	D
42143011	Computers & peripheral equipment for resale .....	3.1	1.8	8.7	3.4	—	—	D	D
42143012	Computers & peripheral equipment for end use .....	2.3	1.5	3.2	1.2	D	D	D	D
4214302	Computer software (packaged) whlsl .....	2.4	2.3	2.8	2.7	—	—	D	D

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNESOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse—Con.								
42144	Other commercial equipment whse .....	4.4	9.9	5.5	12.3	—	—	D	D
421440	Other commercial equipment whse .....	4.4	9.9	5.5	12.3	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	1.9	4.4	2.8	6.4	—	—	—	.1
4214402	Store machines & equipment whse .....	6.8	15.2	7.3	16.5	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	2.2	1.5	5.2	2.5	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	2.2	1.5	5.2	2.5	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	2.0	1.3	5.3	2.3	D	D	D	D
4214502	Dental equipment & supplies whse .....	4.8	3.8	4.8	3.8	—	—	—	—
42146	Ophthalmic goods whse .....	1.6	1.2	2.8	1.4	D	D	D	D
421460	Ophthalmic goods whse .....	1.6	1.2	2.8	1.4	D	D	D	D
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whse .....	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whse .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse .....	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whse .....	1.6	.6	2.2	.5	D	D	D	D
42151	Metal service centers & offices .....	1.7	.6	D	D	D	D	D	D
421510	Metal service centers & offices .....	1.7	.6	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	2.1	.4	D	D	D	D
42151011	Ferrous metal service centers .....	1.8	.8	D	D	D	D	D	D
42151012	Ferrous metal sales offices .....	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers .....	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices .....	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whse .....	1.3	1.1	D	D	—	—	—	—
421520	Coal & other mineral & ore whse .....	1.3	1.1	D	D	—	—	—	—
4215201	Coal whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	1.2	1.4	3.2	2.5	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	.8	1.3	2.5	2.7	—	1.1	—	.2
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	.8	1.3	2.5	2.7	—	1.1	—	.2
42162	Electrical appliance, television & radio set whse .....	1.6	.6	4.7	1.7	—	—	D	D
421620	Electrical appliance, television & radio set whse .....	1.6	.6	4.7	1.7	—	—	D	D
42169	Other electronic parts & equipment whse .....	1.4	1.7	3.2	2.6	—	2.3	—	.1
421690	Other electronic parts & equipment whse .....	1.4	1.7	3.2	2.6	—	2.3	—	.1
4216901	Communications equipment & supplies whse .....	D	D	D	D	—	3.9	—	—
4216902	Electronic parts (excluding communications equipment) whse .....	D	D	D	D	—	1.9	—	.1
4217	Hardware, & plumbing & heating equipment & supplies whse .....	2.9	1.9	5.6	3.4	D	D	D	D
42171	Hardware whse .....	3.2	2.3	5.1	3.6	—	—	D	D
421710	Hardware whse .....	3.2	2.3	5.1	3.6	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	2.4	2.3	D	D	D	D	.1	.2
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	2.4	2.3	D	D	D	D	.1	.2
42173	Warm air heating & air-conditioning equipment & supplies whse .....	3.2	.6	4.3	.8	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse .....	3.2	.6	4.3	.8	—	—	D	D
42174	Refrigeration equipment & supplies whse .....	1.9	.9	D	D	—	—	D	D
421740	Refrigeration equipment & supplies whse .....	1.9	.9	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	2.6	1.4	5.0	2.5	—	.4	.2	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	.9	2.8	1.1	3.4	—	—	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	.9	2.8	1.1	3.4	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	5.0	.8	D	D	—	.1	D	D
421820	Farm & garden machinery & equipment whse .....	5.0	.8	D	D	—	.1	D	D
4218201	Farm machinery & equipment—farm dealers .....	12.4	1.2	D	D	D	D	—	—
4218202	Farm machinery & equipment—whse distributors .....	.2	.2	2.8	2.6	D	D	D	D
4218203	Lawn & garden machinery & equipment whse .....	3.4	3.6	D	D	—	—	D	D

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNESOTA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42183	Industrial machinery & equipment whlse.....	1.4	1.1	2.8	1.6	D	D	D	D
421830	Industrial machinery & equipment whlse.....	1.4	1.1	2.8	1.6	D	D	D	D
4218301	Food-processing machinery & equipment whlse.....								
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlse .....	1.3	2.3	2.0	3.5	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whlse .....	2.5	1.9	3.0	.1	D	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whlse .....	6.2	5.0	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whlse .....	.5	.7	1.5	2.0	D	D	D	D
4218304	Metalworking machinery & equipment whlse .....	.7	1.3	1.0	1.8	—	—	D	D
4218305	Materials handling equipment whlse .....	2.4	.2	2.8	.3	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whlse .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whlse .....	D	D	D	D	D	D	D	D
42184	Industrial supplies whlse .....	1.8	2.1	2.5	2.8	—	.7	.7	.1
421840	Industrial supplies whlse .....	1.8	2.1	2.5	2.8	—	.7	.7	.1
4218401	General-line industrial supplies whlse .....	4.6	12.4	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whlse .....	.8	3.3	1.3	5.6	D	D	D	D
4218403	Welding supplies whlse .....	1.7	—	D	D	—	—	—	—
4218404	Industrial containers & supplies whlse .....	1.2	—	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whlse .....	.2	—	.3	—	—	—	—	—
4218406	Other industrial supplies whlse .....	2.7	.7	4.3	.4	D	D	D	D
42185	Service establishment equipment & supplies whlse .....	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whlse .....	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whlse .....	3.0	5.0	D	D	—	—	D	D
4218502	Custodial, janitors' equipment & supplies whlse .....	D	D	D	D	—	—	D	D
4218503	Laundry & dry-cleaning equipment & supplies whlse .....	D	D	D	D	D	D	D	D
4218504	Other service establishment equipment & supplies whlse .....	2.5	3.9	D	D	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whlse .....	D	D	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whlse .....	—	10.3	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlse .....	3.6	2.1	5.9	2.9	D	D	D	D
42191	Sporting & recreational goods & supplies whlse .....	4.1	1.8	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whlse .....	4.1	1.8	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whlse .....	5.3	.8	16.0	2.6	—	—	D	D
421920	Toy & hobby goods & supplies whlse .....	5.3	.8	16.0	2.6	—	—	D	D
42193	Recyclable material whlse .....	4.7	5.5	D	D	—	—	—	—
421930	Recyclable material whlse .....	4.7	5.5	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	5.1	6.1	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	4.2	5.5	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) .....	14.6	11.7	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whlse .....	7.4	.3	D	D	—	—	—	—
4219303	Other recyclable material whlse .....	2.9	7.1	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	2.4	6.1	1.7	6.9	—	—	7.8	.2
421940	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	2.4	6.1	1.7	6.9	—	—	7.8	.2
4219401	Jewelry, watch, diamonds, precious stone, & silverware whlse .....	D	D	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whlse .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whlse .....	2.5	.8	D	D	D	D	D	D
421990	Other miscellaneous durable goods whlse .....	2.5	.8	D	D	D	D	D	D
4219902	Forest products (except lumber) whlse .....	8.8	16.4	D	D	—	—	—	—
4219903	General merchandise (durable goods) whlse .....	D	D	D	D	—	—	1.2	.2
4219904	Prerecorded media whlse .....	2.4	.1	D	D	D	D	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlse .....	2.8	.1	D	D	D	D	—	—
42199042	Prerecorded video tapes whlse .....	.1	—	.1	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whlse .....	2.8	D	D	D	—	—	D	D
4219906	Other durable goods whlse .....	D	D	D	D	—	—	D	D

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNESOTA—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422 Wholesale trade, nondurable goods .....		2.2	1.4	3.1	1.8	—	.5	.3	.5
42211 Paper & paper product whsle .....		2.6	1.2	5.1	1.5	D	D	D	D
422110 Printing & writing paper whsle .....		D	D	D	D	D	D	—	—
422110 Printing & writing paper whsle .....		D	D	D	D	D	D	—	—
42212 Stationery & office supplies whsle .....		7.1	2.5	9.7	2.2	D	D	D	D
422120 Stationery & office supplies whsle .....		7.1	2.5	9.7	2.2	D	D	D	D
42213 Industrial & personal service paper whsle .....		D	D	D	D	—	—	D	D
422130 Industrial & personal service paper whsle .....		D	D	D	D	—	—	D	D
4222 Drugs, & druggists' sundries whsle .....		.4	.7	.5	1.0	—	—	.1	2.7
42221 Drugs, & druggists' sundries whsle .....		.4	.7	.5	1.0	—	—	.1	2.7
422210 Drugs, & druggists' sundries whsle .....		.4	.7	.5	1.0	—	—	.1	2.7
4222101 General-line drugs whsle .....		.2	.2	.2	.2	—	—	—	—
4222102 Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....		.6	1.4	2.2	4.5	—	—	.1	2.7
4223 Apparel, piece goods, & notions whsle .....		2.4	3.5	4.0	4.5	D	D	D	D
42231 Piece goods, notions, & other dry goods whsle .....		2.0	6.1	D	D	—	—	D	D
422310 Piece goods, notions, & other dry goods whsle .....		2.0	6.1	D	D	—	—	D	D
4223101 Piece goods-jobbers .....		D	D	D	D	—	—	D	D
4223102 Notions & other dry goods whsle .....		D	D	D	D	—	—	—	—
42232 Men's & boys' clothing & furnishings whsle .....		1.8	2.4	D	D	—	—	D	D
422320 Men's & boys' clothing & furnishings whsle .....		1.8	2.4	D	D	—	—	D	D
42233 Women's, children's, & infants' clothing & accessories whsle .....		7.1	6.9	12.8	11.8	—	—	D	D
422330 Women's, children's, & infants' clothing & accessories whsle .....		7.1	6.9	12.8	11.8	—	—	D	D
42234 Footwear whsle .....		.3	1.3	D	D	—	—	D	D
422340 Footwear whsle .....		.3	1.3	D	D	—	—	D	D
4224 Grocery & related products whsle .....		1.6	.7	3.1	.8	—	.4	.3	.8
42241 General-line grocery whsle .....		.5	.2	.6	.2	—	—	—	—
422410 General-line grocery whsle .....		.5	.2	.6	.2	—	—	—	—
4224101 General-line grocery whsle, voluntary group .....		D	D	D	D	—	—	—	—
4224103 Other general-line grocery whsle .....		D	D	D	D	—	—	—	—
42242 Packaged frozen food whsle .....		.2	.5	D	D	—	—	D	D
422420 Packaged frozen food whsle .....		.2	.5	D	D	—	—	D	D
42243 Dairy products, (except dried or canned) whsle .....		.8	.4	D	D	D	D	—	—
422430 Dairy products, (except dried or canned) whsle .....		.8	.4	D	D	D	D	—	—
4224301 Raw milk whsle .....		.8	.4	D	D	D	D	—	—
4224302 Dairy product (except raw milk) whsle .....		.1	—	D	D	D	D	—	—
42244 Poultry & poultry product whsle .....		14.0	—	D	D	D	D	—	—
422440 Poultry & poultry product whsle .....		14.0	—	D	D	D	D	—	—
4224402 Poultry & poultry product (except live) whsle .....		D	D	D	D	D	D	—	—
42245 Confectionery whsle .....		2.4	.2	8.3	.5	D	D	D	D
422450 Confectionery whsle .....		2.4	.2	8.3	.5	D	D	D	D
42246 Fish & seafood whsle .....		D	D	17.1	—	—	—	—	—
422460 Fish & seafood whsle .....		D	D	17.1	—	—	—	—	—
42247 Meat & meat product whsle .....		1.6	.9	D	D	—	—	D	D
422470 Meat & meat product whsle .....		1.6	.9	D	D	—	—	D	D
42248 Fresh fruit & vegetable whsle .....		4.2	1.2	D	D	—	—	—	—
422480 Fresh fruit & vegetable whsle .....		4.2	1.2	D	D	—	—	—	—
42249 Other grocery & related products whsle .....		D	D	4.0	2.1	—	.7	D	D
422490 Other grocery & related products whsle .....		D	D	4.0	2.1	—	.7	D	D
4224901 Coffee, tea, & spice whsle .....		5.4	.8	D	D	—	—	—	—
4224902 Bread & baked goods whsle .....		1.6	9.4	18.3	1.8	—	10.4	—	—
4224903 Soft drinks whsle .....		2.9	1.0	7.3	2.6	D	—	D	—
4224904 Canned goods whsle .....		2.5	.9	D	D	—	—	—	—
4224905 Food & beverage basic materials whsle .....		2.7	1.8	—	—	—	—	D	—
4224906 Other grocery specialties whsle .....		D	D	1.0	1.5	—	—	D	D
4225 Farm-product raw material whsle .....		2.8	1.9	2.9	2.0	—	—	.2	—
42251 Grain & field bean whsle .....		1.1	2.2	D	D	—	—	D	D
422510 Grain & field bean whsle .....		1.1	2.2	D	D	—	—	D	D
42252 Livestock whsle .....		D	D	D	D	—	—	D	D
422520 Livestock whsle .....		D	D	D	D	—	—	D	D
42259 Other farm product raw material whsle .....		D	D	D	D	—	—	D	D
422590 Other farm product raw material whsle .....		D	D	D	D	—	—	D	D
4225905 Other farm-product raw material whsle .....		D	D	D	D	—	—	—	—
4226 Chemical & allied products whsle .....		1.9	3.5	3.9	6.7	D	D	D	D
42261 Plastics materials & basic forms & shapes whsle .....		3.8	1.4	D	D	—	—	1.9	—
422610 Plastics materials & basic forms & shapes whsle .....		3.8	1.4	D	D	—	—	1.9	—
42269 Other chemical & allied products whsle .....		1.2	4.4	D	D	D	D	D	D
422690 Other chemical & allied products whsle .....		1.2	4.4	D	D	D	D	D	D
4226901 Industrial gases (except LP) whsle .....		5.3	.4	D	D	D	D	D	D
4226902 Other chemical & allied products whsle .....		1.0	4.6	D	D	D	D	D	D

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>MINNESOTA—Con.</b>										
<b>42 Wholesale trade—Con.</b>										
422 Wholesale trade, nondurable goods—Con.										
4227 Petroleum & petroleum products whsle .....	1.6	.2	2.6	.3	—	—	—	—	—	
42271 Petroleum bulk stations & terminals .....	.4	—	D	D	D	D	—	—	—	
422710 Petroleum bulk stations & terminals .....	.4	—	D	D	D	D	—	—	—	
4227101 Petroleum bulk stations & terminals (except LP) .....	.4	—	D	D	D	D	—	—	—	
42271011 Petroleum bulk stations (except LP) .....	D	D	D	D	D	D	—	—	—	
42271012 Petroleum bulk terminals (except LP) .....	D	D	D	D	D	D	—	—	—	
4227102 Liquefied petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—	—	
42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	5.1	.7	D	D	—	—	—	—	—	
422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	5.1	.7	D	D	—	—	—	—	—	
4228 Beer, wine, & distilled alcoholic beverage whsle ..	1.1	4.2	D	D	D	D	D	D	D	
42281 Beer & ale whsle .....	1.8	.6	1.8	.6	—	—	—	—	—	
422810 Beer & ale whsle .....	1.8	.6	1.8	.6	—	—	—	—	—	
42282 Wine & distilled alcoholic beverage whsle .....	.5	7.5	D	D	—	—	—	—	—	
422820 Wine & distilled alcoholic beverage whsle .....	.5	7.5	D	D	—	—	—	—	—	
4228201 Wine & distilled alcoholic bev (licensed operation) whsle .....	.5	7.5	D	D	—	—	—	—	—	
4229 Miscellaneous nondurable goods whsle .....	3.5	1.7	D	D	D	D	D	D	D	
42291 Farm supplies whsle .....	3.2	2.2	3.8	2.7	D	D	D	D	D	
422910 Farm supplies whsle .....	3.2	2.2	3.8	2.7	D	D	D	D	D	
4229101 Farm supplies—farm dealers .....	8.6	3.8	8.9	4.0	—	—	—	—	—	
4229102 Farm supplies—whsle distributors .....	.7	1.5	1.0	1.9	D	D	D	D	D	
42292 Book, periodical, & newspaper whsle .....	2.7	2.9	4.2	1.0	D	D	D	—	—	
422920 Book, periodical, & newspaper whsle .....	2.7	2.9	4.2	1.0	D	D	D	—	—	
42293 Flower, nursery stock, & florists' supplies whsle .....	2.7	7.1	D	D	—	—	—	—	—	
422930 Flower, nursery stock, & florists' supplies whsle .....	2.7	7.1	D	D	—	—	—	—	—	
42294 Tobacco & tobacco product whsle .....	4.6	.3	D	D	—	—	—	—	—	
422940 Tobacco & tobacco product whsle .....	4.6	.3	D	D	—	—	—	—	—	
42295 Paint, varnish, & supplies whsle .....	11.0	.8	D	D	—	—	—	D	D	
422950 Paint, varnish, & supplies whsle .....	11.0	.8	D	D	—	—	—	D	D	
4229501 Paint, varnish, & supplies whsle .....	11.0	.8	D	D	—	—	—	D	D	
42299 Other miscellaneous nondurable goods whsle .....	2.7	1.1	D	D	—	—	—	D	D	
422990 Other miscellaneous nondurable goods whsle .....	2.7	1.1	D	D	—	—	—	D	D	
4229901 Art goods whsle .....	D	D	D	D	—	—	—	D	D	
4229902 General merchandise (nondurable goods) whsle .....	2.5	.8	D	D	—	—	—	D	D	
4229904 Other nondurable goods whsle .....	D	D	D	D	—	—	—	D	D	

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>DULUTH-SUPERIOR, MN-WI MSA</b>								
42	Wholesale trade .....	339	2 263 004	110 827	25 740	3 486	229 850	152 087	163 708
421	Wholesale trade, durable goods .....	231	732 459	65 766	15 823	2 073	136 243	97 202	101 754
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	30	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlse .....	7	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlse .....	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whlse .....	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	8	D	D	D	b	D	D	D
42113	Tire & tube whlse .....	4	16 763	1 855	375	40	3 573	2 088	2 957
421130	Tire & tube whlse .....	4	16 763	1 855	375	40	3 573	2 088	2 957
42114	Motor vehicle parts, (used) whlse .....	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlse .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	8	97 046	4 025	907	123	8 519	9 316	9 779
42131	Lumber, plywood, millwork, & wood panel whlse .....	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlse .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlse .....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whlse .....	3	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlse .....	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whlse .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	25	90 079	10 074	3 042	424	17 873	10 141	10 770
42149	Other professional equipment & supplies whlse .....	2	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whlse .....	2	D	D	D	c	D	D	D
4214901	Religious & school supplies whlse .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	10	39 837	1 327	334	47	2 918	1 139	1 206
42151	Metal service centers & offices .....	9	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	8	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	15	52 190	4 146	1 067	117	6 786	6 003	5 745
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	10	45 838	3 267	846	93	5 241	5 444	5 169
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	10	45 838	3 267	846	93	5 241	5 444	5 169
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	16	27 642	2 898	658	102	5 644	3 597	4 327
42171	Hardware whlse .....	11	17 043	1 900	410	66	3 682	2 013	2 726
421710	Hardware whlse .....	11	17 043	1 900	410	66	3 682	2 013	2 726
4218	Machinery, equipment, & supplies whlse .....	93	297 008	28 428	6 399	773	52 007	49 599	51 511
42181	Construction & mining (except petroleum) machinery & equip whlse .....	32	167 571	15 849	3 730	392	27 945	35 058	36 264
421810	Construction & mining (except petroleum) machinery & equip whlse .....	32	167 571	15 849	3 730	392	27 945	35 058	36 264
42183	Industrial machinery & equipment whlse .....	20	41 178	5 195	934	139	8 739	6 143	5 860
421830	Industrial machinery & equipment whlse .....	20	41 178	5 195	934	139	8 739	6 143	5 860
4218307	Other industrial machinery & equipment whlse .....	5	13 876	1 601	306	30	2 682	2 265	2 107
42184	Industrial supplies whlse .....	25	78 637	5 834	1 426	174	12 168	7 113	7 653
421840	Industrial supplies whlse .....	25	78 637	5 834	1 426	174	12 168	7 113	7 653
4218401	General-line industrial supplies whlse .....	4	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whlse .....	9	43 449	2 935	718	82	5 970	3 476	3 984
4218403	Welding supplies whlse .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse .....	9	6 357	1 128	248	46	2 367	864	886
421850	Service establishment equipment & supplies whlse .....	9	6 357	1 128	248	46	2 367	864	886

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>DULUTH-SUPERIOR, MN-WI MSA—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whlsl . . .	30	D	D	D	c	D	D	D
42193	Recyclable material whlsl .....	15	46 924	5 391	1 205	150	24 519	5 414	5 193
421930	Recyclable material whlsl .....	15	46 924	5 391	1 205	150	24 519	5 414	5 193
4219301	Iron & steel scrap processors & dealers .....	11	D	D	D	b	D	D	D
4219303	Iron & steel scrap processors (using power processing equipment).....	8	D	D	D	b	D	D	D
	Other recyclable material whlsl . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	108	1 530 545	45 061	9 917	1 413	93 607	54 885	61 954
4221	Paper & paper product whlsl .....	19	D	D	D	c	D	D	D
42212	Stationery & office supplies whlsl .....	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whlsl . . . . .	8	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	28	347 338	17 446	3 606	519	34 061	24 667	24 655
42241	General-line grocery whlsl .....	3	D	D	D	e	D	D	D
422410	General-line grocery whlsl .....	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whlsl .....	3	D	D	D	e	D	D	D
42249	Other grocery & related products whlsl .....	11	D	D	D	c	D	D	D
422490	Other grocery & related products whlsl .....	11	D	D	D	c	D	D	D
4224903	Soft drinks whlsl .....	4	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	6	717 964	4 669	995	108	14 676	6 325	15 567
42251	Grain & field bean whlsl .....	6	717 964	4 669	995	108	14 676	6 325	15 567
422510	Grain & field bean whlsl .....	6	717 964	4 669	995	108	14 676	6 325	15 567
4226	Chemical & allied products whlsl .....	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whlsl .....	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whlsl .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	14	191 764	5 276	1 316	199	11 602	11 439	8 987
422710	Petroleum bulk stations & terminals .....	14	191 764	5 276	1 316	199	11 602	11 439	8 987
4227101	Petroleum bulk stations & terminals (except LP) .....	13	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .....	4	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	15	68 696	7 876	1 566	232	14 683	6 543	6 645
42281	Beer & ale whlsl .....	11	37 162	4 493	966	141	9 057	2 664	2 715
422810	Beer & ale whlsl .....	11	37 162	4 493	966	141	9 057	2 664	2 715
4229	Miscellaneous nondurable goods whlsl .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>303</b>	<b>1 896 288</b>	<b>100 511</b>	<b>23 369</b>	<b>3 256</b>	<b>210 776</b>	<b>134 872</b>	<b>148 382</b>
421	Wholesale trade, durable goods .....	206	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	29	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	10	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	8	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	4	16 763	1 855	375	40	3 573	2 088	2 957
421130	Tire & tube whlsl .....	4	16 763	1 855	375	40	3 573	2 088	2 957
42114	Motor vehicle parts, (used) whlsl .....	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlsl .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	25	90 079	10 074	3 042	424	17 873	10 141	10 770
42149	Other professional equipment & supplies whlsl .....	2	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whlsl .....	2	D	D	D	c	D	D	D
4214901	Religious & school supplies whlsl .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	8	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>DULUTH-SUPERIOR, MN-WI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	9	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	16	27 642	2 898	658	102	5 644	3 597	4 327
42171	Hardware whsle .....	11	17 043	1 900	410	66	3 682	2 013	2 726
421710	Hardware whsle .....	11	17 043	1 900	410	66	3 682	2 013	2 726
4218	Machinery, equipment, & supplies whsle .....	82	275 440	26 267	6 074	734	48 063	48 195	49 888
42181	Construction & mining (except petroleum) machinery & equip whsle .....	30	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	30	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	16	30 315	4 264	805	124	7 056	5 199	4 813
421830	Industrial machinery & equipment whsle .....	16	30 315	4 264	805	124	7 056	5 199	4 813
42184	Industrial supplies whsle .....	20	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	20	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle .....	4	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle .....	9	43 449	2 935	718	82	5 970	3 476	3 984
42185	Service establishment equipment & supplies whsle .....	9	6 357	1 128	248	46	2 367	864	886
421850	Service establishment equipment & supplies whsle .....	9	6 357	1 128	248	46	2 367	864	886
4219	Miscellaneous durable goods whsle .....	29	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	15	46 924	5 391	1 205	150	24 519	5 414	5 193
421930	Recyclable material whsle .....	15	46 924	5 391	1 205	150	24 519	5 414	5 193
4219301	Iron & steel scrap processors & dealers .....	11	D	D	D	b	D	D	D
4219303	Iron & steel scrap processors (using power processing equipment) .....	8	D	D	D	b	D	D	D
	Other recyclable material whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	97	D	D	D	g	D	D	D
4221	Paper & paper product whsle .....	18	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	7	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	25	D	D	D	e	D	D	D
42241	General-line grocery whsle .....	3	D	D	D	e	D	D	D
422410	General-line grocery whsle .....	3	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle .....	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	9	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	717 964	4 669	995	108	14 676	6 325	15 567
42251	Grain & field bean whsle .....	6	717 964	4 669	995	108	14 676	6 325	15 567
422510	Grain & field bean whsle .....	6	717 964	4 669	995	108	14 676	6 325	15 567
4226	Chemical & allied products whsle .....	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	9	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	15	68 696	7 876	1 566	232	14 683	6 543	6 645
42281	Beer & ale whsle .....	11	37 162	4 493	966	141	9 057	2 664	2 715
422810	Beer & ale whsle .....	11	37 162	4 493	966	141	9 057	2 664	2 715
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D

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	<b>DULUTH-SUPERIOR, MN-WI MSA—Con.</b>								
	Manufacturers' sales branches and sales offices ..	22	330 701	8 433	2 035	191	15 704	17 169	15 174
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	5	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	14	36 015	1 883	336	39	3 370	46	152
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	a	D	D	D
	<b>FARGO-MOORHEAD, ND-MN MSA</b>								
42	Wholesale trade .....	433	3 166 135	200 428	47 388	6 710	375 489	361 348	387 566
421	Wholesale trade, durable goods .....	264	1 100 593	115 663	27 343	3 701	198 784	170 601	182 792
4211	Motor vehicle & motor vehicle parts & supplies whse .....	33	214 089	20 396	5 173	783	32 477	26 660	28 469
42111	Automobile & other motor vehicle whse .....	13	138 125	9 296	2 248	362	14 110	9 459	10 822
421110	Automobile & other motor vehicle whse .....	13	138 125	9 296	2 248	362	14 110	9 459	10 822
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whse .....	16	68 065	10 167	2 688	379	16 188	16 049	16 463
421120	Motor vehicle supplies & new parts whse .....	16	68 065	10 167	2 688	379	16 188	16 049	16 463
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	7	30 366	3 806	1 215	162	6 662	6 632	7 051
4211202	Motor vehicle supplies & new parts—jobbers .....	7	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whse .....	3	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whse .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whse .....	6	11 787	1 172	235	43	2 723	923	968
42121	Furniture whse .....	5	D	D	D	b	D	D	D
421210	Furniture whse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	18	153 315	11 493	2 762	336	23 173	17 137	17 843
42131	Lumber, plywood, millwork, & wood panel whse .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
421310	Lumber, plywood, millwork, & wood panel whse .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
4213102	Lumber with yard whse .....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
42139	Other construction materials whse .....	3	D	D	D	b	D	D	D
421390	Other construction materials whse .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	48	163 523	27 336	6 768	833	44 158	20 767	19 273
42142	Office equipment whse .....	9	19 849	4 682	1 131	143	7 343	3 533	3 671
421420	Office equipment whse .....	9	19 849	4 682	1 131	143	7 343	3 533	3 671
42143	Computer & computer peripheral equipment & software whse .....	14	59 633	10 145	2 477	303	17 682	4 396	4 473
421430	Computer & computer peripheral equipment & software whse .....	14	59 633	10 145	2 477	303	17 682	4 396	4 473
4214301	Computer & peripheral equipment whse .....	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	11	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	11	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	10	D	D	D	c	D	D	D

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	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
4216	Electrical goods whlsl .....	36	117 748	10 276	2 503	293	17 707	10 005	10 268
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	19	85 618	5 229	1 237	144	9 489	7 079	7 212
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	19	85 618	5 229	1 237	144	9 489	7 079	7 212
42162	Electrical appliance, television & radio set whlsl .....	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whlsl .....	13	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whlsl .....	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	16	40 906	5 235	1 109	157	9 167	6 864	7 047
42174	Refrigeration equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	87	336 321	33 878	7 536	1 007	58 489	82 382	92 266
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	10	71 808	6 234	1 284	162	11 803	21 352	22 997
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	10	71 808	6 234	1 284	162	11 803	21 352	22 997
42182	Farm & garden machinery & equipment whlsl .....	35	152 001	13 340	2 980	433	22 195	45 710	50 706
421820	Farm & garden machinery & equipment whlsl .....	35	152 001	13 340	2 980	433	22 195	45 710	50 706
4218201	Farm machinery & equipment—farm dealers .....	23	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whlsl distributors .....	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	26	92 172	11 408	2 618	311	18 743	13 265	16 419
421830	Industrial machinery & equipment whlsl .....	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218303	General-purpose industrial machinery & equipment whlsl .....	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whlsl .....	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whlsl .....	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whlsl .....	9	13 321	1 465	317	47	2 975	1 459	1 527
42185	Service establishment equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	169	2 065 542	84 765	20 045	3 009	176 705	190 747	204 774
4221	Paper & paper product whlsl .....	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whlsl .....	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whlsl .....	2	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whlsl .....	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	8	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whlsl .....	8	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlsl .....	6	D	D	D	b	D	D	D

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	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whlsl .....	32	832 371	37 328	9 254	1 356	75 072	58 774	59 423
42241	General-line grocery whlsl .....	5	459 028	17 745	4 551	530	38 593	32 647	33 497
422410	General-line grocery whlsl .....	5	459 028	17 745	4 551	530	38 593	32 647	33 497
4224103	Other general-line grocery whlsl .....	3	D	D	D	c	D	D	D
42245	Confectionery whlsl .....	4	D	D	D	e	D	D	D
422450	Confectionery whlsl .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whlsl .....	13	187 018	10 993	2 597	426	21 837	10 611	10 887
422490	Other grocery & related products whlsl .....	13	187 018	10 993	2 597	426	21 837	10 611	10 887
4224902	Bread & baked goods whlsl .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whlsl .....	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whlsl .....	4	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	55	D	D	D	e	D	D	D
42251	Grain & field bean whlsl .....	50	482 505	13 236	2 764	418	33 818	62 113	67 813
422510	Grain & field bean whlsl .....	50	482 505	13 236	2 764	418	33 818	62 113	67 813
4226	Chemical & allied products whlsl .....	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whlsl .....	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	19	222 086	4 123	929	158	10 033	7 926	8 256
42271	Petroleum bulk stations & terminals .....	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	5	61 919	6 158	1 467	176	9 273	7 953	8 242
42281	Beer & ale whlsl .....	3	D	D	D	b	D	D	D
422810	Beer & ale whlsl .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	25	D	D	D	f	D	D	D
42291	Farm supplies whlsl .....	15	261 217	9 458	2 348	388	21 384	41 650	47 901
422910	Farm supplies whlsl .....	15	261 217	9 458	2 348	388	21 384	41 650	47 901
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
4229102	Farm supplies—whlsl distributors .....	10	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whlsl .....	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whlsl .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>373</b>	<b>2 539 624</b>	<b>172 367</b>	<b>40 697</b>	<b>5 771</b>	<b>327 599</b>	<b>319 595</b>	<b>347 156</b>
421	Wholesale trade, durable goods .....	233	934 358	101 727	23 908	3 320	177 197	159 770	173 563
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	28	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whlsl .....	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whlsl .....	12	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	13	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	5	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whlsl .....	3	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whlsl .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whlsl .....	5	D	D	D	b	D	D	D
42121	Furniture whlsl .....	4	9 680	1 012	198	31	2 186	923	966
421210	Furniture whlsl .....	4	9 680	1 012	198	31	2 186	923	966

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse .....	17	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
421310	Lumber, plywood, millwork, & wood panel whse .....	9	113 746	9 212	2 249	265	17 985	13 730	14 638
4213102	Lumber with yard whse .....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
42139	Other construction materials whse .....	3	D	D	D	b	D	D	D
421390	Other construction materials whse .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	39	D	D	D	f	D	D	D
42142	Office equipment whse .....	7	D	D	D	c	D	D	D
421420	Office equipment whse .....	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	12	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	12	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whse .....	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	6	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
4216	Electrical goods whse .....	26	96 348	7 569	1 821	236	13 073	8 845	9 063
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	10	67 839	3 434	819	101	6 133	6 038	6 138
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	10	67 839	3 434	819	101	6 133	6 038	6 138
42169	Other electronic parts & equipment whse .....	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whse .....	12	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whse .....	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	15	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whse .....	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	83	321 521	33 204	7 408	993	57 618	82 382	92 266
42181	Construction & mining (except petroleum) machinery & equip whse .....	9	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	32	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whse .....	32	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	22	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	26	92 172	11 408	2 618	311	18 743	13 265	16 419
421830	Industrial machinery & equipment whse .....	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218303	General-purpose industrial machinery & equipment whse .....	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whse .....	5	15 628	2 745	687	66	5 018	1 860	2 071

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	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42184	Industrial supplies whlse .....	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whlse .....	9	13 321	1 465	317	47	2 975	1 459	1 527
42185	Service establishment equipment & supplies whlse.....	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whlse.....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlse .....	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whlse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	140	1 605 266	70 640	16 789	2 451	150 402	159 825	173 593
4221	Paper & paper product whlse .....	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whlse .....	2	D	D	D	c	D	D	D
422130	Industrial & personal service paper whlse .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	18	584 877	26 609	6 660	916	56 524	42 391	43 481
42241	General-line grocery whlse .....	4	D	D	D	f	D	D	D
422410	General-line grocery whlse .....	4	D	D	D	f	D	D	D
42249	Other grocery & related products whlse .....	8	D	D	D	e	D	D	D
422490	Other grocery & related products whlse .....	8	D	D	D	e	D	D	D
4224903	Soft drinks whlse .....	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whlse .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	53	D	D	D	e	D	D	D
42251	Grain & field bean whlse .....	50	482 505	13 236	2 764	418	33 818	62 113	67 813
422510	Grain & field bean whlse .....	50	482 505	13 236	2 764	418	33 818	62 113	67 813
4226	Chemical & allied products whlse .....	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	15	129 632	3 484	796	140	7 558	1 833	1 895
42271	Petroleum bulk stations & terminals .....	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	9	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlse .....	5	61 919	6 158	1 467	176	9 273	7 953	8 242
4229	Miscellaneous nondurable goods whlse .....	21	D	D	D	e	D	D	D
42291	Farm supplies whlse .....	13	D	D	D	e	D	D	D
422910	Farm supplies whlse .....	13	D	D	D	e	D	D	D
4229102	Farm supplies—whlse distributors .....	9	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	35	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	17	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods .....	18	D	D	D	e	D	D	D
4224	Grocery & related products whlse .....	7	161 615	9 281	2 298	387	15 823	16 383	15 942
42249	Other grocery & related products whlse .....	4	D	D	D	c	D	D	D
422490	Other grocery & related products whlse .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlse .....	4	92 454	639	133	18	2 475	6 093	6 361
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	2	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	2	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
	Agents, brokers, and commission merchants .....	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	14 800	674	128	14	871	—	—
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	7	85 879	1 438	296	53	2 725	—	—
42249	Other grocery & related products whlsl .....	1	D	D	D	a	D	D	D
422490	Other grocery & related products whlsl .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	a	D	D	D
	<b>GRAND FORKS, ND-MN MSA</b>								
42	<b>Wholesale trade .....</b>	<b>187</b>	<b>758 659</b>	<b>51 351</b>	<b>11 432</b>	<b>1 926</b>	<b>107 693</b>	<b>104 534</b>	<b>117 514</b>
421	Wholesale trade, durable goods .....	85	227 339	23 416	4 886	871	42 537	46 607	58 328
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	16	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	8	16 596	2 798	506	93	4 900	1 415	1 910
4218	Machinery, equipment, & supplies whlsl .....	34	162 137	13 842	2 838	476	23 889	37 211	47 731
42182	Farm & garden machinery & equipment whlsl .....	20	59 158	5 600	1 286	214	9 530	19 778	26 776
421820	Farm & garden machinery & equipment whlsl .....	20	59 158	5 600	1 286	214	9 530	19 778	26 776
4218201	Farm machinery & equipment—farm dealers .....	13	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whlsl distributors .....	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whlsl .....	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whlsl .....	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	102	531 320	27 935	6 546	1 055	65 156	57 927	59 186
4221	Paper & paper product whlsl .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	16	144 095	11 722	2 768	456	19 740	5 702	5 159
42248	Fresh fruit & vegetable whlsl .....	10	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whlsl .....	10	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	4	D	D	D	c	D	D	D
422490	Other grocery & related products whlsl .....	4	D	D	D	c	D	D	D
4224903	Soft drinks whlsl .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	39	D	D	D	c	D	D	D
42251	Grain & field bean whlsl .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
422510	Grain & field bean whlsl .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
4227	Petroleum & petroleum products whlsl .....	13	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	12	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	12	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	6	D	D	D	b	D	D	D
42281	Beer & ale whlsl .....	5	21 102	2 444	492	63	4 929	1 089	1 015
422810	Beer & ale whlsl .....	5	21 102	2 444	492	63	4 929	1 089	1 015
4229	Miscellaneous nondurable goods whlsl .....	18	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	12	43 986	1 783	508	55	11 171	11 845	16 650
422910	Farm supplies whlsl .....	12	43 986	1 783	508	55	11 171	11 845	16 650
4229102	Farm supplies—whlsl distributors .....	9	D	D	D	b	D	D	D

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	<b>GRAND FORKS, ND—MN MSA—Con.</b>								
	<b>Merchant wholesalers.....</b>	177	698 146	48 441	10 732	1 825	102 309	100 569	113 279
421	Wholesale trade, durable goods .....	80	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	8	16 596	2 798	506	93	4 900	1 415	1 910
4218	Machinery, equipment, & supplies whsle .....	32	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle .....	19	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	19	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	13	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle .....	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	97	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	14	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	9	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle .....	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	39	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
422510	Grain & field bean whsle .....	36	214 530	6 464	1 511	227	17 046	30 683	27 705
4227	Petroleum & petroleum products whsle .....	11	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	11	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	11	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
422910	Farm supplies whsle .....	12	43 986	1 783	508	55	11 171	11 845	16 650
4229102	Farm supplies—whsle distributors .....	9	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D

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<b>LA CROSSE, WI-MN MSA</b>									
42	Wholesale trade .....	185	1 991 562	112 647	27 649	3 753	198 825	174 521	179 510
421	Wholesale trade, durable goods .....	115	429 967	40 482	9 276	1 533	78 467	53 757	56 196
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whlsl .....	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	11	55 714	3 308	695	108	7 647	5 156	5 918
42131	Lumber, plywood, millwork, & wood panel whlsl .....	5	29 747	1 754	362	48	3 809	3 114	3 871
421310	Lumber, plywood, millwork, & wood panel whlsl .....	5	29 747	1 754	362	48	3 809	3 114	3 871
42133	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	16	36 019	9 386	2 095	392	17 450	3 232	3 327
42143	Computer & computer peripheral equipment & software whlsl .....	7	24 016	6 624	1 416	284	13 310	1 644	1 728
421430	Computer & computer peripheral equipment & software whlsl .....	7	24 016	6 624	1 416	284	13 310	1 644	1 728
4214302	Computer software (packaged) whlsl .....	2	D	D	D	e	D	D	D
4216	Electrical goods whlsl .....	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	2	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	12	D	D	D	c	D	D	D
42171	Hardware whlsl .....	8	D	D	D	c	D	D	D
421710	Hardware whlsl .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	33	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	4	23 585	2 260	658	61	4 790	8 374	8 748
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	4	23 585	2 260	658	61	4 790	8 374	8 748
42182	Farm & garden machinery & equipment whlsl .....	11	27 511	2 866	630	112	4 393	8 854	8 845
421820	Farm & garden machinery & equipment whlsl .....	11	27 511	2 866	630	112	4 393	8 854	8 845
4218201	Farm machinery & equipment—farm dealers .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlsl .....	10	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whlsl .....	5	D	D	D	b	D	D	D
4218403	Welding supplies whlsl .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	17	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	70	1 561 595	72 165	18 373	2 220	120 358	120 764	123 314
4221	Paper & paper product whlsl .....	11	30 681	3 383	790	138	8 365	2 953	3 300
42213	Industrial & personal service paper whlsl .....	3	D	D	D	b	D	D	D
422130	Industrial & personal service paper whlsl .....	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whlsl .....	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	2	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whlsl .....	2	D	D	D	e	D	D	D
4222101	General-line drugs whlsl .....	2	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>LA CROSSE, WI-MN MSA—Con.</b>									
<b>Wholesale trade—Con.</b>									
42	Wholesale trade, nondurable goods—Con.								
422	Grocery & related products whlsl .....	24	758 654	50 547	13 519	1 428	74 223	50 217	45 559
42244	General-line grocery whlsl .....	2	D	D	D	f	D	D	D
422410	General-line grocery whlsl .....	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whlsl .....	2	D	D	D	e	D	D	D
42242	Packaged frozen food whlsl .....	1	D	D	D	e	D	D	D
422420	Packaged frozen food whlsl .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whlsl .....	3	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whlsl .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whlsl .....	9	D	D	D	e	D	D	D
422490	Other grocery & related products whlsl .....	9	D	D	D	e	D	D	D
4224902	Bread & baked goods whlsl .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whlsl .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	2	D	D	D	b	D	D	D
422690	Other chemical & allied products whlsl .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	15	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	8	34 861	2 824	418	93	5 675	3 707	2 226
422910	Farm supplies whlsl .....	8	34 861	2 824	418	93	5 675	3 707	2 226
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>170</b>	<b>1 899 271</b>	<b>108 335</b>	<b>26 636</b>	<b>3 561</b>	<b>189 647</b>	<b>172 088</b>	<b>176 815</b>
421	Wholesale trade, durable goods .....	109	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whlsl .....	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	10	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	5	29 747	1 754	362	48	3 809	3 114	3 871
421310	Lumber, plywood, millwork, & wood panel whlsl .....	5	29 747	1 754	362	48	3 809	3 114	3 871
42133	Roofing, siding, & insulation material whlsl .....	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	16	36 019	9 386	2 095	392	17 450	3 232	3 327
42143	Computer & computer peripheral equipment & software whlsl .....	7	24 016	6 624	1 416	284	13 310	1 644	1 728
4214302	Computer software (packaged) whlsl .....	2	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	12	D	D	D	c	D	D	D
42171	Hardware whlsl .....	8	D	D	D	c	D	D	D
421710	Hardware whlsl .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	32	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	4	23 585	2 260	658	61	4 790	8 374	8 748
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	4	23 585	2 260	658	61	4 790	8 374	8 748
42182	Farm & garden machinery & equipment whlsl .....	11	27 511	2 866	630	112	4 393	8 854	8 845
421820	Farm & garden machinery & equipment whlsl .....	11	27 511	2 866	630	112	4 393	8 854	8 845
4218201	Farm machinery & equipment—farm dealers .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlsl .....	10	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>LA CROSSE, WI-MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42184	Industrial supplies whlse .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whlse .....	4	D	D	D	b	D	D	D
4218403	Welding supplies whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	61	D	D	D	g	D	D	D
4221	Paper & paper product whlse .....	11	30 681	3 383	790	138	8 365	2 953	3 300
42213	Industrial & personal service paper whlse .....	3	D	D	D	b	D	D	D
422130	Industrial & personal service paper whlse .....	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whlse .....	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlse .....	2	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whlse .....	2	D	D	D	e	D	D	D
4222101	General-line drugs whlse .....	2	D	D	D	e	D	D	D
4224	Grocery & related products whlse .....	19	D	D	D	g	D	D	D
42241	General-line grocery whlse .....	1	D	D	D	f	D	D	D
422410	General-line grocery whlse .....	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whlse .....	1	D	D	D	f	D	D	D
42242	Packaged frozen food whlse .....	1	D	D	D	e	D	D	D
422420	Packaged frozen food whlse .....	1	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whlse .....	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whlse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	6	D	D	D	e	D	D	D
422490	Other grocery & related products whlse .....	6	D	D	D	e	D	D	D
4224903	Soft drinks whlse .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whlse .....	1	D	D	D	b	D	D	D
422690	Other chemical & allied products whlse .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	13	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	6	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	8	74 692	3 833	929	139	8 236	2 433	2 695
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	7	17 599	479	84	53	942	—	—
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA</b>								
42	Wholesale trade .....	6 464	81 848 998	4 106 086	976 528	98 760	8 051 012	4 071 967	4 389 891

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods .....	4 567	47 024 789	2 932 564	692 343	67 489	5 599 992	2 672 286	2 939 763
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	368	9 328 690	180 511	45 046	5 394	320 869	267 665	287 896
42111	Automobile & other motor vehicle whsle .....	95	8 039 048	75 217	17 483	2 017	118 434	111 693	122 470
421110	Automobile & other motor vehicle whsle .....	95	8 039 048	75 217	17 483	2 017	118 434	111 693	122 470
4211101	Automobile & motorcycle whsle .....	44	2 135 739	18 975	4 340	770	38 786	7 515	10 072
4211102	Bus & recreational vehicle whsle .....	9	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	9	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	28	649 798	42 244	9 795	969	57 726	83 393	91 952
42112	Motor vehicle supplies & new parts whsle .....	191	1 140 418	80 913	21 865	2 516	150 632	129 883	138 110
421120	Motor vehicle supplies & new parts whsle .....	191	1 140 418	80 913	21 865	2 516	150 632	129 883	138 110
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	65	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	115	785 812	56 839	15 639	1 626	102 241	86 397	91 107
4211203	Petroleum products marketing equipment whsle .....	11	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	22	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	22	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle .....	60	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .....	60	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle .....	287	1 890 426	121 681	26 264	2 912	244 199	70 365	76 889
42121	Furniture whsle .....	149	955 722	77 039	16 011	1 584	139 783	36 859	39 134
421210	Furniture whsle .....	149	955 722	77 039	16 011	1 584	139 783	36 859	39 134
4212101	Household & lawn furniture whsle .....	58	200 299	8 178	1 916	205	17 304	7 576	7 868
4212102	Office & business furniture whsle .....	91	755 423	68 861	14 095	1 379	122 479	29 283	31 266
42122	Home furnishings whsle .....	138	934 704	44 642	10 253	1 328	104 416	33 506	37 755
421220	Home furnishings whsle .....	138	934 704	44 642	10 253	1 328	104 416	33 506	37 755
4212201	Household china, glassware, & crockery whsle .....	34	248 544	15 830	3 697	471	41 611	12 706	13 299
4212202	Linens, domestics, draperies, & curtains whsle .....	28	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	25	D	D	D	e	D	D	D
4212204	Other home furnishings whsle .....	51	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	199	2 939 893	139 394	24 917	2 966	291 470	190 782	206 963
42131	Lumber, plywood, millwork, & wood panel whsle .....	107	2 224 557	99 511	16 391	1 998	186 657	157 307	163 500
421310	Lumber, plywood, millwork, & wood panel whsle .....	107	2 224 557	99 511	16 391	1 998	186 657	157 307	163 500
4213101	Lumber without yard whsle .....	17	D	D	D	c	D	D	D
4213102	Lumber with yard whsle .....	19	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	71	1 589 552	69 408	9 196	1 362	133 286	101 045	103 540
42132	Brick, stone, & related construction materials whsle .....	33	331 428	17 848	3 431	354	38 506	9 327	9 649
421320	Brick, stone, & related construction materials whsle .....	33	331 428	17 848	3 431	354	38 506	9 327	9 649
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	16	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle .....	8	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	32	314 735	15 122	3 493	405	54 223	20 816	30 910
421330	Roofing, siding, & insulation material whsle .....	32	314 735	15 122	3 493	405	54 223	20 816	30 910
4213301	Roofing, siding, & insulation material whsle .....	32	314 735	15 122	3 493	405	54 223	20 816	30 910
42139	Other construction materials whsle .....	27	69 173	6 913	1 602	209	12 084	3 332	2 904
421390	Other construction materials whsle .....	27	69 173	6 913	1 602	209	12 084	3 332	2 904
4213901	Flat glass & other construction glass whsle .....	6	D	D	D	c	D	D	D
4213902	Other construction materials whsle .....	21	D	D	D	b	D	D	D

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse.....	891	10 307 609	1 022 121	251 011	21 714	2 000 605	619 489	735 827
42141	Photographic equipment & supplies whlse .....	25	208 530	17 867	4 093	434	31 188	14 087	14 634
421410	Photographic equipment & supplies whlse.....	25	208 530	17 867	4 093	434	31 188	14 087	14 634
42142	Office equipment whlse .....	74	662 874	122 892	30 892	2 780	172 626	61 625	65 491
421420	Office equipment whlse .....	74	662 874	122 892	30 892	2 780	172 626	61 625	65 491
42143	Computer & computer peripheral equipment & software whlse .....	397	6 471 803	561 116	139 493	11 910	955 612	294 802	306 160
421430	Computer & computer peripheral equipment & software whlse.....	397	6 471 803	561 116	139 493	11 910	955 612	294 802	306 160
4214301	Computer & peripheral equipment whlse.....	324	6 063 627	512 533	130 197	11 064	867 352	247 035	250 660
42143011	Computers & peripheral equipment for resale .....	131	2 555 419	132 923	35 426	2 729	227 933	78 953	82 554
42143012	Computers & peripheral equipment for end use .....	193	3 508 208	379 610	94 771	8 335	639 419	168 082	168 106
4214302	Computer software (packaged) whlse .....	73	408 176	48 583	9 296	846	88 260	47 767	55 500
42144	Other commercial equipment whlse .....	99	515 162	49 876	11 851	1 381	95 851	37 829	42 749
421440	Other commercial equipment whlse .....	99	515 162	49 876	11 851	1 381	95 851	37 829	42 749
4214401	Restaurant & hotel equipment & supplies whlse .....	53	243 007	24 152	5 852	724	46 063	19 970	23 785
4214402	Store machines & equipment whlse .....	46	272 155	25 724	5 999	657	49 788	17 859	18 964
42145	Medical, dental, & hospital equipment & supplies whlse .....	214	2 112 794	232 086	55 181	4 142	660 095	188 254	279 534
421450	Medical, dental, & hospital equipment & supplies whlse .....	214	2 112 794	232 086	55 181	4 142	660 095	188 254	279 534
4214501	Surgical, medical, & hospital supplies whlse .....	190	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whlse .....	24	D	D	D	e	D	D	D
42146	Ophthalmic goods whlse .....	25	105 842	10 767	2 976	291	26 377	4 876	5 416
421460	Ophthalmic goods whlse .....	25	105 842	10 767	2 976	291	26 377	4 876	5 416
42149	Other professional equipment & supplies whlse .....	57	230 604	27 517	6 525	776	58 856	18 016	21 843
421490	Other professional equipment & supplies whlse .....	57	230 604	27 517	6 525	776	58 856	18 016	21 843
4214902	Other professional equipment & supplies whlse .....	52	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	154	D	D	D	h	D	D	D
42151	Metal service centers & offices .....	147	2 021 092	106 896	26 090	2 605	220 014	181 952	199 312
421510	Metal service centers & offices .....	147	2 021 092	106 896	26 090	2 605	220 014	181 952	199 312
4215101	Ferrous metal service centers & sales offices .....	113	1 808 423	95 144	23 587	2 297	196 210	170 843	185 096
42151011	Ferrous metal service centers .....	66	1 396 936	83 069	21 087	2 065	171 211	170 843	185 096
42151012	Ferrous metal sales offices .....	47	411 487	12 075	2 500	232	24 999	—	—
4215102	Nonferrous metal service centers & sales offices .....	34	212 669	11 752	2 503	308	23 804	11 109	14 216
42151021	Nonferrous metal service centers .....	23	122 863	10 819	2 321	287	22 125	11 109	14 216
42151022	Nonferrous metal sales offices .....	11	89 806	933	182	21	1 679	—	—
42152	Coal & other mineral & ore whlse .....	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whlse .....	7	D	D	D	b	D	D	D
4215201	Coal whlse .....	4	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	733	7 038 350	398 109	97 821	8 849	712 337	210 050	225 520
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	263	2 085 929	106 336	23 982	2 589	185 024	75 175	78 363
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	263	2 085 929	106 336	23 982	2 589	185 024	75 175	78 363
42162	Electrical appliance, television & radio set whlse .....	67	1 155 136	44 915	9 816	1 056	96 733	23 104	27 748
421620	Electrical appliance, television & radio set whlse .....	67	1 155 136	44 915	9 816	1 056	96 733	23 104	27 748
42169	Other electronic parts & equipment whlse .....	403	3 797 285	246 858	64 023	5 204	430 580	111 771	119 409
421690	Other electronic parts & equipment whlse .....	403	3 797 285	246 858	64 023	5 204	430 580	111 771	119 409
4216901	Communications equipment & supplies whlse .....	152	915 655	133 721	36 158	2 931	221 202	49 269	53 815
4216902	Electronic parts (excluding communications equipment) whlse .....	251	2 881 630	113 137	27 865	2 273	209 378	62 502	65 594

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse .....	345	1 890 241	153 829	34 064	3 734	266 349	138 599	155 141
42171	Hardware whse .....	171	896 251	77 696	17 733	2 113	137 273	81 481	90 299
42170	Hardware whse .....	171	896 251	77 696	17 733	2 113	137 273	81 481	90 299
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	89	564 246	31 557	7 052	703	53 612	19 362	22 763
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	89	564 246	31 557	7 052	703	53 612	19 362	22 763
42173	Warm air heating & air-conditioning equipment & supplies whse .....	59	333 382	38 660	8 008	803	66 029	33 768	35 719
421730	Warm air heating & air-conditioning equipment & supplies whse .....	59	333 382	38 660	8 008	803	66 029	33 768	35 719
42174	Refrigeration equipment & supplies whse .....	26	96 362	5 916	1 271	115	9 435	3 988	6 360
421740	Refrigeration equipment & supplies whse .....	26	96 362	5 916	1 271	115	9 435	3 988	6 360
4218	Machinery, equipment, & supplies whse .....	1 060	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	61	594 983	64 354	15 879	1 377	107 358	222 242	253 898
421810	Construction & mining (except petroleum) machinery & equip whse .....	61	594 983	64 354	15 879	1 377	107 358	222 242	253 898
42182	Farm & garden machinery & equipment whse .....	95	2 077 824	52 812	12 487	1 352	94 220	197 864	195 027
421820	Farm & garden machinery & equipment whse .....	95	2 077 824	52 812	12 487	1 352	94 220	197 864	195 027
4218201	Farm machinery & equipment—farm dealers .....	46	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	30	1 824 864	34 858	8 371	752	60 127	155 084	149 789
4218203	Lawn & garden machinery & equipment whse .....	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	587	4 034 247	323 333	71 466	6 577	608 825	176 776	191 527
421830	Industrial machinery & equipment whse .....	587	4 034 247	323 333	71 466	6 577	608 825	176 776	191 527
4218301	Food-processing machinery & equipment whse .....	29	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	64	393 375	44 413	10 196	854	74 512	36 589	38 493
42183021	Hydraulic & pneumatic pumps & motors whse .....	28	135 957	18 270	4 085	330	33 061	14 015	14 922
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	36	257 418	26 143	6 111	524	41 451	22 574	23 571
4218303	General-purpose industrial machinery & equipment whse .....	187	2 282 016	144 289	30 179	2 833	299 574	54 249	63 788
4218304	Metalworking machinery & equipment whse .....	78	360 359	29 056	6 639	507	46 551	16 246	17 163
4218305	Materials handling equipment whse .....	81	356 173	51 937	11 529	1 165	84 462	26 983	27 167
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .....	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse .....	138	D	D	D	g	D	D	D
42184	Industrial supplies whse .....	206	929 389	110 434	25 644	2 561	198 136	106 843	112 344
421840	Industrial supplies whse .....	206	929 389	110 434	25 644	2 561	198 136	106 843	112 344
4218401	General-line industrial supplies whse .....	28	59 381	7 823	1 331	247	13 121	4 795	5 455
4218402	Mechanical power transmission supplies whse .....	35	244 935	19 088	4 482	478	34 986	16 364	17 132
4218403	Welding supplies whse .....	19	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whse .....	35	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whse .....	14	D	D	D	c	D	D	D
4218406	Other industrial supplies whse .....	75	D	D	D	g	D	D	D
42185	Service establishment equipment & supplies whse .....	77	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whse .....	77	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	18	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	22	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse .....	9	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whse .....	28	D	D	D	e	D	D	D

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	34	157 889	12 069	3 158	347	21 683	14 596	16 762
421860	Transportation equipment & supplies (exc motor vehicle) whlse .....	34	157 889	12 069	3 158	347	21 683	14 596	16 762
4218601	Aircraft & aeronautical equipment & supplies whlse...	16	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whlse.....	6	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whlse.....	12	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlse ...	530	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whlse.....	154	1 108 464	82 288	20 655	2 174	175 633	142 591	146 778
421910	Sporting & recreational goods & supplies whlse.....	154	1 108 464	82 288	20 655	2 174	175 633	142 591	146 778
42192	Toy & hobby goods & supplies whlse .....	60	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whlse .....	60	D	D	D	e	D	D	D
42193	Recyclable material whlse .....	93	415 940	46 584	10 079	1 327	100 579	19 383	20 216
421930	Recyclable material whlse .....	93	415 940	46 584	10 079	1 327	100 579	19 383	20 216
4219301	Iron & steel scrap processors & dealers .....	33	173 710	16 133	3 694	402	39 082	6 576	7 519
42193011	Iron & steel scrap processors (using power processing equipment) .....	20	155 473	11 858	2 745	308	33 063	6 540	7 422
42193012	Iron & steel scrap processors (not using power processing equip.) .....	13	18 237	4 275	949	94	6 019	36	97
4219302	Recyclable paper & paperboard whlse .....	17	88 494	14 252	2 727	329	27 194	2 399	2 085
4219303	Other recyclable material whlse .....	43	153 736	16 199	3 658	596	34 303	10 408	10 612
42194	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	61	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	61	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whlse .....	55	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whlse .....	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlse .....	162	1 403 039	53 388	11 860	1 477	112 135	41 482	43 997
421990	Other miscellaneous durable goods whlse .....	162	1 403 039	53 388	11 860	1 477	112 135	41 482	43 997
4219903	General merchandise (durable goods) whlse .....	54	214 919	7 509	1 531	165	14 723	3 681	3 719
4219904	Prerecorded media whlse .....	47	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlse .....	36	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whlse .....	11	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whlse .....	9	D	D	D	b	D	D	D
4219906	Other durable goods whlse .....	41	98 355	9 628	2 109	270	21 288	11 886	11 325
422	Wholesale trade, nondurable goods .....	1 897	34 824 209	1 173 522	284 185	31 271	2 451 020	1 399 681	1 450 128
4221	Paper & paper product whlse .....	242	2 523 401	136 509	33 975	3 566	246 877	126 772	120 857
42211	Printing & writing paper whlse .....	43	1 171 069	35 052	8 819	707	61 318	32 454	31 424
422110	Printing & writing paper whlse .....	43	1 171 069	35 052	8 819	707	61 318	32 454	31 424
42212	Stationery & office supplies whlse .....	127	644 356	61 567	15 286	1 833	116 443	46 348	45 313
422120	Stationery & office supplies whlse .....	127	644 356	61 567	15 286	1 833	116 443	46 348	45 313
42213	Industrial & personal service paper whlse .....	72	707 976	39 890	9 870	1 026	69 116	47 970	44 120
422130	Industrial & personal service paper whlse .....	72	707 976	39 890	9 870	1 026	69 116	47 970	44 120
4222	Drugs, & druggists' sundries whlse .....	98	3 414 896	103 474	27 155	2 608	243 812	270 559	280 910
42221	Drugs, & druggists' sundries whlse .....	98	3 414 896	103 474	27 155	2 608	243 812	270 559	280 910
422210	Drugs, & druggists' sundries whlse .....	98	3 414 896	103 474	27 155	2 608	243 812	270 559	280 910
4222101	General-line drugs whlse .....	42	1 816 417	34 221	7 908	1 143	99 544	209 108	214 989
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse .....	56	1 598 479	69 253	19 247	1 465	144 268	61 451	65 921

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	223	836 866	47 289	11 151	1 559	112 235	70 618	68 682
42231	Piece goods, notions, & other dry goods whsle .....	49	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	49	D	D	D	e	D	D	D
4223101	Piece goods—jobbers .....	40	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	81	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	81	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	74	162 749	9 679	1 926	486	21 732	13 433	14 228
422330	Women's, children's, & infants' clothing & accessories whsle .....	74	162 749	9 679	1 926	486	21 732	13 433	14 228
42234	Footwear whsle.....	19	D	D	D	c	D	D	D
422340	Footwear whsle.....	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	446	11 160 276	405 628	93 271	10 732	779 555	289 685	291 834
42241	General-line grocery whsle .....	39	3 311 872	127 393	29 511	3 108	249 379	169 995	175 899
422410	General-line grocery whsle, voluntary group .....	39	3 311 872	127 393	29 511	3 108	249 379	169 995	175 899
4224103	General-line grocery whsle .....	2	D	D	D	f	D	D	D
	Other general-line grocery whsle .....	36	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	53	990 830	30 990	7 218	765	70 089	26 909	25 539
422420	Packaged frozen food whsle .....	53	990 830	30 990	7 218	765	70 089	26 909	25 539
42243	Dairy products, (except dried or canned) whsle .....	27	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	27	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle .....	26	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle .....	11	181 046	8 499	1 780	149	17 042	1 574	1 249
422440	Poultry & poultry product whsle .....	11	181 046	8 499	1 780	149	17 042	1 574	1 249
4224402	Poultry & poultry product (except live) whsle .....	10	D	D	D	c	D	D	D
42245	Confectionery whsle .....	45	678 503	33 164	7 669	935	52 481	6 713	6 466
422450	Confectionery whsle .....	45	678 503	33 164	7 669	935	52 481	6 713	6 466
42246	Fish & seafood whsle .....	7	D	D	D	b	D	D	D
422460	Fish & seafood whsle .....	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	36	604 578	18 961	4 522	506	36 518	11 396	15 010
422470	Meat & meat product whsle .....	36	604 578	18 961	4 522	506	36 518	11 396	15 010
42248	Fresh fruit & vegetable whsle .....	57	727 190	47 766	9 610	1 421	81 166	5 547	6 101
422480	Fresh fruit & vegetable whsle .....	57	727 190	47 766	9 610	1 421	81 166	5 547	6 101
42249	Other grocery & related products whsle .....	171	3 678 583	113 492	27 377	3 202	225 953	56 592	50 425
422490	Other grocery & related products whsle .....	171	3 678 583	113 492	27 377	3 202	225 953	56 592	50 425
4224901	Coffee, tea, & spice whsle .....	23	113 670	7 718	1 766	263	15 000	2 436	2 497
4224902	Bread & baked goods whsle .....	28	D	D	D	e	D	D	D
4224903	Soft drinks whsle .....	18	287 987	22 697	5 274	652	47 887	1 059	1 376
4224904	Canned goods whsle .....	18	752 734	19 359	4 497	550	33 133	1 632	1 929
4224905	Food & beverage basic materials whsle .....	13	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .....	71	D	D	D	g	D	D	D
4225	Farm-product raw material whsle .....	82	D	D	D	D	D	D	D
42251	Grain & field bean whsle .....	68	7 655 027	59 112	15 779	1 245	144 946	158 162	198 238
422510	Grain & field bean whsle .....	68	7 655 027	59 112	15 779	1 245	144 946	158 162	198 238
42252	Livestock whsle .....	9	D	D	D	b	D	D	D
422520	Livestock whsle .....	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	5	D	D	D	b	D	D	D
422590	Other farm product raw material whsle .....	5	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	241	1 612 649	128 124	29 247	3 078	252 491	88 420	95 242
42261	Plastics materials & basic forms & shapes whsle .....	94	502 721	41 597	9 395	1 161	82 362	35 627	38 452
422610	Plastics materials & basic forms & shapes whsle .....	94	502 721	41 597	9 395	1 161	82 362	35 627	38 452
42269	Other chemical & allied products whsle .....	147	1 109 928	86 527	19 852	1 917	170 129	52 793	56 790
422690	Other chemical & allied products whsle .....	147	1 109 928	86 527	19 852	1 917	170 129	52 793	56 790
4226901	Industrial gases (except LP) whsle .....	7	34 446	5 646	1 402	127	12 123	2 833	2 800
4226902	Other chemical & allied products whsle .....	140	1 075 482	80 881	18 450	1 790	158 006	49 960	53 990

### WHOLESALE TRADE—GEOG. AREA SERIES

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whse .....	84	2 431 086	42 366	12 452	1 172	100 857	103 612	110 496
422710	Petroleum bulk stations & terminals .....	54	1 626 236	31 587	8 442	946	79 277	95 720	96 894
4227101	Petroleum bulk stations & terminals .....	54	1 626 236	31 587	8 442	946	79 277	95 720	96 894
42271011	Petroleum bulk stations & terminals (except LP) .....	49	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	44	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	5	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	30	804 850	10 779	4 010	226	21 580	7 892	13 602
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	30	804 850	10 779	4 010	226	21 580	7 892	13 602
4228	Beer, wine, & distilled alcoholic beverage whse .....	49	D	D	D	g	D	D	D
42281	Beer & ale whse .....	25	296 963	30 346	7 139	789	61 420	15 991	15 518
422810	Beer & ale whsle .....	25	296 963	30 346	7 139	789	61 420	15 991	15 518
42282	Wine & distilled alcoholic beverage whse .....	24	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whse .....	24	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	24	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whse .....	432	D	D	D	i	D	D	D
42291	Farm supplies whse .....	83	D	D	D	g	D	D	D
422910	Farm supplies whse .....	83	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers .....	30	D	D	D	g	D	D	D
4229102	Farm supplies—whse distributors .....	53	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whse .....	73	356 201	42 003	10 713	1 240	93 249	19 602	21 377
422920	Book, periodical, & newspaper whsle .....	73	356 201	42 003	10 713	1 240	93 249	19 602	21 377
42293	Flower, nursery stock, & florists' supplies whsle .....	37	83 192	12 402	2 493	515	22 715	8 237	8 075
422930	Flower, nursery stock, & florists' supplies whsle .....	37	83 192	12 402	2 493	515	22 715	8 237	8 075
42294	Tobacco & tobacco product whsle .....	11	953 847	24 169	5 589	736	50 422	18 766	20 955
422940	Tobacco & tobacco product whsle .....	11	953 847	24 169	5 589	736	50 422	18 766	20 955
42295	Paint, varnish, & supplies whsle .....	34	134 211	8 879	2 086	239	26 002	4 320	4 578
422950	Paint, varnish, & supplies whsle .....	34	134 211	8 879	2 086	239	26 002	4 320	4 578
4229501	Paint, varnish, & supplies whsle .....	34	134 211	8 879	2 086	239	26 002	4 320	4 578
42299	Other miscellaneous nondurable goods whsle .....	194	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	194	D	D	D	g	D	D	D
4229901	Art goods whsle .....	81	397 103	24 053	4 461	650	108 745	32 579	32 118
4229902	General merchandise (nondurable goods) whsle .....	40	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle .....	70	D	D	D	f	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4 715</b>	<b>41 631 325</b>	<b>2 978 740</b>	<b>704 346</b>	<b>78 307</b>	<b>5 712 505</b>	<b>3 351 725</b>	<b>3 556 397</b>
421	Wholesale trade, durable goods .....	3 301	19 054 954	2 093 412	492 861	53 766	3 836 149	2 154 735	2 307 991
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	305	1 470 849	133 617	34 013	4 163	235 670	257 723	272 087
42111	Automobile & other motor vehicle whsle .....	75	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle .....	75	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle .....	33	69 357	6 092	1 504	176	13 404	7 436	9 933
4211102	Bus & recreational vehicle whsle .....	8	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	24	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	153	563 647	55 851	16 132	2 045	105 401	120 754	127 599
421120	Motor vehicle supplies & new parts whsle .....	153	563 647	55 851	16 132	2 045	105 401	120 754	127 599
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	53	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	91	298 252	34 893	10 700	1 241	63 335	78 881	82 290
4211203	Petroleum products marketing equipment whsle .....	9	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	17	D	D	D	e	D	D	D
421130	Tire & tube whsle .....	17	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle .....	60	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .....	60	D	D	D	f	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whlsl .....	159	705 083	96 673	20 279	2 318	183 291	63 230	68 907
42121	Furniture whlsl .....	83	450 588	62 633	12 436	1 249	105 563	31 891	32 792
421210	Furniture whlsl .....	83	450 588	62 633	12 436	1 249	105 563	31 891	32 792
4212101	Household & lawn furniture whlsl .....	24	42 340	4 108	1 074	116	8 619	6 372	6 693
4212102	Office & business furniture whlsl .....	59	408 248	58 525	11 362	1 133	96 944	25 519	26 099
42122	Home furnishings whlsl .....	76	254 495	34 040	7 843	1 069	77 728	31 339	36 115
421220	Home furnishings whlsl .....	76	254 495	34 040	7 843	1 069	77 728	31 339	36 115
4212201	Household china, glassware, & crockery whlsl .....	18	75 184	12 602	3 007	408	34 956	12 486	13 171
4212202	Linens, domestics, draperies, & curtains whlsl .....	12	D	D	D	c	D	D	D
4212203	Floor coverings whlsl .....	18	D	D	D	c	D	D	D
4212204	Other home furnishings whlsl .....	28	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	128	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	72	783 420	54 619	12 798	1 324	98 824	69 963	72 901
421310	Lumber, plywood, millwork, & wood panel whlsl .....	72	783 420	54 619	12 798	1 324	98 824	69 963	72 901
4213101	Lumber without yard whlsl .....	14	D	D	D	c	D	D	D
4213102	Lumber with yard whlsl .....	18	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	40	200 106	26 564	6 094	729	48 555	22 639	23 793
42132	Brick, stone, & related construction materials whlsl .....	18	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whlsl .....	18	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlsl .....	7	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whlsl .....	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whlsl .....	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	17	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	17	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	17	D	D	D	c	D	D	D
42139	Other construction materials whlsl .....	21	D	D	D	c	D	D	D
421390	Other construction materials whlsl .....	21	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whlsl .....	5	D	D	D	c	D	D	D
4213902	Other construction materials whlsl .....	16	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	716	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whlsl .....	19	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whlsl .....	19	D	D	D	e	D	D	D
42142	Office equipment whlsl .....	64	D	D	D	g	D	D	D
421420	Office equipment whlsl .....	64	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	333	3 744 222	394 648	91 618	9 634	649 563	283 613	295 706
421430	Computer & computer peripheral equipment & software whlsl .....	333	3 744 222	394 648	91 618	9 634	649 563	283 613	295 706
4214301	Computer & peripheral equipment whlsl .....	271	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale .....	107	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use .....	164	D	D	D	i	D	D	D
4214302	Computer software (packaged) whlsl .....	62	D	D	D	f	D	D	D
42144	Other commercial equipment whlsl .....	75	D	D	D	g	D	D	D
421440	Other commercial equipment whlsl .....	75	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whlsl .....	36	D	D	D	f	D	D	D
4214402	Store machines & equipment whlsl .....	39	252 655	24 962	5 722	621	48 589	16 648	18 775
42145	Medical, dental, & hospital equipment & supplies whlsl .....	162	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whlsl .....	162	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whlsl .....	138	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whlsl .....	24	D	D	D	e	D	D	D
42146	Ophthalmic goods whlsl .....	16	D	D	D	c	D	D	D
421460	Ophthalmic goods whlsl .....	16	D	D	D	c	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle.....	47	196 958	26 249	6 271	736	55 628	18 014	21 841
421490	Other professional equipment & supplies whsle.....	47	196 958	26 249	6 271	736	55 628	18 014	21 841
4214902	Other professional equipment & supplies whsle.....	43	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	99	D	D	D	g	D	D	D
42151	Metal service centers & offices .....	93	D	D	D	g	D	D	D
421510	Metal service centers & offices .....	93	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices.....	69	D	D	D	g	D	D	D
42151011	Ferrous metal service centers .....	55	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices.....	14	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	24	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	21	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	6	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .....	6	D	D	D	b	D	D	D
4215201	Coal whsle.....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	439	2 439 010	264 367	63 926	6 880	492 001	187 697	202 564
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	140	D	D	D	g	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	140	D	D	D	g	D	D	D
42162	Electrical appliance, television & radio set whsle .....	42	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle .....	42	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle .....	257	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle .....	257	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle .....	115	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	142	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	243	911 411	115 879	25 632	2 993	202 006	131 833	148 784
42171	Hardware whsle .....	135	535 575	66 521	15 400	1 898	118 538	80 839	89 543
421710	Hardware whsle .....	135	535 575	66 521	15 400	1 898	118 538	80 839	89 543
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	44	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	46	244 422	30 473	6 022	664	51 530	32 506	34 455
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	46	244 422	30 473	6 022	664	51 530	32 506	34 455
42174	Refrigeration equipment & supplies whsle .....	18	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle .....	18	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	808	3 487 698	420 616	98 782	10 101	769 123	527 516	583 239
42181	Construction & mining (except petroleum) machinery & equip whsle .....	53	488 393	59 606	14 368	1 288	99 702	210 876	241 727
421810	Construction & mining (except petroleum) machinery & equip whsle .....	53	488 393	59 606	14 368	1 288	99 702	210 876	241 727
42182	Farm & garden machinery & equipment whsle .....	73	200 649	24 522	5 817	782	43 551	51 748	54 714
421820	Farm & garden machinery & equipment whsle .....	73	200 649	24 522	5 817	782	43 551	51 748	54 714
4218201	Farm machinery & equipment—farm dealers .....	44	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	19	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle.....	10	D	D	D	c	D	D	D

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42183	Industrial machinery & equipment whse .....	420	1 897 084	213 642	49 560	4 787	404 530	166 765	181 383
421830	Industrial machinery & equipment whse .....	420	1 897 084	213 642	49 560	4 787	404 530	166 765	181 383
4218301	Food-processing machinery & equipment whse.....	19	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	51	298 524	40 324	9 206	750	66 268	31 276	33 085
42183021	Hydraulic & pneumatic pumps & motors whse .....	21	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	30	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whse .	126	657 498	58 391	13 922	1 514	139 269	52 942	62 529
4218304	Metalworking machinery & equipment whse.....	54	251 982	23 267	5 403	401	37 395	15 386	16 060
4218305	Materials handling equipment whse .....	66	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse.	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse.....	95	D	D	D	f	D	D	D
42184	Industrial supplies whse .....	171	611 752	78 451	17 788	2 020	145 173	63 223	67 445
421840	Industrial supplies whse .....	171	611 752	78 451	17 788	2 020	145 173	63 223	67 445
4218401	General-line industrial supplies whse .....	24	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whse.....	26	120 643	15 003	3 535	397	27 767	15 975	16 743
4218403	Welding supplies whse .....	16	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whse .....	30	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whse .....	10	D	D	D	c	D	D	D
4218406	Other industrial supplies whse .....	65	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whse .....	64	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whse .....	64	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	15	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	18	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse .....	7	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whse .....	24	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	27	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	27	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whse .....	13	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whse .....	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse .....	404	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whse .....	101	623 218	71 741	18 747	1 990	156 898	142 561	146 777
421910	Sporting & recreational goods & supplies whse .....	101	623 218	71 741	18 747	1 990	156 898	142 561	146 777
42192	Toy & hobby goods & supplies whse .....	44	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whse .....	44	D	D	D	e	D	D	D
42193	Recyclable material whse .....	89	D	D	D	g	D	D	D
421930	Recyclable material whse .....	89	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers .....	30	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	18	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip) .....	12	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whse .....	17	88 494	14 252	2 727	329	27 194	2 399	2 085
4219303	Other recyclable material whse .....	42	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	52	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	52	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	47	D	D	D	f	D	D	D

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	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	118	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle .....	118	D	D	D	g	D	D	D
4219903	General merchandise (durable goods) whsle .....	35	D	D	D	b	D	D	D
4219904	Prerecorded media whsle .....	37	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	26	D	D	D	f	D	D	D
42199042	Prerecorded video tapes whsle .....	11	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle .....	6	D	D	D	b	D	D	D
4219906	Other durable goods whsle .....	31	78 303	9 052	1 964	253	20 123	11 886	11 323
422	Wholesale trade, nondurable goods .....	1 414	22 576 371	885 328	211 485	24 541	1 876 356	1 196 990	1 248 406
4221	Paper & paper product whsle .....	182	1 410 857	110 344	27 421	2 977	195 738	112 740	107 207
42211	Printing & writing paper whsle .....	32	D	D	D	f	D	D	D
422110	Printing & writing paper whsle .....	32	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle .....	92	441 468	47 791	11 885	1 495	88 316	36 754	36 912
422120	Stationery & office supplies whsle .....	92	441 468	47 791	11 885	1 495	88 316	36 754	36 912
42213	Industrial & personal service paper whsle .....	58	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle .....	58	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle .....	84	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle .....	84	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle .....	84	D	D	D	g	D	D	D
4222101	General-line drugs whsle .....	42	1 816 417	34 221	7 908	1 143	99 544	209 108	214 989
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	42	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .....	144	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	36	53 214	9 208	2 352	356	18 932	7 204	5 925
422310	Piece goods, notions, & other dry goods whsle .....	36	53 214	9 208	2 352	356	18 932	7 204	5 925
4223101	Piece goods—jobbers .....	29	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	56	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	56	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	43	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle .....	43	D	D	D	e	D	D	D
42234	Footwear whsle .....	9	D	D	D	c	D	D	D
422340	Footwear whsle .....	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	306	5 196 362	277 038	62 756	7 477	542 094	266 770	268 043
42241	General-line grocery whsle .....	24	2 753 381	118 749	27 521	2 873	232 958	169 995	175 882
422410	General-line grocery whsle .....	24	2 753 381	118 749	27 521	2 873	232 958	169 995	175 882
4224101	General-line grocery whsle, voluntary group .....	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle .....	21	D	D	D	g	D	D	D
42242	Packaged frozen food whsle .....	30	477 601	22 219	5 072	564	48 385	25 419	23 928
422420	Packaged frozen food whsle .....	30	477 601	22 219	5 072	564	48 385	25 419	23 928
42243	Dairy products, (except dried or canned) whsle .....	21	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	21	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle .....	20	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle .....	7	162 242	8 167	1 692	137	16 365	1 344	1 009
422440	Poultry & poultry product whsle .....	7	162 242	8 167	1 692	137	16 365	1 344	1 009
4224402	Poultry & poultry product (except live) whsle .....	6	D	D	D	c	D	D	D
42245	Confectionery whsle .....	26	D	D	D	e	D	D	D
422450	Confectionery whsle .....	26	D	D	D	e	D	D	D
42247	Meat & meat product whsle .....	29	191 080	12 615	2 965	362	20 769	8 690	12 251
422470	Meat & meat product whsle .....	29	191 080	12 615	2 965	362	20 769	8 690	12 251
42248	Fresh fruit & vegetable whsle .....	52	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle .....	52	D	D	D	g	D	D	D
42249	Other grocery & related products whsle .....	113	D	D	D	g	D	D	D
422490	Other grocery & related products whsle .....	113	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle .....	17	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle .....	16	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	14	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	51	510 971	31 388	8 083	940	65 958	39 509	32 534

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whse .....	67	D	D	D	g	D	D	D
42251	Grain & field bean whse .....	59	D	D	D	g	D	D	D
422510	Grain & field bean whse .....	59	D	D	D	g	D	D	D
42252	Livestock whse.....	4	D	D	D	b	D	D	D
422520	Livestock whse.....	4	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	4	D	D	D	b	D	D	D
422590	Other farm product raw material whse .....	4	D	D	D	b	D	D	D
4225905	Other farm-product raw material whse .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	177	D	D	D	g	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	64	291 891	34 973	7 774	1 000	64 947	29 428	31 179
422610	Plastics materials & basic forms & shapes whse .....	64	291 891	34 973	7 774	1 000	64 947	29 428	31 179
42269	Other chemical & allied products whse .....	113	D	D	D	g	D	D	D
422690	Other chemical & allied products whse .....	113	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whse .....	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse .....	108	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whse .....	72	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals .....	48	828 004	22 557	5 771	704	57 723	31 001	27 240
422710	Petroleum bulk stations & terminals .....	48	828 004	22 557	5 771	704	57 723	31 001	27 240
4227101	Petroleum bulk stations & terminals (except LP) .....	45	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) .....	44	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	1	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	24	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	24	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse .....	43	D	D	D	g	D	D	D
42281	Beer & ale whse .....	25	296 963	30 346	7 139	789	61 420	15 991	15 518
422810	Beer & ale whse .....	25	296 963	30 346	7 139	789	61 420	15 991	15 518
42282	Wine & distilled alcoholic beverage whse .....	18	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whse .....	18	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whse .....	18	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whse .....	339	D	D	D	h	D	D	D
42291	Farm supplies whse .....	66	876 241	32 742	9 758	1 067	70 164	56 962	58 730
422910	Farm supplies whse .....	66	876 241	32 742	9 758	1 067	70 164	56 962	58 730
4229101	Farm supplies—farm dealers .....	29	D	D	D	c	D	D	D
4229102	Farm supplies—whse distributors .....	37	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whse .....	53	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whse .....	53	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whse .....	32	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whse .....	32	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whse .....	9	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whse .....	9	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whse .....	20	48 094	4 324	1 069	126	9 667	1 868	2 186
422950	Paint, varnish, & supplies whse .....	20	48 094	4 324	1 069	126	9 667	1 868	2 186
4229501	Paint, varnish, & supplies whse .....	20	48 094	4 324	1 069	126	9 667	1 868	2 186
42299	Other miscellaneous nondurable goods whse .....	159	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whse .....	159	D	D	D	g	D	D	D
4229901	Art goods whse .....	60	D	D	D	f	D	D	D
4229902	General merchandise (nondurable goods) whse .....	35	D	D	D	e	D	D	D
4229904	Other nondurable goods whse .....	61	D	D	D	f	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	Manufacturers' sales branches and sales offices ..	455	D	D	D	j	D	D	D
421	Wholesale trade, durable goods .....	290	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	23	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whlsl .....	9	6 368 830	9 285	2 591	153	14 737	6	4 414
421110	Automobile & other motor vehicle whlsl .....	9	6 368 830	9 285	2 591	153	14 737	6	4 414
4211103	Light truck & van (14,000 lb or less) whlsl .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	11	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	11	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	9	D	D	D	e	D	D	D
4212	Furniture & home furnishings whlsl .....	13	D	D	D	e	D	D	D
42121	Furniture whlsl .....	9	283 139	8 080	2 155	201	23 050	4 942	6 317
421210	Furniture whlsl .....	9	283 139	8 080	2 155	201	23 050	4 942	6 317
4212102	Office & business furniture whlsl .....	5	D	D	D	c	D	D	D
42122	Home furnishings whlsl .....	4	D	D	D	b	D	D	D
421220	Home furnishings whlsl .....	4	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whlsl .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsl .....	29	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	7	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsl .....	7	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	5	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	14	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whlsl .....	14	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whlsl .....	8	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whlsl .....	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	7	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	7	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	61	D	D	D	h	D	D	D
42142	Office equipment whlsl .....	7	D	D	D	f	D	D	D
421420	Office equipment whlsl .....	7	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	33	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whlsl .....	33	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whlsl .....	31	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use .....	21	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	13	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whlsl .....	13	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whlsl .....	13	D	D	D	f	D	D	D
42146	Ophthalmic goods whlsl .....	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whlsl .....	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	18	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	17	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	14	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	10	D	D	D	c	D	D	D

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse .....	62	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	27	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	27	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	34	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse .....	34	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse .....	18	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	16	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	62	3 794 127	140 867	30 198	2 413	255 470	211 112	207 352
42182	Farm & garden machinery & equipment whse .....	7	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whse .....	7	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	6	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whse .....	32	1 632 910	81 885	15 790	1 310	155 911	7 813	7 892
421830	Industrial machinery & equipment whse .....	32	1 632 910	81 885	15 790	1 310	155 911	7 813	7 892
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	9	D	D	D	g	D	D	D
4218307	Other industrial machinery & equipment whse .....	11	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	17	D	D	D	e	D	D	D
421840	Industrial supplies whse .....	17	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whse .....	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse .....	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse .....	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	8	D	D	D	b	D	D	D
4219904	Prerecorded media whse .....	7	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	165	D	D	D	h	D	D	D
4221	Paper & paper product whse .....	26	D	D	D	e	D	D	D
42211	Printing & writing paper whse .....	9	D	D	D	c	D	D	D
422110	Printing & writing paper whse .....	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	13	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	5	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whse .....	5	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whse .....	5	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	5	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whse .....	9	D	D	D	b	D	D	D

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	50	3 931 173	86 101	20 824	2 131	161 329	22 284	23 165
42242	Packaged frozen food whsle .....	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle .....	7	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	3	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	3	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	3	D	D	D	c	D	D	D
42245	Confectionery whsle .....	6	D	D	D	f	D	D	D
422450	Confectionery whsle .....	6	D	D	D	f	D	D	D
42249	Other grocery & related products whsle .....	30	2 166 541	47 156	11 215	1 176	90 657	11 844	12 300
422490	Other grocery & related products whsle .....	30	2 166 541	47 156	11 215	1 176	90 657	11 844	12 300
4224901	Coffee, tea, & spice whsle .....	5	86 947	3 783	912	149	7 665	1 207	1 122
4224902	Bread & baked goods whsle .....	9	134 950	4 763	1 181	159	12 764	2 077	2 068
4224903	Soft drinks whsle .....	2	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .....	11	D	D	D	e	D	D	D
4226	Chemical & allied products whsle .....	31	609 476	22 849	5 687	562	49 280	21 350	22 734
42269	Other chemical & allied products whsle .....	23	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle .....	23	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle .....	21	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	10	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .....	6	798 232	9 030	2 671	242	21 554	64 719	69 654
422710	Petroleum bulk stations & terminals .....	6	798 232	9 030	2 671	242	21 554	64 719	69 654
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	c	D	D	D
4227102	Petroleum bulk terminals (except LP) .....	4	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	31	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	8	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	8	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors .....	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	13	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	13	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle .....	7	52 243	3 855	830	92	15 011	2 452	2 392
422950	Paint, varnish, & supplies whsle .....	7	52 243	3 855	830	92	15 011	2 452	2 392
4229501	Paint, varnish, & supplies whsle .....	7	52 243	3 855	830	92	15 011	2 452	2 392
	Agents, brokers, and commission merchants .....	1 294	D	D	D	i	D	D	D
421	Wholesale trade, durable goods .....	976	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	40	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	11	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle .....	11	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .....	8	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	27	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	27	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	15	D	D	D	b	D	D	D

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle .....	115	D	D	D	e	D	D	D
42121	Furniture whsle .....	57	221 995	6 326	1 420	134	11 170	26	25
42120	Furniture whsle .....	57	221 995	6 326	1 420	134	11 170	26	25
4212101	Household & lawn furniture whsle .....	30	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	27	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	58	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	58	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle .....	16	173 360	3 228	690	63	6 655	220	128
4212202	Linens, domestics, draperies, & curtains whsle .....	15	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	4	D	D	D	a	D	D	D
4212204	Other home furnishings whsle .....	23	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	42	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	28	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	28	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	26	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	8	27 410	1 062	241	23	2 335	138	153
421330	Roofing, siding, & insulation material whsle .....	8	27 410	1 062	241	23	2 335	138	153
4213301	Roofing, siding, & insulation material whsle .....	8	27 410	1 062	241	23	2 335	138	153
42139	Other construction materials whsle .....	5	D	D	D	a	D	D	D
421390	Other construction materials whsle .....	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	114	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	31	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	31	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle .....	22	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale .....	14	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	8	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle .....	9	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .....	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	17	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle .....	5	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	39	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	39	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	39	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle .....	6	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle .....	6	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle .....	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle .....	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle .....	8	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	37	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	37	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	37	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	30	D	D	D	b	D	D	D
4215102	Ferrous metal sales offices .....	29	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	7	D	D	D	a	D	D	D
4215102	Nonferrous metal sales offices .....	7	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse.....	232	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	96	801 083	26 421	5 852	521	43 320	470	415
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	96	801 083	26 421	5 852	521	43 320	470	415
42162	Electrical appliance, television & radio set whse .....	24	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whse .....	24	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whse .....	112	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse .....	112	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse.....	19	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	93	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse.....	89	D	D	D	f	D	D	D
42171	Hardware whse .....	34	D	D	D	c	D	D	D
421710	Hardware whse .....	34	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	38	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	38	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	11	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse.....	11	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whse .....	6	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whse.....	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	190	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	5	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	5	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whse .....	15	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	15	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	5	D	D	D	a	D	D	D
4218203	Lawn & garden machinery & equipment whse.....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	135	504 253	27 806	6 116	480	48 384	2 198	2 252
421830	Industrial machinery & equipment whse .....	135	504 253	27 806	6 116	480	48 384	2 198	2 252
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	52	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whse .....	22	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	13	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse .....	32	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	18	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	18	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whse .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .....	5	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whse .....	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whse .....	10	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	3	D	D	D	a	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	4	D	D	D	a	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	7	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....		D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whse...	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	117	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse.....	53	485 246	10 547	1 908	184	18 735	30	1
421910	Sporting & recreational goods & supplies whse.....	53	485 246	10 547	1 908	184	18 735	30	1
42192	Toy & hobby goods & supplies whse .....	15	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whse .....	15	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	9	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	9	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	8	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse .....	36	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	36	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse .....	19	D	D	D	b	D	D	D
4219906	Other durable goods whse.....	10	20 052	576	145	17	1 165	D	2
422	Wholesale trade, nondurable goods .....	318	D	D	D	g	D	D	D
4221	Paper & paper product whse .....	34	D	D	D	c	D	D	D
42212	Stationery & office supplies whse...	22	D	D	D	b	D	D	D
422120	Stationery & office supplies whse .....	22	D	D	D	b	D	D	D
42213	Industrial & personal service paper whse .....	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whse .....	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse .....	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse .....	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	9	D	D	D	b	D	D	D
42223	Apparel, piece goods, & notions whse .....	70	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	9	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse .....	23	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whse .....	23	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse .....	28	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse .....	28	D	D	D	b	D	D	D
42234	Footwear whse.....	10	D	D	D	b	D	D	D
422340	Footwear whse.....	10	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	90	2 032 741	42 489	9 691	1 124	76 132	631	626
42241	General-line grocery whse .....	15	558 491	8 644	1 990	235	16 421	—	17
422410	General-line grocery whse .....	15	558 491	8 644	1 990	235	16 421	—	17
4224103	Other general-line grocery whse .....	15	558 491	8 644	1 990	235	16 421	—	17
42242	Packaged frozen food whse .....	16	D	D	D	c	D	D	D
422420	Packaged frozen food whse .....	16	D	D	D	c	D	D	D
42245	Confectionery whse.....	13	D	D	D	c	D	D	D
422450	Confectionery whse.....	13	D	D	D	c	D	D	D
42247	Meat & meat product whse .....	4	D	D	D	b	D	D	D
422470	Meat & meat product whse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	28	D	D	D	f	D	D	D
422490	Other grocery & related products whse .....	28	D	D	D	f	D	D	D
4224903	Soft drinks whse .....	2	D	D	D	a	D	D	D
4224904	Canned goods whse .....	7	639 733	16 798	3 896	480	28 073	—	—
4224906	Other grocery specialties whse .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	15	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whse .....	33	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	22	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whse .....	22	D	D	D	b	D	D	D
42269	Other chemical & allied products whse .....	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whse .....	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse .....	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	62	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle .....	7	33 874	700	187	21	1 324	—	—
422950	Paint, varnish, & supplies whsle .....	7	33 874	700	187	21	1 324	—	—
4229501	Paint, varnish, & supplies whsle .....	7	33 874	700	187	21	1 324	—	—
42299	Other miscellaneous nondurable goods whsle .....	35	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	35	D	D	D	c	D	D	D
4229901	Art goods whsle .....	21	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .....	9	D	D	D	b	D	D	D
	<b>ROCHESTER, MN MSA</b>								
42	<b>Wholesale trade .....</b>	<b>125</b>	<b>605 370</b>	<b>37 495</b>	<b>8 964</b>	<b>1 176</b>	<b>65 545</b>	<b>32 702</b>	<b>32 935</b>
421	Wholesale trade, durable goods .....	86	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	12	64 956	3 712	805	158	6 988	5 265	4 347
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	31	D	D	D	e	D	D	D
42142	Office equipment whsle .....	10	D	D	D	c	D	D	D
421420	Office equipment whsle .....	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle .....	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	11	17 919	5 097	1 167	165	7 625	1 694	1 703
421450	Medical, dental, & hospital equipment & supplies whsle .....	11	17 919	5 097	1 167	165	7 625	1 694	1 703
4214501	Surgical, medical, & hospital supplies whsle .....	10	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	9	21 492	5 082	1 618	95	6 527	1 686	1 988
4218	Machinery, equipment, & supplies whsle .....	14	31 600	3 378	726	132	5 336	3 546	4 039
42182	Farm & garden machinery & equipment whsle .....	5	13 260	1 326	253	66	1 910	1 764	2 035
421820	Farm & garden machinery & equipment whsle .....	5	13 260	1 326	253	66	1 910	1 764	2 035
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D

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	<b>ROCHESTER, MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	39	D	D	D	e	D	D	D
4224	Grocery & related products whse.....	8	97 418	4 125	935	135	9 833	5 154	5 482
42243	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
42281	Beer & ale whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
422810	Beer & ale whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	a	D	D	D
42291	Farm supplies whse .....	5	D	D	D	a	D	D	D
422910	Farm supplies whse .....	5	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>109</b>	<b>584 392</b>	<b>32 444</b>	<b>7 347</b>	<b>1 087</b>	<b>59 275</b>	<b>32 418</b>	<b>32 613</b>
421	Wholesale trade, durable goods .....	74	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	12	64 956	3 712	805	158	6 988	5 265	4 347
42111	Automobile & other motor vehicle whse .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	4	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	25	D	D	D	e	D	D	D
42142	Office equipment whse.....	9	D	D	D	c	D	D	D
421420	Office equipment whse.....	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	4	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whse.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	14	31 600	3 378	726	132	5 336	3 546	4 039
42182	Farm & garden machinery & equipment whse .....	5	13 260	1 326	253	66	1 910	1 764	2 035
421820	Farm & garden machinery & equipment whse .....	5	13 260	1 326	253	66	1 910	1 764	2 035
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whse.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	35	D	D	D	e	D	D	D
4224	Grocery & related products whse.....	8	97 418	4 125	935	135	9 833	5 154	5 482
42243	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>ROCHESTER, MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whse .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	a	D	D	D
42291	Farm supplies whse .....	4	D	D	D	a	D	D	D
422910	Farm supplies whse .....	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	9	D	D	D	a	D	D	D
	<b>ST. CLOUD, MN MSA</b>								
42	Wholesale trade .....	238	1 604 229	145 521	34 516	4 771	258 796	125 429	133 757
421	Wholesale trade, durable goods .....	162	567 604	61 146	14 704	2 419	115 073	82 692	89 065
4211	Motor vehicle & motor vehicle parts & supplies whse .....	20	107 541	9 190	2 083	332	16 159	15 211	15 362
42111	Automobile & other motor vehicle whse .....	8	56 336	4 424	1 008	138	6 637	6 455	6 440
421110	Automobile & other motor vehicle whse .....	8	56 336	4 424	1 008	138	6 637	6 455	6 440
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	3	D	D	c	D	D	D	D
42112	Motor vehicle supplies & new parts whse .....	5	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whse .....	5	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	2	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	8	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	31	99 522	18 719	4 550	710	32 104	6 666	6 637
42142	Office equipment whse .....	8	12 919	3 251	752	95	5 154	1 637	1 701
421420	Office equipment whse .....	8	12 919	3 251	752	95	5 154	1 637	1 701
42143	Computer & computer peripheral equipment & software whse .....	7	33 263	7 748	1 874	210	13 732	2 689	2 604
421430	Computer & computer peripheral equipment & software whse .....	7	33 263	7 748	1 874	210	13 732	2 689	2 604
4214301	Computer & peripheral equipment whse .....	7	33 263	7 748	1 874	210	13 732	2 689	2 604
42143012	Computers & peripheral equipment for end use .....	3	D	D	D	c	D	D	D
42144	Other commercial equipment whse .....	4	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	3	D	D	D	b	D	D	D
42146	Ophthalmic goods whse .....	8	D	D	D	e	D	D	D
421460	Ophthalmic goods whse .....	8	D	D	D	e	D	D	D
4216	Electrical goods whse .....	8	15 774	2 070	621	54	4 109	2 361	1 425
4217	Hardware, & plumbing & heating equipment & supplies whse .....	11	D	D	D	b	D	D	D
42171	Hardware whse .....	7	D	D	D	b	D	D	D
421710	Hardware whse .....	7	D	D	D	b	D	D	D

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	<b>ST. CLOUD, MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	57	198 903	17 718	4 172	607	32 997	38 556	45 253
42181	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	26	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse .....	26	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	21	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	17	43 546	5 153	1 036	123	9 113	5 627	7 367
421830	Industrial machinery & equipment whse .....	17	43 546	5 153	1 036	123	9 113	5 627	7 367
4218303	General-purpose industrial machinery & equipment whse ..	8	32 906	3 390	580	70	6 071	4 614	6 425
42184	Industrial supplies whse .....	6	22 454	2 956	895	89	5 478	2 074	2 311
421840	Industrial supplies whse .....	6	22 454	2 956	895	89	5 478	2 074	2 311
4218403	Welding supplies whse .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	22	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse .....	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse .....	6	D	D	D	b	D	D	D
42193	Recyclable material whse .....	8	17 308	2 648	649	137	6 565	999	1 214
421930	Recyclable material whse .....	8	17 308	2 648	649	137	6 565	999	1 214
4219301	Iron & steel scrap processors & dealers .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	76	1 036 625	84 375	19 812	2 352	143 723	42 737	44 692
4224	Grocery & related products whse .....	24	676 190	27 781	6 566	973	62 071	28 708	28 000
42243	Dairy products, (except dried or canned) whse .....	5	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse .....	5	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse .....	3	D	D	D	c	D	D	D
42244	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	10	D	D	D	f	D	D	D
422490	Other grocery & related products whse .....	10	D	D	D	f	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	e	D	D	D
4224906	Other grocery specialties whse ..	3	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	12	124 223	3 200	751	174	8 379	4 336	4 502
422710	Petroleum bulk stations & terminals .....	12	124 223	3 200	751	174	8 379	4 336	4 502
4227101	Petroleum bulk stations & terminals (except LP) .....	12	124 223	3 200	751	174	8 379	4 336	4 502
42271011	Petroleum bulk stations (except LP) .....	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse .....	3	23 055	2 199	438	63	4 090	575	451
42281	Beer & ale whse .....	3	23 055	2 199	438	63	4 090	575	451
422810	Beer & ale whse .....	3	23 055	2 199	438	63	4 090	575	451

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	<b>ST. CLOUD, MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse .....	18	D	D	D	g	D	D	D
42291	Farm supplies whse .....	9	37 859	2 971	512	86	5 366	3 792	4 112
422910	Farm supplies whse .....	9	37 859	2 971	512	b	5 366	3 792	4 112
4229101	Farm supplies—farm dealers .....	5	D	D	D		D	D	D
4229102	Farm supplies—whse distributors .....	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whse .....	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>219</b>	<b>1 321 406</b>	<b>140 192</b>	<b>32 949</b>	<b>4 604</b>	<b>247 854</b>	<b>121 645</b>	<b>129 762</b>
421	Wholesale trade, durable goods .....	151	546 024	59 117	13 923	2 351	111 961	81 007	87 293
4211	Motor vehicle & motor vehicle parts & supplies whse .....	20	107 541	9 190	2 083	332	16 159	15 211	15 362
42111	Automobile & other motor vehicle whse .....	8	56 336	4 424	1 008	138	6 637	6 455	6 440
421110	Automobile & other motor vehicle whse .....	8	56 336	4 424	1 008	138	6 637	6 455	6 440
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whse .....	5	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whse .....	5	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	2	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	8	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	28	D	D	D	f	D	D	D
42142	Office equipment whse .....	8	12 919	3 251	752	95	5 154	1 637	1 701
421420	Office equipment whse .....	8	12 919	3 251	752	95	5 154	1 637	1 701
42143	Computer & computer peripheral equipment & software whse .....	7	33 263	7 748	1 874	210	13 732	2 689	2 604
4214301	Computer & peripheral equipment whse .....	7	33 263	7 748	1 874	210	13 732	2 689	2 604
42143012	Computers & peripheral equipment for end use .....	3	D	D	D	c	D	D	D
42144	Other commercial equipment whse .....	3	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whse .....	8	D	D	D	e	D	D	D
421460	Ophthalmic goods whse .....	8	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	10	D	D	D	b	D	D	D
42171	Hardware whse .....	6	D	D	D	b	D	D	D
421710	Hardware whse .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	54	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	25	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse .....	25	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	21	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	4	D	D	D	b	D	D	D

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	<b>ST. CLOUD, MN MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42183	Industrial machinery & equipment whse .....	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whse .....	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	7	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	5	D	D	D	b	D	D	D
4218403	Welding supplies whse .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	21	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse .....	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse .....	5	D	D	D	b	D	D	D
42193	Recyclable material whse .....	8	17 308	2 648	649	137	6 565	999	1 214
421930	Recyclable material whse .....	8	17 308	2 648	649	137	6 565	999	1 214
4219301	Iron & steel scrap processors & dealers .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	68	775 382	81 075	19 026	2 253	135 893	40 638	42 469
4224	Grocery & related products whse .....	20	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whse .....	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse .....	4	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	9	D	D	D	f	D	D	D
422490	Other grocery & related products whse .....	9	D	D	D	f	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	e	D	D	D
4224906	Other grocery specialties whse .....	3	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	11	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	11	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	17	D	D	D	g	D	D	D
42291	Farm supplies whse .....	8	D	D	D	b	D	D	D
422910	Farm supplies whse .....	8	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D

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<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS</b>									
42	Wholesale trade .....	2 195	13 740 905	632 786	143 931	23 425	1 444 237	1 391 685	1 449 828
421	Wholesale trade, durable goods .....	1 090	3 301 540	292 108	63 000	10 460	575 852	659 472	696 256
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	147	511 750	41 328	8 579	1 600	76 972	68 282	66 193
42111	Automobile & other motor vehicle whlsl .....	39	333 303	25 076	4 844	812	41 495	38 242	36 336
421110	Automobile & other motor vehicle whlsl .....	39	333 303	25 076	4 844	812	41 495	38 242	36 336
4211102	Bus & recreational vehicle whlsl .....	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	21	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	52	82 994	9 026	2 062	405	19 703	14 474	14 496
421120	Motor vehicle supplies & new parts whlsl .....	52	82 994	9 026	2 062	405	19 703	14 474	14 496
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	35	D	D	D	c	D	D	D
42113	Tire & tube whlsl .....	2	D	D	D	b	D	D	D
421130	Tire & tube whlsl .....	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlsl .....	54	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whlsl .....	54	D	D	D	e	D	D	D
4212	Furniture & home furnishings whlsl .....	29	D	D	D	c	D	D	D
42121	Furniture whlsl .....	19	D	D	D	c	D	D	D
421210	Furniture whlsl .....	19	D	D	D	c	D	D	D
4212101	Household & lawn furniture whlsl .....	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	55	204 910	14 739	2 712	443	28 121	17 586	19 153
42131	Lumber, plywood, millwork, & wood panel whlsl .....	32	149 301	10 474	1 998	304	19 314	14 646	15 625
421310	Lumber, plywood, millwork, & wood panel whlsl .....	32	149 301	10 474	1 998	304	19 314	14 646	15 625
4213101	Lumber without yard whlsl .....	10	D	D	D	b	D	D	D
4213102	Lumber with yard whlsl .....	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	14	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	14	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whlsl .....	14	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
42139	Other construction materials whlsl .....	6	D	D	D	b	D	D	D
421390	Other construction materials whlsl .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	79	127 833	15 250	3 529	577	27 072	8 678	8 748
42142	Office equipment whlsl .....	22	D	D	D	c	D	D	D
421420	Office equipment whlsl .....	22	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	21	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whlsl .....	21	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whlsl .....	18	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	13	26 806	4 905	1 148	174	7 766	2 487	2 601
42144	Other commercial equipment whlsl .....	14	D	D	D	b	D	D	D
421440	Other commercial equipment whlsl .....	14	D	D	D	b	D	D	D
4214402	Store machines & equipment whlsl .....	7	10 747	779	137	27	1 687	479	523
42146	Ophthalmic goods whlsl .....	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whlsl .....	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	30	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	29	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	29	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	25	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	17	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	51	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	16	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	16	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	29	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle .....	29	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle .....	20	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	9	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	58	104 049	13 024	3 033	443	25 392	11 226	13 583
42171	Hardware whsle .....	26	59 701	7 772	1 797	243	15 249	6 250	7 079
421710	Hardware whsle .....	26	59 701	7 772	1 797	243	15 249	6 250	7 079
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	18	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	486	1 575 885	146 285	30 780	4 875	273 558	435 887	463 223
42181	Construction & mining (except petroleum) machinery & equip whsle .....	20	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	20	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	336	1 182 568	99 202	22 345	3 570	183 315	334 832	384 769
421820	Farm & garden machinery & equipment whsle .....	336	1 182 568	99 202	22 345	3 570	183 315	334 832	384 769
4218201	Farm machinery & equipment—farm dealers .....	291	1 066 656	89 386	20 109	3 209	162 891	313 188	363 082
4218202	Farm machinery & equipment—whsle distributors .....	42	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	77	161 761	23 812	3 528	596	46 871	22 851	26 625
421830	Industrial machinery & equipment whsle .....	77	161 761	23 812	3 528	596	46 871	22 851	26 625
4218303	General-purpose industrial machinery & equipment whsle .....	33	114 617	17 433	2 074	338	33 779	18 210	21 563
4218305	Materials handling equipment whsle .....	12	11 944	1 370	275	62	2 892	999	1 013
4218307	Other industrial machinery & equipment whsle .....	17	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	35	76 117	9 586	1 831	278	17 820	5 811	5 920
421840	Industrial supplies whsle .....	35	76 117	9 586	1 831	278	17 820	5 811	5 920
4218401	General-line industrial supplies whsle .....	4	D	D	D	b	D	D	D
4218403	Welding supplies whsle .....	14	36 309	6 003	1 174	153	11 949	2 609	2 752
4218406	Other industrial supplies whsle .....	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	8	D	D	D	e	D	D	D
4218603	Other transportation equipment & supplies whsle .....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	155	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	34	77 809	7 412	1 636	339	18 361	13 416	13 896
421910	Sporting & recreational goods & supplies whsle .....	34	77 809	7 412	1 636	339	18 361	13 416	13 896
42193	Recyclable material whsle .....	65	74 638	8 420	1 470	356	21 080	5 123	6 390
421930	Recyclable material whsle .....	65	74 638	8 420	1 470	356	21 080	5 123	6 390
4219301	Iron & steel scrap processors & dealers .....	32	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	23	55 457	5 939	967	212	14 420	4 151	5 311
4219303	Other recyclable material whsle .....	24	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse .....	36	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whse .....	36	D	D	D	e	D	D	D
4219902	Forest products (except lumber) whse .....	16	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse.....	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1 105	10 439 365	340 678	80 931	12 965	868 385	732 213	753 572
4221	Paper & paper product whse .....	33	495 217	10 516	2 451	365	21 862	6 247	6 672
42211	Printing & writing paper whse .....	4	D	D	D	b	D	D	D
422110	Printing & writing paper whse .....	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whse .....	19	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	19	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	10	78 686	6 804	1 693	300	13 166	9 924	9 649
42221	Drugs, & druggists' sundries whse .....	10	78 686	6 804	1 693	300	13 166	9 924	9 649
422210	Drugs, & druggists' sundries whse .....	10	78 686	6 804	1 693	300	13 166	9 924	9 649
4223	Apparel, piece goods, & notions whse .....	22	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	151	2 089 308	97 864	24 723	3 458	238 682	112 778	115 242
42241	General-line grocery whse .....	12	D	D	D	e	D	D	D
422410	General-line grocery whse .....	12	D	D	D	e	D	D	D
42242	Packaged frozen food whse .....	14	D	D	D	f	D	D	D
422420	Packaged frozen food whse .....	14	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whse .....	35	140 304	4 407	1 085	199	11 737	2 614	3 106
422430	Dairy products, (except dried or canned) whse .....	35	140 304	4 407	1 085	199	11 737	2 614	3 106
4224301	Raw milk whse .....	10	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse .....	25	D	D	D	b	D	D	D
42244	Poultry & poultry product whse .....	8	D	D	D	b	D	D	D
422440	Poultry & poultry product whse .....	8	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse .....	7	D	D	D	b	D	D	D
42245	Confectionery whse .....	5	D	D	D	f	D	D	D
422450	Confectionery whse .....	5	D	D	D	f	D	D	D
42247	Meat & meat product whse .....	14	399 916	7 469	1 751	235	47 037	3 201	4 095
422470	Meat & meat product whse .....	14	399 916	7 469	1 751	235	47 037	3 201	4 095
42248	Fresh fruit & vegetable whse .....	14	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whse .....	14	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	46	D	D	D	g	D	D	D
422490	Other grocery & related products whse .....	46	D	D	D	g	D	D	D
4224903	Soft drinks whse .....	15	119 086	12 491	2 761	479	28 133	2 148	1 887
4224906	Other grocery specialties whse .....	19	D	D	D	f	D	D	D
4225	Farm-product raw material whse .....	416	5 192 648	94 302	22 314	3 650	259 236	397 802	377 945
42251	Grain & field bean whse .....	324	3 856 382	83 586	18 937	2 997	234 899	391 316	370 796
422510	Grain & field bean whse .....	324	3 856 382	83 586	18 937	2 997	234 899	391 316	370 796
42252	Livestock whse .....	77	D	D	D	f	D	D	D
422520	Livestock whse .....	77	D	D	D	f	D	D	D
42259	Other farm product raw material whse .....	15	D	D	D	b	D	D	D
422590	Other farm product raw material whse .....	15	D	D	D	b	D	D	D
4225905	Other farm-product raw material whse .....	11	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	25	D	D	D	e	D	D	D
42269	Other chemical & allied products whse .....	19	D	D	D	c	D	D	D
422690	Other chemical & allied products whse .....	19	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse .....	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	138	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals .....	107	543 406	18 248	4 233	970	46 634	17 534	16 594
422710	Petroleum bulk stations & terminals .....	107	543 406	18 248	4 233	970	46 634	17 534	16 594
4227101	Petroleum bulk stations & terminals (except LP) .....	97	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) .....	89	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	10	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	31	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	31	D	D	D	e	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
42281	Beer & ale whsle.....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
422810	Beer & ale whsle.....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
4229	Miscellaneous nondurable goods whsle .....	274	D	D	D	h	D	D	D
42291	Farm supplies whsle .....	188	1 214 941	46 232	9 533	1 584	127 250	123 278	157 107
422910	Farm supplies whsle .....	188	1 214 941	46 232	9 533	1 584	127 250	123 278	157 107
4229101	Farm supplies—farm dealers.....	116	463 228	16 892	3 265	592	55 983	21 455	22 759
4229102	Farm supplies—whsle distributors.....	72	751 713	29 340	6 268	992	71 267	101 823	134 348
42292	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	12	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle..	12	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	52	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	52	D	D	D	f	D	D	D
4229901	Art goods whsle .....	20	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	10	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .....	22	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>2 036</b>	<b>11 620 771</b>	<b>584 295</b>	<b>131 660</b>	<b>21 519</b>	<b>1 314 394</b>	<b>1 262 997</b>	<b>1 339 684</b>
421	Wholesale trade, durable goods .....	1 011	2 979 427	276 111	59 450	9 847	546 671	589 431	651 189
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	143	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	37	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle .....	37	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle .....	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	20	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	51	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	51	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	34	D	D	D	c	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	54	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .....	54	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	19	D	D	D	c	D	D	D
42121	Furniture whsle .....	10	D	D	D	c	D	D	D
421210	Furniture whsle .....	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	48	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	28	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	28	D	D	D	c	D	D	D
4213102	Lumber with yard whsle .....	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle.....	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle .....	13	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	13	D	D	D	b	D	D	D
42139	Other construction materials whsle .....	5	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlsl.....	72	D	D	D	f	D	D	D
42142	Office equipment whlsl.....	21	D	D	D	c	D	D	D
421420	Office equipment whlsl .....	21	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlsl.....	20	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whlsl.....	20	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whlsl.....	17	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	13	26 806	4 905	1 148	174	7 766	2 487	2 601
42144	Other commercial equipment whlsl ..	12	D	D	D	b	D	D	D
421440	Other commercial equipment whlsl .....	12	D	D	D	b	D	D	D
42146	Ophthalmic goods whlsl .....	5	D	D	D	b	D	D	D
421460	Ophthalmic goods whlsl .....	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	26	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	25	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	25	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	17	D	D	D	e	D	D	D
4216	Electrical goods whlsl .....	42	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	14	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	14	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	22	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whlsl .....	22	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whlsl .....	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whlsl .....	8	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	58	104 049	13 024	3 033	443	25 392	11 226	13 583
42171	Hardware whlsl .....	26	59 701	7 772	1 797	243	15 249	6 250	7 079
421710	Hardware whlsl .....	26	59 701	7 772	1 797	243	15 249	6 250	7 079
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	18	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlsl .....	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whlsl .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	463	1 435 352	137 442	28 951	4 607	256 548	369 609	421 944
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	19	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	325	1 110 592	91 695	20 769	3 351	168 887	320 790	369 312
421820	Farm & garden machinery & equipment whlsl .....	325	1 110 592	91 695	20 769	3 351	168 887	320 790	369 312
4218201	Farm machinery & equipment—farm dealers .....	288	D	D	D	h	D	D	D
4218202	Farm machinery & equipment—whlsl distributors .....	35	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	71	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whlsl .....	71	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whlsl .....	30	D	D	D	e	D	D	D
4218305	Materials handling equipment whlsl .....	12	11 944	1 370	275	62	2 892	999	1 013
4218307	Other industrial machinery & equipment whlsl .....	14	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	31	D	D	D	e	D	D	D
421840	Industrial supplies whlsl .....	31	D	D	D	e	D	D	D
4218401	General-line industrial supplies whlsl .....	4	D	D	D	b	D	D	D
4218403	Welding supplies whlsl .....	12	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	8	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....								
4218603	Other transportation equipment & supplies whse .....	8	D	D	D	e	D	D	D
4218603	Other transportation equipment & supplies whse .....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse .....	140	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse .....	31	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whse .....	31	D	D	D	e	D	D	D
42193	Recyclable material whse .....	62	74 012	8 325	1 446	350	20 954	5 123	6 390
421930	Recyclable material whse .....	62	74 012	8 325	1 446	350	20 954	5 123	6 390
4219301	Iron & steel scrap processors & dealers .....	31	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	23	55 457	5 939	967	212	14 420	4 151	5 311
4219303	Other recyclable material whse .....	23	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	30	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse .....	30	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whse .....	14	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1 025	8 641 344	308 184	72 210	11 672	767 723	673 566	688 495
4221	Paper & paper product whse .....	27	D	D	D	e	D	D	D
42212	Stationery & office supplies whse .....	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	17	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse .....	8	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse .....	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse .....	20	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	128	1 234 879	77 498	19 032	2 965	165 353	75 756	77 293
42241	General-line grocery whse .....	12	D	D	D	e	D	D	D
422410	General-line grocery whse .....	12	D	D	D	e	D	D	D
42242	Packaged frozen food whse .....	12	D	D	D	e	D	D	D
422420	Packaged frozen food whse .....	12	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whse .....	25	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse .....	25	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse .....	15	D	D	D	b	D	D	D
42244	Poultry & poultry product whse .....	8	D	D	D	b	D	D	D
422440	Poultry & poultry product whse .....	8	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse .....	7	D	D	D	b	D	D	D
42245	Confectionery whse .....	4	D	D	D	f	D	D	D
422450	Confectionery whse .....	4	D	D	D	f	D	D	D
42247	Meat & meat product whse .....	13	D	D	D	c	D	D	D
422470	Meat & meat product whse .....	13	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	13	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whse .....	13	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	38	D	D	D	f	D	D	D
422490	Other grocery & related products whse .....	38	D	D	D	f	D	D	D
4224903	Soft drinks whse .....	11	D	D	D	e	D	D	D
4224906	Other grocery specialties whse .....	18	D	D	D	f	D	D	D
4225	Farm-product raw material whse .....	390	D	D	D	h	D	D	D
42251	Grain & field bean whse .....	319	D	D	D	h	D	D	D
422510	Grain & field bean whse .....	319	D	D	D	h	D	D	D
42252	Livestock whse .....	58	863 696	4 159	1 172	186	10 220	4 572	5 065
422520	Livestock whse .....	58	863 696	4 159	1 172	186	10 220	4 572	5 065
42259	Other farm product raw material whse .....	13	D	D	D	b	D	D	D
422590	Other farm product raw material whse .....	13	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	20	40 550	4 787	1 209	165	10 151	3 205	3 888
42269	Other chemical & allied products whse .....	15	D	D	D	c	D	D	D
422690	Other chemical & allied products whse .....	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse .....	12	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whse .....	130	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals .....	101	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals .....	101	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	92	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP) .....	86	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals).....	29	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	29	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
42281	Beer & ale whsle .....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
422810	Beer & ale whsle .....	36	132 308	14 392	2 854	444	29 242	8 032	7 043
4229	Miscellaneous nondurable goods whsle .....	266	D	D	D	h	D	D	D
42291	Farm supplies whsle .....	183	1 149 086	43 741	8 906	1 397	119 889	106 770	134 384
422910	Farm supplies whsle .....	183	1 149 086	43 741	8 906	1 397	119 889	106 770	134 384
4229101	Farm supplies—farm dealers .....	115	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors .....	68	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	12	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle.	12	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	49	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	49	D	D	D	f	D	D	D
4229901	Art goods whsle .....	20	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle....	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .....	20	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	54	1 488 878	37 376	9 755	1 222	109 550	126 797	108 568
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	5	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	33	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
42211	Printing & writing paper whsle .....	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	17	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	c	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>									
	Agents, brokers, and commission merchants .....	105	631 256	11 115	2 516	684	20 293	1 891	1 576
421	Wholesale trade, durable goods .....	58	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	15	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	2	D	D	D	a	D	D	D
421840	Industrial supplies whse .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	47	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	26	D	D	D	e	D	D	D
42252	Livestock whse.....	19	D	D	D	e	D	D	D
422520	Livestock whse.....	19	D	D	D	e	D	D	D
42259	Other farm product raw material whse .....	2	D	D	D	a	D	D	D
422590	Other farm product raw material whse .....	2	D	D	D	a	D	D	D

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DULUTH-SUPERIOR, MN-WI MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.8</b>	<b>1.5</b>	<b>2.1</b>	<b>1.7</b>	—	.4	—	.3
421	Wholesale trade, durable goods.....	3.4	3.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts— jobbers .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	26.1	—	26.1	—	—	—	—	—
421130	Tire & tube whse .....	26.1	—	26.1	—	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	—	.1	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whse .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whse .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	1.8	1.9	1.8	1.9	—	—	—	—
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	13.8	—	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
421510	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whse .....	—	2.6	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	—	2.9	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	—	2.9	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	14.4	3.0	14.4	3.0	—	—	—	—
42171	Hardware whse .....	—	4.9	—	4.9	—	—	—	—
421710	Hardware whse .....	—	4.9	—	4.9	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	2.3	5.1	2.5	5.5	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	1.2	7.1	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse .....	1.2	7.1	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	1.5	4.0	2.0	5.5	—	—	—	—
421830	Industrial machinery & equipment whse .....	1.5	4.0	2.0	5.5	—	—	—	—
4218307	Other industrial machinery & equipment whse .....	1.2	1.0	—	—	—	—	—	—
42184	Industrial supplies whse .....	4.7	.1	D	D	—	—	—	—
421840	Industrial supplies whse .....	4.7	.1	D	D	—	—	—	—
4218401	General-line industrial supplies whse .....	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse .....	—	—	—	—	—	—	—	—
4218403	Welding supplies whse .....	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse .....	1.2	24.2	1.2	24.2	—	—	—	—
421850	Service establishment equipment & supplies whse .....	1.2	24.2	1.2	24.2	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	.5	1.2	.5	1.2	—	—	—	—
421930	Recyclable material whse .....	.5	1.2	.5	1.2	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>DULUTH-SUPERIOR, MN-WI MSA—Con.</b>										
<b>42 Wholesale trade—Con.</b>										
422 Wholesale trade, nondurable goods .....		1.0	.3	D	D	D	D	—	—	
4221 Paper & paper product whsle .....	D	D	D	D	—	—	—	—	—	
42212 Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—	—	
422120 Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—	—	
4224 Grocery & related products whsle .....	4	.2	D	D	—	—	—	—	—	
42241 General-line grocery whsle .....	D	D	D	D	—	—	—	—	—	
422410 General-line grocery whsle .....	D	D	D	D	—	—	—	—	—	
4224103 Other general-line grocery whsle .....	D	D	D	D	—	—	—	—	—	
42249 Other grocery & related products whsle .....	D	D	D	D	—	—	—	—	—	
422490 Other grocery & related products whsle .....	D	D	D	D	—	—	—	—	—	
4224903 Soft drinks whsle .....	D	D	D	D	—	—	—	—	—	
4225 Farm-product raw material whsle .....	—	—	—	—	—	—	—	—	—	
42251 Grain & field bean whsle .....	—	—	—	—	—	—	—	—	—	
422510 Grain & field bean whsle .....	—	—	—	—	—	—	—	—	—	
4226 Chemical & allied products whsle .....	D	D	D	D	—	—	—	—	—	
42269 Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—	—	
422690 Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—	—	
4227 Petroleum & petroleum products whsle .....	D	D	D	D	D	D	D	—	—	
42271 Petroleum bulk stations & terminals .....	—	—	D	D	D	D	D	—	—	
422710 Petroleum bulk stations & terminals .....	—	—	D	D	D	D	D	—	—	
4227101 Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—	—	
42271011 Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—	—	
42272 Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—	—	
422720 Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—	—	
4228 Beer, wine, & distilled alcoholic beverage whsle .....	11.1	.1	11.1	.1	—	—	—	—	—	
42281 Beer & ale whsle .....	13.9	—	13.9	—	—	—	—	—	—	
422810 Beer & ale whsle .....	13.9	—	13.9	—	—	—	—	—	—	
4229 Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	—	
<b>FARGO-MOORHEAD, ND-MN MSA</b>										
42 Wholesale trade .....	2.5	1.4	3.1	1.3	D	D	D	D	D	
421 Wholesale trade, durable goods .....	6.7	1.7	7.9	1.9	D	D	D	D	D	
4211 Motor vehicle & motor vehicle parts & supplies whsle .....	13.3	2.1	D	D	—	—	D	D	D	
42111 Automobile & other motor vehicle whsle .....	13.6	3.3	D	D	—	—	D	D	D	
421110 Automobile & other motor vehicle whsle .....	13.6	3.3	D	D	—	—	D	D	D	
4211105 Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—	—	
42112 Motor vehicle supplies & new parts whsle .....	10.4	—	D	D	—	—	—	—	—	
421120 Motor vehicle supplies & new parts whsle .....	10.4	—	D	D	—	—	—	—	—	
4211201 Motor vehicle supplies & new parts—warehouse distributors .....	23.3	—	D	D	—	—	—	—	—	
4211202 Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—	—	
42114 Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—	—	
421140 Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—	—	
4212 Furniture & home furnishings whsle .....	54.2	—	D	D	—	—	—	—	—	
42121 Furniture whsle .....	D	D	65.9	—	—	—	—	—	—	
421210 Furniture whsle .....	D	D	65.9	—	—	—	—	—	—	
4213 Lumber & other construction materials whsle .....	.9	—	D	D	—	—	—	—	—	
42131 Lumber, plywood, millwork, & wood panel whsle .....	1.2	—	1.2	—	—	—	—	—	—	
421310 Lumber, plywood, millwork, & wood panel whsle .....	1.2	—	1.2	—	—	—	—	—	—	
4213102 Lumber with yard whsle .....	D	D	D	D	—	—	—	—	—	
4213103 Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—	—	
42133 Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—	—	
421330 Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—	—	
4213301 Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—	—	
42139 Other construction materials whsle .....	D	D	D	D	—	—	—	—	—	
421390 Other construction materials whsle .....	D	D	D	D	—	—	—	—	—	
4213902 Other construction materials whsle .....	D	D	D	D	—	—	—	—	—	

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
42	<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>								
421	<b>Wholesale trade—Con.</b>								
4214	Wholesale trade, durable goods—Con.								
42142	Professional & commercial equipment & supplies whlse .....	9.4	1.7	D	D	—	—	—	—
421420	Office equipment whlse .....	3.6	—	D	D	—	—	—	—
421420	Office equipment whlse .....	3.6	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whlse .....	—	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whlse .....	—	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whlse .....	D	—	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whlse .....	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whlse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
4216	Electrical goods whlse .....	.6	1.3	.7	.6	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	.2	1.2	.2	.1	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	.2	1.2	.2	.1	—	—	—	—
42162	Electrical appliance, television & radio set whlse .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whlse .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whlse .....	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	.9	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whlse .....	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	6.2	3.0	6.5	3.1	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whlse .....	1.6	6.4	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whlse .....	1.6	6.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	12.1	2.1	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whlse .....	12.1	2.1	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whlse distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlse .....	.1	1.6	.1	1.6	—	—	—	—
421830	Industrial machinery & equipment whlse .....	.1	1.6	.1	1.6	—	—	—	—
4218303	General-purpose industrial machinery & equipment whlse .....	—	—	—	—	—	—	—	—
4218305	Materials handling equipment whlse .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whlse .....	.6	4.7	.6	4.7	—	—	—	—
421840	Industrial supplies whlse .....	.6	4.7	.6	4.7	—	—	—	—
42185	Service establishment equipment & supplies whlse .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	1.3	.3	.9	D	D	D	D
4221	Paper & paper product whlse .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whlse .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whlse .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlse .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whlse .....	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whlse .....	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whlse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>FARGO-MOORHEAD, ND-MN MSA—Con.</b>										
<b>Wholesale trade—Con.</b>										
42	Wholesale trade, nondurable goods—Con.									
422	Grocery & related products whsle .....	.1	—	.2	.1	—	—	—	—	
4224	General-line grocery whsle .....	—	—	D	D	—	—	—	—	
42241	General-line grocery whsle .....	—	—	D	D	—	—	—	—	
422410	Other general-line grocery whsle .....	D	D	—	—	—	—	—	—	
4224103										
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—	
422450	Confectionery whsle .....	D	D	—	—	—	—	—	—	
42249	Other grocery & related products whsle .....	.5	.2	D	D	D	D	D	D	
422490	Other grocery & related products whsle .....	.5	.2	D	D	D	D	D	D	
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—	
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—	
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D	
42251	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—	
422510	Grain & field bean whsle .....	—	.5	—	.5	—	—	—	—	
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—	
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—	
422690	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—	
4227	Petroleum & petroleum products whsle .....	—	2.8	—	—	—	—	6.7	—	
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	D	—	
422710	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	D	—	
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—	
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—	
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—	
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—	
4228	Beer, wine, & distilled alcoholic beverage whsle .....	—	—	—	—	—	—	—	—	
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—	
422810	Beer & ale whsle .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	—	
42291	Farm supplies whsle .....	.2	2.0	D	D	D	D	D	—	
422910	Farm supplies whsle .....	.2	2.0	D	D	D	D	D	—	
4229101	Farm supplies—farm dealers .....	D	D	—	—	—	—	—	—	
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—	
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
<b>GRAND FORKS, ND-MN MSA</b>										
42	Wholesale trade .....	2.9	1.4	3.2	1.5	D	D	D	D	
421	Wholesale trade, durable goods .....	3.2	1.5	D	D	—	—	—	—	
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—	
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—	
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—	
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—	
4214	Professional & commercial equipment & supplies whsle .....	—	—	—	—	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	—	.8	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	—	2.1	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—	
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—	

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GRAND FORKS, ND–MN MSA—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422 Wholesale trade, nondurable goods .....		2.8	1.4	D	D	D	D	—	—
4221 Paper & paper product whsle .....		D	D	D	D	—	—	—	—
4224 Grocery & related products whsle .....	.1	—	—	D	D	—	—	—	—
42248 Fresh fruit & vegetable whsle .....	D	D	D	D	D	—	—	—	—
422480 Fresh fruit & vegetable whsle .....	D	D	D	D	D	—	—	—	—
42249 Other grocery & related products whsle .....	D	D	D	D	D	—	—	—	—
422490 Other grocery & related products whsle .....	D	D	D	D	D	—	—	—	—
4224903 Soft drinks whsle .....	D	D	D	D	D	—	—	—	—
4225 Farm-product raw material whsle .....	D	D	D	D	D	—	—	—	—
42251 Grain & field bean whsle .....	5.1	1.2	5.1	1.2	—	—	—	—	—
422510 Grain & field bean whsle .....	5.1	1.2	5.1	1.2	—	—	—	—	—
4227 Petroleum & petroleum products whsle .....	D	D	D	D	D	—	—	—	—
42271 Petroleum bulk stations & terminals .....	D	D	D	D	D	—	—	—	—
422710 Petroleum bulk stations & terminals .....	D	D	D	D	D	—	—	—	—
4227101 Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	—	—	—	—
4227102 Petroleum bulk stations (except LP) .....	D	D	D	D	D	—	—	—	—
4227105 Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	—
4228 Beer, wine, & distilled alcoholic beverage whsle .....	D	D	—	—	—	—	—	—	—
42281 Beer & ale whsle .....	—	—	—	—	—	—	—	—	—
422810 Beer & ale whsle .....	—	—	—	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whsle .....	D	D	D	D	D	—	—	—	—
42291 Farm supplies whsle .....	5.5	7.5	5.5	7.5	—	—	—	—	—
422910 Farm supplies whsle .....	5.5	7.5	5.5	7.5	—	—	—	—	—
4229102 Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—	—
<b>LA CROSSE, WI–MN MSA</b>									
<b>42 Wholesale trade .....</b>		<b>1.1</b>	<b>.7</b>	<b>1.2</b>	<b>.8</b>	—	—	<b>.6</b>	—
421 Wholesale trade, durable goods .....		4.8	.9	D	D	D	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	D	—	—	—	—
42111 Automobile & other motor vehicle whsle .....	D	D	D	D	D	—	—	—	—
421110 Automobile & other motor vehicle whsle .....	D	D	D	D	D	—	—	—	—
4211105 Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	D	—	—	—	—
4213 Lumber & other construction materials whsle .....	5.1	—	D	D	D	—	—	—	—
42131 Lumber, plywood, millwork, & wood panel whsle .....	6.9	—	6.9	—	—	—	—	—	—
421310 Lumber, plywood, millwork, & wood panel whsle .....	6.9	—	6.9	—	—	—	—	—	—
42133 Roofing, siding, & insulation material whsle .....	D	D	D	D	D	—	—	—	—
421330 Roofing, siding, & insulation material whsle .....	D	D	D	D	D	—	—	—	—
4213301 Roofing, siding, & insulation material whsle .....	D	D	D	D	D	—	—	—	—
4214 Professional & commercial equipment & supplies whsle .....	—	4.7	—	4.7	—	—	—	—	—
42143 Computer & computer peripheral equipment & software whsle .....	—	6.6	—	6.6	—	—	—	—	—
421430 Computer & computer peripheral equipment & software whsle .....	—	6.6	—	—	—	—	—	—	—
4214302 Computer software (packaged) whsle .....	D	D	D	D	D	—	—	—	—
4216 Electrical goods whsle .....	D	D	—	—	—	—	—	—	—
42161 Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	—	—	—
421610 Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	—	—	—
4217 Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	D	—	—	—	—
42171 Hardware whsle .....	D	D	D	D	D	—	—	—	—
421710 Hardware whsle .....	D	D	D	D	D	—	—	—	—
4218 Machinery, equipment, & supplies whsle .....	D	D	D	D	D	—	—	—	—
42181 Construction & mining (except petroleum) machinery & equip whsle .....	—	—	—	—	—	—	—	—	—
421810 Construction & mining (except petroleum) machinery & equip whsle .....	—	—	—	—	—	—	—	—	—
42182 Farm & garden machinery & equipment whsle .....	21.7	—	21.7	—	—	—	—	—	—
421820 Farm & garden machinery & equipment whsle .....	21.7	—	21.7	—	—	—	—	—	—
4218201 Farm machinery & equipment—farm dealers .....	D	D	D	D	D	—	—	—	—
42183 Industrial machinery & equipment whsle .....	D	D	D	D	D	—	—	—	—
421830 Industrial machinery & equipment whsle .....	D	D	D	D	D	—	—	—	—
42184 Industrial supplies whsle .....	D	D	D	D	D	—	—	—	—
421840 Industrial supplies whsle .....	D	D	D	D	D	—	—	—	—
4218403 Welding supplies whsle .....	D	D	D	D	D	—	—	—	—
4219 Miscellaneous durable goods whsle .....	D	D	D	D	D	—	—	—	—

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<b>LA CROSSE, WI-MN MSA—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods .....	.1	.7	D	D	D	D	—	—	
4221	Paper & paper product whsle .....	—	15.2	—	15.2	—	—	—	—	
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—	
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—	
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—	
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—	
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—	
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whsle .....	.1	.2	D	D	D	D	—	—	
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—	
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—	
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—	
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—	
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—	
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—	
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—	
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—	
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—	
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—	
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—	
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—	
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—	
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—	
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whsle .....	—	—	D	D	—	—	—	—	
422910	Farm supplies whsle .....	—	—	D	D	—	—	—	—	
4229101	Farm supplies—farm dealers .....	D	D	—	—	—	—	—	—	
<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA</b>										
42	<b>Wholesale trade .....</b>	1.5	1.3	3.0	2.1	D	D	D	D	
421	Wholesale trade, durable goods .....	1.8	1.4	4.3	2.7	D	D	D	D	
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.5	.7	3.2	4.3	D	D	D	D	
42111	Automobile & other motor vehicle whsle .....	.2	.2	D	D	—	—	—	—	
421110	Automobile & other motor vehicle whsle .....	.2	.2	D	D	—	—	—	—	
4211101	Automobile & motorcycle whsle .....	.5	.6	14.1	17.6	—	—	—	—	
4211102	Bus & recreational vehicle whsle .....	D	D	—	—	D	D	—	—	
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	D	D	—	—	
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	D	D	—	—	—	—	—	—	
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.2	.7	D	D	—	—	—	—	
42112	Motor vehicle supplies & new parts whsle .....	1.3	4.2	2.7	7.8	D	D	D	D	
421120	Motor vehicle supplies & new parts whsle .....	1.3	4.2	2.7	7.8	D	D	D	D	
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	D	D	
4211202	Motor vehicle supplies & new parts—jobbers .....	1.4	4.5	3.8	11.6	D	D	D	D	
4211203	Petroleum products marketing equipment whsle .....	D	D	D	D	—	—	—	—	
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—	
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—	
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—	
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—	
4212	Furniture & home furnishings whsle .....	7.3	1.5	19.4	3.5	D	D	D	D	
42121	Furniture whsle .....	13.5	.4	28.5	.8	—	—	.1	—	
421210	Furniture whsle .....	13.5	.4	28.5	.8	—	—	.1	—	
4212101	Household & lawn furniture whsle .....	1.3	.5	6.0	2.4	—	—	D	D	
4212102	Office & business furniture whsle .....	16.7	.3	30.9	.6	D	D	D	D	
42122	Home furnishings whsle .....	.9	2.7	3.3	8.3	D	D	D	D	
421220	Home furnishings whsle .....	.9	2.7	3.3	8.3	D	D	D	D	
4212201	Household china, glassware, & crockery whsle .....	2.4	5.8	8.0	19.1	—	—	—	—	
4212202	Linens, domestics, draperies, & curtains whsle .....	D	D	D	D	D	D	D	D	
4212203	Floor coverings whsle .....	D	D	D	D	—	—	D	D	
4212204	Other home furnishings whsle .....	D	D	D	D	—	—	D	D	

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse ....	1.0	1.2	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	.8	1.4	2.3	2.6	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	.8	1.4	2.3	2.6	D	D	D	D
4213101	Lumber without yard whse .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse .....	.4	1.9	3.1	10.3	D	D	D	D
42132	Brick, stone, & related construction materials whse .....	.8	.4	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse .....	.8	.4	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	D	D	D	D	D	D	—	—
4213202	Sand, gravel, & stone whse .....	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whse .....	D	D	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whse ....	.1	.3	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whse .....	.1	.3	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whse .....	.1	.3	D	D	D	D	—	—
42139	Other construction materials whse .....	10.6	1.8	D	D	—	—	D	D
421390	Other construction materials whse .....	10.6	1.8	D	D	—	—	D	D
4213901	Flat glass & other construction glass whse .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	2.6	2.0	D	D	D	D	D	D
42141	Photographic equipment & supplies whse .....	8.1	—	D	D	—	—	—	—
421410	Photographic equipment & supplies whse .....	8.1	—	D	D	—	—	—	—
42142	Office equipment whse .....	1.8	3.3	D	D	D	D	D	D
421420	Office equipment whse .....	1.8	3.3	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	2.6	1.5	4.4	1.7	D	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	2.6	1.5	4.4	1.7	D	D	D	D
4214301	Computer & peripheral equipment whse .....	2.6	1.5	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale .....	3.1	1.5	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use .....	2.2	1.5	D	D	D	D	D	D
4214302	Computer software (packaged) whse .....	2.5	2.1	D	D	—	—	D	D
42144	Other commercial equipment whse .....	3.9	10.3	D	D	—	—	D	D
421440	Other commercial equipment whse .....	3.9	10.3	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	1.0	4.7	D	D	—	—	D	D
4214402	Store machines & equipment whse .....	6.4	15.3	6.9	16.5	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	1.9	1.3	D	D	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	1.9	1.3	D	D	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whse .....	D	D	D	D	—	—	D	D
42146	Ophthalmic goods whse .....	.9	2.1	D	D	D	D	D	D
421460	Ophthalmic goods whse .....	.9	2.1	D	D	D	D	D	D
42149	Other professional equipment & supplies whse .....	4.2	.6	4.9	.7	—	—	D	D
421490	Other professional equipment & supplies whse .....	4.2	.6	4.9	.7	—	—	D	D
4214902	Other professional equipment & supplies whse .....	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	D	D	D	D
42151	Metal service centers & offices .....	1.0	.6	D	D	D	D	D	D
421510	Metal service centers & offices .....	1.0	.6	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1.0	.6	D	D	D	D	D	D
42151011	Ferrous metal service centers .....	1.1	.8	D	D	D	D	—	—
42151012	Ferrous metal sales offices .....	.4	—	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices .....	1.8	.6	D	D	—	—	D	D
42151021	Nonferrous metal service centers .....	2.3	1.0	D	D	—	—	—	—
42151022	Nonferrous metal sales offices .....	1.2	—	—	—	—	—	D	D
42152	Coal & other mineral & ore whse .....	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whse .....	D	D	D	D	—	—	—	—
4215201	Coal whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	1.3	1.4	3.7	2.8	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.7	1.3	D	D	D	D	—	.1
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.7	1.3	D	D	D	D	—	.1
42162	Electrical appliance, television & radio set whsle .....	1.9	.5	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle .....	1.9	.5	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle .....	1.4	1.7	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle .....	1.4	1.7	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	2.1	2.0	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	1.2	1.6	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2.3	1.3	4.7	2.4	D	D	D	D
42171	Hardware whsle .....	3.2	1.3	5.4	2.1	—	—	D	D
421710	Hardware whsle .....	3.2	1.3	5.4	2.1	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1.5	2.2	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	1.5	2.2	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1.2	—	1.6	—	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	1.2	—	1.6	—	—	—	D	D
42174	Refrigeration equipment & supplies whsle .....	1.9	.9	D	D	—	—	D	D
421740	Refrigeration equipment & supplies whsle .....	1.9	.9	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	2.2	2.4	—	.4	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.5	1.5	.7	1.8	—	—	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.5	1.5	.7	1.8	—	—	D	D
42182	Farm & garden machinery & equipment whsle .....	.2	.3	1.7	3.0	D	D	D	D
421820	Farm & garden machinery & equipment whsle .....	.2	.3	1.7	3.0	D	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	—	—	D	D	D	D	D	D
4218203	Lawn & garden machinery & equipment whsle .....	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle .....	1.2	1.1	2.4	1.6	—	.8	.3	—
421830	Industrial machinery & equipment whsle .....	1.2	1.1	2.4	1.6	—	.8	.3	—
4218301	Food-processing machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	.6	2.2	.5	.1	D	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle .....	.6	2.2	.5	.1	D	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	.7	6.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.5	.1	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle .....	.5	.6	1.5	2.0	D	D	D	D
4218305	Materials handling equipment whsle .....	.6	1.3	.8	1.9	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	2.1	.2	D	D	—	—	D	D
4218307	Other industrial machinery & equipment whsle .....	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle .....	1.4	1.6	2.0	2.2	D	D	D	D
421840	Industrial supplies whsle .....	1.4	1.6	2.0	2.2	D	D	D	D
4218401	General-line industrial supplies whsle .....	2.4	4.2	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	.2	4.0	.3	8.1	D	D	D	D
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle .....	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle .....	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	D	D	—	—	D	D
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle .....	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle .....	D	D	D	D	D	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	D	D	D	D	—	—	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	D	D	D	D	—	—	D	D
4218504	Other service establishment equipment & supplies whsle .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whse.....	2.8	4.5	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	2.8	4.5	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whse .....	D	D	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whse .....	4.2	2.0	7.6	1.4	—	—	—	2.8
421910	Sporting & recreational goods & supplies whse .....	4.2	2.0	7.6	1.4	—	—	—	2.8
42192	Toy & hobby goods & supplies whse .....	D	D	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whse .....	D	D	D	D	—	—	D	D
42193	Recyclable material whse .....	3.3	7.0	D	D	—	—	—	—
421930	Recyclable material whse .....	3.3	7.0	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	3.0	9.0	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	2.5	8.3	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) .....	8.1	14.8	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whse .....	5.2	—	5.2	—	—	—	—	—
4219303	Other recyclable material whse .....	2.6	8.7	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	D	D	D	D	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	D	D	D	D	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	D	D	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whse .....	D	D	—	—	—	—	D	—
42199	Other miscellaneous durable goods whse .....	2.5	.8	D	D	D	D	D	D
421990	Other miscellaneous durable goods whse .....	2.5	.8	D	D	D	D	D	D
4219903	General merchandise (durable goods) whse .....	2.2	3.1	D	D	—	—	D	D
4219904	Prerecorded media whse .....	D	3.1	D	D	D	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse .....	D	D	D	D	D	D	—	—
42199042	Prerecorded video tapes whse .....	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whse .....	D	D	D	D	—	—	—	—
4219906	Other durable goods whse .....	4.3	1.8	5.2	2.3	—	—	.8	—
422	Wholesale trade, nondurable goods .....	1.3	1.2	1.9	1.6	D	D	D	D
4221	Paper & paper product whse .....	3.2	1.3	5.6	1.5	D	D	D	D
42211	Printing & writing paper whse .....	.1	.8	D	D	D	D	—	—
422110	Printing & writing paper whse .....	.1	.8	D	D	D	D	—	—
42212	Stationery & office supplies whse .....	9.1	2.3	13.2	2.0	D	D	D	D
422120	Stationery & office supplies whse .....	9.1	2.3	13.2	2.0	D	D	D	D
42213	Industrial & personal service paper whse .....	2.8	1.1	D	D	—	—	D	D
422130	Industrial & personal service paper whse .....	2.8	1.1	D	D	—	—	D	D
42221	Drugs, & druggists' sundries whse .....	.3	.6	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whse .....	.3	.6	D	D	D	D	D	D
4222101	Drugs, & druggists' sundries whse .....	.3	.6	D	D	D	D	D	D
4222102	General-line drugs whse .....	.2	.1	.2	.1	—	—	—	—
	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	.6	1.3	D	D	D	D	D	D
42223	Apparel, piece goods, & notions whse .....	1.7	2.8	D	D	D	D	D	D
422231	Piece goods, notions, & other dry goods whse .....	D	D	1.9	10.2	—	—	D	D
4222310	Piece goods, notions, & other dry goods whse .....	D	D	1.9	10.2	—	—	D	D
42223101	Piece goods—jobbers .....	D	D	—	—	—	—	D	D
42223102	Notions & other dry goods whse .....	D	D	—	—	—	—	D	D
422232	Men's & boys' clothing & furnishings whse .....	D	D	D	D	—	—	D	D
4222320	Men's & boys' clothing & furnishings whse .....	D	D	D	D	—	—	D	D
422233	Women's, children's, & infants' clothing & accessories whse .....	4.5	3.6	D	D	—	—	D	D
4222330	Women's, children's, & infants' clothing & accessories whse .....	4.5	3.6	D	D	—	—	D	D
422234	Footwear whse .....	D	D	D	D	—	—	D	D
422340	Footwear whse .....	D	D	D	D	—	—	D	D

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	1.6	.6	3.2	.8	—	.4	.3	.4
42241	General-line grocery whsle .....	.2	.1	.2	.1	—	—	—	—
422410	General-line grocery whsle .....	.2	.1	.2	.1	—	—	—	—
4224103	General-line grocery whsle, voluntary group .....	D	D	D	D	—	—	—	—
	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.1	—	.1	—	D	D	D	D
422420	Packaged frozen food whsle .....	.1	—	.1	—	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	D	D	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	D	D	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle .....	38.5	—	42.9	.1	—	—	—	—
422440	Poultry & poultry product whsle .....	38.5	—	42.9	.1	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	2.7	.2	D	D	D	D	D	D
422450	Confectionery whsle .....	2.7	.2	D	D	D	D	D	D
42246	Fish & seafood whsle .....	D	D	—	—	—	—	—	—
422460	Fish & seafood whsle .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle .....	2.4	1.3	7.6	4.2	—	—	D	D
422470	Meat & meat product whsle .....	2.4	1.3	7.6	4.2	—	—	D	D
42248	Fresh fruit & vegetable whsle .....	4.5	1.0	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	4.5	1.0	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	.7	1.1	D	D	—	—	D	D
422490	Other grocery & related products whsle .....	.7	1.1	D	D	—	—	D	D
4224901	Coffee, tea, & spice whsle .....	5.6	.8	D	D	—	—	—	—
4224902	Bread & baked goods whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	.8	1.7	D	D	D	10.4	D	D
4224904	Canned goods whsle .....	.6	.9	—	—	D	D	—	—
4224905	Food & beverage basic materials whsle .....	D	D	—	—	D	D	—	—
4224906	Other grocery specialties whsle .....	D	D	1.7	1.8	D	D	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle .....	.2	1.4	D	D	—	—	—	—
422510	Grain & field bean whsle .....	.2	1.4	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
422520	Livestock whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	1.9	3.6	D	D	—	1.3	D	D
42261	Plastics materials & basic forms & shapes whsle .....	3.5	1.4	5.2	2.3	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle .....	3.5	1.4	5.2	2.3	—	—	D	D
42269	Other chemical & allied products whsle .....	1.1	4.6	D	D	D	D	D	D
422690	Other chemical & allied products whsle .....	1.1	4.6	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle .....	3.2	.5	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	1.1	4.7	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle .....	—	.3	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP) .....	D	D	D	D	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.1	.8	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.1	.8	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	D	D
42281	Beer & ale whsle .....	—	1.0	—	1.0	—	—	—	—
422810	Beer & ale whsle .....	—	1.0	—	1.0	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic beverage (licensed operation) whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	D	D	1.3	3.9	D	D	—	—
422910	Farm supplies whsle .....	D	D	1.3	3.9	D	D	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle .....	2.3	4.1	D	D	D	D	—	—
422920	Book, periodical, & newspaper whsle .....	2.3	4.1	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	2.9	7.5	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	2.9	7.5	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	5.3	—	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	5.3	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	10.8	.4	30.1	1.0	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	10.8	.4	30.1	1.0	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	10.8	.4	30.1	1.0	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
4229901	Art goods whsle .....	2.1	2.0	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle .....	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	D	D
	<b>ROCHESTER, MN MSA</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>9.5</b>	<b>1.0</b>	<b>9.9</b>	<b>1.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.7	.1	.7	.1	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	42.5	13.7	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	42.5	13.7	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	—	2.7	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	27.1	—	27.1	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	61.4	—	61.4	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	61.4	—	61.4	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	.5	—	.5	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>42</b>	<b>ROCHESTER, MN MSA—Con.</b>								
<b>422</b>	<b>Wholesale trade—Con.</b>								
4228	Wholesale trade, nondurable goods—Con.								
42281	Beer, wine, & distilled alcoholic beverage whsle .....	—	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	—	—	—	—	—	—	—	—
4229	Beer & ale whsle .....	—	—	—	—	—	—	—	—
42291	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>42</b>	<b>ST. CLOUD, MN MSA</b>								
<b>421</b>	<b>Wholesale trade .....</b>	<b>4.8</b>	<b>.6</b>	<b>5.8</b>	<b>.6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
4211	Wholesale trade, durable goods.....	8.1	1.5	8.4	1.4	D	D	D	D
42111	Motor vehicle & motor vehicle parts & supplies whsle .....	6.6	1.7	6.6	1.7	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	6.7	2.9	6.7	2.9	—	—	—	—
4211105	Automobile & other motor vehicle whsle .....	6.7	2.9	6.7	2.9	—	—	—	—
42112	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts— warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts— jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	6.1	2.7	D	D	—	—	—	—
42142	Office equipment whsle .....	14.6	—	14.6	—	—	—	—	—
421420	Office equipment whsle .....	14.6	—	14.6	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	5.5	8.0	5.5	8.0	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	5.5	8.0	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	5.5	8.0	5.5	8.0	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	—	1.6	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
421710	Hardware whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	4.0	1.1	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	3.3	4.3	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	3.3	4.3	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	1.4	5.7	D	D	—	—	—	—
42184	Industrial supplies whsle .....	—	—	D	D	—	—	—	—
421840	Industrial supplies whsle .....	—	—	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. CLOUD, MN MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	1.2	—	1.2	—	—	—	—	—
421930	Recyclable material whse .....	1.2	—	1.2	—	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.0	.1	4.1	—	D	D	D	D
4224	Grocery & related products whse .....	2.6	—	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whse .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—
422440	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—
4224402	Poultry & poultry product (except live) whse .....	D	D	—	—	D	D	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	—	—	—	—	—	—	—	—
42281	Beer & ale whse .....	—	—	—	—	—	—	—	—
422810	Beer & ale whse .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	.1	1.2	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.7</b>	<b>2.1</b>	<b>6.7</b>	<b>2.4</b>	—	.3	.4	<b>1.3</b>
421	Wholesale trade, durable goods .....	8.0	2.2	8.8	2.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	9.9	.5	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	9.9	—	D	D	—	—	D	D
421110	Automobile & other motor vehicle whse .....	9.9	—	D	D	—	—	D	D
4211102	Bus & recreational vehicle whse .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	13.3	1.6	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	13.3	1.6	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	D	D	D	D	—	—	—	—
421130	Tire & tube whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	D	D	D	D	—	—	—	—
42121	Furniture whse .....	D	D	D	D	—	—	—	—
421210	Furniture whse .....	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle .....	7.0	.6	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	6.7	.3	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	6.7	.3	D	D	—	—	—	—
4213101	Lumber without yard whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	8.4	6.5	D	D	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	17.1	3.3	17.1	3.3	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle .....	13.0	—	—	—	—	—	—	—
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, plumbing & heating equipment & supplies whsle .....	11.7	12.2	11.7	12.2	—	—	—	—
42171	Hardware whsle .....	4.7	17.4	4.7	17.4	—	—	—	—
421710	Hardware whsle .....	4.7	17.4	4.7	17.4	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	9.6	2.1	10.5	2.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	11.1	1.7	11.9	1.7	D	D	D	D
421820	Farm & garden machinery & equipment whsle .....	11.1	1.7	11.9	1.7	D	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	11.4	1.0	D	D	D	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle.....	7.5	.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle.....	7.5	.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	1.4	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	14.8	—	14.8	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	4.4	10.2	D	D	—	—	D	D
421840	Industrial supplies whsle .....	4.4	10.2	D	D	—	—	D	D
4218401	General-line industrial supplies whsle .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle .....	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	3.3	.1	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	3.3	.1	D	D	—	—	—	—
42193	Recyclable material whsle .....	11.1	.8	11.2	.8	—	—	—	—
421930	Recyclable material whsle .....	11.1	.8	11.2	.8	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	5.5	—	5.5	—	—	—	—	—
4219303	Other recyclable material whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle .....	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.9	2.1	5.9	2.4	D	D	D	D
4221	Paper & paper product whsle .....	.3	.2	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	—	—	D	D	—	—
422110	Printing & writing paper whsle .....	D	D	—	—	D	D	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.5	4.0	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.5	4.0	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.5	4.0	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	1.6	1.2	2.7	1.1	D	D	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	D	D	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle .....	2.9	2.3	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	2.9	2.3	D	D	—	—	—	—
4224301	Raw milk whsle .....	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle .....	.5	.3	D	D	—	—	—	—
422470	Meat & meat product whsle .....	.5	.3	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle .....	8.8	.3	D	D	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle .....	6.6	3.0	D	D	—	—	D	D
42251	Grain & field bean whsle .....	2.4	3.9	D	D	—	—	—	—
422510	Grain & field bean whsle .....	2.4	3.9	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	29.0	.9	—	—	D	D
422520	Livestock whsle .....	D	D	29.0	.9	—	—	D	D
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	D	D
4225905	Other farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	4.9	7.4	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	2.0	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	2.0	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
4227102	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2.7	—	2.7	—	—	—	—	—
42281	Beer & ale whsle .....	2.7	—	2.7	—	—	—	—	—
422810	Beer & ale whsle .....	2.7	—	2.7	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle .....	5.7	2.0	6.0	2.1	D	D	—	—
422910	Farm supplies whsle .....	5.7	2.0	6.0	2.1	D	D	—	—
4229101	Farm supplies—farm dealers .....	13.4	4.2	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	.9	.5	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 5. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>AITKIN COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlse .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	b	D	D	D
4213102	Lumber with yard whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlse .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ANOKA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>351</b>	<b>1 824 127</b>	<b>161 178</b>	<b>39 435</b>	<b>4 520</b>	<b>322 694</b>	<b>164 385</b>	<b>180 641</b>
421	Wholesale trade, durable goods .....	278	1 091 212	99 160	23 094	2 826	194 351	112 080	124 654
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	39	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whlse .....	9	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlse .....	9	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whlse .....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	17	18 656	2 425	613	127	5 842	2 874	3 079
421120	Motor vehicle supplies & new parts whlse .....	17	18 656	2 425	613	127	5 842	2 874	3 079
4211202	Motor vehicle supplies & new parts—jobbers .....	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlse .....	13	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whlse .....	13	D	D	D	c	D	D	D
4212	Furniture & home furnishings whlse .....	7	D	D	D	b	D	D	D
42122	Home furnishings whlse .....	5	D	D	D	b	D	D	D
421220	Home furnishings whlse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlse .....	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlse .....	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlse .....	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlse .....	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>ANOKA COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse.....	42	165 511	16 230	3 907	393	32 859	19 562	21 088
42143	Computer & computer peripheral equipment & software whlse.....	14	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whlse.....	14	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whlse.....	12	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use.....	7	18 105	2 565	725	53	4 085	1 511	1 894
42144	Other commercial equipment whlse .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whlse .....	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whlse.....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	16	86 898	10 123	2 375	215	20 583	10 290	8 740
421450	Medical, dental, & hospital equipment & supplies whlse.....	16	86 898	10 123	2 375	215	20 583	10 290	8 740
4214501	Surgical, medical, & hospital supplies whlse.....	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whlse.....	3	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whlse.....	3	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whlse.....	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	20	312 119	21 107	5 030	531	43 268	44 126	51 647
42151	Metal service centers & offcios .....	20	312 119	21 107	5 030	531	43 268	44 126	51 647
421510	Metal service centers & offices .....	20	312 119	21 107	5 030	531	43 268	44 126	51 647
4215101	Ferrous metal service centers & sales offices.....	17	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices...	5	D	D	D	a	D	D	D
4216	Electrical goods whlse .....	31	93 245	7 361	1 732	227	12 114	3 531	3 823
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlse .....	19	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whlse .....	19	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whlse .....	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	21	56 593	3 336	748	133	8 965	3 390	3 491
42171	Hardware whlse .....	12	D	D	D	b	D	D	D
421710	Hardware whlse .....	12	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlse .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	80	265 496	27 582	6 118	658	47 953	17 977	19 881
42181	Construction & mining (except petroleum) machinery & equip whlse .....	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whlse .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	49	205 150	20 358	4 443	453	34 427	9 165	10 048
421830	Industrial machinery & equipment whlse .....	49	205 150	20 358	4 443	453	34 427	9 165	10 048
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlse .....	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whlse .....	18	51 960	6 276	1 423	146	11 592	4 321	4 589
4218304	Metalworking machinery & equipment whlse .....	6	D	D	D	b	D	D	D
4218305	Materials handling equipment whlse .....	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whlse .....	5	D	D	D	b	D	D	D
42184	Industrial supplies whlse .....	15	D	D	D	b	D	D	D
421840	Industrial supplies whlse .....	15	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>ANOKA COUNTY, MN—Con.</b>								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	26	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	7	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	9	12 872	2 256	545	88	3 216	152	197
421930	Recyclable material whsle .....	9	12 872	2 256	545	88	3 216	152	197
42199	Other miscellaneous durable goods whsle .....	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	73	732 915	62 018	16 341	1 694	128 343	52 305	55 987
4221	Paper & paper product whsle .....	9	55 824	2 883	675	83	5 962	2 900	2 741
42213	Industrial & personal service paper whsle .....	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle .....	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle .....	4	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	4	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	4	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	4	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .....	9	D	D	D	c	D	D	D
42234	Footwear whsle.....	2	D	D	D	b	D	D	D
422340	Footwear whsle.....	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	19	364 071	22 200	5 256	633	42 129	4 786	5 868
42242	Packaged frozen food whsle .....	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	3	D	D	D	c	D	D	D
42245	Confectionery whsle.....	3	D	D	D	e	D	D	D
422450	Confectionery whsle.....	3	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	2	D	D	D	a	D	D	D
422480	Fresh fruit & vegetable whsle .....	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
4224901	Coffee, tea, & spice whsle .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	12	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	8	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP).....	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	b	D	D	D
422810	Beer & ale whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>279</b>	<b>1 240 404</b>	<b>113 970</b>	<b>27 472</b>	<b>3 315</b>	<b>237 450</b>	<b>136 464</b>	<b>150 619</b>
421	Wholesale trade, durable goods .....	225	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	38	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle .....	8	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whsle .....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	17	18 656	2 425	613	127	5 842	2 874	3 079
421120	Motor vehicle supplies & new parts whsle .....	17	18 656	2 425	613	127	5 842	2 874	3 079
4211202	Motor vehicle supplies & new parts—jobbers.....	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	13	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .....	13	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>ANOKA COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse .....	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	34	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	14	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	14	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whse.....	12	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use.....	7	18 105	2 565	725	53	4 085	1 511	1 894
42144	Other commercial equipment whse .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse.....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse.....	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whse.....	12	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	15	D	D	D	e	D	D	D
42151	Metal service centers & offices .....	15	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	15	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices.....	13	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	11	D	D	D	e	D	D	D
4216	Electrical goods whse .....	21	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whse .....	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	15	16 807	2 327	525	108	6 894	3 354	3 457
4218	Machinery, equipment, & supplies whse .....	64	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whse .....	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whse .....	38	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	12	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	9	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	14	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	22	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse .....	6	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whse .....	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	54	D	D	D	f	D	D	D
4221	Paper & paper product whse .....	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whse .....	1	D	D	D	b	D	D	D
422130	Industrial & personal service paper whse .....	1	D	D	D	b	D	D	D
42223	Apparel, piece goods, & notions whse .....	7	D	D	D	c	D	D	D
42234	Footwear whse .....	2	D	D	D	b	D	D	D
422340	Footwear whse .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	12	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	2	D	D	D	a	D	D	D
422480	Fresh fruit & vegetable whse .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>ANOKA COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle .....	12	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	8	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	19	370 874	39 667	10 407	1 047	72 561	27 710	29 767
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
421440	Other commercial equipment whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle .....	1	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants .....	53	212 849	7 541	1 556	158	12 683	211	255
421	Wholesale trade, durable goods .....	42	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	6	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle .....	2	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle .....	2	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle .....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D
421510	Metal service centers & offices .....	3	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices .....	3	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	6	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle .....	6	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	39 786	1 009	223	25	2 071	36	34
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
<b>BECKER COUNTY, MN</b>									
42	Wholesale trade .....	42	78 620	7 419	1 646	263	15 135	8 907	9 137
421	Wholesale trade, durable goods .....	21	38 654	5 410	1 155	166	10 727	6 820	7 059
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	5 699	770	233	35	1 353	1 074	1 161
422	Wholesale trade, nondurable goods .....	21	39 966	2 009	491	97	4 408	2 087	2 078
4227	Petroleum & petroleum products whsle .....	4	11 249	630	154	33	1 269	719	674

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BECKER COUNTY, MN—Con.</b>									
	Merchant wholesalers .....	39	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	5 699	770	233	35	1 353	1 074	1 161
422	Wholesale trade, nondurable goods .....	20	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	11 249	630	154	33	1 269	719	674
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants ..	1	D	D	D	a	D	D	D
<b>BELTRAMI COUNTY, MN</b>									
42	Wholesale trade .....	44	101 243	10 040	2 138	414	24 999	13 167	14 380
421	Wholesale trade, durable goods .....	27	48 176	3 881	877	180	8 678	5 915	5 958
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	9 593	1 134	251	52	2 241	2 267	2 234
4219	Miscellaneous durable goods whsle ..	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	53 067	6 159	1 261	234	16 321	7 252	8 422
4224	Grocery & related products whsle .....	6	9 604	1 721	176	59	5 145	320	369
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	9 593	1 134	251	52	2 241	2 267	2 234
4219	Miscellaneous durable goods whsle ..	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	53 067	6 159	1 261	234	16 321	7 252	8 422
4224	Grocery & related products whsle .....	6	9 604	1 721	176	59	5 145	320	369
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants ..	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BENTON COUNTY, MN</b>									
42	Wholesale trade .....	45	535 369	28 442	6 707	1 083	53 110	35 593	36 483
421	Wholesale trade, durable goods .....	31	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	2	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsl .....	2	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whlsl .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whlsl .....	1	D	D	D	b	D	D	D
42193	Recyclable material whlsl .....	3	D	D	D	b	D	D	D
421930	Recyclable material whlsl .....	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	6	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whlsl .....	1	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whlsl .....	1	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whlsl .....	1	D	D	D	c	D	D	D
42244	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whlsl .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whlsl .....	1	D	D	D	a	D	D	D
422490	Other grocery & related products whlsl .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlsl .....	3	25 912	695	163	37	2 084	858	885
42271	Petroleum bulk stations & terminals .....	3	25 912	695	163	37	2 084	858	885
422710	Petroleum bulk stations & terminals .....	3	25 912	695	163	37	2 084	858	885
4227101	Petroleum bulk stations & terminals (except LP) .....	3	25 912	695	163	37	2 084	858	885
42271011	Petroleum bulk stations (except LP) .....	3	25 912	695	163	37	2 084	858	885
4229	Miscellaneous nondurable goods whlsl .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>43</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	30	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>BENTON COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whse .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whse .....	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse .....	1	D	D	D	b	D	D	D
42193	Recyclable material whse .....	3	D	D	D	b	D	D	D
421930	Recyclable material whse .....	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	5	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whse .....	1	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse .....	1	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	3	25 912	695	163	37	2 084	858	885
42271	Petroleum bulk stations & terminals .....	3	25 912	695	163	37	2 084	858	885
422710	Petroleum bulk stations & terminals .....	3	25 912	695	163	37	2 084	858	885
4227101	Petroleum bulk stations & terminals (except LP) .....	3	25 912	695	163	37	2 084	858	885
42271011	Petroleum bulk stations (except LP) .....	3	25 912	695	163	37	2 084	858	885
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales         branches and sales offices .....</b>	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whse .....	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and         commission merchants .....</b>	1	D	D	D	a	D	D	D
	<b>BIG STONE COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	45 655	668	147	26	1 808	4 031	5 082
	<b>Merchant wholesalers .....</b>	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	45 655	668	147	26	1 808	4 031	5 082

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>BIG STONE COUNTY, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	<b>BLUE EARTH COUNTY, MN</b>								
42	Wholesale trade .....	108	557 970	39 019	9 439	1 520	72 839	71 716	88 087
421	Wholesale trade, durable goods .....	55	275 062	20 712	5 067	687	31 943	44 972	46 988
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
421110	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment & supplies whlsl .....	20	60 874	7 348	1 757	208	10 786	17 421	20 335
42182	Farm & garden machinery & equipment whlsl .....	10	40 933	3 537	1 160	133	5 890	13 635	14 660
421820	Farm & garden machinery & equipment whlsl .....	10	40 933	3 537	1 160	133	5 890	13 635	14 660
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whlsl .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	53	282 908	18 307	4 372	833	40 896	26 744	41 099
4224	Grocery & related products whlsl .....	7	43 039	4 827	1 127	179	9 050	3 081	3 145
42245	Confectionery whlsl .....	1	D	D	D	c	D	D	D
422450	Confectionery whlsl .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	5	D	D	D	b	D	D	D
422490	Other grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4224903	Soft drinks whlsl .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	16	D	D	D	c	D	D	D
42251	Grain & field bean whlsl .....	10	66 925	2 601	656	124	6 465	5 488	12 918
422510	Grain & field bean whlsl .....	10	66 925	2 601	656	124	6 465	5 488	12 918
42252	Livestock whlsl .....	5	D	D	D	a	D	D	D
422520	Livestock whlsl .....	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	3	D	D	D	b	D	D	D
42281	Beer & ale whlsl .....	3	D	D	D	b	D	D	D
422810	Beer & ale whlsl .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	16	D	D	D	e	D	D	D
42291	Farm supplies whlsl .....	10	52 081	3 051	722	221	9 484	12 409	19 650
422910	Farm supplies whlsl .....	10	52 081	3 051	722	221	9 484	12 409	19 650
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
4229102	Farm supplies—whlsl distributors .....	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whlsl .....	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whlsl .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>101</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	54	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
421110	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	8	D	D	D	b	D	D	D

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	<b>BLUE EARTH COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlsl .....	20	60 874	7 348	1 757	208	10 786	17 421	20 335
42182	Farm & garden machinery & equipment whlsl .....	10	40 933	3 537	1 160	133	5 890	13 635	14 660
421820	Farm & garden machinery & equipment whlsl .....	10	40 933	3 537	1 160	133	5 890	13 635	14 660
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whlsl .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	47	D	D	D	f	D	D	D
4224	Grocery & related products whlsl .....	6	D	D	D	c	D	D	D
42245	Confectionery whlsl .....	1	D	D	D	c	D	D	D
422450	Confectionery whlsl .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	15	D	D	D	c	D	D	D
42251	Grain & field bean whlsl .....	10	66 925	2 601	656	124	6 465	5 488	12 918
422510	Grain & field bean whlsl .....	10	66 925	2 601	656	124	6 465	5 488	12 918
42252	Livestock whlsl .....	4	D	D	D	a	D	D	D
422520	Livestock whlsl .....	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	15	73 130	6 583	1 570	264	14 430	5 233	4 887
42291	Farm supplies whlsl .....	9	D	D	D	b	D	D	D
422910	Farm supplies whlsl .....	9	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	1	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	1	D	D	D	c	D	D	D
422910	Farm supplies whlsl .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	5	D	D	D	a	D	D	D
	<b>BROWN COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	41	417 709	9 839	2 246	438	22 781	16 444	14 941
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsl .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	26	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	9	D	D	D	c	D	D	D
42251	Grain & field bean whlsl .....	4	D	D	D	c	D	D	D
422510	Grain & field bean whlsl .....	4	D	D	D	c	D	D	D
42252	Livestock whlsl .....	5	269 286	1 134	301	53	3 216	44	7
422520	Livestock whlsl .....	5	269 286	1 134	301	53	3 216	44	7
4229	Miscellaneous nondurable goods whlsl .....	9	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	6	D	D	D	b	D	D	D
422910	Farm supplies whlsl .....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
4229904	Other nondurable goods whlsl .....	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BROWN COUNTY, MN—Con.</b>									
	Merchant wholesalers .....	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	4	D	D	D	c	D	D	D
42252	Livestock whsle.....	4	D	D	D	b	D	D	D
422520	Livestock whsle.....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	b	D	D	D
<b>CARLTON COUNTY, MN</b>									
42	Wholesale trade .....	25	193 153	11 548	2 649	417	23 634	8 121	7 276
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	1	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle .....	1	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	22	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D

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<b>CARVER COUNTY, MN</b>									
42	Wholesale trade .....	122	570 054	59 794	16 112	2 205	118 969	61 345	61 948
421	Wholesale trade, durable goods .....	92	503 533	53 894	14 668	2 016	104 855	55 787	57 789
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	13	39 643	4 723	1 186	95	10 442	2 439	2 325
42143	Computer & computer peripheral equipment & software whlsl.....	7	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whlsl.....	7	D	D	D	b	D	D	D
4216	Electrical goods whlsl.....	12	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whlsl .....	7	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whlsl .....	7	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whlsl.....	4	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	22	99 630	7 862	1 917	155	12 724	8 862	8 810
42182	Farm & garden machinery & equipment whlsl.....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl.....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	9	63 026	5 953	1 467	93	8 276	3 877	3 831
421830	Industrial machinery & equipment whlsl .....	9	63 026	5 953	1 467	93	8 276	3 877	3 831
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlsl .....	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whlsl .....	1	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whlsl.....	3	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	7	D	D	D	b	D	D	D
421840	Industrial supplies whlsl .....	7	D	D	D	b	D	D	D
4218401	General-line industrial supplies whlsl .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl .....	19	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	8	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whlsl .....	8	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whlsl .....	7	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whlsl .....	7	D	D	D	e	D	D	D
4219904	Prerecorded media whlsl .....	5	84 303	7 028	1 643	261	11 506	9 772	10 454
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlsl .....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	30	66 521	5 900	1 444	189	14 114	5 558	4 159
4224	Grocery & related products whlsl .....	6	14 012	716	187	29	1 282	1 362	93
42249	Other grocery & related products whlsl .....	2	D	D	D	a	D	D	D
422490	Other grocery & related products whlsl .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whlsl .....	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whlsl .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>94</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	68	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	9	20 723	4 179	1 081	84	8 977	2 439	2 325
4216	Electrical goods whlsl .....	8	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whlsl .....	5	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whlsl .....	5	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whlsl .....	3	D	D	D	e	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>CARVER COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse .....	16	68 373	7 058	1 734	139	11 461	8 541	8 554
42182	Farm & garden machinery & equipment whlse .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlse .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlse .....	7	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlse .....	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whlse .....	1	D	D	D	b	D	D	D
42184	Industrial supplies whlse .....	5	D	D	D	a	D	D	D
421840	Industrial supplies whlse .....	5	D	D	D	a	D	D	D
4218401	General-line industrial supplies whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	14	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whlse .....	5	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whlse .....	5	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whlse .....	6	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whlse .....	6	D	D	D	e	D	D	D
4219904	Prerecorded media whlse .....	5	84 303	7 028	1 643	261	11 506	9 772	10 454
42199041	Compact discs/prerecorded audio tapes, & phonograph records whlse .....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	26	46 933	5 404	1 380	182	13 228	5 558	4 159
4229	Miscellaneous nondurable goods whlse .....	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whlse .....	4	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices .....</b>									
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	22	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	6	31 257	804	183	16	1 263	321	256
42183	Industrial machinery & equipment whlse .....	2	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whlse .....	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	19 588	496	64	7	886	—	—
<b>CASS COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	4	34 686	926	204	29	2 244	137	131
42271	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
422710	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
4227101	Petroleum bulk stations & terminals (except LP) .....	4	34 686	926	204	29	2 244	137	131
4229	Miscellaneous nondurable goods whlse .....	1	D	D	D	b	D	D	D

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<b>CASS COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	34 686	926	204	29	2 244	137	131
422710	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
4227101	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
	Petroleum bulk stations & terminals (except LP).....	4	34 686	926	204	29	2 244	137	131
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CHIPPEWA COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>27</b>	<b>191 371</b>	<b>6 919</b>	<b>1 708</b>	<b>240</b>	<b>14 403</b>	<b>26 858</b>	<b>27 193</b>
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	b	D	D	D
4229102	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	Farm supplies—whsle distributors .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>25</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	2	D	D	D	b	D	D	D
4229102	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	Farm supplies—whsle distributors .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>CHISAGO COUNTY, MN</b>									
42	Wholesale trade .....	33	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>CLAY COUNTY, MN</b>									
42	Wholesale trade .....	67	410 596	17 846	4 157	765	34 118	49 407	51 603
421	Wholesale trade, durable goods .....	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4	D	D	D	b	D	D	D
4216	Electrical goods whse .....	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	4	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	5	47 412	4 063	927	115	5 528	13 944	16 441
421820	Farm & garden machinery & equipment whse .....	5	47 412	4 063	927	115	5 528	13 944	16 441
4218201	Farm machinery & equipment—farm dealers .....	5	47 412	4 063	927	115	5 528	13 944	16 441
422	Wholesale trade, nondurable goods .....	36	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	7	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4224903	Soft drinks whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	14	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	13	121 514	2 149	602	70	5 896	14 483	13 320
422510	Grain & field bean whse .....	13	121 514	2 149	602	70	5 896	14 483	13 320
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	c	D	D	D
42291	Farm supplies whse .....	7	D	D	D	c	D	D	D
422910	Farm supplies whse .....	7	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers .....	4	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D

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<b>CLAY COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>60</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	4	D	D	D	b	D	D	D
4216	Electrical goods whlsl.....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	2	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl.....	5	47 412	4 063	927	115	5 528	13 944	16 441
421820	Farm & garden machinery & equipment whlsl.....	5	47 412	4 063	927	115	5 528	13 944	16 441
4218201	Farm machinery & equipment—farm dealers .....	5	47 412	4 063	927	115	5 528	13 944	16 441
422	Wholesale trade, nondurable goods .....	32	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	14	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	13	121 514	2 149	602	70	5 896	14 483	13 320
422510	Grain & field bean whlsl .....	13	121 514	2 149	602	70	5 896	14 483	13 320
4229	Miscellaneous nondurable goods whlsl .....	7	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	6	D	D	D	c	D	D	D
422910	Farm supplies whlsl .....	6	D	D	D	c	D	D	D
4229102	Farm supplies—whlsl distributors .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CLEARWATER COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>10</b>	<b>17 709</b>	<b>1 400</b>	<b>317</b>	<b>75</b>	<b>2 794</b>	<b>4 878</b>	<b>7 967</b>
421	Wholesale trade, durable goods .....	6	4 170	649	147	36	1 015	481	609
422	Wholesale trade, nondurable goods .....	4	13 539	751	170	39	1 779	4 397	7 358
	<b>Merchant wholesalers.....</b>	<b>10</b>	<b>17 709</b>	<b>1 400</b>	<b>317</b>	<b>75</b>	<b>2 794</b>	<b>4 878</b>	<b>7 967</b>
421	Wholesale trade, durable goods .....	6	4 170	649	147	36	1 015	481	609
422	Wholesale trade, nondurable goods .....	4	13 539	751	170	39	1 779	4 397	7 358
<b>COOK COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers.....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>COTTONWOOD COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	28	169 641	4 465	1 253	206	12 733	15 069	14 791
421	Wholesale trade, durable goods .....	15	22 599	2 075	480	103	4 412	7 160	7 258
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	7	19 690	1 673	399	80	3 686	6 951	7 055
421820	Farm & garden machinery & equipment whse .....	7	19 690	1 673	399	80	3 686	6 951	7 055
4218201	Farm machinery & equipment—farm dealers .....	7	19 690	1 673	399	80	3 686	6 951	7 055
422	Wholesale trade, nondurable goods .....	13	147 042	2 390	773	103	8 321	7 909	7 533
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	5	117 628	2 123	683	76	7 370	7 592	7 128
422510	Grain & field bean whse .....	5	117 628	2 123	683	76	7 370	7 592	7 128
	<b>Merchant wholesalers .....</b>	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	7	19 690	1 673	399	80	3 686	6 951	7 055
421820	Farm & garden machinery & equipment whse .....	7	19 690	1 673	399	80	3 686	6 951	7 055
4218201	Farm machinery & equipment—farm dealers .....	7	19 690	1 673	399	80	3 686	6 951	7 055
422	Wholesale trade, nondurable goods .....	13	147 042	2 390	773	103	8 321	7 909	7 533
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	5	117 628	2 123	683	76	7 370	7 592	7 128
422510	Grain & field bean whse .....	5	117 628	2 123	683	76	7 370	7 592	7 128
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>CROW WING COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	79	178 702	16 367	3 724	713	36 539	11 894	12 519
421	Wholesale trade, durable goods .....	53	92 214	8 718	2 109	375	18 589	8 883	8 715
4211	Motor vehicle & motor vehicle parts & supplies whse .....	7	21 990	1 538	381	66	3 893	1 716	1 873
42111	Automobile & other motor vehicle whse .....	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	11	36 891	1 844	474	81	4 003	3 959	3 692
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	2	D	D	D	a	D	D	D
421840	Industrial supplies whse .....	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whse .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	26	86 488	7 649	1 615	338	17 950	3 011	3 804
4224	Grocery & related products whse .....	4	17 017	1 660	348	78	3 532	237	244
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	c	D	D	D

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	<b>CROW WING COUNTY, MN—</b> Con.								
	<b>Merchant wholesalers.....</b>	72	151 211	14 831	3 357	653	33 312	11 657	12 275
421	Wholesale trade, durable goods .....	49	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	7	21 990	1 538	381	66	3 893	1 716	1 873
4218	Machinery, equipment, & supplies whlsl .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl.....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	23	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	7	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	a	D	D	D
42184	Industrial supplies whlsl .....	2	D	D	D	a	D	D	D
421840	Industrial supplies whlsl .....	2	D	D	D	a	D	D	D
	<b>DAKOTA COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	686	5 578 318	359 640	84 192	9 650	714 060	435 241	450 756
421	Wholesale trade, durable goods .....	459	2 874 370	225 706	53 273	5 758	455 253	253 473	271 814
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	41	245 469	22 298	5 102	605	40 856	40 244	38 527
42111	Automobile & other motor vehicle whlsl .....	15	168 213	11 814	2 804	282	16 510	19 985	16 975
421110	Automobile & other motor vehicle whlsl .....	15	168 213	11 814	2 804	282	16 510	19 985	16 975
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whlsl .....	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	20	37 269	3 083	664	125	6 125	5 163	5 973
421120	Motor vehicle supplies & new parts whlsl .....	20	37 269	3 083	664	125	6 125	5 163	5 973
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	11	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	3	D	D	D	c	D	D	D
421130	Tire & tube whlsl .....	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whlsl ...	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlsl ..	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlsl ...	20	111 937	11 436	2 716	285	22 147	8 561	8 692
42121	Furniture whlsl .....	7	45 806	5 406	1 286	138	10 166	2 723	2 836
421210	Furniture whlsl .....	7	45 806	5 406	1 286	138	10 166	2 723	2 836
4212101	Household & lawn furniture whlsl .....	3	D	D	D	a	D	D	D
4212102	Office & business furniture whlsl .....	4	D	D	D	c	D	D	D
42122	Home furnishings whlsl .....	13	66 131	6 030	1 430	147	11 981	5 838	5 856
421220	Home furnishings whlsl .....	13	66 131	6 030	1 430	147	11 981	5 838	5 856
4212202	Linens, domestics, draperies, & curtains whlsl .....	3	D	D	D	a	D	D	D
4212203	Floor coverings whlsl .....	5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>42</b>	<b>DAKOTA COUNTY, MN—Con.</b>								
<b>421</b>	<b>Wholesale trade, durable goods—Con.</b>								
4213	Lumber & other construction materials whse .....	22	297 573	10 294	2 442	253	20 931	11 165	11 658
42131	Lumber, plywood, millwork, & wood panel whse .....	11	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	11	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whse .....	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	5	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	1	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whse .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	92	543 657	54 937	12 654	1 521	105 003	31 258	32 573
42142	Office equipment whse .....	12	39 112	8 168	1 840	236	13 667	2 744	3 232
421420	Office equipment whse .....	12	39 112	8 168	1 840	236	13 667	2 744	3 232
42143	Computer & computer peripheral equipment & software whse .....	39	308 016	23 551	5 334	592	40 032	13 110	12 479
421430	Computer & computer peripheral equipment & software whse .....	39	308 016	23 551	5 334	592	40 032	13 110	12 479
4214301	Computer & peripheral equipment whse .....	35	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale .....	15	200 214	13 452	3 027	395	23 226	10 095	9 490
42143012	Computers & peripheral equipment for end use .....	20	D	D	D	c	D	D	D
42144	Other commercial equipment whse .....	8	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	8	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	24	148 009	18 714	4 368	526	43 799	10 812	13 157
421450	Medical, dental, & hospital equipment & supplies whse .....	24	148 009	18 714	4 368	526	43 799	10 812	13 157
4214501	Surgical, medical, & hospital supplies whse .....	20	46 724	7 259	1 711	257	13 514	3 016	3 461
4214502	Dental equipment & supplies whse .....	4	101 285	11 455	2 657	269	30 285	7 796	9 696
4215	Metal & mineral (except petroleum) whse .....	14	203 064	9 140	2 022	224	22 119	7 334	7 737
42151	Metal service centers & offices .....	13	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	13	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices .....	7	D	D	D	c	D	D	D
4216	Electrical goods whse .....	74	273 595	20 841	4 509	515	37 059	15 872	17 902
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	33	143 293	10 653	2 285	302	18 814	7 188	8 881
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	33	143 293	10 653	2 285	302	18 814	7 188	8 881
42162	Electrical appliance, television & radio set whse .....	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	36	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whse .....	36	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whse .....	19	35 943	4 962	1 104	100	7 952	2 670	3 120
4216902	Electronic parts (excluding communications equipment) whse .....	17	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	39	167 591	10 980	2 478	270	21 432	8 531	8 765
42171	Hardware whse .....	22	D	D	D	c	D	D	D
421710	Hardware whse .....	22	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	9	86 615	4 131	1 026	91	6 873	1 381	1 557
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	9	86 615	4 131	1 026	91	6 873	1 381	1 557
42173	Warm air heating & air-conditioning equipment & supplies whse .....	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse .....	7	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>DAKOTA COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	118	923 242	80 191	20 179	1 908	170 684	124 664	139 209
42181	Construction & mining (except petroleum) machinery & equip whse .....	7	93 073	5 459	1 708	107	8 199	15 374	18 702
421810	Construction & mining (except petroleum) machinery & equip whse .....	7	93 073	5 459	1 708	107	8 199	15 374	18 702
42182	Farm & garden machinery & equipment whse .....	11	47 807	8 650	2 228	233	11 698	12 314	13 069
421820	Farm & garden machinery & equipment whse .....	11	47 807	8 650	2 228	233	11 698	12 314	13 069
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	4	25 870	5 940	1 493	151	7 669	5 305	5 518
42183	Industrial machinery & equipment whse .....	54	483 266	27 417	6 566	761	85 679	37 765	46 563
421830	Industrial machinery & equipment whse .....	54	483 266	27 417	6 566	761	85 679	37 765	46 563
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	11	91 835	7 438	1 959	166	12 217	9 464	10 817
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	7	82 180	6 983	1 858	155	11 274	8 911	9 656
4218303	General-purpose industrial machinery & equipment whse .	16	332 591	14 471	3 412	459	62 041	22 672	29 274
4218304	Metalworking machinery & equipment whse .....	5	D	D	D	a	D	D	D
4218305	Materials handling equipment whse .....	7	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .	1	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse .....	12	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	30	227 363	32 468	8 132	649	54 525	55 029	54 912
421840	Industrial supplies whse .....	30	227 363	32 468	8 132	649	54 525	55 029	54 912
4218402	Mechanical power transmission supplies whse .....	3	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whse .....	6	19 775	1 333	312	37	2 739	1 853	989
4218406	Other industrial supplies whse .	15	169 916	28 189	7 118	506	44 242	46 911	48 553
42185	Service establishment equipment & supplies whse .....	11	33 569	4 791	1 272	124	7 969	3 456	4 643
421850	Service establishment equipment & supplies whse .....	11	33 569	4 791	1 272	124	7 969	3 456	4 643
4218501	Beauty & barber shop equipment & supplies whse...	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse...	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whse...	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	5	38 164	1 406	273	34	2 614	726	1 320
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	5	38 164	1 406	273	34	2 614	726	1 320
4218601	Aircraft & aeronautical equipment & supplies whse...	4	D	D	D	b	D	D	D
42191	Miscellaneous durable goods whse ...	39	108 242	5 589	1 171	177	15 022	5 844	6 751
421910	Sporting & recreational goods & supplies whse.....	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse.....	10	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whse .....	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whse .....	8	D	D	D	b	D	D	D
42193	Recyclable material whse .....	7	18 457	1 621	321	57	6 752	735	762
421930	Recyclable material whse .....	7	18 457	1 621	321	57	6 752	735	762
4219303	Other recyclable material whse .....	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	5	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	9	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>DAKOTA COUNTY, MN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422 Wholesale trade, nondurable goods .....	227	2 703 948	133 934	30 919	3 892	258 807	181 768	178 942	
42211 Paper & paper product whsle .....	32	203 449	9 390	2 471	274	16 502	18 127	15 923	
422110 Printing & writing paper whsle .....	8	D	D	D	b	D	D	D	D
42212 Stationery & office supplies whsle .....	18	105 304	7 107	1 750	216	11 865	13 677	13 390	
422120 Stationery & office supplies whsle .....	18	105 304	7 107	1 750	216	11 865	13 677	13 390	
4222 Drugs, & druggists' sundries whsle .....	12	D	D	D	e	D	D	D	D
42221 Drugs, & druggists' sundries whsle .....	12	D	D	D	e	D	D	D	D
422210 Drugs, & druggists' sundries whsle .....	12	D	D	D	e	D	D	D	D
422211 General-line drugs whsle .....	6	D	D	D	e	D	D	D	D
4223 Apparel, piece goods, & notions whsle .....	15	33 733	1 546	278	36	3 544	1 268	1 565	
42232 Men's & boys' clothing & furnishings whsle .....	7	22 774	1 088	189	20	2 419	531	835	
422320 Men's & boys' clothing & furnishings whsle .....	7	22 774	1 088	189	20	2 419	531	835	
4224 Grocery & related products whsle .....	48	913 444	62 010	13 941	1 671	106 288	19 219	22 467	
42241 General-line grocery whsle .....	5	D	D	D	f	D	D	D	D
422410 General-line grocery whsle .....	5	D	D	D	f	D	D	D	D
422413 Other general-line grocery whsle .....	5	D	D	D	f	D	D	D	D
42243 Dairy products, (except dried or canned) whsle .....	4	D	D	D	b	D	D	D	D
422430 Dairy products, (except dried or canned) whsle .....	4	D	D	D	b	D	D	D	D
4224302 Dairy product (except raw milk) whsle .....	4	D	D	D	b	D	D	D	D
42247 Meat & meat product whsle .....	9	D	D	D	c	D	D	D	D
422470 Meat & meat product whsle .....	9	D	D	D	c	D	D	D	D
42249 Other grocery & related products whsle .....	18	431 606	26 933	5 940	712	48 279	1 634	1 733	
422490 Other grocery & related products whsle .....	18	431 606	26 933	5 940	712	48 279	1 634	1 733	
4224902 Bread & baked goods whsle .....	1	D	D	D	a	D	D	D	D
4224903 Soft drinks whsle .....	3	D	D	D	e	D	D	D	D
4224906 Other grocery specialties whsle .....	6	D	D	D	c	D	D	D	D
4225 Farm-product raw material whsle .....	13	316 668	4 520	1 107	110	7 565	11 854	11 360	
42251 Grain & field bean whsle .....	7	D	D	D	b	D	D	D	D
422510 Grain & field bean whsle .....	7	D	D	D	b	D	D	D	D
42252 Livestock whsle .....	5	D	D	D	b	D	D	D	D
422520 Livestock whsle .....	5	D	D	D	b	D	D	D	D
4226 Chemical & allied products whsle .....	35	237 717	13 808	3 223	397	31 524	17 229	19 451	
42261 Plastics materials & basic forms & shapes whsle .....	16	132 847	6 007	1 160	138	13 756	12 135	13 137	
422610 Plastics materials & basic forms & shapes whsle .....	16	132 847	6 007	1 160	138	13 756	12 135	13 137	
42269 Other chemical & allied products whsle .....	19	104 870	7 801	2 063	259	17 768	5 094	6 314	
422690 Other chemical & allied products whsle .....	19	104 870	7 801	2 063	259	17 768	5 094	6 314	
4226902 Other chemical & allied products whsle .....	18	D	D	D	e	D	D	D	D
4227 Petroleum & petroleum products whsle .....	15	D	D	D	c	D	D	D	D
42271 Petroleum bulk stations & terminals .....	11	70 779	3 580	1 234	138	7 388	3 521	3 615	
422710 Petroleum bulk stations & terminals .....	11	70 779	3 580	1 234	138	7 388	3 521	3 615	
4227101 Petroleum bulk stations & terminals (except LP) .....	10	D	D	D	c	D	D	D	D
42271011 Petroleum bulk stations (except LP) .....	8	D	D	D	b	D	D	D	D
4228 Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	b	D	D	D	D
42281 Beer & ale whsle .....	1	D	D	D	b	D	D	D	D
422810 Beer & ale whsle .....	1	D	D	D	b	D	D	D	D
4229 Miscellaneous nondurable goods whsle .....	56	D	D	D	f	D	D	D	D
42291 Farm supplies whsle .....	23	326 427	15 456	3 690	332	32 872	38 720	28 992	
422910 Farm supplies whsle .....	23	326 427	15 456	3 690	332	32 872	38 720	28 992	
4229101 Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D	D
4229102 Farm supplies—whsle distributors .....	18	D	D	D	e	D	D	D	D
42294 Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D	D
422940 Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D	D
42295 Paint, varnish, & supplies whsle .....	3	D	D	D	b	D	D	D	D
422950 Paint, varnish, & supplies whsle .....	3	D	D	D	b	D	D	D	D
4229501 Paint, varnish, & supplies whsle .....	3	D	D	D	b	D	D	D	D
42299 Other miscellaneous nondurable goods whsle .....	19	D	D	D	e	D	D	D	D
422990 Other miscellaneous nondurable goods whsle .....	19	D	D	D	e	D	D	D	D
4229904 Other nondurable goods whsle .....	11	D	D	D	e	D	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>DAKOTA COUNTY, MN—Con.</b>								
	Merchant wholesalers .....	520	3 504 598	270 598	61 577	7 760	547 037	340 864	363 571
421	Wholesale trade, durable goods .....	352	1 742 956	174 977	40 221	4 801	365 790	193 952	210 916
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	36	233 363	21 726	4 998	589	39 764	39 720	37 987
42111	Automobile & other motor vehicle whsle .....	13	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	18	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	18	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	10	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	2	D	D	D	c	D	D	D
421130	Tire & tube whsle .....	2	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle .....	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	15	82 454	10 935	2 537	272	21 054	8 561	8 692
42121	Furniture whsle .....	5	D	D	D	c	D	D	D
421210	Furniture whsle .....	5	D	D	D	c	D	D	D
4212102	Office & business furniture whsle .....	4	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	10	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	10	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	78	414 718	48 901	10 838	1 356	95 542	28 805	30 553
42142	Office equipment whsle .....	11	D	D	D	c	D	D	D
421420	Office equipment whsle .....	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	34	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	34	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle .....	31	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale .....	13	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	18	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .....	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	6	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	20	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	20	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	16	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle .....	4	101 285	11 455	2 657	269	30 285	7 796	9 696
4215	Metal & mineral (except petroleum) whsle .....	8	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	7	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	47	117 617	15 471	3 375	421	26 628	9 443	11 611
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	17	55 701	8 339	1 746	254	13 901	3 812	5 471
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	17	55 701	8 339	1 746	254	13 901	3 812	5 471
42169	Other electronic parts & equipment whsle .....	25	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle .....	25	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle .....	15	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>DAKOTA COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse .....	28	69 176	7 645	1 632	205	15 699	7 854	8 154
42171	Hardware whse .....	17	40 768	4 242	974	111	9 474	6 146	6 083
421710	Hardware whse .....	17	40 768	4 242	974	111	9 474	6 146	6 083
42173	Warm air heating & air-conditioning equipment & supplies whse .....	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	97	653 535	55 629	13 536	1 512	134 096	78 386	91 336
42181	Construction & mining (except petroleum) machinery & equip whse .....	5	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	11	47 807	8 650	2 228	233	11 698	12 314	13 069
421820	Farm & garden machinery & equipment whse .....	11	47 807	8 650	2 228	233	11 698	12 314	13 069
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	4	25 870	5 940	1 493	151	7 669	5 305	5 518
42183	Industrial machinery & equipment whse .....	41	409 501	25 047	6 024	687	81 331	32 845	41 461
421830	Industrial machinery & equipment whse .....	41	409 501	25 047	6 024	687	81 331	32 845	41 461
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	8	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	6	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	13	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .....	1	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	26	D	D	D	e	D	D	D
421840	Industrial supplies whse .....	26	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whse .....	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .....	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whse .....	10	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whse .....	10	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse .....	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	29	D	D	D	c	D	D	D
42193	Recyclable material whse .....	7	18 457	1 621	321	57	6 752	735	762
421930	Recyclable material whse .....	7	18 457	1 621	321	57	6 752	735	762
4219303	Other recyclable material whse .....	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	4	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	168	1 761 642	95 621	21 356	2 959	181 247	146 912	152 655
4221	Paper & paper product whse .....	20	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	11	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse .....	11	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse .....	11	D	D	D	e	D	D	D
4222101	General-line drugs whse .....	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse .....	10	19 379	1 287	215	31	3 051	1 268	1 565

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>DAKOTA COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whse .....	35	499 478	40 725	9 111	1 156	67 459	18 765	21 991
42241	General-line grocery whse .....	4	D	D	D	f	D	D	D
422410	General-line grocery whse .....	4	D	D	D	f	D	D	D
4224103	Other general-line grocery whse .....	4	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whse .....	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whse .....	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whse .....	4	D	D	D	b	D	D	D
42247	Meat & meat product whse .....	8	D	D	D	c	D	D	D
422470	Meat & meat product whse .....	8	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	10	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	10	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	9	249 617	3 906	958	88	6 567	11 854	11 360
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	6	D	D	D	b	D	D	D
42252	Livestock whse .....	2	D	D	D	b	D	D	D
422520	Livestock whse .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	26	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	10	70 342	5 146	968	123	9 134	8 472	8 416
422610	Plastics materials & basic forms & shapes whse .....	10	70 342	5 146	968	123	9 134	8 472	8 416
42269	Other chemical & allied products whse .....	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whse .....	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse .....	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	12	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	9	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	9	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	44	D	D	D	f	D	D	D
42291	Farm supplies whse .....	16	D	D	D	e	D	D	D
422910	Farm supplies whse .....	16	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	11	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whse .....	3	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whse .....	3	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whse .....	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse .....	17	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whse .....	17	D	D	D	e	D	D	D
4229904	Other nondurable goods whse .....	10	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>51</b>	<b>1 337 397</b>	<b>70 814</b>	<b>18 210</b>	<b>1 517</b>	<b>133 462</b>	<b>93 294</b>	<b>86 195</b>
421	Wholesale trade, durable goods .....	27	578 283	36 483	9 515	698	64 365	58 602	60 067
4213	Lumber & other construction materials whse .....	5	208 924	3 192	836	59	7 571	3 160	3 563
42132	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	1	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whse .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	6	46 364	4 810	1 369	137	7 156	2 453	2 018
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	c	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>DAKOTA COUNTY, MN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whlse .....	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	3	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	6	162 767	21 602	5 734	354	32 094	46 043	47 662
42183	Industrial machinery & equipment whlse .....	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whlse .....	3	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlse .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whlse .....	2	D	D	D	e	D	D	D
421840	Industrial supplies whlse .....	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	24	759 114	34 331	8 695	819	69 097	34 692	26 128
4221	Paper & paper product whlse .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	7	D	D	D	e	D	D	D
42249	Other grocery & related products whlse .....	6	D	D	D	e	D	D	D
422490	Other grocery & related products whlse .....	6	D	D	D	e	D	D	D
4224903	Soft drinks whlse .....	1	D	D	D	e	D	D	D
4226	Chemical & allied products whlse .....	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whlse .....	3	D	D	D	c	D	D	D
422690	Other chemical & allied products whlse .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	4	193 131	7 769	1 950	112	18 538	27 495	17 750
42291	Farm supplies whlse .....	3	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	3	D	D	D	b	D	D	D
4229102	Farm supplies—whlse distributors .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>115</b>	<b>736 323</b>	<b>18 228</b>	<b>4 405</b>	<b>373</b>	<b>33 561</b>	<b>1 083</b>	<b>990</b>
421	Wholesale trade, durable goods .....	80	553 131	14 246	3 537	259	25 098	919	831
4212	Furniture & home furnishings whlse .....	5	29 483	501	179	13	1 093	—	—
42122	Home furnishings whlse .....	3	D	D	D	a	D	D	D
421220	Home furnishings whlse .....	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlse .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	8	82 575	1 226	447	28	2 305	—	2
42143	Computer & computer peripheral equipment & software whlse .....	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whlse .....	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whlse .....	1	D	D	D	a	D	D	D
42143011	Computers & peripheral equipment for resale .....	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	5	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	5	D	D	D	a	D	D	D
421510	Metal service centers & offices .....	5	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices .....	4	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices .....	4	D	D	D	a	D	D	D
4216	Electrical goods whlse .....	20	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlse .....	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whlse .....	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whlse .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	11	98 415	3 335	846	65	5 733	677	611
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlse .....	5	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>DAKOTA COUNTY, MN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	15	106 940	2 960	909	42	4 494	235	211
42181	Construction & mining (except petroleum) machinery & equip whse .....	2	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whse .....	10	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	2	D	D	D	a	D	D	D
421840	Industrial supplies whse .....	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	35	183 192	3 982	868	114	8 463	164	159
4224	Grocery & related products whse .....	6	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	4	67 051	614	149	22	998	—	—
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	a	D	D	D
<b>DODGE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>22</b>	<b>156 080</b>	<b>10 145</b>	<b>2 113</b>	<b>321</b>	<b>26 290</b>	<b>62 823</b>	<b>39 314</b>
421	Wholesale trade, durable goods .....	18	145 411	9 824	2 077	308	25 323	62 666	38 719
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	65 044	2 369	487	65	4 763	55 509	29 393
42181	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	10 669	321	36	13	967	157	595
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	17	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>Manufacturers' sales branches and sales offices .....</b>									
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>DOUGLAS COUNTY, MN</b>									
42	Wholesale trade .....	56	174 553	13 093	3 038	488	23 179	12 089	13 461
421	Wholesale trade, durable goods .....	37	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	8	11 692	1 724	337	63	3 419	2 930	2 707
4214	Professional & commercial equipment & supplies whsle.....	4	8 928	990	172	26	1 818	708	745
4218	Machinery, equipment, & supplies whsle .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	21 148	821	127	30	1 541	65	45
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle..	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>49</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	31	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	8	11 692	1 724	337	63	3 419	2 930	2 707
4214	Professional & commercial equipment & supplies whsle.....	4	8 928	990	172	26	1 818	708	745
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	21 148	821	127	30	1 541	65	45
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
<b>FARIBAULT COUNTY, MN</b>									
42	Wholesale trade .....	40	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	12	D	D	D	b	D	D	D
42252	Livestock whsle.....	6	D	D	D	b	D	D	D
422520	Livestock whsle.....	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	11	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	11	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	11	D	D	D	b	D	D	D

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<b>FARIBAULT COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl.....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl.....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	11	D	D	D	b	D	D	D
42252	Livestock whlsl.....	5	D	D	D	a	D	D	D
422520	Livestock whlsl.....	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	12	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	11	D	D	D	b	D	D	D
422910	Farm supplies whlsl .....	11	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	11	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>FILLMORE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>35</b>	<b>240 805</b>	<b>8 439</b>	<b>1 810</b>	<b>319</b>	<b>18 549</b>	<b>14 384</b>	<b>17 506</b>
421	Wholesale trade, durable goods .....	14	45 041	5 380	1 178	175	10 600	9 171	11 165
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl.....	8	22 955	1 875	462	70	3 904	5 851	7 433
421820	Farm & garden machinery & equipment whlsl.....	8	22 955	1 875	462	70	3 904	5 851	7 433
4218201	Farm machinery & equipment—farm dealers .....	8	22 955	1 875	462	70	3 904	5 851	7 433
422	Wholesale trade, nondurable goods .....	21	195 764	3 059	632	144	7 949	5 213	6 341
4225	Farm-product raw material whlsl .....	14	D	D	D	b	D	D	D
42252	Livestock whlsl.....	6	D	D	D	b	D	D	D
422520	Livestock whlsl.....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	45 041	5 380	1 178	175	10 600	9 171	11 165
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl.....	8	22 955	1 875	462	70	3 904	5 851	7 433
421820	Farm & garden machinery & equipment whlsl.....	8	22 955	1 875	462	70	3 904	5 851	7 433
4218201	Farm machinery & equipment—farm dealers .....	8	22 955	1 875	462	70	3 904	5 851	7 433
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	13	D	D	D	b	D	D	D
42252	Livestock whlsl.....	5	D	D	D	a	D	D	D
422520	Livestock whlsl.....	5	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>FREEBORN COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>68</b>	<b>522 124</b>	<b>19 055</b>	<b>3 761</b>	<b>646</b>	<b>41 992</b>	<b>73 854</b>	<b>51 202</b>
421	Wholesale trade, durable goods .....	35	139 260	9 644	1 745	311	18 479	23 405	23 233
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	99 131	5 880	845	145	10 967	16 532	15 924
42111	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	3	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
421130	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlsl ...	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlsl .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	16	29 662	2 526	556	112	5 047	5 908	6 290
42182	Farm & garden machinery & equipment whlsl .....	11	15 076	1 236	260	57	2 407	5 480	5 846
421820	Farm & garden machinery & equipment whlsl .....	11	15 076	1 236	260	57	2 407	5 480	5 846
4218201	Farm machinery & equipment—farm dealers .....	11	15 076	1 236	260	57	2 407	5 480	5 846
42184	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
421840	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
4218403	Welding supplies whlsl .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	33	382 864	9 411	2 016	335	23 513	50 449	27 969
4224	Grocery & related products whlsl .....	9	72 220	2 669	573	127	4 387	1 400	1 727
42247	Meat & meat product whlsl .....	3	D	D	D	b	D	D	D
422470	Meat & meat product whlsl .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	15	234 729	4 004	926	138	11 330	44 426	20 831
42251	Grain & field bean whlsl .....	15	234 729	4 004	926	138	11 330	44 426	20 831
422510	Grain & field bean whlsl .....	15	234 729	4 004	926	138	11 330	44 426	20 831
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	5	27 837	1 198	187	28	2 888	3 169	3 970
42291	Farm supplies whlsl .....	5	27 837	1 198	187	28	2 888	3 169	3 970
422910	Farm supplies whlsl .....	5	27 837	1 198	187	28	2 888	3 169	3 970
4229101	Farm supplies—farm dealers .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>67</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	99 131	5 880	845	145	10 967	16 532	15 924
42111	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whlsl .....	3	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
421130	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlsl ...	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlsl .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	16	29 662	2 526	556	112	5 047	5 908	6 290
42182	Farm & garden machinery & equipment whlsl .....	11	15 076	1 236	260	57	2 407	5 480	5 846
421820	Farm & garden machinery & equipment whlsl .....	11	15 076	1 236	260	57	2 407	5 480	5 846
4218201	Farm machinery & equipment—farm dealers .....	11	15 076	1 236	260	57	2 407	5 480	5 846
42184	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
421840	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
4218403	Welding supplies whlsl .....	1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>FREEBORN COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods .....	33	382 864	9 411	2 016	335	23 513	50 449	27 969
4224	Grocery & related products whsle .....	9	72 220	2 669	573	127	4 387	1 400	1 727
42247	Meat & meat product whsle .....	3	D	D	D	b	D	D	D
422470	Meat & meat product whsle .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	15	234 729	4 004	926	138	11 330	44 426	20 831
42251	Grain & field bean whsle .....	15	234 729	4 004	926	138	11 330	44 426	20 831
422510	Grain & field bean whsle .....	15	234 729	4 004	926	138	11 330	44 426	20 831
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	27 837	1 198	187	28	2 888	3 169	3 970
42291	Farm supplies whsle .....	5	27 837	1 198	187	28	2 888	3 169	3 970
422910	Farm supplies whsle .....	5	27 837	1 198	187	28	2 888	3 169	3 970
4229101	Farm supplies—farm dealers .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>GOODHUE COUNTY, MN</b>									
42	Wholesale trade .....	63	680 448	31 253	7 486	1 051	89 908	62 240	64 271
421	Wholesale trade, durable goods .....	35	57 440	5 836	1 297	202	9 739	13 918	15 886
4218	Machinery, equipment, & supplies whsle .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	12	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	28	623 008	25 417	6 189	849	80 169	48 322	48 385
4225	Farm-product raw material whsle .....	12	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	10	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	10	D	D	D	c	D	D	D
42252	Livestock whsle .....	1	D	D	D	b	D	D	D
422520	Livestock whsle .....	1	D	D	D	b	D	D	D
42259	Other farm product raw material whsle .....	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	5	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	5	D	D	D	f	D	D	D
4229901	Art goods whsle .....	3	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	2	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	54	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	29	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle .....	10	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle .....	10	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>GOODHUE COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods .....	25	D	D	D	f	D	D	D
4225	Farm-product raw material whse .....	9	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	9	D	D	D	c	D	D	D
422510	Grain & field bean whse .....	9	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whse .....	5	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whse .....	5	D	D	D	f	D	D	D
4229901	Art goods whse .....	3	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whse.....	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
42252	Livestock whse.....	1	D	D	D	b	D	D	D
422520	Livestock whse.....	1	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
422590	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
<b>GRANT COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	18	209 105	3 780	778	168	7 773	14 357	16 377
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D

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<b>HENNEPIN COUNTY, MN</b>									
42	Wholesale trade .....	3 723	59 928 993	2 700 595	651 906	61 454	5 112 232	2 435 874	2 586 370
421	Wholesale trade, durable goods .....	2 640	35 380 780	2 009 247	483 292	44 143	3 598 356	1 616 628	1 723 100
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	152	8 047 002	102 058	27 135	2 738	172 726	134 072	154 383
42111	Automobile & other motor vehicle whsle .....	40	7 096 870	37 503	9 192	946	55 998	41 017	57 859
421110	Automobile & other motor vehicle whsle .....	40	7 096 870	37 503	9 192	946	55 998	41 017	57 859
4211101	Automobile & motorcycle whsle .....	22	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	7	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	8	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	91	898 115	58 929	16 459	1 606	105 707	88 319	91 990
421120	Motor vehicle supplies & new parts whsle .....	91	898 115	58 929	16 459	1 606	105 707	88 319	91 990
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	37	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	49	694 860	43 631	12 768	1 105	76 945	68 795	71 033
42113	Tire & tube whsle .....	13	D	D	D	c	D	D	D
421130	Tire & tube whsle .....	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle .....	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	197	1 561 486	88 690	18 652	1 930	171 957	43 686	48 837
42121	Furniture whsle .....	103	818 747	63 103	12 834	1 216	111 582	29 629	31 690
421210	Furniture whsle .....	103	818 747	63 103	12 834	1 216	111 582	29 629	31 690
4212101	Household & lawn furniture whsle .....	38	146 657	4 371	967	119	8 811	5 267	5 559
4212102	Office & business furniture whsle .....	65	672 090	58 732	11 867	1 097	102 771	24 362	26 131
42122	Home furnishings whsle .....	94	742 739	25 587	5 818	714	60 375	14 057	17 147
421220	Home furnishings whsle .....	94	742 739	25 587	5 818	714	60 375	14 057	17 147
4212201	Household china, glassware, & crockery whsle .....	23	218 802	12 623	2 991	354	26 717	7 136	7 106
4212202	Linens, domestics, draperies, & curtains whsle .....	20	240 915	3 558	627	102	7 879	1 144	1 787
4212203	Floor coverings whsle .....	16	137 388	4 322	926	114	14 185	4 403	6 680
4212204	Other home furnishings whsle .....	35	145 634	5 084	1 274	144	11 594	1 374	1 574
4213	Lumber & other construction materials whsle .....	90	866 022	53 361	12 001	1 223	107 913	57 611	61 455
42131	Lumber, plywood, millwork, & wood panel whsle .....	45	609 525	28 563	6 860	605	50 509	43 492	45 157
421310	Lumber, plywood, millwork, & wood panel whsle .....	45	609 525	28 563	6 860	605	50 509	43 492	45 157
4213101	Lumber without yard whsle .....	8	293 104	8 631	2 296	156	13 211	19 866	22 876
4213102	Lumber with yard whsle .....	10	157 008	10 554	2 414	240	20 101	18 302	16 980
4213103	Plywood, veneer, millwork, & wood panel whsle .....	27	159 413	9 378	2 150	209	17 197	5 324	5 301
42132	Brick, stone, & related construction materials whsle .....	14	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle .....	14	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	9	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle .....	3	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	19	105 305	7 598	1 825	253	23 743	7 180	9 622
421330	Roofing, siding, & insulation material whsle .....	19	105 305	7 598	1 825	253	23 743	7 180	9 622
4213301	Roofing, siding, & insulation material whsle .....	19	105 305	7 598	1 825	253	23 743	7 180	9 622
42139	Other construction materials whsle .....	12	D	D	D	c	D	D	D
421390	Other construction materials whsle .....	12	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle .....	2	D	D	D	c	D	D	D
4213902	Other construction materials whsle .....	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	567	7 913 817	772 853	193 005	16 511	1 322 042	394 526	415 673
42141	Photographic equipment & supplies whsle .....	17	201 519	16 290	3 705	344	28 715	13 130	13 597
421410	Photographic equipment & supplies whsle .....	17	201 519	16 290	3 705	344	28 715	13 130	13 597
42142	Office equipment whsle .....	46	572 676	106 067	27 049	2 271	145 411	53 367	56 503
421420	Office equipment whsle .....	46	572 676	106 067	27 049	2 271	145 411	53 367	56 503

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse—Con.								
42143	Computer & computer peripheral equipment & software whlse.....	264	5 563 522	460 606	115 608	9 992	794 220	249 035	260 256
421430	Computer & computer peripheral equipment & software whlse.....	264	5 563 522	460 606	115 608	9 992	794 220	249 035	260 256
4214301	Computer & peripheral equipment whlse.....	219	5 227 202	420 453	108 455	9 328	718 698	201 388	204 888
42143011	Computers & peripheral equipment for resale .....	94	2 255 833	107 692	29 890	2 092	184 953	60 109	64 403
42143012	Computers & peripheral equipment for end use.....	125	2 971 369	312 761	78 565	7 236	533 745	141 279	140 485
4214302	Computer software (packaged) whlse .....	45	336 320	40 153	7 153	664	75 522	47 647	55 368
42144	Other commercial equipment whlse .	62	D	D	D	f	D	D	D
421440	Other commercial equipment whlse .....	62	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whlse.....	33	112 703	11 104	2 664	354	21 971	5 658	6 088
4214402	Store machines & equipment whlse .....	29	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	117	1 046 186	126 066	31 230	2 128	221 698	39 119	38 274
421450	Medical, dental, & hospital equipment & supplies whlse.....	117	1 046 186	126 066	31 230	2 128	221 698	39 119	38 274
4214501	Surgical, medical, & hospital supplies whlse.....	109	1 016 380	121 972	30 114	2 020	213 780	35 366	34 593
4214502	Dental equipment & supplies whlse .....	8	29 806	4 094	1 116	108	7 918	3 753	3 681
42146	Ophthalmic goods whlse.....	22	105 475	10 733	2 968	287	26 270	4 876	5 416
421460	Ophthalmic goods whlse.....	22	105 475	10 733	2 968	287	26 270	4 876	5 416
42149	Other professional equipment & supplies whlse.....	39	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whlse.....	39	D	D	D	f	D	D	D
4214902	Other professional equipment & supplies whlse.....	34	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	82	1 274 714	61 890	15 370	1 447	126 028	103 822	109 390
42151	Metal service centers & offices .....	77	D	D	D	g	D	D	D
421510	Metal service centers & offices .....	77	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices.....	60	1 065 874	52 938	13 559	1 260	106 511	96 502	101 749
42151011	Ferrous metal service centers .....	35	910 722	48 422	12 646	1 175	98 512	96 502	101 749
42151012	Ferrous metal sales offices .....	25	155 152	4 516	913	85	7 999	—	—
4215102	Nonferrous metal service centers & sales offices .....	17	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers .....	11	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices .....	6	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whlse .....	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whlse .....	5	D	D	D	b	D	D	D
4215201	Coal whlse .....	3	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	485	5 804 269	312 651	76 702	6 406	558 804	152 461	164 451
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	167	1 646 754	73 992	16 843	1 785	132 627	47 501	51 447
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	167	1 646 754	73 992	16 843	1 785	132 627	47 501	51 447
42162	Electrical appliance, television & radio set whlse .....	45	1 084 858	39 011	8 454	852	82 086	16 437	19 769
421620	Electrical appliance, television & radio set whlse .....	45	1 084 858	39 011	8 454	852	82 086	16 437	19 769
42169	Other electronic parts & equipment whlse .....	273	3 072 657	199 648	51 405	3 769	344 091	88 523	93 235
421690	Other electronic parts & equipment whlse .....	273	3 072 657	199 648	51 405	3 769	344 091	88 523	93 235
4216901	Communications equipment & supplies whlse .....	103	743 853	115 329	30 509	2 184	186 736	43 810	47 451
4216902	Electronic parts (excluding communications equipment) whlse .....	170	2 328 804	84 319	20 896	1 585	157 355	44 713	45 784
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	192	1 293 872	99 540	21 740	2 364	167 674	94 869	107 853
42171	Hardware whlse .....	89	649 613	47 335	10 798	1 291	79 157	48 076	55 231
421710	Hardware whlse .....	89	649 613	47 335	10 798	1 291	79 157	48 076	55 231
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	48	330 540	17 621	3 808	325	29 159	13 398	16 313
421720	Plumbing & heating equipment & supplies (hydronics) whlse .....	48	330 540	17 621	3 808	325	29 159	13 398	16 313
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	38	257 538	31 619	6 556	684	54 148	31 971	33 714
421730	Warm air heating & air-conditioning equipment & supplies whlse .....	38	257 538	31 619	6 556	684	54 148	31 971	33 714

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse—Con.								
42174	Refrigeration equipment & supplies whse .....	17	56 181	2 965	578	64	5 210	1 424	2 595
421740	Refrigeration equipment & supplies whse .....	17	56 181	2 965	578	64	5 210	1 424	2 595
4218	Machinery, equipment, & supplies whse .....	552	5 988 611	385 823	87 405	8 019	682 364	459 641	486 438
42181	Construction & mining (except petroleum) machinery & equip whse .....	26	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	26	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whse .....	34	1 888 345	32 939	7 758	753	60 390	144 625	137 725
421820	Farm & garden machinery & equipment whse .....	34	1 888 345	32 939	7 758	753	60 390	144 625	137 725
4218201	Farm machinery & equipment—farm dealers .....	7	15 963	1 875	352	65	3 935	4 955	5 135
4218202	Farm machinery & equipment—whse distributors .....	16	1 743 020	24 979	5 900	502	44 263	127 134	119 608
4218203	Lawn & garden machinery & equipment whse .....	11	129 362	6 085	1 506	186	12 192	12 536	12 982
42183	Industrial machinery & equipment whse .....	328	2 931 127	226 577	49 865	4 292	401 105	96 152	99 733
421830	Industrial machinery & equipment whse .....	328	2 931 127	226 577	49 865	4 292	401 105	96 152	99 733
4218301	Food-processing machinery & equipment whse .....	14	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	32	238 312	28 572	6 208	554	49 543	21 223	21 522
42183021	Hydraulic pneumatic pumps & motors whse .....	13	80 138	12 255	2 580	239	23 790	8 858	9 227
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	19	158 174	16 317	3 628	315	25 753	12 365	12 295
4218303	General-purpose industrial machinery & equipment whse .....	111	1 797 495	110 469	22 161	1 918	203 016	19 631	20 965
4218304	Metalworking machinery & equipment whse .....	51	293 465	24 457	5 646	402	37 883	13 439	14 253
4218305	Materials handling equipment whse .....	38	205 330	30 275	7 342	699	46 864	17 213	16 840
4218307	Other industrial machinery & equipment whse .....	76	342 528	26 576	6 901	595	52 888	21 895	23 763
42184	Industrial supplies whse .....	109	552 499	59 582	13 389	1 376	108 684	37 906	41 819
421840	Industrial supplies whse .....	109	552 499	59 582	13 389	1 376	108 684	37 906	41 819
4218401	General-line industrial supplies whse .....	14	18 481	3 040	443	88	4 577	1 095	1 181
4218402	Mechanical power transmission supplies whse .....	23	199 261	14 500	3 461	328	25 255	10 976	11 756
4218403	Welding supplies whse .....	9	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whse .....	16	74 798	8 330	1 776	198	19 973	2 791	3 109
4218405	Industrial valves & fittings (except fluid-power) whse .....	9	80 746	10 976	2 577	200	19 621	8 087	8 297
4218406	Other industrial supplies whse .....	38	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whse .....	40	259 627	24 772	6 114	619	40 257	13 406	13 633
421850	Service establishment equipment & supplies whse .....	40	259 627	24 772	6 114	619	40 257	13 406	13 633
4218501	Beauty & barber shop equipment & supplies whse .....	7	64 880	8 183	2 146	249	13 778	2 382	2 132
4218502	Custodial, janitors' equipment & supplies whse .....	13	39 514	4 847	1 130	136	7 847	2 145	2 488
4218503	Laundry & dry-cleaning equipment & supplies whse .....	4	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whse .....	16	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	15	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	15	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whse .....	5	D	D	D	c	D	D	D
42191	Miscellaneous durable goods whse .....	323	2 630 987	132 381	31 282	3 505	288 848	175 940	174 620
421910	Sporting & recreational goods & supplies whse .....	93	777 539	48 946	12 461	968	106 414	96 435	99 665
421910	Sporting & recreational goods & supplies whse .....	93	777 539	48 946	12 461	968	106 414	96 435	99 665
42192	Toy & hobby goods & supplies whse .....	35	190 993	7 128	1 820	210	22 210	8 797	9 385
421920	Toy & hobby goods & supplies whse .....	35	190 993	7 128	1 820	210	22 210	8 797	9 385

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42193	Recyclable material whse .....	38	279 979	27 965	5 949	701	56 226	13 876	13 481
421930	Recyclable material whse .....	38	279 979	27 965	5 949	701	56 226	13 876	13 481
4219301	Iron & steel scrap processors & dealers .....	12	100 646	8 186	1 883	197	19 968	2 373	2 116
4219302	Iron & steel scrap processors (using power processing equipment).....	6	90 109	4 587	1 070	124	15 251	2 348	2 074
4219302	Recyclable paper & paperboard whse .....	6	63 528	9 830	1 794	166	14 691	2 109	1 792
4219303	Other recyclable material whse .....	20	115 805	9 949	2 272	338	21 567	9 394	9 573
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	44	127 856	9 202	2 273	611	18 146	28 875	25 379
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	44	127 856	9 202	2 273	611	18 146	28 875	25 379
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	40	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whse .....	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse .....	113	1 254 620	39 140	8 779	1 015	85 852	27 957	26 710
421990	Other miscellaneous durable goods whse .....	113	1 254 620	39 140	8 779	1 015	85 852	27 957	26 710
4219903	General merchandise (durable goods) whse .....	31	196 562	5 397	1 115	97	10 472	2 338	2 279
4219904	Prerecorded media whse .....	34	954 930	21 926	5 071	591	49 467	13 151	12 913
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse .....	27	803 676	17 038	4 020	472	38 362	6 776	7 572
42199042	Prerecorded video tapes whse .....	7	151 254	4 888	1 051	119	11 105	6 375	5 341
4219905	Fire extinguishers & fire safety equipment whse .....	7	D	D	D	b	D	D	D
4219906	Other durable goods whse .....	32	88 534	8 725	1 844	236	20 248	11 706	10 869
422	Wholesale trade, nondurable goods .....	1 083	24 548 213	691 348	168 614	17 311	1 513 876	819 246	863 270
4221	Paper & paper product whse .....	134	1 883 580	82 912	20 732	2 088	145 921	82 811	80 040
42211	Printing & writing paper whse .....	25	990 962	25 942	6 498	529	44 806	21 330	22 748
422110	Printing & writing paper whse .....	25	990 962	25 942	6 498	529	44 806	21 330	22 748
42212	Stationery & office supplies whse .....	63	340 831	29 720	7 425	876	54 868	21 198	20 805
422120	Stationery & office supplies whse .....	63	340 831	29 720	7 425	876	54 868	21 198	20 805
42213	Industrial & personal service paper whse .....	46	551 787	27 250	6 809	683	46 247	40 283	36 487
422130	Industrial & personal service paper whse .....	46	551 787	27 250	6 809	683	46 247	40 283	36 487
4222	Drugs, & druggists' sundries whse .....	58	2 342 372	63 661	16 367	1 425	160 405	133 859	143 380
42221	Drugs, & druggists' sundries whse .....	58	2 342 372	63 661	16 367	1 425	160 405	133 859	143 380
422210	Drugs, & druggists' sundries whse .....	58	2 342 372	63 661	16 367	1 425	160 405	133 859	143 380
4222101	General-line drugs whse .....	23	913 526	20 845	5 054	635	68 690	92 919	99 855
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	35	1 428 846	42 816	11 313	790	91 715	40 940	43 525
4223	Apparel, piece goods, & notions whse .....	160	692 083	36 889	8 637	1 065	80 544	43 063	39 139
42231	Piece goods, notions, & other dry goods whse .....	35	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whse .....	35	D	D	D	e	D	D	D
4223101	Piece goods—jobbers .....	29	D	D	D	e	D	D	D
4223102	Notions & other dry goods whse .....	6	11 737	766	178	32	2 075	433	459
42232	Men's & boys' clothing & furnishings whse .....	57	241 656	16 972	4 311	423	38 042	21 971	16 103
422320	Men's & boys' clothing & furnishings whse .....	57	241 656	16 972	4 311	423	38 042	21 971	16 103
42233	Women's, children's, & infants' clothing & accessories whse .....	57	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse .....	57	D	D	D	e	D	D	D
42234	Footwear whse .....	11	D	D	D	b	D	D	D
422340	Footwear whse .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	267	8 370 923	247 808	56 509	6 045	495 069	228 456	225 978
42241	General-line grocery whse .....	26	D	D	D	g	D	D	D
422410	General-line grocery whse .....	26	D	D	D	g	D	D	D
4224101	General-line grocery whse, voluntary group .....	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whse .....	23	D	D	D	g	D	D	D
42242	Packaged frozen food whse .....	35	698 150	19 957	4 621	492	40 641	18 951	18 817
422420	Packaged frozen food whse .....	35	698 150	19 957	4 621	492	40 641	18 951	18 817
42243	Dairy products, (except dried or canned) whse .....	10	220 566	10 879	2 401	292	20 111	6 216	6 524
422430	Dairy products, (except dried or canned) whse .....	10	220 566	10 879	2 401	292	20 111	6 216	6 524
4224302	Dairy product (except raw milk) whse .....	10	220 566	10 879	2 401	292	20 111	6 216	6 524

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle .....	4	131 833	5 987	1 200	60	11 464	1 231	572
422440	Poultry & poultry product whsle .....	4	131 833	5 987	1 200	60	11 464	1 231	572
4224402	Poultry & poultry product (except live) whsle .....	4	131 833	5 987	1 200	60	11 464	1 231	572
42245	Confectionery whsle.....	31	572 515	19 493	4 345	483	30 661	6 014	5 386
422450	Confectionery whsle.....	31	572 515	19 493	4 345	483	30 661	6 014	5 386
42246	Fish & seafood whsle.....	6	D	D	D	b	D	D	D
422460	Fish & seafood whsle.....	6	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	19	522 357	11 972	2 837	300	26 642	8 307	10 448
422470	Meat & meat product whsle .....	19	522 357	11 972	2 837	300	26 642	8 307	10 448
42248	Fresh fruit & vegetable whsle .....	31	537 934	29 618	5 999	651	54 413	2 534	2 718
422480	Fresh fruit & vegetable whsle .....	31	537 934	29 618	5 999	651	54 413	2 534	2 718
42249	Other grocery & related products whsle .....	105	D	D	D	g	D	D	D
422490	Other grocery & related products whsle .....	105	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle .....	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle .....	18	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	13	D	D	D	c	D	D	D
4224904	Canned goods whsle .....	14	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle .....	8	85 128	3 457	884	54	6 088	909	937
4224906	Other grocery specialties whsle .....	39	D	D	D	f	D	D	D
4225	Farm-product raw material whsle .....	36	D	D	D	f	D	D	D
42251	Grain & field bean whsle .....	34	D	D	D	f	D	D	D
422510	Grain & field bean whsle .....	34	D	D	D	f	D	D	D
42259	Other farm product raw material whsle .....	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle .....	2	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	122	771 884	57 858	13 077	1 418	106 209	39 588	40 639
42261	Plastics materials & basic forms & shapes whsle .....	58	252 480	27 695	6 453	793	52 171	18 671	19 662
422610	Plastics materials & basic forms & shapes whsle .....	58	252 480	27 695	6 453	793	52 171	18 671	19 662
42269	Other chemical & allied products whsle .....	64	519 404	30 163	6 624	625	54 038	20 917	20 977
422690	Other chemical & allied products whsle .....	64	519 404	30 163	6 624	625	54 038	20 917	20 977
4226902	Other chemical & allied products whsle .....	62	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle .....	30	1 535 392	22 881	7 436	531	58 375	76 979	81 121
42271	Petroleum bulk stations & terminals .....	14	801 656	15 135	4 138	395	42 466	72 802	71 611
422710	Petroleum bulk stations & terminals .....	14	801 656	15 135	4 138	395	42 466	72 802	71 611
4227101	Petroleum bulk stations & terminals (except LP) .....	11	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	1	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	3	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	16	733 736	7 746	3 298	136	15 909	4 177	9 510
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	16	733 736	7 746	3 298	136	15 909	4 177	9 510
4228	Beer, wine, & distilled alcoholic beverage whsle .....	24	294 940	18 253	4 375	387	31 424	25 534	25 851
42281	Beer & ale whsle .....	6	D	D	D	c	D	D	D
422810	Beer & ale whsle .....	6	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	18	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle .....	18	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	18	D	D	D	c	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse .....	252	D	D	D	h	D	D	D
42291	Farm supplies whse .....	31	750 723	19 178	6 155	604	42 676	40 142	41 393
422910	Farm supplies whse .....	31	750 723	19 178	6 155	604	42 676	40 142	41 393
4229101	Farm supplies—farm dealers .....	9	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	22	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whse .....	51	245 328	23 393	5 844	699	61 977	11 499	12 673
422920	Book, periodical, & newspaper whse .....	51	245 328	23 393	5 844	699	61 977	11 499	12 673
42293	Flower, nursery stock, & florists' supplies whse .....	21	65 499	9 017	1 809	355	17 920	6 918	6 631
422930	Flower, nursery stock, & florists' supplies whse .....	21	65 499	9 017	1 809	355	17 920	6 918	6 631
42294	Tobacco & tobacco product whse .....	6	800 453	17 719	3 906	509	37 398	10 954	13 985
422940	Tobacco & tobacco product whse .....	6	800 453	17 719	3 906	509	37 398	10 954	13 985
42295	Paint, varnish, & supplies whse .....	18	106 660	6 193	1 419	146	20 147	3 036	3 293
422950	Paint, varnish, & supplies whse .....	18	106 660	6 193	1 419	146	20 147	3 036	3 293
4229501	Paint, varnish, & supplies whse .....	18	106 660	6 193	1 419	146	20 147	3 036	3 293
42299	Other miscellaneous nondurable goods whse .....	125	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whse .....	125	D	D	D	g	D	D	D
4229901	Art goods whse .....	59	375 116	22 148	4 125	571	104 335	30 885	30 302
4229902	General merchandise (nondurable goods) whse .....	23	D	D	D	e	D	D	D
4229904	Other nondurable goods whse .....	41	D	D	D	e	D	D	D
	<b>Merchant wholesalers.....</b>	<b>2 573</b>	<b>28 191 958</b>	<b>1 903 475</b>	<b>452 538</b>	<b>47 360</b>	<b>3 634 367</b>	<b>2 092 345</b>	<b>2 241 286</b>
421	Wholesale trade, durable goods .....	1 809	12 748 827	1 393 715	329 134	34 213	2 486 471	1 396 074	1 504 148
4211	Motor vehicle & motor vehicle parts & supplies whse .....	113	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whse .....	29	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whse .....	29	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whse .....	16	42 266	3 963	1 032	97	7 615	3 895	4 849
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	66	338 159	34 792	10 938	1 165	62 842	79 892	83 401
421120	Motor vehicle supplies & new parts whse .....	66	338 159	34 792	10 938	1 165	62 842	79 892	83 401
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	29	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	33	214 815	22 455	8 008	746	40 045	61 981	64 138
42113	Tire & tube whse .....	10	D	D	D	b	D	D	D
421130	Tire & tube whse .....	10	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse .....	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse .....	98	D	D	D	g	D	D	D
42121	Furniture whse .....	54	D	D	D	f	D	D	D
421210	Furniture whse .....	54	D	D	D	f	D	D	D
4212101	Household & lawn furniture whse .....	15	D	D	D	b	D	D	D
4212102	Office & business furniture whse .....	39	342 440	48 930	9 251	865	78 511	20 598	20 964
42122	Home furnishings whse .....	44	D	D	D	f	D	D	D
421220	Home furnishings whse .....	44	D	D	D	f	D	D	D
4212201	Household china, glassware, & crockery whse .....	9	50 121	9 805	2 393	312	21 054	7 111	7 086
4212202	Linens, domestics, draperies, & curtains whse .....	9	D	D	D	b	D	D	D
4212203	Floor coverings whse .....	11	D	D	D	c	D	D	D
4212204	Other home furnishings whse .....	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	53	576 304	41 493	9 212	883	79 681	43 425	42 851
42131	Lumber, plywood, millwork, & wood panel whse .....	29	457 395	24 496	5 895	528	43 771	34 554	34 305
421310	Lumber, plywood, millwork, & wood panel whse .....	29	457 395	24 496	5 895	528	43 771	34 554	34 305
4213101	Lumber without yard whse .....	7	D	D	D	c	D	D	D
4213102	Lumber with yard whse .....	9	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	13	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whse .....	6	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whse .....	6	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	3	9 556	1 414	802	108	2 902	1 608	1 335
4213203	Cement, lime, & related products whse .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse—Con.								
42133	Roofing, siding, & insulation material whse .....	10	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse .....	10	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse .....	10	D	D	D	b	D	D	D
42139	Other construction materials whse ..	8	D	D	D	c	D	D	D
421390	Other construction materials whse ..	8	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whse ..	2	D	D	D	c	D	D	D
4213902	Other construction materials whse ..	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	439	4 316 626	530 084	124 315	13 130	889 664	367 507	388 570
42141	Photographic equipment & supplies whse .....	13	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whse.....	13	D	D	D	e	D	D	D
42142	Office equipment whse .....	37	D	D	D	g	D	D	D
421420	Office equipment whse .....	37	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	216	3 081 806	326 678	76 226	8 193	536 743	240 032	252 030
421430	Computer & computer peripheral equipment & software whse.....	216	3 081 806	326 678	76 226	8 193	536 743	240 032	252 030
4214301	Computer & peripheral equipment whse.....	175	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale .....	73	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use .....	102	2 095 564	228 975	53 704	6 106	356 785	139 799	138 979
4214302	Computer software (packaged) whse .....	41	D	D	D	f	D	D	D
42144	Other commercial equipment whse ..	42	D	D	D	f	D	D	D
421440	Other commercial equipment whse ..	42	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whse ..	17	D	D	D	e	D	D	D
4214402	Store machines & equipment whse ..	25	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	83	418 207	61 575	14 700	1 397	116 282	32 809	30 923
421450	Medical, dental, & hospital equipment & supplies whse.....	83	418 207	61 575	14 700	1 397	116 282	32 809	30 923
4214501	Surgical, medical, & hospital supplies whse .....	75	388 401	57 481	13 584	1 289	108 364	29 056	27 242
4214502	Dental equipment & supplies whse .....	8	29 806	4 094	1 116	108	7 918	3 753	3 681
42146	Ophthalmic goods whse .....	15	D	D	D	c	D	D	D
421460	Ophthalmic goods whse .....	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse .....	33	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whse .....	33	D	D	D	f	D	D	D
4214902	Other professional equipment & supplies whse .....	29	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whse .....	49	D	D	D	g	D	D	D
42151	Metal service centers & offices .....	45	905 951	48 692	12 367	1 173	98 571	87 810	93 868
421510	Metal service centers & offices .....	45	905 951	48 692	12 367	1 173	98 571	87 810	93 868
4215101	Ferrous metal service centers & sales offices .....	34	D	D	D	g	D	D	D
42151011	Ferrous metal service centers .....	27	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices .....	7	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices .....	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whse ..	4	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whse ..	4	D	D	D	b	D	D	D
4215201	Coal whse .....	3	D	D	D	b	D	D	D
4216	Electrical goods whse .....	280	1 921 663	202 823	48 667	4 825	380 422	140 566	151 934
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	81	407 321	42 503	9 785	1 140	80 684	39 908	43 689
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	81	407 321	42 503	9 785	1 140	80 684	39 908	43 689
42162	Electrical appliance, television & radio set whse .....	22	324 487	20 634	4 747	667	50 874	16 381	19 708
421620	Electrical appliance, television & radio set whse .....	22	324 487	20 634	4 747	667	50 874	16 381	19 708

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle .....	177	1 189 855	139 686	34 135	3 018	248 864	84 277	88 537
421690	Other electronic parts & equipment whsle .....	177	1 189 855	139 686	34 135	3 018	248 864	84 277	88 537
4216901	Communications equipment & supplies whsle .....	78	479 170	82 590	20 281	1 753	136 420	40 105	43 416
4216902	Electronic parts (excluding communications equipment) whsle .....	99	710 685	57 096	13 854	1 265	112 444	44 172	45 121
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	133	624 135	73 687	15 829	1 876	123 444	89 651	103 050
42171	Hardware whsle .....	69	376 640	39 874	9 054	1 137	66 543	47 434	54 475
421710	Hardware whsle .....	69	376 640	39 874	9 054	1 137	66 543	47 434	54 475
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	22	39 195	7 438	1 555	120	12 131	9 333	12 697
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	22	39 195	7 438	1 555	120	12 131	9 333	12 697
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	31	194 086	24 705	4 846	575	41 902	31 489	33 313
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	31	194 086	24 705	4 846	575	41 902	31 489	33 313
42174	Refrigeration equipment & supplies whsle .....	11	14 214	1 670	374	44	2 868	1 395	2 565
421740	Refrigeration equipment & supplies whsle .....	11	14 214	1 670	374	44	2 868	1 395	2 565
4218	Machinery, equipment, & supplies whsle .....	405	1 948 587	249 984	59 354	5 747	429 322	325 706	359 658
42181	Construction & mining (except petroleum) machinery & equip whsle .....	25	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle .....	25	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle .....	17	60 121	7 493	1 719	240	15 276	16 891	17 325
421820	Farm & garden machinery & equipment whsle .....	17	60 121	7 493	1 719	240	15 276	16 891	17 325
4218201	Farm machinery & equipment—farm dealers .....	7	15 963	1 875	352	65	3 935	4 955	5 135
4218203	Lawn & garden machinery & equipment whsle .....	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	232	1 057 136	128 100	30 388	2 757	216 260	92 021	95 606
421830	Industrial machinery & equipment whsle .....	232	1 057 136	128 100	30 388	2 757	216 260	92 021	95 606
4218301	Food-processing machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	26	190 906	26 026	5 609	505	44 294	20 851	21 234
42183021	Hydraulic & pneumatic pumps & motors whsle .....	10	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle .....	16	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	74	209 732	27 425	6 512	666	47 729	18 809	20 258
4218304	Metalworking machinery & equipment whsle .....	36	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle .....	32	178 984	28 175	6 501	660	42 975	17 120	16 783
4218307	Other industrial machinery & equipment whsle .....	49	D	D	D	f	D	D	D
42184	Industrial supplies whsle .....	86	367 291	50 083	11 449	1 187	89 736	35 840	39 683
421840	Industrial supplies whsle .....	86	367 291	50 083	11 449	1 187	89 736	35 840	39 683
4218401	General-line industrial supplies whsle .....	12	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle .....	14	74 969	10 415	2 514	247	18 036	10 587	11 367
4218403	Welding supplies whsle .....	8	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle .....	13	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle .....	5	50 425	6 803	1 880	125	10 354	6 943	6 990
4218406	Other industrial supplies whsle .....	34	149 410	19 174	4 413	470	33 470	13 128	15 798
42185	Service establishment equipment & supplies whsle .....	34	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle .....	34	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle .....	5	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle .....	11	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	15	D	D	D	c	D	D	D

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	11	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	11	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whse .....	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	239	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whse.....	56	400 760	41 804	11 211	851	94 141	96 405	99 664
421910	Sporting & recreational goods & supplies whse.....	56	400 760	41 804	11 211	851	94 141	96 405	99 664
42192	Toy & hobby goods & supplies whse .....	23	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whse .....	23	D	D	D	c	D	D	D
42193	Recyclable material whse .....	37	D	D	D	f	D	D	D
421930	Recyclable material whse .....	37	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers .....	11	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	6	90 109	4 587	1 070	124	15 251	2 348	2 074
4219302	Recyclable paper & paperboard whse .....	6	63 528	9 830	1 794	166	14 691	2 109	1 792
4219303	Other recyclable material whse .....	20	115 805	9 949	2 272	338	21 567	9 394	9 573
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	37	111 524	8 642	2 142	604	16 997	28 867	25 362
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	37	111 524	8 642	2 142	604	16 997	28 867	25 362
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	34	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whse .....	86	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whse .....	86	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whse .....	20	9 959	1 530	313	55	4 482	2 338	2 279
4219904	Prerecorded media whse .....	26	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, phonograph records whse .....	19	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whse .....	7	151 254	4 888	1 051	119	11 105	6 375	5 341
4219905	Fire extinguishers & fire safety equipment whse .....	6	D	D	D	b	D	D	D
4219906	Other durable goods whse .....	26	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	764	15 443 131	509 760	123 404	13 147	1 147 896	696 271	737 138
4221	Paper & paper product whse .....	100	922 206	61 813	15 366	1 605	104 880	71 694	69 436
42211	Printing & writing paper whse .....	19	335 652	17 477	4 339	357	29 894	18 166	18 825
422110	Printing & writing paper whse .....	19	335 652	17 477	4 339	357	29 894	18 166	18 825
42212	Stationery & office supplies whse ...	44	178 479	19 233	4 759	607	31 931	13 245	14 140
422120	Stationery & office supplies whse .....	44	178 479	19 233	4 759	607	31 931	13 245	14 140
42213	Industrial & personal service paper whse .....	37	408 075	25 103	6 268	641	43 055	40 283	36 471
422130	Industrial & personal service paper whse .....	37	408 075	25 103	6 268	641	43 055	40 283	36 471
4222	Drugs, & druggists' sundries whse .....	48	1 253 714	41 670	9 911	1 010	128 587	105 536	114 181
42221	Drugs, & druggists' sundries whse .....	48	1 253 714	41 670	9 911	1 010	128 587	105 536	114 181
422210	Drugs, & druggists' sundries whse .....	48	1 253 714	41 670	9 911	1 010	128 587	105 536	114 181
4222101	General-line drugs whse .....	23	913 526	20 845	5 054	635	128 587	92 919	114 181
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	25	340 188	20 825	4 857	375	59 897	12 617	14 326
4223	Apparel, piece goods, & notions whse .....	95	396 944	29 445	6 900	872	64 206	42 795	38 896
42231	Piece goods, notions, & other dry goods whse .....	22	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whse .....	22	D	D	D	e	D	D	D
4223101	Piece goods—jobbers .....	18	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whse .....	38	111 189	13 983	3 583	366	30 636	21 829	15 975
422320	Men's & boys' clothing & furnishings whse .....	38	111 189	13 983	3 583	366	30 636	21 829	15 975
42233	Women's, children's, & infants' clothing & accessories whse .....	31	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse .....	31	D	D	D	c	D	D	D
42234	Footwear whse .....	4	D	D	D	b	D	D	D
422340	Footwear whse .....	4	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	167	3 728 246	161 990	36 146	3 934	338 781	209 724	206 417
42241	General-line grocery whsle .....	13	D	D	D	g	D	D	D
422410	General-line grocery whsle .....	13	D	D	D	g	D	D	D
4224101	General-line grocery whsle, voluntary group .....	2	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle .....	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle .....	18	230 260	13 047	2 952	346	27 030	18 917	18 780
422420	Packaged frozen food whsle .....	18	230 260	13 047	2 952	346	27 030	18 917	18 780
42243	Dairy products, (except dried or canned) whsle .....	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	7	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	7	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle .....	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle .....	2	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle .....	2	D	D	D	b	D	D	D
42245	Confectionery whsle .....	16	120 033	6 817	1 341	179	13 057	5 951	5 328
422450	Confectionery whsle .....	16	120 033	6 817	1 341	179	13 057	5 951	5 328
42247	Meat & meat product whsle .....	14	111 007	5 744	1 305	159	11 114	5 661	7 713
422470	Meat & meat product whsle .....	14	111 007	5 744	1 305	159	11 114	5 661	7 713
42248	Fresh fruit & vegetable whsle .....	28	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle .....	28	D	D	D	f	D	D	D
42249	Other grocery & related products whsle .....	66	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	66	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle .....	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle .....	11	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	27	370 110	15 849	4 422	400	38 022	27 701	20 244
4225	Farm-product raw material whsle .....	29	D	D	D	f	D	D	D
42251	Grain & field bean whsle .....	28	D	D	D	f	D	D	D
422510	Grain & field bean whsle .....	28	D	D	D	f	D	D	D
42259	Other farm product raw material whsle .....	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle .....	1	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	88	319 523	43 722	9 781	1 102	77 800	30 893	31 895
42261	Plastics materials & basic forms & shapes whsle .....	42	169 141	23 462	5 342	670	42 241	16 135	17 110
422610	Plastics materials & basic forms & shapes whsle .....	42	169 141	23 462	5 342	670	42 241	16 135	17 110
42269	Other chemical & allied products whsle .....	46	150 382	20 260	4 439	432	35 559	14 758	14 785
422690	Other chemical & allied products whsle .....	46	150 382	20 260	4 439	432	35 559	14 758	14 785
4226902	Other chemical & allied products whsle .....	44	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	24	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .....	13	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals .....	13	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	11	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP) .....	10	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	1	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	11	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	19	D	D	D	e	D	D	D
42281	Beer & ale whsle .....	6	D	D	D	c	D	D	D
422810	Beer & ale whsle .....	6	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	13	144 976	8 333	2 044	191	15 516	23 497	23 616
422820	Wine & distilled alcoholic beverage whsle .....	13	144 976	8 333	2 044	191	15 516	23 497	23 616
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	13	144 976	8 333	2 044	191	15 516	23 497	23 616

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse .....	194	D	D	D	h f f b	D	D	D
422910	Farm supplies whse .....	27	D	D	D	f	D	D	D
4229101	Farm supplies whse .....	27	D	D	D	b	D	D	D
4229102	Farm supplies—farm dealers .....	9	D	D	D		D	D	D
	Farm supplies—whse distributors .....	18	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whse .....	34	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whse .....	34	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whse .....	18	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whse .....	18	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whse...	5	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whse...	5	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whse ...	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whse ...	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whse .....	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse .....	99	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whse .....	99	D	D	D	g	D	D	D
4229901	Art goods whse .....	43	D	D	D	f	D	D	D
4229902	General merchandise (nondurable goods) whse....	20	D	D	D	e	D	D	D
4229904	Other nondurable goods whse .	34	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>303</b>	<b>21 332 230</b>	<b>532 988</b>	<b>137 272</b>	<b>9 174</b>	<b>1 031 953</b>	<b>337 084</b>	<b>338 262</b>
421	Wholesale trade, durable goods .....	204	15 083 961	414 522	106 792	6 531	778 023	214 792	212 846
4211	Motor vehicle & motor vehicle parts & supplies whse.....	16	6 687 413	26 197	6 547	453	45 761	8 545	8 723
42111	Automobile & other motor vehicle whse .....	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whse .....	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whse .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whse .....	6	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whse .....	6	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	4	D	D	D	e	D	D	D
4212	Furniture & home furnishings whse ...	8	D	D	D	c	D	D	D
42121	Furniture whse .....	6	D	D	D	c	D	D	D
421210	Furniture whse .....	6	D	D	D	c	D	D	D
4212102	Office & business furniture whse .....	5	D	D	D	c	D	D	D
42122	Home furnishings whse .....	2	D	D	D	a	D	D	D
421220	Home furnishings whse .....	2	D	D	D	a	D	D	D
4212202	Linens, domestics, draperies, & curtains whse .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse .....	14	157 586	8 632	2 061	271	22 084	14 048	18 451
42132	Brick, stone, & related construction materials whse .....	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	8	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	47	1 851 505	201 985	56 932	2 769	369 681	26 609	26 742
42142	Office equipment whse .....	6	D	D	D	f	D	D	D
421420	Office equipment whse .....	6	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	26	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	26	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whse.....	25	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use.....	16	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	9	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse.....	9	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	9	D	D	D	f	D	D	D
42146	Ophthalmic goods whse .....	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whse .....	3	D	D	D	c	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whse .....	12	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	11	D	D	D	c	D	D	D
421510	Metal service centers & offices .....	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices .....	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	7	D	D	D	c	D	D	D
4216	Electrical goods whse .....	48	1 526 135	46 434	13 631	663	77 735	10 835	11 385
42161	Electrical apparatus & equip., wiring supp., & const material whse .....	20	535 486	9 782	2 335	214	16 914	7 130	7 350
421610	Electrical apparatus & equip., wiring supp., & const material whse .....	20	535 486	9 782	2 335	214	16 914	7 130	7 350
42169	Other electronic parts & equipment whse .....	27	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse .....	27	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse .....	16	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	11	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	41	3 422 402	107 119	21 585	1 807	200 982	130 677	123 158
42182	Farm & garden machinery & equipment whse .....	6	1 718 090	23 451	5 537	468	41 049	126 428	119 054
421820	Farm & garden machinery & equipment whse .....	6	1 718 090	23 451	5 537	468	41 049	126 428	119 054
4218202	Farm machinery & equipment—whse distributors .....	5	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whse .....	21	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whse .....	21	D	D	D	g	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	7	D	D	D	g	D	D	D
4218307	Other industrial machinery & equipment whse .....	10	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	13	D	D	D	c	D	D	D
421840	Industrial supplies whse .....	13	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whse .....	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse .....	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whse .....	1	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
4219904	Prerecorded media whse .....	6	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	99	6 248 269	118 466	30 480	2 643	253 930	122 292	125 416
4221	Paper & paper product whse .....	18	853 057	18 062	4 618	400	36 316	11 117	10 588
42211	Printing & writing paper whse .....	6	655 310	8 465	2 159	172	14 912	3 164	3 923
422110	Printing & writing paper whse .....	6	655 310	8 465	2 159	172	14 912	3 164	3 923
42212	Stationery & office supplies whse .....	9	70 992	8 028	2 074	206	19 259	7 953	6 665
422120	Stationery & office supplies whse .....	9	70 992	8 028	2 074	206	19 259	7 953	6 665
4222	Drugs, & druggists' sundries whse .....	3	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse .....	3	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse .....	3	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whse .....	9	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	30	2 756 640	46 160	11 332	1 072	87 461	18 325	19 118
42242	Packaged frozen food whsle .....	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle .....	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	1	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	1	D	D	D	c	D	D	D
42245	Confectionery whsle .....	3	D	D	D	c	D	D	D
422450	Confectionery whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	19	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	19	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle .....	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	8	1 510 732	17 332	4 226	331	29 897	7 089	7 561
4226	Chemical & allied products whsle .....	15	298 860	9 772	2 267	237	20 168	8 695	8 744
42269	Other chemical & allied products whsle .....	10	257 506	7 024	1 503	142	12 890	6 159	6 192
422690	Other chemical & allied products whsle .....	10	257 506	7 024	1 503	142	12 890	6 159	6 192
4226902	Other chemical & allied products whsle .....	10	257 506	7 024	1 503	142	12 890	6 159	6 192
4227	Petroleum & petroleum products whsle .....	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	18	D	D	D	e	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
422910	Farm supplies whsle .....	1	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	11	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle .....	4	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle .....	4	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>847</b>	<b>10 404 805</b>	<b>264 132</b>	<b>62 096</b>	<b>4 920</b>	<b>445 912</b>	<b>6 445</b>	<b>6 822</b>
421	Wholesale trade, durable goods .....	627	7 547 992	201 010	47 366	3 399	333 862	5 762	6 106
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	23	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	3	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle .....	3	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	19	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	19	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	6	65 442	1 812	481	41	3 215	3	3
4211202	Motor vehicle supplies & new parts—jobbers .....	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	91	568 385	12 474	2 759	246	23 418	67	58
42121	Furniture whsle .....	43	180 389	5 028	1 119	104	8 327	26	25
421210	Furniture whsle .....	43	180 389	5 028	1 119	104	8 327	26	25
4212101	Household & lawn furniture whsle .....	22	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	21	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	48	387 996	7 446	1 640	142	15 091	41	33
421220	Home furnishings whsle .....	48	387 996	7 446	1 640	142	15 091	41	33
4212201	Household china, glassware, & crockery whsle .....	14	168 681	2 818	598	42	5 663	25	20
4212202	Linens, domestics, draperies, & curtains whsle .....	10	D	D	D	b	D	D	D
4212203	Floor coverings whsle .....	4	D	D	D	a	D	D	D
4212204	Other home furnishings whsle .....	20	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse .....	23	132 132	3 236	728	69	6 148	138	153
42131	Lumber, plywood, millwork, & wood panel whse .....	14	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	14	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	14	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whse .....	5	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whse .....	5	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whse .....	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	81	1 745 686	40 784	11 758	612	62 697	410	361
42143	Computer & computer peripheral equipment & software whse.....	22	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	22	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whse.....	19	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale .....	12	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	7	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	20	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	20	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	16	D	D	D	b	D	D	D
4214402	Store machines & equipment whse .....	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	25	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	25	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	25	D	D	D	b	D	D	D
42146	Ophthalmic goods whse .....	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whse .....	4	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whse .....	21	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	21	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	21	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	17	120 539	3 556	680	52	6 376	5	6
42151012	Ferrous metal sales offices .....	16	D	D	D	b	D	D	D
4216	Electrical goods whse .....	157	2 356 471	63 394	14 404	918	100 647	1 060	1 132
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	66	703 947	21 707	4 723	431	35 029	463	408
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	66	703 947	21 707	4 723	431	35 029	463	408
42162	Electrical appliance, television & radio set whse .....	22	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whse .....	22	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whse .....	69	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse .....	69	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse .....	9	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	60	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	48	D	D	D	e	D	D	D
42171	Hardware whse .....	18	D	D	D	c	D	D	D
421710	Hardware whse .....	18	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	19	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	19	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	7	63 452	6 914	1 710	109	12 246	482	401
421730	Warm air heating & air-conditioning equipment & supplies whse .....	7	63 452	6 914	1 710	109	12 246	482	401
42174	Refrigeration equipment & supplies whse .....	4	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whse .....	4	D	D	D	a	D	D	D

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	106	617 622	28 720	6 466	465	52 060	3 258	3 622
42182	Farm & garden machinery & equipment whse .....	11	110 134	1 995	502	45	4 065	1 306	1 346
421820	Farm & garden machinery & equipment whse .....	11	110 134	1 995	502	45	4 065	1 306	1 346
4218202	Farm machinery & equipment—whse distributors .....	4	D	D	D	a	D	D	D
4218203	Lawn & garden machinery & equipment whse .....	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	75	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whse .....	75	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	3	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	30	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whse .....	14	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	6	26 346	2 100	841	39	3 889	93	57
4218307	Other industrial machinery & equipment whse .....	17	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	10	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	10	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whse .....	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse .....	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whse .....	5	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	4	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	77	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whse .....	37	376 779	7 142	1 250	117	12 273	30	1
421910	Sporting & recreational goods & supplies whse .....	37	376 779	7 142	1 250	117	12 273	30	1
42192	Toy & hobby goods & supplies whse .....	11	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whse .....	11	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	7	16 332	560	131	7	1 149	8	17
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	7	16 332	560	131	7	1 149	8	17
42199	Other miscellaneous durable goods whse .....	21	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	21	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whse .....	11	186 603	3 867	802	42	5 990	—	—
4219906	Other durable goods whse .....	6	D	D	D	a	D	—	—
422	Wholesale trade, nondurable goods .....	220	2 856 813	63 122	14 730	1 521	112 050	683	716
4221	Paper & paper product whse .....	16	108 317	3 037	748	83	4 725	—	16
42212	Stationery & office supplies whse .....	10	91 360	2 459	592	63	3 678	—	—
422120	Stationery & office supplies whse .....	10	91 360	2 459	592	63	3 678	—	—
4222	Drugs, & druggists' sundries whse .....	7	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	7	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse .....	7	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	7	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>HENNEPIN COUNTY, MN—Con.</b>								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whse.	56	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	9	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse .....	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse .....	17	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whse .....	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse .....	23	50 577	1 725	368	51	3 124	30	16
422330	Women's, children's, & infants' clothing & accessories whse .....	23	50 577	1 725	368	51	3 124	30	16
42234	Footwear whse .....	7	D	D	D	a	D	D	D
422340	Footwear whse .....	7	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	70	1 886 037	39 658	9 031	1 039	68 827	407	443
42241	General-line grocery whse .....	13	D	D	D	c	D	D	D
422410	General-line grocery whse .....	13	D	D	D	c	D	D	D
4224103	Other general-line grocery whse .....	13	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	14	D	D	D	c	D	D	D
422420	Packaged frozen food whse .....	14	D	D	D	c	D	D	D
42245	Confectionery whse .....	12	D	D	D	b	D	D	D
422450	Confectionery whse .....	12	D	D	D	b	D	D	D
42247	Meat & meat product whse .....	2	D	D	D	b	D	D	D
422470	Meat & meat product whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	20	791 110	19 930	4 577	538	33 322	2	2
422490	Other grocery & related products whse .....	20	791 110	19 930	4 577	538	33 322	2	2
4224903	Soft drinks whse .....	2	D	D	D	a	D	D	D
4224904	Canned goods whse .....	7	639 733	16 798	3 896	480	28 073	—	—
4225	Farm-product raw material whse .....	7	36 282	732	231	14	1 260	—	—
4226	Chemical & allied products whse .....	19	153 501	4 364	1 029	79	8 241	—	—
42261	Plastics materials & basic forms & shapes whse .....	11	41 985	1 485	347	28	2 652	—	—
422610	Plastics materials & basic forms & shapes whse .....	11	41 985	1 485	347	28	2 652	—	—
42269	Other chemical & allied products whse .....	8	111 516	2 879	682	51	5 589	—	—
422690	Other chemical & allied products whse .....	8	111 516	2 879	682	51	5 589	—	—
4226902	Other chemical & allied products whse .....	8	111 516	2 879	682	51	5 589	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	40	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whse .....	3	29 813	446	104	9	882	—	—
422950	Paint, varnish, & supplies whse .....	3	29 813	446	104	9	882	—	—
4229501	Paint, varnish, & supplies whse .....	3	29 813	446	104	9	882	—	—
42299	Other miscellaneous nondurable goods whse .....	26	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse .....	26	D	D	D	b	D	D	D
4229901	Art goods whse .....	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whse .....	7	D	D	D	b	D	D	D
	<b>HOUSTON COUNTY, MN</b>								
42	Wholesale trade .....	31	69 976	10 102	2 197	536	20 417	8 701	8 822
421	Wholesale trade, durable goods .....	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whse .....	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	1	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	1	D	D	D	e	D	D	D
4214302	Computer software (packaged) whse .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	2	D	D	D	b	D	D	D

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<b>HOUSTON COUNTY, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whse.....	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	1	D	D	D	e	D	D	D
4214302	Computer software (packaged) whse .....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HUBBARD COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>28 994</b>	<b>2 208</b>	<b>426</b>	<b>111</b>	<b>4 407</b>	<b>2 811</b>	<b>3 413</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4224	Grocery & related products whse.....	4	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	a	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>18</b>	<b>25 252</b>	<b>2 008</b>	<b>399</b>	<b>104</b>	<b>3 993</b>	<b>2 806</b>	<b>3 409</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ISANTI COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D

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<b>ITASCA COUNTY, MN</b>									
42	Wholesale trade .....	43	467 480	9 668	2 154	395	20 005	11 661	11 447
421	Wholesale trade, durable goods .....	29	43 576	4 376	987	166	8 795	8 492	8 207
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	24 056	2 028	488	59	3 375	6 910	6 331
42181	Construction & mining (except petroleum) machinery & equip whse .....	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	423 904	5 292	1 167	229	11 210	3 169	3 240
4221	Paper & paper product whse .....	2	D	D	D	b	D	D	D
42211	Printing & writing paper whse .....	1	D	D	D	b	D	D	D
422110	Printing & writing paper whse .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whse .....	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whse .....	1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	26	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	24 056	2 028	488	59	3 375	6 910	6 331
4219	Miscellaneous durable goods whse .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices .....</b>									
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4221	Paper & paper product whse .....	1	D	D	D	b	D	D	D
42211	Printing & writing paper whse .....	1	D	D	D	b	D	D	D
422110	Printing & writing paper whse .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>JACKSON COUNTY, MN</b>									
42	Wholesale trade .....	23	131 297	6 940	1 581	254	15 616	18 022	20 164
421	Wholesale trade, durable goods .....	10	21 327	4 503	1 010	174	9 217	11 314	11 442
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	109 970	2 437	571	80	6 399	6 708	8 722
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	97 461	1 732	415	58	4 572	5 764	7 698
422510	Grain & field bean whse .....	4	97 461	1 732	415	58	4 572	5 764	7 698
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	109 970	2 437	571	80	6 399	6 708	8 722
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	97 461	1 732	415	58	4 572	5 764	7 698
422510	Grain & field bean whse .....	4	97 461	1 732	415	58	4 572	5 764	7 698
<b>Manufacturers' sales branches and sales offices .....</b>									
		1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>KANABEC COUNTY, MN</b>									
42	Wholesale trade .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>KANDIYOHİ COUNTY, MN</b>									
42	Wholesale trade .....	73	548 832	31 475	7 524	1 071	83 089	54 496	63 236
421	Wholesale trade, durable goods .....	42	178 616	17 084	3 993	582	33 609	29 608	32 255
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlse .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	3	11 330	1 779	383	67	3 320	860	872
4215	Metal & mineral (except petroleum) whlse .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	4	14 522	1 922	580	80	4 858	2 339	2 437
4218	Machinery, equipment, & supplies whlse .....	18	64 027	7 404	1 808	262	15 532	15 608	16 860
42182	Farm & garden machinery & equipment whlse .....	14	50 130	4 873	1 139	167	8 404	14 230	15 342
421820	Farm & garden machinery & equipment whlse .....	14	50 130	4 873	1 139	167	8 404	14 230	15 342
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	31	370 216	14 391	3 531	489	49 480	24 888	30 981
4222	Drugs, & druggists' sundries whlse .....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whlse .....	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whlse .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	9	58 383	968	196	43	2 974	3 679	3 073
4227	Petroleum & petroleum products whlse .....	4	15 249	814	180	32	1 823	360	386
42271	Petroleum bulk stations & terminals .....	4	15 249	814	180	32	1 823	360	386
422710	Petroleum bulk stations & terminals .....	4	15 249	814	180	32	1 823	360	386
4229	Miscellaneous nondurable goods whlse .....	13	239 959	5 655	1 381	112	30 019	15 309	21 928
42291	Farm supplies whlse .....	7	236 115	5 394	1 317	98	29 159	15 176	21 680
422910	Farm supplies whlse .....	7	236 115	5 394	1 317	98	29 159	15 176	21 680
4229101	Farm supplies—farm dealers .....	4	D	D	D	b	D	D	D
4229102	Farm supplies—whlse distributors .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	71	D	D	D	g	D	D	D
421	Wholesale trade, durable goods .....	40	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	3	11 330	1 779	383	67	3 320	860	872
4215	Metal & mineral (except petroleum) whlse .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1	D	D	D	b	D	D	D
42151011	Ferrous metal service centers .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	4	14 522	1 922	580	80	4 858	2 339	2 437

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>KANDIYOHICOUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	18	64 027	7 404	1 808	262	15 532	15 608	16 860
42182	Farm & garden machinery & equipment whse.....	14	50 130	4 873	1 139	167	8 404	14 230	15 342
421820	Farm & garden machinery & equipment whse.....	14	50 130	4 873	1 139	167	8 404	14 230	15 342
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	31	370 216	14 391	3 531	489	49 480	24 888	30 981
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse .....	1	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whse .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	9	58 383	968	196	43	2 974	3 679	3 073
4227	Petroleum & petroleum products whse .....	4	15 249	814	180	32	1 823	360	386
4229	Miscellaneous nondurable goods whse .....	13	239 959	5 655	1 381	112	30 019	15 309	21 928
42291	Farm supplies whse .....	7	236 115	5 394	1 317	98	29 159	15 176	21 680
422910	Farm supplies whse .....	7	236 115	5 394	1 317	98	29 159	15 176	21 680
4229101	Farm supplies—farm dealers .....	4	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>KITTSON COUNTY, MN</b>									
42	Wholesale trade .....	20	89 297	3 274	791	171	8 619	15 602	16 975
421	Wholesale trade, durable goods .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218	Machinery, equipment, & supplies whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
42182	Farm & garden machinery & equipment whse.....	4	13 725	1 176	288	46	2 394	5 656	6 121
421820	Farm & garden machinery & equipment whse.....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218201	Farm machinery & equipment—farm dealers .....	4	13 725	1 176	288	46	2 394	5 656	6 121
422	Wholesale trade, nondurable goods .....	16	75 572	2 098	503	125	6 225	9 946	10 854
4225	Farm-product raw material whse .....	9	46 261	954	240	45	2 908	5 999	7 047
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	20	89 297	3 274	791	171	8 619	15 602	16 975
421	Wholesale trade, durable goods .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218	Machinery, equipment, & supplies whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
42182	Farm & garden machinery & equipment whse.....	4	13 725	1 176	288	46	2 394	5 656	6 121
421820	Farm & garden machinery & equipment whse.....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218201	Farm machinery & equipment—farm dealers .....	4	13 725	1 176	288	46	2 394	5 656	6 121
422	Wholesale trade, nondurable goods .....	16	75 572	2 098	503	125	6 225	9 946	10 854
4225	Farm-product raw material whse .....	9	46 261	954	240	45	2 908	5 999	7 047
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
<b>KOOCHICHING COUNTY, MN</b>									
42	Wholesale trade .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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<b>LAC QUI PARLE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	21	124 592	5 179	1 177	207	10 917	12 977	14 591
421	Wholesale trade, durable goods .....	7	26 076	2 757	615	97	5 088	6 480	8 560
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	98 516	2 422	562	110	5 829	6 497	6 031
4225	Farm-product raw material whlsl .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	6	79 689	1 515	370	57	4 015	5 826	5 346
422510	Grain & field bean whlsl .....	6	79 689	1 515	370	57	4 015	5 826	5 346
	<b>Merchant wholesalers .....</b>	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	26 076	2 757	615	97	5 088	6 480	8 560
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	6	79 689	1 515	370	57	4 015	5 826	5 346
422510	Grain & field bean whlsl .....	6	79 689	1 515	370	57	4 015	5 826	5 346
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>LAKE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>LAKE OF THE WOODS COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	8	15 781	770	189	43	1 556	983	879
421	Wholesale trade, durable goods .....	4	5 432	305	77	23	595	377	398
422	Wholesale trade, nondurable goods .....	4	10 349	465	112	20	961	606	481
	<b>Merchant wholesalers .....</b>	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	10 349	465	112	20	961	606	481
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D

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<b>LE SUEUR COUNTY, MN</b>									
42	Wholesale trade .....	30	153 963	11 603	2 229	415	23 359	20 353	28 699
421	Wholesale trade, durable goods .....	10	25 232	3 103	648	118	5 544	2 629	2 882
4218	Machinery, equipment, & supplies whsle .....	5	10 039	1 617	308	61	2 066	1 146	1 189
4219	Miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	128 731	8 500	1 581	297	17 815	17 724	25 817
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	59 501	976	217	43	2 808	4 298	3 490
422510	Grain & field bean whsle .....	7	59 501	976	217	43	2 808	4 298	3 490
4227	Petroleum & petroleum products whsle .....	3	10 812	331	68	23	1 046	207	218
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>26</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	10 039	1 617	308	61	2 066	1 146	1 189
4219	Miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	2	D	D	D	b	D	D	D
421930	Recyclable material whsle .....	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	59 501	976	217	43	2 808	4 298	3 490
422510	Grain & field bean whsle .....	7	59 501	976	217	43	2 808	4 298	3 490
4227	Petroleum & petroleum products whsle .....	3	10 812	331	68	23	1 046	207	218
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	3	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	3	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>LINCOLN COUNTY, MN</b>									
42	Wholesale trade .....	15	40 230	1 862	432	99	4 492	7 916	7 050
421	Wholesale trade, durable goods .....	7	9 509	841	205	44	1 533	2 629	2 137
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	30 721	1 021	227	55	2 959	5 287	4 913
4225	Farm-product raw material whsle .....	4	23 716	667	157	26	2 035	4 907	4 522
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>40 230</b>	<b>1 862</b>	<b>432</b>	<b>99</b>	<b>4 492</b>	<b>7 916</b>	<b>7 050</b>
421	Wholesale trade, durable goods .....	7	9 509	841	205	44	1 533	2 629	2 137
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	30 721	1 021	227	55	2 959	5 287	4 913
4225	Farm-product raw material whsle .....	4	23 716	667	157	26	2 035	4 907	4 522

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>LYON COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>54</b>	<b>915 817</b>	<b>31 675</b>	<b>8 196</b>	<b>889</b>	<b>62 367</b>	<b>87 931</b>	<b>87 586</b>
421	Wholesale trade, durable goods .....	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	D	D	D	a	D	D	D
42146	Ophthalmic goods whlsl .....	2	D	D	D	a	D	D	D
421460	Ophthalmic goods whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	6	35 141	2 711	653	87	5 070	11 028	14 701
421820	Farm & garden machinery & equipment whlsl .....	6	35 141	2 711	653	87	5 070	11 028	14 701
4218201	Farm machinery & equipment—farm dealers .....	6	35 141	2 711	653	87	5 070	11 028	14 701
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	31	D	D	D	f	D	D	D
4224	Grocery & related products whlsl .....	7	D	D	D	e	D	D	D
42242	Packaged frozen food whlsl .....	3	D	D	D	e	D	D	D
422420	Packaged frozen food whlsl .....	3	D	D	D	e	D	D	D
4225	Farm-product raw material whlsl .....	12	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	9	123 735	2 234	636	83	6 804	18 333	15 955
422510	Grain & field bean whlsl .....	9	123 735	2 234	636	83	6 804	18 333	15 955
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	5	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	5	D	D	D	b	D	D	D
422910	Farm supplies whlsl .....	5	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>51</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	D	D	D	a	D	D	D
42146	Ophthalmic goods whlsl .....	2	D	D	D	a	D	D	D
421460	Ophthalmic goods whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	6	35 141	2 711	653	87	5 070	11 028	14 701
421820	Farm & garden machinery & equipment whlsl .....	6	35 141	2 711	653	87	5 070	11 028	14 701
4218201	Farm machinery & equipment—farm dealers .....	6	35 141	2 711	653	87	5 070	11 028	14 701
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	29	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	6	82 280	5 801	1 367	198	11 346	3 697	3 860
4225	Farm-product raw material whlsl .....	12	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	9	123 735	2 234	636	83	6 804	18 333	15 955
422510	Grain & field bean whlsl .....	9	123 735	2 234	636	83	6 804	18 333	15 955
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	4	D	D	D	b	D	D	D
422910	Farm supplies whlsl .....	4	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>LYON COUNTY, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	e	D	D	D
4224	Grocery & related products whlse .....	1	D	D	D	c	D	D	D
42242	Packaged frozen food whlse .....	1	D	D	D	c	D	D	D
422420	Packaged frozen food whlse .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	1	D	D	D	a	D	D	D
<b>MCLEOD COUNTY, MN</b>									
42	Wholesale trade .....	43	239 042	13 608	3 714	413	24 315	23 232	23 489
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....	7	48 816	2 791	686	102	4 751	14 351	15 013
42182	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	9	120 021	2 884	1 341	57	7 330	4 103	3 654
42259	Other farm product raw material whlse .....	2	D	D	D	b	D	D	D
422590	Other farm product raw material whlse .....	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whlse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	8	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	5	D	D	D	c	D	D	D
422910	Farm supplies whlse .....	5	D	D	D	c	D	D	D
4229102	Farm supplies—whlse distributors .....	3	D	D	D	c	D	D	D
	Merchant wholesalers .....	41	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....	7	48 816	2 791	686	102	4 751	14 351	15 013
42182	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	23	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	9	120 021	2 884	1 341	57	7 330	4 103	3 654
42259	Other farm product raw material whlse .....	2	D	D	D	b	D	D	D
422590	Other farm product raw material whlse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	7	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	4	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	1	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>MAHNOMEN COUNTY, MN</b>									
42	Wholesale trade .....	8	29 657	1 170	190	48	3 458	5 218	4 430
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	8	29 657	1 170	190	48	3 458	5 218	4 430
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MARSHALL COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	32	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
421820	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
4218201	Farm machinery & equipment—farm dealers .....	4	12 517	1 460	378	54	2 614	3 752	4 465
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
42251	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
422510	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
422910	Farm supplies whse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
421820	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
4218201	Farm machinery & equipment—farm dealers .....	4	12 517	1 460	378	54	2 614	3 752	4 465
422	Wholesale trade, nondurable goods .....	23	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
42251	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
422510	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
422910	Farm supplies whse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>MARTIN COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	53	419 417	12 640	2 719	377	25 504	28 416	35 554
421	Wholesale trade, durable goods .....	23	32 747	3 573	708	138	7 314	7 612	8 306
4218	Machinery, equipment, & supplies whse .....	8	18 259	1 750	400	68	3 733	5 885	6 109
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	30	386 670	9 067	2 011	239	18 190	20 804	27 248
4224	Grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	14	141 730	1 814	462	55	4 066	4 560	4 987
42252	Livestock whse .....	4	D	D	D	b	D	D	D
422520	Livestock whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	13	D	D	D	c	D	D	D
42291	Farm supplies whse .....	11	D	D	D	c	D	D	D
422910	Farm supplies whse .....	11	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers .....	10	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	49	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	23	32 747	3 573	708	138	7 314	7 612	8 306
4218	Machinery, equipment, & supplies whse .....	8	18 259	1 750	400	68	3 733	5 885	6 109
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>MARTIN COUNTY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods .....	26	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	11	D	D	D	b	D	D	D
42252	Livestock whsle.....	2	D	D	D	a	D	D	D
422520	Livestock whsle.....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	11	D	D	D	c	D	D	D
422910	Farm supplies whsle .....	11	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers .....	10	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
<b>MEEKER COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>26</b>	<b>100 803</b>	<b>5 341</b>	<b>1 154</b>	<b>203</b>	<b>13 871</b>	<b>11 280</b>	<b>12 260</b>
421	Wholesale trade, durable goods .....	14	56 177	3 379	713	122	7 518	7 039	8 638
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	3 147	218	42	13	663	268	276
4218	Machinery, equipment, & supplies whsle .....	7	51 850	2 968	634	98	6 233	6 739	8 283
42182	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	44 626	1 962	441	81	6 353	4 241	3 622
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	14	56 177	3 379	713	122	7 518	7 039	8 638
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	3 147	218	42	13	663	268	276
4218	Machinery, equipment, & supplies whsle .....	7	51 850	2 968	634	98	6 233	6 739	8 283
42182	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	44 626	1 962	441	81	6 353	4 241	3 622
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
<b>MILLE LACS COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>27</b>	<b>87 060</b>	<b>5 088</b>	<b>1 174</b>	<b>219</b>	<b>10 467</b>	<b>5 969</b>	<b>6 019</b>
421	Wholesale trade, durable goods .....	16	22 423	3 130	673	128	5 764	4 227	4 243
4218	Machinery, equipment, & supplies whsle .....	5	12 079	1 398	210	32	2 018	2 653	2 556
4219	Miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	64 637	1 958	501	91	4 703	1 742	1 776
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	3	30 607	976	252	34	1 994	940	1 003
422430	Dairy products, (except dried or canned) whsle .....	3	30 607	976	252	34	1 994	940	1 003
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>MILLE LACS COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>27</b>	<b>87 060</b>	<b>5 088</b>	<b>1 174</b>	<b>219</b>	<b>10 467</b>	<b>5 969</b>	<b>6 019</b>
421	Wholesale trade, durable goods .....	16	22 423	3 130	673	128	5 764	4 227	4 243
4218	Machinery, equipment, & supplies whse .....	5	12 079	1 398	210	32	2 018	2 653	2 556
4219	Miscellaneous durable goods whse ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	64 637	1 958	501	91	4 703	1 742	1 776
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whse.....	3	30 607	976	252	34	1 994	940	1 003
422430	Dairy products, (except dried or canned) whse.....	3	30 607	976	252	34	1 994	940	1 003
4227	Petroleum & petroleum products whse .....	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	3	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP) .....	2	D	D	D	a	D	D	D
<b>MORRISON COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>31</b>	<b>161 537</b>	<b>5 320</b>	<b>1 244</b>	<b>282</b>	<b>8 930</b>	<b>8 934</b>	<b>9 045</b>
421	Wholesale trade, durable goods .....	17	26 948	2 599	625	111	3 884	7 520	7 633
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	18 705	950	250	45	1 586	6 993	7 040
421820	Farm & garden machinery & equipment whse.....	7	18 705	950	250	45	1 586	6 993	7 040
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	134 589	2 721	619	171	5 046	1 414	1 412
4225	Farm-product raw material whse .....	4	D	D	D	b	D	D	D
42252	Livestock whse.....	2	D	D	D	b	D	D	D
422520	Livestock whse.....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
422910	Farm supplies whse .....	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	17	26 948	2 599	625	111	3 884	7 520	7 633
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	18 705	950	250	45	1 586	6 993	7 040
421820	Farm & garden machinery & equipment whse.....	7	18 705	950	250	45	1 586	6 993	7 040
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
422910	Farm supplies whse .....	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**MINNESOTA 147**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MOWER COUNTY, MN</b>									
42	Wholesale trade .....	44	443 258	9 786	2 355	279	55 896	14 853	15 287
421	Wholesale trade, durable goods .....	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	15	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	5	D	D	D	b	D	D	D
42247	Meat & meat product whse .....	2	D	D	D	b	D	D	D
422470	Meat & meat product whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	a	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	26 095	683	102	38	1 505	1 976	918
422910	Farm supplies whse .....	6	26 095	683	102	38	1 505	1 976	918
	<b>Merchant wholesalers.....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	26 095	683	102	38	1 505	1 976	918
422910	Farm supplies whse .....	6	26 095	683	102	38	1 505	1 976	918
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MURRAY COUNTY, MN</b>									
42	Wholesale trade .....	15	78 599	2 966	623	124	6 900	18 575	18 282
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>15</b>	<b>78 599</b>	<b>2 966</b>	<b>623</b>	<b>124</b>	<b>6 900</b>	<b>18 575</b>	<b>18 282</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D

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<b>NICOLLET COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>41</b>	<b>207 286</b>	<b>21 114</b>	<b>2 946</b>	<b>492</b>	<b>44 655</b>	<b>20 517</b>	<b>20 681</b>
421	Wholesale trade, durable goods .....	22	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	11	92 705	14 062	1 351	211	27 674	12 157	12 739
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whse .....	1	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whse ..	1	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	4	D	D	D	b	D	D	D
4218401	General-line industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	34 906	295	86	17	701	844	564
<b>Merchant wholesalers.....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>38</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whse .....	1	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whse ..	1	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	4	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	4	D	D	D	b	D	D	D
4218401	General-line industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4224903	Soft drinks whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	34 906	295	86	17	701	844	564
<b>Agents, brokers, and commission merchants .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D

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<b>NOBLES COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>43</b>							
421 Wholesale trade, durable goods .....		20	D	D	D	f	D	D	D
4218 Machinery, equipment, & supplies whse .....		12	D	D	D	c	D	D	D
42182 Farm & garden machinery & equipment whse .....		8	D	D	D	b	D	D	D
421820 Farm & garden machinery & equipment whse .....		8	D	D	D	b	D	D	D
4218201 Farm machinery & equipment—farm dealers .....		7	D	D	D	b	D	D	D
42183 Industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
421830 Industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
4218303 General-purpose industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		23	D	D	D	f	D	D	D
4224 Grocery & related products whse .....		1	D	D	D	e	D	D	D
42245 Confectionery whse .....		1	D	D	D	e	D	D	D
422450 Confectionery whse .....		1	D	D	D	e	D	D	D
4225 Farm-product raw material whse .....		13	D	D	D	c	D	D	D
42251 Grain & field bean whse .....		12	160 925	3 551	974	154	9 918	18 156	22 490
422510 Grain & field bean whse .....		12	160 925	3 551	974	154	9 918	18 156	22 490
<b>Merchant wholesalers .....</b>		<b>42</b>							
421 Wholesale trade, durable goods .....		20	D	D	D	c	D	D	D
4218 Machinery, equipment, & supplies whse .....		12	D	D	D	c	D	D	D
42182 Farm & garden machinery & equipment whse .....		8	D	D	D	b	D	D	D
421820 Farm & garden machinery & equipment whse .....		8	D	D	D	b	D	D	D
4218201 Farm machinery & equipment—farm dealers .....		7	D	D	D	b	D	D	D
42183 Industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
421830 Industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
4218303 General-purpose industrial machinery & equipment whse .....		3	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		22	D	D	D	f	D	D	D
4224 Grocery & related products whse .....		1	D	D	D	e	D	D	D
42245 Confectionery whse .....		1	D	D	D	e	D	D	D
422450 Confectionery whse .....		1	D	D	D	e	D	D	D
4225 Farm-product raw material whse .....		12	160 925	3 551	974	154	9 918	18 156	22 490
42251 Grain & field bean whse .....		12	160 925	3 551	974	154	9 918	18 156	22 490
422510 Grain & field bean whse .....		12	160 925	3 551	974	154	9 918	18 156	22 490
<b>Agents, brokers, and commission merchants .....</b>		<b>1</b>				a	D	D	D
<b>NORMAN COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>15</b>	<b>57 611</b>	<b>3 315</b>	<b>669</b>	<b>141</b>	<b>7 294</b>	<b>9 293</b>	<b>10 607</b>
421 Wholesale trade, durable goods .....		8	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whse .....		3	D	D	D	b	D	D	D
42182 Farm & garden machinery & equipment whse .....		3	D	D	D	b	D	D	D
421820 Farm & garden machinery & equipment whse .....		3	D	D	D	b	D	D	D
4218201 Farm machinery & equipment—farm dealers .....		2	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		7	D	D	D	b	D	D	D
4225 Farm-product raw material whse .....		4	32 374	787	206	32	2 139	3 450	3 950
4229 Miscellaneous nondurable goods whse .....		2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>14</b>				c	D	D	D
421 Wholesale trade, durable goods .....		7	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whse .....		2	D	D	D	b	D	D	D
42182 Farm & garden machinery & equipment whse .....		2	D	D	D	b	D	D	D
421820 Farm & garden machinery & equipment whse .....		2	D	D	D	b	D	D	D
4218201 Farm machinery & equipment—farm dealers .....		2	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		7	D	D	D	b	D	D	D
4225 Farm-product raw material whse .....		4	32 374	787	206	32	2 139	3 450	3 950
4229 Miscellaneous nondurable goods whse .....		2	D	D	D	b	D	D	D

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	<b>NORMAN COUNTY, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	<b>OLMSTED COUNTY, MN</b>								
42	Wholesale trade .....	125	605 370	37 495	8 964	1 176	65 545	32 702	32 935
421	Wholesale trade, durable goods .....	86	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	12	64 956	3 712	805	158	6 988	5 265	4 347
42111	Automobile & other motor vehicle whse .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	4	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse.....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	31	D	D	D	e	D	D	D
42142	Office equipment whse.....	10	D	D	D	c	D	D	D
421420	Office equipment whse.....	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whse.....	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	11	17 919	5 097	1 167	165	7 625	1 694	1 703
421450	Medical, dental, & hospital equipment & supplies whse.....	11	17 919	5 097	1 167	165	7 625	1 694	1 703
4214501	Surgical, medical, & hospital supplies whse.....	10	D	D	D	c	D	D	D
4216	Electrical goods whse .....	9	21 492	5 082	1 618	95	6 527	1 686	1 988
4218	Machinery, equipment, & supplies whse .....	14	31 600	3 378	726	132	5 336	3 546	4 039
42182	Farm & garden machinery & equipment whse.....	5	13 260	1 326	253	66	1 910	1 764	2 035
421820	Farm & garden machinery & equipment whse.....	5	13 260	1 326	253	66	1 910	1 764	2 035
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	39	D	D	D	e	D	D	D
4224	Grocery & related products whse.....	8	97 418	4 125	935	135	9 833	5 154	5 482
42243	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whse.....	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
42281	Beer & ale whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
422810	Beer & ale whse.....	4	17 383	2 441	673	76	4 514	1 033	1 092
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	a	D	D	D
42291	Farm supplies whse .....	5	D	D	D	a	D	D	D
422910	Farm supplies whse .....	5	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>OLMSTED COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>109</b>	<b>584 392</b>	<b>32 444</b>	<b>7 347</b>	<b>1 087</b>	<b>59 275</b>	<b>32 418</b>	<b>32 613</b>
421	Wholesale trade, durable goods .....	74	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	12	64 956	3 712	805	158	6 988	5 265	4 347
42111	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	4	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whlsl.....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	25	D	D	D	e	D	D	D
42142	Office equipment whlsl.....	9	D	D	D	c	D	D	D
421420	Office equipment whlsl.....	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlsl.....	4	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whlsl.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	14	31 600	3 378	726	132	5 336	3 546	4 039
42182	Farm & garden machinery & equipment whlsl .....	5	13 260	1 326	253	66	1 910	1 764	2 035
421820	Farm & garden machinery & equipment whlsl .....	5	13 260	1 326	253	66	1 910	1 764	2 035
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	35	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	8	97 418	4 125	935	135	9 833	5 154	5 482
42243	Dairy products, (except dried or canned) whlsl .....	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whlsl .....	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whlsl .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whlsl .....	3	D	D	D	c	D	D	D
422490	Other grocery & related products whlsl .....	3	D	D	D	c	D	D	D
4224903	Soft drinks whlsl .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	7	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	4	D	D	D	a	D	D	D
422910	Farm supplies whlsl .....	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>OTTER TAIL COUNTY, MN</b>									
42	Wholesale trade .....	73	233 358	10 164	2 291	602	21 287	19 978	24 295

**Table 5. Summary Statistics for Counties: 1997—Con.**

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<b>OTTER TAIL COUNTY, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods .....	39	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	6	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whlsl .....	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	18	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	2	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	2	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	13	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl .....	13	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	34	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	9	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	7	22 897	1 052	219	91	2 083	284	333
42271	Petroleum bulk stations & terminals .....	7	22 897	1 052	219	91	2 083	284	333
422710	Petroleum bulk stations & terminals .....	7	22 897	1 052	219	91	2 083	284	333
4227101	Petroleum bulk stations & terminals (except LP) .....	7	22 897	1 052	219	91	2 083	284	333
42271011	Petroleum bulk stations (except LP) .....	7	22 897	1 052	219	91	2 083	284	333
4229	Miscellaneous nondurable goods whlsl .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>63</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	32	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	12	26 959	2 209	449	97	4 042	7 304	9 055
421820	Farm & garden machinery & equipment whlsl .....	12	26 959	2 209	449	97	4 042	7 304	9 055
4218201	Farm machinery & equipment—farm dealers .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	31	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	7	22 897	1 052	219	91	2 083	284	333
42271	Petroleum bulk stations & terminals .....	7	22 897	1 052	219	91	2 083	284	333
422710	Petroleum bulk stations & terminals .....	7	22 897	1 052	219	91	2 083	284	333
4229	Miscellaneous nondurable goods whlsl .....	10	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>PENNINGTON COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	19	302 925	20 986	5 873	939	50 327	71 023	73 951
421	Wholesale trade, durable goods .....	11	D	D	D	f	D	D	D
4216	Electrical goods whse .....	1	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	19	302 925	20 986	5 873	939	50 327	71 023	73 951
421	Wholesale trade, durable goods .....	11	D	D	D	f	D	D	D
4216	Electrical goods whse .....	1	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
<b>PINE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	14	25 420	1 994	517	101	3 729	1 242	1 314
421	Wholesale trade, durable goods .....	5	4 756	578	130	23	1 034	633	694
422	Wholesale trade, nondurable goods .....	9	20 664	1 416	387	78	2 695	609	620
4224	Grocery & related products whse .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	4 756	578	130	23	1 034	633	694
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>PIPESTONE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	31	256 076	9 068	1 965	457	18 257	17 941	27 083
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	3	32 741	3 682	990	144	5 895	2 417	3 325
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	13	203 494	3 408	650	152	8 865	8 695	15 627
42251	Grain & field bean whse .....	9	154 742	2 816	508	95	7 619	8 539	15 475
422510	Grain & field bean whse .....	9	154 742	2 816	508	95	7 619	8 539	15 475
42252	Livestock whse .....	3	D	D	D	b	D	D	D
422520	Livestock whse .....	3	D	D	D	b	D	D	D

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	<b>PIPESTONE COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers</b> .....	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	9	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	3	32 741	3 682	990	144	5 895	2 417	3 325
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	12	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	9	154 742	2 816	508	95	7 619	8 539	15 475
422510	Grain & field bean whse .....	9	154 742	2 816	508	95	7 619	8 539	15 475
	<b>Agents, brokers, and commission merchants</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
	<b>POLK COUNTY, MN</b>								
42	<b>Wholesale trade</b> .....	<b>57</b>	<b>206 230</b>	<b>10 034</b>	<b>2 157</b>	<b>415</b>	<b>21 214</b>	<b>22 210</b>	<b>24 384</b>
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	39	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	20	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	18	D	D	D	c	D	D	D
422510	Grain & field bean whse .....	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	5	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	6	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	a	D	D	D
422910	Farm supplies whse .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	<b>55</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	37	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	20	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	18	D	D	D	c	D	D	D
422510	Grain & field bean whse .....	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	6	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	a	D	D	D
422910	Farm supplies whse .....	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D

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<b>POPE COUNTY, MN</b>									
42	Wholesale trade .....	22	192 174	8 029	1 849	290	22 946	15 708	20 104
421	Wholesale trade, durable goods .....	8	20 746	2 032	530	78	3 754	6 103	7 792
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	171 428	5 997	1 319	212	19 192	9 605	12 312
4221	Paper & paper product whse .....	1	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	1	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
422910	Farm supplies whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4221	Paper & paper product whse .....	1	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	1	D	D	D	c	D	D	D
422120	Stationery & office supplies whse .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
422910	Farm supplies whse .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>RAMSEY COUNTY, MN</b>									
42	Wholesale trade .....	927	9 328 569	633 345	148 157	15 680	1 379 102	702 086	818 526
421	Wholesale trade, durable goods .....	656	4 469 266	414 995	95 414	9 423	977 444	447 766	559 908
4211	Motor vehicle & motor vehicle parts & supplies whse .....	70	423 175	34 611	7 371	1 081	58 706	62 785	63 473
42111	Automobile & other motor vehicle whse .....	14	243 675	17 290	3 660	392	23 872	31 205	29 183
421110	Automobile & other motor vehicle whse .....	14	243 675	17 290	3 660	392	23 872	31 205	29 183
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	7	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	39	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whse .....	39	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	11	118 492	5 645	1 239	261	13 024	21 030	22 156
4211202	Motor vehicle supplies & new parts—jobbers .....	27	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whse .....	16	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whse .....	16	D	D	D	c	D	D	D
4212	Furniture & home furnishings whse .....	39	162 015	16 884	3 854	516	39 024	14 618	15 897
42121	Furniture whse .....	24	61 724	6 330	1 398	161	12 641	3 430	3 487
421210	Furniture whse .....	24	61 724	6 330	1 398	161	12 641	3 430	3 487
4212101	Household & lawn furniture whse .....	10	32 525	2 804	721	65	6 283	2 171	2 149
4212102	Office & business furniture whse .....	14	29 199	3 526	677	96	6 358	1 259	1 338
42122	Home furnishings whse .....	15	100 291	10 554	2 456	355	26 383	11 188	12 410
421220	Home furnishings whse .....	15	100 291	10 554	2 456	355	26 383	11 188	12 410
4212201	Household china, glassware, & crockery whse .....	6	25 207	2 815	651	93	13 687	4 965	5 512
4212202	Linens, domestics, draperies, & curtains whse .....	3	D	D	D	c	D	D	D
4212203	Floor coverings whse .....	1	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>RAMSEY COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse .....	36	363 246	23 553	5 247	583	41 284	27 714	29 707
42131	Lumber, plywood, millwork, & wood panel whse .....	23	316 127	21 105	4 720	526	35 542	25 586	26 556
421310	Lumber, plywood, millwork, & wood panel whse .....	23	316 127	21 105	4 720	526	35 542	25 586	26 556
4213102	Lumber with yard whse .....	4	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	16	D	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whse .....	4	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whse .....	4	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	2	D	D	D	a	D	D	D
4213202	Sand, gravel, & stone whse .....	1	D	D	D	a	D	D	D
42139	Other construction materials whse ..	6	D	D	D	b	D	D	D
421390	Other construction materials whse ..	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	123	1 596 039	164 981	38 310	2 940	514 398	167 998	260 448
42142	Office equipment whse .....	9	47 064	7 765	1 890	255	12 115	4 936	5 379
421420	Office equipment whse .....	9	47 064	7 765	1 890	255	12 115	4 936	5 379
42143	Computer & computer peripheral equipment & software whse .....	51	532 949	68 192	16 348	1 139	105 795	28 687	29 138
421430	Computer & computer peripheral equipment & software whse .....	51	532 949	68 192	16 348	1 139	105 795	28 687	29 138
4214301	Computer & peripheral equipment whse .....	36	478 650	60 804	14 365	987	94 840	28 685	29 132
42143011	Computers & peripheral equipment for resale .....	9	79 113	8 022	1 580	178	12 684	7 152	7 033
42143012	Computers & peripheral equipment for end use .....	27	399 537	52 782	12 785	809	82 156	21 533	22 099
4214302	Computer software (packaged) whse .....	15	54 299	7 388	1 983	152	10 955	2	6
42144	Other commercial equipment whse ..	16	D	D	D	e	D	D	D
421440	Other commercial equipment whse ..	16	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whse .....	9	52 402	8 351	2 165	231	12 154	4 486	4 855
4214402	Store machines & equipment whse .....	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	40	807 798	72 921	16 139	1 134	365 310	125 626	217 014
421450	Medical, dental, & hospital equipment & supplies whse .....	40	807 798	72 921	16 139	1 134	365 310	125 626	217 014
4214501	Surgical, medical, & hospital supplies whse .....	33	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whse .....	5	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whse .....	5	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whse .....	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	22	203 671	13 543	3 303	338	24 757	24 221	28 065
42151	Metal service centers & offices .....	21	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	14	D	D	D	e	D	D	D
42151011	Ferrous metal service centers .....	12	149 587	11 135	2 694	261	19 429	22 469	24 862
42151012	Ferrous metal sales offices .....	2	D	D	D	a	D	D	D
4216	Electrical goods whse .....	89	704 612	43 314	10 241	1 026	77 731	33 562	34 111
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	30	249 966	15 690	3 667	339	24 271	15 277	12 714
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	30	249 966	15 690	3 667	339	24 271	15 277	12 714
42162	Electrical appliance, television & radio set whse .....	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whse .....	50	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whse .....	50	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whse .....	15	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	35	D	D	D	e	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>RAMSEY COUNTY, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whse .....	56	323 341	35 803	8 325	835	60 257	29 237	31 414
42171	Hardware whse .....	29	142 207	21 100	4 948	558	36 441	22 873	23 517
421710	Hardware whse .....	29	142 207	21 100	4 948	558	36 441	22 873	23 517
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	14	94 096	7 082	1 604	177	12 146	3 192	3 517
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	14	94 096	7 082	1 604	177	12 146	3 192	3 517
42173	Warm air heating & air-conditioning equipment & supplies whse .....	10	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse .....	10	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whse .....	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	151	532 989	61 439	14 152	1 480	113 596	74 911	78 895
42181	Construction & mining (except petroleum) machinery & equip whse .....	9	86 771	8 866	2 249	173	16 168	14 556	14 576
421810	Construction & mining (except petroleum) machinery & equip whse .....	9	86 771	8 866	2 249	173	16 168	14 556	14 576
42182	Farm & garden machinery & equipment whse .....	6	51 631	3 680	808	85	7 634	20 536	22 129
421820	Farm & garden machinery & equipment whse .....	6	51 631	3 680	808	85	7 634	20 536	22 129
4218202	Farm machinery & equipment—whse distributors .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	74	194 477	24 187	5 088	543	44 508	18 143	19 286
421830	Industrial machinery & equipment whse .....	74	194 477	24 187	5 088	543	44 508	18 143	19 286
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	13	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whse .....	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	16	46 931	5 608	1 364	127	9 263	5 163	6 425
4218305	Materials handling equipment whse .....	9	41 331	6 492	1 027	105	10 021	1 233	1 325
4218307	Other industrial machinery & equipment whse .....	25	73 703	8 173	1 799	207	17 974	8 138	8 069
42184	Industrial supplies whse .....	40	114 581	14 566	3 202	423	27 096	11 358	12 690
421840	Industrial supplies whse .....	40	114 581	14 566	3 202	423	27 096	11 358	12 690
4218401	General-line industrial supplies whse .....	6	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whse .....	7	D	D	D	b	D	D	D
4218403	Welding supplies whse .....	5	21 017	3 138	848	91	D	2 735	2 780
4218406	Other industrial supplies whse .....	14	18 189	2 895	636	75	4 608	1 236	1 559
42185	Service establishment equipment & supplies whse .....	16	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whse .....	16	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whse .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	6	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	70	160 178	20 867	4 611	624	47 691	12 720	17 898
42191	Sporting & recreational goods & supplies whse .....	21	34 667	2 531	556	81	6 064	3 791	4 071
421910	Sporting & recreational goods & supplies whse .....	21	34 667	2 531	556	81	6 064	3 791	4 071
42193	Recyclable material whse .....	17	74 953	10 222	2 374	299	25 408	4 343	5 500
421930	Recyclable material whse .....	17	74 953	10 222	2 374	299	25 408	4 343	5 500
4219301	Iron & steel scrap processors & dealers .....	8	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	7	D	D	D	c	D	D	D
4219303	Other recyclable material whse .....	7	D	D	D	c	D	D	D

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	<b>RAMSEY COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle .....	19	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	19	D	D	D	c	D	D	D
4219904	Prerecorded media whsle .....	6	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	271	4 859 303	218 350	52 743	6 257	401 658	254 320	258 618
4221	Paper & paper product whsle .....	47	360 486	38 484	9 386	1 005	73 056	20 637	19 820
42211	Printing & writing paper whsle .....	3	D	D	D	c	D	D	D
422110	Printing & writing paper whsle .....	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	30	179 913	21 846	5 396	618	44 354	9 209	8 870
422120	Stationery & office supplies whsle .....	30	179 913	21 846	5 396	618	44 354	9 209	8 870
42213	Industrial & personal service paper whsle .....	14	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle .....	14	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle .....	19	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	19	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle .....	19	D	D	D	e	D	D	D
4222101	General-line drugs whsle .....	9	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	59	1 352 509	64 598	15 412	2 010	113 583	32 035	33 626
42241	General-line grocery whsle .....	5	D	D	D	f	D	D	D
422410	General-line grocery whsle .....	5	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle .....	5	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle .....	7	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	6	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle .....	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle .....	2	D	D	D	b	D	D	D
42245	Confectionery whsle .....	5	D	D	D	b	D	D	D
422450	Confectionery whsle .....	5	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	11	129 344	15 422	3 121	541	21 530	2 749	3 117
422480	Fresh fruit & vegetable whsle .....	11	129 344	15 422	3 121	541	21 530	2 749	3 117
42249	Other grocery & related products whsle .....	25	D	D	D	f	D	D	D
422490	Other grocery & related products whsle .....	25	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle .....	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .....	14	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	45	313 168	30 983	7 286	735	63 651	13 740	14 524
42261	Plastics materials & basic forms & shapes whsle .....	8	55 511	3 467	662	88	7 019	743	685
422610	Plastics materials & basic forms & shapes whsle .....	8	55 511	3 467	662	88	7 019	743	685
42269	Other chemical & allied products whsle .....	37	257 657	27 516	6 624	647	56 632	12 997	13 839
422690	Other chemical & allied products whsle .....	37	257 657	27 516	6 624	647	56 632	12 997	13 839
4226901	Industrial gases (except LP) whsle .....	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	33	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle .....	15	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .....	9	342 705	8 964	2 146	252	19 559	15 909	18 278
422710	Petroleum bulk stations & terminals .....	9	342 705	8 964	2 146	252	19 559	15 909	18 278
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	7	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>RAMSEY COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whse.....	9	D	D	D	f	D	D	D
42281	Beer & ale whse.....	3	D	D	D	e	D	D	D
422810	Beer & ale whsle.....	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whse .....	6	298 805	21 685	5 046	562	29 622	55 276	56 811
422820	Wine & distilled alcoholic beverage whsle .....	6	298 805	21 685	5 046	562	29 622	55 276	56 811
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	6	298 805	21 685	5 046	562	29 622	55 276	56 811
4229	Miscellaneous nondurable goods whsle .....	48	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	5	106 035	846	249	21	2 233	3 317	3 089
422910	Farm supplies whsle .....	5	106 035	846	249	21	2 233	3 317	3 089
4229102	Farm supplies—whsle distributors .....	4	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle .....	10	79 985	14 691	4 113	364	22 546	7 331	7 880
422920	Book, periodical, & newspaper whsle .....	10	79 985	14 691	4 113	364	22 546	7 331	7 880
42293	Flower, nursery stock, & florists' supplies whsle.....	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle..	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	23	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	23	D	D	D	b	D	D	D
4229901	Art goods whsle .....	13	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>725</b>	<b>6 210 386</b>	<b>501 632</b>	<b>117 326</b>	<b>13 658</b>	<b>917 563</b>	<b>541 913</b>	<b>552 230</b>
421	Wholesale trade, durable goods .....	508	2 708 069	310 014	71 473	7 898	563 912	305 409	314 742
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	61	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle .....	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle .....	12	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	32	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	32	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	11	118 492	5 645	1 239	261	13 024	21 030	22 156
4211202	Motor vehicle supplies & new parts—jobbers .....	21	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle .....	16	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .....	16	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle .....	28	D	D	D	e	D	D	D
42121	Furniture whsle .....	17	D	D	D	c	D	D	D
421210	Furniture whsle .....	17	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle .....	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle .....	11	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	11	D	D	D	e	D	D	D
421220	Home furnishings whsle .....	11	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle .....	5	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle .....	2	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	21	197 028	18 392	4 173	466	30 031	20 180	22 189
42131	Lumber, plywood, millwork, & wood panel whsle .....	15	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	15	D	D	D	e	D	D	D
4213102	Lumber with yard whsle .....	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	9	D	D	D	e	D	D	D
42139	Other construction materials whsle .....	5	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	5	D	D	D	b	D	D	D

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	<b>RAMSEY COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlsl.....	108	875 359	103 224	24 726	2 330	181 216	69 025	64 718
42142	Office equipment whlsl.....	9	47 064	7 765	1 890	255	12 115	4 936	5 379
421420	Office equipment whlsl.....	9	47 064	7 765	1 890	255	12 115	4 936	5 379
42143	Computer & computer peripheral equipment & software whlsl.....	44	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whlsl.....	44	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whlsl.....	32	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale .....	9	79 113	8 022	1 580	178	12 684	7 152	7 033
42143012	Computers & peripheral equipment for end use .....	23	D	D	D	e	D	D	D
4214302	Computer software (packaged) whlsl .....	12	D	D	D	b	D	D	D
42144	Other commercial equipment whlsl .....	16	D	D	D	e	D	D	D
421440	Other commercial equipment whlsl .....	16	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whlsl .....	9	52 402	8 351	2 165	231	12 154	4 486	4 855
4214402	Store machines & equipment whlsl .....	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	32	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whlsl .....	32	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whlsl.....	25	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whlsl.....	5	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whlsl.....	5	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whlsl.....	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	19	172 098	13 118	3 197	327	23 905	24 221	28 065
42151	Metal service centers & offices .....	18	D	D	D	e	D	D	D
421510	Metal service centers & offices .....	18	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices .....	12	149 587	11 135	2 694	261	19 429	22 469	24 862
42151011	Ferrous metal service centers .....	12	149 587	11 135	2 694	261	19 429	22 469	24 862
4216	Electrical goods whlsl .....	57	256 378	28 559	6 419	807	52 548	29 580	30 029
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	18	106 043	10 071	2 362	246	15 336	15 277	12 714
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	18	106 043	10 071	2 362	246	15 336	15 277	12 714
42169	Other electronic parts & equipment whlsl .....	31	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whlsl .....	31	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whlsl .....	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whlsl .....	18	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	41	182 184	29 132	7 039	697	49 795	28 404	30 507
42171	Hardware whlsl .....	23	91 839	18 630	4 597	522	32 720	22 873	23 517
421710	Hardware whlsl .....	23	91 839	18 630	4 597	522	32 720	22 873	23 517
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlsl .....	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whlsl .....	3	D	D	D	b	D	D	D

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	<b>RAMSEY COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	116	374 418	50 872	11 522	1 244	94 020	45 667	48 253
42181	Construction & mining (except petroleum) machinery & equip whse .....	8	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whse .....	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	49	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whse .....	49	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	11	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whse .....	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whse .	8	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whse.....	20	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	36	D	D	D	e	D	D	D
421840	Industrial supplies whse .....	36	D	D	D	e	D	D	D
4218401	General-line industrial supplies whse .....	4	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whse .....	7	D	D	D	b	D	D	D
4218403	Welding supplies whse .....	4	D	D	D	b	D	D	D
4218406	Other industrial supplies whse .	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse.....	14	25 957	4 899	1 208	156	9 323	3 677	3 576
421850	Service establishment equipment & supplies whse .....	14	25 957	4 899	1 208	156	9 323	3 677	3 576
4218501	Beauty & barber shop equipment & supplies whse ..	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whse.....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	5	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	57	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse.....	17	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse.....	17	D	D	D	b	D	D	D
42193	Recyclable material whse .....	16	D	D	D	e	D	D	D
421930	Recyclable material whse .....	16	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers .....	7	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	6	D	D	D	c	D	D	D
4219303	Other recyclable material whse ..	7	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse .....	13	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse .....	13	D	D	D	c	D	D	D
4219904	Prerecorded media whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	217	3 502 317	191 618	45 853	5 760	353 651	236 504	237 488
4221	Paper & paper product whse .....	40	296 766	35 525	8 755	960	66 723	19 225	18 368
42211	Printing & writing paper whse .....	3	D	D	D	c	D	D	D
422110	Printing & writing paper whse .....	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	25	D	D	D	f	D	D	D
422120	Stationery & office supplies whse .....	25	D	D	D	f	D	D	D
42213	Industrial & personal service paper whse .....	12	D	D	D	c	D	D	D
422130	Industrial & personal service paper whse .....	12	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse .....	17	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse .....	17	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whse .....	17	D	D	D	e	D	D	D
4222101	General-line drugs whse .....	9	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whse ..	18	D	D	D	c	D	D	D

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	<b>RAMSEY COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	47	D	D	D	g	D	D	D
42241	General-line grocery whsle .....	4	D	D	D	f	D	D	D
422410	General-line grocery whsle .....	4	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle .....	4	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	6	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle.....	6	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle .....	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle .....	1	D	D	D	b	D	D	D
42245	Confectionery whsle.....	4	D	D	D	b	D	D	D
422450	Confectionery whsle.....	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	11	129 344	15 422	3 121	541	21 530	2 749	3 117
422480	Fresh fruit & vegetable whsle .....	11	129 344	15 422	3 121	541	21 530	2 749	3 117
42249	Other grocery & related products whsle .....	18	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	18	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .....	11	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	6	D	D	D	c	D	D	D
422510	Grain & field bean whsle .....	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	30	168 048	23 517	5 466	590	50 306	11 660	12 320
42269	Other chemical & allied products whsle .....	28	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle .....	28	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle .....	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle .....	25	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	8	D	D	D	f	D	D	D
42281	Beer & ale whsle .....	3	D	D	D	e	D	D	D
422810	Beer & ale whsle .....	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	5	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle .....	5	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	5	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle .....	37	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle .....	9	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle .....	9	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	5	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	18	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	18	D	D	D	b	D	D	D

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<b>RAMSEY COUNTY, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	60	2 206 429	99 243	23 352	1 379	405 623	157 928	263 728
421	Wholesale trade, durable goods .....	37	1 049 637	77 441	17 585	978	367 143	141 373	244 112
4213	Lumber & other construction materials whse .....	8	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	3	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whse .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	5	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	4	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	4	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	1	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse.....	1	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whse.....	1	D	D	D	c	D	D	D
4216	Electrical goods whse .....	5	123 427	5 030	1 188	82	9 281	3 982	4 082
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	3	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse.....	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whse.....	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	23	1 156 792	21 802	5 767	401	38 480	16 555	19 616
4224	Grocery & related products whse.....	4	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whse.....	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whse.....	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whse .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	c	D	D	D
422490	Other grocery & related products whse .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whse .....	6	65 114	4 973	1 303	108	8 871	1 344	1 365
42269	Other chemical & allied products whse .....	6	65 114	4 973	1 303	108	8 871	1 344	1 365
422690	Other chemical & allied products whse .....	6	65 114	4 973	1 303	108	8 871	1 344	1 365
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	a	D	D	D
422910	Farm supplies whse .....	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	142	911 754	32 470	7 479	643	55 916	2 245	2 568
421	Wholesale trade, durable goods .....	111	711 560	27 540	6 356	547	46 389	984	1 054
4212	Furniture & home furnishings whse .....	9	D	D	D	b	D	D	D
42122	Home furnishings whse .....	4	D	D	D	b	D	D	D
421220	Home furnishings whse .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	7	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>RAMSEY COUNTY, MN—Con.</b>									
<b>Agents, brokers, and commission merchants—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse.....	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whse.....	3	D	D	D	b	D	D	D
4214302	Computer software (packaged) whse .....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse.....	7	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse.....	7	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whse.....	7	D	D	D	a	D	D	D
4216	Electrical goods whse.....	27	324 807	9 725	2 634	137	15 902	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	17	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whse .....	17	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whse .....	15	244 240	6 776	1 944	84	10 548	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse.....	13	D	D	D	c	D	D	D
42171	Hardware whse .....	6	50 368	2 470	351	36	3 721	—	—
42170	Hardware whse .....	6	50 368	2 470	351	36	3 721	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	26	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	20	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whse .....	20	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	31	200 194	4 930	1 123	96	9 527	1 261	1 514
4221	Paper & paper product whse .....	3	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	8	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	5	D	D	D	a	D	D	D
422490	Other grocery & related products whse .....	5	D	D	D	a	D	D	D
4226	Chemical & allied products whse .....	9	80 006	2 493	517	37	4 474	736	839
42261	Plastics materials & basic forms & shapes whse .....	6	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whse .....	6	D	D	D	a	D	D	D
42269	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
<b>RED LAKE COUNTY, MN</b>									
42	Wholesale trade .....	10	35 022	1 785	412	70	3 863	6 529	5 913
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	35 022	1 785	412	70	3 863	6 529	5 913
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>REDWOOD COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	51	400 020	16 050	3 373	478	37 641	65 348	70 230
421	Wholesale trade, durable goods .....	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	14	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse.....	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	26	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	16	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	14	269 002	7 139	1 334	193	20 867	34 221	33 436
422510	Grain & field bean whse .....	14	269 002	7 139	1 334	193	20 867	34 221	33 436
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	D	D	D	b	D	D	D
422910	Farm supplies whse .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	48	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse.....	13	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	16	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	14	269 002	7 139	1 334	193	20 867	34 221	33 436
422510	Grain & field bean whse .....	14	269 002	7 139	1 334	193	20 867	34 221	33 436
4229	Miscellaneous nondurable goods whse .....	6	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	D	D	D	b	D	D	D
422910	Farm supplies whse .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D
<b>RENNILLE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	31	364 697	13 337	2 816	478	26 137	53 783	46 032
421	Wholesale trade, durable goods .....	12	54 519	5 597	1 274	177	8 638	10 605	12 607
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse.....	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	19	310 178	7 740	1 542	301	17 499	43 178	33 425
4225	Farm-product raw material whse .....	15	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	12	244 727	6 719	1 322	198	14 389	36 544	26 313
422510	Grain & field bean whse .....	12	244 727	6 719	1 322	198	14 389	36 544	26 313
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
422910	Farm supplies whse .....	2	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	2	D	D	D	b	D	D	D

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	<b>RENVILLE COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers</b> .....	28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	13	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	11	D	D	D	c	D	D	D
422510	Grain & field bean whse .....	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
422910	Farm supplies whse .....	2	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
	<b>RICE COUNTY, MN</b>								
42	<b>Wholesale trade</b> .....	63	543 494	32 212	7 011	1 009	66 834	43 515	45 939
421	Wholesale trade, durable goods .....	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse ..	4	4 192	1 229	281	42	2 580	261	243
421140	Motor vehicle parts, (used) whse ..	4	4 192	1 229	281	42	2 580	261	243
4216	Electrical goods whse .....	5	41 808	2 930	705	111	8 289	3 995	4 250
42169	Other electronic parts & equipment whse .....	4	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whse .....	4	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whse .....	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	8	29 105	2 922	534	70	4 277	7 221	9 425
421820	Farm & garden machinery & equipment whse .....	8	29 105	2 922	534	70	4 277	7 221	9 425
4218201	Farm machinery & equipment— farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	29	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	7	D	D	D	f	D	D	D
42249	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
422490	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
4224906	Other grocery specialties whse ..	3	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	a	D	D	D
4226	Chemical & allied products whse .....	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whse .....	1	D	D	D	a	D	D	D
422690	Other chemical & allied products whse .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse .....	1	D	D	D	b	D	D	D
42281	Beer & ale whse .....	1	D	D	D	b	D	D	D
422810	Beer & ale whse .....	1	D	D	D	b	D	D	D

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<b>RICE COUNTY, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	a	D	D	D
42291	Farm supplies whse .....	4	16 225	274	53	13	648	223	247
422910	Farm supplies whse .....	4	16 225	274	53	13	648	223	247
	<b>Merchant wholesalers .....</b>	<b>57</b>	<b>528 754</b>	<b>31 837</b>	<b>6 921</b>	<b>1 000</b>	<b>65 937</b>	<b>43 515</b>	<b>45 939</b>
421	Wholesale trade, durable goods .....	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whse ..	4	4 192	1 229	281	42	2 580	261	243
421140	Motor vehicle parts, (used) whse ..	4	4 192	1 229	281	42	2 580	261	243
4216	Electrical goods whse .....	5	41 808	2 930	705	111	8 289	3 995	4 250
42169	Other electronic parts & equipment whse .....	4	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whse .....	4	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whse .....	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	8	29 105	2 922	534	70	4 277	7 221	9 425
421820	Farm & garden machinery & equipment whse .....	8	29 105	2 922	534	70	4 277	7 221	9 425
4218201	Farm machinery & equipment—farm dealers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	27	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	7	D	D	D	f	D	D	D
42249	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
422490	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
4224906	Other grocery specialties whse ..	3	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	a	D	D	D
42291	Farm supplies whse .....	4	16 225	274	53	13	648	223	247
422910	Farm supplies whse .....	4	16 225	274	53	13	648	223	247
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ROCK COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>108 474</b>	<b>3 176</b>	<b>679</b>	<b>126</b>	<b>8 130</b>	<b>7 730</b>	<b>11 370</b>
421	Wholesale trade, durable goods .....	8	21 850	1 380	304	63	2 785	3 940	4 461
4218	Machinery, equipment, & supplies whse .....	5	15 387	893	194	38	1 869	3 579	4 097
422	Wholesale trade, nondurable goods .....	14	86 624	1 796	375	63	5 345	3 790	6 909
4225	Farm-product raw material whse .....	9	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	82 154	1 574	321	48	4 695	3 577	6 640
422510	Grain & field bean whse .....	8	82 154	1 574	321	48	4 695	3 577	6 640
	<b>Merchant wholesalers .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	21 850	1 380	304	63	2 785	3 940	4 461
4218	Machinery, equipment, & supplies whse .....	5	15 387	893	194	38	1 869	3 579	4 097
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	8	82 154	1 574	321	48	4 695	3 577	6 640
42251	Grain & field bean whse .....	8	82 154	1 574	321	48	4 695	3 577	6 640
422510	Grain & field bean whse .....	8	82 154	1 574	321	48	4 695	3 577	6 640
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>ROSEAU COUNTY, MN</b>									
42	Wholesale trade .....	20	69 694	4 020	1 004	145	9 381	10 372	10 756
421	Wholesale trade, durable goods .....	7	17 783	2 232	512	89	4 599	3 826	4 218
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	51 911	1 788	492	56	4 782	6 546	6 538
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	17 783	2 232	512	89	4 599	3 826	4 218
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ST. LOUIS COUNTY, MN</b>									
42	Wholesale trade .....	280	D	D	D	h	D	D	D
421	Wholesale trade, durable goods .....	200	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	24	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	7	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whse .....	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whse .....	7	D	D	D	b	D	D	D
42113	Tire & tube whse .....	4	16 763	1 855	375	40	3 573	2 088	2 957
421130	Tire & tube whse .....	4	16 763	1 855	375	40	3 573	2 088	2 957
4213	Lumber & other construction materials whse .....	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	21	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whse.....	2	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whse.....	2	D	D	D	c	D	D	D
4214901	Religious & school supplies whse .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	8	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	b	D	D	D
421510	Metal service centers & offices .....	7	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	7	D	D	D	b	D	D	D
4216	Electrical goods whse .....	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	12	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>ST. LOUIS COUNTY, MN—Con.</b>								
<b>42 Wholesale trade—Con.</b>									
421 Wholesale trade, durable goods—Con.									
4218 Machinery, equipment, & supplies whse .....		86	D	D	D	f	D	D	D
42181 Construction & mining (except petroleum) machinery & equip whse .....		29	D	D	D	e	D	D	D
421810 Construction & mining (except petroleum) machinery & equip whse .....		29	D	D	D	e	D	D	D
42183 Industrial machinery & equipment whse .....		19	D	D	D	c	D	D	D
421830 Industrial machinery & equipment whse .....		19	D	D	D	c	D	D	D
4218307 Other industrial machinery & equipment whse .....		5	13 876	1 601	306	30	2 682	2 265	2 107
42184 Industrial supplies whse .....		24	D	D	D	c	D	D	D
421840 Industrial supplies whse .....		24	D	D	D	c	D	D	D
4218401 General-line industrial supplies whse .....		4	D	D	D	b	D	D	D
4218402 Mechanical power transmission supplies whse .....		9	43 449	2 935	718	82	5 970	3 476	3 984
4218403 Welding supplies whse .....		5	D	D	D	b	D	D	D
42185 Service establishment equipment & supplies whse .....		8	D	D	D	b	D	D	D
421850 Service establishment equipment & supplies whse .....		8	D	D	D	b	D	D	D
4219 Miscellaneous durable goods whse .....		27	D	D	D	c	D	D	D
42193 Recyclable material whse .....		14	D	D	D	c	D	D	D
421930 Recyclable material whse .....		14	D	D	D	c	D	D	D
4219301 Iron & steel scrap processors & dealers .....		10	D	D	D	b	D	D	D
4219303 Other recyclable material whse .....		3	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		80	D	D	D	f	D	D	D
4221 Paper & paper product whse .....		18	D	D	D	c	D	D	D
4224 Grocery & related products whse .....		20	D	D	D	c	D	D	D
42249 Other grocery & related products whse .....		8	D	D	D	c	D	D	D
422490 Other grocery & related products whse .....		8	D	D	D	c	D	D	D
4224903 Soft drinks whse .....		3	D	D	D	c	D	D	D
4225 Farm-product raw material whse .....		3	D	D	D	b	D	D	D
42251 Grain & field bean whse .....		3	D	D	D	b	D	D	D
422510 Grain & field bean whse .....		3	D	D	D	b	D	D	D
4226 Chemical & allied products whse .....		5	D	D	D	b	D	D	D
42269 Other chemical & allied products whse .....		4	D	D	D	b	D	D	D
422690 Other chemical & allied products whse .....		4	D	D	D	b	D	D	D
4226902 Other chemical & allied products whse .....		3	D	D	D	b	D	D	D
4227 Petroleum & petroleum products whse .....		12	D	D	D	c	D	D	D
42271 Petroleum bulk stations & terminals .....		10	D	D	D	c	D	D	D
422710 Petroleum bulk stations & terminals .....		10	D	D	D	c	D	D	D
4227101 Petroleum bulk stations & terminals (except LP) .....		9	D	D	D	c	D	D	D
42271011 Petroleum bulk stations (except LP) .....		8	D	D	D	c	D	D	D
4228 Beer, wine, & distilled alcoholic beverage whse .....		9	D	D	D	c	D	D	D
42281 Beer & ale whse .....		7	18 248	2 317	412	82	4 761	1 721	1 796
422810 Beer & ale whse .....		7	18 248	2 317	412	82	4 761	1 721	1 796
<b>Merchant wholesalers.....</b>	<b>251</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....	177	D	D	D	g	D	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whse .....	23	D	D	D	c	D	D	D	D
42112 Motor vehicle supplies & new parts whse .....	7	D	D	D	b	D	D	D	D
421120 Motor vehicle supplies & new parts whse .....	7	D	D	D	b	D	D	D	D
42113 Tire & tube whse .....	4	16 763	1 855	375	40	3 573	2 088	2 957	2 957
421130 Tire & tube whse .....	4	16 763	1 855	375	40	3 573	2 088	2 957	2 957
4213 Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D	D
4214 Professional & commercial equipment & supplies whse .....	21	D	D	D	e	D	D	D	D
42149 Other professional equipment & supplies whse .....	2	D	D	D	c	D	D	D	D
421490 Other professional equipment & supplies whse .....	2	D	D	D	c	D	D	D	D
4214901 Religious & school supplies whse .....	2	D	D	D	c	D	D	D	D
4215 Metal & mineral (except petroleum) whse .....	6	D	D	D	b	D	D	D	D

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	<b>ST. LOUIS COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whlsl .....	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	75	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	27	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	27	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whlsl .....	15	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whlsl .....	15	D	D	D	c	D	D	D
42184	Industrial supplies whlsl .....	19	D	D	D	c	D	D	D
421840	Industrial supplies whlsl .....	19	D	D	D	c	D	D	D
4218401	General-line industrial supplies whlsl .....	4	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whlsl .....	9	43 449	2 935	718	82	5 970	3 476	3 984
42185	Service establishment equipment & supplies whlsl .....	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whlsl .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	27	D	D	D	c	D	D	D
42193	Recyclable material whlsl .....	14	D	D	D	c	D	D	D
421930	Recyclable material whlsl .....	14	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers .....	10	D	D	D	b	D	D	D
4219303	Other recyclable material whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	74	D	D	D	f	D	D	D
4221	Paper & paper product whlsl .....	17	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	17	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	6	D	D	D	b	D	D	D
422490	Other grocery & related products whlsl .....	6	D	D	D	b	D	D	D
4224903	Soft drinks whlsl .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	3	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	3	D	D	D	b	D	D	D
422510	Grain & field bean whlsl .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whlsl .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whlsl .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	9	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	9	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>SCOTT COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>153</b>	<b>1 917 836</b>	<b>64 478</b>	<b>13 672</b>	<b>1 613</b>	<b>145 888</b>	<b>105 709</b>	<b>118 368</b>
421 Wholesale trade, durable goods .....		106	842 237	38 702	8 248	1 091	90 181	45 667	57 143
4211 Motor vehicle & motor vehicle parts & supplies whlsl .....		15	D	D	D	e	D	D	D
42111 Automobile & other motor vehicle whlsl .....		7	D	D	D	e	D	D	D
421110 Automobile & other motor vehicle whlsl .....		7	D	D	D	e	D	D	D
4211101 Automobile & motorcycle whlsl .....		4	D	D	D	c	D	D	D
42114 Motor vehicle parts, (used) whlsl .....		4	D	D	D	b	D	D	D
421140 Motor vehicle parts, (used) whlsl .....		4	D	D	D	b	D	D	D
4213 Lumber & other construction materials whlsl .....		6	D	D	D	b	D	D	D
42132 Brick, stone, & related construction materials whlsl .....		3	D	D	D	b	D	D	D
421320 Brick, stone, & related construction materials whlsl .....		3	D	D	D	b	D	D	D
4213202 Sand, gravel, & stone whlsl .....		2	D	D	D	b	D	D	D
42133 Roofing, siding, & insulation material whlsl .....		1	D	D	D	a	D	D	D
421330 Roofing, siding, & insulation material whlsl .....		1	D	D	D	a	D	D	D
4213301 Roofing, siding, & insulation material whlsl .....		1	D	D	D	a	D	D	D
4214 Professional & commercial equipment & supplies whlsl .....		13	D	D	D	b	D	D	D
4215 Metal & mineral (except petroleum) whlsl .....		5	D	D	D	a	D	D	D
42151 Metal service centers & offices .....		5	D	D	D	a	D	D	D
421510 Metal service centers & offices .....		5	D	D	D	a	D	D	D
4215101 Ferrous metal service centers & sales offices .....		5	D	D	D	a	D	D	D
42151011 Ferrous metal service centers .....		3	D	D	D	a	D	D	D
4216 Electrical goods whlsl .....		10	20 771	1 777	382	47	2 824	249	244
42169 Other electronic parts & equipment whlsl .....		8	D	D	D	b	D	D	D
421690 Other electronic parts & equipment whlsl .....		8	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whlsl .....		36	181 187	20 901	4 505	455	36 198	28 144	29 842
42181 Construction & mining (except petroleum) machinery & equip whlsl .....		7	79 132	9 674	2 129	202	14 538	21 153	22 314
421810 Construction & mining (except petroleum) machinery & equip whlsl .....		7	79 132	9 674	2 129	202	14 538	21 153	22 314
42182 Farm & garden machinery & equipment whlsl .....		3	D	D	D	b	D	D	D
421820 Farm & garden machinery & equipment whlsl .....		3	D	D	D	b	D	D	D
4218202 Farm machinery & equipment—whlsl distributors .....		2	D	D	D	b	D	D	D
42183 Industrial machinery & equipment whlsl .....		21	74 640	9 652	1 935	198	17 765	3 250	3 347
421830 Industrial machinery & equipment whlsl .....		21	74 640	9 652	1 935	198	17 765	3 250	3 347
4218303 General-purpose industrial machinery & equipment whlsl .....		6	D	D	D	c	D	D	D
4218304 Metalworking machinery & equipment whlsl .....		3	D	D	D	a	D	D	D
4218305 Materials handling equipment whlsl .....		5	25 015	3 776	540	63	7 448	2 202	2 210
42185 Service establishment equipment & supplies whlsl .....		3	D	D	D	a	D	D	D
421850 Service establishment equipment & supplies whlsl .....		3	D	D	D	a	D	D	D
4219 Miscellaneous durable goods whlsl .....		13	D	D	D	b	D	D	D
42193 Recyclable material whlsl .....		6	D	D	D	b	D	D	D
421930 Recyclable material whlsl .....		6	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		47	1 075 599	25 776	5 424	522	55 707	60 042	61 225
4224 Grocery & related products whlsl .....		9	D	D	D	b	D	D	D
4225 Farm-product raw material whlsl .....		6	D	D	D	b	D	D	D
42251 Grain & field bean whlsl .....		5	845 915	3 914	792	85	10 056	42 826	41 852
422510 Grain & field bean whlsl .....		5	845 915	3 914	792	85	10 056	42 826	41 852
4226 Chemical & allied products whlsl .....		10	139 426	14 816	3 129	212	30 106	11 238	12 630
42269 Other chemical & allied products whlsl .....		10	139 426	14 816	3 129	212	30 106	11 238	12 630
422690 Other chemical & allied products whlsl .....		10	139 426	14 816	3 129	212	30 106	11 238	12 630
4226902 Other chemical & allied products whlsl .....		10	139 426	14 816	3 129	212	30 106	11 238	12 630

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	<b>SCOTT COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whse .....	10	D	D	D	c	D	D	D
422910	Farm supplies whse .....	4	D	D	D	b	D	D	D
4229102	Farm supplies whse .....	4	D	D	D	b	D	D	D
	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>119</b>	<b>1 187 905</b>	<b>52 331</b>	<b>10 820</b>	<b>1 173</b>	<b>99 874</b>	<b>85 002</b>	<b>90 314</b>
421	Wholesale trade, durable goods .....	84	244 420	33 393	6 987	826	60 419	34 702	39 137
4211	Motor vehicle & motor vehicle parts & supplies whse.....	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whse .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse .....	3	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whse .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	29	156 351	20 162	4 353	436	34 729	28 120	29 816
42181	Construction & mining (except petroleum) machinery & equip whse .....	7	79 132	9 674	2 129	202	14 538	21 153	22 314
421810	Construction & mining (except petroleum) machinery & equip whse .....	7	79 132	9 674	2 129	202	14 538	21 153	22 314
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whse .....	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whse .....	4	D	D	D	c	D	D	D
4218305	Materials handling equipment whse .....	5	25 015	3 776	540	63	7 448	2 202	2 210
4219	Miscellaneous durable goods whse .....	11	D	D	D	b	D	D	D
42193	Recyclable material whse .....	6	D	D	D	b	D	D	D
421930	Recyclable material whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	35	943 485	18 938	3 833	347	39 455	50 300	51 177
4224	Grocery & related products whse .....	8	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	5	845 915	3 914	792	85	10 056	42 826	41 852
42251	Grain & field bean whse .....	5	845 915	3 914	792	85	10 056	42 826	41 852
422510	Grain & field bean whse .....	5	845 915	3 914	792	85	10 056	42 826	41 852
4226	Chemical & allied products whse .....	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whse .....	7	D	D	D	c	D	D	D
422690	Other chemical & allied products whse .....	7	D	D	D	c	D	D	D
4226902	Other chemical & allied products whse .....	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
422910	Farm supplies whse .....	3	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D

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<b>SCOTT COUNTY, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whse .....	1	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whse .....	1	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4226	Chemical & allied products whse .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	24	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whse .....	2	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whse .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	24 836	739	152	19	1 469	24	26
42183	Industrial machinery & equipment whse .....	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whse .....	5	D	D	D	a	D	D	D
4218304	Metalworking machinery & equipment whse .....	2	D	D	D	a	D	D	D
<b>SHERBURNE COUNTY, MN</b>									
42	Wholesale trade .....	51	78 484	7 126	1 618	351	14 292	6 310	6 798
421	Wholesale trade, durable goods .....	38	57 686	4 824	1 012	175	9 918	5 119	5 584
4211	Motor vehicle & motor vehicle parts & supplies whse .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse .....	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	20 798	2 302	606	176	4 374	1 191	1 214
4224	Grocery & related products whse .....	4	D	D	D	c	D	D	D
	Merchant wholesalers .....	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	33	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>SIBLEY COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>13</b>	<b>146 743</b>	<b>3 587</b>	<b>860</b>	<b>110</b>	<b>12 566</b>	<b>3 647</b>	<b>3 732</b>
421 Wholesale trade, durable goods .....		8	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		5	D	D	D	b	D	D	D
4224 Grocery & related products whse .....		1	D	D	D	b	D	D	D
42244 Poultry & poultry product whse .....		1	D	D	D	b	D	D	D
422440 Poultry & poultry product whse .....		1	D	D	D	b	D	D	D
4224402 Poultry & poultry product (except live) whse .....		1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>13</b>	<b>146 743</b>	<b>3 587</b>	<b>860</b>	<b>110</b>	<b>12 566</b>	<b>3 647</b>	<b>3 732</b>
421 Wholesale trade, durable goods .....		8	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		5	D	D	D	b	D	D	D
4224 Grocery & related products whse .....		1	D	D	D	b	D	D	D
42244 Poultry & poultry product whse .....		1	D	D	D	b	D	D	D
422440 Poultry & poultry product whse .....		1	D	D	D	b	D	D	D
4224402 Poultry & poultry product (except live) whse .....		1	D	D	D	b	D	D	D
<b>STEARNS COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>193</b>	<b>1 068 860</b>	<b>117 079</b>	<b>27 809</b>	<b>3 688</b>	<b>205 686</b>	<b>89 836</b>	<b>97 274</b>
421 Wholesale trade, durable goods .....		131	D	D	D	g	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whse .....		12	D	D	D	c	D	D	D
42111 Automobile & other motor vehicle whse .....		4	D	D	D	b	D	D	D
421110 Automobile & other motor vehicle whse .....		4	D	D	D	b	D	D	D
42112 Motor vehicle supplies & new parts whse .....		4	D	D	D	c	D	D	D
421120 Motor vehicle supplies & new parts whse .....		4	D	D	D	c	D	D	D
4211201 Motor vehicle supplies & new parts—warehouse distributors .....		1	D	D	D	b	D	D	D
4211202 Motor vehicle supplies & new parts—jobbers .....		3	D	D	D	b	D	D	D
42114 Motor vehicle parts, (used) whse .....		2	D	D	D	b	D	D	D
421140 Motor vehicle parts, (used) whse .....		2	D	D	D	b	D	D	D
4213 Lumber & other construction materials whse .....		6	26 064	1 161	297	39	2 051	2 141	1 941
42133 Roofing, siding, & insulation material whse .....		1	D	D	D	b	D	D	D
421330 Roofing, siding, & insulation material whse .....		1	D	D	D	b	D	D	D
4213301 Roofing, siding, & insulation material whse .....		1	D	D	D	b	D	D	D
4214 Professional & commercial equipment & supplies whse .....		27	D	D	D	f	D	D	D
42143 Computer & computer peripheral equipment & software whse .....		6	D	D	D	c	D	D	D
421430 Computer & computer peripheral equipment & software whse .....		6	D	D	D	c	D	D	D
4214301 Computer & peripheral equipment whse .....		6	D	D	D	c	D	D	D
42143012 Computers & peripheral equipment for end use .....		3	D	D	D	c	D	D	D
42144 Other commercial equipment whse .....		4	D	D	D	b	D	D	D
421440 Other commercial equipment whse .....		4	D	D	D	b	D	D	D
4214401 Restaurant & hotel equipment & supplies whse .....		3	D	D	D	b	D	D	D
42146 Ophthalmic goods whse .....		7	D	D	D	e	D	D	D
421460 Ophthalmic goods whse .....		7	D	D	D	e	D	D	D
4216 Electrical goods whse .....		8	15 774	2 070	621	54	4 109	2 361	1 425
4218 Machinery, equipment & supplies whse .....		50	D	D	D	f	D	D	D
42181 Construction & mining (except petroleum) machinery & equip whse .....		2	D	D	D	b	D	D	D
421810 Construction & mining (except petroleum) machinery & equip whse .....		2	D	D	D	b	D	D	D
42182 Farm & garden machinery & equipment whse .....		23	D	D	D	c	D	D	D
421820 Farm & garden machinery & equipment whse .....		23	D	D	D	c	D	D	D
4218201 Farm machinery & equipment—farm dealers .....		18	D	D	D	c	D	D	D
4218202 Farm machinery & equipment—whse distributors .....		5	D	D	D	b	D	D	D
42183 Industrial machinery & equipment whse .....		14	D	D	D	c	D	D	D
421830 Industrial machinery & equipment whse .....		14	D	D	D	c	D	D	D
4218303 General-purpose industrial machinery & equipment whse .....		5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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	<b>STEARNS COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse—Con.								
42184	Industrial supplies whlse .....	6	22 454	2 956	895	89	5 478	2 074	2 311
421840	Industrial supplies whlse .....	6	22 454	2 956	895	89	5 478	2 074	2 311
4218403	Welding supplies whlse .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlse .....	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whlse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	62	D	D	D	g	D	D	D
4224	Grocery & related products whlse .....	18	D	D	D	f	D	D	D
42249	Other grocery & related products whlse .....	9	334 137	16 802	3 881	637	42 997	20 408	20 087
422490	Other grocery & related products whlse .....	9	334 137	16 802	3 881	637	42 997	20 408	20 087
4224903	Soft drinks whlse .....	3	D	D	D	e	D	D	D
4224906	Other grocery specialties whlse .....	3	D	D	D	e	D	D	D
4225	Farm-product raw material whlse .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	9	98 311	2 505	588	137	6 295	3 478	3 617
422710	Petroleum bulk stations & terminals .....	9	98 311	2 505	588	137	6 295	3 478	3 617
4227101	Petroleum bulk stations & terminals (except LP) .....	9	98 311	2 505	588	137	6 295	3 478	3 617
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	16	D	D	D	f	D	D	D
42291	Farm supplies whlse .....	7	D	D	D	b	D	D	D
422910	Farm supplies whlse .....	7	D	D	D	b	D	D	D
4229102	Farm supplies—whlse distributors .....	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whlse .....	2	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whlse .....	2	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whlse .....	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whlse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>176</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>h</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	121	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	12	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	4	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whlse .....	4	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	1	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlse .....	2	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whlse .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	6	26 064	1 161	297	39	2 051	2 141	1 941
42133	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	24	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	6	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whlse .....	6	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whlse .....	6	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	3	D	D	D	c	D	D	D
42144	Other commercial equipment whlse .....	3	D	D	D	b	D	D	D
421440	Other commercial equipment whlse .....	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whlse .....	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whlse .....	7	D	D	D	e	D	D	D
421460	Ophthalmic goods whlse .....	7	D	D	D	e	D	D	D

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	<b>STEARNS COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	47	141 237	13 974	3 014	487	26 762	29 059	34 816
42182	Farm & garden machinery & equipment whse .....	22	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whse .....	22	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	18	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whse distributors .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	13	30 739	4 454	830	107	7 424	4 156	5 998
421830	Industrial machinery & equipment whse .....	13	30 739	4 454	830	107	7 424	4 156	5 998
4218303	General-purpose industrial machinery & equipment whse ..	4	20 099	2 691	374	54	4 382	3 143	5 056
42184	Industrial supplies whse .....	5	D	D	D	b	D	D	D
421840	Industrial supplies whse .....	5	D	D	D	b	D	D	D
4218403	Welding supplies whse .....	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	55	D	D	D	g	D	D	D
4224	Grocery & related products whse .....	15	353 542	17 345	3 923	670	44 097	21 456	20 617
42249	Other grocery & related products whse .....	8	D	D	D	f	D	D	D
422490	Other grocery & related products whse .....	8	D	D	D	f	D	D	D
4224903	Soft drinks whse .....	3	D	D	D	e	D	D	D
4224906	Other grocery specialties whse .....	3	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals .....	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	15	D	D	D	f	D	D	D
42291	Farm supplies whse .....	6	28 869	2 018	356	59	3 369	2 939	3 233
422910	Farm supplies whse .....	6	28 869	2 018	356	59	3 369	2 939	3 233
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whse .....	2	D	D	D	f	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D

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<b>STEELE COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>55</b>	<b>225 744</b>	<b>13 090</b>	<b>2 748</b>	<b>415</b>	<b>32 767</b>	<b>29 036</b>	<b>29 570</b>
421	Wholesale trade, durable goods .....	36	128 467	9 324	2 011	274	22 996	18 596	20 374
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	39 609	3 582	747	94	8 197	6 855	8 716
42182	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	27 025	2 407	472	65	5 255	6 166	8 004
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	97 277	3 766	737	141	9 771	10 440	9 196
4225	Farm-product raw material whlsl .....	4	45 817	1 054	206	40	3 168	4 540	3 136
4229	Miscellaneous nondurable goods whlsl .....	9	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	7	32 854	991	180	44	3 189	3 348	3 357
422910	Farm supplies whlsl .....	7	32 854	991	180	44	3 189	3 348	3 357
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>50</b>	<b>210 885</b>	<b>12 580</b>	<b>2 650</b>	<b>408</b>	<b>32 049</b>	<b>29 030</b>	<b>29 563</b>
421	Wholesale trade, durable goods .....	31	113 608	8 814	1 913	267	22 278	18 590	20 367
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	5	27 025	2 407	472	65	5 255	6 166	8 004
421820	Farm & garden machinery & equipment whlsl .....	5	27 025	2 407	472	65	5 255	6 166	8 004
4218201	Farm machinery & equipment—farm dealers .....	5	27 025	2 407	472	65	5 255	6 166	8 004
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	97 277	3 766	737	141	9 771	10 440	9 196
4225	Farm-product raw material whlsl .....	4	45 817	1 054	206	40	3 168	4 540	3 136
4229	Miscellaneous nondurable goods whlsl .....	9	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	7	32 854	991	180	44	3 189	3 348	3 357
422910	Farm supplies whlsl .....	7	32 854	991	180	44	3 189	3 348	3 357
4229101	Farm supplies—farm dealers .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>STEVENS COUNTY, MN</b>									
42	Wholesale trade .....	22	151 616	10 951	2 334	379	22 228	15 532	15 549
421	Wholesale trade, durable goods .....	12	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whse .....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whse .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	75 839	857	188	27	2 807	5 312	4 252
422510	Grain & field bean whse .....	4	75 839	857	188	27	2 807	5 312	4 252
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whse .....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	1	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whse .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	75 839	857	188	27	2 807	5 312	4 252
422510	Grain & field bean whse .....	4	75 839	857	188	27	2 807	5 312	4 252
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>SWIFT COUNTY, MN</b>									
42	Wholesale trade .....	21	180 578	6 460	1 384	266	17 281	19 043	24 128
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	10	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	9	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271	Petroleum bulk stations & terminals .....	3	27 147	1 271	342	71	2 842	1 515	1 652
422710	Petroleum bulk stations & terminals .....	3	27 147	1 271	342	71	2 842	1 515	1 652
4227101	Petroleum bulk stations & terminals (except LP) .....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271011	Petroleum bulk stations (except LP) .....	3	27 147	1 271	342	71	2 842	1 515	1 652
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
422910	Farm supplies whse .....	5	D	D	D	b	D	D	D

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<b>SWIFT COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	9	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271	Petroleum bulk stations & terminals .....	3	27 147	1 271	342	71	2 842	1 515	1 652
422710	Petroleum bulk stations & terminals .....	3	27 147	1 271	342	71	2 842	1 515	1 652
4227101	Petroleum bulk stations & terminals (except LP).....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271011	Petroleum bulk stations (except LP) .....	3	27 147	1 271	342	71	2 842	1 515	1 652
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
422910	Farm supplies whse .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>TODD COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>32</b>	<b>49 302</b>	<b>4 110</b>	<b>922</b>	<b>217</b>	<b>7 831</b>	<b>4 776</b>	<b>4 949</b>
421	Wholesale trade, durable goods .....	21	35 724	3 232	782	162	5 963	4 135	4 303
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment & supplies whse .....	9	12 281	1 060	247	62	2 159	2 642	2 779
42182	Farm & garden machinery & equipment whse.....	9	12 281	1 060	247	62	2 159	2 642	2 779
421820	Farm & garden machinery & equipment whse.....	9	12 281	1 060	247	62	2 159	2 642	2 779
4218201	Farm machinery & equipment—farm dealers .....	9	12 281	1 060	247	62	2 159	2 642	2 779
4219	Miscellaneous durable goods whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	11	13 578	878	140	55	1 868	641	646
	<b>Merchant wholesalers.....</b>	<b>27</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment & supplies whse .....	9	12 281	1 060	247	62	2 159	2 642	2 779
42182	Farm & garden machinery & equipment whse.....	9	12 281	1 060	247	62	2 159	2 642	2 779
421820	Farm & garden machinery & equipment whse.....	9	12 281	1 060	247	62	2 159	2 642	2 779
4218201	Farm machinery & equipment—farm dealers .....	9	12 281	1 060	247	62	2 159	2 642	2 779
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D

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<b>TRAVERSE COUNTY, MN</b>									
42	Wholesale trade .....	8	96 436	2 930	442	72	10 621	13 142	15 533
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
422510	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
	Merchant wholesalers .....	8	96 436	2 930	442	72	10 621	13 142	15 533
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
422510	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
<b>WABASHA COUNTY, MN</b>									
42	Wholesale trade .....	25	48 990	4 256	830	199	9 054	7 478	7 473
421	Wholesale trade, durable goods .....	13	19 173	2 366	356	120	4 687	5 620	5 660
4218	Machinery, equipment, & supplies whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
42182	Farm & garden machinery & equipment whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
421820	Farm & garden machinery & equipment whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
4218201	Farm machinery & equipment—farm dealers .....	7	17 318	2 032	298	104	3 910	5 596	5 571
422	Wholesale trade, nondurable goods .....	12	29 817	1 890	474	79	4 367	1 858	1 813
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	25	48 990	4 256	830	199	9 054	7 478	7 473
421	Wholesale trade, durable goods .....	13	19 173	2 366	356	120	4 687	5 620	5 660
4218	Machinery, equipment, & supplies whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
42182	Farm & garden machinery & equipment whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
421820	Farm & garden machinery & equipment whse .....	7	17 318	2 032	298	104	3 910	5 596	5 571
4218201	Farm machinery & equipment—farm dealers .....	7	17 318	2 032	298	104	3 910	5 596	5 571
422	Wholesale trade, nondurable goods .....	12	29 817	1 890	474	79	4 367	1 858	1 813
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
<b>WADENA COUNTY, MN</b>									
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	6 515	632	156	25	1 284	767	597
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	6 515	632	156	25	1 284	767	597
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D

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	<b>WADENA COUNTY, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>WASECA COUNTY, MN</b>								
42	Wholesale trade .....	26	62 620	3 250	984	156	6 699	6 928	8 764
421	Wholesale trade, durable goods .....	10	14 852	1 190	333	60	2 339	2 294	2 641
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	47 768	2 060	651	96	4 360	4 634	6 123
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	a	D	D	D
422910	Farm supplies whse .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	23	55 144	2 704	794	130	5 555	5 547	7 883
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	a	D	D	D
422910	Farm supplies whse .....	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>WASHINGTON COUNTY, MN</b>								
42	Wholesale trade .....	205	2 029 338	69 769	9 236	1 471	142 581	99 675	104 291
421	Wholesale trade, durable goods .....	141	1 445 804	56 731	6 280	1 015	113 953	88 426	92 543
4211	Motor vehicle & motor vehicle parts & supplies whse .....	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse .....	8	11 546	662	121	28	1 799	285	313
42121	Furniture whse .....	7	D	D	D	b	D	D	D
421210	Furniture whse .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	15	D	D	D	f	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	15	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	10	D	D	D	f	D	D	D
4213102	Lumber with yard whse .....	1	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	8	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whse .....	23	26 348	3 412	766	82	7 451	1 669	1 738
42143	Computer & computer peripheral equipment & software whse .....	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	11	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	7	D	D	D	b	D	D	D
421440	Other commercial equipment whse .....	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	4	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	4	D	D	D	a	D	D	D
421510	Metal service centers & offices .....	4	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices .....	4	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices .....	4	D	D	D	a	D	D	D
4216	Electrical goods whse .....	14	27 755	2 244	418	43	3 734	178	223
42169	Other electronic parts & equipment whse .....	6	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whse .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	12	12 458	919	192	23	1 634	582	1 296
4218	Machinery, equipment, & supplies whse .....	35	69 561	5 214	1 215	131	9 919	5 497	5 736
42183	Industrial machinery & equipment whse .....	25	57 635	4 452	1 026	107	8 503	4 763	4 988
421830	Industrial machinery & equipment whse .....	25	57 635	4 452	1 026	107	8 503	4 763	4 988
4218305	Materials handling equipment whse .....	7	27 197	1 663	401	45	3 681	2 878	3 152
4218307	Other industrial machinery & equipment whse .....	7	D	D	D	b	D	D	D

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	<b>WASHINGTON COUNTY, MN—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	15	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	3	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	64	583 534	13 038	2 956	456	28 628	11 249	11 748
4224	Grocery & related products whsle .....	20	71 914	3 446	806	116	8 841	2 328	2 134
42249	Other grocery & related products whsle .....	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	7	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle .....	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP) .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>146</b>	<b>333 052</b>	<b>26 528</b>	<b>6 059</b>	<b>836</b>	<b>54 453</b>	<b>26 476</b>	<b>27 705</b>
421	Wholesale trade, durable goods .....	92	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	9	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	18	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .....	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	22	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	15	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	15	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	54	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	16	47 337	2 711	622	94	4 253	1 788	1 567
42249	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	c	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 5. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>WASHINGTON COUNTY, MN—</b> Con.								
	Manufacturers' sales branches and sales offices ..	8	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whse .....	1	D	D	D	a	D	D	D
422690	Other chemical & allied products whse .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	51	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	45	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	5	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whse .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D
421510	Metal service centers & offices .....	3	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices .....	3	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whse .....	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>WATONWAN COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	24	211 847	5 953	1 256	219	14 668	25 529	25 542
421	Wholesale trade, durable goods .....	6	32 255	1 686	337	72	3 099	10 518	10 221
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	179 592	4 267	919	147	11 569	15 011	15 321
4225	Farm-product raw material whse .....	10	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	9	137 756	3 443	760	108	9 033	11 331	12 221
422510	Grain & field bean whse .....	9	137 756	3 443	760	108	9 033	11 331	12 221
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	D	D	D	b	D	D	D
422910	Farm supplies whse .....	6	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D

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	<b>WATONWAN COUNTY, MN—</b> Con.								
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>211 847</b>	<b>5 953</b>	<b>1 256</b>	<b>219</b>	<b>14 668</b>	<b>25 529</b>	<b>25 542</b>
421	Wholesale trade, durable goods .....	6	32 255	1 686	337	72	3 099	10 518	10 221
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	179 592	4 267	919	147	11 569	15 011	15 321
4225	Farm-product raw material whse .....	10	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	9	137 756	3 443	760	108	9 033	11 331	12 221
422510	Grain & field bean whse .....	9	137 756	3 443	760	108	9 033	11 331	12 221
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	6	D	D	D	b	D	D	D
422910	Farm supplies whse .....	6	D	D	D	b	D	D	D
4229102	Farm supplies—whse distributors .....	3	D	D	D	b	D	D	D
	<b>WILKIN COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	<b>20</b>	<b>149 670</b>	<b>6 847</b>	<b>1 602</b>	<b>260</b>	<b>14 927</b>	<b>26 691</b>	<b>22 836</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
42251	Grain & field bean whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
422510	Grain & field bean whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
4227	Petroleum & petroleum products whse .....	3	13 927	652	217	37	1 413	997	512
42271	Petroleum bulk stations & terminals .....	3	13 927	652	217	37	1 413	997	512
422710	Petroleum bulk stations & terminals .....	3	13 927	652	217	37	1 413	997	512
4229	Miscellaneous nondurable goods whse .....	4	11 481	937	210	40	2 216	3 581	3 702
42291	Farm supplies whse .....	4	11 481	937	210	40	2 216	3 581	3 702
422910	Farm supplies whse .....	4	11 481	937	210	40	2 216	3 581	3 702
4229101	Farm supplies—farm dealers .....	4	11 481	937	210	40	2 216	3 581	3 702
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
42251	Grain & field bean whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
422510	Grain & field bean whse .....	7	88 812	2 109	413	58	5 833	9 054	8 446
4227	Petroleum & petroleum products whse .....	3	13 927	652	217	37	1 413	997	512
4229	Miscellaneous nondurable goods whse .....	4	11 481	937	210	40	2 216	3 581	3 702
42291	Farm supplies whse .....	4	11 481	937	210	40	2 216	3 581	3 702
422910	Farm supplies whse .....	4	11 481	937	210	40	2 216	3 581	3 702
4229101	Farm supplies—farm dealers .....	4	11 481	937	210	40	2 216	3 581	3 702
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>WINONA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>80</b>	<b>418 347</b>	<b>17 816</b>	<b>4 255</b>	<b>682</b>	<b>37 109</b>	<b>21 784</b>	<b>20 574</b>
421	Wholesale trade, durable goods .....	52	108 589	12 547	2 692	490	24 420	12 789	13 556
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	14	42 387	3 810	782	198	7 919	5 509	5 664
42111	Automobile & other motor vehicle wholesale .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle wholesale .....	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) wholesale .....	4	5 540	576	126	40	1 480	676	678
421140	Motor vehicle parts, (used) wholesale .....	4	5 540	576	126	40	1 480	676	678
4217	Hardware, & plumbing & heating equipment & supplies wholesale .....	5	17 444	2 239	548	67	3 749	420	456
42171	Hardware wholesale .....	5	17 444	2 239	548	67	3 749	420	456
421710	Hardware wholesale .....	5	17 444	2 239	548	67	3 749	420	456
4218	Machinery, equipment, & supplies wholesale .....	21	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment wholesale .....	10	19 317	3 083	538	92	5 308	4 568	5 128
421820	Farm & garden machinery & equipment wholesale .....	10	19 317	3 083	538	92	5 308	4 568	5 128
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods wholesale .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	28	309 758	5 269	1 563	192	12 689	8 995	7 018
4224	Grocery & related products wholesale .....	8	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) wholesale .....	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) wholesale .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material wholesale .....	3	D	D	D	b	D	D	D
42251	Grain & field bean wholesale .....	2	D	D	D	a	D	D	D
422510	Grain & field bean wholesale .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products wholesale .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods wholesale .....	6	D	D	D	a	D	D	D
42291	Farm supplies wholesale .....	3	D	D	D	a	D	D	D
422910	Farm supplies wholesale .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>70</b>	<b>402 032</b>	<b>16 262</b>	<b>3 880</b>	<b>584</b>	<b>33 621</b>	<b>20 333</b>	<b>19 391</b>
421	Wholesale trade, durable goods .....	46	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle wholesale .....	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle wholesale .....	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) wholesale .....	4	5 540	576	126	40	1 480	676	678
421140	Motor vehicle parts, (used) wholesale .....	4	5 540	576	126	40	1 480	676	678
4217	Hardware, & plumbing & heating equipment & supplies wholesale .....	5	17 444	2 239	548	67	3 749	420	456
42171	Hardware wholesale .....	5	17 444	2 239	548	67	3 749	420	456
421710	Hardware wholesale .....	5	17 444	2 239	548	67	3 749	420	456
4218	Machinery, equipment, & supplies wholesale .....	19	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment wholesale .....	10	19 317	3 083	538	92	5 308	4 568	5 128
421820	Farm & garden machinery & equipment wholesale .....	10	19 317	3 083	538	92	5 308	4 568	5 128
4218201	Farm machinery & equipment—farm dealers .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods wholesale .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4224	Grocery & related products wholesale .....	7	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) wholesale .....	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) wholesale .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material wholesale .....	3	D	D	D	b	D	D	D
42251	Grain & field bean wholesale .....	2	D	D	D	a	D	D	D
422510	Grain & field bean wholesale .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products wholesale .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods wholesale .....	5	D	D	D	a	D	D	D
42291	Farm supplies wholesale .....	3	D	D	D	a	D	D	D
422910	Farm supplies wholesale .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>WINONA COUNTY, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
	<b>WRIGHT COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>85</b>	<b>221 235</b>	<b>18 224</b>	<b>4 047</b>	<b>669</b>	<b>40 039</b>	<b>27 672</b>	<b>24 079</b>
421	Wholesale trade, durable goods .....	54	153 802	12 190	2 705	446	25 171	23 669	20 122
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlse .....	2	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whlse .....	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlse .....	4	5 060	839	214	51	1 475	470	372
421140	Motor vehicle parts, (used) whlse .....	4	5 060	839	214	51	1 475	470	372
4213	Lumber & other construction materials whlse .....	7	D	D	D	b	D	D	D
42139	Other construction materials whlse .....	3	D	D	D	a	D	D	D
421390	Other construction materials whlse .....	3	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whlse .....	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	8	20 478	1 740	329	65	3 536	1 634	1 636
4218	Machinery, equipment, & supplies whlse .....	16	26 350	2 310	513	77	4 683	3 898	4 598
42182	Farm & garden machinery & equipment whlse .....	7	11 316	1 097	252	46	2 532	2 919	3 454
421820	Farm & garden machinery & equipment whlse .....	7	11 316	1 097	252	46	2 532	2 919	3 454
4218201	Farm machinery & equipment—farm dealers .....	7	11 316	1 097	252	46	2 532	2 919	3 454
42185	Service establishment equipment & supplies whlse .....	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlse .....	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	31	67 433	6 034	1 342	223	14 868	4 003	3 957
4224	Grocery & related products whlse .....	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlse .....	5	16 566	795	187	39	1 813	306	355
42271	Petroleum bulk stations & terminals .....	5	16 566	795	187	39	1 813	306	355
422710	Petroleum bulk stations & terminals .....	5	16 566	795	187	39	1 813	306	355
4229	Miscellaneous nondurable goods whlse .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>73</b>	<b>168 663</b>	<b>17 063</b>	<b>3 857</b>	<b>636</b>	<b>37 991</b>	<b>27 665</b>	<b>24 079</b>
421	Wholesale trade, durable goods .....	42	101 230	11 029	2 515	413	23 123	23 662	20 122
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whlse .....	2	D	D	D	b	D	D	D
4211102	Bus & recreational vehicle whlse .....	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whlse .....	4	5 060	839	214	51	1 475	470	372
421140	Motor vehicle parts, (used) whlse .....	4	5 060	839	214	51	1 475	470	372
4218	Machinery, equipment, & supplies whlse .....	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlse .....	7	11 316	1 097	252	46	2 532	2 919	3 454
421820	Farm & garden machinery & equipment whlse .....	7	11 316	1 097	252	46	2 532	2 919	3 454
4218201	Farm machinery & equipment—farm dealers .....	7	11 316	1 097	252	46	2 532	2 919	3 454
4219	Miscellaneous durable goods whlse .....	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlse .....	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	31	67 433	6 034	1 342	223	14 868	4 003	3 957
4224	Grocery & related products whlse .....	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlse .....	5	16 566	795	187	39	1 813	306	355
4229	Miscellaneous nondurable goods whlse .....	10	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**MINNESOTA 187**

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>WRIGHT COUNTY, MN—Con.</b>									
	Agents, brokers, and commission merchants .....	12	52 572	1 161	190	33	2 048	7	—
421	Wholesale trade, durable goods .....	12	52 572	1 161	190	33	2 048	7	—
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
<b>YELLOW MEDICINE COUNTY, MN</b>									
42	Wholesale trade .....	24	91 664	2 746	602	124	6 788	8 647	13 026
421	Wholesale trade, durable goods .....	11	20 477	1 007	191	55	2 198	5 416	9 493
4218	Machinery, equipment, & supplies whsle .....	5	16 772	541	97	20	1 170	5 007	9 064
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	a	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	71 187	1 739	411	69	4 590	3 231	3 533
4225	Farm-product raw material whsle .....	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	9	66 602	1 526	371	57	4 149	3 211	3 484
422510	Grain & field bean whsle .....	9	66 602	1 526	371	57	4 149	3 211	3 484
	Merchant wholesalers .....	24	91 664	2 746	602	124	6 788	8 647	13 026
421	Wholesale trade, durable goods .....	11	20 477	1 007	191	55	2 198	5 416	9 493
4218	Machinery, equipment, & supplies whsle .....	5	16 772	541	97	20	1 170	5 007	9 064
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle .....	4	D	D	D	a	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	71 187	1 739	411	69	4 590	3 231	3 533
4225	Farm-product raw material whsle .....	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	9	66 602	1 526	371	57	4 149	3 211	3 484
422510	Grain & field bean whsle .....	9	66 602	1 526	371	57	4 149	3 211	3 484

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AITKIN COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
<b>ANOKA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.6</b>	<b>1.6</b>	<b>3.9</b>	<b>1.8</b>	<b>—</b>	<b>1.5</b>	<b>—</b>	<b>.4</b>
421	Wholesale trade, durable goods.....	3.6	1.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
4211102	Bus & recreational vehicle whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	21.3	18.7	21.3	18.7	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	21.3	18.7	21.3	18.7	—	—	—	—
4211202	Motor vehicle supplies & new parts— jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	—	—
421220	Home furnishings whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	5.0	.2	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	.6	—	.6	—	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.5	.1	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	.5	.1	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	D	D
421490	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	D	D
4214902	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	D	D
4215	Metal & mineral (except petroleum) whsle .....	—	2.1	D	D	—	—	D	D
42151	Metal service centers & offices .....	—	2.1	D	D	—	—	D	D
421510	Metal service centers & offices .....	—	2.1	D	D	—	—	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	D	D
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	D	D
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	D	D

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ANOKA COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	3.3	—	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	21.5	.6	72.3	1.9	—	—	—	—
42171	Hardware whsle .....	D	D	—	—	—	—	—	—
421710	Hardware whsle .....	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	1.9	1.5	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	2.0	1.2	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle .....	2.0	1.2	D	D	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.8	—	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	D	D	—	—	D	D	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	12.6	—	—	—	—	—	—	—
421930	Recyclable material whsle .....	12.6	—	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	1.7	D	D	D	D	D	D
4221	Paper & paper product whsle .....	—	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
422340	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.1	1.9	D	D	D	D	D	D
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
422450	Confectionery whsle .....	D	D	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4224901	Coffee, tea, & spice whsle .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
422810	Beer & ale whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ANOKA COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—
	<b>BECKER COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.9</b>	<b>1.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	4.2	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	11.1	—	11.1	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.5	2.0	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
	<b>BELTRAMI COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>16.0</b>	<b>.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	16.0	—	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	22.1	—	22.1	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	16.0	1.0	16.0	1.0	—	—	—	—
4224	Grocery & related products whsle .....	86.5	—	86.5	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>BENTON COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.1</b>	<b>.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>BENTON COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—	
4224	Grocery & related products whse .....	D	D	D	D	D	D	—	—	
42243	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—	
422430	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—	
4224302	Dairy product (except raw milk) whse .....	D	D	D	D	—	—	—	—	
42244	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—	
422440	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—	
4224402	Poultry & poultry product (except live) whse .....	D	D	—	—	D	D	—	—	
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—	
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—	
<b>BIG STONE COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	D	D	D	D	D	D	—	—	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—	
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whse .....	23.3	—	23.3	—	—	—	—	—	
<b>BLUE EARTH COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	3.3	2.1	D	D	D	D	D	D	
421	Wholesale trade, durable goods .....	2.1	.5	D	D	—	—	—	—	
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—	
42111	Automobile & other motor vehicle whse .....	—	—	—	—	—	—	—	—	
421110	Automobile & other motor vehicle whse .....	—	—	—	—	—	—	—	—	
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—	
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whse .....	2.0	.2	2.0	.2	—	—	—	—	
42182	Farm & garden machinery & equipment whse .....	.8	.3	.8	.3	—	—	—	—	
421820	Farm & garden machinery & equipment whse .....	.8	.3	.8	.3	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—	
421830	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—	
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—	
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—	
421990	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—	
4219903	General merchandise (durable goods) whse .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	4.6	3.7	D	D	D	D	—	—	
4224	Grocery & related products whse .....	4.0	—	D	D	—	—	—	—	
42245	Confectionery whse .....	D	D	D	D	—	—	—	—	
422450	Confectionery whse .....	D	D	D	D	—	—	—	—	
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—	
422490	Other grocery & related products whse .....	D	D	—	—	—	—	—	—	
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—	
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—	
42251	Grain & field bean whse .....	.5	15.5	.5	15.5	—	—	—	—	
422510	Grain & field bean whse .....	.5	15.5	.5	15.5	—	—	—	—	
42252	Livestock whse .....	D	D	D	D	—	—	—	—	
422520	Livestock whse .....	D	D	D	D	—	—	—	—	
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	—	—	—	—	—	—	
42281	Beer & ale whse .....	D	D	—	—	—	—	—	—	
422810	Beer & ale whse .....	D	D	—	—	—	—	—	—	

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>BLUE EARTH COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
42	Wholesale trade, nondurable goods—Con.									
422	Miscellaneous nondurable goods whsls .....	D	D	12.0	—	D	D	—	—	
4229	Farm supplies whsls .....	6.5	—	D	D	D	D	—	—	
42291	Farm supplies whsls .....	6.5	D	D	D	D	D	—	—	
422910	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—	
4229101	Farm supplies—whsls distributors .....	D	D	—	—	—	—	—	—	
4229102										
42294	Tobacco & tobacco product whsls .....	D	D	—	—	—	—	—	—	
422940	Tobacco & tobacco product whsls .....	D	D	—	—	—	—	—	—	
<b>BROWN COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	<b>54.1</b>	.1	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4211	Motor vehicle & motor vehicle parts & supplies whsls .....	D	D	D	D	—	—	—	—	
4213	Lumber & other construction materials whsls ....	D	D	D	D	—	—	—	—	
4219	Miscellaneous durable goods whsls .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whsls .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsls .....	D	D	D	D	—	—	—	—	
42251	Grain & field bean whsls .....	D	D	D	D	—	—	—	—	
422510	Grain & field bean whsls .....	D	D	D	D	—	—	—	—	
42252	Livestock whsls .....	81.8	—	D	D	—	—	—	—	
422520	Livestock whsls .....	81.8	—	D	D	—	—	—	—	
4229	Miscellaneous nondurable goods whsls .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whsls .....	D	D	D	D	—	—	—	—	
422910	Farm supplies whsls .....	D	D	D	D	—	—	—	—	
42299	Other miscellaneous nondurable goods whsls .....	D	D	D	D	—	—	—	—	
422990	Other miscellaneous nondurable goods whsls .....	D	D	D	D	—	—	—	—	
4229904	Other nondurable goods whsls .....	D	D	D	D	—	—	—	—	
<b>CARLTON COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	<b>3.0</b>	.5	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—	
4213	Lumber & other construction materials whsls ....	D	D	—	—	—	—	—	—	
42133	Roofing, siding, & insulation material whsls .....	D	D	—	—	—	—	—	—	
421330	Roofing, siding, & insulation material whsls .....	D	D	—	—	—	—	—	—	
4213301	Roofing, siding, & insulation material whsls .....	D	D	—	—	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—	
4221	Paper & paper product whsls .....	D	D	—	—	—	—	—	—	
4224	Grocery & related products whsls .....	D	D	D	D	—	—	—	—	
42242	Packaged frozen food whsls .....	D	D	D	D	—	—	—	—	
422420	Packaged frozen food whsls .....	D	D	D	D	—	—	—	—	
4227	Petroleum & petroleum products whsls .....	D	D	D	D	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
<b>CARVER COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	<b>6.5</b>	.6	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>CARVER COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
42	Wholesale trade, durable goods.....	7.2	.6	D	D	—	—	D	D	
421	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—	
4211	Professional & commercial equipment & supplies whsle .....	2.8	—	5.4	—	—	—	D	D	
4214	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—	
42143	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—	
421430	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—	
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—	
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—	
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—	
4216901	Communications equipment & supplies whsle .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	3.3	—	4.8	—	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
42183	Industrial machinery & equipment whsle .....	4.7	—	D	D	—	—	D	D	
421830	Industrial machinery & equipment whsle .....	4.7	—	D	D	—	—	D	D	
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
42183021	Hydraulic & pneumatic pumps & motors whsle .....	D	D	D	D	—	—	—	—	
4218307	Other industrial machinery & equipment whsle .....	D	D	—	—	—	—	D	D	
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—	
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—	
4218401	General-line industrial supplies whsle .....	D	D	D	D	—	—	—	—	
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D	
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—	
421910	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—	
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—	
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—	
4219904	Prerecorded media whsle .....	—	—	—	—	—	—	—	—	
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	1.8	1.0	2.6	1.4	—	—	—	—	
4224	Grocery & related products whsle .....	—	3.3	—	—	—	—	—	—	
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—	
422490	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
<b>CASS COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	D	D	
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—	
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
4227101	Petroleum bulk stations & terminals (except LP).....	—	—	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHIPPEWA COUNTY, MN</b>								
42	Wholesale trade .....	.8	7.1	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—
	<b>CHISAGO COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
	<b>CLAY COUNTY, MN</b>								
42	Wholesale trade .....	6.5	2.8	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	35.9	—	35.9	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	35.9	—	35.9	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	35.9	—	35.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	—	2.1	—	2.1	—	—	—	—
422510	Grain & field bean whse .....	—	2.1	—	2.1	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	—	—	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	—	D	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	—	D	—	—	—	—
	<b>CLEARWATER COUNTY, MN</b>								
42	Wholesale trade .....	17.4	1.6	17.4	1.6	—	—	—	—
421	Wholesale trade, durable goods .....	74.0	6.8	74.0	6.8	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
	<b>COOK COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COTTONWOOD COUNTY, MN</b>									
42	Wholesale trade .....	7.6	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	50.9	.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	53.7	—	53.7	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	53.7	—	53.7	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	53.7	—	53.7	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.0	—	1.0	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—
<b>CROW WING COUNTY, MN</b>									
42	Wholesale trade .....	10.6	8.0	12.5	7.2	D	D	D	D
421	Wholesale trade, durable goods .....	17.2	11.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	17.4	—	17.4	—	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	19.3	19.4	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	—	—	—	—	D	D
421840	Industrial supplies whse .....	D	D	—	—	—	—	D	D
4218406	Other industrial supplies whse .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.5	3.8	D	D	—	—	—	—
4224	Grocery & related products whse .....	.6	19.3	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4224903	Soft drinks whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
<b>DAKOTA COUNTY, MN</b>									
42	Wholesale trade .....	1.5	1.3	2.4	1.4	—	1.2	.1	.6
421	Wholesale trade, durable goods .....	2.2	1.6	3.5	1.8	—	2.1	.1	.8
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2.1	2.8	2.3	1.0	—	—	—	—
42111	Automobile & other motor vehicle whse .....	.1	.1	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse .....	.1	.1	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse .....	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	5.3	18.3	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	5.3	18.3	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	—	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	D	D	D	D	—	—	—	—
421130	Tire & tube whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	25.1	—	34.1	—	—	—	—	—
42121	Furniture whse .....	60.4	—	D	D	—	—	—	—
421210	Furniture whse .....	60.4	—	D	D	—	—	—	—
4212101	Household & lawn furniture whse .....	D	D	—	—	—	—	—	—
4212102	Office & business furniture whse .....	D	D	D	D	—	—	—	—
42122	Home furnishings whse .....	.7	—	D	D	—	—	D	D
421220	Home furnishings whse .....	.7	—	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whse .....	D	D	—	—	—	—	—	—
4212203	Floor coverings whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAKOTA COUNTY, MN—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle ....	.3	.3	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.9	2.7	1.1	3.0	—	4.6	—	—
42142	Office equipment whsle .....	.7	6.8	D	D	—	—	—	—
421420	Office equipment whsle .....	.7	6.8	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.4	3.0	D	D	—	—	D	D
421430	Computer & computer peripheral equipment & software whsle .....	.4	3.0	D	D	—	—	D	D
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	D	D
42143011	Computers & peripheral equipment for resale .....	—	3.2	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	1.9	1.7	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	1.9	1.7	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	6.0	5.4	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle .....	—	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.8	.1	D	D	D	D	D	D
42151	Metal service centers & offices .....	D	D	D	D	D	D	D	D
421510	Metal service centers & offices .....	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	D	D
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	1.8	4.6	4.2	2.7	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	1.2	.5	3.1	1.1	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	1.2	.5	3.1	1.1	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle .....	4.2	2.0	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.6	—	1.4	—	—	—	—	—
42171	Hardware whsle .....	D	D	1.2	—	—	—	—	—
421710	Hardware whsle .....	D	D	1.2	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.1	—	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	.1	—	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>DAKOTA COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlsl .....	.8	1.2	1.1	1.7	—	—	—	.2
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	—	—	D	D	—	—	D	D
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	—	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whlsl .....	.6	1.4	.6	1.4	—	—	—	—
421820	Farm & garden machinery & equipment whlsl .....	.6	1.4	.6	1.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whlsl distributors .....	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	.4	.3	.5	.3	D	D	D	D
421830	Industrial machinery & equipment whlsl .....	.4	.3	.5	.3	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlsl .....	—	—	D	D	D	D	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whlsl .....	—	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whlsl .....	.1	—	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whlsl .....	D	D	—	—	—	—	—	—
4218305	Materials handling equipment whlsl .....	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whlsl .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whlsl .....	D	D	—	—	—	—	—	—
42184	Industrial supplies whlsl .....	.9	.6	D	D	D	D	D	D
421840	Industrial supplies whlsl .....	.9	.6	D	D	D	D	D	D
4218402	Mechanical power transmission supplies whlsl .....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whlsl .....	1.2	—	D	D	—	—	—	—
4218406	Other industrial supplies whlsl .....	1.1	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whlsl .....	9.0	23.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whlsl .....	9.0	23.3	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whlsl .....	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	—	—	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whlsl .....	—	—	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whlsl .....	D	D	—	—	—	—	—	—
42189	Miscellaneous durable goods whlsl .....	7.8	1.0	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whlsl .....	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whlsl .....	D	D	—	—	—	—	—	—
42192	Toy & hobby goods & supplies whlsl .....	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whlsl .....	D	D	—	—	—	—	—	—
42193	Recyclable material whlsl .....	1.5	1.7	1.5	1.7	—	—	—	—
421930	Recyclable material whlsl .....	1.5	1.7	1.5	1.7	—	—	—	—
4219303	Other recyclable material whlsl .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whlsl .....	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whlsl .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlsl .....	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.8	.9	1.2	1.1	—	.5	.1	—
4221	Paper & paper product whlsl .....	1.2	1.8	D	D	D	D	—	—
42211	Printing & writing paper whlsl .....	D	D	—	—	—	—	—	—
422110	Printing & writing paper whlsl .....	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whlsl .....	—	—	D	D	—	—	—	—
422120	Stationery & office supplies whlsl .....	—	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whlsl .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whlsl .....	3.0	3.7	5.2	6.5	—	—	—	—
42232	Men's & boys' clothing & furnishings whlsl .....	4.4	—	—	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whlsl .....	4.4	—	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>DAKOTA COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods—Con.									
4224	Grocery & related products whsle .....	.4	.3	.7	.6	D	D	D	D	
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—	
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—	
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—	
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—	
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	—	—	—	—	
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	—	—	—	—	
42247	Meat & meat product whsle .....	D	D	D	D	—	—	—	—	
422470	Meat & meat product whsle .....	D	D	D	D	—	—	—	—	
42249	Other grocery & related products whsle .....	.5	.5	D	D	D	D	D	D	
422490	Other grocery & related products whsle .....	.5	.5	D	D	D	D	D	D	
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—	
4224903	Soft drinks whsle .....	D	D	—	—	D	D	—	—	
4224906	Other grocery specialties whsle .....	D	D	—	—	—	—	—	—	
4225	Farm-product raw material whsle .....	.2	2.1	.2	2.6	—	—	—	—	
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—	
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—	
42252	Livestock whsle .....	D	D	D	D	—	—	—	—	
422520	Livestock whsle .....	D	D	D	D	—	—	—	—	
4226	Chemical & allied products whsle .....	.1	1.3	D	D	D	D	—	—	
42261	Plastics materials & basic forms & shapes whsle .....	—	—	—	—	—	—	—	—	
422610	Plastics materials & basic forms & shapes whsle .....	—	—	—	—	—	—	—	—	
42269	Other chemical & allied products whsle .....	.2	2.9	D	D	D	D	—	—	
422690	Other chemical & allied products whsle .....	.2	2.9	D	D	D	D	—	—	
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—	
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—	
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—	
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—	
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	—	—	—	—	—	—	
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—	
422810	Beer & ale whsle .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D	
42291	Farm supplies whsle .....	.1	1.5	D	D	D	D	—	—	
422910	Farm supplies whsle .....	.1	1.5	D	D	D	D	—	—	
4229101	Farm supplies—farm dealers .....	D	D	D	D	D	D	—	—	
4229102	Farm supplies—whsle distributors .....	D	D	D	D	D	D	—	—	
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—	
422950	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—	
4229501	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—	
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—	
<b>DODGE COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	1.7	—	D	D	D	D	—	—	
421	Wholesale trade, durable goods .....	1.2	—	D	D	D	D	—	—	
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—	
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—	
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—	
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—	
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—	
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	—	—	D	D	D	D	—	—	
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—	
421810	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	—	—	—	—	—	—	
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	8.5	—	D	D	—	—	—	—	

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DOUGLAS COUNTY, MN</b>									
42	Wholesale trade .....	7.3	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	47.4	—	47.4	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whlsl .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whlsl .....	D	D	—	—	—	—	—	—
<b>FARIBAULT COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
42252	Livestock whlsl .....	D	D	D	D	—	—	—	—
422520	Livestock whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
422910	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>FILLMORE COUNTY, MN</b>									
42	Wholesale trade .....	3.8	2.8	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	3.6	—	3.6	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	3.9	—	3.9	—	—	—	—	—
421820	Farm & garden machinery & equipment whlsl .....	3.9	—	3.9	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	3.9	—	3.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.9	3.5	D	D	D	D	D	D
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	D	D
42252	Livestock whlsl .....	D	D	D	D	—	—	D	D
422520	Livestock whlsl .....	D	D	D	D	—	—	D	D
4227	Petroleum & petroleum products whlsl .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FREEBORN COUNTY, MN</b>									
42	Wholesale trade .....	2.6	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	3.0	1.1	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	—	—	—	—	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	5.6	.2	5.6	.2	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	—	.4	—	.4	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	—	.4	—	.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	.4	—	.4	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.4	1.6	2.4	1.6	—	—	—	—
4224	Grocery & related products whsle .....	2.8	—	2.8	—	—	—	—	—
42247	Meat & meat product whsle.....	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle.....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	2.5	—	2.5	—	—	—	—
42251	Grain & field bean whsle .....	—	2.5	—	2.5	—	—	—	—
422510	Grain & field bean whsle .....	—	2.5	—	2.5	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP).....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) ...	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	26.1	—	26.1	—	—	—	—	—
42291	Farm supplies whsle .....	26.1	—	26.1	—	—	—	—	—
422910	Farm supplies whsle .....	26.1	—	26.1	—	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
<b>GOODHUE COUNTY, MN</b>									
42	Wholesale trade .....	.5	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	3.2	3.6	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	—	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	—	—	—	—	D	D
422520	Livestock whsle .....	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle .....	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP).....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GRANT COUNTY, MN</b>									
42	Wholesale trade .....	.5	.1	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whlse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whlse .....	D	D	D	D	—	—	—	—
<b>HENNEPIN COUNTY, MN</b>									
42	Wholesale trade .....	1.2	1.1	2.4	1.8	—	.5	.2	.4
421	Wholesale trade, durable goods.....	1.3	1.2	3.5	2.5	—	.4	.1	.5
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	.2	.4	D	D	—	—	D	D
42111	Automobile & other motor vehicle whlse .....	.1	.2	D	D	D	D	D	D
421110	Automobile & other motor vehicle whlse .....	.1	.2	D	D	D	D	D	D
4211101	Automobile & motorcycle whlse .....	D	D	6.5	28.8	—	D	D	D
4211103	Light truck & van (14,000 lb or less) whlse .....	D	D	—	—	D	D	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whlse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whlse .....	.7	1.5	1.8	3.9	D	D	D	D
421120	Motor vehicle supplies & new parts whlse .....	.7	1.5	1.8	3.9	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	.4	1.6	1.4	5.1	D	D	D	D
42113	Tire & tube whlse .....	D	D	D	D	—	—	—	—
421130	Tire & tube whlse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whlse .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whlse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whlse .....	6.2	1.8	D	D	D	D	.1	.7
42121	Furniture whlse .....	11.4	.4	D	D	D	D	.1	—
421210	Furniture whlse .....	11.4	.4	D	D	D	D	.1	—
4212101	Household & lawn furniture whlse .....	.9	.7	D	D	—	D	D	D
4212102	Office & business furniture whlse .....	13.7	.4	26.8	.7	D	D	D	D
42122	Home furnishings whlse .....	.5	3.3	D	D	D	D	—	1.0
421220	Home furnishings whlse .....	.5	3.3	D	D	D	D	—	1.0
4212201	Household china, glassware, & crockery whlse .....	1.0	6.6	4.2	28.6	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whlse .....	.1	2.1	D	D	D	D	D	D
4212203	Floor coverings whlse .....	.6	3.7	D	D	—	—	D	D
4212204	Other home furnishings whlse .....	.6	.2	D	D	—	—	D	D
4213	Lumber & other construction materials whlse .....	1.5	1.9	2.3	1.5	—	—	.1	5.7
42131	Lumber, plywood, millwork, & wood panel whlse .....	2.1	2.3	2.8	1.4	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whlse .....	2.1	2.3	2.8	1.4	—	—	D	D
4213101	Lumber without yard whlse .....	3.7	—	D	D	—	—	D	D
4213102	Lumber with yard whlse .....	.1	—	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whlse .....	1.2	8.6	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whlse .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whlse .....	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whlse .....	D	D	—	6.9	D	D	—	—
4213203	Cement, lime, & related products whlse .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whlse .....	—	.9	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whlse .....	—	.9	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whlse .....	—	.9	D	D	—	—	D	D
42139	Other construction materials whlse .....	D	D	D	D	—	—	—	—
421390	Other construction materials whlse .....	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whlse .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whlse .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>42</b>	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>421</b>	<b>Wholesale trade—Con.</b>								
4211	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse .....	1.7	1.9	3.2	2.6	—	1.6	—	.5
42141	Photographic equipment & supplies whlse .....	8.4	—	D	D	—	—	—	—
421410	Photographic equipment & supplies whlse .....	8.4	—	D	D	—	—	—	—
42142	Office equipment whlse .....	1.9	.9	D	D	D	D	—	—
421420	Office equipment whlse .....	1.9	.9	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whlse .....	.9	1.4	1.6	1.4	D	D	D	D
421430	Computer & computer peripheral equipment & software whlse .....	.9	1.4	1.6	1.4	D	D	D	D
4214301	Computer & peripheral equipment whlse .....	1.0	1.4	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale .....	.6	1.5	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use .....	1.2	1.3	1.7	1.0	D	D	D	D
4214302	Computer software (packaged) whlse .....	.3	1.6	D	D	—	—	—	—
42144	Other commercial equipment whlse .....	D	D	D	D	—	—	D	D
421440	Other commercial equipment whlse .....	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whlse .....	2.2	1.7	D	D	—	—	D	D
4214402	Store machines & equipment whlse .....	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whlse .....	2.8	2.0	7.0	3.9	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whlse .....	2.8	2.0	7.0	3.9	D	D	D	D
4214501	Surgical, medical, & hospital supplies whlse .....	2.2	1.6	5.8	2.9	D	D	D	D
4214502	Dental equipment & supplies whlse .....	22.5	16.6	22.5	16.6	—	—	—	—
42146	Ophthalmic goods whlse .....	.9	1.9	D	D	D	D	D	D
421460	Ophthalmic goods whlse .....	.9	1.9	D	D	D	D	D	D
42149	Other professional equipment & supplies whlse .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlse .....	1.3	.5	D	D	D	D	D	D
42151	Metal service centers & offices .....	D	D	1.7	.7	D	D	D	D
421510	Metal service centers & offices .....	D	D	1.7	.7	D	D	D	D
4215101	Ferrous metal service centers & sales offices .....	1.2	.6	D	D	D	D	.1	—
42151011	Ferrous metal service centers .....	1.3	.7	D	D	D	D	—	—
42151012	Ferrous metal sales offices .....	.8	—	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers .....	D	D	—	—	—	—	—	—
42151022	Nonferrous metal sales offices .....	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whlse .....	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whlse .....	D	D	D	D	—	—	—	—
4215201	Coal whlse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whlse .....	.9	1.2	2.8	2.7	—	1.3	—	.1
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	.6	1.0	2.6	2.4	—	1.1	—	.1
421610	Electrical apparatus & equip, wiring supp, & const material whlse .....	.6	1.0	2.6	2.4	—	1.1	—	.1
42162	Electrical appliance, television & radio set whlse .....	.8	.6	2.6	1.9	—	—	D	D
421620	Electrical appliance, television & radio set whlse .....	.8	.6	2.6	1.9	—	—	D	D
42169	Other electronic parts & equipment whlse .....	1.1	1.6	2.9	2.9	D	D	D	D
421690	Other electronic parts & equipment whlse .....	1.1	1.6	2.9	2.9	D	D	D	D
4216901	Communications equipment & supplies whlse .....	1.6	2.4	2.5	2.1	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whlse .....	1.0	1.4	3.2	3.5	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	1.9	1.2	3.9	2.3	D	D	D	D
42171	Hardware whlse .....	2.2	.6	3.8	1.0	—	—	D	D
421710	Hardware whlse .....	2.2	.6	3.8	1.0	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	1.7	3.4	13.9	26.1	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlse .....	1.7	3.4	13.9	26.1	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	1.3	—	1.7	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whlse .....	1.3	—	1.7	—	—	—	—	—
42174	Refrigeration equipment & supplies whlse .....	3.1	—	12.1	—	—	—	D	D
421740	Refrigeration equipment & supplies whlse .....	3.1	—	12.1	—	—	—	D	D

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	.7	1.0	2.2	2.3	—	.4	.1	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	.2	.3	7.4	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	—	.2	.3	7.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	1.0	27.7	1.0	27.7	—	—	—	—
4218202	Farm machinery & equipment—whse distributors .....	—	—	—	—	D	D	D	D
4218203	Lawn & garden machinery & equipment whse .....	—	—	D	D	—	—	D	D
42183	Industrial machinery & equipment whse .....	.9	1.2	2.6	2.1	D	D	D	D
421830	Industrial machinery & equipment whse .....	.9	1.2	2.6	2.1	D	D	D	D
4218301	Food-processing machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse .....	.2	3.0	.3	—	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whse .....	.1	9.0	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse .....	.3	—	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whse .....	.3	.6	2.8	5.5	D	D	D	D
4218304	Metalworking machinery & equipment whse .....	.6	1.2	D	D	—	—	D	D
4218305	Materials handling equipment whse .....	2.1	.4	2.4	.5	—	—	—	—
4218307	Other industrial machinery & equipment whse .....	4.1	2.6	D	D	D	D	D	D
42184	Industrial supplies whse .....	1.5	1.9	2.3	2.3	D	D	D	D
421840	Industrial supplies whse .....	1.5	1.9	2.3	2.3	D	D	D	D
4218401	General-line industrial supplies whse .....	3.5	1.5	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse .....	—	4.2	.1	11.1	D	D	D	D
4218403	Welding supplies whse .....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whse .....	.3	—	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whse .....	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whse .....	D	D	3.9	—	—	—	—	—
42185	Service establishment equipment & supplies whse .....	.9	.6	D	D	D	D	D	D
421850	Service establishment equipment & supplies whse .....	.9	.6	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whse .....	—	—	D	D	—	—	D	D
4218502	Custodial, janitors' equipment & supplies whse .....	3.6	.8	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whse .....	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whse .....	D	D	—	—	—	—	—	—
4218603	Other transportation equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	2.1	1.6	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whse .....	1.2	2.4	2.4	1.3	—	—	—	3.6
421910	Sporting & recreational goods & supplies whse .....	1.2	2.4	2.4	1.3	—	—	—	3.6
42192	Toy & hobby goods & supplies whse .....	3.8	.6	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whse .....	3.8	.6	D	D	—	—	D	D
42193	Recyclable material whse .....	1.8	3.2	D	D	—	—	—	—
421930	Recyclable material whse .....	1.8	3.2	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	2.9	—	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	2.4	—	2.4	—	—	—	—	—
4219302	Recyclable paper & paperboard whse .....	2.0	—	2.0	—	—	—	—	—
4219303	Other recyclable material whse .....	.8	7.7	.8	7.7	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whse .....	2.0	4.0	1.0	4.6	—	—	9.2	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whse .....	2.0	4.0	1.0	4.6	—	—	9.2	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse .....	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>42</b>	<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>421</b>	<b>Wholesale trade—Con.</b>								
4219	Wholesale trade, durable goods—Con.								
42199	Miscellaneous durable goods whse—Con.	2.4	.6	D	D	D	D	D	D
421990	Other miscellaneous durable goods whse.....	2.4	.6	D	D	D	D	D	D
4219903	General merchandise (durable goods) whse.....	1.5	1.7	11.6	29.5	—	—	.9	.2
4219904	Prerecorded media whse .....	2.4	.1	D	D	D	D	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse .....	2.8	.1	D	D	D	D	—	—
42199042	Prerecorded video tapes whse .....	—	—	—	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whse .....	D	D	D	D	—	—	—	—
4219906	Other durable goods whse .....	4.5	1.9	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	1.0	1.0	1.5	1.2	—	.8	.4	.3
4221	Paper & paper product whse .....	.5	1.5	1.0	2.1	—	.9	—	—
42211	Printing & writing paper whse.....	.1	.6	.4	1.2	—	.3	—	—
422110	Printing & writing paper whse.....	.1	.6	.4	1.2	—	.3	—	—
42212	Stationery & office supplies whse .....	1.2	4.1	2.3	4.6	—	8.1	—	—
422120	Stationery & office supplies whse .....	1.2	4.1	2.3	4.6	—	8.1	—	—
42213	Industrial & personal service paper whse .....	.6	1.3	.8	1.8	—	—	—	—
422130	Industrial & personal service paper whse .....	.6	1.3	.8	1.8	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	.4	.7	.7	1.4	D	D	D	D
42221	Drugs, & druggists' sundries whse .....	.4	.7	.7	1.4	D	D	D	D
422210	Drugs, & druggists' sundries whse .....	.4	.7	.7	1.4	D	D	D	D
4222101	General-line drugs whse .....	.2	.1	.2	.1	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse .....	.5	1.2	1.9	4.9	D	D	D	D
4223	Apparel, piece goods, & notions whse .....	1.4	2.1	2.4	2.1	D	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whse .....	D	D	D	D	—	—	D	D
4223101	Piece goods—jobbers .....	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whse .....	3.5	—	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whse .....	1.7	2.7	3.7	2.0	—	—	D	D
422320	Men's & boys' clothing & furnishings whse .....	1.7	2.7	3.7	2.0	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whse .....	D	D	D	D	—	—	—	1.3
422330	Women's, children's, & infants' clothing & accessories whse .....	D	D	D	D	—	—	—	1.3
42234	Footwear whse .....	D	D	D	D	—	—	D	D
422340	Footwear whse .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whse .....	1.9	.6	4.0	.7	—	.6	.4	.4
42241	General-line grocery whse .....	D	D	D	D	—	—	D	D
422410	General-line grocery whse .....	D	D	D	D	—	—	D	D
4224103	General-line grocery whse, voluntary group .....	D	D	D	D	—	—	—	—
42242	Other general-line grocery whse .....	D	D	D	D	—	—	D	D
422420	Packaged frozen food whse .....	—	—	.1	—	D	D	D	D
42243	Packaged frozen food whse .....	—	—	.1	—	D	D	D	D
422430	Dairy products, (except dried or canned) whse .....	2.7	.6	D	D	D	D	—	—
4224301	Dairy products, (except dried or canned) whse .....	2.7	.6	D	D	D	D	—	—
4224302	Dairy product (except raw milk) whse .....	2.7	.6	D	D	D	D	—	—
42244	Poultry & poultry product whse .....	52.8	—	D	D	—	—	—	—
422440	Poultry & poultry product whse .....	52.8	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whse .....	52.8	—	D	D	—	—	—	—
42245	Confectionery whse .....	3.1	.1	14.8	.2	D	D	D	D
422450	Confectionery whse .....	3.1	.1	14.8	.2	D	D	D	D
42246	Fish & seafood whse .....	D	D	—	—	—	—	—	—
422460	Fish & seafood whse .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whse .....	2.2	—	10.2	—	—	—	D	D
422470	Meat & meat product whse .....	2.2	—	10.2	—	—	—	D	D
42248	Fresh fruit & vegetable whse .....	5.0	1.1	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse .....	5.0	1.1	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	D	D	.1	—
4224901	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224902	Coffee, tea, & spice whse .....	D	D	D	D	—	—	—	—
4224903	Bread & baked goods whse .....	D	D	D	D	—	—	D	D
4224904	Soft drinks whse .....	D	D	D	D	—	—	—	—
4224905	Canned goods whse .....	D	D	—	—	—	—	.2	—
4224906	Food & beverage basic materials whse .....	—	2.3	—	—	—	—	—	—
4224906	Other grocery specialties whse .....	D	D	1.0	1.3	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whse .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whse .....	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>HENNEPIN COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods—Con.									
4226	Chemical & allied products whsle .....	2.4	3.7	5.1	6.4	—	2.6	1.6	—	
42261	Plastics materials & basic forms & shapes whsle .....	6.8	2.6	8.8	3.9	—	—	5.3	—	
422610	Plastics materials & basic forms & shapes whsle .....	6.8	2.6	8.8	3.9	—	—	5.3	—	
42269	Other chemical & allied products whsle .....	.3	4.2	1.0	9.2	—	3.0	.2	—	
422690	Other chemical & allied products whsle .....	.3	4.2	1.0	9.2	—	3.0	.2	—	
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	3.0	.2	—	
4227	Petroleum & petroleum products whsle .....	—	.3	D	D	D	D	—	—	
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—	
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—	
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—	
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—	
42271012	Petroleum bulk terminals (except LP) .....	D	D	D	D	—	—	—	—	
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—	
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	.5	D	D	—	—	—	—	
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	—	.5	D	D	—	—	—	—	
4228	Beer, wine, & distilled alcoholic beverage whsle .....	—	14.0	D	D	—	—	D	D	
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—	
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—	
42282	Wine & distilled alcoholic beverage whsle .....	D	D	—	28.1	—	—	—	—	
422820	Wine & distilled alcoholic beverage whsle .....	D	D	—	28.1	—	—	—	—	
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	—	28.1	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D	
42291	Farm supplies whsle .....	.6	3.0	D	D	D	D	—	—	
422910	Farm supplies whsle .....	.6	3.0	D	D	D	D	—	—	
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—	
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—	
42292	Book, periodical, & newspaper whsle .....	.5	5.2	D	D	D	D	—	—	
422920	Book, periodical, & newspaper whsle .....	.5	5.2	D	D	D	D	—	—	
42293	Flower, nursery stock, & florists' supplies whsle .....	2.0	—	D	D	—	—	—	—	
422930	Flower, nursery stock, & florists' supplies whsle .....	2.0	—	D	D	—	—	—	—	
42294	Tobacco & tobacco product whsle .....	1.6	—	D	D	—	—	—	—	
422940	Tobacco & tobacco product whsle .....	1.6	—	D	D	—	—	—	—	
42295	Paint, varnish, & supplies whsle .....	2.4	.3	D	D	D	D	—	—	
422950	Paint, varnish, & supplies whsle .....	2.4	.3	D	D	D	D	—	—	
4229501	Paint, varnish, & supplies whsle .....	2.4	.3	D	D	D	D	—	—	
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D	
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D	
4229901	Art goods whsle .....	2.1	2.0	D	D	—	—	D	D	
4229902	General merchandise (nondurable goods) whsle .....	D	D	D	D	—	—	D	D	
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	D	D	
<b>HOUSTON COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	9.2	6.0	D	D	D	D	D	D	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—	
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—	
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—	
4214302	Computer software (packaged) whsle .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—	

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HUBBARD COUNTY, MN</b>								
42	Wholesale trade .....	11.3	8.9	12.9	10.2	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsl .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsl .....	D	D	D	D	—	—	—	—
	<b>ISANTI COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	—	—
	<b>ITASCA COUNTY, MN</b>								
42	Wholesale trade .....	1.0	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	7.9	6.8	D	D	—	—	—	—
4213	Lumber & other construction materials whsl ....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	.3	—	.3	—	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsl .....	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsl .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.1	D	D	D	D	—	—
4221	Paper & paper product whsl .....	D	D	—	—	D	D	—	—
42211	Printing & writing paper whsl .....	D	D	—	—	D	D	—	—
422110	Printing & writing paper whsl .....	D	D	—	—	D	D	—	—
4224	Grocery & related products whsl .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsl .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsl .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsl .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsl .....	D	D	—	—	—	—	—	—
	<b>JACKSON COUNTY, MN</b>								
42	Wholesale trade .....	2.4	.2	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	4.4	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsl .....	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.0	.3	2.0	.3	—	—	—	—
4225	Farm-product raw material whsl .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsl .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsl .....	—	—	—	—	—	—	—	—
	<b>KANABEC COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KANDIYOHU COUNTY, MN</b>									
42	Wholesale trade .....	1.8	1.2	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	1.7	.8	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlse .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whlse .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whlse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlse .....	—	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whlse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	.1	1.9	.1	1.9	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	—	2.5	—	2.5	—	—	—	—
421820	Farm & garden machinery & equipment whlse .....	—	2.5	—	2.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.9	1.4	1.9	1.4	—	—	—	—
4222	Drugs, & druggists' sundries whlse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlse .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whlse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	6.6	—	6.6	—	—	—	—	—
4227	Petroleum & petroleum products whlse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	.1	2.1	.1	2.1	—	—	—	—
42291	Farm supplies whlse .....	.1	2.1	.1	2.1	—	—	—	—
422910	Farm supplies whlse .....	.1	2.1	.1	2.1	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whlse distributors .....	D	D	D	D	—	—	—	—
<b>KITTSON COUNTY, MN</b>									
42	Wholesale trade .....	25.2	—	25.2	—	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whlse .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	29.8	—	29.8	—	—	—	—	—
4225	Farm-product raw material whlse .....	4.3	—	4.3	—	—	—	—	—
4227	Petroleum & petroleum products whlse .....	D	D	D	D	—	—	—	—
<b>KOOCHICHING COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>LAC QUI PARLE COUNTY, MN</b>									
42	Wholesale trade .....	3.1	8.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whlse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.9	10.4	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlse .....	—	12.9	—	12.9	—	—	—	—
422510	Grain & field bean whlse .....	—	12.9	—	12.9	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>LAKE COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>LAKE OF THE WOODS COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
	<b>LE SUEUR COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.3</b>	<b>.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	1.6	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	4.0	—	4.0	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
421930	Recyclable material whse .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers ...	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.2	.1	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—
	<b>LINCOLN COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>11.2</b>	<b>3.7</b>	<b>11.2</b>	<b>3.7</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods.....	30.8	2.7	30.8	2.7	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.1	4.0	5.1	4.0	—	—	—	—
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—
	<b>LYON COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>.4</b>	<b>.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whse .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>LYON COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—	
4224	Grocery & related products whsle .....	D	D	—	1.3	D	D	—	—	
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	—	—	
422420	Packaged frozen food whsle .....	D	D	—	—	D	D	—	—	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—	
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—	
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—	
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—	
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
4229101	Farm supplies—farm dealers .....	D	D	—	—	—	—	—	—	
<b>MCLEOD COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	18.5	2.6	D	D	D	D	D	D	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	72.6	.2	72.6	.2	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—	
4225	Farm-product raw material whsle .....	4.9	—	4.9	—	—	—	—	—	
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—	
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—	
4225905	Other farm product raw material whsle .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—	
42291	Farm supplies whsle .....	D	D	D	D	D	D	—	—	
422910	Farm supplies whsle .....	D	D	D	D	D	D	—	—	
4229102	Farm supplies—whsle distributors .....	D	D	—	—	—	—	—	—	
<b>MAHNOMEN COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	.5	5.4	.5	5.4	—	—	—	—	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—	
<b>MARSHALL COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	D	D	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	35.7	2.4	35.7	2.4	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	35.7	2.4	35.7	2.4	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsle .....	11.7	.7	11.7	.7	—	—	—	—	
42251	Grain & field bean whsle .....	11.7	.7	11.7	.7	—	—	—	—	
422510	Grain & field bean whsle .....	11.7	.7	11.7	.7	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—	

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<b>MARTIN COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.1</b>	<b>2.2</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12.3	26.0	12.3	26.0	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	10.5	—	10.5	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.2	D	D	—	—	D	D
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	.5	.2	D	D	—	—	D	D
42252	Livestock whse .....	D	D	D	D	—	—	—	—
422520	Livestock whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—
<b>MEEKER COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>17.7</b>	<b>5.1</b>	<b>17.7</b>	<b>5.1</b>	—	—	—	—
421	Wholesale trade, durable goods .....	27.2	9.2	27.2	9.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4.2	2.2	4.2	2.2	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	29.1	9.8	29.1	9.8	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whse distributors .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.8	—	5.8	—	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>MILLE LACS COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.1</b>	<b>.3</b>	<b>3.1</b>	<b>.3</b>	—	—	—	—
421	Wholesale trade, durable goods .....	6.6	1.1	6.6	1.1	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	2.1	—	2.1	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.8	—	1.8	—	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whse .....	—	—	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whse .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
<b>MORRISON COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>19.3</b>	<b>.2</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.9	.7	1.9	.7	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	22.8	.1	D	D	—	—	D	D
4225	Farm-product raw material whse .....	D	D	—	—	—	—	D	D
42252	Livestock whse .....	D	D	—	—	—	—	—	—
422520	Livestock whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MOWER COUNTY, MN</b>									
42	Wholesale trade .....	4.1	1.1	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	D	D	—	—
42247	Meat & meat product whse .....	D	D	—	—	—	—	—	—
422470	Meat & meat product whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
422490	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	3.4	—	3.4	—	—	—	—	—
422910	Farm supplies whse .....	3.4	—	3.4	—	—	—	—	—
<b>MURRAY COUNTY, MN</b>									
42	Wholesale trade .....	37.1	—	37.1	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>NICOLLET COUNTY, MN</b>									
42	Wholesale trade .....	1.6	3.6	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	.6	8.1	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	—	—	—	—	D	D
421820	Farm & garden machinery & equipment whse .....	D	D	—	—	—	—	D	D
4218203	Lawn & garden machinery & equipment whse .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NOBLES COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
<b>NORMAN COUNTY, MN</b>									
42	Wholesale trade .....	1.2	—	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>OLMSTED COUNTY, MN</b>									
42	Wholesale trade .....	9.5	1.0	9.9	1.0	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.7	.1	.7	.1	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
421420	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	42.5	13.7	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	42.5	13.7	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	—	2.7	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	27.1	—	27.1	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	61.4	—	61.4	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	61.4	—	61.4	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OLMSTED COUNTY, MN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422 Wholesale trade, nondurable goods .....		D	D	D	D	—	—	—	—
4224 Grocery & related products whse .....		—	.5	—	.5	—	—	—	—
42243 Dairy products, (except dried or canned) whse .....		D	D	D	D	—	—	—	—
422430 Dairy products, (except dried or canned) whse .....		D	D	D	D	—	—	—	—
4224302 Dairy product (except raw milk) whse .....		D	D	D	D	—	—	—	—
42249 Other grocery & related products whse .....		D	D	D	D	—	—	—	—
422490 Other grocery & related products whse .....		D	D	D	D	—	—	—	—
4224903 Soft drinks whse .....		D	D	D	D	—	—	—	—
4225 Farm-product raw material whse .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whse .....		D	D	D	D	—	—	—	—
42271 Petroleum bulk stations & terminals .....		D	D	D	D	—	—	—	—
422710 Petroleum bulk stations & terminals .....		D	D	D	D	—	—	—	—
4227101 Petroleum bulk stations & terminals (except LP) .....		D	D	D	D	—	—	—	—
42271011 Petroleum bulk stations (except LP) .....		D	D	D	D	—	—	—	—
4228 Beer, wine, & distilled alcoholic beverage whse .....		—	—	—	—	—	—	—	—
42281 Beer & ale whse .....		—	—	—	—	—	—	—	—
422810 Beer & ale whse .....		—	—	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whse .....		D	D	D	D	—	—	—	—
42291 Farm supplies whse .....		D	D	D	D	—	—	—	—
422910 Farm supplies whse .....		D	D	D	D	—	—	—	—
<b>OTTER TAIL COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>8.4</b>	<b>4.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		D	D	D	D	—	—	D	D
4211 Motor vehicle & motor vehicle parts & supplies whse .....		D	D	—	—	—	—	D	D
42111 Automobile & other motor vehicle whse .....		D	D	—	—	—	—	D	D
421110 Automobile & other motor vehicle whse .....		D	D	—	—	—	—	D	D
4218 Machinery, equipment, & supplies whse .....		D	D	D	D	—	—	—	—
42181 Construction & mining (except petroleum) machinery & equip whse .....		D	D	—	—	—	—	—	—
421810 Construction & mining (except petroleum) machinery & equip whse .....		D	D	—	—	—	—	—	—
42182 Farm & garden machinery & equipment whse .....		D	D	.6	3.9	—	—	—	—
421820 Farm & garden machinery & equipment whse .....		D	D	.6	3.9	—	—	—	—
4218201 Farm machinery & equipment—farm dealers .....		D	D	D	D	—	—	—	—
4219 Miscellaneous durable goods whse .....		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		D	D	D	D	—	—	—	—
4224 Grocery & related products whse .....		D	D	D	D	—	—	—	—
4225 Farm-product raw material whse .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whse .....		44.6	—	44.6	—	—	—	—	—
42271 Petroleum bulk stations & terminals .....		44.6	—	44.6	—	—	—	—	—
422710 Petroleum bulk stations & terminals .....		44.6	—	44.6	—	—	—	—	—
4227101 Petroleum bulk stations & terminals (except LP) .....		44.6	—	—	—	—	—	—	—
42271011 Petroleum bulk stations (except LP) .....		44.6	—	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whse .....		D	D	D	D	—	—	—	—
<b>PENNINGTON COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>.7</b>	<b>.4</b>	<b>.7</b>	<b>.4</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421 Wholesale trade, durable goods .....		D	D	D	D	—	—	—	—
4216 Electrical goods whse .....		D	D	D	D	—	—	—	—
42169 Other electronic parts & equipment whse .....		D	D	D	D	—	—	—	—
421690 Other electronic parts & equipment whse .....		D	D	D	D	—	—	—	—
4216902 Electronic parts (excluding communications equipment) whse .....		D	D	D	D	—	—	—	—
4218 Machinery, equipment, & supplies whse .....		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		D	D	D	D	—	—	—	—
4224 Grocery & related products whse .....		D	D	D	D	—	—	—	—
4225 Farm-product raw material whse .....		D	D	D	D	—	—	—	—
<b>PINE COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>1.7</b>	<b>35.2</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		—	1.7	—	1.7	—	—	—	—
422 Wholesale trade, nondurable goods .....		2.1	42.9	D	D	—	—	—	—
4224 Grocery & related products whse .....		D	D	—	—	—	—	—	—

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<b>PIPESTONE COUNTY, MN</b>									
42	Wholesale trade .....	1.7	3.6	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	.3	4.5	D	D	—	—	D	D
42251	Grain & field bean whsle .....	.4	5.9	.4	5.9	—	—	—	—
422510	Grain & field bean whsle .....	.4	5.9	.4	5.9	—	—	—	—
42252	Livestock whsle .....	D	D	—	—	—	—	—	—
42250	Livestock whsle .....	D	D	—	—	—	—	—	—
<b>POLK COUNTY, MN</b>									
42	Wholesale trade .....	2.0	.8	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>POPE COUNTY, MN</b>									
42	Wholesale trade .....	.5	—	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	2.7	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	—	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RAMSEY COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.5</b>	<b>2.7</b>	<b>5.2</b>	<b>3.8</b>	—	.2	.2	1.1
421	Wholesale trade, durable goods .....	4.3	2.7	7.0	4.2	—	.3	.2	.8
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2.3	5.1	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	2.9	.4	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse .....	2.9	.4	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	.6	4.4	.6	4.4	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	7.2	—	D	D	—	—	D	D
42121	Furniture whse .....	12.9	—	D	D	—	—	—	—
421210	Furniture whse .....	12.9	—	D	D	—	—	—	—
4212101	Household & lawn furniture whse .....	2.1	—	D	D	—	—	—	—
4212102	Office & business furniture whse .....	24.8	—	D	D	—	—	—	—
42122	Home furnishings whse .....	3.7	—	D	D	—	—	D	D
421220	Home furnishings whse .....	3.7	—	D	D	—	—	D	D
4212201	Household china, glassware, & crockery whse .....	14.3	—	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whse .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	2.7	3.1	5.0	4.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1.1	3.6	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	D	D
4213102	Lumber with yard whse .....	1.1	3.6	D	D	—	—	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse .....	D	D	—	—	—	—	—	—
4213202	Sand, gravel, & stone whse .....	D	D	—	—	—	—	—	—
42139	Other construction materials whse .....	D	D	D	D	—	—	—	—
421390	Other construction materials whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	7.1	2.4	12.9	4.0	D	D	D	D
42142	Office equipment whse .....	—	27.7	—	27.7	—	—	—	—
421420	Office equipment whse .....	—	27.7	—	27.7	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	19.7	2.2	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whse .....	19.7	2.2	D	D	D	D	D	D
4214301	Computer & peripheral equipment whse .....	20.1	1.9	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale .....	73.2	—	73.2	—	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	9.5	2.3	D	D	—	—	—	—
4214302	Computer software (packaged) whse .....	16.9	4.7	D	D	—	—	D	D
42144	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whse .....	D	18.0	D	18.0	—	—	—	—
4214402	Store machines & equipment whse .....	D	18.0	D	18.0	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	.8	.5	D	D	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse .....	.8	.5	D	D	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse .....	D	D	D	D	D	D	D	D
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	2.3	.7	2.7	.8	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
421510	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	2.5	—	—	—	—	—
42151012	Ferrous metal sales offices .....	2.5	D	2.5	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>RAMSEY COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whlsl .....	2.3	.4	6.4	1.0	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	.1	.3	.2	.6	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whlsl .....	.1	.3	.2	.6	D	D	D	D
42162	Electrical appliance, television & radio set whlsl .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whlsl .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	1.0	2.7	1.8	4.0	—	—	D	D
42171	Hardware whlsl .....	1.2	5.6	1.8	7.9	—	—	—	1.2
421710	Hardware whlsl .....	1.2	5.6	1.8	7.9	—	—	—	1.2
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	1.8	1.0	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whlsl .....	1.8	1.0	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	1.4	4.4	1.6	6.1	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	.3	2.4	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whlsl .....	.3	2.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	—	—	—	—	D	D	—	—
421820	Farm & garden machinery & equipment whlsl .....	—	—	—	—	D	D	—	—
4218202	Farm machinery & equipment—whlsl distributors .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	2.6	1.7	D	D	—	—	D	D
421830	Industrial machinery & equipment whlsl .....	2.6	1.7	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whlsl .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whlsl .....	.4	3.0	D	D	—	—	—	—
4218305	Materials handling equipment whlsl .....	—	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whlsl .....	4.4	1.8	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	1.6	2.0	D	D	—	—	—	—
421840	Industrial supplies whlsl .....	1.6	2.0	D	D	—	—	—	—
4218401	General-line industrial supplies whlsl .....	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whlsl .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whlsl .....	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whlsl .....	.8	.8	D	D	—	—	—	—
42185	Service establishment equipment & supplies whlsl .....	D	D	1.2	33.2	D	D	—	—
421850	Service establishment equipment & supplies whlsl .....	D	D	1.2	33.2	D	D	—	—
4218501	Beauty & barber shop equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whlsl .....	D	D	—	—	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>RAMSEY COUNTY, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle .....	8.7	8.5	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	19.4	1.7	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	19.4	1.7	D	D	—	—	—	—
42193	Recyclable material whsle .....	3.7	17.3	D	D	—	—	—	—
421930	Récyclable material whsle .....	3.7	17.3	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment) .....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle .....	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.7	2.6	3.8	3.5	—	.1	.1	2.0
4221	Paper & paper product whsle .....	17.1	—	20.8	—	—	—	D	D
42211	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	27.2	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	27.2	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.8	.5	D	D	D	D	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
422410	General-line grocery whsle .....	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle .....	D	D	D	D	D	D	—	—
422430	Dairy products, (except dried or canned) whsle .....	D	D	D	D	D	D	—	—
4224302	Dairy product (except raw milk) whsle .....	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	D	D	—	—	—	—
422450	Confectionery whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	4.4	—	4.4	—	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	4.4	—	4.4	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.5	6.3	.9	11.5	—	.6	—	—
42261	Plastics materials & basic forms & shapes whsle .....	—	—	—	—	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle .....	—	—	—	—	—	—	D	D
42269	Other chemical & allied products whsle .....	.6	7.7	D	D	—	.6	D	D
422690	Other chemical & allied products whsle .....	.6	7.7	D	D	—	.6	D	D
4226901	Industrial gases (except LP) whsle .....	D	D	D	D	—	—	D	D
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	.1	.1	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	.1	.1	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	.1	.1	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>RAMSEY COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
422	Wholesale trade, nondurable goods—Con.									
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—	
42291	Farm supplies whsle .....	—	—	—	—	D	D	—	—	
422910	Farm supplies whsle .....	—	—	—	—	D	D	—	—	
4229102	Farm supplies—whsle distributors .....	D	D	—	—	—	—	—	—	
42292	Book, periodical, & newspaper whsle .....	6.6	2.4	D	D	—	—	—	—	
422920	Book, periodical, & newspaper whsle .....	6.6	2.4	D	D	—	—	—	—	
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—	
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—	
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—	
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
4229901	Art goods whsle .....	D	D	—	—	—	—	—	—	
<b>RED LAKE COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	—	.4	—	.4	—	—	—	—	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—	
<b>REDWOOD COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	6.3	.3	D	D	D	D	D	D	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—	
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—	
42251	Grain & field bean whsle .....	4.0	—	4.0	—	—	—	—	—	
422510	Grain & field bean whsle .....	4.0	—	4.0	—	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
4229102	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
<b>RENNVILLE COUNTY, MN</b>										
42	<b>Wholesale trade .....</b>	1.7	20.4	D	D	D	D	D	D	
421	Wholesale trade, durable goods .....	4.4	3.4	D	D	D	D	—	—	
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	D	D	—	—	
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	D	D	—	—	
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	D	D	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	D	D	—	—	
422	Wholesale trade, nondurable goods .....	1.3	23.4	D	D	—	—	D	D	
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D	
42251	Grain & field bean whsle .....	—	29.7	D	D	—	—	—	—	
422510	Grain & field bean whsle .....	—	29.7	D	D	—	—	—	—	
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
4229102	Farm supplies whsle .....	D	D	D	D	—	—	—	—	
See footnotes at end of table.										

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICE COUNTY, MN</b>									
42	Wholesale trade .....	1.0	.4	1.0	.4	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whlsl .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whlsl .....	15.1	—	15.1	—	—	—	—	—
421140	Motor vehicle parts, (used) whlsl .....	15.1	—	15.1	—	—	—	—	—
4216	Electrical goods whlsl .....	2.2	.4	2.2	.4	—	—	—	—
42169	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	1.6	—	1.6	—	—	—	—	—
421820	Farm & garden machinery & equipment whlsl .....	1.6	—	1.6	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whlsl .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlsl .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whlsl .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	D	D	—	—	—	—	—	—
42281	Beer & ale whlsl .....	D	D	—	—	—	—	—	—
422810	Beer & ale whlsl .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	9.9	—	9.9	—	—	—	—	—
422910	Farm supplies whlsl .....	9.9	—	9.9	—	—	—	—	—
<b>ROCK COUNTY, MN</b>									
42	Wholesale trade .....	11.6	.1	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	40.9	—	40.9	—	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	54.4	—	54.4	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.2	.1	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	4.1	—	—	—	—	—
42251	Grain & field bean whlsl .....	4.1	—	4.1	—	—	—	—	—
422510	Grain & field bean whlsl .....	4.1	—	4.1	—	—	—	—	—
<b>ROSEAU COUNTY, MN</b>									
42	Wholesale trade .....	—	.7	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	—	2.6	—	2.6	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. LOUIS COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
42110	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
42110	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
42113	Tire & tube whse .....	26.1	—	26.1	—	—	—	—	—
42110	Tire & tube whse .....	26.1	—	26.1	—	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
42130	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	—	—	—	—
42130	Brick, stone, & related construction materials whse .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse .....	D	D	—	—	—	—	—	—
4214901	Religious & school supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
421510	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse .....	1.2	1.0	—	—	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
421840	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whse .....	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse .....	—	—	—	—	—	—	—	—
4218403	Welding supplies whse .....	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
421930	Recyclable material whse .....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers .....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4221	Paper & paper product whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>42</b>	<b>ST. LOUIS COUNTY, MN—Con.</b>								
<b>422</b>	<b>Wholesale trade—Con.</b>								
4227	Wholesale trade, nondurable goods—Con.								
42271	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	28.2	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	28.2	—	—	—	—	—	—	—
<b>42</b>	<b>SCOTT COUNTY, MN</b>								
<b>421</b>	<b>Wholesale trade .....</b>	.5	.5	.8	.7	D	D	D	D
4211	Wholesale trade, durable goods .....	.6	.8	2.0	2.6	D	D	D	D
42111	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	D	D	D	D	—	—	DD	DD
4211101	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	D	D
42114	Automobile & motorcycle whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
42132	Lumber & other construction materials whsle .....	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4213202	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
42133	Sand, gravel, & stone whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	—	—	D	D	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
421510	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	—	—	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	3.2	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	—	—
421690	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	.1	—	.1	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	—	.3	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle .....	—	.3	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	D	D	—	—	—	—	D	D
4218305	Materials handling equipment whsle .....	—	—	—	—	—	—	D	D
42185	Service establishment equipment & supplies whsle .....	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.2	.4	.3	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
42251	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle .....	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	.8	.5	D	D	D	D	—	—
42269	Other chemical & allied products whsle .....	.8	.5	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	.8	.5	D	D	D	D	—	—
4226902	Other chemical & allied products whsle .....	.8	.5	D	D	D	D	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsle .....	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—

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<b>SHERBURNE COUNTY, MN</b>									
42	Wholesale trade .....	10.4	1.0	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	12.2	1.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.2	.7	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
<b>SIBLEY COUNTY, MN</b>									
42	Wholesale trade .....	.5	—	.5	—	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	D	D	—	—	—	—
<b>STEARNS COUNTY, MN</b>									
42	Wholesale trade .....	3.7	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	.1	—	.1	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	—	1.6	—	—	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STEARNS COUNTY, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse .....	D	D	5.6	—	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse.....	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse.....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whse distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse.....	D	D	4.7	—	—	—	—	—
421830	Industrial machinery & equipment whse.....	D	D	4.7	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse .....	D	D	2.4	—	—	—	—	—
42184	Industrial supplies whse .....	—	—	D	D	—	—	—	—
421840	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4218403	Welding supplies whse .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse.....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	D	D
4224	Grocery & related products whse .....	D	D	1.0	—	—	—	—	—
42249	Other grocery & related products whse .....	—	—	D	D	—	—	—	—
422490	Other grocery & related products whse .....	1.0	—	D	D	—	—	—	—
4224903	Soft drinks whse .....	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	.2	.3	—	—	—	—
422910	Farm supplies whse .....	D	D	.2	.3	—	—	—	—
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
<b>STEELE COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13.5</b>	<b>2.4</b>	<b>14.4</b>	<b>2.3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9.1	.9	10.2	.6	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	21.2	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	19.3	4.4	19.3	4.4	—	—	—	—
4225	Farm-product raw material whse .....	20.0	—	20.0	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	5.0	3.4	5.0	3.4	—	—	—	—
422910	Farm supplies whse .....	5.0	3.4	5.0	3.4	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STEVENS COUNTY, MN</b>									
42	Wholesale trade .....	1.5	.4	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—
<b>SWIFT COUNTY, MN</b>									
42	Wholesale trade .....	1.7	2.2	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>TODD COUNTY, MN</b>									
42	Wholesale trade .....	11.0	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	8.4	.7	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	5.4	—	5.4	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	5.4	—	5.4	—	—	—	—	—
421820	Farm & garden machinery & equipment .....	5.4	—	5.4	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	5.4	—	5.4	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	17.7	.1	D	D	—	—	—	—
<b>TRAVERSE COUNTY, MN</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WABASHA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.6</b>	<b>.9</b>	<b>4.6</b>	<b>.9</b>	—	—	—	—
421	Wholesale trade, durable goods .....	.3	2.3	.3	2.3	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	.4	—	.4	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	.4	—	.4	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	.4	—	.4	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	.4	—	.4	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	7.4	—	7.4	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
<b>WADENA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.7	4.0	1.7	4.0	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
<b>WASECA COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7.5</b>	<b>4.1</b>	<b>8.5</b>	<b>4.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13.9	15.9	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.5	.4	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>WASHINGTON COUNTY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.2</b>	<b>.7</b>	<b>7.2</b>	<b>4.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.0	.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	—	—	—	—	—	—	—	—
42121	Furniture whse .....	D	D	—	—	—	—	—	—
421210	Furniture whse .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	D	D	D	D
4213102	Lumber with yard whse .....	D	D	—	—	D	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse .....	D	D	—	—	D	D	D	D
4214	Professional & commercial equipment & supplies whse .....	6.4	1.9	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	D	D	—	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whse .....	D	D	—	—	—	—	—	—
42144	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	—	—	—	—	D	D
42151	Metal service centers & offices .....	D	D	—	—	—	—	D	D
421510	Metal service centers & offices .....	D	D	—	—	—	—	D	D
4215101	Ferrous metal service centers & sales offices .....	D	D	—	—	—	—	D	D
42151012	Ferrous metal sales offices .....	D	D	—	—	—	—	D	D
4216	Electrical goods whse .....	14.9	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	—	—	—	—	—	—
421690	Other electronic parts & equipment whse .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	12.2	7.2	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	4.4	.1	D	D	—	—	D	D
42183	Industrial machinery & equipment whse .....	1.5	.1	D	D	—	—	D	D
421830	Industrial machinery & equipment whse .....	1.5	.1	D	D	—	—	D	D
4218305	Materials handling equipment whse .....	.1	—	D	D	—	—	D	D
4218307	Other industrial machinery & equipment whse .....	D	—	—	—	—	—	—	—

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<b>WASHINGTON COUNTY, MN—Con.</b>										
<b>Wholesale trade—Con.</b>										
421	Wholesale trade, durable goods—Con.									
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D	
42191	Sporting & recreational goods & supplies whse .....	D	D	—	—	—	—	—	—	
421910	Sporting & recreational goods & supplies whse .....	D	D	—	—	—	—	—	—	
42199	Other miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—	
421990	Other miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—	
4219905	Fire extinguishers & fire safety equipment whse .....	D	D	—	—	—	—	—	—	
422	Wholesale trade, nondurable goods .....	1.6	.3	D	D	D	D	D	D	
4224	Grocery & related products whse .....	3.6	—	5.4	—	—	—	—	—	
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
422490	Other grocery & related products whse .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whse .....	D	D	—	—	—	—	—	—	
4226	Chemical & allied products whse .....	D	D	—	—	D	D	—	—	
42269	Other chemical & allied products whse .....	D	D	—	—	D	D	—	—	
422690	Other chemical & allied products whse .....	D	D	—	—	D	D	—	—	
4226902	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—	
4227	Petroleum & petroleum products whse .....	D	D	D	D	D	D	—	—	
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—	
422710	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—	
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	D	D	—	—	
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—	
42271012	Petroleum bulk terminals (except LP) .....	D	D	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—	
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—	
422940	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—	
<b>WATONWAN COUNTY, MN</b>										
42	Wholesale trade .....	11.8	1.6	11.8	1.6	—	—	—	—	
421	Wholesale trade, durable goods .....	77.5	.4	77.5	.4	—	—	—	—	
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	—	1.8	—	1.8	—	—	—	—	
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—	
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—	
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—	
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—	
422910	Farm supplies whse .....	D	D	D	D	—	—	—	—	
4229102	Farm supplies—whse distributors .....	D	D	D	D	—	—	—	—	
<b>WILKIN COUNTY, MN</b>										
42	Wholesale trade .....	1.5	—	D	D	D	D	—	—	
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—	
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—	
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—	
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—	
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—	
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—	
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—	
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—	
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—	
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—	
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—	
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—	
4229	Miscellaneous nondurable goods whse .....	19.9	—	19.9	—	—	—	—	—	
42291	Farm supplies whse .....	19.9	—	19.9	—	—	—	—	—	
422910	Farm supplies whse .....	19.9	—	19.9	—	—	—	—	—	
4229101	Farm supplies—farm dealers .....	19.9	—	19.9	—	—	—	—	—	

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINONA COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>1.1</b>	<b>4.0</b>	<b>1.0</b>	<b>4.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		2.6	9.6	D	D	—	—	—	—
4211 Motor vehicle & motor vehicle parts & supplies whse .....		5.2	.2	D	D	—	—	—	—
42111 Automobile & other motor vehicle whse .....		D	D	D	D	—	—	—	—
42110 Automobile & other motor vehicle whse .....		D	D	D	D	—	—	—	—
42114 Motor vehicle parts, (used) whse .....		24.5	—	24.5	—	—	—	—	—
421140 Motor vehicle parts, (used) whse .....		24.5	—	24.5	—	—	—	—	—
4217 Hardware, & plumbing & heating equipment & supplies whse .....		—	57.8	—	57.8	—	—	—	—
42171 Hardware whse .....		—	57.8	—	57.8	—	—	—	—
42170 Hardware whse .....		—	57.8	—	57.8	—	—	—	—
4218 Machinery, equipment, & supplies whse .....		D	D	D	D	—	—	—	—
42182 Farm & garden machinery & equipment whse .....		.8	—	.8	—	—	—	—	—
421820 Farm & garden machinery & equipment whse .....		D	D	D	D	—	—	—	—
4218201 Farm machinery & equipment—farm dealers .....		.8	—	.8	—	—	—	—	—
4219 Miscellaneous durable goods whse .....		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		.5	2.0	D	D	—	—	—	—
4224 Grocery & related products whse .....		D	D	D	D	—	—	—	—
42243 Dairy products, (except dried or canned) whse .....		D	D	D	D	—	—	—	—
422430 Dairy products, (except dried or canned) whse .....		D	D	D	D	—	—	—	—
4225 Farm-product raw material whse .....		D	D	D	D	—	—	—	—
42251 Grain & field bean whse .....		D	D	D	D	—	—	—	—
42250 Grain & field bean whse .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whse .....		D	D	D	D	—	—	—	—
42271 Petroleum bulk stations & terminals .....		D	D	—	—	—	—	—	—
422710 Petroleum bulk stations & terminals .....		D	D	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whse .....		D	D	D	D	—	—	—	—
42291 Farm supplies whse .....		D	D	D	D	—	—	—	—
422910 Farm supplies whse .....		D	D	D	D	—	—	—	—
<b>WRIGHT COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>6.1</b>	<b>3.1</b>	<b>7.9</b>	<b>4.1</b>	—	—	<b>.2</b>	—
421 Wholesale trade, durable goods .....		3.5	2.4	5.2	3.6	—	—	.2	—
4211 Motor vehicle & motor vehicle parts & supplies whse .....		D	D	D	D	—	—	—	—
42111 Automobile & other motor vehicle whse .....		D	D	D	D	—	—	—	—
42110 Automobile & other motor vehicle whse .....		D	D	D	D	—	—	—	—
421102 Bus & recreational vehicle whse .....		D	D	D	D	—	—	—	—
42114 Motor vehicle parts, (used) whse .....		—	—	—	—	—	—	—	—
421140 Motor vehicle parts, (used) whse .....		—	—	—	—	—	—	—	—
4213 Lumber & other construction materials whse .....		D	D	—	—	—	—	D	D
42139 Other construction materials whse .....		D	D	—	—	—	—	—	—
421390 Other construction materials whse .....		D	D	—	—	—	—	—	—
4213901 Flat glass & other construction glass whse .....		D	D	—	—	—	—	—	—
4217 Hardware, & plumbing & heating equipment & supplies whse .....		.6	—	—	—	—	—	—	—
4218 Machinery, equipment, & supplies whse .....		6.8	1.3	D	D	—	—	—	—
42182 Farm & garden machinery & equipment whse .....		15.9	1.5	15.9	1.5	—	—	—	—
421820 Farm & garden machinery & equipment whse .....		15.9	1.5	15.9	1.5	—	—	—	—
4218201 Farm machinery & equipment—farm dealers .....		15.9	1.5	15.9	1.5	—	—	—	—
42185 Service establishment equipment & supplies whse .....		D	D	—	—	—	—	—	—
421850 Service establishment equipment & supplies whse .....		D	D	—	—	—	—	—	—
4219 Miscellaneous durable goods whse .....		D	D	D	D	—	—	—	—
42199 Other miscellaneous durable goods whse .....		D	D	D	D	—	—	—	—
421990 Other miscellaneous durable goods whse .....		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		12.0	4.7	12.0	4.7	—	—	—	—
4224 Grocery & related products whse .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whse .....		—	—	—	—	—	—	—	—
42271 Petroleum bulk stations & terminals .....		—	—	—	—	—	—	—	—
422710 Petroleum bulk stations & terminals .....		—	—	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whse .....		D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>YELLOW MEDICINE COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	3.5	19.4	3.5	19.4	—	—	—	—
421	Wholesale trade, durable goods.....	14.4	8.5	14.4	8.5	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	7.0	6.7	7.0	6.7	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	22.6	.3	22.6	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	24.1	—	24.1	—	—	—	—
422510	Grain & field bean whsle .....	—	24.1	—	24.1	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 7. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>AFTON, MN</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>ALBERT LEA, MN</b>									
42	Wholesale trade .....	28	232 699	10 702	1 956	305	21 518	20 950	20 668
421	Wholesale trade, durable goods .....	15	110 017	6 640	1 087	173	12 515	17 344	16 548
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	122 682	4 062	869	132	9 003	3 606	4 120
4224	Grocery & related products whlsl .....	7	D	D	D	b	D	D	D
42247	Meat & meat product whlsl .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	27	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
42113	Tire & tube whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	122 682	4 062	869	132	9 003	3 606	4 120
4224	Grocery & related products whlsl .....	7	D	D	D	b	D	D	D
42247	Meat & meat product whlsl .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>ALEXANDRIA, MN</b>									
42	Wholesale trade .....	27	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whlsl .....	1	D	D	D	c	D	D	D
	Merchant wholesalers .....	25	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>ANDOVER, MN</b>								
42	Wholesale trade .....	14	10 277	1 164	234	47	2 299	414	385
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
	Merchant wholesalers .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D
	<b>ANOKA, MN</b>								
42	Wholesale trade .....	35	252 575	20 973	5 049	578	53 804	38 970	45 626
421	Wholesale trade, durable goods .....	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	2	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	9	37 373	4 077	965	119	7 543	6 437	7 669
42183	Industrial machinery & equipment whlse .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whlse .....	1	D	D	D	b	D	D	D
42234	Footwear whlse .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	26	201 766	17 606	4 284	492	47 788	35 644	41 506
421	Wholesale trade, durable goods .....	20	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	2	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whlse .....	1	D	D	D	b	D	D	D
42234	Footwear whlse .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>APPLE VALLEY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>49</b>	<b>245 731</b>	<b>12 924</b>	<b>2 910</b>	<b>244</b>	<b>26 702</b>	<b>6 985</b>	<b>8 711</b>
421	Wholesale trade, durable goods .....	33	60 108	3 180	675	78	5 954	2 819	4 382
4214	Professional & commercial equipment & supplies whsle.....	6	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	3	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	7	15 979	1 214	258	21	2 183	—	804
4218	Machinery, equipment, & supplies whsle .....	5	5 802	776	173	18	1 454	2 210	2 156
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	185 623	9 744	2 235	166	20 748	4 166	4 329
4224	Grocery & related products whsle.....	4	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>33</b>	<b>51 035</b>	<b>6 125</b>	<b>1 225</b>	<b>149</b>	<b>10 954</b>	<b>6 942</b>	<b>8 667</b>
421	Wholesale trade, durable goods .....	25	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	5 802	776	173	18	1 454	2 210	2 156
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle.....	3	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>159 976</b>	<b>6 300</b>	<b>1 571</b>	<b>73</b>	<b>14 809</b>	<b>43</b>	<b>44</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>12</b>	<b>34 720</b>	<b>499</b>	<b>114</b>	<b>22</b>	<b>939</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
<b>ARDEN HILLS, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>909 421</b>	<b>18 943</b>	<b>4 406</b>	<b>527</b>	<b>36 965</b>	<b>13 582</b>	<b>13 501</b>
421	Wholesale trade, durable goods .....	18	103 927	9 544	1 883	267	17 458	8 235	9 427
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	5	D	D	D	b	D	D	D
42142	Office equipment whsle.....	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	45 626	5 865	1 056	142	10 145	2 960	3 347
42183	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	8	805 494	9 399	2 523	260	19 507	5 347	4 074
4224	Grocery & related products whsle.....	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	2	D	D	D	c	D	D	D
42281	Beer & ale whsle.....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>ARDEN HILLS, MN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	13	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	4	D	D	D	b	D	D	D
42142	Office equipment whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	1	D	D	D	c	D	D	D
42281	Beer & ale whlsl .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whlsl .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	1	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	10 758	202	37	5	404	—	—
<b>AUSTIN, MN</b>									
42	<b>Wholesale trade .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	b	D	D	D
42247	Meat & meat product whlsl .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BAXTER, MN</b>									
42	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	1	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>BAYPORT, MN</b>									
42	Wholesale trade .....	2	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	e	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	e	D	D	D
<b>BELLE PLAINE, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BEMIDJI, MN</b>									
42	Wholesale trade .....	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	25	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>BENSON, MN</b>									
42	Wholesale trade .....	7	27 246	1 167	261	51	2 121	5 238	6 708
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
	Merchant wholesalers .....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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	<b>BIG LAKE, MN</b>								
42	<b>Wholesale trade .....</b>	7	22 072	1 402	357	41	2 405	112	508
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whse.....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	a	D	D	D
	<b>BLAINE, MN *</b>								
42	<b>Wholesale trade .....</b>	59	316 533	32 958	8 660	964	64 503	38 434	43 514
421	Wholesale trade, durable goods .....	49	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse ...	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	8	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	23 966	2 991	642	74	5 746	1 876	1 922
42183	Industrial machinery & equipment whse .....	4	16 573	2 080	445	47	4 004	900	1 029
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whse ....	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whse .....	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers .....</b>	55	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	47	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whse ...	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	7	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	23 966	2 991	642	74	5 746	1 876	1 922
42183	Industrial machinery & equipment whse .....	4	16 573	2 080	445	47	4 004	900	1 029
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D

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	<b>BLAINE, MN (ANOKA COUNTY PART)*</b>								
42	<b>Wholesale trade .....</b>	56	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	46	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whlse .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	8	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....	12	23 966	2 991	642	74	5 746	1 876	1 922
42183	Industrial machinery & equipment whlse .....	4	16 573	2 080	445	47	4 004	900	1 029
4219	Miscellaneous durable goods whlse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whlse .....	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlse .....	1	D	D	D	e	D	D	D
	<b>Merchant wholesalers .....</b>	52	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	44	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whlse .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	7	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....	12	23 966	2 991	642	74	5 746	1 876	1 922
42183	Industrial machinery & equipment whlse .....	4	16 573	2 080	445	47	4 004	900	1 029
4219	Miscellaneous durable goods whlse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D
	<b>BLAINE, MN (RAMSEY COUNTY PART)*</b>								
42	<b>Wholesale trade .....</b>	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whlse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	a	D	D	D

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<b>BLOOMINGTON, MN</b>									
42	Wholesale trade .....	485	10 687 529	402 232	99 532	8 222	741 684	463 388	480 395
421	Wholesale trade, durable goods .....	377	6 686 843	330 261	81 346	6 526	577 358	409 213	428 017
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	20	1 004 048	12 306	3 149	310	18 301	10 953	11 155
42111	Automobile & other motor vehicle whlsl .....	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whlsl .....	13	D	D	D	b	D	D	D
42122	Home furnishings whlsl .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	8	34 113	3 282	806	101	6 044	3 258	3 203
42139	Other construction materials whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	103	1 338 269	154 163	37 724	2 910	252 708	67 390	70 905
42142	Office equipment whlsl .....	15	492 660	81 787	20 835	1 676	110 570	40 855	43 866
42143	Computer & computer peripheral equipment & software whlsl .....	59	707 326	49 949	11 408	758	102 507	18 238	17 835
42144	Other commercial equipment whlsl .....	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	10	68 900	12 145	3 005	187	18 019	2 559	2 553
42149	Other professional equipment & supplies whlsl .....	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	11	67 559	3 077	495	35	5 234	1 643	2 015
42151	Metal service centers & offices .....	9	D	D	D	b	D	D	D
4216	Electrical goods whlsl .....	64	1 333 019	51 902	13 938	748	97 905	15 063	16 017
42161	Electrical apparatus & equip., wiring supp., & const material whlsl .....	17	145 032	9 549	2 159	226	20 313	6 440	8 054
42162	Electrical appliance, television & radio set whlsl .....	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	44	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	28	155 474	11 056	2 526	278	20 437	13 248	13 810
42171	Hardware whlsl .....	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	6	84 338	3 022	631	68	4 919	3 214	2 841
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	84	2 262 639	71 825	17 490	1 466	122 762	279 601	291 705
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	10	224 276	26 424	6 900	546	42 476	137 985	160 972
42182	Farm & garden machinery & equipment whlsl .....	6	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whlsl .....	46	189 002	19 005	4 621	422	31 402	13 682	10 822
42184	Industrial supplies whlsl .....	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlsl .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	46	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	17	119 038	7 179	1 586	212	16 564	8 979	10 610
42194	Jewelry/watch/silverware/precious stone, & precious metal whlsl .....	5	15 832	641	210	9	1 312	469	629
42199	Other miscellaneous durable goods whlsl .....	20	D	D	D	e	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>BLOOMINGTON, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	108	4 000 686	71 971	18 186	1 696	164 326	54 175	52 378
4221	Paper & paper product whse .....	14	253 241	7 760	1 817	209	19 082	8 259	7 002
42211	Printing & writing paper whse .....	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whse...	7	D	D	D	c	D	D	D
42213	Industrial & personal service paper whse .....	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whse .....	9	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whse .....	1	D	D	D	b	D	D	D
42234	Footwear whse.....	3	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	27	1 205 713	22 679	5 620	541	46 386	20 212	20 520
42245	Confectionery whse.....	8	286 098	10 176	2 465	233	14 238	627	646
42247	Meat & meat product whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	13	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	13	257 874	8 662	2 216	225	14 077	3 875	4 597
42261	Plastics materials & basic forms & shapes whse .....	10	D	D	D	c	D	D	D
42269	Other chemical & allied products whse .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse.....	3	104 347	4 868	1 229	128	9 172	9 731	8 993
42282	Wine & distilled alcoholic beverage whse .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	32	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whse .....	8	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whse.....	3	10 254	1 206	283	48	2 092	441	876
42294	Tobacco & tobacco product whse...	2	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whse .....	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whse .....	16	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>322</b>	<b>3 722 984</b>	<b>248 991</b>	<b>59 447</b>	<b>5 728</b>	<b>464 477</b>	<b>299 550</b>	<b>326 844</b>
421	Wholesale trade, durable goods .....	251	1 776 027	209 542	49 243	4 751	365 097	262 604	290 947
4211	Motor vehicle & motor vehicle parts & supplies whse.....	15	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
42139	Other construction materials whse ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	77	645 692	99 541	22 923	2 142	161 448	55 159	59 711
42142	Office equipment whse.....	8	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	44	D	D	D	f	D	D	D
42144	Other commercial equipment whse ..	4	34 856	6 574	1 692	199	15 195	3 840	4 611
42145	Medical, dental, & hospital equipment & supplies whse.....	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse.....	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	6	44 369	2 171	352	26	3 936	1 638	2 009
4216	Electrical goods whse .....	32	299 264	20 148	4 587	391	47 155	12 206	12 895
42161	Electrical apparatus & equip, wiring supp., & const material whse .....	9	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whse .....	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	21	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	22	D	D	D	c	D	D	D
42171	Hardware whse .....	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	7	D	D	D	b	D	D	D

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	<b>BLOOMINGTON, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse .....	58	375 764	48 312	11 925	1 030	78 152	154 061	174 238
42181	Construction & mining (except petroleum) machinery & equip whlse .....	10	224 276	26 424	6 900	546	42 476	137 985	160 972
42183	Industrial machinery & equipment whlse .....	31	120 913	15 737	3 903	368	25 741	13 218	10 430
42184	Industrial supplies whlse .....	8	16 403	2 807	436	44	3 838	995	959
42185	Service establishment equipment & supplies whlse.....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	33	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whlse.....	11	68 699	5 985	1 292	187	14 580	8 979	10 610
42199	Other miscellaneous durable goods whlse .....	16	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	71	1 946 957	39 449	10 204	977	99 380	36 946	35 897
4221	Paper & paper product whlse .....	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whlse .....	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whlse .....	4	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whlse .....	8	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whlse .....	1	D	D	D	b	D	D	D
42234	Footwear whlse.....	2	D	D	D	a	D	D	D
4224	Grocery & related products whlse .....	14	D	D	D	c	D	D	D
42249	Other grocery & related products whlse .....	6	D	D	D	c	D	D	D
4225	Farm-product raw material whlse .....	1	D	D	D	b	D	D	D
42251	Grain & field bean whlse .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whlse .....	8	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whlse .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlse .....								
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlse .....	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whlse .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	23	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whlse .....	3	10 254	1 206	283	48	2 092	441	876
42295	Paint, varnish, & supplies whlse .....	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	13	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>72</b>	<b>6 012 849</b>	<b>131 523</b>	<b>34 858</b>	<b>2 110</b>	<b>239 758</b>	<b>163 310</b>	<b>152 973</b>
421	Wholesale trade, durable goods .....	51	4 074 010	102 473	27 776	1 479	181 552	146 081	136 492
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whlse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....								
42142	Office equipment whlse .....	16	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	5	D	D	D	e	D	D	D
4216	Electrical goods whlse .....	13	795 642	26 916	7 838	273	42 952	2 807	3 070
42169	Other electronic parts & equipment whlse .....	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlse .....								
42182	Farm & garden machinery & equipment whlse .....	12	1 825 246	20 473	4 902	378	39 171	125 076	116 966
42184	Industrial supplies whlse .....	3	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whlse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlse .....	1	D	D	D	a	D	D	D

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<b>BLOOMINGTON, MN—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
422	Wholesale trade, nondurable goods .....	21	1 938 839	29 050	7 082	631	58 206	17 229	16 481
4221	Paper & paper product whsle .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	9	1 091 002	16 049	3 900	323	27 843	9 320	9 861
42245	Confectionery whsle .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	6	794 979	5 913	1 460	116	11 147	7 089	7 561
4226	Chemical & allied products whsle .....	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	91	951 696	21 718	5 227	384	37 449	528	578
4211	Whsle trade, durables, gen. ...	75	836 806	18 246	4 327	296	30 709	528	578
42111	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle .....	8	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	5	311 064	3 522	751	41	6 049	—	—
4216	Electrical goods whsle .....	19	238 113	4 838	1 513	84	7 798	50	52
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	77 487	2 357	447	34	3 285	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	61 629	3 040	663	58	5 439	464	501
42183	Industrial machinery & equipment whsle .....	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	12	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	6	50 339	1 194	294	25	1 984	—	—
422	Wholesale trade, nondurable goods .....	16	114 890	3 472	900	88	6 740	—	—
4224	Grocery & related products whsle .....	4	D	D	D	b	D	D	D
42245	Confectionery whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	a	D	D	D
<b>BLUE EARTH, MN</b>									
42	<b>Wholesale trade .....</b>	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
42252	Livestock whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D

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<b>BLUE EARTH, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	a	D	D	D
42252	Livestock whse.....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BRAINERD, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>41</b>	<b>120 290</b>	<b>10 510</b>	<b>2 445</b>	<b>469</b>	<b>24 151</b>	<b>6 354</b>	<b>6 392</b>
421	Wholesale trade, durable goods .....	25	54 280	4 379	1 115	189	9 785	4 020	3 924
4211	Motor vehicle & motor vehicle parts & supplies whse.....	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	66 010	6 131	1 330	280	14 366	2 334	2 468
4224	Grocery & related products whse.....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>37</b>	<b>95 672</b>	<b>9 140</b>	<b>2 174</b>	<b>413</b>	<b>21 175</b>	<b>6 117</b>	<b>6 148</b>
421	Wholesale trade, durable goods .....	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
42184	Industrial supplies whse .....	1	D	D	D	a	D	D	D
<b>BRECKENRIDGE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	13 927	652	217	37	1 413	997	512
42271	Petroleum bulk stations & terminals ..	3	13 927	652	217	37	1 413	997	512

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BRECKENRIDGE, MN—Con.</b>								
	<b>Merchant wholesalers</b> .....	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	3	13 927	652	217	37	1 413	997	512
	<b>Manufacturers' sales branches and sales offices</b> ..	1	D	D	D	a	D	D	D
	<b>BROOKLYN CENTER, MN</b>								
42	<b>Wholesale trade</b> .....	54	329 112	20 064	4 855	540	37 248	19 182	20 760
421	Wholesale trade, durable goods .....	40	261 272	17 943	4 406	478	32 095	15 390	16 379
4213	Lumber & other construction materials whlse .....	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	4	87 754	2 901	578	56	5 468	1 873	1 789
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whlse .....	1	D	D	D	a	D	D	D
4216	Electrical goods whlse .....	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip., wiring supp., & const material whlse .....	4	53 569	1 501	314	27	2 667	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlse .....	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	67 840	2 121	449	62	5 153	3 792	4 381
4224	Grocery & related products whlse .....	5	D	D	D	a	D	D	D
42249	Other grocery & related products whlse .....	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	39	223 594	17 240	4 248	480	32 140	19 055	20 676
421	Wholesale trade, durable goods .....	29	D	D	D	e	D	D	D
4213	Lumber & other construction materials whlse .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	4	87 754	2 901	578	56	5 468	1 873	1 789
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whlse .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	3	3 561	537	124	10	985	88	44

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	<b>BROOKLYN CENTER, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	12	101 957	2 287	483	50	4 123	39	40
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4216	Electrical goods whsle.....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle.....	3	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	a	D	D	D
	<b>BROOKLYN PARK, MN</b>								
42	<b>Wholesale trade .....</b>	97	580 079	52 685	13 202	1 270	101 677	56 963	43 276
421	Wholesale trade, durable goods .....	66	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	85 895	7 180	1 723	140	14 351	11 224	8 461
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	12	120 183	11 102	3 036	233	24 628	7 130	7 151
42143	Computer & computer peripheral equipment & software whsle.....	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	21	63 756	7 395	1 751	183	12 003	3 970	4 221
42183	Industrial machinery & equipment whsle .....	12	26 174	3 820	904	115	5 949	2 547	2 658
42184	Industrial supplies whsle .....	6	33 773	3 084	731	52	5 355	1 320	1 205
4219	Miscellaneous durable goods whsle ..	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	31	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	6	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle .....	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	6	25 077	2 649	565	59	3 955	2 459	2 992
42269	Other chemical & allied products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D

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<b>BROOKLYN PARK, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>78</b>	<b>452 361</b>	<b>44 430</b>	<b>10 814</b>	<b>1 075</b>	<b>82 233</b>	<b>55 863</b>	<b>42 281</b>
421	Wholesale trade, durable goods .....	50	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	4	85 895	7 180	1 723	140	14 351	11 224	8 461
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	9	56 683	5 044	1 189	97	8 883	7 130	7 151
42143	Computer & computer peripheral equipment & software whsle.....	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	16	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	28	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	6	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle...	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	6	25 077	2 649	565	59	3 955	2 459	2 992
42269	Other chemical & allied products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	1	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle .....	1	D	D	D	a	D	D	D
<b>BUFFALO, MN</b>									
42	<b>Wholesale trade .....</b>	<b>8</b>	<b>15 442</b>	<b>1 269</b>	<b>274</b>	<b>57</b>	<b>1 922</b>	<b>2 261</b>	<b>2 717</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>BURNSVILLE, MN</b>								
42	Wholesale trade .....	225	1 605 032	88 454	20 424	2 563	202 416	96 833	107 382
421	Wholesale trade, durable goods .....	166	1 179 147	69 251	16 489	1 845	163 432	75 309	85 647
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
42113	Tire & tube whsle .....	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	a	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	9	189 721	5 070	1 439	115	8 602	3 012	3 144
42131	Lumber, plywood, millwork, & wood panel whsle .....	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	38	263 787	23 899	5 601	650	41 810	15 273	13 839
42142	Office equipment whsle.....	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	20	224 760	15 005	3 551	374	25 639	11 474	9 756
42145	Medical, dental, & hospital equipment & supplies whsle.....	8	18 196	3 645	926	151	7 157	1 232	1 230
4215	Metal & mineral (except petroleum) whsle .....	6	59 683	1 173	227	16	1 970	256	306
42151	Metal service centers & offices .....	5	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	35	83 549	6 415	1 425	125	11 651	6 589	7 409
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	15	28 209	1 984	509	40	3 280	2 013	2 655
42169	Other electronic parts & equipment whsle .....	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	14	D	D	D	c	D	D	D
42171	Hardware whsle .....	11	46 092	3 588	875	87	7 588	4 289	4 115
4218	Machinery, equipment, & supplies whsle .....	41	413 947	17 540	4 363	548	67 582	25 379	34 434
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	31	351 108	15 191	3 812	467	63 406	19 503	28 680
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	8	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	2	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle .....	3	31 627	1 229	266	30	2 260	1 274	1 417
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	59	425 885	19 203	3 935	718	38 984	21 524	21 735
4221	Paper & paper product whsle.....	7	80 265	1 637	443	26	3 514	3 358	1 369
42211	Printing & writing paper whsle .....	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle .....	5	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle.....	14	77 221	4 389	906	189	8 774	1 271	1 355
42249	Other grocery & related products whsle .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	9	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	15	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>BURNSVILLE, MN—Con.</b>								
	<b>Merchant wholesalers.....</b>	<b>169</b>	<b>953 879</b>	<b>76 018</b>	<b>17 457</b>	<b>2 319</b>	<b>176 089</b>	<b>88 994</b>	<b>98 295</b>
421	Wholesale trade, durable goods .....	126	724 580	60 493	14 416	1 706	147 831	71 297	81 440
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	10	D	D	D	c	D	D	D
42113	Tire & tube whlsl .....	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	36	D	D	D	f	D	D	D
42142	Office equipment whlsl .....	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whlsl.....	18	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl.....	8	18 196	3 645	926	151	7 157	1 232	1 230
4216	Electrical goods whlsl .....	24	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl.....	9	D	D	D	b	D	D	D
42171	Hardware whlsl .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	31	361 532	16 205	4 124	518	65 031	24 988	33 852
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	23	328 693	14 220	3 628	441	61 572	19 112	28 098
42184	Industrial supplies whlsl .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	43	229 299	15 525	3 041	613	28 258	17 697	16 855
4221	Paper & paper product whlsl .....	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whlsl .....	4	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	4	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	9	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	a	D	D	D
42251	Grain & field bean whlsl .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	10	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whlsl .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>13</b>	<b>306 685</b>	<b>5 008</b>	<b>1 402</b>	<b>88</b>	<b>11 548</b>	<b>7 637</b>	<b>8 882</b>
421	Wholesale trade, durable goods .....	8	181 550	3 327	964	48	6 018	3 974	4 161
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	125 135	1 681	438	40	5 530	3 663	4 721
4221	Paper & paper product whlsl .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>43</b>	<b>344 468</b>	<b>7 428</b>	<b>1 565</b>	<b>156</b>	<b>14 779</b>	<b>202</b>	<b>205</b>
421	Wholesale trade, durable goods .....	32	273 017	5 431	1 109	91	9 583	38	46
4213	Lumber & other construction materials whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl ...	3	D	D	D	a	D	D	D

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	<b>BURNSVILLE, MN—Con.</b>								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods .....	11	71 451	1 997	456	65	5 196	164	159
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	a	D	D	D
	<b>BYRON, MN</b>								
42	Wholesale trade .....	9	41 778	2 194	405	92	3 525	4 392	4 577
421	Wholesale trade, durable goods .....	6	4 311	714	127	46	1 136	563	620
422	Wholesale trade, nondurable goods .....	3	37 467	1 480	278	46	2 389	3 829	3 957
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	37 467	1 480	278	46	2 389	3 829	3 957
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>CALEDONIA, MN</b>								
42	Wholesale trade .....	7	38 685	6 734	1 425	312	13 339	4 956	5 039
421	Wholesale trade, durable goods .....	6	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whse.....	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	6	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whse.....	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
	<b>CAMBRIDGE, MN</b>								
42	Wholesale trade .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	<b>CANNON FALLS, MN</b>								
42	Wholesale trade .....	8	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whse .....	3	D	D	D	f	D	D	D
	Merchant wholesalers .....	8	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whse .....	3	D	D	D	f	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>CHAMPLIN, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>95 562</b>	<b>7 207</b>	<b>1 489</b>	<b>178</b>	<b>11 761</b>	<b>6 017</b>	<b>6 494</b>
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	4	79 800	6 027	1 248	132	9 606	5 735	6 214
42143	Computer & computer peripheral equipment & software whsle.....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>85 744</b>	<b>6 521</b>	<b>1 331</b>	<b>157</b>	<b>10 777</b>	<b>6 017</b>	<b>6 494</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	4	79 800	6 027	1 248	132	9 606	5 735	6 214
42143	Computer & computer peripheral equipment & software whsle.....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>9 818</b>	<b>686</b>	<b>158</b>	<b>21</b>	<b>984</b>	—	—
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>CHANHASSEN, MN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>54</b>	<b>469 468</b>	<b>31 618</b>	<b>9 114</b>	<b>971</b>	<b>68 901</b>	<b>28 033</b>	<b>29 753</b>
421	Wholesale trade, durable goods .....	42	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	5	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle .....	6	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	59 459	5 773	1 444	83	9 013	4 376	4 672
42183	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle .....	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>41</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	30	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	5	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle .....	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>CHANHASSEN, MN *—Con.</b>								
	Agents, brokers, and commission merchants .....	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
	<b>CHANHASSEN, MN (CARVER COUNTY PART) *</b>								
42	Wholesale trade .....	44	188 721	17 358	5 828	727	35 004	8 392	8 450
421	Wholesale trade, durable goods .....	34	D	D	D	f	D	D	D
4216	Electrical goods whse .....	6	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	5	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
	Merchant wholesalers .....	31	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	22	D	D	D	f	D	D	D
4216	Electrical goods whse .....	4	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	4	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	3	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
	<b>CHANHASSEN, MN (HENNEPIN COUNTY PART) *</b>								
42	Wholesale trade .....	10	280 747	14 260	3 286	244	33 897	19 641	21 303
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	2	D	D	D	b	D	D	D
4216	Electrical goods whse .....	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse .....	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	2	D	D	D	b	D	D	D

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<b>CHANHASSEN, MN (HENNEPIN COUNTY PART) *—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>10</b>	<b>280 747</b>	<b>14 260</b>	<b>3 286</b>	<b>244</b>	<b>33 897</b>	<b>19 641</b>	<b>21 303</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	2	D	D	D	b	D	D	D
4216	Electrical goods whse.....	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse .....	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse .....	2	D	D	D	b	D	D	D
<b>CHASKA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>32</b>	<b>255 566</b>	<b>33 313</b>	<b>7 802</b>	<b>1 122</b>	<b>63 090</b>	<b>40 188</b>	<b>40 422</b>
421	Wholesale trade, durable goods .....	25	246 287	32 306	7 569	1 084	60 936	38 000	39 497
4214	Professional & commercial equipment & supplies whse.....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse.....	1	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whse .....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	7	9 279	1 007	233	38	2 154	2 188	925
	<b>Merchant wholesalers.....</b>	<b>26</b>	<b>229 857</b>	<b>32 293</b>	<b>7 575</b>	<b>1 102</b>	<b>61 239</b>	<b>39 867</b>	<b>40 166</b>
421	Wholesale trade, durable goods .....	19	220 578	31 286	7 342	1 064	59 085	37 679	39 241
4214	Professional & commercial equipment & supplies whse.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	4	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse.....	1	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whse .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	7	9 279	1 007	233	38	2 154	2 188	925
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	a	D	D	D
<b>CHISHOLM, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D

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<b>CIRCLE PINES, MN</b>									
42	Wholesale trade .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	a	D	D	D
	Merchant wholesalers .....	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>CLOQUET, MN</b>									
42	Wholesale trade .....	14	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	12	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>COLD SPRING, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>COLUMBIA HEIGHTS, MN</b>									
42	Wholesale trade .....	25	27 797	3 126	792	124	7 073	1 802	1 989
421	Wholesale trade, durable goods .....	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4	6 871	1 062	302	49	3 077	701	737
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	a	D	D	D
	Merchant wholesalers .....	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4	6 871	1 062	302	49	3 077	701	737
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>COON RAPIDS, MN</b>									
42	Wholesale trade .....	39	172 335	19 730	5 051	456	32 313	25 120	27 898
421	Wholesale trade, durable goods .....	31	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
	<b>Merchant wholesalers</b> .....	28	136 977	17 813	4 695	418	28 247	23 011	24 922
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	2	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	a	D	D	D
<b>CORCORAN, MN</b>									
42	Wholesale trade .....	6	6 703	1 324	256	30	2 302	231	278
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	6	6 703	1 324	256	30	2 302	231	278
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
<b>COTTAGE GROVE, MN</b>									
42	Wholesale trade .....	5	7 130	477	129	15	938	620	653
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	5	7 130	477	129	15	938	620	653
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
<b>CROOKSTON, MN</b>									
42	Wholesale trade .....	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> .....	1	D	D	D	a	D	D	D

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<b>CRYSTAL, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>23</b>	<b>77 870</b>	<b>4 937</b>	<b>1 154</b>	<b>138</b>	<b>9 919</b>	<b>3 573</b>	<b>4 776</b>
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4216	Electrical goods whse .....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>43 954</b>	<b>3 409</b>	<b>784</b>	<b>103</b>	<b>7 308</b>	<b>2 629</b>	<b>3 803</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4216	Electrical goods whse .....	3	D	D	D	b	D	D	D
<b>DAYTON, MN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>63 422</b>	<b>3 655</b>	<b>344</b>	<b>48</b>	<b>6 529</b>	<b>1 516</b>	<b>1 635</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whse .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	a	D	D	D
<b>DAYTON, MN (HENNEPIN COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>9</b>	<b>63 422</b>	<b>3 655</b>	<b>344</b>	<b>48</b>	<b>6 529</b>	<b>1 516</b>	<b>1 635</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whse .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	a	D	D	D

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<b>DEEPHAVEN, MN</b>									
42	Wholesale trade .....	25	150 022	3 656	919	73	7 263	1 686	1 813
421	Wholesale trade, durable goods .....	23	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	6	72 537	931	236	13	2 045	—	—
42169	Other electronic parts & equipment whlse .....	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	4	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whlse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	126 140	2 185	606	31	4 411	—	—
4216	Electrical goods whlse .....	5	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whlse .....	4	58 267	778	198	10	1 694	—	—
4218	Machinery, equipment, & supplies whlse .....	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	1	D	D	D	a	D	D	D
<b>DELANO, MN</b>									
42	Wholesale trade .....	9	28 044	3 063	609	94	6 182	1 070	1 214
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>DETROIT LAKES, MN</b>									
42	Wholesale trade .....	31	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	4	11 249	630	154	33	1 269	719	674
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	23 203	2 931	639	99	5 456	3 381	3 238
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	4	11 249	630	154	33	1 269	719	674
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>DILWORTH, MN</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	<b>DULUTH, MN</b>								
42	Wholesale trade .....	129	778 712	49 264	12 480	1 611	106 478	60 742	71 710
421	Wholesale trade, durable goods .....	87	348 456	32 777	8 498	1 078	73 584	45 820	47 289
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	9	18 177	2 040	488	78	3 381	2 508	2 644
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	16	86 036	9 136	2 852	388	16 253	9 679	10 245
42149	Other professional equipment & supplies whlsl .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	9	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	8	16 281	1 684	358	58	3 409	1 941	2 205
4218	Machinery, equipment, & supplies whlsl .....	27	72 039	8 293	2 051	243	14 344	12 697	12 787
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	6	25 811	2 952	897	91	4 596	6 427	6 617
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	8	D	D	D	c	D	D	D
42193	Recyclable material whlsl .....	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	42	430 256	16 487	3 982	533	32 894	14 922	24 421
4221	Paper & paper product whlsl .....	12	17 875	2 482	583	116	4 178	2 037	2 114
4224	Grocery & related products whlsl .....	9	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	6	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	3	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whlsl .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlsl .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	47 853	2 461	605	95	4 644	1 450	1 360
	Merchant wholesalers .....	115	D	D	D	g	D	D	D
421	Wholesale trade, durable goods .....	77	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	9	18 177	2 040	488	78	3 381	2 508	2 644
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	16	86 036	9 136	2 852	388	16 253	9 679	10 245
42149	Other professional equipment & supplies whlsl .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	8	16 281	1 684	358	58	3 409	1 941	2 205
4218	Machinery, equipment, & supplies whlsl .....	24	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	6	25 811	2 952	897	91	4 596	6 427	6 617
42183	Industrial machinery & equipment whlsl .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	7	D	D	D	b	D	D	D

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	<b>DULUTH, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	8	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	38	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle.....	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	47 853	2 461	605	95	4 644	1 450	1 360
	<b>Manufacturers' sales branches and sales offices ..</b>	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D
	<b>EAGAN, MN</b>								
42	<b>Wholesale trade .....</b>	163	<b>2 059 309</b>	<b>144 666</b>	<b>34 201</b>	<b>3 496</b>	<b>263 874</b>	<b>180 565</b>	<b>188 970</b>
421	Wholesale trade, durable goods .....	106	773 206	81 898	19 253	1 802	148 120	88 290	94 408
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	9	34 755	2 778	627	81	5 089	3 276	3 490
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	11	D	D	D	c	D	D	D
42121	Furniture whsle .....	5	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	23	118 856	14 999	3 238	384	25 094	6 714	7 302
42142	Office equipment whsle .....	3	12 332	2 382	464	68	4 346	297	299
42143	Computer & computer peripheral equipment & software whsle.....	8	43 308	4 859	967	113	8 693	1 204	2 228
42144	Other commercial equipment whsle ..	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	35 621	5 740	1 331	145	8 757	2 219	2 702
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	4	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	13	82 125	5 825	1 406	129	10 459	5 182	5 461
42161	Electrical apparatus & equip., wiring supp., & const material whsle .....	5	46 632	2 318	553	48	4 660	1 540	1 859
42162	Electrical appliance, television & radio set whsle .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	11	41 370	2 793	511	60	5 318	1 901	2 241
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	25	223 876	35 806	9 009	674	56 470	51 947	55 433
42183	Industrial machinery & equipment whsle .....	6	36 041	5 182	1 184	103	8 451	2 733	2 977
42184	Industrial supplies whsle .....	11	165 021	27 440	6 982	481	43 088	47 107	48 671
42185	Service establishment equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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	<b>EAGAN, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	57	1 286 103	62 768	14 948	1 694	115 754	92 275	94 562
4221	Paper & paper product whse .....	12	101 427	5 527	1 381	176	8 413	13 161	13 160
42212	Stationery & office supplies whse .....	7	87 676	4 966	1 233	149	7 293	12 265	12 198
4222	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	12	702 448	44 241	10 167	1 058	77 275	13 768	16 462
42241	General-line grocery whse .....	3	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whse .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	5	D	D	D	e	D	D	D
4226	Chemical & allied products whse .....	6	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	3	52 430	611	147	12	1 212	3 317	2 970
42269	Other chemical & allied products whse .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	19	D	D	D	c	D	D	D
42291	Farm supplies whse .....	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>121</b>	<b>1 323 397</b>	<b>88 391</b>	<b>20 315</b>	<b>2 291</b>	<b>164 666</b>	<b>132 494</b>	<b>139 541</b>
421	Wholesale trade, durable goods .....	80	452 298	50 323	11 162	1 220	92 203	41 939	46 771
4211	Motor vehicle & motor vehicle parts & supplies whse .....	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whse .....	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse .....	9	D	D	D	c	D	D	D
42121	Furniture whse .....	4	D	D	D	c	D	D	D
42122	Home furnishings whse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse .....	18	105 080	12 685	2 517	306	22 019	4 786	5 825
42142	Office equipment whse .....	3	12 332	2 382	464	68	4 346	297	299
42143	Computer & computer peripheral equipment & software whse .....	8	43 308	4 859	967	113	8 693	1 204	2 228
42144	Other commercial equipment whse .....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	2	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	b	D	D	D
4216	Electrical goods whse .....	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	8	18 219	2 018	265	39	3 979	1 901	2 241
4218	Machinery, equipment, & supplies whse .....	22	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whse .....	5	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whse .....	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	41	871 099	38 068	9 153	1 071	72 463	90 555	92 770
4221	Paper & paper product whse .....	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whse .....	5	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whse .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	6	D	D	D	f	D	D	D
42241	General-line grocery whse .....	2	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whse .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	3	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	16	D	D	D	c	D	D	D
42291	Farm supplies whse .....	7	31 028	2 138	565	76	3 682	4 045	4 212
42299	Other miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>EAGAN, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	20	654 398	52 616	13 070	1 129	92 385	48 071	49 429
421	Wholesale trade, durable goods .....	10	255 566	28 476	7 360	515	49 936	46 351	47 637
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	e	D	D	D
42184	Industrial supplies whse .....	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	10	398 832	24 140	5 710	614	42 449	1 720	1 792
4224	Grocery & related products whse .....	5	D	D	D	e	D	D	D
42249	Other grocery & related products whse .....	5	D	D	D	e	D	D	D
4226	Chemical & allied products whse .....	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants .....	22	81 514	3 659	816	76	6 823	—	—
421	Wholesale trade, durable goods .....	16	65 342	3 099	731	67	5 981	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	3	23 151	775	246	21	1 339	—	—
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	16 172	560	85	9	842	—	—
<b>EAST BETHEL, MN</b>									
42	Wholesale trade .....	8	5 680	1 107	246	56	1 679	181	200
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
	Merchant wholesalers .....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	3 761	966	201	52	1 407	161	177
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>EAST GRAND FORKS, MN</b>									
42	Wholesale trade .....	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	39 631	2 454	483	96	4 123	3 968	4 307
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	39 631	2 454	483	96	4 123	3 968	4 307
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D

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<b>EDEN PRAIRIE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>319</b>	<b>5 447 109</b>	<b>303 018</b>	<b>73 781</b>	<b>6 208</b>	<b>604 500</b>	<b>273 762</b>	<b>287 932</b>
421	Wholesale trade, durable goods .....	245	2 662 417	238 609	58 440	4 739	416 189	187 010	195 691
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlse .....	10	144 344	11 194	1 854	199	16 195	2 550	2 325
42121	Furniture whlse .....	8	D	D	D	c	D	D	D
42122	Home furnishings whlse .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	4	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	73	694 934	89 154	22 044	1 957	144 810	60 777	61 610
42143	Computer & computer peripheral equipment & software whlse .....	43	538 084	66 955	17 409	1 510	107 448	50 591	48 396
42144	Other commercial equipment whlse .....	7	48 634	9 276	1 965	233	12 915	5 479	5 648
42145	Medical, dental, & hospital equipment & supplies whlse .....	19	80 429	10 393	2 169	166	17 761	3 375	3 816
42149	Other professional equipment & supplies whlse .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	4	20 212	798	216	14	1 779	926	972
42151	Metal service centers & offices .....	4	20 212	798	216	14	1 779	926	972
4216	Electrical goods whlse .....	62	1 016 596	62 819	14 626	1 139	114 191	33 958	35 439
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	11	108 269	9 525	1 841	171	16 249	4 847	5 004
42162	Electrical appliance, television & radio set whlse .....	11	389 469	18 944	3 824	273	32 477	7 584	8 628
42169	Other electronic parts & equipment whlse .....	40	518 858	34 350	8 961	695	65 465	21 527	21 807
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	11	68 778	4 113	1 024	84	7 140	627	349
42171	Hardware whlse .....	4	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	3	37 302	2 694	674	48	4 868	—	—
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	54	397 475	41 731	10 184	922	74 721	24 958	28 543
42182	Farm & garden machinery & equipment whlse .....	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	40	264 467	25 949	6 657	502	46 306	14 568	17 814
42184	Industrial supplies whlse .....	5	60 253	8 086	1 743	166	15 096	3 328	3 897
42185	Service establishment equipment & supplies whlse .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlse .....	20	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whlse .....	11	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whlse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	74	2 784 692	64 409	15 341	1 469	188 311	86 752	92 241
4222	Drugs, & druggists' sundries whlse .....	8	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlse .....	8	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whlse .....	10	32 092	4 130	882	93	9 552	3 993	3 246
4224	Grocery & related products whlse .....	26	1 559 191	31 839	8 125	735	57 496	1 977	2 054
42241	General-line grocery whlse .....	4	339 878	6 549	1 483	181	13 441	161	166
42242	Packaged frozen food whlse .....	7	102 857	4 002	989	97	7 060	1 507	1 543
42248	Fresh fruit & vegetable whlse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	9	D	D	D	e	D	D	D
4226	Chemical & allied products whlse .....	7	27 962	2 863	592	73	5 181	1 721	1 806
42269	Other chemical & allied products whlse .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whlse (exc bulk stations & terminals) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	16	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	12	D	D	D	c	D	D	D

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<b>EDEN PRAIRIE, MN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>219</b>	<b>3 122 547</b>	<b>240 679</b>	<b>59 371</b>	<b>5 111</b>	<b>496 476</b>	<b>269 863</b>	<b>283 931</b>
421	Wholesale trade, durable goods .....	171	1 667 985	199 170	49 409	4 202	348 455	183 144	191 725
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	5	3 509	631	144	23	1 314	623	955
4212	Furniture & home furnishings whlsl ...	7	D	D	D	c	D	D	D
42121	Furniture whlsl .....	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	57	617 812	82 741	20 565	1 857	134 404	60 322	61 115
42143	Computer & computer peripheral equipment & software whlsl .....	39	D	D	D	g	D	D	D
42144	Other commercial equipment whlsl .	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	11	30 860	5 639	1 114	105	10 432	2 920	3 321
42149	Other professional equipment & supplies whlsl .....	1	D	D	D	b	D	D	D
4216	Electrical goods whlsl .....	45	482 196	44 551	10 783	964	85 967	32 553	33 991
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	7	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whlsl .....	6	86 358	8 217	1 853	197	15 410	7 584	8 628
42169	Other electronic parts & equipment whlsl .....	32	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	38	276 754	34 225	8 152	789	58 034	22 984	26 536
42183	Industrial machinery & equipment whlsl .....	28	205 948	21 561	5 253	427	37 129	14 210	17 538
42184	Industrial supplies whlsl .....	4	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whlsl .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlsl ...	12	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	7	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	48	1 454 562	41 509	9 962	909	148 021	86 719	92 206
4222	Drugs, & druggists' sundries whlsl ...	6	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlsl ..	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whlsl .	5	20 601	3 848	820	84	8 127	3 993	3 246
4224	Grocery & related products whlsl .....	13	290 559	10 378	2 949	198	20 415	1 945	2 022
42248	Fresh fruit & vegetable whlsl .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whlsl .....	5	19 186	2 155	544	43	3 606	234	267
4226	Chemical & allied products whlsl .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whlsl (exc bulk stations & terminals) .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	15	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whlsl .....	12	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>15</b>	<b>874 413</b>	<b>20 308</b>	<b>4 769</b>	<b>412</b>	<b>36 614</b>	<b>2 125</b>	<b>2 152</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4216	Electrical goods whlsl .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	e	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>EDEN PRAIRIE, MN—Con.</b>									
<b>Agents, brokers, and commission merchants .....</b>									
421	Wholesale trade, durable goods .....	85	1 450 149	42 031	9 641	685	71 410	1 774	1 849
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	62	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whlsl .....	2	D	D	D	a	D	D	D
42122	Home furnishings whlsl .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsl .....	3	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	12	46 182	4 002	1 000	63	5 928	30	40
42145	Medical, dental, & hospital equipment & supplies whlsl .....	5	D	D	D	b	D	D	D
4216	Electrical goods whlsl .....	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	2	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whlsl .....	5	303 111	10 727	1 971	76	17 067	—	—
42169	Other electronic parts & equipment whlsl .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	10	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	23	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	10	D	D	D	e	D	D	D
42241	General-line grocery whlsl .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	b	D	D	D
<b>EDINA, MN</b>									
42	<b>Wholesale trade .....</b>	300	5 783 255	145 707	35 570	2 906	288 890	94 987	99 136
421	Wholesale trade, durable goods .....	208	4 586 408	110 160	27 521	2 073	199 478	54 668	52 169
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	8	194 103	12 287	2 976	284	24 577	7 652	7 959
4212	Furniture & home furnishings whlsl .....	14	11 804	1 317	360	39	3 012	973	1 200
4213	Lumber & other construction materials whlsl .....	7	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	51	479 551	39 665	11 258	791	74 262	7 610	9 369
42143	Computer & computer peripheral equipment & software whlsl .....	31	413 786	30 973	9 067	610	61 541	6 190	7 803
42144	Other commercial equipment whlsl .....	4	16 100	348	79	11	707	—	—
42145	Medical, dental, & hospital equipment & supplies whlsl .....	8	D	D	D	b	D	D	D
42146	Ophthalmic goods whlsl .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	2	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	46	703 760	25 341	5 813	409	39 610	12 000	12 251
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	12	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whlsl .....	9	230 363	3 785	932	81	6 743	430	297
42169	Other electronic parts & equipment whlsl .....	25	D	D	D	c	D	D	D

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	<b>EDINA, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	17	D	D	D	b	D	D	D
42171	Hardware whlse .....	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	29	129 353	7 550	1 604	118	14 449	2 025	2 278
42182	Farm & garden machinery & equipment whlse .....	6	20 131	899	246	25	1 555	478	397
42183	Industrial machinery & equipment whlse .....	14	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	32	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlse .....	18	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	92	1 196 847	35 547	8 049	833	89 412	40 319	46 967
4221	Paper & paper product whlse .....	15	D	D	D	e	D	D	D
42212	Stationery & office supplies whlse .....	8	21 609	2 007	511	48	3 797	75	77
42213	Industrial & personal service paper whlse .....	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whlse .....	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whlse .....	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whlse .....	13	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	21	390 268	7 378	1 351	137	12 210	293	520
42241	General-line grocery whlse .....	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whlse .....	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whlse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whlse .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	5	D	D	D	a	D	D	D
42251	Grain & field bean whlse .....	5	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	9	26 790	1 701	417	33	4 401	2 911	1 858
42269	Other chemical & allied products whlse .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlse .....	3	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whlse .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	17	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whlse .....	6	45 276	5 891	1 411	119	20 896	946	1 361
42293	Flower, nursery stock, & florists' supplies whlse .....	3	9 604	1 419	258	72	3 350	2 279	1 266
42295	Paint, varnish, & supplies whlse .....	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>164</b>	<b>1 016 113</b>	<b>71 287</b>	<b>16 305</b>	<b>1 625</b>	<b>134 760</b>	<b>80 899</b>	<b>84 311</b>
421	Wholesale trade, durable goods .....	111	509 891	50 543	11 811	1 109	83 126	42 469	39 411
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	36	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	23	56 766	12 199	2 675	279	17 166	5 187	6 720
4216	Electrical goods whlse .....	16	61 084	10 471	2 285	203	17 148	6 375	6 456
42169	Other electronic parts & equipment whlse .....	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	5	14 898	1 264	327	30	2 524	911	1 110

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	<b>EDINA, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	21	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle ....	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	11	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods ....	53	506 222	20 744	4 494	516	51 634	38 430	44 900
4221	Paper & paper product whsle .....	8	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ....	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle ....	8	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle ....	3	D	D	D	a	D	D	D
42251	Grain & field bean whsle .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle ....	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	3	9 604	1 419	258	72	3 350	2 279	1 266
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>32</b>	<b>2 976 635</b>	<b>39 335</b>	<b>9 794</b>	<b>791</b>	<b>97 761</b>	<b>13 994</b>	<b>14 723</b>
421	Wholesale trade, durable goods .....	21	2 771 195	30 932	7 676	616	71 252	12 105	12 656
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	3	D	D	D	e	D	D	D
4216	Electrical goods whsle .....	6	79 175	3 113	734	64	5 718	5 565	5 737
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods ....	11	205 440	8 403	2 118	175	26 509	1 889	2 067
4224	Grocery & related products whsle ....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	57 574	5 224	1 267	121	21 013	1 889	2 067
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>104</b>	<b>1 790 507</b>	<b>35 085</b>	<b>9 471</b>	<b>490</b>	<b>56 369</b>	<b>94</b>	<b>102</b>
421	Wholesale trade, durable goods .....	76	1 305 322	28 685	8 034	348	45 100	94	102
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle ..	4	16 100	348	79	11	707	—	—
4216	Electrical goods whsle .....	24	563 501	11 757	2 794	142	16 744	60	58
42162	Electrical appliance, television & radio set whsle .....	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	11	328 795	8 865	2 106	82	11 667	42	38
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	10	D	D	D	b	D	D	D
42171	Hardware whsle .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D

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	<b>EDINA, MN—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
422	Wholesale trade, nondurable goods .....	28	485 185	6 400	1 437	142	11 269	—	—
4223	Apparel, piece goods, & notions whse.	5	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	10	248 964	3 369	722	66	6 305	—	—
42249	Other grocery & related products whse .....	4	74 512	1 116	220	28	2 558	—	—
4228	Beer, wine, & distilled alcoholic beverage whse.....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	<b>ELK RIVER, MN</b>								
42	<b>Wholesale trade .....</b>	18	14 493	2 063	482	85	3 133	1 288	1 214
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	5 829	652	135	19	1 173	732	709
	<b>Merchant wholesalers.....</b>	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	5 829	652	135	19	1 173	732	709
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D
	<b>ELY, MN</b>								
42	<b>Wholesale trade .....</b>	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	2	D	D	D	a	D	D	D
	<b>EVELETH, MN</b>								
42	<b>Wholesale trade .....</b>	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>FAIRMONT, MN</b>								
42	<b>Wholesale trade .....</b>	34	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	19	30 492	3 240	623	121	6 049	7 051	7 654
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	111 750	1 309	333	30	2 117	1 089	1 181
42252	Livestock whse.....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	19	30 492	3 240	623	121	6 049	7 051	7 654
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	a	D	D	D
42252	Livestock whse.....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D

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	<b>FAIRMONT, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	b	D	D	D
	<b>FALCON HEIGHTS, MN</b>								
42	Wholesale trade .....	4	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	1	D	D	D	c	D	D	D
	Merchant wholesalers .....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	1	D	D	D	c	D	D	D
42251	Grain & field bean whsle .....	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	e	D	D	D
	<b>FARIBAULT, MN</b>								
42	Wholesale trade .....	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>FARMINGTON, MN</b>									
42	Wholesale trade .....	11	53 165	3 598	735	105	8 234	6 340	5 944
421	Wholesale trade, durable goods .....	7	36 620	2 697	586	82	6 528	5 125	4 798
4213	Lumber & other construction materials whlsl .....	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	16 545	901	149	23	1 706	1 215	1 146
4226	Chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>11</b>	<b>53 165</b>	<b>3 598</b>	<b>735</b>	<b>105</b>	<b>8 234</b>	<b>6 340</b>	<b>5 944</b>
421	Wholesale trade, durable goods .....	7	36 620	2 697	586	82	6 528	5 125	4 798
4213	Lumber & other construction materials whlsl .....	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	16 545	901	149	23	1 706	1 215	1 146
4226	Chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
<b>FERGUS FALLS, MN</b>									
42	Wholesale trade .....	28	105 097	5 359	1 302	297	11 047	15 168	18 731
421	Wholesale trade, durable goods .....	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	2	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>24</b>	<b>101 580</b>	<b>5 169</b>	<b>1 262</b>	<b>289</b>	<b>10 712</b>	<b>15 161</b>	<b>18 727</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>FOREST LAKE, MN</b>									
42	Wholesale trade .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>FRIDLEY, MN</b>									
42	Wholesale trade .....	94	817 646	61 284	14 506	1 593	120 667	46 722	46 946
421	Wholesale trade, durable goods .....	72	380 136	34 434	7 914	863	70 626	37 530	37 226
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	5	6 288	705	193	62	2 184	378	340
4212	Furniture & home furnishings whlsl .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	14	125 749	9 969	2 333	207	21 631	15 112	16 206
42144	Other commercial equipment whlsl .....	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	4	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	4	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	11	66 886	3 719	894	118	5 887	2 128	2 176
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	23	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	18	59 640	8 129	1 834	155	13 601	3 296	3 371
4219	Miscellaneous durable goods whlsl .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	437 510	26 850	6 592	730	50 041	9 192	9 720
4221	Paper & paper product whlsl .....	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whlsl .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	9	352 302	20 643	4 874	566	37 223	4 439	5 395
42242	Packaged frozen food whlsl .....	2	D	D	D	c	D	D	D
42245	Confectionery whlsl .....	1	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whlsl .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	1	D	D	D	b	D	D	D
42281	Beer & ale whlsl .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>70</b>	<b>551 099</b>	<b>40 227</b>	<b>9 516</b>	<b>1 047</b>	<b>87 271</b>	<b>42 738</b>	<b>43 457</b>
421	Wholesale trade, durable goods .....	57	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	5	6 288	705	193	62	2 184	378	340
4213	Lumber & other construction materials whlsl .....	4	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	11	D	D	D	c	D	D	D
42144	Other commercial equipment whlsl .....	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	4	D	D	D	c	D	D	D
4216	Electrical goods whlsl .....	7	19 447	2 425	587	97	3 779	2 128	2 176
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	21	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	16	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	e	D	D	D
4221	Paper & paper product whlsl .....	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whlsl .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	c	D	D	D
42242	Packaged frozen food whlsl .....	1	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whlsl .....	1	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>FRIDLEY, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	9	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	4	28 676	3 253	703	61	5 582	1 956	1 521
422	Wholesale trade, nondurable goods .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	4	47 439	1 294	307	21	2 108	—	—
42169	Other electronic parts & equipment whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
<b>GLENCOE, MN</b>									
42	Wholesale trade .....	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>GLENWOOD, MN</b>									
42	Wholesale trade .....	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	4	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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<b>GOLDEN VALLEY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>153</b>	<b>1 406 434</b>	<b>95 727</b>	<b>24 977</b>	<b>2 596</b>	<b>184 052</b>	<b>83 108</b>	<b>89 042</b>
421	Wholesale trade, durable goods .....	112	629 444	55 738	13 743	1 278	100 426	33 041	37 191
4212	Furniture & home furnishings whsle .....	7	42 500	1 272	233	30	2 991	798	859
42121	Furniture whsle .....	4	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	28	259 795	31 095	7 832	666	53 457	7 772	9 718
42143	Computer & computer peripheral equipment & software whsle .....	7	D	D	D	e	D	D	D
42144	Other commercial equipment whsle ..	5	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	7	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	19	116 886	8 008	1 935	180	13 670	7 249	7 807
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	98 299	6 037	1 395	155	10 013	5 786	5 974
42169	Other electronic parts & equipment whsle .....	7	18 587	1 971	540	25	3 657	1 463	1 833
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	27	122 470	8 159	2 055	152	15 830	12 346	13 311
42182	Farm & garden machinery & equipment whsle .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	19	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	16	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	41	776 990	39 989	11 234	1 318	83 626	50 067	51 851
4221	Paper & paper product whsle .....	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	13	358 831	9 707	2 049	210	18 909	3 523	3 605
42246	Fish & seafood whsle .....	1	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	3	14 959	1 573	388	35	3 923	980	989
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	333 336	18 902	6 219	764	41 420	38 148	39 964
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	4	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>115</b>	<b>902 894</b>	<b>82 550</b>	<b>21 698</b>	<b>2 316</b>	<b>158 421</b>	<b>79 288</b>	<b>85 187</b>
421	Wholesale trade, durable goods .....	80	D	D	D	g	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	24	240 852	30 552	7 646	656	52 322	7 771	9 711
42143	Computer & computer peripheral equipment & software whsle .....	7	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	34 160	3 899	865	111	6 353	5 673	5 850
4218	Machinery, equipment, & supplies whsle .....	21	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle .....	13	D	D	D	c	D	D	D
42193	Recyclable material whsle .....	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	4	D	D	D	a	D	D	D

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<b>GOLDEN VALLEY, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods .....	35	D	D	D	g	D	D	D
4221	Paper & paper product whsle .....	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	333	336	18 902	6 219	764	41 420	38 148
42291	Farm supplies whsle .....	2	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle .....	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
421	Wholesale trade, durable goods .....	4	13 811	1 051	268	16	1 403	249	187
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
<b>Agents, brokers, and commission merchants ..</b>									
421	Wholesale trade, durable goods .....	31	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	c	D	D	D
42121	Furniture whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	4	18 943	543	186	10	1 135	1	7
42144	Other commercial equipment whsle ..	3	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	6	64 596	2 267	605	41	4 492	573	602
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
<b>GOODVIEW, MN</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	1	D	D	D	a	D	D	D
<b>GRAND RAPIDS, MN</b>									
42	Wholesale trade .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	10	7 959	946	199	45	2 348	752	756
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
42211	Printing & writing paper whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....									
421	Wholesale trade, durable goods .....	10	7 959	946	199	45	2 348	752	756
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
42211	Printing & writing paper whsle .....	1	D	D	D	b	D	D	D

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	<b>GRANITE FALLS, MN *</b>								
42	Wholesale trade .....	7	9 958	782	154	38	1 597	622	1 369
422	Wholesale trade, nondurable goods .....	3	7 580	560	118	22	1 045	360	373
	Merchant wholesalers .....	7	9 958	782	154	38	1 597	622	1 369
422	Wholesale trade, nondurable goods .....	3	7 580	560	118	22	1 045	360	373
	<b>GRANITE FALLS, MN (CHIPPEWA COUNTY PART) *</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	<b>GRANITE FALLS, MN (YELLOW MEDICINE COUNTY PART) *</b>								
42	Wholesale trade .....	6	D	D	D	a	D	D	D
	Merchant wholesalers .....	6	D	D	D	a	D	D	D
	<b>HAM LAKE, MN</b>								
42	Wholesale trade .....	11	25 711	3 970	993	136	6 355	3 254	3 160
421	Wholesale trade, durable goods .....	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>HASTINGS, MN *</b>								
42	Wholesale trade .....	18	81 946	4 385	942	151	9 220	7 620	7 313
421	Wholesale trade, durable goods .....	12	45 548	2 283	547	92	5 058	5 195	4 818
4212	Furniture & home furnishings whse .....	1	D	D	D	a	D	D	D
42122	Home furnishings whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	16 959	1 493	322	62	3 413	4 553	4 130
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	36 398	2 102	395	59	4 162	2 425	2 495
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	16 959	1 493	322	62	3 413	4 553	4 130
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	36 398	2 102	395	59	4 162	2 425	2 495
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whse .....	1	D	D	D	a	D	D	D
42122	Home furnishings whse .....	1	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>HASTINGS, MN (DAKOTA COUNTY PART)*</b>									
42	Wholesale trade .....	18	81 946	4 385	942	151	9 220	7 620	7 313
421	Wholesale trade, durable goods .....	12	45 548	2 283	547	92	5 058	5 195	4 818
4212	Furniture & home furnishings whse ...	1	D	D	D	a	D	D	D
42122	Home furnishings whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	16 959	1 493	322	62	3 413	4 553	4 130
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	36 398	2 102	395	59	4 162	2 425	2 495
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	16 959	1 493	322	62	3 413	4 553	4 130
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	36 398	2 102	395	59	4 162	2 425	2 495
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whse ...	1	D	D	D	a	D	D	D
42122	Home furnishings whse .....	1	D	D	D	a	D	D	D
<b>HERMANTOWN, MN</b>									
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HIBBING, MN</b>									
42	Wholesale trade .....	45	123 715	12 270	2 513	334	24 399	12 338	13 037
421	Wholesale trade, durable goods .....	37	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	24	68 761	6 591	1 275	177	12 574	7 445	7 717
42181	Construction & mining (except petroleum) machinery & equip whse .....	10	32 606	3 593	736	94	6 654	4 785	4 629
42183	Industrial machinery & equipment whse .....	8	16 393	1 467	180	36	2 722	1 308	1 409
42184	Industrial supplies whse .....	6	19 762	1 531	359	47	3 198	1 352	1 679
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4226	Chemical & allied products whse .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whse .....	1	D	D	D	a	D	D	D

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	<b>HIBBING, MN—Con.</b>								
	<b>Merchant wholesalers</b> .....	39	111 169	11 101	2 412	316	22 314	11 758	12 231
421	Wholesale trade, durable goods .....	31	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	21	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	7	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	<b>HOPKINS, MN</b>								
42	<b>Wholesale trade</b> .....	64	1 960 801	65 791	13 448	1 636	150 923	121 881	125 373
421	Wholesale trade, durable goods .....	35	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	12	D	D	D	c	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	29	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whlsl .....	4	74 582	5 666	791	154	11 343	13 356	13 203
42232	Men's & boys' clothing & furnishings whlsl .....	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whlsl .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	16	D	D	D	f	D	D	D
42241	General-line grocery whlsl .....	1	D	D	D	f	D	D	D
42249	Other grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4226	Chemical & allied products whlsl .....	6	12 393	3 078	696	90	6 855	85	97
4229	Miscellaneous nondurable goods whlsl .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	51	D	D	D	g	D	D	D
421	Wholesale trade, durable goods .....	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	8	D	D	D	c	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	24	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whlsl .....	4	74 582	5 666	791	154	11 343	13 356	13 203
42232	Men's & boys' clothing & furnishings whlsl .....	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whlsl .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	12	D	D	D	f	D	D	D
42241	General-line grocery whlsl .....	1	D	D	D	f	D	D	D
4226	Chemical & allied products whlsl .....	6	12 393	3 078	696	90	6 855	85	97

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	<b>HOPKINS, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	a	D	D	D
	<b>HUGO, MN</b>								
42	Wholesale trade .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	6	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
	<b>HUTCHINSON, MN</b>								
42	Wholesale trade .....	14	140 267	5 303	1 898	109	10 561	4 302	3 858
421	Wholesale trade, durable goods .....	6	2 890	402	89	20	1 087	221	325
422	Wholesale trade, nondurable goods .....	8	137 377	4 901	1 809	89	9 474	4 081	3 533
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	2 890	402	89	20	1 087	221	325
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	b	D	D	D
42291	Farm supplies whse .....	1	D	D	D	b	D	D	D
	<b>INDEPENDENCE, MN</b>								
42	Wholesale trade .....	14	71 376	6 761	1 603	213	14 044	5 118	4 137
421	Wholesale trade, durable goods .....	9	51 460	4 270	1 027	124	9 253	2 978	2 338
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	19 916	2 491	576	89	4 791	2 140	1 799
	Merchant wholesalers .....	10	60 085	6 344	1 538	205	13 296	5 118	4 137
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	4	11 291	417	65	8	748	—	—
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D

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<b>INTERNATIONAL FALLS, MN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>INVER GROVE HEIGHTS, MN</b>									
42	Wholesale trade .....	24	166 004	9 846	2 700	393	21 900	9 108	11 200
421	Wholesale trade, durable goods .....	14	28 598	3 634	728	113	10 223	2 872	2 440
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	137 406	6 212	1 972	280	11 677	6 236	8 760
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	6	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whlsl .....	4	D	D	D	c	D	D	D
	Merchant wholesalers .....	22	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	14	28 598	3 634	728	113	10 223	2 872	2 440
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	5	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whlsl .....	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>JACKSON, MN</b>									
42	Wholesale trade .....	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	12 195	2 961	664	94	6 777	9 499	9 806
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	7 678	1 492	362	78	2 299	1 670	1 509
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>JORDAN, MN</b>									
42	Wholesale trade .....	7	13 625	1 786	356	42	3 496	1 297	1 343
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers.....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>KASSON, MN</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers.....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
<b>LA CRESCENT, MN</b>									
42	Wholesale trade .....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	b	D	D	D
	Merchant wholesalers.....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	b	D	D	D
<b>LAKE CITY, MN *</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	Merchant wholesalers.....	3	D	D	D	a	D	D	D
<b>LAKE CITY, MN (WABASHA COUNTY PART) *</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	Merchant wholesalers.....	3	D	D	D	a	D	D	D
<b>LAKE ELMO, MN</b>									
42	Wholesale trade .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
	Merchant wholesalers.....	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whse .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D

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<b>LAKEVILLE, MN</b>									
42	<b>Wholesale trade .....</b>	51	256 834	17 007	3 687	564	34 311	19 557	21 918
421	Wholesale trade, durable goods .....	32	176 299	7 227	1 866	250	13 949	13 698	13 771
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	63 175	2 906	812	90	5 194	9 118	9 312
42183	Industrial machinery & equipment whsle .....	4	45 487	1 320	349	45	2 325	5 001	5 106
4219	Miscellaneous durable goods whsle .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	19	80 535	9 780	1 821	314	20 362	5 859	8 147
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	4	29 349	1 106	255	26	2 818	1 678	3 373
42269	Other chemical & allied products whsle .....	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	34	121 352	13 460	2 788	472	27 538	14 546	16 838
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	1	D	D	D	b	D	D	D
<b>LAUDERDALE, MN</b>									
42	<b>Wholesale trade .....</b>	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	1	D	D	D	a	D	D	D

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<b>LE SUEUR, MN *</b>									
42	Wholesale trade .....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>LE SUEUR, MN (LE SUEUR COUNTY PART) *</b>									
42	Wholesale trade .....	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>LINDSTROM, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>LINO LAKES, MN</b>									
42	Wholesale trade .....	15	79 947	7 404	1 856	246	16 548	6 485	7 346
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whlse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	27 138	3 552	925	80	6 070	3 064	3 150
42183	Industrial machinery & equipment whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4226	Chemical & allied products whlse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	1	D	D	D	b	D	D	D
<b>LITCHFIELD, MN</b>									
42	Wholesale trade .....	6	28 668	1 031	227	53	3 940	2 527	1 984
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	6	28 668	1 031	227	53	3 940	2 527	1 984
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	b	D	D	D

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<b>LITTLE CANADA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>31</b>	<b>610 602</b>	<b>16 512</b>	<b>3 979</b>	<b>434</b>	<b>28 918</b>	<b>62 689</b>	<b>62 732</b>
421	Wholesale trade, durable goods .....	25	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	5	34 316	6 793	1 813	173	8 620	2 532	2 679
42144	Other commercial equipment whlsl .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whlsl .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>25</b>	<b>603 188</b>	<b>15 896</b>	<b>3 857</b>	<b>422</b>	<b>27 798</b>	<b>62 689</b>	<b>62 732</b>
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	5	34 316	6 793	1 813	173	8 620	2 532	2 679
42144	Other commercial equipment whlsl .....	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlsl .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
4216	Electrical goods whlsl .....	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whlsl .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>6</b>	<b>7 414</b>	<b>616</b>	<b>122</b>	<b>12</b>	<b>1 120</b>	—	—
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
<b>LITTLE FALLS, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	2	D	D	D	b	D	D	D
<b>LONG PRAIRIE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>13</b>	<b>22 573</b>	<b>1 948</b>	<b>406</b>	<b>94</b>	<b>3 899</b>	<b>2 383</b>	<b>2 737</b>
421	Wholesale trade, durable goods .....	9	13 144	1 549	378	68	3 013	1 976	2 318
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	9 429	399	28	26	886	407	419
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	13 144	1 549	378	68	3 013	1 976	2 318
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>LUVERNE, MN</b>									
42	Wholesale trade .....	12	32 452	1 802	396	75	4 270	4 119	4 647
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsls .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsls .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAHTOMEDI, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MANKATO, MN *</b>									
42	Wholesale trade .....	74	415 477	32 937	7 659	1 179	57 238	50 446	55 947
421	Wholesale trade, durable goods .....	43	260 851	18 816	4 257	616	28 675	40 686	41 386
4211	Motor vehicle & motor vehicle parts & supplies whsls .....	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsls .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4214	Professional & commercial equipment & supplies whsls .....	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsls .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsls .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsls .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsls .....	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsls .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	31	154 626	14 121	3 402	563	28 563	9 760	14 561
4224	Grocery & related products whsls .....	7	43 039	4 827	1 127	179	9 050	3 081	3 145
42245	Confectionery whsls .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsls .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsls .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsls .....	3	D	D	D	b	D	D	D
42281	Beer & ale whsls .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsls .....	8	D	D	D	c	D	D	D
42291	Farm supplies whsls .....	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsls .....	1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>MANKATO, MN *—Con.</b>								
	<b>Merchant wholesalers .....</b>	<b>70</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	42	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4214	Professional & commercial equipment & supplies whlsl .....	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	28	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	6	D	D	D	c	D	D	D
42245	Confectionery whlsl .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	8	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>MANKATO, MN (BLUE EARTH COUNTY PART)*</b>								
42	<b>Wholesale trade .....</b>	<b>71</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	41	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4214	Professional & commercial equipment & supplies whlsl .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	30	D	D	D	f	D	D	D
4224	Grocery & related products whlsl .....	7	43 039	4 827	1 127	179	9 050	3 081	3 145
42245	Confectionery whlsl .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whlsl .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	3	D	D	D	b	D	D	D
42281	Beer & ale whlsl .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	8	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whlsl .....	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MANKATO, MN (BLUE EARTH COUNTY PART)*—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>67</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	40	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	61 939	5 409	1 446	192	7 215	9 992	9 589
4214	Professional & commercial equipment & supplies whlsl .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	27	D	D	D	e	D	D	D
4224	Grocery & related products whlsl .....	6	D	D	D	c	D	D	D
42245	Confectionery whlsl .....	1	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	8	D	D	D	c	D	D	D
42291	Farm supplies whlsl .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MANKATO, MN (NICOLLET COUNTY PART)*</b>									
42	<b>Wholesale trade .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
<b>MAPLE GROVE, MN</b>									
42	<b>Wholesale trade .....</b>	<b>95</b>	<b>1 252 818</b>	<b>86 208</b>	<b>21 086</b>	<b>1 606</b>	<b>135 749</b>	<b>43 247</b>	<b>51 986</b>
421	Wholesale trade, durable goods .....	73	1 172 148	78 893	19 333	1 424	124 358	40 759	49 111
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	7	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whlsl .....	5	D	D	D	e	D	D	D
4213	Lumber & other construction materials whlsl .....	7	144 866	6 509	1 679	127	11 887	19 098	22 334
42131	Lumber, plywood, millwork, & wood panel whlsl .....	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	10	D	D	D	e	D	D	D
42141	Photographic equipment & supplies whlsl .....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	4	D	D	D	c	D	D	D
4216	Electrical goods whlsl .....	10	53 148	12 548	2 846	275	21 357	2 683	2 765
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	8	29 643	3 965	1 025	101	7 437	4 264	10 903
42171	Hardware whlsl .....	5	23 901	3 384	941	93	6 111	3 567	8 463
4218	Machinery, equipment, & supplies whlsl .....	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlsl .....	17	D	D	D	c	D	D	D
42184	Industrial supplies whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	8	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>MAPLE GROVE, MN—Con.</b>									
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	22	80 670	7 315	1 753	182	11 391	2 488	2 875
4221	Paper & paper product whse .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whse...	2	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>69</b>	<b>336 552</b>	<b>37 942</b>	<b>9 177</b>	<b>885</b>	<b>65 022</b>	<b>33 215</b>	<b>39 902</b>
421	Wholesale trade, durable goods .....	55	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	2	D	D	D	b	D	D	D
4216	Electrical goods whse .....	5	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse.....	8	29 643	3 965	1 025	101	7 437	4 264	10 903
42171	Hardware whse .....	5	23 901	3 384	941	93	6 111	3 567	8 463
4218	Machinery, equipment, & supplies whse .....	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	15	D	D	D	c	D	D	D
42184	Industrial supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	c	D	D	D
4221	Paper & paper product whse .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whse...	2	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>404 431</b>	<b>36 166</b>	<b>9 071</b>	<b>278</b>	<b>54 599</b>	<b>9 305</b>	<b>11 230</b>
421	Wholesale trade, durable goods .....	6	404 431	36 166	9 071	278	54 599	9 305	11 230
4213	Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	1	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>20</b>	<b>511 835</b>	<b>12 100</b>	<b>2 838</b>	<b>443</b>	<b>16 128</b>	<b>727</b>	<b>854</b>
421	Wholesale trade, durable goods .....	12	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	e	D	D	D
4216	Electrical goods whse .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
<b>MAPLEWOOD, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>41</b>	<b>126 101</b>	<b>12 065</b>	<b>2 750</b>	<b>421</b>	<b>27 609</b>	<b>13 908</b>	<b>14 891</b>
421	Wholesale trade, durable goods .....	28	33 200	2 705	604	86	5 184	1 327	1 689
4213	Lumber & other construction materials whse .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	92 901	9 360	2 146	335	22 425	12 581	13 202
4221	Paper & paper product whse .....	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whse...	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	c	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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	<b>MAPLEWOOD, MN—Con.</b>								
	<b>Merchant wholesalers.....</b>	35	107 808	11 209	2 557	399	26 289	13 881	14 871
421	Wholesale trade, durable goods .....	22	14 907	1 849	411	64	3 864	1 300	1 669
422	Wholesale trade, nondurable goods .....	13	92 901	9 360	2 146	335	22 425	12 581	13 202
4221	Paper & paper product whse.....	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whse.....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
	<b>MARSHALL, MN</b>								
42	<b>Wholesale trade .....</b>	37	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whse .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	41 366	3 315	793	96	5 946	10 381	12 217
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	5	D	D	D	e	D	D	D
42242	Packaged frozen food whse .....	2	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	34	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	41 366	3 315	793	96	5 946	10 381	12 217
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MEDINA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>22</b>	<b>171 735</b>	<b>16 678</b>	<b>2 537</b>	<b>246</b>	<b>31 628</b>	<b>8 234</b>	<b>9 380</b>
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts wholesale .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials wholesale .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials wholesale .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	4	51 342	3 950	710	71	7 241	2 549	2 655
42183	Industrial machinery & equipment wholesale .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4224	Grocery & related products wholesale .....	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage wholesale .....	1	D	D	D	b	D	D	D
42281	Beer & ale wholesale .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>106 949</b>	<b>14 831</b>	<b>2 106</b>	<b>213</b>	<b>28 142</b>	<b>8 229</b>	<b>9 378</b>
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts wholesale .....	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials wholesale .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials wholesale .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment wholesale .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>64 786</b>	<b>1 847</b>	<b>431</b>	<b>33</b>	<b>3 486</b>	<b>5</b>	<b>2</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment wholesale .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4224	Grocery & related products wholesale .....	1	D	D	D	a	D	D	D
<b>MELROSE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MENDOTA HEIGHTS, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>50</b>	<b>326 355</b>	<b>33 072</b>	<b>7 255</b>	<b>927</b>	<b>70 434</b>	<b>28 331</b>	<b>29 541</b>
421	Wholesale trade, durable goods .....	40	291 093	30 706	6 749	851	64 573	26 952	28 312
4214	Professional & commercial equipment & supplies wholesale .....	12	120 278	13 140	3 122	356	32 287	8 123	9 921
42144	Other commercial equipment wholesale .....	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies wholesale .....	4	D	D	D	c	D	D	D
4216	Electrical goods wholesale .....	7	67 306	5 859	1 072	201	9 778	3 641	3 559
42161	Electrical apparatus & equip, wiring supp, & const material wholesale .....	5	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies wholesale .....	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) wholesale .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	12	79 812	8 568	1 911	217	16 900	13 156	13 098
42183	Industrial machinery & equipment wholesale .....	3	D	D	D	b	D	D	D
42184	Industrial supplies wholesale .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies wholesale .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods wholesale .....	3	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MENDOTA HEIGHTS, MN—Con.</b>									
<b>Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods .....	10	35 262	2 366	506	76	5 861	1 379	1 229
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>36</b>	<b>217 139</b>	<b>28 266</b>	<b>6 106</b>	<b>807</b>	<b>62 227</b>	<b>24 184</b>	<b>25 567</b>
421	Wholesale trade, durable goods .....	28	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whse.....	7	89 998	10 297	2 392	281	28 044	7 598	9 378
42145	Medical, dental, & hospital equipment & supplies whse.....	3	D	D	D	c	D	D	D
4216	Electrical goods whse .....	4	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	4	14 251	2 477	534	60	4 743	1 750	2 048
42185	Service establishment equipment & supplies whse.....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	3	D	D	D	a	D	D	D
<b>MINNEAPOLIS, MN</b>									
42	<b>Wholesale trade .....</b>	<b>841</b>	<b>13 527 117</b>	<b>644 318</b>	<b>151 808</b>	<b>14 152</b>	<b>1 197 247</b>	<b>467 298</b>	<b>518 495</b>
421	Wholesale trade, durable goods .....	521	6 095 885	448 220	106 019	9 370	819 869	259 765	283 652
4211	Motor vehicle & motor vehicle parts & supplies whse.....	37	308 067	24 700	6 131	687	39 978	45 907	60 873
42111	Automobile & other motor vehicle whse .....	9	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	17	70 597	6 401	1 475	219	11 953	8 015	8 385
4212	Furniture & home furnishings whse ...	61	622 098	32 566	6 925	729	60 527	23 154	23 581
42121	Furniture whse .....	43	408 539	24 028	5 082	410	43 703	19 386	20 161
42122	Home furnishings whse .....	18	213 559	8 538	1 843	319	16 824	3 768	3 420
4213	Lumber & other construction materials whse .....	27	166 208	12 560	2 905	397	34 425	9 473	12 644
42131	Lumber, plywood, millwork, & wood panel whse .....	13	86 530	7 583	1 779	205	14 785	6 004	6 771
42132	Brick, stone, & related construction materials whse .....	4	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whse .....	7	58 857	3 874	902	165	15 949	2 582	5 029
42139	Other construction materials whse ..	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	95	1 927 174	142 955	37 278	2 393	252 368	43 446	44 157
42141	Photographic equipment & supplies whse .....	2	D	D	D	b	D	D	D
42142	Office equipment whse.....	12	31 166	10 655	2 478	236	17 459	5 428	5 382
42143	Computer & computer peripheral equipment & software whse.....	35	1 684 135	108 717	29 207	1 425	185 588	20 409	19 963
42144	Other commercial equipment whse ..	14	48 398	5 784	1 432	218	12 278	4 529	4 688
42145	Medical, dental, & hospital equipment & supplies whse.....	19	55 512	5 539	1 214	114	10 756	4 568	4 587
42146	Ophthalmic goods whse .....	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse.....	9	37 453	6 763	1 599	234	14 947	2 547	3 226
4215	Metal & mineral (except petroleum) whse .....	21	193 200	16 265	4 440	447	27 192	31 943	30 819
42151	Metal service centers & offices .....	21	193 200	16 265	4 440	447	27 192	31 943	30 819

**Table 7. Summary Statistics for Places: 1997—Con.**

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	<b>MINNEAPOLIS, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whlse .....	77	467 538	40 397	10 862	945	70 640	17 221	17 067
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	29	227 349	13 627	3 460	352	23 378	9 149	9 392
42162	Electrical appliance, television & radio set whlse .....	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whlse .....	44	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	44	275 674	28 961	6 567	665	47 094	22 060	24 267
42171	Hardware whlse .....	19	109 410	11 941	2 605	316	18 270	9 976	11 209
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	11	59 249	2 715	678	60	4 205	1 809	2 472
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	8	80 565	12 676	2 948	256	22 211	9 686	9 983
42174	Refrigeration equipment & supplies whlse .....	6	26 450	1 629	336	33	2 408	589	603
4218	Machinery, equipment, & supplies whlse .....	97	1 840 226	128 168	26 099	2 452	234 158	44 189	47 345
42181	Construction & mining (except petroleum) machinery & equip whlse .....	5	21 678	3 326	804	88	6 593	7 560	8 022
42182	Farm & garden machinery & equipment whlse .....	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	47	1 559 735	96 884	18 851	1 663	179 225	17 446	19 090
42184	Industrial supplies whlse .....	34	187 589	20 343	4 613	500	37 648	12 300	13 151
42185	Service establishment equipment & supplies whlse .....	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlse .....	62	295 700	21 648	4 812	655	53 487	22 372	22 899
42191	Sporting & recreational goods & supplies whlse .....	12	28 172	2 489	569	101	4 487	3 277	3 294
42192	Toy & hobby goods & supplies whlse .....	10	31 586	2 479	624	87	9 134	5 563	6 063
42193	Recyclable material whlse .....	16	202 217	11 813	2 448	301	28 731	10 323	10 148
42199	Other miscellaneous durable goods whlse .....	17	22 617	4 312	1 040	141	9 988	866	843
422	Wholesale trade, nondurable goods .....	320	7 431 232	196 098	45 789	4 782	377 378	207 533	234 843
4221	Paper & paper product whlse .....	45	1 015 083	36 770	9 016	845	61 514	29 770	32 096
42211	Printing & writing paper whlse .....	13	848 690	23 307	5 836	463	40 266	20 595	22 004
42212	Stationery & office supplies whlse .....	18	98 272	6 366	1 586	192	9 645	2 560	2 774
42213	Industrial & personal service paper whlse .....	14	68 121	7 097	1 594	190	11 603	6 615	7 318
4222	Drugs, & druggists' sundries whlse .....	12	345 717	8 389	1 769	196	20 410	32 110	29 757
42221	Drugs, & druggists' sundries whlse .....	12	345 717	8 389	1 769	196	20 410	32 110	29 757
4223	Apparel, piece goods, & notions whlse .....	59	191 253	9 805	2 231	321	22 209	8 769	10 896
42231	Piece goods, notions, & other dry goods whlse .....	9	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whlse .....	19	72 399	3 294	789	88	7 265	1 843	2 138
42233	Women's, children's, & infants' clothing & accessories whlse .....	28	71 915	2 912	659	105	6 547	1 865	2 180
4224	Grocery & related products whlse .....	78	1 072 539	65 016	14 162	1 602	121 200	55 815	51 192
42241	General-line grocery whlse .....	9	D	D	D	e	D	D	D
42242	Packaged frozen food whlse .....	8	243 826	4 047	963	82	6 445	501	590
42248	Fresh fruit & vegetable whlse .....	14	218 706	19 966	3 721	472	37 345	2 062	2 298
42249	Other grocery & related products whlse .....	33	351 631	14 682	3 392	449	35 972	14 941	10 906
4225	Farm-product raw material whlse .....	20	3 580 277	16 929	4 237	331	31 752	35 302	61 585
42251	Grain & field bean whlse .....	20	3 580 277	16 929	4 237	331	31 752	35 302	61 585
4226	Chemical & allied products whlse .....	35	247 778	19 465	4 087	406	34 574	16 639	17 472
42261	Plastics materials & basic forms & shapes whlse .....	8	47 833	2 350	576	59	3 900	1 489	1 634
42269	Other chemical & allied products whlse .....	27	199 945	17 115	3 511	347	30 674	15 150	15 838
4227	Petroleum & petroleum products whlse .....	7	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whlse (exc bulk stations & terminals) .....	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlse .....	7	D	D	D	c	D	D	D
42281	Beer & ale whlse .....	2	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whlse .....	5	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MINNEAPOLIS, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whse .....	57	D	D	D	f	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse .....	12	92 140	6 390	1 520	226	19 773	6 460	6 199
42293	Flower, nursery stock, & florists' supplies whse .....	9	40 658	5 440	1 121	194	10 464	3 056	3 526
42295	Paint, varnish, & supplies whse .....	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse .....	25	D	D	D	e	D	D	D
	<b>Merchant wholesalers .....</b>	<b>637</b>	<b>7 672 010</b>	<b>419 234</b>	<b>95 931</b>	<b>10 404</b>	<b>768 605</b>	<b>442 353</b>	<b>492 518</b>
421	Wholesale trade, durable goods .....	398	2 078 812	260 099	58 989	6 385	472 862	245 916	269 608
4211	Motor vehicle & motor vehicle parts & supplies whse .....	34	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whse .....	9	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	15	D	D	D	c	D	D	D
4212	Furniture & home furnishings whse .....	35	222 439	28 256	5 857	625	51 626	22 543	22 954
42121	Furniture whse .....	23	D	D	D	e	D	D	D
42122	Home furnishings whse .....	12	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	17	101 117	8 987	2 150	250	22 264	7 930	8 754
42131	Lumber, plywood, millwork, & wood panel whse .....	10	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whse .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	78	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whse .....	2	D	D	D	b	D	D	D
42142	Office equipment whse .....	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	28	D	D	D	e	D	D	D
42144	Other commercial equipment whse .....	13	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	15	D	D	D	c	D	D	D
42146	Ophthalmic goods whse .....	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse .....	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	14	130 114	14 603	3 987	403	22 712	24 257	25 282
42151	Metal service centers & offices .....	14	130 114	14 603	3 987	403	22 712	24 257	25 282
4216	Electrical goods whse .....	53	244 497	26 891	6 922	673	48 541	16 241	16 010
42161	Electrical apparatus & equip., wiring supp., & const material whse .....	21	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	30	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	34	D	D	D	f	D	D	D
42171	Hardware whse .....	18	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	81	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip. whse .....	5	21 678	3 326	804	88	6 593	7 560	8 022
42183	Industrial machinery & equipment whse .....	39	D	D	D	f	D	D	D
42184	Industrial supplies whse .....	29	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whse .....	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse .....	52	268 177	20 992	4 646	630	52 010	22 372	22 897
42192	Toy & hobby goods & supplies whse .....	9	D	D	D	b	D	D	D
42193	Recyclable material whse .....	16	202 217	11 813	2 448	301	28 731	10 323	10 148
42199	Other miscellaneous durable goods whse .....	13	15 176	4 042	983	135	9 486	866	841

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<b>MINNEAPOLIS, MN—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods .....	239	5 593 198	159 135	36 942	4 019	295 743	196 437	222 910
4221	Paper & paper product whsle .....	35	389 131	27 049	6 408	654	45 491	26 562	28 128
42211	Printing & writing paper whsle .....	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle .....	13	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle .....	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle .....	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle .....	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	32	57 886	6 184	1 302	226	15 895	8 643	10 781
42231	Piece goods, notions, & other dry goods whsle .....	6	13 365	2 170	442	91	4 897	1 479	1 507
42233	Women's, children's, & infants' clothing & accessories whsle .....	14	16 383	1 286	252	49	3 452	1 835	2 164
4224	Grocery & related products whsle .....	66	672 153	57 147	12 157	1 428	107 792	55 092	50 418
42241	General-line grocery whsle .....	7	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle .....	14	218 706	19 966	3 721	472	37 345	2 062	2 298
42249	Other grocery & related products whsle .....	27	210 623	10 601	2 331	338	28 037	14 218	10 132
4225	Farm-product raw material whsle .....	19	D	D	D	e	D	D	D
42251	Grain & field bean whsle .....	19	D	D	D	e	D	D	D
4226	Chemical & allied products whsle .....	22	105 915	12 773	2 834	270	20 598	10 080	10 868
42269	Other chemical & allied products whsle .....	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	4	23 131	3 172	1 981	53	5 385	649	669
4228	Beer, wine, & distilled alcoholic beverage whsle .....	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	47	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	8	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	23	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>80</b>	<b>3 843 487</b>	<b>171 002</b>	<b>42 943</b>	<b>2 840</b>	<b>343 497</b>	<b>23 893</b>	<b>25 003</b>
421	Wholesale trade, durable goods .....	40	2 532 360	145 743	36 893	2 265	279 856	12 923	13 185
4212	Furniture & home furnishings whsle .....	5	328 309	2 169	574	46	5 144	569	591
42121	Furniture whsle .....	4	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	5	41 286	2 881	607	133	10 768	1 543	3 890
4214	Professional & commercial equipment & supplies whsle .....	8	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	4	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	5	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle .....	2	D	D	D	g	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	40	1 311 127	25 259	6 050	575	63 641	10 970	11 818
4221	Paper & paper product whsle .....	8	D	D	D	c	D	D	D
42211	Printing & writing paper whsle .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	6	174 138	3 712	955	106	7 734	723	774
42249	Other grocery & related products whsle .....	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	8	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>MINNEAPOLIS, MN—Con.</b>									
	Agents, brokers, and commission merchants .....	124	2 011 620	54 082	12 934	908	85 145	1 052	974
421	Wholesale trade, durable goods .....	83	1 484 713	42 378	10 137	720	67 151	926	859
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whlse .....	21	71 350	2 141	494	58	3 757	42	36
42121	Furniture whlse .....	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	5	23 805	692	148	14	1 393	—	—
42131	Lumber, plywood, millwork, & wood panel whlse .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	9	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	3	D	D	D	e	D	D	D
42144	Other commercial equipment whlse .....	1	D	D	D	a	D	D	D
4216	Electrical goods whlse .....	16	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlse .....	7	31 360	1 180	206	25	2 103	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	9	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlse .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	10	27 523	656	166	25	1 477	—	2
422	Wholesale trade, nondurable goods .....	41	526 907	11 704	2 797	188	17 994	126	115
4221	Paper & paper product whlse .....	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whlse .....	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whlse .....	20	97 649	2 331	575	46	3 849	126	115
42232	Men's & boys' clothing & furnishings whlse .....	7	45 543	1 126	275	15	1 708	—	—
42233	Women's, children's, & infants' clothing & accessories whlse .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	6	226 248	4 157	1 050	68	5 674	—	—
42242	Packaged frozen food whlse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whlse .....	4	D	D	D	b	D	D	D
<b>MINNETONKA, MN</b>									
42	Wholesale trade .....	288	7 374 875	189 568	47 249	4 016	382 237	146 736	161 332
421	Wholesale trade, durable goods .....	190	3 889 848	112 502	25 469	2 410	209 446	58 718	63 729
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlse .....	21	104 791	11 586	2 436	269	22 740	2 610	5 190
42121	Furniture whlse .....	5	45 860	7 643	1 602	170	13 442	345	309
42122	Home furnishings whlse .....	16	58 931	3 943	834	99	9 298	2 265	4 881
4213	Lumber & other construction materials whlse .....	3	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whlse .....	2	D	D	D	a	D	D	D

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	<b>MINNETONKA, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whlse.....	41	397 987	34 189	8 184	678	61 236	14 872	14 424
42141	Photographic equipment & supplies whlse .....	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	22	D	D	D	e	D	D	D
42144	Other commercial equipment whlse .	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	11	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whlse.....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	6	370 981	3 305	832	56	9 774	4 893	5 073
42151	Metal service centers & offices .....	6	370 981	3 305	832	56	9 774	4 893	5 073
4216	Electrical goods whlse.....	45	381 200	27 326	6 441	688	48 314	13 439	15 139
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whlse .....	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whlse .....	31	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	13	90 463	5 532	1 108	115	7 327	3 128	3 502
42171	Hardware whlse .....	8	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	24	75 645	12 143	2 588	268	17 630	5 899	6 748
42183	Industrial machinery & equipment whlse .....	13	47 500	4 176	795	56	7 003	2 225	2 261
42184	Industrial supplies whlse .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse.....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	29	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whlse.....	8	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whlse .....	8	D	D	D	b	D	D	D
42193	Recyclable material whlse .....	4	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whlse .....	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	98	3 485 027	77 066	21 780	1 606	172 791	88 018	97 603
4221	Paper & paper product whlse .....	12	61 163	2 724	615	68	4 357	701	761
42212	Stationery & office supplies whlse ..	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whlse .....	6	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlse ..	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whlse .....	12	82 999	2 088	416	42	5 656	306	429
42232	Men's & boys' clothing & furnishings whlse .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	21	806 538	19 483	5 119	405	36 776	11 817	6 430
42241	General-line grocery whlse .....	3	D	D	D	b	D	D	D
42242	Packaged frozen food whlse .....	5	D	D	D	b	D	D	D
42244	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
42245	Confectionery whlse.....	4	164 035	2 557	550	72	3 648	63	58
42249	Other grocery & related products whlse .....	7	290 602	6 690	2 217	131	10 542	4 455	10
4225	Farm-product raw material whlse .....	3	D	D	D	e	D	D	D
42251	Grain & field bean whlse .....	2	D	D	D	e	D	D	D
42259	Other farm product raw material whlse .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	7	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whlse .....	4	27 468	1 822	461	82	4 660	4 278	3 323
42269	Other chemical & allied products whlse .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	32	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	21	D	D	D	b	D	D	D

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	<b>MINNETONKA, MN—Con.</b>								
	<b>Merchant wholesalers.....</b>	173	2 594 836	120 047	30 231	2 605	256 117	113 344	126 061
421	Wholesale trade, durable goods .....	117	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	5	25 479	2 425	510	46	4 443	3 671	3 512
4212	Furniture & home furnishings whlse ...	8	67 054	10 210	2 125	239	20 318	2 595	5 175
42121	Furniture whlse.....	2	D	D	D	c	D	D	D
42122	Home furnishings whlse .....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	29	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	17	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	8	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whlse.....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	4	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	4	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	29	173 245	21 444	5 062	572	36 988	13 439	15 139
42169	Other electronic parts & equipment whlse .....	24	168 057	20 755	4 947	552	35 601	13 105	14 590
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	9	D	D	D	b	D	D	D
42171	Hardware whlse .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	14	36 988	4 920	1 228	114	8 616	4 387	4 446
42183	Industrial machinery & equipment whlse .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whlse .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlse.....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	19	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whlse.....	5	D	D	D	b	D	D	D
42193	Recyclable material whlse .....	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	56	D	D	D	f	D	D	D
4221	Paper & paper product whlse .....	10	D	D	D	b	D	D	D
42212	Stationery & office supplies whlse...	6	10 945	1 493	312	37	2 336	316	366
4224	Grocery & related products whlse .....	7	235 370	9 581	3 056	150	18 014	11 445	6 051
42244	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	3	D	D	D	e	D	D	D
42251	Grain & field bean whlse .....	2	D	D	D	e	D	D	D
42259	Other farm product raw material whlse .....	1	D	D	D	a	D	D	D
4226	Chemical & allied products whlse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	18	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whlse .....	10	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	28	3 820 792	44 113	11 718	885	78 034	33 100	34 884
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	1	D	D	D	c	D	D	D
4216	Electrical goods whlse .....	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whlse .....	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whlse .....	2	D	D	D	e	D	D	D
4224	Grocery & related products whlse .....	4	271 342	3 331	833	74	7 479	305	314
42242	Packaged frozen food whlse .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	a	D	D	D

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<b>MINNETONKA, MN—Con.</b>									
	Agents, brokers, and commission merchants .....	87	959 247	25 408	5 300	526	48 086	292	387
421	Wholesale trade, durable goods .....	55	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	13	37 737	1 376	311	30	2 422	15	15
42122	Home furnishings whsle .....	10	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	2	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	2	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle .....	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	32	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .....	6	79 470	1 775	331	32	4 563	4	2
42232	Men's & boys' clothing & furnishings whsle .....	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	10	299 826	6 571	1 230	181	11 283	67	65
42245	Confectionery whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	11	D	D	D	b	D	D	D
<b>MINNETRISTA, MN</b>									
42	Wholesale trade .....	11	18 446	1 373	249	17	2 187	499	524
421	Wholesale trade, durable goods .....	8	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>MONTEVIDEO, MN</b>									
42	<b>Wholesale trade .....</b>	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
<b>MONTGOMERY, MN</b>									
42	<b>Wholesale trade .....</b>	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>MONTICELLO, MN</b>									
42	<b>Wholesale trade .....</b>	7	48 285	3 371	723	114	6 265	16 854	12 529
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	7	48 285	3 371	723	114	6 265	16 854	12 529
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whse .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D

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<b>MOORHEAD, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>36</b>	<b>220 058</b>	<b>12 021</b>	<b>2 724</b>	<b>507</b>	<b>21 442</b>	<b>25 024</b>	<b>26 242</b>
421	Wholesale trade, durable goods .....	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	3	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	5	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	4	36 929	693	90	117	1 636	4 959	6 022
	<b>Merchant wholesalers .....</b>	<b>31</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	3	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	4	D	D	D	c	D	D	D
42291	Farm supplies whlse .....	3	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MORA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>7</b>	<b>3 136</b>	<b>346</b>	<b>73</b>	<b>14</b>	<b>780</b>	<b>305</b>	<b>616</b>
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MORRIS, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whlse .....	7	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whlse .....	7	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whlse .....	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>MORRIS, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	<b>MOUND, MN</b>								
42	Wholesale trade .....	16	37 247	2 316	532	82	4 720	2 123	2 202
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlsl ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	8	11 410	1 761	427	65	3 793	1 893	1 962
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	8	25 837	555	105	17	927	230	240
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>MOUNDS VIEW, MN</b>								
42	Wholesale trade .....	13	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl.....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	f	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	f	D	D	D
42241	General-line grocery whlsl .....	1	D	D	D	f	D	D	D
	Merchant wholesalers .....	11	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	f	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	f	D	D	D
42241	General-line grocery whlsl .....	1	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>MOUNTAIN IRON, MN</b>								
42	Wholesale trade .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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<b>NEW BRIGHTON, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>65</b>	<b>387 483</b>	<b>43 594</b>	<b>10 150</b>	<b>1 061</b>	<b>81 177</b>	<b>30 986</b>	<b>31 699</b>
421	Wholesale trade, durable goods .....	51	297 658	28 459	6 592	611	48 631	27 395	28 438
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	5	9 315	1 688	354	64	3 317	1 774	1 817
4212	Furniture & home furnishings whlse .....	4	34 250	1 920	441	59	3 515	1 987	2 211
42122	Home furnishings whlse .....	4	34 250	1 920	441	59	3 515	1 987	2 211
4213	Lumber & other construction materials whlse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	5	D	D	D	b	D	D	D
42144	Other commercial equipment whlse ..	1	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	5	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	4	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	6	35 928	4 311	1 142	77	6 399	3 865	4 996
42174	Refrigeration equipment & supplies whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlse .....	10	49 079	4 456	844	76	9 079	5 388	6 448
42184	Industrial supplies whlse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	89 825	15 135	3 558	450	32 546	3 591	3 261
4221	Paper & paper product whlse .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whlse .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whlse .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whlse .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>50</b>	<b>326 134</b>	<b>38 280</b>	<b>8 887</b>	<b>976</b>	<b>73 500</b>	<b>30 802</b>	<b>31 467</b>
421	Wholesale trade, durable goods .....	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	5	9 315	1 688	354	64	3 317	1 774	1 817
4212	Furniture & home furnishings whlse .....	3	D	D	D	b	D	D	D
42122	Home furnishings whlse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	8	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	4	D	D	D	b	D	D	D
42144	Other commercial equipment whlse ..	1	D	D	D	b	D	D	D
4216	Electrical goods whlse .....	3	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	2	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	5	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whlse .....	8	D	D	D	b	D	D	D
42184	Industrial supplies whlse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	e	D	D	D
4221	Paper & paper product whlse .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whlse .....	2	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whlse .....	1	D	D	D	c	D	D	D
42269	Other chemical & allied products whlse .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>NEW BRIGHTON, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	1	D	D	D	a	D	D	D
	<b>NEW HOPE, MN</b>								
42	<b>Wholesale trade .....</b>	67	<b>626 094</b>	<b>48 524</b>	<b>13 019</b>	<b>1 308</b>	<b>113 834</b>	<b>82 810</b>	<b>84 714</b>
421	Wholesale trade, durable goods .....	47	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	3	79 645	4 979	1 300	132	15 398	3 764	5 167
42121	Furniture whsle.....	1	D	D	D	c	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	5	98 190	8 244	2 059	201	16 452	13 775	14 281
42151	Metal service centers & offices .....	5	98 190	8 244	2 059	201	16 452	13 775	14 281
4216	Electrical goods whsle .....	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	b	D	D	D
42171	Hardware whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	11	25 275	4 778	1 065	93	7 918	2 307	2 895
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>55</b>	<b>465 980</b>	<b>40 678</b>	<b>10 910</b>	<b>1 120</b>	<b>93 174</b>	<b>78 600</b>	<b>79 085</b>
421	Wholesale trade, durable goods .....	37	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	6	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	4	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	4	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	5	D	D	D	b	D	D	D
42171	Hardware whsle .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	e	D	D	D
4221	Paper & paper product whsle .....	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	c	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>NEW HOPE, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2	D	D	D	b	D	D	D
	<b>NEWPORT, MN</b>								
42	<b>Wholesale trade .....</b>	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
	<b>NEW PRAGUE, MN *</b>								
42	<b>Wholesale trade .....</b>	11	14 767	1 093	219	28	2 099	666	1 273
421	Wholesale trade, durable goods .....	6	9 015	827	192	25	1 443	656	733
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	11	14 767	1 093	219	28	2 099	666	1 273
421	Wholesale trade, durable goods .....	6	9 015	827	192	25	1 443	656	733
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
	<b>NEW PRAGUE, MN (LE SUEUR COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
	<b>NEW PRAGUE, MN (SCOTT COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D

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<b>NEW ULM, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>25</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>NORTH BRANCH, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>NORTHFIELD, MN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	b	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	f	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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	<b>NORTHFIELD, MN (DAKOTA COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
	<b>NORTHFIELD, MN (RICE COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	13	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse .....	1	D	D	D	b	D	D	D
42281	Beer & ale whse .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	12	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whse .....	4	D	D	D	e	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	1	D	D	D	a	D	D	D
	<b>NORTH MANKATO, MN *</b>								
42	<b>Wholesale trade .....</b>	19	111 269	8 591	1 908	286	19 529	11 217	11 364
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	16	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>NORTH MANKATO, MN (NICOLLET COUNTY PART) *</b>									
42	Wholesale trade .....	19	111 269	8 591	1 908	286	19 529	11 217	11 364
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42184	Industrial supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse .....	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
<b>NORTH OAKS, MN</b>									
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
4216	Electrical goods whse .....	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
4226	Chemical & allied products whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4216	Electrical goods whse .....	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
<b>NORTH ST. PAUL, MN</b>									
42	Wholesale trade .....	10	51 866	4 133	970	107	8 360	6 326	6 520
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	b	D	D	D
4216	Electrical goods whse .....	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D

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<b>OAKDALE, MN</b>									
42	Wholesale trade .....	20	32 574	2 388	579	77	4 110	1 420	1 226
421	Wholesale trade, durable goods .....	18	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>6</b>	<b>17 976</b>	<b>415</b>	<b>94</b>	<b>11</b>	<b>741</b>	<b>2</b>	<b>2</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
<b>OAK GROVE, MN *</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>OAK PARK HEIGHTS, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>OLIVIA, MN</b>									
42	Wholesale trade .....	5	36 924	1 752	480	48	2 558	5 325	3 081
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4225	Farm-product raw material whlse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whlse .....	1	D	D	D	a	D	D	D
<b>ORONO, MN</b>									
42	Wholesale trade .....	18	67 272	1 380	336	48	2 658	282	471
421	Wholesale trade, durable goods .....	15	65 811	1 194	298	36	2 270	188	376
4212	Furniture & home furnishings whlse ...	1	D	D	D	a	D	D	D
42122	Home furnishings whlse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	6	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	4	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whlse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlse ...	1	D	D	D	a	D	D	D
42122	Home furnishings whlse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	3	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>OSSEO, MN</b>									
42	Wholesale trade .....	13	37 007	2 536	607	124	4 994	2 417	2 457
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>OTSEGO, MN</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>OWATONNA, MN</b>									
42	Wholesale trade .....	41	142 257	9 416	2 039	285	23 422	17 212	17 364
421	Wholesale trade, durable goods .....	32	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	36	127 398	8 906	1 941	278	22 704	17 206	17 357
421	Wholesale trade, durable goods .....	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	10 756	1 325	294	40	3 391	810	916
4219	Miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D

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<b>PARK RAPIDS, MN</b>									
42	Wholesale trade .....	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
	Merchant wholesalers .....	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>PINE CITY, MN</b>									
42	Wholesale trade .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>PIPESTONE, MN</b>									
42	Wholesale trade .....	16	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	4	103 332	1 238	242	45	3 342	3 456	8 785
	Merchant wholesalers .....	15	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	103 332	1 238	242	45	3 342	3 456	8 785
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
<b>PLAINVIEW, MN</b>									
42	Wholesale trade .....	11	32 200	3 223	609	154	6 638	5 277	5 627
421	Wholesale trade, durable goods .....	6	14 052	1 825	246	95	3 307	4 220	4 474
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	18 148	1 398	363	59	3 331	1 057	1 153
	Merchant wholesalers .....	11	32 200	3 223	609	154	6 638	5 277	5 627
421	Wholesale trade, durable goods .....	6	14 052	1 825	246	95	3 307	4 220	4 474
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	18 148	1 398	363	59	3 331	1 057	1 153

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<b>PLYMOUTH, MN</b>									
42	Wholesale trade .....	350	6 950 744	412 440	102 416	11 437	751 297	378 372	400 272
421	Wholesale trade, durable goods .....	276	5 864 959	350 412	87 619	9 791	626 360	326 897	342 650
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whlsl .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	6	276 858	16 889	6 487	410	28 562	43 807	45 174
4212	Furniture & home furnishings whlsl .....	27	238 251	7 008	1 611	128	16 561	4 733	4 902
42121	Furniture whlsl .....	10	56 213	1 449	281	28	2 617	99	102
42122	Home furnishings whlsl .....	17	182 038	5 559	1 330	100	13 944	4 634	4 800
4213	Lumber & other construction materials whlsl .....	9	29 061	3 853	934	119	8 037	3 151	3 345
42132	Brick, stone, & related construction materials whlsl .....	3	D	D	D	b	D	D	D
42139	Other construction materials whlsl ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	62	1 689 693	177 758	43 785	5 287	302 860	104 587	106 750
42141	Photographic equipment & supplies whlsl .....	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlsl.....	21	1 398 542	141 512	34 795	4 411	225 256	74 654	76 927
42144	Other commercial equipment whlsl ..	7	23 230	2 641	672	59	5 625	2 332	2 326
42145	Medical, dental, & hospital equipment & supplies whlsl .....	17	172 585	22 246	5 567	517	51 261	16 510	16 344
42149	Other professional equipment & supplies whlsl .....	7	30 190	3 743	874	129	9 182	1 998	2 133
4215	Metal & mineral (except petroleum) whlsl .....	10	325 641	20 359	5 312	472	47 603	44 264	49 712
42151	Metal service centers & offices .....	10	325 641	20 359	5 312	472	47 603	44 264	49 712
4216	Electrical goods whlsl .....	61	1 029 289	53 443	12 576	1 380	98 943	38 425	43 186
42161	Electrical apparatus & equip, wiring supp., & const material whlsl .....	27	577 116	13 427	2 901	397	24 608	10 968	11 299
42162	Electrical appliance, television & radio set whlsl .....	7	156 244	9 263	2 304	385	21 400	6 980	8 582
42169	Other electronic parts & equipment whlsl .....	27	295 929	30 753	7 371	598	52 935	20 477	23 305
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	20	250 589	15 561	3 340	420	24 446	17 084	18 535
42171	Hardware whlsl .....	9	197 722	11 164	2 480	342	17 814	15 250	15 363
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	53	364 258	37 540	9 072	822	62 269	37 095	37 584
42182	Farm & garden machinery & equipment whlsl .....	4	40 301	5 256	1 276	157	10 511	11 523	11 903
42183	Industrial machinery & equipment whlsl .....	34	232 608	21 754	5 288	401	32 310	15 378	14 424
42184	Industrial supplies whlsl .....	11	77 542	9 307	2 230	229	16 489	9 193	10 147
42185	Service establishment equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	24	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	10	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whlsl .....	2	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whlsl .....	10	D	D	D	c	D	D	D

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	<b>PLYMOUTH, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	74	1 085 785	62 028	14 797	1 646	124 937	51 475	57 622
4221	Paper & paper product whse .....	8	10 994	2 444	523	52	3 852	461	585
4222	Drugs, & druggists' sundries whse .....	6	114 539	4 057	1 071	65	8 368	3 178	3 285
42221	Drugs, & druggists' sundries whse .....	6	114 539	4 057	1 071	65	8 368	3 178	3 285
4223	Apparel, piece goods, & notions whse .....	12	42 742	3 289	890	77	7 455	2 535	3 125
42231	Piece goods, notions, & other dry goods whse .....	2	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whse .....	5	27 621	2 812	735	70	6 356	2 478	3 066
4224	Grocery & related products whse .....	15	387 304	22 621	5 264	595	43 845	23 289	23 355
42241	General-line grocery whse .....	2	D	D	D	e	D	D	D
42242	Packaged frozen food whse .....	1	D	D	D	c	D	D	D
42245	Confectionery whse .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	12	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whse .....	7	57 817	6 990	1 637	198	14 493	3 175	4 047
42269	Other chemical & allied products whse .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	18	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whse .....	3	25 850	3 056	918	49	5 155	309	352
42294	Tobacco & tobacco product whse .....	1	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whse .....	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whse .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>243</b>	<b>3 973 395</b>	<b>347 492</b>	<b>85 168</b>	<b>10 272</b>	<b>635 487</b>	<b>358 777</b>	<b>377 695</b>
421	Wholesale trade, durable goods .....	190	2 998 317	290 722	71 926	8 728	520 142	307 576	320 355
4211	Motor vehicle & motor vehicle parts & supplies whse .....	6	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whse .....	4	D	D	D	e	D	D	D
4212	Furniture & home furnishings whse .....	11	27 908	3 885	979	78	10 074	4 733	4 902
42122	Home furnishings whse .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	5	D	D	D	b	D	D	D
42139	Other construction materials whse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	47	1 491 191	148 278	35 386	4 756	248 057	92 791	93 997
42143	Computer & computer peripheral equipment & software whse .....	17	D	D	D	h	D	D	D
42144	Other commercial equipment whse .....	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	10	102 117	12 907	2 486	291	28 102	10 681	9 513
42149	Other professional equipment & supplies whse .....	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse .....	5	261 183	17 392	4 555	400	40 331	39 781	43 403
42151	Metal service centers & offices .....	5	261 183	17 392	4 555	400	40 331	39 781	43 403
4216	Electrical goods whse .....	39	435 214	45 957	10 789	1 238	85 761	38 406	43 171
42161	Electrical apparatus & equip, wiring supp., & const material whse .....	12	115 221	8 424	1 837	294	16 204	10 949	11 284
42162	Electrical appliance, television & radio set whse .....	5	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whse .....	22	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	13	171 079	11 320	2 373	348	17 363	15 939	17 290
42171	Hardware whse .....	6	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	46	311 972	35 948	8 698	788	58 854	36 696	37 303
42182	Farm & garden machinery & equipment whse .....	4	40 301	5 256	1 276	157	10 511	11 523	11 903
42183	Industrial machinery & equipment whse .....	30	D	D	D	e	D	D	D
42184	Industrial supplies whse .....	8	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whse .....	3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>PLYMOUTH, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	18	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	6	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	1	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	53	975 078	56 770	13 242	1 544	115 345	51 201	57 340
4221	Paper & paper product whsle .....	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle .....	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle .....	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .....	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	10	375 345	22 408	5 222	587	43 481	23 289	23 355
42241	General-line grocery whsle .....	1	D	D	D	e	D	D	D
42242	Packaged frozen food whsle .....	1	D	D	D	c	D	D	D
42245	Confectionery whsle .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	7	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	4	35 961	5 754	1 236	167	11 235	3 039	3 907
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>26</b>	<b>2 351 483</b>	<b>48 252</b>	<b>13 235</b>	<b>894</b>	<b>86 099</b>	<b>19 022</b>	<b>22 028</b>
421	Wholesale trade, durable goods .....	22	2 316 356	45 353	12 406	836	80 506	18 886	21 888
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	5	154 532	27 532	7 921	495	49 964	11 769	12 741
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	35 127	2 899	829	58	5 593	136	140
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>81</b>	<b>625 866</b>	<b>16 696</b>	<b>4 013</b>	<b>271</b>	<b>29 711</b>	<b>573</b>	<b>549</b>
421	Wholesale trade, durable goods .....	64	550 286	14 337	3 287	227	25 712	435	407
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	16	210 343	3 123	632	50	6 487	—	—
42121	Furniture whsle .....	6	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	10	43 970	1 948	478	36	4 839	27	12
42143	Computer & computer peripheral equipment & software whsle.....	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	D	D	D	a	D	D	D
4216	Electrical goods whsle .....	18	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	a	D	D	D

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	<b>PLYMOUTH, MN—Con.</b>								
	<b>Agents, brokers, and commission merchants—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	4	D	D	D	b	D	D	D
42171	Hardware whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	3	D	D	D	a	D	D	D
42184	Industrial supplies whlsl .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	17	75 580	2 359	726	44	3 999	138	142
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	a	D	D	D
	<b>PRINCETON, MN *</b>								
42	<b>Wholesale trade .....</b>	9	23 236	1 188	277	49	3 120	1 342	1 562
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	9	23 236	1 188	277	49	3 120	1 342	1 562
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>PRINCETON, MN (MILLE LACS COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>PRINCETON, MN (SHERBURNE COUNTY PART) *</b>								
42	<b>Wholesale trade .....</b>	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	1	D	D	D	a	D	D	D
	<b>PRIOR LAKE, MN</b>								
42	<b>Wholesale trade .....</b>	32	28 447	3 497	781	80	7 800	762	1 687
421	Wholesale trade, durable goods .....	24	22 354	2 737	640	65	6 139	547	721
4218	Machinery, equipment, & supplies whlsl .....	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlsl .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	26	19 574	3 135	713	65	7 189	762	1 687
421	Wholesale trade, durable goods .....	18	13 481	2 375	572	50	5 528	547	721
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	6	8 873	362	68	15	611	—	—
421	Wholesale trade, durable goods .....	6	8 873	362	68	15	611	—	—

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	<b>PROCTOR, MN</b>								
42	Wholesale trade .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>RAMSEY, MN</b>								
42	Wholesale trade .....	19	27 528	4 437	889	139	8 331	1 120	1 486
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	18 065	3 085	637	87	5 886	805	1 104
42183	Industrial machinery & equipment whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	3	3 987	258	65	18	628	172	177
	Merchant wholesalers .....	19	27 528	4 437	889	139	8 331	1 120	1 486
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	18 065	3 085	637	87	5 886	805	1 104
42183	Industrial machinery & equipment whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	3	3 987	258	65	18	628	172	177
	<b>RED WING, MN</b>								
42	Wholesale trade .....	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	a	D	D	D
42251	Grain & field bean whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	a	D	D	D
42251	Grain & field bean whse .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>REDWOOD FALLS, MN</b>								
42	Wholesale trade .....	12	54 656	2 703	861	88	5 421	12 850	11 358
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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<b>RICHFIELD, MN</b>									
<b>42 Wholesale trade .....</b>		<b>37</b>	<b>110 111</b>	<b>11 633</b>	<b>2 952</b>	<b>322</b>	<b>14 672</b>	<b>5 685</b>	<b>7 298</b>
421 Wholesale trade, durable goods .....		26	D	D	D	e	D	D	D
4214 Professional & commercial equipment & supplies whsle.....		5	D	D	D	e	D	D	D
42142 Office equipment whsle.....		2	D	D	D	c	D	D	D
4216 Electrical goods whsle .....		8	41 006	1 213	270	25	1 899	271	281
42161 Electrical apparatus & equip, wiring supp, & const material whsle .....		3	D	D	D	a	D	D	D
4218 Machinery, equipment, & supplies whsle .....		3	D	D	D	a	D	D	D
4219 Miscellaneous durable goods whsle .....		3	D	D	D	a	D	D	D
422 Wholesale trade, nondurable goods .....		11	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421 Wholesale trade, durable goods .....		12	D	D	D	e	D	D	D
4214 Professional & commercial equipment & supplies whsle.....		5	D	D	D	e	D	D	D
42142 Office equipment whsle.....		2	D	D	D	c	D	D	D
4218 Machinery, equipment, & supplies whsle .....		1	D	D	D	a	D	D	D
422 Wholesale trade, nondurable goods .....		8	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421 Wholesale trade, durable goods .....		14	D	D	D	b	D	D	D
4216 Electrical goods whsle .....		5	39 900	1 075	237	21	1 512	75	75
42161 Electrical apparatus & equip, wiring supp, & const material whsle .....		3	D	D	D	a	D	D	D
<b>ROBBINSDALE, MN</b>									
<b>42 Wholesale trade .....</b>		<b>6</b>	<b>32 833</b>	<b>1 315</b>	<b>301</b>	<b>38</b>	<b>2 217</b>	<b>960</b>	<b>1 239</b>
421 Wholesale trade, durable goods .....		4	D	D	D	b	D	D	D
4216 Electrical goods whsle .....		3	D	D	D	b	D	D	D
42161 Electrical apparatus & equip, wiring supp, & const material whsle .....		2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421 Wholesale trade, durable goods .....		3	D	D	D	b	D	D	D
4216 Electrical goods whsle .....		2	D	D	D	b	D	D	D
42161 Electrical apparatus & equip, wiring supp, & const material whsle .....		1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>ROCHESTER, MN</b>									
<b>42 Wholesale trade .....</b>		<b>88</b>	<b>443 382</b>	<b>28 621</b>	<b>6 971</b>	<b>843</b>	<b>50 848</b>	<b>15 417</b>	<b>15 698</b>
421 Wholesale trade, durable goods .....		66	D	D	D	f	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whsle.....		9	62 976	3 323	705	136	6 301	4 997	4 071
42111 Automobile & other motor vehicle whsle .....		4	D	D	D	b	D	D	D
4214 Professional & commercial equipment & supplies whsle.....		27	D	D	D	c	D	D	D
42142 Office equipment whsle.....		9	14 765	4 164	1 041	110	6 285	1 859	1 670
42143 Computer & computer peripheral equipment & software whsle.....		4	D	D	D	b	D	D	D
4216 Electrical goods whsle .....		7	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whsle .....		6	15 519	1 721	406	50	2 729	1 017	1 256
4219 Miscellaneous durable goods whsle ...		6	D	D	D	b	D	D	D
42199 Other miscellaneous durable goods whsle .....		1	D	D	D	a	D	D	D
422 Wholesale trade, nondurable goods .....		22	D	D	D	e	D	D	D
4224 Grocery & related products whsle .....		4	D	D	D	c	D	D	D
42249 Other grocery & related products whsle .....		2	D	D	D	c	D	D	D
4227 Petroleum & petroleum products whsle .....		3	D	D	D	b	D	D	D
42271 Petroleum bulk stations & terminals ..		3	D	D	D	b	D	D	D
4228 Beer, wine, & distilled alcoholic beverage whsle .....		4	17 383	2 441	673	76	4 514	1 033	1 092
42281 Beer & ale whsle .....		4	17 383	2 441	673	76	4 514	1 033	1 092

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>ROCHESTER, MN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>76</b>	<b>427 770</b>	<b>23 648</b>	<b>5 374</b>	<b>758</b>	<b>44 718</b>	<b>15 133</b>	<b>15 376</b>
421	Wholesale trade, durable goods .....	56	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	62 976	3 323	705	136	6 301	4 997	4 071
42111	Automobile & other motor vehicle whsle .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	22	D	D	D	c	D	D	D
42142	Office equipment whsle .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	15 519	1 721	406	50	2 729	1 017	1 256
4219	Miscellaneous durable goods whsle .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ROCKFORD, MN *</b>									
42	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
<b>ROCKFORD, MN (HENNEPIN COUNTY PART) *</b>									
42	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
<b>ROSEAU, MN</b>									
42	<b>Wholesale trade .....</b>	<b>10</b>	<b>37 360</b>	<b>1 747</b>	<b>395</b>	<b>72</b>	<b>4 394</b>	<b>7 284</b>	<b>7 272</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>37 360</b>	<b>1 747</b>	<b>395</b>	<b>72</b>	<b>4 394</b>	<b>7 284</b>	<b>7 272</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>ROSEMOUNT, MN</b>									
42	Wholesale trade .....	18	105 708	5 879	1 350	159	14 278	37 668	30 076
421	Wholesale trade, durable goods .....	7	21 894	2 729	593	75	5 362	7 378	10 155
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) wholesale .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	83 814	3 150	757	84	8 916	30 290	19 921
4226	Chemical & allied products wholesale .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products wholesale .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods wholesale .....	2	D	D	D	a	D	D	D
42291	Farm supplies wholesale .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) wholesale .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4226	Chemical & allied products wholesale .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products wholesale .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods wholesale .....	2	D	D	D	a	D	D	D
42291	Farm supplies wholesale .....	2	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ROSEVILLE, MN</b>									
42	Wholesale trade .....	151	1 227 190	89 576	21 018	2 334	154 352	110 097	115 609
421	Wholesale trade, durable goods .....	119	831 221	67 936	15 788	1 745	119 324	90 157	91 918
4211	Motor vehicle & motor vehicle parts & supplies wholesale .....	16	216 932	15 735	3 337	449	24 285	36 912	35 562
42111	Automobile & other motor vehicle wholesale .....	4	136 131	8 967	1 891	211	10 796	21 169	19 633
42112	Motor vehicle supplies & new parts wholesale .....	12	80 801	6 768	1 446	238	13 489	15 743	15 929
4212	Furniture & home furnishings wholesale .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials wholesale .....	8	47 828	2 996	721	82	5 626	3 924	3 903
42131	Lumber, plywood, millwork, & wood panel wholesale .....	5	D	D	D	b	D	D	D
42139	Other construction materials wholesale .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies wholesale .....	18	97 538	11 304	2 882	239	19 763	1 830	1 575
42143	Computer & computer peripheral equipment & software wholesale .....	10	92 090	10 707	2 712	221	18 820	1 381	1 124
4215	Metal & mineral (except petroleum) wholesale .....	5	110 883	5 886	1 468	123	9 724	12 430	15 284
42151	Metal service centers & offices .....	5	110 883	5 886	1 468	123	9 724	12 430	15 284
4216	Electrical goods wholesale .....	16	153 398	7 684	1 698	172	12 668	2 474	2 265
42161	Electrical apparatus & equip, wiring supp, & const material wholesale .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment wholesale .....	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies wholesale .....	10	46 421	8 103	1 659	227	14 881	12 424	13 300
42171	Hardware wholesale .....	5	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) wholesale .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies wholesale .....	29	121 485	11 429	2 883	269	22 405	17 953	17 608
42181	Construction & mining (except petroleum) machinery & equipment wholesale .....	3	74 184	7 006	1 850	139	12 806	13 994	14 035
42183	Industrial machinery & equipment wholesale .....	13	22 420	2 035	460	46	4 408	2 387	2 109
42184	Industrial supplies wholesale .....	8	14 395	1 676	394	64	3 542	735	803
42185	Service establishment equipment & supplies wholesale .....	3	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>ROSEVILLE, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	6	14 607	1 122	255	35	2 247	967	1 050
422	Wholesale trade, nondurable goods .....	32	395 969	21 640	5 230	589	35 028	19 940	23 691
4221	Paper & paper product whsle.....	5	50 811	3 956	789	54	6 087	4 077	3 500
42212	Stationery & office supplies whsle .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	47 247	3 448	771	124	5 544	1 087	1 431
42244	Poultry & poultry product whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle .....	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....					c	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	3	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>109</b>	<b>654 171</b>	<b>66 194</b>	<b>15 284</b>	<b>1 849</b>	<b>113 283</b>	<b>92 755</b>	<b>90 557</b>
421	Wholesale trade, durable goods .....	83	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	14	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	3	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	D	D	D	c	D	D	D
42171	Hardware whsle .....	3	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	21	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	8	14 395	1 676	394	64	3 542	735	803
42185	Service establishment equipment & supplies whsle.....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	26	D	D	D	e	D	D	D
4221	Paper & paper product whsle.....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	6	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	3	D	D	D	c	D	D	D

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	<b>ROSEVILLE, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	17	419 839	17 052	4 267	350	29 801	16 406	24 163
421	Wholesale trade, durable goods .....	13	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	b	D	D	D
4216	Electrical goods whse.....	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	25	153 180	6 330	1 467	135	11 268	936	889
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	3	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	2	D	D	D	b	D	D	D
4216	Electrical goods whse .....	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>ST. ANTHONY, MN *</b>								
42	Wholesale trade .....	13	58 998	9 269	2 061	211	16 225	6 262	8 068
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	3	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	13	58 998	9 269	2 061	211	16 225	6 262	8 068
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	3	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whse .....	1	D	D	D	b	D	D	D
	<b>ST. ANTHONY, MN (HENNEPIN COUNTY PART) *</b>								
42	Wholesale trade .....	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	b	D	D	D
42144	Other commercial equipment whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>ST. ANTHONY, MN (RAMSEY COUNTY PART)*</b>								
42	<b>Wholesale trade .....</b>	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	b	D	D	D
	<b>ST. CHARLES, MN</b>								
42	<b>Wholesale trade .....</b>	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
	<b>ST. CLOUD, MN *</b>								
42	<b>Wholesale trade .....</b>	98	985 168	100 438	24 020	2 835	167 613	65 542	66 519
421	Wholesale trade, durable goods .....	73	331 736	37 771	9 170	1 289	69 360	40 514	42 303
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	9	96 569	8 196	1 898	286	13 707	14 085	14 327
42111	Automobile & other motor vehicle whsle .....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	3	28 220	2 538	638	68	4 774	3 796	3 298
42133	Roofing, siding, & insulation material whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	5	31 433	7 447	1 791	199	13 192	2 633	2 550
42144	Other commercial equipment whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	23	104 677	10 339	2 360	336	18 367	13 013	15 729
42181	Construction & mining (except petroleum) machinery & equip whsle .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	4	29 850	1 334	273	47	2 444	5 245	5 749
42183	Industrial machinery & equipment whsle .....	9	25 510	3 555	609	82	5 715	3 501	5 322
42184	Industrial supplies whsle .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	8	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	3	D	D	D	b	D	D	D

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<b>ST. CLOUD, MN *—Con.</b>									
<b>Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods .....	25	653 432	62 667	14 850	1 546	98 253	25 028	24 216
42244	Grocery & related products whlse .....	6	458 984	12 643	2 860	406	30 689	17 232	16 409
42249	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
4227	Other grocery & related products whlse .....	4	D	D	D	e	D	D	D
42271	Petroleum & petroleum products whlse .....	3	D	D	D	c	D	D	D
4229	Petroleum bulk stations & terminals .....	3	D	D	D	c	D	D	D
42291	Miscellaneous nondurable goods whlse .....	7	D	D	D	f	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whlse .....	2	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whlse...	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	87	D	D	D	h	D	D	D
4211	Wholesale trade, durable goods .....	66	D	D	D	g	D	D	D
42111	Motor vehicle & motor vehicle parts & supplies whlse.....	9	96 569	8 196	1 898	286	13 707	14 085	14 327
42111	Automobile & other motor vehicle whlse .....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlse .....	3	28 220	2 538	638	68	4 774	3 796	3 298
42133	Roofing, siding, & insulation material whlse .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	16	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	5	31 433	7 447	1 791	199	13 192	2 633	2 550
42144	Other commercial equipment whlse .	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	21	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whlse.....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	9	25 510	3 555	609	82	5 715	3 501	5 322
42184	Industrial supplies whlse .....	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	7	D	D	D	b	D	D	D
42193	Recyclable material whlse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	g	D	D	D
4224	Grocery & related products whlse .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whlse .....	4	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whlse .....	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlse .....	7	D	D	D	f	D	D	D
42291	Farm supplies whlse .....	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whlse .....	2	D	D	D	f	D	D	D
<b>Manufacturers' sales branches and sales offices .....</b>									
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	b	D	D	D
42244	Poultry & poultry product whlse .....	1	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
422	Agents, brokers, and commission merchants .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>ST. CLOUD, MN (BENTON COUNTY PART)*</b>									
42	Wholesale trade .....	12	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	3	D	D	D	b	D	D	D
42193	Recyclable material whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	3	D	D	D	b	D	D	D
42193	Recyclable material whlsl .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
<b>ST. CLOUD, MN (SHERBURNE COUNTY PART)*</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>ST. CLOUD, MN (STEARN COUNTY PART)*</b>									
42	Wholesale trade .....	84	D	D	D	h	D	D	D
421	Wholesale trade, durable goods .....	62	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whlsl .....	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whlsl .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	17	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	5	31 433	7 447	1 791	199	13 192	2 633	2 550
42144	Other commercial equipment whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	21	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlsl .....	8	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D

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	<b>ST. CLOUD, MN (STEARNS COUNTY PART)*—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	22	D	D	D	g	D	D	D
4224	Grocery & related products whsle .....	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>75</b>	<b>678 802</b>	<b>89 076</b>	<b>20 993</b>	<b>2 448</b>	<b>145 482</b>	<b>53 319</b>	<b>54 128</b>
421	Wholesale trade, durable goods .....	56	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	5	31 433	7 447	1 791	199	13 192	2 633	2 550
42144	Other commercial equipment whsle ..	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	19	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle .....	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle .....	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	g	D	D	D
4224	Grocery & related products whsle .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	7	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle .....	2	D	D	D	f	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
	<b>ST. FRANCIS, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>ST. JAMES, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
<b>ST. JOSEPH, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	c	D	D	D
42146	Ophthalmic goods whse .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse.....	2	D	D	D	c	D	D	D
42146	Ophthalmic goods whse .....	1	D	D	D	c	D	D	D
<b>ST. LOUIS PARK, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>229</b>	<b>2 204 836</b>	<b>118 483</b>	<b>26 210</b>	<b>2 817</b>	<b>207 800</b>	<b>120 365</b>	<b>128 478</b>
421	Wholesale trade, durable goods .....	177	1 201 242	83 761	17 496	1 846	137 206	50 260	56 210
4211	Motor vehicle & motor vehicle parts & supplies whse.....	19	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whse .....	15	159 661	7 543	1 833	227	12 898	9 967	10 312
42113	Tire & tube whse .....	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whse ...	13	139 557	14 450	2 903	279	20 483	2 600	2 917
42121	Furniture whse.....	6	85 441	12 639	2 346	243	17 015	2 417	2 751
42122	Home furnishings whse .....	7	54 116	1 811	557	36	3 468	183	166
4213	Lumber & other construction materials whse .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse.....	26	126 973	16 528	3 802	390	26 835	6 472	6 980
42143	Computer & computer peripheral equipment & software whse.....	10	85 518	8 432	1 584	166	12 985	1 988	2 690
42145	Medical, dental, & hospital equipment & supplies whse .....	6	21 139	3 963	1 181	125	6 159	2 473	2 432
4216	Electrical goods whse .....	23	216 443	7 441	1 747	135	14 221	2 714	3 341
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	10	48 870	2 392	514	52	4 764	1 842	1 945
42162	Electrical appliance, television & radio set whse .....	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse .....	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse.....	16	160 324	14 282	2 494	303	22 329	16 629	17 607
42171	Hardware whse .....	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	3	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse .....	6	88 091	12 312	1 995	256	18 571	15 467	16 532
42174	Refrigeration equipment & supplies whse .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	46	148 292	14 867	3 296	345	22 709	7 727	9 677
42183	Industrial machinery & equipment whse .....	25	51 228	4 498	975	106	7 419	2 193	2 404
42184	Industrial supplies whse .....	15	72 730	6 514	1 303	151	10 469	3 961	5 001
42185	Service establishment equipment & supplies whse.....	4	D	D	D	b	D	D	D

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	<b>ST. LOUIS PARK, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle .....	30	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	52	1 003 594	34 722	8 714	971	70 594	70 105	72 268
4221	Paper & paper product whsle .....	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle .....	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .....	7	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	15	683 662	22 903	5 508	684	44 550	11 861	14 075
42243	Dairy products, (except dried or canned) whsle .....	3	D	D	D	c	D	D	D
42245	Confectionery whsle .....	2	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	6	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	13	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>154</b>	<b>680 885</b>	<b>74 046</b>	<b>16 025</b>	<b>1 839</b>	<b>121 755</b>	<b>59 609</b>	<b>65 807</b>
421	Wholesale trade, durable goods .....	118	463 505	62 685	13 209	1 519	100 762	47 855	53 642
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	7	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle .....	6	79 772	12 751	2 385	249	17 225	2 600	2 917
42121	Furniture whsle .....	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	23	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	7	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	6	21 139	3 963	1 181	125	6 159	2 473	2 432
4216	Electrical goods whsle .....	13	34 105	3 534	857	79	7 985	2 704	3 330
42169	Other electronic parts & equipment whsle .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	11	95 287	13 082	2 195	277	19 817	16 600	17 577
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	6	88 091	12 312	1 995	256	18 571	15 467	16 532
4218	Machinery, equipment, & supplies whsle .....	32	71 141	10 465	2 457	264	15 430	6 277	8 105
42183	Industrial machinery & equipment whsle .....	16	15 803	2 817	631	76	4 552	1 562	1 739
42184	Industrial supplies whsle .....	11	39 004	4 093	883	104	6 442	3 142	4 094
42185	Service establishment equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	24	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	36	217 380	11 361	2 816	320	20 993	11 754	12 165
4224	Grocery & related products whsle .....	10	166 431	7 344	1 750	198	13 381	6 845	8 957
42243	Dairy products, (except dried or canned) whsle .....	1	D	D	D	c	D	D	D
42245	Confectionery whsle .....	2	D	D	D	b	D	D	D
42247	Meat & meat product whsle .....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	9	D	D	D	b	D	D	D

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<b>ST. LOUIS PARK, MN—Con.</b>									
	Manufacturers' sales branches and sales offices ..	18	539 472	18 938	4 610	404	41 969	60 608	62 493
421	Wholesale trade, durable goods .....	12	146 428	6 733	1 378	117	12 991	2 257	2 390
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	393 044	12 205	3 232	287	28 978	58 351	60 103
4224	Grocery & related products whlse .....	2	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whlse .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants .....	57	984 479	25 499	5 575	574	44 076	148	178
421	Wholesale trade, durable goods .....	47	591 309	14 343	2 909	210	23 453	148	178
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	8	88 524	2 012	428	37	3 723	—	—
42112	Motor vehicle supplies & new parts whlse .....	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whlse .....	7	59 785	1 699	518	30	3 258	—	—
42122	Home furnishings whlse .....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlse .....	2	D	D	D	a	D	D	D
4216	Electrical goods whlse .....	10	182 338	3 907	890	56	6 236	10	11
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	4	36 454	1 234	235	24	1 853	10	11
42162	Electrical appliance, television & radio set whlse .....	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whlse .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	7	D	D	D	a	D	D	D
42184	Industrial supplies whlse .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse .....	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whlse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	393 170	11 156	2 666	364	20 623	—	—
4224	Grocery & related products whlse .....	3	D	D	D	e	D	D	D
42247	Meat & meat product whlse .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whlse .....	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whlse .....	3	D	D	D	a	D	D	D
<b>ST. MICHAEL, MN</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

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<b>ST. PAUL, MN</b>									
42	Wholesale trade .....	456	4 075 539	323 492	74 050	7 746	827 089	405 263	517 199
421	Wholesale trade, durable goods .....	303	2 560 679	207 493	46 365	4 558	619 757	264 424	371 894
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	34	152 449	13 910	3 045	489	25 890	19 534	21 318
42111	Automobile & other motor vehicle whlse .....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whlse .....	15	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whlse ...	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whlse ...	20	103 135	10 935	2 401	294	27 943	10 440	11 498
42121	Furniture whlse .....	13	46 789	4 710	994	101	8 989	2 614	2 669
42122	Home furnishings whlse .....	7	56 346	6 225	1 407	193	18 954	7 826	8 829
4213	Lumber & other construction materials whlse .....	18	245 626	16 563	3 558	393	29 335	19 818	21 991
42131	Lumber, plywood, millwork, & wood panel whlse .....	9	207 741	14 361	3 097	344	24 225	18 305	19 419
42132	Brick, stone, & related construction materials whlse .....	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlse.....	62	1 151 648	85 383	18 192	1 325	384 457	139 802	236 585
42142	Office equipment whlse.....	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whlse.....	21	333 552	30 010	6 656	504	48 773	23 894	24 672
42144	Other commercial equipment whlse .	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlse.....	20	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whlse.....	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whlse .....	12	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	11	D	D	D	c	D	D	D
4216	Electrical goods whlse .....	39	347 503	19 589	4 761	468	37 756	11 919	13 578
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	13	65 800	3 517	787	80	6 005	3 722	3 232
42162	Electrical appliance, television & radio set whlse .....	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlse .....	19	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	28	176 029	15 162	3 530	366	24 164	8 166	8 332
42171	Hardware whlse .....	13	78 916	9 496	2 194	221	14 745	5 435	5 536
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	8	70 883	4 125	982	105	6 510	1 155	923
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	56	227 330	26 669	6 283	655	49 152	40 048	41 965
42182	Farm & garden machinery & equipment whlse.....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	24	71 612	9 623	1 839	243	17 967	8 700	8 643
42184	Industrial supplies whlse .....	13	45 716	5 799	1 411	156	10 839	4 888	5 435
42185	Service establishment equipment & supplies whlse.....	10	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse ...	34	D	D	D	e	D	D	D
42193	Recyclable material whlse .....	11	58 444	8 459	1 972	238	21 580	4 176	5 341
42199	Other miscellaneous durable goods whlse .....	10	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>ST. PAUL, MN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422	Wholesale trade, nondurable goods .....	153	1 514 860	115 999	27 685	3 188	207 332	140 839	145 305
4221	Paper & paper product whsle .....	28	167 118	17 875	4 497	451	32 320	8 317	7 849
42211	Printing & writing paper whsle .....	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle .....	16	30 302	3 836	1 138	107	8 355	1 252	707
42213	Industrial & personal service paper whsle .....	11	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .....	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	32	352 067	32 948	7 410	1 130	58 817	14 875	17 464
42243	Dairy products, (except dried or canned) whsle .....	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle .....	9	D	D	D	f	D	D	D
42249	Other grocery & related products whsle .....	10	D	D	D	e	D	D	D
4225	Farm-product raw material whsle .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	5	179 675	2 214	467	54	6 247	30 789	31 359
4226	Chemical & allied products whsle .....	28	197 942	14 326	3 295	321	29 937	9 717	9 626
42269	Other chemical & allied products whsle .....	25	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	5	63 562	1 867	421	49	4 488	2 661	2 261
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	333 672	27 525	6 466	729	40 649	58 055	59 992
42281	Beer & ale whsle .....	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	5	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle .....	23	D	D	D	e	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle .....	6	57 378	10 828	3 184	179	16 671	2 990	3 405
42294	Tobacco & tobacco product whsle .....	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>		<b>372</b>	<b>2 616 453</b>	<b>252 576</b>	<b>58 239</b>	<b>6 769</b>	<b>464 456</b>	<b>270 189</b>	<b>283 881</b>
421	Wholesale trade, durable goods .....	243	1 420 642	151 505	34 572	3 838	285 066	136 221	145 266
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	30	147 235	13 315	2 892	466	23 851	19 092	20 805
42111	Automobile & other motor vehicle whsle .....	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle .....	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle .....	14	81 885	10 033	2 172	244	25 964	9 968	11 011
42121	Furniture whsle .....	9	D	D	D	b	D	D	D
42122	Home furnishings whsle .....	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	12	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	8	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	58	D	D	D	g	D	D	D
42142	Office equipment whsle .....	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle .....	21	333 552	30 010	6 656	504	48 773	23 894	24 672
42144	Other commercial equipment whsle .....	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	16	58 551	9 002	2 099	184	17 437	8 606	8 688
42149	Other professional equipment & supplies whsle .....	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	11	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	10	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	27	123 782	13 251	2 899	388	27 753	11 919	13 578
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	13	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	18	49 909	9 420	2 451	247	15 491	7 333	7 425
42171	Hardware whsle .....	10	D	D	D	c	D	D	D

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	<b>ST. PAUL, MN—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlsl .....	45	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whlsl .....	18	D	D	D	c	D	D	D
42184	Industrial supplies whlsl .....	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whlsl.....	8	15 474	3 266	841	98	5 840	2 711	2 639
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	28	78 428	12 352	2 911	386	28 683	7 935	9 915
42193	Recyclable material whlsl .....	11	58 444	8 459	1 972	238	21 580	4 176	5 341
42199	Other miscellaneous durable goods whlsl .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	129	1 195 811	101 071	23 667	2 931	179 390	133 968	138 615
4221	Paper & paper product whlsl .....	25	118 134	16 208	4 074	419	27 947	7 043	6 539
42211	Printing & writing paper whlsl .....	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whlsl .....	15	D	D	D	b	D	D	D
42213	Industrial & personal service paper whlsl .....	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whlsl ..	11	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	27	276 181	30 965	6 902	1 035	52 636	14 543	17 122
42243	Dairy products, (except dried or canned) whlsl .....	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whlsl .....	9	D	D	D	f	D	D	D
42249	Other grocery & related products whlsl .....	7	D	D	D	e	D	D	D
4225	Farm-product raw material whlsl .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	5	179 675	2 214	467	54	6 247	30 789	31 359
4226	Chemical & allied products whlsl .....	21	105 913	12 088	2 801	282	25 705	8 654	8 707
42269	Other chemical & allied products whlsl .....	21	105 913	12 088	2 801	282	25 705	8 654	8 707
4227	Petroleum & petroleum products whlsl .....	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	7	333 672	27 525	6 466	729	40 649	58 055	59 992
42281	Beer & ale whlsl .....	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whlsl .....	5	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	17	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whlsl .....	5	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>28</b>	<b>934 816</b>	<b>53 395</b>	<b>11 588</b>	<b>631</b>	<b>333 015</b>	<b>133 940</b>	<b>231 782</b>
421	Wholesale trade, durable goods .....	15	749 990	41 766	8 340	433	311 496	127 700	225 930
4213	Lumber & other construction materials whlsl .....	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whlsl .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	1	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whlsl .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlsl .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	184 826	11 629	3 248	198	21 519	6 240	5 852
4226	Chemical & allied products whlsl .....	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whlsl .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>ST. PAUL, MN—Con.</b>									
	Agents, brokers, and commission merchants .....	56	524 270	17 521	4 223	346	29 618	1 134	1 536
421	Wholesale trade, durable goods .....	45	390 047	14 222	3 453	287	23 195	503	698
4216	Electrical goods whlsl .....	12	223 721	6 338	1 862	80	10 003	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlsl .....	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	9	D	D	D	c	D	D	D
42171	Hardware whlsl .....	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	134 223	3 299	770	59	6 423	631	838
4224	Grocery & related products whlsl .....	3	D	D	D	a	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	a	D	D	D
4226	Chemical & allied products whlsl .....	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
<b>ST. PAUL PARK, MN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlsl .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
<b>ST. PETER, MN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>SARTELL, MN *</b>									
42	Wholesale trade .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>SARTELL, MN (STEARNS COUNTY PART) *</b>									
42	Wholesale trade .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D

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<b>SAUK CENTRE, MN</b>									
42	<b>Wholesale trade .....</b>	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	1	D	D	D	a	D	D	D
<b>SAUK RAPIDS, MN</b>									
42	<b>Wholesale trade .....</b>	16	125 033	9 559	2 163	496	18 521	16 339	16 737
421	Wholesale trade, durable goods .....	11	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	16	125 033	9 559	2 163	496	18 521	16 339	16 737
421	Wholesale trade, durable goods .....	11	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	1	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whse.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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	<b>SAVAGE, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>35</b>	<b>984 717</b>	<b>18 621</b>	<b>3 865</b>	<b>410</b>	<b>39 449</b>	<b>66 778</b>	<b>66 845</b>
421	Wholesale trade, durable goods .....	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	a	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>27</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	1	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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	<b>SHAKOPEE, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>42</b>	<b>807 609</b>	<b>32 807</b>	<b>7 209</b>	<b>843</b>	<b>79 576</b>	<b>31 273</b>	<b>41 791</b>
421	Wholesale trade, durable goods .....	27	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	5	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whlsl .....	3	D	D	D	e	D	D	D
4213	Lumber & other construction materials whlsl .....	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	9	51 646	7 654	1 762	185	12 203	6 944	7 284
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	4	26 190	3 461	749	91	5 087	5 837	6 099
42183	Industrial machinery & equipment whlsl .....	5	25 456	4 193	1 013	94	7 116	1 107	1 185
422	Wholesale trade, nondurable goods .....	15	D	D	D	e	D	D	D
4226	Chemical & allied products whlsl .....	5	D	D	D	c	D	D	D
42269	Other chemical & allied products whlsl .....	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	8	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	4	26 190	3 461	749	91	5 087	5 837	6 099
42183	Industrial machinery & equipment whlsl .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	c	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whlsl .....	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	1	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whlsl .....	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4226	Chemical & allied products whlsl .....	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whlsl .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	c	D	D	D

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<b>SHOREVIEW, MN</b>									
42	<b>Wholesale trade .....</b>	<b>40</b>	<b>221 087</b>	<b>34 632</b>	<b>8 356</b>	<b>798</b>	<b>61 283</b>	<b>12 970</b>	<b>9 860</b>
421	Wholesale trade, durable goods .....	31	197 946	33 463	8 059	763	59 343	12 359	9 190
4213	Lumber & other construction materials whse .....	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	6	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	3	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	13 731	2 127	458	75	4 241	416	376
422	Wholesale trade, nondurable goods .....	9	23 141	1 169	297	35	1 940	611	670
<b>Merchant wholesalers .....</b>									
421	<b>Wholesale trade, durable goods .....</b>	<b>29</b>	<b>155 561</b>	<b>32 881</b>	<b>8 001</b>	<b>769</b>	<b>58 270</b>	<b>12 923</b>	<b>9 852</b>
421	Wholesale trade, durable goods .....	24	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	5	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	3	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	6 738	1 561	333	64	3 030	369	368
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	<b>Wholesale trade, durable goods .....</b>	<b>11</b>	<b>65 526</b>	<b>1 751</b>	<b>355</b>	<b>29</b>	<b>3 013</b>	<b>47</b>	<b>8</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
<b>SHOREWOOD, MN</b>									
42	<b>Wholesale trade .....</b>	<b>26</b>	<b>68 942</b>	<b>2 525</b>	<b>381</b>	<b>48</b>	<b>4 624</b>	<b>1 469</b>	<b>1 870</b>
421	Wholesale trade, durable goods .....	18	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	<b>Wholesale trade, durable goods .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
421	<b>Wholesale trade, durable goods .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
4212	Furniture & home furnishings whsle ...	7	D	D	D	a	D	D	D
42122	Home furnishings whsle .....	2	D	D	D	a	D	D	D

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<b>SLEEPY EYE, MN</b>									
42	Wholesale trade .....	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>SOUTH ST. PAUL, MN</b>									
42	Wholesale trade .....	36	506 070	24 476	5 982	682	39 693	27 174	23 454
421	Wholesale trade, durable goods .....	15	158 915	9 968	2 377	264	14 445	16 183	12 377
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	347 155	14 508	3 605	418	25 248	10 991	11 077
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42247	Meat & meat product whse .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42252	Livestock whse.....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	c	D	D	D
42291	Farm supplies whse .....	1	D	D	D	c	D	D	D
	Merchant wholesalers .....	30	437 781	22 878	5 652	640	36 130	27 050	23 326
421	Wholesale trade, durable goods .....	14	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whse .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42247	Meat & meat product whse .....	2	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	2	D	D	D	b	D	D	D
42252	Livestock whse.....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	c	D	D	D
42291	Farm supplies whse .....	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	a	D	D	D
<b>SPRING LAKE PARK, MN *</b>									
42	Wholesale trade .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	4 826	1 264	340	38	1 830	323	218
4219	Miscellaneous durable goods whse ...	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	4 826	1 264	340	38	1 830	323	218
4219	Miscellaneous durable goods whse ...	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>SPRING LAKE PARK, MN (ANOKA COUNTY PART) *</b>								
42	Wholesale trade .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	4 826	1 264	340	38	1 830	323	218
4219	Miscellaneous durable goods whslr .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	4 826	1 264	340	38	1 830	323	218
4219	Miscellaneous durable goods whslr .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>STAPLES, MN *</b>								
42	Wholesale trade .....	5	6 903	1 198	296	50	1 904	297	277
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>STAPLES, MN (TODD COUNTY PART) *</b>								
42	Wholesale trade .....	5	6 903	1 198	296	50	1 904	297	277
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>STEWARTVILLE, MN</b>								
42	Wholesale trade .....	5	9 746	3 759	871	134	5 286	1 118	1 153
421	Wholesale trade, durable goods .....	4	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>STILLWATER, MN</b>									
42	<b>Wholesale trade .....</b>	<b>42</b>	<b>160 846</b>	<b>6 822</b>	<b>1 569</b>	<b>190</b>	<b>15 499</b>	<b>6 576</b>	<b>8 082</b>
421	Wholesale trade, durable goods .....	25	83 353	4 356	1 108	94	9 848	5 088	5 965
4213	Lumber & other construction materials whse .....	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	17	77 493	2 466	461	96	5 651	1 488	2 117
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>30</b>	<b>135 276</b>	<b>5 819</b>	<b>1 350</b>	<b>151</b>	<b>13 412</b>	<b>6 495</b>	<b>7 966</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	3	D	D	D	a	D	D	D
<b>THIEF RIVER FALLS, MN</b>									
42	<b>Wholesale trade .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	f	D	D	D
4216	Electrical goods whse .....	1	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	f	D	D	D
4216	Electrical goods whse .....	1	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whse .....	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
<b>TWO HARBORS, MN</b>									
42	<b>Wholesale trade .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>VADNAIS HEIGHTS, MN</b>									
42	<b>Wholesale trade .....</b>	25	120 821	19 188	4 628	490	33 708	16 549	16 695
421	Wholesale trade, durable goods .....	21	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	22	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	20	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D
<b>VICTORIA, MN</b>									
42	<b>Wholesale trade .....</b>	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	1	D	D	D	a	D	D	D

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<b>VIRGINIA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>37</b>	<b>112 880</b>	<b>10 286</b>	<b>2 324</b>	<b>311</b>	<b>20 751</b>	<b>13 445</b>	<b>13 546</b>
421	Wholesale trade, durable goods .....	26	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	11 237	1 333	320	38	2 566	1 921	1 691
4218	Machinery, equipment, & supplies whlsl .....	15	49 312	4 117	993	101	7 942	6 604	6 838
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	8	26 823	2 540	614	59	4 968	4 429	4 420
42184	Industrial supplies whlsl .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>34</b>	<b>106 649</b>	<b>9 826</b>	<b>2 231</b>	<b>302</b>	<b>19 945</b>	<b>13 336</b>	<b>13 420</b>
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	11 237	1 333	320	38	2 566	1 921	1 691
4218	Machinery, equipment, & supplies whlsl .....	12	43 081	3 657	900	92	7 136	6 495	6 712
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	7	D	D	D	b	D	D	D
42184	Industrial supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WACONIA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl ...	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlsl ...	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whlsl .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	1	D	D	D	a	D	D	D

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<b>WADENA, MN *</b>									
42	Wholesale trade .....	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>WADENA, MN (OTTER TAIL COUNTY PART) *</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>WADENA, MN (WADENA COUNTY PART) *</b>									
42	Wholesale trade .....	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse .....	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>WAITE PARK, MN</b>									
42	Wholesale trade .....	16	100 544	9 911	2 323	372	23 171	6 218	6 500
421	Wholesale trade, durable goods .....	10	13 177	3 027	710	83	4 706	1 519	1 650
422	Wholesale trade, nondurable goods .....	6	87 367	6 884	1 613	289	18 465	4 699	4 850
4224	Grocery & related products whse .....	5	D	D	D	e	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	e	D	D	D
	Merchant wholesalers .....	14	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	e	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	e	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D

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<b>WASECA, MN</b>									
42	Wholesale trade .....	11	16 855	1 406	448	64	2 524	1 726	2 019
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	Merchant wholesalers .....	11	16 855	1 406	448	64	2 524	1 726	2 019
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
<b>WATERTOWN, MN</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>WAYZATA, MN</b>									
42	Wholesale trade .....	29	209 767	8 462	1 894	175	13 364	3 134	4 225
421	Wholesale trade, durable goods .....	13	52 007	5 709	1 232	113	9 329	2 656	3 708
4215	Metal & mineral (except petroleum) whlsl .....	3	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	3	D	D	D	b	D	D	D
4216	Electrical goods whlsl .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	16	157 760	2 753	662	62	4 035	478	517
4225	Farm-product raw material whlsl .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	20	144 108	4 549	868	86	7 795	920	2 238
421	Wholesale trade, durable goods .....	8	19 659	2 364	423	36	4 866	444	1 723
4219	Miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	124 449	2 185	445	50	2 929	476	515
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices .....	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	33 311	568	217	12	1 106	2	2

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>WEST ST. PAUL, MN</b>									
42	Wholesale trade .....	18	86 292	10 277	2 795	235	14 725	5 268	5 632
421	Wholesale trade, durable goods .....	13	79 955	9 615	2 691	225	13 302	4 970	5 349
4211	Motor vehicle & motor vehicle parts & supplies whse.....	4	7 061	553	126	29	1 133	795	820
4218	Machinery, equipment, & supplies whse .....	5	70 350	8 176	2 359	172	10 548	4 049	4 211
42181	Construction & mining (except petroleum) machinery & equip whse .....	1	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whse.....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	1	D	D	D	a	D	D	D
<b>WHITE BEAR, MN</b>									
42	Wholesale trade .....	9	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	8	13 490	458	117	11	898	20	314
	<b>Merchant wholesalers.....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>WHITE BEAR LAKE, MN *</b>									
42	Wholesale trade .....	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whse...	2	D	D	D	c	D	D	D
4226	Chemical & allied products whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>26</b>	<b>77 429</b>	<b>10 025</b>	<b>2 582</b>	<b>366</b>	<b>19 488</b>	<b>3 772</b>	<b>4 011</b>
421	Wholesale trade, durable goods .....	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whse...	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>WHITE BEAR LAKE, MN (RAMSEY COUNTY PART) *</b>								
42	Wholesale trade .....	35	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	e	D	D	D
4221	Paper & paper product whlsl .....	3	D	D	D	c	D	D	D
42212	Stationery & office supplies whlsl ...	2	D	D	D	c	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>25</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	e	D	D	D
4221	Paper & paper product whlsl .....	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whlsl ...	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>WHITE BEAR LAKE, MN (WASHINGTON COUNTY PART) *</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>WILLMAR, MN</b>								
42	Wholesale trade .....	30	D	D	D	f	D	D	D
421	Wholesale trade, durable goods .....	20	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	11 330	1 779	383	67	3 320	860	872
4215	Metal & mineral (except petroleum) whlsl .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	10 598	879	216	24	1 908	2 962	2 512
42182	Farm & garden machinery & equipment whlsl .....	4	10 598	879	216	24	1 908	2 962	2 512
422	Wholesale trade, nondurable goods .....	10	293 229	10 836	2 780	356	40 163	18 061	24 117
4222	Drugs, & druggists' sundries whlsl .....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	3	D	D	D	b	D	D	D

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<b>WILLMAR, MN—Con.</b>									
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	18	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl .....	3	11 330	1 779	383	67	3 320	860	872
4215	Metal & mineral (except petroleum) whlsl .....	1	D	D	D	b	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	4	10 598	879	216	24	1 908	2 962	2 512
42182	Farm & garden machinery & equipment whlsl .....	4	10 598	879	216	24	1 908	2 962	2 512
422	Wholesale trade, nondurable goods .....	10	293 229	10 836	2 780	356	40 163	18 061	24 117
4222	Drugs, & druggists' sundries whlsl .....	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whlsl .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WINDOM, MN</b>									
42	<b>Wholesale trade .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
42251	Grain & field bean whlsl .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WINONA, MN</b>									
42	<b>Wholesale trade .....</b>	<b>57</b>	<b>360 741</b>	<b>13 415</b>	<b>3 426</b>	<b>508</b>	<b>28 510</b>	<b>14 891</b>	<b>12 999</b>
421	Wholesale trade, durable goods .....	36	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	5	17 444	2 239	548	67	3 749	420	456
42171	Hardware whlsl .....	5	17 444	2 239	548	67	3 749	420	456
4218	Machinery, equipment, & supplies whlsl .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	a	D	D	D
42251	Grain & field bean whlsl .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	4	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	1	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>WINONA, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>48</b>	<b>347 246</b>	<b>12 324</b>	<b>3 152</b>	<b>431</b>	<b>26 328</b>	<b>13 834</b>	<b>12 174</b>
421	Wholesale trade, durable goods .....	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl.....	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlsl .....	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl.....	5	17 444	2 239	548	67	3 749	420	456
42171	Hardware whlsl .....	5	17 444	2 239	548	67	3 749	420	456
4218	Machinery, equipment, & supplies whlsl .....	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	a	D	D	D
42251	Grain & field bean whlsl .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	a	D	D	D
42291	Farm supplies whlsl .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants ..</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>WOODBURY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>30</b>	<b>129 642</b>	<b>7 005</b>	<b>1 471</b>	<b>180</b>	<b>16 575</b>	<b>4 129</b>	<b>5 378</b>
421	Wholesale trade, durable goods .....	16	30 476	2 550	547	44	5 932	722	1 119
4214	Professional & commercial equipment & supplies whlsl.....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	6	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	99 166	4 455	924	136	10 643	3 407	4 259
4224	Grocery & related products whlsl .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	a	D	D	D
4226	Chemical & allied products whlsl .....	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whlsl .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>43 049</b>	<b>5 191</b>	<b>1 036</b>	<b>149</b>	<b>10 509</b>	<b>3 654</b>	<b>4 911</b>
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whlsl.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	a	D	D	D
42249	Other grocery & related products whlsl .....	2	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
4226	Chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whlsl .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlsl .....	4	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>WORTHINGTON, MN</b>									
<b>42 Wholesale trade .....</b>		<b>23</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		14	D	D	D	c	D	D	D
4218 Machinery, equipment, & supplies whse .....		7	D	D	D	b	D	D	D
42182 Farm & garden machinery & equipment whse.....		5	17 944	1 563	437	61	2 901	4 228	5 054
42183 Industrial machinery & equipment whse .....		1	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		9	D	D	D	b	D	D	D
4225 Farm-product raw material whse .....		4	D	D	D	b	D	D	D
42251 Grain & field bean whse .....		3	69 475	1 159	400	64	4 514	6 614	8 152
<b>Merchant wholesalers .....</b>									
421 Wholesale trade, durable goods .....		14	D	D	D	c	D	D	D
4218 Machinery, equipment, & supplies whse .....		7	D	D	D	c	D	D	D
42182 Farm & garden machinery & equipment whse.....		5	17 944	1 563	437	61	2 901	4 228	5 054
42183 Industrial machinery & equipment whse .....		1	D	D	D	b	D	D	D
422 Wholesale trade, nondurable goods .....		8	D	D	D	b	D	D	D
4225 Farm-product raw material whse .....		3	69 475	1 159	400	64	4 514	6 614	8 152
42251 Grain & field bean whse .....		3	69 475	1 159	400	64	4 514	6 614	8 152
<b>Agents, brokers, and commission merchants .....</b>									
421 Wholesale trade, durable goods .....		1	D	D	D	a	D	D	D
<b>WYOMING, MN</b>									
<b>42 Wholesale trade .....</b>		<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		3	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421 Wholesale trade, durable goods .....		3	D	D	D	b	D	D	D
<b>BALANCE OF AITKIN COUNTY, MN</b>									
<b>42 Wholesale trade .....</b>		<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421 Wholesale trade, durable goods .....		10	D	D	D	b	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whse.....		1	D	D	D	a	D	D	D
4213 Lumber & other construction materials whse .....		2	D	D	D	b	D	D	D
42131 Lumber, plywood, millwork, & wood panel whse .....		2	D	D	D	b	D	D	D
421310 Lumber, plywood, millwork, & wood panel whse.....		2	D	D	D	b	D	D	D
4213102 Lumber with yard whse.....		1	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whse .....		2	D	D	D	a	D	D	D
422 Wholesale trade, nondurable goods .....		6	D	D	D	b	D	D	D
4227 Petroleum & petroleum products whse .....		1	D	D	D	b	D	D	D
42271 Petroleum bulk stations & terminals .....		1	D	D	D	b	D	D	D
422710 Petroleum bulk stations & terminals .....		1	D	D	D	b	D	D	D
4227101 Petroleum bulk stations & terminals (except LP) .....		1	D	D	D	b	D	D	D
42271011 Petroleum bulk stations (except LP) .....		1	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421 Wholesale trade, durable goods .....		10	D	D	D	b	D	D	D
4211 Motor vehicle & motor vehicle parts & supplies whse.....		1	D	D	D	a	D	D	D
4213 Lumber & other construction materials whse .....		2	D	D	D	b	D	D	D
42131 Lumber, plywood, millwork, & wood panel whse .....		2	D	D	D	b	D	D	D
421310 Lumber, plywood, millwork, & wood panel whse .....		2	D	D	D	b	D	D	D
4218 Machinery, equipment, & supplies whse .....		2	D	D	D	a	D	D	D
422 Wholesale trade, nondurable goods .....		5	D	D	D	b	D	D	D
4227 Petroleum & petroleum products whse .....		1	D	D	D	b	D	D	D
42271 Petroleum bulk stations & terminals .....		1	D	D	D	b	D	D	D
422710 Petroleum bulk stations & terminals .....		1	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF AITKIN COUNTY, MN—Con.</b>								
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF ANOKA COUNTY, MN</b>								
42	Wholesale trade .....	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	2	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	<b>BALANCE OF BECKER COUNTY, MN</b>								
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	<b>BALANCE OF BELTRAMI COUNTY, MN</b>								
42	Wholesale trade .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D

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	<b>BALANCE OF BENTON COUNTY, MN</b>								
42	Wholesale trade .....	17	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle.....	4	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle.....	4	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF BIG STONE COUNTY, MN</b>								
42	Wholesale trade .....	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	45 655	668	147	26	1 808	4 031	5 082
	<b>Merchant wholesalers.....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	45 655	668	147	26	1 808	4 031	5 082
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF BLUE EARTH COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	37	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	23	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	12	86 469	2 305	515	85	5 638	5 132	7 235
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	c	D	D	D
42291	Farm supplies whse .....	6	D	D	D	c	D	D	D
	<b>Merchant wholesalers.....</b>	34	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	7	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	c	D	D	D
42291	Farm supplies whse .....	1	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D
<b>BALANCE OF BROWN COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	11	290 402	2 799	754	142	7 489	4 788	3 791
422	Wholesale trade, nondurable goods .....	8	287 897	2 456	656	116	6 791	4 258	3 253
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	5	277 397	2 191	574	102	6 232	3 603	2 552
42252	Livestock whse.....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	11	290 402	2 799	754	142	7 489	4 788	3 791
422	Wholesale trade, nondurable goods .....	8	287 897	2 456	656	116	6 791	4 258	3 253
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whse .....	5	277 397	2 191	574	102	6 232	3 603	2 552
42252	Livestock whse.....	3	D	D	D	b	D	D	D
<b>BALANCE OF CARLTON COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	10	8 443	1 432	324	87	2 874	813	849
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>BALANCE OF CARVER COUNTY, MN</b>									
42	Wholesale trade .....	27	67 302	4 554	1 163	182	10 463	6 432	6 470
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>21</b>	<b>40 849</b>	<b>3 942</b>	<b>1 080</b>	<b>173</b>	<b>9 320</b>	<b>6 432</b>	<b>6 470</b>
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>6</b>	<b>26 453</b>	<b>612</b>	<b>83</b>	<b>9</b>	<b>1 143</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
<b>BALANCE OF CASS COUNTY, MN</b>									
42	Wholesale trade .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	34 686	926	204	29	2 244	137	131
42271	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
422710	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
4227101	Petroleum bulk stations & terminals (except LP) .....	4	34 686	926	204	29	2 244	137	131
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	34 686	926	204	29	2 244	137	131
42271	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
422710	Petroleum bulk stations & terminals .....	4	34 686	926	204	29	2 244	137	131
4227101	Petroleum bulk stations & terminals (except LP) .....	4	34 686	926	204	29	2 244	137	131
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF CHIPPEWA COUNTY, MN</b>									
42	Wholesale trade .....	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	37 279	517	127	24	1 594	7 162	5 429
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	37 279	517	127	24	1 594	7 162	5 429
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF CHISAGO COUNTY, MN</b>									
42	Wholesale trade .....	20	34 768	5 332	1 157	145	9 242	3 808	4 496
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	Merchant wholesalers .....	20	34 768	5 332	1 157	145	9 242	3 808	4 496
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
<b>BALANCE OF CLAY COUNTY, MN</b>									
42	Wholesale trade .....	30	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	5	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	13	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	12	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	13	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	12	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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	<b>BALANCE OF CLEARWATER COUNTY, MN</b>								
42	Wholesale trade .....	10	17 709	1 400	317	75	2 794	4 878	7 967
421	Wholesale trade, durable goods .....	6	4 170	649	147	36	1 015	481	609
422	Wholesale trade, nondurable goods .....	4	13 539	751	170	39	1 779	4 397	7 358
	<b>Merchant wholesalers.....</b>	<b>10</b>	<b>17 709</b>	<b>1 400</b>	<b>317</b>	<b>75</b>	<b>2 794</b>	<b>4 878</b>	<b>7 967</b>
421	Wholesale trade, durable goods .....	6	4 170	649	147	36	1 015	481	609
422	Wholesale trade, nondurable goods .....	4	13 539	751	170	39	1 779	4 397	7 358
	<b>BALANCE OF COOK COUNTY, MN</b>								
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF COTTONWOOD COUNTY, MN</b>								
42	Wholesale trade .....	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	16 897	1 351	312	66	3 149	5 782	6 308
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	4	16 897	1 351	312	66	3 149	5 782	6 308
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
	<b>BALANCE OF CROW WING COUNTY, MN</b>								
42	Wholesale trade .....	31	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	23	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	20	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF DAKOTA COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	7 130	764	308	23	1 186	1 633	1 701
422	Wholesale trade, nondurable goods .....	9	62 885	2 538	492	50	3 966	5 110	5 258
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	4	33 700	1 248	286	33	2 020	4 620	4 816
4226	Chemical & allied products whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	19	66 262	3 676	896	98	6 594	7 084	7 823
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	7 130	764	308	23	1 186	1 633	1 701
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	4	33 700	1 248	286	33	2 020	4 620	4 816
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF DODGE COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	10 669	321	36	13	967	157	595
	<b>Merchant wholesalers .....</b>	17	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	1	D	D	D	c	D	D	D
42151	Metal service centers & offices .....	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>BALANCE OF DOUGLAS COUNTY, MN</b>									
42	Wholesale trade .....	29	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whlse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
<b>BALANCE OF FARIBAULT COUNTY, MN</b>									
42	Wholesale trade .....	28	153 691	4 463	937	193	9 848	7 465	6 859
421	Wholesale trade, durable goods .....	8	19 967	1 728	383	67	3 084	3 528	3 722
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	133 724	2 735	554	126	6 764	3 937	3 137
4225	Farm-product raw material whlse .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	11	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>28</b>	<b>153 691</b>	<b>4 463</b>	<b>937</b>	<b>193</b>	<b>9 848</b>	<b>7 465</b>	<b>6 859</b>
421	Wholesale trade, durable goods .....	8	19 967	1 728	383	67	3 084	3 528	3 722
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	133 724	2 735	554	126	6 764	3 937	3 137
4225	Farm-product raw material whlse .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	11	D	D	D	b	D	D	D
42291	Farm supplies whlse .....	10	D	D	D	b	D	D	D
<b>BALANCE OF FILLMORE COUNTY, MN</b>									
42	Wholesale trade .....	35	240 805	8 439	1 810	319	18 549	14 384	17 506
421	Wholesale trade, durable goods .....	14	45 041	5 380	1 178	175	10 600	9 171	11 165
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlse.....	8	22 955	1 875	462	70	3 904	5 851	7 433
421820	Farm & garden machinery & equipment whlse.....	8	22 955	1 875	462	70	3 904	5 851	7 433
4218201	Farm machinery & equipment—farm dealers .....	8	22 955	1 875	462	70	3 904	5 851	7 433
422	Wholesale trade, nondurable goods .....	21	195 764	3 059	632	144	7 949	5 213	6 341
4225	Farm-product raw material whlse .....	14	D	D	D	b	D	D	D
42252	Livestock whlse.....	6	D	D	D	b	D	D	D
422520	Livestock whlse.....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	4	D	D	D	b	D	D	D

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<b>BALANCE OF FILLMORE COUNTY, MN—Con.</b>									
	<b>Merchant wholesalers.....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	14	45 041	5 380	1 178	175	10 600	9 171	11 165
4211	Motor vehicle & motor vehicle parts & supplies whse.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	8	22 955	1 875	462	70	3 904	5 851	7 433
421820	Farm & garden machinery & equipment whse.....	8	22 955	1 875	462	70	3 904	5 851	7 433
4218201	Farm machinery & equipment—farm dealers .....	8	22 955	1 875	462	70	3 904	5 851	7 433
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	13	D	D	D	b	D	D	D
42252	Livestock whse.....	5	D	D	D	a	D	D	D
422520	Livestock whse.....	5	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	1	D	D	D	b	D	D	D
<b>BALANCE OF FREEBORN COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>40</b>	<b>289 425</b>	<b>8 353</b>	<b>1 805</b>	<b>341</b>	<b>20 474</b>	<b>52 904</b>	<b>30 534</b>
421	Wholesale trade, durable goods .....	20	29 243	3 004	658	138	5 964	6 061	6 685
4211	Motor vehicle & motor vehicle parts & supplies whse.....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	260 182	5 349	1 147	203	14 510	46 843	23 849
4225	Farm-product raw material whse .....	14	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	14	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>40</b>	<b>289 425</b>	<b>8 353</b>	<b>1 805</b>	<b>341</b>	<b>20 474</b>	<b>52 904</b>	<b>30 534</b>
421	Wholesale trade, durable goods .....	20	29 243	3 004	658	138	5 964	6 061	6 685
4211	Motor vehicle & motor vehicle parts & supplies whse.....	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	260 182	5 349	1 147	203	14 510	46 843	23 849
4225	Farm-product raw material whse .....	14	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	14	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	4	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	b	D	D	D
<b>BALANCE OF GOODHUE COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	<b>37</b>	<b>319 006</b>	<b>10 222</b>	<b>2 282</b>	<b>403</b>	<b>23 470</b>	<b>21 521</b>	<b>23 668</b>
421	Wholesale trade, durable goods .....	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	11	256 662	5 324	1 189	223	12 501	8 042	8 069
42251	Grain & field bean whse .....	9	D	D	D	c	D	D	D
42252	Livestock whse.....	1	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF GOODHUE COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers.....</b>	30	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse.....	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	8	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
42252	Livestock whse.....	1	D	D	D	b	D	D	D
42259	Other farm product raw material whse .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF GRANT COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	18	209 105	3 780	778	168	7 773	14 357	16 377
421	Wholesale trade, durable goods .....	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
422510	Grain & field bean whse .....	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF HENNEPIN COUNTY, MN</b>									
42	<b>Wholesale trade .....</b>	91	248 144	19 293	4 418	580	37 495	15 593	17 423
421	Wholesale trade, durable goods .....	66	206 462	15 251	3 249	402	29 069	12 181	13 538
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	9	10 260	946	257	22	2 099	235	167
4216	Electrical goods whsle .....	13	43 958	1 862	326	49	3 211	551	873
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	6	28 976	1 349	227	35	2 332	432	751
42169	Other electronic parts & equipment whsle .....	7	14 982	513	99	14	879	119	122
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	15	81 754	6 976	1 567	194	13 618	7 962	8 630
42182	Farm & garden machinery & equipment whsle.....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	10	54 859	4 386	1 038	113	8 375	1 467	1 916
4219	Miscellaneous durable goods whsle .....	12	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	41 682	4 042	1 169	178	8 426	3 412	3 885
4224	Grocery & related products whsle .....	3	D	D	D	a	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle .....	4	18 760	1 780	680	51	3 755	1 259	1 350
42271	Petroleum bulk stations & terminals .....	4	18 760	1 780	680	51	3 755	1 259	1 350
4229	Miscellaneous nondurable goods whsle .....	6	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	65	119 508	15 150	3 482	495	30 227	15 503	17 343
421	Wholesale trade, durable goods .....	46	87 498	11 617	2 440	329	22 466	12 091	13 458
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	32 010	3 533	1 042	166	7 761	3 412	3 885
4227	Petroleum & petroleum products whsle .....	4	18 760	1 780	680	51	3 755	1 259	1 350
4229	Miscellaneous nondurable goods whsle .....	5	8 009	832	188	30	2 386	1 669	1 817
	<b>Manufacturers' sales branches and sales offices ..</b>	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants ..</b>	25	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	19	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	7	39 817	1 375	234	31	2 193	—	—
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	4	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF HOUSTON COUNTY, MN</b>								
42	Wholesale trade .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices</b> ..	1	D	D	D	b	D	D	D
	<b>BALANCE OF HUBBARD COUNTY, MN</b>								
42	Wholesale trade .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants</b> .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF ISANTI COUNTY, MN</b>								
42	Wholesale trade .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
	<b>BALANCE OF ITASCA COUNTY, MN</b>								
42	Wholesale trade .....	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	19	35 617	3 430	788	121	6 447	7 740	7 451
4213	Lumber & other construction materials whse .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	c	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	b	D	D	D
42249	Other grocery & related products whse .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whse...	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b> .....	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	3	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF ITASCA COUNTY, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF JACKSON COUNTY, MN</b>								
42	Wholesale trade .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
	<b>BALANCE OF KANABEC COUNTY, MN</b>								
42	Wholesale trade .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	2	D	D	D	b	D	D	D
	<b>BALANCE OF KANDIYOHİ COUNTY, MN</b>								
42	Wholesale trade .....	43	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	22	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	53 429	6 525	1 592	238	13 624	12 646	14 348
42182	Farm & garden machinery & equipment whsle .....	10	39 532	3 994	923	143	6 496	11 268	12 830
422	Wholesale trade, nondurable goods .....	21	76 987	3 555	751	133	9 317	6 827	6 864
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	43	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	22	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	14	53 429	6 525	1 592	238	13 624	12 646	14 348
42182	Farm & garden machinery & equipment whsle .....	10	39 532	3 994	923	143	6 496	11 268	12 830
422	Wholesale trade, nondurable goods .....	21	76 987	3 555	751	133	9 317	6 827	6 864
4225	Farm-product raw material whsle .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	10	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D

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<b>BALANCE OF KITTSON COUNTY, MN</b>									
42	Wholesale trade .....	20	89 297	3 274	791	171	8 619	15 602	16 975
421	Wholesale trade, durable goods .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218	Machinery, equipment, & supplies whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
42182	Farm & garden machinery & equipment whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
421820	Farm & garden machinery & equipment whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218201	Farm machinery & equipment—farm dealers .....	4	13 725	1 176	288	46	2 394	5 656	6 121
422	Wholesale trade, nondurable goods .....	16	75 572	2 098	503	125	6 225	9 946	10 854
4225	Farm-product raw material whse .....	9	46 261	954	240	45	2 908	5 999	7 047
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>89 297</b>	<b>3 274</b>	<b>791</b>	<b>171</b>	<b>8 619</b>	<b>15 602</b>	<b>16 975</b>
421	Wholesale trade, durable goods .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218	Machinery, equipment, & supplies whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
42182	Farm & garden machinery & equipment whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
421820	Farm & garden machinery & equipment whse .....	4	13 725	1 176	288	46	2 394	5 656	6 121
4218201	Farm machinery & equipment—farm dealers .....	4	13 725	1 176	288	46	2 394	5 656	6 121
422	Wholesale trade, nondurable goods .....	16	75 572	2 098	503	125	6 225	9 946	10 854
4225	Farm-product raw material whse .....	9	46 261	954	240	45	2 908	5 999	7 047
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
<b>BALANCE OF KOOCHICHING COUNTY, MN</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF LAC QUI PARLE COUNTY, MN</b>									
42	Wholesale trade .....	21	124 592	5 179	1 177	207	10 917	12 977	14 591
421	Wholesale trade, durable goods .....	7	26 076	2 757	615	97	5 088	6 480	8 560
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	98 516	2 422	562	110	5 829	6 497	6 031
4225	Farm-product raw material whse .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	79 689	1 515	370	57	4 015	5 826	5 346
422510	Grain & field bean whse .....	6	79 689	1 515	370	57	4 015	5 826	5 346
	<b>Merchant wholesalers .....</b>	<b>20</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	7	26 076	2 757	615	97	5 088	6 480	8 560
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	79 689	1 515	370	57	4 015	5 826	5 346
422510	Grain & field bean whse .....	6	79 689	1 515	370	57	4 015	5 826	5 346
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF LAKE COUNTY, MN</b>								
42	Wholesale trade .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF LAKE OF THE WOODS COUNTY, MN</b>								
42	Wholesale trade .....	8	15 781	770	189	43	1 556	983	879
421	Wholesale trade, durable goods .....	4	5 432	305	77	23	595	377	398
422	Wholesale trade, nondurable goods .....	4	10 349	465	112	20	961	606	481
	Merchant wholesalers .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	10 349	465	112	20	961	606	481
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF LE SUEUR COUNTY, MN</b>								
42	Wholesale trade .....	18	116 349	8 840	1 593	309	17 596	16 352	25 444
421	Wholesale trade, durable goods .....	5	16 551	1 678	303	61	2 797	1 492	1 759
4219	Miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	99 798	7 162	1 290	248	14 799	14 860	23 685
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	41 393	537	114	25	1 717	2 185	2 143
4227	Petroleum & petroleum products whsle .....	3	10 812	331	68	23	1 046	207	218
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	6	41 393	537	114	25	1 717	2 185	2 143
4227	Petroleum & petroleum products whsle .....	3	10 812	331	68	23	1 046	207	218
4229	Miscellaneous nondurable goods whsle .....	2	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF LINCOLN COUNTY, MN</b>								
42	Wholesale trade .....	15	40 230	1 862	432	99	4 492	7 916	7 050
421	Wholesale trade, durable goods .....	7	9 509	841	205	44	1 533	2 629	2 137
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	30 721	1 021	227	55	2 959	5 287	4 913
4225	Farm-product raw material whsle .....	4	23 716	667	157	26	2 035	4 907	4 522
	Merchant wholesalers .....	15	40 230	1 862	432	99	4 492	7 916	7 050
421	Wholesale trade, durable goods .....	7	9 509	841	205	44	1 533	2 629	2 137
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	30 721	1 021	227	55	2 959	5 287	4 913
4225	Farm-product raw material whsle .....	4	23 716	667	157	26	2 035	4 907	4 522

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF LYON COUNTY, MN</b>								
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	a	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	8	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	a	D	D	D
42146	Ophthalmic goods whsle .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	8	D	D	D	b	D	D	D
	<b>BALANCE OF MCLEOD COUNTY, MN</b>								
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	4	D	D	D	b	D	D	D
	<b>BALANCE OF MAHNOMEN COUNTY, MN</b>								
42	Wholesale trade .....	8	29 657	1 170	190	48	3 458	5 218	4 430
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>29 657</b>	<b>1 170</b>	<b>190</b>	<b>48</b>	<b>3 458</b>	<b>5 218</b>	<b>4 430</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	2	D	D	D	a	D	D	D

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<b>BALANCE OF MARSHALL COUNTY, MN</b>									
42	Wholesale trade .....	32	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
421820	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
4218201	Farm machinery & equipment—farm dealers .....	4	12 517	1 460	378	54	2 614	3 752	4 465
422	Wholesale trade, nondurable goods .....	24	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
42251	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
422510	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
422910	Farm supplies whse .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
421820	Farm & garden machinery & equipment whse .....	4	12 517	1 460	378	54	2 614	3 752	4 465
4218201	Farm machinery & equipment—farm dealers .....	4	12 517	1 460	378	54	2 614	3 752	4 465
422	Wholesale trade, nondurable goods .....	23	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
42251	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
422510	Grain & field bean whse .....	13	79 887	2 219	525	83	7 500	11 328	9 977
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42291	Farm supplies whse .....	1	D	D	D	a	D	D	D
422910	Farm supplies whse .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>BALANCE OF MARTIN COUNTY, MN</b>									
42	Wholesale trade .....	19	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	29 980	505	129	25	1 949	3 471	3 806
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	b	D	D	D
42291	Farm supplies whse .....	8	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
422	Wholesale trade, nondurable goods .....	14	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	8	D	D	D	b	D	D	D
42291	Farm supplies whse .....	8	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
<b>BALANCE OF MEEKER COUNTY, MN</b>									
42	Wholesale trade .....	20	72 135	4 310	927	150	9 931	8 753	10 276
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	51 850	2 968	634	98	6 233	6 739	8 283
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	51 850	2 968	634	98	6 233	6 739	8 283
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>BALANCE OF MILLE LACS COUNTY, MN</b>									
42	Wholesale trade .....	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	12 079	1 398	210	32	2 018	2 653	2 556
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	5	12 079	1 398	210	32	2 018	2 653	2 556
4219	Miscellaneous durable goods whlsl .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
<b>BALANCE OF MORRISON COUNTY, MN</b>									
42	Wholesale trade .....	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	7	9 154	958	210	39	1 829	2 551	2 353
422	Wholesale trade, nondurable goods .....	12	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	4	D	D	D	b	D	D	D
42252	Livestock whlsl .....	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	3	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	7	9 154	958	210	39	1 829	2 551	2 353
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	3	D	D	D	b	D	D	D
42291	Farm supplies whlsl .....	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	2	D	D	D	b	D	D	D

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	<b>BALANCE OF MOWER COUNTY, MN</b>								
42	Wholesale trade .....	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	b	D	D	D
42291	Farm supplies whsle .....	5	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF MURRAY COUNTY, MN</b>								
42	Wholesale trade .....	15	78 599	2 966	623	124	6 900	18 575	18 282
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>78 599</b>	<b>2 966</b>	<b>623</b>	<b>124</b>	<b>6 900</b>	<b>18 575</b>	<b>18 282</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
	<b>BALANCE OF NICOLLET COUNTY, MN</b>								
42	Wholesale trade .....	12	68 979	11 149	730	137	22 484	8 128	8 438
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>68 979</b>	<b>11 149</b>	<b>730</b>	<b>137</b>	<b>22 484</b>	<b>8 128</b>	<b>8 438</b>
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle .....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	3	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

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<b>BALANCE OF NOBLES COUNTY, MN</b>									
42	Wholesale trade .....	20	163 867	13 328	3 235	551	26 644	28 160	32 241
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	e	D	D	D
42245	Confectionery whse .....	1	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	9	91 450	2 392	574	90	5 404	11 542	14 338
42251	Grain & field bean whse .....	9	91 450	2 392	574	90	5 404	11 542	14 338
	Merchant wholesalers .....	20	163 867	13 328	3 235	551	26 644	28 160	32 241
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	14	D	D	D	f	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	e	D	D	D
42245	Confectionery whse .....	1	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	9	91 450	2 392	574	90	5 404	11 542	14 338
42251	Grain & field bean whse .....	9	91 450	2 392	574	90	5 404	11 542	14 338
<b>BALANCE OF NORMAN COUNTY, MN</b>									
42	Wholesale trade .....	15	57 611	3 315	669	141	7 294	9 293	10 607
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	4	32 374	787	206	32	2 139	3 450	3 950
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	Merchant wholesalers .....	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse .....	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	4	32 374	787	206	32	2 139	3 450	3 950
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
<b>BALANCE OF OLMSTED COUNTY, MN</b>									
42	Wholesale trade .....	23	110 464	2 921	717	107	5 886	11 775	11 507
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whse .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	a	D	D	D
42291	Farm supplies whse .....	5	D	D	D	a	D	D	D

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	<b>BALANCE OF OLMSTED COUNTY, MN—Con.</b>								
	<b>Merchant wholesalers.....</b>	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4224	Grocery & related products whlse .....	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whlse.....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlse .....	4	D	D	D	a	D	D	D
42291	Farm supplies whlse .....	4	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	2	D	D	D	a	D	D	D
	<b>BALANCE OF OTTER TAIL COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	44	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whlse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	9	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	38	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlse .....	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	c	D	D	D
4224	Grocery & related products whlse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whlse .....	9	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whlse .....	1	D	D	D	b	D	D	D
	<b>BALANCE OF PENNINGTON COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4225	Farm-product raw material whlse .....	1	D	D	D	b	D	D	D
	<b>BALANCE OF PINE COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D

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	<b>BALANCE OF PIPESTONE COUNTY, MN</b>								
42	Wholesale trade .....	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF POLK COUNTY, MN</b>								
42	Wholesale trade .....	29	118 649	4 048	825	170	10 130	15 539	16 467
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	21	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	14	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>28</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	14	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF POPE COUNTY, MN</b>								
42	Wholesale trade .....	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>15</b>	<b>57 600</b>	<b>2 804</b>	<b>665</b>	<b>118</b>	<b>6 743</b>	<b>5 808</b>	<b>7 539</b>
421	Wholesale trade, durable goods .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
	<b>BALANCE OF RAMSEY COUNTY, MN</b>								
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>BALANCE OF RED LAKE COUNTY, MN</b>									
42	Wholesale trade .....	10	35 022	1 785	412	70	3 863	6 529	5 913
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>10</b>	<b>35 022</b>	<b>1 785</b>	<b>412</b>	<b>70</b>	<b>3 863</b>	<b>6 529</b>	<b>5 913</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	2	D	D	D	a	D	D	D
<b>BALANCE OF REDWOOD COUNTY, MN</b>									
42	Wholesale trade .....	39	345 364	13 347	2 512	390	32 220	52 498	58 872
421	Wholesale trade, durable goods .....	17	60 889	5 539	1 046	162	9 239	20 370	25 973
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	11	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	22	284 475	7 808	1 466	228	22 981	32 128	32 899
4225	Farm-product raw material whse .....	15	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>38</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	22	284 475	7 808	1 466	228	22 981	32 128	32 899
4225	Farm-product raw material whse .....	15	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF RENVILLE COUNTY, MN</b>									
42	Wholesale trade .....	26	327 773	11 585	2 336	430	23 579	48 458	42 951
421	Wholesale trade, durable goods .....	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse .....	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	13	228 132	6 078	1 230	210	13 361	32 558	24 412
42251	Grain & field bean whse .....	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	e	D	D	D
4225	Farm-product raw material whse .....	12	D	D	D	c	D	D	D
42251	Grain & field bean whse .....	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	b	D	D	D
42291	Farm supplies whse .....	2	D	D	D	b	D	D	D

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	<b>BALANCE OF RENVILLE COUNTY, MN—Con.</b>								
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies while .....	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment while.....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	b	D	D	D
	<b>BALANCE OF RICE COUNTY, MN</b>								
42	Wholesale trade .....	30	114 457	6 803	1 395	211	12 528	9 591	12 231
421	Wholesale trade, durable goods .....	17	53 627	6 144	1 244	180	10 779	9 235	11 838
4211	Motor vehicle & motor vehicle parts & supplies while.....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) while .....	1	D	D	D	b	D	D	D
4216	Electrical goods while .....	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment while .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies while .....	8	29 105	2 922	534	70	4 277	7 221	9 425
42182	Farm & garden machinery & equipment while.....	8	29 105	2 922	534	70	4 277	7 221	9 425
422	Wholesale trade, nondurable goods .....	13	60 830	659	151	31	1 749	356	393
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle .....	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle .....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	4	16 225	274	53	13	648	223	247
	Merchant wholesalers .....	28	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	17	53 627	6 144	1 244	180	10 779	9 235	11 838
4211	Motor vehicle & motor vehicle parts & supplies while.....	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) while .....	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	29 105	2 922	534	70	4 277	7 221	9 425
42182	Farm & garden machinery & equipment whsle.....	8	29 105	2 922	534	70	4 277	7 221	9 425
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	a	D	D	D
42291	Farm supplies whsle .....	4	16 225	274	53	13	648	223	247
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
	<b>BALANCE OF ROCK COUNTY, MN</b>								
42	Wholesale trade .....	10	76 022	1 374	283	51	3 860	3 611	6 723
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	D	D	D	b	D	D	D
	Merchant wholesalers .....	10	76 022	1 374	283	51	3 860	3 611	6 723
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle .....	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle .....	7	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF ROSEAU COUNTY, MN</b>									
42	Wholesale trade .....	10	32 334	2 273	609	73	4 987	3 088	3 484
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF ST. LOUIS COUNTY, MN</b>									
42	Wholesale trade .....	36	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	26	84 621	7 443	1 620	206	13 292	18 033	19 487
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	6 375	886	192	45	1 865	906	936
4218	Machinery, equipment, & supplies whlse .....	9	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlse .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlse ...	10	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>35</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	26	84 621	7 443	1 620	206	13 292	18 033	19 487
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	6 375	886	192	45	1 865	906	936
4218	Machinery, equipment, & supplies whlse .....	9	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlse .....	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whlse ...	10	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF SCOTT COUNTY, MN</b>									
42	Wholesale trade .....	27	71 055	6 498	1 287	211	13 229	5 070	5 863
421	Wholesale trade, durable goods .....	23	61 798	5 902	1 153	176	11 914	4 855	5 622
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	4 839	926	185	33	2 207	402	635
42114	Motor vehicle parts, (used) whlse ...	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	6	43 075	2 707	551	55	5 522	3 934	4 447
42182	Farm & garden machinery & equipment whlse.....	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whlse .....	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlse ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	9 257	596	134	35	1 315	215	241
	<b>Merchant wholesalers.....</b>	<b>22</b>	<b>49 195</b>	<b>6 184</b>	<b>1 219</b>	<b>201</b>	<b>12 483</b>	<b>5 060</b>	<b>5 852</b>
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlse.....	4	4 839	926	185	33	2 207	402	635
42114	Motor vehicle parts, (used) whlse ...	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whlse.....	2	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>21 860</b>	<b>314</b>	<b>68</b>	<b>10</b>	<b>746</b>	<b>10</b>	<b>11</b>
421	Wholesale trade, durable goods .....	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlse .....	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whlse .....	2	D	D	D	a	D	D	D

**WHOLESALE TRADE—GEOG. AREA SERIES**

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF SHERBURNE COUNTY, MN</b>									
42	Wholesale trade .....	23	41 034	3 466	735	209	8 214	4 834	5 008
421	Wholesale trade, durable goods .....	16	29 060	2 649	526	96	5 878	3 903	4 088
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	7	11 974	817	209	113	2 336	931	920
	Merchant wholesalers .....	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlsl .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants .....	4	D	D	D	a	D	D	D
<b>BALANCE OF SIBLEY COUNTY, MN</b>									
42	Wholesale trade .....	13	146 743	3 587	860	110	12 566	3 647	3 732
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	13	146 743	3 587	860	110	12 566	3 647	3 732
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whlsl .....	1	D	D	D	b	D	D	D
<b>BALANCE OF STEARNS COUNTY, MN</b>									
42	Wholesale trade .....	64	134 735	9 424	2 199	452	20 556	21 134	26 521
421	Wholesale trade, durable goods .....	45	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	7 305	478	87	19	1 012	751	443
42114	Motor vehicle parts, (used) whlsl .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	21	51 609	4 361	1 078	185	8 769	16 270	19 764
42182	Farm & garden machinery & equipment whlsl .....	16	46 963	3 503	874	151	7 319	15 905	19 388
4219	Miscellaneous durable goods whlsl .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	19	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	3	17 184	727	162	32	1 652	1 085	1 204
	Merchant wholesalers .....	60	130 650	9 269	2 172	442	20 173	21 134	26 521
421	Wholesale trade, durable goods .....	43	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	7 305	478	87	19	1 012	751	443
42114	Motor vehicle parts, (used) whlsl .....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	20	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whlsl .....	16	46 963	3 503	874	151	7 319	15 905	19 388
4219	Miscellaneous durable goods whlsl .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4225	Farm-product raw material whlsl .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whlsl .....	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	4	4 085	155	27	10	383	-	-

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<b>BALANCE OF STEELE COUNTY, MN</b>									
42	Wholesale trade .....	14	83 487	3 674	709	130	9 345	11 824	12 206
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers.....</b>	<b>14</b>	<b>83 487</b>	<b>3 674</b>	<b>709</b>	<b>130</b>	<b>9 345</b>	<b>11 824</b>	<b>12 206</b>
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	5	D	D	D	b	D	D	D
42291	Farm supplies whse .....	4	D	D	D	b	D	D	D
<b>BALANCE OF STEVENS COUNTY, MN</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	3	D	D	D	a	D	D	D
<b>BALANCE OF SWIFT COUNTY, MN</b>									
42	Wholesale trade .....	14	153 332	5 293	1 123	215	15 160	13 805	17 420
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271	Petroleum bulk stations & terminals ..	3	27 147	1 271	342	71	2 842	1 515	1 652
4229	Miscellaneous nondurable goods whse .....	4	14 114	1 069	233	52	3 369	2 895	5 025
42291	Farm supplies whse .....	4	14 114	1 069	233	52	3 369	2 895	5 025
	<b>Merchant wholesalers.....</b>	<b>14</b>	<b>153 332</b>	<b>5 293</b>	<b>1 123</b>	<b>215</b>	<b>15 160</b>	<b>13 805</b>	<b>17 420</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	13	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	6	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse .....	3	27 147	1 271	342	71	2 842	1 515	1 652
42271	Petroleum bulk stations & terminals ..	3	27 147	1 271	342	71	2 842	1 515	1 652
4229	Miscellaneous nondurable goods whse .....	4	14 114	1 069	233	52	3 369	2 895	5 025
42291	Farm supplies whse .....	4	14 114	1 069	233	52	3 369	2 895	5 025

**WHOLESALE TRADE—GEOG. AREA SERIES**

**MINNESOTA 369**

**Table 7. Summary Statistics for Places: 1997—Con.**

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<b>BALANCE OF TODD COUNTY, MN</b>									
42	Wholesale trade .....	14	19 826	964	220	73	2 028	2 096	1 935
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF TRAVERSE COUNTY, MN</b>									
42	Wholesale trade .....	8	96 436	2 930	442	72	10 621	13 142	15 533
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
422510	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
	<b>Merchant wholesalers.....</b>	<b>8</b>	<b>96 436</b>	<b>2 930</b>	<b>442</b>	<b>72</b>	<b>10 621</b>	<b>13 142</b>	<b>15 533</b>
421	Wholesale trade, durable goods .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse.....	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whse.....	1	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	5	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
422510	Grain & field bean whse .....	4	67 335	1 253	250	38	3 913	7 305	9 606
<b>BALANCE OF WABASHA COUNTY, MN</b>									
42	Wholesale trade .....	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D
<b>BALANCE OF WADENA COUNTY, MN</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers.....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D

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<b>BALANCE OF WASECA COUNTY, MN</b>									
42	Wholesale trade .....	15	45 765	1 844	536	92	4 175	5 202	6 745
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	12	38 289	1 298	346	66	3 031	3 821	5 864
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	2	D	D	D	a	D	D	D
42291	Farm supplies whse .....	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>BALANCE OF WASHINGTON COUNTY, MN</b>									
42	Wholesale trade .....	47	75 777	5 747	1 219	160	11 029	4 667	5 033
421	Wholesale trade, durable goods .....	34	64 128	5 121	1 084	141	9 860	4 595	4 845
4211	Motor vehicle & motor vehicle parts & supplies whse .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	11	27 023	1 886	428	49	3 742	3 373	3 602
42183	Industrial machinery & equipment whse .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	13	11 649	626	135	19	1 169	72	188
	Merchant wholesalers .....	34	33 663	4 055	847	130	7 786	4 528	4 895
421	Wholesale trade, durable goods .....	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	8	15 623	1 393	323	40	2 902	3 373	3 602
42183	Industrial machinery & equipment whse .....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	13	42 114	1 692	372	30	3 243	139	138
421	Wholesale trade, durable goods .....	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	11 400	493	105	9	840	—	—
<b>BALANCE OF WATONWAN COUNTY, MN</b>									
42	Wholesale trade .....	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	6	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D
	Merchant wholesalers .....	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	15	D	D	D	c	D	D	D
4225	Farm-product raw material whse .....	8	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	6	D	D	D	b	D	D	D
42291	Farm supplies whse .....	5	D	D	D	b	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	<b>BALANCE OF WILKIN COUNTY, MN</b>								
42	Wholesale trade .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	5	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
4225	Farm-product raw material whlsl .....	5	D	D	D	b	D	D	D
	<b>BALANCE OF WINONA COUNTY, MN</b>								
42	Wholesale trade .....	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whlsl .....	1	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF WRIGHT COUNTY, MN</b>								
42	Wholesale trade .....	55	120 365	10 073	2 352	393	24 795	7 312	7 441
421	Wholesale trade, durable goods .....	35	78 505	7 014	1 654	269	15 885	4 775	5 075
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whlsl .....	5	D	D	D	b	D	D	D
42139	Other construction materials whlsl .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whlsl .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	41 860	3 059	698	124	8 910	2 537	2 366
4224	Grocery & related products whlsl .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	7	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>48</b>	<b>87 238</b>	<b>9 467</b>	<b>2 206</b>	<b>374</b>	<b>23 784</b>	<b>7 312</b>	<b>7 441</b>
421	Wholesale trade, durable goods .....	28	45 378	6 408	1 508	250	14 874	4 775	5 075
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whlsl .....	10	9 612	1 438	323	44	3 428	1 340	1 475
4219	Miscellaneous durable goods whlsl .....	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlsl .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	20	41 860	3 059	698	124	8 910	2 537	2 366
4224	Grocery & related products whlsl .....	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whlsl .....	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>33 127</b>	<b>606</b>	<b>146</b>	<b>19</b>	<b>1 011</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods .....	7	33 127	606	146	19	1 011	—	—
4213	Lumber & other construction materials whlsl .....	2	D	D	D	a	D	D	D

**Table 7. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
<b>BALANCE OF YELLOW MEDICINE COUNTY, MN</b>									
42	Wholesale trade .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	18 099	785	155	39	1 646	5 154	8 497
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	9	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	b	D	D	D
	Merchant wholesalers .....	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods .....	7	18 099	785	155	39	1 646	5 154	8 497
4218	Machinery, equipment, & supplies whse .....	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whse .....	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	11	D	D	D	b	D	D	D
4225	Farm-product raw material whse .....	9	D	D	D	b	D	D	D
42251	Grain & field bean whse .....	8	D	D	D	b	D	D	D

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AFTON, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
	<b>ALBERT LEA, MN</b>								
42	Wholesale trade .....	.6	.6	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	.5	1.3	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	D	D	D	D	—	—	—	—
42113	Tire & tube whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	—	.6	—	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
	<b>ALEXANDRIA, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whlsl .....	D	D	—	—	—	—	—	—
	<b>ANDOVER, MN</b>								
42	Wholesale trade .....	1.2	2.3	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
	<b>ANOKA, MN</b>								
42	Wholesale trade .....	1.4	.6	1.7	.7	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlsl .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	1.1	—	D	D	D	D	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whlsl .....	D	D	D	D	—	—	—	—
42234	Footwear whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>APPLE VALLEY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.5</b>	<b>.7</b>	<b>6.1</b>	<b>3.4</b>	—	—	<b>1.4</b>	—
421	Wholesale trade, durable goods .....	6.0	2.8	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	D	D	—	—	—	—	—	—
4216	Electrical goods whse .....	8.4	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.7	—	1.7	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	D	D	D	D	D	D
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	—	—	D	D	—	—
42291	Farm supplies whse .....	D	D	—	—	D	D	—	—
<b>ARDEN HILLS, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>—</b>	<b>2.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	.1	16.5	D	D	—	—	—	37.8
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42142	Office equipment whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	.2	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	.1	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	D	D	—	—
42243	Dairy products, (except dried or canned) whse .....	D	D	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	D	D	—	—	—	—
42281	Beer & ale whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	—	—	D	D	—	—
42291	Farm supplies whse .....	D	D	—	—	D	D	—	—
<b>AUSTIN, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	D	D	—	—
42247	Meat & meat product whse .....	D	D	—	—	D	D	—	—
<b>BAXTER, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BAYPORT, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	—	—	D	D	—	—
4213	Lumber & other construction materials whse .....	D	D	—	—	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	D	D	—	—
<b>BELLE PLAINE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BEMIDJI, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BENSON, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	—	—	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BIG LAKE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.6</b>	—	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
<b>BLAINE, MN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>6.0</b>	<b>2.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	12.5	.3	12.5	.3	—	—	—	—
42183	Industrial machinery & equipment whsle .....	17.7	—	17.7	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
<b>BLAINE, MN (ANOKA COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	12.5	.3	12.5	.3	—	—	—	—
42183	Industrial machinery & equipment whsle .....	17.7	—	17.7	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	—	—	—	—	—	—
<b>BLAINE, MN (RAMSEY COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BLOOMINGTON, MN</b>								
42	<b>Wholesale trade .....</b>	.6	.7	1.6	1.0	—	.5	.3	1.1
421	Wholesale trade, durable goods.....	.8	.9	2.8	1.9	—	.5	.1	1.2
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.3	.5	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	D	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whsle.....	D	D	—	—	D	D	D	D
42122	Home furnishings whsle .....	D	D	—	—	D	D	D	D
4213	Lumber & other construction materials whsle .....	—	23.9	D	D	—	—	D	D
42139	Other construction materials whsle .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	2.0	1.8	4.2	1.8	D	D	D	D
42142	Office equipment whsle .....	—	.5	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	3.6	2.9	D	D	D	D	—	—
42144	Other commercial equipment whsle .....	D	D	—	.8	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.2	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	1.5	.2	2.0	.3	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	.3	.5	1.1	1.2	—	.4	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	—	1.0	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	1.3	—	D	D	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.6	—	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.5	.6	2.7	2.5	—	.2	.2	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.3	.1	.3	.1	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	—	—	D	D	—	—
42183	Industrial machinery & equipment whsle .....	3.9	6.0	5.9	7.5	—	—	D	D
42184	Industrial supplies whsle .....	D	D	.7	—	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	.3	2.2	.5	.4	—	—	—	4.7
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	—	—	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BLOOMINGTON, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	.3	.3	.6	.2	—	.5	1.9	.2
4221	Paper & paper product whsle .....	—	.2	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	—	—	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.2	—	D	D	—	—	D	D
42245	Confectionery whsle .....	.4	.1	—	—	D	D	D	D
42247	Meat & meat product whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	2.4	3.3	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	D	D	D	D
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	—	—	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle .....	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	—	D	—	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>BLUE EARTH, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>BRAINERD, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	6.7	11.8	8.5	11.4	D	D	D	D
421	Wholesale trade, durable goods .....	12.5	20.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	2.0	5.0	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BRECKENRIDGE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>BROOKLYN CENTER, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.6</b>	<b>7.5</b>	<b>1.9</b>	<b>11.0</b>	<b>—</b>	<b>—</b>	<b>.9</b>	<b>—</b>
421	Wholesale trade, durable goods.....	1.7	1.0	D	D	—	—	D	D
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	.9	—	.9	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	—	—	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse.....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	32.2	D	D	—	—	D	D
4224	Grocery & related products whse .....	D	D	—	—	—	—	D	D
42249	Other grocery & related products whse .....	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BROOKLYN PARK, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>1.1</b>	<b>2.1</b>	<b>1.2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse .....	—	—	—	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	.6	—	1.3	—	D	D	D	D
42143	Computer & computer peripheral equipment & software whse .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse .....	D	D	D	D	—	—	D	D
42146	Ophthalmic goods whse .....	D	D	—	—	D	D	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	.6	.2	D	D	—	—	D	D
42183	Industrial machinery & equipment whse.....	—	.6	D	D	—	—	—	—
42184	Industrial supplies whse .....	—	—	D	D	—	—	D	D
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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	<b>BROOKLYN PARK, MN—Con.</b>								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	—	19.2	—	19.2	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>BUFFALO, MN</b>								
42	Wholesale trade .....	.1	6.8	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>BURNSVILLE, MN</b>								
42	Wholesale trade .....	2.1	1.4	3.5	1.2	—	3.7	—	.1
421	Wholesale trade, durable goods .....	1.5	1.6	2.5	1.1	—	6.2	—	.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	—	—
42121	Furniture whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	.2	.1	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.5	2.3	D	D	—	—	D	D
42142	Office equipment whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.4	2.6	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	15.1	—	15.1	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	2.5	.2	—	—	—	—	D	D
42151	Metal service centers & offices .....	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	2.6	12.9	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp., & const material whsle .....	1.4	2.1	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	D	D
42171	Hardware whsle .....	—	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.7	.3	.7	.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.6	.2	.6	.1	D	D	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	D	D	—	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	D	—	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—

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	<b>BURNSVILLE, MN—Con.</b>								
42	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	3.6	.9	6.7	1.6	—	—	—	.1
4221	Paper & paper product whsle .....	—	—	D	D	D	D	—	—
42211	Printing & writing paper whsle .....	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.8	2.6	D	D	—	—	D	D
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle.....	D	D	—	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	D	D
42291	Farm supplies whsle .....	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>BYRON, MN</b>								
42	<b>Wholesale trade .....</b>	74.0	—	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	11.5	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	—	D	—	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>CALEDONIA, MN</b>								
42	<b>Wholesale trade .....</b>	14.2	—	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
	<b>CAMBRIDGE, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>CANNON FALLS, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>CHAMPLIN, MN</b>								
42	<b>Wholesale trade .....</b>	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	—	—	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHANHASSEN, MN *</b>									
42	Wholesale trade .....	.6	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.4	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
<b>CHANHASSEN, MN (CARVER COUNTY PART) *</b>									
42	Wholesale trade .....	1.4	1.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>CHANHASSEN, MN (HENNEPIN COUNTY PART) *</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
<b>CHASKA, MN</b>									
42	Wholesale trade .....	1.3	.2	1.4	.3	D	D	D	D
421	Wholesale trade, durable goods .....	1.4	.1	1.5	.1	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	4.2	—	4.2	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHISHOLM, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
	<b>CIRCLE PINES, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	—	—	—	—	—	—
	<b>CLOQUET, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
	<b>COLD SPRING, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>COLUMBIA HEIGHTS, MN</b>								
42	Wholesale trade .....	1.9	11.2	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	—	20.4	—	20.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
	<b>COON RAPIDS, MN</b>								
42	Wholesale trade .....	1.1	3.5	1.4	3.9	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>CORCORAN, MN</b>								
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
	<b>COTTAGE GROVE, MN</b>								
42	Wholesale trade .....	11.2	—	11.2	—	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
	<b>CROOKSTON, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CRYSTAL, MN</b>								
42	Wholesale trade .....	1.1	.2	1.9	.4	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4216	Electrical goods whse .....	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>DAYTON, MN *</b>								
42	Wholesale trade .....	.1	2.7	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
	<b>DAYTON, MN (HENNEPIN COUNTY PART) *</b>								
42	Wholesale trade .....	.1	2.7	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
	<b>DEEPHAVEN, MN</b>								
42	Wholesale trade .....	.2	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	—	—	—	—	—	D	D
42169	Other electronic parts & equipment whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	D	D
42185	Service establishment equipment & supplies whse .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	D	D
42191	Sporting & recreational goods & supplies whse .....	D	D	—	—	—	—	—	—
	<b>DELANO, MN</b>								
42	Wholesale trade .....	12.1	.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>DETROIT LAKES, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	2.7	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
	<b>DILWORTH, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DULUTH, MN</b>									
42	<b>Wholesale trade .....</b>	<b>1.9</b>	<b>2.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	2.9	5.0	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	4.7	11.2	4.7	11.2	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	—	1.6	—	1.6	—	—	—	—
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	23.5	5.1	23.5	5.1	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	3.4	8.6	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	7.5	18.1	7.5	18.1	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	.8	D	D	D	D	—	—
4221	Paper & paper product whse .....	21.5	14.5	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>EAGAN, MN</b>									
42	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>.7</b>	<b>2.6</b>	<b>.8</b>	<b>—</b>	<b>.6</b>	<b>.1</b>	<b>—</b>
421	Wholesale trade, durable goods .....	4.3	1.4	7.4	2.4	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	3	3.6	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse .....	D	D	D	D	—	—	—	—
42121	Furniture whse .....	D	D	D	D	—	—	—	—
42122	Home furnishings whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	D	D	—	—
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whse .....	.1	3.3	.1	3.7	—	—	—	—
42142	Office equipment whse .....	—	10.3	—	10.3	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	.1	5.9	.1	5.9	—	—	—	—
42144	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	.2	—	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	D	D	—	—
42151	Metal service centers & offices .....	D	D	D	D	D	D	—	—
4216	Electrical goods whse .....	.5	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	—	—	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whse .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	1.2	—	2.7	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>EAGAN, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlsl .....	1.7	2.5	D	D	D	D	D	D
42183	Industrial machinery & equipment whlsl .....	—	—	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	.8	.9	D	D	D	D	—	—
42185	Service establishment equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	.3	.2	—	—	.9	.4	—
4221	Paper & paper product whlsl .....	.3	3.7	D	D	—	—	—	—
42212	Stationery & office supplies whlsl .....	.1	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	—	—	D	D	D	D	—	—
42241	General-line grocery whlsl .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	D	D	—	—
4226	Chemical & allied products whlsl .....	D	D	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whlsl .....	—	—	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
	<b>EAST BETHEL, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	.6	2.5	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	.9	3.7	—	—	—	—
	<b>EAST GRAND FORKS, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.5	—	4.5	—	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
	<b>EDEN PRAIRIE, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	.5	2.1	.9	3.3	—	1.1	.1	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>EDEN PRAIRIE, MN—Con.</b>								
	<b>Wholesale trade—Con.</b>								
42	Wholesale trade, durable goods.....	1.0	3.9	1.4	5.6	D	D	D	D
421	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	30.2	14.5	—	—	D	D
42112	Motor vehicle supplies & new parts whse .....	D	D	—	—	—	—	D	D
4212	Furniture & home furnishings whse.....	D	D	D	D	—	—	D	D
42121	Furniture whse .....	D	D	—	—	—	—	D	D
42122	Home furnishings whse .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whse ....	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	1.6	9.6	1.8	9.5	—	—	—	—
42143	Computer & computer peripheral equipment & software whse.....	1.4	2.7	D	D	—	—	—	—
42144	Other commercial equipment whse .....	4.9	82.1	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	1.4	12.3	3.5	23.3	—	—	D	D
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	.3	28.0	—	—	—	—	—	—
42151	Metal service centers & offices .....	.3	28.0	—	—	—	—	—	—
4216	Electrical goods whse .....	.9	1.9	1.9	3.7	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	6.7	1.4	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whse .....	—	1.4	—	6.4	—	—	—	—
42169	Other electronic parts & equipment whse .....	.4	2.4	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	D	D
42171	Hardware whse .....	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	—	—	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	.4	2.6	.5	3.7	D	D	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	—	—	D	D	D	D
42183	Industrial machinery & equipment whse .....	.5	1.4	.4	1.8	D	D	D	D
42184	Industrial supplies whse .....	.8	—	D	D	—	—	D	D
42185	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	.3	.2	.6	D	D	D	D
4222	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse .....	.5	—	.8	—	—	—	—	—
4224	Grocery & related products whse .....	—	.2	—	.8	D	D	D	D
42241	General-line grocery whse .....	—	—	—	—	D	D	D	D
42242	Packaged frozen food whse .....	.1	—	—	—	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	2.0	D	D	D	D
4226	Chemical & allied products whse .....	—	—	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals) .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>EDINA, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	.5	.7	2.7	3.0	—	.2	.1	.4
421	Wholesale trade, durable goods .....	.4	.8	3.7	4.6	—	.1	.1	.6
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whlsl .....	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whlsl .....	—	—	D	D	D	D	D	D
4212	Furniture & home furnishings whlsl .....	2.8	.8	—	—	—	—	—	—
4213	Lumber & other construction materials whlsl .....	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whlsl .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	1.6	1.2	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	1.7	1.2	12.7	4.3	D	D	D	D
42144	Other commercial equipment whlsl .....	—	—	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whlsl .....	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whlsl .....	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whlsl .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whlsl .....	1.0	1.5	11.3	15.4	—	1.2	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whlsl .....	—	—	—	—	—	—	D	D
42169	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	D	D	D	D	—	—	D	D
42171	Hardware whlsl .....	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	.4	1.2	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whlsl .....	—	—	—	—	—	—	D	D
42183	Industrial machinery & equipment whlsl .....	D	D	3.3	—	—	—	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	D	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whlsl .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlsl .....	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods .....	.7	.7	1.6	1.3	—	.9	—	—
4221	Paper & paper product whlsl .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whlsl .....	1.8	2.2	—	—	—	—	—	—
42213	Industrial & personal service paper whlsl .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whlsl .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whlsl .....	.3	1.9	D	D	D	D	—	—
42241	General-line grocery whlsl .....	D	D	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whlsl .....	D	D	—	—	—	—	—	—
42244	Poultry & poultry product whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	D	D	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlsl .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlsl .....	3.4	—	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	D	D	—	—	—	—	D	D
42282	Wine & distilled alcoholic beverage whlsl .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	D	D
42292	Book, periodical, & newspaper whlsl .....	—	—	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whlsl .....	—	—	—	—	—	—	—	—
42295	Paint, varnish, & supplies whlsl .....	D	D	—	—	D	D	—	—
42299	Other miscellaneous nondurable goods whlsl .....	D	D	—	—	—	—	D	D

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	<b>ELK RIVER, MN</b>								
42	Wholesale trade .....	33.5	1.2	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	64.7	—	64.7	—	—	—	—	—
	<b>ELY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>EVELETH, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
	<b>FAIRMONT, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	13.0	26.9	13.0	26.9	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	—	.3	D	D	—	—	D	D
42252	Livestock whlse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlse .....	D	D	D	D	—	—	—	—
	<b>FALCON HEIGHTS, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whlse .....	D	D	—	—	D	D	—	—
42143	Computer & computer peripheral equipment & software whlse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlse .....	D	D	D	D	—	—	—	—
	<b>FARIBAULT, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlse .....	D	D	—	—	—	—	—	—
4216	Electrical goods whlse .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
	<b>FARMINGTON, MN</b>								
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods.....	—	—	—	—	—	—	—	—
4213	Lumber & other construction materials whlse .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4226	Chemical & allied products whlse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FERGUS FALLS, MN</b>									
42	Wholesale trade .....	15.3	.5	15.5	.5	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whlsl.....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
<b>FOREST LAKE, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
<b>FRIDLEY, MN</b>									
42	Wholesale trade .....	2.4	1.0	3.5	1.5	D	D	D	D
421	Wholesale trade, durable goods.....	4.8	.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	—	2.3	—	2.3	—	—	—	—
4212	Furniture & home furnishings whlsl.....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whlsl .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	5.3	—	D	D	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlsl .....	D	D	—	—	—	—	D	D
42151	Metal service centers & offices .....	D	D	—	—	—	—	D	D
4216	Electrical goods whlsl .....	—	—	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp., & const material whlsl .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whlsl .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	.8	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	1.6	D	D	D	D	D	D
4221	Paper & paper product whlsl .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whlsl .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	—	1.9	D	D	D	D	—	—
42242	Packaged frozen food whlsl .....	D	D	D	D	—	—	—	—
42245	Confectionery whlsl .....	D	D	—	—	—	—	—	—
42248	Fresh fruit & vegetable whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	D	D	—	—	—	—	—	—
42281	Beer & ale whlsl .....	D	D	—	—	—	—	—	—
<b>GLENCOE, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GLENWOOD, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4221	Paper & paper product whse .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>GOLDEN VALLEY, MN</b>									
42	Wholesale trade .....	1.1	1.3	1.7	1.9	D	D	D	D
421	Wholesale trade, durable goods .....	2.2	1.8	D	D	—	13.8	D	D
4212	Furniture & home furnishings whse .....	—	—	—	—	—	—	D	D
42121	Furniture whse .....	D	D	—	—	—	—	D	D
42122	Home furnishings whse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	1.4	1.3	1.5	1.4	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse .....	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	4.1	1.6	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	.4	1.9	1.0	—	—	—	D	D
42169	Other electronic parts & equipment whse .....	23.7	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	2.8	.4	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	.2	1.0	D	D	D	D	—	—
4221	Paper & paper product whse .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	.4	—	D	D	D	D	—	—
42246	Fish & seafood whse .....	D	D	—	—	—	—	—	—
42247	Meat & meat product whse .....	D	D	—	—	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	—	1.9	D	D	1.9	D	—	—
42291	Farm supplies whse .....	D	D	—	—	—	—	—	—
42292	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
<b>GOODVIEW, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>GRAND RAPIDS, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	10.9	.5	10.9	.5	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4221	Paper & paper product whse .....	D	D	—	—	D	D	—	—
42211	Printing & writing paper whse .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>GRANITE FALLS, MN *</b>								
42	Wholesale trade .....	1.7	17.4	1.7	17.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
	<b>GRANITE FALLS, MN (CHIPPEWA COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>GRANITE FALLS, MN (YELLOW MEDICINE COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HAM LAKE, MN</b>								
42	Wholesale trade .....	4.9	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
	<b>HASTINGS, MN *</b>								
42	Wholesale trade .....	1.7	5.9	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	3.1	—	D	D	—	—	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42122	Home furnishings whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	13.2	—	13.2	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>HASTINGS, MN (DAKOTA COUNTY PART) *</b>								
42	Wholesale trade .....	1.7	5.9	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	3.1	—	D	D	—	—	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42122	Home furnishings whsle .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	13.2	—	13.2	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>HERMANTOWN, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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	<b>HIBBING, MN</b>								
42	Wholesale trade .....	3.5	1.9	3.9	2.1	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	2.2	2.4	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	—	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	1.0	10.2	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	6.9	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
	<b>HOPKINS, MN</b>								
42	Wholesale trade .....	1.1	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whlsl .....	—	D	—	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whlsl .....	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whlsl .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	D	D
42241	General-line grocery whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	—	—	—	—
4226	Chemical & allied products whlsl .....	82.9	11.0	82.9	11.0	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	—	—	—	—	—	—
	<b>HUGO, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whlsl .....	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whlsl .....	D	D	—	—	—	—	D	D
42191	Sporting & recreational goods & supplies whlsl .....	D	D	—	—	—	—	—	—
	<b>HUTCHINSON, MN</b>								
42	Wholesale trade .....	5.6	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	68.5	—	68.5	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.3	—	D	D	D	D	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	—	—	D	D	—	—
42291	Farm supplies whlsl .....	D	D	—	—	D	D	—	—
	<b>INDEPENDENCE, MN</b>								
42	Wholesale trade .....	1.2	—	.2	—	—	—	6.2	—
421	Wholesale trade, durable goods .....	1.6	—	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	D	D	—	—	—	—

See footnotes at end of table.

## WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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	<b>INTERNATIONAL FALLS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>INVER GROVE HEIGHTS, MN</b>								
42	Wholesale trade .....	.1	—	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	—	.1	—	.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	—	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>JACKSON, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>JORDAN, MN</b>								
42	Wholesale trade .....	9.4	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>KASSON, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
	<b>LA CRESCENT, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
	<b>LAKE CITY, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>LAKE CITY, MN (WABASHA COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>LAKE ELMO, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	—	—	D	D
42151	Metal service centers & offices .....	D	D	—	—	—	—	D	D

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	<b>LAKEVILLE, MN</b>								
42	Wholesale trade .....	2.2	.8	4.5	1.7	D	D	D	D
421	Wholesale trade, durable goods .....	2.4	.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whse .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	—	—	D	D	D	D	—	—
42183	Industrial machinery & equipment whse .....	—	—	—	—	D	D	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.7	2.5	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	—	6.8	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	—	—	—	—	—	—
42281	Beer & ale whse .....	D	D	—	—	—	—	—	—
	<b>LAUDERDALE, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>LE SUEUR, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>LE SUEUR, MN (LE SUEUR COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>LINDSTROM, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>LINO LAKES, MN</b>								
42	Wholesale trade .....	1.3	1.6	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	4.8	D	D	D	D	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
	<b>LITCHFIELD, MN</b>								
42	Wholesale trade .....	2.3	.2	2.3	.2	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>LITTLE CANADA, MN</b>								
42	Wholesale trade .....	.8	.1	.7	.1	—	—	10.1	.2
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	—	—	—	—	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlsl .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whlsl .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlsl .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
	<b>LITTLE FALLS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
	<b>LONG PRAIRIE, MN</b>								
42	Wholesale trade .....	23.6	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	23.0	—	23.0	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	24.5	—	—	—	—	—	—	—
	<b>LUVERNE, MN</b>								
42	Wholesale trade .....	17.8	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>MAHTOMEDI, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>MANKATO, MN *</b>								
42	Wholesale trade .....	3.1	2.7	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	1.6	.3	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.6	6.8	D	D	D	D	—	—
4224	Grocery & related products whlsl .....	4.0	—	D	D	—	—	—	—
42245	Confectionery whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	D	D	—	—	—	—	—	—
42281	Beer & ale whlsl .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whlsl .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MANKATO, MN (BLUE EARTH COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	4.0	—	D	D	—	—	—	—
42245	Confectionery whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	—	—	—	—	—	—
42281	Beer & ale whse .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
	<b>MANKATO, MN (NICOLLET COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>MAPLE GROVE, MN</b>								
42	Wholesale trade .....	.5	.3	1.7	.8	—	.4	—	—
421	Wholesale trade, durable goods .....	.4	.4	D	D	—	.4	D	D
	<b>MAPLE GROVE, MN</b>								
42	Wholesale trade .....								
421	Wholesale trade, durable goods .....								
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whse .....	—	—	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	D	D	—	—
42141	Photographic equipment & supplies whse .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	D	D	—	—
4216	Electrical goods whse .....	—	3.1	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp., & const material whse .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	10.0	—	10.0	—	—	—	—	—
42171	Hardware whse .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	D	D
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	—	D	D	—	—	D	D
4221	Paper & paper product whse .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MAPLEWOOD, MN</b>									
42	<b>Wholesale trade .....</b>	<b>2.3</b>	<b>4.4</b>	<b>2.6</b>	<b>5.1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	2.3	14.9	5.1	33.2	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.3	.6	2.3	.6	—	—	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>MARSHALL, MN</b>									
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	D	D	—	—
42242	Packaged frozen food whsle .....	D	D	—	—	D	D	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
<b>MEDINA, MN</b>									
42	<b>Wholesale trade .....</b>	<b>.2</b>	<b>—</b>	<b>.3</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	—	—	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
<b>MELROSE, MN</b>									
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MENDOTA HEIGHTS, MN</b>									
42	Wholesale trade .....	.4	1.1	.6	1.7	D	D	D	D
421	Wholesale trade, durable goods .....	.3	1.3	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whlse .....	—	.5	—	.7	—	—	D	D
42144	Other commercial equipment whlse .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whlse .....	—	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	—	3.9	D	D	D	D	—	—
42183	Industrial machinery & equipment whlse .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whlse .....	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.4	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlse .....	D	D	D	D	—	—	—	—
<b>MINNEAPOLIS, MN</b>									
42	Wholesale trade .....	1.8	1.5	3.1	2.2	—	.9	—	.1
421	Wholesale trade, durable goods .....	2.7	1.1	7.9	3.0	—	.2	—	.1
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	1.1	1.2	D	D	—	—	D	D
42111	Automobile & other motor vehicle whlse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whlse .....	.9	4.0	D	D	—	—	D	D
4212	Furniture & home furnishings whlse .....	10.1	.4	28.2	1.0	—	—	—	—
42121	Furniture whlse .....	15.2	.4	D	D	D	D	D	D
42122	Home furnishings whlse .....	.4	.3	D	D	D	D	—	—
4213	Lumber & other construction materials whlse .....	7.4	4.3	12.2	7.1	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whlse .....	14.2	7.1	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whlse .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whlse .....	—	.1	D	D	—	—	—	—
42139	Other construction materials whlse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlse .....	1.7	1.1	D	D	D	D	D	D
42141	Photographic equipment & supplies whlse .....	D	D	D	D	—	—	—	—
42142	Office equipment whlse .....	21.2	1.5	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whlse .....	.4	.8	D	D	D	D	D	D
42144	Other commercial equipment whlse .....	21.3	3.6	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whlse .....	3.7	11.1	D	D	—	—	—	—
42146	Ophthalmic goods whlse .....	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whlse .....	15.1	.4	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whlse .....	6.8	—	10.2	—	D	D	—	—
42151	Metal service centers & offices .....	6.8	—	10.2	—	D	D	—	—
4216	Electrical goods whlse .....	.6	3.1	1.2	3.9	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlse .....	—	2.4	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whlse .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whlse .....	D	D	D	D	—	—	—	2.2
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	4.8	.1	D	D	—	—	D	D
42171	Hardware whlse .....	9.5	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whlse .....	2.1	.6	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse .....	1.8	—	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whlse .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNEAPOLIS, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	.4	.5	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	8.4	—	8.4	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle.....	.2	—	D	D	D	D	D	D
42184	Industrial supplies whsle .....	1.9	4.6	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	5.7	3.9	6.1	4.3	—	—	1.6	—
42191	Sporting & recreational goods & supplies whsle .....	.5	.1	—	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	17.7	3.5	D	D	—	—	—	—
42193	Recyclable material whsle .....	.8	4.4	.8	4.4	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	39.1	6.0	58.3	8.9	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.0	1.9	1.3	2.0	—	2.2	—	—
4221	Paper & paper product whsle .....	.5	1.1	1.2	1.0	D	D	D	D
42211	Printing & writing paper whsle.....	.1	.3	D	D	D	D	—	—
42212	Stationery & office supplies whsle .....	3.1	8.9	D	D	—	—	D	D
42213	Industrial & personal service paper whsle ....	.9	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.2	2.7	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.2	2.7	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.9	4.6	2.9	5.0	—	—	—	1
42231	Piece goods, notions, & other dry goods whsle .....	D	D	3.3	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle ....	1.0	5.8	—	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle.....	.7	.7	3.0	2.3	—	—	D	D
4224	Grocery & related products whsle .....	3.9	2.6	6.3	2.1	—	8.1	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	—	—	—	—	—	—	D	D
42248	Fresh fruit & vegetable whsle .....	8.7	—	8.7	—	—	—	—	—
42249	Other grocery & related products whsle .....	2.2	7.0	3.7	4.9	D	D	D	D
4225	Farm-product raw material whsle .....	—	.5	D	D	—	—	—	—
42251	Grain & field bean whsle .....	—	.5	D	D	—	—	—	—
4226	Chemical & allied products whsle.....	.1	5.3	.1	12.4	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	.2	1.0	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	.1	6.3	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle .....	D	D	—	16.9	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	D	D	—	—
42291	Farm supplies whsle.....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	—	1.9	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	—	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	D	D	—	—	D	D	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNETONKA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>2.0</b>	<b>.5</b>	<b>5.5</b>	<b>.9</b>	—	—	<b>.2</b>	<b>.1</b>
421	Wholesale trade, durable goods .....	1.7	.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	—	43.9	D	D	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	—	—	—	—	D	D
4212	Furniture & home furnishings whse .....	28.1	3.6	44.0	.2	—	—	—	9.8
42121	Furniture whse .....	64.1	—	D	D	—	—	—	—
42122	Home furnishings whse .....	.2	6.5	D	D	—	—	D	D
4213	Lumber & other construction materials whse .....	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	5.0	2.8	D	D	D	D	D	D
42141	Photographic equipment & supplies whse .....	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	D	D	—	—
42149	Other professional equipment & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	—	.1	D	D	—	—	—	—
42151	Metal service centers & offices .....	—	.1	D	D	—	—	D	D
4216	Electrical goods whse .....	2.0	.1	4.5	.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	—	—	D	D	—	—
42162	Electrical appliance, television & radio set whse .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	4.4	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse .....	.8	—	D	D	—	—	D	D
42171	Hardware whse .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	2.4	.1	4.9	.1	—	—	D	D
42183	Industrial machinery & equipment whse .....	.1	—	D	D	—	—	D	D
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whse .....	D	D	—	—	—	—	D	D
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	2.3	.1	D	D	D	D	D	D
4221	Paper & paper product whse .....	—	4.3	D	D	—	—	—	—
42212	Stationery & office supplies whse .....	D	4.3	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	D	D	—	—	D	D	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	—	—	D	D	—	—
4223	Apparel, piece goods, & notions whse .....	.9	.5	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whse .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whse .....	8.7	—	29.7	—	—	—	—	—
42241	General-line grocery whse .....	D	D	—	—	—	—	—	—
42242	Packaged frozen food whse .....	D	D	—	—	D	D	—	—
42244	Poultry & poultry product whse .....	D	D	D	D	—	—	—	—
42245	Confectionery whse .....	—	—	—	—	—	—	D	D
42249	Other grocery & related products whse .....	.1	—	D	D	—	—	D	D
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whse .....	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	D	D	D	D
42291	Farm supplies whse .....	D	D	—	—	D	D	—	—
42299	Other miscellaneous nondurable goods whse .....	D	D	D	D	—	—	D	D

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MINNETRISTA, MN</b>								
42	Wholesale trade .....	46.2	—	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>MONTEVIDEO, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
	<b>MONTGOMERY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>MONTICELLO, MN</b>								
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>MOORHEAD, MN</b>								
42	Wholesale trade .....	12.0	5.1	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	—	—	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	—	14.2	D	D	—	—	—	—
	<b>MORA, MN</b>								
42	Wholesale trade .....	10.3	—	D	D	—	—	D	D
	<b>MORRIS, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MOUND, MN</b>									
42	Wholesale trade .....	2.7	.2	8.9	.7	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4224	Grocery & related products whlsl .....	D	D	—	—	—	—	—	—
<b>MOUNDS VIEW, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42241	General-line grocery whlsl .....	D	D	D	D	—	—	—	—
<b>MOUNTAIN IRON, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
<b>NEW BRIGHTON, MN</b>									
42	Wholesale trade .....	4.6	3.3	5.4	4.0	D	D	D	D
421	Wholesale trade, durable goods .....	2.5	4.3	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	—	65.9	—	65.9	—	—	—	—
4212	Furniture & home furnishings whlsl .....	10.7	—	D	D	—	—	D	D
42122	Home furnishings whlsl .....	10.7	—	D	D	—	—	D	D
4213	Lumber & other construction materials whlsl .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
4216	Electrical goods whlsl .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	4.6	—	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	1.6	—	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	11.6	—	D	D	—	—	—	—
4221	Paper & paper product whlsl .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whlsl .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW HOPE, MN</b>									
42	Wholesale trade .....	.4	4.3	.5	5.5	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whsle .....	D	—	—	—	—	—	D	D
42121	Furniture whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	—	—	D	D	—	—	—	—
42151	Metal service centers & offices .....	—	—	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42171	Hardware whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.4	25.3	D	D	—	—	—	—
42184	Industrial supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>NEWPORT, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>NEW PRAGUE, MN *</b>									
42	Wholesale trade .....	13.8	8.3	13.8	8.3	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
<b>NEW PRAGUE, MN (LE SUEUR COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>NEW PRAGUE, MN (SCOTT COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>NEW ULM, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NORTH BRANCH, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
	<b>NORTHFIELD, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	—	—	—	—	—	—
42281	Beer & ale whse .....	D	D	—	—	—	—	—	—
	<b>NORTHFIELD, MN (DAKOTA COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
	<b>NORTHFIELD, MN (RICE COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse .....	D	D	—	—	—	—	—	—
42281	Beer & ale whse .....	D	D	—	—	—	—	—	—
	<b>NORTH MANKATO, MN *</b>								
42	Wholesale trade .....	.6	6.8	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	D	D
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>NORTH MANKATO, MN (NICOLLET COUNTY PART) *</b>								
42	Wholesale trade .....	.6	6.8	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	D	D
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>NORTH OAKS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	D	D
4216	Electrical goods whse .....	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whse .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>NORTH ST. PAUL, MN</b>								
42	Wholesale trade .....	.6	21.9	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>OAKDALE, MN</b>								
42	Wholesale trade .....	2.8	.3	D	D	D	D	1.6	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
	<b>OAK GROVE, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>OAK PARK HEIGHTS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>OLIVIA, MN</b>								
42	Wholesale trade .....	—	2.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	D	D
	<b>ORONO, MN</b>								
42	Wholesale trade .....	.5	.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	.3	—	D	D	—	—	D	D
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	D	D
42122	Home furnishings whsle .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle .....	D	D	—	—	—	—	D	D
	<b>OSSEO, MN</b>								
42	Wholesale trade .....	11.5	11.6	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>OTSEGO, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>OWATONNA, MN</b>								
42	Wholesale trade .....	13.8	3.8	15.4	3.9	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	78.2	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PARK RAPIDS, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>PINE CITY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	—	—	—	—	—	—
	<b>PIPESTONE, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle .....	—	8.8	—	8.8	—	—	—	—
	<b>PLAINVIEW, MN</b>								
42	Wholesale trade .....	.2	1.4	.2	1.4	—	—	—	—
421	Wholesale trade, durable goods .....	.4	3.2	.4	3.2	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
	<b>PLYMOUTH, MN</b>								
42	Wholesale trade .....	1.1	.6	1.8	1.0	—	—	.1	.8
421	Wholesale trade, durable goods .....	.9	.7	1.6	1.2	—	—	.1	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle .....	—	—	D	D	D	D	D	D
4212	Furniture & home furnishings whsle .....	.1	8.5	1.1	72.4	—	—	—	—
42121	Furniture whsle .....	—	1.4	—	—	—	—	D	D
42122	Home furnishings whsle .....	.2	10.7	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	.8	—	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.4	.4	1.6	.3	—	—	—	5.2
42141	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	—	.3	D	D	—	—	D	D
42144	Other commercial equipment whsle .....	20.8	3.2	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	—	.8	—	1.3	D	D	D	D
42149	Other professional equipment & supplies whsle .....	9.9	—	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	—	—	—	—	—	—	—	—
42151	Metal service centers & offices .....	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	.9	.8	2.0	1.6	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	—	.4	—	1.6	D	D	D	D
42162	Electrical appliance, television & radio set whsle .....	5.4	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle .....	.2	1.8	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.7	.5	1.0	.8	—	—	D	D
42171	Hardware whsle .....	.3	.2	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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	<b>PLYMOUTH, MN—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whlse .....	.7	—	.8	—	D	D	D	D
42182	Farm & garden machinery & equipment whlse .....	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whlse.....	.3	—	D	D	D	D	D	D
42184	Industrial supplies whlse .....	—	—	D	D	—	—	D	D
42185	Service establishment equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whlse .....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whlse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlse ....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.2	.3	2.4	.3	—	—	—	.5
4221	Paper & paper product whlse .....	1.6	3.5	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whlse .....	3.7	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlse .....	3.7	—	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whlse .....	6.2	1.4	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whlse .....	D	—	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whlse .....	—	—	D	D	—	—	—	—
4224	Grocery & related products whlse .....	3.9	—	4.1	—	—	—	—	—
42241	General-line grocery whlse .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whlse .....	D	D	D	D	—	—	—	—
42245	Confectionery whlse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlse .....	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whlse .....	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whlse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whlse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whlse .....	—	—	—	—	—	—	—	—
42294	Tobacco & tobacco product whlse .....	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whlse .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whlse .....	D	D	D	D	—	—	—	—
	<b>PRINCETON, MN *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.7</b>	—	<b>5.7</b>	—	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
	<b>PRINCETON, MN (MILLE LACS COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
	<b>PRINCETON, MN (SHERBURNE COUNTY PART) *</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>PRIOR LAKE, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>3.6</b>	<b>5.3</b>	<b>5.3</b>	<b>7.7</b>	—	—	—	—
421	Wholesale trade, durable goods.....	1.6	3.5	2.6	5.8	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whlse .....	D	—	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PROCTOR, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whse .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>RAMSEY, MN</b>								
42	Wholesale trade .....	9.9	3.1	9.9	3.1	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	3.4	4.4	3.4	4.4	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	—	D	—	—	—	—	—
	<b>RED WING, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
	<b>REDWOOD FALLS, MN</b>								
42	Wholesale trade .....	—	1.8	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>RICHFIELD, MN</b>								
42	Wholesale trade .....	2.5	5.9	6.1	9.7	—	—	—	3.3
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42142	Office equipment whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	—	1.7	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>ROBBINSDALE, MN</b>								
42	Wholesale trade .....	1.1	1.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ROCHESTER, MN</b>								
42	Wholesale trade .....	2.1	1.1	2.2	1.1	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	.7	.2	.7	.2	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42142	Office equipment whlsl .....	27.2	1.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whlsl .....	D	D	—	—	—	—	—	—
4216	Electrical goods whlsl .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whlsl .....	—	—	—	—	—	—	—	—
42281	Beer & ale whlsl .....	—	—	—	—	—	—	—	—
	<b>ROCKFORD, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>ROCKFORD, MN (HENNEPIN COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>ROSEAU, MN</b>								
42	Wholesale trade .....	—	1.3	—	1.3	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
	<b>ROSEMOUNT, MN</b>								
42	Wholesale trade .....	.3	1.8	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	—	4.2	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	1.2	D	D	D	D	—	—
4226	Chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	—	—	D	D	—	—
42291	Farm supplies whlsl .....	D	D	—	—	D	D	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROSEVILLE, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1.7</b>	<b>1.4</b>	<b>3.2</b>	<b>2.3</b>	—	.5	—	.4
421	Wholesale trade, durable goods .....	2.2	1.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	.2	3.2	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	—	—	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whlsl .....	.6	8.7	D	D	—	—	—	—
4212	Furniture & home furnishings whlsl .....	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whlsl .....	19.4	4.8	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whlsl .....	D	D	—	—	—	—	D	D
42139	Other construction materials whlsl .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	2.2	.1	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whlsl .....	—	—	—	—	—	—	D	D
4215	Metal & mineral (except petroleum) whlsl .....	—	—	D	D	—	—	—	—
42151	Metal service centers & offices .....	—	—	D	D	—	—	—	—
4216	Electrical goods whlsl .....	3.0	—	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whlsl .....	D	D	—	—	D	D	—	—
42169	Other electronic parts & equipment whlsl .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlsl .....	2.1	1.3	D	D	—	—	—	—
42171	Hardware whlsl .....	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	.3	1.0	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	—	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	1.4	1.8	—	—	—	—	—	—
42184	Industrial supplies whlsl .....	—	5.3	—	5.3	—	—	—	—
42185	Service establishment equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whlsl .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	1.6	D	D	D	D	D	D
4221	Paper & paper product whlsl .....	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whlsl .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whlsl .....	.6	—	D	D	—	—	—	—
42244	Poultry & poultry product whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whlsl .....	D	D	D	D	—	—	—	—
<b>ST. ANTHONY, MN *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>.9</b>	<b>.3</b>	<b>.9</b>	<b>.3</b>	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
<b>ST. ANTHONY, MN (HENNEPIN COUNTY PART) *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. ANTHONY, MN (RAMSEY COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse.....	D	D	D	D	—	—	—	—
	<b>ST. CHARLES, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
	<b>ST. CLOUD, MN *</b>								
42	Wholesale trade .....	.9	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	1.8	1.4	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	.4	1.7	.4	1.7	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	—	—	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse.....	5.8	8.4	5.8	8.4	—	—	—	—
42144	Other commercial equipment whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.4	—	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whse.....	5.6	—	5.6	—	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	.1	D	D	D	D	D	D
4224	Grocery & related products whse .....	.7	—	D	D	D	D	—	—
42244	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
	<b>ST. CLOUD, MN (BENTON COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	D	D	—	—
42244	Poultry & poultry product whse .....	D	D	—	—	D	D	—	—

See footnotes at end of table.

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. CLOUD, MN (SHERBURNE COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>ST. CLOUD, MN (STEARNS COUNTY PART)*</b>								
42	Wholesale trade .....	D	D	1.4	.6	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlsl .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whlsl .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whlsl .....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whlsl .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whlsl .....	5.8	8.4	5.8	8.4	—	—	—	—
42144	Other commercial equipment whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whlsl .....	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
42184	Industrial supplies whlsl .....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whlsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whlsl .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whlsl .....	D	D	—	—	—	—	—	—
	<b>ST. FRANCIS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>ST. JAMES, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
	<b>ST. JOSEPH, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS PARK, MN</b>									
42	Wholesale trade .....	1.4	1.0	3.6	1.3	—	1.9	.6	.3
421	Wholesale trade, durable goods.....	2.0	1.1	5.2	1.7	—	1.3	—	.6
4211	Motor vehicle & motor vehicle parts & supplies whsl .....	D	D	D	D	—	—	.1	D
42112	Motor vehicle supplies & new parts whsl .....	.3	2.2	D	D	—	—	D	D
42113	Tire & tube whsl .....	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsl .....	—	.7	—	1.3	—	—	—	—
42121	Furniture whsl .....	—	1.2	D	D	—	—	—	—
42122	Home furnishings whsl .....	—	—	—	—	—	—	D	D
4213	Lumber & other construction materials whsl .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsl .....	5.6	2.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsl .....	.8	4.0	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsl .....	30.7	—	30.7	—	—	—	—	—
4216	Electrical goods whsl .....	2.0	.8	12.8	5.2	—	—	—	—
42161	Electrical apparatus & equip, wiring supp., & const material whsl .....	4.7	.5	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsl .....	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsl .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsl .....	1.1	—	1.9	—	D	D	—	—
42171	Hardware whsl .....	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsl .....	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsl .....	.8	—	.8	—	—	—	—	—
42174	Refrigeration equipment & supplies whsl .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	4.3	1.3	9.0	.2	D	D	D	D
42183	Industrial machinery & equipment whsl .....	8.6	3.6	27.8	.8	D	D	D	D
42184	Industrial supplies whsl .....	2.8	—	5.2	—	—	—	D	D
42185	Service establishment equipment & supplies whsl .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsl .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsl .....	D	D	—	—	—	—	D	D
42199	Other miscellaneous durable goods whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.9	.2	.5	—	2.1	1.5	—
4221	Paper & paper product whsl .....	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsl .....	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsl .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsl .....	.9	—	.1	—	D	D	D	D
42243	Dairy products, (except dried or canned) whsl .....	D	D	D	D	D	D	—	—
42245	Confectionery whsl .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whsl .....	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsl .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsl .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	D	D
42295	Paint, varnish, & supplies whsl .....	D	D	—	—	—	—	—	—
<b>ST. MICHAEL, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. PAUL, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.3</b>	<b>4.0</b>	<b>8.2</b>	<b>6.1</b>	—	.1	—	.3
421	Wholesale trade, durable goods.....	5.7	1.9	10.3	3.4	—	.1	—	.2
4211	Motor vehicle & motor vehicle parts & supplies whsls .....	1.3	3.6	1.4	3.7	—	—	—	—
42111	Automobile & other motor vehicle whsls .....	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsls .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsls .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsls.....	7.7	—	9.8	—	—	—	—	—
42121	Furniture whsls .....	17.0	—	D	D	—	—	—	—
42122	Home furnishings whsls .....	.1	—	D	D	—	—	—	—
4213	Lumber & other construction materials whsls .....	.3	—	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsls .....	—	—	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsls .....	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsls .....	9.4	1.5	D	D	D	D	—	—
42142	Office equipment whsls .....	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsls .....	31.2	2.4	31.2	2.4	—	—	—	—
42144	Other commercial equipment whsls .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsls .....	D	D	4.1	.3	D	D	—	—
42149	Other professional equipment & supplies whsls .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsls .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsls .....	3.4	—	9.5	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsls .....	.2	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsls .....	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsls .....	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsls .....	.4	.7	1.3	.7	—	—	D	D
42171	Hardware whsls .....	—	.5	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsls .....	.9	1.3	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsls .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsls .....	1.4	4.4	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsls .....	D	D	—	—	D	D	—	—
42183	Industrial machinery & equipment whsls .....	4.1	1.5	D	D	—	—	—	—
42184	Industrial supplies whsls .....	—	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsls .....	D	D	—	55.6	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsls .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsls .....	D	D	10.4	17.3	—	—	D	D
42193	Recyclable material whsls .....	4.8	22.2	4.8	22.2	—	—	—	—
42199	Other miscellaneous durable goods whsls .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. PAUL, MN—Con.</b>									
<b>42 Wholesale trade—Con.</b>									
422 Wholesale trade, nondurable goods .....		4.5	7.4	5.7	9.3	—	.4	—	.6
42211 Paper & paper product whsle .....		8.3	—	11.7	—	—	—	—	—
42211 Printing & writing paper whsle .....		D	D	D	D	—	—	—	—
42212 Stationery & office supplies whsle .....		3.7	—	D	D	—	—	—	—
42213 Industrial & personal service paper whsle .....		D	D	D	D	—	—	—	—
4223 Apparel, piece goods, & notions whsle .....		D	D	D	D	—	—	—	—
4224 Grocery & related products whsle .....		.6	1.9	.7	2.0	—	—	D	D
42243 Dairy products, (except dried or canned) whsle .....		D	D	D	D	—	—	—	—
42248 Fresh fruit & vegetable whsle .....		D	D	D	D	—	—	—	—
42249 Other grocery & related products whsle .....		D	D	D	D	—	—	D	D
4225 Farm-product raw material whsle .....		D	D	D	D	—	—	—	—
42251 Grain & field bean whsle .....		6.2	43.5	6.2	43.5	—	—	—	—
4226 Chemical & allied products whsle .....		.8	9.9	1.5	18.2	D	D	D	D
42269 Other chemical & allied products whsle .....		D	D	1.5	18.2	D	D	D	D
4227 Petroleum & petroleum products whsle .....		D	D	D	D	—	—	—	—
42271 Petroleum bulk stations & terminals .....		—	—	D	D	—	—	—	—
4228 Beer, wine, & distilled alcoholic beverage whsle .....		.1	.1	.1	.1	—	—	—	—
42281 Beer & ale whsle .....		D	D	D	D	—	—	—	—
42282 Wine & distilled alcoholic beverage whsle .....		D	D	D	D	—	—	—	—
4229 Miscellaneous nondurable goods whsle .....		D	D	D	D	D	D	—	—
42291 Farm supplies whsle .....		D	D	—	—	D	D	—	—
42292 Book, periodical, & newspaper whsle .....		—	3.3	D	D	—	—	—	—
42294 Tobacco & tobacco product whsle .....		D	D	—	—	—	—	—	—
42299 Other miscellaneous nondurable goods whsle .....		D	D	—	—	—	—	—	—
<b>ST. PAUL PARK, MN</b>									
<b>42 Wholesale trade .....</b>		D	D	D	D	D	D	—	—
421 Wholesale trade, durable goods .....		D	D	—	—	—	—	—	—
422 Wholesale trade, nondurable goods .....		D	D	D	D	D	D	—	—
4224 Grocery & related products whsle .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whsle .....		D	D	—	—	D	D	—	—
42271 Petroleum bulk stations & terminals .....		D	D	—	—	D	D	—	—
<b>ST. PETER, MN</b>									
<b>42 Wholesale trade .....</b>		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		D	D	D	D	—	—	—	—
<b>SARTELL, MN *</b>									
<b>42 Wholesale trade .....</b>		D	D	D	D	—	—	—	—
421 Wholesale trade, durable goods .....		D	D	D	D	—	—	—	—
<b>SARTELL, MN (STEARNS COUNTY PART) *</b>									
<b>42 Wholesale trade .....</b>		D	D	D	D	—	—	—	—
421 Wholesale trade, durable goods .....		D	D	D	D	—	—	—	—
<b>SAUK CENTRE, MN</b>									
<b>42 Wholesale trade .....</b>		D	D	D	D	D	D	D	D
421 Wholesale trade, durable goods .....		D	D	D	D	—	—	—	—
4218 Machinery, equipment, & supplies whsle .....		D	D	D	D	—	—	—	—
42182 Farm & garden machinery & equipment whsle .....		D	D	D	D	—	—	—	—
422 Wholesale trade, nondurable goods .....		D	D	D	D	D	D	—	—
4224 Grocery & related products whsle .....		D	D	D	D	—	—	—	—
4227 Petroleum & petroleum products whsle .....		D	D	—	—	—	—	—	—
42271 Petroleum bulk stations & terminals .....		D	D	—	—	—	—	—	—
4229 Miscellaneous nondurable goods whsle .....		D	D	D	D	—	—	—	—
42291 Farm supplies whsle .....		D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SAUK RAPIDS, MN</b>								
42	<b>Wholesale trade .....</b>	15.5	.1	15.5	.1	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	—	—	—	—	—	—	—
	<b>SAVAGE, MN</b>								
42	<b>Wholesale trade .....</b>	.2	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42193	Recyclable material whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
	<b>SHAKOPEE, MN</b>								
42	<b>Wholesale trade .....</b>	.1	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whse .....	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whse .....	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whse .....	—	.4	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whse.....	—	.9	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4226	Chemical & allied products whse .....	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whse .....	D	D	D	D	D	D	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	D	D	—	—
42291	Farm supplies whse .....	D	D	D	D	D	D	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SHOREVIEW, MN</b>								
42	Wholesale trade .....	1.6	4.6	2.3	4.4	—	—	—	4.9
421	Wholesale trade, durable goods .....	1.7	3.5	D	D	—	—	D	D
4213	Lumber & other construction materials whse .....	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whse .....	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	5.5	—	11.2	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.2	13.6	D	D	—	—	D	D
	<b>SHOREWOOD, MN</b>								
42	Wholesale trade .....	5.7	3.8	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whse .....	D	D	—	—	—	—	D	D
42122	Home furnishings whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>SLEEPY EYE, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
	<b>SOUTH ST. PAUL, MN</b>								
42	Wholesale trade .....	.4	.5	.5	.6	D	D	D	D
421	Wholesale trade, durable goods .....	—	.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.3	D	D	—	—	D	D
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42247	Meat & meat product whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	D	D
42252	Livestock whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
	<b>SPRING LAKE PARK, MN *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	3.7	—	3.7	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
	<b>SPRING LAKE PARK, MN (ANOKA COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	3.7	—	3.7	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
	<b>STAPLES, MN *</b>								
42	Wholesale trade .....	—	—	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>STAPLES, MN (TODD COUNTY PART) *</b>								
42	Wholesale trade .....	—	—	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	—	—	—	—	—	—
	<b>STEWARTVILLE, MN</b>								
42	Wholesale trade .....	87.4	5.8	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
	<b>STILLWATER, MN</b>								
42	Wholesale trade .....	3.0	2.5	3.5	3.0	D	D	D	D
421	Wholesale trade, durable goods.....	3.2	4.0	D	D	—	—	D	D
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whse.....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.8	.9	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
	<b>THIEF RIVER FALLS, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>TWO HARBORS, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	—	—
	<b>VADNAIS HEIGHTS, MN</b>								
42	Wholesale trade .....	4.2	3.7	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
	<b>VICTORIA, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>VIRGINIA, MN</b>								
42	Wholesale trade .....	6.9	6.7	7.3	7.1	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	14.8	—	16.9	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	—	27.2	D	D	—	—	—	—
42184	Industrial supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
	<b>WACONIA, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whse .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse .....	D	D	D	D	—	—	—	—
	<b>WADENA, MN *</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
	<b>WADENA, MN (OTTER TAIL COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>WADENA, MN (WADENA COUNTY PART) *</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse .....	D	D	D	D	—	—	—	—
	<b>WAITE PARK, MN</b>								
42	Wholesale trade .....	—	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	—	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	D	D	D	D	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
	<b>WASECA, MN</b>								
42	Wholesale trade .....	—	1.3	—	1.3	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>WATERTOWN, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WAYZATA, MN</b>									
42	Wholesale trade .....	.9	3.7	1.3	.8	D	D	D	D
421	Wholesale trade, durable goods.....	.2	12.9	.4	.8	D	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	D	D	—	—	—	—	—	—
42151	Metal service centers & offices .....	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle.....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	.6	1.4	.8	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle.....	D	D	D	D	—	—	—	—
<b>WEST ST. PAUL, MN</b>									
42	Wholesale trade .....	—	5.4	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	—	5.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	—	66.5	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle.....	D	D	—	—	—	—	D	D
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
<b>WHITE BEAR, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	1.1	6.3	—	—	—	—	D	D
<b>WHITE BEAR LAKE, MN *</b>									
42	Wholesale trade .....	D	D	63.0	1.6	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle.....	D	D	—	—	—	—	—	—
<b>WHITE BEAR LAKE, MN (RAMSEY COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle.....	D	D	—	—	—	—	—	—
<b>WHITE BEAR LAKE, MN (WASHINGTON COUNTY PART) *</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WILLMAR, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlse .....	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whlse .....	—	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whlse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	—	10.9	—	10.9	—	—	—	—
42182	Farm & garden machinery & equipment whlse .....	—	10.9	—	10.9	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whlse .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whlse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlse .....	D	D	D	D	—	—	—	—
<b>WINDOM, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlse .....	D	D	D	D	—	—	—	—
<b>WINONA, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	1.0	2.9	.9	3.0	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlse .....	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whlse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whlse .....	—	57.8	—	57.8	—	—	—	—
42171	Hardware whlse .....	—	57.8	—	57.8	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whlse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whlse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlse .....	D	D	D	D	—	—	—	—
<b>WOODBURY, MN</b>									
<b>42</b>	<b>Wholesale trade .....</b>	4.0	.3	12.0	1.0	D	D	D	D
421	Wholesale trade, durable goods.....	.9	—	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whlse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlse .....	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whlse .....	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods .....	4.9	.4	D	D	D	D	—	—
4224	Grocery & related products whlse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whlse .....	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whlse .....	D	D	—	—	D	D	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WORTHINGTON, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	.5	—	.5	—	—	—	—	—
42183	Industrial machinery & equipment whse.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	—	—	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
	<b>WYOMING, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
	<b>BALANCE OF AITKIN COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse .....	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF ANOKA COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	D	D
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	—	—	D	D	—	—
42183	Industrial machinery & equipment whse.....	D	D	—	—	D	D	—	—
	<b>BALANCE OF BECKER COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF BELTRAMI COUNTY, MN</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BENTON COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF BIG STONE COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	23.3	—	23.3	—	—	—	—	—
<b>BALANCE OF BLUE EARTH COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4225	Farm-product raw material whlsl .....	.8	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	D	D	—	—
42291	Farm supplies whlsl .....	D	D	D	D	D	D	—	—
<b>BALANCE OF BROWN COUNTY, MN</b>									
42	Wholesale trade .....	77.1	—	77.1	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	77.8	—	77.8	—	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	79.4	—	79.4	D	—	—	—	—
42252	Livestock whlsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CARLTON COUNTY, MN</b>									
42	Wholesale trade .....	D	D	31.0	1.1	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whlsl .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF CARVER COUNTY, MN</b>									
42	Wholesale trade .....	2.2	1.0	3.6	1.6	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4224	Grocery & related products whlsl .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whlsl .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CASS COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CHIPPEWA COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	17.6	—	17.6	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CHISAGO COUNTY, MN</b>									
42	Wholesale trade .....	4.2	2.1	4.2	2.1	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CLAY COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CLEARWATER COUNTY, MN</b>									
42	Wholesale trade .....	17.4	1.6	17.4	1.6	—	—	—	—
421	Wholesale trade, durable goods .....	74.0	6.8	74.0	6.8	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
<b>BALANCE OF COOK COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF COTTONWOOD COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	59.2	—	59.2	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF CROW WING COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF DAKOTA COUNTY, MN</b>									
42	Wholesale trade .....	D	D	1.2	15.9	D	D	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	10.7	—	10.7	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	10.5	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	19.6	—	19.6	—	—	—	—
4226	Chemical & allied products whse.....	D	D	—	—	—	—	—	—
<b>BALANCE OF DODGE COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse .....	D	D	D	D	—	—	—	—
42151	Metal service centers & offices .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	8.5	—	D	D	—	—	—	—
<b>BALANCE OF DOUGLAS COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF FARIBAULT COUNTY, MN</b>									
42	Wholesale trade .....	6.3	—	6.3	—	—	—	—	—
421	Wholesale trade, durable goods.....	48.6	—	48.6	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse.....	D	D	D	D	—	—	—	—
<b>BALANCE OF FILLMORE COUNTY, MN</b>									
42	Wholesale trade .....	3.8	2.8	D	D	D	D	D	D
421	Wholesale trade, durable goods.....	3.6	—	3.6	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	3.9	—	3.9	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	3.9	—	3.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.9	3.5	D	D	D	D	D	D
4225	Farm-product raw material whse .....	D	D	D	D	—	—	D	D
42252	Livestock whse .....	D	D	D	D	—	—	—	—
422520	Livestock whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FREEBORN COUNTY, MN</b>									
42	Wholesale trade .....	4.2	2.1	4.2	2.1	—	—	—	—
421	Wholesale trade, durable goods .....	12.3	.2	12.3	.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.3	2.3	3.3	2.3	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF GOODHUE COUNTY, MN</b>									
42	Wholesale trade .....	1.0	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whse .....	.5	—	D	D	—	—	D	D
42251	Grain & field bean whse .....	D	D	D	D	—	—	D	D
42252	Livestock whse .....	D	D	—	—	—	—	D	D
42259	Other farm product raw material whse .....	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF GRANT COUNTY, MN</b>									
42	Wholesale trade .....	.5	.1	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
422510	Grain & field bean whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF HENNEPIN COUNTY, MN</b>									
42	Wholesale trade .....	1.7	1.6	3.6	2.9	D	D	D	D
421	Wholesale trade, durable goods .....	1.2	1.6	2.7	3.1	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	.6	9.6	—	—	—	—	—	—
4216	Electrical goods whse .....	—	—	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whse .....	—	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	—	D	D	D	D	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	—	—	D	D	D	D	D	D
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.5	2.0	5.9	2.6	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	23.4	—	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HOUSTON COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	—	—	—	—	—	—
<b>BALANCE OF HUBBARD COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF ISANTI COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF ITASCA COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	7.2	8.2	D	D	—	—	—	—
4213	Lumber & other construction materials whse ....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse .....	D	D	—	—	—	—	—	—
<b>BALANCE OF JACKSON COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF KANABEC COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
<b>BALANCE OF KANDIYOHI COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse ....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	.1	.1	.1	.1	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	.2	—	.2	—	—	—	—
422	Wholesale trade, nondurable goods .....	9.2	6.6	9.2	6.6	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF KITTSON COUNTY, MN</b>									
42	Wholesale trade .....	25.2	—	25.2	—	—	—	—	—
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	29.8	—	29.8	—	—	—	—	—
4225	Farm-product raw material whse .....	4.3	—	4.3	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF KOOCHICHING COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LAC QUI PARLE COUNTY, MN</b>								
42	Wholesale trade .....	3.1	8.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whlsl .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	3.9	10.4	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlsl .....	—	12.9	—	12.9	—	—	—	—
422510	Grain & field bean whlsl .....	—	12.9	—	12.9	—	—	—	—
	<b>BALANCE OF LAKE COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LAKE OF THE WOODS COUNTY, MN</b>								
42	Wholesale trade .....	—	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
	<b>BALANCE OF LE SUEUR COUNTY, MN</b>								
42	Wholesale trade .....	8.0	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	2.5	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whlsl .....	D	D	D	D	—	—	—	—
42193	Recyclable material whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	8.9	.2	D	D	—	—	—	—
4224	Grocery & related products whlsl .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whlsl .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whlsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whlsl .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF LINCOLN COUNTY, MN</b>								
42	Wholesale trade .....	11.2	3.7	11.2	3.7	—	—	—	—
421	Wholesale trade, durable goods .....	30.8	2.7	30.8	2.7	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.1	4.0	5.1	4.0	—	—	—	—
4225	Farm-product raw material whlsl .....	—	—	—	—	—	—	—	—
	<b>BALANCE OF LYON COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whlsl .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whlsl .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whlsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whlsl .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whlsl .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MCLEOD COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MAHNOMEN COUNTY, MN</b>									
42	Wholesale trade .....	.5	5.4	.5	5.4	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MARSHALL COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsl .....	35.7	2.4	35.7	2.4	—	—	—	—
421820	Farm & garden machinery & equipment whsl .....	35.7	2.4	35.7	2.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	35.7	2.4	35.7	2.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsl .....	11.7	.7	11.7	.7	—	—	—	—
42251	Grain & field bean whsl .....	11.7	.7	11.7	.7	—	—	—	—
422510	Grain & field bean whsl .....	11.7	.7	11.7	.7	—	—	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsl .....	D	D	D	D	—	—	—	—
422910	Farm supplies whsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MARTIN COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsl .....	2.3	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsl .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsl .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MEEKER COUNTY, MN</b>									
42	Wholesale trade .....	23.9	7.1	23.9	7.1	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	29.1	9.8	29.1	9.8	—	—	—	—
42182	Farm & garden machinery & equipment whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MILLE LACS COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsl .....	—	2.1	—	2.1	—	—	—	—
4219	Miscellaneous durable goods whsl .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsl .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsl .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MORRISON COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whse .....	D	D	—	—	—	—	D	D
42252	Livestock whse .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MOWER COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse .....	D	D	—	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF MURRAY COUNTY, MN</b>									
42	Wholesale trade .....	37.1	—	37.1	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF NICOLLET COUNTY, MN</b>									
42	Wholesale trade .....	2.6	—	2.6	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF NOBLES COUNTY, MN</b>									
42	Wholesale trade .....	—	.1	—	.1	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42245	Confectionery whse .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
<b>BALANCE OF NORMAN COUNTY, MN</b>									
42	Wholesale trade .....	1.2	—	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

#### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF OLMSTED COUNTY, MN</b>								
42	Wholesale trade .....	8.1	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF OTTER TAIL COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whse .....	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF PENNINGTON COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF PINE COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF PIPESTONE COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF POLK COUNTY, MN</b>								
42	Wholesale trade .....	1.9	1.0	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>BALANCE OF POPE COUNTY, MN</b>								
42	Wholesale trade .....	D	D	1.7	—	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	D	D
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF RAMSEY COUNTY, MN</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF RED LAKE COUNTY, MN</b>								
42	Wholesale trade .....	—	.4	—	.4	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF REDWOOD COUNTY, MN</b>									
42	Wholesale trade .....	7.2	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	21.5	.1	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.2	—	4.2	—	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF RENVILLE COUNTY, MN</b>									
42	Wholesale trade .....	1.9	22.4	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	1.7	31.8	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF RICE COUNTY, MN</b>									
42	Wholesale trade .....	2.9	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	3.3	.3	3.3	.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	1.6	—	1.6	—	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	1.6	—	1.6	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.6	.2	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whse .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	9.9	—	9.9	—	—	—	—	—
<b>BALANCE OF ROCK COUNTY, MN</b>									
42	Wholesale trade .....	9.0	—	9.0	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF ROSEAU COUNTY, MN</b>									
42	Wholesale trade .....	—	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF ST. LOUIS COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	6.1	—	6.1	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	70.2	—	70.2	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SCOTT COUNTY, MN</b>									
42	Wholesale trade .....	3.2	.1	4.6	.1	—	—	—	—
421	Wholesale trade, durable goods .....	3.7	.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	41.0	1.0	41.0	1.0	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	—	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	—	—	—	—	—	—	—
<b>BALANCE OF SHERBURNE COUNTY, MN</b>									
42	Wholesale trade .....	6.6	1.5	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	9.3	1.6	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	—	1.1	D	D	—	—	—	—
<b>BALANCE OF SIBLEY COUNTY, MN</b>									
42	Wholesale trade .....	.5	—	.5	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whse .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF STEARNS COUNTY, MN</b>									
42	Wholesale trade .....	20.7	.6	21.4	.6	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	46.5	—	46.5	—	—	—	—	—
42114	Motor vehicle parts, (used) whse .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	12.2	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	13.4	—	13.4	—	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
<b>BALANCE OF STEELE COUNTY, MN</b>									
42	Wholesale trade .....	13.0	—	13.0	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF STEVENS COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SWIFT COUNTY, MN</b>									
42	Wholesale trade .....	2.0	2.6	2.0	2.6	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	.9	28.8	.9	28.8	—	—	—	—
42291	Farm supplies whse .....	.9	28.8	.9	28.8	—	—	—	—
<b>BALANCE OF TODD COUNTY, MN</b>									
42	Wholesale trade .....	.5	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse .....	D	D	—	—	—	—	—	—
<b>BALANCE OF TRAVERSE COUNTY, MN</b>									
42	Wholesale trade .....	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse .....	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whse .....	—	—	—	—	—	—	—	—
422510	Grain & field bean whse .....	—	—	—	—	—	—	—	—
<b>BALANCE OF WABASHA COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WADENA COUNTY, MN</b>									
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WASECA COUNTY, MN</b>									
42	Wholesale trade .....	10.2	5.1	12.2	6.2	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse .....	D	D	D	D	—	—	—	—
42291	Farm supplies whse .....	D	D	D	D	—	—	—	—
<b>BALANCE OF WASHINGTON COUNTY, MN</b>									
42	Wholesale trade .....	4.3	3.4	9.6	7.7	—	—	—	—
421	Wholesale trade, durable goods .....	4.6	3.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse .....	.2	—	.4	—	—	—	—	—
42183	Industrial machinery & equipment whse .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.3	5.1	D	D	—	—	—	—

See footnotes at end of table.

### WHOLESALE TRADE—GEOG. AREA SERIES

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF WATONWAN COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF WILKIN COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF WINONA COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods.....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF WRIGHT COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	7.8	4.7	10.8	6.5	—	—	—	—
421	Wholesale trade, durable goods.....	2.1	4.0	3.6	6.9	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	—	—	—	—	D	D
42139	Other construction materials whsle .....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	13.5	2.5	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	18.6	6.1	18.6	6.1	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF YELLOW MEDICINE COUNTY, MN</b>								
42	<b>Wholesale trade .....</b>	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods.....	15.4	—	15.4	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### **WHOLESALE TRADE**

U.S. Census Bureau, 1997 Economic Census

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

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## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

### **SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### **421 Wholesale trade, durable goods**

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

#### **4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers**

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

##### **42111 Automobile and Other Motor Vehicle Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

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## **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

## **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

## **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

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## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestics, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

#### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

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**4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

**42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

**4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

**42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

**42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

**421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

**4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

**42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

**4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

**42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

**4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

**42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

**42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

**421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

**4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

**42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

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### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

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## **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

## **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

## **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

## **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

## **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

## **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

## **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

## **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

## **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

## **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

## **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

## **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

## **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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## **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

## **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

## **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

## **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

## **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

## **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

## **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

## **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

## **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

## **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

## **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

## **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

## **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

## **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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## **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

## **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

## **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

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## **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

- 5083 (pt) Farm and garden machinery and equipment

## **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

## **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

## **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

## **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

## **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

- 5084 Industrial machinery and equipment
- 5085 (pt) Industrial supplies

## **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

## **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

## **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

## **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

## **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

## **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

## **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

## **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

## **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

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**42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

**421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

**4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

**4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

**4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

**4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

**4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

**4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

**42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

**421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

**4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

**4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

**4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

**4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

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and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

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**42193011 Iron and Steel Scrap Processors  
(Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers  
(Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard  
Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

**4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone,  
and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and  
Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious  
Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores)  
Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods  
Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods  
Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies  
Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber)  
Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods)  
Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

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**4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

**42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

**42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

**4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

**4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

**422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

**4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

**42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

**422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

**42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

**422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

**42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

**422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

**4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

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## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

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## **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

## **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

## **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

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#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

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**4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

**4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

**4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

**4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

**4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

**4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

**4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

**42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

**422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

**42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

**422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

**42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

**422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

**4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

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**4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

**4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

**4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

**4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

**4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

**42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

**422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

**42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

**422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

**4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

**4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

**4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

**42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

**422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

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**4227101 Petroleum Bulk Stations and Terminals  
(Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

**42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

**42271012 Petroleum Bulk Terminals  
(Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

**4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

**42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

**422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

**4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

**42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

**422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

**42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

**422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

**4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

**4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

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## **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

## **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

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## **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

## **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

## **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

## **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

## **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

## **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

## **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## Appendix D. Geographic Notes

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### MINNESOTA

**Blaine** is in Anoka and Ramsey Counties.

**Chanhassen** is in Carver and Hennepin Counties.

**Dayton** is in Hennepin and Wright Counties.

**Granite Falls** is in Chippewa and Yellow Medicine Counties.

**Hastings** is in Dakota and Washington Counties.

**Lake City** is in Goodhue and Wabasha Counties.

**Le Sueur** is in Le Sueur and Sibley Counties; it annexed into Sibley County in October 1990, but this change was not submitted to the Census Bureau until June 1997.

**Mankato** is in Blue Earth, Le Sueur, and Nicollet Counties.

**New Prague** is in Le Sueur and Scott Counties.

**Northfield** is in Dakota and Rice Counties.

**North Mankato** is in Blue Earth and Nicollet Counties.

**Oak Grove** was incorporated in December 1993.

**Princeton** is in Mille Lacs and Sherburne Counties.

**Rockford** is in Hennepin and Wright Counties.

**St. Anthony** is in Hennepin and Ramsey Counties.

**St. Cloud** is in Benton, Sherburne, and Stearns Counties.

**Sartell** is in Benton and Stearns Counties.

**Spring Lake Park** is in Anoka and Ramsey Counties.

**Staples** is in Todd and Wadena Counties.

**Wadena** is in Otter Tail and Wadena Counties.

**White Bear Lake** is in Ramsey and Washington Counties.

# Appendix E.

## Metropolitan Areas

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### MINNESOTA

#### Duluth—Superior, MN—WI MSA

St. Louis County, MN

Douglas County, WI

#### Fargo—Moorhead, ND—MN MSA

Clay County, MN

Cass County, ND

#### Grand Forks, ND—MN MSA

Polk County, MN

Grand Forks County, ND

#### La Crosse, WI—MN MSA

Houston County, MN

La Crosse County, WI

### Minneapolis—St. Paul, MN—WI MSA

Anoka County, MN

Carver County, MN

Chisago County, MN

Dakota County, MN

Hennepin County, MN

Isanti County, MN

Ramsey County, MN

Scott County, MN

Sherburne County, MN

Washington County, MN

Wright County, MN

Pierce County, WI

St. Croix County, WI

#### Rochester, MN MSA

Olmsted County, MN

#### St. Cloud, MN MSA

Benton County, MN

Stearns County, MN

