# Shifts in U.S. Merchandise Trade 2002



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Investigation No. 332-345
United States International Trade Commission

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Publication 3611 July 2003

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# **PREFACE**

On August 27, 1993, on its own motion and pursuant to section 332(b) of the Tariff Act of 1930 (19 U.S.C. 1332(b)), the U.S. International Trade Commission (USITC or the Commission) instituted investigation No. 332-345, Annual Reports on U.S. Trade Shifts in Selected Industries. The report format was developed by the USITC in response to Congressional interest in establishing a systematic means of examining and reporting on the significance of major trade shifts, by product and with leading U.S. trade partners in all natural-resource, agricultural, and manufacturing industries.

On December 20, 1994, the Commission on its own motion expanded the scope of this study to include selected service industries. Under the expanded scope, the Commission publishes two separate reports annually: Shifts in U.S. Merchandise Trade and Recent Trends in U.S. Services Trade. A separate report covering services trade was instituted to provide more comprehensive coverage of U.S. trade performance and overall economic competitiveness.

A significant amount of the work in this recurring report is basic research required to maintain a proficient level of trade expertise that the Commission has found essential in its statutory investigations and in apprising its varied customers of global industry trends and competition issues. The information compiled in this report, such as export, import, trade balance, and industry profile data (establishments, employees, capacity utilization, and production or shipments) for over 250 major industry/commodity groups, is not replicated elsewhere in the U.S. Government.

The information and analysis in this report are for the purpose of this report only. Nothing in this report should be construed to indicate how the Commission would find in an investigation conducted under other statutory authority.

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# GLOSSARY of Frequently Used Abbreviations

AD	antidumping
AGOA	African Growth and Opportunity Act
ADB	Asian Development Bank
ASEAN	Association of Southeast Asian Nations
ATC	Agreement on Textiles and Clothing
BEA	Bureau of Economic Analysis
bld	barrels per day
BOP	balance of payments
CBERA	Caribbean Basin Economic Recovery Act
cc	cubic centimeters
CD	compact disc
CEMs	contract electronic manufacturers
CFTA	U.SCanada Free-Trade Agreement
CITA	Committee for the Implementation of Textile Agreements
CVD	countervailing duty
DSB	WTO Dispute Settlement Body
DSU	WTO Understanding on Rules and Procedures Governing
200 11,111,111	Settlement of Disputes (or Dispute Settlement Understanding)
DVD	digital versatile disk
EIU	Economist Intelligence Unit
EMU	European Monetary Union
EU or EU-15	European Union
FACT	Food, Agriculture, Conservation, and Trade (Act)
FAIR	Federal Agriculture Improvement and Reform (Act)
FAS	Foreign Agricultural Service
FDI	foreign direct investment
F.R	Federal Register
GAO	U.S. General Accounting Office
GATS	General Agreement on Trade in Services
GATT	General Agreement on Tariffs and Trade
GDP	gross domestic product
HTS	Harmonized Tariff Schedule
ICs	integrated circuits
IMF	International Monetary Fund
ITA	International Trade Administration
ITC	U.S. International Trade Commission
IER	International Economic Review
ITTR	Industry Trade and Technology Review
kg	kilograms
kN	kilonewtons
LCA	large civil aircraft
MFA	Multifiber Arrangement
WIГА	Munitoei Witangement

# GLOSSARY of Frequently Used Abbreviations—Continued

million metric tons mmt ...... North American Free-Trade Agreement NAFTA ..... original equipment OE ..... Organization for Economic Cooperation and Development OECD . . . . . . . . . . . . . . . . Organization of Petroleum Exporting Countries OPEC ..... PC . . . . . . . . . . . . . . . . . personal computer Public Law SMEs ..... square meter equivalents Sanitary-Phytosanitary SPS ..... sub-Saharan Africa SSA ..... Technical Barriers to Trade TBT ..... Textiles Monitoring Body TMB . . . . . . . . . . . . . . . . trade-related investment measures TRIMS ..... trade-related aspects of intellectual property rights TRQs ..... tariff-rate quotas UN ..... **United Nations** United Nations Conference on Trade and Development UNCTAD ..... Uruguay Round Agreements URA ..... U.S. Code U.S.C. . . . . . . . . . . . . . . . .

WTO ...... Office of the United States
WTO ...... World Trade Organization

Y2K ..... Year-2000

# CHAPTER 1 Introduction

The international trade analysts of the U.S. International Trade Commission (USITC or the Commission), Office of Industries, routinely monitor trade developments in all natural resource, agricultural, and manufacturing industries, and in the services sector, which enables the USITC to better anticipate and address issues of concern in its various roles under U.S. trade statutes.\(^1\) Trade monitoring at the industry/commodity sector and subsector levels (the latter referred to as industry/ commodity groups and subgroups\(^2\) in this report) is a facet of the research and analysis undertaken by the Office of Industries as part of its responsibility to provide advice and technical information on industry and trade issues. This annual report analyzes significant merchandise trade shifts on an aggregate basis, on a bilateral basis, and at the industry/commodity-group or -subgroup level.\(^3\)

For trade-monitoring purposes, the USITC assigns U.S. Harmonized Tariff Schedule (HTS) import headings/subheadings, and the corresponding Schedule B export categories, to industry/commodity groups and subgroups. These groups are aggregated into 10 sectors. Appendix A lists these sectors and the industry/commodity groups and subgroups included in each sector. Appendix B provides the HTS 8-digit subheading ranges included in each industry/commodity group and subgroup.

U.S. trade shifts in services are the subject of a separate USITC annual report. Thus, throughout this report, unless otherwise specified, references to trade balances represent U.S. merchandise trade only. In assessing the U.S. merchandise trade deficit in 2002, it is important to note that the United States recorded a trade surplus in services of \$48.8 billion, which, when added to the \$525.2-billion merchandise trade deficit, reduced the combined trade deficit (merchandise plus services) to \$476.4 billion.

Chapter 1 of the report is the general introduction. Chapter 2 summarizes U.S. merchandise trade for 2002, in comparison with such trade for 2001. Coverage of the individual merchandise sectors includes data showing U.S. export, import, and trade balance shifts by industry/commodity groups (and in some cases subgroups), and shifts in trade with U.S. trade partners. In addition, the chapter also discusses the significance of international trade in the gross domestic product of the United States compared with its major trade partners.

<sup>&</sup>lt;sup>1</sup> Major roles include determining whether U.S. industries are materially injured or threatened with material injury by unfair imports, conducting studies on the international competitiveness of U.S. industries, and advising the President and the Congress on the likely effects of trade-policy changes and proposals.

<sup>&</sup>lt;sup>2</sup> In some cases, industry/commodity groups have been further broken down into subgroups to create more meaningful data sets.

<sup>&</sup>lt;sup>3</sup> This report analyzes changes in U.S. merchandise trade on a value basis chiefly because aggregating trade data by quantity is typically not possible because of mixed units of measure. Consequently, it is possible (if prices change significantly) for the value of trade to change considerably, but for the quantity of trade to remain the same. Where appropriate, this report also provides trade data on a quantity basis.

<sup>&</sup>lt;sup>4</sup> See USITC, Recent Trends in U.S. Services Trade, investigation No. 332-345, USITC publication 3599, May 2003.

<sup>&</sup>lt;sup>5</sup> Official statistics of the U.S. Department of Commerce (USDOC) Bureau of Economic Analysis, U.S. International Transactions Accounts Data, Table 1: U.S. International Transactions, found at <a href="http://www.bea.doc.gov/bea/international/bp\_web/simple.cfm">http://www.bea.doc.gov/bea/international/bp\_web/simple.cfm</a>, retrieved Apr. 2, 2003.

Chapter 3 analyzes the shifts in U.S. trade with each of the top five U.S. trade partners—Canada, China, the European Union, Japan, and Mexico. Summary tables detail the important shifts in U.S. bilateral trade and highlight leading changes in industry/commodity groups for each of the five major trade partners. This chapter also examines the 10-year trade trends for five selected industry/commodity groups—cut flowers, medical goods, medicinal chemicals, wine, and motor vehicles—chosen on the basis of their general widespread attention among the industry, trade, and business community as well as important global developments influencing their trade.

Chapters 4 through 13 address specific industry/commodity groups, with each chapter providing a general sector overview and identifying significant shifts in merchandise trade within the sector. In most cases, these chapters identify significant shifts in specific industry/commodity groups or subgroups. Finally, a statistical summary table of industry/commodity groups or subgroups concludes each sector analysis chapter, showing absolute and percent changes in a year-to-year comparison for 2001 and 2002.

Appendix C provides official and estimated data (1998-2002) for domestic consumption, production, employment, trade, and import penetration for most of the industry/commodity groups and subgroups covered in this report. USITC international trade analysts have estimated certain components of these data, based on publicly available primary and secondary government and industry sources. The estimated data are subject to change as information from these sources is updated. Appendix D ranks the industry/commodity groups exhibiting the most significant annual growth and decline in U.S. exports, imports, and trade balances in 2002, and includes additional statistical trade data. Appendix E lists the political entities included in the country groups shown in this report.

Appendix F discusses the effect of exchange rate shifts on trade flows and summarizes the major shifts in exchange rates that occurred during 2002, highlighting the depreciation of the Japanese yen and the appreciation of the European Monetary Union euro against the U.S. dollar.

Finally, as part of the trade monitoring effort, the Commission also keeps track of U.S. trade disputes that are referred to the World Trade Organization (WTO). Appendix G lists the current status of existing WTO dispute settlement cases involving the United States.

<sup>&</sup>lt;sup>6</sup> Appendix C does not include certain industry/commodity groups that cover a wide variety of products or a miscellaneous group of products because data in these cases are of limited value. In some cases, certain subgroups have been included in place of the related aggregate group.

#### TRADE DATA NOTE

Although all import and export data presented in this report are official statistics of the USDOC, these data may be different from the data presented by other government agencies and private institutions that cite Commerce as the source for trade data. Possible reasons for these discrepancies are as follows:

- Data in this report include merchandise trade only; other reported data may include
- Data are not seasonally adjusted, the values of other reported data may be so adjusted.
- Data are not adjusted on a balance of payments (BOP) basis; the values of other reported data may be so adjusted in line with the concepts and definitions used to prepare national and international accounts.
- Exports are on a domestic export/f.a.s. basis; other reported export data may be on a total export/f.a.s. basis, which include re-exports of foreign merchandise.
- Imports are on an imports-for-consumption/customs value basis; other reported import
   data may be on a general imports/oustoms value basis.
- Exports and imports may not include all errata because certain errors may not be corrected
  by Commerce in time to be included in this report.
- Data in this report may be adjusted for errors that are not of sufficient magnitude to be changed in Commerce data.
- There are no adjustments for carryover (experts and imports received late or not processed
  for any reason and then subsequently included in a later month's data are reassigned to
  the month of exportation/entry), and trade is reported as originally released by
  Commerce. Other reported data may adjust export/import trade for carryover.
- The industry/commodity groups contained in this report are developed by the USITC and may differ from similarly labeled groups from other sources.

# **CHAPTER 2**

# U.S. Merchandise Trade Performance

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This chapter presents merchandise trade performance in 2002, along with an overview of wider U.S. macroeconomic conditions. Analyses of key trade shifts in industry/commodity groups and sectors, and among bilateral and multilateral trade partners, follow. Material in this chapter is compiled from more detailed analyses presented in subsequent chapters, including important bilateral trade and multilateral economic developments as well as long-term economic developments for selected industry/commodity groups (chapter 3), and product-specific developments in the industry/commodity sectors affecting U.S. merchandise trade (chapters 4-13).

During 2002, U.S. total merchandise trade (exports plus imports) decreased by \$14 billion (less than 1 percent) to \$1.8 trillion, representing 77 percent of total U.S. combined trade (exports plus imports of merchandise and services)<sup>1</sup> and 17 percent of nominal U.S. gross domestic product. Also during the year, the U.S. merchandise trade deficit expanded from \$466.6 billion in 2001 to \$525.2 billion in 2002 as exports dropped and imports rose.<sup>2</sup>

Moderate but inconsistent U.S. economic growth last year combined with comparably slower economic recovery for most major trading partners exerted a mixed influence on U.S. merchandise trade performance in 2002.<sup>3</sup> Despite a U.S. economic downturn for 2001, economic growth rebounded late in the year and became apparent in the early months of 2002 as U.S. businesses curtailed inventory runoff with

<sup>&</sup>lt;sup>1</sup> Total U.S. combined trade increased by \$27.8 billion (1 percent) during 2002 to \$2.3 trillion, according to statistics of the U.S. Department of Commerce (USDOC).

<sup>&</sup>lt;sup>2</sup> The causes and implications of trade deficits are a subject of ongoing debate. Recent articles that discuss this issue are *The U.S. Trade Deficit: Causes, Consequences, and Recommendations for Action,* Washington, DC: U.S. Trade Deficit Review Commission, Nov. 14, 2000; Daniel T. Griswold, "The U.S. Trade Deficit and Jobs: The Real Story," *Cato Institute Center for Trade Policy Studies Free Trade Bulletin,* No. 3, Feb. 2003, found at <a href="http://www.freetrade.org/pubs/FTBs/FTB-003.pdf">http://www.freetrade.org/pubs/FTBs/FTB-003.pdf</a>, retrieved May 12, 2003; and Robert A. Rogowsky, Linda A. Linkins, and Karl S. Tsuji, *Trade Liberalization: Fears and Facts* (ch. 4, Trade Deficits), The Washington Papers/179, Center for Strategic and International Studies, Washington, DC, May 2001. Additional information on trade deficits is available at Pingean Hong, "Global Implications of the U.S. Trade Deficit Adjustment," UN/DESA Discussion Paper No. 17, Feb. 2001 and Stefan Papaioannou and Kei-Mu Yi, "The Effects of a Booming Economy on the U.S. Trade Deficit," *Current Issues in Economics and Finance*, Federal Reserve Bank of New York, Vol. 7, No. 2, Feb. 2001, found at <a href="http://www.newyorkfed.org/rmaghome/curr\_iss/html/Clv7n2.html">http://www.newyorkfed.org/rmaghome/curr\_iss/html/Clv7n2.html</a>, retrieved May 16, 2002.

<sup>&</sup>lt;sup>3</sup> Information on the economic background for U.S. merchandise trade performance in 2002 was principally derived from USDOC, BEA, Survey of Current Business, Apr. 2003, pp. D-2 to D-7; Council of Economic Advisors, Economic Report of the President, together with the Annual Report of the Council of Economic Advisers, "Macroeconomic Performance in 2002," Feb. 2003, pp. 27-58; Federal Reserve Board of Governors, Monetary Policy Report Submitted to Congress, Feb. 11, 2003; and OECD, "General Assessment of the Macroeconomic Situation," and "United States," OECD Economic Outlook (Paris: OECD, Dec. 2002), pp. 1-40.

increased production and began to make investments in high-technology equipment. About midyear, however, signs of another economic slowdown emerged and the economy lost momentum although there was a 2.4-percent increase in real gross domestic product for the year.

Higher real disposable income and lower interest rates contributed to an increase in consumer spending, which was an important source of economic growth. Lower fixed mortgage interest rates, reportedly the lowest in 35 years, by the third quarter, spurred household spending as well as residential investment as many home owners took the opportunity to refinance mortgages and use the extra equity to support other purchases. As in the previous year, household equipment and motor vehicle consumption continued to be strong. Additional factors supporting this pattern of spending included the phase-in of rebates from tax cuts implemented in 2001 and competitive financing incentives offered by automotive manufacturers for the purchase of new vehicles. However, consumer spending was limited by another year of lower household wealth as equity investments continued to decline.

Manufacturers began to curtail investments and the restocking of inventories as the upward momentum began to weaken and financing conditions worsened.<sup>4</sup> Increased concerns about corporate governance undermined investor confidence and geopolitical issues— the situation in Iraq, civil strife in Venezuela that curtailed crude petroleum production, and tensions on the Korean peninsula— elevated concerns about the economic outlook. During the same time frame, a combination of the continued strength of the U.S. dollar against the currencies of many U.S. trade partners and their relatively slower economic growth hampered the competitiveness of U.S. merchandise in foreign markets.<sup>5</sup>

#### U.S. TRADE BY INDUSTRY/COMMODITY GROUPS AND SECTORS

#### U.S. Trade Balance

Expansion of the U.S. merchandise trade deficit during 2002 reflects significant shifts in exports and imports of key industry/commodity groups shown in tables D-1 through D-8 in appendix D. Decreased exports (table D-2) contributed to the larger deficit, primarily computers, peripherals, and parts followed by telephone and telegraph apparatus. Higher imports (table D-3) also contributed to the larger deficit, primarily medicinal chemicals, motor vehicles, crude petroleum, and certain motor vehicle parts. Counter shifts somewhat tempered the deficit expansion during this period, particularly increased exports (table D-1) of motor vehicles and decreased imports (table D-4) of natural gas and components, semiconductors and integrated circuits, and petroleum products.

Natural gas and components, followed by petroleum products, recorded the largest increases in the trade balance (table D-5), whereas the predominant industry/commodity groups reporting declines in the trade balance were computers, peripherals, and parts; medicinal chemicals; and crude petroleum (table D-6). Decreases in the trade positions of these three groups together accounted for \$21 billion, or about 36 percent of the overall increase in the U.S. merchandise trade deficit in 2002. In terms of the overall trade balance in 2002, motor vehicles recorded the largest deficit (\$107 billion) and aircraft, spacecraft, and related equipment recorded the largest surplus (\$23.8 billion); see tables D-7 and D-8, respectively.

<sup>&</sup>lt;sup>4</sup> The declining financing conditions in 2002 included lower equity prices, fewer initial public offerings, wider credit market spreads, and a tightening of bank credit standards. See The Federal Reserve Board, *Monetary Policy Report Submitted to the Congress, Feb. 11, 2003*, sec. 2 *Economic and Financial Developments in 2002 and Early 2003*, p. 6.

<sup>&</sup>lt;sup>5</sup> See app. F for a more detailed discussion about how exchange rate shifts and other macroeconomic factors affect trade flows.

Each of the major industry/commodity sectors covered in this report registered trade deficits in 2002 (table 2-1)<sup>6</sup> with the exception of agricultural products, which recorded a smaller trade surplus. The most significant change for the year was the sizeable increase in the trade deficit of electronic products. Although the trade deficit for energy-related products narrowed in 2002, other sectors recorded increased trade deficits culminating in a shift in the overall trade deficit movement from contraction in 2001 to expansion in 2002. Accordingly, the trade deficit resumed the 1991-2000 expansionary trend, reaching a record high of \$525 billion in 2002.

#### U.S. Exports

U.S. merchandise exports decreased in 2002 for each industry/commodity sector except chemicals and related products and transportation equipment (see table 2-1). The most significant drop was in electronic products, which recorded a \$20.2-billion decrease in exports and accounted for 55 percent of the net decrease of total U.S. merchandise exports in 2002. Further analyses of the underlying factors and the leading products responsible for export shifts in these and other industry/commodity sectors are provided in chapters 4-13.

#### U.S. Imports

U.S. merchandise imports rose in 2002 for most industry/commodity sectors (see table 2-1), the exceptions being energy-related products and electronic products. Chemicals and related products registered the largest rise in imports, accounting for \$8.4 billion (38 percent) of the net increase in total merchandise imports. Further analyses of the underlying factors and the leading products responsible for import shifts in these and other industry/commodity sectors are provided in chapters 4-13.

#### U.S. BILATERAL/MULTILATERAL TRADE

#### Significant Bilateral/Multilateral Shifts

The expansion of the U.S. merchandise trade deficit during 2002 also reflected significant shifts with certain key trade partners. Table 2-2 shows U.S. bilateral merchandise trade with its 10 largest partners (ranked by total trade) and U.S. multilateral merchandise trade with selected country groups<sup>7</sup> during 2002. The U.S. trade deficit showed mixed movement with its five major partners—Canada, China, the European Union (EU), Japan, and Mexico.<sup>8</sup> Although the deficit with Canada contracted, it expanded with the other major partners, with China recording the largest expansion of \$20.1 billion and accounting for 34 percent of the net increase. Analyses of the underlying factors and the leading products responsible for trade shifts for each of these five major partners are provided in chapter 3.

<sup>&</sup>lt;sup>6</sup> Discussion of U.S. merchandise trade by industry/commodity sectors excludes products covered by special provisions of the HTS (import schedule) in chs. 98-99.

<sup>&</sup>lt;sup>7</sup> See app. E for a list of countries/political entities included in the selected country groupings of table 2-2.

<sup>&</sup>lt;sup>8</sup> In recent years, although these countries consistently appeared as the top five U.S. partners in terms of total trade, it should be noted that the United States may not be a top trading partner for these countries. The 15-member countries of the EU are considered together as a single U.S. trade partner, although no individual EU country was consistently ranked among the top 5 U.S. trade partners from year to year.

Table 2-1 U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by major industry/commodity sectors, 2001 and 2002<sup>1</sup>

		2002	Change, 2002 from 2001	
Item	2001		Absolute	Percent
		Million dollars		
U.S. exports of domestic merchandise: Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions	60,109 23,743 91,274 15,073 18,118 43,507 69,552 144,325 160,610 16,428 22,644	58,345 22,825 91,702 14,431 17,298 520 39,924 63,262 144,655 140,428 15,004 21,205	-1,764 -918 428 -643 -820 -118 -3,583 -6,290 -20,182 -1,438	-2.9 -3.5 -4.5 -4.5 -18.62 -9.0 -12.67 -6.4 -5.5
Total	666,021	629,599	-36,422	-5.5
U.S. imports of merchandise for consumption: Agricultural products Forest products Chemicals and related products Energy-related products Textiles and apparel Footwear Minerals and metals Machinery Transportation equipment Electronic products Miscellaneous manufactures Special provisions Total	36,578 98,568 11,226 79,946 15,249 83,847 84,867 221,907 229,571 66,575 48,605	55,591 37,048 106,924 109,800 81,585 15,379 85,616 85,181 227,147 229,245 72,129 49,165	2.993 370 8.359 -4,426 1,640 130 1,768 314 5,240 -326 5,554 560	5.7 1.0 8.5 -3.9 2.1 0.9 2.4 -0.1 8.3 1.2
U.S. merchandise trade balance:     Agricultural products     Forest products     Chemicals and related products     Energy-related products     Textiles and apparel     Footwear     Minerals and metals     Machinery     Transportation equipment     Electronic products     Miscellaneous manufactures     Special provisions	7,511 -12,935 -7,290 -99,153 -61,821 -14,611 -40,341 -15,315 -77,582 -68,962 -50,147 -25,961	2,754 -14,223 -15,222 -95,369 -64,288 -14,860 -45,692 -21,919 -82,492 -88,817 -57,124 -27,960	-4,757 -1,288 -7,932 3,783 -2,460 -248 -5,352 -6,604 -4,909 -19,856 -6,978 -1,999	-63.3 -10.0 -108.8 -3.8 -4.0 -1.3.3 -43.1 -6.3 -28.8 -13.9 -7.7
Total	-466,614	-525,212	-58,598	-12.6

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 2-2 All merchandise sectors: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

			Change, 2002	2 from 2001
Item	2001	2002	Absolute	Percent
		Million dollars		
U.S. exports of domestic merchandise: Canada Mexico Japan China Germany United Kingdom Korea Taiwan France Italy All Other	144,621 90,537 53,546 17,959 28,068 37,097 20,900 16,626 18,626 9,021 229,020	142,543 86,076 48,273 20,553 24,870 30,243 21,151 16,786 17,522 9,369 212,212	-2,078 -4,461 -5,273 2,594 -3,198 -6,854 251 160 -1,104 -16,808	-1.4 -4.9 -9.8 14.4 -11.4 -18.5 1.0 -5.9 -7.3
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	666,021 147,327 18,934 145,252 20,117 165,879 6,750 2,888	629,599 132,563 17,664 134,284 20,702 160,628 5,892 2,575	-36,422 -14,765 -1,270 -10,968 -585 -5,251 -858 -313	-5.5 -10.0 -6.6 -7.6 2.9 -3.2 -12.7 -10.8
U.S. imports of merchandise for consumption: Canada Mexico Japan China Germany United Kingdom Korea Taiwan France Italy All Other	216,836 130,509 126,139 102,069 58,939 41,118 34,917 33,262 30,024 23,707 335,115	210,518 134,121 121,262 124,796 60,985 40,429 35,284 32,054 28,252 24,212 342,918	-6,318 3,612 -4,877 22,726 2,046 -690 367 -1,207 -1,791 -1,794 7,804	-2.9 2.8 -3.9 22.3 3.5 -1.7 1.0 -3.0 -2.1 2.3
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	218,911 55,728 196,096 20,679 399,750 21,060	1,154,811 223,732 50,649 202,149 21,255 419,909 18,208 6,822	22,176 4,821 -5,079 6,053 576 20,159 -2,852 126	2.0 2.2 -9.1 3.1 2.8 5.0 -13.5
U.S. merchandise trade balance: Canada Mexico Japan China Germany United Kingdom Korea Taiwan France Italy All Other	-39,971 -72,593 -84,110 -30,871 -4,021 -14,018 -16,636 -11,398 -14,686	-67,975 -48,045 -72,989 -104,243 -36,115 -10,186 -14,133 -15,268 -10,760 -14,842 -130,706	4,241 -8,074 -396 -20,132 -5,244 -6,164 -115 1,368 688 -157 -24,612	5.9 -20.2 -0.5 -23.9 -17.0 -153.3 -0.8 8.2 -1.1 -23.2
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-466,614 -71,584 -36,794 -50,844 -562 -233,871 -14,310	-525,212 -91,169 -32,985 -67,865 -552 -259,281 -12,316 -4,247	-58,598 -19,586 -3,809 -17,021 9 -25,410 1,994 -439	-12.6 -27.4 10.4 -33.5 1.7 -10.9 13.9 -11.5

<sup>1</sup>import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Source: Compiled from official statistics of the U.S. Department of Commerce.

## Significance of International Trade in the Gross Domestic Product

To provide perspective on the significance of international trade in the U.S. economy, merchandise trade values are compared with various economic measures. For the United States and its five major trade partners, the relative sizes of their economies, U.S. bilateral merchandise trade flows, and the ratios of such balances to U.S. gross domestic product (GDP) are compared in table 2-3.9 The ratio of the total U.S. merchandise trade deficit compared to nominal U.S. GDP in 2002 was 5.0 percent; this ratio was 3.2 percent in 1998 and has increased every year since then except for 2001. In 2002, U.S. merchandise trade deficits with its five major trade partners accounted for a combined 3.7 percent of nominal U.S. GDP compared with 3.3 percent the previous year. During 1998-2000, imports of merchandise (goods) became a larger component of the U.S. economy; by 2001, the measure dropped by about 1 percentage point and remained near that level in 2002. Exports of U.S. goods relative to the economy fluctuated over the same period to represent a smaller share of GDP in 2002 compared with previous years (table 2-4).

Comparing U.S. global merchandise imports and exports as shares of GDP with such ratios for two of its major trade partners—Canada and Japan—indicates that during 1998-2002, global merchandise trade accounted for a smaller portion of GDP for the United States and Japan (the world's two largest economies) than for Canada (table 2-5). From 2001 to 2002, however, an estimated 2-percent increase in exports appear to have been Japan's only strong element of its GDP as deflation, weak labor market, and lackluster business investments weighed heavily on the economy's domestic demand. Although the ratio of merchandise imports to GDP was higher for the United States than for Japan over the 5-year period, it was roughly one-third the ratio for Canada. Of the three trading partners—Canada, Japan, and the United States—Japan was the only one that recorded growth in its ratio of total merchandise trade to nominal GDP during 2002. In the content of th

<sup>&</sup>lt;sup>9</sup> The trade balance to GDP ratio indicates the relative importance of imports in the U.S. market.

<sup>&</sup>lt;sup>10</sup> Countries with larger internal markets tend to have lower ratios of trade to GDP than countries with relatively smaller markets

<sup>&</sup>lt;sup>11</sup> Although Japan's exports to the United States decreased by nearly 4 percent (table 2-2), Japan's merchandise exports to foreign markets overall are estimated to have increased from \$383.8 to \$393.1 billion during 2001-2002. See OECD, *OECD Economic Outlook*, Dec. 2002, pp. 41-44.

<sup>&</sup>lt;sup>12</sup> See ch. 3 for more information about significant shifts with all five leading trade partners.

Table 2-3
U.S. bilateral merchandise trade balances with major partners, in U.S. dollars and as a ratio to nominal U.S. gross domestic product (GDP), 2002

Partner	U,S. exports	U.S. imports	U.S. merchandise trade balance	Ratio of the merchandise trade balance to U.S. GDP
•			— Million dollars	Percent
European Union (EU)	132,563	223,732	-91,169	0.9
Japan	48,273	121,262	-72,989	0.7
China	20,553	124.796	-104,243	1.0
Canada	142,543	210,518	-67,975	0.7
Mexico	86,076	134,121	-48,045	0.5
World	629,599	1,154,811	-525,212	5.0

Note.--Calculations based on rounded data.

Source: U.S. trade data compiled from official statistics of the U.S. Department of Commerce (USDOC). U.S. GDP is from USDOC, Bureau of Economic Analysis, *Survey of Current Business*, Table 1.1, Gross Domestic Product, Apr. 2003, p. D-3. Estimated GDP data for Canada, Japan, Mexico, and EU, are calculated by multiplying 2001 nominal GDP rates by estimated nominal rates of growth; 2001 nominal GDP rates are from U.S. Department of State, *Country Reports on Economic Policy and Trade Practices*, 2001, found at

http://www.state.gov/e/eb/rls/rpts/eptp/2001, retrieved Mar. 22, 2002 and estimated nominal GDP rates of growth for 2002 are from OECD, OECD Economic Outlook, Dec. 2002, Annex Table 2, p. 182. Estimated GDP for China is from U.S. Department of State, Background Note: China, Mar. 2003, found at http://www.state.gov/r/pa/ei/bgn/18902.htm, retrieved Apr. 17, 2003.

Table 2-4
Components of U.S. gross domestic product (GDP) and trade as a share of GDP, 1998-2002

Component	1998	1999	2000	2001	2002
	Billion current dollars				
Personal consumption expenditures:					
Goods	2,407.1	2,601.7	2,809.2	2,877.2	2,986.9
Services	3,441.5	3,655.6	3,919.2	4,109.9	4,316.8
Gross private domestic investment	1,531.2	1,622.7	1,767.5	1,586.0	1,593.2
Exports:					
Goods	634.7	642.2	712.3	666.0	629.6
Services	285.1	299.3	317.3	300.6	311.3
Imports:					
Goods	907.6	1,017.4	1,205.3	1,132.6	1,154.8
Services	185.5	203.1	221.9	215.8	246.4
Government consumption expenditures and					
gross investment	1,529.7	1,630.1	1,741.0	1,858.0	1,972.9
Gross Domestic Product	8,759.9	9,299.2	9,872.9	10,082.2	10,446.2
	Percent				
Exports as a share of GDP:					
Goods	7.2	6.9	7.2	6.6	6.0
Services	3.3	3.2	3.2	3.0	3.0
Imports as a share of GDP:					
Goods	10.4	11.0	12.2	11.2	<b>11.</b> 1
Services	2.1	2.2	2.3	2.1	2.4

Note.—Calculations based on rounded data. Components of U.S. GDP may not sum to total, as merchandise trade data are consistent with other trade statistics cited in this report.

Source: Merchandise trade data are compiled from official statistics of the U.S. Department of Commerce (USDOC). All other data (balance-of-payments basis) are from USDOC, Bureau of Economic Analysis, *Survey of Current Business*, Table 1.1, Gross Domestic Product, Apr. 2003, p. D-3.

Table 2-5
Total merchandise trade (exports and imports) as a share of gross domestic product (GDP) for the United States and major partners, 1998-2002

(Percent)							
Country	1998	1999	2000	2001	2002	Change 1998-2002	
Merchandise exports as a share of	GDP:						
United States	7.2	6.9	7.2	6.6	6.0	-1.2	
Japan	9.9	9.4	9.1	4.4	9.7	-0.2	
China	19.1	19.5	23.1	23.2	N/A	N/A	
Canada	36.0	37.4	40.0	38.3	34.7	-1.3	
Mexico	28.3	29,2	30.8	13.6	N/A	N/A	
Germany	25.8	28.9	29.4	13.5	N/A	N/A	
Merchandise imports as a share of	GDP:						
United States	10.4	11.0	12.2	11.2	11.1	0.7	
Japan	6.7	6.3	7.2	4.5	7.3	0.6	
China ,	14.6	15.3	19.9	20.8	N/A	N/A	
Canada	33.9	34.4	34.4	32.7	30.0	-3.9	
Mexico	30.2	30.4	32.3	14.3	N/A	N/A	
Germany	22.0	27.8	26.5	15.4	N/A	N/A	

Notes.—Calculations based on rounded data, U.S. dollars. Because EU trade data were not available in previous years, German data were used for comparison purposes. However, 2002 trade data for China, Mexico, and Germany were not available at time of publishing.

Source: U.S. trade data compiled from official statistics of the U.S. Department of Commerce (USDOC). GDP data for the United States are from USDOC, Bureau of Economic Analysis, Survey of Current Business, Table 1.1, Gross Domestic Product, Apr. 2003, p. D-3. Estimated GDP data for Canada and Japan are calculated by multiplying 2001 nominal GDP rates by estimated nominal rates of growth; 2001 nominal GDP rates are from U.S. Department of State, Country Reports on Economic Policy and Trade Practices, 2001, found at http://www.state.gov/e/eb/rls/rpts/eptp/2001, retrieved Mar. 22, 2002 and estimated nominal GDP rates of growth for 2002 are from OECD, OECD Economic Outlook, Dec. 2002, Annex Table 2, p. 182. Estimated trade data for Japan and Canada are from OECD, OECD Economic Outlook, Dec. 2002, pp. 44 and 64, respectively.

# **CHAPTER 3**

# Significant Shifts With Leading Partners and Factors Affecting Trends in Selected Industry/Commodity Groups

This chapter examines noteworthy economic and trade developments among major U.S. trade partners during 2002 and selected industries during 1992-2002. Significant shifts in U.S. trade with each of the top five U.S. trade partners are discussed, including highlights of trade-related developments and analyses of trade trends. Long-term trade trends are analyzed for five selected industry/commodity groups.

#### SIGNIFICANT SHIFTS WITH LEADING PARTNERS

The following sections summarize key shifts in U.S. merchandise trade with each of its top five trade partners—Canada, China, the European Union, Japan, and Mexico—in terms of U.S. total trade (exports plus imports). For each partner, U.S. trade flows are discussed for the relevant industry/commodity groups and subgroups. Tables showing significant shifts in trade are included in the discussions for each partner.

#### Canada

# Change in 2002 from 2001:

U.S. trade deficit: Decreased by \$4.2 billion (6 percent) to \$68.0 billion U.S. exports: Decreased by \$2.1 billion (1 percent) to \$142.5 billion U.S. imports: Decreased by \$6.3 billion (3 percent) to \$210.5 billion

- Total trade (exports plus imports) with Canada decreased in 2002 by \$8.4 billion (2 percent) to \$353.1 billion (table 3-1) despite a modest U.S. economic upturn reflected by the real GDP growth of 2.75 percent in 2002 over 2001. Observers noted that the pace of activity was uneven over the course of the year, however, as concerns about emerging economic and political developments weighed heavily on the U.S. economy, already adjusting to a succession of shocks from previous years. Canada's macroeconomic policy framework reportedly focused on maintaining low, stable inflation and sound public finances, whereas strong job gains have helped fuel the purchasing power of Canadian households, along with the flow-through from prior income-tax relief, very low borrowing costs, and rising equity values (homes and commercial properties).
- Canada remained the largest market for U.S. exports and the principal source of U.S. imports in 2002. Bilateral trade with Canada is strongly influenced by the highly integrated nature of North American manufacturing, facilitated by shared infrastructure and markets, and high levels of foreign direct investment.

<sup>&</sup>lt;sup>1</sup> The Federal Reserve Board, Monetary Policy Report to the Congress, Feb. 11, 2003, p. 1.

<sup>&</sup>lt;sup>2</sup> Bank of Canada, Annual Report 2002, p. 6, retrieved Apr. 6, 2003.

<sup>&</sup>lt;sup>3</sup> The Scotia Bank, Economic Commentary, p. 2, found at www.scotiabank.com, retrieved Dec. 6, 2002.

Table 3-1 Leading changes in U.S. exports to and U.S. imports from Canada, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Transportation equipment:				
Motor vehicles (ET009)	12,846	15,486	2,640	20.5
Certain motor-vehicle parts (ET010)	14,096	15,460	1,364	9.7
Other:				
Certain specialty papers (AG064)	336	685	34 <del>9</del>	104.0
Decreases:				
Electronic products:				
Computers, peripherals, and parts (ET035)	4,987	3,948	-1,039	-20.8
Semiconductors and integrated circuits (ET033)	1,834	1,294	-539	-29.4
Telephone and telegraph apparatus (ET017)	2,048	1,571	-476	-23.3
Other:				
Electrical energy (CH001)	1,258	304	-955	-75.9
Aircraft, spacecraft, and related	•			
equipment (ET013)	2.262	1.727	-534	-23.6
Printing and writing papers (AG063)	639	247	-392	-61.4
All other	104,316	101,820	-2,495	-2.4
		-		
TOTAL	144,621	142,543	-2,078	-1.4
U.S. IMPORTS:				
Increases:				
Transportation equipment:				
Certain motor-vehicle parts (ET010)	8,592	9.685	1.094	12.7
Motor vehicles (ET009)	41,159	41,589	430	1.0
Other:	,	,		
Crude petroleum (CH004)	10,121	11.196	1.074	10.6
Steel mill products (MM025)	2,222	2,784	562	25.3
Decreases:	_,	2,.0.	552	-4.4
Energy-related products:				
Natural gas and components (CH006)	16,817	12,647	-4,170	-24.8
Electrical energy (CH001)	2,681	1.160	-1,520	-56.7
Electronic products:	2,001	1,100	-1,020	QQ, r
Computers, peripherals, and parts (ET035)	2,836	1,745	-1.090	-38.5
Tolophone and tolograph apparatus (ET017)	3,902	2,975	-1,030	-23.8
Telephone and telegraph apparatus (ET017)	1,761	1,068	-692	-39.3
Semiconductors and integrated circuits (ET033)	1,701	1,000	-032	-38.3
Other:				
Aircraft, spacecraft, and related	6,094	5,268	-826	-13.6
equipment (ET013)				
Newsprint (AG062)	3,494	2,956	-538	-15.4
All other	117,159	117,445	286	0.2
TOTAL	216,836	210,518	-6.318	-2.9

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Incentives offered by North American car manufacturers along with modest economic growth resulted in a steady increase in two-way trade in motor vehicles and parts in 2002. Low inventories in 2002<sup>4</sup> prompted automakers to raise North American vehicle output to 16.4 million units in 2002. U.S. exports of motor vehicles and parts to Canada grew by \$4.0 billion (15 percent) in 2002 to \$30.9 billion, while imports from Canada rose by \$1.5 billion (3 percent) to \$51.3 billion.

<sup>&</sup>lt;sup>4</sup> The Scotia Bank, Global Outlook, p. 9, found at www.scotiabank.com, retrieved Apr. 3, 2003.

<sup>&</sup>lt;sup>5</sup> Ward's Automotive Reports, Jan. 27, 2003, Vol. 78, No. 4, pg. 8.

- Significant declines in bilateral trade between the United States and Canada in 2002 were registered in computers, peripherals, and parts, semiconductors and integrated circuits, and telephone and telegraph apparatus. These decreases were attributable to lingering recessionary forces and persistent weakness in the U.S. technology sector, which dampened U.S. demand. Growth in the electronics industry was further hindered by declines in prices and continued movement of electronics manufacturing to the Asia/Pacific region. The decline in demand for telephone and telegraph equipment on both sides of the border was primarily due to slow economic growth and reduced capital expenditures by telecommunications providers. Collectively, U.S. exports of computer equipment, semiconductors, and telephone equipment to Canada dropped by \$2.1 billion (23 percent) in 2002 to \$6.8 billion, while such imports from Canada fell by \$2.7 billion (32 percent) to \$5.8 billion. U.S. exports of aircraft declined by \$534 million (24 percent) to \$1.7 billion, while imports were down by \$826 million (14 percent) to \$5.3 billion.
- The reduced value of bilateral trade in electrical energy was the result of lower prices, as the quantity of trade with Canada remained stable. The value of U.S. exports fell by \$955 million (76 percent) to \$304 million in 2002, while U.S. imports dropped by \$1.5 billion (57 percent) to \$1.2 billion.

#### U.S. exports

• Although U.S. exports of certain specialty papers to Canada grew sharply in 2002, exports of printing and writing papers fell by nearly an equivalent value. Exports of specialty papers increased by \$349 million (104 percent) to \$685 million, while exports of printing and writing papers declined by \$392 million (61 percent) to \$247 million. Other categories experiencing significant decreases in exports to Canada in 2002 were ships and boats, rail locomotives and rolling stock, optical fibers, and printed circuits.

#### U.S. imports

- The \$1.1-billion (11 percent) increase in U.S. imports of crude petroleum from Canada to \$11.2 billion was the result of rising prices in 2002. Similarly, although the quantity of U.S. imports of natural gas remained stable between 2001 and 2002, world prices declined, resulting in a lower value of trade, as the value of natural gas imports from Canada dropped by \$4.2 billion (25 percent) to \$12.6 billion.8
- The sluggish U.S. economy in 2002 was reflected in less newspaper advertising and reduced commercial use of paper. As a result, U.S. imports from Canada of newsprint, printing and writing papers, and wood pulp and wastepaper collectively fell by \$1.3 billion (14 percent) to \$7.6 billion. Other categories experiencing significant decreases in U.S. imports from Canada in 2002 were lumber, optical goods, and unwrought aluminum.
- U.S. imports of steel mill products from Canada rose significantly in 2002, advancing by \$562 million (25 percent) to \$2.8 billion. Canada was excluded from the temporary steel safeguard measures instituted in March 2002.9

<sup>&</sup>lt;sup>6</sup> The Scotia Bank, Economic Commentary, p. 1, found at www.scotiabank.com, retrieved Mar. 7, 2003.

<sup>&</sup>lt;sup>7</sup> For additional information, see ch. 7.

<sup>8</sup> Ibid.

<sup>&</sup>lt;sup>9</sup> President George W. Bush, Presidential Proclamation 7529, "To Facilitate Positive Adjustment to Competition from Imports of Certain Steel Products," 67 Federal Register (FR) 10555, Mar. 5, 2002.

• The price of gold often rises during times of political or economic uncertainty. Accordingly, the value of U.S. imports of gold from Canada rose by \$364 million (33 percent) in 2002 to \$1.5 billion.

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#### China

## Change in 2002 from 2001:

U.S. trade deficit: Increased by \$20.1 billion (24 percent) to \$104.2 billion U.S. exports: Increased by \$2.6 billion (14 percent) to \$20.6 billion U.S. imports: Increased by \$22.7 billion (22 percent) to \$124.8 billion

- In 2002, China increased its share of the U.S. import market from 9 percent to 11 percent. Total trade (imports plus exports) grew by 21 percent, but imports were more than six times as large as exports. China surpassed Japan to become the third-leading source of U.S. imports.
- In most sectors where imports from China have made significant inroads into the U.S. market, industrial prices have fallen as producers in China reportedly compete with each other on the basis of price rather than differentiating their products. <sup>10</sup> Industry observers also attribute the low prices to a currency considered as much as 40 percent undervalued, <sup>11</sup> reportedly resulting in price suppression in markets where imports from China are competitive. U.S. sectors reportedly experiencing these effects range from traditionally low value-added goods such as toys, sporting goods, footwear, apparel and furniture to more advanced imports like telecommunications equipment and computers. <sup>12</sup>
- China was able to sustain strong growth in exports despite sluggish global demand because China exports predominantly cheaper goods that compete well in a weaker economic environment.
   Competitive pressure to lower product costs has increasingly driven multinationals to relocate plants to China.<sup>13</sup>
- In contrast to a downward trend for U.S. exports worldwide, U.S. exports to China increased to \$20 billion (14 percent) in 2002. Much of the increase can be attributed to China's WTO accession in 2001, 14 which has resulted in, according to industry sources, more trade going directly from the United States to China rather than transiting through Hong Kong. 15

<sup>&</sup>lt;sup>10</sup> "Is the Wakening Giant a Monster," The Economist, Feb. 13, 2003, p. 63.

<sup>&</sup>lt;sup>11</sup> Frank Fargo, Vice President, National Association of Manufacturers, testimony to the U.S. House of Representatives, Committee on Appropriations, *Effects of Chinese Imports on U.S. Companies*: Hearing before the Subcommittee on Commerce, Justice, State, and the Judiciary, 108th Congress, 1st sess., May 22, 2003, p. 7.

<sup>&</sup>lt;sup>13</sup> Noah Smith, "China's Trade Volume Up 21.8%, Triggering 25.7% Annual Trade Surplus Surge in 2002," Bureau of National Affairs (BNA) International Trade Daily, Jan. 13, 2003.

<sup>&</sup>lt;sup>14</sup> China's WTO accession has led to decreased tariffs and lower non-tariff barriers. John N. Paden, "The World Trade Organization and Rule-of-Law in China: A First-Year Assessment," *Virginia State Bar Journal*, Spring 2003.

<sup>&</sup>lt;sup>15</sup> U.S. Department of State telegram No. 7670, "China in the WTO: July 24 to Sep. 10, 2002," prepared by U.S. Embassy, Beijing, Sep. 2002.

#### U.S. exports

- The largest increase in U.S. exports to China from 2001 to 2002 was in aircraft, spacecraft, and related equipment (hereafter aircraft equipment) (table 3-2), which rose to \$3.4 billion, reflecting China's continuing effort to expand its civil aviation fleet to service growing demand<sup>16</sup> and its reliance on The Boeing Co. as a supplier.<sup>17</sup> In addition, a reduction in average Chinese tariffs from 10.5 percent to 7.2 percent from 2001 to 2002 on civil aircraft and related parts has likely stimulated U.S. exports.<sup>18</sup>
- U.S. exports of semiconductors and integrated circuits to China continued to grow in 2002, rising by \$291 million (31 percent) to \$1.2 billion. This increase is attributed to China's rapidly growing demand for these products in the manufacture of telecommunication equipment, computer hardware, and consumer electronics. According to industry observers, about 95 percent of China's semiconductor demand is currently met by imports because of difficulties related to protecting intellectual property rights and creating wholly owned foreign ventures; these difficulties reportedly create significant barriers to foreign firms wishing to establish semiconductor-manufacturing facilities in China. China.
- However, the Chinese semiconductor industry is expanding. Relaxation of Government of Taiwan regulations in 2002, prohibiting Taiwanese manufacturers from operating semiconductor plants in China, contributed to the construction of new facilities in China and a surge in U.S. exports of capital equipment for these plants. The regulations had been established to stem the outflow of critical manufacturing technology from Taiwan.<sup>22</sup> As a result, U.S. exports of semiconductor manufacturing equipment to China rose 63 percent to \$551 million.
- China has also been developing its own production capacity for computers, peripherals, and parts, spurred on, in part, by increased foreign investment. Investors from Taiwan, the United States, the EU, and Japan have been drawn to China both to reduce manufacturing costs and to supply the emerging domestic market in China. Manufacturers in China often have the advantage of a larger supplier base, lower energy costs, and tax incentives, in addition to lower cost labor.<sup>23</sup> This growth of the Chinese computer industry resulted in a decline in U.S. exports of computers, peripherals, and parts of \$317 million, or 26 percent, to \$892 million in 2002.

<sup>&</sup>lt;sup>16</sup> Factors contributing to this growth are the country's vast territory, rapid growth in hard currency tourism, expansion in air cargo volumes, and an increasingly affluent local population. U.S. & Foreign Commercial Service, U.S. Department of Commerce, "Aircraft, Air Traffic Control & Ground Support Equipment," *International Market Insights*, 2002.

<sup>&</sup>lt;sup>17</sup> Boeing aircraft accounted for 72 percent of China's fleet of large jet aircraft (over 100 seats). Boeing Co., found at http://www.boeing.com/companyoffices/aboutus/boechina.html#fleet, retrieved Apr. 23, 2002.

<sup>&</sup>lt;sup>18</sup> Department of Commerce, "Civil Aircraft," found at

http://www.mac.doc.gov/China/Docs/industryfactsheets/civair.htm, retrieved on Mar. 28, 2003.

<sup>&</sup>lt;sup>19</sup> U.S. producer Conexant Systems, for example, increased its supply of specialized semiconductors for communications applications to Legend Groups Ltd., a prominent Chinese computer company, in 2002. "Conexant V.92 Modems Now Shipping in Legend Computers, China's Premier PC Manufacturer; Customized V.92 Feature Development Support by Conexant Shanghai," *Business Wire*, Mar. 5, 2002.

<sup>&</sup>lt;sup>20</sup> Editor, "A Wafer-Thin Argument: The Market and a High-Tech Dispute," The Economist, Apr. 13, 2002.

<sup>&</sup>lt;sup>21</sup> U.S. Department of Commerce, "Semiconductors and Software," found at

http://www.buyusa.gov/china/en/semiconductors.html, retrieved on Mar. 27, 2003.

<sup>&</sup>lt;sup>22</sup> "The Greater China High-Tech Highway," *The McKinsey Quarterly*, 2002, No. 4, found at http://www.forbes.com/2002/10/11/1011mckinsey.html, retrieved May 7, 2003.

<sup>&</sup>lt;sup>23</sup> Ralph Watkins, "Mexico Versus China: Factors Affecting Export and Investment Competition," *Industry Trade and Technology Review*, U.S. International Trade Commission, USITC publication 3534, July 2002, p. 19.

Table 3-2 Leading changes in U.S. exports to and U.S. imports from China, 2001 and 2002

Sector/commodity			Change, 2002 from 2001	
	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Aircraft, spacecraft, and related equipment (ET013)	2,429	3,367	938	38.6
Semiconductors and integrated circuits (ET033)	946	1,238	291	30.8
Fertilizers (CH016)	420	671	250	59.5
Semiconductor manufacturing machinery (MM087A)	338	551	213	63.1
Decreases:				
Computers, peripherals, and parts (ET035)	1,209	892	-317	-26.2
All other	12,617	13,835	1,218	9.7
TOTAL	17,959	20,553	2,594	14.4
U.S. IMPORTS:				
Increases:				
Electronic products:				
Computers, peripherals, and parts (ET035)	10,548	14,928	4,381	41.5
Consumer electronics (except	·			
televisions) (FT018)	6,229	8,168	1,939	31,1
Telephone and telegraph apparatus (ET017)	3,222	4,659	1,437	44.6
Miscellaneous manufactures:	·			
Furniture (MM054)	4,608	6,396	1,788	38.8
Games (MM060)	1,518	2,650	1,132	74.6
Decreases:	•			
Photographic cameras and equipment (ET039)	919	766	-153	-16.7
Leather apparel and accessories (CH0490)	1,436	1,304	-132	-9.2
All other	73,589	85,924	12,335	16.8
TOTAL	102,069	124,796	22,726	22.3

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

#### U.S. imports

- Reflecting China's enhanced production capacity, U.S. imports of computer, peripherals, and parts from China rose sharply, advancing by \$4.4 billion (42 percent) to \$14.9 billion in 2002. Prior to 2001, Chinese companies chiefly sold parts and components such as monitors;24 they now, however, offer downstream products such as computers.
- U.S. imports of consumer electronics (except televisions) increased by \$1.9 billion (31 percent) to \$8.2 billion in 2002, reflecting China's increasingly competitive position in the production and export of consumer electronics worldwide. 25 This increased competitiveness can be attributed in part to consumer electronics companies based in other Asian countries shifting existing manufacturing assets to China or selecting China as the best location for investing in new production capacity.26

<sup>&</sup>lt;sup>24</sup> "CBQ Confirms Plans to Import Computers from China Products to Include Personal Computers, Notebook Computers, and Handheld Devices," Business Wire, Aug. 16, 2001.

<sup>&</sup>lt;sup>25</sup> The consumer electronics category includes articles such as radios, tape-recorders, loudspeakers, and

<sup>&</sup>lt;sup>26</sup> One-fifth of Japan's production of consumer electronics has reportedly been shifted to China. Japanese companies that have moved a considerable share of their manufacturing assets to China include NEC and Matsushita. "Chinese Exports: Japan's Phantom Menace," Business Week Online, found at http://www.businesweek.com/bwdaily/dnflash/jan2002/nf20022011..., retrieved Apr. 2, 2003

- U.S. imports of furniture from China rose by \$1.8 billion (39 percent) to \$6.4 billion in 2002. Furniture producers in China, already highly competitive with low labor costs, have acquired state-of-the-art production facilities. They have also, in many instances, partnered with U.S. furniture companies to complement U.S. production (e.g., stackable, knock-down furniture, as well as wood furniture and parts) or to supply labor-intensive parts (such as lathed table and chair legs). Producers in China also benefit from favorable freight rates on in-bound furniture inputs (lumber, metal furniture components, and finishes) because cargo ships going to China usually have significant amounts of excess capacity.
- U.S. imports of telephone apparatus expanded by \$1.4 billion (45 percent) in 2002 to \$4.7 billion.
   Many U.S. and European producers of telephone sets and cell phones have established production facilities in China to supply local and international markets.
- U.S. imports of games (mostly video games) from China nearly doubled in 2002, rising by \$1.1 billion to \$2.7 billion. Most of the increase was accounted for by the shift in production of video game consoles from Japan to China. U.S. imports of such consoles from China grew by \$1.1 billion, while U.S. imports from Japan fell by \$1.2 billion. The three dominant producers of video game consoles worldwide (two based in Japan and one based in the United States with assembly in Mexico) were engaged in intense competition in 2002, leading one producer in Japan to seek a price advantage by shifting production to China.

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# **European Union**

# Change in 2002 from 2001:

U.S. trade deficit: Increased by \$19.6 billion (27 percent) to \$91.2 billion
U.S. exports: Decreased by \$14.8 billion (10 percent) to \$132.6 billion
U.S. imports: Increased by \$4.8 billion (2 percent) to \$223.7 billion

- Slow growth in both the United States and the European Union (EU) in 2002, coupled with low consumer confidence, <sup>28</sup> continued to suppress trade between these partners. Decreased U.S. exports of computers, peripherals, and parts along with increased U.S. imports of medicinal chemicals accounted for most of the increase in the U.S. trade deficit with the EU (table 3-3). The U.S. trade deficit with the EU grew for the fifth consecutive year.
- Both imports from and exports to the EU of aircraft, spacecraft, and related equipment decreased in 2002, by 20 percent and 12 percent, respectively, as slow economic growth and broad implications of September 11, 2001 resulted in less business and other air travel. Likewise, U.S. imports of aircraft engines and gas turbines also decreased 22 percent in 2002.

<sup>&</sup>lt;sup>27</sup> For additional information, see Josephine Spalding, *Industry and Trade Summary: Furniture and Motor Vehicle Seats*, USITC publication 3382, Jan. 2001.

<sup>&</sup>lt;sup>28</sup> The Conference Board, Consumer Confidence Index, found at <a href="http://www.consumerresearchcenter.org/consumer\_confidence/index.htm">http://www.consumerresearchcenter.org/consumer\_confidence/index.htm</a>, retrieved Apr. 2, 2003.

• In contrast, two-way trade with the EU in motor vehicles increased in 2002, by 11 percent for imports and by 31 percent for exports. The rise in U.S. imports of motor vehicles from the EU can be largely attributed to increased U.S. market demand for German- and United Kingdom- made passenger vehicles. The export increase is mainly accounted for by U.S. production of SUVs by German companies Mercedes-Benz and BMW, some of which is exported to Germany.<sup>29</sup>

## U.S. exports

- The leading EU market for U.S. manufacturers in 2002 was the United Kingdom, accounting for 23 percent of total exports to the EU, followed by Germany with 19 percent. Both countries are major markets for U.S. aircraft and aircraft parts, pharmaceuticals, and computer hardware.
- The electronics sector has been greatly affected by the downturn in demand for high-tech products. In fact, the largest decrease in U.S. exports to the EU was in computer hardware, which fell 27 percent to \$9.3 billion. Instead of buying sophisticated new hardware, companies reportedly are purchasing low-cost standardized products in an effort to cut costs.<sup>30</sup>
- U.S. exports of telephone and telegraph apparatus to the EU decreased by 25 percent in 2002, reflecting a decline across most major markets during 2000-02 and principally attributable to reduced capital spending by the major telecommunications carriers, who are the major customers for telecommunications equipment.<sup>31</sup> Capital spending by European telecommunications service providers decreased by 22 percent during 2001-02.
- Weakened demand for semiconductors contributed to the 46-percent decline in U.S. exports of semiconductor manufacturing equipment (SME) and robotics to the EU during 2002. The main countries affected by the decline were Austria, Sweden, the United Kingdom, and Finland.

#### U.S. imports

- U.S. imports from the European Union were mainly shipped from Germany and the United Kingdom, accounting for 27 percent and 18 percent of total EU shipments, respectively.
- During 2002, there was a 21-percent increase in U.S. imports of medicinal chemicals from the EU, reflecting a corresponding 20-percent increase in worldwide U.S. pharmaceutical imports. Although U.S. imports of these products increased from all EU countries, most of this increase (\$2.3 billion, or 19 percent) was from Ireland. U.S. companies continue to take advantage of Ireland's relatively low tax rates and production costs, as well as transfer pricing,<sup>32</sup> and are setting up additional facilities in that country.<sup>33</sup> A significant increase in overseas production of more advanced medical technology by European subsidiaries of several U.S.-based firms and dampened demand for medical

<sup>&</sup>lt;sup>29</sup> Both companies produce their respective SUV models solely in the United States.

<sup>&</sup>lt;sup>30</sup> Nic Fildes, "The Bottom Line: Cost-Cutting to Dull European PC Market," *Dow Jones Newswires*, Nov. 15, 2002.

<sup>&</sup>lt;sup>31</sup> Credit Suisse First Boston, Global Sector Review: Wireline Telecommunications Equipment, Mar. 14, 2003.

<sup>&</sup>lt;sup>32</sup> Transfer pricing results in adding value to a product where taxes are lowest, so that the resulting high-value product is taxed at a lower rate. Clay Boswell and Feliza Mirasol, "Sourcing Pharmaceutical Manufacturing from Offshore Facilities," *Chemical Marketing Reporter*, Oct. 25, 1999, p. 28.

<sup>&</sup>lt;sup>33</sup> Abbott Laboratories now has seven facilities in Ireland, including two that were added in mid-2001. Genzyme, a biotechnology company, is building a pharmaceutical plant in Ireland that will be operational in 2003. "Ireland: Business: Corporate Strategy: Round-Up of Recent Foreign Investments," *EIU Viewswire*, Mar. 4, 2002.

Table 3-3 Leading changes in U.S. exports to and U.S. imports from EU-15, 2001 and 2002

U.S. EXPORTS: Increases:	<del></del>			Change, 200	2 from 2001
U.S. EXPORTS: Increases:     Motor vehicles (ET009)	Sector/commodity	2001	2002	Absolute	Percent
Increases:			Million dollars		_
Increases:   Motor vehicles (ET009)   2,951   3,865   914   31	U.S. EXPORTS:				
Decreases   Electronic products:   Computers, peripherals, and parts (ET035)   12,730   9,298   -3,432   -27   Telephone and telegraph apparatus (ET017)   4,240   3,165   -1,075   -25   Other:   Aircraft, spacecraft, and related   equipment (ET013)   13,940   12,335   -1,606   -11   Semiconductor manufacturing equipment   and robotics (MM087)   2,168   1,180   -989   -45   All other   111,298   102,721   -8,577   -7     TOTAL   147,327   132,563   -14,765   -16   U.S. IMPORTS:   Increases:   Medicinal chemicals (CH025)   26,353   31,761   5,408   26   Motor vehicles (ET009)   23,813   26,481   2,668   17   Medical goods (ET040)   4,854   5,916   1,061   27   10   10   10   10   10   10   10   1					
Decreases:   Electronic products:   Computers, peripherals, and parts (ET035)   12,730   9,298   -3,432   -27   Telephone and telegraph apparatus (ET017)   4,240   3,165   -1,075   -25   Other:   Aircraft, spacecraft, and related   equipment (ET013)   13,940   12,335   -1,606   -11   Semiconductor manufacturing equipment   and robotics (MM087)   2,168   1,180   -989   -45   All other   111,298   102,721   -8,577   -7   TOTAL   147,327   132,563   -14,765   -16   U.S. IMPORTS:   Increases:   Medicinal chemicals (CH025)   26,353   31,761   5,408   20   Motor vehicles (ET009)   23,813   26,481   2,668   17   Medical goods (ET040)   4,854   5,916   1,061   27   10   10   10   10   10   10   10   1		2,951	3,865	914	31.0
Computers, peripherals, and parts (ET035) 12,730 9,298 -3,432 -27 Telephone and telegraph apparatus (ET017) 4,240 3,165 -1,075 -25 Other:     Aircraft, spacecraft, and related equipment (ET013) 13,940 12,335 -1,606 -11     Semiconductor manufacturing equipment and robotics (MM087) 2,168 1,180 -989 -45 All other 111,298 102,721 -8,577 -7      TOTAL 147,327 132,563 -14,765 -16  U.S. IMPORTS: Increases:     Medicinal chemicals (CH025) 26,353 31,761 5,408 20     Motor vehicles (ET009) 23,813 26,481 2,668 11     Medical goods (ET040) 4,854 5,916 1,061 27					
Telephone and telegraph apparatus (ET017)	Electronic products:				
Telephone and telegraph apparatus (ET017)	Computers, peripherals, and parts (ET035)	12,730	9,298		-27.0
Other:         Aircraft, spacecraft, and related         equipment (ET013)       13,940       12,335       -1,606       -11         Semiconductor manufacturing equipment         and robotics (MM087)       2,168       1,180       -989       -45         All other       111,298       102,721       -8,577       -7         TOTAL       147,327       132,563       -14,765       -10         U.S. IMPORTS:         Increases:       Medicinal chemicals (CH025)       26,353       31,761       5,408       20         Motor vehicles (ET009)       23,813       26,481       2,668       11         Medical goods (ET040)       4,854       5,916       1,061       21	Telephone and telegraph apparatus (ET017)	4,240	3,165	-1,075	-25.4
equipment (ET013) 13,940 12,335 -1,606 -11 Semiconductor manufacturing equipment and robotics (MM087) 2,168 1,180 -989 -45 All other 111,298 102,721 -8,577 -7  TOTAL 147,327 132,563 -14,765 -16  U.S. IMPORTS: Increases: Medicinal chemicals (CH025) 26,353 31,761 5,408 20 Motor vehicles (ET009) 23,813 26,481 2,668 11 Medical goods (ET040) 4,854 5,916 1,061 27					
equipment (ET013) 13,940 12,335 -1,606 -11 Semiconductor manufacturing equipment and robotics (MM087) 2,168 1,180 -989 -45 All other 111,298 102,721 -8,577 -7  TOTAL 147,327 132,563 -14,765 -16  U.S. IMPORTS: Increases: Medicinal chemicals (CH025) 26,353 31,761 5,408 20 Motor vehicles (ET009) 23,813 26,481 2,668 11 Medical goods (ET040) 4,854 5,916 1,061 27	Aircraft, spacecraft, and related				
Semiconductor manufacturing equipment and robotics (MM087)       2,168       1,180       -989       -45         All other       111,298       102,721       -8,577       -7         TOTAL       147,327       132,563       -14,765       -16         U.S. IMPORTS:         Increases:       Medicinal chemicals (CH025)       26,353       31,761       5,408       20         Motor vehicles (ET009)       23,813       26,481       2,668       11         Medical goods (ET040)       4,854       5,916       1,061       24		13,940	12,335	-1,606	-11.5
and robotics (MM087) 2,168 1,180 -989 -45 All other 111,298 102,721 -8,577 -7  TOTAL 147,327 132,563 -14,765 -16  U.S. IMPORTS: Increases: Medicinal chemicals (CH025) 26,353 31,761 5,408 20 Motor vehicles (ET009) 23,813 26,481 2,668 11 Medical goods (ET040) 4,854 5,916 1,061 27	Semiconductor manufacturing equipment				
All other 111,298 102,721 -8,577 -7  TOTAL 147,327 132,563 -14,765 -16  U.S. IMPORTS: Increases: Medicinal chemicals (CH025) 26,353 31,761 5,408 20 Motor vehicles (ET009) 23,813 26,481 2,668 17 Medical goods (ET040) 4,854 5,916 1,061 27		2,168	1,180		<b>-4</b> 5.6
U.S. IMPORTS: Increases:  Medicinal chemicals (CH025)  Motor vehicles (ET009)  Medical goods (ET040)  26,353  31,761  5,408  26,881  26,481  2,668  17  4,854  5,916  1,061	All other	111,298	102,721	-8,577	-7.7
U.S. IMPORTS: Increases:  Medicinal chemicals (CH025)  Motor vehicles (ET009)  Medical goods (ET040)  26,353  31,761  5,408  26,881  26,481  2,668  17  4,854  5,916  1,061	TOTAL	147 327	132 563	-14 765	-10.0
Increases:       Medicinal chemicals (CH025)       26,353       31,761       5,408       20         Motor vehicles (ET009)       23,813       26,481       2,668       11         Medical goods (ET040)       4,854       5,916       1,061       21	TOTAL	141,027	102,000	1 1,1 00	
Increases:       Medicinal chemicals (CH025)       26,353       31,761       5,408       20         Motor vehicles (ET009)       23,813       26,481       2,668       11         Medical goods (ET040)       4,854       5,916       1,061       21	U.S. IMPORTS:				
Medicinal chemicals (CH025)       26,353       31,761       5,408       20         Motor vehicles (ET009)       23,813       26,481       2,668       11         Medical goods (ET040)       4,854       5,916       1,061       21					
Motor vehicles (ET009)		26,353	31,761	5,408	20.5
Medical goods (ET040)	Motor vehicles (ET009)	23,813	26,481	2,668	11.2
	Medical goods (ET040)		5,916	1,061	21.9
Crude petroleum (CH004)		842	1,867	1,025	121.7
Decreases:					
Transportation equipment:					
Aircraft, spacecraft, and related					
equipment (ET013)		10,330	8,286	-2,044	-19.8
Aircraft engines and gas turbines (ET001) 8,997 7,065 -1,931 -2	Aircraft engines and gas turbines (ET001)	8,997	7,065	-1,931	<b>-21.5</b>
All other	All other	143,721	142,356	-1,365	-0.9
TOTAL	TOTAL	218,911	223,732	4,821	2.2

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

goods in EU markets contributed to a \$1.1 billion increase in U.S. imports of medical goods from the EU in 2002. One-third of this increase consisted of U.S. imports of cardiac pacemakers and defibrillators made by U.S. companies in Ireland.<sup>34</sup> Medical goods from Germany, France, and the United Kingdom together accounted for 43 percent of the increase, partly due to intracompany shipments. As national governments made conscious efforts to reduce escalating healthcare costs by reducing health care expenditures on equipment, companies in Germany, France, and the United Kingdom registered fewer sales in their home markets.<sup>35</sup> Accordingly, firms compensated by increasing their exports to the relatively more lucrative U.S. market, which continued to spend record amounts on health care.

During 2002, U.S. imports of crude petroleum from the EU increased by \$1.0 billion, to \$1.9 billion, as the world price increased from \$22 per barrel to more than \$25 per barrel. In terms of quantity, U.S. imports from the United Kingdom accounted for more than 98 percent of U.S. imports from the EU and increased from 244,000 barrels per day during 2001 to 406,000 barrels per day in 2002. The

<sup>&</sup>lt;sup>34</sup> SEC10-K filings by Medtronic Inc. and Guidant Corp., 2002; and U.S. industry representatives, telephone interviews by USITC staff, Sept. 16-20, 2002.

<sup>&</sup>lt;sup>35</sup> U.S. and Foreign Commercial Service (US&FCS), "Industry Sector Analysis: Germany: Medical Goods," *Market Research Reports*, Aug. 14, 2002, p. 1; and US&FCS, "Industry Sector Analysis: France: Medical Goods," *Market Research Reports*, Aug. 22, 2002, pp. 3-4.

increase in imports of crude petroleum from the United Kingdom is the result of decreased imports from Venezuela, where civil unrest has caused a decline in production.<sup>36</sup>

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#### Japan

# Change in 2002 from 2001:

U.S. trade deficit: Increased by \$396 million (0.5 percent) to \$73.0 billion U.S. exports: Decreased by \$5.3 billion (10 percent) to \$48.3 billion U.S. imports: Decreased by \$4.9 billion (4 percent) to \$121.3 billion

Japan's trade surplus with the world increased for the first time in four years, despite unfavorable trends in the Japanese economy.<sup>37</sup> Japan's unemployment rate rose to a record post-World War II level in late 2002. During the last 5 years, retail prices and wages have declined approximately 1 percent annually. In nominal terms, Japan's GDP in 2002 was lower than in 1997, and government debt amounted to one-half of GDP. Since 1990, commercial property values dropped by 80 percent and the stock market by 75 percent.<sup>38</sup>

# U.S. exports

- U.S. exports of aircraft, spacecraft, and related equipment to Japan increased by \$1.1 billion (42 percent) to \$3.8 billion in 2002 due to increased shipments of large civilian and military aircraft (table 3-4).<sup>39</sup> The United States supplies the majority of Japanese demand for aircraft, spacecraft, and related equipment.<sup>40</sup>
- U.S. exports of nuclear materials to Japan increased by \$321 million (55 percent) to \$900 million in 2002. Industry sources attribute this increase largely to Japanese nuclear fuel consumers (nuclear power plants) needing to replace nuclear fuel production that had been lost following a serious accident in late Fall 1999 in a nuclear fuel-processing facility in Tokaimura which reduced Japanese production capacity for nuclear fuel.

 $<sup>^{36}</sup>$  The British North Sea crude is similar to crude from Venezuela and is easily substitutable in refinery operations.

<sup>&</sup>lt;sup>37</sup> "Trade Statistics," Customs and Tariff Bureau, Japanese Ministry of Finance, found at http://www.jinjapan.org/stat/stats/08TRA31.html, retrieved May 8, 2002.

<sup>&</sup>lt;sup>38</sup> "Finance and Economics: The Only Way is Up," The Economist, Mar. 2003.

<sup>&</sup>lt;sup>39</sup> In 2002, Japan took delivery of 2 Boeing 777s and 12 Boeing 767s as part of routine fleet renewal valued at approximately \$1.6 billion. Military aerospace deliveries for fiscal year 2002 include the Boeing 767 air tanker and other related equipment valued at over \$250 million. For additional information, see The Boeing Co., found at <a href="http://active.Boeing.com/commercial/orders">http://active.Boeing.com/commercial/orders</a>, retrieved Apr. 18, 2003; DOC, Globus & NTDB, found at <a href="http://www.stat-usa.gov/mrd.nsf/ywlSA-Country">http://www.stat-usa.gov/mrd.nsf/ywlSA-Country</a>, retrieved Apr. 3, 2003.

<sup>&</sup>lt;sup>40</sup> The United States accounted for about 80 percent of Japanese aerospace imports in 2002. USTR, 2003 National Trade Estimate Report on Foreign Trade Barriers, Apr. 2003, p. 224.

Table 3-4 Leading changes in U.S. exports to and U.S. imports from Japan, 2001 and 2002

			Change, 200	2 from 2001
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Transportation equipment:				
Aircraft, spacecraft, and related				
equipment (ET013)	2,648	3,768	1,119	42.3
Internal combustion piston engines, other				
than for aircraft (ET002)	375	815	439	117.1
Other:				
Nuclear materials (CH002)	580	900	321	55.3
Decreases:				
Electronic products:				
Computers, peripherals, and parts (ET035)	3,780	2, <b>4</b> 98	-1,282	-33.9
Telephone and telegraph apparatus (ET017)	1,542	971	-571	-37.0
Semiconductors and integrated circuits (ET033)	2,558	2,055	-503	-19.7
Measuring, testing, and controlling				
instruments (ET043)	1,734	1, <del>44</del> 5	-290	-16.7
Other:				
Cattle and beef (AG002)	1,534	975	-559	-36.4
Semiconductor manufacturing	-			
machinery (MM087A)	1.440	1,166	-274	-19.0
All other	37,355	33,681	-3,674	-9.8
·		40.070		
TOTAL	53,546	48,273	-5,273	-9.8
U.S. IMPORTS:				
Increases:				
Transportation equipment:				
Motor vehicles (ET009)	33,020	35,847	2,827	8.6
Certain motor-vehicle parts (ET010)	5,173	6,321	1,147	22.2
Electronic products:	-,	•	,	
Television receivers and video monitors (ET022)	1,280	1,678	398	31.1
Consumer electronics (except	-1	.,		
televisions) (ET018)	4,165	4.486	321	7.7
Decreases:	.,	.,	-	
Electronic products:				
Semiconductors and integrated circuits (ET033)	4,531	2,809	-1.722	-38.0
Computers, peripherals, and parts (ET035)	10,200	8,734	-1.466	-14.4
Telephone and telegraph apparatus (ET017)	2,488	1,815	-672	-27.0
Other:	2,700	7,515	3,2	
Games (MM060)	3,264	2,084	-1,181	-36.2
Camicanduster manufacturing	0,20	2,00	1,101	33.2
Semiconductor manufacturing	2,406	1.750	-656	-27.3
machinery (MM087A)	59,612	55,739	-3,873	-6.5
Alt builds	30,012	00)100	2,010	
	126,139	121,262	-4,877	-3.9

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Exports of internal combustion piston engines (other than for aircraft) to Japan increased by \$439 million (117 percent) to \$815 million, reflecting a parallel increase in automotive engine exports to Japan. The globalization of the automotive industry, in particular the increased number of equity and partnership linkages between Japanese and U.S. automotive firms, and continued focus of the

<sup>&</sup>lt;sup>41</sup> USDOC, US&FCS Market Research Reports, Stat-USA, found at http://www.stat-usa.gov, retrieved Apr. 6, 2003.

U.S. government on improving access to the Japanese automotive parts market, have contributed to the growth in U.S. exports of motor-vehicle parts to Japan.<sup>42</sup>

- Exports of information technology products, including computers, peripherals, and parts (hereafter computer hardware); telephone and telegraph apparatus; and semiconductors and integrated circuits collectively decreased by \$2.4 billion (30 percent) to \$5.5 billion in 2002. These products nonetheless accounted for 11 percent of all U.S. exports to Japan in 2002. Efforts to export semiconductors and semiconductor manufacturing equipment were complicated by reduced Japanese production of computer hardware and telecommunications equipment at that use semiconductors. In addition, the depressed business environment in Japan discouraged investment in new equipment (e.g., computers and telephones) by commercial customers.
- U.S. cattle and beef exports to Japan decreased by \$559 billion (36 percent) to \$975 million largely because of consumer concerns abroad regarding bovine spongiform encephalopathy or mad cow disease. 44 Exports of measuring, testing and controlling instruments to Japan fell by \$290 million (17 percent) to \$1.4 billion. The sluggish Japanese economy and the accompanying reduced investment in equipment contributed to this decline.

## U.S. imports

- U.S. imports of Japanese motor vehicles increased by \$2.8 billion (8.6 percent) to \$35.8 billion in 2002 as consumer demand was sustained by low automobile financing rates and the popularity in the U.S. market of Japanese models. Similarly, an increase in the U.S. production of Japanese-branded motor vehicles contributed to the \$1.1 billion (22 percent) increase in Japanese imports of motor-vehicle parts to \$6.3 billion in 2002.
- Television receiver and video monitor imports from Japan increased by \$398 million (31 percent) to \$1.7 billion, and imports of consumer electronics (except television sets) increased by \$321 million (8 percent) to \$4.5 billion. Industry sources reported that the slowed U.S. economy did not affect the performance of consumer electronics as newer technology and intense price competition have driven down prices and made these products much more affordable to a wider customer base.<sup>45</sup>
- Imports of semiconductors and integrated circuits from Japan decreased by \$1.7 billion (38 percent) to \$2.8 billion, reflecting lower demand from computer hardware and telecommunications equipment manufacturers (heavy users of semiconductors) in the U.S. market. 46 These developments similarly affected imports of semiconductor manufacturing equipment and robotics from Japan, which

<sup>&</sup>lt;sup>42</sup> In Oct. 2001, the United States and Japan established an Automotive Consultative Group to address trading and regulatory issues as a followup to the comprehensive Framework Agreement signed Aug. 1995 to facilitate greater access to Japan's automotive sector for foreign business. Japan Automotive Manufacturers Association (JAMA), found at <a href="http://www.jama.org/statistics">http://www.jama.org/statistics</a>, retrieved Apr. 6, 2003, p. 7; USTR, 2003 National Trade Estimate Report on Foreign Trade Barriers, Apr. 2003, p. 214.

<sup>&</sup>lt;sup>43</sup> This is related to the move of Japanese manufacturing facilities to China and South East Asian countries.

<sup>&</sup>lt;sup>44</sup> U.S. Meat Export Federation, press release, Oct. 18, 2001, found at http://usmef.org/TradeLibrary/Archives/Releases, retrieved Apr. 18, 2003.

<sup>&</sup>lt;sup>45</sup> In 2002, global sales of digital cameras increased by 25 percent and shipments of DVD machines increased by 34 percent on a unit basis. "Consumer Electronics: A Brighter Picture," *BusinessWeek*, Jan. 13, 2003, p. 121

<sup>&</sup>lt;sup>46</sup> In 2002, sales of U.S. communication equipment decreased from the 2001 level by 21 percent to \$77.2 billion. *BusinessWeek*, Jan. 13, 2003, pp. 85 and 120.

declined by \$649 million (25 percent) to \$2 billion.<sup>47</sup> Imports of telephone and telegraph apparatus decreased by \$672 million (27 percent) to \$1.8 billion, a result of the decline in demand for telephone and telegraph equipment due to slow economic growth and reduced capital expenditures by telecommunications providers.

- U.S. imports of computers, peripherals, and parts from Japan dropped by \$1.4 billion (14 percent) to \$8.7 billion. The sluggish U.S. economy, the shifting of some Japanese production to lower-cost locations (e.g., China and Southeast Asia), and outsourcing of personal computer production by Japanese producers to these Asian countries contributed to this decline.
- Likewise, imports of games (mostly video games) from Japan declined by \$1.2 billion (36 percent) to \$2.1 billion largely due to a shift in manufacturing to China by a top selling game console manufacturer. U.S. imports of such consoles from China nearly quadrupled in 2002, advancing by \$1.1 billion, nearly offsetting the reduced imports from Japan. Japanese production facilities reportedly have also shifted to other Asian locations, such as Indonesia and Taiwan, and Japanese companies are outsourcing more manufacturing to these locations, driven by the need to deliver lower cost products to consumers. 49

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#### Mexico

# Change in 2002 from 2001:

U.S. trade deficit: Increased by \$8.1 billion (20 percent) to \$48.0 billion U.S. exports: Decreased by \$4.5 billion (5 percent) to \$86.1 billion U.S. imports: Increased by \$3.6 billion (3 percent) to \$134.1 billion

- Merchandise trade between the United States and Mexico is linked closely to the performance of the manufacturing sector in the United States. The majority of goods imported into the United States from Mexico comes from assembly plants that are either subsidiaries of U.S. manufacturers or have contracts with them. U.S. companies have established assembly facilities in Mexico to reduce manufacturing costs for products requiring labor-intensive production processes and/or to supply the Mexican market. As demand for U.S. manufactured goods weakens, imports from assembly plants in Mexico and U.S. exports of intermediate goods for these operations also fall. In this context, the decrease in U.S.-Mexico trade in 2002 mirrored the 1.5 percent-reduction in U.S. producers' shipments.
- In spite of weakened manufacturing activity and consumer confidence in the United States, imports from Mexico continued to increase in 2002 (by 3 percent), largely because of substantially rising petroleum import values. The increase in such imports reflects higher petroleum prices in 2002 compared with 2001, as well as the U.S. preference to secure supplies from the Americas than more

<sup>&</sup>lt;sup>47</sup> "Telecom: At Last the Depression is Lifting," BusinessWeek, Jan. 13, 2003, p. 120.

<sup>&</sup>lt;sup>48</sup> For additional information, see ch. 7.

<sup>&</sup>lt;sup>49</sup> "Demand is Strong, but Margins are Tight," Consumer Electronics, Mar. 10, 2003.

<sup>&</sup>lt;sup>50</sup> The linkage between industrial production in the United States and Mexico's exports is discussed in Fernando Clavijo, "Wither Mexico," *Poder*, Mar. 2003, p.18.

volatile sources in other parts of the world. Petroleum may also have been responsible for maintaining Mexican GDP at a level only slightly less than 1-percent lower than in 2001. Because of rising total U.S. imports from Mexico in 2002, two-way trade contracted by less than 1 percent (\$849 million) to \$220 billion, despite a 5-percent decline in U.S. exports to Mexico.<sup>51</sup>

- Electronic products experienced decreases in total trade with Mexico in 2002 (table 3-5), including telephone and telegraph apparatus (U.S. exports down \$861 million, imports down \$181 million); radio and television broadcasting equipment (exports down \$222 million, imports down \$794 million); and consumer electronics, except televisions (exports down \$125 million, imports down \$313 million). The reduced demand for these products was largely attributable to the continued slowdowns in both the U.S. and Mexican economies. Other major factors reported as influencing the downturn in exports of these products were increased domestic competition in key markets and excess capacity worldwide. 52
- The other leading industry sector experiencing a decrease in two-way trade was apparel (exports down \$192 million, imports down \$397 million). The decline in U.S. apparel imports partly reflected China's entry into the WTO, which diminished demand for more expensive Mexican-made apparel. At the same time, decreased U.S. imports of finished apparel from Mexico led to reduced U.S. exports of fabric and apparel parts to assembly plants there.
- Internal combustion piston engines (other than for aircraft) was the leading industry sector in which
  two-way trade between the United States and Mexico increased. Demand for piston engines rose
  principally as a result of continued North American integration and increasing North American
  vehicle production.<sup>53</sup>

# U.S. exports

- Product sectors experiencing a downturn in U.S. exports to Mexico in 2002 were semiconductors and integrated circuits, certain motor vehicle parts, and petroleum products, mostly production inputs typically destined for assembly plants in Mexico that rely on U.S. consumption for export demand. Reduced exports of refined petroleum products reflect Mexico's contracting economic activity, which is highly dependent on the U.S. economy for sustained expansion.
- U.S. exports to Mexico of computers, peripherals, and parts increased by 13 percent (\$424 million) to \$3.6 billion in 2002 as U.S. firms continued to establish or expand assembly operations in Mexico, especially for network servers and notebook computer equipment. Investments in this sector have made the North American computer equipment industry more competitive with producers in Asia.<sup>54</sup>

# U.S. imports

• The value of U.S. imports of crude petroleum from Mexico increased by \$2.5 billion (32 percent) to \$10.5 billion in 2002 and accounted for approximately 8 percent of total imports. Increased reliance on petroleum from Mexico reflects political tensions in Venezuela and Nigeria that have reduced supplies from those countries.

<sup>&</sup>lt;sup>51</sup> "The Mexican Economy: Recent Performance," *Mexico Consensus Economic Forecast*, found at http://wpcarev.asu.educ/seid/eoc/mexico/, retrieved Mar. 30, 2003.

<sup>&</sup>lt;sup>52</sup> Telecommunications Industry Association, 2003 Telecommunications Market Review and Forecast, Feb. 2003, p. 213.

<sup>&</sup>lt;sup>53</sup> For additional information, see ch. 11 and "Motor Vehicles," a 10-year summary in ch. 3.

<sup>54</sup> Mexico Watch, Business Moves, Feb. 1, 2003, p.14.

Table 3-5
Leading changes in U.S. exports to and U.S. imports from Mexico, 2001 and 2002

			Change, 200	2 from 2001
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Computers, peripherals, and parts (ET035)	3,188	3,612	424	13.3
Internal combustion piston engines, other				•
than for aircraft (ET002)	1,917	2,095	178	9.3
Decreases:				
Electronic products:				
Telephone and telegraph apparatus (ET017)	2,189	1,328	-8 <del>6</del> 1	-39.3
Radio and television broadcasting				
equipment (ET023)	503	281	-222	-44.1
Petroleum products (CH005)	2,677	2,346	-331	-12.4
Apparel (CH049)	1,908	1,716	-192	-10.1
All other	78,155	74,698	-3,457	-4.4
TOTAL	90,537	86,076	-4,461	-4.9
U.S. IMPORTS:				
Increases:				
Crude petroleum (CH004)	7,957	10,490	2,533	31.8
Machinery:	,			
Wiring harnesses for motor vehicles (MM068)	3,824	4,384	560	14.7
Household appliances, including commercial				
applications (MM073)	1,839	1,991	152	8.3
Internal combustion piston engines, other				
than for aircraft (ET002)	2,403	2,633	229	9.5
Decreases:				
Electronic products:				
Computers, peripherals, and parts (ET035)	10,365	8,913	-1,452	-14.0
Radio and television broadcasting				
equipment (ET023)	3,157	2,364	-794	-25.1
Consumer electronics (except	- 040			
televisions) (ET018)	2,813	2,501	-313	-11.1
Apparel (CH049)	8,129	7,732	-397	-4.9
All other	90,021	93,113	3,092	3.4
TOTAL	130,509	134,121	3,612	2.8

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Increased vehicle sales in the U.S. market, prompted by manufacturer and dealer incentives to customers such as zero-percent interest financing, bolstered demand for parts from Mexico for use in the U.S. auto assembly plants.<sup>55</sup> As a result, a \$571-million (15-percent) increase in U.S. imports of certain motor-vehicle parts, a \$566-million (13-percent) rise in seats for motor vehicles and aircraft, and a \$560-million (27-percent) growth in wiring harnesses for motor vehicles contributed to imports of these products rising by a total of \$1.7 billion (16 percent) to \$12.2 billion in 2002. Together, these three categories of automotive products accounted for 9 percent of total imports from Mexico in 2002.

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<sup>&</sup>lt;sup>55</sup> In addition, the depreciation of the Mexican peso as compared with the U.S. dollar in 2002 and increased demand for replacement parts boosted U.S. imports from Mexico. For additional information, see "Certain Motor Vehicle Parts" in ch. 11.

## TEN-YEAR TRENDS IN SELECTED INDUSTRY/COMMODITY GROUPS

This section provides added perspective on trade shifts in five industry/commodity groups by examining longer term trends in exports, imports, and trade balances for the period 1992-2002. The selected groups were chosen because U.S. and world trade of the products of these groups have been influenced by important global developments.

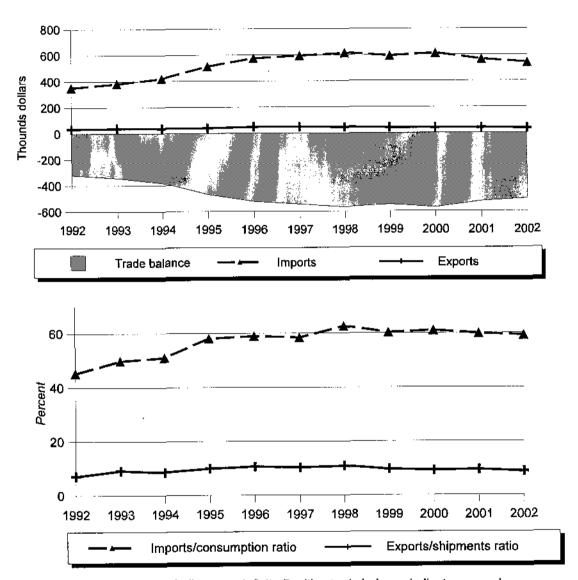
## Summary

The decade of 1992-2002 was characterized by slow economic growth for the world at the start and end, with a rapid expansion in the middle years. However, the U.S. economy experienced strong growth over the entire period, growing by more than 65 percent. This affected the selected industries in different manners. The U.S. trade deficit in cut flowers widened during 1992-2002, as domestic production of cut flowers shifted to specialty cut flowers away from the rising low-priced imports. U.S. trade in wine expanded rapidly during 1992-2002, as reported health benefits, income growth, and demographic changes enabled a moderate increase in U.S. production volume despite a growing trade deficit. During 1992-2002, motor vehicle transplant production has steadily gained U.S. market share at the expense of major U.S. brands during the period and the trade deficit with respect to motor vehicles increased every year except for 2001. In medicinal chemicals, the United States ran a neutral trade balance during 1992-94, which developed into a deficit from 1995-2002 as imports increased faster than exports. However, the United States maintained a trade surplus in medical goods throughout the 1992-2002 period, although it declined gradually each year from 1998 to 2001 when U.S. companies increasingly moved equipment assembly operations to lower wage countries.

<sup>&</sup>lt;sup>56</sup> This figure is real GDP growth in current U.S. dollars. Calculated from Bureau of Economic Analysis National Accounts Data, found at http://www.bea.doc.gov/bea/dn/gdplev.xls, retrieved May 8, 2003.

## **Cut Flowers**

Figure 3-1
Fresh cut flowers: Imports, exports, trade balance, and trade ratios, 1992-2002



Note--Negative trade balance indicates a deficit. Positive trade balance indicates a surplus.

Source: Compiled by the U.S. International Trade Commission.

The U.S. trade deficit in cut flowers widened from \$320 million to \$505 million during 1992-2002 as production of cut flowers for the U.S. market increasingly took place abroad. The vast majority of U.S. cut flower imports are from Colombia and Ecuador, which have a competitive advantage over the United States because of their relatively low wage rates, need for smaller climate control investments, and weaker currencies. Strong U.S. demand for cut flowers and high disposable incomes have also encouraged South American growers to increase shipments to the U.S. market. In addition to Latin America, governments in Africa and Asia have encouraged the development of

cut flower export industries in their countries, mainly as a mechanism to employ large numbers of semiskilled workers and to attract U.S. dollars to their economies.

• Increased global supply of fresh cut flowers, especially roses, has caused cut flower import prices to fall significantly. The overall volume of U.S. cut flower imports continued its upward trend in 2002, increasing by 6.1 percent over the previous year,<sup>57</sup> while the value of such imports decreased by 4.2 percent.<sup>58</sup> The top two suppliers of roses, Colombia and Ecuador, shipped about 120 million more stems in 2002 than in 2001. Both countries accounted for 92 percent of the total value of U.S. rose imports in both years.

## U.S. imports

- During the last decade, the value of U.S. imports exceeded the value of U.S. production of cut flowers for the first time. The U.S. cut flower industry has responded to the rise in low-priced imports by shifting production from the major flowers (carnations, roses, and chrysanthemums) to specialty cut flowers that are not imported in significant volumes. The value of domestic production of the major cut flowers decreased by 65 percent during 1992-2002, while imports of these same categories increased by 49 percent. For all cut flower types, the value of imports in 2002 was 54 percent higher than in 1992. Import penetration in the United States grew from 43.5 percent in 1992 to 59.2 percent in 2002.
- In 2002, Colombia, Ecuador, the Netherlands, and Mexico were the main suppliers to the U.S. market. The Netherlands, Colombia, and Ecuador are the largest exporters of cut flowers to the world; however, Eastern and Southern African countries such as Kenya, South Africa, and Zimbabwe are becoming important players in the global cut flower export market. With help from national and local governments, African and Asian growers have been able to improve product quality and transportation networks, and their shipments to the EU are rising. As a result, South American exporters may increasingly rely on the U.S. market for their vast exports.
- Roses represent the largest import category at 39 percent of the total cut flower import volume in 2002.<sup>59</sup> The value of rose imports from Colombia and Ecuador increased by 83 percent and by 600 percent, respectively, between 1992 and 2002. U.S. rose production fell by 68 percent during that time.
- Prices of cut flower imports in 2002 were 36 percent below their 1992 levels. The tremendous volume of low-priced U.S. imports has affected the prices of domestically grown cut flowers<sup>60</sup> by keeping the rate of increase of the domestic price lower than the rate of increase in the consumer price index.<sup>61</sup>

<sup>&</sup>lt;sup>57</sup> Ornamental Crop Import Report, U.S. Department of Agriculture, Agriculture Marketing Service, Fruit, Vegetables, and Specialty Crops, found at

www.ams.usda.gov/mnarchive/2002/dec/12%2D31%2D2002/wa%5Ffv281.txt, retrieved Apr. 3, 2003.

<sup>&</sup>lt;sup>58</sup> Based on data compiled from the U.S. Department of Commerce, the U.S. Treasury, and the U.S. International Trade Commission.

<sup>&</sup>lt;sup>59</sup> Ornamental Crop Import Report, U.S. Department of Agriculture, Agriculture Marketing Service, Fruit, Vegetables, and Specialty Crops, found at

www.ams.usda.gov/mnarchive/2002/dec/12%2D31%2D2002/wa%5Ffv281.txt, retrieved Apr. 3, 2003.

<sup>&</sup>lt;sup>60</sup> Floriculture and Nursery Crops Outlook, Economic Research Service, USDA, September 2002.

<sup>61</sup> lbid.

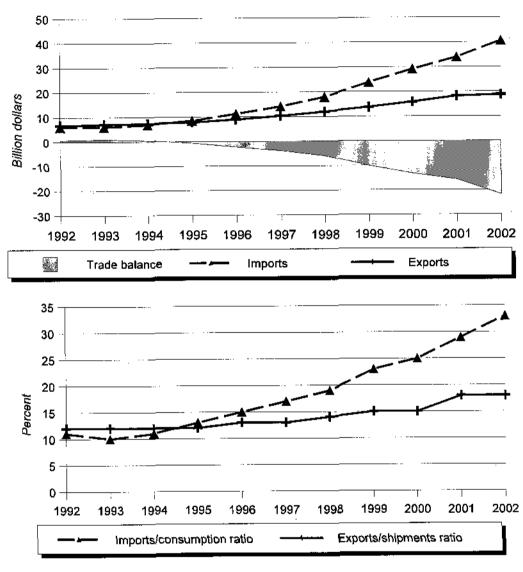
# U.S. exports

- U.S. cut flower exports represent a small portion of total U.S. production value because of the intense price competition faced from low-cost suppliers in the world market. Exports of cut flowers increased at an average annual rate of 1.5 percent between 1992 and 2002 due to small but steady increases in exports to Canada, which offset the drop to other export markets. Imports increased at a faster rate of 4.7 percent annually during the same period.
- Canada is the most important market for U.S. exports of fresh cut flowers, especially fresh cut specialty flowers and bouquet arrangements. The North American Free-Trade Agreement (NAFTA), modern transportation methods which ensure fresh deliveries, and a trend toward harmonizing plant health regulations encourage U.S. fresh cut flower exports to Canada.

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## **Medicinal Chemicals**

Figure 3-2 Medicinal chemicals: Imports, exports, trade balance, and trade ratios, 1992-2002



Note--Negative trade balance indicates a deficit. Positive trade balance indicates a surplus.

Source: Compiled by the U.S. International Trade Commission.

• From 1992 – 1994, the United States ran a neutral trade balance, with exports and imports of medicinal chemicals almost equal at just under \$10 billion each. Beginning in 1995, global trade in the medicinal chemicals (pharmaceuticals) industry increased substantially,<sup>62</sup> following the elimination of duties on most medicinal chemical products under the Uruguay Round Agreement.

<sup>62</sup> Total U.S. exports and imports increased by 268 percent during this period.

Furthermore, a trend which started in the early 1990s, outsourcing<sup>63</sup> the production of bulk active ingredients and chemical intermediates used in the production of drugs to facilities in countries with low production costs, also contributed to increased trade.

The U.S. trade deficit in pharmaceuticals increased by \$2.7 billion (23 percent), based on a larger increase in U.S. imports (particularly from Europe) than in U.S. exports.<sup>64</sup> In 2002, several new and innovative medicines were introduced into the market as 24 new drugs and 8 new biologicals were approved for use in the United States by the Food and Drug Administration.<sup>65</sup> The products introduced in 2002 commanded "high" sales prices, likely accounting for the increase in imports.

# U.S. exports

- In 2002, the United States exported over a billion dollars of pharmaceuticals to each of six countries, accounting for 61 percent of total exports. Four of the top markets for U.S. pharmaceutical exports in 2002 were the United Kingdom, Canada, France, and Japan, which together accounted for 44 percent of total exports. The remaining two countries were Belgium and the Netherlands, each of which imports products that are then transshipped to other countries in Europe.
- Combined U.S. exports to the EU-15, Canada, and Japan accounted for approximately 65 percent
  of total medicinal exports. Since the major pharmaceutical companies have a strong presence in these
  countries, exports are in part intracompany transfers, which are from U.S. subsidiaries of foreign
  multinationals. In addition, these countries have high per capita incomes and established health care
  industries.
- Overall, the combination of higher drug prices, increasing demand by aging populations, and an industry environment conducive to trade led to the continued rise in U.S. exports in 2002, albeit not at the rate exhibited in 2001. In terms of value, U.S. exports of medicinal products to the following countries increased the most in 2002: Belgium (\$668 million), Netherlands (\$389 million), and France (\$158 million).

## U.S. imports

• From 1992 until 1994, U.S. imports originated from the largest industrialized countries in which multinational companies are headquartered. In fact, the large multinational research-based companies (as opposed to companies that just produce pharmaceuticals) are traditionally located in the wealthier countries. From 1995 through 2002, total U.S. imports of pharmaceuticals from the world increased rapidly from \$8.5 billion in 1995 to \$40.7 billion in 2002. The import growth was particularly noticeable from Ireland. EU membership, a strong growth rate, and tax incentives have

<sup>&</sup>lt;sup>63</sup> Outsourcing benefits pharmaceutical companies that need a timely and flexible source of these chemicals, which is often the situation for firms looking to speed their products through clinical trials and, after regulatory approval, benefit as long as possible from patent protection. Because of the importance of getting new pharmaceutical products to the market as quickly as possible, companies are typically willing to use either domestic or foreign production facilities. However, the location of the outsourcing country is determined by a number of factors, including domestic taxes, workforce, infrastructure, environmental regulation, and wage rates. Charles W. Thurston, "Branded Offshore Manufacturing Finds a Home in Ireland and Singapore," *Chemical Marketing Reporter*, June 8, 1998, p. FR 12.

<sup>&</sup>lt;sup>64</sup> Total U.S. imports from the EU increased by \$3.7 billion in 2001, while U.S. exports to the EU increased \$1.9 billion in the same period.

<sup>&</sup>lt;sup>65</sup> This was compared to 27 new drugs approved in 2001 and 35 in 1999.

been key reasons for an increase in production in Ireland.<sup>66</sup> As a result, 17 of the 20 leading multinational drug companies worldwide have established manufacturing facilities in Ireland; and, in addition, "two of the most prestigious pharmaceutical products are now primarily manufactured in Ireland, i.e., Viagra and Lipitor." Because its production costs are relatively low and there are no price controls on pharmaceuticals in the United States, foreign multinational companies can take advantage of transfer pricing and keep Ireland's pharmaceuticals highly price-competitive in the U.S. market, which has led to a rise in imports through 2002.

- The top three suppliers of pharmaceuticals to the United States in 2002 were the same as they have been since 1999: Ireland, the United Kingdom, and Germany. These three countries increased their shipments by 19 percent to \$14.3 billion, 18 percent to \$5.4 billion, and 27 percent to \$4.3 billion, respectively. Their combined \$23.9 billion of exports to the United States accounted for 59 percent of total U.S. imports of these products.
- Germany, Ireland, and the United Kingdom have benefitted from the trend toward outsourcing to selected locations throughout the world in the pharmaceutical industry. Because of the large number of prominent multinational pharmaceutical companies that are active in these three countries (e.g., Glaxo SmithKline and Aventis) and their reputations for well-trained organic chemists, all three countries are attractive sites for contract manufacturing.<sup>68</sup> An increasing amount of U.S. imports from Germany and the United Kingdom can be attributed to outsourced production by U.S. firms, in addition to intracompany trade. Finally, the merger of Britain's Glaxo Wellcome and the United States' Smith Kline Beecham added to international pharmaceutical trade between the United States and the United Kingdom.

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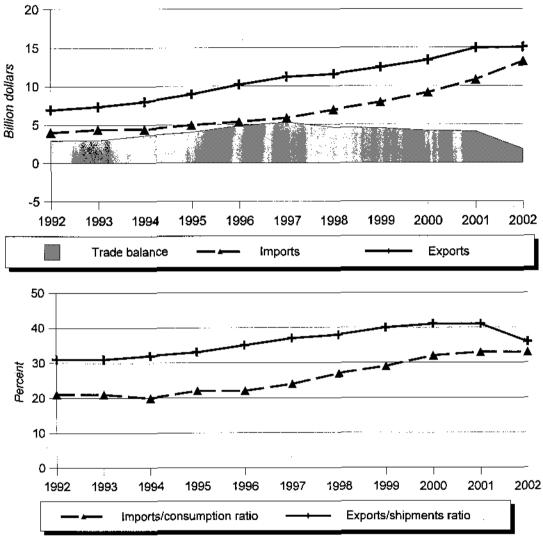
<sup>&</sup>lt;sup>66</sup> Tax incentives include a 10-percent tax rate, which lends itself to transfer pricing. Transfer pricing results in adding value to a product where taxes are lowest, so that the resulting high-value product is taxed at a lower rate. Clay Boswell and Feliza Mirasol, "Sourcing Pharmaceutical Manufacturing from Offshore Facilities," *Chemical Marketing Reporter*, Oct. 25, 1999, p. 28.

<sup>&</sup>lt;sup>67</sup> According to the Industrial Development Agency of Ireland (IDA), "over 120 overseas companies employ 15,000 people and export \$12 billion annually, making Ireland one of the largest exporters of pharmaceuticals and fine chemicals in the world." Found at www.corporateinformation.com/iesector, retrieved Mar. 20, 2002.

<sup>&</sup>lt;sup>68</sup> Sean Milmo, "Europe in Contract Mode," Chemical Marketing Reporter, July 19, 2000, p. FR11.

#### **Medical Goods**

Figure 3-3 Medical goods: Imports, exports, trade balance and trade ratios, 1992-2002



Note--Negative trade balance indicates a deficit. Positive trade balance indicates a surplus.

Source: Compiled by the U.S. International Trade Commission.

- The United States is the world's largest producer and consumer of medical goods and maintained a trade surplus in these products throughout the 1992-2002 period. However, after increasing every year through 1997, when it reached its peak of \$5.3 billion, the U.S. trade surplus declined gradually each year from 1998 to 2001. The decline resulted as imports rose faster than exports when U.S. companies increasingly moved assembly of high-volume but low-margin hospital supplies to several Latin American countries to take advantage of lower wage rates.
- The U.S. surplus declined even more sharply in 2002, dropping by 56 percent to \$1.8 billion. Some
  reasons for the decline were a substantial slowdown in the growth of U.S. exports with the transfer
  of the production of certain high-technology medical equipment to Europe by several major U.S.-

headquartered firms and a general weakening of demand for medical goods in Europe and Japan.<sup>69</sup> The precipitous drop in 2002 resulted in a trade surplus that was substantially less than the surplus the medical goods industry enjoyed in 1992.

• Despite the decline in the U.S. trade surplus by the end of the period, the increasing importance of overall trade to the medical goods industry was reflected in generally rising imports-to-consumption and exports-to-shipments ratios over the period. Contributing to the increased trade was a Uruguay Round "zero-for-zero" agreement for medical goods concluded during the period that eliminated duties by the United States, the EU, Japan, and certain other important trading partners. Further, a mutual recognition agreement signed by the United States and Europe in 1998 to facilitate the certification of medical goods in one another's markets also likely had a positive effect on overall trade levels.

#### U.S. exports

- U.S. exports of medical goods increased every year during 1992-2002. Although Japan and the EU were important U.S. markets throughout the period, the most rapid growth in U.S. exports was to emerging East Asian markets. Sales to some of these markets declined in 1998 due to the 1997-98 Asian financial crisis, but rebounded by 1999. Exports, especially of medical parts and components, also increased significantly to Mexico, the Dominican Republic, and Costa Rica as U.S.-based firms engaged in offshore assembly with those countries to reduce costs.
- U.S. exports increased at an average annual rate of 8 percent during 1992-2001. However, in 2002 exports rose by less than 1 percent to \$15.1 billion. The sluggish growth in 2002 was largely due to declines in exports to traditionally important markets, including Japan, Canada, and several major EU countries. Reasons for these declines included conscious efforts by governments in those countries to reduce escalating healthcare costs in weakening economies by reducing expenditures on advanced medical technology, an area of U.S. strength.<sup>71</sup>
- Another reason for the decline in U.S. export growth in 2002 was investment by leading U.S.-based medical technology firms in European manufacturing facilities, particularly in Ireland and Switzerland. Over the past decade, the Irish Government implemented a series of national economic programs designed among other things to increase labor force skills and to promote foreign investment.<sup>72</sup> As a result of these efforts, Ireland has rapidly grown to become a leader in medical device manufacturing.<sup>73</sup> Meanwhile, a marked increase in production of cardiac pacemakers in 2002

<sup>&</sup>lt;sup>69</sup> SEC 10-K filings by Medtronic Inc. and Guidant Corp., 2002; and "Debut of MEDTEC Ireland Trade Show to Bring World's Leading Medical Suppliers to Galway," *Canon Communications News Release*, Apr. 9, 2001, p. 1, found at <a href="http://www.devicelink.com">http://www.devicelink.com</a>, retrieved Feb. 26, 2003.

<sup>&</sup>lt;sup>70</sup> U.S. industry representatives, interviews by USITC staff, Sept. 16-20, 2002.

<sup>&</sup>lt;sup>71</sup> U.S. and Foreign Commercial Service (US&FCS), "Industry Sector Analysis: Japan: Medical Goods," and "Industry Sector Analysis: Germany: Medical Goods," *Market Research Reports*, Jan. 22, 2002, p. 1; and US&FCS, "Industry Sector Analysis: Canada: Medical Goods," and "Industry Sector Analysis: France: Medical Goods," *Market Research Reports*, Aug. 22, 2002, p. 3.

<sup>&</sup>lt;sup>72</sup> U.S. Central Intelligence Agency, "Ireland," CIA World Factbook 2002, found at http://cia.gov, retrieved Feb. 28, 2002,

<sup>&</sup>lt;sup>73</sup> "Medical Device Project to Bring 518 New Jobs to Clonmel," *Business Ireland*, vol. 12, No. 3, Autumn 1998, p. 2; and U.S. industry representatives, interviews by USITC staff, Sept. 16-20, 2002.

by a U.S.-based firm in Switzerland that exports to other European countries displaced a portion of previous U.S. exports of such devices.<sup>74</sup>

• Despite the overall slowdown in U.S. export growth in 2002, U.S. exports rose significantly to the Netherlands, Ireland, and Mexico, each of which registered gains of at least 20 percent. Exports to the Netherlands comprised U.S.-made radiological and other medical parts and components used by Dutch firms in manufacturing medical imaging devices and other electromedical products, a core Dutch strength. U.S. exports to Ireland to a large extent represented intracompany shipments of parts and components by U.S.-based medical goods companies to their Irish manufacturing subsidiaries for final assembly. Finally, U.S. exports to Mexico represented shipments of parts and components from U.S. suppliers of large volume, price-sensitive, hospital products for final assembly.

# U.S. imports

- Although U.S. imports of medical goods also rose every year during 1992-2002, their growth accelerated from 1998 through the end of the period, eventually leading to the declining U.S. surplus. After increasing by 34 percent from 1992 to 1996, U.S. imports more than doubled from 1997-2002 to \$13.2 billion.
- At the beginning of the period, Japan and Germany were, by far, the leading suppliers of U.S. imports of medical goods. However, by 2002, Mexico had surpassed both Japan and Germany as the leading source of U.S. imports, as U.S.-based companies increased their use of offshore assembly and contract manufacturing facilities in Mexico. Meanwhile Ireland, which had been an insignificant factor in the supply of medical goods to the United States at the beginning of the period, passed Japan to become the third leading source of U.S. imports as Ireland rapidly became a major European leader in medical goods production. Other countries that significantly increased their exports to the United States over the decade included China, the Dominican Republic, and Costa Rica. Products imported from these countries consisted primarily of high volume, price-sensitive hospital products, such as intravenous and blood administration sets, assembled for large U.S. hospital supply companies.

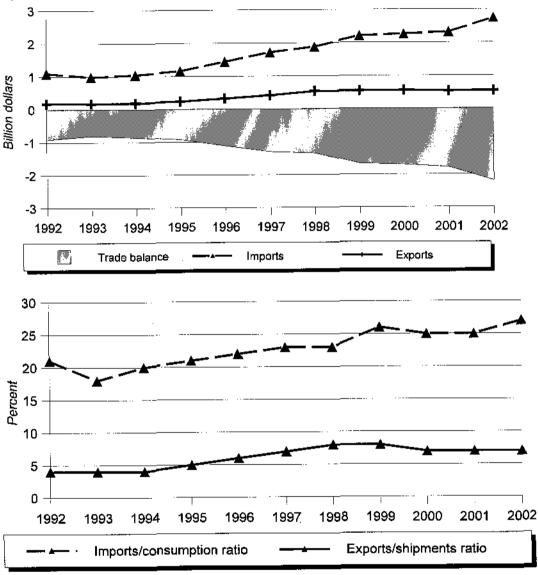
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<sup>&</sup>lt;sup>74</sup> "Medtronic Europe: High-Tech, High-Touch Location," reprinted by Medtronic with permission of Swiss *Plants Sites & Parks Magazine*, Aug./Sept. 2000, pp. 1-5; 10-K filing by Medtronic Inc., 2002; and U.S. industry representatives, telephone interviews by USITC staff, Sept. 16-20, 2002.

<sup>&</sup>lt;sup>75</sup> "Medical Device Project to Bring 518 New Jobs," p. 2; U.S. industry representatives, interviews by USITC staff, Sept. 16-20, 2002; and U.S. Central Intelligence Agency, "Ireland."

## Wine and Certain Other Fermented Beverages

Figure 3-4
Wine and certain other fermented beverages: Imports, exports, trade balance, and trade ratios, 1992-2002



Note--Negative trade balance indicates a deficit. Positive trade balance indicates a surplus.

Source: Compiled by the U.S. International Trade Commission.

U.S. trade in wine expanded rapidly during 1992-2002. U.S. exports more than doubled to \$541 million, while imports surged to \$2.7 billion, creating a \$2.2 billion trade deficit in 2002 (Figure 3-4). Two factors transformed the U.S. wine market during the decade. First, favorable reports on the health benefits of moderate wine consumption contributed to an increase in U.S. demand that reversed a trend of declining consumption during much of the 1980s. Second, strong income growth during the 1990s, combined with demographic changes, including the aging of the baby-boom generation, fostered interest and demand for higher quality and value wine. These factors led to strong growth in the U.S. wine sector and spurred historical levels of U.S. wine imports.

- During 1992-2002, U.S. wine production rose by 83 percent to \$7.7 billion. This growth in value occurred as the U.S. wine industry continued to transform itself from producing primarily jug wine made from such high yielding grapes as French Colombard and Thompson's seedless to higher quality production. During much of the period, there were substantial new plantings of lower yield classic European vinifera grape varieties such as Cabernet Sauvignon, Chardonnay, and Merlot. California, the source of roughly 90 percent of U.S. wine output, experienced the largest growth in new vineyard plantings. Consequently, although the value of shipments nearly doubled, the volume of U.S. production increased only moderately, averaging about 20 million hectoliters. However, grape and wine prices declined during 2001-2002 reflecting an increase in wine grape supply (new plantings) and weakness in the U.S. economy.
- During 1992-2002, the U.S. wine industry faced strong competition in its home market and foreign markets from traditional EU wine producing giants Italy, France, and Spain– and from fellow New World Wine Producers (NWWP) Australia, Chile, New Zealand and others. Among NWWP countries, trade was dominated by a handful of large corporations that marketed a limited number of competitively priced branded products. These wines are generally varietal based, of consistent quality, and designated by appellations of origin. The significant rise of NWWP exports (Australian wine exports rose by over 300 percent, Chile by over 500 percent) changed the international wine trade landscape. Declining export market shares for traditional European suppliers compelled the EU to restructure its wine agricultural policies to focus on wine quality, rather than quantity.

## U.S. exports

• U.S. wine exports increased by 214 percent during 1992-2000, before leveling off in 2001-2002 at over \$500 million. The exports-to-shipments ratio reached 7 percent, up from 4 percent in 1992. U.S. export markets were highly concentrated. The three leading markets, the EU, Canada, and Japan, accounted for 88 percent of U.S. exports in 2002. The United Kingdom was the largest single market by far, posting steady increases throughout the period as consumers increasingly selected imported wine over domestically produced beer<sup>80</sup> (per capita wine consumption rose by 40 percent during the decade). In 2002, the United Kingdom imported over one-third (\$189 million) of total U.S. wine

<sup>&</sup>lt;sup>76</sup> NTC Publications Ltd., Productschap Voor Gedistilleerde Dranken, World Drink Trends 2002.

<sup>&</sup>lt;sup>77</sup> Appellations of origin are geographic indications. In the United States and other NWWP countries, appellations refer primarily to the geographic area where the wine grapes were sourced. In the EU, in addition to geography, appellation of origin rules may also include limitations on the types of grapes that may be used, labeling restrictions (the grape variety may not appear on the label), and production techniques.

<sup>&</sup>lt;sup>78</sup> USDA, FAS Global Agricultural Trade System using data from the United Nations Statistical Office.

<sup>&</sup>lt;sup>79</sup> For example, in France, the bulk of production is dominated by hundreds of relatively small producers and cooperatives that do not produce enough volume to compete with U.S. and Australian global branded products in large U.S. and United Kingdom retail outlets. Moreover, these small producers are, in many cases, subject to restrictive production and marketing requirements. EU producers not subject to traditional and restrictive appellation of origin rules operate similarly to NWWP country producers and are among the most competitive international suppliers. Examples include Italian producers of "Super Tuscan" wines in Tuscany and vintners in the Languedoc region of Southern France.

<sup>&</sup>lt;sup>80</sup> British beer consumption declined by 16 percent in per capita volume during the decade. World Drink Trends 2002.

<sup>&</sup>lt;sup>81</sup> The United Kingdom has virtually no commercial wine-producing industry owing to its climate; imports account for 99.9 percent of domestic wine consumption, USDA, FAS, *United Kingdom Wine Marketing Annual 2002*, Gain Report # UK202, Dec. 13, 2002.

- exports.<sup>82</sup> Canada and Japan also increased imports of U.S. wine, more than doubling purchases during the period.
- The trend towards quality wine has been the driving force behind the expansion of U.S. wine exports during 1992-2002. Although U.S. wine is generally higher priced, on average, than similar products from certain EU suppliers, Australia and Chile, U.S. producers (primarily California wineries that accounted for 95 percent of U.S. exports) have been successful in differentiating their products through building a reputation for high and consistent quality. For example, U.S. wines in the premium categories, the over \$7.50 per bottle range, are increasing their market share in the United Kingdom and were the fastest growing segment of U.S. exports during 2001-2002. 83

## U.S. imports

- The United States was the world's fastest growing wine import market and the leading destination for relatively high-valued bottled wine imports during 1992-2002. 4 U.S. wine imports increased at an average annual rate of 15 percent, posting the largest single year increase, nearly \$500 million, in 2002. Imports as a ratio of domestic consumption similarly increased, accounting for over one in four bottles consumed. This can be attributed to strong income growth during the period and aggressive marketing by foreign suppliers, particularly Australia, which experienced the largest increase in shipments during the period.
- U.S. imports of wine were also highly concentrated as \$2.6 billion, or 93 percent of imports, in 2002 were provided by three suppliers, the EU (72 percent), Australia (17 percent), and Chile (5 percent). During the 10-year period, the sources of U.S. wine imports began to shift; NWWP suppliers Australia and Chile accounted for nearly one-quarter of the value of shipments in 2002 up from 7 percent in 1992. Morever, in 2002, Australia became the second-leading supplier by volume to the U.S. market, eclipsing France. NWWP market share is expected to continue to increase as a result of aggressive marketing and superior product placement.

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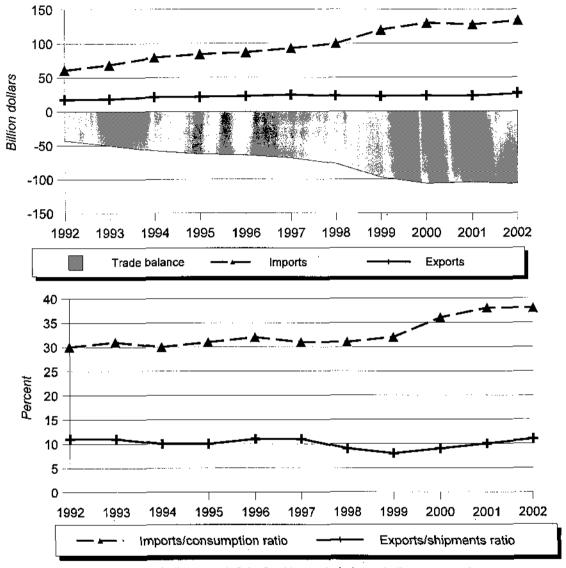
<sup>&</sup>lt;sup>82</sup> Major United Kingdom supermarket chains are the dominant wine merchants in the United Kingdom, accounting for almost 70 percent of nonbar or restaurant wine sales in 2001. These outlets require large volumes of branded, consistent quality, products that can only be supplied by very large wineries. The United States and Australia, with the world's largest wine makers, are the leading wine suppliers to these retailers.

<sup>83</sup> USDA, FAS, United Kingdom Wine Marketing Annual 2002, Gain Report # UK202, Dec. 13, 2002.

<sup>&</sup>lt;sup>84</sup> In 2002, British wine imports totaled \$2.6 billion, compared to \$2.4 billion in U.S. wine imports. However, the unit values of U.S. wine imports were double that of British imports. USDA, FAS Global Agricultural Trade System using data from the United Nations Statistical Office.

#### **Motor Vehicles**

Figure 3-5 Motor vehicles: Imports, exports, trade balance, and trade ratios, 1992-2002



Note--Negative trade balance indicates a deficit. Positive trade balance indicates a surplus.

Source: Compiled by the U.S. International Trade Commission.

- During the 1992-2002 period, passenger vehicles passenger cars and light trucks accounted for approximately 97 percent of the production, sales, and trade in the U.S. motor vehicle sector, with medium- and heavy-duty trucks and buses accounting for the remaining 3 percent.
- The U.S. motor vehicle-manufacturing industry is highly concentrated. Although the 1998 merger of Chrysler and Daimler-Benz of Germany to form DaimlerChrysler reduced the number of U.S.-based passenger vehicle makers to two, the motor vehicle industry continued to become increasingly global during the past decade, with the Big Three (GM, Ford, and the Chrysler division of DaimlerChrysler) expanding linkages with foreign partners. The increased incidence of international

joint ventures and equity stakes has stimulated global motor vehicle trade through production rationalization, a strategy whereby vehicle models are produced in a single or reduced number of locations for distribution throughout a wide region. In addition, automakers will use production from offshore partners to round out product offerings in certain markets.

- The structure of the U.S. passenger vehicle market changed considerably during 1992-2002. Light trucks—pickup trucks, minivans, and sport-utility vehicles (SUVs)—have set consecutive new sales records every year since 1992;<sup>85</sup> the most recent sales record for passenger car sales was set in 1986. In 2001, sales of light trucks surpassed sales of passenger cars for the first time. The Big Three import a substantial number of light trucks from NAFTA partners Canada and Mexico.
- U.S. market share for the Big Three eroded during the period. In 1992, Big Three brands claimed 72 percent of U.S. passenger vehicle sales, with imported passenger vehicles accounting for 19 percent of the market versus 9 percent for transplants. By 2002, Big Three brands accounted for 63 percent of U.S. passenger vehicle sales, with transplant share almost equal to that of imports, at 18 percent and 19 percent, respectively. Japan-based passenger vehicle makers increased their manufacturing capacity in the United States during 1992-2002, and German automakers began auto assembly in the United States during the period as well. Although U.S. imports from Japan grew significantly throughout the period, the growth in U.S. market share by Japanese transplant production indicates that imports might have grown even more in the absence of increased U.S. production by the transplant companies.
- During 1992-2002, the trade deficit with respect to motor vehicles increased every year except for 2001. The United States runs a persistent trade deficit largely due to the strategy of U.S. automakers to manufacture overseas for local markets. Owing to its strong international presence, the U.S. motor vehicle industry does not rely heavily on exports. Local production strategies have developed for a variety of reasons, including significant trade barriers in foreign markets, <sup>87</sup> lower wage rates in many countries, and improved ability to respond to local consumer preferences.
- In 2002, the U.S. trade deficit in motor vehicles increased by \$2.4 billion (2 percent) to \$107.1 billion. Exports increased by \$3.6 billion (16 percent) to \$26.2 billion; however, this increase was eclipsed by imports, which increased by \$6.0 billion (5 percent) to \$133.3 billion. The \$2.2 billion improvement in the deficit with Canada was surpassed by increased deficits with Japan (\$3.0 billion), the United Kingdom (\$1.4 billion), and Germany (\$1.0 billion).

# U.S. exports

• The value of U.S. motor vehicle exports increased steadily during 1992-97, from \$17.3 billion to \$24.4 billion, before declining in 1998 and 1999. An increase in 2000 was followed by a decline in

<sup>85 2001</sup> Ward's Motor Vehicle Facts and Figures (Southfield, MI: Ward's Communications, 2001), pp. 26-27.

<sup>&</sup>lt;sup>86</sup> Transplant production refers to passenger vehicles assembled in the U.S. production facilities of foreign-based automakers. Automotive News, *Automotive News Market Data Book 1993* (Detroit: Crain Communications, 1993, pp. 19, 21, and 23.

<sup>&</sup>lt;sup>87</sup> These barriers include tariffs, domestic content requirements, investment requirements, etc. For more information on nontariff barriers, for additional information see Office of Automotive Affairs, U.S. Department of Commerce, "World Motor Vehicle Import Requirements," Aug. 2001, found at <a href="http://www.ita.doc.gov/td/auto/impreq.html">http://www.ita.doc.gov/td/auto/impreq.html</a>.

2001 and a sharp increase in 2002. The value of U.S. motor vehicle exports in 2002 totaled \$26.2 billion, a 52-percent increase over 1992 and an average annual increase of 4 percent.

- During 1992-2002, Canada was the leading market for U.S. exports of motor vehicles, accounting for 48 percent of such exports in 1992, rising to 65 percent in 1999, and then declining slightly to account for 59 percent in 2002. The U.S. and Canadian automotive industries are highly integrated as a result of the Automotive Products Trade Act of 1965, which established a conditional free-trade zone between the United States and Canada for motor vehicles and original equipment parts. This integration has led to high volumes of two-way automotive trade, as U.S. automakers have long considered the United States and Canada as one region for production planning purposes. The U.S.-Canada Free-Trade Agreement and NAFTA furthered the integration of these two industries.
- U.S. motor vehicle exports to Mexico grew from \$213 million in 1992 to \$3.7 billion in 2002, as the gradual removal of Mexican import barriers under NAFTA prompted U.S. automakers and parts producers to rationalize production by exporting to Mexico vehicles and parts that are more efficiently produced in the United States or Canada. This rationalization has allowed U.S. automakers and parts producers in Mexico to invest in modernizing their existing operations and focus on core competencies to improve economies of scale and ultimately increase competitiveness. U.S., Japanese, and European automakers and parts producers have in recent years invested considerably in new and existing assembly plants throughout North America, which they view as an integrated market and manufacturing base.<sup>88</sup>
- The countries that ranked as other important export markets changed during the decade. At the beginning of the period, Taiwan and Saudi Arabia were the second- and third-leading markets for U.S. motor vehicle exports; they were replaced by Mexico and Germany by 2002. Japan, the fourth-leading market in 1992, moved to the second-leading spot in 1994. U.S. motor vehicle exports to Japan continued to increase until 1996, when they began a trend of annual declines, largely due to depressed demand in the Japanese market. By 2002, Japan was the fifth-leading market for U.S. motor vehicle exports.
- U.S. exports to Germany declined during 1992-95, increased significantly in 1996, then fluctuated around the 1996 level before rising significantly in 2001 and 2002. These changes coincide with the establishment of U.S. production facilities by German automakers BMW and Mercedes-Benz in 1994 and 1997, respectively. During the latter part of the period, the two automakers introduced production of SUVs that are exclusively assembled in the United States for sale in the United States and for export to other markets, including Germany.

## U.S. imports

- The value of U.S. imports of motor vehicles increased every year during 1992-2002 except for a small decline in 2001. Imports were valued at \$60.3 billion in 1992, and reached \$133.3 billion in 2002. The percentage change over the period was 121 percent, an 8-percent average annual increase.
- During 1992-2002, Canada and Japan were the leading sources of U.S. imports of motor vehicles.
   While Japan began the 10-year period as the leading supplier, Canada emerged in the lead position in 1995 and remained there throughout the rest of the period. Local production by Japanese

<sup>&</sup>lt;sup>88</sup> For additional information, see Deborah McNay and Laura Polly, "Mexico's Emergence as a Global Automotive Production Center Drives Trade and Investment," *Industry Trade and Technology Review*, USITC publication 3363, Oct. 2000, pp. 19-33.

automakers displaced some motor vehicle imports from Japan, while the production rationalization strategies of the Big Three led to increased imports of motor vehicles from Canada. <sup>89</sup> Together, the two markets accounted for 79 percent of total U.S. motor vehicle imports in 1992; this percentage dropped steadily during the next 10 years to reach 58 percent in 2002, largely attributable to increased imports from Mexico and Germany, as well as from the United Kingdom and Korea.

• Mexico and Germany, and to a lesser extent, Korea and the United Kingdom grew in importance as import sources during the period. Imports from Mexico increased largely as a result of NAFTA, and German vehicles have gained in popularity in the U.S. market during the period. Quality improvements and competitive pricing have helped Korean automakers, Hyundai Motor Co. Ltd. and Kia Motors Corp., make significant inroads in the U.S. market in recent years, and U.S. imports of a variety of vehicles assembled in the United Kingdom increased considerably, as these models have expanded their market penetration.

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<sup>89</sup> Production rationalization is a strategy whereby vehicle models are produced in a single or reduced number of locations for distribution throughout a wide region.

# CHAPTER 4 Agricultural Products

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## Change in 2002 from 2001:

U.S. trade surplus: Decreased by \$4.8 billion (63 percent) to \$2.8 billion U.S. exports: Decreased by \$1.8 billion (3 percent) to \$58.3 billion U.S. imports: Increased by \$3.0 billion (6 percent) to \$55.6 billion

Much of the reduction in the U.S. trade surplus in agriculture products was driven by significant declines in U.S. exports of cigarettes, poultry, and cattle and beef (table 4-1). At the same time, imports of some luxury food items such as wines, distilled spirits, chocolate, and bakery products rose.<sup>1</sup>

The largest shift in trade in agricultural products in 2002 was in cigarettes, which experienced an export decline of \$655 million (31 percent) to \$1.5 billion (table 4-2). Although the quantity of U.S. cigarette exports fell slightly, most of the reduction occurred because the major U.S. cigarette companies discounted their prices to many of their foreign customers in 2002. Another trend driving down prices was a tendency to use cheaper foreign leaf in U.S. cigarettes sold overseas. At the same time that the value of U.S. cigarette exports has been steadily declining, U.S. cigarette imports have been steadily increasing, jumping 22 percent in 2002 alone to \$230 million. However, imported cigarettes accounted for less than one-half of one percent of U.S. consumption.

Poultry exports declined sharply, down 23 percent, from \$2.4 billion to \$1.8 billion, as the largest buyer of U.S. poultry meat, Russia, instituted a trade ban in March of 2002 based on alleged Russian concerns about sanitary conditions at U.S. poultry plants. In spite of negotiations to lift the ban in 2002, trade continued to be restricted as protective duties were added amid an investigation into losses suffered by Russian poultry producers because of foreign competition. More recently, Russia has instituted quotas on poultry imports.

U.S. wine imports increased by 18 percent, from \$2.3 billion in 2001 to \$2.7 billion in 2002. Higher imports from the three main suppliers, France, Italy, and Australia, as well as higher wine prices and higher sales of premium wines, contributed to the trade shift. The quantity of wine imports from Australia surged by 51 percent because of an exceptionally good year for wine production in Australia. The U.S. market for relatively inexpensive wines, those selling for less than \$6 a bottle, was soft, but the market for wines in the \$6 to \$12 a bottle range was exceptionally strong, indicating a shift in consumer preference towards wines in the high priced categories. For additional statistical detail on major import suppliers and export markets, see table 4-5.

<sup>&</sup>lt;sup>1</sup> For additional information, see "Wine and Certain Other Fermented Beverages" and "Cut Flowers" in ch. 3.

<sup>&</sup>lt;sup>2</sup> Based on unit value of exports from official statistics of the U.S. Department of Commerce.

<sup>&</sup>lt;sup>3</sup> For additional information, see "Wine" in ch. 3.

Table 4-1 Agricultural products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 20021

			Change, 200	2 from 2001
Item	2001	2002	Absolute	Percent
II O annual a fall and the month and the		Million dollars		
U.S. exports of domestic merchandise: Canada Mexico Japan China Korea Netherlands Italy France Thailand Taiwan All other	8,694 7,645 11,342 2,101 3,085 1,420 719 450 606 2,150 21,899	9,121 7,534 10,416 2,128 3,085 1,262 666 477 634 2,101 20,921	426 -111 -926 27 (1) -157 -53 28 28 -48 -978	4.9 -1.5 -1.3 (1.1 -7.3 64.7 -2.3 -4.5
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	60,109 7,290 2,880 12,119 2,687 23,912 657 263	58,345 6,963 2,658 12,133 2,630 22,636 933 227	-1,764 -327 -222 14 -57 -1,276 276 -37	-2.9 -4.5 -7.1 -2.1 -5.3 42.0 -13.9
U.S. imports of merchandise for consumption: Canada Mexico Japan China Korea Netherlands Italy France Thailand Taiwan All other  Total EU-15 OPEC Latin America CBERA Asia	12,373 6,157 4441 1,489 1,714 1,933 2,0155 2,371 23,721 52,599 10,147 15,441 38,303	12,953 6,378 461 1,896 2,54 1,876 2,150 2,260 1,914 306 25,142 55,591 11,187 1,187 16,101 3,294 8,818	580 221 21 407 24 162 217 245 -241 -65 1,421 2,993 660 76 515	4.7 3.6 4.7 27.3 10.4 9.5 11.2 -11.2 -17.4 6.0 5.7 8.4 4.3 4.3 4.3 4.2
Sub-Saharan Africa Central and Eastern Europe	836 329	912 391	76 62	9.1 18.8
U.S. merchandise trade balance:     Canada     Mexico     Japan     China     Korea     Netherlands     Italy     France     Thailand     Taiwan     All other      Total     EU-15	-3,679 1,488 10,901 2,855 -294 -1,214 -1,5649 -1,779 -1,823 7,511 -3,027	-3,833 1,155 9,955 232 2,831 -614 -1,484 -1,782 -1,280 1,795 -4,221 2,754	-154 -333 -946 -380 -24 -319 -270 -218 269 16 -2,399	-4.2 -22.3 -8.7 -62.1 -0.8 -108.6 -22.2 -13.9 17.4 -0.9 -131.6 -63.3 -39.6
CO-TC OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,737 -3,322 -530 15,610 -179 -65	1,471 -3,968 -664 13,818 21 -164	-1,191 -646 -133 -1,791 200 -98	-15.0 -15.1 -19.4 -25.1 -11.5 (4) -150.7

<sup>1/</sup>mport values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Source: Compiled from official statistics of the U.S. Department of Commerce.

<sup>&</sup>lt;sup>2</sup>Less than \$500,000. <sup>3</sup>Less than 0.05 percent.

Table 4-2 Leading changes in U.S. exports and imports of agricultural products, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Cereals (AG030)	9,397	9,929	532	5.7
Animal or vegetable fats and oils (AG033)	1,405	1,917	512	36.4
Decreases:	•	•		
Cigarettes (AG045)	2,118	1,463	-655	-30.9
Poultry (AG005),	2,376	1,817	-559	-23.5
Cattle and beef (AG002)	3,335	2,952	-382	-11.5
Animal feeds (AG013) ´,,,	4,508	4,189	-319	-7.1
All other	36,971	36,077	-893	-2.4
TOTAL	60,109	58,345	-1,764	-2.9
U.S. IMPORTS:				
Increases:				
Wine and certain other fermented beverages (AG041)	2.316	2,740	424	18.3
Cocoa, chocolate, and confectionery (AG037)	2.301	2,662	361	15.7
Decreases:	-,	_,		
Swine and pork (AG003)	1,129	1,026	-103	-9.1
All other	46,852	49,162	2,310	4.9
TOTAL	52,5 <del>9</del> 9	55,591	2,993	5.7

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

#### U.S. BILATERAL TRADE

## Largest trade balance shifts in 2002 from 2001:

Japan: U.S. surplus decreased by \$946 million (9 percent) to \$10 billion China: U.S. surplus decreased by \$380 million (62 percent) to \$232 million Mexico: U.S. surplus decreased by \$333 million (22 percent) to \$1.2 billion

In 2002, U.S. exports to Japan fell by 8 percent while U.S. imports from Japan increased by 5 percent. U.S. exports to China increased by 1.3 percent, but imports from China increased by 27 percent. U.S. exports to Mexico fell 2 percent while imports from Mexico rose by 4 percent.

Japan purchased more U.S. agricultural products in 2002 than any other country and, because Japan is a relatively small exporter of agricultural products, accounted for the bulk of the U.S. trade surplus in agricultural products. U.S. exports to Japan fell from \$11.3 billion in 2001 to \$10.4 billion in 2002, a decline of \$926 million, much of which can be explained by declines in the value of shipments of beef and cigarettes. Exports to Japan of U.S. cattle and beef fell by \$559 million, from about \$1.5 billion in 2001 to \$975 million in 2002, a decline of 36 percent, as Japanese consumers curtailed their consumption of both domestic and imported beef because of fears of BSE<sup>4</sup> which was found in some Japanese beef. U.S. cigarette exports to Japan fell from about \$1.2 billion in 2001 to about \$904 million, a decline of about \$270 million in 2002, or 23 percent, even though the quantity of cigarette exports to Japan rose slightly. Japan is by far the largest

<sup>&</sup>lt;sup>4</sup> Bovine spongiform encephalopathy (commonly called BSE or mad cow disease).

market for U.S. cigarette exports, accounting for about 62 percent of the value of U.S. cigarette exports in 2002.

China is the fifth-largest buyer of U.S. agricultural exports after Japan, Canada, Mexico, and Korea. It is the fifth-largest source of U.S. agricultural imports after Canada, Mexico, France, and Italy. Nearly one-half of U.S. agricultural exports to China consists of oilseeds, mainly soybeans, with a value of about \$890 million in 2002 and over \$1 billion in 2001. U.S. soybean exports to China fell, in part because of the strong U.S. dollar and in part because of low prices for soybeans in 2002. The most important U.S. agricultural import from China in 2002 was shellfish, which increased from \$361 million in 2001 to \$452 million in 2002. Fresh and frozen fish imports increased from \$265 million in 2001 to \$370 million in 2002, and, together with shellfish, accounted for about 43 percent of the value of U.S. imports from China in 2002. U.S. consumers bought more luxury food items in 2002 such as lobster, crab, and shrimp, and other seafood products.

Mexico, which is the third-largest buyer of U.S. agricultural products, and the second largest supplier of U.S. agricultural imports, exported slightly more and purchased slightly less from the United States in 2002. Frozen vegetables and beer were the principal U.S. imports from Mexico. Imports of frozen vegetables rose slightly in 2002 to about \$1.8 billion, while beer imports rose more substantially, from about \$877 million in 2001 to over \$1 billion in 2002. Total U.S. imports of beer rose by about 10 percent in 2002, nearly 40 percent of which came from Mexico. This was part of an ongoing trend of higher U.S. consumption of luxury items such as imported beer in 2002.

# Agricultural Products 5-year Review<sup>6</sup>

# Change in 2002 from 1997:

U.S. trade surplus: Decreased by \$16.9 billion (86 percent) to \$2.8 billion U.S. exports: Decreased by \$7.1 billion (11 percent) to \$58.3 billion U.S. imports: Increased by \$9.7 billion (21 percent) to \$55.6 billion

The U.S. trade balance for agricultural products declined substantially during 1997-2002, caused by both an increase in imports and a decrease in exports (table 4-3). Imports rose at twice the rate that exports declined. General factors affecting the balance during the period include low commodity prices, ample domestic and global supplies of bulk commodities, an expanding U.S. economy (which contributed to increasing demand for agricultural products), a strong U.S. dollar, NAFTA tariff preferences, Japanese economic stagnation, and the recovery of emerging Asian nations from financial difficulties. High-value products increased in importance for both imports and exports, as opposed to traditional bulk commodities.

The largest absolute improvements in the balance of trade during 1997-2002 were registered by coffee and tea (\$2.2-billion reduction in the deficit) and sugar and other sweeteners (\$365-million reduction in the deficit) (table 4-4). The largest absolute erosions in the trade balance during the period were accounted for by cigarettes (\$3.1-billion reduction in the surplus) and oilseeds (\$1.6-billion drop in the surplus, although it improved since 1999).

<sup>&</sup>lt;sup>5</sup> At the end of 2001, imported beer represented 11 percent of the U.S. beer market, with the Mexican brand "Corona Especial" the leading import. "The Next Beer War," *Modern Brewery Age*, Mar. 25, 2002, p. 8.

<sup>&</sup>lt;sup>6</sup> The analysis in this section is based mainly on data and other information obtained from the U.S. Department of Commerce, the U.S. Department of Agriculture, the Food and Agriculture Organization of the United Nations, the World Bank, and the International Monetary Fund.

Table 4-3
Agricultural products (5-year review): U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 1997 and 2002<sup>1</sup>

		<u></u>	Change, 200	2 from 1997
<u>Item</u>	1997	2002	Absolute	Percent
II S. events of demostic marchanding:		Million dollars		
U.S. exports of domestic merchandise: Canada Mexico Japan China Korea Netherlands Italy France Thailand Taiwan All other	7,224 5,367 13,426 1,745 3,228 2,072 829 629 583 2,881 27,579	9,121 7,534 10,416 2,128 3,085 1,262 666 477 634 2,101 20,921	1,896 2,167 -3,010 383 -144 -810 -163 -151 -700 -6,658	26.3 40.4 -22.4 21.9 -4.5 -39.1 -19.7 -24.1 8.8 -25.0 -24.1
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	65,485 10,535 2,954 10,804 2,608 27,178 756 355	58,345 6,963 2,658 12,133 2,630 22,636 933 227	-7,139 -3,572 -296 1,329 22 -4,542 177 -128	-10.9 -33.9 -10.0 12.3 0.8 -16.7 23.4 -36.1
U.S. imports of merchandise for consumption: Canada Mexico Japan China Korea Netherlands Italy France Thailand Taiwan All other  Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	9,345 4,825 4,825 1,009 1,267 1,682 1,7682 1,7682 23,28 45,842 45,831 15,739 7,331 915 928	12,953 6,378 461 1,896 2,54 1,876 2,150 2,260 1,914 306 25,142 55,591 11,187 16,101 3,294 8,818 912 391	3,608 1,553 4 888 65 609 501 578 147 -63 1,860 9,750 2,542 -143 450 -445 1,485 -3 162	38.6 32.2 0.8 88.0 34.1 48.1 30.4 34.3 -17.2 8.0 21.3 29.4 -10.9 -11.9 20.3 -01.0
U.S. merchandise trade balance: Canada Mexico Japan China Korea Netherlands Italy France Thailand Taiwan All other  Total EU-15 OPEC	-2,121 12,969 12,969 3,039 805 -820 -1,053 -1,184 2,432 4,297 19,643 1,891 1,625	-3,833 1,155 9,955 232 2,831 -614 -1,484 -1,782 -1,280 1,795 -4,221 2,754 -4,224 1,471	-1,712 613 -3,014 -505 -208 -1,419 -665 -729 -96 -637 -8,519 -16,889 -6,114 -153	-80.7 113.1 -23.2 -68.5 -6.9 -81.1 -69.3 -8.1 -26.2 (*)
Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-4,847 -1,131 19,845 -159 126	-3,968 -664 13,818 21 -164	879 467 -6,027 180 -290	18.1 41.3 -30.4 (2)

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 4-4 Leading changes in U.S. exports and imports of agricultural products (5-year review), 1997 and 2002

U.S. EXPORTS: Increases: Fresh or frozen fish (AG006)				Change, 200	2002 from 1997	
U.S. EXPORTS:  Increases:   Fresh or frozen fish (AG006)	Sector/commodity	1997	2002	Absolute	Percent	
Increases: Fresh or frozen fish (AG006)			Million dollars			
Increases: Fresh or frozen fish (AG006)	U.S. EXPORTS:					
Fresh or frozen fish (AG006) 1,609 1,947 338 21.6 Sauces, condiments, and soups (AG035) 530 761 231 43.5 Swine and pork (AG003) 1,061 1,286 225 21.2  Decreases:  Cigarettes (AG045) 4,409 1,463 -2,946 -66.6 Oilseeds (AG032) 7,567 5,790 -1,777 -23.5 Cereals (AG032) 7,567 5,790 -1,777 -23.5 Cereals (AG030) 11,105 9,929 -1,176 -10.6 Poultry (AG005) 2,515 1,817 -698 -27.6  All other 36,687 35,351 -1,336 -3.6  TOTAL 65,485 58,345 -7,139 -10.5  U.S. IMPORTS: Increases: Cattle and beef (AG002) 2,589 4,038 1,449 56.6 Shellfish (AG009) 4,473 5,910 1,437 32.6 Distilled spirits (AG042) 1,968 3,111 1,142 58.6 Malt beverages (AG040) 1,480 2,566 1,085 73.6 Wine and certain other fermented beverages (AG041) 1,716 2,740 1,025 59.6  Decreases: Coffee and tea (AG028) 4,071 1,942 -2,129 -52.6 Coffee and tea (AG028) 4,071 1,942 -2,129 -52.6 Unmanufactured tobacco (AG043) 1,089 716 -374 -34.6 Sugar and other sweeteners (AG012) 1,321 961 -359 -27.3 All other 27,135 33,608 6,473 23.9						
Sauces, condiments, and soups (AG035)       530       761       231       43.5         Swine and pork (AG003)       1,061       1,286       225       21.2         Decreases:       Cigarettes (AG045)       4,409       1,463       -2,946       -66.6         Oilseeds (AG032)       7,567       5,790       -1,777       -23.5         Cereals (AG030)       11,105       9,929       -1,176       -10.6         Poultry (AG005)       2,515       1,817       -698       -27.8         All other       36,687       35,351       -1,336       -3.6         TOTAL       65,485       58,345       -7,139       -10.5         U.S. IMPORTS:         Increases:       Cattle and beef (AG002)       2,589       4,038       1,449       56.6         Shellfish (AG009)       4,473       5,910       1,437       32.         Malt beverages (AG042)       1,968       3,111       1,142       58.0         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.0         Decreases:       Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Coffee and tea (AG028)       4,071       1,942<		1,609	1,947	338	21.0	
Swine and pork (AG003)       1,061       1,286       225       21.2         Decreases:       4,409       1,463       -2,946       -66.8         Cigarettes (AG032)       7,567       5,790       -1,777       -23.8         Cereals (AG030)       11,105       9,929       -1,176       -10.6         Poultry (AG005)       2,515       1,817       -698       -27.8         All other       36,687       35,351       -1,336       -3.6         TOTAL       65,485       58,345       -7,139       -10.9         U.S. IMPORTS:       Increases:       Cattle and beef (AG002)       2,589       4,038       1,449       56.1         Shellrish (AG009)       4,473       5,910       1,437       32.         Distilled spirits (AG042)       1,968       3,111       1,142       58.0         Wine and certain other fermented beverages (AG040)       1,480       2,566       1,085       73.3         Decreases:       Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3      <		530	761	231	43.5	
Decreases:         Cigarettes (AG045)         4,409         1,463         -2,946         -66.6           Oilseeds (AG032)         7,567         5,790         -1,777         -23.8           Cereals (AG030)         11,105         9,929         -1,176         -10.6           Poultry (AG005)         2,515         1,817         -698         -27.8           All other         36,687         35,351         -1,336         -3.6           TOTAL         65,485         58,345         -7,139         -10.9           U.S. IMPORTS:           Increases:         Cattle and beef (AG002)         2,589         4,038         1,449         56.0           Shellfish (AG009)         4,473         5,910         1,437         32.           Distilled spirits (AG042)         1,968         3,111         1,142         58.0           Malt beverages (AG040)         1,480         2,566         1,085         73.3           Wine and certain other fermented beverages (AG041)         1,716         2,740         1,025         59.0           Decreases:         Coffee and tea (AG028)         4,071         1,942         -2,129         -52.5           Coffee and tea (AG028)         4,071         1,942         -2,		1,061	1,286	225	21.2	
Cigarettes (AG045)       4,409       1,463       -2,946       -66.8         Oilseeds (AG032)       7,567       5,790       -1,777       -23.5         Cereals (AG030)       11,105       9,929       -1,176       -10.6         Poultry (AG005)       2,515       1,817       -698       -27.8         All other       36,687       35,351       -1,336       -3.6         TOTAL       65,485       58,345       -7,139       -10.6         U.S. IMPORTS:         Increases:       Cattle and beef (AG002)       2,589       4,038       1,449       56.6         Shellfish (AG009)       4,473       5,910       1,437       32.         Distilled spirits (AG042)       1,968       3,111       1,142       58.6         Malt beverages (AG040)       1,480       2,566       1,085       73.5         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.5         Decreases:       Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Unmanufactured tobacco (AG043)       1,089       716       -374 <td></td> <td>.,-</td> <td>·</td> <td></td> <td></td>		.,-	·			
Oilseeds (AG032)       7,567       5,790       -1,777       -23.5         Cereals (AG030)       11,105       9,929       -1,176       -10.6         Poultry (AG005)       2,515       1,817       -698       -27.8         All other       36,687       35,351       -1,336       -3.6         TOTAL       65,485       58,345       -7,139       -10.6         U.S. IMPORTS:       Increases:       Cattle and beef (AG002)       2,589       4,038       1,449       56.6         Shellfish (AG009)       4,473       5,910       1,437       32.6         Distilled spirits (AG042)       1,968       3,111       1,142       58.6         Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.5         Decreases:       Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.5         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3		4.409	1.463	-2.946	-66.8	
Cereals (AG030)       11,105       9,929       -1,176       -10.6         Poultry (AG005)       2,515       1,817       -698       -27.8         All other       36,687       35,351       -1,336       -3.6         TOTAL       65,485       58,345       -7,139       -10.9         U.S. IMPORTS:       Increases:         Cattle and beef (AG002)       2,589       4,038       1,449       56.6         Shellfish (AG009)       4,473       5,910       1,437       32.         Distilled spirits (AG042)       1,968       3,111       1,142       58.6         Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.1         Decreases:       Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.5         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.         Ail other       27,135       33,608       6,47			5.790	-1.777	-23.5	
Poultry (AG005) 2,515 1,817 -698 -27.8  All other 36,687 35,351 -1,336 -3.6  TOTAL 65,485 58,345 -7,139 -10.8  U.S. IMPORTS: Increases: Cattle and beef (AG002) 2,589 4,038 1,449 56.6 Shellfish (AG009) 4,473 5,910 1,437 32. Distilled spirits (AG042) 1,968 3,111 1,142 58.6 Malt beverages (AG040) 1,480 2,566 1,085 73.3  Wine and certain other fermented beverages (AG041) 1,716 2,740 1,025 59.  Decreases: Coffee and tea (AG028) 4,071 1,942 -2,129 -52.6 Unmanufactured tobacco (AG043) 1,089 716 -374 -34.6 Sugar and other sweeteners (AG012) 1,321 961 -359 -27.4 All other 27,135 33,608 6,473 23.5	Carpais (AG030)				-10.6	
All other 36,687 35,351 -1,336 -3.6  TOTAL 65,485 58,345 -7,139 -10.6  U.S. IMPORTS: Increases: Cattle and beef (AG002) 2,589 4,038 1,449 56.6 Shellfish (AG009) 4,473 5,910 1,437 32. Distilled spirits (AG042) 1,968 3,111 1,142 58.6 Malt beverages (AG040) 1,480 2,566 1,085 73.3 Wine and certain other fermented beverages (AG041) 1,716 2,740 1,025 59.7  Decreases: Coffee and tea (AG028) 4,071 1,942 -2,129 -52.6 Unmanufactured tobacco (AG043) 1,089 716 -374 -34. Sugar and other sweeteners (AG012) 1,321 961 -359 -27. All other 27,135 33,608 6,473 23.5				- 1	-27.8	
TOTAL 65,485 58,345 -7,139 -10.9  U.S. IMPORTS: Increases: Cattle and beef (AG002) 2,589 4,038 1,449 56.0 Shellfish (AG009) 4,473 5,910 1,437 32. Distilled spirits (AG042) 1,968 3,111 1,142 58.0 Malt beverages (AG040) 1,480 2,566 1,085 73.3 Wine and certain other fermented beverages (AG041) 1,716 2,740 1,025 59.0  Decreases: Coffee and tea (AG028) 4,071 1,942 -2,129 -52.0 Unmanufactured tobacco (AG043) 1,089 716 -374 -34.0 Sugar and other sweeteners (AG012) 1,321 961 -359 -27.0 All other 27,135 33,608 6,473 23.0				-1.336	-3.6	
U.S. IMPORTS: Increases: Cattle and beef (AG002) Shellfish (AG009) Jistilled spirits (AG042) Malt beverages (AG040) Vine and certain other fermented beverages (AG041) Decreases: Coffee and tea (AG028) Unmanufactured tobacco (AG043) Sugar and other sweeteners (AG012) All other  U.S. IMPORTS:  2,589 4,038 1,449 56.6 3,111 1,142 58.6 1,085 73.5 73.5 73.5 73.6 73.6 73.6 73.6 73.6 73.6 73.6 73.6	All Other			.,,000		
Cattle and beef (AG002)	TOTAL	65,485	58,345	-7,139	-10.9	
Cattle and beef (AG002)       2,589       4,038       1,449       56.6         Shellfish (AG009)       4,473       5,910       1,437       32.7         Distilled spirits (AG042)       1,968       3,111       1,142       58.6         Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.7         Decreases:       2,071       1,942       -2,129       -52.7         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.7         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         All other       27,135       33,608       6,473       23.9	U.S. IMPORTS:					
Shellfish (AG009) 4,473 5,910 1,437 32.  Distilled spirits (AG042) 1,968 3,111 1,142 58.0  Malt beverages (AG040) 1,480 2,566 1,085 73.3  Wine and certain other fermented beverages (AG041) 1,716 2,740 1,025 59.  Decreases:  Coffee and tea (AG028) 4,071 1,942 -2,129 -52.3  Unmanufactured tobacco (AG043) 1,089 716 -374 -34.3  Sugar and other sweeteners (AG012) 1,321 961 -359 -27.3  Ail other 2,7135 33,608 6,473 23.5	Increases:					
Shellfish (AG009)       4,473       5,910       1,437       32.         Distilled spirits (AG042)       1,968       3,111       1,142       58.0         Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.1         Decreases:       2,740       1,025       59.1         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.9	Cattle and beef (AG002)	2,589	4,038		56.0	
Distilled spirits (AG042)       1,968       3,111       1,142       58.0         Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.3         Decreases:       2,740       1,025       59.3         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.9	Shellfish (AG009)	4,473	5,910	1,437	32.1	
Malt beverages (AG040)       1,480       2,566       1,085       73.3         Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.3         Decreases:       2,740       1,025       59.3         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.3		1,968	3,111	1,142	58.0	
Wine and certain other fermented beverages (AG041)       1,716       2,740       1,025       59.         Decreases:       4,071       1,942       -2,129       -52.         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.         Ail other       27,135       33,608       6,473       23.		1,480	2,566	1,085	73.3	
beverages (AG041)	Wine and certain other fermented					
Decreases:       4,071       1,942       -2,129       -52.3         Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.9	heverages (AG041)	1.716	2,740	1,025	59.7	
Coffee and tea (AG028)       4,071       1,942       -2,129       -52.3         Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.9		,	•	•		
Unmanufactured tobacco (AG043)       1,089       716       -374       -34.3         Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         Ail other       27,135       33,608       6,473       23.9		4.071	1.942	-2,129	-52.3	
Sugar and other sweeteners (AG012)       1,321       961       -359       -27.3         All other       27,135       33,608       6,473       23.9					-34.3	
All other				-359	-27.2	
All other					23.9	
TOTAL 45.842 55.591 9.750 21.3	All Utility		23/000	-1		
O   AL	TOTAL	45,842	55,591	9,750 _	21.3	

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

# U.S. imports

U.S. imports of agricultural products continued a long-term rise, reaching \$55.6 billion in 2002 (see table 4-3). The greatest absolute increase during the period was in imports of cattle and beef (\$1.4 billion). Most of this was accounted for by increased imports of beef from Canada, Australia, and New Zealand, and live cattle from Canada and Mexico, as U.S. production was in a cyclical decline. Closely following was shellfish, imports of which increased by \$1.4 billion during the period under review. Canada, Vietnam, China, and India supplied most of the increase, which mainly consisted of shrimp and scallops. Limited domestic supplies, increasing demand, and a strong U.S. economy across the period fueled the increase in such imports. Alcoholic beverages (distilled spirits, malt beverages, and wine and certain other fermented beverages) were another major component in the rise in U.S. imports during 1997-2002, registering an increase of \$3.3 billion. Major suppliers of this rise included the EU, Mexico, Australia, and Sweden. Increasing demand, particularly for premium, imported brands, was aided by a strong U.S. economy during the period.

Despite the overall rise in U.S. imports of agricultural products, substantial decreases in value were registered by some product categories. U.S. imports of coffee and tea fell by \$2.1 billion during 1997-2002, primarily the result of global oversupply and falling prices. Mexico, Colombia, Brazil, and Guatemala suffered the greatest declines. U.S. imports of unmanufactured tobacco fell by \$374 million during the period, mainly due to a fall in U.S. production of cigarettes caused by a drop in domestic demand and a shift to overseas production in European export markets. Imports from Turkey and the Dominican Republic

experienced the largest declines. U.S. imports of sugar fell \$359 million during the period under review, resulting from a contraction in the tariff rate quota for raw sugar in response to increased U.S. production.<sup>7</sup> The Dominican Republic, the Philippines, Argentina, Brazil, and Australia accounted for the bulk of the decline.

In general, U.S. imports of agricultural products rose from NAFTA sources, Australia, China, the EU, and Chile, prompted by tariff preferences, exchange rates, and a strong U.S. economy. Imports fell from Central and South American suppliers (not including Mexico), mainly the result of economic and social problems in the supplying countries, low bulk commodity prices, and increased competition from Asian sources.

## U.S. exports

U.S. exports of agricultural products declined irregularly during 1997-2002, by 11 percent, to \$58.3 billion (see table 4-3). The greatest absolute declines in such exports occurred for cigarettes (\$2.9 billion), oilseeds (\$1.8 billion), cereals (\$1.2 billion), and poultry (\$698 million). Cigarette exports fell as a result of declining U.S. production, particularly as U.S. firms shifted to European production sites; static demand in European markets; and price discounting in the Japanese market. Oilseed (mainly soybean) and cereal (mainly wheat and corn) exports dropped in value mainly as a result of falling prices and ample global supplies. Poultry exports (principally frozen chicken leg quarters) declined in value mainly as a result of a drop in volume and prices in major export markets (Russia and Hong Kong) and a shift in volume to low-price, nontraditional markets (Guatemala, Cuba, Georgia, Romania, and Turkey).

The largest absolute export increases during the period were accounted for by fresh or frozen fish (\$338 million); sauces, condiments, and soups (\$231 million); and swine and pork (\$225 million). The rise in fish exports was accounted for mainly by frozen Alaskan pollock fillets (mainly in block form), surimi (fish paste) and roe; markets contributing the largest increases included Korea and the EU. Korea and the EU are major fish processors and import U.S. products as raw materials to supplement limited domestic supplies. Soups and broths accounted for the bulk of the increase in the sauces, condiments, and soups category, with Mexico the primary growth market owing to rising demand. Pork carcasses and cuts accounted for the greatest share of the rise in swine and pork exports; Japan was the primary market responsible for the increase. Japanese consumers shifted consumption from beef to pork as a result of concerns regarding mad cow disease.

U.S. exports of agricultural products generally shifted from traditional Asian markets (Japan, Korea, Taiwan, Hong Kong) and Europe to Western Hemisphere and relatively new Asian markets (China, India, Thailand, Vietnam), mainly because of the NAFTA, the Asian economic crisis, a prolonged Japanese recession, robust emerging Asian economies, and increased competition from third-country suppliers in traditional U.S. export markets.

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<sup>&</sup>lt;sup>7</sup> The United States maintains a tariff rate quota for imports of sugar and sugar-containing products. The quota allocation for raw sugar, by far the largest category, declined by 47 percent between 1997-2002.

Table 4-5
Agricultural products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC	-			Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			Million Doll	ars	
AG001	Certain miscellaneous animals and meats:				
	Exports	1,631	1,460	-171	-10.5
	Imports	1,509	1,510	1	0.1
	Trade balance	122	-50	-172	(³)
AG002	Cattle and beef:				
	Exports	3,335	2,952	-382	-11.5
	Imports	4,062	4,038	-24	-0.6
	Trade balance	-727	-1,086	-359	-49.4
AG003	Swine and pork:				
	Exports	1,364	1,286	-78	-5.7
	Imports	1,129	1,026	-103	-9.1
	Trade balance	235	260	25	10.5
AG004	Sheep and meat of sheep:	^-		•	
	Exports	25	26	2	6.1
	Imports	238	275	38	15.8
	Trade balance	-213	-249	-36	-17.0
AG005	Poultry:		4.049		00.5
	Exports	2,376	1,817	-559	-23.5
	Imports	97	111	14	14.6
	Trade balance	2,279	1,705	-573	-25.2
AG006	Fresh or frozen fish:	0.046	4.047	60	2.4
	Exports	2,016	1,947	-68 200	-3.4
	Imports	2,958	3,158	200	6.8 -28.5
	Trade balance	-943	-1,211	-268	-28.5
AG007	Canned fish:	202	404	-20	-10.1
	Exports	202 568	181 664	-20 95	16.8
	Imports	-367	-482	-116	-31.6
40000	Trade balance	-307	-402	-110	-31.0
AG008	Cured and other fish: Exports	193	159	-34	-17.7
	Imports	298	300	2	0.7
	Trade balance	-104	-141	-36	-34.8
AG009	Shellfish:	-10-	1-7.	•	01.0
AGGGS	Exports	708	737	29	4.2
	Imports	5,908	5,910	2	( <sup>4</sup> )
	Trade balance	-5,200	-5,172	27	0.5
AG010	Dairy produce:	<b>0,2</b>	-,		
710010	Exports	723	618	-104	-14.4
•	Imports	1,574	1,488	-86	-5.4
	Trade balance	-851	-870	-19	-2.2
AG011	Eggs:				
	Exports	162	155	-7	-4.3
	Imports	20	28	8	42.6
	Trade balance	142	127	-15	-10.8
AG012	Sugar and other sweeteners:				
	Exports	391	365	-27	-6.8
	Imports	843	961	119	14.1
	Trade balance	<del>-4</del> 51	-597	-145	-32.2
AG012A					
	Exports	90	74	-17	-18.3
	Imports , ,	547	569	22	4.0
	Trade balance	-457	-495	-38	-8.4
AG012B	High fructose corn sweetener:		^^	20	04.4
	Exports	83	63	-20	-24.1
	Imports	39	34 29	-5 -15	-11.8 -34.8
	Trade balance	44	28	- 10	-0-4.0

See footnote(s) at end of table.

Table 4-5--Continued
Agricultural products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			– Million Dol	lars	
AG013	Animal feeds:				
	Exports	4,508	4,189	-319	-7.1
	Imports	626	670	44	7.0
	Trade balance	3,881	3,518	-363	-9.3
AG014	Live plants:				
	Exports	116	113	-3	-2.4
	Imports	495	503	8	1.6
	Trade balance ,	-379	-389	-11	-2.8
AG015	Seeds:				
	Exports	768	892	12 <del>4</del>	16.2
	Imports	436	431	-5	-1.1
	Trade balance	332	<b>4</b> 61	129	39.0
AG016	Cut flowers:				
	Exports	39	36	-3	-8.4
	Imports	565	541	-24	-4.2
	Trade balance	-526	-505	21	3.9
AG017	Miscellaneous vegetable substances:	-02-0	-000	2.1	0.0
70017		505	476	-29	-5.7
	Exports	794	760	-33	-3.7 -4.2
	Imports	-288	-284	-33 4	1,4
A C C C 4 C	Trade balance	-200	-204	4	1.4
AG018	Fresh, chilled, or frozen vegetables:	4 204	4 252	40	2.7
	Exports	1,304	1,353	49	3.7
	Imports	2,628	2,758	131	5.0
	Trade balance	-1,324	-1,405	-82	-6.2
AG019	Prepared or preserved vegetables, mushrooms,				
	and olives: Exports	1,387	1,365	-22	-1.6
	Imports	1,493	1,574 -209	81 -103	5.4
4.0000	Trade balance	-106	-209	-103	-97.4
AG020	Edible nuts:	4 200	4.540	000	47.0
	Exports	1,309	1,542	233	17.8
	Imports	670	701	31	4.6
	Trade balance	639	<del>84</del> 1	202	31.7
AG021	Tropical fruit:				
	Exports	49	46	-3	-5.8
	Imports	1,616	1,705	89	5.5
	Trade balance	-1,567	-1,65 <del>9</del>	-92	-5.8
AG022	Citrus fruit:				
	Exports	613	636	23	3.8
	Imports	308	325	17	5.5
	Trade balance	305	311	6	2.0
AG023	Deciduous fruit:				
	Exports	832	788	-44	-5.3
	Imports	270	294	24	8.7
	Trade balance	562	494	-68	-12.1
AG024	Other fresh fruit:	302	707	-00	12.1
AGUZ4		674	708	34	5.1
	Exports	1,065	1,183	118	11.1
	Imports	-392	-476		-21.4
	Trada balanas	191/	-4/10	-84	-21.4
A C C C C C	Trade balance	-002			
AG025	Dried fruit other than tropical:			4.4	0.4
AG025	Dried fruit other than tropical: Exports	349	338	-11	-3.1
AG025	Dried fruit other than tropical:			-11 26 -37	-3.1 41.7 -13.1

See footnote(s) at end of table.

Table 4-5--Continued
Agricultural products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC			•	Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	lars ———	
AG026	Frozen fruit:	••		Æ	
	Exports	.80	80	( <sup>5</sup> )	-0.3
	Imports	117	152	35	30.0
	Trade balance	-37	-72	-35	-96.3
AG027	Prepared or preserved fruit:				
	Exports	195	184	-11	-5.6
	imports	559	622	63	11.2
	Trade balance	-364	-437	-74	-20.3
AG028	Coffee and tea:				
	Exports	314	297	-16	-5.2
	Imports	1,915	1,942	27	1.4
	Trade balance	-1.601	-1,645	-44	-2.7
AG029	Spices:	·	·		
	Exports	76	70	-6	-8.5
	Imports	517	549	32	6.2
	Trade balance	-441	-480	-39	-8.7
AG030	Cereals:			-	0.,,
	Exports	9,397	9,929	532	5.7
	Imports	761	735	-26	-3.4
	Trade balance	8,636	9,194	558	6.5
AG031	Milled grains, matts, and starches:	0,000	J, 13-	300	0.0
70001	Exports	446	594	147	33.0
	Imports	305	379	74	24.4
	Trade balance	142	215	73	51.5
AG032		142	210	13	31.3
AGU3Z	Oilseeds:	E 642	E 700	1.40	2.6
	Exports	5,642	5,790	148	2.6
	Imports	203	191	-12	-5.9
	Trade balance	5,439	5,599	160	2.9
AG033	Animal or vegetable fats and oils:	4 405	4.047	40	
	Exports	1,405	1,917	512	36.4
	Imports	1,128	1,285	157	13.9
	Trade balance	277	632	355	128.3
AG034	Pasta, cereals, and other bakery goods:				
	Exports	1,153	1,184	30	2.6
	Imports	1,902	2,191	290	15.2
	Trade balance	-748	-1,008	-259	-34.7
AG035	Sauces, condiments, and soups:				
	Exports	737	761	. 24	3.2
	Imports	576	670	94	16.4
	Trade balance	161	91	-71	-43.7
AG036	Infant formulas, malt extracts, and other edible				
	preparations:				
	Exports	2,729	2,582	-147	-5.4
	Imports	659	795	136	20.6
	Trade balance	2,070	1,787	-283	-13.7
AG037	Cocoa, chocolate, and confectionery:	_,			,
	Exports	997	817	-181	-18.1
	Imports	2,301	2,662	361	15.7
	Trade balance	-1,304	-1,846	-542	-41.6
AG038	Fruit and vegetable juices:	-1,004	1,040	-042	1.0
,-10000	Exports	665	682	17	2.5
		661	675	14	
	Imports	5	7	2	2.1 52.3
	Hade Dalatice,	J	,	۷	52.3

See footnote(s) at end of table.

Table 4-5--Continued Agricultural products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code²	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	lars ———	
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:				
		312	224	22	7.0
	Exports	745	334 823	22	7.2
	Imports			77 55	10.4
AG040	Trade balance	-434	-489	-55	-12.7
	Exports	191	171	-21	-10.9
	Imports	2,333	2.566	233	10.0
	Trade balance	-2.142	-2,395	-254	-11.8
AG041	Wine and certain other fermented beverages:	2,	2,000	-254	-11.0
	Exports	531	541	10	1.9
	Imports	2,316	2,740	424	18.3
	Trade balance	-1,785	-2,199	-414	-23.2
AG042	Distilled spirits:	- 1	_,		
	Exports	534	555	20	3.8
	Imports	2,848	3,111	263	9.2
	Trade balance	-2,313	-2,556	-243	-10.5
AG043	Unmanufactured tobacco:	_,	_,000		10.0
	Exports	1,268	1,050	-219	-17.3
	Imports	680	716	35	5.2
	Trade balance	588	334	-254	-43.2
AG044	Cigars and certain other manufactured tobacco:	500	334	-204	~ <del>-</del> 73.∠
	Exports	616	485	-131	-21.3
	Imports	285	299	14	4.9
	Trade balance	331	185	-145	-44.0
AG045	Cigarettes:	201	105	140	-44.0
70040	Exports	2,118	1 462	CEE	20.0
	•	189	1,463	-655	-30.9
	Imports		230	41	21.7
AG046	Trade balance	1,930	1,234	-696	-36.1
AG040	Hides, skins, and leather:	0.650	0.200	000	
	Exports	2,650	2,390	-259	-9.8
	Imports	1,032	935	-98	-9.5
40047	Trade balance	1,617	1,456	-162	-10.0
AG047	Furskins:	.=-		.6.	
	Exports	173	173	( <sup>5</sup> )	-0.2
	Imports	96	87	-8	-8.8
AG048	Trade balance	77	85	8	10.5
AG040	Wool and other animal hair:	11	ne.	45	. 400.0
	Exports	11 57	26 43	15 16	133.8
	Imports	57 40	42	-16	-27.4
AG049	Trade balance	-46	-16	30	65.5
	Exports	2,164	2,015	-150	-6.9
	Imports	2,104	2,013	-130 16	384.5
	Trade balance	2,160	1,995	-166	
	made palatice . , , , ,	2,100	1,550	~100	-7.7

Table 4-5--Continued Agricultural products: U.S. trade for selected industry/commodity groups, 2001 and 20021

USITC				Change, 2002 from 2001	
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			Million Doll	lars ———	
AG050	Ethyl alcohol for nonbeverage purposes:				
	Exports	125	71	-53	-42.7
	Imports	178	170	-8	-4.4
	Trade balance	-53	-99	-45	-85.4

<sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

3Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

<sup>&</sup>lt;sup>4</sup>Less than 0.05 percent.

<sup>&</sup>lt;sup>5</sup>Less than \$500,000.

# CHAPTER 5 Forest Products

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### Change in 2002 from 2001:

U.S. trade deficit: Increased by \$1.3 billion (10 percent) to \$14.2 billion U.S. exports: Decreased by \$918 million (4 percent) to \$22.8 billion U.S. imports: Increased by \$370 million (1 percent) to \$37.0 billion

The U.S. trade deficit in forest products increased between 2001 and 2002, as exports declined and imports increased slightly (table 5-1). Product groups with the largest decreases in exports included printing and writing papers, printed matter, industrial papers and paperboards, and logs and rough wood products (table 5-2). Sluggish economic conditions and cutbacks in advertising spending in many foreign markets reduced demand and prices for U.S. exports of printing and writing papers. Slow economic growth in Mexico and Japan, two principal markets for U.S. exports of printed matter, led to declining demand for these exports during 2002. Declining industrial activity in important foreign markets, and with it a drop in demand for packaging materials, coupled with growth in foreign packaging capacity, led to lower U.S. exports of industrial papers and paperboards. A continued slump in housing starts in Japan during 2002 reduced demand for U.S. exports of logs and rough wood products.

Product groups with the largest increases in imports were wood veneer and wood panels, miscellaneous paper products, and moldings, millwork, and joinery (see table 5-2). A strong housing market (both housing starts and residential repair and remodeling expenditures) in the United States during 2002 led to increased imports of wood veneer, wood panels, moldings, millwork, and joinery. In recent years, countries with sizeable forest resources, such as Brazil, Chile, Indonesia, and New Zealand, have increased production of these finished wood products as a way to retain more of the value of their wood resources. The large residential construction market in the United States has provided opportunities for these countries to expand their exports of these products. Trade statistics for all product groups in the forest products sector are presented in table 5-3 at the end of this chapter.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001:

Canada: U.S. deficit decreased by \$1.2 billion (7 percent) to \$14.8 billion Japan: U.S. surplus decreased by \$538 million (28 percent) to \$1.4 billion China: U.S. deficit increased by \$343 million (25 percent) to \$1.7 billion

In 2002, the United States had a trade surplus in forest products with 6 of its top 10 trade partners (Mexico, Japan, the United Kingdom, Korea, Italy, and Hong Kong) and a trade deficit with the remainder (see table 5-1). Canada was the largest sector trade partner of the United States, accounting

Table 5-1
Forest products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

Change, 2002					
ltem	2001	2002	Absolute	Percent	
		Million dollars			
U.S. exports of domestic merchandise: Canada Mexico China Japan United Kingdom Germany Brazil Korea Italy Hong Kong All other	7,462 3,282 820 2,497 1,143 671 223 561 636 444 6,005	7,502 3,056 1,058 2,017 1,047 558 204 659 627 426 5,670	41 -226 239 -480 -97 -113 -19 99 -18 -334	0.5 -6.9 -9.2 -19.2 -8.8 -8.6 1-1.4 -4.0 -5.6	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	23,743 4,240 516 5,170 985 5,570 148 79	22,825 3,852 4,65 4,769 945 5,473 120 77	-918 -388 -51 -401 -97 -28 -2	-3.9 -9.1 -9.9 -7.8 -4.0 -1.7 -18.8 -2.4	
U.S. imports of merchandise for consumption: Canada Mexico China Japan United Kingdom Germany Brazil Korea Italy Hong Kong All other	23,449 999 2,168 542 805 906 1,145 348 403 390 5,522	22,311 1,038 2,749 600 729 1,031 1,288 404 392 392 6,114	-1,138 38 582 58 -76 125 142 55 -11 2 592	-4.9 3.8 210.6 -9.5 13.8 12.4 15.9 -0.6 10.7	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	36,678 4,371 610 2,933 113 4,960 119 57	37,048 4,778 547 3,268 124 5,662 121 56	370 407 -63 335 11 702 1 -1	1.0 9.3 -10.3 11.4 9.8 14.1 1.1 -2.4	
U.S. merchandise trade balance: Canada Mexico China Japan United Kingdom Germany Brazil Korea Italy Hong Kong All other	-15,987 2,283 -1,348 1,955 338 -235 -922 212 233 54 482	-14,809 2,018 -1,691 1,417 318 -473 -1,083 255 235 34 -444	1,178 -265 -343 -538 -20 -238 -161 43 -2 -20 -926	7.4 -11.6 -25.4 -27.5 -6.0 -101.2 -17.5 20.3 0.8 -37.3 (*)	
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-12,935 -132 -94 2,236 872 610 28 -22	-14,223 -926 -82 1,500 821 -189 -1	-1,288 -795 12 -736 -51 -798 -29 -1	-10.0 -604.2 12.5 -32.9 -5.8 (2) (2) -2.4	

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Table 5-2 Leading changes in U.S. exports and imports of forest products, 2001 and 2002

			Change, 200	2 from 2001
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.Ş. EXPORTS:				
Increases:				
Certain specialty papers (AG064)	618	1,056	439	71.0
Wood pulp and wastepaper (AG059)	3,711	3,853	142	3.8
Miscellaneous paper products (AG065)	1,322	1,431	109	8.3
Decreases:				
Printing and writing papers (AG063)	1,308	620	-688	-52.6
Printed matter (AG066)	4,353	4,006	-347	-8.0
Industrial papers and paperboards (AG061)	5,403	5,228	-174	-3.2
Logs and rough wood products (AG051)	1,622	1,490	-132	-8.1
All other	5,407	5,141	-266	4.9
TOTAL	23,743	22,825	-918	-3.9
U.S. IMPORTS:				
Increases:				
Wood veneer and wood panels (AG054)	3,280	3,730	450	13.7
Miscellaneous paper products (AG065)	1,295	1,740	444	34.3
Moldings, millwork, and joinery (AG053)	2,521	2,866	34 <b>4</b>	13.6
Decreases:	·			
Newsprint (AG062)	3,597	3,039	-558	-15.5
Printing and writing papers (AG063)	4,761	4,372	-389	-8.2
Wood pulp and wastepaper (AG059)	2,650	2,371	-279	-10.5
All other	18,574	18,931	357	1.9
TOTAL	36,678	37,048	370	1.0

Note - Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

for 50 percent of total U.S. trade (exports plus imports) in forest products in 2002. Mexico, the second-largest trade partner, accounted for only 7 percent of total U.S. trade in forest products.

U.S. trade in forest products with Canada contracted by \$1.1 billion between 2001 and 2002, from \$30.9 billion to \$29.8 billion. A small increase in U.S. exports to Canada was accompanied by a decrease in U.S. imports (see table 5-1). Lumber, newsprint, and printing and writing papers accounted for much of the decline in the value of U.S. imports. Despite an increase in the volume of U.S. lumber imports from Canada during 2002, due to brisk residential construction activity and strong demand for lumber in the United States, the value of these imports declined between 2001 and 2002 because of declining prices resulting from an oversupply of lumber in the U.S. market. The volume of imports of newsprint and printing and writing papers from Canada rose slightly between 2001 and 2002, but the value of these imports fell as a downturn in advertising spending in the United States weakened prices for these paper grades. <sup>2</sup>

In 2002, the United States maintained a large trade surplus in forest products with Japan, although it fell by 28 percent compared with 2001 (see table 5-1). U.S. exports of forest products to Japan decreased moderately, while U.S. imports registered a small increase. Continued weakness in the Japanese economy during 2002 reduced demand for a variety of forest products. Housing starts in Japan dropped by an

<sup>1 &</sup>quot;U.S. Lumber Paralyzed," Wood Markets, Vol. 7, No. 8, Oct. 2002, p. 1.

<sup>&</sup>lt;sup>2</sup> Gregory Rudder, "U.S. Newsprint Still Soft, Producers Work Through Part of Price Hike," *Pulp & Paper*, Dec. 2002; Bruno Navarro, "Coated Free-Sheet Prices, Demand Set for a Rebound in 2003," *Pulp & Paper*, Mar. 2003.

estimated 5 percent, causing a decline in U.S. exports of lumber and logs and rough wood products.<sup>3</sup> Reduced industrial activity, advertising expenditures, and papermaking led to lower U.S. exports of industrial papers and paperboards (packaging materials), newsprint, and wood pulp and wastepaper, respectively.

Total U.S. trade in forest products with China has grown rapidly in recent years, from \$2.2 billion in 1999 to \$3.8 billion in 2002. The U.S. trade deficit in forest products has also grown during this period; in 2002, a rise in U.S. exports of forest products to China was more than offset by an increase in imports (see table 5-1). Increases in U.S. exports of industrial papers and paperboards and lumber during 2002 were driven by rising industrial production and residential construction in China. Increased exports of wood pulp and wastepaper served an expanding Chinese paper industry. U.S. imports of wood veneer, wood panels, moldings, millwork, and joinery rose in response to strong U.S. residential construction and residential repair and remodeling during 2002. Growth in U.S. imports of printed matter, such as books, brochures, and greeting cards, and miscellaneous paper products, such as diaries, memo pads, and address books, occurred as Chinese output and exports of these products have increased and made inroads into the U.S. market.

<sup>&</sup>lt;sup>3</sup> U.S. Department of Agriculture, Foreign Agricultural Service, *Japan Solid Wood Products Annual 2002*, Tokyo, AGR No. JA2032, Aug. 16, 2002.

Table 5-3
Forest products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars ———	
AG051	Logs and rough wood products:				
	Exports	1,622	1,490	-132	-8.1
	Imports	582	582	( <sup>3</sup> )	( <sup>4</sup> )
	Trade balance	1,039	907	-132	-12,7
AG052	Lumber:				
	Exports	1,781	1,720	-61	-3.4
	Imports	6,854	6,647	-207	-3.0
	Trade balance		-4,927	146	2.9
AG053	Moldings, millwork, and joinery:	-,-	.,		
	Exports	467	443	-25	-5.3
	Imports	2,521	2,866	344	13.6
•	Trade balance	-2,054	-2,423	-369	-18.0
AG054	Wood veneer and wood panels:	2,50	-, ( <b></b> 0	000	
70004	Exports	889	928	39	4.4
		3,280	3,730	450	13.7
	Imports	-2,391	-2,801	-411	-17.2
40055	Trade balance	-2,381	-2,601	-411	-17.2
AG055	Wooden containers:	450	405	45	40.4
	Exports	150	135	-15	-10.1
	Imports	555	612	57	10.2
	Trade balance	-405	-477	-72	-17.8
AG056	Tools and tool handles of wood:				
	Exports	37	42	5	13.1
	Imports ,	130	131	1	1.0
	Trade balance	-93	-89	4	3.8
AG057	Miscellaneous articles of wood:				
	Exports	175	167	-8	-4.5
	Imports	1,041	1,152	111	10.7
	Trade balance,	-866	-985	-119	-13.8
AG058	Cork and rattan:				
	Exports	53	61	8	14.8
	Imports	522	570	48	9.3
	Trade balance	-469	-509	-40	-8.6
AG059	Wood pulp and wastepaper:		-		0.0
710000	Exports	3,711	3,853	142	3.8
	Imports	2,650	2,371	-279	-10.5
	Trade balance	1,061	1,482	421	39.7
AG060	Paper boxes and bags:	1,001	1,402	721	QD.1
AGOOO	Exports	1,445	1,315	-130	-9.0
		1,011	1,121	110	10.9
	Imports	435	195	-240	-55.2
A C C C C 4	Trade balance	433	195	-240	-33.2
AG061	Industrial papers and paperboards:	E 400	E 220	474	2.2
	Exports	5,403	5,228	-174	-3.2
	Imports	3,276	3,464	188	5.8
	_ Trade balance	2,127	1,764	-363	-17.1
AG061A	Paperboard:				
	Exports	3,165	3,538	373	11.8
	Imports	1,591	1,829	238	14.9
	Trade balance	1,574	1,709	135	8.6
AG061B	Tissue and tissue products:				
	Exports	1,283	1,211	-72	-5.6
	Imports	1,082	1,237	155	14.3
	Trade balance	201	-26	-227	( <sup>5</sup> )
AG061C	Industrial paper:				.,
<b></b>	Exports	954	480	-475	-49.7
	Imports	602	398	-204	-33.8
	Trade balance	352	81	-271	-76.9
	Trace Milation, /	J.		- · ·	
			•		

See footnote(s) at end of table.

Table 5-3--Continued
Forest products sector: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	lars ———	
AG062	Newsprint:				
	Exports	409	330	-79	-19.3
	Imports	3,597	3,039	-558	-15.5
	Trade balance	-3,188	-2,709	479	15.0
AG063	Printing and writing papers:				
	Exports	1,308	620	-688	-52.6
	Imports	4,761	4,372	-389	-8.2
	Trade balance	-3,453	-3,752	-299	-8.7
AG064	Certain specialty papers:				
	Exports	618	1,056	439	71.0
	Imports	1,067	909	-158	-14.8
	Trade balance	- <b>4</b> 49	147	597	( <sup>5</sup> )
AG065	Miscellaneous paper products:				
	Exports	1,322	1,431	109	8.3
	Imports	1,295	1,740	444	34.3
	Trade balance	26	-309	-335	( <sup>5</sup> )
AG066	Printed matter:	•			
	Exports	4,353	4,006	-347	-8.0
	Imports	3,536	3,742	207	5.9
	Trade balance	817	263	-554	-67.8

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data.

<sup>&</sup>lt;sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>3</sup>Less than \$500,000.

<sup>&</sup>lt;sup>4</sup>Less than 0.05 percent.

<sup>&</sup>lt;sup>5</sup>Not meaningful for purposes of comparison.

## **CHAPTER 6**

## **Chemicals and Related Products**

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#### Change in 2002 from 2001:

U.S. trade deficit: Increased by \$7.9 billion (109 percent) to \$15.2 billion U.S. exports: Increased by \$428 million (less than 1 percent) to \$91.7 billion U.S. imports: Increased by \$8.4 billion (9 percent) to \$107 billion

The U.S. trade deficit for chemicals and related products more than doubled in 2002, continuing a deficit position that began in 2000 after a number of years of a surplus (table 6-1). Increased imports of medicinal chemicals (pharmaceuticals) accounted for most of the deficit increase (table 6-2). Several new and innovative medicines were introduced into the U.S. market in 2002; 24 new drugs and 8 new biologicals were approved by the Food and Drug Administration during the year and many of these products were imported from low-cost suppliers.<sup>2</sup>

Exports of organic commodity chemicals, other plastics in primary forms, and polyethylene resins in primary forms increased in 2002 largely because the price of natural gas (the primary raw material for these products for most U.S. producers) in the U.S. market declined to parity as compared to petroleum.<sup>3</sup> This reduced costs for U.S. producers as compared with foreign producers in Western Europe and Asia, most of whom use petroleum-based raw materials. As a result, U.S. producers were able to reduce prices and compete more effectively in world markets. Exports of these products also increased as a result of a moderate economic recovery in parts of Asia and Latin America and because U.S. products are viewed as high quality compared with those of many foreign producers. In addition, Shintech, Inc., a Japanese firm, began production of plastics in primary forms at a new plant in the United States.<sup>4</sup>

Export increases in these products were offset by export decreases in organic specialty chemicals and polyvinyl resins in primary form. U.S. exports of these products were competing with low-cost gasderived products from the Middle East and Asian countries, which increased their capacity in 2001.<sup>5</sup>

The largest increases in imports were miscellaneous plastic products and pneumatic tires and tubes.<sup>6</sup> The largest decreases in imports were certain organic chemicals and fertilizers, with both markets being influenced by the generally slow world economy. In addition, the lower cost of natural gas, also a

<sup>&</sup>lt;sup>1</sup> For additional information, see "Pneumatic Tires and Tubes" in this chapter.

<sup>&</sup>lt;sup>2</sup> For more information on 10-year pharmaceutical trends, see "Medicinal Chemicals" in ch. 3.

<sup>&</sup>lt;sup>3</sup> Kevin Swift and Martha Moore, *The Business of Chemistry*, 1<sup>st</sup> Quarter, 2003 p. 4. Petroleum is a globally traded commodity and the price is determined in a world market; natural gas is not traded on the world market, so prices are determined by local and regional conditions.

<sup>&</sup>lt;sup>4</sup> Mihir Patel, Occidental Chemical, telephone interview by USITC staff, Mar. 22, 2002.

<sup>&</sup>lt;sup>5</sup> Pamela Sauer, "Mapping the Future of European Chemicals," Chemical Marketing Report, Mar. 26, 2001, p. 5.

<sup>&</sup>lt;sup>6</sup> For additional information, see "Pneumatic Tires and Tubes" in this chapter.

Table 6-1 Chemicals and related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

-			Change, 200	2 from 2001
ltem	2001	2002	Absolute	Percent
		Million dollars		
U.S. exports of domestic merchandise: Canada Ireland Mexico Japan United Kingdom Germany China France Belgium Netherlands All other	19,692 1,1266 12,105 5,806 3,055 2,315 3,537 3,537 3,547 29,520	20,115 1,270 12,444 5,762 5,179 2,886 3,069 3,185 5,240 4,127 28,425	423 150 178 -343 -627 -173 754 153 693 315 -1,095	2.1 13.4 -5.6 -10.8 -5.7 32.6 5.0 15.2 8.3 -3.7
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	91,274 24,711 2,091 21,664 2,176 18,651 780 304	91,702 25,058 1,761 20,713 2,188 19,754 699 278	428 347 -331 -951 13 1,102 -80 -26	0.5 1.4 -15.4 -15.4 0.6 5.9 -10.3 -8.5
U.S. imports of merchandise for consumption: Canada Ireland Mexico Japan United Kingdom Germany China France Belgium Netherlands All other Total EU-15 OPEC Latin America CBERA Asia	16,398 13,355 3,358 8,601 7,662 5,333 4,883 2,541 27,847 98,564 42,784 47,742 7,772 20,777	16,673 16,282 3,637 9,099 8,195 8,892 6,262 5,119 2,054 1,523 29,188 106,924 48,700 5,024 7,904 1,109 22,768	275 2,927 249 499 729 1,230 929 236 -18 1,340 8,359 5,916 282 125 -203 1,991	1.79 7.38 16.1 17.48 1.1.28 13.89 15.16 15.16
Sub-Saharan Africa	660 1,167	448 1,199	<sup>2</sup> 212 32	-32.1 2.8
U.S. merchandise trade balance: Canada Ireland Mexico Japan United Kingdom Germany China France Belgium Netherlands All other Total EU-15 OPEC Latin America CBERA	3,294 -12,235 8,878 -2,4660 -4,6603 -3,017 -1,857 -2,271 1,672 -7,073 -2,651 13,864	3,442 -15,012 8,807 -3,337 -3,016 -6,007 -3,193 -1,934 3,186 2,605 -763 -15,222 -23,643 12,809 1,079	148 -2,777 -71 -841 -1,356 -1,403 -176 -83 -729 334 -2,435 -7,932 -5,569 -612 -1,077 215	4.5 -22.7 -0.8 -33.7 -81.7 -30.5 -5.8 -4.5 29.7 14.7 (*) -108.8 -30.8 -30.8 -23.1 -7.8 24.9
Asia Sub-Saharan Africa Central and Eastern Europe	-2,126 120 -863	-3,015 251 -921	-889 131 -58	-41.8 109.9 -6.7

Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

<sup>&</sup>lt;sup>2</sup>Not meaningful for purposes of comparison.

Table 6-2 Leading changes in U.S. exports and imports of chemicals and related products, 2001 and 2002

			Change, 200	2 from 2001
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars	<del></del>	
U.S. EXPORTS:				
Increases:				
Medicinal chemicals (CH025)	18,169	18.742	573	3.2
Organic commodity chemicals (CH010)	1,494	2.010	515	34.5
Other plastics in primary forms (CH036)	6,766	7,189	423	6.3
Polyethylene resins in primary forms (CH031)	2,416	2,590	173	7.2
Decreases:	_,	2,000		
Organic specialty chemicals (CH011)	5.678	5.050	-627	-11.1
Polyvinyl chloride resins in primary forms (CH033)	1,004	781	-223	-22.2
Miscellaneous rubber products (CH042)	2,645	2,437	-208	-7.9
Chlor-alkali chemicals (CH015)	1.054	851	-204	-19.3
All other	52,049	52,052	3	(1)
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	02,010			
TOTAL	91,274	91,702	428	0.5
U.S. IMPORTS:				
Increases:				
Medicinal chemicals (CH025)	33,956	40,699	6,742	19.9
Miscellaneous plastic products (CH041)	12,376	13,459	1.083	8.8
Pneumatic tires and tubes (new) (CH039)	4,146	4,694	548	13.2
Major primary olefins (CH007)	2.913	3,397	485	16.6
Decreases:	<b>-,</b>	-,		
Certain organic chemicals (CH012)	5,148	4,699	-449	-8.7
Fertilizers (CH016)	3,478	3,043	-435	-12.5
Miscellaneous inorganic chemicals (CH013)	5,195	4,948	-246	-4.7
Organic specialty chemicals (CH011)	6.962	6.781	-181	-2.6
All other	24,391	25,203	812	3.3
TOTAL	98,564	106,924	8,359	8.5

<sup>&</sup>lt;sup>1</sup>Less than 0.05 percent.

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

major raw material for certain fertilizers, made the cost of domestic fertilizer more competitive in the U.S. market as compared with imported fertilizers. Trade statistics for all commodity/industry groups in the chemicals and related products sector are presented in table 6-3 at the end of this chapter.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001:

Ireland: U.S. deficit increased by \$2.8 billion (23 percent) to \$15.0 billion Germany: U.S. deficit increased by \$1.4 billion (31 percent) to \$6.0 billion United Kingdom: U.S. deficit increased by \$1.4 billion (82 percent) to \$3.0 billion

The largest increase in the U.S. bilateral trade deficit was with Ireland, mostly a result of developments in the pharmaceutical industry. The U.S. trade balances with Germany and the United Kingdom, two major industrial and chemical-producing nations that have large multinational pharmaceutical companies, were also influenced by bilateral trade in pharmaceuticals. In 2002, U.S. pharmaceutical imports

<sup>&</sup>lt;sup>7</sup> For additional information, see "Medicinal Chemicals" in ch. 3.

from the United Kingdom accounted for 66 percent of total U.S. imports from the United Kingdom, and U.S. pharmaceutical exports accounted for 51 percent of total U.S. exports to the United Kingdom. Similarly, U.S. pharmaceutical imports accounted for 48 percent of total U.S. imports from Germany, while U.S. exports account for 33 percent of total U.S. exports to Germany. These increased deficits reflect, in part, the increasing U.S. consumption of pharmaceuticals. Furthermore, because pharmaceutical prices are unregulated in the United States but are regulated in Europe, U.S. imports tend to be higher priced products as compared with U.S. exports to these two countries.

The largest increase in the U.S. bilateral trade surplus was with Canada, the United States' primary trading partner in chemicals and related products, largely due to proximity, similar economies, fostering of regional integration of the industries and markets, and reduced tariff rates under the CFTA and NAFTA. An increase in U.S. exports to Canada of primarily specialty and industrial chemicals was partly the result of a surging Canadian economy and low prices for natural gas and natural gas liquids, which increased U.S. competitiveness in the Canadian market, in spite of a relatively stronger U.S. dollar. This has occurred despite lessening gas supplies and possible increased environmental restrictions imposed on the Canadian chemical industry.

Mexico was the second-largest U.S. trading partner (in terms of total trade) and is an important market because of its abundant natural gas reserves (which is used as raw material for many organic commodity chemicals, plastics, and polyethylene resins by most U.S. producers), large domestic market, border manufacturing, and proximity to the United States. Growth in U.S.-Mexican sector trade can be attributed to the development of Mexico's downstream manufacturing industries that use U.S. chemicals and related products, as well as the strengthening of Mexican markets for the finished products. However, the effort to expand basic chemical production has been hampered, reportedly because privatization of Pemex's Petroquimica plants has not taken place.<sup>10</sup> This concern was underscored by the president of Mexico's chemical industry association, who noted that chemicals accounted for 55 percent of Mexico's total trade deficit.

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#### COMMODITY ANALYSIS OF PNEUMATIC TIRES AND TUBES

Change in 2002 from 2001:

U.S. trade deficit: Increased by \$596 million (32 percent) to \$2.5 billion.
 U.S. exports: Decreased by \$49 million (2 percent) to \$2.2 billion
 U.S. imports: Increased by \$548 million (13 percent) to \$4.7 billion

The significant increase in the trade deficit in 2002 was principally due to increased demand for these products after the recession in 2001, which sharply depressed domestic shipments and imports. This

<sup>&</sup>lt;sup>8</sup> The data in table 6-1 indicate that the United States exhibited a larger bilateral trade surplus with Belgium. However, both Belgium and the Netherlands have major sea ports that transport chemicals to and from many other countries in Europe.

<sup>&</sup>lt;sup>9</sup> Karen Harris, "Gravy Train to Success", *European Chemical News*, Aug. 2002, p. 32; A.B. Kaniski and B.C. Victoria, "Canada: Taking Risks to Grow," *Chemical Week*, Aug. 7, 2002, p. 19.

<sup>&</sup>lt;sup>10</sup> Robert Westervelt and Kara Sissel, "Pemex to Invest \$1 billion in Petchems," Chem Week, Apr. 3, 2002, p. 9.

decline in consumer demand was further compounded by the terrorist events of September 11, 2001. U.S. imports of radial passenger car tires were most affected, followed by truck radials. The unit prices, however, were relatively unchanged. Domestic shipments and imports returned to more normal levels in 2002 compared with 2001, while the change in exports was negligible.

In 2002, the United States experienced its largest trade deficit in these products at \$2.5 billion compared with \$1.9 billion in 2001; Japan, China, and Korea accounted for 78 percent of the total increase. Mexico was the only major country with which the United States had a trade surplus in 2002 (\$411 million).

### U.S. imports

U.S. imports from Japan, China, and Korea—the second-, third-, and fourth-largest importers of record after Canada—recorded large increases in 2002.<sup>12</sup> Together, these three countries accounted for 82 percent of the total trade shift. Both China and Korea have significantly increased their presence in the U.S. marketplace during recent years, and, contrary to most other major trading partners, neither country lost import trade during the recession of 2001. U.S. imports from China increased by \$144 million (47 percent) in 2002, while U.S. imports from Korea increased by \$102 million (31 percent). China's improved productivity and infrastructure have resulted in increasing domestic and offshore shipments.<sup>13</sup> Also, Goodyear Tire and Rubber Co. now operate a plant in China.<sup>14</sup> Korea is also believed to be improving its infrastructure and establishing more channels of distribution in the U.S. marketplace. Hankook Tire Co. operates two plants in Korea and another two plants in China, as well. This Korean firm has developed an extensive number of distribution centers in the United States.<sup>15</sup>

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<sup>&</sup>lt;sup>11</sup> Research Division, Office of Economics, USITC, and staff contacts with representatives of the Rubber Manufacturers Association, Cooper Tire, and Modern Tire Dealer, Mar. 19, 2003.

<sup>&</sup>lt;sup>12</sup> Canadian imports increased by only 1 percent.

<sup>&</sup>lt;sup>13</sup> Staff contacts with representatives of Cooper Tire, Mar. 19, 2003.

<sup>&</sup>lt;sup>14</sup> Goodyear Dalian Tires, Dalian, China; found at http://gemini.goodyear.com/story/release/background.html, retrieved Mar. 26, 2003.

<sup>&</sup>lt;sup>15</sup> Global Distribution Network, Hankook Tires, found at <a href="http://www.hanta.co.kr/hantax/english/global\_network/global\_distibution/index\_02.html">http://www.hanta.co.kr/hantax/english/global\_network/global\_distibution/index\_02.html</a>, retrieved Mar. 26, 2003.

Table 6-3
Chemicals and related products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
	···	` <u>-</u>	<ul> <li>Million Dol</li> </ul>	lars ———	
CH007	Major primary olefins:				
	Exports	120	245	125	104.2
	Imports		3,397	485	16.6
	Trade balance	-2,793	-3,152	-359	-12.9
CH008	Other olefins:				
	Exports	311	260	-51	-16.4
	Imports	143	113	-30	-20.8
	Trade balance	168	147	-21	-12.6
CH009	Primary aromatics:				
	Exports	122	148	26	21.5
	Imports	1,122	1,159	37	3.3
	Trade balance	-1,000	-1,011	-11	-1.1
CH010	Organic commodity chemicals:				
	Exports	1,494	2,010	<b>5</b> 15	34.5
	Imports	1,021	1,1 <b>1</b> 1	91	8.9
	Trade balance	474	898	425	89.7
CH011	Organic specialty chemicals:				
	Exports	5,678	5,050	-627	-11.1
	Imports	6,962	6,781	-181	-2.6
	Trade balance	-1,285	-1,731	-447	-34.8
CH012	Certain organic chemicals:				
	Exports	7,774	7,668	-106	-1.4
	Imports	5,1 <b>4</b> 8	4,699	-449	-8.7
	Trade balance	2,626	2,969	343	13.1
CH013	Miscellaneous inorganic chemicals:				
	Exports	4,940	4,820	-120	-2.4
	Imports	5,195	4,948	-246	-4.7
	Trade balance	-255	-128	127	49.8
CH014	Inorganic acids:				
	Exports	242	214	-28	-11.7
	Imports	252	246	-6	-2.3
	Trade balance	-9	-32	-23	-240.9
CH015	Chlor-alkali chemicals:				
	Exports	1,054	851	-204	-19.3
	Imports	219	166	-53	-24.3
	Trade balance	835	685	-151	-18.0
CH016	Fertilizers:				
	Exports	2,183	2,184	1	0.1
•	Imports	3,478	3,043	<b>-435</b>	-12.5
	Trade balance	-1,295	-859	436	33.7
CH017	Paints, inks, and related items, and certain	.,			00.7
	components thereof:				
	Exports	3.546	3,614	68	1.9
	Imports	2,090	1,996	-94	-4.5
	Trade balance	1.455	1,618	163	11.2
CH018	Synthetic organic pigments:	1, .00	1,010	100	1 1,2
2	Exports	329	331	2	0.5
	Imports	301	319	18	6.0
	Trade balance	29	12	-16	-56.8
CH019	Synthetic dyes and azoic couplers:	23	14	-10	-50.0
011010	Exports	361	249	-112	-31.0
	Imports	378	393	15	-31.0 4.0
	Trade balance	-16	-143	-127	-780.8
		- 10	- 170	-121	-100.0

See footnote(s) at end of table.

Table 6-3--Continued
Chemicals and related products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
	•		— Million Dol.	lars ———	
CH020	Synthetic tanning agents:				
	Exports		18	2	9.0
	Imports		7	1	28.9
	Trade balance,	12	12	( <sup>3</sup> )	0.5
CH021	Natural tanning and dyeing materials:				
	Exports	26	27	2	6.5
	Imports	65	54	-11	-17.2
	Trade balance	-40	-27	13	32.6
CH022	Photographic chemicals and preparations:				
	Exports	413	522	109	26.5
	Imports	479	435	-44	-9.1
	Trade balance	-66	87	153	( <del>*</del> )
CH023	Pesticide products and formulations:				``
	Exports	2,166	2,028	-139	-6.4
	Imports		1,185	-133	-10.1
	Trade balance	848	842	-6	-0.7
CH024	Adhesives and glues:				
	Exports	565	588	23	4.0
	Imports	176	206	30	16.8
	Trade balance	388	382	-7	-1.8
CH025	Medicinal chemicals:			•	
	Exports	18.169	18,742	573	3.2
	Imports,		40,699	6,742	19.9
	Trade balance		-21,957	-6,169	-39.1
CH026	Essential oils and other flavoring materials:	10,700	21,001	-0,100	-00.1
	Exports	1,109	1,211	102	9.2
	Imports	736	786	51	6.9
	Trade balance	373	425	52	13.8
CH027	Perfumes, cosmetics, and toiletries:	5,5	720	32	13.0
011027	Exports	3,187	3,160	-27	-0.9
	Imports	2,443	2,716	273	11.2
	Trade balance	744	444	-300	-40.3
CH028	Soaps, detergents, and surface-active agents:	1-4-7	444	-300	-40.5
011020		2,223	2,282	60	2.7
	Exports	1,115	1,273	60	2.7
	Imports	1,113	1,009	158 -99	14.2 -8.9
CH029	Miscellaneous chemicals and specialties:	1,107	1,009	-99	-0.8
011025	Exports	2 962	2 001	20	4.2
		2,862	2,901	39	1.3
	Imports	1,856	1,957	100	5.4
CHUSA	Trade balance	1,006	944	-62	-6.1
CH030	Explosives, propellant powders, and related				
	items:	054	200		40.7
	Exports	254	286	32	12.7
	Imports	285	302	18	6.1
01.1004	Trade balance	-31	-17	15	46.4
CH031	Polyethylene resins in primary forms:	0.110			
	Exports	2,416	2,590	173	7.2
	Imports	1,735	1,651	-83	-4.8
011000	Trade balance	681	938	257	37.7
CH032	Polypropylene resins in primary forms:				
	Exports	1,100	1,188	88	8.0
	Imports	219	259	40	18.3
	Trade balance	881	929	48	5.4

See footnote(s) at end of table.

Table 6-3--*Continued*Chemicals and related products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

code <sup>2</sup> Industry/commodity group         2001         2002         Absolute         Percen           CH033         Polyvinyl chloride resins in primary forms:         1,004         781         -223         -22.           Exports         1,004         781         -223         -22.           Imports         332         247         -84         -25.           Trade balance         672         534         -138         -20.6           CH034         Styrene polymers in primary forms:         731         752         22         3.0           Imports         579         580         1         0.0         132         172         20         134           CH035         Sturated polyester resins:         152         172         20         134         -10.7         140         -10.7         -12.0         140         -10.7         -10.1         -10.7         -10.1         -10.7         -10.1 <th>USITC</th> <th></th> <th></th> <th></th> <th>Change, 200</th> <th>2 from 2001</th>	USITC				Change, 200	2 from 2001
CH033		Industry/commodity group	2001	2002	Absolute	Percent
Exports				- Million Doli	lars	
Imports	CH033	Polyvinyl chloride resins in primary forms:				
Trade balance 672 534 -138 -20.6 CH034 Styrene polymers in primary forms:		Exports		781	-223	-22.2
CH034       Styrene polymers in primary forms:       Exports       731       752       22       3.0         Imports       579       580       1       0.2         Trade balance       152       172       20       13.4         CH035       Saturated polyester resins:       Exports       798       712       -85       -10.7         Imports       502       537       35       7.0         Trade balance       296       175       -121       40.8         CH036       Other plastics in primary forms:       Exports       6,766       7,189       423       6.5         Imports       2,649       2,823       174       6.6       6.1         CH037       Styrene-butadiene rubber in primary forms:       Exports       297       273       -25       -8.4         Imports       258       232       -26       -10.2         Trade balance       39        41       1       3.6         CH038       Other synthetic rubber:       Exports       1,328       1,361       34       2.5         Exports       1,328       1,361       34       2.5       -9       -1.2		Imports	332	247	-84	-25.4
Exports		Trade balance	672	534	-138	-20.6
Imports	CH034	Styrene polymers in primary forms:				
Triade balance 152 172 20 13.4 CH035 Saturated polyester resins:			731	752	22	3.0
CH035		Imports		580	1	0.2
Exports			152	172	20	13.4
Imports	CH035	Saturated polyester resins:				
Trade balance		Exports	798	712	-85	-10.7
CH036         Other plastics in primary forms:         Exports         6,766         7,189         423         6.3           Imports         2,649         2,823         174         6.6           Trade balance         4,117         4,366         249         6.1           CH037         Styrene-butadiene rubber in primary forms:         297         273         -25         -8.4           Imports         258         232         -26         -10.2           Trade balance         39         41         1         3.6           CH038         Other synthetic rubber:         Exports         1,328         1,361         34         2.5           Imports         734         725         -9         -1.2           Trade balance         594         636         43         7.2           CH039         Pneumatic tires and tubes (new):         2,282         2,233         -49         -2.1           Exports         2,282         2,233         -49         -2.1           Imports         4,146         4,694         548         13.2           Trade balance         -1,864         -2,460         -597         -32.0           CH040         Other tires:			502		35	7.0
Exports		Trade balance	296	175	-121	-40.8
Imports	CH036	Other plastics in primary forms:				
Trade balance 4,117 4,366 249 6.1  CH037 Styrene-butacliene rubber in primary forms:  Exports 297 273 -25 8.4 Imports 258 232 -26 -10.2 Trade balance 39 41 1 3.6  CH038 Other synthetic rubber:  Exports 1,328 1,361 34 2.5 Imports 734 725 -9 -1.2 Trade balance 594 636 43 7.2  CH039 Pneumatic tires and tubes (new):  Exports 2,282 2,233 -49 -2.1 Imports 4,146 4,694 548 13.2 Trade balance -1,864 -2,460 -597 -32.0  CH040 Other tires:  Exports 96 94 -2 -2.5 Imports 122 123 1 0.4 Trade balance -26 -29 -3 -10.9  CH041 Miscellaneous plastic products:  Exports 12,376 13,459 1,083 8.8 Trade balance 185 -892 -1,076 (*)  CH042 Miscellaneous rubber products:  Exports 2,645 2,437 -208 -7.9 Imports 2,549 2,752 203 8.0 Trade balance 96 -315 -411 (*)  CH043 Gelatin:  Exports 74 75 1 1.8 Imports 94 96 2 2.3		Exports	6,766		423	6.3
CH037   Styrene-butadiene rubber in primary forms: Exports		Imports	2,649		174	6.6
Exports   297   273   -25   -8.4     Imports   258   232   -26   -10.2     Trade balance   39   41   1   3.6     CH038   Other synthetic rubber:     Exports   1,328   1,361   34   2.5     Imports   734   725   -9   -1.2     Trade balance   594   636   43   7.2     Trade balance   594   636   43   7.2     CH039   Pneumatic tires and tubes (new):     Exports   2,282   2,233   -49   -2.1     Imports   4,146   4,694   548   13.2     Trade balance   1,864   -2,460   -597   -32.0     CH040   Other tires:     Exports   96   94   -2   -2.3     Imports   122   123   1   0.4     Trade balance   -26   -29   -3   -10.9     CH041   Miscellaneous plastic products:     Exports   12,376   13,459   1,083   8.8     Trade balance   185   -892   -1,076   (*)     CH042   Miscellaneous rubber products:     Exports   2,645   2,437   -208   -7.9     Imports   2,549   2,752   203   8.0     Trade balance   96   -315   -411   (*)     CH043   Gelatin:     Exports   74   75   1   1.8     Exports   2,549   2,752   2.3     Exports   2,549   2,752   2.3     Exports   2,549   2,752   2.3     Exports   3,549   3,752   3,549     Exports   3,549   3,752     Exports   3,549     Exports			4,117	4,366	249	6.1
Imports	CH037	Styrene-butadiene rubber in primary forms:				
Trade balance   39   41   1   3.60		Exports	297	273	-25	-8.4
CH038 Other synthetic rubber:		Imports	258	232	-26	-10.2
Exports		Trade balance ,	39	41	1	3.6
Imports	CH038	Other synthetic rubber:				
Trade balance 594 636 43 7.2  CH039 Pneumatic tires and tubes (new):		Exports	1,328	1,361	34	2.5
CH039 Pneumatic tires and tubes (new):  Exports 2,282 2,233 -49 -2.1 Imports 4,146 4,694 548 13.2 Trade balance -1,864 -2,460 -597 -32.0  CH040 Other tires:  Exports 96 94 -2 -2.3 Imports 122 123 1 0.4 Trade balance -26 -29 -3 -10.9  CH041 Miscellaneous plastic products:  Exports 12,561 12,567 7 0.1 Imports 12,376 13,459 1,083 8.8 Trade balance 185 -892 -1,076 (4)  CH042 Miscellaneous rubber products:  Exports 2,645 2,437 -208 -7.9 Imports 2,549 2,752 203 8.0 Trade balance 96 -315 -411 (4)  CH043 Gelatin:  Exports 74 75 1 1.8 Imports 74 75 1 1.8 Imports 94 96 2 2.33		Imports	734	725	-9	-1.2
Exports		Trade balance	594	636	43	7.2
Imports	CH039	Pneumatic tires and tubes (new):				
Trade balance		Exports	2,282	2,233	-49	-2.1
CH040 Other tires:		Imports	4,146	4,694	548	13.2
Exports 96 94 -2 -2.3   Imports 122 123 1 0.4   Trade balance -26 -29 -3 -10.9   CH041 Miscellaneous plastic products:		Trade balance	-1,864	-2,460	-597	-32.0
Imports	CH040	Other tires:				
Trade balance -26 -29 -3 -10.9  CH041 Miscellaneous plastic products:		Exports	96	94	-2	-2.3
CH041 Miscellaneous plastic products:         Exports       12,561       12,567       7       0.1         Imports       12,376       13,459       1,083       8.8         Trade balance       185       -892       -1,076       (4)         CH042 Miscellaneous rubber products:       Exports       2,645       2,437       -208       -7.9         Imports       2,549       2,752       203       8.0         Trade balance       96       -315       -411       (4)         CH043 Gelatin:       Exports       74       75       1       1.8         Imports       94       96       2       2.3		Imports	122	123	1	0.4
Exports		Trade balance	-26	-29	-3	-10.9
Exports 12,561 12,567 7 0.1 Imports 12,376 13,459 1,083 8.8 Trade balance 185 -892 -1,076 (4)  CH042 Miscellaneous rubber products: Exports 2,645 2,437 -208 -7.9 Imports 2,549 2,752 203 8.0 Trade balance 96 -315 -411 (4)  CH043 Gelatin: Exports 74 75 1 1.8 Imports 94 96 2 2.3	CH041	Miscellaneous plastic products:				
Imports			12,561	12,567	7	0.1
CH042 Miscellaneous rubber products:  Exports 2,645 2,437 -208 -7.9 Imports 2,549 2,752 203 8.0 Trade balance 96 -315 -411 (4)  CH043 Gelatin: Exports 74 75 1 1.8 Imports 94 96 2 2.3				13,459	1,083	8.8
CH042 Miscellaneous rubber products:  Exports 2,645 2,437 -208 -7.9 Imports 2,549 2,752 203 8.0 Trade balance 96 -315 -411 (4)  CH043 Gelatin: Exports 74 75 1 1.8 Imports 94 96 2 2.3		Trade balance	185	-892	-1,076	( <sup>4</sup> )
Imports   2,549   2,752   203   8.0	CH042					
Trade balance		Exports	2,645	2,437	-208	-7.9
Trade balance		Imports	2,549	2,752	203	8.0
CH043       Gelatin:         Exports       74       75       1       1.8         Imports       94       96       2       2.3		Trade balance		-315	-411	( <sup>4</sup> )
Imports	CH043	Gelatin:				.,
Imports		Exports	74	75	1	1.8
'.			94	96	2	2.3
		_ • .	-20	-21	·	-4.1

Table 6-3--Continued
Chemicals and related products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002 from 2001	
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			- Million Doll	ars ———	
CH044	Natural rubber:				
	Exports	34	40	6	16.7
	Imports	613	751	138	22.6
	Trade balance	-579	-712	-133	-22.9

¹Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data.

<sup>&</sup>lt;sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>&</sup>lt;sup>3</sup>Less than \$500,000.

<sup>&</sup>lt;sup>4</sup>Not meaningful for purposes of comparison.

# CHAPTER 7 Energy-Related Products

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### Change in 2002 from 2001:

U.S. trade deficit: Decreased by \$3.8 billion (4 percent) to \$95.4 billion U.S. exports: Decreased by \$643 million (4 percent) to \$14.4 billion U.S. imports: Decreased by \$4.4 billion (4 percent) to \$109.8 billion

In 2002, the U.S. trade deficit in energy-related products decreased primarily because of a substantial decline in the price of natural gas, which dropped almost 50 percent as an energy crisis in California eased (tables 7-1 and 7-2), contributing to a 19-percent decrease in imports of natural gas and related products. In addition, lower heating oil imports resulting from mild weather conditions in early 2002 further reduced energy product imports.

Much of the decline in imports was offset by a 10-percent increase in the value of crude petroleum imports, the result of a \$2.00 per barrel increase in the average price in 2002 from the 2001 levels. However, the quantity of U.S. imports of crude petroleum decreased by slightly more than 3 percent during the period. Although still accounting for more than 60 percent of U.S. consumption and remaining higher than levels in the 1980s and 1990s, this decrease was the first year-to-year decline in the quantity of crude petroleum imports since 1985. U.S. imports of crude petroleum began to rise in 1985 when declining world crude petroleum prices resulted in the reduced profitability of certain high cost U.S. stripper wells, many of which were then shut down. Consequently, U.S. production declined each year, reaching an all-time low of 5.8 million barrels per day (b/d) in 2000, and remaining at that level during 2001 and 2002.

In terms of quantity, U.S. imports of coal, coke, and related chemicals products decreased by 11 percent, petroleum products decreased by 7 percent, and imports of natural gas and electrical energy each remained at the same levels from 2001 to 2002. Canada, Venezuela, Mexico, Saudi Arabia, and Nigeria were again the principal sources of U.S. imports of energy-related products in 2002.

The quantity of U.S. exports of crude petroleum, which are generally prohibited, remained unchanged from 2001 to 2002 as did U.S. exports of electricity, refined petroleum products, and coal. However, the quantity of U.S. exports of natural gas increased by more than 20 percent from 2001 to 2002, primarily to Mexico to satisfy increased Mexican demand for natural gas as a feedstock in that nation's production of primary petrochemicals.

In 2002, petroleum products accounted for 60 percent of the U.S. export value of energy-related products; coal, coke, and related products accounted for 15 percent; electricity, nuclear material, and natural gas each accounted for 8 percent; and crude petroleum accounted for less than 1 percent. The primary markets for U.S. exports of energy-related products were Mexico and Canada. Trade statistics for all commodity/industry groups in the energy-related products sector are presented in table 7-3 at the end of this chapter.

Table 7-1
Energy-related products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

			Change, 200	2 from 2001
Item	2001	2002	Absolute	Percent
U.O. and the of the control of the c		Million dollars		
U.S. exports of domestic merchandise: Canada Mexico Venezuela Saudi Arabia Nigeria United Kingdom Norway Angola Russia Colombia All other	3,862 3,296 1111 37 24 278 39 1 216 43 7,166	2,889 3,274 121 34 37 201 51 3 231 53 7,537	-973 -23 10 -3 12 -77 13 2 15 10 371	-25.2 -0.7 9.3 -7.6 50.1 -27.6 32.1 110.5 6.9 23.8 5.2
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	15,073 2,146 273 5,161 1,026 2,793 149 40	14,431 1,731 300 5,290 1,213 3,305 193 30	-643 -415 27 129 187 512 44 -10	-4.3 -19.3 10.0 28.2 18.3 29.4 -25.7
U.S. imports of merchandise for consumption: Canada Mexico Venezuela Saudi Arabia Nigeria United Kingdom Norway Angola Russia Colombia All other Total	34,598 9,103 12,030 10,625 8,627 3,298 3,147 2,769 1,746 2,828 25,455	29,903 11,567 11,798 10,264 5,773 4,399 3,257 3,254 2,591 2,697 24,347	-4,694 2,464 -231 -361 -2,854 1,100 110 435 844 -132 -1,108	-13.6 27.19 -3.4 -33.1 33.4 3.5 15.7 48.4 -4.7 -4.4
EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	7,614 39,424 29,945 2,689 2,720 14,271 131	8,778 34,506 32,598 2,900 2,284 11,713 201	1,165 -4,918 2,653 -210 -437 -2,559 70	15.3 -12.5 8.9 7.8 -16.1 -17.9 53.8
U.S. merchandise trade balance:     Canada     Mexico     Venezuela     Saudi Arabia     Nigeria     United Kingdom     Norway     Angola     Russia     Colombia     All other	-30,736 -5,807 -11,919 -10,588 -8,603 -3,020 -3,108 -2,767 -1,531 -2,785 -18,289	-27,014 -8,294 -11,677 -10,230 -5,736 -4,197 -3,206 -3,201 -2,360 -2,643 -16,810	3,721 -2,487 242 358 2,867 -1,177 -97 -434 -830 142 1,479	12.1 -42.8 2.0 3.4 33.3 -39.0 -3.7 -154.2 5.1 8.1
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-99,153 -5,468 -39,152 -24,784 -1,664 73 -14,122	-95,369 -7,048 -34,206 -27,308 -1,687 1,022 -11,520 -171	3,783 -1,580 4,946 -2,524 -23 949 2,603 -81	3.8 -28.9 12.6 -10.2 -1.4 1,295.3 18.4 -89.0

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Table 7-2 Leading changes in U.S. exports and imports of energy-related products, 2001 and 2002

·····			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Natural gas and components (CH006)	1,109	1,675	566	51.0
Decreases:				
Electrical energy (CH001)	1,258	304	-955	-75.9
Petroleum products (CH005)	8,936	8,662	-273	-3.1
All other	3,770	3,790	20	0.5
TOTAL	15,073	14,431	-643	-4.3
U.S. IMPORTS:				
Increases:				
Crude petroleum (CH004)	49.673	54,704	5,030	10.1
Decreases:	,.		-,	
Natural gas and components (CH006)	23.054	18,609	-4,445	-19.3
Petroleum products (CH005)	34,372	30,594	-3,778	-11.0
Electrical energy (CH001)	2,681	1,160	-1,520	-56.7
All other	4,447	4,734	287	6.5
All viller		1,101		
TOTAL	114,226	109,800	-4,426	-3.9

Note -Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

#### U.S. BILATERAL TRADE

#### Largest trade balance shifts in 2002 from 2001:

Canada: U.S. deficit decreased by \$3.7 billion (12 percent) to \$27.0 billion Nigeria: U.S. deficit decreased by \$2.9 billion (33 percent) to \$5.7 billion Mexico: U.S. deficit increased by \$2.5 billion (43 percent) to \$8.3 billion

Canada remained the leading U.S. trading partner for energy-related products in 2002. The United States and Canada share a sophisticated and intricate system of pipelines that carry natural gas, crude petroleum, and refined petroleum products between the two countries. Also, the United States and Canada share interconnected grids used to transmit electricity across the border. The U.S. trade deficit with Canada decreased as a result of the decreases in the price of natural gas.

The U.S. trade deficit with Nigeria, a member of OPEC, decreased from 2001 to 2002. In terms of quantity, U.S. imports of crude petroleum from Nigeria decreased from 842,000 barrels per day in 2001 to 567,000 barrels per day in 2002 because of continued political unrest in that nation, which resulted in production slowdowns.

The U.S. energy-related products trade deficit with Latin America increased as a result of rising crude petroleum prices. U.S. imports of crude petroleum from Mexico increased by about 100,000 barrels per day (6 percent) from 2001 to 2002. The United States is the primary market for Mexican crude exports, which account for the largest share of Mexico's export earnings.

#### COMMODITY ANALYSIS OF ELECTRICAL ENERGY

#### Change in 2002 from 2001:

U.S. trade deficit: Decreased by \$566 million (40 percent) to \$857 million
U.S. exports: Decreased by \$955 million (76 percent) to \$304 million
U.S. imports: Decreased by \$1.5 billion (57 percent) to \$1.2 billion

The U.S. trade deficit in electricity decreased in 2002 as a result of the decrease in the price for natural gas, which is the largest single fuel (fossil or renewable) used to generate electricity. Fossil fuels account for an average of 75 percent of total U.S. electricity generation, with nuclear fuels accounting for 18 percent and renewable fuels accounting for 7 percent. Of the fossil fuels used to generate electricity, on average, petroleum accounts for 3 percent, coal accounts for 30 percent, and natural gas accounts for 42 percent. The recently concluded FERC investigation into the California energy crisis found a close link between electricity and natural gas prices. As a result of the 37-percent drop in the natural gas prices that occurred from 2001 to 2002, the value of imports and exports of electricity appear to have decreased dramatically.

Canada has historically been the only U.S. trading partner for electricity. The United States and Canada share a sophisticated system of interconnected grids used to transmit electricity across the border. The quantity of U.S. imports of electricity remained constant at 38 billion kilowatt-hours in both 2001 and 2002. U.S. exports decreased minimally from 18 billion kilowatt-hours in 2001 to 17.8 billion kilowatt-hours in 2002. Canada remained the leading U.S. trading partner for energy-related products in 2002, accounting for 100 percent of the U.S. electricity trade. Although there is some sporadic trade with Mexico (less than 0.1 percent, on average), there is no synchronized grid interconnecting the U.S. and Mexican border.

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<sup>&</sup>lt;sup>1</sup> "FERC Sides with California on Energy Dispute," New York Times, Mar. 27, 2003, p. 1.

Table 7-3
Energy-related products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002 from 2001	
code <sup>2</sup>	Industry/commodity group ,	2001	2002	Absolute	Percent
			Million Doll	lars ———	
CH001	Electrical energy:				
	Exports	1,258	304	-955	-75.9
	Imports	2,681	1,160	-1,520	-56.7
	Trade balance	-1,423	-857	566	39.8
CH002	Nuclear materials:				
•	Exports	1,239	1,510	270	21.8
	Imports	2,036	2,144	108	5.3
	Trade balance	-797	-635	162	20.4
CH003	Coal, coke, and related chemical products:				
	Exports	2,354	2,188	-165	-7.0
	Imports	2,411	2,589	179	7.4
	Trade balance	-57	-401	-344	-605.0
CH004	Crude petroleum:				
	Exports	177	92	-85	-48.2
	Imports		54,704	5,030	10,1
	Trade balance		-54,612	-5,116	-10.3
CH005	Petroleum products:	•	•	·	
	Exports	8,936	8,662	-273	-3.1
	Imports		30,594	-3,778	-11.0
	Trade balance		-21,931	3,504	13.8
CH006	Natural gas and components:	-		•	
	Exports	1,109	1,675	566	51.0
	Imports		18,609	-4,445	-19,3
	Trade balance		-16,934	5,011	22.8

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.
<sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

Note.—Calculations based on unrounded data.

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# **CHAPTER 8**

# Textiles, Apparel, and Footwear

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Change in 2002 from 2001 for textiles and apparel:1

U.S. trade deficit: Increased by \$2.5 billion (4 percent) to \$64.3 billion U.S. exports: Decreased by \$820 million (5 percent) to \$17.3 billion U.S. imports: Increased by \$1.6 billion (2 percent) to \$81.6 billion

The U.S. trade deficit in textiles and apparel widened by 4 percent in 2002, up from a 2-percent increase in 2001, as U.S. exports decreased while imports rose (tables 8-1 and 8-2). Although the increase in imports represented a reversal of the 15-percent decrease in 2001, the marginal 2-percent growth rate partly reflected continued sluggishness in U.S. economic activity. The recovery of imports in 2002 was attributable in part to a slight resurgence in consumer spending on apparel (including footwear), which grew by 3 percent in 2002, up from less than 1-percent growth a year earlier. That level, however, remains below the sector's annual average growth rate of 5 percent from 1996-2000. Apparel accounted for 78 percent of total textile and apparel imports in 2002.

In 2002, imports declined by \$68 million (less than 1 percent) to \$64 billion for apparel, but rose by \$1.7 billion (11 percent) to \$17.6 billion for textiles. The share of the U.S. apparel market supplied by imports remained consistent at an estimated 56 percent by value in 2002. Imports accounted for 21 percent of the U.S. textile market in 2002, down from 28 percent in the previous year. U.S. apparel production declined by 2 percent in 2002, while U.S. textile production remained flat after suffering declines during the previous 2 years. U.S. imports of textiles and apparel are likely to expand their share of domestic markets as a result of the gradual elimination of U.S. quotas on such goods under the World Trade Organization Agreement on Textiles and Clothing; recent enactment of legislation granting preferential market access to qualifying apparel articles from Bolivia, Colombia, Ecuador, and Peru under the Andean Trade Promotion and Drug Eradication Act; determination of eligibility for 7 additional sub-Saharan African countries under the African Growth and Opportunity Act (AGOA) for a total of 19 countries; and the price competitiveness of many low-labor-cost nations.

In 2002, exports declined by \$820 million (5 percent) to \$17 billion for textiles and apparel. The decline in U.S. exports in 2002 was attributable not only to the continued slowing of economic activity in major foreign markets, but also to the continued relative strength of the U.S. dollar, which has effectively

<sup>&</sup>lt;sup>1</sup> Footwear is addressed separately in this chapter.

<sup>&</sup>lt;sup>2</sup> U.S. Department of Commerce, Bureau of Economic Analysis, Email message to USITC staff, Apr. 2, 2003.

<sup>&</sup>lt;sup>3</sup> U.S. Bureau of the Census, "Manufacturers' Shipments, Inventories, and Orders," found at http://www.census.gov, retrieved Mar. 31, 2003.

<sup>&</sup>lt;sup>4</sup> The quota phaseout schedule mandated by the WTO's Agreement on Textiles and Clothing required integration of 16 percent of textile and apparel products under quota on July 1, 1995, an additional 17 percent on July 1, 1998, and another 18 percent on July 1, 2002.

Table 8-1
Textiles and apparel: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

			Change, 200	2 from 2001
ltem	2001	2002	Absolute	Percent
LLC		Million dollars		
U.S. exports of domestic merchandise:  Mexico China Canada Hong Kong Honduras Dominican Rep Korea India Taiwan Thailand All other	5,232 261 3,344 313 1,409 1,290 170 39 77 41 5,942	4,939 339 3,193 324 1,523 1,293 184 44 89 46 5,323	-293 78 -151 10 114 2 14 6 12 -619	-5.6 29.8 -4.5 3.3 8.1 0.5 15.4 142.8 -10.4
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	18,118 1,698 1,699 10,536 4,783 1,819 131 46	17,298 1,520 222 10,077 4,761 1,883 124 40	-820 -179 -47 -460 -21 64 -6 -6	-4.5 -10.5 -17.4 -4.4 -0.4 -3.5 -4.7 -12.1
U.S. imports of merchandise for consumption:  Mexico China Canada Hong Kong Honduras Dominican Rep Korea India Taiwan Thailand All other	9,941 11,124 3,791 4,491 2,443 2,337 3,038 2,730 2,524 34,242	9,649 12,602 3,859 4,509 2,247 3,382 2,495 34,998	-292 1,478 69 -410 67 -94 -29 343 -220 -30 757	-2.9 13.3 1.8 -9.7 -4.0 -0.9 11.3 -8.2 2.2
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	79,946 5,190 3,251 20,841 9,728 43,218 998 541	81,585 5,163 2,981 20,639 9,711 44,666 1,136 515	1,640 -26 -270 -202 -17 1,447 138 -26	2.1 -0.5 -8.3 -1.0 -0.2 3.3 13.9 -4.8
U.S. merchandise trade balance:  Mexico China Canada Hong Kong Honduras Dominican Rep Korea India Taiwan Thailand All other	-4,709 -10,863 -446 -4,178 -1,034 -1,047 -3,146 -3,000 -2,623 -2,484 -28,299	-4,710 -12,263 -666 -3,757 -986 -950 -3,103 -3,337 -2,391 -2,449 -29,675	-1,400 -219 420 48 97 43 -337 231 35 -1,376	(²) -12.9 -49.1 10.1 4.6 9.3 1.4 -11.2 8.8 1.4 -4.9
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-61,828 -3,491 -2,982 -10,305 -4,946 -41,399 -867 -495	-64,288 -3,644 -2,759 -10,563 -4,950 -42,783 -1,012 -474	-2,460 -152 223 -257 -4 -1,384 -144 20	-4.0 -4.4 7.5 -2.5 -0.1 -3.3 -16.6 4.1

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>Less than 0.05 percent.

Note.—Calculations based on unrounded data. The countries shown are those with the targest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Table 8-2 Leading changes in U.S. exports and imports of textiles and apparel, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Knit fabrics (CH046B)	918	1,082	164	17.9
Fibers and yarns, except raw cotton and raw wool				
(CH045)	2,640	2,656	17	0.6
Broadwoven fabrics (CH046A)	2,997	3,003	6	0.2
Decreases:		-,	_	
Apparel (CH049)	6.537	5. <del>4</del> 91	-1,046	-16.0
Miscellaneous textile products (CH050)	1.666	1.619	-47	-2.8
Home furnishings (CH048)	403	363	-40	-9.9
Carpets and rugs (CH047)	711	684	-26	-3.7
All other	2,247	2,399	152	6.8
TOTAL	18,118	17,298	-820	-4.5
U.S. IMPORTS:				
Increases:				
Home furnishings (CH048)	3,332	4,226	894	26.8
Women's and girls' trousers (CH049D)	7,668	7,996	328	4.3
Broadwoven fabrics (CH046A)	3,058	3,243	184	6.0
Robes, nightwear, and underwear (CH049I)	4,796	4,961	166	3.5
Miscellaneous textile products (CH050)	3,198	3,340	142	4.4
Shirts and blouses (CH049E)	19,676	19,765	89	0.5
Decreases:				
Women's and girls' suits, skirts, and				
coats (CH049G)	4,417	4,235	-181	-4.1
Other wearing apparel (CH049S)	3,433	3,287	-146	-4.3
Men's and boys' trousers (CH049C)	6,980	6,973	-7	-0.1
All other	23,388	23,560	172	0.7
TOTAL	79,946	81,585	1.640	2.1

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

reduced the price competitiveness of U.S. goods in foreign markets, and weak foreign demand for U.S. inputs used in the production of apparel for export to the United States.<sup>5</sup>

More than one-third of the decline in total exports, or \$330 million, was accounted for by Canada and the EU. Countries making large quantities of apparel for the U.S. market from U.S. inputs – Mexico and Caribbean Basin Economic Recovery Act (CBERA) beneficiary countries – also accounted for more than one-third of the decline. Since the production of apparel for import from factories in Mexico and CBERA countries is tied directly to U.S. consumer demand, slow recovery of U.S. demand for apparel in 2002 resulted in a decrease in exports of intermediate textile inputs from the United States to those countries. Furthermore, following accession to the WTO and subsequent access to preferential trade provisions, China captured substantial market share from traditional suppliers of finished goods that typically use U.S. textile inputs, such as Mexico.<sup>6</sup>

<sup>&</sup>lt;sup>5</sup> ATMI, Textile HiLights, Dec. 2002, p. vii.

<sup>&</sup>lt;sup>6</sup> See U.S. bilateral trade section for further information on significant changes in U.S. textile and apparel trade with leading trading partners.

## Change in 2002 from 2001 for footwear:

U.S. trade deficit: Increased by \$248 million (2 percent) to \$14.9 billion
 U.S. exports: Decreased by \$118 million (19 percent) to \$520 million
 U.S. imports: Increased by \$130 million (1 percent) to \$15.4 billion

The U.S. trade deficit in footwear widened in 2002 mainly because of a continued increase in imports (table 8-3). U.S. producers' shipments of footwear in 2002 are estimated to have fallen by \$136 million (12 percent) to \$995 million.<sup>7</sup> As a result, it is estimated that the share of the U.S. footwear market supplied by imports in 2002 rose to 97 percent by value.<sup>8</sup> Footwear imports from China increased by \$475 million (5 percent) in 2002, resulting in an increase of U.S. footwear imports to 67 percent by value. China has penetrated virtually all segments of the world footwear market, which can be attributed to its price competitiveness, rooted in low wages and an established production infrastructure. Trade statistics for all industry/commodity groups in the textile, apparel, and footwear sector are presented in table 8-4 at the end of this chapter.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001 for textiles and apparel?:

China: U.S. deficit increased by \$1.4 billion (13 percent) to \$12.3 billion Hong Kong: U.S. deficit decreased by \$420 million (10 percent) to \$3.8 billion India: U.S. deficit increased by \$337 million (11 percent) to \$3.3 billion

The U.S. sector deficit with China widened by \$1.4 billion in 2002, the single largest change in the trade balance of any trading partner. The increase in U.S. imports from China of \$1.5 billion (13 percent) far exceeded the gain in U.S. exports to China of \$78 million (30 percent). Most of the increase in U.S. imports from China consisted of apparel, which rose by \$690 million (8 percent) to \$9.6 billion, while most of the increase in U.S. exports to China consisted of certain nonwoven fabrics of manmade fibers, which rose by \$30 million (269 percent) to \$41 million; synthetic monofilament yarn, which increased \$9 million (422 percent) to \$11 million; and artificial filament tow (a raw material), which rose by \$8 million (9 percent) to \$105 million. The growth in U.S. imports of Chinese textiles and apparel in 2002 is likely attributable to its newfound WTO member status, as well as ongoing efforts in China to modernize textile manufacturing and eliminate unprofitable operations.

The U.S. trade deficit with Hong Kong showed the greatest decrease in 2002 as U.S. imports of textiles and apparel from Hong Kong declined by \$410 million (9 percent) to \$4.1 billion compared with an increase of \$10 million in U.S. exports (3 percent) to \$324 million. The textile and apparel industry is the third-largest manufacturing industry in Hong Kong and is reputed to produce high-quality dyed and printed fabrics with complex designs and textures. In recent years, however, Hong Kong's rising land, labor, and

<sup>&</sup>lt;sup>7</sup> Data estimates extrapolated from 2001 figures from U.S. Census Bureau, "Current Industrial Reports, Footwear Production: 2001," Sept. 2002.

<sup>&</sup>lt;sup>8</sup> The U.S. footwear industry has been contracting steadily over the past several decades because U.S. producers cannot compete with significantly lower cost foreign suppliers in this labor-intensive industry. U.S. production has steadily declined as a share of total U.S. consumption of footwear.

<sup>&</sup>lt;sup>9</sup> See previous section for a discussion of footwear bilateral trade.

Table 8-3 Footwear: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

		<del>, ,</del> ,	Change, 2002	2 from 2001
îtem	2001	2002	Absolute	Percent
U.S. exports of domestic merchandise: China Italy Brazil Indonesia Mexico Thailand Spain Vietnam Dominican Rep Canada All other	46 5 1 13 123 5 5 19 51 70 300	Million dollars  35 5 1 15 95 4 6 18 30 65 246	-11 -22 -28 -1 -1 -22 -54	-24.3 5.5 1.1 14.4 -22.6 -18.7 26.4 -7.6 -42.0 -7.4 -18.0
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	638 67 37 2 <b>4</b> 6 97 218 10	520 57 35 196 75 164 13 2	-118 -11 -50 -21 -53 3 -1	-18.6 -15.6 -3.6 -20.3 -22.0 -24.5 24.9 -30.8
U.S. imports of merchandise for consumption: China Italy Italy Brazil Indonesia Mexico Thailand Spain Vietnam Dominican Rep Canada All other	9,767 1,261 1,162 725 312 315 273 132 193 79 1,031	10,242 1,182 1,080 731 279 278 269 224 140 68 887	475 -79 -82 6 -33 -38 -4 92 -53 -11	4.9 -6.2 -7.1 0.8 -10.6 -11.9 -15.6 -27.6 -13.9
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	15,249 1,951 725 1,693 206 11,330 1 145	15,379 1,826 731 1,516 148 11,797 1	130 -125 6 -177 -57 466 (2) -18	0.9 -6.4 0.8 -10.4 -27.9 4.1 -8.0 -12.6
U.S. merchandise trade balance: China Italy Brazil Indonesia Mexico Thailand Spain Vietnam Dominican Rep Canada All other	-9.721 -1.256 -1.160 -712 -189 -311 -268 -113 -142 -9	-10,207 -1,178 -1,078 -716 -183 -274 -263 -206 -110 -3 -641	-486 79 82 -4 5 37 -94 32 90	-5.0 6.3 7.1 -0.6 2.8 11.8 2.0 -832.5 62.5 12.3
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-14,611 -1,883 -688 -1,447 -109 -11,113 9 -142	-14,860 -1,769 -696 -1,320 -73 -11,632 11 -124	-248 114 -7 127 36 -520 3	-1.7 6.1 -1.1 8.2 -4.7 30.6 12.2

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>Less than \$500,000.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

environmental costs have prompted many of its bleaching and dyeing factories and other textile-manufacturing facilities to relocate to mainland China, where such costs are substantially lower. Hong Kong's textile and apparel industry reportedly has largely evolved into a marketing and purchasing center that provides logistics support for its manufacturing operations in China. These developments and increased competition resulting from the currency devaluations of neighboring East Asian countries have contributed to the decline in Hong Kong's exports of textiles and apparel to the United States.

The U.S. trade deficit with India registered the second-largest increase among trade partners in 2002, rising \$337 million (11 percent) to \$3.3 billion. The \$6-million (15 percent) increase in U.S. exports to India in 2002 was offset by a \$343-million (11 percent) rise in imports, consisting largely of apparel and home textiles. Products accounting for the elevation in U.S. exports to India include manmade staple fibers, yarns, and fabrics.

Countries that benefit from preferential access to the U.S. market - namely NAFTA partners Mexico and Canada and the CBERA and sub-Saharan African countries - accounted for 15 percent of the increase in the U.S. trade deficit in textiles and apparel for 2002, a significant departure from their 71-percent share in 2001. The U.S. textile and apparel trade deficit with Canada showed the greatest deterioration in percentage terms in 2002 (49 percent), as U.S. exports declined while imports rose. The widening of the trade imbalance likely reflected the slight pickup in U.S. consumer spending on apparel. The principal imports from Canada in 2002 were synthetic filament yarn, knit shirts, and men's and women's trousers. Canada's textile and apparel industry is capital-intensive, modernized, and known for quality, fashion, and performance. 11 The trade deficit with Mexico increased a negligible amount in 2002, reflecting nearly identical declines in U.S. exports of \$293 million (6 percent), to \$4.9 billion, and U.S. imports of \$292 million (3 percent), to \$9.6 billion. A large portion of the exports to Mexico consisted of inputs (varns. fabrics, and garment parts) for use in the production of apparel for export to the United States. U.S. imports from Mexico, which fell for the second consecutive year in 2002, consisted mostly of apparel (\$7.7 billion, or 80 percent of the total). Mexico's dependence on the U.S. market for export sales made it especially vulnerable to the U.S. economic downturn that began in 2001. Also negatively affecting Mexico's textile and apparel industry was increased competition in the U.S. market from low-cost imports from Asian countries, particularly China and those whose currencies depreciated sharply in recent years.

<sup>&</sup>lt;sup>10</sup> U.S. Department of Commerce, "Hong Kong: Local Industry and Market: Export Advantage," found at http://web.ita.doc.gov/tacgi/overseas.nsf/09bd..., retrieved Apr. 24, 2002.

<sup>&</sup>lt;sup>11</sup> OTEXA, Export Advantage, "Country Information-Canada: Local Industry and Market," Oct. 3, 2001, found at http://otexa.ita.doc.gov, retrieved Apr. 12, 2002.

Table 8-4
Textiles, apparel, and footwear: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			– Million Dol	lars ——	
CH045	Fibers and yarns, except raw cotton and raw				
	wool:				
	Exports	2,640	2,656	17	0.6
	Imports	2,545	2,641	96	3.8
	Trade balance	95	16	-79	-83.6
CH046	Fabrics:				
	Exports	6,162	6,485	323	5.2
	Imports	5,466	5,922	456	8.3
	Trade balance	696	563	-133	-19.1
CH046A	Broadwoven fabrics:				
	Exports	2,997	3,003	6	0.2
	Imports	3,058	3,243	184	6.0
	Trade balance	-61	-240	-178	-290.6
CH046B	Knit fabrics:				
	Exports	918	1,082	164	17.9
	Imports	1,014	1,080	66	6.5
	Trade balance	-96	3	99	( <sup>3</sup> )
CH046C	Specialty fabrics:				
	Exports	465	572	108	23.1
	Imports	346	383	37	10.7
	Trade balance	119	190	71	59.3
CH046D	Coated and other fabrics:				
	Exports	1,003	995	-7	-0.7
	Imports	570	679	109	19.1
	Trade balance	433	316	-116	-26.9
CH046E	Glass fiber fabrics:				
	Exports	84	87	3	3.9
	Imports	104	105	1	1.0
	Trade balance	-20	-18	2	10.8
CH046F	Other fabrics:				
	Exports	696	744	49	7.0
	Imports	374	432	58	15.6
	Trade balance	322	312	-10	-3.0
CH047	Carpets and rugs:				
0.10	Exports	711	684	-26	-3.7
	Imports	1,410	1,531	121	8.6
	Trade balance	-699	-846	-147	-21.0
CH048	Home furnishings:	-		. , ,	
011040	Exports	403	363	-40	-9.9
	Imports	3,332	4,226	894	26.8
	Trade balance		-3,863	-934	-31.9
CHUNSA	Blankets:	-2,020	0,000	•	01.0
	Exports	34	32	-2	-5.6
	Imports	230	353	123	53.6
	Trade balance	-196	-321	-125	-63.9
CHUNSE	Pillowcases and sheets:	- 100	-021	-120	00.0
OH040D	Exports	90	76	-14	-15.1
	Imports	7 <del>6</del> 5	903	138	18.0
	Trade balance		-826	-15 <b>1</b>	-22.4
CU0490	·	7010	-020	-101	-22.4
UHU46U	Table/kitchen linens and towels:	109	93	-16	-15.1
	Exports		1,236	156	14.5
	Imports			-173	-17.8
	Trade balance	-91U	-1,143	-((3	-11.0

See footnote(s) at end of table.

Table 8-4--Continued
Textiles, apparel, and footwear: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC	<del></del>			Change, 2002	2 from 2001
	Industry/commodity group	2001	2002	Absolute	Percent
			– Million Doll	ars ———	
CH048D	Curtains:	25	20		10.4
	Exports	35	39	4	10.4
	Imports	397	576	179	45.1
	Trade balance	-362	-537	-176	-48.5
CH048F	Bedspreads and other furnishing articles:				
01701011	Exports	43	41	-2	-4.5
	Imports	515	735	220	42.6
	Trade balance	-472	-694	-221	-46.9
2110405		-412	-00-		
CH048F	Pillows, cushions, and sleeping bags:	91	81	-10	-11.0
	Exports				22.6
	Imports	340	417	77	
	Trade balance	-250	-336	-87	-34.7
CH048G	Tapestries and other wall hangings:				
	Exports	1	1	( <sup>4</sup> )	35.9
	Imports	5	6	1	26.9
	Trade balance	-4	-5	-1	-25.
CH049			_		
CHU49	Apparel:	6,537	5,491	-1,046	-16.0
	Exports		63,927	-68	-0.
	Imports	03,885			-0. -1.
	Trade balance	-57,458	-58,436	-978	-1.
CH049A	Men's and boys' suits and sports coats:				
	Exports	66	46	-19	-29.
	Imports	1,026	974	-52	-5.
	Trade balance	-960	-928	33	3.
CHOVOR	Men's and boys' coats and jackets:				
O1 10-20	Exports	99	92	-8	-7.
	to a set	1,992	1,876	-116	-5.
	Imports			109	5.
	Trade balance	-1,893	-1,784	109	J.
CH049C	Men's and boys' trousers:			404	4.4
	Exports	728	625	-10 <u>4</u>	-14.
	Imports	6,980	6,973	-7	-0.
	Trade balance		-6,348	-96	<b>-1</b> .
CH049D	Women's and girls' trousers:				
01.10.102	Exports	454	357	-97	-21.
	Imports	7,668	7,996	328	4.
	Trade balance		-7,639	-425	-5.
0110.00		-1,217	-7,000	720	0.
CH049E	Shirts and blouses:	4 500	4 240	-314	-20.
	Exports	1,533	1,219		-20. 0.
	Imports	19,676	19,765	89	
	Trade balance	-18,143	-18,546	-403	-2
CH049F	Sweaters:				
•	Exports	36	38	2	5
	Imports	2,933	2,959	25	0
	Trade balance		-2,921	-23	-0
0110400		2,00.	-,		
CH0490	Women's and girls' suits, skirts, and coats:	211	154	-56	-26
	Exports				
	Imports	4,417	4,235	-181	4
	Trade balance	4,206	-4,081	125	3
CH049F	H Women's and girls' dresses:				
	Exports	. 81	62	-19	-23
	Imports	-	1,470	-205	-12
	Trade balance		-1,409	186	11
0140401	Dahan wightware and underware	- 1,004	1,100		
CH0491		nne	744	-162	-17
	Exports	. 906	744		
	The state of the s		. ^^4	400	
	Imports Trade balance	. 4,796	4,961 - <del>4</del> ,218	166 -328	3 -8

See footnote(s) at end of table.

Table 8-4--Continued
Textiles, apparel, and footwear: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>t</sup>

JSITC				Change, 2002	2 from 2001
ode <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percen
			- Million Doll	ars	
CH049J	Hosiery:				
	Exports	362	344	-18	-5.(
	Imports	923	1,031	108	11.7
	Trade balance	-560	-687	-127	-22.6
CH049K	Body-supporting garments:				
31 10 1011	Exports	330	385	55	16.
	Imports	1.434	1,648	214	14.
	Trade balance	-1,104	-1,263	-159	-14.
PLIDADI	Neckwear, handkerchiefs, and scarves:	-1,10-	7,200	,00	
/U048L		28	24	-4	-15.
	Exports	457	432	-25	-5.
	Imports	-429	-408	21	-J. 4.
	Trade balance	-429	-406	۷۱	₹.
:H049M	Gloves, including gloves for sports:	454	400	50	22
	Exports	181	122	-59	-32.
	Imports	2,119	2,176	.58	2.
	Trade balance	-1, <del>9</del> 38	-2,054	-117	-6
CH049N	Headwear:				
	Exports	116	91	-25	-21
	Imports	1,288	1,279	-9	-0
	Trade balance	-1,172	-1,188	-16	-1
:H0490	Leather apparel and accessories:	•	•		
3110-750	Exports	100	95	-6	-5
	Imports	2,121	1,869	-252	-11
	Trade balance	-2,021	-1,775	246	12
3110400		-2,021	- 1,7 1 0	2-10	
JHU49P	Fur apparel and other fur articles:	34	25	-10	-28
	Exports	-	245	-19	- <u></u> -7
	Imports	264			4
	Trade balance	-230	-220	9	4
CH049Q	Rubber, plastic, and coated-fabric apparel:				40
	Exports	123	99	-24	-19
	Imports	381	349	-33	-8
	Trade balance	-258	-250	9	3
CH049R	Nonwoven apparel:				
	Exports	52	47	-4	-8
	Imports	411	401	-11	-2
	Trade balance	-360	-353	6	1
CHUNDS	Other wearing apparel:			•	
0110480	Exports	1,095	922	-173	-15
	Imports		3,287	-146	-4
	• * * *		-2,366	-27	-1
011050	Trade balance	-2,330	-2,300	-21	- '
CH050	Miscellaneous textile products:	4.000	4.640	47	-
	Exports	1,666	1,619	-47 443	-2
	Imports		3,340	142	40
	Trade balance	-1,532	-1,721	-189	-12
CH051	Footwear:				
	Exports	638	520	-118	-18
	Imports	15,249	15,379	130	C
	Trade balance		-14,860	-248	-1

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and

Note.—Calculations based on unrounded data.

subgroupings of HTS import and export items for trade monitoring purposes <sup>3</sup>Not meaningful for purposes of comparison.

<sup>&</sup>lt;sup>4</sup>Less than \$500,000.

# CHAPTER 9 Minerals and Metals

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## Change in 2002 from 2001:

U.S. trade deficit: Increased by \$5.3 billion (13 percent) to \$45.7 billion U.S. exports: Decreased by \$3.6 billion (8 percent) to \$39.9 billion U.S. imports: Increased by \$1.8 billion (2 percent) to \$85.6 billion

The U.S. trade deficit in the minerals and metals sector grew largely due to a 49-percent export decrease for refined and unrefined gold which was particularly pronounced with respect to the EU-15 (\$1.2-billion decline). Exports of natural and unrefined synthetic gemstones were down 28 percent or \$508 million. This was mainly due to a \$421-million decrease in nonindustrial diamonds, particularly to EU countries (table 9-1).

Overall, U.S. exports of glass products, including flat glass, glass containers, and household glassware, dropped 13 percent from 2001 to 2002. Exports of flat glass to Japan decreased as U.S. products lost market share to those from Thailand and Taiwan.<sup>2</sup> Japanese consumption for miscellaneous glass products, specifically tubes, rods, and lenses, also decreased during this period while exports of glass containers and household glassware to Mexico decreased as Mexico's Grupo Vitro, one of the largest glass producers in the world, increased production. In addition, Mexico is beginning to switch from glass containers to polyethylene terephthalate (a type of plastic) containers, further decreasing demand for glass.<sup>3</sup>

There were few export increases in 2002. The most significant increase was for iron and steel waste and scrap (\$157 million or 14 percent), particularly to Mexico and Korea (table 9-2). The steel industry in Mexico has grown in the past year, consuming more feed scrap, leading to an increase in exports of certain steel products to the U.S. market that were excluded from safeguard measures implemented under section 203 of the Trade Act.<sup>4</sup> Scrap exports to Korea recovered to earlier (1999) levels. Another notable shift was a \$41-million increase in exports of zinc. The U.S. exported more zinc to Japan in 2002 due to a reduction in Japanese production of zinc in the past 5 years<sup>5</sup> coupled with a rise in Japanese demand for zinc used

<sup>&</sup>lt;sup>1</sup> For additional information, see "Precious Metal and Non-Numismatic Coins" and "Natural and Synthetic Gemstones" in this chapter.

<sup>&</sup>lt;sup>2</sup> "Flat Glass - Key Performance Indicators," James Lukes, *Industry Trade and Technology Review*, USITC publication 3574, Dec. 2002, p. A-6, found at www.usitc.gov/webpubs.htm.

<sup>&</sup>lt;sup>3</sup> John Hoffman, "PET and Polyester Markets See Solid Growth Ahead," *Chemical Market Reporter*, Aug. 5, 2002.

<sup>&</sup>lt;sup>4</sup> President George W. Bush, Presidential Proclamation No. 7529, "To Facilitate Positive Adjustment to Competition From Imports of Certain Steel Products," 67 F.R. 10555, Mar. 5, 2002...

<sup>&</sup>lt;sup>5</sup> "Japan Historical Data - Mining Production," EIU Viewswire, Mar. 10, 2003 found at http://www.viewswire.com/index.asp?layout=display\_article&search\_text=zinc&doc\_id=242652, retrieved Mar. 12, 2003.

Table 9-1
Minerals and metals: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

		•	Change, 2002	from 2001
ltem	2001	2002	Absolute	Percent
		Million dollars		
U.S. exports of domestic merchandise: Canada Mexico China Israel Japan United Kingdom Germany India Belgium Taiwan All other	13,262 6,956 1,497 732 1,919 3,039 1,440 242 1,151 594 12,676	13,447 6,671 1,539 677 1,590 2,622 1,196 206 854 647 10,475	185 -285 42 -55 -329 -417 -243 -35 -297 53 -2,202	1.4 -4.1 2.8 -7.6 -17.1 -13.7 -16.9 -14.7 -25.8 8.8 -17.4
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	43,507 8,171 805 9,030 777 7,177 250 159	39,924 6,951 754 8,394 6,622 265 121	-3,583 -1,220 -51 -636 -28 -556 15 -38	-8.2 -14.9 -6.4 -7.0 -3.7 -7.7 6.0 -24.1
U.S. imports of merchandise for consumption: Canada Mexico China Israel Japan United Kingdom Germany India Belgium Taiwan All other Total EU-15	16,916 6,528 7,250 5,412 4,634 2,946 3,724 2,770 2,950 27,773 83,847 17,101	17,797 7,013 8,656 6,073 4,123 2,174 3,438 3,799 2,910 3,003 26,631 85,616 15,589	881 485 1,406 661 -511 -772 -286 1,029 -34 -53 -1,142 -1,768 -1,512	5.2 7.4 19.4 12.2 -11.0 -26.7 37.1 -1.2 1.8 -4.1 -8.8 4.2
OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	1,259 12,111 12,111 21,771 21,771 3,082 676	1,311 13,261 657 23,501 2,705 780	53 1,149 105 1,729 -377 105	4.2 9.5 19.0 7.9 -12.2 15.5
U.S. merchandise trade balance: Canada Mexico China Israel Japan United Kingdom Germany India Belgium Taiwan All other	-3,654 428 -5,754 -4,680 -2,716 -2,284 -2,2528 -1,794 -2,355 -15,097	-4,350 -342 -7,117 -5,396 -2,534 -448 -2,242 -3,592 -2,056 -2,356 -16,156	-695 -769 -1,363 -716 182 355 42 -1,064 -262 (3)	-19.0 -23.7 -15.3 6.7 378.2 1.9 -42.1 -14.6 (*) -7.0
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-40,341 -8,930 -453 -3,081 -225 -14,594 -2,832 -517	-45,692 -8,637 -558 -4,866 92 -16,879 -2,440 -660	-5,352 293 -104 -1,785 -133 -2,285 392 -143	-13.3 3.3 -23.9 -57.9 -59.1 -15.7 13.8 -27.6

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

<sup>&</sup>lt;sup>2</sup>Not meaningful for purposes of comparison.

<sup>&</sup>lt;sup>3</sup>Less than \$500,000.

Table 9-2 Leading changes in U.S. exports and imports of minerals and metals, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS;				
Increases:				
Iron and steel waste and scrap (MM023)	1,151	1,307	157	13.6
Zinc ores, concentrates, and residues (MM006)	299	339	41	13.6
Decreases:				
Precious metals and non-numismatic coins (MM020) .	6,826	5,070	-1,756	-25.7
Natural and synthetic gemstones (MM019)	1,840	1,331	-508	-27.6
All other	33,392	31,875	-1,517	-4.5
TOTAL	43,507	39,924	-3,583	-8.2
U.S. IMPORTS:				
Increases:				
Natural and synthetic gemstones (MM019)	11,577	13,063	1,486	12.8
Miscellaneous products of base metal (MM031)	7,107	7,773	666	9.4
Steel mill products (MM025)	11,630	12,203	573	4.9
Unrefined and refined gold (MM020A)	1,700	2,143	443	26.1
Decreases:	1,1.00	_,		
Precious metals and non-numismatic coins (MM020)	8,193	6,263	-1, <del>9</del> 30	-23.6
Copper and related articles (MM036)	4.296	3,715	-581	-13.5
Certain base metals and chemical elements (MM041)	2,467	1,952	-515	-20.9
All other	36,877	38,503	1,626	4.4
TOTAL	83,847	85,616	1,768	2.1

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

to produce galvanized steel.<sup>6</sup> U.S. exports of unwrought aluminum increased slightly as production of aluminum increased following restarts of smelters in the Pacific Northwest which have been closed due to high electricity prices. Exports of U.S. lead concentrates increased (by \$24 million), as one of the three remaining primary smelters closed in 2002 and more lead concentrate was sent abroad for processing.

The most significant increase in imports occurred for natural and synthetic gemstones (up \$1.5 billion). Imports of miscellaneous products of base metal grew \$666 million in 2002, particularly from Mexico (up \$166 million) and China (up \$398 million). The largest increase was for various domestic cooking appliances made of iron and steel from China. China's household appliance industry has recovered in the past year, with the introduction of new products and a push by Chinese firms to market overseas.

Other notable shifts include an increase in U.S. imports of steel mill products (a \$573-million gain). Certain steel semifinished slabs accounted for 83 percent of the growth in this product category. Slabs can be imported under a tariff-rate quota safeguard measure with no increase in duties for imports below the within-quota level of 4.9 million metric tons in the first year of the measure and an increase in duties of 30 percent ad valorem for imports above the within-quota level in the first year. 9 Imports of steel mill products

<sup>&</sup>lt;sup>6</sup> "Japan Zinc Demand Remains Strong," Platt's Metals Week, Dec. 9, 2002.

<sup>&</sup>lt;sup>7</sup> For additional information, see "Natural and Synthetic Gemstones" in this chapter.

<sup>&</sup>lt;sup>8</sup> "Konka to Focus on Overseas Markets," Asiainfo Daily China News, Sept. 17, 2002.

<sup>&</sup>lt;sup>9</sup> President George W. Bush, Presidential Memorandum, "Action Under Section 203 of the Trade Act of 1974 Concerning Certain Steel Products," 76 F.R. 10594.

from Canada increased in almost all product categories, in part reflecting Canada's exclusion from steel safeguard measures.<sup>10</sup>

Despite a \$1.9-billion decrease in imports of precious metals and non-numismatic coins, U.S. imports of unwrought gold, a component of this category, increased by \$454 million. This gain was offset by a 64-percent decline in imports of palladium. In this product category, imports from the United Kingdom dropped 26 percent (down \$772 million).

Copper imports also decreased by \$581 million in 2002, specifically copper products from Mexico (\$322-million decline). The largest decrease was for unrefined copper, which dropped 43 percent (\$272 million) likely due to a reduction in U.S. refining capacity. A significant decrease in imports of nickel contributed to the \$515-million decline for the certain base metals and chemical elements product group. Nickel consumption has declined as a result of reduced consumption of end-use products such as stainless steel, superalloys, batteries, and electronic components. 12

The commodity analyses that follow for precious metals and non-numismatic coins, and for natural and synthetic gemstones, provide more specific information on these trade shifts. Trade statistics for all industry/commodity groups in this sector are presented in table 9-6 at the end of the chapter.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001:

China: U.S. deficit increased by \$1.4 billion (24 percent) to \$7.1 billion India: U.S. deficit increased by \$1.1 billion (42 percent) to \$3.6 billion Mexico: U.S. surplus of \$428 million to U.S. deficit of \$342 million

Canada and Mexico remained the primary markets and leading suppliers for minerals and metals products in 2002, while China was the leading source of imports. The U.S. trade deficit in minerals and metals increased largely as a result of an increase in imports from China and India, particularly for miscellaneous base metals, cooking and kitchenware, and ceramic household articles. Imports of miscellaneous base metals from China grew \$398 million, most notably for iron and steel products for cooking and miscellaneous aluminum articles. China's metals sector has rapidly expanded capacity in recent years to meet consumption fueled by its economic growth. China's production of six base metals increased from 1.2 million metric tons to 2.3 million metric tons in 1990, and reportedly has reached over 9 million metric tons in 2002, according to industry sources.

Imports of ceramic household articles from China also increased significantly, particularly for household tableware and kitchenware. China has concentrated on producing and exporting inexpensive chinaware for the restaurant and hotel industry, a highly price-competitive and labor-intensive segment of the U.S. market where China has an advantage due to low labor costs.

<sup>&</sup>lt;sup>10</sup> President George W. Bush, Presidential Proclamation No. 7529, p. 10555.

<sup>&</sup>lt;sup>11</sup> For a discussion of the competitive challenges of the U.S. refined copper industry, see Christopher B. Mapes, "Major Contraction of the Domestic Refined Copper Industry," *Industry Trade and Technology Review*, Dec. 2002.

<sup>&</sup>lt;sup>12</sup> Tom Stundza, "Higher Prices Seen in 2003 Due to Stronger Demand," Purchasing, Sept. 5, 2002.

<sup>&</sup>lt;sup>13</sup> Lu Xiaoming, "Will Supply Put the Brakes on Base Metals Growth?," Metal Bulletin Monthly, Dec. 2002.

<sup>14</sup> Ibid.

The U.S. trade deficit with India increased largely due to a \$700-million increase in imports of worked diamonds from India, part of an overall increase in trade between the two countries. India is now the leading exporter of small and medium-sized diamonds to the United States. <sup>15</sup> U.S. imports of Indian steel mill products also increased threefold from \$95 million to \$350 million, partially due to an increase in prices for Indian steel products as the industry begins to produce higher-value products. <sup>16</sup>

A \$285-million decline in exports and a \$485-million increase in imports resulted in a shift from a trade surplus in 2001 to a trade deficit in 2002 with Mexico. The most significant trade shift was due to miscellaneous products of base metal as exports decreased by \$167 million and imports increased by \$166 million. An increase in U.S. production of automobiles in 2002 accounted for increased demand for motor vehicle-related products, such as springs for suspensions, metal hinges, and locks, whereas the export decline occurred primarily in miscellaneous iron and steel products.

In 2002, the United States imported substantially more steel mill products from Mexico (an increase of \$315 million) and exported less (a decrease of \$175 million). Another notable import shift occurred in precious metals and non-numismatic coins, which grew by 57 percent to \$448 million, primarily due to an increase in imports of silver bullion.

### COMMODITY ANALYSIS

#### Precious Metals and Non-numismatic Coins<sup>17</sup>

Change in 2002 from 2001:

U.S. trade deficit: Decreased by \$174 million (13 percent) to \$1.2 billion U.S. exports: Decreased by \$1.8 billion (26 percent) to \$5.1 billion U.S. imports: Decreased by \$1.9 billion (24 percent) to \$6.3 billion

The U.S. trade deficit declined primarily because of lower gold exports and platinum-group metals (PGM) imports. Quantities traded declined enough in 2002 to reduce both U.S. import and export values, despite significantly higher prices for gold and platinum.<sup>18</sup>

### U.S. exports

The decline in precious-metals and non-numismatic coin exports was dominated by significantly lower gold exports in 2002 compared to the previous year (table 9-3). The top two export markets for gold and other precious metals continued to be Switzerland (\$2.0 billion, or 39 percent share) and the United

<sup>&</sup>lt;sup>15</sup> "India-US Bilateral Trade Zooms in 2002," U.S. Embassy of India, Mar. 4, 2003, found at http://www.indianembassy.org/press\_release/2003/mar/04.htm, retrieved Mar. 10, 2003.

<sup>&</sup>lt;sup>16</sup> "Industrial Revival is Fragile," EIU Viewswire, Dec. 10, 2002, found at http://www.viewswire.com/index.asp?layout=display\_article&search\_text=steel&doc\_id=225291, retrieved Mar. 10, 2003.

<sup>&</sup>lt;sup>17</sup> This industry/commodity group includes gold, silver, and platinum-group metals (platinum, palladium, rhodium, iridium, ruthenium, and osmium) in unwrought or semimanufactured forms; precious-metals waste and scrap; and precious-metal non-numismatic coins. Monetary gold held as official reserves by central banks is excluded from this group.

<sup>&</sup>lt;sup>18</sup> The annual average of the London Final fix for gold rose to \$309.97 per troy ounce in 2002 compared to \$270.99 per troy ounce in 2001. The Englehard Industries annual-average prices for platinum rose to \$542.56 per troy ounce in 2002 compared to \$533.31 per troy ounce in 2001. Earle B. Amey and Henry E. Hilliard, "Precious Metals in December 2002," *Mineral Industry Surveys*, U.S. Geological Survey (USGS), Mar. 2003, p. 4.

Kingdom (\$1.3 billion, or 26 percent). Gold was shipped predominantly as refined unwrought bullion bars (\$1.4-billion decline, or 94 percent of the net decline in gold exports), but also as unrefined dore<sup>19</sup> (\$85-million decline, or 5 percent), to the United Kingdom and Switzerland, two major worldwide precious-metals refining, fabricating, and trading centers.<sup>20</sup> Reduced quantities of exported gold largely reflected a 10-percent decline of U.S. mine output in 2002, as four gold mines ceased operations between July 2001 and August 2002,<sup>21</sup> and as U.S. refinery production of primary gold fell 6 percent below the previous year's level.<sup>22</sup>

Despite lower world gold consumption and mine production (down 9 percent and 2 percent, respectively) during 2002,<sup>23</sup> prices increased throughout the year in terms of the U.S. dollar and other major currencies. At the beginning of the year, concerns over equity markets, banking loan portfolios, accounting transparency, and corporate governance led to renewed investor interest in gold as a risk-management "safe haven;" similarly, geopolitical uncertainties, particularly in the last quarter of the year, augmented the upward pressure on gold prices.<sup>24</sup> However, the rise in gold prices was not sufficient to mitigate the sharp decline in quantities exported.

## U.S. imports

The decline in precious-metals and non-numismatic coin imports was predominantly due to significantly lower PGM imports in 2002 compared to the previous year (table 9-4). The United States has only one producing PGM mine and must rely extensively on imports to meet domestic consumption needs.<sup>25</sup> Reduced PGM imports were primarily palladium (\$2.0-billion decline, or 83 percent of the net decline in PGM imports) and rhodium (\$292 million, or 12 percent) in unwrought or powder forms. Despite increased automobile production, the largest consumer of PGMs, in 2002, automakers have limited spot-market purchases, continued drawing down inventories, and even substituted some platinum for palladium in catalytic converters,<sup>26</sup> leading to a decline in imports for PGM.

The decline in import quantities was augmented by continued lower palladium and rhodium prices, down sharply since 2000 when supply concerns and more robust automotive demand encouraged stockpiling as a hedge against further price escalations.<sup>27</sup> Pressure on prices in 2002 was further eased as Russia

<sup>&</sup>lt;sup>19</sup> Gold dore is unrefined metallic gold which often contains some silver and various base metals.

<sup>&</sup>lt;sup>20</sup> The United States is a major producer and also a refining, fabricating, and trading center for precious metals.

<sup>&</sup>lt;sup>21</sup> According to industry sources, mine closures largely reflected difficulties experienced by mining companies in replacing production with new reserves, partly a result of declining gold exploration expenditures for a fifth-consecutive year. Otherwise, average output per operating mine remained at about the same level as in the previous year. Domestic mine production of 300 metric tons was still high enough to maintain the United States as the world's second-largest gold producer behind South Africa's production of 395 metric tons. Earle B. Amey, "Gold," *Mineral Commodity Summaries*, USGS, Jan. 2003, pp. 74-75.

<sup>&</sup>lt;sup>22</sup> Domestic refinery production of primary gold was 180 metric tons in 2002. Ibid., p. 74.

<sup>&</sup>lt;sup>23</sup> Official statistics of the World Gold Council (WGC), London, United Kingdom; and Amey, "Gold," p. 75.

<sup>&</sup>lt;sup>24</sup> "Market Developments," *Gold Demand Trends*, No. 42, WGC, Mar. 2003, p. 6. See also ch. 2 for a general discussion about U.S. and international macroeconomic conditions that influenced U.S. merchandise trade performance in 2002.

<sup>&</sup>lt;sup>25</sup> Imports as a share of apparent consumption in 2002 were estimated at 93 percent for platinum and 69 percent for palladium. Henry E. Hilliard, "Platinum-Group Metals," *Mineral Commodity Summaries*, USGS, Jan. 2003, p. 126.

<sup>&</sup>lt;sup>26</sup> Alysson Pisculli, "JM Sees Palladium Demand Down 28 Percent in '02," American Metal Market, Nov. 12, 2002, found at http://www.amm.com/subscrib/2002/nov/week2/1112pm01.htm, retrieved Nov. 13, 2002.

<sup>&</sup>lt;sup>27</sup> The Englehard Industries annual-average prices for palladium fell to \$339.68 per troy ounce in 2002 from \$610.61 per troy ounce in 2001. The equivalent price for rhodium over the same period fell to \$837.94 per troy ounce from \$1,598.67. Henry E. Hilliard, USGS, interview with USITC staff, Apr. 2, 2003.

increased mine output 11 percent over the previous year's level;<sup>28</sup> with Russia's largest PGM producer, MMC Norilsk Nickel, signing long-term supply contracts with both U.S. and Japanese automakers; and by market anticipation that the Russian Government will possibly increase sales next year from its official inventories to aid debt repayments.<sup>29</sup> As a major minerals producer, Russia was the fourth-largest supplier of precious metals and non-numismatic coins to the United States in 2002 (\$509 million, or 8 percent share). Larger U.S. sources for these products in that year continued to be major minerals producers, Canada (\$2.0 billion, or 32 percent) and South Africa (\$1.2 billion, or 19 percent), and the major metals processing and marketing center, the United Kingdom (\$510 million, or 8 percent).

Table 9-3
Changes in U.S. exports of precious metals and non-numismatic coins, 2001 and 2002

			Change, 2002 from 2001			
Item (All forms)	2001	2002	Absolute	Percent		
	Million dollars					
Silver	233	265	32	14		
Non-numismatic coins	22	37	15	65		
Waste, scrap, and ash	1,216	1,226	10	1		
Platinum-group metals	960	722	-237	-25		
Gold	4,395	2,820	_1,575	-36		
Total	6,826	5,070	-1,756	-26		

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Table 9-4
Changes in U.S. imports of precious metals and non-numismatic coins, 2001 and 2002

•			Change, 2002 from 2001	
Item (All forms)	2001	2002	Absolute	Percent
		Million dollars	s ———	
Gold	2.022	2,352	330	16
Silver	531	687	156	29
Non-numismatic coins	106	143	36	34
Waste, scrap, and ash	304	256	-48	-16
Platinum-group metals	5,229	2,825	-2,403	
Total	8,193	6,263	-1,930	-24

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

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<sup>&</sup>lt;sup>28</sup> Russia is the world's largest producer of palladium, supplying 99.5 metric tons in 2002. Hilliard, "Platinum-Group Metals," p. 127.

<sup>&</sup>lt;sup>29</sup> Pisculli, "JM Sees Palladium Demand Down 28 Percent in '02."

## **Natural and Synthetic Gemstones**

## Change in 2002 from 2001:

U.S. trade deficit: Increased by \$2.0 billion (21 percent) to \$11.7 billion
U.S. exports: Decreased by \$508 million (28 percent) to \$1.3 billion
U.S. imports: Increased by \$1.5 billion (13 percent) to \$13.1 billion

The expanded U.S. trade deficit for natural and synthetic gemstones was principally the result of increased consumption for slightly lower priced imported products, especially diamonds (table 9-5).<sup>30</sup> As the world's largest consumer market for gemstones with little or no natural resources of its own, the United States relies on imports to supply most of its requirements.<sup>31</sup> After 4 consecutive years of growth, U.S. exports decreased in quantity and unit value in 2002,<sup>32</sup> reflecting a reduced inventory of U.S. cut diamonds<sup>33</sup> and relatively weaker global economic markets compared with that of the United States.<sup>34</sup>

## U.S. imports

The U.S. diamond industry entered 2002 with a cautious view towards growth after stronger holiday sales than anticipated for the previous year.<sup>35</sup> Although holiday sales were supported by discounted prices,<sup>36</sup> early signs of a strengthening U.S. economy<sup>37</sup> and significantly reduced inventory in the U.S. distribution pipeline<sup>38</sup> resulted in increased imports of cut diamonds, which accounted for 95 percent of the import value of this product group. However, prevailing consumer concerns about the overall economic environment<sup>39</sup> appear to have prompted the restocking of inventory with less expensive goods, which was underscored by the magnitude of imports from India.<sup>40</sup> As the low-priced supplier of cut diamonds, India accounted for 2.9 million carats (78 percent) of the increase in imports by weight and 12.6 million carats (63 percent) of total imports.

As in previous years, Israel, India, and Belgium —major diamond cutting and trading centers—continued to account for most U.S. diamond imports by value. These three countries together

<sup>&</sup>lt;sup>30</sup> Cut diamonds were the dominant items, registering an increased import value of \$1.5 billion (15 percent) to \$11.5 billion. At the same time, the quantity increased by 3.7 million carats (23 percent), thereby decreasing the trade weighted average unit import price by \$42 (7 percent) to \$577 per carat.

<sup>&</sup>lt;sup>31</sup> The United States does not have major diamond-mining operations, but it is an internationally recognized diamond cutting and trading center.

<sup>&</sup>lt;sup>32</sup> The export value of cut diamonds decreased by \$421 million (27 percent) to about \$1.2 billion; the quantity decreased by 239 million carats (13 percent) to 1.6 billion; and the trade weighted average unit export price decreased by \$135 to \$749 per carat.

<sup>&</sup>lt;sup>33</sup> "De Beers 2002 Financial Results," De Beers Press Release, Feb. 6, 2003, found at http://www.diamonds.net/news/newsitem.asp?num=7750&type=all&topic=all.

<sup>&</sup>lt;sup>34</sup> "Editorial: A Hesitant Recovery," OECD Economic Outlook, vol. 2002/2, No. 72 (Dec. 2002), pp. vi-viii.

<sup>&</sup>lt;sup>35</sup> Martin Rapaport, "Market Outlook 2002," Rapaport News, Feb. 28, 2002, found at http://www.diamonds.net/news/newsitem.asp?num=6313&type=all&topic=all.

<sup>36</sup> Ibid.

<sup>&</sup>lt;sup>37</sup> "Developments in the United States," OECD Economic Outlook, (Dec. 2002), p. 37.

<sup>38 &</sup>quot;De Beers 2002 Financial Results," De Beers Press Release, Feb. 6, 2003

<sup>&</sup>lt;sup>39</sup> The consumer confidence index was down by 10 points to 96.6 in 2002 compared with 2001. However, other economic market indicators used by the gemstone industry include real gross domestic product which was up by 2.4 percent to \$9.4 trillion; real disposable personal income, up by 4 percent to \$7.0 trillion; and the average prime rate of interest, down by 2 percentage points to 4.67percent.

<sup>&</sup>lt;sup>40</sup> Saul Singer, "U.S. Imports/Exports Highlights - 2002," Rapaport News, Feb. 23, 2003, found at http://www.diamonds.net/news/newsitem.asp?num=7750&type=all&topic=all.

represented \$10.7 billion (89 percent) of imported diamonds in 2002, an increase of \$1.5 billion (17 percent) from 2001. Sources of other gemstone products included Thailand and India as the dominant suppliers of natural colored gemstones, together accounting for \$272 million (43 percent) of imports in 2002, up by nearly \$21 million (8 percent); Japan supplied about \$104 million (34 percent) of pearl imports, down by \$5 million (4 percent); and lastly China, Germany, and Switzerland together supplied \$28 million (62 percent) of synthetic products, down by about \$6 million (17 percent).

Table 9-5
Changes in U.S. imports of natural and synthetic gemstones, 2001 and 2002

***************************************			Change, 2003	2 from 2001
Item	2001_	2002	Absolute	Percent
		— Million dollars	> <del></del>	
Diamonds	10.625	12,088	1,463	14
Natural color gemstones	572	629	57	10
Pearls	321	301	-21	-7
Synthetic and reconstructed gernstones	58	45	-13	-22
Total	11,577	13,063	1,486	13

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

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Table 9-6
Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

code <sup>3</sup> Industry/commodity group         2001         2002         Absolute           MM001         Clays and related mineral products:	SITC				Change, 200	2 from 2001
MM001   Clays and related mineral products:   Exports		Industry/commodity group	2001	2002	Absolute	Percent
Exports   179   158   -20   Trade balance   179   158   -20   Trade balance   179   158   -20   Trade balance   108   -109   782   -12			_	Million Doll	ars	
Imports	1M001	Clays and related mineral products:				
Trade balance 794 782 -12    Fluorspar and miscellaneous mineral substances: Exports 159 147 -12   Trade balance 1-108 159 147 -12   Trade balance 1-108 1-109   7°			973	941	-32	-3.3
Trade balance Fluorspar and miscellaneous mineral substances: Exports		Imports	179	158	-20	-11.4
MM002   Fluorspar and miscellaneous mineral substances: Exports   151   39   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   147   12   139   131   120   139   131   130   1			794	782	-12	-1.5
Exports	1M002	Fluorspar and miscellaneous mineral substances:				
Imports		Exports	51	39	-12	-23.8
Trade balance -108 -109 (³)  MM003 Iron ores and concentrates:  Exports 229 249 20  Imports 293 313 20  Trade balance -64 -64 (-6)  MM004 Copper ores and concentrates:  Exports 84 79 -6  Imports 58 105 47  Trade balance 26 -26 -53  MM005 Lead ores, concentrates, and residues:  Exports 108 133 24  Imports 108 133 25  MM005A Lead ores and concentrates:  Exports 108 133 25  MM005A Lead ores and concentrates:  Exports 108 117 11  Imports 109 (°) (°) (°)  Trade balance 108 133 25  MM005A Lead ores and concentrates:  Exports 106 117 11  Imports 209 339 41  Imports 38 53 15  Trade balance 260 286 26  MM006A Zinc ores, concentrates, and residues:  Exports 299 339 41  Imports 38 53 15  Trade balance 260 286 26  MM006A Zinc ores and concentrates:  Exports 299 328 37  Imports 32 45 13  Trade balance 259 283 24  MM007 Certain ores, concentrates, ash, and residues:  Exports 290 328 37  Imports 290 328 37  Imports 290 328 37  Imports 290 328 37  Imports 32 45 13  Trade balance 259 283 24  MM007 Certain ores, concentrates, ash, and residues:  Exports 32 45 13  Trade balance 549 545 4  MM007 Molybdenum ores and concentrates:  Exports 110 112 2  Imports 33 37 4  Trade balance 549 545 4  MM007 Molybdenum ores and concentrates:  Exports 110 112 2  Imports 33 37 4  Trade balance 77 76 -2  MM008 Precious metal ores and concentrates:  Exports 14 43 29  Trade balance 77 76 -2  MM008 Precious metal ores and concentrates:  Exports 14 43 29  Trade balance 71 26 45  MM008A Gold ores and concentrates:  Exports 7 10 3  Imports 1 28 26  Imports 2 57 -15			159	147	-12	-7.4
MM003			-108	-109	( <sup>3</sup> )	-0.3
Exports	MMOOR				(7	
Imports	IIVIOOO		229	249	20	8.5
Trade balance		Imports				6.8
MM004 Copper ores and concentrates:         Exports         84         79         -6 Imports         47 Imports         48 Imports         41 Imports         48 Imports         41 Imports         41 Imports         41 Imports         42 Imports         41 Imports         42 Imports         42 Imports         42 Imports         42 Imports         43 Imports         44 Imports		Trade belones				-0.4
Exports			-04	-04	()	-0.4
Imports	/IMUU4		0.4	70		6.0
Trade balance         26         -26         -53           MM005         Lead ores, concentrates, and residues:         108         133         24           Exports         1         (³)         -1           Trade balance         108         133         25           MM005A         Lead ores and concentrates:         Exports         106         117         11           Imports         (°)						-6.8
MM005 Lead ores, concentrates, and residues:       Exports     108     133     24       Imports     1     (³)     -1       Trade balance     108     133     25       MM005A Lead ores and concentrates:     Exports     106     117     11       Imports     (°)     (°)     (°)     (°)       Trade balance     105     117     12       MM006 Zinc ores, concentrates, and residues:     299     339     41       Exports     260     286     26       MM006A Zinc ores and concentrates:     290     328     37       Imports     32     45     13       Trade balance     259     283     24       MM007 Certain ores, concentrates, ash, and residues:     259     283     24       Exports     248     183     -65       Imports     797     728     -69       Trade balance     549     -545     4       MM007A Molybdenum ores and concentrates:     Exports     110     112     2       Imports     33     37     4       Trade balance     77     76     -2       MM008 Precious metal ores and concentrates:     Exports     85     68     -17       Imp						81.5
Exports			26	-26	-53	( <del>^</del> )
Imports	/M005					
Trade balance         108         133         25           MM005A Lead ores and concentrates:         Exports         106         117         11           Imports         (°)		Exports	108	133	24	22.4
Trade balance   108		Imports	1	(3)	-1	-98.5
MM005A Lead ores and concentrates:           Exports         106         117         11           Imports         (°)			108	133	25	23.0
Exports	/M005A					
Imports			106	117	11	10.8
Trade balance		Importe		( <sup>3</sup> )		-98.2
MM006         Zinc ores, concentrates, and residues:         299         339         41           Imports         38         53         15           Trade balance         260         286         26           MM006A         Zinc ores and concentrates:         290         328         37           Imports         32         45         13           Trade balance         259         283         24           MM007         Certain ores, concentrates, ash, and residues:         Exports         248         183         -65           Imports         797         728         -69         -69         -72         -72         -69           Trade balance         -549         -545         4         -4         -4         -4           MM007A         Molybdenum ores and concentrates:         Exports         110         112         2         2           Imports         33         37         4         -7         -76         -2           MM008         Precious metal ores and concentrates:         Exports         85         68         -17           Imports         14         43         29         -7         -45           MM008A						11.3
Exports   299   339   41	MADDE		100	, , , ,	12	11,0
Imports   38   53   15     Trade balance   260   286   26     MM006A Zinc ores and concentrates:   Exports   290   328   37     Imports   32   45   13     Trade balance   259   283   24     MM007 Certain ores, concentrates, ash, and residues:   Exports   248   183   -65     Imports   797   728   -69     Trade balance   549   545   4     MM007A Molybdenum ores and concentrates:   Exports   110   112   2     Imports   33   37   4     Trade balance   77   76   -2     MM008 Precious metal ores and concentrates:   Exports   85   68   -17     Imports   34   43   29     Trade balance   71   26   -45     MM008A Gold ores and concentrates:   Exports   7   10   3     Imports   7   5   7     Imports   7   7   7     Imports   7   7   7     Imports   7   7   7     Imports   7     Imports   7   7     Imports	/IIVIUUO		200	220	44	13.6
Trade balance 260 286 26  MM006A Zinc ores and concentrates:						
MM006A Zinc ores and concentrates:         Exports       290       328       37         Imports       32       45       13         Trade balance       259       283       24         MM007 Certain ores, concentrates, ash, and residues:       Exports       248       183       -65         Imports       797       728       -69         Trade balance       -549       -545       4         MM007A Molybdenum ores and concentrates:       Exports       110       112       2         Imports       33       37       4         Trade balance       77       76       -2         MM008 Precious metal ores and concentrates:       Exports       85       68       -17         Imports       14       43       29         Trade balance       71       26       -45         MM008A Gold ores and concentrates:       Exports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       Exports       72       57       -15		Imports				38.1
Exports			260	286	26	9.9
Imports	ABOOMN					
Trade balance		Exports		328	•	12.9
MM007 Certain ores, concentrates, ash, and residues:         Exports       248       183       -65         Imports       797       728       -69         Trade balance       -549       -545       4         MM007A       Molybdenum ores and concentrates:       Exports       110       112       2         Imports       33       37       4       4       4       4       -2         MM008       Precious metal ores and concentrates:       Exports       85       68       -17       Imports       14       43       29       -45         Imports       14       43       29       -45       -45       -45         MM008A       Gold ores and concentrates:       Exports       7       10       3       -17         Imports       1       28       26       -26       -18       -24         MM008B       Silver ores and concentrates:       Exports       72       57       -15		Imports	32	45	13	41.0
Exports   248   183   -65   Imports   797   728   -69   Trade balance   -549   -545   4		Trade balance	259	283	24	9.5
Exports   248   183   -65   Imports   797   728   -69   Trade balance   -549   -545   4	4M007					
Imports		Exports	248	183	-65	-26.4
Trade balance			797	728	-69	-8.7
MM007A Molybdenum ores and concentrates:         Exports       110       112       2         Imports       33       37       4         Trade balance       77       76       -2         MM008 Precious metal ores and concentrates:       Exports       85       68       -17         Imports       14       43       29         Trade balance       71       26       -45         MM008A Gold ores and concentrates:       26       -45         Imports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       Exports       72       57       -15						0.7
Exports	ARAOOTA			• • •	•	*
Imports   33   37   4	MINOGIA		110	112	2	2.1
Trade balance						12.2
MM008       Precious metal ores and concentrates:         Exports       85       68       -17         Imports       14       43       29         Trade balance       71       26       -45         MM008A       Gold ores and concentrates:       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B       Silver ores and concentrates:       57       -15         Exports       72       57       -15		_ `			•	
Exports     85     68     -17       Imports     14     43     29       Trade balance     71     26     -45       MM008A Gold ores and concentrates:     25     10     3       Exports     7     10     3       Imports     1     28     26       Trade balance     6     -18     -24       MM008B Silver ores and concentrates:     25     57     -15			11	10	-2	-2.2
Imports	800MN				4=	40.0
Trade balance       71       26       -45         MM008A Gold ores and concentrates:       -45         Exports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       -15       -15         Exports       72       57       -15		Exports				-19.9
MM008A Gold ores and concentrates:         Exports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       257       -15		Imports			29	205.1
Exports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       Exports       72       57       -15		Trade balance	71	26	-45	-64.0
Exports       7       10       3         Imports       1       28       26         Trade balance       6       -18       -24         MM008B Silver ores and concentrates:       Exports       72       57       -15	<b>A800MM</b>	Gold ores and concentrates:				
Imports			7	10	3	35.8
Trade balance		Imports	1	28	26	2,016.2
MM008B Silver ores and concentrates:  Exports			6	-18	-24	· (*)
Exports	ผเผก∩ฉฅ		_	• •	·	٠,
	*11410000		72	57	-15	-20.3
importe 4 14 10		•	3	13	10	378.2
		Trade helense				-36.1
Trade balance		rrade palance	OS	44	-20	-30.1

Table 9-6--Continued
Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

					Change, 2002	2 from 2001
USITC code <sup>2</sup>	Industry/commodity group		2001	2002	Absolute	Percent
			— Мі	llion Doll	ars ——	
MM009	Cement, stone, and related products:					
11111000	Exports	1,322		1,279	-42	-3.2
	Imports	4,407		4,611	204	4.6
	Trade balance	-3,085		3,332	-247	-8.0
ΜΜΛΟΟΘΑ	Cement:	0,000		0,000		0.0
11111100071	Exports	56		58	2	3.1
	Imports	987		939	-48	-4.9
	Trade balance	-931		-881	50	5.3
MM010	Industrial ceramics:			001	00	0.0
IVIIVIOTO	Exports	711		645	-65	-9.2
	Imports	640		497	-143	-22.3
		71		148	77	109.2
MM011	Trade balance	, ,		140	//	109.2
IMIMICITY		23		23	/3\	-1.2
	Exports	31		23 34	(3)	-1.2 12.5
	Imports				4 -4	
1214040	Trade balance	-8		-12	-4	-53.4
MM012	Ceramic floor and wall tiles:	0.7		00	4	5.0
	Exports	27		28	1	5.0
	Imports	1,112		1,290	178	16.0
	Trade balance	-1,086	•	-1,262	-177	-16.3
MM013	Ceramic household articles:					
	Exports	96		83	-13	-13.5
	Imports	1,635		1,691	56	3.4
	Trade balance	-1,539		-1,608	-69	-4.5
MM014	Flat glass:					
	Exports	1,791		1,694	-97	-5.4
	Imports	1,500		1,553	53	3.5
	Trade balance	291		140	-150	-51.7
MM015	Glass containers:					
	Exports	211		165	-46	-21.7
	Imports	538		608	70	13.0
	Trade balance	-327		-443	-116	-35.5
MM016	Household glassware:					
	Exports	209		177	-33	-15.6
	Imports	835		888	54	6.4
	Trade balance	-625		-711	-86	-13.8
MM017	Miscellaneous glass products:					
	Exports	814		729	-85	-10.4
	Imports	769		653	-11 <del>6</del>	-15.1
	Trade balance	46		76	31	67.6
MM018	Fiberglass insulation products:					
***********	Exports	74		75	1	1.0
	Imports	124		131	7	5.9
	Trade balance	-50		-56	-7	-13.2
MM019	Natural and synthetic gemstones:	-		-	•	
1411410 13	Exports	1,840		1,331	-508	-27.6
	Imports	11,577		13,063	1,486	12.8
	Trade balance	-9,737		11,731	-1,994	-20.5
MM020	Precious metals and non-numismatic coins:	-0,101	_	, . 🗸 .	1,004	-20.5
WIIWIUZU	Exports	6,826		5,070	-1,756	-25.7
	Imports	8,193		6,263	-1,730	-23.6
	Trade balance	-1,366		-1,193	174	12.7
	Frage Daldrice	-1,000		-1,183	174	12.7

Table 9-6--Continued
Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

					Change, 2002	from 2001
USITC code <sup>2</sup>	Industry/commodity group	2	2001	2002	Absolute	Percent
			— Mil	lion Dol	ars	<u> </u>
MM020/	A Unrefined and refined gold:					
	Exports	4,186		2,639	-1,547	-37.0
	Imports			2,143	443	26.1
	Trade balance			496	-1,990	-80.1
MM021		2,400		450	-1,880	-60.1
MINIOZI	Primary iron products:	7		7	<b>/3</b> \	0.0
	Exports ,	-		7	( <sup>3</sup> )	-0.3
	Imports	632		72 <del>9</del>	97	15.4
	Trade balance	-624		-722	-97	-15.6
MM022	Ferroalloys:					
	Exports	74		50	-23	-31.6
	Imports ,	660		713	53	8.1
	Trade balance	-586		-663	-77	-13.1
MM023	Iron and steet waste and scrap:					
	Exports	1,151		1,307	157	13.6
	Imports	284		397	113	40.0
	Trade balance,	867		911	43	5.0
MM024						
	Exports	476		445	-31	-6.5
	Imports	718		746	28	3.9
	Trade balance	-242		-301	-59	-24.2
MANOOA.	A Abrasive products:	-2.72		-001	-53	-24.2
IVIIVIUZ4/	Exports	289		284	E	10
	•				-5	-1.8
	Imports	473		505	33	6.9
	Trade balance ,	-184		-222	-38	-20.5
MM025	Steel mill products:					
	Exports	4,756		4,533	-223	-4.7
	Imports			2,203	573	4.9
	Trade balance,	-6,874	-	7,670	-796	-11.6
MM025	A Ingots, blooms, billets, and slabs of carbon and					
	alloy steels:					
	Exports	70		55	-16	-22.2
	Imports	1,056		1,601	545	51.6
	Trade balance			1,546	-561	-56,9
MM025	B Plates, sheets, and strips of carbon and alloy			.,	•••	00.0
	steels:					
	Exports	1,922		1,794	-128	-6.7
	Imports	3,422		3,860	439	12,8
	Trade balance	-1.500		2,067	-567	-37.8
MMAOSE	C Bars, rods, and light shapes of carbon and alloy	-1,500		2,001	-307	-57.0
MIMOZO	steels:					
		400		44.4		4.0
	Exports	408		414	6	1.6
	Imports	1,886		1,928	42	2.2
	Trade balance	-1,478	-	1,514	-36	-2.4
MM025	D Angles, shapes, and sections of carbon and alloy					
	_ steels:					
	Exports	199		156	-43	-21.8
	Imports	421		338	-83	-19.7
	Trade balance	-222		-182	40	17.9
MM025	E Wire of carbon and alloy steels:					
	Exports	180		159	-20	-11.3
	Imports	449		467	19	4.1
	Trade balance	-269		-308	-39	-14.4
					-00	-17.7

Table 9-6--*Continued*Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002	from 2001
	Industry/commodity group	20	01 2002	Absolute	Percent
			– Million Doll	ars ———	
MM025F	Ingots, blooms, billets, and slabs of stainless steels:				
	Exports	37	59	22	59.6
	Imports	299	306	7	2.2
	Trade balance	-262	-247	15	5.9
MM025G	Plates, sheets, and strips of stainless steels:	LUL		10	0.5
	Exports	403	410	7	1.7
	Imports,	512	553	41	8.0
	Trade balance	-108	-142	-34	-31.6
MM025H	Bars, rods, and light shapes of stainless steels:				31.0
	Exports	94	82	-11	-12.1
	Imports	351	284	-67	-19.0
	Trade balance	-257	-202	55	21.5
MM025I	Angles, shapes, and sections of stainless steels:				21.0
	Exports	7	6	-1	-12.2
	Imports	14	1Ž	-2	-15.0
	Trade balance	-7	-6	1	17.9
MM025.L	Wire of stainless steels:	•	ŭ	,	,,,,
	Exports	71	67	-4	-5.0
	Imports	98	92	-6	-6.0
	Trade balance	-27	-25	2	8.6
MM025K	Rails and accessories of carbon and alloy steels:			_	5.0
	Exports	77	73	-3	-4.5
	Imports	154	167	13	8.3
	Trade balance	-77	-93	-16	-21.1
MM025I	Pipes and tubes of carbon and alloy steels:		00	-10	<del>4</del> 1.1
	Exports	1,015	1,016	1	0.1
	Imports	2,434	2,136	-298	-12.2
	Trade balance	-1,419	-1,120	299	21.1
MM025M	Pipes and tubes of stainless steels:				
	Exports	141	118	-23	-16.4
	Imports	338	274	-64	-18.8
	Trade balance	-197	-156	40	20.5
MM025N	Tool steels:				_0.0
	Exports	132	122	-9	-7.1
	Imports	196	184	-13	-6.5
	Trade balance	-65	-61	3	5.3
MM026	Steel pipe and tube fittings and certain cast			-	-
	products:				
	Exports	707	669	-38	-5.4
	Imports	697	669	-27	-3.9
	Trade balance	10	( <sup>3</sup> )	-11	(*)
MM027	Fabricated structurals:		( )		• • • • • • • • • • • • • • • • • • • •
	Exports	18 <b>4</b>	166	-18	-9.6
	Imports	638	627	-12	-1.8
	Trade balance	-454	-460	-6	-1.3
MM028	Metal construction components:			_	
	Exports	505	497	-8	-1.6
	Imports	990	1,135	145	14.6
	Trade balance	-485	-638	-153	-31.5
MM029	Metallic containers:				20
	Exports	666	661	-5	-0.7
	Imports	570	645	75	13.2
	Trade balance,	96	16	-80	-82.9
				1.7	

Table 9-6--Continued
Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

				Change, 2002	from 2001
USITC code²	Industry/commodity group	2001	2002	Absolute	Percent
			Million Doli	ars ———	
MM030	Wire products of base metal:				
11111000	Exports	718	732	15	2.0
	Imports	1,355	1,416	61	4.5
	Trade balance	-637	-684	<b>-4</b> 6	-7.3
MM031	Miscellaneous products of base metal:				
	Exports	5,264	5,283	19	0.4
	Imports	7,107	7,773	666	9.4
	Trade balance	-1,843	-2,491	-647	-35.1
MM032	Industrial fasteners of base metal:				
	Exports	1,481	1,496	15	1.0
	Imports	2,006	2,085	80	4.0
	Trade balance	-525	-589	-64	-12.3
MM033	Cooking and kitchen ware:				
	Exports	260	201	-59	-22.6
	imports	1,743	1,933	190	10.9
	Trade balance	-1,483	-1,732	-249	-16.8
MM034	Metal and ceramic sanitary ware:				
	Exports	124	134	10	7.7
	Imports	588	742	154	26.2
	Trade balance	-464	-608	-144	-31.2
MM035	Construction castings and other cast-iron articles:		0.5	4	
	Exports	24	25	1	5.0
	Imports	110	112	2	2.1
	Trade balance	-86	-87	-1	-1.3
MM036	Copper and related articles:	4.050	4 744	400	
	Exports	1,852	1,744	-108	-5.8
	Imports	4,296	3,715	-581	-13.5
	Trade balance	-2,444	-1,972	473	19.3
MM036A	A Unrefined and refined copper:	60	92	23	33.1
	Exports	69 2,140		-399	-18.7
	Imports		1,740 -1,648	-399 422	20.4
	Trade balance	-2,070	-1,040	422	20
MM036E	3 Copper alloy plate, sheet, and strip:	155	117	-37	-24.2
	Exports	145	118	-37 -27	-18.5
	Imports	9	-1	-2, -10	(4)
	Trade balance	3	-1	-10	ζ.
MM037	Unwrought aluminum:	923	950	27	2.9
	Exports	4,748	4,774	27	0.6
	Imports Trade balance		-3,824	(³)	( <sup>5</sup>
MMOST		-5,025	0,024	( )	,
MINIO214	A Primary and secondary aluminum:	466	431	-36	-7.€
	Exports	4,085	4,188	103	2.
	Trade balance	-3,619	-3,757	-139	-3.8
MARAGO	Aluminum mill products:	-0,010	0,. 0.	100	
MM038	Exports	2,784	2,519	-265	-9.5
	Imports	2,305	2,516	211	9.7
	Trade balance	479	3	-476	-99.3
MANAGO	A Aluminum bars, rods, and profiles:	-1.0	~		
MIMOSO	Exports	245	226	-19	-7.6
	EAPOITS	-	417		18.3
	Imports	352	417	65	10.

Table 9-6--Continued

Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

110170				Change, 2002	from 2001
USITC code² }	ndustry/commodity group	2001	2002	Absolute	Percen
		N	illion Doll	ars ———	
M038B	Aluminum wire:				
	Exports	84	77	-7 .	-8.8
	Imports	162	190	28	17.3
	Trade balance	-78	-114	-36	-45.8
VM038C	Aluminum plate, sheet, and strip:				
	Exports	1,872	1,652	-220	-11.7
	Imports	1,242	1,331	89	7.1
	Trade balance ,	629	321	-308	-49.0
MM038D	Aluminum foil:				
	Exports	328	319	-9	-2.8
	Imports	441	468	27	6.2
	Trade balance	-113	-150	-37	-32.4
MM038E	Aluminum tubes, pipes, and fittings:				
	Exports	215	205	-10	-4.6
	Imports	90	95	4	4.9
	Trade balance	125	111	-14	-11.6
MM039	Lead and related articles:				
	Exports	78	68	-11	-13.6
	Imports	167	125	-42	-25.2
	Trade balance	-88	-57	31	35.5
MM039A	Refined lead:				
	Exports	8	14	6	82.2
	Imports	90	82	-8	-9,4
	Trade balance	-83	-68	15	18.0
MM040	Zinc and related articles:				
	Exports	86	84	-2	-2.8
	Imports	968	908	-60	-6.2
	Trade balance	-882	-825	57	6.5
AUMUNU	Unwrought zinc:	-002	020	٠,	0.0
MINIOHOV	Exports	1	1	(³)	-6.5
	Imports	786	731	-55	-7.0
	Trade balance	-785	-730	55	7.0
MM041	Certain base metals and chemical elements:	-703	-750		7.0
WIWO4 I		1,702	1,498	-205	-12.0
	Exports	2,467	1,952	-515	-20.9
	Imports	-765	-454	311	-20.8 40.6
N434044A	Trade balance	-100	-404	311	40.0
IVIIVIU4 I A	Titanium ingot:	22	12		<b>-4</b> 2.1
	Exports	27 27	13	-9 -14	- <del>4</del> 2.1
	Imports	-6	-1	5	88.2
B 48 40 40	Trade balance	-0	-1	5	00.2
MM042	Nonpowered handtools:	2 440	2,038	-82	-3.8
	Exports	2,119			
	Imports	2,996	3,284	288	9.6
	Trade balance	-876	-1,246	-370	-42.2
MM043	Certain cutlery, sewing implements, and related				
	products:	EEC.	EE 4	-	
	Exports	556 865	551	-5	-0.8
	Imports	865	912	48 50	5.5
	Trade balance	-309	-361	-52	-16.9
MM044	Table flatware and related products:			_	
	Exports	28	29	1	3.3
	Imports , ,	463 -435	478 -450	15 -14	3.3 -3.3
	Trade balance				

Table 9-6--Continued Minerals and metals: U.S. trade for selected industry/commodity groups, 2001 and 20021

					Change, 2002 from 2001	
USITC code <sup>2</sup>	Industry/commodity group		2001	2002	Absolute	Percent
			Million Dollars			
MM045	Certain builders' hardware: Exports	. 961		907	-54	-5.6
	Imports	. 1,948	}	2,197	248	12.7
	Trade balance	987	-	1,289	-302	-30.6

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes <sup>3</sup>Less than \$500,000.

Note.—Calculations based on unrounded data.

<sup>&</sup>lt;sup>4</sup>Not meaningful for purposes of comparison.

<sup>5</sup>Less than 0.05 percent.

## CHAPTER 10 Machinery

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### Change in 2002 from 2001:

U.S. trade deficit: Increased by \$6.6 billion (43 percent) to \$21.9 billion U.S. exports: Decreased by \$6.3 billion (9 percent) to \$63.3 billion U.S. imports: Increased by \$314 million (0.4 percent) to \$85.2 billion

The U.S. trade deficit in machinery increased significantly in 2002, for the second consecutive year, as exports declined by 9 percent. Decreased exports accounted for more than 95 percent of the deficit increase (table 10-1), although the decrease in machinery exports in 2002 was less than two-thirds as large as the prior year's decrease. Three industry/commodity groups--semiconductor-manufacturing equipment and robotics; electric motors, generators, and related equipment; and electrical transformers, static converters, and inductors--accounted for more than 40 percent of the export decrease. As in previous years, Canada and Mexico were by far the two largest export markets for U.S. machinery. In 2002, for the first time, machinery imports from China exceeded \$10 billion.

Semiconductor-manufacturing equipment and robotics accounted for more than 17 percent of the total decrease in U.S. machinery exports (table 10-2), although the decrease in this industry group in 2002 was only one-fifth as large as the decrease in 2001. This decrease is attributable to the global slowdown in demand for products containing integrated circuits. The next largest industry group, electric motors, generators, and related equipment, accounted for more than 12 percent of the total decrease. This contrasts sharply with the previous year, when these products accounted for the largest absolute and relative increases of all industry groups in the machinery sector, led by exports of electric power generation equipment to Brazil, U.S. exports of power generation and transmission equipment to Brazil surged in 2001 due to investments in thermal power-generating plants after several years of drought drastically reduced the generating capacity of Brazil's hydroelectric facilities. The market collapsed in 2002, however, as rains filled reservoirs, electricity rationing reduced consumption patterns, and industrial power usage declined in the midst of the falling value of the Brazilian real.<sup>2</sup> In 2002, as demand reverted to historic levels, Brazil recorded the largest decrease in U.S. exports for this industry group (\$446 million). More than 10 percent of the total decrease in U.S. machinery exports in 2002 occurred in electrical transformers, static converters, and inductors with decreased sales to Canada and Mexico accounting for more than 60 percent of the \$652 million downturn.

<sup>&</sup>lt;sup>1</sup> For additional information, see "Semiconductor Manufacturing Machinery" and "Household Appliances, Including Commercial Applications" in this chapter.

<sup>&</sup>lt;sup>2</sup> For additional information, see U.S. International Trade Commission, "Power Generation and Transmission Equipment in the Latin American Market," *Industry, Trade, and Technology Review, USITC* publication No 3574, Dec. 2002.

Table 10-1 Machinery: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002'

		·····	Change, 200	2 from 2001
ltem	2001	2002	Absolute	Percent
HO ( f) E		Million dollars		
U.S. exports of domestic merchandise:  Mexico Canada Japan China Germany Taiwan United Kingdom Korea Italy France All other	10,263 15,949 4,133 2,356 3,413 2,954 3,293 2,452 957 1,955 21,828	9,183 15,207 3,328 2,730 2,625 3,217 2,731 2,521 786 1,622 19,312	-1,080 -742 -804 374 -788 263 -562 69 -171 -333 -2,516	-10.5 -4.7 -19.5 15.9 -23.1 8.9 -17.1 2.8 -17.8 -17.0 -11.5
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	69,552 13,998 2,717 16,223 1,577 17,215 669 397	63,262 11,669 2,476 13,627 1,357 16,799 672 395	-6,290 -2,330 -241 -2,595 -220 -415 2 -2	-9.0 -16.6 -8.9 -16.0 -14.0 -2.4 0.4 -0.6
U.S. imports of merchandise for consumption:  Mexico Canada Japan China Germany Taiwan United Kingdom Korea Italy France All other	14,821 9,876 14,286 8,620 9,648 2,872 3,420 2,420 2,429 2,027 13,500	16,321 9,810 12,689 10,467 8,902 2,743 3,002 2,554 3,519 1,919 13,254	1,499 -66 -1,597 1,847 -745 -129 -418 257 20 -108 -246	10.1 -0.7 -11.2 21.4 -7.7 -4.5 -12.2 11.2 0.6 -5.3
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	84,867 24,642 233 15,899 220 30,675 264 789	85,181 23,076 219 17,469 235 31,163 231 836	314 -1,566 -14 1,570 15 488 -32 47	0.4 -6.4 -6.9 6.8 1.2 -12.3 5.9
U.S. merchandise trade balance:  Mexico Canada Japan China Germany Taiwan United Kingdom Korea Italy France All other	-4,558 6,073 -10,153 -6,265 -6,235 -127 154 -2,542 -72 8,328	-7,138 5,396 -9,361 -7,737 -6,278 474 -271 -33 -2,732 -297 6,058	-2,580 -676 792 -1,473 -43 392 -144 -180 -225 -2,270	-56.6 -11.1 7.8 -23.5 -0.7 476.0 -113.1 -7.5 -311.0 -27.3
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-15,315 -10,644 2,484 324 1,357 -13,460 406 -392	-21,919 -11,408 2,257 -3,842 1,122 -14,364 441 -441	-6,604 -764 -226 -4,166 -235 -904 35 -49	-43.1 -7.2 -9.1 (2) -17.3 -6.7 8.6 -12.5

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. 
<sup>2</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Table 10-2 Leading changes in U.S. exports and imports of machinery, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Farm and garden machinery and				
equipment (MM078)	4,565	4,747	182	4.0
Wiring harnesses for motor vehicles (MM068)	866	961	94	10.9
Pumps for motor vehicles (MM069)	642	681	39	6.1
Industrial food-processing and related				
machinery (MM079)	576	606	30	5.2
Decreases:				
Semiconductor manufacturing				
machinery (MM087A)	8,044	6,972	-1,071	-13.3
Electric motors, generators, and related			_	
equipment (MM091)	4,691	3,923	-769	-16.4
Electrical transformers, static converters, and				
inductors (MM092)	2,436	1,784	-652	-26.8
All other	47,732	43,589	-4,143	-8.7
TOTAL	69,552	63,262	-6,290	-9.0
U.S. IMPORTS:				
Increases:				
Household appliances, including commercial				
applications (MM073)	8,356	9,564	1,208	14.5
Wiring harnesses for motor vehicles (MM068)	4,68 <b>4</b>	5,302	617	13.2
Air-conditioning equipment and parts (MM071)	6,081	6,674	593	9.7
Decreases:				
Metal cutting machine tools and machine tool				
accessories (MM084)	3,407	2,558	-849	-24.9
Semiconductor manufacturing machinery (MM087A) .	3,947	3,304	-643	-16.3
Metal forming machine tools (MM085)	1,331	846	-485	-36.4
Electric motors, generators, and related				
equipment (MM091)	7,646	7,177	-468	-6.1
All other	49,415	49,757	342	0.7
TOTAL	84,867	85,181	314	0.4

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Increased imports accounted for less than 5 percent of the trade deficit increase in machinery in 2002 compared to 2001 (see table 10-1). Significant increases in the value of imports for major appliances,<sup>3</sup> wiring harnesses for motor vehicles, and air-conditioning equipment and parts were somewhat countered by decreases in other industry groups, including metal cutting machine tools and machine tool accessories; semiconductor manufacturing equipment and robotics; metal forming machine tools; and electric motors, generators, and related equipment.

Within the machinery sector, U.S. exports of semiconductor manufacturing equipment and robotics went primarily to China, Japan, Korea, Taiwan, and Singapore, while such U.S. imports were largely supplied by Germany, Israel, Japan, the Netherlands, and the United Kingdom. The market for electric motors, generators, and related equipment reflects manufacturing integration in North America, with Mexico and Canada, respectively, being the largest customer and the major supplier to the United States. Other key

<sup>&</sup>lt;sup>3</sup> For additional information, see "Household Appliances, Including Commercial Applications" in this chapter.

export markets for this equipment were Brazil and the United Kingdom, while China, Germany, and Japan were major import sources.

The commodity analyses that follow for semiconductor manufacturing machinery, and for household appliances, provide more specific information on these trade shifts. Trade statistics for all industry/commodity groups in this sector are presented in table 10-5 at the end of the chapter.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001:

Mexico: U.S. deficit increased by \$2.6 billion (57 percent) to \$7.1 billion China: U.S. deficit increased by \$1.5 billion (24 percent) to \$7.7 billion Japan: U.S. deficit decreased by \$792 million (8 percent) to \$9.4 billion

As integration of the North American manufacturing economy accelerated during 2002, the increase in the U.S. machinery trade deficit with Mexico exceeded that of the other trading partner for the first time. Machinery imports from Mexico increased in 2002 by \$15 billion, or 10 percent, to \$16.3 billion. Three industry/commodity groups--wiring harnesses for motor vehicles; electric motors, generators, and related equipment; and major appliances--accounted for more than half of these imports from Mexico. During the same period, U.S. exports of machinery to Mexico fell by more than 10 percent.

The growing increase in the machinery trade deficit with China was principally due to greater U.S. imports of major appliances, air-conditioning equipment and parts, and portable electric handtools, which increased by more than 23 percent between 2001-2002, to \$5.6 billion, and accounted for more than half of all machinery imports from China in 2002. These imports were partially offset by \$1.2 billion in U.S. exports of semiconductor manufacturing equipment and robotics; miscellaneous machinery; and major appliances which, combined, increased by almost one-third during 2001-2002 and accounted for more than 40 percent of U.S. machinery exports to China. These two trends reflect the continuing expansion of manufacturing capability in China, which drives increases in both machinery supply and demand.

During 2002, the U.S. machinery trade deficit with Japan decreased for the second year in a row. U.S. imports of semiconductor manufacturing equipment and robotics; electric motors, generators, and related equipment; and metal-cutting machine tools and machine tool accessories from Japan decreased by almost one-fourth between 2001-2002. During the same period, U.S. exports of machinery to Japan declined by almost 20 percent as Japan's economy underwent a tenth year of limited growth.<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> Tim Callen and Johnathan D. Ostry (eds.), *Japan's Lost Decade: Policies for Economic Revival* (Washington: International Monetary Fund), 2003.

#### COMMODITY ANALYSIS

#### Semiconductor-Manufacturing Machinery

Change in 2002 from 2001:

U.S. trade surplus: Decreased by \$428 million (10 percent) to \$3.7 billion U.S. exports: Decreased by \$1.1 billion (13 percent) to \$7.0 billion U.S. imports: Decreased by \$643 million (16 percent) to \$3.3 billion

U.S. trade in semiconductor-manufacturing machinery contracted in 2002, largely because of a downturn in consumption due to weakened demand for semiconductors and worldwide political uncertainties.<sup>5</sup> Worldwide semiconductor equipment sales fell by 24 percent to \$29.8 billion in 2002.<sup>6</sup> However, the United States and China significantly increased their trade relationship in semiconductor manufacturing machinery in 2002, as imports from China grew by 97 percent to \$8 million, while exports to China increased by 63 percent to \$551 million. China currently accounts for 6 percent of worldwide semiconductor chip consumption and chip production is expected to increase by 40 percent annually, creating sustained demand for new equipment.<sup>7</sup>

## U.S. exports

The major markets for U.S. exports of semiconductor-manufacturing machinery in 2002 were Taiwan and Japan, which together accounted for 41 percent of total U.S. exports. The Taiwanese market remains relatively strong; moreover, Taiwan's foundries continue to be highly competitive<sup>8</sup> and are investing in new technology. The most commonly exported products to these countries were machines for the production of semiconductor devices and circuits, and measuring and checking instruments. Korea, Singapore, and China were the next largest markets for U.S. exports, respectively. To

## U.S. imports

The most significant supplier of semiconductor-manufacturing machinery to the U.S. market in 2002 was Japan, which accounted for 53 percent of total U.S. imports of such equipment. Although Japan

<sup>&</sup>lt;sup>5</sup> "Applied Materials CFO Says Global Worries Still Strong," Solid State Technology, Feb, 25, 2003, found at http://sst.pennet.com/Articles/Article\_Display.cfm?Section=OnlineArticles&SubSection=Display&PUBLICATION\_ID=5&ARTICLE\_ID=169376, retrieved Feb. 27, 2003.

<sup>&</sup>lt;sup>6</sup> Mark LaPedus, "ASML Jumps to Third Place in '02 Fab-Tool Rankings," *Silicon Strategies*, Feb. 24, 2003, found at http://www.siliconstrategies.com/story/OEG20030224S0065, retrieved Feb. 27, 2003.

<sup>&</sup>lt;sup>7</sup> Tony Santiago, "Singapore Riding IC Roller Coaster," *EE Times*, Feb. 26, 2003, found at http://www.siliconstrategies.com/story/OEG20030226S0024, retrieved Feb. 27, 2003.

<sup>&</sup>lt;sup>8</sup> A foundry is a semiconductor fabricator that receives a design from a semiconductor company and then manufactures the chips (i.e., it is not involved in the design of new chips). Taiwan is projected to produce 40 percent of the world's wafers (thin, round slices of silicon on which semiconductor chips are produced) by 2010. "Chips on Monster Wafers," *Business Week*, Nov. 4, 2002; and Mure Dickie, "Foundry Model Holds up Despite Slump in Demand," *Financial Times*, Oct. 1, 2002.

<sup>&</sup>lt;sup>9</sup> Taiwan's investments have upgraded facilities to produce bigger wafers and more chips on each wafer. Katherine Chiu, "Applied Materials: Semiconductor Industry Showing Positive Recovery," *Digitimes.com*, Sept. 17, 2002.

<sup>&</sup>lt;sup>10</sup> China was the seventh-largest market in 2001.

traditionally has specialized in back-end equipment,<sup>11</sup> there was a wide variety of imports from Japan in 2002. Machines for the production of semiconductor devices and circuits and photolithography equipment were the two largest imports from Japan. U.S. imports from Japan decreased by 27 percent in 2002, whereas U.S. semiconductor manufacturing machinery imports from Korea and the Netherlands increased by 72 percent and 41 percent, respectively. The largest import from the Netherlands was photolithography equipment, which accounted for 29 percent of semiconductor-manufacturing machinery imports in 2002, as Dutch company ASML reported increased orders by customers buying new technology systems in anticipation of an industry upturn.<sup>12</sup> The top three producers of photolithography machines are ASML, Nikon, and Canon;<sup>13</sup> the United States has no competitive producers of this equipment.

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## Household Appliances, Including Commercial Applications<sup>14</sup>

Change in 2002 from 2001:

U.S. trade deficit: Increased by \$1.6 billion (51 percent) to \$4.7 billion U.S. exports: Decreased by \$381 million (7 percent) to \$4.8 billion U.S. imports: Increased by \$1.2 billion (14 percent) to \$9.6 billion

The increase in the household appliance trade deficit was driven largely by a continued rise in demand by U.S. consumers for residential housing due to record low-financing rates. An increase in U.S. imports of all types of appliances, including those with commercial applications, combined with a worldwide economic slowdown that adversely affected U.S. export markets, contributed to a near record deficit for the sector.

## U.S. imports

U.S. imports of household appliances rose significantly from 2001 to 2002 (table 10-3). Imports from the two leading sources, China and Mexico, both registered large to moderate increases in 2002 and accounted for \$5.4 billion (56 percent) of total imports of appliances (table 10-4). China continued to be the largest supplier as imports rose by \$576 million to \$3.4 billion in 2002. Portable appliances including vacuum cleaners, microwave ovens, coffee and tea makers, food grinders and processors, mixers, and fruit or vegetable juice extractors were the major products imported from China. Mexico, the second largest U.S. supplier of household appliances, accounted for \$1.9 billion, or 20 percent of the sector total in 2002. Unlike China, imports from Mexico consisted largely of major household appliances such as laundry equipment,

<sup>&</sup>lt;sup>11</sup> Back-end equipment is used to package and test semiconductors, whereas front-end equipment is the machinery used to convert raw materials into semiconductor chips. The front-end equipment is much higher in value and adds more value to the final product than back-end equipment.

<sup>&</sup>lt;sup>12</sup> "ASML Reiterates the Company's Outlook," Sept. 25, 2002, found at http://www.asml.com/NASApp/asmldotcom/newsrelease.do?rid=1426&ctx=231, retrieved Mar. 19, 2003.

<sup>&</sup>lt;sup>13</sup> ASML moved from third to first place in 2002. Mark LaPedus, "ASML Jumps to Third Place in '02 Fab-Tool Rankings," *Silicon Strategies*, Feb. 24, 2003, found at http://www.siliconstrategies.com/story/OEG20030224S0065, retrieved Feb. 27, 2003.

<sup>&</sup>lt;sup>14</sup> This industry/commodity group covers all types of household appliances including vacuum cleaners, vending machines, floor polishers, trash compactors, and traditional major appliances consisting of refrigerators, dishwashers, washers, dryers, gas stoves, and electric ranges.

household refrigerator-freezer units, and gas and electric stoves and ranges. Significant transportation costs and geographic proximity make it more competitive to locate this type of production in Mexico rather than China. In recent years, all major U.S. household appliance companies (Maytag, GE, and Whirlpool) have significantly increased production capacity in Mexico.

#### U.S. exports

Exports of household appliances fell by \$381 million to \$4.8 billion in 2002 as demand for these products decreased worldwide as the result of a major slowdown in economic growth. Exports of household appliances to Mexico, the second-largest market for these products in 2002, decreased by \$71 million (10 percent) to \$649 million. The decrease was due principally to a slowing of the U.S. economy (all major appliance firms have shifted production to maquiladora assembly plants for re-export to the U.S. market) along with a sparse 0.9-percent growth in Mexico's GDP in 2002. In addition, appliances assembled by U.S. firms at plants in Mexico can be sold directly to the Mexican market, substituting for imports from the United States. Household compression-type refrigerators and parts, vacuum cleaners, vending machines and parts, and washing machines exceeding 10 kg were the leading items registering export declines to Mexico.

Other notable declines in U.S. exports of these products occurred in key markets in the EU, principally the United Kingdom and Germany. Together these two countries accounted for 8 percent of total U.S. exports of household appliances. Reduced shipments of centrifugal clothes dryers and encasements for refrigerating or freezing equipment were some of the leading appliance items registering decreases in 2002. The slumping world economy led commercial and residential customers alike to defer their purchases of appliances in 2002.

Of only a handful of countries which experienced growth in U.S. exports of these products and parts, exports to China rose 12 percent to \$267 million in 2002. High levels of FDI by multinational firms such as Whirlpool, Eureka, Hoover, and Maytag Corp. in China's appliance and components industry<sup>15</sup> have greatly contributed to the growth in U.S. exports of parts and subassemblies used in producing these products. Floor polishers and components, housings and parts for vacuum cleaners, dishwashing machines, and parts of refrigerators were some of the leading exports to China in 2002.

Table 10-3
Changes in U.S. imports of household appliances, including commercial applications, 2001 and 2002

			Change, 2002	2 from 2001
Item	2001	2002	Absolute	Percent
		Thousand dollars	\$	
Laundry-type washing machines, exceeding 10 kg	65,743	171,313	105,570	161
Centrifugal clothes dryers		836	520	164
Refrigerators compression type		285,162	75,550	36
Combined refrigerator-freezers		669,413	111,634	16
Laundry-type washing machines, not exceeding 10 kg		677	654	2,832
All other	7,522,527	8,436,599	914,072	12
Total	8,356,000	9,564,000	1,208,000	14

Note.--Calculations based on unrounded data.

<sup>15</sup> For additional information, see "China" in ch. 3.

Table 10-4
Changes in U.S. imports of household appliances, including commercial applications, by country, 2001 and 2002

			Change, 2002 from 2001	
Item	2001	2002	Absolute	Percent
		– Million dollars	-	
China	2.845	3,421	576	20
Mexico	1.839	1,991	152	8
Canada	848	873	25	3
Korea	611	818	207	34
Germany	427	566	139	33
All other	1,786	1,895	109	6
Total	8,356	9,564	1,208	14

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

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Table 10-5 Machinery: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
		_	– Million Dol	ars	
MM068	Wiring harnesses for motor vehicles:				
	Exports	866	961	94	10.9
	Imports	4,684	5,302	617	13.2
	Trade balance	-3,818	-4,341	-523	-13.7
MM069	Pumps for motor vehicles:				
	Exports	642	681	39	6.1
	Imports	788	913	125	15.8
	Trade balance	-147	-232	-86	-58.3
MM070	Pumps for liquids:				
	Exports .,.,,,,,,	2,561	2,393	-168	-6.5
	Imports	1,801	1,883	83	4.6
	Trade balance	760	510	-250	-32.9
MM071	Air-conditioning equipment and parts:				
	Exports	5,694	5,318	-376	-6.6
	Imports	6,081	6,674	593	9.7
	Trade balance	-387	-1,356	-969	-250.0
MM072	Industrial thermal-processing equipment and	50.	1,000	000	200.0
ITIIVIQI Z	furnaces:				
	Exports	2,496	2,111	-385	-15.4
	Imports	1,641	1,694	53	3.2
	Trade balance	855	417	- <b>438</b>	-51.2
MM073	Household appliances, including commercial	000	717	-400	-01.2
IVIIVIO73	•• • • •				
	applications:	5,226	4,845	-381	-7.3
	Exports	•	9,564	1,208	-7.3 14.5
	Imports	8,356		-	
L1140704	Trade balance	-3,130	-4,719	-1,589	-50.8
MINIO/3A	Major household appliances and parts:	4 700	4.040	00	E 0
	Exports	1,708	1,610	-98	-5.8
	Imports	1,986	2,444	458	23.0
	Trade balance	-278	-834	-556	-199.9
MM074	Centrifuges and filtering and purifying equipment:				
	Exports	3,208	3,045	-163	-5.1
	Imports	2,275	2,403	128	5.6
	Trade balance	933	642	-291	-31.2
MM075	Wrapping, packaging, and can-sealing				
	machinery:				
	Exports	711	639	-72	-10.2
	Imports	1,302	1,333	30	2.3
	Trade balance	-591	-694	-103	-17.4
MM076	Scales and weighing machinery:				
	Exports	175	164	-11	-6.2
	Imports	279	293	14	5.1
	Trade balance	-104	-129	-25	-24.3
MM077	Mineral processing machinery:				
	Exports	582	485	-97	-16.6
	Imports	576	565	-10	-1.7
	Trade balance	6	-81	-87	(3)
MM078	Farm and garden machinery and equipment:				٠,
	Exports	4,565	4,747	182	4.0
	Imports	3,602	3,898	296	8.2
	Trade balance	963	848	-115	-11.9
MM079		500	540	-110	-11.5
MINIOLA	Industrial food-processing and related machinery:	576	606	30	5.2
	Exports	537	570	30 33	6.2
		:1.37	3711	• • • • • • • • • • • • • • • • • • • •	
	Imports Trade balance	40	36	-3	-7.9

Table 10-5—Continued

Machinery: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

code <sup>2</sup> Industry/commodity group         2001         Absolute         Perc           MM080         Pulp, paper, and paperboard machinery:	USITC			•	Change, 200	2 from 2001
MM080   Pulp, paper, and paperboard machinery: Exports   1,091   719   -373   3-3   71746 balance   -414   -159   255   68   Mm081   Printing and related machinery:   Exports   1,232   1,136   -96   -118   1   Mm082   Printing and related machinery:   Exports   1,232   2,001   71   71   71   71   71   71   71	_ •	Industry/commodity group	2001	2002	Absolute	Percent
Exports				— Million Doll	ars	
Imports	MM080					
Trade balance						-17.4
MM081   Printing and related machinery:		Imports				-34.1
Exports		Trade balance	-414	-159	255	61.5
Imports	MM081	Printing and related machinery:				
Trade balance		Exports	1,232	1,136	-96	-7.8
MM082   Textile machinery: Exports   897   871   1,25   1,141   1,314   1,25   1,141   1,314   1,242   1,25   1,441   1,314   1,341		Imports	1,929	2,001	71	3.7
Exports		Trade balance	-697	-865	-167	-24.0
Exports	MM082	Textile machinery:				
Imports			897	871	-25	-2.8
Trade balance			1,411	1,314	- <del>9</del> 8	-6.9
MM083		•			72	14.1
Exports	MM083					
Imports			210	169	-41	-19.4
Trade balance			-			-9.4
MM084 accessories:         Metal cutting machine tools and machine tool accessories:         1,809         1,634         -176         -177         -176         -177         -177         -177         -177         -177         -177         -177         -177         -177         -177						-78.3
Accessories   Exports	MM084	Metal cutting machine tools and machine tool		•	-27	10.0
Exports	WIII/100-1					
Imports			1 809	1 634	-176	-9.7
Trade balance				-	+	-24.9
MM085         Metal forming machine tools:           Exports         743         652         -91         -1           Imports         1,331         846         -485         -3           Trade balance         -588         -194         394         6           MM086         Non-metalworking machine tools:         807         768         -39            Exports         807         768         -39            Imports         1,276         1,242         -34            Faxorts         468         -474         -5            MM087         Semiconductor manufacturing equipment and robotics:   <						42.2
Exports	MMMOOE		-1,050	-324	0/4	42.2
Imports	COOMIN	Exports	7/2	GE2	04	-12.2
Trade balance         -588         -194         394         6           MM086         Non-metalworking machine tools:         807         768         -39            Exports         807         768         -39            Imports         1,276         1,242         -34            Trade balance         -468         -474         -5            MM087         Semiconductor manufacturing equipment and robotics:			-			
MM086   Non-metalworking machine tools:   Exports						-36.4
Exports	Liliano		-566	-194	394	67.0
Imports	INIINIOQO		007	700	00	4.0
Trade balance						-4.9
MM087         Semiconductor manufacturing equipment and robotics:         Exports         8,553         7,341         -1,212         -1           Imports         4,389         3,679         -710         -1           Imports         4,164         3,662         -502         -1           MM087A         Semiconductor manufacturing machinery:         Exports         8,044         6,972         -1,071         -1           Imports         3,947         3,304         -643         -1           Trade balance         4,096         3,668         -428         -1           MM088         Taps, cocks, valves, and similar devices:         Exports         3,351         3,202         -150         -1           Imports         4,809         5,156         347         -1<						-2.7
Production	. 4		-468	-4/4	-5	-1.1
Exports	MM087					
Imports						
Trade balance						-14.2
MM087A Semiconductor manufacturing machinery:         Exports       8,044       6,972       -1,071       -1         Imports       3,947       3,304       -643       -1         Trade balance       4,096       3,668       -428       -1         MM088       Taps, cocks, valves, and similar devices:       Exports       3,351       3,202       -150       -1         Imports       4,809       5,156       347       -1       -1       -1       -1       -1       -1       -2       -2       -3       -3       -3       -496       -3       -3       -3       -496       -3       -3       -3       -496       -3       -3       -4       -496       -3       -3       -3       -4       -496       -3       -3       -4       -496       -3       -3       -3       -4       -496       -3       -3       -4       -496       -3       -3       -3       -4       -496       -3       -3       -3       -4       -496       -3       -3       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4       -4<		·				-16.2
Exports			4,164	3,662	-502	-12.1
Imports	MM087A					
Trade balance		Exports				-13.3
MM088 Taps, cocks, valves, and similar devices:         Exports       3,351       3,202       -150		Imports				-16.3
Exports   3,351   3,202   -150   -160   -1			4,096	3,668	- <b>42</b> 8	-10.4
Imports	880MM	Taps, cocks, valves, and similar devices:				
Trade balance		Exports	3,351		-150	-4.5
MM089 Mechanical power transmission equipment:           Exports         939         936         -2         -           Imports         2,004         1,994         -11         -           Trade balance         -1,066         -1,057         8           MM090 Boilers, turbines, and related machinery:         Exports         1,106         892         -214         -1           Imports         1,204         1,514         310         2           Trade balance         -98         -622         -524         -53           MM091 Electric motors, generators, and related equipment:         Exports         4,691         3,923         -769         -10           Imports         7,646         7,177         -468         -468         -468		Imports		5,156	347	7.2
Exports   939   936   -2   -2   -2   -2   -2   -2   -2   -		Trade balance	-1,458	-1,954	-496	-34.0
Exports   939   936   -2   -2   -2   -2   -2   -2   -2   -	MM089	Mechanical power transmission equipment:				
MM090     Boilers, turbines, and related machinery:     1,106     892     -214     -1       Imports     1,204     1,514     310     2       Trade balance     -98     -622     -524     -53       MM091     Electric motors, generators, and related equipment:     Exports     4,691     3,923     -769     -10       Imports     7,646     7,177     -468			939	936	-2	-0.3
MM090     Boilers, turbines, and related machinery:     1,106     892     -214     -1       Imports     1,204     1,514     310     2       Trade balance     -98     -622     -524     -53       MM091     Electric motors, generators, and related equipment:     Exports     4,691     3,923     -769     -10       Imports     7,646     7,177     -468			2,004	1,994	-11	-0.5
MM090       Boilers, turbines, and related machinery;         Exports       1,106       892       -214       -1         Imports       1,204       1,514       310       2         Trade balance       -98       -622       -524       -53         MM091       Electric motors, generators, and related equipment:       Exports       4,691       3,923       -769       -11         Imports       7,646       7,177       -468       -468				-1.057	8	0.8
Exports	MM090	Boilers, turbines, and related machinery;	•	·		
Imports			1,106	892	-214	-19.3
Trade balance		· · · · · · · · · · · · · · · · · · ·				25.8
MM091 Electric motors, generators, and related equipment:  Exports						-536.6
equipment: 4,691 3,923 -769 -10 -10 -10 -10 -10 -10 -10 -10 -10 -10	MM091			V	V2-7	000.0
Exports						
1mports		Exports	4 691	3 923	7RQ	-16.4
		Imports				-10.4 -6.1
11400 Palation 17.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.						-10.2
			2,504	0,200	-500	-10.2

Table 10-5--Continued

Machinery: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

	····			Change, 2002	2 from 2001
USITC code <sup>2</sup>	industry/commodity group	2001	2002	Absolute	Percent
-			Million Doll	lars — —	_
MM092	Electrical transformers, static converters, and				
	inductors:				
	Exports	2,436	1,784	-652	-26.8
	Imports	5,134	4,707	-427	-8.3
	Trade balance	-2,698	-2,923	-225	-8.3
MM093	Portable electric handtools:				
MINIOSS	Exports	291	212	-79	-27.1
	Imports	1,185	1.434	249	21.1
	Trade balance	-894	-1.222	-328	-36.7
MM094	Nonelectrically powered handtools and parts	•	-,		
MINIOS	thereof:				
	Exports	563	549	-14	-2.4
	Imports	901	961	60	6.7
	Trade balance	-338	-412	-74	-21.9
B484005	Clastic lamps (hulbs) and partable electric lights:	-000		, ,	
MM095	Electric lamps (bulbs) and portable electric lights:	799	750	-49	-6.2
	Exports	1.785	1,687	-98	-5.5
	Imports	-986	-937	49	4.9
	Trade balance	-500	-557	40	1.0
MM096	Welding and soldering equipment:	703	635	-68	-9.7
	Exports	803	761	-00 -42	-5.1 -5.2
	Imports	-101	-126	-42 -26	-25.6
	Trade balance	-101	-120	-20	-20.0
MM097	Nonautomotive insulated electrical wire and				
	related products:	0.000	0.056	-430	-13.1
	Exports	3,286	2,856	- <del>4</del> 30 -127	-13.1 -4.0
	Imports	3,203	3,076		
	Trade balance	83	-220	-303	(3)
MM098	Miscellaneous machinery:			F.70	7.0
	Exports	7,366	6,793	-573	-7.8
	Imports	6,455	6,133	-322	-5.0
	Trade balance	911	660	-251	-27.5
MM099	Molds and molding machinery:				
	Exports	1,791	1,605	-185	-10.3
	Imports	2,803	2,969	166	5.9
	Trade balance	-1,012	-1,363	-352	-34.7

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

<sup>3</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

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# CHAPTER 11 Transportation Equipment

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## Change in 2002 from 2001:

U.S. trade deficit: Increased by \$4.9 billion (6 percent) to \$82.5 billion U.S. exports: Increased by \$330 million (0.2 percent) to \$144.7 billion U.S. imports: Increased by \$5.2 million (2 percent) to \$227.1 billion

The expanded trade deficit in transportation equipment during 2002 reflected a number of changes within the sector (table 11-1). The increased surpluses in aerospace products were offset by increased deficits in automotive products.<sup>1</sup> Other product groups that contributed to the overall trend in transportation equipment trade in 2002 include motorcycles, mopeds, and parts (deficit increased); construction and mining equipment (surplus decreased); and ships, tugs, and pleasure boats, and rail locomotives and rolling stock (surplus became a deficit) (table 11-2).

Automotive products (motor vehicles, internal combustion piston engines, and certain motor-vehicle parts) registered the largest increase in imports of transportation equipment. Motor vehicle imports from leading sources, Canada and Japan, increased in 2002. U.S. motor vehicle imports from Japan increased because of sustained popularity of Japanese models coupled with the depreciated yen; increased imports from Canada reflect the highly integrated nature of the North American motor vehicle industry and strong U.S. sales in 2002. Engine and automotive parts imports from the leading three sources – Canada, Japan, and Mexico – rose as well in 2002, owing to increased U.S. motor vehicle production.

Aircraft, spacecraft, and related equipment, coupled with aircraft engines and gas turbines, registered the largest decreases by value in exports of all transportation equipment industry/commodity groups.<sup>3</sup> Exports of aircraft, spacecraft, and related equipment to the United Kingdom, Germany, Singapore, and Canada registered significant decreases in 2002. Within this product category, notable decreases in exports were registered in parts of airplanes, other aircraft, and helicopters; as well as business and regional jets.

Exports of aircraft engines and gas turbines decreased by 6 percent; the largest decreases in exports by value were those to Brazil, United Kingdom, and France. Smaller but significant decreases were also registered for Canada, Japan, and Germany. As all of these nations are aircraft producers, this decline likely is attributable to the depressed market for aircraft during 2002. Within this product category, the largest decreases in exports were in aircraft turbojets for large regional jets and large civil aircraft, and parts of gas turbines. Trade statistics for all industry/commodity groups in the transportation equipment sector are presented in table 11-3.

<sup>&</sup>lt;sup>1</sup> For additional information, see "Aircraft, Spacecraft, and Related Equipment" and "Certain Motor-Vehicle Parts" in this chapter.

<sup>&</sup>lt;sup>2</sup> For additional information, see "Motor Vehicles" in ch. 3.

<sup>&</sup>lt;sup>3</sup> For additional information, see "Aircraft, Spacecraft, and Related Equipment" in this chapter.

Table 11-1
Transportation equipment: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

· · · · · · · · · · · · · · · · · · ·			Change, 200	2 from 2001
Item	2001	2002	Absolute	Percent
II C compute of demostic more handing.		Million dollars		
U.S. exports of domestic merchandise: Canada Japan Mexico Germany United Kingdom France Korea Brazil China Australia All other	44,207 6,812 14,953 7,452 9,234 5,760 3,510 3,855 3,198 42,551	46,733 8,099 14,524 6,961 6,970 6,042 3,364 3,116 4,293 5,014 39,540	2,526 1,287 -429 -490 -2,263 282 -145 -739 1,095 2,095 -3,011	5.7 18.9 -2.6.6 -24.5 -4.1 -19.2 79.4 -7.1
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	144,325 33,844 5,832 23,859 1,473 24,123 2,856 523	144,655 31,78 5,641 22,226 1,756 25,073 1,877 389	330 -2,065 -190 -1,634 282 950 -980 -135	0.2 -6.1 -6.8 -6.8 19.2 3.9 -34.3 -25.7
U.S. imports of merchandise for consumption: Canada Japan Mexico Germany United Kingdom France Korea Brazil China Australia All other Total EU-15 OPEC Latin America CBERA Assia	64,781 52,200 31,046 23,916 9,831 10,437 7,810 3,463 1,773 15,958 221,907 54,414 339 34,821 60 64,395	65,462 55,583 31,117 24,978 10,147 9,161 8,282 3,739 2,302 732 15,643 227,147 53,599 344 35,223 70 69,115	682 3,383 1,062 317 -1,276 473 275 530 39 -315 5,240 -815 402 10 4,721	1.1 6.5 0.4 3.2 12.2 6.0 2 5.6 2 5.0 2 1.5 1.4 1.2 17.3
Sub-Saharan Africa	399 799	621 842	222 42	55.5 5.3
U.S. merchandise trade balance: Canada Japan Mexico Germany United Kingdom France Korea Brazil China Australia All other	-20,574 -45,388 -16,093 -16,464 -597 -4,677 -4,300 1,425 2,101 26,592	-18,730 -47,484 -16,593 -18,017 -3,177 -3,119 -4,918 -623 1,990 4,282 23,897	1,844 -2,096 -500 -1,553 -2,580 1,558 -1,015 -1,015 2,181 -2,695	9.0 -4.6 -3.1 -9.4 -432.1 33.3 -14.4 (2) 39.7 103.8 -10.1
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-77,583 -20,570 5,492 -10,961 1,414 -40,272 2,457 -276	-82,492 -21,820 5,297 -12,997 -1,686 -44,042 1,256 -453	-4,909 -1,251 -195 -2,036 -2,036 -2,771 -1,201 -1,77	-6.3 -6.1 -3.6 -18.3 -9.4 -48.9 -64.1

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Table 11-2
Leading changes in U.S. exports and imports of transportation equipment, 2001 and 2002

<del></del>			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Motor vehicles (ET009)	22,651	26,209	3,559	15.7
Internal combustion piston engines, other than for			-1-00	
aircraft (ET002)	12,408	13,069	661	5.3
Certain motor-vehicle parts (ET010)	26,521	26,651	131	0.5
Decreases:				
Aircraft, spacecraft, and related equipment (ET013)	42.535	41,447	-1,089	-2.6
Aircraft engines and gas turbines (ET001)	16,524	15,498	-1,025	-6.2
All other	23,686	21,780	-1,906	-8.0
			- 1,0	
TOTAL	144,325	144,655	330	0.2
U.S. IMPORTS:				
Increases:				
Motor vehicles (ET009)	127,257	133.264	6.007	4.7
Certain motor-vehicle parts (ET010)	23,977	27,761	3,784	15.8
Internal combustion piston engines, other than for	•		·	
aircraft (ET002)	13,657	14,841	1,184	8.7
Decreases:	,		,	
Aircraft, spacecraft, and related equipment (ET013)	21.027	17.636	-3,391	-16.1
Aircraft engines and gas turbines (ET001)	13,548	10,993	-2,555	-18.9
All other	22,442	22,652	210	0.9
TOTAL	221,907	227,147	5,240	2.4

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

#### U.S. BILATERAL TRADE

Largest trade balance shifts in 2002 from 2001:

United Kingdom: U.S. deficit increased by \$2.6 billion (432 percent) to \$3.2 billion Australia: U.S. surplus increased by \$2.2 billion (104 percent) to \$4.3 billion Japan: U.S. deficit increased by \$2.1 billion (5 percent) to \$47.5 billion

The increased deficit with the United Kingdom is attributable to the aircraft, spacecraft, and related equipment product category as well as the motor vehicle industry. The U.S. trade surplus in aircraft, spacecraft, and related equipment with the United Kingdom decreased by \$1.7 billion in 2002, largely attributable to a decline in U.S. exports of large civil aircraft (LCA), which decreased from \$2.6 billion in 2001 to \$743 million in 2002. The U.S. trade deficit in motor vehicles with the United Kingdom increased by \$1.4 billion. U.S. imports of vehicles assembled in the United Kingdom by automakers such as Honda, Jaguar, Land Rover, and BMW increased considerably, as certain models imported from the United Kingdom expanded their U.S. market penetration in 2002.

With respect to Australia, the largest contributor to the increased trade surplus was the aircraft, spacecraft, and related equipment product category, with a surplus increase of \$2.1 billion in 2002. U.S. shipments of LCA accounted for this growth; such shipments rose from \$400 million in 2001 to \$2.5 billion in 2002. The decline in U.S. sector imports is largely attributable to a decline in U.S. imports of parts of aircraft; fewer parts were required by the U.S. industry in 2002 as U.S. shipments of LCA in 2002 declined by nearly 30 percent.

The increased deficit with Japan is largely accounted for by the motor vehicle industry, wherein the deficit in vehicles increased by \$3.0 billion and the deficit in certain motor-vehicle parts increased by \$1.1 billion. Japanese shipments of motor vehicles to the United States were up by nearly 15 percent in 2002, while sales in the Japanese market were down by 2 percent. Sustained popularity of Japanese models coupled with the depreciated yen contributed to the increased transportation equipment deficit with Japan.

#### COMMODITY ANALYSIS

#### Certain Motor-Vehicle Parts<sup>4</sup>

Change in 2002 from 2001:

U.S. trade balance: Surplus of \$2.5 billion to deficit of \$1.1 billion U.S. exports: Increased by \$131 million (1 percent) to \$26.7 billion U.S. imports: Increased by \$3.8 billion (16 percent) to \$27.8 billion

The U.S. trade balance for certain motor-vehicle parts slipped into a trade deficit in 2002 as U.S. imports from leading trade partners—Canada, Mexico, and Japan—increased at a greater pace than total U.S. exports. North American motor vehicle production rebounded in 2002 with production up 5 percent to 16.7 million units,<sup>5</sup> following a 10-percent decline in vehicle production in 2001. The implementation of NAFTA has accelerated the integration of the North American automotive industry and facilitated automotive parts trade between NAFTA partner countries. Producers in Canada and Mexico manufacture a wide variety of automotive components that not only incorporate significant U.S. content, but are often used in the assembly of U.S.-made vehicles, contributing to large bilateral trade flows with the United States. Japan remains a leading trade partner in automotive components in part because of the numerous Japanese transplants located in the United States that incorporate Japanese auto parts in their motor vehicles.

## U.S. imports

The 16-percent increase in U.S. imports of motor-vehicle parts in 2002 was led by growth in miscellaneous motor-vehicle body parts (up 17 percent to \$5.6 billion), miscellaneous motor-vehicle parts (up 15 percent to \$4.4 billion), and gear boxes for passenger vehicles (up 25 percent to \$2.9 billion). Greater U.S. motor vehicle production and the extensive integration of the North American motor vehicle and components industry contributed to this import growth.

NAFTA partners Canada and Mexico accounted for 53 percent of total U.S. imports of motor-vehicle parts, reflecting their critical role in the highly integrated North American automotive industry. Canada remains the leading U.S. import source for motor-vehicle parts, accounting for \$9.7 billion (35 percent) of such imports in 2002. The 13-percent increase in imports from Canada was driven by growth in imports of miscellaneous motor-vehicle body parts (up 20 percent to \$2.8 billion), miscellaneous motor-vehicle parts (up 9 percent to \$2.1 billion), gear boxes for passenger vehicles (up 7 percent to \$986 million), and miscellaneous parts for power trains (up 14 percent to \$820 million). Canada reportedly benefits from a

<sup>&</sup>lt;sup>4</sup> This commodity group includes body stampings, bumpers, brakes and parts, gear boxes, axles, wheels, shock absorbers, radiators, exhaust systems, clutches, steering wheels, and miscellaneous parts and accessories.

<sup>&</sup>lt;sup>5</sup> "North America Car and Truck Production," found at http://www.autonews.com/images/dataCenter/1372.pdf, retrieved Mar. 19, 2003.

comparatively low cost structure and a decade of investments in equipment and technology focused on productivity improvements and the manufacture of higher value components.<sup>6</sup>

Imports from Mexico, which increased by \$571 million (13 percent) to \$5.1 billion, represented 18 percent of U.S. motor-vehicle parts imports. According to industry sources, the depreciation of the Mexican peso as compared with the U.S. dollar in 2002 and increased demand for replacement parts boosted U.S. imports from Mexico. Significant growth occurred in imports of miscellaneous motor-vehicle body parts (up 9 percent to \$1.3 billion), miscellaneous motor-vehicle parts (up 23 percent to \$925 million), steering wheels, steering columns, and steering boxes (up 24 percent to \$381 million), and brakes and servo-brakes and related parts (up 43 percent to \$362 million).

Imports from Japan, the second-leading supplier of U.S. motor-vehicle components, increased at the greatest rate for the leading three import sources. Such imports rose by \$1.1 billion (22 percent) to \$6.3 billion, and accounted for 23 percent of U.S. imports in 2002. This increase was spurred by growth in imports of gear boxes for passenger cars (up 45 percent to \$1.2 billion), miscellaneous power train parts (up 28 percent to \$914 million), miscellaneous motor-vehicle body parts (up 20 percent to \$696 million), miscellaneous motor-vehicle parts (up 32 percent to \$677 million), and drive axles with differentials (up 88 percent to \$488 million).

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## Aircraft, Spacecraft, and Related Equipment

Change in 2002 from 2001:

U.S. trade surplus: Increased by \$2.3 billion (11 percent) to \$23.8 billion U.S. exports: Decreased by \$1.1 billion (3 percent) to \$41.4 billion U.S. imports: Decreased by \$3.4 billion (16 percent) to \$17.6 billion

The U.S. trade surplus for aircraft, spacecraft, and related equipment grew primarily because of a sharp decline in imports of these products. The decrease in U.S. imports reflects the decreased demand for large civil aircraft (LCA) by domestic airlines, the result of their poor financial condition<sup>8</sup> and the general public's increased concern with flying.

## U.S. imports

U.S. imports of all aircraft, spacecraft, and related equipment declined by \$3.4 billion (16 percent) in 2002. The decline in imports is almost entirely accounted for by fewer imports of LCA and parts thereof. The recession in the United States, along with the threat of international terrorist activities, diminished both discretionary and business travel. As demand for passenger travel in the United States diminished, U.S. airlines began parking their aircraft in storage and deferred many deliveries of aircraft they had on order.

<sup>&</sup>lt;sup>6</sup> "Canadian Auto Report," Scotia Economics, Jan. 29, 2003, found at http://www.scotiabank.com, retrieved Jan. 31, 2003.

<sup>&</sup>lt;sup>7</sup> "Mexico's Auto Parts Exports to Get Boost From Weak Peso," AutoParts Report, Mar. 19, 2003, p. 4.

<sup>&</sup>lt;sup>8</sup> U.S. airlines lost \$7.7 billion in 2001, and an estimated \$10.0 billion in 2002. For 2003, these airlines are projected to lose about \$6.7 billion. *Airlines in Crisis: The Perfect Economic Storm* (Airline Transport Association: Washington, DC, Mar. 11, 2003), p. 23.

As a result, U.S. imports of LCA declined to \$5.6 billion in 2002, a drop of almost \$2.0 billion (26 percent) from 2001. Airplanes over 2,000 kg but less than 15,000 kg (usually business and/or regional jets (RJs)) remained largely unchanged at \$6.5 billion (37 percent of product group imports). In general this reflects steady purchasing of RJ's as U.S. airlines attempt to utilize smaller aircraft to maintain routes in light of declining passenger loads. Further, regional jets are being used to feed the U.S. hub and spoke system where traditional, larger LCA would not be economically feasible. Imports of parts for aircraft amounted to \$4.6 billion (26 percent), a decline of \$1.1 billion (19 percent) over 2001, reflecting the decreased usage of the domestic airline fleet.

The leading exporters to the United States in 2002 included Canada, the EU, Brazil, and Japan, each sending over \$1 billion of products to the United States. Canada's principal exports to the United States include business jets and RJs produced by Bombardier, Canada's only producer of business and RJs (Brazil is the only other producer of RJs). U.S. imports of Canadian business jets grew to \$2.8 billion (7 percent), whereas imports of RJs from Canada fell to \$1.1 billion (31 percent). Increased business jet sales from Canada may be the result of a shift from large corporate buyers to high net-worth individuals and small companies doing well in this weak economy, and broad implications of the September 11, 2001 terrorist attacks. Japan does not manufacture aircraft, but does manufacture parts and assemblies for aircraft. In 2002, Japan supplied the United States with \$1 billion in parts, a decline of \$370 million (27 percent) from 2001.

## U.S. exports

LCA, which accounted for 58 percent of all exports, increased slightly by \$433 million (2 percent) over 2001. Foreign countries were affected by the same market forces that U.S. airlines faced, albeit to a lesser extent. Deliveries of some LCA were delayed, as demand for air travel diminished in the face of the threat of terrorism, recession, and a lack of disposable personal income. Foreign airlines also parked aircraft in the face of diminished air travel demand, a further drag on new aircraft sales.

Two notable exceptions to this trend were Australia and Japan. Exports to Australia grew by \$2.1 billion (233 percent), accounted for by U.S. shipments of LCA, which grew by \$2.1 billion. Qantas, the major airline in Australia, accounted for the majority of LCA shipped to Australia, likely designated for fleet replacement needs. Japan took an additional \$1.1 billion in U.S. exports from the United States; while some U.S. exports to Japan declined, LCA exports increased by \$1.4 billion (605 percent) to \$1.6 billion. Japan took delivery of 14 Boeing aircraft (12 B-767s and 2 B-777s), as part of their routine fleet renewal. 10

Principal export markets included the EU (\$12.3 billion, or 30 percent of all product group exports), Japan (\$3.8 billion, or 9 percent), and China (\$3.4 billion, or 8 percent). Of these markets, U.S. exports to the EU declined by \$1.6 billion (12 percent) to \$12.3 billion, largely accounted for by a drop in LCA shipments by over \$1.0 billion. Parts for aircraft declined by \$98 million (less than 1 percent), indicating that foreign airlines continued to use their aircraft, which required parts to be replaced. Airplanes over 2,000 kg but less than 15,000 kg accounted for \$1.9 billion (5 percent) of all exports, a \$347 million (16 percent) decline from 2001.

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<sup>&</sup>lt;sup>9</sup> People are buying business jets to avoid exposure to possible terrorist elements. Anthony L. Vellocci, Jr., "Gradual Rebound Underway in Used Business Jet Market," *Aviation Week and Space Technology*, New York, Nov. 25, 2002.

<sup>&</sup>lt;sup>10</sup> Delivery data found at http://active.boeing.com/commercial/orders/customreport.cfm, retrieved Apr. 2, 2002.

Table 11-3
Transportation equipment: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002	from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			– Million Doll	ars	
ET001	Aircraft engines and gas turbines:				
_,,,,,	Exports	16,524	15, <del>49</del> 8	-1,025	-6.2
	Imports	13,548	10,993	-2,555	-18.9
	Trade balance	2,976	4,505	1,529	51.4
ET002	Internal combustion piston engines, other than for	2,070	.,000	.,	
	aircraft:	12,408	13,069	661	5.3
	Exports		14,841	1,184	8.7
	Imports	13,657			- <b>4</b> 1.8
	Trade balance	-1,249	-1,771	-523	-41.0
ET003	Forklift trucks and similar industrial vehicles:			054	40.7
	Exports	1,341	1,090	-251	-18.7
	Imports	1,423	1,266	-157	-11.0
	Trade balance	-82	-176	-94	-114.8
ET004	Construction and mining equipment:				
L100-7	Exports	9,903	9,504	-399	-4.0
	Imports	5,260	5,302	42	0.8
	Trade balance	4,643	4,202	-441	-9.5
		4,040	7,202	771	0.0
ET005	Ball and rollers bearings:	4 407	4.040	E4	4.3
	Exports	1,197	1,249	51	
	Imports . ,	1,579	1,598	19	1.2
	Trade balance	-381	-349	32	8.4
ET006	Primary cells and batteries and electric storage batteries:				
	Exports	2,270	1,807	-464	-20.4
	Imports		2,196	-146	-6.2
	Trade balance	-72	-389	-318	-442.7
ET007	Ignition, starting, lighting, and other electrical equipment:		555	V. <b>V</b>	
	Exports	1,824	1,894	69	3.8
	Imports		3,467	415	13.6
	T-ode belence	-1,228	-1,574	-3 <b>4</b> 6	-28.2
ET000	Trade balance	-1,220	1,017	0-10	2012
ET008	Rail locomotive and rolling stock:	4 400	4.006	-416	-29.3
	Exports		1,006	-	
	Imports		1,039	-318	-23.4
	Trade balance	65	-33	-98	(°)
ET009	Motor vehicles:				
	Exports	22,651	26,209	3,559	15.7
	Imports	127,257	133,264	6,007	4.7
	Trade balance	104.606	-107,054	-2, <b>44</b> 8	-2.3
ET010	Certain motor-vehicle parts:			•	
L1010	Exports	26 521	26,651	131	0.5
	Imports	23 977	27,761	3,784	15.8
			-1,110	-3,654	( <sup>3</sup>
ET011	Trade balance		·		
	Exports	742	793	51	6.9
	Imports	2,870	2,927	57	2.0
	Trade balance	-2,128	-2,134	-6	-0.3
ET012	Miscellaneous vehicles and transportation-related equipment:				
	Exports	2,658	2,725	68	2.5
	Imports		2,744	380	16.1
			-19	-312	. (3
ETC 16	Trade balance	233	-13	-Q1Z	
ET013	Aircraft, spacecraft, and related equipment:	** **		4 000	
	Francisco .	42.535	41,447	-1,089	-2.0
	Exports				
	Imports	21,027	17,636 23,811	-3,391 2,302	-16.1 10.1

Table 11-3--Continued
Transportation equipment: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

				Change, 2002 from 2001	
USITC code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			- Million Dol	lars	
ET014	Ships, tugs, pleasure boats, and similar vessels:				
	Exports	1.820	1,234	-587	-32.2
	Imports	1.411	1.413	2	0.1
	Trade balance	410	-179	-589	( <sup>3</sup> )
ET015	Motors and engines, except internal combustion, aircraft, or electric:				
	Exports	508	479	-29	-5.7
	Imports	784	700	-85	-10.8
	Trade balance	-276	-221	55	20.0

¹Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.
²This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes
³Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

## CHAPTER 12 Electronic Products

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## Change in 2002 from 2001:

U.S. trade deficit: Increased by \$19.9 billion (29 percent) to \$88.8 billion U.S. exports: Decreased by \$20.2 billion (13 percent) to \$140.4 billion U.S. imports: Decreased by \$326 million (0.1 percent) to \$229.2 billion

The trade deficit in electronic products increased significantly in 2002 as a result of large declines in exports, most notably of computers, peripherals, and parts (computer equipment); telephone and telegraph apparatus (telecommunications equipment); and semiconductors and integrated circuits (semiconductors) (tables 12-1 and 12-2). Together, these industry/commodity groups accounted for 53 percent of sector exports and 56 percent of sector imports in 2002. Exports declined as the U.S. and world economies continued their slowdown, while imports remained flat. The decline in U.S. exports was also due in part to the continued movement offshore by U.S. companies of portions of their manufacturing operations. Semiconductors was one of the few significant industry/commodity groups with a trade surplus, which grew in 2002 as a result of imports declining more than exports.

The major markets for U.S. exports of electronic products were Mexico, Canada, and Japan, which together accounted for 35 percent of sector exports in 2002. Although their share of sector exports remained flat, the value of exports to these countries declined by 15 percent. Computer equipment and semiconductors were the principal sector exports to these three countries.

In 2002, China, Mexico, and Japan, the leading suppliers of electronic products to the United States, together accounted for 45 percent of sector imports, up from the 44-percent share these countries held in 2001. Although imports from Mexico and Japan declined by 10 percent, or \$7.1 billion, imports from China more than made up for that, growing by \$9.0 billion to \$36.3 billion, and for the first time, China was the largest source of imports, supplying 16 percent of the total. The majority of the increase from China was in computer equipment, consumer electronics (except televisions), and telecommunications equipment, as leading electronics producers continued to move production there to lower production costs and gain access to its quickly growing market.

Historically, the United States has maintained a trade deficit in electronic products. Production sharing is a major factor in the trade deficit as U.S.-made components are exported to lower wage countries for assembly into finished goods, which are then re-exported to the United States. Mexico is a major

<sup>&</sup>lt;sup>1</sup> For additional information, see "Computers, Peripherals, and Parts;" "Semiconductors and Integrated Circuits;" and "Consumer Electronics (Except Televisions)" in this chapter. Also see "Medical Goods" in ch. 3.

Table 12-1 Electronic products: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 2002<sup>1</sup>

	. "		Change, 200	2 from 2001
Item	2001	2002	Absolute	Percent
II S ayranda of demonstra may shanding.		Million dollars		,
U.S. exports of domestic merchandise:  Mexico Japan China Canada Malaysia Taiwan Korea Singapore Germany United Kingdom All other	20,798 15,393 4,892 20,108 5,145 5,661 6,479 5,193 8,787 9,748 58,406	18,965 11,810 4,855 17,025 5,997 5,961 6,380 4,600 7,639 7,432 49,764	-1,833 -3,583 -3,083 -3,083 -299 -999 -593 -1,147 -2,316 -8,642	-8.8 -23.3 -0.7 -15.3 16.6 5.3 -1.5 -11.4 -13.8 -14.8
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	160,610 41,819 2,462 31,759 2,505 56,809 700 872	140,428 34,805 1,981 27,705 2,883 51,835 637 823	-20,182 -7,014 -480 -4,054 -378 -4,974 -63 -49	-12.6 -16.8 -19.5 -12.8 -15.1 -8.8 -9.1 -5.6
U.S. imports of merchandise for consumption:  Mexico Japan China Canada Malaysia Taiwan Korea Singapore Germany United Kingdom All other Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa	37,221 35,676 27,231 13,868 17,751 17,391 15,409 11,462 7,242 5,805 40,515 229,571 26,545 2,300 40,186 1,1510 141,280	35,029 30,745 36,270 10,605 19,501 16,594 15,411 10,669 7,295 4,597 42,530 229,245 27,220 2,093 38,299 145,645	-2,192 -4,930 9,038 -3,263 1,750 -797 2 -793 -1,208 2,014 -326 675 -207 -1,886 4,365 4,365	-5.9 -13.8 33.2 -23.9 -4.2 -6.9 -0.7 -2.5 -0.7 -2.5 -9.0 -4.7 14.7 -5.7
Central and Eastern Europe	1,327	1,207	-121	-9.1
U.S. merchandise trade balance:  Mexico Japan China Canada Malaysia Taiwan Korea Singapore Germany United Kingdom All other	-16,423 -20,283 -22,340 6,241 -12,606 -11,729 -8,930 -6,269 1,544 3,942 17,891	-16,064 -18,935 -31,414 -6,420 -13,504 -10,633 -9,031 -6,069 -345 -2,835 -7,235	359 1,348 -9,075 179 -898 1,097 -101 200 -1,200 -1,108 -10,656	2.2 6.6 -40.6 2.9 -7.1 9.3 -1.1 3.2 -77.7 -28.1 -59.6
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-68,962 15,274 161 -8,427 995 -84,471 648 -455	-88,817 7,585 -111 -10,594 1,151 -93,811 -93,811 -383	-19,856 -7,689 -273 -2,168 -9,339 -60 72	-28.8 -50.3 (3) -25.7 15.7 -11.1 -9.3 15.8

Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

<sup>&</sup>lt;sup>2</sup>Less than 0.05 percent.

<sup>&</sup>lt;sup>3</sup>Not meaningful for purposes of comparison.

Table 12-2
Leading changes in U.S. exports and imports of electronic products, 2001 and 2002

			Change, 2002 from 2001	
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		
U.S. EXPORTS:				
Increases:				
Photographic film and paper (ET036)	1,953	2,127	174	8.9
Decreases:				
Computers, peripherals, and parts (ET035)	38,125	29,534	-8,591	-22.5
Telephone and telegraph apparatus (ET017)	16,506	12,952	-3,554	-21.5
Semiconductors and integrated circuits (ET033)	33,455	31,738	-1,717	-5.1
All other	70,571	64,077	-6,494	-9.2
TOTAL	160,610	140,428	-20,182	-12.6
U.S. IMPORTS:				
Increases:				
Medical goods (ET040)	10,869	13,232	2,363	21.7
Television receivers and video monitors (ET022)	8,615	10,586	1,972	22.9
Consumer electronics (except televisions) (ET018)	19,525	21,455	1,931	9.9
Computers, peripherals, and parts (ET035)	74,547	75,817	1,270	1.7
Decreases:				
Semiconductors and integrated circuits (ET033)	30,016	25,651	-4,365	-14.5
All other	86,000	82,503	-3,497	-4.1
TOTAL	229,571	229,245	-326	-0.1

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

production-sharing partner for many sector products, and this relationship has resulted, in part, in Mexico's position in 2002 as both the leading market for U.S. exports and the second-leading source of U.S. imports. Trade in semiconductor products with East Asia is also characterized by a high level of production sharing.

The industry/commodity groups with the largest import and export shifts are shown in table 12-2. Among the groups for which exports decreased markedly were computers, which decreased by \$8.6 billion to \$29.5 billion, and telecommunications equipment, which decreased by \$3.6 billion to \$13.0 billion. The decrease in exports of computer and telecommunication equipment was due in large part to a weak global economy.

Semiconductor imports decreased by \$4.4 billion to \$25.7 billion, and exports decreased by \$1.7 billion to \$31.7 billion. The decreased trade in semiconductors was due to the general economic downturn worldwide. As consumption decreased, trade between production sharing partners decreased as well.

Imports of consumer electronic products also increased--television receivers by \$2.0 billion to \$10.6 billion, and other consumer electronics by \$1.9 billion to \$21.5 billion. The increase in imports of television receivers was due to an increase in both expensive televisions with the latest technology from Japan, and less expensive televisions from countries with low labor costs such as Malaysia and China. The increase in imports of other consumer electronics was due to increased demand for newer consumer electronic products, including DVD players and still image video cameras. Trade statistics for all industry/commodity groups in this sector are presented in table 12-3 at the end of this chapter.

#### U.S. BILATERAL TRADE

#### Largest trade balance shifts in 2002 from 2001:

China: U.S. deficit increased by \$9.1 billion (41 percent) to \$31.4 billion Japan: U.S. deficit decreased by \$1.3 billion (7 percent) to \$18.9 billion Germany: U.S. surplus decreased by \$1.2 billion (78 percent) to \$345 million

China, Japan, and Germany were the countries for which the change in the balance of trade was greatest. The trade deficit with China grew as a result of increased U.S. imports of computer equipment, consumer electronics, telecommunications equipment, and television receivers and video monitors (particularly for flat panel monitors), certain portable data processing machines, and miscellaneous parts. Formerly known for low-end consumer electronics, China is increasing production of consumer electronics with more advanced technology, including DVD players and digital cameras. China is the second-largest supplier of handheld cellular telephones to the United States, with imports more than doubling from 2001-02, accounting for 15 percent of total U.S. imports. China is also exporting more color television receivers to the United States, much of which are imported by major retailers.

The trade surplus with Germany decreased as a result of a decline in exports, primarily of computer equipment and telecommunications equipment. The reduced exports reflected the flat German economy and efforts by Germany to reduce increasing healthcare costs by curtailing purchases of advanced medical technology, an area in which the United States is prominent.

The trade deficit with Japan decreased slightly in percentage terms as the reduction in imports exceeded the reduction in exports. Exports of computers and telecommunications equipment declined by 34 percent and 37 percent, respectively, due to weakened demand resulting from Japan's stagnant economy.<sup>2</sup> U.S. imports of semiconductors and computer equipment from Japan decreased by 38 percent and 14 percent, respectively, reflecting weakened demand in the United States and the continued movement offshore of Japanese electronics manufacturing.

#### **COMMODITY ANALYSIS**

#### Computers, Peripherals, and Parts

Change in 2002 from 2001:

U.S. trade deficit: Increased by \$9.9 billion (27 percent) to \$46.3 billion U.S. exports: Decreased by \$8.6 billion (23 percent) to \$29.5 billion U.S. imports: Increased by \$1.3 billion (2 percent) to \$75.8 billion

The expansion of the deficit reflected a continued movement offshore of U.S. computer hardware production, the competitive pricing strategies of computer hardware manufacturers, and a change in computer purchasing patterns by both companies and individual households. The continued slowdown of the U.S. and other major world economies also contributed to reduced worldwide demand for computer equipment.

The slight overall increase in imports resulted from a significant growth in total imports from China (\$4.3 billion). The increase in imports from China is reflective of the growing practice by U.S.-

<sup>&</sup>lt;sup>2</sup> Growth in GDP for 2002 was estimated to be less than 1 percent.

headquartered computer companies of outsourcing<sup>3</sup> their computer hardware production to firms that often have manufacturing facilities located in lower wage-rate areas. Many of these outsourcing firms have shifted production from the United States to areas such as China in response to demands from their outsourcing partners to reduce overall production costs.<sup>4</sup>

#### U.S. exports

Weak consumer and business demand resulted in a depressed global computer hardware market in 2002 and contributed to varying degrees of decline in U.S. exports to leading trading partners. The decline in the global computer market was largely attributable to the slowing of major world economies, the failure of an expected personal computer (PC) replacement cycle to transpire,<sup>5</sup> and the lack of new breakthrough functional innovation in the computer hardware industry to motivate new purchases. The continued movement offshore of U.S. computer manufacturing likely also contributed to the decline in U.S. exports.

U.S. exports of computer hardware experienced declines to nearly all major markets in 2002. Exports to the European Union, the world's second-largest computer hardware market, declined by \$3.4 billion (27 percent).<sup>6</sup> This decline was due in part to a decrease in European corporate spending in 2002.<sup>7</sup> Exports to Latin America fell by \$588 million (9 percent) while shipments to members of ASEAN decreased by \$355 million (4 percent). In contrast to the overall decline, U.S. exports of computer hardware to Mexico increased by 13 percent to slightly more than \$3.6 billion in 2002. Much of the growth can be attributed to an increase in exports of computer components, such as parts and accessories of printed circuit assemblies and computer printer units destined for further assembly in Mexico.

U.S. exports of both complete systems and parts declined in 2002. U.S. exports of complete systems<sup>8</sup> decreased by more than 19 percent to approximately \$2.4 billion, in part due to competitive pricing strategies<sup>9</sup> adopted by leading computer manufacturers. Manufacturers undertook these steps in response to consumers that were increasingly making purchasing decisions based on price rather than technological innovation.<sup>10</sup> With regard to computer parts, exports of control and adapter units<sup>11</sup> for computers declined by more than 52 percent from \$5.4 billion to \$2.6 billion and certain circuit assemblies<sup>12</sup> declined by \$1.7 billion (20 percent) to approximately \$6.8 billion.

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<sup>&</sup>lt;sup>3</sup> Almost all computer hardware original equipment manufacturers now use contract manufacturers to manufacture at least a portion of their products as a method of reducing production costs.

<sup>&</sup>lt;sup>4</sup> Industry representative, interview by USITC staff, Los Angeles, CA, Apr. 2003.

<sup>&</sup>lt;sup>5</sup> A PC replacement cycle typically occurs around every 2 to 3 years, but the time has been recently extended by corporate users and consumers. 2002 had been expected to be a year in which users would purchase new PCs to replace the PCs purchased in 1998-99 to address Y2K concerns. However, increased purchases did not occur.

<sup>&</sup>lt;sup>6</sup> For additional information, see "European Union" in ch. 3.

<sup>&</sup>lt;sup>7</sup> Nic Fildes, "The Bottom Line: Cost-Cutting to Dull European PC Market," *Dow Jones Newswires*, Nov. 15, 2002, found at http://www.factiva.com, retrieved Mar. 3, 2003.

<sup>&</sup>lt;sup>8</sup> This refers to complete systems that fall under HTS 8471.49.10.

<sup>&</sup>lt;sup>9</sup> Significant price erosion for computer components allowed many computer hardware manufacturers to lower prices for their finished products.

<sup>&</sup>lt;sup>10</sup> Standard & Poor's, "Industry Survey: Computers: Hardware," Nov. 14, 2002, p. 12.

<sup>&</sup>lt;sup>11</sup> HTS 8471.80.10.

<sup>&</sup>lt;sup>12</sup> This encompasses products that fall under HTS 8473.30.10. Products include computer parts that are unassembled and do not include a CRT output unit. Typically, printed circuit boards (i.e., motherboards) that lack the central processing unit (CPU) chip fall under this category.

#### Semiconductors and Integrated Circuits

#### Change in 2002 from 2001:

U.S. trade surplus: Increased by \$2.6 billion (77 percent) to \$6.1 billion U.S. exports: Decreased by \$1.7 billion (5 percent) to \$31.7 billion U.S. imports: Decreased by \$4.4 billion (15 percent) to \$25.7 billion

The global semiconductor industry experienced a modest recovery in 2002 after suffering one of its worst declines ever during 2001 when worldwide sales fell by 32 percent from the previous year. In spite of the start of the global recovery, both U.S. imports and exports of semiconductors declined again in 2002 as they had in 2001. However, the U.S. trade surplus increased by \$2.6 billion as the decline in imports exceeded the decline in exports. This was the second year in a row that the United States experienced a surplus after more than two decades of deficits in semiconductor trade.

#### U.S. exports

A major factor in the decline in exports of semiconductors and integrated circuits was the continuing weakness in the computer and telecommunications equipment markets. The personal computer (PC) segment of the computer industry is the largest consumer of semiconductors, accounting for 30 percent of consumption.<sup>13</sup> Demand for PCs, which had been weak for some time, showed signs of recovering during 2002 as the number of units shipped worldwide grew by about 2 to 3 percent.<sup>14</sup> However, lower unit values for computer products meant that revenues actually declined slightly.<sup>15</sup> The telecommunications equipment industry, the second-largest consumer of semiconductors, experienced a second year of significant revenue decline. Global spending on telecommunications equipment has declined by 24 percent over the past 2 years, according to the Telecommunications Industry Association.<sup>16</sup> The decline in spending on telecommunications equipment is largely a result of reduced capital spending by major telecommunication service providers, the principal customers for this equipment, because of current overcapacity in most telecommunications networks.<sup>17</sup>

Despite the overall decline, exports of unmounted chips, dice, and wafers of silicon rose \$2.7 billion from 2001-2002. Such exports accounted for 47 percent of total semiconductor exports in 2002, up from 36 percent in 2001. These products are unfinished goods being shipped to assembly plants, often in the Philippines, Malaysia, Taiwan, Korea, and Singapore. After assembly, these goods are often exported back to the United States or a third-country market for consumption.

The leading markets for U.S. exports in 2002 were Malaysia, Philippines, Korea, Taiwan, and Mexico. These five countries accounted for 57 percent of total exports in 2002, up from 52 percent in 2001.

<sup>&</sup>lt;sup>13</sup> "Global Chips Sales Up 1.3 % in Recovery Year," Semiconductor Industry Association press release, Feb. 3, 2003. Found at www.semichips.org, retrieved Mar. 19, 2003.

<sup>&</sup>lt;sup>14</sup> "2002 Computer Shipments Inch Up," *This Week in Consumer Electronics*, Jan. 27, 2003, found at www.twice.com, retrieved Mar. 25, 2003.

<sup>&</sup>lt;sup>15</sup> See Dell Computer Corp., Form 10-Q for the quarterly period ended November 1, 2002, p. 9; and Hewlett-Packard Co., Form 10-K for the fiscal year ended October 31, 2002, pp. 41-43. Also see the Computers, Peripherals, and Parts writeup above where it is noted that computer manufacturers adopted competitive pricing strategies in response to consumers making purchasing decisions based on price rather than on technological innovation.

<sup>&</sup>lt;sup>16</sup> "TIA Releases 2003 Market Review and Forecast," TIA press release Feb. 25, 2003, found at www.tiaonline.org, retrieved Apr. 4, 2003.

<sup>&</sup>lt;sup>17</sup> For additional information, see "European Union" in ch. 3.

As previously stated, four of the countries are locations for semiconductor assembly and all five are centers of electronic equipment production because of low labor rates.

#### U.S. imports

U.S. imports of semiconductors decreased in 2002 by 15 percent after declining in 2001 by 37 percent. This is the first time that semiconductor imports have decreased for 2 years in a row. The decline in imports is attributable in large measure to the continued decline in U.S. production of computer and telecommunications equipment. The value of U.S. imports of semiconductors fell from \$30.0 billion to \$25.7 billion between 2001 and 2002. Imports from each of the leading sources, Malaysia, Philippines, Korea, Taiwan, and Japan, also declined. Together, these five countries accounted for 66 percent of total imports in 2002 and for \$2.6 billion of the \$4.4-billion decline in imports over the period. Imports from Japan experienced the largest percentage decline, falling by 38 percent. Imports from Japan continue to drop, a trend that reflects that country's relative decline in importance as a global producer of semiconductors.

The largest category of imports in 2002 was monolithic digital integrated circuits; this category is composed of memory devices of various kinds<sup>18</sup> and microprocessors. Imports of such articles fell from \$19.7 billion to \$17.7 billion or by only 10 percent (compared to the decline of 15 percent for total imports) with the result that their share of imports increased from 66 percent of the total in 2001 to 69 percent in 2002. Most of these articles are used in personal computers, among other devices, and the weak computer market likely accounted for the declining value of imports of these devices between 2001 and 2002.

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#### Consumer Electronics (Except Televisions)19

Change in 2002 from 2001:

U.S. trade deficit: Increased by \$2.1 billion (12 percent) to \$18.8 billion U.S. exports: Decreased by \$161 million (6 percent) to \$2.6 billion U.S. imports: Increased by \$1.9 billion (10 percent) to \$21.5 billion

The increase in the trade deficit for consumer electronics (except televisions) is attributable principally to the increase in imports, reflecting growing demand for certain relatively new products, notably DVD players and still image video cameras. China is the largest supplier of consumer electronics to the United States and continues to increase in importance, accounting for 38 percent of U.S. imports in this commodity group, up from 32 percent in 2001. Japan, the largest supplier until overtaken by China in 2000, continues as the second-largest supplier, with its share of the U.S. market remaining flat at 21 percent.

<sup>&</sup>lt;sup>18</sup> Memory devices include such products as dynamic random access memory (DRAM), static random access memory (SRAM), erasable programable read only memory (EPROM), and electrically erasable programable read only memory (EPROM).

<sup>&</sup>lt;sup>19</sup> This commodity group includes: broadcast radio receivers and radio combinations; audio and video recording and reproducing equipment including CD players, DVD players, VCRs, camcorders, and still image digital cameras; and audio components.

#### U.S. imports

U.S. imports increased by \$1.9 billion, primarily as a result of increasing demand for electronic entertainment devices. This growth has been hastened by declining prices, the increasingly technology-savvy consumer, and the convergence of home computers and consumer electronic products.<sup>20</sup> The DVD player would appear to be a catalyst for this convergence.

Imports of DVD players and still image video cameras increased by 45 percent and 36 percent, respectively, to \$3.6 billion and \$2.8 billion. The two products together accounted for 29 percent of 2002 imports of consumer electronics. U.S. sales of DVD players have grown at a rate far higher than that of any other consumer electronic products. VCRs took 13 years and CD players 8 years to get into 30 million U.S. households, but DVD players took only 5 years, due to rapidly falling prices for these products and to a more technology-savvy consumer. The average value of a DVD player declined by 20 percent from 2001-2002 to \$99. The average value of a still image video camera declined by 16 percent during the same period to \$178, even as cameras with greater capabilities were placed on the market.

Although imports of DVD players grew, imports of VCRs declined by 22 percent to \$1.0 billion. The decrease in VCR imports is due to reduced demand due to an already high 95-percent household penetration rate, 22 a drop in the average price of VCRs, and a shift in demand to DVD players, which have a household penetration rate of 38 percent. 23

China, Japan, and Mexico accounted for 71 percent of imports in this commodity group in 2002, up from 68 percent in 2001. China supplied \$8.2 billion, or 38 percent, of these imports by the United States in 2002, rising from 32 percent in 2001. Formerly known for low-end consumer electronics, China is growing in importance as a producer of consumer electronics incorporating more advanced technology, including DVD players and still image video cameras. With CD players, these three products accounted for 46 percent of commodity group imports from China in 2002.

Japan's share of U.S. imports remained steady at 21 percent for 2001-02 while the value of the commodity group grew. Still image video cameras, camcorders, and DVD players accounted for 75 percent of U.S. imports from Japan in 2002, a slightly higher share than in 2001. Increased imports of camcorders and still image video cameras - by 21 percent and 18 percent, respectively - offset declines in imports of older technology consumer electronics such as VCRs and CD players. Although Japan accounted for 61 percent of U.S. imports of still image video cameras in 2002, that was down from a 68-percent share in 2001, as production shifted to countries with lower costs.

Mexico's share of U.S. imports of consumer electronics declined from 14 percent of the total to 12 percent in 2002. Radio combinations for motor vehicle use continued to account for the majority of consumer electronics imported from Mexico, declining from 62 percent of consumer electronics imports from Mexico in 2001 to 59 percent in 2002. Although the total value of radio combinations with CD players

<sup>&</sup>lt;sup>20</sup> Convergence is the blurring of the line between computer and consumer electronic devices, where a personal computer is used to record and playback audio and video, or where a television receiver or settop box uses computer technology to retrieve not only broadcast programs, but related information that adds to the viewing experience.

<sup>&</sup>lt;sup>21</sup> Betsy Spethmann, "All Wired Up," Mar. 1, 2002, found at http://www.promomagazine.com/ar/marketing\_wired/, retrieved Mar. 4, 2003.

<sup>&</sup>lt;sup>22</sup> DigitalTV, "Do Consumers Still Want Digital," found at

http://www.digitaltelevision.com/2002/march/digital.shtml, retrieved Mar. 20, 2003.
<sup>23</sup> CNN/Money, "...and a DVD in a Pear Tree," Nov. 27, 2002, found at

http://money.cnn.com/2002/11/26/news/companies/holiday\_dvd/, retrieved Mar. 20, 2003.

decreased by 5 percent to \$1.4 billion and the average unit value decreased by 24 percent, total volume increased by 24 percent, reflecting a shift in consumer demand to CD players. During the same period, the total value of imports of other radio combinations decreased by 67 percent to \$97.1 million, the average value fell by 27 percent, and the total volume decreased by 55 percent.

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Table 12-3
Electronic products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC			-	Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
	<del> </del>		— Million Dol	lars ———	
ET016	Office machines:				
	Exports	1,061	816	-244	-23.0
	Imports	1,817	1,491	-326	-18.0
	Trade balance	-757	-675	82	10.8
ET017	Telephone and telegraph apparatus:				
	Exports	16,506	12,952	-3,554	-21.5
	Imports	-	27,948	774	2.8
	Trade balance	•	-14,996	-4,328	-40.6
ET018	Consumer electronics (except televisions):				
	Exports	2.791	2,631	-161	-5.8
	Imports		21,455	1,931	9.9
	Trade balance		-18,825	-2,091	-12.5
ET019	Blank media:	,	10,020	2,00	12.0
	Exports	1,017	970	-47	-4.6
	Imports	2,423	2,746	323	13.3
	Trade balance	-1.406	-1,776	-370	-26.3
ET020	Prerecorded media:	-1,400	-1,770	-510	-20.3
L1020	Exports	3,195	3,069	-126	-3.9
	Imports	1,259	1,308	48	3.8
ET021	Trade balance	1,935	1,761	-174	-9.0
E.1021	Navigational instruments and remote control apparatus:				
	Exports	3,102	2, <del>9</del> 21	-181	-5.8
	Imports	1,796	1,858	62	3.4
	Trade balance	1,306	1,063	-243	-18.6
ET022	Television receivers and video monitors:				
	Exports	1,237	1,257	20	1.6
	Imports	8,615	10,586	1,972	22.9
	Trade balance	-7,378	-9,329	-1,952	-26.5
ET023	Radio and television broadcasting equipment:	·	•	•	
	Exports	2,321	1,364	-957	-41.2
	Imports		4,977	-1,089	-17.9
	Trade balance	-3,745	-3,613	132	3.5
ET024	Electric sound and visual signaling apparatus:	۵,. ۱۰	0,010	102	Ų. <b>U</b>
	Exports	949	1,042	94	9.9
	Imports	1,968	1,797	- <b>1</b> 71	-8.7
	Trade balance		-755	265	26.0
ET025	Electrical capacitors and resistors:	1,020	-100	200	20.0
L.020	Exports	2.002	1,706	-296	-14.8
	Imports	2,333	2,093	-240	-14.3
	Trade balance	-331	-386		
ET026	Printed circuits:	-331	-300	-55	-16.8
L1020		2.000	1 052	000	44.0
	Exports		1,853	-236	-11.3
	Imports		1,896	-245	-11.4
ET027	Trade balance	-53	-44	9	16.7
	Exports	612	549	-63	-10.3
	Imports	357	338	-19	-5.4
	Trade balance	255	211	-1 <del>9</del> -44	-3.4 -17.1
ET028	Circuit apparatus not exceeding 1000V:	200	211	- <del>44</del>	-17.1
L 1020		E 000	4 470	604	40.0
	Exports	5,098	4,478	-621	-12.2
	Imports	5,280	4,933	-347	-6.6
	Trade balance	-182	-455	-273	-150.4

See footnote(s) at end of table.

Table 12-3--Continued Electronic products: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

Using codes         Industry/commodity group         2001         2002         Absolute           ET029         Circuit apparatus assemblies:	ICITO				Change, 2002 from 2001	
ET029		Industry/commodity group	2001	2002	Absolute	Percent
Exports				– Million Doll	ars	
Exports	T029					
Imports		Exports	1,179			-6.1
Trade balance		Imports	2,528	2,577	48	1.9
Parts of circuit apparatus:		Trade balance	-1,350	-1,469	-120	-8.9
Exports	TU3U		•	-		
Imports	_1030	Evente	1.503	1 592	89	5.9
ET031   Cathode-ray tubes:   Exports   Cathode-ray tubes:   Exports   Cathode-ray tubes:   Exports   Cathode-ray tubes:   Exports   Cathode-ray tubes:   C		Expurs				-1.9
ET031   Cathode-ray tubes:		impons				27.8
Exports			350	300	110	21.0
Exports   178	ET031	Cathode-ray tubes:	- 250	4.700	004	-14.3
ET032 Electron tubes other than CRTs:		Exports				
Trade balance		Imports			-	-0.8
Electron tubes other than CRTs:		Trade balance	1,444	1,155	-289	-20.0
Exports	ET032					
Imports			178	180	2	1.1
Trade balance		Importe	271	247	-25	-9.0
Semiconductors and integrated circuits:   Exports		Trade belense	_		26	28.5
Exports   33,455   31,738   -1,717     Imports   30,016   25,651   -4,365     Trade balance   3,439   6,087   2,648     ET034   Miscellaneous electrical equipment:     Exports   1,805   1,564   -241     Imports   2,277   2,428   151     Trade balance   -473   -865   -392     ET035   Computers, peripherals, and parts:     Exports   38,125   29,534   -8,591     Imports   74,547   75,817   1,270     Trade balance   -36,422   -46,283   -9,861     ET036   Photographic film and paper:     Exports   1,953   2,127   174     Imports   1,856   1,865   8     Trade balance   96   262   166     ET037   Optical fibers, optical fiber bundles and cables:     Exports   1,689   474   -1,216     Imports   1,244   252   -992     Trade balance   446   222   -224     ET038   Optical goods, including ophthalmic goods:     Exports   3,727   3,548   -179     Imports   4,957   4,142   -815     Trade balance   -1,230   -594   636     ET039   Photographic cameras and equipment:     Exports   1,694   1,187   -507     Imports   3,560   3,029   -531     Trade balance   -1,866   -1,842   24     ET040   Medical goods:     Exports   14,987   15,059   71     Imports   10,869   13,232   2,363     Trade balance   4,119   1,826   -2,292     ET041   Watches and clocks:     Exports   279   235   -44     Imports   2,957   3,098   142     ET041   Watches and clocks:     Exports   279   235   -44     Imports   2,957   3,098   142     ET042   Exports   2,957   3,098   142     ET043   Optical goods   14,207   14,207     Exports   2,957   3,098   142     ET044   Exports   2,957   3,098   142     ET045   Exports   2,957   3,098   142     ET046   Photographic cameras and experiments   2,957   3,098   142     Exports   2,957   3,098   142     ET047   Exports   2,957   3,098   142     ET048   Exports   2,957   3,098   142     ET049   Exports   2,957   3,098   142     ET040   Exports   2,957						
Imports	E1033		00 AEE	24 720	1 717	-5.1
Trade balance   3,439   6,087   2,648		Exports				-14.5
ET034   Miscellaneous electrical equipment:   Exports		Imports				
Exports		Trade balance	3,439	6,087	2,648	77.0
Exports	ET034	Miscellaneous electrical equipment:				
Imports		Exports	1,805	1,564	-241	-13.4
Trade balance		Imports		2,428	151	6.6
ET035   Computers, peripherals, and parts:					-392	-82.9
Exports 38,125 29,534 -8,591	ETODE				• • •	
Imports	E1035	Computers, periprierals, and parts.	20 125	20 534	-8 501	-22.5
Trade balance 36,422 -46,283 -9,861  ET036 Photographic film and paper:		Exports	30,123		. ,	1.7
ET036		Imports	74,547			
Exports		Trade balance	-36,422	-46,283	-9,861	-27.1
Exports	ET036	Photographic film and paper:				
Imports		Exports	1,953	2,127	174	8.9
Trade balance   96   262   166			1,856	1,865	8	0.4
ET037   Optical fibers, optical fiber bundles and cables:   Exports			96	262	166	171.9
Exports 1,689 474 -1,216   Imports 1,244 252 -992   Trade balance 446 222 -224   ET038   Optical goods, including ophthalmic goods:	ET027			•		
Imports	E1037	Optical libers, optical liber bulldies and cables.	1 680	474	-1 216	-72.0
Trade balance 446 222 -224  ET038 Optical goods, including ophthalmic goods:		EXPORTS			•	-79.8
ET038 Optical goods, including ophthalmic goods:						-50.2
Exports 3,727 3,548 -179 Imports 4,957 4,142 -815 Trade balance -1,230 -594 636  ET039 Photographic cameras and equipment: Exports 1,694 1,187 -507 Imports 3,560 3,029 -531 Trade balance -1,866 -1,842 24  ET040 Medical goods: Exports 14,987 15,059 71 Imports 10,869 13,232 2,363 Trade balance 4,119 1,826 -2,292  ET041 Watches and clocks: Exports 279 235 44 Imports 2,957 3,098 142			440	222	-224	-50.2
Imports	ET038	Optical goods, including ophthalmic goods:				
Trade balance -1,230 -594 636  ET039 Photographic cameras and equipment:		Exports		,		-4.8
Trade balance -1,230 -594 636  ET039 Photographic cameras and equipment:		Imports	4,957	4,142	-815	-16.4
ET039       Photographic cameras and equipment:			-1,230	-594	636	51.7
Exports 1,694 1,187 -507   Imports 3,560 3,029 -531   Trade balance -1,866 -1,842 24   ET040   Medical goods:   Exports 14,987 15,059 71   Imports 10,869 13,232 2,363   Trade balance 4,119 1,826 -2,292   ET041   Watches and clocks:   Exports 2,957 3,098 142   Exports 2,957 3,098 142	ETO30	Photographic cameras and equipment:	•			
Imports   3,560   3,029   -531   Trade balance   -1,866   -1,842   24	E1039		1 694	1 187	-507	-29.9
Trade balance -1,866 -1,842 24  ET040 Medical goods:						-14.9
ET040 Medical goods:       Exports     14,987     15,059     71       Imports     10,869     13,232     2,363       Trade balance     4,119     1,826     -2,292       ET041 Watches and clocks:     279     235     -44       Imports     2,957     3,098     142						1.3
Exports 14,987 15,059 71 Imports 10,869 13,232 2,363 Trade balance 4,119 1,826 -2,292  ET041 Watches and clocks: Exports 279 235 44 Imports 2,957 3,098 142			-1,000	-1,042	44	1.0
Imports	ET040				_,	
Trade balance		Exports				0.5
Trade balance		Imports	10,869	13,232		21.7
ET041 Watches and clocks:  Exports				1,826	-2,292	-55.7
Exports	FT041		-			
Imports	L1041		279	235	-44	-15.8
importa		LAPURA				4.8
Irade balance						-6.9
Itade balance			-2,010	-2,004	-100	-0.2
ET042 Drawing, drafting, and calculating instruments:	ET042	Drawing, drafting, and calculating instruments:	**-		^^	- ·
Exports		Exports				-7.0
Imports			207			-7.7
Trade balance		Trade balance	188	176	-12	-6.2

See footnote(s) at end of table.

Table 12-3--Continued Electronic products: U.S. trade for selected industry/commodity\_groups, 2001 and 2002<sup>1</sup>

HOITO				Change, 2002 from 2001	
USITC code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			Million Dol	lars ———	
ET043	Measuring, testing, and controlling instruments:				
	Exports	15,605	14,346	-1,25 <del>9</del>	-8.1
	Imports	11.806	11,595	-210	-1.8
	Trade balance	3,799	2,751	-1,049	-27.6

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export. <sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

Note.--Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

## CHAPTER 13 Miscellaneous Manufactures

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#### Change in 2002 from 2001:

U.S. trade deficit: Increased by \$7.0 billion (14 percent) to \$57.1 billion U.S. exports: Decreased by \$1.4 billion (9 percent) to \$15.0 billion U.S. imports: Increased by \$5.6 billion (8 percent) to \$72.1 billion

The U.S. trade deficit in miscellaneous manufactures expanded significantly in 2002 as an almost across-the-board decline in U.S. exports to its major trading partners was compounded by strong U.S. demand for imports (table 13-1). The expansion of the trade deficit in 2002 was a sharp contrast to the year before when the trade deficit remained at \$50 billion.

While the decline in U.S. exports was pronounced, a significant portion was accounted for by works of art exchanged between museums in the EU and the United States (table 13-2). The works are to be exported back to the EU when the exhibition is closed. Many more pieces were returned to their European owners in 2001 than in 2002, resulting in much of the \$798-million decline in exports of works of art and miscellaneous manufactured goods in 2002. In another sector, weaker demand in Canada contributed to a \$281-million reduction in exports of furniture.

Strong U.S. consumer demand for furniture, precious jewelry, lamps and lighting fittings, toys, and games coupled with low prices offered by suppliers in China resulted in significant increases in U.S. imports of these products in 2002.<sup>3</sup> Liberal financing terms and other incentives bolstered the sale of motor vehicles. That, in turn, contributed to an increase in imports of motor vehicle seats, particularly from Mexico, for use in auto assembly plants.

Production processes for goods classified in the miscellaneous manufactures sector tend to be laborintensive and the production technology is readily transferable to developing or newly industrialized countries. Numerous sector imports are produced in Asia under license from U.S. companies, and Asian countries were the source of 62 percent of U.S. imports in 2002; China alone accounted for 44 percent. Imports tend to be concentrated in products for which there is no competing U.S. industry (e.g., certain works of art), where there is no remaining U.S. production (e.g., home video games and certain Christmas decorations), that require semiskilled assembly (e.g., jewelry, furniture, lamps and lighting fittings), or that

<sup>&</sup>lt;sup>1</sup> For example, the Metropolitan Museum of Art spent several years putting together its exhibition "Painters in Paris" for which most of these works were located outside of the United States.

<sup>&</sup>lt;sup>2</sup> Customs documents require that the value be reported for each article that is imported or exported, even for temporary entries.

<sup>&</sup>lt;sup>3</sup> For additional information, see "Precious Jewelry and Related Articles" in this chapter.

**Table 13-1** Miscellaneous manufactures: U.S. exports of domestic merchandise, imports for consumption, and merchandise trade balance, by selected countries and country groups, 2001 and 20021

			Change, 2002	2 from 2001
ltem	2001	2002	Absolute	Percent
		Million dollars		
U.S. exports of domestic merchandise: China Canada Mexico Japan Italy United Kingdom France Taiwan Thailand Germany All other	136 3,759 1,729 2,007 2,250 1,516 505 404 667 5,387	137 3,561 1,687 1,686 236 1,327 334 230 71 455 5,280	1 -198 -42 -321 -14 -189 -171 -174 -212 -107	0.7 -5.3 -2.4 -16.0 -5.8 -12.5 -33.9 -43.1 -5.7 -31.8 -2.0
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	16,428 4,119 461 2,970 688 3,629 99	15,004 3,434 3,944 2,869 789 3,303 69 38	-1,424 -685 -67 -101 101 -326 -30	-8.7 -16.6 -14.5 -3.4 14.7 -9.0 -30.0
U.S. imports of merchandise for consumption: China Canada Mexico Japan Italy United Kingdom France Taiwan Thailand Germany All other	25,690 5,931 5,295 4,732 3,818 1,730 2,914 2,427 1,107 11,238	31,490 5,967 6,356 3,359 4,020 1,602 2,546 2,325 1,189 11,598	5,800 37 1,060 -1,332 -202 -127 -368 -101 -59 82 360	22.6 0.6 20.0 -28.2 5.3 -7.4 -12.6 -3.5 -7.4 3.2
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	66,575 11,403 1,126 6,582 419 40,296 109 589	72,129 11,338 1,125 7,779 465 44,775 118 485	5,554 -65 (²) 1,197 46 4,479 -104	8.3 -0.6 (8) 18.2 11.0 11.1 8.3 -17.7
U.S. merchandise trade balance: China Canada Mexico Japan Italy United Kingdom France Taiwan Thailand Germany All other	-25,554 -2,172 -3,566 -2,724 -3,568 -214 -2,409 -2,022 -1,627 -440 -5,851	-31,353 -2,406 -4,668 -1,713 -3,785 -275 -2,213 -2,095 -1,564 -734 -6,318	-5,799 -235 -1,102 1,011 -217 -61 196 -73 -63 -294 -467	-22.7 -10.9 -30.9 37.1 -6.1 -28.7 8.1 -3.6 3.9 -66.8 -8.0
Total EU-15 OPEC Latin America CBERA Asia Sub-Saharan Africa Central and Eastern Europe	-50,147 -7,284 -665 -3,612 269 -36,667 -9 -550	-57,124 -7,905 -732 -4,910 324 -41,472 -48 -447	-6,978 -620 -67 -1,298 -55 -4,805 -39 104	-13.9 -8.5 -10.0 -35.9 -13.1 -414.4 18.9

Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

Note.—Calculations based on unrounded data. The countries shown are those with the largest total U.S. trade (U.S. imports plus exports) in these products in 2002.

Source: Compiled from official statistics of the U.S. Department of Commerce.

<sup>&</sup>lt;sup>2</sup>Less than \$500,000. <sup>3</sup>Less than 0.05 percent.

Table 13-2 Leading changes in U.S. exports and imports of miscellaneous manufactures, 2001 and 2002

			Change, 200	2 from 2001
Sector/commodity	2001	2002	Absolute	Percent
		Million dollars		·
U.S. EXPORTS:				
Increases:				
Precious jewelry and related articles (MM051)	1,659	1,826	167	10.1
Decreases:				
Works of art and miscellaneous manufactured		4.070	700	20.7
_ goods (MM064)	2,177	1,379	-798	-36.7
Furniture (MM054)	2,689	2,409	-281	-10.4
Seats for motor vehicles and aircraft (MM067)	1,808	1,641	-167	-9.2
Sporting goods (MM061)	1,672	1,537	-136	-8.1
All other	6,423	6,212		-3.3
TOTAL	16, <b>42</b> 8	15,004	-1,424	-8.7
U.S. IMPORTS:				
Increases:				
Furniture (MM054)	14,839	17,028	2,189	14.8
Precious jewelry and related articles (MM051)	5,533	6,261	728	13.2
Seats for motor vehicles and aircraft (MM067)	3,239	3,886	648	20.0
Lamps and lighting fittings (MM056)	4,148	4,605	457	11.0
Toys (MM059)	7,905	8,292	387	4.9
Games (MM060)	5,537	5,887	350	6.3
Decreases:				
Works of art and miscellaneous manufactured	0.040	0.074	00	
goods (MM064)	9,312	9,274	-39	-0.4
All other	<u>16,062</u>	16,896	834	5.2
TOTAL	66, <u>5</u> 75	72,129	5,554	8.3

Note.-Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

require sewing (e.g., luggage, automobile seat covers, and baseballs) or low-technology injection molding (e.g., toys and dolls). Less import-sensitive industry/commodity groups are characterized by products with high transportation costs (e.g., upholstered furniture and fairground amusement rides); low raw-material cost in the United States relative to those of foreign producers (e.g., baseball bats and silverware); or for which U.S. manufacturers have superior design and production technology or copyright protection (e.g., water skis and board games). Trade statistics for all commodity/industry groups in the miscellaneous manufactures sector are presented in table 13-3.

#### U.S. BILATERAL TRADE

#### Largest trade balance shifts in 2002 from 2001:

China: U.S. deficit increased by \$5.8 billion (23 percent) to \$31.4 billion Mexico: U.S. deficit increased by \$1.1 billion (31 percent) to \$4.7 billion Japan: U.S. deficit decreased by \$1.0 billion (37 percent) to \$37.1 billion

Five factors characterized U.S. bilateral trade in the miscellaneous manufactures sector: predominance of labor-intensive articles imported from China; high imports of video games from Japan, but a shift towards China; rationalized production and inter-company trade between the United States and Canada; the presence of two-way trade in high-end manufactured goods and works of art between the United States and the European Union; and a continued reliance on assembly plants in Mexico by U.S. and foreign manufacturers.

One of Japan's two leading manufacturers of home video games consoles shifted a significant part of its production to China in 2002 in an effort to make its games more price competitive with games by the other leading producer in Japan and their U.S. competitor, which assembles its games in Mexico. As a result, U.S. imports of video game consoles from Japan fell by \$1.2 billion in 2002, accounting for virtually all of the decrease in miscellaneous manufactures sector imports from Japan. Imports from China, however, grew by \$1.1 billion, indicating no slackening of U.S. demand for these products. Imports of home video game consoles from Mexico rose by almost \$500 million, nearly one-half the total increase in sector imports from Mexico in 2002.

#### COMMODITY ANALYSIS OF PRECIOUS JEWELRY AND RELATED ARTICLES

Change in 2002 from 2001:

U.S. trade deficit: Increased by \$561 million (15 percent) to \$4.4 billion U.S. exports: Increased by \$167 million (10 percent) to \$1.8 billion U.S. imports: Increased by \$728 million (13 percent) to \$6.3 billion

The increase in the U.S. trade deficit in precious jewelry and related articles (precious jewelry) reflects a surge in imports. Demand for goods such as jewelry, precious metals, gemstones, and works of art tends to increase during times of political and economic uncertainty because such goods can serve as a store of value. As a result, total U.S. trade in precious jewelry exceeded total trade in other merchandise categories in this sector in 2002. Most notable increases in the precious jewelry trade deficit in 2002 were with the European Union, India, and Thailand, whereas the United States exhibited a moderate trade surplus with Japan, Switzerland, and the Netherlands.

#### U.S. exports

The growth in U.S. exports of precious jewelry also can be attributed to the premium that foreign customers are willing to pay for U.S. brand recognition and the perception of high quality attached to U.S. products in many countries. The rise in U.S. exports was concentrated in the gold jewelry category. Gold neck chains, in particular, are commonly used as a store of value. Despite the increase in exports in 2002, intense competition has led to the closure of many precious jewelry manufacturers in the United States that were unable to transition from labor-intensive to more automated manufacturing processes.

The largest increases in U.S. exports of precious jewelry in 2002 were to Mexico, by \$79 million (74 percent); Netherlands Antilles, by \$48 million (32 percent); Italy, by \$39 million (117 percent); and Aruba, by \$28 million (122 percent). A significant portion of precious jewelry exports to Mexico are parts used in the assembly of jewelry for export to the U.S. market. Shipments to the Netherlands, Antilles, and Aruba were more likely for investment purposes. The largest decreases in exports were to Japan, by \$75 million (23 percent); France, by \$36 million (37 percent); and Israel, by \$29 million (65 percent). However, Japan remained the leading market for U.S. exports of precious jewelry in 2002 (14 percent of total U.S. exports), followed by Switzerland (12 percent), the Netherlands Antilles (11 percent), and Mexico (10 percent).

#### U.S. imports

Although some of the increases in U.S. imports of precious jewelry can be attributed to demand for these goods as a store of value, other customers may have been influenced by the relatively low prices associated with imports from countries with low labor costs. For example, investment grade consumers were

likely responsible for much of the increase in demand for imports from Italy, which grew by \$127 million (11 percent) in 2002, whereas value-oriented consumers were likely responsible for the sharper rise in imports from India, by \$300 million (51 percent), and China, by \$194 million (49 percent). Italy remained the leading supplier of precious jewelry to the U.S. market in 2002, accounting for 24 percent of total U.S. imports, followed by India (14 percent), Thailand (11 percent), China (9 percent), and Hong Kong (8 percent). Although a small number of U.S. manufacturers are assembling certain types of jewelry in Mexico and Central America to reduce their production costs, the industry as a whole has been losing market share in recent years to imports from Asia.

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Table 13-3
Miscellaneous manufactures: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

JSITC				Change, 2002	? from 2001
ode <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			– Million Doll	ars —	
ИМ046	Luggage, handbags, and flat goods:				
	Exports	308	278	-30	-9.8
	Imports	4,309	4,412	103	2.4
	Trade balance	-4,001	-4,134	-133	-3.3
484046A		1,00.	.,		
VIIVIU40A	Luggage:	223	194	-29	-13.0
	Exports	_	2,656	-11	-0.4
	Imports	2,667		-18	-0.7 -0.7
	Trade balance	-2,444	-2,462	-10	-0.,
им046В	Handbags:			_	
	Exports	58	55	-3	-4.8
	Imports	1,203	1,301	98	8.2
	Trade balance	-1,146	-1,247	-101	-8.8
MM046C	Flat goods:	·			
*11410-700	Exports	22	25	4	16.
	Imports	417	433	15	3.
		-396	-408	-12	-3.
	Trade balance	-350	-700	-12	٠.
MM047	Certain other leather goods:	400	0.4	^	-6.
	Exports	100	94	-6	
	Imports	256	291	35	13.
	Trade balance	-156	-197	-41	-26.
MM048	Musical instruments and accessories:				
******	Exports	398	373	-25	-6.
	Imports	1,300	1,306	6	0
	Toda balance	-902	-933	-31	-3
	Trade balance	-502	-555	-01	·
MM049	Umbrellas, whips, riding crops, and canes:	4.4	•	2	-24
	Exports	11		-3	
	Imports	293	275	-18	-6
	Trade balance	-281	-266	15	5
MM050	Silverware and related articles of precious metal:				
	Exports	180	155	-25	-13
	Imports	57	54	-3	-5
	Trade balance	124	101	-22	-17
111054					
MM051	Precious jewelry and related articles:	4 650	1 926	167	10
	Exports	1,659	1,826		13
	Imports	5,533	6,261	728	
	Trade balance	-3,874	-4,435	-561	-14
MM052	Costume jewelry and related articles:				
	Exports	113	104	-9	-8
	Imports	655	750	. 94	14
	Trade balance	-542	-646	-104	-19
MMAGO					
MM053		226	216	-11	-4
	Exports			100	ç
	Imports	1,025	1,125	177	
	Trade balance	-799	-909	-111	-13
MM054	Furniture:				
	Exports	2,689	2,409	-281	-10
	Imports	14.839	17,028	2,189	14
	Trade balance	-12,150	-14,620	-2,470	-20
MM055		,	,	_,	
CGUIVIIVI		263	269	6	2
	Exports			18	,
	Imports	1,027	1,044		
	Trade balance	-764	-775	-11	-
MM056					
		648	671	23	
	Exports	0-10	071	20	
	Exports		4,605	457	1

See footnote(s) at end of table.

Table 13-3--Continued
Miscellaneous manufactures: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 200	2 from 2001
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars ——	
MM057	Prefabricated buildings:				
	Exports	291	275	-16	-5.4
	Imports	308	341	32	10.5
	Trade balance	-17	-66	-48	-276.5
MM058	Dolls:				
	Exports	33	24	-9	-26.8
	Imports	1,218	1,257	39	3.2
	Trade balance	-1,186	-1,233	-48	-4.0
MM059	Toys:	• ,	,		_
	Exports	489	424	-65	-13.2
	Imports	7,905	8,292	387	4.9
	Trade balance	-7,416	-7,868	- <b>4</b> 52	-6.1
MM060	Games:	7,	.,	102	<b></b>
	Exports	788	858	70	8.8
	Imports	5,537	5,887	350	6.3
	Trade balance	-4,7 <b>4</b> 8	-5,029	-280	-5.9
MM061		-4,140	-3,028	-200	-5.5
IMIMIOO	Sporting goods:	1,672	1,537	-136	-8.1
	Exports			227	6.2
	Imports	3,632	3,859		
*****	Trade balance	-1,960	-2,322	-363	-18.5
MM062	Smokers' articles:	77		_	7.4
	Exports	77	82	5	7.1
	Imports	163	139	-24	-14.5
	Trade balance	-86	-57	29	33.8
MM063	Brooms, brushes, and hair grooming articles:	240			
	Exports	213	205	-8	-3.8
	Imports	894	999	105	11.7
	Trade balance	-682	-795	-113	-16.6
MM063A	Brooms and brushes:				
	Exports	187	185	-3	-1.5
	Imports	697	815	117	16.8
	Trade balance	-510	-630	-120	-23.5
MM063B	Hair grooming articles, non-electric (except				
	brushes):				
	Exports	25	20	-5	-21.5
	Imports	197	184	-13	-6.4
	Trade balance	-172	-16 <del>4</del>	7	4.1
MM064	Works of art and miscellaneous manufactured				
	goods:				
	Exports	2,177	1,379	-798	-36.7
	Imports	9,312	9,274	-39	-0.4
	Trade balance	-7,136	-7,895	-759	-10.6
MM065	Apparel fasteners:				
	Exports	154	157	3	2.2
	Imports	73	65	-8	-11.2
	Trade balance	81	92	12	14.3
MM066	Arms and ammunition:			- <del></del>	
***	Exports	2,130	2,019	-112	-5.3
	Imports	850	978	128	15.1
	Trade balance	1,280	1,040	-240	-18.8
MM0664	Small arms and ammunition:	.,	- 1= .~	2.0	
	Exports	558	480	-78	-14.0
	Imports	679	800	121	17.9
	Trade balance	-120	-320	-200	-166.2
	riage palatice	- 120	-520	-200	- 100.2

See footnote(s) at end of table.

Table 13-3--Continued

Miscellaneous manufactures: U.S. trade for selected industry/commodity groups, 2001 and 2002<sup>1</sup>

USITC				Change, 2002 from 2001	
code <sup>2</sup>	Industry/commodity group	2001	2002	Absolute	Percent
			- Million Dol	lars	
MM067	Seats for motor vehicles and aircraft:				
	Exports	1,808	1,641	-167	-9.2
	Imports		3,886	648	20.0
	Trade balance		-2,245	-814	-56.9

<sup>&</sup>lt;sup>1</sup>Import values are based on customs value; export values are based on f.a.s. value, U.S. port of export.

<sup>2</sup>This coding system is used by the U.S. International Trade Commission to identify major groupings and subgroupings of HTS import and export items for trade monitoring purposes

Note.—Calculations based on unrounded data.

Source: Compiled from official statistics of the U.S. Department of Commerce.

### APPENDIX A Industry/Commodity Groups and Subgroups in This Report

Industry/commodity groups have product subgroups within the present industry/commodity structure. These subgroups show trade data for narrower product groups that serve analytical purposes, and provide for more meaningful profile data. Subgroups are designated by alphabetical suffix to the USITC industry/commodity group.

kTITS chapters 1-24, 35, 41, 43, 51, 52)  AG001 Certain miscellaneous animals and meats  AG002 Cattle and beef  AG003 Swine and pork  AG004 Sheep and meat of sheep  AG005 Fresh or frozen fish  AG006 Fresh or frozen fish  AG007 Canned fish  AG008 Shellfish  AG009 Shellfish  AG009 Shellfish  AG0010 Entry produce  AG011 Eggs  AG012 Brigh fructose corn sweetener  AG012 Righ fructose corn sweetener  AG012 Sugar and other sweeteners  AG012 Sugar and ther sweeteners  AG012 Sugar and other sweeteners  AG013 Swood AG015 Seeds  AG016 Cured and seeds  AG017 Miscellaneous vegetable substances  AG018 Fresh, chilled, or frozen regetables, mushrooms, and olives  AG020 Edible nuts  AG020 Edible nuts  AG020 Edible nuts  AG021 Tropical fruit  AG022 Citrus fruit  AG023 Dried fruit other than tropical  AG024 Other fresh fruit  AG025 Prozen fruit  AG026 Frozen fruit  AG027 Prepared or preserved fruit  AG028 Spices  AG033 Animal or vegetable fats and oils  AG034 Pasta, cereals, and other bakery goods  AG035 Suces, condiments, and soups  AG036 Truit and vegetable juices  AG037 Miscellaneous paper products  AG038 Frivat and vegetable fats and oils  AG039 Nonalcoholic beverages, excluding fruit and vegetable juices  AG034 Mold ther emanufactured tobacco  AG040 Malt beverages  AG041 Ligars and certain other manufactured tobacco  AG042 Edites, skins, and leather  AG043 Vool and other animal hair  AG045 Cigarettes  AG046 Hides, skins, and leather  AG047 Furskins  AG048 Wool and other animal hair  AG049 Cotton, not carded or combed  AG049 Citrus, not carded or combed  AG049 Cotton, not carded or combed  AG049 Citrus, not carded or combed  AG049 Cotton, not carded or combed  AG049 Cotton, not carded or combed  AG049 Citrus, not carded or combed  AG049 Citrus fruit sector  (HTS chapters 14, 44-49)  AG051 Logs and rough wood products  AG051 Logs and rough wood products  AG052 Lownber  AG053 Moldings, millwork, and joinery  AG054 Wood veneer and wood panels  AG055 Wooden containers  AG056 Moldings, millwork, and joinery  AG056 Tools and tool h	Agricultural products sector <sup>1</sup>	AG041 Wine and certain other fermented
AG001 Certain miscellaneous animals and meats AG002 Cattle and beef AG003 Swine and pork AG004 Sheep and meat of sheep AG005 Poultry AG006 Fresh or frozen fish AG007 Canned fish AG008 Cured and other fish AG009 Shellfish AG010 Dairy produce AG011 Eggs AG012 Sugar and other sweetener AG012 Sugar and other sweetener AG013 Animal feeds AG014 Live plants AG015 Seeds AG015 Certain siscellaneous vegetables substances AG016 Fresh, chilled, or frozen vegetables, mushrooms, and olives AG022 Edible nuts AG022 Edible nuts AG022 Edible nuts AG023 Deciduous fruit AG022 Ottrus fruit AG023 Dried fruit other than tropical AG024 Citra snut dober manufactured tobacco AG046 Hides, skins, and leather AG047 Furskins AG048 Wood and other animal hair AG049 Cotton, not carded or combed AG040 Ethyl alcohol for nonbeverage purposes AG040 Ethyl alcohol for nonbeverage purposes AG040 Edible nuts AG051 Logs and rough wood products AG052 Lumber AG053 Moldings, millwork, and joinery AG054 Wood veneer and wood panels AG055 Tools and tool handles of wood AG056 Tools and tool handles of wood AG057 Miscellaneous vegetables, mushrooms, and olives AG061 Industrial papers and paperboards AG062 Dried fruit other than tropical AG063 Porpared or preserved fruit AG064 Cigars and certain other manufactured tobacco AG047 Firesh or furskey and seed to account of the start of the		beverages
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AG040 Mait beverages CH016 Fertilizers		
	AG040 Mait beverages	CHUID refulizers

CH017	Paints, inks, and related items, and	Textiles, apparel, and footwear sector
	certain components thereof	(HTS chapters 39, 40, 42, 43, 50-65)
CH018	Synthetic organic pigments	
CH019	Synthetic dyes and azoic couplers	CH045 Fibers and yarns, except raw cotton and
CH020	Synthetic tanning agents	raw wool
CH021	Natural tanning and dyeing materials	CH046 Fabrics
CH022	Photographic chemicals and	CH046A Broadwoven fabrics
	preparations	CH046B Knit fabrics
CH023	Pesticide products and formulations	CH046C Specialty fabrics
CH024	Adhesives and glues	CH046D Coated and other fabrics
CH025	Medicinal chemicals	CH046E Glass fiber fabrics
CH026	Essential oils and other flavoring	CH046F Other fabrics
	materials	CH047 Carpets and rugs
CH027	Perfumes, cosmetics, and toiletries	CH048 Home furnishings
CH028	Soaps, detergents, and surface-active	CH048A Blankets
	agents	CH048B Pillowcases and sheets
CH029	Miscellaneous chemicals and	CH048C Table/kitchen linens and towels
	specialties	CH048D Curtains
CH030	Explosives, propellant powders, and	CH048E Bedspreads and other furnishing
	related items	articles
CH031	Polyethylene resins in primary forms	CH048F Pillows, cushions, and sleeping
	Polypropylene resins in primary forms	bags
CH033	Polyvinyl chloride resins in primary	CH048G Tapestries and other wall hangings
	forms	CH049 Apparel
CH034	Styrene polymers in primary forms	CH049A Men's and boys' suits and sports
CH035	Saturated polyester resins	coats
CH036	Other plastics in primary forms	CH049B Men's and boys' coats and jackets
	Styrene-butadiene rubber in primary	CH049C Men's and boys' trousers
•	forms	CH049D Women's and girls' trousers
CH038	Other synthetic rubber	CH049E Shirts and blouses
CH039	Pneumatic tires and tubes (new)	CH049F Sweaters
CH040	Other tires	CH049G Women's and girls' suits, skirts,
CH041	Miscellaneous plastic products	and coats
CH042	Miscellaneous rubber products	CH049H Women's and girls' dresses
CH043	Gelatin	CH049I Robes, nightwear, and underwear
CH044	Natural rubber	CH049J Hosiery
		CH049K Body-supporting garments
Energy	r-related products sector	CH049L Neckwear, handkerchiefs, and
(HTS c	hapters 27-29, 34, 36, 38)	scarves
,	-	CH049M Gloves, including gloves for sports
CH001	Electrical energy	CH049N Headwear
CH002	Nuclear materials	CH049O Leather apparel and accessories
CH003	Coal, coke, and related chemical	CH049P Fur apparel and other fur articles
	products	CH049Q Rubber, plastic, and coated-fabric
CH004	Crude petroleum	apparel
	Petroleum products	CH049R Nonwoven apparel
	Natural gas and components	CH049S Other wearing apparel
	-	CH050 Miscellaneous textile products
		CH051 Footwear

MM025G Plates, sheets, and strips of Minerals and metals sector (HTS chapters 25, 26, 68-76, 78-83) stainless steels MM025H Bars, rods, and light shapes of stainless steels MM001 Clays and related mineral products MM002 Fluorspar and miscellaneous mineral MM0251 Angles, shapes, and sections of stainless steels substances MM025J Wire of stainless steels MM003 Iron ores and concentrates MM025K Rails and accessories of carbon MM004 Copper ores and concentrates MM005 Lead ores, concentrates, and residues and alloy steels MM025L Pipes and tubes of carbon and alloy MM005A Lead ores and concentrates steels MM006 Zinc ores, concentrates, and residues MM025M Pipes and tubes of stainless steels MM006A Zinc ores and concentrates MM025N Tool steels MM007 Certain ores, concentrates, ash, and MM026 Steel pipe and tube fittings and certain residues cast products MM007A Molybdenum ores and concentrates MM027 Fabricated structurals MM008 Precious metal ores and concentrates MM028 Metal construction components MM008A Gold ores and concentrates MM029 Metallic containers MM008B Silver ores and concentrates MM030 Wire products of base metal MM009 Cement, stone, and related products MM031 Miscellaneous products of base metal MM009A Cement MM032 Industrial fasteners of base metal MM010 Industrial ceramics MM011 Ceramic bricks and similar articles MM033 Cooking and kitchen ware MM034 Metal and ceramic sanitary ware MM012 Ceramic floor and wall tiles MM035 Construction castings and other MM013 Ceramic household articles cast-iron articles MM014 Flat glass MM036 Copper and related articles MM015 Glass containers MM036A Unrefined and refined copper MM016 Household glassware MM036B Copper alloy plate, sheet, and strip MM017 Miscellaneous glass products MM037 Unwrought aluminum MM018 Fiberglass insulation products MM037A Primary and secondary aluminum MM019 Natural and synthetic gemstones MM038 Aluminum mill products MM020 Precious metals and non-numismatic MM038A Aluminum bars, rods, and profiles coins MM038B Aluminum wire MM020A Unrefined and refined gold MM038C Aluminum plate, sheet, and strip MM021 Primary iron products MM038D Aluminum foil MM022 Ferroalloys MM038E Aluminum tubes, pipes, and MM023 Iron and steel waste and scrap MM024 Abrasive and ferrous products fittings MM039 Lead and related articles MM024A Abrasive products MM039A Refined lead MM025 Steel mill products MM025A Ingots, blooms, billets, and slabs of MM040 Zinc and related articles MM040A Unwrought zinc carbon and alloy steels MM041 Certain base metals and chemical MM025B Plates, sheets, and strips of carbon and alloy steels elements MM041A Titanium ingot MM025C Bars, rods, and light shapes of MM042 Nonpowered handtools carbon and alloy steels MM043 Certain cutlery, sewing implements, MM025D Angles, shapes, and sections of carbon and alloy steels and related products

MM025E Wire of carbon and alloy steels

stainless steels

MM025F Ingots, blooms, billets, and slabs of

MM044 Table flatware and related products

MM045 Certain builders' hardware

Machinery sector	MM096	Welding and soldering equipment
(HTS chapters 84, 85, 87)	MM097	Nonautomotive insulated electrical
· · · · · · · · · · · · · · · · · · ·		wire and related products
MM068 Wiring harnesses for motor vehicles	MM098	Miscellaneous machinery
MM069 Pumps for motor vehicles		Molds and molding machinery
MM070 Pumps for liquids		
MM071 Air-conditioning equipment and parts	Transp	ortation equipment sector
MM072 Industrial thermal-processing		hapters 84-89)
equipment and furnaces	<b>(</b>	F
MM073 Household appliances, including	ET001	Aircraft engines and gas turbines
commercial applications	ET002	Internal combustion piston engines,
MM073A Major household appliances and	— - <del>-</del> -	other than for aircraft
parts	ET003	Forklift trucks and similar industrial
MM074 Centrifuges and filtering and purifying		vehicles
equipment	ET004	Construction and mining equipment
MM075 Wrapping, packaging, and can-sealing	ET005	Ball and rollers bearings
machinery	ET006	Primary cells and batteries and electric
MM076 Scales and weighing machinery	11000	storage batteries
MM077 Mineral processing machinery	ET007	Ignition, starting, lighting, and other
MM078 Farm and garden machinery and	DIOU,	electrical equipment
equipment	ET008	Rail locomotive and rolling stock
MM079 Industrial food-processing and related	ET009	Motor vehicles
machinery	ET010	Certain motor-vehicle parts
MM080 Pulp, paper, and paperboard machinery	ET011	Motorcycles, mopeds, and parts
MM081 Printing and related machinery	ET012	Miscellaneous vehicles and
MM082 Textile machinery	LIVIZ	transportation-related equipment
MM083 Metal rolling mills	ET013	Aircraft, spacecraft, and related
MM084 Metal cutting machine tools and	LIVIS	equipment
machine tool accessories	ET014	Ships, tugs, pleasure boats, and similar
MM085 Metal forming machine tools	LIVIA	vessels
MM086 Non-metalworking machine tools	ET015	
MM087 Semiconductor manufacturing	LIVID	combustion, aircraft, or electric
equipment and robotics		combustion, anciant, or clothic
MM087A Semiconductor manufacturing	Flortro	onic products sector
_		hapters 37, 84, 85, 88, 90, 91)
machinery MM088 Taps, cocks, valves, and similar	(1113 6)	napiers 57, 64, 65, 66, 90, 91)
devices	ET016	Office machines
		Telephone and telegraph apparatus
MM089 Mechanical power transmission	ET017	
equipment	EIUIO	televisions)
MM090 Boilers, turbines, and related	ET019	Blank media
machinery		Prerecorded media
MM091 Electric motors, generators, and related		
equipment	ET021	Navigational instruments and remote
MM092 Electrical transformers, static	ЕТОЭЭ	control apparatus Television receivers and video
converters, and inductors	ET022	
MM093 Portable electric handtools	PT022	monitors
MM094 Nonelectrically powered handtools and	ET023	Radio and television broadcasting
parts thereof	DTO 4	equipment
MM095 Electric lamps (bulbs) and portable	ET024	
electric lights		apparatus

ET025	Electrical capacitors and resistors	MM048 Musical instruments and accessories
ET026	Printed circuits	MM049 Umbrellas, whips, riding crops, and
ET027	Circuit apparatus exceeding 1000V	canes
ET028	Circuit apparatus not exceeding 1000V	MM050 Silverware and related articles of
ET029	Circuit apparatus assemblies	precious metal
ET030	Parts of circuit apparatus	MM051 Precious jewelry and related articles
ET031	Cathode-ray tubes	MM052 Costume jewelry and related articles
ET032	Electron tubes other than CRTs	MM053 Bicycles and certain parts
ET033	Semiconductors and integrated circuits	MM054 Furniture
ET034	Miscellaneous electrical equipment	MM055 Writing instruments and related articles
ET035	Computers, peripherals, and parts	MM056 Lamps and lighting fittings
ET036	Photographic film and paper	MM057 Prefabricated buildings
ET037	Optical fibers, optical fiber bundles and	MM058 Dolls
	cables	MM059 Toys
ET038	Optical goods, including ophthalmic	MM060 Games
	goods	MM061 Sporting goods
ET039	Photographic cameras and equipment	MM062 Smokers' articles
ET040	Medical goods	MM063 Brooms, brushes, and hair grooming
ET041	Watches and clocks	articles
ET042	Drawing, drafting, and calculating	MM063A Brooms and brushes
	instruments	MM063B Hair grooming articles,
ET043	Measuring, testing, and controlling	non-electric (except brushes)
	instruments	MM064 Works of art and miscellaneous
		manufactured goods
Miscell	aneous manufactures sector	MM065 Apparel fasteners
(HTS c	hapters 14, 44-49)	MM066 Arms and ammunition
		MM066A Small arms and ammunition

MM067 Seats for motor vehicles and aircraft

MM046 Luggage, handbags, and flat goods MM046A Luggage MM046B Handbags MM046C Flat goods MM047 Certain other leather goods

<sup>&</sup>lt;sup>1</sup> This coding system (e.g., AG0012, AG012A) is used by the USITC to identify major groupings and subgroupings of U.S. Harmonized Tariff Schedule headings/subheadings and corresponding export categories for trade monitoring purposes. See app. C for industry and trade data for certain groupings and subgroupings.

<sup>&</sup>lt;sup>2</sup> Products in some HTS chapters are divided between industry/commodity groups monitored by the Commission; however, no products are in more than one sector. Chapter 77 of the HTS is not used and is reserved for possible future use. Chapters 98-99 of the HTS are for special classification provisions.

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# APPENDIX B HTS 8-Digit Subheading Ranges Included in Industry/Commodity Groups and Subgroups, by Sector

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Table B-1 HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
Agricultura	I products sector	
AG001	Certain miscellaneous animals and meats	0101.10.00 - 0102.10.00
		0103,10.00 - 0103.10.00
		0104.20.00 - 0104.20.00
		0106.00.10 - 0106.90.00
		0204.50.00 - 0205.00.00
		0206,80,00 - 0206,90,00
		0208.10.00 - 0208.90.90
		0210.11.00 - 0210.99.90
		0410.00.00 - 0511.10.00
		0511,99,20 - 0511.99.40
		1601.00.20 - 1602.10.00
		1602.41,10 - 1603.00.90
		3502.90.00 - 3502.90.00
AG002	Cattle and beef	
A0002	Cattle and boot !!!!	0201.10.05 - 0202.30.80
		0206.10.00 - 0206.29.00
AG003	Swine and pork	0103.91.00 - 0103.92.00
AGOUS	Swille and pork	0203.11.00 - 0203.29.40
		0206.30.00 - 0206.49.00
AG004	Sheep and meat of sheep	
AG004	•	0204.10.00 - 0204.43.40
AG005	Poultry	0105.11.00 - 0105.99.00
AGUUS	Found y	0207.11.00 - 0207.36.00
		1602,20,20 - 1602,39.00
AG006	Fresh or frozen fish	
	Canned fish	1604.11.20 - 1604.19.80
AG007	Cured and other fish	0301 10 00 - 0301.99.00
AG008	Cured and other lish	0305.10.20 - 0305.69.60
		0511.91.00 - 0511.91.00
		1604 20 05 - 1604 30 40
A C 0.00	Shellfish	0306 11 00 - 0307.99.00
AG009	Sheliush	1605.10.05 - 1605.90.60
A C 0 4 0	Dairy produce	0401 10 00 - 0406 90 99
AG010	Dairy produce	2105.00.05 - 2105.00.50
		3501.10.10 - 3501.10.50
		3501.90.60 - 3501.90.60
		3502.20.00 - 3502.20.00
A C C C A A	Eggs	0407 00 00 - 0408.99.00
AG011	Eggs	3502.11.00 - 3502.19.00
A C 0 4 2	Sugar and other sweeteners	
AG012	Sugar and other sweeteners	1212.91.00 - 1212.92.0
		1701.11.05 - 1703.90.5
A C C 4 C A	Sugar	1701 11 05 - 1701.99.5
AG012A	Sugal	1702.90.05 - 1702.90.9
4 CO 4 O D	High fructose corn sweetener	
AG012B	High fructose com sweetener	1702.60.22 - 1702.60.4
A C O 4 2	Animal feeds	
AG013	Anima reeus	1213.00.00 - 1214.90.0
		2301.10.00 - 2309.90.9
A CO4.4	Live plants	
AG014	Live plants	0602.90.60 - 0602.90.9
40045	Seeds	
AG015	Seeds	0701,10,00 - 0701.10.0
		0712,90,80 - 0712.90.8
		0712.90.85 - 0712.90.8
		0713.10.10 - 0713.10.1
		07 13. 10. 10 - 07 13. 10. 1

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

		0713.20.10 - 0713.20.10 0713.31.10 - 0713.31.10 0713.32.10 - 0713.32.10 0713.32.10 - 0713.32.10 0713.33.10 - 0713.33.10 0713.39.10 - 0713.40.10 0713.40.10 - 0713.40.10 0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00 1205.10.00 - 1205.00.00
		0713.31.10 - 0713.31.10 0713.32.10 - 0713.32.10 0713.33.10 - 0713.33.10 0713.39.10 - 0713.39.10 0713.40.10 - 0713.40.10 0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1204.00.00
		0713.32.10 - 0713.32.10 0713.33.10 - 0713.33.10 0713.39.10 - 0713.40.10 0713.40.10 - 0713.40.10 0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1204.00.00
		0713.39.10 - 0713.39.10 0713.40.10 - 0713.40.10 0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00
		0713.39.10 - 0713.39.10 0713.40.10 - 0713.40.10 0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1204.00.00 - 1204.00.00 1204.00.00 - 1204.00.00
		0713.50.10 - 0713.50.10 0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1204.00.00 - 1204.00.00 1205.00.00 - 1204.00.00
		0713.90.10 - 0713.90.10 1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00
		1001.10.00 - 1001.10.00 1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1001.90.10 - 1001.90.10 1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1002.00.00 - 1002.00.00 1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1003.00.40 - 1003.00.40 1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1004.00.00 - 1004.00.00 1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1005.10.00 - 1005.10.00 1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1007.00.00 - 1007.00.00 1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1008.20.00 - 1008.20.00 1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1201.00.00 - 1201.00.00 1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1204.00.00 - 1204.00.00 1205.00.00 - 1205.00.00
		1205.00.00 - 1205.00.00
		1200,10,00 1200.10.00
		1205.90.00 - 1205.90.00
		1206.00.00 - 1206.00.00
		1207.20.00 - 1207.20.00
		1209.10.00 - 1209.99.40
G016	Cut flowers	
G017	Miscellaneous vegetable substances	0604.10,00 - 0604.99.60
	<u>-</u>	1108.20.00 - 1108.20.00
		1210.10.00 - 1212.30.90
		1212.99.00 - 1212.99.90
		1301,10,00 - 1301,90,90
		1302.12.00 - 1302.39.00
		1402.00.91 - 1403.90.40
0040	Fresh, chilled, or frozen vegetables	1404.90.00 - 1404.90.00
AG018	Prepared or preserved vegetables, mushrooms, and olives	
\G019	Prepared or preserved vegetables, mushrooms, and olives	0712.90.80 - 0712.90.80
		0712.90.80 - 0712.90.80
	•	0713,10,20 - 0713.10.40
		0713,20,20 - 0713,20,20
		0713.31.20 - 0713.31.40
		0713.32.20 - 0713.32.20
	·	0713,33,20 - 0713,33,40
		0713.39.15 - 0713.39.40
		0713.40.20 - 0713.40.20
		0713.50,20 - 0713.50.20
		0713.90.50 - 0714.90.60
		1105.10.00 - 1106.20.90
		2001.10.00 - 2005.90.97
		2008.91.00 - 2008.91.00
		2008.99.61 - 2008.99.61
	Fallbla anda	2008.99.65 - 2008.99.71
AG020	Edible nuts	
		0813.50.00 - 0813.50.00
		1202.10.05 - 1202.20.80
	Tropical fruit	2008.11.02 - 2008.19.90
AG021		

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
<del></del>	<del></del>	0810.60,00 - 0810.60.00
		0810.90.25 - 0810.90.25
		0813.40.10 - 0813.40.10
		0813.40.80 - 0813.40.80
AG022	Citrus fruit	
		0812.90.20 - 0812.90.20
		0814.00.10 - 0814.00.80
		2008.30,10 - 2008.30.96
AG023	Deciduous fruit	
AG024	Other fresh fruit	
		0807.11.30 - 0807.19.80
		0810.10.20 ~ 0810.50.00
		0810.90.20 - 0810.90.20
40005	D. M. W. H. W. M. Advantage	0810,90,25 - 0810,90,45
AG025	Dried fruit other than tropical	
		0813.10.00 - 0813.30.00
		0813.40.15 - 0813.40.40
		0813,40,90 - 0813,40,90
4.0000	Frozen fruit	0813.50.00 - 0813.50.00
AG026	Prozentiuli	
AG027	Prepared or preserved fruit	
		0812,90,30 - 0812,90,90
		1106.30.20 - 1106.30.40
		2006.00.20 - 2007.99.75
		2008.20.00 - 2008.20.00
		2008.40.00 - 2008.80.00 2008.92.10 - 2008.99.60
		2008.99.63 - 2008.99.63
		2008,99,80 - 2008,99,90
AG028	Coffee and tea	2000,39,00 - 2000,99,90 0004 11 00 - 0003 00 00
A0020	Oblice and tea ,	2101.11.21 - 2101.30.00
AG029	Spices	0004 11 00 - 0010 90 60
NOOLO	ορισσο	1207.50.00 - 1207.50.00
		2103.30.20 - 2103.30.40
AG030	Cereals	1001 10 00 - 1001 10 00
, 10000		1001.90.20 - 1001.90.20
		1002.00.00 - 1003.00.20
		1003.00.40 - 1003.00.40
		1004.00.00 - 1004.00.00
	•	1005.90.20 - 1006.40.00
		1007,00,00 - 1008.10.00
		1008.30.00 - 1008.90.00
AG031	Milled grains, malts, and starches	
	•	1107.10,00 - 1108.19.00
		1109.00.10 - 1109.00.90
		1903.00.20 - 1903.00.40
AG032	Oilseeds	1201.00.00 - 1201.00.00
		1203,00,00 - 1203.00.00
		1204.00.00 - 1204.00.00
		1205.00.00 - 1205.00.00
		1205.10,00 - 1205.10.00
		1205,90,00 - 1205,90,00
		1206.00.00 - 1207.10.00
		1207.20.00 - 1207.40.00
		1207.60.00 - 1207.99.01
AG033	Animal or vegetable fats and oils	

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		1522.00.00 - 1522.00.00
AG034	Pasta, cereals, and other bakery goods	1901.20.02 - 1901.20.80
		1902.11.20 - 1902.40.00
		1904.10.00 - 1905.90.90
		2102.10.00 - 2102.30.00
AG035	Sauces, condiments, and soups	
		2103.90.20 - 2104.20.00
		2209.00.00 - 2209.00.00
AG036	Infant formulas, malt extracts, and other edible preparations	1901,10,05 - 1901.10.95
		1901.90.10 - 1901.90.90
		2106.10.00 - 2106.90.09
		2106.90.22 - 2106.90.46
		2106.90.58 - 2106.90.99
		3504.00.10 - 3504.00.50
AG037	Cocoa, chocolate, and confectionery	1704.10.00 - 1806.90.90
AG038	Fruit and vegetable juices	
		2106.90.48 - 2106.90.54
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices	2201.10.00 - 2202.90.90
AG040	Malt beverages	2203,00,00 - 2203,00,00
AG041	Wine and certain other fermented beverages	
AG042	Distilled spirits	2106.90.12 - 2106.90.18
		2207.10.30 - 2207.10.30
	11	2208.20.10 - 2208.90.80
AG043	Unmanufactured tobacco	2401,10,21 - 2401,30,70
AG044	Cigars and certain other manufactured tobacco	2402.10.30 - 2402.10.80
	<b>0</b> )	2402,90,00 - 2403,99,90
AG045	Cigarettes	
AG046	Hides, skins, and leather	
AG047	Furskins	
AG048	Wool and other animal hair	
AG049	Cotton, not carded or combed	5201.00.05 - 5201.00.80
AG050	Ethyl alcohol for nonbeverage purposes	2207.10.00 - 2207.20.00
	oducts sector:	4404 40 00 4405 00 00
AG051	Logs and rough wood products	
		4418.50.00 - 4418.50.00
AG052	Lumber	
AG053	Molaings, millwork, and joinery	4414.00.00 - 4414.00.00
		4418.10.00 - 4418.30.00
		4418.90,20 - 4418.90.45
AG054	Wood veneer and wood panels	
70004	44000 veneer and 4000 paners	4410.11.00 - 4412.99.96
AG055	Wooden containers	
70000	Troodell contained	4420.90.20 - 4420.90.80
AG056	Tools and tool handles of wood	4417 00 20 - 4417 00 80
, 10000	Toolo dila too Hallando ot illood 177777777777777777777777777777777777	4419.00.40 - 4419.00.80
AG057	Miscellaneous articles of wood	
		4418.40.00 - 4418.40.00
		4420.10.00 - 4420.10.00
		4421.10.00 - 4421.90.98
AG058	Cork and rattan	
		4501.10.00 - 4601.20.90
		4601.91.20 - 4601.99.00
		4602.10.05 - 4602.90.00
AG059	Wood pulp and wastepaper	1404.20.00 - 1404.20.00
	• •	4601.91.05 - 4601.91.05

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

JSITC code	Industry/commodity group or subgroup title	HTS subheading range
		4601.99.05 - 4601.99.90
		4701.00.00 - 4707.90.00
4G060	Paper boxes and bags	4819.10.00 - 4819.60.00
\G061	Industrial papers and paperboards	, 4803.00.20 - 4808.90.60
		4810.31.00 - 4810.92.14
		4810.99.00 - 4811.10.10
		4811.31.20 - 4811.31.40
		4811.39.40 - 4811.40.00
		4811.51.20 - 4811.51.40
		4811.59.40 - 4811.59.40
		4811.60.40 - 4811.60.40
		4811.90.10 - 4812.00.00
		4818.10.00 - 4818.90.00
		4823.20.10 - 4823.20.90
AG061A	Paperboard	
		4808.10.00 - 4808.90.60
		4810.31.00 - 4810.92.14
		4810.99.00 - 4810.99.65
		4811.39.40 - 4811.39.40
		4811.51.20 - 4811.51.40
		4811.59.40 - 4811.59.40
AG061B	Tissue and tissue products	4803.00.20 - 4803.00.40
	·	4818,10,00 - 4818,90,00
AG061C	Industrial paper	4806.10.00 - 4807.90.40
	• •	4811.10.00 - 4811.10.10
		4811.31.20 - 4811.31.40
		4811.40.00 - 4811.40.00
		4811.60.40 - 4811.60.40
		4811,90.10 - 4812.00.00
		4823,20,10 - 4823,20,9
AG062	Newsprint	4801.00.00 - 4801.00.00
AG063	Printing and writing papers	
		4802,51,10 - 4802,54,3
		4802.55.10 - 4802.55.4
		4802.56.10 - 4802.56.4
		4802.57.10 - 4802.58.2
		4802.60.10 - 4802.61.3
		4802.62.10 - 4802.62.3
		4802.69.10 - 4802.69.3
		4810.11.20 - 4810.13.2
		4810.14.11 - 4810.14.2
		4810.19.11 - 4810.22.1
		4810.29.00 - 4810.29.1
		4811.39.20 - 4811.39.2
		4811.59,20 - 4811.59.2
AG064	Certain specialty papers	4802.10.00 - 4802.20.4
	• • • •	4802.30.70 - 4802.40.0
		4802,54.40 - 4802.54.6
		4802.55.50 - 4802.55.7
		4802.56.50 - 4802.56.7
		4802.58.40 - 4802.58.6
		4802.61.40 - 4802.61.6
		4802,62,40 - 4802,62,6
		4809.10.20 - 4809.90.8
		4809.10.20 - 4809.90.8 4810.13.50 - 4810.13.7 4810.14.50 - 4810.14.7

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		4810.29.50 - 4810.29.70 4813.10,00 - 4814.90.00 4816.10.00 - 4816.20.00 4816.90.00 - 4817.30.00
AG065	Miscellaneous paper products	4823.51.00 - 4823.59.40 
		4811.60.60 - 4811.60.60 4815.00.00 - 4815.00.00 4816.30.00 - 4816.30.00 4820.10.20 - 4823.19.01 4823.30.00 - 4823.40.00
AG066	Printed matter	4823.60.00 - 4823.90.86 4901.10.00 - 4911.99.80
Chemicals	and related products sector:	
CH007	Major primary olefins	
CH008 CH009	Other olefins	2901,24,20 - 2901,29,50
CH010	Organic commodity chemicals	2902.11,00 - 2902.19.00 2902.41,00 - 2902.19.00 2902.41,00 - 2902.90.90 2902.50,00 - 2902.90.90 2906.12.00 - 2906.12.00 2907.11.00 - 2907.11.00 2917.35.00 - 2917.37.00 2921.41.10 - 2921.41.20 2933.71.00 - 2933.71.00
CH011	Organic specialty chemicals	

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

SITC de	Industry/commodity group or subgroup title	HTS subheading range
		2916.35.25 - 2916.39.12
		2916.39.17 - 2916.39.1
		2916,39,45 - 2916,39,7
		2917.12.10 - 2917.12.5
		2917.14.10 - 2917.14.5
		2917.19.15 - 2917.34.0
		2917.39.04 - 2917.39.70
		2918.19.10 - 2918.19.1
		2918.19.20 - 2918.19.9
		2918.21.50 - 2918.21.5
		2918.22.50 - 2918.22.5
		2918.23.30 - 2918.90.0
		2918.90.43 - 2919.00.5
		2920.10.30 - 2920.10.5
		2920,90,20 - 2921,19.6
		2921.30.05 - 2921.30.5
		2921.42.10 - 2921.42.3
		2921.42.65 - 2921.45.9
		2921,49.10 - 2921.49.1
		2921,49.10 - 2921,49.1
		2921,51,30 - 2921,51,1
		2922.19.20 - 2922.29.2
		2922.29.60 - 2922.39.5
		2922.43.10 - 2922.43.5
		2922.49.05 - 2922.49.1
		2922.49.30 - 2922.49.3
		2922.50.07 - 2922.50.1
		2922.50.35 - 2922.50.5
		2924,21.18 - 2924.23.7
		2924.29.01 - 2924.29.0
		2924.29.20 - 2924.29.3
		2924.29.65 - 2924.29.9
		2925,19.10 - 2925.19.
		2925,20,18 - 2925,20,1
		2925.20.60 - 2925.20.9
		2926.30.20 - 2926.90.
		2926.90.43 - 2927.00.
		2927.00.40 - 2927.00.
		2928.00.15 - 2928.00.3
		2929.10.10 - 2929.90.
		2930.20.20 - 2930.20.
		2930,90,24 - 2930,90.
	•	2931.00.05 - 2931.00.
		2931.00.27 - 2932.19.
		2932.29.25 - 2932.29.
		2932,99,32 - 2932.99.
		2933.19.04 - 2933.19.
		2933.19.37 - 2933.19.
		2933.19.70 - 2933.19.
		2933.29.05 - 2933.29.
		2933.29.35 - 2933.29.
		2933.29.60 - 2933.32.
		2933.29.00 - 2933.32. 2933,39.08 - 2933.39.
		2933.39.61 - 2933.40.
		2933.40.60 - 2933.40. 2933.49.08 - 2933.49.
		7477 7U HK _ 7477 AU

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

SITC ode	Industry/commodity group or subgroup title	HTS subheading range
		2933.59.70 - 2933.59.9
	•	2933.79.04 - 2933.90.13
		2933.90.79 - 2933.90.89
		2933.90.97 - 2933.90.9
		2933.99.01 - 2933.99.0
		2933.99.08 - 2933.99.1
		2933.99.79 - 2933.99.8
		2933.99.97 - 2934.20.3
		2934,20.40 - 2934.30.1
		2934.30.43 - 2934.30.5
		2934.90.05 - 2934.90.0
		2934.90.08 - 2934.90.0
		2934.90.39 - 2934.90.4 2934.90.70 - 2934.90.9
		2934,99,05 - 2934.99.0 2934,99,08 - 2934.99.0
		2934.99.00 - 2934.99.0
		2934.99.70 - 2935.00.0
		2935,00,10 - 2935.00.0
		2935.00,76 - 2935.00.
		2942.00.03 - 2942.00.0
		2942.00.10 - 2942.00.
1040	Certain organic chemicals	
H012	Certain organic chemicals	2905.11.10 - 2905.19.6
		2905.31.00 - 2905.59.9
		2909.11.00 - 2909.19.6
		2909.41.00 - 2909.44.
		2910.10.00 - 2910.90.
		2910.90.50 - 2912.13.
		2912,19,40 - 2912.19.
		2914.11.10 - 2914.19.
		2915.11.00 - 2915.12.
		2915,13.50 - 2915.35.
		2915,39,47 - 2915.60.
		2915.90.20 - 2916.14.
		2916.19.10 - 2916.19.
		2917.11.00 - 2917.11.
		2917.13.00 - 2917.13.
		2918.11.10 - 2918.16.
		2921.21.00 - 2921.29.
		2922.11.00 - 2922.13.
		2922.41.00 - 2922.41.
		2922,42,50 - 2922,42,
		2922,49,40 - 2922,49
		2924,10,10 - 2924,19
		2926.10.00 - 2926.20
		2928.00.10 - 2928.00.
		2928.00.50 - 2928.00.
		2930.10.00 - 2930.10.
		2930,30,30 - 2930,30.
		2933.61.00 - 2933.69.
		3507.10.00 - 3507.90.
		3812.10.10 - 3812.30.
		3814.00.10 - 3814.00
		3817.00.10 - 3817.20
		3824,10,00 - 3824,20,

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		3824.40.21 - 3824.40.50
		3824.71.00 - 3824.79.00
		3824.90,21 - 3824.90.22
		3824.90.26 - 3824.90.28
		3824.90.45 - 3825.90.00
CH013	Miscellaneous inorganic chemicals	2501.00.00 - 2502.00.00
		2509.00.10 - 2509.00.20
		2511.10.10 - 2511.20.00
		2528.10.00 - 2528.90.00
		2801,20.00 - 2801.30.20
		2804.50,00 - 2804.69.50
		2804.80.00 - 2805.40.00
	•	2811.22.10 - 2813.90.50
		2815.30.00 - 2816.40.20
		2818.10.10 - 2820.90.00
	·	2822.00.00 - 2822.00.00
		2825.10.00 - 2830.10.00
		2830.20.20 - 2834.10.50
		2834.22.00 - 2834.29.05
		2834,29,20 - 2836,10,00 2836,50,00 - 2836,60,00
	·	2836.91.00 - 2843.90.00
		2846.10.00 - 2851.00.00
		3813.00.10 - 3813.00.50
		3815.11.00 - 3816.00.00
		3818.00.00 - 3818.00.00
		3824.30,00 - 3824.30.00
		3824.40.20 - 3824.40.20
		3824.50.00 - 3824.50.00
		3824,90,11 - 3824.90.19
		3824.90.31 - 3824.90.39
CH014	Inorganic acids	2806.10.00 - 2811.19.60
CH015	Chlor-alkali chemicals	2801.10.00 - 2801.10.00
CHUIS	Chior-airan chemicalo	2815,11,00 - 2815.20.00
		2836,20,00 - 2836,40,20
CH016	Fertilizers	2503.00.00 - 2503.00.00
CHOIC	Citilizers	2510.10.00 - 2510.20.00
		2802,00.00 - 2802.00.00
		2804,70,00 - 2804,70.00
		2814.10.00 - 2814.20.00
		2834.21.00 - 2834.21.00
		2834.29.10 - 2834.29.10
		3100,00,00 - 3105,90.00
CH017	Paints, inks, and related items, and certain components thereof	. , 2803.00.00 - 2803.00.00
		2817.00.00 - 2817.00.00
		2821,10,00 - 2821,20,0
		2823.00.00 - 2824.90.5
		2830.20.10 - 2830.20.10
		2836,70.00 - 2836,70.00
		3206.11.00 - 3215.90.5
CH018	Synthetic organic pigments	3204.17.04 - 3204.17.90
		3205.00.05 - 3205.00.59
CH019	Synthetic dyes and azoic couplers	
		2921.49.32 - 2921.49.3
		2922.29.26 - 2922.29.2
		2924.29.52 - 2924.29.5
		2927.00.30 - 2927.00.3

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

JSITC code	industry/commodity group or subgroup title	HTS subheading range
		2935.00.20 - 2935.00.20
		3204.11.10 - 3204.16.50
	•	3204.19.06 - 3204.90.00
		3809.10.00 - 3809.10.00
CH020	Synthetic tanning agents	
CH021	Natural tanning and dyeing materials	
		3201.10.00 - 3201.90.50
		3203.00.10 - 3203.00.80
CH022	Photographic chemicals and preparations	
		2914.69.10 - 2914.69.10
		2921.51.20 - 2921.51.20
		2922.29.29 - 2922.29.29
		2927.00.25 - 2927.00.25
		2933.19.24 - 2933.19.30 2933.90.24 - 2933.90.24
		2933,90,24 - 2933,90,24
		2934.90.20 - 2934.90.20
		2934.99.20 - 2934.99.20 3707.90.31 - 3707.90.60
CH023	Pesticide products and formulations	2903.69.30 - 2903.69.30
		2908.10.15 - 2908.10.20
		2909,30,30 - 2909,30,30
		2916.20.10 - 2916.20.10
		2918.90.06 - 2918.90.20
		2920.10.10 - 2920.10.10
		2920,90,10 - 2920,90,10
		2924.21.04 - 2924.21.16
		2924.29.41 - 2924.29.47
		2926.90,21 - 2926.90.30
		2930,20,10 - 2930,20,10
		2930.20.90 - 2930.20.90
		2930,90,10 - 2930.90.10
		2930,90,30 - 2930.90.44
		2931.00.25 - 2931.00.25
		2932,29,10 - 2932,29,10
		2932.99.04 - 2932.99.20
		2933.19.23 - 2933.19.23
		2933.39.21 - 2933.39.27
		2933.40.30 - 2933.40.30
		2933.49.30 - 2933.49.30
		2933.59.10 - 2933.59.1
		2933,90,14 - 2933,90,2
		2933.99.06 - 2933.99.00
		2933,99.14 - 2933.99.2
		2934.20.35 - 2934.20.3
		2934.90.01 - 2934.90.0
		2934.90.07 - 2934.90.0
		2934.90.09 - 2934.90.1
		2934.99.01 - 2934.99.0
		2934.99.07 - 2934.99.0
		2934,99.09 - 2934.99.1
		2935,00,06 - 2935.00.0
		3808.10.10 - 3808.90.9
CH024	Adhesives and glues	
011024	Autresives and glace	
		3503,00,10 - 3503,00,4

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

JSITC code	Industry/commodity group or subgroup title	HTS subheading range
CH025	Medicinal chemicals	1302.11.00 - 1302.11.00
		2906.13.10 - 2906.13.50
		2909.49.05 - 2909.49.05
		2909.50.10 - 2909.50.20
		2912.19.30 - 2912.19.30
		2914.69.20 - 2914.69.20
		2916,39,15 - 2916,39,16
		2917.19.10 - 2917.19.10
		2918.17.10 - 2918.17.50
		2918.19.12 - 2918.19.15
		2918.21.10 - 2918.21.10
	•	2918.22.10 - 2918.22.10
		2918.23.10 - 2918.23.10
		2918.90.30 - 2918.90.30
		2921.46.00 - 2921.46.00 2921.49.38 - 2921.49.43
		2921.49.50 - 2921.49.4 2922.14.00 - 2922.19.18
		2922.14.00 - 2922.19.10
		2922.44.00 - 2922.44.0
		2922.49.26 - 2922.49.2
		2922.50.13 - 2922.50.2
		2923.10.00 - 2923.10.0
		2924.24.00 - 2924.24.0
		2924.29.57 - 2924.29.6
		2925.12.00 - 2925.12.0
		2925.20.10 - 2925.20.1
		2925.20.20 - 2925.20.2
		2926.30.10 - 2926.30.1
		2928.00.30 - 2928.00.3
		2930.40.00 - 2930.40.0
		2931.00.22 - 2931.00.2
		2932,29,20 - 2932,29,2
		2932.95.00 - 2932.95.0
		2933.11.00 - 2933.11.0
		2933.19,35 - 2933.19.3
		2933.19.45 - 2933.19.4
		2933.21.00 - 2933.21.0
		2933.29.20 - 2933.29.2
		2933.29.45 - 2933.29.4
		2933,33,00 - 2933,33.0
		2933.39.30 - 2933.39.4
		2933.40.20 - 2933.40.2
		2933.41.00 - 2933.41.0
		2933.49.20 - 2933.49.2
		2933.51.10 - 2933.55.0
		2933.59.21 - 2933.59.5
		2933,72,00 - 2933,72.0 2933,90,26 - 2933,90,7
		2933.90.26 - 2933.90.7 2933.90.90 - 2933.90.9
		2933.90.90 - 2933.90.8 2933.91.00 - 2933.91.0
		2933.99.26 - 2933.99.7
		2933.99.20 - 2933.99.9 2933.99.90 - 2933.99.9
		2933.99.90 - 2933.99.8 2934.30.23 - 2934.30.2
		2934.30.23 - 2934.30.2 2934.90.30 - 2934.90.3
		2934,90,30 - 2934,90,3 2934,90,47 - 2934,90,4
		2934.90.47 - 2934.90.2 2934.91.00 - 2934.91.0
		2934.91.00 - 2934.91.0 2934.99.30 - 2934.99.3
		2934,99,30 - 2934,99

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		2934.99.47 - 2934.99.47
		2935.00.29 - 2935.00.60
		2936.10,00 - 2939.99.00
		2941.10.10 - 2941.90.50
		2942.00.05 - 2942.00.05
		3001.10.00 - 3004.90.91
		3006.20.00 - 3006.30.50
		3006.60.00 - 3006.80.00
		3822.00.10 - 3822.00.60
CH026	Essential oils and other flavoring materials	
		2905.22.10 - 2905.22.10
		2906.11.00 - 2906.11.00
		2906.14.00 - 2906.14.00 2906.29.10 - 2906.29.20
		2909.30.10 - 2909.30.20
		2909.50.40 - 2909.50.40
		2912.19.10 - 2912.19.20
		2912.30.20 - 2912.49.50
		2914.23.00 - 2914.23.00
		2915.39,10 - 2915.39.20
		2915,39,40 - 2915,39,45
		2916.31.20 - 2916.31.20
		2916.34.10 - 2916.34.15
		2916.35.15 - 2916.35.15
		2916.39.20 - 2916.39.20
		2918.23.20 - 2918.23.20
		2918,90,35 - 2918,90,35
		2922.42.10 - 2922.42.10
		2924.29.10 - 2924.29.10
		2925,11.00 - 2925,11.00
		2932,21,00 - 2932,21,00
		2932.91.00 - 2932.94.00
		3301.11.00 - 3302.90.20
CH027	Perfumes, cosmetics, and toiletries	;
CH028	Soaps, detergents, and surface-active agents	
	•	<b>3401.11.10 - 3403.11.5</b> 0
		3403.91.10 - 3403.99.00
		3804.00.10 - 3804.00.10
		3809.91.00 - 3809.93.50
		3912.31.00 - 3912.31.00
CH029	Miscellaneous chemicals and specialties	
		2712.90.10 - 2712.90.20
		2804.10.00 - 2804.40.00
		2811.21.00 - 2811.21.00
		2914.21.10 - 2914.21.20
		2915.70.00 - 2915.90.18 2916.15.10 - 2916.15.50
		2930.90.45 - 2930.90.90
		2930.90.45 - 2930.90.90 2940.00.20 - 2940.00.60
		3005,10,10 - 3006.10.00
		3006,40,00 - 3006,50.00
		3404.10.00 - 3407.00.40
		3505.10.00 - 3505.10.00
		3801.10.10 - 3803.00.00
		3804.00.50 - 3807.00.00
		3810.10.00 - 3810.90.50
		3820.00.00 - 3821.00.00
		3820,00,00 - 3821,00,0

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		3823.11.00 - 3823.70.60
		3824.60,00 - 3824.60.00
		3824.90.25 - 3824.90.25
		3824.90.40 - 3824.90.40
CH030	Explosives, propellant powders, and related items	
011004	Debugge de la companya de la majora de la companya	3606.90.30 - 3606.90.80
CH031	Polyethylene resins in primary forms	
CH032	Polypropylene resins in primary forms	3902.30,00 - 3902.30.00
CH033	Polyvinyl chloride resins in primary forms	3902.30,00 - 3902.30.00
CH034	Styrene polymers in primary forms	
CH035	Saturated polyester resins	3907.60.00 - 3907.60.00
		3907.99.00 - 3907.99.00
CH036	Other plastics in primary forms	3902.20.10 - 3902.20.50
		3902,90,00 - 3902,90.00
		3904.50.00 - 3907.50.00
		3907.91.20 - 3907.91.50
		3908.10.00 - 3911.90.10
		3911.90.35 - 3912.20.00
CH037	Styrene-butadiene rubber in primary forms	3912.39.00 - 3914.00.60
CH037	Other synthetic rubber	
011030	·	4005 10 00 - 4006 90 50
CH039	Prieumatic tires and tubes (new)	3911 90 15 - 3911 90 25
011000		4011.10.10 - 4011.99.85
		4013.10.00 - 4013.90.50
CH040	Other tires	4012.10.10 - 4012.90.90
CH041	Miscellaneous plastic products	
·		3926,30,10 - 3926,90,98
CH042	Miscellaneous rubber products	
		4003.00.00 - 4004.00.00
		4007.00.00 - 4010.39.90
		4014,10,00 - 4014,90,50 4016,10,00 - 4017,00,00
CH043	Gelatin	2502 00 55 - 2502 00 55
CH044	Natural rubber	
011044	Hadde Jubbel	4001.10.00 - 4001.50.50
	lated products sector:	
CH001	Electrical energy	
CH002	Nuclear materials	2844.10,10 - 2845.90.00
CH003 CH004	Coal, coke, and related chemical products	
CH004	Crude petroleum	
C11003	retioledin products	2712.10.00 - 2712.20.00
		2713.11.00 - 2715.00.00
		3403.19.10 - 3403.19.50
		3606.10.00 - 3606.10.00
		3811.11.10 - 3811.90.00
		3819.00.00 - 3819.00.00
CH006	Natural gas and components	
		2711.19.00 - 2711.29.00
		2901.10.10 - 2901.10.50
Textiles,	apparel, and footwear sector:	
CH045	Fibers and yarns, except raw cotton and raw wool	5001,00,00 - 5006,00.90
	•	5103.10.00 - 5110.00.00
		5202.10.00 - 5207.90.00

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		5301.10.00 - 5308.90.90 5401.10.00 - 5406.20.00 5501.10.00 - 5511.30.00 5604.10.00 - 5606.00.00 7019.11.00 - 7019.19.90
CH046	Fabrics	7019.90.50 - 7019.90.50 5007.10.30 - 5007.90.60 5111.11.20 - 5113.00.00 5208.11.20 - 5212.25.60 5309.11.00 - 5311.00.60 5407.10.00 - 5408.34.90 5512.11.00 - 5516.94.00
		5603.11.00 - 5603.94.90 5801.10.00 - 5804.30.00 5806.10.10 - 5806.39.30 5809.00.00 - 5809.00.00 5901.10.10 - 5903.90.30 5905.00.10 - 5907.00.80 5911.10.10 - 5911.20.30 6001.10.20 - 6006.90.90
CH046A	Broadwoven fabrics	5111.11.20 - 5113.00.00 5208.11.20 - 5212.25.60 5309.11.00 - 5311.00.60 5407.10.00 - 5408.34.90
CH046B CH046C	Knit fabrics	5801.10.00 - 5804.30.00 5806.10.10 - 5806.39.30
CH046D	Coated and other fabrics	5809.00.00 - 5809.00.00 5901.10.10 - 5903.90.30 5905.00.10 - 5907.00.80 5911.10.10 - 5911.20.30
CH046E CH046F CH047 CH048	Glass fiber fabrics Other fabrics Carpets and rugs Home furnishings	7019.40.05 - 7019.90.10 5603.11.00 - 5603.94.90 5701.10.13 - 5705.00.20 5805.00.10 - 5805.00.40 6301.10.00 - 6304.99.60
CH048A CH048B CH048C CH048D CH048E	Blankets Pillowcases and sheets Table/kitchen linens and towels Curtains Bedspreads and other furnishing articles	6302.10.00 - 6302.39.00 6302.40.10 - 6302.99.20 6303.11.00 - 6303.99.00 6304.11.10 - 6304.99.60
CH048F CH048G CH049	Pillows, cushions, and sleeping bags Tapestries and other wall hangings Apparel	
CH <b>049</b> A	Men's and boys' suits and sports coats	6501.00.30 - 6507.00.00 6103.11.00 - 6103.39.80 6203.11.15 - 6203.21.90 6203.22.30 - 6203.39.90

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
CH049B	Men's and boys' coats and jackets	6101.10.00 - 6101.90.90
	•	6103.21.00 - 6103.29.20
		6112,11.00 - 6112.20.10
		6113.00.90 - 6113.00.90
		6201.11.00 - 6201.99.90
		6203.21.30 - 6203.21.90
		6203.22.30 - 6203.29.30
		6210.20.50 - 6210.20.50
		6210.20.90 - 6210.20.90 6210.40.50 - 6210.40.50
		6210.40.90 - 6210.40.90
		6211.20.04 - 6211.20.04
		6211.20.15 - 6211.20.28
		6211.31.00 - 6211.39.90
		6211.49.10 - 6211.49.10
CH049C	Men's and boys' trousers	6103.21.00 - 6103.29.20
	·	6103.41.10 - 6103.49.80
		6112.11.00 - 6112.20.10
		6113.00.90 - 6113.00.90
		6203.21.30 - 6203.21.90
		6203.22.30 - 6203.29.30
		6203.41.05 - 6203.49.80 6210.40.50 - 6210.40.50
		6210.40.90 - 6210.40.90 6210.40.90 - 6210.40.90
		6211.20.08 - 6211.20.15
		6211.20.34 - 6211.20.48
		6211.32.00 - 6211.39.90
		6211.49.10 - 6211.49.10
CH049D	Women's and girls' trousers	6104.21.00 - 6104.29.20
		6104.61.00 - 6104.69.80
		6112.11.00 - 6112.20.10
		6113.00.90 - 6113.00.90
		6204.21.00 - 6204.21.00
	•	6204,22,30 - 6204,29,40 6204,61,10 - 6204,69,90
		6210.50.50 - 6210.50.50
		6210.50.90 - 6210.50.90
		6211.20.08 - 6211.20.15
		6211.20.64 - 6211.31.00
		6211.41.00 - 6211.43.00
		6211.49.90 - 6211.49.90
CH049E	Shirts and blouses	
		6104.21.00 - 6104.29.20
		6105.10.00 - 6106.90.30
		6109.10.00 - 6110.10.20
		6110,20.10 - 6110.90.90
		6112.11.00 - 6112.19.80 6114.10.00 - 6114.30.10
		6114.30.30 - 6114.90.90
		6203.21.90 - 6203.21.90
		6203.22.30 - 6203.29.30
		6204.21.00 - 6204.21.00
		6204.22.30 - 6204.29.40
		6205.10.10 - 6206.90.00
		6211.31.00 - 6211.49.90
	_	6217.90.90 - 6217.90.90
CH049F	Sweaters	6103.21.00 - 6103.29.20

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
	······································	6104.21,00 - 6104.29.20
		6110,10,10 - 6110,10,10
		6110.11.00 - 6110.90.90
CH049G	Women's and girls' suits, skirts, and coats	6102.10.00 - 6102.90.90
	· ·	6104,11,00 - 6104,29,10
		6104.31.00 - 6104.39.20
		6104.51.00 - 6104.59.80
		6112.11,00 - 6112.20.10
		6113.00.90 - 6114.20.00
		6114.90.10 - 6114.90.90
		6202.11.00 - 6202.99.90
		6204.11,00 - 6204.21.00
		6204.22,30 - 6204.29.20
		6204,31,10 - 6204,39,80
		6204.51.00 - 6204.59.40
		6210.30.50 - 6210.30.50
		6210.30.90 - 6210.30.90
		6210.50,50 - 6210.50.50
		6210.50.90 - 6210.50.90
		6211.20.04 - 6211.20.04
		6211.20.15 - 6211.20.15
		6211.20.54 - 6211.20.58
		6211.41.00 - 6211.43.00
20104011	NA	6211.49.90 - 6211.49.90
CH049H	Women's and girls' dresses	
CH049I	Robes, nightwear, and underwear	6204.41.10 - 6204.49.50
AUG491	Robes, flightwear, and underwear	
		6109.90.15 - 6109.90.15 6207.11,00 - 6208.99.80
CH049J	Hosiery	6207.11,00 - 6206.88.00 6445.44.00 6445.00.90
CH0495	Body-supporting garments	00.00 0103 - 0.010 010 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
CH049L	Neckwear, handkerchiefs, and scarves	6117 10 10 - 6117 20 00
) 10 TOL	reconvert, nanancionicio, and sources	6117.90.90 - 6117.90.90
		6213.10.10 - 6215.90.00
CH049M	Gloves, including gloves for sports	3926 20 10 - 3926 20 40
	ciordo, including giovos for oporto	4015.11.00 - 4015.19.50
		4203.21.20 - 4203.29.50
		6116.10.05 - 6116.99.95
		6216.00.05 - 6216.00.90
CH049N	Headwear	
CH049O	Leather apparel and accessories	4203.10,20 - 4203.10.40
	••	4203.30.00 - 4203.40.60
CH049P	Fur apparel and other fur articles	4303.10.00 - 4303.90.00
CH049Q	Rubber, plastic, and coated-fabric apparel	
		4015.90.00 - 4015.90.00
		6113.00.10 - 6113.00.10
		6210.20.30 - 6210.20.30
•		6210.20.70 - 6210.20.70
		6210.30.30 - 6210.30.30
		6210.30.70 - 6210.30.70
		6210.40.30 - 6210.40.30
		6210.40.70 - 6210.40.70
		6210.50.30 - 6210.50.30
		6210.50.70 - 6210.50.70
CH049R	Nonwoven apparel	6210.10.20 - 6210.10.90
CH049S	Other wearing apparel	6103.21.00 - 6103.29.20
		6104.21.00 - 6104.29.20

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

SITC ode	Industry/commodity group or subgroup title	HTS subheading range
		6104.69.40 - 6104.69.8
		6110.10.10 - 6110.10.2
		6110.20.10 - 6110.90.1
		6111.10.00 - 6111.90.9
	•	6112.20.20 - 6112.49.0
		6113.00.90 - 6114.20.0
		6114.30.20 - 6114.90.9
		6117,80.10 - 6117.90.9
		6203.21.90 - 6203.29.3
		6204.21.00 - 6204.29.4
		6204.62.40 - 6204.62.4
		6209.10.00 - 6209.90.9
		6210,10,90 - 6210,10.9
		6210.40.50 - 6210.40.5
		6210.40.90 - 6210.40.9
		6210.50.50 - 6210.50.9
		6210.50.90 - 6211.12.8
		6211.20.15 - 6211.20.1
		6211.31.00 - 6211.49.9
		6217.10.10 - 6217.90.9
CH050	Miscellaneous textile products	4304.00.00 - 4304.00.0
HUOU	wiscellarieous textile products	5601.10.10 - 5602.90.9
		5607.10.00 - 5609.00.
		5806.40.00 - 5808.90.0
		5810,10.00 - 5811.00.
		5904.10.00 - 5904.92.
		5908.00.00 - 5910.00.
		5911,31.00 - 5911.90.
		6305,10,00 - 6310,90.
		7019.31.00 - 7019.32.
		7019.39.50 - 7019.39.
		7019.90,50 - 7019.90.
		9404.30,40 - 9404.30.
CH051	Footwear	6401.10.00 - 6406.99.
Minerals a MM001	Ind metals sector: Clays and related mineral products	
VIIVIOOI	Clays and folated filmores products	2517.20.00 - 2517.20.
		2530,10,00 - 2530.10.
		2618.00,00 - 2618.00.
		6806.20.00 - 6807.10.
MM002	Fluorspar and miscellaneous mineral substances	2529 21 00 - 2529 22
VIIVIOUZ	Fluoispar and miscenarieous mineral substances	2530.20.10 - 2530.90.
ALACO2	Iron ores and concentrates	
VIM003	Copper ores and concentrates	2603.00.00 - 2603.00
VM004	Lead ores, concentrates, and residues	2607.00.00 - 2607.00
MM005	Lead dres, concentrates, and residues	2620.20.00 - 2620.29
41.400.54	l and an and an antioning	
MM005A	Lead ores and concentrates	2007.000 - 00,000,000
MM006	Zinc ores, concentrates, and residues	2620,11.00 - 2620.19
	<b>-</b> .	
MM006A	Zinc ores and concentrates	2008.00,00 - 2008.00
MM007	Certain ores, concentrates, ash, and residues	
	•	2604.00.00 - 2605.00
		2609.00.00 - 2615.90
		2617.10.00 - 2617.90
	Molybdenum ores and concentrates	2620.50.00 - 2621.90

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

	industry/commodity group or subgroup title	HTS subheading range
MM008	Precious metal ores and concentrates	
MM008A	Gold ores and concentrates	
MM008B	Silver ores and concentrates	
MM009	Cement, stone, and related products	
		2512.00.00 - 2512.00.00
		2514.00.00 - 2517.10.00
		2517,30.00 - 2527.00.00
		2529.10.00 - 2529.10.00
		2529.30.00 - 2529.30.00
		6801.00.00 - 6803.00.50
		6806.10.00 - 6806.10.00
		6807,90,00 - 6815.99.40
MM009A	Cement	00.04 00.00 - 2023.80.00
MM010	Industrial ceramics	6909.11.20 - 6909.90.00
		6914.10.40 - 6914.90.80
		8113.00.00 - 8113.00.00
	a rabb leighboroutistes	
MM011	Ceramic bricks and similar articles	6007 10 00 - 6008 90 00
MM012	Ceramic floor and wall tiles	6014 10 10 - 6913 90 50
MM013	Ceramic household articles	7003 12 00 - 7009 02 50
MM014	Flat glass	7010 10 00 - 7010 94 50
MM015	Glass containers Household glassware	7013 10 10 - 7010 99 90
MM016	Miscellaneous glass products	7001 00 10 - 7002 39 00
MM017	Miscellaneous glass products	7011.10.10 - 7012.00.00
		7014,00.10 - 7018.90.50
		7020.00.30 - 7020.00.60
\$4\$4040	Fiberglass insulation products	7019 39 10 - 7019 39 10
MM018	Natural and synthetic gemstones	7101 10 30 - 7102 10 00
MM019	Natural and synthetic genisiones,	7102.31.00 - 7104.90.50
MANAGOGO	Precious metals and non-numismatic coins	7106 10 00 - 7112 99 00
MM020	Precious metals and non-numismatic coms	7118.10.00 - 7118.90.00
E414000A	Unrefined and refined gold	7108 12 10 - 7108 12 50
MM020A	Primary iron products	2601.20.00 - 2601.20.00
MM021	Primary from products ,	7201.10.00 - 7201.50.60
		7203.10,00 - 7203.90.00
MM022	Ferroalloys	
MM023	Iron and steel waste and scrap	2619.00.30 - 2619.00.90
MINIOZS	If off and accel waste and sorap	7204.10.00 - 7204.50.00
MM024	Abrasive and ferrous products	
141141024	Applaate and lettodo producto	6804.10.00 - 6805.30.50
		7102.21.10 - 7102.29.00
		7105,10,00 - 7105.90.00
		7205.10.00 - 7205.29.00
MM024A	Abrasive products	6804.10.00 - 6805.30.50
MM025	Steel mill products	
WINDEO	Otoci iliii produoto VVIII ilii produoto VVIII	7302.10.10 - 7302.90.90
		7304.10.10 - 7306.90.50
MM025A	Ingots, blooms, billets, and slabs of carbon and alloy steels	
		7224.10,00 - 7224.90.00
MM025B	Plates, sheets, and strips of carbon and alloy steels	
	Company Action of the Company and American Company of the Company	7225.11.00 - 7225.19.00
		7225.30.30 - 7225.30.30
		7225.30.70 - 7225.30.70
		7225,40,30 - 7225,40,3
		7225.40.70 - 7225.40.70

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	industry/commodity group or subgroup title	HTS subheading range
		7226.91.50 - 7226.91.80
		7226,92.50 - 7226.99.00
MM025C	Bars, rods, and light shapes of carbon and alloy steels	7213.10.00 - 7216.22.00
	Baile, 1000 and again the pro-	7227.20.00 - 7227.20.00
		7227.90.60 - 7227.90.60
		7228.20.10 - 7228.20.50
		7228,30,80 - 7228,40,00
		7228.50.50 - 7228.50.50
		7228,60,60 - 7228,70,30
		7228.80.00 - 7228.80.00
MM025D	Angles, shapes, and sections of carbon and alloy steels	7216.31.00 - 7216.99.00
	, angles, shapes, and	7228.70.30 - 7228.70.60
		7301.10.00 - 7301.10.00
MM025E	Wire of carbon and alloy steels	7217.10.10 - 7217.90.50
	-	7229.20.00 - 7229.90.90
MM025F	Ingots, blooms, billets, and slabs of stainless steels	7218.10.00 - 7218.99.00
MM025G	Plates, sheets, and strips of stainless steels	7219.11.00 - 7220.90.00
MM025H	Bars, rods, and light shapes of stainless steels	7221.00.00 - 7222.40.30
MM025I	Angles, shapes, and sections of stainless steels	7222.40.30 - 7222.40.60
MM025J	Wire of stainless steels	7223.00.10 - 7223.00.90
MM025K	Rails and accessories of carbon and alloy steels	7302.10.10 - 7302.90.90
MM025L	Pipes and tubes of carbon and alloy steels	7304.10.10 - 7304.39.00
WINDEGE	r ipos and tabes of carbon and andy stools	7304.51.10 - 7306.30.50
		7306.50.10 - 7306.90.50
MM025M	Pipes and tubes of stainless steels	7304.41.30 - 7304.49.00
WIIVIOZDIVI	i ipes and tabes of stanness stools	7306,40,10 - 7306,40,50
		7306 60 70 - 7306 60 70
MM025N	Tool steels	7224 10 00 - 7224 90 00
WIIWIOZSIN	Tool Steels	7225.20.00 - 7225.30.10
		7225.30.50 - 7225.30.50
		7225.40.10 - 7225.40.10
		7225.40.50 - 7225.40.50
		7225,50,10 - 7225,50.10
		7226.20.00 - 7226.91.2
		7226.92.10 - 7226.92.30
		7227.10.00 - 7227.10.00
		7227.90.10 - 7227.90.2
		7228.10.00 - 7228.10.0
		7228.30.20 - 7228.30.6
		7228.50.10 - 7228.50.1
		7228.60.10 - 7228.60.1
		7229.10.00 - 7229.10.0
MM026	Steel pipe and tube fittings and certain cast products	
WIWOZO		7207 11 00 - 7207 00 5
MM027	Fabricated structurals	7301 20 10 - 7301 20 5
IVIIVIUZ7	Fabricated structurals	7308.10.00 - 7308.20.0
		7308.40.00 - 7308.90.6
MM028	Metal construction components	
MINIOZO	Metal construction components	7308,90,70 - 7308.90.9
		7610.10.00 - 7610.90.0
MM029	Metallic containers	
IVIIVIUZ	WELAING CONTAINERS	7611,00.00 - 7613.00.0
MMOSO	Wire products of base metal	7312 10 05 - 7314 49 6
MM030	while biodings of page metal	7317.00.10 - 7317.00.7
		7320,20,50 - 7320,90,5
		7413.00.10 - 7415.10.0
		7416.00.00 - 7416.00.0
		7410,00,00 - 7410,00,0

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
	•	7508.10.00 - 7508.90.50
		7614.10,10 - 7614.90.50
		7616.10.10 - 7616.10.10
		7616.91.00 - 7616.91.00
MM031	Miscellaneous products of base metal	
		7320,10,30 - 7320,20,10
		7321.11.10 - 7323.10.00
		7325.91.00 - 7326.90.85
		7417.00,00 - 7417.00.00
		7419.10.00 - 7419.10.00
		7616.99.10 - 7616.99.50
		8301.20.00 - 8301.20.00
		8301.40.30 - 8301.40.30
		8302.10.30 - 8302.10.30
		8302.20.00 - 8302.30.60
		8302,49,20 - 8302,49,80
NAN ADOD	for the sale of th	8303.00.00 - 8311.90.00
MM032	Industrial fasteners of base metal	
		7415.21,00 - 7415.39.00
MM033	Cooking and kitchen ware	7616.10.30 - 7616.10.90
MIMOSS	Cooking and kitchen ware	
		7418.11.20 - 7418.19.50
		7615.11,00 - 7615.19.90 7907.00,10 - 7907.00,10
		8007.00.10 - 7907.00.10
		8007.00,50 - 8007.00.50
MM034	Metal and ceramic sanitary ware	8047.40.00 6040.00.00
MINIO	Wetal and Ceramic Samaly wate	7324.10.00 - 7324.90.00
		7418.20,10 - 7418.20.50
		7615.20.00 - 7615.20.00
		8007.00.10 - 8007.00.10
MM035	Construction castings and other cast-iron articles	
MM036	Copper and related articles	
	ooppor and routed among	7401.10.00 - 7412.20.00
		7419.91.00 - 7419.99.50
MM036A	Unrefined and refined copper	7402 00 00 - 7403 11 00
MM036B	Copper alloy plate, sheet, and strip	
MM037	Unwrought aluminum	. 2606.00.00 - 2606.00.00
		2620,40,00 - 2620,40,00
		7601.10.30 - 7602.00.00
MM037A	Primary and secondary aluminum	
MM038	Aluminum mill products	. 7603.10.00 - 7609.00.00
MM038A	Aluminum bars, rods, and profiles	. 7604.10.10 - 7604.29.50
MM038B	Aluminum wire	
MM038C	Aluminum plate, sheet, and strip	
MM038D	Aluminum foil	. 7607.11.30 - 7607.20.50
MM038E	Aluminum tubes, pipes, and fittings	. 7608.10.00 - 7609.00.00
MM039	Lead and related articles	
MM039A	Refined lead	
MM040	Zinc and related articles	
		7907.00.60 - 7907.00.60
MM040A	Unwrought zinc	. 7901.11.00 - 7901.12.50
MM041	Certain base metals and chemical elements	
		8001.10.00 - 8006.00.00
		8101.10.00 - 8112.99.01
MM041A	Titanium ingot	
MM042	Nonpowered handtools	

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
MM043	Certain cutlery, sewing implements, and related products	8208,10,00 - 8208,90,60 8210,00,00 - 8210,00,00
MM044	Table flatware and related products	8211.92.20 - 8214.90.90 8211.10.00 - 8211.91.80 8215.10.00 - 8215.99.50
MM045	Certain builders' hardware	8301.10.20 - 8301.10.90 8301.30.00 - 8301.30.00 8301.40.60 - 8301.70.00 8302.10.60 - 8302.10.90 8302.41.30 - 8302.42.60 8302.50.00 - 8302.60.90
Machiner	y sector:	
MM068 MM069	Wiring harnesses for motor vehicles	8413.30.10 - 8413.30.90
MM070	Pumps for liquids	8413.11.00 - 8413.20.00 8413.40.00 - 8413.82.00 8413.91.20 - 8413.92.00
MM071	Air-conditioning equipment and parts	8414.10,00 - 8415.90.80
MM072	Industrial thermal-processing equipment and furnaces	8417.80.00 - 8417.90.00 8419.11.00 - 8419.20.00 8419.39.00 - 8419.60.50 8419.89.60 - 8419.90.10 8419.90.30 - 8419.90.80 8419.90.85 - 8419.90.95 8514.10.00 - 8514.20.00 8514.20.60 - 8514.20.80 8514.90.80 - 8514.90.80 8545.11.00 - 8545.11.00
ММ073	Household appliances, including commercial applications	8418.10.00 - 8418.99.80 8419.81.10 - 8419.81.90 8419.90.80 - 8419.90.80 8421.12.00 - 8421.12.00 8421.91.20 - 8421.91.40 8422.11.00 - 8422.19.00 8422.90.02 - 8422.90.06 8450.11.00 - 8451.30.00 8451.90.30 - 8476.90.00
ММ073А	Major household appliances and parts	8479.90.40 - 8479.90.85 8509.10.00 - 8510.90.55 8514.20.40 - 8514.20.40 8514.90.40 - 8514.90.40 8516.10.00 - 8516.90.90

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		8516.90.55 - 8516.90.80
MM074	Centrifuges and filtering and purifying equipment	8421.19.00 - 8421.19.00
		8421,19,90 - 8421,22,00
		8421.29.00 - 8421.29.00
		8421,39.40 - 8421.39.80
		8421.91.60 - 8421.99.00
MM075	Wrapping, packaging, and can-sealing machinery	8422.20.00 - 8422.40.91
	verapping, parading, and our ording statement,	8422.90.10 - 8422.90.91
MM076	Scales and weighing machinery	
MM077	Mineral processing machinery	8474.10.00 - 8474.90.00
MM078	Farm and garden machinery and equipment	8419 31 00 - 8419 31 00
IAIBAIOAO	Tamil and garden machinery and equipment	8424.81.10 - 8424.81.90
		8432.10.00 - 8434.90.00
		8436.10.00 - 8436.99.00
		8701.10.00 - 8701.10.00
		8701.30.10 - 8701.90.50
		8706.00.30 - 8706.00.50
		8707.90.10 - 8707.90.10
		8708.31.10 - 8708.31.10
		8708.39.10 - 8708.39.10
		8708.40.30 - 8708.40.30
		8708.50.10 - 8708.50.30
		8708.60.10 - 8708.60.30
		8708.70.05 - 8708.70.35
		8708.80.15 - 8708.80.25
		8708.91.10 - 8708.91.10
		8708.92.10 - 8708.92.10
		8708.93.15 - 8708.93.30
		8708,94,10 - 8708.94.10
		8708.99.03 - 8708.99.49
		8716.80.10 - 8716.80.10
	•	8716.90.10 - 8716.90.10
MM079	Industrial food-processing and related machinery	8417,20.00 - 8417,20.00
IIIII O	maddian rood processing and related materials,	8421.11.00 - 8421.11.00
		8435.10.00 - 8435.90.00
		8437.10.00 - 8438.90.90
MM080	Pulp, paper, and paperboard machinery	8419 32 10 - 8419 32 50
MINIOOO	t dip, paper, and paperboard medimery	8419.89.10 - 8419.89.10
		8419.90.20 - 8419.90.20
		8420.10.20 - 8420.10.20
		8420.91.20 - 8420.91.20
		8420,91,20 - 8420,91,20 8420,99,20 - 8420,99,20
		8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50
		8420,91.20 - 8420.91.20 8420,99,20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8440.10.00 - 8440.90.00 8442.10.00 - 8443.40.00
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8440.10.00 - 8440.90.00 8442.10.00 - 8443.40.00 8443.51.50 - 8443.51.50
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8440.10.00 - 8440.90.00 8442.10.00 - 8443.40.00 8443.51.50 - 8443.51.50
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8442.51.50 - 8443.51.50 8443.59.50 - 8443.60.00
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90 8472.90.80 - 8473.40.80
		8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90 8472.90.80 - 8472.90.80 8479.89.96 - 8479.89.96
MM081	Printing and related machinery	8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8443.40.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90 8472.90.80 - 8472.90.80 8479.89.96 - 8479.89.96 8479.89.96 - 8420.10.10
		8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8443.40.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90 8472.90.80 - 8472.90.80 8473.40.80 - 8473.40.80 8479.89.96 - 8479.89.96 8420.10.10 - 8420.10.10 8420.91.10 - 8420.91.10
		8420.91.20 - 8420.91.20 8420.99.20 - 8420.99.20 8439.10.00 - 8439.99.50 8441.10.00 - 8441.90.00 8442.10.00 - 8440.90.00 8443.51.50 - 8443.51.50 8443.59.50 - 8443.60.00 8443.90.50 - 8443.90.90 8472.90.80 - 8472.90.80 8479.89.96 - 8479.89.96

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

JSITC code	Industry/commodity group or subgroup title	HTS subheading range
	<del></del>	8443.90.10 - 8443.90.10
		8444.00.00 - 8449.00.50
		8451.40.00 - 8451.80.00
		8451.90.90 - 8452.90.00
MM083	Metal rolling mills	8455.10.00 - 8455.90.80
MM084	Metal cutting machine tools and machine tool accessories	8456.10.10 - 8456.10.10
		8456.20.10 - 8456.20.10
		8456,30,10 - 8456,30,10
		8456.99.30 - 8456.99.30
	•	8457.10.00 - 8461.90.80
		8466.10.80 - 8466.20.10
		8466.20.80 - 8466.30.10
		8466,30,60 - 8466,30,80 8466,93,15 - 8466,93,45
		8466.93.53 - 8466.93.75
		8466.93.90 - 8466.93.95
LILIOOF	Metal forming machine tools	8462.10.00 - 8462.21.00
MM085	Metal forming machine tools	8462.21.80 - 8462.29.00
		8462.29.80 - 8463.90.00
		8466.94.20 - 8466.94.40
•		8466.94.60 - 8466.94.65
		8466,94,80 - 8466,94,85
MM086	Non-metalworking machine tools , , , ,	8456.10.50 - 8456.10.50
INIMOOO	Non-inetalworking machino toolo ;	8456.10.80 - 8456.10.80
		8456.20,50 - 8456.20.50
		8456.30.50 - 8456.30.50
		8456.99.50 - 8456.99.50
		8456,99.90 - 8456,99.90
		8464,10,00 - 8464,10,00
		8464.20.50 - 8464.20.50
		8464.90.90 - 8465.96.00
		8465,99,80 - 8465,99,80
		8466.91.10 - 8466.92.50
MM087	Semiconductor manufacturing equipment and robotics	8421.19.30 - 8421.19.30
		8424.89.30 - 8424.89.50
		8428,90.00 - 8428.90.00
		8456.10.60 - 8456.10.60
		8456.91.00 - 8456.99.10
		8456.99.70 - 8456.99.70
		8462.21.40 - 8462.21.40 8462.29.40 - 8462.29.4
		8464.20.10 - 8464.20.1
		8464.90.10 - 8464.90.6
		8465,99,40 - 8465.99.4
		8466,10,40 - 8466,10,4
		8466.20.40 - 8466.20.4
		8466.30.45 - 8466.30.4
		8466.93.47 - 8466.93.4
		8466.93.85 - 8466.93.8
		8466.94.55 - 8466.94.5
		8466.94.75 - 8466.94.7
		8477.10.70 - 8477.10.7
		8477.40.40 - 8477.40.4
		8477.59.40 - 8477.59.4
		8477.90.15 - 8477.90.1
		8477.90.35 - 8477.90.3

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		8477.90.75 - 8477.90.75
		8479,50.00 - 8479.50.00
		8479.89.84 - 8479.89.87
		8479.90.94 - 8479.90.94
		8479,90.95 - 8479.90,95
		8480.71.40 - 8480.71.40
		8514.30.20 - 8514.30.60
		8515.90.10 - 8515.90.10
		8543,11.00 - 8543,11.00 8543,89.10 - 8543,89.10
		8543.90.10 - 8543.89.10 8543.90.10 - 8543.90.10
		9010.41.00 - 9010.49.00
		9010.90.70 - 9010.90.70
		9030.82.00 - 9030.82.00
		9030.90.64 - 9030.90.64
		9030.90.84 - 9030.90.84
		9031.41.00 - 9031.41.00
		9031.49.70 - 9031.49.70
		9031.80.40 - 9031.80.40
		9031.90.54 - 9031.90.54
		9031.90.70 - 9031.90.70
MM087A	Semiconductor manufacturing machinery	
		8424.89.30 - 8424.89.50
		8456.10.60 - 8456.10.60
		8456.91.00 - 8456.99.10
		8456.99.70 - 8456.99.70
		8462.21.40 - 8462.21.40
		8462.29.40 - 8462.29.40
		8464.20.10 - 8464.20.10
		8464.90.10 - 8464.90.60
		8465.99.40 - 8465.99.40
		8466 <b>.10</b> .40 - 8466.10.40
		8466.20.40 - 8466.20.40
		8466.30.45 - 8466.30.45
		8466.93.47 - 8466.93.47
		8466.93.85 - 8466.93.85
		8466.94.55 - 8466.94.55
		8466.94.75 - 8466.94.75
		8477.10.70 - 8477.10.70
		8477.40.40 - 8477.40.40 8477.59.40 - 8477.59.40
		8477.90.15 - 8477.90.15
		8477.90.35 - 8477.90.35
		8477.90.55 - 8477.90.55
		8477.90.75 - 8477.90.75
		8479.89.84 - 8479.89.87
		8480.71.40 - 8480.71.40
		8514,30,20 - 8514,30,60
		8515.90.10 - 8515.90.10
		8543.11.00 - 8543.11.00
		8543.89.10 - 8543.89.10
		8543.90.10 - 8543.90.10
		9010.41.00 - 9010.49.00
		9010.90.70 - 9010.90.70
		9030.82,00 - 9030.82.00
		9030.90,64 - 9030.90,64

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		9031.41.00 - 9031.41.00
		9031,49,70 - 9031,49,70
	•	9031.80.40 - 9031.80.40
		9031,90.54 - 9031.90.54
		9031.90.70 - 9031.90.70
880MM	Taps, cocks, valves, and similar devices	8481.10.00 - 8481.90.90
MM089	Mechanical power transmission equipment	8483.40.10 - 8483.90.80
MM090	Boilers, turbines, and related machinery	
		8401.30.00 - 8404.90.00
		8406.10.10 - 8406.90.75
		8410.11.00 - 8410.90.00
MM091	Electric motors, generators, and related equipment	
		8505.11.00 - 8505.90.80
		8545.19.20 - 8545.20.00
		8545.90.40 - 8545.90.40
	man and the state of the state	8546.90.00 - 8546.90.00
MM092	Electrical transformers, static converters, and inductors	8504.40.85 - 8504.40.95
		8504.50.80 - 8504.50.80
		8504.90.65 - 8504.90.95
		8543.40.00 - 8543.40.00
	Portable electric handtools	8467 24 00 - 8467 20 00
MM093	Portable electric handtools	8508.10.00 - 8508.90.80
	Nonelectrically powered handtools and parts thereof	8467 11 10 - 8467 19 50
MM094	Nonelectrically powered nanutools and parts thereof	8467.81.00 - 8467.99.01
MINOOF	Electric lamps (bulbs) and portable electric lights	8513 10 20 - 8513 90 40
MM095	Electric lamps (builds) and portable electric lights	8539.10.00 - 8539.90.00
		8545,90,20 - 8545.90.20
MM096	Welding and soldering equipment	
INIINIOSO	Wesding and soldering equipment	8515.11.00 - 8515.80.00
		8515.90.20 - 8515.90.40
MM097	Nonautomotive insulated electrical wire and related products	8544.11.00 - 8544.20.00
MIMOS	Monadiomotive insulated electrical wife and related produces	8544.41.40 - 8544.60.60
		8546.10.00 - 85 <b>4</b> 6.20.00
		8547,20,00 - 8547,90,0
MM098	Miscellaneous machinery	8401,20,00 - 8401,20.00
141111000		8405.10.00 - 8405.90.0
		8420.10.90 - 8420.10.9
		8420.91.90 - 8420.91.9
		8420,99,90 - 8420,99,9
		8424.10.00 - 8424.30.9
		8424.89.70 - 8425.49.0
		8428.10.00 - 8428.60.0
		8428.90.00 - 8428.90.0
		8431.10.00 - 8431.10.0
		8431.31.00 - 8431.39.0
		8453,10,00 - 8453,90,5
		8475.10.00 - 8475.90.9
		8478.10.00 - 8478.90.0
		8479.20.00 - 8479.40.0
		8479,60,00 - 8479.82.0
		8479.89.95 - 8479.89.9
		8479.89.97 - 8479.89.9
		8479.90.94 - 8479.90.9
		8479.90.95 - 8479.90.9
		8484.10.00 - 8484.90.0
		8485.90.00 - 8485.90.0

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		8543.89.20 - 8543.89.20
MM099	Molds and molding machinery	8454.10.00 - 8454.90.00
	•	8477.10.30 - 8477.10.40
		8477,10,90 - 8477,30,00
		8477.40.80 - 8477.51.00
		8477.59.80 - 8477.80.00
		8477.90.25 - 8477.90.25
		8477.90.45 - 8477.90.45
		8477.90.65 - 8477.90.65
		8477.90,85 - 8477.90.85
		8480,10,00 - 8480,71,10
		8480.71.80 - 8480.79.90
	ation equipment sector:	0.407.40.00
ET001	Aircraft engines and gas turbines	
		8409.10.00 - 8409.10.00
		8411.11.40 - 8412.10.00
		8412.90.90 - 8412.90.90
ET002	Internal combustion piston engines, other than for aircraft	
		8409.91.10 - 8409.99.99
		8421.23.00 - 8421.23.00
		8421.31.00 - 8421.31.00
ET000	= NOO 1 NO 1 Section to describe the leaders	8483.10.10 - 8483.10.50
ET003	Forklift trucks and similar industrial vehicles	
		8431.20.00 - 8431.20.00
-T004	Construction and mining equipment	8709,11,00 - 8709,90,00
ET004	Construction and mining equipment	0420.11.00 - 0420.99.00 0420.44.00 - 0420.60.04
		8429.11.00 - 8430.69.01
		8431.41,00 - 8431.49.90 8479,10,00 - 8479.10.00
		8479.90.94 - 8479.90.94
		8479.90.95 - 8479.90.95
		8704.10.10 - 8704.10.50
CTOOF	Ball and rollers bearings	9492 40 40 9492 00 65
ET005	Ball and rollers bearings	8483.20.40 - 8483.30.80
ET006	Primary cells and batteries and electric storage batteries	9506 40 00 - 8507 00 80
E1000	Primary cells and patienes and electric storage batteries	8548,10,05 - 8548,90.00
ET007	Ignition, starting, lighting, and other electrical equipment	
E1007		0547 10 40 Q547 10 Q0
ET008	Rail locomotive and rolling stock	8601 10 00 - 8609 00 00
ET009	Motor vehicles	8701.20.00 - 8701.20.00
L100 <del>3</del>	Miotor Actifices	8702.10.30 - 8702.90.60
		8703.22.00 - 8703.90.00
		8704,21,00 - 8704,90,00
		8706.00,03 - 8706.00.15
		8707.10.00 - 8707.10.00
		8707.90.50 - 8707.90.50
ET010	Certain motor-vehicle parts	
_,,,,	Consum Motor Compact Points 111111111111111111111111111111111111	8708.31.50 - 8708.31.50
		8708.39.50 - 8708.40.20
		8708.40.50 - 8708.40.50
		8708,50.50 - 8708.50.80
		8708.60.50 - 8708.60.80
		8708.70.45 - 8708.70.60
		8708.80.30 - 8708.80.4
		8708.91.50 - 8708.91.50
		8708.92.50 - 8708.92.50

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		8708.93.60 - 8708.93.75
		8708.94.50 - 8708.94.50
		8708.99.52 - 8708.99.80
ET011	Motorcycles, mopeds, and parts	8711.10.00 - 8711.90.00
		8714.11.00 - 8714.19.00
ET012	Miscellaneous vehicles and transportation-related equipment	8703.10.10 - 8703.21.00
		8705,10,00 - 8705.90.00
		8706.00.25 - 8706.00.25
		8710.00.00 - 8710.00.00
		8713.10.00 - 8713.90.00 8714.20.00 - 8714.20.00
		8716.10.00 - 8716.40.00
		8716.80.50 - 8716.80.50
		8716.90.30 - 8716.90.50
CT040	Aircraft, spacecraft, and related equipment	9904 40 00 - 8802 40 00
ET013	Aircraπ, spacecraπ, and related equipment	8802.60.90 - 8803.30.00
		8803.90.90 - 8805.29.00
ETO14	Ships, tugs, pleasure boats, and similar vessels	8485 10 00 - 8485 10 00
ET014	Ships, tugs, pleasure boats, and similar vessels	8901.10.00 - 8908.00.00
ET015	Motors and engines, except internal combustion, aircraft, or electric	
EIUIS	Motors and engines, except internal combustion, allorant, or olderto	8412.90.90 - 8412.90.90
Electronic ET016	products sector: Office machines	8469.11.00 - 8470.40.00
	Ond madrinos (7,111111111111111111111111111111111111	8470.90.00 - 8470.90.00
		8472.10.00 - 8472.30.00
		8472,90,20 - 8472,90,20
		8472,90,40 - 8472,90,60
		8472.90.90 - 8473.29.00
		8473,40,20 - 8473,40,20
		8473.40.85 - 8473.40.9
		8520.10.00 - 8520.10.00
ET017	Telephone and telegraph apparatus	8517.11.00 - 8518.10.40
	•	8518.29.40 - 8518.29.40
		8518.30.10 - 8518.30.10
		8518.40.10 - 8518.40.10
		8518.90.20 - 8518.90.6
		8520.20.00 - 8520.20.0
		8522.90.45 - 8522.90.5
		8525.10.90 - 8525.20.9
		8527.31.05 - 8527.31.0
		8527.90.40 - 8527.90.4
		8527,90,85 - 8527,90,9 8529,10,70 - 8529,10,7
		8529.90.22 - 8529.90.2
		8529,90,75 - 8529,90.7
		8529.90.99 - 8529.90.9
		8531.80.40 - 8531.80.7
		8531,90,10 - 8531,90,1
		8531,90,70 - 8531,90,7
		8543.89.60 - 8543.89.6
		8802.60.30 - 8802.60.3
		8803.90.30 - 8803.90.3
ሮፕስ19	Consumer electronics (except televisions)	<u>6016, 10.00 - 0010.22.0</u>
ET018	Consumer electronics (except televisions)	8518,29,80 - 8518,29,8 8518,29,80 - 8518,29,8
ET018	Consumer electronics (except televisions)	8518.29.80 - 8518.29.8 8518.30.20 - 8518.30.2

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	Industry/commodity group or subgroup title	HTS subheading range
		8518.90.80 - 8519.99.00
		8520.32.00 - 8522.90.35
		8522.90.65 - 8522.90.75
		8525.40.40 - 8525.40.80
		8527.12.00 - 8527.29.80
		8527.31.40 - 8527.39.00
		8527.90.50 - 8527.90.50
ET019	Blank media	8523.11.00 - 8523.90.00
ET020	Prerecorded media	8524.10.00 - 8524.99.40
ET021	Navigational instruments and remote control apparatus	8529.10.40 - 8529.10.40
		8529.90.16 - 8529.90.19
		8529.90.26 - 8529.90.26 8529.90.73 - 8529.90.73
		8529.90.95 - 8529.90.97
		9014.10.10 - 9014.90.60
ETODO	Television receivers and video monitors	8528 12 A4 - 8528 30 GC
ET022	relevision receivers and video monitors	8529.90.01 - 8529.90.06
		8529.90.29 - 8529.90.53
		8529.90.88 - 8529.90.93
ET023	Radio and television broadcasting equipment	8525 10 10 - 8525.10.70
EIUZJ	Naulo and television broadcasting equipmone	8525,30,30 - 8525,30,90
		8529.10.20 - 8529.10.20
		8529,10,90 - 8529,10,90
		8529.90.09 - 8529.90.13
		8529.90.63 - 8529.90.69
		8529,90,78 - 8529,90.86
ET024	Electric sound and visual signaling apparatus	8530.10.00 - 8531.80.00
LIUZ	Electric country and vious organized apparation visit	8531.80.90 - 8531.80.90
		8531,90,15 - 8531,90,40
		8531.90.75 - 8531.90.90
ET025	Electrical capacitors and resistors	8532.10.00 - 8533.90.80
		8543.89.90 - 8543.89.90
ET026	Printed circuits	8534.00.00 - 8534.00.00
ET027	Circuit apparatus exceeding 1000V	8535.10.00 - 8535.90.80
ET028	Circuit apparatus not exceeding 1000V	8536.10.00 - 8536.90.80
ET029	Circuit apparatus assemblies	. , , , , 8537.10.30 - 8537.20.00
ET030	Parts of circuit apparatus	8538.10.00 - 8538.90.80
ET031	Cathode-ray tubes	
		8540.40.00 - 8540.60.00
		8540.91.15 - 8540.91.5
ET032	Electron tubes other than CRTs	8540.71,20 - 8540.89.0
		8540.71.20 - 6540.89.0 8540.99.40 - 8540.99.8
	One to the state of the second of the state	
ET033	Semiconductors and integrated circuits	8541,90.00 - 8542,90.0
ETO24	Miscellaneous electrical equipment	8541 60 00 - 8541 60 0
ET034	wiscellaneous electrical equipment	8543.19.00 - 8543.30.0
		8543,81,00 - 8543.81.0
		8543.89.40 - 8543.89.4
		8543.89.70 - 8543.89.9
		8543.89.96 - 8543.89.9
		8543.90.15 - 8543.90.8
ET035	Computers, peripherals, and parts	
E1000	Computers, peripresals, and parts	8471.10.00 - 8471.90.0
		8472,90,10 - 8472,90,1

Table B-1--Continued HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

code	industry/commodity group or subgroup title	HTS subheading range
		8473.30.10 - 8473.40.10
		8473.50.30 - 8473.50.90
		8504.40.60 - 8504.40.70
		8504,50,40 - 8504,50,40
		8504.90.20 - 8504.90.40
ET036	Photographic film and paper	. 3701.10.00 - 3707.10.00
ET037	Optical fibers, optical fiber bundles and cables	. 8544.70.00 - 8544.70.00
		9001.10.00 - 9001.10.00
ET038	Optical goods, including ophthalmic goods	. 9001.20.00 - 9005.90.80
ET039	Photographic cameras and equipment	. 8472.90.70 - 8472.90.70
		8473.40.60 - 8473.40.60
		9006.10.00 - 9010.10.00
		9010.50.10 - 9010.90.40
	·	9010.90.80 - 9010.90.90
		9027.40.00 - 9027.40.00
	•	9027.90,54 - 9027.90.54
ET040	Medical goods	, 9018,11,30 - 9022,90,95
ET041	Watches and clocks	
ET042	Drawing, drafting, and calculating instruments	. 9017.10.00 - 9017.90.36
ET043	Measuring, testing, and controlling instruments	. 9015.10.40 - 9016.00.60
¥		9023.00.00 - 9027.30.80
		9027.50.40 - 9027.90.45
		9027.90.54 - 9030.40.00
		9030,83,00 - 9030,90,45
		9030.90.65 - 9030.90.68
		9030.90.85 - 9031.30.00
		9031,49,40 - 9031,49,40
		9031.49.80 - 9031.49.90
		9031.80.80 - 9031.90.45
		9031.90.55 - 9031.90.60
		9031.90.90 - 9033.00.00
	eous manufactures sector:	
MM046	Luggage, handbags, and flat goods	
MM046A	Luggage	. 4202.11.00 - 4202.19.00
		. 4202.11.00 - 4202.19.00
MM046B	Handbags	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90
MM046B	HandbagsFlat goods	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90
MM046B	Handbags	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60
MM046B MM046C MM047	Handbags Flat goods Certain other leather goods	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80
MM046B MM046C MM047 MM048	Handbags Flat goods Certain other leather goods Musical instruments and accessories	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 4202.21.30 - 4202.29.90 4202.31.30 - 4202.39.90 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 9201.10.00 - 9209.99.80
MM046B MM046C MM047 MM048 MM049	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80
MM046B MM046C MM047 MM048 MM049 MM050	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 4202.21.30 - 4202.29.90 4202.31.30 - 4202.39.90 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 9201.10.00 - 9209.99.80 6601.10.00 - 6603.90.80 7114.11.10 - 7115.90.00
MM046B MM046C MM047 MM048 MM049	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.00 . 7113.11.10 - 7113.20.50
MM046B MM046C MM047 MM048 MM049 MM050 MM051	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50
MM046B MM046C MM047 MM048 MM049 MM050 MM051	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.00 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90
MM046B MM046C MM047 MM048 MM049 MM050 MM051	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50
MM046B MM046C MM047 MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50 . 8714.91.20 - 8714.99.80
MM046B MM046C MM047 MM048 MM049 MM050 MM051	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50 . 8714.91.20 - 8714.99.80 . 9401.30.40 - 9401.80.60
MM046B MM046C MM047 MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50 . 8714.91.20 - 8714.99.80 . 9401.30.40 - 9401.80.60 . 9401.90.15 - 9403.40.40
MM046B MM046C MM047 MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50 . 8714.91.20 - 8714.99.80 . 9401.30.40 - 9401.80.60 . 9403.40.90 - 9403.50.40
MM046B MM046C MM047 MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 . 4202.21.30 - 4202.29.90 . 4202.31.30 - 4202.39.90 . 4201.00.30 - 4201.00.60 . 4204.00.30 - 4205.00.80 . 9201.10.00 - 9209.99.80 . 6601.10.00 - 6603.90.80 . 7114.11.10 - 7115.90.05 . 7115.90.30 - 7116.20.50 . 7117.11.00 - 7117.90.90 . 8712.00.15 - 8712.00.50 . 8714.91.20 - 8714.99.80 . 9401.30.40 - 9401.80.60 . 9403.40.90 - 9403.50.40 . 9403.50.90 - 9403.80.60
MM046B MM046C MM047 MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts  Furniture	. 4202.11.00 - 4202.19.00 4202.91.00 - 4202.99.90 4202.21.30 - 4202.29.90 4202.31.30 - 4202.39.90 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 9201.10.00 - 9209.99.80 6601.10.00 - 6603.90.80 7114.11.10 - 7115.90.05 7115.90.30 - 7116.20.50 7117.11.00 - 7117.90.90 8712.00.15 - 8712.00.50 8714.91.20 - 8714.99.80 9401.30.40 - 9401.80.60 9401.90.15 - 9403.40.40 9403.50.90 - 9403.50.40 9403.90.25 - 9404.29.90
MM048 MM049 MM050 MM051 MM052 MM053	Handbags Flat goods Certain other leather goods  Musical instruments and accessories Umbrellas, whips, riding crops, and canes Silverware and related articles of precious metal Precious jewelry and related articles  Costume jewelry and related articles Bicycles and certain parts	4202.91.00 - 4202.99.90 4202.21.30 - 4202.29.90 4202.31.30 - 4202.39.90 4201.00.30 - 4201.00.60 4204.00.30 - 4205.00.80 9201.10.00 - 9209.99.80 6601.10.00 - 6603.90.80 7114.11.10 - 7115.90.05 7115.90.30 - 7116.20.50 7117.11.00 - 7117.90.90 8712.00.15 - 8712.00.50 8714.91.20 - 8714.99.80 9401.30.40 - 9401.80.60 9401.90.15 - 9403.40.40 9403.50.90 - 9403.50.40 9403.50.90 - 9403.80.60 9403.90.25 - 9404.29.90

Table B-1--Continued
HTS 8-digit subheading ranges included in industry/commodity groups and subgroups, by sector

USITC code	industry/commodity group or subgroup title	HTS subheading range
MM057 MM058	Prefabricated buildings	. 9502.10.00 - 9502.99.00
MM059	Toys	. 9501.00.20 - 9501.00.60 9503.10.00 - 9503.10.00 9503.30.00 - 9503.90.00
MM060	Games	9505.90.20 - 9505.90.60 , 9504.10.00 - 9504.90.90
MM061 MM062	Sporting goods Smokers' articles	. 9613.10.00 - 9614.90.80
MM063	Brooms, brushes, and hair grooming articles	9615.11.10 - 9615.90.60
MM063A MM063B MM064	Brooms and brushes	. 9615.11.10 - 9615.90.60 . 4206.10.30 - 4206.90.00
		6701.00,30 - 6704.90.00 8715.00,00 - 8715.00.00 9503.20.00 - 9503.20.00
		9505.20.00 - 9505.20.00 9505.10.10 - 9505.10.50 9508.00.00 - 9602.00.50
		9604.00.00 - 9604.00.00 9611.00.00 - 9612.20.00
MM065	Apparel fasteners	9616.10.00 - 9706.00.00 . 9606.10.40 - 9607.20.00
MM066 MM066A	Arms and ammunition	. 9301.00.30 - 9301.00.90
1111007	Seats for motor vehicles and aircraft	9301.90.30 - 9306.30.80 9307.00.00 - 9307.00.00
MM067	Seats for motor venicles and aircraft	9401.90.10 - 9401.90.10 9401.90.10 - 9401.90.10 9403.40.60 - 9403.40.60
		9403.50.60 - 9403.50.60 9403.90.10 - 9403.90.10
		2.23.502 4.00.000

Note.—A duplicate listing for an individual 8-digit HTS subheading indicates that the 10-digit categories within that 8-digit subheading are in more than one industry/commodity group or subgroup.

The above table shows the range of HTS 8-digit items assigned to industry/commodity groups and subgroups, and should be considered a guideline only because actual industry/commodity group and subgroup assignments are made on a HTS 10-digit basis. Therefore, any data generated on the basis of the information contained in this table may not accurately represent trade for these groups. For accurate trade data based on information contained here, see tables in the commodity chapters or appendix C (Profile of U.S. Industry and Market, by Industry/Commodity Groups and Subgroups, 1996-2000). In addition, this information represents only a snapshot of the HTS subheading composition of these groups and subgroups at a point in time. The USITC's industry/commodity groupings and subgroupings are subject to frequent revision as dictated by modifications to the HTS and other factors.

## APPENDIX C Profile of U.S. Industry and Market, by Industry/Commodity Groups and Subgroups, 1998-2002

Note.—These data have been estimated by the Commission's international trade analysts on the basis of primary and secondary data sources including discussions with various Government and industry contacts. These estimated data are subject to change either from secondary sources or from detailed surveys the Commission often conducts in the course of statutory investigations or other work. Further, these data may undergo adjustments based on revisions in tariff nomenclature, classification practices, or redefinitions of industry classes. Moreover, significant changes in coverage have been made as compared to previous years' reports: certain industry/commodity groups that encompass a wide variety of products are no longer profiled; and certain subgroups that represent a more meaningful selection of products are profiled.

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Table C-1
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	-					
code	Industry/commodity group	1998	1999	2000	2001	2002
AG002	Cattle and beef:					
	Number of establishments	1,151,823		1,080,969		1,035,970
	Employees (thousands)	1,220	1,168	1,150	1,122	1,105
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. production (million dollars)	39,454	45,278	48,632	50,152	48,762
	U.S. exports (million dollars)	2,860	3,290		3,335	2,952
	U.S. imports (million dollars)	2,810	2,983	3,443	4,062	4,038
	Apparent U.S. consumption (million dollars)	39,404	44,970		50,879	49,848
	Trade balance (million dollars)	50	308	416	- <b>7</b> 27	-1,086
	Ratio of imports to consumption (percent)	7.1	6.6		8.0	8.1
	Ratio of exports to production (percent)	7.2	7.3	7.9	6.6	6.1
AG003	Swine and pork:					
	Number of establishments	117,226	101,800	89,438	83,920	78,359
	Employees (thousands)	218	217		196	198
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. production (million dollars)	18,468	19,085	21,673	22,545	19,802
	U.S. exports (million dollars)	1,042	1,021	1,267	1,364	1,286
	U.S. imports (million dollars)	721	723	996	1,129	1,026
	Apparent U.S. consumption (million dollars)	18,147	18,787	21,402	22,310	19,542
	Trade balance (million dollars)	321	298		235	260
	Ratio of imports to consumption (percent)	4.0	3.8	4.7	5.1	5.3
	Ratio of exports to production (percent)	5.6	5.3	5.8	6.1	6.5
AG004	Sheep and meat of sheep:					
	Number of establishments	70,020	67,940	67,820	65,658	64,695
	Employees (thousands)	70			66	65
	Capacity utilization (percent)	(1)	(1)		(¹)	(1)
	U.S. shipments (million dollars)	373				337
	U.S. exports (million dollars)	35				26
	U.S. imports (million dollars)	166			238	275
	Apparent U.S. consumption (million dollars)	504			554	586
	Trade balance (million dollars)	-131				
	Ratio of imports to consumption (percent)	32.9				
	Ratio of exports to shipments (percent)	9.4				
A C 0 0 5	•	0.4	0.0	0.0	,	
AG005	Poultry: Number of establishments	440	. 430	420	417	415
		185			170	
	Employees (thousands)	(²)			(²)	(²)
	Capacity utilization (percent)	17,200				
	U.S. production (million dollars)	2,255			2,376	1,817
	U.S. exports (million dollars)	2,233 <b>4</b> 6			2,370	111
	U.S. imports (million dollars)					15,995
	Apparent U.S. consumption (million dollars)	14,990				
	Trade balance (million dollars)	2,210				
	Ratio of imports to consumption (percent)	0.3				
	Ratio of exports to production (percent)	13.1	10.9	11.8	13.5	10.3
AG006	Fresh or frozen fish:	4 405	4 400	4.450	4 200	4 400
	Number of establishments	1,400	-		•	
	Employees (thousands)	39				
	Capacity utilization (percent)	(²)			(²)	
	U.S. shipments (million dollars)	5,224				
	U.S. exports (million dollars)	1,289				
	U.S. imports (million dollars)	2,641				
	Apparent U.S. consumption (million dollars)	6,577				
	Trade balance (million dollars)	-1,353				,
	Ratio of imports to consumption (percent)	40.2				
	Ratio of exports to shipments (percent)	24.7	32.4	30.7	38.8	36.4

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
AG007	Canned fish:					
	Number of establishments	36	36	34	30	30
	Employees (thousands)	7	7	6	5	5
	Capacity utilization (percent)	60	65	75	75	75
	U.S. shipments (million dollars)	1,416	1,527	1,334	1,111	1,200
	U.S. exports (million dollars)	170	222	170	202	181
	U.S. imports (million dollars)	530	611	538	568	664
	Apparent U.S. consumption (million dollars)	1,776	1,916	1,703	1,478	1,682
	Trade balance (million dollars)	-360	-389	-369	-367	-482
	Ratio of imports to consumption (percent)	29.9	31.9	31.6	38.5	39.4
	Ratio of exports to shipments (percent)	12.0	14.5	12.7	18.1	15. <b>1</b>
AG008	Cured and other fish:					
	Number of establishments	114	114	120	120	120
	Employees (thousands)	9	9	10	10	10
	Capacity utilization (percent)	(²)	(²)	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )
	U.S. shipments (million dollars)	3ÒÓ	зòó	300	3 <b>2</b> 0	3 <b>2</b> 0
	U.S. exports (million dollars)	146	166	168	193	159
	U.S. imports (million dollars)	252	277	294	298	300
	Apparent U.S. consumption (million dollars)	406	411	426	424	461
	Trade balance (million dollars)	-106	-111	-126	-104	-141
	Ratio of imports to consumption (percent)	62.1	67.4	69.0	70.2	65.1
	Ratio of exports to shipments (percent)	48.8	55.4	56.0	60.4	49.7
AG009	Shellfish:		30,,		00.1	
	Number of establishments	725	700	700	715	690
	Employees (thousands)	60	60	59	60	56
	Capacity utilization (percent)	(1)	(¹)	(1)	(1)	(†)
	U.S. production (million dollars)	2,000	2,200	2,400	2,650	2,500
	U.S. exports (million dollars)	589	752	799	708	737
	U.S. imports (million dollars)	4,654	5,072	6,007	5,908	5,910
	Apparent U.S. consumption (million dollars)	6,065	6,519	7,608	7,850	7,672
	Trade balance (million dollars)	-4,065	-4,319	-5,208	-5,200	-5,172
	Ratio of imports to consumption (percent)	76.7	77.8	79.0	75.3	77.0
	Ratio of imports to consumption (percent)	29.5	34.2	33.3	26.7	29.5
AG010	Dairy produce:	25.5	Q4.Z	33.3	20.7	29.5
10010	Number of establishments	140,000	120.000	125 000	124.000	122 000
		630	130,000	125,000 610	124,000	122,000
	Employees (thousands)		620		600	590
	Capacity utilization (percent)	(²)	(²)	(²)	(²)	(²)
	U.S. shipments (million dollars)	62,000	63,000	64,000	66,000	67,000
	U.S. exports (million dollars)	592	591	664	723	618
	U.S. imports (million dollars)	1,325	1,387	1,474	1,574	1,488
	Apparent U.S. consumption (million dollars)	62,733	63,796	64,810	66,851	67,870
	Trade balance (million dollars)	-733	-796	-810	-851	-870
	Ratio of imports to consumption (percent)	2.1	2.2	2.3	2.4	2.2
	Ratio of exports to shipments (percent)	1.0	0.9	1.0	1.1	0.9
AG011	Eggs:			•		
	Number of establishments	67	65	64	64	64
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	( <sup>2</sup> )	(²)	( <sup>2</sup> )	(²)	( <sup>2</sup> )
	U.S. production (million dollars)	6,659	6,700	6,800	6,850	6,900
	U.S. exports (million dollars)	207	155	159	162	155
	U.S. imports (million dollars)	14	20	18	20	28
	Apparent U.S. consumption (million dollars)	6,466	6,566	6,659	6,708	6,773
	Trade balance (million dollars)	193	134	141	142	127
	Ratio of imports to consumption (percent)	0.2	0.3	0.3	0.3	0.4
	Ratio of exports to production (percent)	3.1	2.3	2.3	2.4	2.3
	The second secon				<b></b> .	

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		<u></u>				
code	Industry/commodity group	1998	1999	2000	2001	2002
AG012A						
	Number of establishments	70	70	70	70	70
	Employees (thousands)	17	17	17	17	17
	Capacity utilization (percent)	89	90	92	92	92
	U.S. production (million dollars) ,	3,543	3,696	3,328	3,583	3,600
	U.S. exports (million dollars)	73	70	64	90	74
	U.S. imports (million dollars)	809	639	551	547	569
	Apparent U.S. consumption (million dollars)	4,279	4,265	3,816	4,040	4,095
	Trade balance (million dollars)	-736	-569	-488	-457	-495
	Ratio of imports to consumption (percent)	18.9	15.0	14.4	13.6	13.9
	Ratio of exports to production (percent)	2.0	1.9	1.9	2.5	2.1
AG012B	High fructose corn sweetener:			,.0		
	Number of establishments	20	23	22	22	22
	Employees (thousands)	11	11	11	11	11
	Capacity utilization (percent)	80	81	81	80	80
	U.S. production (million dollars)	2,269	2,558	2,743	3,055	3,200
	U.S. exports (million dollars)	123	103	101	83	63
	U.S. imports (million dollars)	33	34	32	39	34
	Apparent U.S. consumption (million dollars)	2,179	2,489	2,673	3,011	3,171
	Trade balance (million dollars)	2,179	2, <del>4</del> 69	2,073 70	3,011	29
	Ratio of imports to consumption (percent)	1.5	1.4	1.2	1.3	1.1
	Ratio of exports to production (percent)	5.4	4.0	3.7	2.7	2.0
AG013	Animal feeds:	5.4	4.0	3.1	2.1	2.0
AG013		1 900	1 900	1 900	4 000	1 700
	Number of establishments	1,800	1,800	1,800	1,800	1,790
	Employees (thousands)	53	56	56 70	56 70	54
	Capacity utilization (percent)	72	79	79	79	08
	U.S. shipments (million dollars)	37,486	36,500	37,000	37,370	39,612
	U.S. exports (million dollars)	4,307	3,621	4,061	4,508	4,189
	U.S. imports (million dollars)	661	604	641	626	670
	Apparent U.S. consumption (million dollars)	33,840	33,483	33,581	33,489	36,094
	Trade balance (million dollars)	3,646	3,017	3,419	3,881	3,518
	Ratio of imports to consumption (percent)	2.0	1.8	1.9	1.9	1.9
	Ratio of exports to shipments (percent)	11.5	9.9	11.0	12.1	10.6
AG014	Live plants:					
	Number of establishments	28,000	30,000	30,000	30,000	30,000
	Employees (thousands)	130	139	140	140	140
	Capacity utilization (percent)	(1)	(¹)	(¹)	(1)	(1)
	U.S. shipments (million dollars)	11,7 <b>44</b>	12,175	12,800	13,440	13,571
	U.S. exports (million dollars)	142	1 <b>4</b> 4	132	116	113
	U.S. imports (million dollars)	387	428	460	495	503
	Apparent U.S. consumption (million dollars)	11,989	12,460	13,129	13,819	13,960
	Trade balance (million dollars)	-245	-285	-329	-379	-389
	Ratio of imports to consumption (percent)	3.2	3.4	3.5	3.6	3.6
	Ratio of exports to shipments (percent)	1.2	1.2	1.0	0.9	0.8
AG015	Seeds:					
	Number of establishments	12,479	12,561	12,500	12,500	12,500
	Employees (thousands)	( <sup>2</sup> )	(²)	(²)	( <sup>2</sup> )	(2)
	Capacity utilization (percent)	(¹)	(1)	(¹)	(1)	Ŏ
	U.S. production (million dollars)	(2)	(²)	(²)	(¹) (²)	Ŏ
	U.S. exports (milfion dollars)	8 <del>5</del> 6	8ìź	783	768	892
	U.S. imports (million dollars)	461	485	501	436	431
	Apparent U.S. consumption (million dollars)	( <sup>2</sup> )	(2)	(²)	(2)	(²)
	Trade balance (million dollars)	395	327	282	332	461
	Ratio of imports to consumption (percent)	(2)	(²)		( <sup>2</sup> )	
	Ratio of exports to production (percent)	(²)	(²)	(²) (²)	(2)	(²) (°)
	. Late of oxports to production (percently	( )	( )	()	( )	O

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG016	Cut flowers:					
	Number of establishments	2,400	2,200	2,000	1,800	1,800
	Employees (thousands)	34	32	30	26	26
	Capacity utilization (percent)	(¹)	(1)	(¹)	(1)	(1)
	U.S. shipments (million dollars)	437	4ŠÍ	4êó	455	46Ó
	U.S. exports (million dollars)	45	41	40	39	36
	U.S. imports (million dollars)	614	592	611	565	541
	Apparent U.S. consumption (million dollars)	1,007	1,001	1,032	981	965
	Trade balance (million dollars)	-570	-550	-572	-526	-505
	Ratio of imports to consumption (percent)	61.0	59.1	59.2	57.6	56.1
	Ratio of exports to shipments (percent)	10.2	9.2	8.6	8.7	7.9
4G017	Miscellaneous vegetable substances:		*	0.0		
	Number of establishments	9,000	9,000	9,000	9,000	9,000
	Employees (thousands)	(²)	( <sup>2</sup> )	(²)	(2)	(2)
	Capacity utilization (percent)	Ö	Ŏ	ď	(†)	Ŏ
	U.S. production (million dollars)	9òó	900	9òó	9òó	900
	U.S. exports (million dollars)	459	453	485	505	476
	U.S. imports (million dollars)	956	839	790	794	760
	Apparent U.S. consumption (million dollars)	1,397	1,286	1,205	1,188	1,184
	Trade balance (million dollars)	-497	-386	-305	-288	-284
	Ratio of imports to consumption (percent)	68.4	65.3	65.5	66.8	64.2
	Ratio of exports to production (percent)	51.0	50.4	53.9	56.1	52.9
\G018	Fresh, chilled, or frozen vegetables:	\$1.0	30.4	55.5	50.1	52.9
10010	Number of establishments	33,500	31,000	30,000	30,100	29,500
	Employees (thousands)	43	40	30,000	40	
	Capacity utilization (percent)	(¹)	(¹)		( <sup>1</sup> )	39
	U.S. production (million dollars)			(¹)		(¹)
	U.S. production (million dollars)	4,200	4,300	4,450	4,500	4,600
	U.S. exports (million dollars)	1,195	1,198	1,346	1,304	1,353
	U.S. imports (million dollars)	2,283	2,207	2,320	2,628	2,758
	Apparent U.S. consumption (million dollars)	5,289	5,309	5,423	5,824	6,005
	Trade balance (million dollars)	-1,089	-1,009	-973	-1,324	-1,405
	Ratio of imports to consumption (percent)	43.2	41.6	42.8	45.1	45.9
0040	Ratio of exports to production (percent)	. 28.4	27.9	30.3	29.0	29.4
G019	Prepared or preserved vegetables, mushrooms, an olives:	d				
	Number of establishments	1,620	1,600	1,550	1,500	1,600
	Employees (thousands)	4	4	4	4	5
	Capacity utilization (percent)	87	89	88	87	85
	U.S. production (million dollars)	8,350	8,400	8,450	8,200	8,300
	U.S. exports (million dollars)	1,586	1,535	1,451	1,387	1,365
	U.S. imports (million dollars)	1,210	1,384	1,408	1,493	1,574
	Apparent U.S. consumption (million dollars)	7,973	8,250	8,407	8,306	8,509
	Trade balance (million dollars)	377	150	43	-106	-209
	Ratio of imports to consumption (percent)	15.2	16.8	16.7	18.0	18.5
	Ratio of exports to production (percent)	19.0	18.3	17.2	16.9	16.4
4G020	Edible nuts:	70.0	10.0	17.44	,0.5	10.4
.0020	Number of establishments	37,000	37,000	37,000	37,000	37,000
	Employees (thousands)	380	380	380	380	380
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(†)	
	U.S. shipments (million dollars)	2,477	2,404	2,326	2,606	(¹) 2.506
						2,506
	U.S. exports (million dollars)	1,392	1,212	1,361	1,309	1,542
	U.S. imports (million dollars)	660 4 745	794	808	670	701
	Apparent U.S. consumption (million dollars)	1,745	1,986	1,773	1,967	1,665
	Trade balance (million dollars)	732	418	553	639	841
	Ratio of imports to consumption (percent) Ratio of exports to shipments (percent)	37.8 56.2	40.0 50.4	<b>45</b> .6 58.5	34.1 50.2	42.1 61.5

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG021	Tropical fruit:					
A0021	Number of establishments	9,000	8,500	8,500	8,500	8,500
	Employees (thousands)	25	20	20	20	20
	Capacity utilization (percent)	(1)	(†)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	387	498	545	496	534
	U.S. exports (million dollars)	60	64	57	49	46
	U.S. imports (million dollars)	1,495	1,574			1,705
	Apparent U.S. consumption (million dollars)	1,821	2,008			2,193
	Trade balance (million dollars)	-1,434	-1,510			-1,659
	Ratio of imports to consumption (percent)	82.1	78.4			77.7
	Ratio of exports to shipments (percent)	15.6	12.8			8.6
AG022		10.0	12.0	10.5	3.0	0.0
AGUZZ	Citrus fruit:	17,562	17,450	17.450	17 300	17,200
	Number of establishments					
	Employees (thousands)	92	91			90
	Capacity utilization (percent)	(¹)	(¹)			(¹)
	U.S. production (million dollars)	2,600	2,500			2,605
	U.S. exports (million dollars)	672	498			636
	U.S. imports (million dollars)	211	331			325
	Apparent U.S. consumption (million dollars)	2,139	2,333			2,294
	Trade balance (million dollars)	461	167			311
	Ratio of imports to consumption (percent)	9.9	14.2			14.2
	Ratio of exports to production (percent)	25.9	19.9	24.1	27.1	24.4
AG023	Deciduous fruit:					
	Number of establishments	82,000	81,000		-	81,000
	Employees (thousands)	160	155	155	155	155
	Capacity utilization (percent)	(1)	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	1,886	2,058	2,101	2,134	2,723
	U.S. exports (million dollars)	665	743	797	832	788
	U.S. imports (million dollars)	177	268	247	270	294
	Apparent U.S. consumption (million dollars)	1,398	1,583		1,572	2,229
	Trade balance (million dollars)	488	475		562	494
	Ratio of imports to consumption (percent)	12.7	16.9		17.2	13.2
	Ratio of exports to shipments (percent)	35.3	36.1			28.9
AG024	Other fresh fruit:		****			
	Number of establishments	60,000	55,000	55,000	55,000	55,000
	Employees (thousands)	120	115	2,035		115
	Capacity utilization (percent)	(¹)	(')			(1)
	U.S. shipments (million dollars)	2,222	2,383			3,018
		484	562			708
	U.S. exports (million dollars)	890	1,031			1,183
	U.S. imports (million dollars)					
	Apparent U.S. consumption (million dollars)	2,628	2,852			3,494
	Trade balance (million dollars)	- <b>4</b> 06	-469			-476
	Ratio of imports to consumption (percent)	33.9	36.1			33.9
	Ratio of exports to shipments (percent)	21.8	23.6	29.0	26.7	23.5
AG025	Dried fruit other than tropical:				40	
	Number of establishments	40	40			40
	Employees (thousands)	9	9			g
	Capacity utilization (percent)	( <sup>2</sup> )	( <sup>2</sup> )			(2)
	U.S. shipments (million dollars)	826	1,149			960
	U.S. exports (million dollars)	385	379		349	338
	U.S. imports (million dollars)	60	78		63	90
	Apparent U.S. consumption (million dollars)	501	848	887	514	712
	Trade balance (million dollars)	325	301	279	285	248
		40.0	~ ~ ~		400	40.0
	Ratio of imports to consumption (percent)	12.0	9.2	7.1	12.3	12.6

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG026	Frozen fruit:					
710020	Number of establishments	40	40	40	40	40
	Employees (thousands)	, ě	6	6		6
	Capacity utilization (percent)	( <sup>2</sup> )	( <sup>2</sup> )	( <sup>2</sup> )		(Š
	U.S. shipments (million dollars)	664	701	6 <b>6</b> 9		775
	U.S. exports (million dollars)	92	89	86		80
	U.S. imports (million dollars)	89	125	122		152
	Apparent U.S. consumption (million dollars)	661	738	705		847
	Trade balance (million dollars)	3	-37	-36		-72
	Ratio of imports to consumption (percent)	13.4	17.0	17.3		17.9
	Ratio of exports to shipments (percent)	13.4	12.7	12.8		10.3
AG027	Prepared or preserved fruit:	13.0	14.7	12.0	11.0	10.5
AGUZI	Number of establishments	200	200	200	200	200
	Employees (thousands)	20	20	20		20
	Capacity utilization (percent)	(2)	(²)	(²)		(²)
	U.S. shipments (million dollars)	4,411	4,499	4,724		5,209
	U.S. exports (million dollars)	185	180	190		184
	U.S. imports (million dollars)	484	576	547		622
	Apparent U.S. consumption (million dollars)	4,710	4,895	5,080		5,646
	Trade balance (million dollars)	-299	-396	356		-437
	Ratio of imports to consumption (percent)	10.3	11.8	10.8		11.0
	Ratio of exports to shipments (percent)	4.2	4.0	4.0	3.9	3.5
AG028	Coffee and tea:				6 (°) 692 80 117 729 -37 16.0 11.6 200 20 (°) 4,960 195 559 5,324 -364 10.5 3.9 247 7 (°) 4,855 314 1,915 6,456 -1,601 29.7 6.5 274 8 (°) 1,836 76 517 2,277 -441 22.7 4.1 250,000 (°) 26,900 9,397 761 18,264 8,636	
	Number of establishments	247	247	247	247	247
	Employees (thousands)	8	8	7	7	7
	Capacity utilization (percent)	( <sup>2</sup> )	(²)	( <sup>2</sup> )	<b>(^</b> )	(²)
	U.S. shipments (million dollars)	7,153	7,116	6,300		4,855
	U.S. exports (million dollars)	263	284	298	•	297
	U.S. imports (million dollars)	3,656	3,114	2,921		1,942
	Apparent U.S. consumption (million dollars)	10,546	9,946	8,923		6,500
	Trade balance (million dollars)	-3,393	-2,830	-2,623		-1,645
	Ratio of imports to consumption (percent)	34.7	31.3	32.7		29.9
	Ratio of exports to shipments (percent)	3.7	4.0	4.7		6.1
AG029	Spices:	0.,	4.0	7.,	0.0	0.1
A0023	Number of establishments	274	274	274	274	274
	Employees (thousands)	8	8	8		8
		(²)		(2)		-
	Capacity utilization (percent)		(²)			(²)
	U.S. shipments (million dollars)	1,636	1,765	1,800		1,731
	U.S. exports (million dollars)	70	<b>7</b> 2	80		70
	U.S. imports (million dollars)	493	530	552		549
	Apparent U.S. consumption (million dollars)	2,059	2,223	2,272		2,211
	Trade balance (million dollars)	-423	<b>-458</b>	-472		-480
	Ratio of imports to consumption (percent)	23.9	23.8	24.3		24.8
	Ratio of exports to shipments (percent)	4.2	4.1	4.4	4.1	4.0
AG030	Cereals:					
	Number of establishments	298,000	282,000	265,000	250,000	235,000
	Employees (thousands)	( <sup>2</sup> )	(2)	(^)	( <sup>2</sup> )	( <sup>2</sup> )
	Capacity utilization (percent)	(¹)	ď)	(1)	(4)	(1)
	U.S. production (million dollars)	35,60Ó	28,770	25,760		26,8ÒÓ
	U.S. exports (million dollars)	9,989	10,128	9,467		9,929
	U.S. imports (million dollars)	771	730	660		735
	Apparent U.S. consumption (million dollars)	26,382	19,371	16,952		17,606
	Trade balance (million dollars)	9,218	9,399	8,808		9,194
	Ratio of imports to consumption (percent)	2.9	3.8	3.9		4.2
	Ratio of exports to production (percent)	28.1	35.2	36.8	34.9	37.1
	. 10.10 or experte to production (percent)	2011	00.2	00.0	<b>0</b> ∓.0	01.1

Table C-1--Continued

Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups,

1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
AG031	Milled grains, malts, and starches:					
	Number of establishments	510	515	515	500	500
	Employees (thousands)	21	21			20
	Capacity utilization (percent)	83	77			87
	U.S. shipments (million dollars)	12,532	12,753			12,125
	U.S. exports (million dollars)	417	439			594
	U.S. imports (million dollars)	258	261			379
	Apparent U.S. consumption (million dollars)	12,373	12,575	12,402		11,910
	Trade balance (million dollars)	15 <del>9</del>	178	98		215
	Ratio of imports to consumption (percent)	2.1	2.1	2.5	2.5	3.2
	Ratio of exports to shipments (percent)	3.3	3.4	3.2	2 446 4 305 11,983 142 2.5 3.7 2 250,000 (°) (°) (°) 13,600 5,642 1203 8,161 5,439 2.5 41.5 6 20.5 7,000 1,405 1,128 6,723 90 7,000 1,405 1,128 6,723 91 16.8 6,723 91 16.8 16.8 16.8 17 16.8 16.8 16.8 17 17 18 19 10 10 11 11 12 13 14 15 16 16 16 16 16 16 16 16 16 16	4.9
AG032	Oilseeds:					
NGU32	Number of establishments	298,000	282,000	265,000	250,000	235,000
	Employees (thousands)	(2)	(²)	(²)	(²)	(²)
	Capacity utilization (percent)	(1)	(1)	(¹)	(¹)	(')
	U.S. production (million dollars)	18,900	14,900	13,300	13,600	13,800
	U.S. exports (million dollars)	5,053	4,694		5,642	5,790
	U.S. imports (million dollars)	294	238		203	191
	Apparent U.S. consumption (million dollars)	14,140	10,443		8,161	8,201
	Trade balance (million dollars)	4,760	4,457			5,599
	Ratio of imports to consumption (percent)	2.1	2.3			2.3
	Ratio of exports to production (percent)	26.7	31.5			42.0
AG033	Animal or vegetable fats and oils:	20				
70000	Number of establishments	515	510	506	502	500
	Employees (thousands)	32	29			28
	Capacity utilization (percent)	84	84			90
	U.S. shipments (million dollars)	9,350	8,430			8,600
		2,763	1,947			1,917
	U.S. exports (million dollars)	1,475	1,348			1,285
	U.S. imports (million dollars)	8,061	7,831			7,968
		1,289	599			632
	Trade balance (million dollars)	18.3	17.2			16.1
	Ratio of imports to consumption (percent)	29.6	23.1			22.3
10004	Ratio of exports to shipments (percent)	29.0	23.1	19.0	85	22.3
AG034	Pasta, cereals, and other bakery goods:	4,450	4.450	4.450	4.450	4,425
	Number of establishments		4,450		21 20 78 85 12,500 12,125 402 446 304 305 12,402 11,983 98 142 2.5 2.5 3.2 3.7  265,000 250,000 (2) (2) (3) (1) 13,300 13,600 5,419 5,642 231 203 8,112 8,161 5,188 5,439 2.8 2.5 40.7 41.5  506 502 27 28 87 90 7,400 7,000 1,450 1,405 1,311 1,128 7,261 6,723 139 277 18.1 16.8 19.6 20.1  4,450 4,450 303 310 70 73 64,751 66,837 1,092 1,153 1,755 1,902 65,413 67,585 -662 -748 2.7 2.8 1.7 1.7  255 255 30 30 60 65 16,065 16,390 641 737	,
	Employees (thousands)	290	297			303
	Capacity utilization (percent)	71	72			75
	U.S. shipments (million dollars)	59,910	62,731			68,174
	U.S. exports (million dollars)	1,051	1,044		2.5 3.7 250,000 (²) (¹) 13,600 5,642 203 8,161 5,439 2.5 41.5 502 28 90 7,000 1,405 1,128 6,723 277 16.8 20.1 4,450 310 73 66,837 1,153 1,902 67,585 -748 2.8 1.7 255 30 65 16,390	1,184
	U.S. imports (million dollars)	1,461	1,637			2,191
	Apparent U.S. consumption (million dollars)	60,320	63,324			69,182
	Trade balance (million dollars)	-410	-593			-1,008
	Ratio of imports to consumption (percent)	2.4	2.6			3.2
	Ratio of exports to shipments (percent)	1.8	1.7	1.7	1.7	1.7
AG035	Sauces, condiments, and soups:					
	Number of establishments	250	255			255
	Employees (thousands)	30	30			30
	Capacity utilization (percent)	68	68			70
	U.S. shipments (million dollars)	15,514	15,828			17,210
	U.S. exports (million dollars)	529	587			761
	U.S. imports (million dollars)	396	457			670
	Apparent U.S. consumption (million dollars)	15,381	15,698			17,119
	Trade balance (million dollars)	133	130	139		91
	Ratio of imports to consumption (percent)	2.6	2.9 3.7	3.2	3.5	3.9

Table C-1--Continued

Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	• • • • • • • • • • • • • • • • • • •					
code	Industry/commodity group	1998	1999	2000	2001	2002
AG036	Infant formulas, malt extracts, and other edible preparations:					
	Number of establishments	1,400	1,400	1,400	1,400	1,400
	Employees (thousands)	105	105	105	105	105
	Capacity utilization (percent)	72	72	70	75	75
	U.S. shipments (million dollars)	32,613	33,675	34,685	36, <b>4</b> 19	37,147
	U.S. exports (million dollars)	2,044	2,412	2,401	2,729	2,582
	U.S. imports (million dollars)	459	556	556	659	795
	Apparent U.S. consumption (million dollars)	31,028	31,819	32,840	34,349	35,360
	Trade balance (million dollars)	1,585	1,856	1,845	2,070	1,787
	Ratio of imports to consumption (percent)	1.5	1.7	1.7	1.9	2.2
	Ratio of exports to shipments (percent)	6.3	7.2	6.9	7.5	6.9
AG037	Cocoa, chocolate, and confectionery:					
	Number of establishments	1,010	1,200	1,300	0 34,349 5 2,070 7 1.9 9 7.5 0 1,300 0 90 0 90 0 87 0 16,000 1 997 8 2,301 8 17,304 8 -1,304 6 13.3 3 6.2	1,350
	Employees (thousands)	74	80	90	90	90
	Capacity utilization (percent)	72	85	87	87	87
	U.S. shipments (million dollars)	12,800	14,000	16,000	16,000	16,500
	U.S. exports (million dollars)	655	697	851	997	817
	U.S. imports (million dollars)	2,284	2,238	2,178		2,662
	Apparent U.S. consumption (million dollars)	14,429	15,540	17,328	17,304	18,346
	Trade balance (million dollars)	-1,629	-1,540	-1,328	-1,304	-1,846
	Ratio of imports to consumption (percent)	15.8	14.4	12.6	13.3	14.5
	Ratio of exports to shipments (percent)	5.1	5.0	5.3	6.2	4.9
AG038	Fruit and vegetable juices:					
	Number of establishments	97	95	94	92	90
	Employees (thousands)	147	145	144	140	140
	Capacity utilization (percent)	83	83	83	83	83
	U.S. shipments (million dollars)	2,750	2,900	3,100	3,000	3,000
	U.S. exports (million dollars)	668	748	713	665	682
	U.S. imports (million dollars)	677	796	767	661	675
	Apparent U.S. consumption (million dollars)	2,759	2,948	3,153	2,995	2,993
	Trade balance (million dollars)	-9	-48	-53	5	7
	Ratio of imports to consumption (percent)	24.5	27.0	24.3	22.1	22.5
	Ratio of exports to shipments (percent)	24.3	25.8	23.0	22.2	22.7
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:					
	Number of establishments	3,200	3,200	3,200	3,200	3,200
	Employees (thousands)	110	110	110	110	<sub>.</sub> 110
	Capacity utilization (percent)	67	67	67	67	67
	U.S. shipments (million dollars)	61,000	62,000	63,000	65,000	70,370
	U.S. exports (million dollars)	302	328	312	312	334
	U.S. imports (million dollars)	568	625	683	745	823
	Apparent U.S. consumption (million dollars)	61,266	62,298	63,371	65,434	70,859
	Trade balance (million dollars)	-266	-298	-371	-434	-489
	Ratio of imports to consumption (percent)	0.9	1.0	1.1	1.1	1.2
	Ratio of exports to shipments (percent)	0.5	0.5	0.5	0.5	0.5

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC					·	
code	Industry/commodity group	1998	1999	2000	2001	2002
AG040	Malt beverages:			-		·
	Number of establishments	529	529	529	529	529
	Employees (thousands)	32	30	31	33	33
	Capacity utilization (percent)	82	80	79	80	80
	U.S. shipments (million dollars)	18,020	16,907	16,544	16,925	16,925
	U.S. exports (million dollars)	254	201	169		171
	U.S. imports (million dollars)	1,699	1,881	2,166		2,566
	Apparent U.S. consumption (million dollars)	19,465	18,587	18,540		19,320
	Trade balance (million dollars)	-1, <del>44</del> 5	-1,680	-1,996		-2,395
	Ratio of imports to consumption (percent)	8.7	10.1	11.7		13.3
	Ratio of exports to shipments (percent)	1.4	1.2	1.0		1.0
AG041	Wine and certain other fermented beverages:			,,,		7.0
	Number of establishments	1,994	2,000	2,646	2 646	2,646
	Employees (thousands)	20	21	22		24
	Capacity utilization (percent)	79	79	80		82
	U.S. shipments (million dollars)	6,719	6,618	7,208		7,854
	U.S. exports (million dollars)	532	541	551		541
	U.S. imports (million dollars)	1,881	2,210	2,259		2,740
	Apparent U.S. consumption (million dollars)	8,068	8,287	•		
				8,916		10,053
	Trade balance (million dollars)	-1,3 <del>49</del>	-1,669	-1,708		-2,199
	Ratio of imports to consumption (percent)	23.3	26.7	25.3		27.3
A C 0.40	Ratio of exports to shipments (percent)	7.9	8.2	7.6	6.8	6.9
AG042	Distilled spirits:	F-7				
	Number of establishments	57	57	57		57
	Employees (thousands)	6	6	6		7
	Capacity utilization (percent)	60	63	63		68
	U.S. shipments (million dollars)	3,439	3,063	3,860		3,929
	U.S. exports (million dollars)	506	480	483		555
	U.S. imports (million dollars)	2,086	2,383	2,727		3,111
	Apparent U.S. consumption (million dollars)	5,019	4,965	6,104		6,485
	Trade balance (million dollars)	-1,580	-1,902	-2,244		-2,556
	Ratio of imports to consumption (percent)	41.6	48.0	44.7		48.0
	Ratio of exports to shipments (percent)	14.7	15.7	12.5	13.6	14.1
AG043	Unmanufactured tobacco:					
	Number of establishments	21	21	21	1 33 80 4 16,925 9 191 6 2,333 0 19,067 6 -2,142 7 12.2 0 1.1 6 2,646 2 23 0 82 8 7,854 1 531 9 2,316 6 9,639 8 -1,785 3 24.0 6 8 3,929 3 3,929 3 3,929 3 4 7,848 4 6,242 4 -2,313 7 45.6 5 13.6 1 20 4 4 (') 2 2,187 1,268 8 680 1,599 4 588 1 42.5 6 58.0 7 57 3 3 4 73 3 1,100 6 16 6 285 7 69 9 331 5 769 9 331 9 37.1	20
	Employees (thousands)	6	4	4		4
	Capacity utilization (percent)	(1)	(¹)	(¹)	(1)	(1)
	U.S. production (million dollars)	3,447	2,370	2,122	2,187	2,300
	U.S. exports (million dollars)	1,459	1,294	1,222	1,268	1,050
	U.S. imports (million dollars)	771	7 <b>1</b> 1	628	680	716
	Apparent U.S. consumption (million dollars)	2,759	1,787	1,528	1.599	1,966
	Trade balance (million dollars)	688	583	594		334
	Ratio of imports to consumption (percent)	27.9	39.8	41.1		36.4
	Ratio of exports to production (percent)	42.3	54.6	57.6		45.6
AG044	Cigars and certain other manufactured tobacco:				•	.0.0
	Number of establishments	57	57	57	57	57
	Employees (thousands)	3	3	3		3
	Capacity utilization (percent)	75	75	74		72
	U.S. shipments (million dollars)	1,316	1,235	1,193		1,010
	U.S. exports (million dollars)	661	651	709		485
	U.S. imports (million dollars)	377	301	290		299
	Apparent U.S. consumption (million dollars)	1,032	885			
	Trade balance (million dollars)	1,032 284		774		825
			350	419		185
	Ratio of imports to consumption (percent)	36.6	34.0 53.7	37.5		36.3
	Ratio of exports to shipments (percent)	50.2	52.7	59.4	0.00	48.0

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG045	Cigarettes:	1000	1444	2000	2001	2002
AQ040	Number of establishments	11	10	10	10	10
	Employees (thousands)	21	18	17	15	15
	Capacity utilization (percent)	71	71	70	71	70
	U.S. shipments (million dollars)	32,800	39,686	39,686	42,787	45,696
	U.S. exports (million dollars)	4,166	3,232	3,308	2,118	1,463
	U.S. imports (million dollars)	-, 155 59	112	212	189	230
	Apparent U.S. consumption (million dollars)	28,694	36,566	36,590	40,857	44,462
	Trade balance (million dollars)	4,106	3,120	3,096	1,930	1,234
	Ratio of imports to consumption (percent)	0.2	0.3	0.6	0.5	0.5
	Ratio of exports to shipments (percent)	12.7	8.1	8.3	5.0	3.2
AG046	Hides, skins, and leather:	12.7	0.1	0.5	0.0	3.2
70040	Number of establishments	1,220	1,220	1,220	1,220	1,220
	Employees (thousands)	1,220	1,220	1,220	1,220	1,220
	Capacity utilization (percent)	(2)	(²)	(2)	(²)	(²)
		5,041		5,253		
	U.S. shipments (million dollars)	1,934	5,228		5,255	5,085
	U.S. exports (million dollars)	1,124	1,850	2,330 1,167	2,650	2,390
	U.S. imports (million dollars)		1,052		1,032	935
	Apparent U.S. consumption (million dollars)	4,232	4,430	4,090	3,638	3,629
	Trade balance (million dollars)	809	798	1,163	1,617	1,456
	Ratio of imports to consumption (percent)	26.6	23.7	28.5	28.4	25.8
	Ratio of exports to shipments (percent)	38.4	35.4	44.4	50.4	47.0
AG047	Furskins:	400	202	050	005	0.40
	Number of establishments	438	398	350	325	318
	Employees (thousands)	3	2	2	2	2
	Capacity utilization (percent)	(¹)	( <sup>1</sup> )	(¹)	(¹)	(1)
	U.S. shipments (million dollars)	205	157	151	166	128
	U.S. exports (million dollars)	196	141	158	173	173
	U.S. imports (million dollars)	86	73	87	96	87
	Apparent U.S. consumption (million dollars)	96	90	81	89	43
	Trade balance (million dollars)	109	67	70	77	85
	Ratio of imports to consumption (percent)	90.2	81.6	<sup>3</sup> 108.1	<sup>3</sup> 107.7	<sup>3</sup> 204.6
	Ratio of exports to shipments (percent)	95.4	89.5	<sup>3</sup> 10 <b>4</b> .4	<sup>3</sup> 104.1	<sup>3</sup> 134.8
AG048	Wool and other animal hair:					
	Number of establishments	70,020	67,940	67,800	65,658	64,695
	Employees (thousands)	(²)	(²)	(²)	(²)	(²)
	Capacity utilization (percent)	(1)	(¹)	(¹)	(¹)	(1)
	U.S. production (million dollars)	. 42	28	26	20	25
	U.S. exports (million dollars)	13	22	19	11	26
	U.S. imports (million dollars)	141	70	74	57	42
	Apparent U.S. consumption (million dollars)	170	76	81	66	41
	Trade balance (million dollars)	-128	-48	-55	-46	-16
	Ratio of imports to consumption (percent)	82.7	92.5	90.9	86.3	<sup>3</sup> 101. <b>4</b>
	Ratio of exports to production (percent)	30.0	79.8	71.8	54.7	<sup>3</sup> 102.3
AG049	Cotton, not carded or combed:					
	Number of establishments	30,785	30,114	30,000	30,000	30,000
	Employees (thousands)	170	166	160	160	160
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. production (million dollars)	4,141	3,8ÌÓ	4,2 <del>6</del> 0	3,384	4,678
	U.S. exports (million dollars)	2,545	968	1,883	2,164	2,015
	U.S. imports (million dollars)	14	136	21	4	20
	Apparent U.S. consumption (million dollars)	1,609	2,978	2,398	1,224	2,683
	Trade balance (million dollars)	2,532	832	1,862	2,160	1,995
	Ratio of imports to consumption (percent)	0.8	4.6	0.9	0.3	0.7
	Ratio of exports to production (percent)	61.5	25.4	44.2	64.0	43.1
	many or experte to production (percent)	31.3	20.7	77.2	54.0	<del>1</del> 0.1

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups,
1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
AG050	Ethyl alcohol for nonbeverage purposes:		-			
	Number of establishments	47	57	62	61	60
	Employees (thousands)	7	7	8	8	8
	Capacity utilization (percent)	80	78	87	75	79
	U.S. production (million dollars)	1.600	2,000	2,000	1,742	2,000
	U.S. exports (million dollars)	· 58	58	91	125	71
	U.S. imports (million dollars)	124	130	162	178	170
	Apparent U.S. consumption (million dollars)	1,666	2.073	2,070	1,795	2,099
	Trade balance (million dollars)	-66	-73	-70	-53	-99
	Ratio of imports to consumption (percent)	7.4	6.3	7.8	9.9	8.1
	Ratio of exports to production (percent)	3.6	2.9	4.6	7,2	3.6

Capacity utilization could not be meaningfully calculated for this industry.

Note.-Calculations based on unrounded data.

<sup>&</sup>lt;sup>2</sup>Not available.

<sup>&</sup>lt;sup>3</sup>Inventory changes, for which data are not available, likely account for ratios that exceed 100 percent.

Table C-2
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	Industry/commodity group	1998	1999	2000	2001	2002
code ACOE4		1000	1000			
AG051	Logs and rough wood products:  Number of establishments	13,500	13,800	13,500	13.500	13,500
	Employees (thousands)	85	85	83	84	84
	Capacity utilization (percent)	92	92	95	93	93
	U.S. shipments (million dollars)	48,600	48,600	51,200	44,500	45,600
	U.S. exports (million dollars)	1,927	1,885	1,941		1,490
	U.S. imports (million dollars)	423	495	576		582
	Apparent U.S. consumption (million dollars)	47,097	47,210	49,835	43,461	44,693
	Trade balance (million dollars)	1,503	1,390	1,365		907
	Ratio of imports to consumption (percent)	0.9	1.0	1.2	1.3	1.3
	Ratio of exports to shipments (percent)	4.0	3.9	3.8	3.6	3.3
AG052	Lumber:					
,10002	Number of establishments	5,400	5,300	5,200	84 93 44,500 1,622 582 43,461 1,039 2,1,3 3,6 5,000 7,116 2,89 2,1,500 1,781 6,854 2,6,573 2,5,073 2,7,1	5,000
,10002	Employees (thousands)	<b>1</b> 16	118	117	116	116
	Capacity utilization (percent)	90	92	92	89	89
	U.S. shipments (million dollars)	22,500	24,700	23,400	21,500	22,100
	U.S. exports (million dollars)	2,002	2,184	2,210		1,720
	U.S. imports (million dollars)	6,743	7,820	7,071	6,854	6,647
	Apparent U.S. consumption (million dollars)	27,241	30,336	28,260	26,573	27,027
	Trade balance (million dollars)	-4,741	-5,636	-4,860		-4,927
	Ratio of imports to consumption (percent)	24.8	25.8	25.0		24.6
	Ratio of exports to shipments (percent)	8.9	8.8	9.4	8.3	7.8
AG053	Moldings, millwork, and joinery:					
,,,,,,,,,,	Number of establishments	5,300	5,300	5,200	5,200	5,200
	Employees (thousands)	146	154	154	162	167
	Capacity utilization (percent)	87	87	90	90	. 90
	U.S. shipments (million dollars)	18,500	20,100	21,000	21,000	22,600
	U.S. exports (million dollars)	548	545	553	467	443
	U.S. imports (million dollars)	1, <del>9</del> 24	2,521	2,518	2,521	2,866
	Apparent U.S. consumption (million dollars)	19,876	22,076	22,966	23,054	25,023
	Trade balance (million dollars)	-1,376	-1,976	-1,966	-2,054	-2,423
	Ratio of imports to consumption (percent)	9.7	11.4	11.0	10.9	11.5
	Ratio of exports to shipments (percent)	3.0	2.7	2.6	2.2	2.0
AG054	Wood veneer and wood panels:					
	Number of establishments	810	810	800	780	780
	Employees (thousands)	72	72	76	74	74
	Capacity utilization (percent)	82	82	83	85	85
	U.S. production (million dollars)	13,600	14,800	14,200	12,500	13,600
	U.S. exports (million dollars)	929	958	1,029		928
	U.S. imports (million dollars)	2,767	3,574	3,471	3,280	3,730
	Apparent U.S. consumption (million dollars)	15,438	17,415	16,643	14,891	16,401
	Trade balance (million dollars)	-1,838	-2,615	-2,443	-2,391	-2,801
	Ratio of imports to consumption (percent)	17.9	20.5	20.9	22.0	22.7
	Ratio of exports to production (percent)	6.8	6.5	7.2	7.1	6.8
AG055	Wooden containers:					
	Number of establishments	2,900	2,800	2,800	2,800	2,800
	Employees (thousands)	53	50	51	51	50
	Capacity utilization (percent)	82	82	85	85	85
	U.S. production (million dollars)	4,500	4,700	5,000	5,200	4,800
	U.S. exports (million dollars)	138	172	197	150	135
	U.S. imports (million dollars)	419	471	565	555	612
	Apparent U.S. consumption (million dollars)	4,781	4,999	5,369	5,605	5,277
	Trade balance (million dollars)	-281	-299	-369	-405	-477
	Ratio of imports to consumption (percent)	8.8	9.4	10.5	9.9	11.6
		3.1	3.7	3.9	2.9	2.8

Table C-2--Continued
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						<u> </u>
code	Industry/commodity group	1998	1999	2000	2001	2002
AG056	Tools and tool handles of wood:					,
	Number of establishments	125	125	120	110	110
	Employees (thousands)	_3	3	3	_3	3
	Capacity utilization (percent)	78	78	75	75	75
	U.S. production (million dollars)	134	138	141	130	138
	U.S. exports (million dollars)	36	44	53	37	42
	U.S. imports (million dolfars)	117	120	136	130	131
	Apparent U.S. consumption (million dollars)	215	213	223	223	227
	Trade balance (million dollars)	-81	-75	-82	-93	-89
	Ratio of imports to consumption (percent)	54.6	56.0	60.7	58.2	57.6
	Ratio of exports to production (percent)	27.2	32.0	37.8	28.4	30.2
AG058	Cork and rattan:					
	Number of establishments	30	30	30	30	30
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	80	80	80	80	80
	U.S. production (million dollars)	110	110	115	120	120
	U.S. exports (million dollars)	85	90	<b>8</b> 6	53	61
	U.S. imports (million dollars)	447	450	485	522	570
	Apparent U.S. consumption (million dollars)	472	469	514	589	629
	Trade balance (million dollars)	-362	-359	-399	-469	-509
	Ratio of imports to consumption (percent)	94.6	95.8	94.3	88.7	90.6
	Ratio of exports to production (percent)	77.0	82.0	74.5	44.4	51.0
AG059	Wood pulp and wastepaper:					
	Number of establishments	70	68	68	67	66
	Employees (thousands)	(¹)	(¹)	(¹)	(1)	(1)
	Capacity utilization (percent)	91	86	91	85	88
	U.S. production (million dollars)	7,300	7,900	9,300	7,300	7,900
	U.S. exports (million dollars)	3,452	3,540	4,619	3,711	3,853
	U.S. imports (million dollars)	2,447	2,604	3,388	2,650	2,371
	Apparent U.S. consumption (million dollars)	6,295	6,964	8,069	6,239	6,418
	Trade balance (million dollars)	1,005	936	1,231	1,061	1,482
	Ratio of imports to consumption (percent)	38.9	37.4	42.0	42.5	36.9
	Ratio of exports to production (percent)	47.3	44.8	49.7	50.8	48.8
AG060	Paper boxes and bags:					
	Number of establishments	2,997	3,013	3,029	3,045	3,062
	Employees (thousands)	227	228	230	232	234
	Capacity utilization (percent)	(²)	( <sup>2</sup> )	(²)	(²)	( <sup>2</sup> )
	U.S. production (million dollars)	42,700	43,6ÒÓ	47,70Ó	45,70Ó	48,30Ó
	U.S. exports (million dollars)	1,345	1,416	1,500	1,445	1,315
	U.S. imports (million dollars)	745	802	940	1,011	1,121
	Apparent U.S. consumption (million dollars)	42,100	42,985	47,139	45,265	48,105
	Trade balance (million dollars)	600	615	561	435	195
	Ratio of imports to consumption (percent)	1.8	1.9	2.0	2.2	2.3
	Ratio of exports to production (percent)	3.1	3.2	3.1	3.2	2.7
AG061A	Paperboard:	•		<b>.</b>		
	Number of establishments	222	216	212	206	203
	Employees (thousands)	54	51	51	49	48
	Capacity utilization (percent)	93	96	90	86	84
	U.S. production (million dollars)	24,900	25,500	25,600	23,200	23,700
	U.S. exports (million dollars)	3,589	3,328	3,621	3,165	3,538
	U.S. imports (million dollars)	1,277	1,468	1,662	1,591	1,829
	Apparent U.S. consumption (million dollars)	22,587	23,640	23,641	21,626	21,991
	Trade balance (million dollars)	2,313	1,860	1,959	1,574	1,709
	Ratio of imports to consumption (percent)	2,313 5.7	6.2	7.0	7.4	8.3
	Ratio of exports to consumption (percent)	14.4	13.0	14.1	13.6	14.9
	read of exports to production (percent)	<del>-1</del> 7. <del>*+</del>	13.0	17.1	13.0	14.8

Table C-2--Continued
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

LICITO						
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ĀG061B	Tissue and tissue products:					
	Number of establishments	86	81	84	82	82
	Employees (thousands)	(¹)	(¹)	(¹)	(1)	(¹)
	Capacity utilization (percent)	96	96	94	92	97
	U.S. production (million dollars)	13,700	14,600	14,500	14,900	14,200
	U.S. exports (million dollars)	872	1,005	1,119	1,283	1,211
	U.S. imports (million dollars)	643	768	906	1,082	1,237
	Apparent U.S. consumption (million dollars)	13,471	14,363	14,286	14,699	14,226
	Trade balance (million dollars)	229	237	214	201	-26
	Ratio of imports to consumption (percent)	4.8	5.4	6.3	7.4	8.7
	Ratio of exports to production (percent)	6.4	6.9	7.7	8.6	8.5
AG061C	Industrial paper:					
	Number of establishments	77	75	73	71	70
	Employees (thousands)	(¹)	(¹)	(¹)	(¹)	(1)
	Capacity utilization (percent)	87	9Ó	84	<b>7</b> 9	79
	U.S. production (million dollars)	4,900	5,300	5,300	5,100	5,200
	U.S. exports (million dollars)	848	837	919	954	480
	U.S. imports (million dollars)	522	561	589	602	398
	Apparent U.S. consumption (million dollars)	4,574	5,023	4,970	4,748	5,119
	Trade balance (million dollars)	326	277	330	352	81
	Ratio of imports to consumption (percent)	11.4	11.2	11.9	12.7	7.8
	Ratio of exports to production (percent)	17.3	15.8	17.3	18.7	9.2
AG062	Newsprint:					
	Number of establishments	25	24	24	24	20
	Employees (thousands)	13	11	10	10	8
	Capacity utilization (percent)	97	97	97	90	83
	U.S. shipments (million dollars)	4,147	3,316	3,495	3,209	2,440
	U.S. exports (million dollars)	460	423	492	409	330
	U.S. imports (million dollars)	3,766	3,517	3,789	3,597	3,039
	Apparent U.S. consumption (million dollars)	7,452	6,410	6,792	6,397	5,149
	Trade balance (million dollars)	-3,305	-3,094	-3,297	-3,188	-2,709
	Ratio of imports to consumption (percent)	50.5	54.9	55.8	56.2	59.0
	Ratio of exports to shipments (percent)	11.1	12.8	14.1	12.7	13.5
AG063	Printing and writing papers:					
	Number of establishments	120	120	115	115	105
	Employees (thousands)	(1)	(¹)	(¹)	(1)	(¹)
	Capacity utilization (percent)	92	(1)	Ö	Ö	(1)
	U.S. shipments (million dollars)	23,723	23,379	24,267	21,511	21,600
	U.S. exports (million dollars)	1,225	1,338	1,522	1,308	620
	U.S. imports (million dollars)	4,115	4,337	4,977	4,761	4,372
	Apparent U.S. consumption (million dollars)	26,613	26,379	27,722	24,964	25,352
	Trade balance (million dollars)	-2,890	-3,000	-3,455	-3,453	-3,752
	Ratio of imports to consumption (percent)	15.5	16.4	18.0	19.1	17.2
	Ratio of exports to shipments (percent)	5.2	5.7	6.3	6.1	2.9
AG064	Certain specialty papers:			*		
	Number of establishments	(¹)	(¹)	( <sup>1</sup> )	(¹)	(¹)
	Employees (thousands)	Ŏ	Ŏ.	ŏ	<b>6</b>	(5)
	Capacity utilization (percent)	(¹)	(†)	ď	Ŏ	ď
	U.S. shipments (million dollars)	5,091	5,30ó	5,564	5,600	5,700
	U.S. exports (million dollars)	701	641	689	618	1,056
	U.S. imports (million dollars)	845	971	1,138	1,067	909
	Apparent U.S. consumption (million dollars)	5,235	5,630	6,013	6,049	5,553
	Trade balance (million dollars)	-144	-330	-449	-449	0,033 147
	Ratio of imports to consumption (percent)	16.1	17.2	18.9	17.6	16.4
	Ratio of exports to shipments (percent)	13.8	12.1	12.4	11.0	18.5
	The at authorize to embrushing /baroand (1997)		,	1 to 1		10.0

Table C-2--Continued
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG066	Printed matter:		·			
	Number of establishments	70,000	62,000	62,000	62,000	60,000
	Employees (thousands)	1,500	1,500	1,500	1,500	1,400
	Capacity utilization (percent)	74	76	75	71	(1)
	U.S. shipments (million dollars)	217,000	229,000	240,000	243,000	246,000
	U.S. exports (million dollars)	4,308	4,195	4,306	4,353	4,006
	U.S. imports (million dollars)	2,923	3,161	3,489	3,536	3,742
	Apparent U.S. consumption (million dollars)	215,615	227,966	239,183	242,183	245,737
	Trade balance (million dollars)	1,385	1,034	817	817	263
	Ratio of imports to consumption (percent)	1.4	1.4	1.5	1.5	1.5
	Ratio of exports to shipments (percent)	2.0	1.8	1.8	1.8	1.6

<sup>&</sup>lt;sup>1</sup>Not available.

<sup>&</sup>lt;sup>2</sup>Capacity utilization could not be meaningfully calculated for this industry.

Table C-3
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH007	Major primary olefins:					
	Number of establishments	37	37	37	37	37
	Employees (thousands)	5	5	5	5	5
	Capacity utilization (percent)	97	98	97	92	95
	U.S. shipments (million dollars)	15,500	17,000	18,500	17,500	19,000
	U.S. exports (million dollars)	169	181	299	120	245
	U.S. imports (million dollars)	1,360	1,798	3,552	2,913	3,397
	Apparent U.S. consumption (million dollars)	16,691	18,617	21,753	20,293	22,152
	Trade balaпce (million dollars)	-1,191	-1,617	-3,253	-2,793	-3,152
	Ratio of imports to consumption (percent)	8.1	9.7	16.3	14.4	15.3
	Ratio of exports to shipments (percent)	1.1	1.1	1.6	0.7	1.3
CH008	Other olefins:					
	Number of establishments	23	23	23	23	23
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	97	98	97	95	97
	U.S. shipments (million dollars)	1,220	1,350	1,500	1,500	1,650
	U.S. exports (million dollars)	211	208	264	311	260
	U.S. imports (million dollars)	82	91	156	143	113
	Apparent U.S. consumption (million dollars)	1,091	1,233	1,392	1,332	1,503
	Trade balance (million dollars)	129	1,233	108	168	1,503
	Ratio of imports to consumption (percent)	7.5	7.4	11.2	10.7	7.5
	Ratio of exports to consumption (percent)	17.3		17.6	20.7	–
CH009	Primary aromatics:	17.3	15.4	17.0	20.7	15.7
CHOOS	Number of establishments	31	24	24	24	24
			31	31	31	31
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	80	80	85	85	85
	U.S. shipments (million dollars)	4,000	4,250	5,300	4,900	5,000
	U.S. exports (million dollars)	56	91	105	122	148
	U.S. imports (million dollars)	704	815	1,563	1,122	1,159
	Apparent U.S. consumption (million dollars)	4,647	4,974	6,759	5,900	6,011
	Trade balance (million dollars)	-647	-724	-1,459	-1,000	-1,011
	Ratio of imports to consumption (percent)	15.1	16.4	23.1	19.0	19.3
	Ratio of exports to shipments (percent)	1.4	2.1	2.0	2.5	3.0
CH014	Inorganic acids:	-1-	.4.	415	.4.	
	Number of establishments	()	(1)	(1)	(1)	(1)
	Employees (thousands)	()	(¹)	(1)	(¹)	(¹)
	Capacity utilization (percent)	()	(¹)	(¹)	(1)	(1)
	U.S. shipments (million dollars)	. (1)	(1)	2,276	1,852	(¹)
	U.S. exports (million dollars)	186	204	246	242	214
	U.S. imports (million dollars)	282	238	251	252	246
	Apparent U.S. consumption (million dollars)	(¹)	(¹)	2,281	1,861	(1)
	Trade balance (million dolfars)	-95	-34	-5	-9	-32
	Ratio of imports to consumption (percent)	(¹)	(¹)	11.0	13.5	(¹)
	Ratio of exports to shipments (percent)	(¹)	(1)	10.8	13.1	(1)
CH015	Chlor-alkali chemicals:					
	Number of establishments	(¹)	(¹)	(¹)	(1)	(¹)
	Employees (thousands)	(¹)	(¹)	(¹)	(1)	(1)
	Capacity utilization (percent)	(¹)	(1)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	(¹)	(*)	(1)	Č <sup>1</sup> Š	(1)
	U.S. exports (million dollars)	834	78Í	862	1,054	851
	U.S. imports (million dollars)	191	126	162	219	166
	Apparent U.S. consumption (million dollars)	(1)	(1)	(¹)	(1)	(¹)
	Trade balance (million dollars)	642	655	7ÒÓ	83 <del>5</del>	685
	Ratio of imports to consumption (percent)	(†)	(1)	(¹)	(1)	(¹)
	Ratio of exports to shipments (percent)	(1)	$\Theta$	(1)	(5)	· (*)
	v. v. p is simplificate (porcond)	( )	()	O	O	( )

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH016	Fertilizers:					.,
	Number of establishments	350	350	350	350	350
	Employees (thousands)	23	23	22	22	22
	Capacity utilization (percent)	92	90	78	76	82
	U.S. shipments (million dollars)	9,400	8,000	7,500	7,000	7,500
	U.S. exports (million dollars)	3,346	3,036	2,388	2,183	2,184
	U.S. imports (million dollars)	2,472	2,486	3,224	3,478	3,043
	Apparent U.S. consumption (million dollars)	8,526	7,450	8,336	8,295	8,359
	Trade balance (million dollars)	874	550	-836	-1,295	-859
	Ratio of imports to consumption (percent)	29.0	33.4	38.7	41.9	36.4
	Ratio of exports to shipments (percent)	35.6	37.9	31.8	31.2	29.1
CH017	Paints, inks, and related items, and certain	55.5		01.0	V	<b>40.</b> 1
CHOTA	components thereof:					
		1,500	1,490	1,475	1,470	1,450
	Number of establishments	1,300	1,490	1,475	1,476	1,430
	Employees (thousands)	85	85	88	85	85
	Capacity utilization (percent)					
	U.S. shipments (million dollars)	22,800	24,000	25,000	25,600	26,000
	U.S. exports (million dollars)	3,112	3,327	3,802	3,546	3,614
	U.S. imports (million dollars)	1,755	1,959	2,119	2,090	1,996
	Apparent U.S. consumption (million dollars)	21,443	22,632	23,317	24,145	24,382
	Trade balance (million dollars)	1,357	1,368	1,683	1,455	1,618
	Ratio of imports to consumption (percent)	8.2	8.7	9.1	8.7	8.2
	Ratio of exports to shipments (percent)	13.6	13.9	15.2	13.9	13.9
CH018	Synthetic organic pigments:					
	Number of establishments	32	32	32	32	32
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	85	85	85	80	80
	U.S. shipments (million dollars)	959	1,050	1,100	1,100	1,110
	U.S. exports (million dollars)	349	360	373	329	331
	U.S. imports (million dollars)	402	404	358	301	319
	Apparent U.S. consumption (million dollars)	1,012	1,093	1,084	1,071	1,098
	Trade balance (million dollars)	-53	-43	16	29	12
	Ratio of imports to consumption (percent)	39.7	36.9	33.0	28.1	29.0
	Ratio of exports to shipments (percent)	36.4	34.3	33.9	29.9	29.8
CH019	Synthetic dyes and azoic couplers:	00.1	00	00.0		
CHUIS	Number of establishments	32	32	32	32	32
	Employees (thousands)	8	8	8	8	8
		85	85	85	80	80
	Capacity utilization (percent)	1,122		1,320	1,320	1,320
	U.S. shipments (million dollars)		1,230 404	436	361	249
	U.S. exports (million dollars)	<b>45</b> 3				
	U.S. imports (million dollars)	555	527	481	378	393
	Apparent U.S. consumption (million dollars)	1,224	1,353	1,365	1,336	1,463
	Trade balance (million dollars)	-102	-123	-45	-16	-143
	Ratio of imports to consumption (percent)	45.3	38.9	35.3	28.3	26.8
	Ratio of exports to shipments (percent)	40.3	32.8	33.0	27.4	18.9
CH020	Synthetic tanning agents:				_	
	Number of establishments	5	5	5	5	5
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	85	85	85	80	80
	U.S. shipments (million dollars)	20	22	24	24	24
	U.S. exports (million dollars)	19	13	18	17	18
	U.S. imports (million dollars)	6	7	7	5	7
	Apparent U.S. consumption (million dollars)	7	16	13	12	12
	Trade balance (million dollars)	13	6	11	12	12
	Ratio of imports to consumption (percent)	81.6	45.3	55.5	41.4	53.6
	Ratio of exports to shipments (percent)	93.1	60.4	76.3	70.2	76.5
	radio of experts to surplificatio (percently	00.1	55.7		,	, 0.0
	katio or exports to snipments (percent)	93.1	00.4	10.3	/ U.Z	

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

Industry/commodity group	1998	1999	2000	2001	2002
Natural tanning and dyeing materials:					"
Number of establishments	10	10	10	10	10
	1	1	1	1	1
	85	85	85	80	80
	30	30	30	30	30
	21	21	24	26	27
	66	71	73	65	54
	75				57
					-27
			_		95.4
					91.3
	5	5	5	5	5
					1
			*		80
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					435
					(1)
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		$\mathcal{K}$	$\mathcal{C}$	$\kappa$	9
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•	66	e e	cc	EE	55
					55
					14
					85
		-			9,350
U.S. exports (million dollars)					2,028
					1,185
					8,508
					842
					13.9
	21.0	21.6	20.8	23.2	21.7
					500
					10
					80
					5,000
					588
U.S. imports (million dollars)					206
					4,618
					382
Ratio of imports to consumption (percent)		3.9	4.1		4.5
Ratio of exports to shipments (percent)	9.7	10.0	11.8	10.9	11.8
Medicinal chemicals:					
Number of establishments	718	718	718	718	715
Employees (thousands)	208	208	208	208	208
Capacity utilization (percent)	85	85	85	85	85
	81,300	91,800	105,600	107,000	107,000
		13,701	15,772	18,169	18,742
					40,699
					128,957
					-21,957
Ratio of imports to consumption (percent)	20.6	23.3	24.5	27.7	31.6
	Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Photographic chemicals and preparations: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Pesticide products and formulations: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. shipments (million dollars) U.S. shipments (million dollars) Trade balance (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. shipments (million dollars) U.S. shipments (million dollars) U.S. imports (million dollars) U.S. shipments (percent) U.S. shipments (million dollars) U.S. exports (million d	Employees (thousands)	Employees (thousands)	Employees (thousands)	Employees (thousands)

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

CH026 Essential oils and other flavoring materials:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     Ratio of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     U.S. imports (million dollars)     U.S. imports (million dollars)     U.S. parent U.S. consumption (million dollars)     Trade balance (million dollars)     Ratio of exports to shipments (percent)     Ratio of exports to shipments (percent)     U.S. shipments (million dollars)     U.S. shipments (million dollars)     U.S. shipments (million dollars)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     U.S. imports (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     V.S. exports (million dollars)     U.S. shipments (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     U.S. shipments (million dollars)     U.S. imports (million dollars)     U.S. exports (million dollars)     V.S. exports (mill	1998 53 50 80	1999	2000	2001	2002
Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. imports (million dollars)  U.S. imports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  Perfumes, cosmetics, and toiletries:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH028 Soaps, detergents, and surface-active agents:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. exports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Explosives, propellant powders, and related items.  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. e	50				
Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Perfumes, cosmetics, and tolletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S	50				
Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Perfumes, cosmetics, and toiletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) U.S. shipments (million dollars) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports to shipments (percent) U.S. exports to shipments (percent) U.S. exports to shipments (percent)		53	53	53	53
U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Perfumes, cosmetics, and toiletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Explosives, propellant powders, and related items. Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports to shipments (percent) Ratio of exports to consumption (million dollars) Trade balance (million dollars) U.S. exports to shipments (percent) Ratio of exports to shipments (percent)	80	51	50	50	50
U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Perfumes, cosmetics, and toiletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) U.S. shipments (million dollars) U.S. shipments (million dollars) U.S. shipments (million dollars) U.S. exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. shipments (million dollars) U.S. exports (mil		82	82	82	82
U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) U.S. shipments (million dollars) Capacity utilization (percent) U.S. exports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) Trade balance (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dolla	3,200	3,400	3,500	3,500	3,700
Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items. Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) Trade balance (million dollars) U.S. exports (million dollars	916	948	1,034	1,109	1,211
Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Perfumes, cosmetics, and toiletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) Capacity utilization (percent) U.S. shipments (million dollars) Trade balance (million dollars) U.S. exports (million dol	836	754	775	736	786
Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Refumes, cosmetics, and toiletries: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Apparent U.S. consumption (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) U.S. onsumption (million dollars) Trade balance (million dollars)	3,120	3,206	3,242	3,127	3,275
Ratio of exports to shipments (percent)  Perfumes, cosmetics, and toiletries: Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH028 Soaps, detergents, and surface-active agents: Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH030 Explosives, propellant powders, and related items: Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. exports (million dollars)  U.S. exports (million dollars)  Trade balance (million dollars)  U.S. exports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Apparent U.S. consumption (percent)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	80	194	258	373	425
CH027 Perfumes, cosmetics, and toiletries:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     CH028 Soaps, detergents, and surface-active agents:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Trade balance (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     CH030 Explosives, propellant powders, and related items     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     U.S. exports (million dollars)     V.S. exports (million dollars)	26.8	23.5	23.9	23.5	24.0
Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH028 Soaps, detergents, and surface-active agents: Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH030 Explosives, propellant powders, and related items: Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  U.S. imports (million dollars)  Trade balance (million dollars)  Trade balance (million dollars)  Ratio of exports to shipments (percent)  Ratio of exports to shipments (percent)  Ratio of exports to shipments (percent)  Polyethylene resins in primary forms: Number of establishments  Employees (thousands)  Capacity utilization (percent)	28.6	27.9	29.5	31.7	32.7
Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)					
Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) Trade balance (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	650	650	650	650	650
U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) Trade balance (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	58	59	60	59	60
U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) Trade balance (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	87	88	87	87	87
U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. exports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent)	20,000	21,500	23,000	23,300	23,000
U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	2,572	2,578	2,851	3,187	3,160
Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. imports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	1,629	1,864	2,192	2,443	2,716
Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Trade balance (million dollars) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	19,057	20,786	22,341	22,556	22,556
Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH028 Soaps, detergents, and surface-active agents: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	943	714	659	744	444
Ratio of exports to shipments (percent)  CH028 Soaps, detergents, and surface-active agents:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Trade balance (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     CH030 Explosives, propellant powders, and related items:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. imports (million dollars)     U.S. imports (million dollars)     Trade balance (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     Polyethylene resins in primary forms:     Number of establishments     Employees (thousands)     Capacity utilization (percent)	8.6	9.0	9.8	10.8	12.0
CH028 Soaps, detergents, and surface-active agents:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Trade balance (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent)     CH030 Explosives, propellant powders, and related items:     Number of establishments     Employees (thousands)     Capacity utilization (percent)     U.S. shipments (million dollars)     U.S. exports (million dollars)     U.S. imports (million dollars)     Apparent U.S. consumption (million dollars)     Trade balance (million dollars)     Ratio of imports to consumption (percent)     Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms:     Number of establishments     Employees (thousands)     Capacity utilization (percent)	12.9	12.0	12.4	13.7	13.7
Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH030 Explosives, propellant powders, and related items:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. imports (million dollars)  U.S. imports (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (million dollars)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)					
Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (million dollars) Ratio of exports to shipments (percent) Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	950	950	950	950	950
Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	50	52	52	52	52
U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	87	88	87	87	87
U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	17,000	17,700	18,500	19,500	19,800
U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH030 Explosives, propellant powders, and related items:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	1,961	2,138	2,331	2,223	2,282
Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	875	948	1,050	1,115	1,273
Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	15,914	16,510	17,220	18,393	18,791
Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH030 Explosives, propellant powders, and related items: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	1,086	1,190	1,280	1,107	
Ratio of exports to shipments (percent)  CH030 Explosives, propellant powders, and related items:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	5.5				1,009
CH030 Explosives, propellant powders, and related items.  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	11.5	5.7 12.1	6. <b>1</b> 12.6	6.1	6.8
Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	11.0	12.1	12.0	11.4	11.5
Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	107	405	122	120	440
Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	127 13	125		120	118
U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)		13	13	13	13
U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	88	87	85	84	85
U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	1,930	2,000	2,080	2,110	2,200
Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	292	264	314	254	286
Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	248	267	265	285	302
Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) CH031 Polyethylene resins in primary forms: Number of establishments Employees (thousands) Capacity utilization (percent)	1,886	2,003	2,031	2,141	2,217
Ratio of exports to shipments (percent)	44	-3	49	-31	-17
CH031 Polyethylene resins in primary forms:  Number of establishments  Employees (thousands)  Capacity utilization (percent)	13.2	13.3	13.0	13.3	13.6
Number of establishments	15.2	13.2	15.1	12.0	13.0
Employees (thousands)					
Capacity utilization (percent)	44	45	46	46	46
	21	22	22	22	22
U.S. shipments (million dollars)	88	89	88	80	85
	8,800	9,400	10,500	9,100	9,500
U.S. exports (million dollars)	2,134	2,249	2,688	2,416	2,590
U.S. imports (million dollars)	1,150	1,329	1,650	1,735	1,651
Apparent U.S. consumption (million dollars)	7,816	8,480	9,462	8,419	8,562
Trade balance (million dollars)	984	920	1,038	681	938
Ratio of imports to consumption (percent)	14.7	15.7	17. <b>4</b>	20.6	19.3
Ratio of exports to shipments (percent)	24.3	23.9	25.6	26.6	27.3

Table C-3--Continued Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH032	Polypropylene resins in primary forms:					·
	Number of establishments	26	26	27	28	28
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	90	91	88	84	89
	U.S. shipments (million dollars)	3,800	4,400	4,500	4,000	4,500
	U.S. exports (million dollars)	760	863	1,131	1,100	1,188
	U.S. imports (million dollars)	220	232	251	219	259
	Apparent U.S. consumption (million dollars)	3,260	3,770	3,620	3,119	3,571
	Trade balance (million dollars)	540	630	880	881	929
	Ratio of imports to consumption (percent)	6.8	6.2	6.9	7.0	7.2
	Ratio of exports to shipments (percent)	20.0	19.6	25.1	27.5	26.4
CH033	Polyvinyl chloride resins in primary forms:					
	Number of establishments	28	28	28	28	28
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	90	<del>9</del> 5	84	81	84
	U.S. shipments (million dollars)	3,700	3,700	4,200	3,500	4,000
	U.S. exports (million dollars)	767	626	716	1,004	781
	U.S. imports (million dollars)	247	235	331	332	247
	Apparent U.S. consumption (million dollars)	3,180	3,309	3,815	2,828	3,466
	Trade balance (million dollars)	520	391	385	672	534
	Ratio of imports to consumption (percent)	7.8	7,1	8.7	11.7	7.1
	Ratio of exports to shipments (percent)	20.7	16.9	17.1	28.7	19.5
CH034	Styrene polymers in primary forms:					,0.0
011001	Number of establishments	69	69	69	70	71
	Employees (thousands)	11	11	11	11	12
	Capacity utilization (percent)	85	89	94	80	82
	U.S. shipments (million dollars)	5,300	5,500	5,900	5,200	5,700
	U.S. exports (million dollars)	779	753	848	731	752
	U.S. imports (million dollars)	418	427	572	579	580
	Apparent U.S. consumption (million dollars)	4,939	5,174	5,624	5,048	5,528
	Trade balance (million dollars)	361	326	276	152	172
	Ratio of imports to consumption (percent)	8.5	8.2	10.2	11.5	10.5
	Ratio of exports to shipments (percent)	14.7	13.7	14.4	14.0	13.2
CH035		14.7	13.7	14.4	14.0	13.2
CHUSS	Saturated polyester resins:	52	E2	50	50	E 4
	Number of establishments		52	52	52	54
	Employees (thousands)	6 85	6	6	6	7
	Capacity utilization (percent)		82	85 5 500	85 5 200	85 5 500
	U.S. shipments (million dollars)	4,600	4,800	5,500	5,200	5,500
	U.S. exports (million dollars)	626	566	629	798	712
	U.S. imports (million dollars)	451	448	522	502	537
	Apparent U.S. consumption (million dollars)	4,425	4,682	5,393	4,904	5,325
	Trade balance (million dollars)	175	118	107	296	175
	Ratio of imports to consumption (percent)	10.2	9.6	9.7	10.2	10.1
	Ratio of exports to shipments (percent)	13.6	11.8	11,4	15.3	13.0
CH037	Styrene-butadiene rubber in primary forms:					
	Number of establishments	11	11	11	11	11
	Employees (thousands)	5	_5	5	5	5
	Capacity utilization (percent)	90	88	88	90	90
	U.S. shipments (million dollars)	1,340	1,390	1,460	1,430	1,430
	U.S. exports (million dollars)	322	309	344	297	273
	U.S. imports (million dollars)	175	173	232	258	232
	Apparent U.S. consumption (million dollars)	1,194	1,253	1,348	1,391	1,389
	Trade balance (million dollars)	146	137	112	39	41
	Ratio of imports to consumption (percent) Ratio of exports to shipments (percent)	14.7 24.0	13.8 22.2	17.2 23.6	18.6 20.8	16.7 19.1

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH038	Other synthetic rubber:					
	Number of establishments	34	34	34	34	34
	Employees (thousands)	11	11	11	11	11
	Capacity utilization (percent)	82	82	83	83	83
	U.S. shipments (million dollars)	4,000	4,180	4,380	4,290	4,300
	U.S. exports (million dollars)	1,064	1,079	1,317	1,328	1,361
	U.S. imports (million dollars)	669	697	778	734	725
	Apparent U.S. consumption (million dollars)	3,605	3,798	3,841	3,696	3,664
	Trade balance (million dollars)	395	382	539	594	636
	Ratio of imports to consumption (percent)	18.6	18.4	20.2	19.9	19.8
	Ratio of exports to shipments (percent)	26.6	25.8	30.1	31.0	31.7
CH039	Pneumatic tires and tubes (new):					
	Number of establishments	42	42	42	42	42
	Employees (thousands)	65	64	66	63	64
	Capacity utilization (percent)	95	92	93	90	92
	U.S. shipments (million dollars)	14,320	13,950	14,600	13,400	14,000
	U.S. exports (million dollars)	2,532	2,366	2,414	2,282	2,233
	U.S. imports (million dollars)	4,011	4,559	4,700	4,146	4,694
	Apparent U.S. consumption (million dollars)	15,799	16,1 <b>4</b> 3	16,886	15,264	16,460
	Trade balance (million dollars)	-1,479	-2,193	-2,286	-1,864	-2,460
	Ratio of imports to consumption (percent)	25.4	28.2	27.8	27.2	28.5
	Ratio of exports to shipments (percent)	17.7	17.0	16.5	17.0	16.0
CH040	Other tires:					
	Number of establishments	1,400	1,400	1,400	1,400	1,400
	Employees (thousands)	8	8	8	. 8	8
	Capacity utilization (percent)	90	90	90	90	90
	U.S. shipments (million dollars)	1,000	990	1,000	1,100	1,150
	U.S. exports (million dollars)	93	111	89	96	94
	U.S. imports (million dollars)	143	129	137	122	123
	Apparent U.S. consumption (million dollars)	1,050	1,008	1,048	1,126	1,179
	Trade balance (million dollars)	-50	-18	·-48	-26	-29
	Ratio of imports to consumption (percent)	13.6	12.8	13.1	10.8	10.4
	Ratio of exports to shipments (percent)	9.3	11.2	8.9	8.8	8.2
CH044	Natural rubber:					
Q	Number of establishments	(1)	(1)	(¹)	<b>(</b> ¹)	(¹)
	Employees (thousands)	(j)	(1)	(*)	Ö	Ö
	Capacity utilization (percent)	(5)	(1)	(5)	(*)	ď
	U.S. shipments (million dollars)	(*)	Ö	(f)	(†)	Ö
	U.S. exports (million dollars)	36	41	39	34	40
	U.S. imports (million dollars)	977	704	842	613	751
	Apparent U.S. consumption (million dollars)	(1)	(1)	(1)	(¹)	(1)
	Trade balance (million dollars)	-941	-664	-803	-579	-712
	Ratio of imports to consumption (percent) ,	(¹)	(¹)	-003 (¹)	-379 (¹)	(†)
	Ratio of exports to shipments (percent)	8	Ö	8	8	Ö
	ratio of exports to shipments (percent)	<u>U</u>	1)		()	()

<sup>1</sup>Not available.

Table C-4
Energy-related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		<del>.</del>				
code	Industry/commodity group	1 <u>99</u> 8	1999	2000	2001	2002
CH001	Electrical energy:					
	Number of establishments	3,225	3,225	3,225	3,225	3,225
	Employees (thousands)	(1)	(¹)	(¹)	(¹)	(1)
	Capacity utilization (percent)	100	100	100	100	100
	U.S. shipments (miltion dollars)	199,510	219,460	218,610	220,824	229,664
	U.S. exports (million dollars)	185	206	398	1,258	304
	U.S. imports (million dollars)	1,039	1,334	2,711	2,681	1,160
	Apparent U.S. consumption (million dollars)	200,364	220,587	220,923	222,247	230,521
	Trade balance (million dollars)	-854	-1,127	-2,313	-1,423	-857
	Ratio of imports to consumption (percent)	0.5	0.6	1.2	1.2	0.5
	Ratio of exports to shipments (percent)	0.1	0.1	0.2	0.6	0.1
CH003	Coal, coke, and related chemical products:					
	Number of establishments	520	520	520	520	520
	Employees (thousands)	150	150	150	150	150
	Capacity utilization (percent)	85	90	90	90	90
	U.S. shipments (million dollars)	29,965	32,965	32,606	34,320	38,496
	U.S. exports (million dollars)	3,635	2,671	2,718	2,354	2,188
	U.S. imports (million dollars)	1,570	1,7 <b>4</b> 1	2,460	2,411	2,589
	Apparent U.S. consumption (million dollars)	27,900	32,035	32,349	34,377	38,897
	Trade balance (million dollars)	2,065	930	257	-57	-401
	Ratio of imports to consumption (percent)	5.6	5.4	7.6	7.0	6.7
	Ratio of exports to shipments (percent)	12.1	8.1	8.3	6.9	5.7
CH004	Crude petroleum:					
	Number of establishments	18,000	18,000	18,000	18,000	18,000
	Employees (thousands)	204	204	204	204	204
	Capacity utilization (percent)	100	100	100	100	100
	U.S. shipments (million dollars)	28,344	34,602	57,499	46,960	55,203
	U.S. exports (million dollars)	670	772	444	177	92
	U.S. imports (million dollars)	25,467	31,642	56,546	49,673	54,704
	Apparent U.S. consumption (million dollars)	53,141	65,472	113,602	96,456	109,815
	Trade balance (million dollars)	-24,797	-30,870	-56,103	-49,496	-54,612
	Ratio of imports to consumption (percent)	47.9	48.3	49.8	51.5	49.8
	Ratio of exports to shipments (percent)	2.4	2.2	8.0	0.4	0.2
CH005	Petroleum products:					
	Number of establishments	190	190	190	190	190
	Employees (thousands)	75	75	75	75	75
	Capacity utilization (percent)	90	90	90	90	90
	U.S. shipments (million dollars)	85 <u>,</u> 580	113,231	213,475	140,162	193,710
	U.S. exports (million dollars)	6,233	6,599	9,562	8,936	8,662
	U.S. imports (million dollars)	17,584	22,079	39,787	34,372	30,594
	Apparent U.S. consumption (million dollars)	96,931	128,711	243,699	165,598	215,641
	Trade balance (million dollars)	-11,351	-15,480	-30,224	-25,436	-21,931
	Ratio of imports to consumption (percent)	18.1	17.2	16.3	20.8	14.2
	Ratio of exports to shipments (percent)	7.3	5.8	4.5	6.4	4.5
	* *					

Table C-4--Continued Energy-related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH006	Natural gas and components:					
	Number of establishments	(¹)	(¹)	(¹)	(¹)	(1)
	Employees (thousands)	200	200	200	200	200
	Capacity utilization (percent)	80	80	80	80	80
	U.S. shipments (million dollars)	65,000	69,000	120,000	150,000	115,000
	U.S. exports (million dollars)	581	759	1,286	1,109	1,675
	U.S. imports (million dollars)	9,212	11,042	19,157	23,054	18,609
	Apparent U.S. consumption (million dollars)	73,630	79,282	137,870	171,944	131,934
	Trade balance (million dollars)	-8,630	-10,282	-17,870	-21,944	-16,934
	Ratio of imports to consumption (percent)	12.5	13.9	13.9	13.4	14.1
	Ratio of exports to shipments (percent)	0.9	1.1	1.1	_0.7	1.5

<sup>&</sup>lt;sup>1</sup>Not available.

Table C-5
Textiles, apparel, and footwear: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	ips, 1990-2002					
code	Industry/commodity group	1998	1999	2000	2001	2002
CH045	Fibers and yarns, except raw cotton and raw wool:					
	Number of establishments	844	871	904	900	896
	Employees (thousands)	171	166	162	150	140
	Capacity utilization (percent)	77	69	77	75	69
	U.S. shipments (million dollars)	25,308	23,540	22,630	21,675	20,801
	U.S. exports (million dollars)	2,969	2,830	3,126	2,640	2,656
	U.S. imports (million dollars)	2,498	2,547	2,771	2,545	2,641
	Apparent U.S. consumption (million dollars)	24,837	23,258	22,275	21,580	20,785
	Trade balance (million dollars)	471	282	355	95	16
	Ratio of imports to consumption (percent)	10.1	11.0	12.4	11.8	12.7
	Ratio of exports to shipments (percent)	11.7	12.0	13.8	12.2	12.8
CH046	Fabrics:	, ,,,	0	70.0		12.0
	Number of establishments	3,735	3,695	3,658	3,300	3,005
	Employees (thousands)	257	237	222	195	174
	Capacity utilization (percent)	73	79	76	71	67
	U.S. shipments (million dollars)	38,763	36,175	34,190	29,061	25,270
	U.S. exports (million dollars)	4,886	5,170	6,067	6,162	6,485
	U.S. imports (million dollars)	5,662	5,563	6,052	5,466	5,922
	Apparent U.S. consumption (million dollars)	39,539				
			36,568	34,175	28,365	24,707
	Trade balance (million dollars)	-776	-393	15	696	563
	Ratio of imports to consumption (percent)	14.3	15.2	17.7	19.3	24.0
CLI047	Ratio of exports to shipments (percent)	12.6	14.3	17.7	21.2	25.7
CH047	Carpets and rugs:	400	470	4.4	407	
	Number of establishments	483	478	441	437	433
	Employees (thousands)	64	65	66	63	60
	Capacity utilization (percent)	76	83	79	77	75
	U.S. shipments (million dollars)	11,063	11,690	11,983	12,114	12,247
	U.S. exports (million dollars)	826	772	791	711	684
	U.S. imports (million dollars)	1,109	1,248	1,464	1,410	1,531
	Apparent U.S. consumption (million dollars)	11,346	12,165	12,657	12,813	13,093
	Trade balance (million dollars)	-283	-475	-674	- <del>6</del> 99	-846
	Ratio of imports to consumption (percent)	9.8	10.3	11.6	11.0	11.7
	Ratio of exports to shipments (percent)	7.5	6.6	6.6	5.9	5.6
CH048	Home furnishings:					
	Number of establishments	2,733	2,627	2,522	2,491	2, <del>4</del> 61
	Employees (thousands)	74	75	73	64	57
	Capacity utilization (percent)	84	82	79	78	77
	U.S. shipments (million dollars)	8,589	9,433	9,744	10,066	10,398
	U.S. exports (million dollars)	442	398	418	403	363
	U.S. imports (million dollars)	2,271	2,652	3,215	3,332	4,226
	Apparent U.S. consumption (million dollars)	10,418	11,687	12,541	12,995	14,261
	Trade balance (million dollars)	-1,829	-2,254	-2,797	-2,929	-3,863
	Ratio of imports to consumption (percent)	21.8	22.7	25.6	25.6	29.6
	Ratio of exports to shipments (percent)	5.1	4.2	4.3	4.0	3.5
CH049	Apparel:					4.0
	Number of establishments	17,432	16,721	15,485	14,200	13,112
	Employees (thousands)	766	692	633	565	510
	Capacity utilization (percent)	69	77	75	74	73
	U.S. shipments (million dollars)	58,069	58,419	55,498	55,000	54,509
	U.S. exports (million dollars)	8,514	7,964	8,177	6,537	5,491
	U.S. imports (million dollars)	53,874	56,565	64,402		
					63,995	63,927
	Apparent U.S. consumption (million dollars)	103,430	107,020	111,723	112,458	112,945
	Trade balance (million dollars)	-45,361 52.1	- <del>4</del> 8,601	-56,225	-57,458	-58,436
	Ratio of imports to consumption (percent)	52.1	52.9	57.6	56.9	56.6
	Ratio of exports to shipments (percent)	14.7	13.6	14.7	11.9	10.1

Table C-5--Continued
Textiles, apparel, and footwear: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH051	Footwear:					
	Number of establishments	417	400	369	340	315
	Employees (thousands)	44	39	34	29	25
	Capacity utilization (percent)	70	67	64	62	60
	U.S. shipments (million dollars)	3,764	3,797	3,765	3,627	3,498
	U.S. exports (million dollars)	720	693	664	638	520
	U.S. imports (million dollars)	13,879	14,074	14,856	15,249	15,379
	Apparent U.S. consumption (million dollars)	16,923	17,177	17,957	18,238	18,358
	Trade balance (million dollars)	-13,159	-13,380	-14,192	-14,611	-14,860
	Ratio of imports to consumption (percent)	82.0	81.9	82.7	83.6	83.8
	Ratio of exports to shipments (percent)	19.1	18.3	17.6	17.6	14.9

Table C-6
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1998-20	<u> </u>		<del></del>			
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM001	Clays and related mineral products:					
	Number of establishments	238	233	230	230	240
	Employees (thousands)	9	9	9	9	7
	Capacity utilization (percent)	(1)	( <sup>1</sup> )	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	1,670	1,5 <del>?</del> Ó	1,52Ó	1,470	1,500
	U.S. exports (million dollars)	993	952	1,040	973	941
	U.S. imports (million dollars)	190	168	195	179	158
	Apparent U.S. consumption (million dollars)	867	787	675	676	718
	Trade balance (million dollars)	803	783	845	794	782
	Ratio of imports to consumption (percent)	21.9	21.4	28.9	26.5	22.1
	Ratio of exports to shipments (percent)	59.4	60.6	68.4	66.2	62.7
MM003	Iron ores and concentrates:	00.1	00.0	00.4	00.2	02.1
IVIIVIOUU	Number of establishments	12	13	13	13	12
	Employees (thousands)	7	7	7	6	5
		98	89	97	83	90
	Capacity utilization (percent)	2,600	2,300	2,500	1,900	1,850
	U.S. shipments (million dollars)	2,800 2 <b>4</b> 4			229	
	U.S. exports (million dollars)		243	246	293	249
	U.S. imports (million dollars)	527	399	420		313
	Apparent U.S. consumption (million dollars)	2,883	2,456	2,674	1,964	1,914
	Trade balance (million dollars)	-283	-156	-174	-64	-64
	Ratio of imports to consumption (percent)	18.3	16.2	15.7	14.9	16.3
	Ratio of exports to shipments (percent)	9.4	10.6	9.8	12.1	13.4
MM004	Copper ores and concentrates:				0-	
	Number of establishments	35	35	30	25	22
	Employees (thousands)	13	10.3	9.1	8.2	7
	Capacity utilization (percent)	90	80	84	82	72
	U.S. shipments (million dollars)	2,578	2,142	2,556	1,817	1,554
	U.S. exports (million dollars)	63	81	173	84	79
	U.S. imports (million dollars)	228	82	(2)	58	105
	Apparent U.S. consumption (million dollars)	2,743	2,144	2,383	1,791	1,580
	Trade balance (million dollars)	-165	-2	173	26	-26
	Ratio of imports to consumption (percent)	8.3	3.8	( <sup>3</sup> )	3.2	6.7
	Ratio of exports to shipments (percent)	2.4	3.8	6.8	4.6	5.1
MM005/	A Lead ores and concentrates:					
	Number of establishments	17	19	19	12	12
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	89	95	85	85	82
	U.S. shipments (million dollars)	158	160	149	143	140
	U.S. exports (million dollars)	58	41	54	106	117
	U.S. imports (million dollars)	8	3	8	(²)	( <sup>2</sup> )
	Apparent U.S. consumption (million dollars)	108	122	103	38	23
	Trade balance (million dollars)	50	38	46	105	117
	Ratio of imports to consumption (percent)	7.3	2.8	7.6	1.2	(³)
	Ratio of exports to shipments (percent)	36.9	25.8	36.4	74.0	83.8
MM006/	A Zinc ores and concentrates:					
	Number of establishments	19	17	19	12	12
	Employees (thousands)	2	3	3	2	2
	Capacity utilization (percent)	79	90	90	89	78
	U.S. shipments (million dollars)	453	527	563	433	346
	U.S. exports (million dollars)	296	346	308	290	328
	U.S. imports (million dollars)	24	40	27	32	45
	Apparent U.S. consumption (million dollars)	181	221	282	174	63
	Trade balance (million dollars)	272	306	281	259	283
	Ratio of imports to consumption (percent)	13.1	18.3	9.5	18.1	70.8
	Ratio of exports to shipments (percent)	65.3	65.7	54.7	67.0	94.7
	reado of exports to simplificate (percent) . ,	00.0	50.1	UT.1	J0	UT.1

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code Industry/commodity group	1998	1999	2000	2001	2002
MM007A Molybdenum ores and concentrates:					
Number of establishments	. 11	8	8	7	6
Employees (thousands)		1.1	0.8	0.6	0.6
Capacity utilization (percent)		59	57	56	50
U.S. shipments (million dollars)		250	232	199	270
U.S. exports (million dollars)		129	104	110	112
U.S. imports (million dollars)		35	35	33	37
Apparent U.S. consumption (million dollars) .		156	164	122	194
Trade balance (million dollars)		94	68	77	76
Ratio of imports to consumption (percent)		22.7	21.5	26.9	18.9
Ratio of exports to shipments (percent)	. 67.2	51.7	44.6	55.3	41.6
MM008A Gold ores and concentrates:	204	000	000	000	570
Number of establishments		296	289	283	279
Employees (thousands)		11	11	10	10
Capacity utilization (percent)		86	89	88	85
U.S. shipments (million dollars)		2,445 2	2,534 10	2,335 7	2,392
U.S. imports (million dollars)		1	10	1	10 28
Apparent U.S. consumption (million dollars)		2,445	2,524	2,329	2,410
Trade balance (million dollars)		2,443 (²)	10	2,328	-18
Ratio of imports to consumption (percent)		(3)	( <sup>3</sup> )	0.1	1.1
Ratio of exports to shipments (percent)		0.1	0.4	0.3	0.4
MM008B Silver ores and concentrates:		0.1	5.4	0.0	0.4
Number of establishments	. 16	16	15	14	14
Employees (thousands)		1	1	1	1
Capacity utilization (percent)		86	89	88	85
U.S. shipments (million dollars)		229	207	171	152
U.S. exports (million dollars)		37	21	72	57
U.S. imports (million dollars)		2	( <sup>2</sup> )	3	13
Apparent U.S. consumption (million dollars) .		194	186	102	108
Trade balance (million dollars)		35	21	69	44
Ratio of imports to consumption (percent)		1.1	0.1	2.7	12.2
Ratio of exports to shipments (percent)	. 1.4	16.1	10.2	42.2	37.8
MM009A Cement:					
Number of establishments		116	116	116	116
Employees (thousands)	. 18	18	18	18	18
Capacity utilization (percent)		(¹)	(1)	(¹)	· (¹)
U.S. production (million dollars)		7,400	7,200	7,100	7,000
U.S. exports (million dollars)		55	64	56	58
U.S. imports (million dollars)	. 963	1,145	1,074	987	939
Apparent U.S. consumption (million dollars)		8,489	8,210	8,031	7,881
Trade balance (million dollars)		-1,089	-1,010	-931	-881
Ratio of imports to consumption (percent)		13.5	13.1	12.3	11.9
Ratio of exports to production (percent)	. 0.9	0.7	0.9	8.0	8.0
MM010 Industrial ceramics:	205	200	200	200	400
Number of establishments		200	200	200	190
Employees (thousands)		12 ( <sup>1</sup> )	12 (¹)	12 (†)	11
U.S. shipments (million dollars)		3,040	3,000	2,950	(¹) 2,800
U.S. exports (million dollars)		663	748	711	645
U.S. imports (million dollars)		648	827	640	497
Apparent U.S. consumption (million dollars)		3,026	3,080	2,879	2,652
Trade balance (million dollars)		3,020	-80	2,679 71	148
Ratio of imports to consumption (percent)		21.4	26.9	22.2	18.7
Ratio of exports to shipments (percent)		21.8	24.9	24.1	23.0
reduced experts to stripments (percent)	. 22.0	21.0	24.3	۲4. ۱	23.0

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups,
1998-2002

1998-200						
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM011	Ceramic bricks and similar articles:					
IVIIVIOTT	Number of establishments	225	225	225	225	225
	Employees (thousands)	14	14	14	14	14
	Capacity utilization (percent)	(¹)	(1)	(¹)	(1)	(¹)
	U.S. shipments (million dollars)	1,525	1,7ÒÓ	1,775	1,775	1,805
	U.S. exports (million dollars)	26	20	23	23	23
	U.S. imports (million dollars)	20	24	35	31	34
	Apparent U.S. consumption (million dollars)	1,518	1,705	1,786	1,783	1,817
	Trade balance (million dollars)	7	-5	-11	-8	-12
	Ratio of imports to consumption (percent)	1.3	1.4	1.9	1.7	1.9
	Ratio of exports to shipments (percent)	1.7	1.2	1.3	1.3	1.3
MM012	Ceramic floor and wall tiles:					
IVIIVIO 12	Number of establishments	122	122	122	122	122
	Employees (thousands)	9	9	9	9	9
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	837	843	86 <b>7</b>	776	816
	U.S. exports (million dollars)	27	24	26	27	28
	U.S. imports (million dollars)	860	1,019	1,118	1,112	1,290
	Apparent U.S. consumption (million dollars)	1,671	1,838	1,959	1,862	2,078
	Trade balance (million dollars)	-834	-995	-1,092	-1,086	-1,262
	Ratio of imports to consumption (percent)	51.5	55.4	57.1	59.7	62.1
	Ratio of exports to shipments (percent)	3.2	2.8	3.0	3.4	3.4
MM013	Ceramic household articles:	0.2	2.0	0.0		• • •
IVIIVIO 13	Number of establishments	63	63	63	60	60
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	(1)	( <sup>†</sup> )	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	421	396	344	330	3 <u>2</u> 0
	U.S. exports (million dollars)	103	109	115	96	83
	U.S. imports (million dollars)	1,716	1,671	1,797	1,635	1,691
	Apparent U.S. consumption (million dollars)	2,034	1,959	2,027	1,869	1,928
	Trade balance (million dollars)	-1,613	-1,563	-1,683	-1,539	-1,608
	Ratio of imports to consumption (percent)	84.4	85.3	88.7	87.5	87.7
	Ratio of exports to shipments (percent)	24.5	27.5	33.3	29.1	25.9
MMO44		24.0	27.0	00.0	20	
MM014	Flat glass:	900	900	900	900	900
	Number of establishments	44	45	46	44	46
	Employees (thousands)	(1)	(¹)	()	(¹)	(1)
	Capacity utilization (percent)	7,800	8,400	9,100	8,500	8,800
	U.S. shipments (million dollars)	1,416	1,506	1,807	1,791	1,694
	U.S. exports (million dollars)	1,120	1,268	1,473	1,500	1,553
	U.S. imports (million dollars)	·		8,766	8,209	8,660
	Apparent U.S. consumption (million dollars)	7,504 296	8,162 238	334	291	140
	Trade balance (million dollars)	14.9	15.5	16.8	18.3	17.9
	Ratio of imports to consumption (percent)	18.2	17.9	19.9	21.1	19.2
	Ratio of exports to shipments (percent)	10.2	17.9	19.9	21.1	13.2
MM015	Glass containers:	64	61	61	61	61
	Number of establishments	61 20		17	16	16
	Employees (thousands)	20	19		94	(1)
	Capacity utilization (percent)	95	91	92	4,209	4,200
	U.S. shipments (million dollars)	4,189	4,190	4,106	4,209 211	
	U.S. exports (million dollars)	173	173	174		165
	U.S. imports (million dollars)	452	526	585 4 547	538	608
	Apparent U.S. consumption (million dollars)	4,468	4,543	4,517	4,536	4,643
	Trade balance (million dollars)	-279	-353	-41 <b>1</b>	-327 11.9	-443
	Ratio of imports to consumption (percent)	10.1	11.6	13.0		13.1
	Ratio of exports to shipments (percent)	4.1	4.1	4.2	5.0	3.9

Table C-6--Continued

Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1998-200	<u> </u>					
USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
MM016	Household glassware:					
	Number of establishments	240	240	240	240	240
	Employees (thousands)	13	13	14	13	13
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(1)	(¹)
	U.S. shipments (million dollars)	1,900	1,900	2,000	1,800	1,900
	U.S. exports (million dollars)	179	183	195	209	177
	U.S. imports (million dollars)	864	937	930	835	888
	Apparent U.S. consumption (million dollars)	2,585	2,654	2,735	2,425	2,611
	Trade balance (million dollars)	-685	-754	-735	-625	-711
	Ratio of imports to consumption (percent)	33.4	35.3	34.0	34.4	34.0
	Ratio of exports to shipments (percent)	9.4	9.6	9.7	11.6	9.3
MM018	Fiberglass insulation products:					
	Number of establishments	298	298	298	298	298
	Employees (thousands)	19	18	17	17	18
	Capacity utilization (percent)	93	88	83	86	(¹)
	U.S. shipments (million dollars)	3,600	3,800	3,700	3,700	3,900
	U.S. exports (million dollars)	74	71	59	74	75
	U.S. imports (million dollars)	71	139	137	124	131
	Apparent U.S. consumption (million dollars)	3,597	3,869	3,778	3,750	3,956
	Trade balance (million dollars)	3	-69	-78	-50	-56
	Ratio of imports to consumption (percent)	2.0	3.6	3.6	3.3	3.3
	Ratio of exports to shipments (percent)	2.1	1.9	1.6	2.0	1,9
MM019	Natural and synthetic gemstones:		1.0	1.0		
WIIWIG 13	Number of establishments	235	235	235	235	235
	Employees (thousands)	2	2	200	2	2
	Capacity utilization (percent)	(1)	(¹)	(1)	(1)	(1)
	U.S. production (million dollars)	475	620	540	340	430
		217	447	1,466	1,840	1,331
	U.S. exports (million dollars)	9,449	11,021	13,234	11,577	13,063
	U.S. imports (million dollars)	9,708	11,021	12,308	10,077	12,161
	Apparent U.S. consumption (million dollars)	-9,233	-10,575			-11,731
	Trade balance (million dollars)	97.3	98.5	-11,768 ⁴107.5	-9,737 ⁴114.9	4107.4
	Ratio of imports to consumption (percent)	97.3 45.6		<sup>4</sup> 271.5	4541.0	4309.6
14140004	Ratio of exports to production (percent)	45.6	72.0	2/1.5	541.0	308.0
MMUZUA	Unrefined and refined gold:	24	24	24	24	24
	Number of establishments	24	24	24	24	24
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	69	73	77	69	68
	U.S. shipments (million dollars)	7,964	6,157	7,096	5,898	4,261
	U.S. exports (million dollars)	4,912	4,795	5,099	4,186	2,639
	U.S. imports (million dollars)	2,913	2,519	2,262	1,700	2,143
	Apparent U.S. consumption (million dollars)	5,965	3,881	4,260	3,412	3,765
	Trade balance (miltion dollars)	1,999	2,276	2,836	2,486	496
	Ratio of imports to consumption (percent)	48.8	64.9	53.1	49.8	56.9
	Ratio of exports to shipments (percent)	61.7	77.9	71.9	71.0	61.9
MM021	Primary iron products:					
	Number of establishments	23	23	23	21	16
	Employees (thousands)	22	22	22	20	15
	Capacity utilization (percent)	88	85	88	79	84
	U.S. shipments (million dollars)	8,400	7,300	7,300	6,300	5,000
	U.S. exports (million dollars)	17	14	13	7	7
	U.S. imports (million dollars)	856	643	759	632	729
	Apparent U.S. consumption (million dollars)	9,238	7,929	8,046	6,924	5,722
	Trade balance (million dollars)	-838	-629	-746	-624	-722
	Ratio of imports to consumption (percent)	9.3	8.1	9.4	9.1	12.7
	Ratio of exports to shipments (percent)	0.2	0.2	0.2	0.1	0.1

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	Landon de accesso differentes de	4000	4000	2000	2004	2002
code	Industry/commodity group	1998	1999	2000	2001	2002
MM022	Ferroalloys:	22	22	00	22	00
	Number of establishments	23 4	23	23	23 3	20
	Employees (thousands)	( <sup>5</sup> )	3	3		3
	Capacity utilization (percent)		( <sup>5</sup> )	( <sup>5</sup> )	(¹)	(¹)
	U.S. shipments (million dollars)	1,433	941	968	820	689
	U.S. exports (million dollars)	103	80	96	74	50
	U.S. imports (million dollars)	1,018	960	1,104	660	713
	Apparent U.S. consumption (million dollars)	2,347	1,821	1,976	1,406	1,352
	Trade balance (million dollars)	-914	-880	-1,008	-586	-663
	Ratio of imports to consumption (percent)	43.3	52.7	55.9	46.9	52.8
	Ratio of exports to shipments (percent)	7.2	8.5	9.9	9.0	7.3
MM023	Iron and steel waste and scrap:	- 000			- 000	
	Number of establishments	5,000	5,000	5,000	5,000	5,000
	Employees (thousands)	28	28	28	28	28
	Capacity utilization (percent)	85	80	75	75	75
	U.S. shipments (million dollars)	5,800	4,800	5,200	4,100	4,900
	U.S. exports (million dollars)	817	750	1,030	1,151	1,307
	U.S. imports (million dollars)	418	390	393	284	397
	Apparent U.S. consumption (million dollars)	5,401	4,440	4,563	3,233	3,989
	Trade balance (million dollars)	399	360	63 <b>7</b>	867	911
	Ratio of imports to consumption (percent)	7.7	8.8	8.6	8.8	9.9
	Ratio of exports to shipments (percent)	1 <b>4</b> .1	15.6	19.8	28.1	26.7
MM024A	A Abrasive products:					
	Number of establishments	50	50	50	50	50
	Employees (thousands)	(¹)	(¹)	(¹)	(¹)	(¹)
	Capacity utilization (percent)	(1)	(1)	Ö	Č)	(1)
	U.S. shipments (million dollars)	4,038	3,835	3,781	3,202	3,000
	U.S. exports (million dollars)	292	298	315	289	284
	U.S. imports (million dollars)	453	480	552	473	505
	Apparent U.S. consumption (million dollars)	4,200	4,017	4,018	3,386	3,222
	Trade balance (million dollars)	-162	-182	-237	-184	-222
	Ratio of imports to consumption (percent)	10.8	12.0	13.7	14.0	15.7
	Ratio of exports to shipments (percent)	7.2	7.8	8.3	9.0	9.5
MM025	Steel mill products:					
	Number of establishments	850	850	820	820	810
	Employees (thousands)	205	195	193	186	170
	Capacity utilization (percent)	87	84	86	79	89
	U.S. shipments (million dollars)	65,500	59,200	60,300	51,074	54,584
	U.S. exports (million dollars)	4,636	4,291	4,911	4,756	4,533
	U.S. imports (million dollars)	16,434	12,749	15,026	11,630	12,203
	Apparent U.S. consumption (million dollars)	77,298	67,658	70,414	57,948	62,254
	Trade balance (million dollars)	-11,798	-8,458	-10,114	-6,874	-7,670
	Ratio of imports to consumption (percent)	21.3	18.8	21.3	20.1	19.6
	Ratio of exports to shipments (percent)	7.1	7.2	8.1	9.3	8.3
MM026		7.1	1.2	Ų. I	3.5	0.0
WIWIOZO	Steel pipe and tube fittings and certain cast					
	products:	62	62	62	62	60
	Number of establishments	12	12	62	12	62
	Employees (thousands)			12		12
	Capacity utilization (percent)	( <sup>1</sup> )	( <sup>1</sup> )	(¹)	(¹) 3.100	(¹)
	U.S. shipments (million dollars)	2,000	2,100	2,100	2,100	2,100
	U.S. exports (million dollars)	809	662	767	707	669
	U.S. imports (million dollars)	591	584	706	697	669
	Apparent U.S. consumption (million dollars)	1,781	2,022	2,039	2,090	2,100
	Trade balance (million dollars)	219	78	61	10	(²)
	Ratio of imports to consumption (percent)	33.2	28.9	34.6	33.3	31.9
	Ratio of exports to shipments (percent)	40.5	31.5	36.5	33.7	31.8

Table C-6--*Continued*Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM027	Fabricated structurals:					
IVIIVIOZ 7	Number of establishments	2,777	2,791	2,803	2,888	2,844
	Employees (thousands)	96	102	99	94	88
	Capacity utilization (percent)	75	75	73	64	62
	U.S. shipments (million dollars)	15,224	15,596	16,450	16,105	16,043
	U.S. exports (million dollars)	151	186	204	184	166
	U.S. imports (million dollars)	328	432	534	638	627
	Apparent U.S. consumption (million dollars)	15,401	15,841	16,779	16,559	16,503
	Trade balance (million dollars)	-177	-245	-329	-454	-460
	Ratio of imports to consumption (percent)	2.1	2.7	3.2	3.9	3.8
	Ratio of exports to shipments (percent)	1.0	1.2	1.2	1.1	1.0
MM028	Metal construction components:	1.0	1.2	1.2		1.0
WIIWIOZO	Number of establishments	2,795	2,711	2,650	2,530	2,500
	Employees (thousands)	141	151	157	150	154
	Capacity utilization (percent)	67	65	70	67	70
	U.S. shipments (million dollars)	17,809	18,888	19,666	18,800	19,400
	U.S. exports (million dollars)	611	579	533	505	497
	U.S. imports (million dollars)	562	693	922	990	1,135
	Apparent U.S. consumption (million dollars)	17,760	19,003	20,054	19,285	20,038
		49	-115	-388	-485	-638
	Trade balance (million dollars)	3.2	3.6	-366 4.6	5.1	5.7
	Ratio of imports to consumption (percent)	3.4		2.7		2.6
MMOOD	Ratio of exports to shipments (percent)	3.4	3.1	2.1	2.7	2.0
MM029	Metallic containers:	520	600	E20	520	E20
	Number of establishments , ,	520	520	520	520	520
	Employees (thousands)	58	58	54	52	50
	Capacity utilization (percent)	82	82	82	82	80
	U.S. shipments (million dollars)	18,340	18,285	18,486	17,414	16,900
	U.S. exports (million dollars)	819	690	697	666	661
	U.S. imports (million dollars)	463	527	549	570	645
	Apparent U.S. consumption (million dollars)	17,984	18,123	18,338	17,318	16,884
	Trade balance (million dollars)	356	162	148	96	16
	Ratio of imports to consumption (percent)	2.6	2.9	3.0	3.3	3.8
	Ratio of exports to shipments (percent)	4.5	3.8	3.8	3.8	3.9
MM030	Wire products of base metal:					
	Number of establishments	1,500	1,500	1,500	1,470	1,470
	Employees (thousands)	96	96	96	92	94
	Capacity utilization (percent)	(1)	(¹)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	17,363	16,700	17,300	16,500	17,000
	U.S. exports (million dollars)	756	674	826	<b>7</b> 18	<b>7</b> 32
	U.S. imports (million dollars)	1,231	1,354	1,419	1,355	1,416
	Apparent U.S. consumption (million dollars)	17,838	17,381	17,893	17,137	17,684
	Trade balance (million dollars)	-475	-681	-593	-637	-684
	Ratio of imports to consumption (percent)	6.9	7.8	7.9	7.9	8.0
	Ratio of exports to shipments (percent)	4.4	4.0	4.8	4.3	4.3
MM032	Industrial fasteners of base metal:					
	Number of establishments	923	925	920	880	860
	Employees (thousands)	47	47	47	45	46
	Capacity utilization (percent)	78	73	74	71	73
	U.S. shipments (million dollars)	7,180	6,940	7,009	6,700	7,000
	U.S. exports (million dollars)	1,470	1,535	1,663	1,481	1,496
	U.S. imports (million dollars)	2,020	2,019	2,325	2,006	2,085
	Apparent U.S. consumption (million dollars)	7,730	7,424	7,672	7,225	7,589
	Trade balance (million dollars)	-550	-484	-663	-525	-589
	Ratio of imports to consumption (percent)	26.1	27.2	30.3	27.8	27.5
	Ratio of exports to shipments (percent)	20.5	22.1	23.7	22.1	21.4
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Table C-6--*Continued*Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM033	Cooking and kitchen ware:	1000				
INIINIOSS	Number of establishments	87	87	87	87	88
	Employees (thousands)	8	8	7	6	6
	Capacity utilization (percent)	(1)	(¹)	( <sup>1</sup> )	(¹)	(¹)
	U.S. shipments (million dollars)	1,4ÒÓ	1,500	1,5 <u>0</u> 0	1,5ÒÓ	1,5ÒÓ
	U.S. exports (million dollars)	244	214	271	260	201
	U.S. imports (million dollars)	1,393	1,585	1,798	1,743	1,933
	Apparent U.S. consumption (million dollars)	2,549	2,871	3,027	2,983	3,232
	Trade balance (million dollars)	-1,149	-1,371	-1,527	-1,483	-1,732
	Ratio of imports to consumption (percent)	54.7	55.2	59.4	58.4	59.8
	Ratio of exports to shipments (percent)	17.5	14.3	18.1	17.3	13.4
MM034	Metal and ceramic sanitary ware:	17.0	7 1.0	,	,	
IVIIVIOS	Number of establishments	140	140	140	140	140
	Employees (thousands)	18	18	18	17	17
	Capacity utilization (percent)	(1)	(1)	(¹)	( <sup>1</sup> )	(1)
	U.S. shipments (million dollars)	2,700	2,600	2,800	2,600	2,700
	U.S. exports (million dollars)	147	132	141	124	134
		403	473	533	588	742
	U.S. imports (million dollars)	2,957	2,941	3,193	3,064	3,308
	Apparent U.S. consumption (million dollars)	-257	-341	-393	-464	-608
	Trade balance (million dollars)	13.6	16.1	16.7	19.2	22.4
	Ratio of imports to consumption (percent)	5.4	5.1	5.0	4.8	4.9
MMOSE	Ratio of exports to shipments (percent)	J. <del>4</del>	J. 1	5.0	4.0	7.5
MM035	Construction castings and other cast-iron articles:	50	50	50	50	50
	Number of establishments	7	7	5	6	5
	Employees (thousands)	85	85	85	85	85
	Capacity utilization (percent)			800	900	800
	U.S. shipments (million dollars)	1,100	1,000 27		24	25
	U.S. exports (million dollars)	37 <b>1</b> 10	120	32 123	110	112
	U.S. imports (million dollars)				986	887
	Apparent U.S. consumption (million dollars)	1,173	1,092	891	-86	-87
	Trade balance (million dollars)	-73	-92	-91		
	Ratio of imports to consumption (percent)	9.4	11.0	13.8	11.1	12.6
	Ratio of exports to shipments (percent)	3.3	2.7	4.0	2.7	3.2
MM036/	A Unrefined and refined copper:	00	20	-00	20	22
	Number of establishments	38	32	28	26	22
	Employees (thousands)	6.9	5.3	4.4	4.4	3.9
	Capacity utilization (percent)	92	81	68	69	62
	U.S. shipments (million dollars)	4,358	3,602	3,540	3,011	2,600
	U.S. exports (million dollars)	174	89	202	69	92
	U.S. imports (million dollars)	1,454	1,667	2,223	2,140	1,740
	Apparent U.S. consumption (million dollars)	5,638	5,180	5,561	5,081	4,248
	Trade balance (million dollars)	-1,280	-1,578	-2,021	-2,070	-1,648
	Ratio of imports to consumption (percent)	25.8	32.2	40.0	42.1	41.0
	Ratio of exports to shipments (percent)	4.0	2.5	5.7	2.3	3.6
MM036I	3 Copper alloy plate, sheet, and strip:					
	Number of establishments	20	20	20	20	18
	Employees (thousands)	5.6	5.7	5.3	5.5	5
	Capacity utilization (percent)	88	90	86	83	75
	U.S. shipments (million dollars)	1,009	1,047	1,175	1,027	929
	U.S. exports (million dollars)	218	156	208	155	117
	U.S. imports (million dollars)	101	116	182	145	118
	Apparent U.S. consumption (million dollars)	892	1,007	1,149	1,018	930
	Trade balance (million dollars)	117	40	26	9	-1
	Ratio of imports to consumption (percent)	11.4	11.5	15.9	14.3	12.7
						12.6

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1556-200				<del></del>		
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
	Primary and secondary aluminum:					
WIII CO	Number of establishments	103	106	108	98	100
	Employees (thousands)	25	25	25	23	21
	Capacity utilization (percent)	88	86	77	69	69
	U.S. shipments (million dollars)	7,535	7,750	8,286	5,835	5,589
	U.S. exports (million dollars)	553	613	636	466	431
	U.S. imports (million dollars)	3,775	3,969	4,297	4,085	4,188
	Apparent U.S. consumption (million dollars)	10,757	11,106	11, <del>94</del> 6	9,454	9,346
	Trade balance (million dollars)	-3,222	-3,356	-3,660	-3,619	-3,757
	Ratio of imports to consumption (percent)	35.1	35.7	36.0	43.2	44.8
	Ratio of exports to shipments (percent)	7.3	7.9	7.7	8.0	7.7
MM038	Aluminum milt products:	7.0	7.0	1.7	0.0	*.*
141141000	Number of establishments	362	358	363	379	372
	Employees (thousands)	59	57	57	59	58
	Capacity utilization (percent)	83	86	80	79	80
	U.S. shipments (million dollars)	19,678	19,316	19,632	17,489	17,960
	U.S. exports (million dollars)	3,046	2,943	3,130	2,784	2,519
	U.S. imports (million dollars)	2,181	2,343	2,674	2,305	2,519
	Apparent U.S. consumption (million dollars)	18,812	18,656	19,176	17,010	17,957
		866	660	456	479	_
	Trade balance (million dollars)	11.6	12.2	13.9	13.6	140
		15.5	15.2		15.9	14.0
MMMOOOA	Ratio of exports to shipments (percent)	10.5	10.2	15.9	15.9	14.0
MRCOIMIN		32	24	20	20	26
	Number of establishments		31	30	29	25
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	88	88	89	87	85
	U.S. shipments (million dollars)	1,395	1,358	1,366	1,278	1,261
	U.S. exports (million dollars)	15	11	16	8	14
	U.S. imports (million dollars)	122	113	117	90	82
	Apparent U.S. consumption (million dollars)	1,502	1,460	1,467	1,361	1,329
	Trade balance (million dollars)	-107	-102	-101	-83 e.e	-68
	Ratio of imports to consumption (percent)	8.1	7.7	8.0	6.6	6.2
	Ratio of exports to shipments (percent)	1.0	8.0	1.2	0.6	1.1
IMMU4UA	Unwrought zinc:	44	44		45	
	Number of establishments	11	11	15	15	15
	Employees (thousands)	2	2	2	1	1
	Capacity utilization (percent)	82	83	.83	69	76
	U.S. shipments (million dollars)	417	439	455	302	300
	U.S. exports (million dollars)	3	2	3	_ 1	1
	U.S. imports (million dollars)	961	1,066	1,104	786	731
	Apparent U.S. consumption (million dollars)	1,375	1,502	1,556	1,087	1,030
	Trade balance (million dollars)	-958	-1,063	-1,101	-785	-730
	Ratio of imports to consumption (percent)	69.9	70.9	71.0	72.3	71.0
	Ratio of exports to shipments (percent)	0.7	0.5	0.7	0.4	0.4
MM041A	Titanium ingot:					
	Number of establishments	12	9	9	5	5
	Employees (thousands)	0.3	0.3	0.3	0.3	0.3
	Capacity utilization (percent)	57	44	43	49	45
	U.S. shipments (million dollars)	926	718	870	600	420
	U.S. exports (million dollars)	9	13	12	22	12
	U.S. imports (million dollars)	37	14	.17	27	13
	Apparent U.S. consumption (million dollars)	954	720	875	606	421
	Trade balance (million dollars)	-28	-2	-5	-6	-1
	Ratio of imports to consumption (percent)	3.9	2.0	1.9	4.5	3.1
	Ratio of exports to shipments (percent)	1.0	1.8	1.4	3.6	3.0

Table C-6--Continued Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
MM042	Nonpowered handtools:					
	Number of establishments	1,150	1,100	1,000	950	900
	Employees (thousands)	122	121	120	115	110
	Capacity utilization (percent)	75	70	71	70	70
	U.Ś. shipments (million dollars)	13,984	13,931	14,139	12,433	11,812
	U.S. exports (million dollars)	2,060	2,031	2,263	2,119	2,038
	U.S. imports (million dollars)	2,885	2,917	3,163	2,996	3,284
	Apparent U.S. consumption (million dollars)	14,809	14,818	15,040	13,309	13,058
	Trade balance (million dollars)	-825	-887	-901	-876	-1,246
	Ratio of imports to consumption (percent)	19.5	19.7	21.0	22.5	25.1
	Ratio of exports to shipments (percent)	14.7	14.6	16.0	17.0	17.3
MM043	Certain cutlery, sewing implements, and related products:					
	Number of establishments	173	175	176	177	178
	Employees (thousands)	10	10	10	9	9
	Capacity utilization (percent)	(¹)	(¹)	(1)	(1)	(¹)
	U.S. shipments (million dollars)	2,1ÒÓ	2,0òó	2,000	1,9ÒÓ	1,800
	U.S. exports (million dollars)	511	583	546	556	551
	U.S. imports (million dollars)	781	856	888	865	912
	Apparent U.S. consumption (million dollars)	2,371	2,273	2,342	2,209	2,161
	Trade balance (million dollars)	-271	-273	-342	-309	~361
	Ratio of imports to consumption (percent)	33.0	37.7	37.9	39.2	42.2
	Ratio of exports to shipments (percent)	24.3	29.2	27.3	29.3	30.6
MM044	Table flatware and related products:			+		
	Number of establishments	5	5	5	5	5
	Employees (thousands)	1	1	ĺ	1	1
	Capacity utilization (percent)	95	95	90	90	90
	U.S. shipments (million dollars)	45	44	42	41	41
	U.S. exports (million dollars)	24	26	25	28	29
	U.S. imports (million dollars)	327	425	507	463	478
	Apparent U.S. consumption (million dollars)	348	443	523	476	491
	Trade balance (million dollars)	-303	-399	-481	-435	-450
	Ratio of imports to consumption (percent)	94.1	96.0	96.8	97.2	97.5
	Ratio of exports to shipments (percent)	54.3	59.5	59.7	67.7	69.9
MM045	Certain builders' hardware:					00.0
	Number of establishments	294	290	286	282	278
	Employees (thousands)	42	40	40	39	36
	Capacity utilization (percent)	71	76	75	71	68
	U.S. shipments (million dollars)	6,095	5,843	5,898	5,797	5,454
	U.S. exports (million dollars)	807	823	1,084	961	907
	U.S. imports (million dollars)	1,531	1,696	1,973	1,948	2,197
	Apparent U.S. consumption (million dollars)	6,818	6,716	6,787	6,784	6,743
	Trade balance (million dollars)	-723	-873	-889	-987	-1,289
	Ratio of imports to consumption (percent)	22.4	25.3	29.1	28.7	32.6
	Ratio of exports to shipments (percent)	13.2	14.1	18.4	16.6	16.6
	reads of experte to disprilated (percently	10.2	17.1	.0.7	10.0	10.0

<sup>&</sup>lt;sup>1</sup>Not available.

<sup>&</sup>lt;sup>2</sup>Less than 500,000.

<sup>&</sup>lt;sup>3</sup>Less than 0.05 percent.
<sup>4</sup>Inventory changes, for which data are not available, likely account for ratios that exceed 100 percent.
<sup>5</sup>Capacity utilization could not be meaningfully calculated for this industry.

Table C-7
Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM068	Wiring harnesses for motor vehicles:					
	Number of establishments	(¹)	(¹)	( <sup>1</sup> )	(¹)	(¹)
	Employees (thousands)	ď)	(1)	(1)	(1)	(1)
	Capacity utilization (percent)	Ö	(1)	(1)	(1)	(1)
	U.S. shipments (million dollars)	5,4 <del>6</del> 0	6,1ŠÓ	6,2 <del>4</del> 0	5,7 <b>4</b> 0	6,4ŠÓ
	U.S. exports (million dollars)	1,315	993	938	866	961
	U.S. imports (million dollars)	4,408	4,868	5,132	4,684	5,302
	Apparent U.S. consumption (million dollars)	8,552	10,025	10,434	9,558	10,791
		-3,092	-3,875	-4,194	-3,818	-4,341
	Trade balance (million dollars)	51.5	48.6	49.2	49.0	<b>4</b> 9.1
	Ratio of imports to consumption (percent)	24.1	16.1	15.0	15. <b>1</b>	14.9
	Ratio of exports to shipments (percent)	24.1	10.1	13.0	10.1	17.0
MM069	Pumps for motor vehicles:	400	202	105	215	225
	Number of establishments	192	202	195		
	Employees (thousands)	27	27	25	28 76	30
	Capacity utilization (percent)	72	72	72	76	78
	U.S. shipments (million dollars)	2,840	2,982	3,012	3,223	3,384
	U.S. exports (million dollars)	556	546	680	642	681
	U.S. imports (million dollars)	780	776	863	788	913
	Apparent U.S. consumption (million dollars)	3,063	3,212	3,195	3,370	3,616
	Trade balance (million dollars)	-223	-230	-183	-147	-232
	Ratio of imports to consumption (percent)	25.5	24.2	27.0	23.4	25.3
	Ratio of exports to shipments (percent)	19.6	18.3	22.6	19.9	20.1
MM070	Pumps for liquids:					
	Number of establishments	425	450	460	485	475
	Employees (thousands)	32	36	37	37	35
	Capacity utilization (percent)	68	69	70	70	69
	U.S. shipments (million dollars)	6,289	6,603	6,800	6,936	6,867
	U.S. exports (million dollars)	2,340	2,325	2,461	2,561	2,393
	U.S. imports (million dollars)	1,587	1,643	1,809	1,801	1,883
	Apparent U.S. consumption (million dollars)	5,536	5,920	6,148	6,176	6,357
		753	683	652	760	510
	Trade balance (million dollars)	28.7	27.7	29.4	29.2	29.6
	Ratio of imports to consumption (percent)	37.2	35.2	36.2	36.9	34.8
	Ratio of exports to shipments (percent)	31.2	35.2	30.2	30.5	04.0
MM071	Air-conditioning equipment and parts:	4 205	4 225	4 262	1,295	1,240
	Number of establishments	1,205	1,225	1,262		
	Employees (thousands)	140	148	151	155	142
	Capacity utilization (percent)	75	73	75	76	71
	U.S. shipments (million dollars)	25,528	26,500	27,030	28,111	23,894
	U.S. exports (million dollars)	5,471	5,641	5,884	5,694	5,318
	U.S. imports (million dollars)	4,945	5,604	6,332	6,081	6,674
	Apparent U.S. consumption (million dollars)	25,002	26,463	27,479	28,498	25,250
	Trade balance (million dollars)	526	37	-449	-387	-1,350
	Ratio of imports to consumption (percent)	19.8	21.2	23.0	21.3	26.4
	Ratio of exports to shipments (percent)	21.4	21.3	21.8	20.3	22.3
MM072	Industrial thermal-processing equipment and					
111111072	furnaces:					
	Number of establishments	290	3 <b>29</b>	331	320	328
	Employees (thousands)	32	33	34	32	33
	Capacity utilization (percent)	68	67	68	66	6
		3,610	3,715	3,752	3,564	3,59
	U.S. shipments (million dollars)	2,352	2,292	2,631	2,496	2,11
	U.S. exports (million dollars)		1,483	1,663	1,641	1,69
	U.S. imports (million dollars)	1,351			2,709	3,18
	Apparent U.S. consumption (million dollars)	2,609	2,906	2,784	2,709 855	3, 10. 41
	Trade balance (million dollars)	1,001	809	968 50.7		
	Ratio of imports to consumption (percent)	51.8	51.0	59.7	60.6	53.3
	Ratio of exports to shipments (percent)	65.2	61.7	70.1	70.0	58.7

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM073	Household appliances, including commercial					
	applications:		400		00	0.5
	Number of establishments	96	100	87	98	95
	Employees (thousands)	54	57	50	55	53
	Capacity utilization (percent)	69	71	67	70	69
	U.S. shipments (million dollars)	15,569	15,867	15,111	15,741	15,427
	U.S. exports (million dollars)	5,571	5,216	5,563	5,226	4,845
	U.S. imports (million dollars)	5,961	6,718	7,689	8,356	9,564
	Apparent U.S. consumption (million dollars)	15,959	17,370	17,237	18,871	20,146
	Trade balance (million dollars)	-390	-1,503	-2,126	-3,130	-4,719
	Ratio of imports to consumption (percent)	37.4	38.7	44.6	44.3	47.
	Ratio of exports to shipments (percent)	35.8	32.9	36.8	33.2	31.4
MM073A	Major household appliances and parts:					
	Number of establishments	225	197	238	251	25
	Employees (thousands)	72	66	73	75	7
	Capacity utilization (percent)	69	67	69	70	7
	U.S. shipments (million dollars)	13,742	13,171	13,981	14,259	14,54
	U.S. exports (million dollars)	1,844	1,652	1,717	1,708	1,61
	U.S. imports (million dollars)	1,208	1,477	1,642	1,986	2,44
	Apparent U.S. consumption (million dollars)	13,105	12,995	13,906	14,537	15,37
	Trade balance (million dollars)	637	176	75	-278	-83
	Ratio of imports to consumption (percent)	9.2	11.4	11.8	13.7	15.
	Ratio of exports to shipments (percent)	13.4	12.5	12.3	12.0	11.
141407E	Wrapping, packaging, and can-sealing machinery:	10. 1	.2.0		,	
MM075	Number of establishments	727	756	784	813	81
		32	31	29	28	2
	Employees (thousands)	71	67	62	59	7
	Capacity utilization (percent)	4,286	4,119	4,202	3,939	4,08
	U.S. shipments (million dollars)		766	804	711	63
	U.S. exports (million dollars)	791		1,246	1,302	1,33
	U.S. imports (million dollars)	1,072	1,117		4,530	4,77
	Apparent U.S. consumption (million dollars)	4,567	4,470	4,644 -442	-591	-69
	Trade balance (million dollars)	-281	-351		28.7	27.
	Ratio of imports to consumption (percent)	23.5	25.0	26.8	18.1	
	Ratio of exports to shipments (percent)	18.5	18.6	19.1	10.1	15.
MM076	Scales and weighing machinery:		445	440	440	44
	Number of establishments	119	119	118	118	11
	Employees (thousands)	4.8	4.9	4.5	4.3	4.
	Capacity utilization (percent)	60	_66	<b>5</b> 6	57	5
	U.S. shipments (million dollars)	698	752	765	778	79
	U.S. exports (million dollars)	147	145	163	175	16
	U.S. imports (million dollars)	223	265	294	279	29
	Apparent U.S. consumption (million dollars)	774	873	896	882	92
	Trade balance (million dollars)	-76	-121	-131	-104	-12
	Ratio of imports to consumption (percent)	28.8	30.4	32.8	31.6	31.
	Ratio of exports to shipments (percent)	21,1	19.3	21.4	22.5	20.
MM077						
14114101 1	Number of establishments	90	90	90	90	g
	Employees (thousands)	7	7	7	7	
	Capacity utilization (percent)	( <sup>1</sup> )	(1)	(¹)	(¹)	(
	U.S. shipments (million dollars)	1,528	1,563	1,542	1,542	1,28
	U.S. exports (million dollars)	764	590	582	582	48
	U.S. imports (million dollars)	574	667	723	576	56
		1,339	1,641	1,684	1,536	1,36
	Apparent U.S. consumption (million dollars)	189	-78	-142	1,000	-8
	Trade balance (million dollars)		-76 40.7	43.0	37.5	41.
	Ratio of imports to consumption (percent)	42.9 50.0	40.7 37.7	43.0 37.7	37.3	37
	Ratio of exports to shipments (percent)					

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM078	Farm and garden machinery and equipment:					
	Number of establishments	1,890	1,870	1,800	1,700	1,500
	Employees (thousands)	105	98	97	95	90
	Capacity utilization (percent)	70	63	67	67	67
	U.S. shipments (million dollars)	22,085	18,013	19,676	18,582	17,653
	U.S. exports (million dollars)	5,835	4,757	4,945	4,565	4,747
	U.S. imports (million dollars)	4,311	3,396	3,740	3,602	3,898
	Apparent U.S. consumption (million dollars)	20,561	16,652	18,471	17,619	16,805
	Trade balance (million dollars)	1,524	1,361	1,205	963	848
	Ratio of imports to consumption (percent)	21.0	20.4	20.2	20.4	23.2
	Ratio of exports to shipments (percent)	26.4	26.4	25.1	24.6	26.9
MM079	Industrial food-processing and related machinery:					
	Number of establishments	573	582	591	600	615
	Employees (thousands)	19	19	18	18	18
	Capacity utilization (percent)	70	72	67	66	68
	U.S. shipments (million dollars)	2,593	2,614	2,563	2,404	2,514
	U.S. exports (million dollars)	688	611	627	576	606
	U.S. imports (million dollars)	619	621	543	537	570
	Apparent U.S. consumption (million dollars)	2,523	2,623	2,480	2,364	2,478
	Trade balance (million dollars)	70	-9	83	40	36
	Ratio of imports to consumption (percent)	24.5	23.7	21.9	22.7	23.0
	Ratio of exports to shipments (percent)	26.5	23.4	24.5	24.0	24.1
MM080	Pulp, paper, and paperboard machinery:	_				
	Number of establishments	358	351	330	308	287
	Employees (thousands)	17.4	16.4	15.8	15.8	14.8
	Capacity utilization (percent)	70	60	64	72	82
	U.S. shipments (million dollars)	3,185	2,941	2,761	2,581	2,402
	U.S. exports (million dollars)	813	743	779	678	560
	U.S. imports (million dollars)	1,037	1,003	1,127	1,091	719
	Apparent U.S. consumption (million dollars)	3,409	3,201	3,109	2,995	2,561
	Trade balance (million dollars)	-224	-260	-348	-414	-159
	Ratio of imports to consumption (percent)	30.4	31.3	36.2	36.4	28.1
	Ratio of exports to shipments (percent)	25.5	25.3	28.2	26.3	23.3
MM081	Printing and related machinery:	20.0	20.0	20.2	20.0	20.0
IVIIVIUO I		554	523	579	592	605
	Number of establishments	21.1	19.6	20	16.5	13
	Employees (thousands)	69	67	69	63	59
	Capacity utilization (percent)					
	U.S. shipments (million dollars)	3,963	3,605	3,827	4,048	4,270
	U.S. exports (million dollars)	1,455	1,347	1,583	1,232	1,136
	U.S. imports (million dollars)	2,231	2,304	2,157	1,929	2,001
	Apparent U.S. consumption (million dollars)	4,739	4,563	4,401	4,745	5,135
	Trade balance (million dollars)	-776	-958	-574	-697	-865
	Ratio of imports to consumption (percent)	47.1	50.5	49.0	40.7	39.0
	Ratio of exports to shipments (percent)	36.7	37.4	41.4	30.4	26.6
MM082	Textile machinery:					
	Number of establishments	500	500	500	500	500
	Employees (thousands)	14	13	13	12	12
	Capacity utilization (percent)	(1)	(1)	(1)	(1)	(1)
	U.S. shipments (million dollars)	1,724	1,546	1,648	1,417	1,377
	U.S. exports (million dollars)	1,082	974	978	897	871
	U.S. imports (million dollars)	2,608	2,073	1,873	1, <b>4</b> 11	1,314
	Apparent U.S. consumption (million dollars)	3,250	2,645	2,543	1,932	1,819
	Trade balance (million dollars)	-1,526	-1,099	-895	-515	-442
	Ratio of imports to consumption (percent)	80.2	78.4	73.6	73.1	72.2

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

code MM083	Industry/commodity group	1998	1999	2000	2001	2002
MIMICOS	Metal rolling mills:					
	Number of establishments	15	15	15	15	15
	Employees (thousands)	3	3	3	3	3
	Capacity utilization (percent)	(1)	(¹)	( <sup>†</sup> )	(¹)	(¹)
	U.S. shipments (million dollars)	840	5 <b>1</b> 1	<b>5</b> 45	699	584
	U.S. exports (million dollars)	252	153	164	210	169
	U.S. imports (million dollars)	514	321	261	180	163
	Apparent U.S. consumption (million dollars)	1,102	679	642	669	577
	Trade balance (million dollars)	-262	-168	-97	30	7
	Ratio of imports to consumption (percent)	46.6	47.3	40.7	26.9	28.2
	Ratio of exports to shipments (percent)	30.0	30.0	30.0	30.1	29.0
MM084	Metal cutting machine tools and machine tool	_				
	accessories:					
	Number of establishments	720	700	650	600	400
	Employees (thousands)	87	84	81	75	66
	Capacity utilization (percent)	70	70	68	63	60
	U.S. shipments (million dollars)	7,685	6,825	6,933	5,877	3,838
	U.S. exports (million dollars)	1,985	1,773	2,264	1,809	1,634
	U.S. imports (million dollars)	4,590	3,921	4,240	3,407	2,558
	Apparent U.S. consumption (million dollars)	10,290	8,973	8,910	7,475	4,762
	Trade balance (million dollars)	-2,605	-2,148	-1,977	-1,598	-924
	Ratio of imports to consumption (percent)	44.6	43.7	47.6	45.6	53.7
	Ratio of exports to shipments (percent)	25.8	26.0	32.6	30.8	42.6
MM085	Metal forming machine tools:	22.0	_0.0	02.0	02.2	
	Number of establishments	300	250	250	220	200
	Employees (thousands)	30	28	27	20	15
	Capacity utilization (percent)	80	75	66	62	60
	U.S. shipments (million dollars)	3,234	2,980	2,890	2,185	1,647
	U.S. exports (million dollars)	984	934	876	743	652
	U.S. imports (million dollars)	1,409	1,312	1,474	1,331	846
	Apparent U.S. consumption (million dollars)	3,660	3,358	3,488	2,773	1,841
	Trade balance (million dollars)	-426	-378	-598	-588	-194
	Ratio of imports to consumption (percent)	38.5	39.1	42.3	48.0	46.0
	Ratio of exports to shipments (percent)	30.4	31.3	30.3	34.0	39.6
MM086	Non-metalworking machine tools:	30.4	31.5	30.3	34.0	<b>93.</b> 0
IVIIVIOGO	Number of establishments	290	280	260	240	200
	Employees (thousands)	41	41	42	36	34
		80	80	<b>4</b> 2 77	75	70
	Capacity utilization (percent)	6,104	6,170	6,320	5,396	5,126
	U.S. shipments (million dollars)	595	772	1,080	807	3,126 768
	U.S. exports (million dollars)					
	U.S. imports (million dollars)	1,229 6,738	1,318 6,716	1,52 <b>4</b> 6,763	1,276 5,8 <b>64</b>	1,242 5,600
	Apparent U.S. consumption (million dollars)	-634			-468	-474
	Trade balance (million dollars)	18.2	-546 19.6	- <b>443</b> 22.5	21.7	22.2
	Ratio of imports to consumption (percent)				15.0	
MAR 4007A	Ratio of exports to shipments (percent)	9.8	12.5	17.1	15.0	15.0
MINIORIA	A Semiconductor manufacturing machinery:	480	200	440	405	400
	Number of establishments	380	390	410	405	400
	Employees (thousands)	44	37	48	36	34
	Capacity utilization (percent)	70	75	90	72	81
	U.S. shipments (million dollars)	9,246	11,231	16,846	11,850	10,200
	U.S. exports (million dollars)	7,786	7,907	13,866	8,044	6,972
	U.S. imports (million dollars)	2,588	2,600	4,597	3,947	3,304
	Apparent U.S. consumption (million dollars)	4,048	5,924	7,577	7,754	6,532
		A 100	E ^^=			
	Trade balance (million dollars)	5,198	5,307	9,269	4,096	3,668
		5,198 63.9 84.2	5,307 43.9 70.4	9,269 60.7 82.3	4,096 50.9 67.9	3,668 50.6 68.4

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM088	Taps, cocks, valves, and similar devices:					
	Number of establishments	825	797	785	725	695
	Employees (thousands)	72	70	70	67	64
	Capacity utilization (percent)	75	75	74	70	68
	U.S. shipments (million dollars)	11,033	11,687	11,804	11,450	11,221
	U.S. exports (million dollars)	2,836	2,959	3,284	3,351	3,202
	U.S. imports (million dollars)	3,974	4,335	5,021	4,809	5,156
	Apparent U.S. consumption (million dollars)	12,171	13,063	13,541	12,908	13,175
	Trade balance (million dollars)	-1,138	-1,376	-1,737	-1,458	-1,954
	Ratio of imports to consumption (percent)	32.7	33.2	37.1	37.3	39.1
	Ratio of exports to shipments (percent)	25.7	25.3	27.8	29.3	28.5
<b>680MM</b>	Mechanical power transmission equipment:					
	Number of establishments	210	200	170	140	130
	Employees (thousands)	40	37	37	35	32
	Capacity utilization (percent)	69	65	62	62	60
	U.S. shipments (million dollars)	5,145	4,942	5,051	4,441	4,219
	U.S. exports (million dollars)	1,011	942	1,029	939	936
	U.S. imports (million dollars)	1,843	2,008	2,134	2,004	1,994
	Apparent U.S. consumption (million dollars)	5,977	6,008	6,156	5,507	5,276
	Trade balance (million dollars)	-832	-1,066	-1,105	-1,066	-1,057
		30.8	33.4	34.7	36.4	37.8
	Ratio of imports to consumption (percent)					
143.4000	Ratio of exports to shipments (percent)	19.7	19.1	20.4	21.1	22.2
MM090	Boilers, turbines, and related machinery:	00	20	00	00	
	Number of establishments	28	28	28	28	28
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	70	65	65	65	70
	U.S. shipments (million dollars)	1,604	1,465	1,543	1,648	2,240
	U.S. exports (million dollars)	1,495	1,290	1,117	1,106	892
	U.S. imports (million dollars)	370	484	833	1,204	1,514
	Apparent U.S. consumption (million dollars)	479	659	1,259	1,746	2,862
	Trade balance (million dollars)	1,125	806	284	- <del>9</del> 8	-622
	Ratio of imports to consumption (percent)	77.3	73.5	66.2	68.9	52.9
	Ratio of exports to shipments (percent)	93.2	88.1	72.4	67.1	39.8
MM091	Electric motors, generators, and related equipment:					
	Number of establishments	515	510	505	505	500
	Employees (thousands)	95	95	93	95	92
	Capacity utilization (percent)	76	75	73	76	72
	U.S. shipments (million dollars)	19,100	19,150	19,020	20,540	18,700
	U.S. exports (million dollars)	3,955	3,728	3,748	4,691	3,923
	U.S. imports (million dollars)	4,748	6,089	6,494	7,646	7,177
	Apparent U.S. consumption (million dollars)	19,893	21,512	21,766	23,494	21,955
	Trade balance (million dollars)	-793	-2,362	-2,746	-2,954	-3,255
	Ratio of imports to consumption (percent)	23.9	28.3	29.8	32.5	32.7
	Ratio of exports to shipments (percent)	20.7	19.5	19.7	22.8	21.0
MM092	Electrical transformers, static converters, and	20.1	10.0	, , , , ,	22.0	21.0
141141002	inductors:					
	Number of establishments	415	420	415	410	405
		58	420 57	55	53	405 52
	Employees (thousands)					
	Capacity utilization (percent)	7 <b>4</b>	76	73	71	70
	U.S. shipments (million dollars)	8,570	8,600	8,470	7,625	6,520
	U.S. exports (million dollars)	2,304	2,379	2,752	2,436	1,784
	U.S. imports (million dollars)	4,485	4,950	6,156	5,134	4,707
	Apparent U.S. consumption (million dollars)	10,751	11,171	11,874	10,323	9,443
	Trade balance (million dollars)	-2,181	-2,571	-3,404	-2,698	-2,923
	Ratio of imports to consumption (percent)	41.7	44.3	51.8	49.7	49.8
	Ratio of exports to shipments (percent)	26.9	27.7	32.5	31.9	27.4

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
WW093	Portable electric handtools:					
	Number of establishments	30	28	. 27	<b>2</b> 5	24
	Employees (thousands)	9	9	9	8	7
	Capacity utilization (percent)	82	81	83	80	75
	U.S. shipments (million dollars) , ,	2,150	2,280	2,3 <del>9</del> 0	2,080	1,950
	U.S. exports (million dollars)	383	392	359	291	212
	U.S. imports (million dollars)	834	992	1,166	1,185	1,434
	Apparent U.S. consumption (million dollars)	2,601	2,880	3,198	2,974	3,172
	Trade balance (million dollars)	-451	-600	-808	-894	-1,222
	Ratio of imports to consumption (percent)	32.1	34.5	36.5	3 <del>9</del> .8	45.2
	Ratio of exports to shipments (percent)	17.8	17.2	15.0	14.0	10.9
MM094	Nonelectrically powered handtools and parts thereof	F <del>.</del>				
	Number of establishments	38	38	35	30	25
	Employees (thousands)	11	12	13	13	12
	Capacity utilization (percent)	77	78	77	75	70
	U.S. shipments (million dollars)	1,709	1,878	1,974	1,916	1,840
	U.S. exports (million dollars)	553	537	563	563	549
	U.S. imports (million dollars)	782	890	933	901	961
	Apparent U.S. consumption (million dollars)	1,939	2,231	2,344	2,254	2,252
	Trade balance (million dollars)	-230	-353	-370	-338	-412
	Ratio of imports to consumption (percent)	40.4	39.9	39.8	40.0	42.7
	Ratio of exports to shipments (percent)	32.3	28.6	28.5	29.4	29.8
MM095	Electric lamps (bulbs) and portable electric lights:	<b>4</b>	_0.0			_0.0
	Number of establishments	120	120	115	110	105
	Employees (thousands)	24	22	21	20	19
	Capacity utilization (percent)	73	70	68	65	64
	U.S. shipments (million dollars)	3,650	3,400	3,500	3,300	3,250
	U.S. exports (million dollars)	896	894	897	799	750
	U.S. imports (million dollars)	1,287	1,454	1,579	1,785	1,687
	Apparent U.S. consumption (million dollars)	4,041	3,961	4,182	4,286	4,187
	Trade balance (million dollars)	-391	-561	-682	-986	-937
	Ratio of imports to consumption (percent)	31.8	36.7	37.8	41.7	40.3
MMMOOG	Ratio of exports to shipments (percent)	24.5	26.3	25.6	24.2	23.1
IVIIVIU90	Welding and soldering equipment:	245	050	050	240	205
	Number of establishments	245	250	250	240	225
	Employees (thousands)	17	18	18	17	16
	Capacity utilization (percent)	78	78	78	77	75
	U.S. shipments (million dollars)	4,300	4,500	4,770	4,250	3,930
	U.S. exports (million dollars)	810	989	1,050	703	635
	U.S. imports (million dollars)	781	702	803	803	761
	Apparent U.S. consumption (million dollars)	4,271	4,213	4,523	4,351	4,056
	Trade balance (million dollars)	29	287	247	-101	-126
	Ratio of imports to consumption (percent)	18.3	16.7	17.7	18.5	18.8
	Ratio of exports to shipments (percent)	18.8	22.0	22.0	16.5	16.2
MM097	Nonautomotive insulated electrical wire and related products:					
	Number of establishments	530	525	520	500	490
	Employees (thousands)	92	91	90	85	83
	Capacity utilization (percent)	85	80	78	73	71
	U.S. shipments (million dollars)	16,000	16,750	17,500	15,000	13,380
	U.S. exports (million dollars)	2,950	3,102	4,040	3,286	•
	U.S. imports (million dollars)	2,814				2,856
			3,078	3,566	3,203	3,076
	Apparent U.S. consumption (million dollars)	15,865	16,726	17,026	14,917	13,600
	Trade balance (million dollars)	135	24	474	83	-220
	Ratio of imports to consumption (percent)	17.7	18.4	20.9	21.5	22.6
	Ratio of exports to shipments (percent)	18.4	18.5	23.1	21.9	21,3

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM099	Molds and molding machinery:				. ,=	
	Number of establishments	120	120	120	120	120
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	( <sup>1</sup> )	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	5,750	5,233	5,929	5,001	4,486
	U.S. exports (million dollars)	1,896	1,879	2,129	1,791	1,605
	U.S. imports (million dollars)	3,512	3,723	3,613	2,803	2,969
	Apparent U.S. consumption (million dollars)	7,367	7,077	7,413	6,013	5,849
	Trade balance (million dollars)	-1,617	-1,844	-1,484	-1,012	-1,363
	Ratio of imports to consumption (percent)	47.7	52.6	48.7	46.6	50.8
	Ratio of exports to shipments (percent)	33.0	35.9	35.9	35.8	35.8

<sup>&</sup>lt;sup>1</sup>Not available.

Table C-8
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET001	Aircraft engines and gas turbines:		**		07	0.7
	Number of establishments	30	28	28	27	27
	Employees (thousands)	113	110	103	109	99
	Capacity utilization (percent)	95	(1)	(¹)	80	75
	U.S. shipments (million dollars)	23,536	26,642	29,226	35,051	45,000
	U.S. exports (million dollars)	13,115	14,218	15,011	16,524	15,498
	U.S. imports (million dollars)	10,404	10,328	10,939	13,548	10,993
	Apparent U.S. consumption (million dollars)	20,825	22,753	25,154	32,075	40,495
	Trade balance (million dollars)	2,711	3,889	4,072	2,976	4,505
	Ratio of imports to consumption (percent)	50.0	45.4	43.5	42.2	27.1
	Ratio of exports to shipments (percent)	55.7	53.4	51.4	47.1	34.4
ET002	Internal combustion piston engines, other than for aircraft:					
	Number of establishments	1,500	1,500	1,500	1,450	( <sup>2</sup> )
	Employees (thousands)	155	157	157	156	(°) (°) (°)
	Capacity utilization (percent)	75	83	75	75	(²)
	U.S. production (million dollars)	50,000	54,000	54,000	48,000	(²)
	U.S. exports (million dollars)	11,015	12,522	13,808	12,408	13,0 <del>6</del> 9
	U.S. imports (million dollars)	11,478	14,052	15,532	13,657	14,841
	Apparent U.S. consumption (million dollars)	50,463	55,530	55,724	49,249	(²)
	Apparent U.S. consumption (million dollars)	-463	-1,530	-1,724	-1,249	-1,771
	Trade balance (million dollars)	22.7	25.3	27.9	27.7	(2)
	Ratio of imports to consumption (percent)	22.0	23.2	25.6	25.9	8
	Ratio of exports to production (percent)	22.0	23.2	23.0	20.0	( )
ET003	Forklift trucks and similar industrial vehicles:	455	453	451	451	(²)
	Number of establishments				26	(·)
	Employees (thousands)	27	27	26	60	()
	Capacity utilization (percent)	78	67	64		(2)
	U.S. production (million dollars)	5,819	5,155	5,493	4,763	(²)
	U.S. exports (million dollars)	1,188	1,243	1,332	1,341	1,090
	U.S. imports (million dollars)	1,456	1,527	1,668	1,423	1,266
	Apparent U.S. consumption (million dollars)	6,087	5,439	5,830	4,845	(²)
	Trade balance (million dollars)	-268	-284	-337	-82	-176
	Ratio of imports to consumption (percent)	23.9	28.1	28.6	29.4	(²) (²)
ET004	Ratio of exports to production (percent) Construction and mining equipment:	20.4	24.1	24.2	28.2	(*)
L1004	Number of establishments	1,661	1,664	1,667	1,655	1,655
	Employees (thousands)	147	140	137	130	130
	Capacity utilization (percent)	87	63	61	59	58
	U.S. shipments (million dollars)	28,001	25,783	26,112	25,169	23,911
	U.S. exports (million dollars)	10,944	8,646	9,507	9,903	9,504
	U.S. exports (million dollars)	6,299	5,919	5,643	5,260	5,302
	U.S. imports (million dollars)	23,356	23,056	22,248	20,526	19,709
	Apparent U.S. consumption (million dollars)	4,645	2,727	3,864	4,643	4,202
	Trade balance (million dollars)			25.4	25.6	26.9
	Ratio of imports to consumption (percent)	27.0	125.7		39.3	39.7
	Ratio of exports to shipments (percent)	39.1	33.5	36.4	38.3	35.1
ET005	Ball and rollers bearings:	400	400	450	100	101
	Number of establishments	183	183	183	183	181
	Employees (thousands)	37	37	36	36	35
	Capacity utilization (percent)	82	80	73	74 5.700	62
	U.S. shipments (million dollars)	6,468	6,331	6,500	5,766	5,881
	U.S. exports (million dollars)	1,141	1,098	1,242	1,197	1,249
	U.S. imports (million dollars)	1, <i>7</i> 19	1,622	1,804	1,579	1,598
	Apparent U.S. consumption (million dollars)	7,046	6,855	7,062	6,147	6,230
	Trade balance (million dollars)	-578	-524	-562	-381	-349
					25.7	25.6
	Ratio of imports to consumption (percent)	24.4	23.7	25.5	20.1	21.2

Table C-8--Continued
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
ET006	Primary cells and batteries and electric storage batteries:					_
	Number of establishments	180	180	180	170	(²) (²)
	Employees (thousands)	31	32	32	30	(2)
	Capacity utilization (percent)	80	81	71	71	(²) (²)
	U.S. production (million dollars)	6,900	7,600	7,800	7,000	(²)
	U.S. exports (million dollars)	2,309	2,307	2,655	2,270	1,807
	U.S. imports (million dollars)	2,056	2,392	2,656	2,342	2,196
	Apparent U.S. consumption (million dollars)	6,647	7,684	7,801	7,072	( <sup>2</sup> )
	Trade balance (million dollars)	253	-84	-1	-72	-389
	Ratio of imports to consumption (percent)	30.9	31.1	34.0	33.1	(²) (²)
	Ratio of exports to production (percent)	33.5	30.4	34.0	32.4	(²)
ET007	Ignition, starting, lighting, and other electrical equipment:					
	Number of establishments	700	700	<b>70</b> 0	670	(2)
	Employees (thousands)	77	77	80	80	ტ ტ ტ
	Capacity utilization (percent)	78	79	73	73	(²)
	U.S. production (million dollars)	15,300	17,600	17,500	15,600	( <sup>2</sup> )
	U.S. exports (million dollars)	1,725	1,9 <b>4</b> 7	1,986	1,824	1,894
	U.S. imports (million dollars)	2,363	2,817	3,076	3,052	3,467
	Apparent U.S. consumption (million dollars)	15,937	18,470	18,5 <del>9</del> 0	16,828	(²)
	Trade balance (million dollars)	-637	-870	-1,090	-1,228	-1,574
	Ratio of imports to consumption (percent)	14.8	15.3	16.5	18.1	(²) (²)
	Ratio of exports to production (percent)	11.3	11.1	11.3	11.7	(²)
ET008	Rail locomotive and rolling stock:					
	Number of establishments	190	190	190	180	180
	Employees (thousands)	31	32	30	26	27
	Capacity utilization (percent)	87	76	69	65	66
	U.S. shipments (million dollars)	7,100	7,600	7,400	4,500	4,600
	U.S. exports (million dollars)	1,694	1,558	1,336	1,422	1,006
	U.S. imports (million dollars)	2,156	2,307	1,828	1,357	1,039
	Apparent U.S. consumption (million dollars)	7,562	8,349	7,892	4,435	4,633
	Trade balance (million dollars)	-462	-749	-492	65	-33
	Ratio of imports to consumption (percent)	28.5	27.6	23.2	30.6	22.4
ETOOO	Ratio of exports to shipments (percent)	23.9	20.5	18.0	31.6	21.9
ET009	Motor vehicles: Number of establishments	1,288	1,290	1,295	1,300	1,305
	Employees (thousands)	297	297	293	272	280
	Capacity utilization (percent)	88	96	95	84	85
	U.S. shipments (million dollars)	240,135	279,018	251,031	227,002	242,892
	U.S. exports (million dollars)	22,594	22,116	22,865	22,651	26,209
	U.S. imports (million dollars)	99,833	119,675	129,568	127,257	133,264
	Apparent U.S. consumption (million dollars)	317,374	376,577	357,734	331,608	349,946
	Trade balance (million dollars)	-77,239	-97,559	-106,703	-104,606	-107,054
	Ratio of imports to consumption (percent)	31.5	31.8	36.2	38.4	38.1
	Ratio of exports to shipments (percent)	9.4	7.9	9.1	10.0	10.8
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Table C-8--Continued
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC			4.00			
code	Industry/commodity group	1998	1999	2000	2001	2002
ET010	Certain motor-vehicle parts:	0.000	2 200	0.000	0.450	(2)
	Number of establishments	3,300	3,300	3,300	3,150	(²) (²) (²)
	Employees (thousands)	550 76	550	550 75	54 <b>5</b>	(2)
	Capacity utilization (percent)		435,000	75 127 000	75	8
	U.S. production (million dollars)	124,000	135,000	137,000	122,000	
	U.S. exports (million dollars)	25,666	26,997	28,917	26,521	26,651
	U.S. imports (million dollars)	18,623	22,615	25,011 133,093	23,977	27,761
	Apparent U.S. consumption (million dollars)	116,957	130,618	•	119,456 2,544	(²)
	Trade balance (million dollars)	7,043 15.9	4,382 17.3	3,907 18.8	20.1	-1, <b>110</b>
	Ratio of imports to consumption (percent) Ratio of exports to production (percent)	20.7	20.0	21.1	21.7	(²) (²)
ET011		20.1	20.0	21.1	21.7	()
LIVII	Motorcycles, mopeds, and parts:  Number of establishments	48	50	55	60	<i>(</i> 2)
	Employees (thousands)	8	9	10	11	(1) (2) (3)
	Capacity utilization (percent)	90	90	85	85	(2)
	U.S. production (million dollars)	2,500	3,000	3,500	4,200	(2)
	U.S. exports (million dollars)	626	468	563	742	793
	U.S. imports (million dollars)	1,293	1,755	2,519	2,870	2,927
	Apparent U.S. consumption (million dollars)	3,167	4,287	5,456	6,328	2,321 (²)
	Trade balance (million dollars)	-667	-1,287	-1,956	-2,128	-2,134
	Ratio of imports to consumption (percent)	40.8	40.9	46.2	45.3	
	Ratio of exports to production (percent)	25.0	15.6	16.1	17.7	(²) (²)
ET012	Miscellaneous vehicles and transportation-related	20.0	10.0	10.1	,,,,	()
LIVIE	equipment:					
	Number of establishments	1,202	1,203	1,203	1,210	1,213
	Employees (thousands)	57	61	61	62	64
	Capacity utilization (percent)	63	67	58	60	64
	U.S. shipments (million dollars)	12,975	13,830	14,092	14,205	14,915
	U.S. exports (million dollars)	2,958	2,759	2,939	2,658	2,725
	U.S. imports (million dollars)	1,664	2,056	2,982	2,364	2,744
	Apparent U.S. consumption (million dollars)	11,681	13,127	14,135	13,912	14,934
	Trade balance (million dollars)	1,294	703	-43	293	-19
	Ratio of imports to consumption (percent)	14.2	15.7	21.1	17.0	18.4
	Ratio of exports to shipments (percent)	22.8	19.9	20.9	18.7	18.3
ET013	Aircraft, spacecraft, and related equipment:	22.0	10.0	_0.0		.0.0
	Number of establishments	250	230	230	200	210
	Employees (thousands)	454	425	394	390	359
	Capacity utilization (percent)	95	95	(¹)	75	75
	U.S. shipments (million dollars)	71,350	73,693	61,8 <del>6</del> 8	64,395	49,043
	U.S. exports (million dollars)	50,248	47,762	39,696	42,535	41,447
	U.S. imports (million dollars)	12,748	14,592	18,019	21,027	17,636
	Apparent U.S. consumption (million dollars)	33,850	40,522	40,191	42,887	25,232
	Trade balance (million dollars)	37,500	33,171	21,677	21,508	23,811
	Ratio of imports to consumption (percent)	37.7	36.0	44.8	49.0	69.9
	Ratio of exports to shipments (percent)	70.4	64.8	64.2	66.1	84.5
ET014	Ships, tugs, pleasure boats, and similar vessels:					
	Number of establishments	1,600	1,600	1,600	1,600	1,600
	Employees (thousands)	113	113	119	112	113
	Capacity utilization (percent)	62	55	56	56	57
	U.S. shipments (million dollars)	13,600	14,200	15,200	14,000	14,100
	U.S. exports (million dollars)	1,765	1,682	1,083	1,820	1,234
	U.S. imports (million dollars)	1,090	1,246	1,223	1,411	1,413
	Apparent U.S. consumption (million dollars)	12,925	13,763	15,340	13,590	14,279
	Trade balance (million dollars)	675	437	-140	410	-179
	Ratio of imports to consumption (percent)	8.4	9.1	8.0	10.4	9.9
	Ratio of exports to shipments (percent)	13.0	11.8	7.1	13.0	8.8
	Tata of experte to empirionic (percently 1711)	10.0	, , , ,	,.,	10.0	5.0

Table C-8--Continued Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET015	Motors and engines, except internal combustion, aircraft, or electric:					
	Number of establishments	350	350	350	335	( <sup>2</sup> )
	Employees (thousands)	42	40	40	40	(²)
	Capacity utilization (percent)	72	72	68	68	(2)
	U.S. production (million dollars)	6,700	6,500	7,000	6,300	(²)
	U.S. exports (million dollars)	397	394	453	508	479
	U.S. imports (million dollars)	621	658	772	784	700
	Apparent U.S. consumption (million dollars)	6,923	6,764	7,319	6,576	(2)
	Trade balance (million dollars)	-223	-264	-319	-276	-221
	Ratio of imports to consumption (percent)	9.0	9.7	10.6	11.9	( <sup>2</sup> )
	Ratio of exports to production (percent) , . ,	5.9	6.1	6.5	8.1	(²)

<sup>&</sup>lt;sup>1</sup>Capacity utilization could not be meaningfully calculated for this industry. <sup>2</sup>Not available.

Table C-9 Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
ET016	Office machines:					
	Number of establishments	137	137	137	137	137
	Employees (thousands)	13	13	11	10	8
	Capacity utilization (percent)	60	65	70	51	51
	U.S. shipments (million dollars)	3,065	2,993	2,711	3,072	2,460
	U.S. exports (million dollars)	1,024	967	1,033	1,061	816
	U.S. imports (million dollars)	1,856	1,784	1,892	1,817	1,491
	Apparent U.S. consumption (million dollars)	3,897	3,810	3,570	3,829	3,135
	Trade balance (million dollars)	-832	-817	-859	-757	-675
	Ratio of imports to consumption (percent)	47.6	46.8	53.0	47.5	47.6
	Ratio of exports to shipments (percent)	33.4	32.3	38.1	34.5	33.2
ET017	Telephone and telegraph apparatus:					
	Number of establishments	1,028	1,056	1,030	1,000	980
	Employees (thousands)	248	238	248	231	189
	Capacity utilization (percent)	73	77	75	73	57
	U.S. shipments (million dollars)	72,826	79,544	93,614	80,15 <b>1</b>	62,718
	U.S. exports (million dollars)	17,1 <del>9</del> 2	17,717	20,147	16,506	12,952
	U.S. imports (million dollars)	14,434	20,147	32,130	27,174	27,948
	Apparent U.S. consumption (million dollars)	70,068	81,974	105,596	90,819	77,714
	Trade balance (million dollars)	2,758	-2,430	-11,982	-10,668	-14,996
	Ratio of imports to consumption (percent)	20.6	24.6	30.4	29.9	36.0
	Ratio of exports to shipments (percent)	23.6	22.3	21.5	20.6	20.7
ET018	Consumer electronics (except televisions):					
	Number of establishments	200	210	215	225	(¹)
	Employees (thousands)	20	20	21	21	ď)
	Capacity utilization (percent)	64	58	58	57	(†)
	U.S. production (million dollars)	3,895	4,235	4,260	4,200	Ö
	U.S. exports (million dollars)	2,553	2,678	2,969	2,791	2,631
	U.S. imports (million dollars)	16,395	18,282	21,974	19,525	21,455
	Apparent U.S. consumption (million dollars)	17,736	19,839	23,265	20,934	(¹)
	Trade balance (million dollars)	-13,841	-15,604	-19,005	-16,734	-18,825
	Ratio of imports to consumption (percent)	92.4	92.2	94.5	93.3	(1)
	Ratio of exports to production (percent)	65.6	63.2	69.7	66.5	Ŏ.
ET019	Blank media:	~	33.2	<b>55</b>	55.5	( )
	Number of establishments	250	240	230	220	( <sup>†</sup> )
	Employees (thousands)	19	17	15	13	8
	Capacity utilization (percent)	82	73	69	80	(5)
	U.S. production (million dollars)	4,359	3,764	3,402	3,074	Ö
	U.S. exports (million dollars)	2,042	1,692	1,420	1,017	970
	U.S. imports (million dollars)	2,103	2,225	2,415	2,423	2,746
	Apparent U.S. consumption (million dollars)					
	Trade balance (million dollars)	4,421 -62	4,297 -533	4,397 -995	4,480 -1,406	(¹) -1,776
	Ratio of imports to consumption (percent)	47.6	51.8	-995 54.9	54.1	
	Ratio of imports to consumption (percent)	46.8			33.1	(1)
ET020	Prerecorded media:	40.0	45.0	41.8	33.1	(1)
E1020	Number of establishments	660	670	600	enn	415
		660	670	680	690	(¹)
	Employees (thousands)	39	29	29	29	()
	Capacity utilization (percent)	85	78	75	66	(1)
	U.S. production (million dollars)	6,205	4,900	5,298	5,728	(1)
	U.S. exports (million dollars)	3,619	3,707	3,636	3,195	3,069
	U.S. imports (million dollars)	1,135	1,252	1,389	1,259	1,308
	Apparent U.S. consumption (million dollars)	3,720	2,445	3,051	3,793	(¹)
	Trade balance (million dollars)	2,485	2,455	2,247	1,935	1,761
	Ratio of imports to consumption (percent)	30.5	51.2	45.5	33.2	()
	Ratio of exports to production (percent) ,	58.3	75.7	68.6	55.8	(¹)

Table C-9--Continued
Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		4000	4000	2000	2004	2000
code	Industry/commodity group	1998	1999	2000	2001	2002
ET021	Navigational instruments and remote control					
	apparatus:	405	405	407	407	407
	Number of establishments	105 115	105	107	107	107
	Employees (thousands)	75	115 75	116 80	120	119 80
	Capacity utilization (percent)	15,100	15,500	18,500		22,125
	U.S. shipments (million dollars)			2,626		
	U.S. exports (million dollars)	2,585	2,530 1,361			2,921
	U.S. imports (million dollars)	1,230		1,702 17,576		1,858
	Apparent U.S. consumption (million dollars)	13,746	14,331			21,062
	Trade balance (million dollars)	1,354 9.0	1,169	924 9.7		1,063
	Ratio of imports to consumption (percent)		9.5			8.8
ГТООО	Ratio of exports to shipments (percent)	17.1	16.3	14.2	14.0	13.2
ET022	Television receivers and video monitors:	1.4	44	10	10	<i>(</i> 1)
	Number of establishments	1 <b>4</b> 8	14	12 8		(1)
	Employees (thousands)	_	8 50			()
	Capacity utilization (percent)	64	58	58 2.400		(1)
	U.S. production (million dollars)	3,940	3,950	3,400		(¹)
	U.S. exports (million dollars)	2,142	1,104	1,164		1,257
	U.S. imports (million dollars)	5,878	6,652	7,713		10,586
	Apparent U.S. consumption (million dollars)	7,676	9,498	9,949		(1)
	Trade balance (million dollars)	-3,736	-5,548	-6,549		-9,329
	Ratio of imports to consumption (percent)	76.6	70.0	77.5		(¹)
	Ratio of exports to production (percent)	54.4	28.0	34.2	40.7	(¹)
ET023	Radio and television broadcasting equipment:	450	4	400		
	Number of establishments	150	155	160		170
	Employees (thousands)	15	15	15		14
	Capacity utilization (percent)	69	71	73		67
	U.S. shipments (million dollars)	3,600	4,000	3,900		3,200
	U.S. exports (million dollars)	1,379	2,323	2,602		1,364
	U.S. imports (million dollars)	3,211	4,948	7,178		4,977
	Apparent U.S. consumption (million dollars)	5,432	6,624	8,476		6,813
	Trade balance (million dollars)	-1,832	-2,624	-4,576		-3,613
	Ratio of imports to consumption (percent)	59.1	74.7	84.7		73.1
	Ratio of exports to shipments (percent)	38.3	58.1	66.7	66.3	42.6
ET024	Electric sound and visual signaling apparatus:					
	Number of establishments	499	499	499		499
	Employees (thousands)	24	24	23		26
	Capacity utilization (percent)	66	78	71		66
	U.S. shipments (million dollars)	4,189	4,539	4,905		5,290
	U.S. exports (million dollars)	783	858	851		1,042
	U.S. imports (million dollars)	2,064	2,053	2,334		1,797
	Apparent U.S. consumption (million dollars)	5,470	5,734	6,388		6,045
	Trade balance (million dollars)	-1,281	-1,195	-1,483		-755
	Ratio of imports to consumption (percent)	37.7	35.8	36.5		29.7
	Ratio of exports to shipments (percent)	18.7	18.9	17.3	17.0	19.7
ET025	Electrical capacitors and resistors:				80 21,275 3,102 1,796 19,969 1,306 9.0 14.6 10 7 58 3,037 1,237 8,615 10,415 -7,378 82.7 40.7 165 15 70 3,500 2,321 6,066 7,245 -3,745 83.7 66.3 499 28 66 5,571 949 1,968 6,591 -1,020 29.9 17.0 267 24 60 2,630 2,002	
	Number of establishments	303	286	276	267	(¹)
	Employees (thousands)	29	26	27	24	(†) (†)
	Capacity utilization (percent)	70	75	80	60	(1)
	U.S. production (million dollars)	2,892	3,006	3,768	2,630	(1)
	U.S. exports (million dollars)	2,037	2,393	3,410	2,002	1,706
	U.S. imports (million dollars)	2,015	2,435	4,177	2,333	2,093
	Apparent U.S. consumption (million dollars)	2,870	3,048	4,535	2,961	(¹)
	Trade balance (million dollars)	22	-42	-767	-331	-386
	Ratio of imports to consumption (percent)	70.2	79.9	92.1	78.8	(¹)
	Ratio of exports to production (percent)	70.4	79.6	90.5	76.1	(1)
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Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	Industry/commodity group	1998	1999	2000	2001	2002
code	Industry/commodity group	1990	1933	2000	200 I	2002
ET026	Printed circuits:  Number of establishments	768	730	694	641	640
	Employees (thousands)	82	83	86	75	66
	Capacity utilization (percent)	73	78	77	49	49
	U.S. shipments (million dollars)	8,473	9,150	11,892	8,945	7,915
	U.S. exports (million dollars)	2,178	2,386	2,865	2,089	1,853
	U.S. imports (million dollars)	2,045	2,236	2,988	2,141	1,896
	Apparent U.S. consumption (million dollars)	8,340	9,000	12,015	8,998	7,959
	Trade balance (million dollars)	133	150	-123	-53	-44
		24.5	24.8	24.9	23.8	23.8
	Ratio of imports to consumption (percent) Ratio of exports to shipments (percent)	25.7	26.1	24.1	23.4	23.4
CT007		20.7	20.1	2.4.1	20.4	20.7
ET027	Circuit apparatus exceeding 1000V:  Number of establishments	200	200	210	200	200
		15	15	17	16	15
	Employees (thousands)	75	75	80	60	60
	Capacity utilization (percent)	4,700	5,000	5,500	4,150	3,800
	U.S. shipments (million dollars)	584	590	701	612	549
	U.S. exports (million dollars)	244	287	386	357	338
	U.S. imports (million dollars)		4,698	5,185	3,895	3,589
	Apparent U.S. consumption (million dollars)	4,360	302	315	255	211
	Trade balance (million dollars)	340	6.1	7.4	9.2	9.4
	Ratio of imports to consumption (percent)	5.6			9.2 14.7	14.4
======	Ratio of exports to shipments (percent)	12.4	11.8	12.7	14.7	14.4
ET028	Circuit apparatus not exceeding 1000V:	600	enn	620	600	600
	Number of establishments	600	600			600
	Employees (thousands)	50	50	55	52	46
	Capacity utilization (percent)	75	75	80	60	60
	U.S. shipments (million dollars)	14,000	15,000	17,000	13,000	11,800
	U.S. exports (million dollars)	4,258	4,991	6,101	5,098	4,478
	U.S. imports (million dollars)	5,103	5,606	6,872	5,280	4,933
	Apparent U.S. consumption (million dollars)	14,845	15,615	17,771	13,182	12,255
	Trade balance (million dollars)	-845	-615	-771	-182	-455
	Ratio of imports to consumption (percent)	34.4	35.9	38.7	40.1	40.2
	Ratio of exports to shipments (percent)	30.4	33.3	35.9	39.2	37.9
ET031	Cathode-ray tubes:		4.0	4.5	4-	.15
	Number of establishments	20	18	16	15	(1)
	Employees (thousands)	14	14	13	12	()
	Capacity utilization (percent)	76	77	80	80	(1)
	U.S. production (million dollars)	3,367	3,579	3,450	2,250	(1)
	U.S. exports (million dollars)	2,288	2,174	2,435	2,056	1,762
	U.S. imports (million dollars)	774	732	634	612	607
	Apparent U.S. consumption (million dollars)	1,853	2,137	1,649	806	(¹)
	Trade balance (million dollars)	1,514	1,442	1,801	1,444	1,155
	Ratio of imports to consumption (percent)	41.8	34.2	38.4	75.9	(¹)
	Ratio of exports to production (percent)	68.0	60.7	70.6	91.4	(1)
ET032	Electron tubes other than CRTs:					
	Number of establishments	50	43	40	38	35
	Employees (thousands)	4	4	4	4	4
	Capacity utilization (percent)	76	77	80	64	64
	U.S. shipments (million dollars)	654	696	730	661	628
	U.S. exports (million dollars)	183	215	209	178	180
	U.S. imports (million dollars)	225	190	213	271	247
	Apparent U.S. consumption (million dollars)	696	671	734	754	694
	Trade balance (million dollars)	-42	25	-4	-93	-66
	Ratio of imports to consumption (percent)	32.3	28.4	29.1	36.0	35.5
	Natio of imports to consumption (percent)	28.0	30.9	28.7		

Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
ET033	Semiconductors and integrated circuits:					••-
	Number of establishments	1,331	1,271	1,241	1,194	1,190
	Employees (thousands)	191	197	216	189	180
	Capacity utilization (percent)	73	86	87	57	57
	U.S. shipments (million dollars)	70,494	76,646	85,611	55,149	52,300
	U.S. exports (million dollars)	29,055	36,615	44,828	33,455	31,738
	U.S. imports (million dollars)	33,157	37,158	47,448	30,016	25,651
	Apparent U.S. consumption (million dollars)	74,596	77,188	88,230	51,710	46,213
	Trade balance (million dollars)	-4,102	-542	-2,619	3,439	6,087
	Ratio of imports to consumption (percent)	44.4	48.1	53.8	58.0	55.5
	Ratio of exports to shipments (percent)	41.2	47.8	52.4	60.7	60.7
ET035		41.2	47.0	52.4	60.7	00.7
E1030	Computers, peripherals, and parts:	760	750	760	730	71
	Number of establishments	760	750	750		()
	Employees (thousands)	240	208	205	193	(1)
	Capacity utilization (percent)	70	69	66	62	(1)
•	U.S. production (million dollars)	114,482	113,161	110,028	89,528	(1)
	U.S. exports (million dollars)	39,035	39,300	45,392	38,125	29,534
	U.S. imports (million dollars)	72,635	81,662	90,384	74,547	75,817
	Apparent U.S. consumption (million dollars)	148,081	155,523	155,019	125,950	(1)
	Trade balance (million dollars)	-33,599	-42,362	-44,991	-36,422	-46,283
	Ratio of imports to consumption (percent)	49.1	52.5	58.3	59.2	(†) (†)
	Ratio of exports to production (percent)	34.1	34.7	41.3	42.6	(')
ET036	Photographic film and paper:					
	Number of establishments	310	310	310	310	310
	Employees (thousands)	36	34	34	33	34
	Capacity utilization (percent)	81	85	80	65	65
	U.S. shipments (million dollars)	10,839	13,080	12,266	11,650	12,960
	U.S. exports (million dollars)	2,108	2,154	2,755	1,953	2,127
	U.S. imports (million dollars)	1,861	2,009	2,205	1,856	1,865
	Apparent U.S. consumption (million dollars)	10,592	12,934	11,716	11,554	12,698
	Trade balance (million dollars)	247	146	550	96	262
	Ratio of imports to consumption (percent)	17.6	15.5	18.8	16.1	14.7
	Ratio of exports to shipments (percent)	19.4	16.5	22.5	16.8	16.4
ET037	Optical fibers, optical fiber bundles and cables:					
	Number of establishments	64	68	72	60	45
	Employees (thousands)	12	14	15	13	8
	Capacity utilization (percent)	95	95	95	88	65
	U.S. shipments (million dollars)	3,712	4,800	5,800	5,300	4,000
	U.S. exports (million dollars)	807	1,081	1,888	1,689	474
	U.S. imports (million dollars)	398	729	1,399	1,244	252
	Apparent U.S. consumption (million dollars)	3,303	4,448	5,312	4,854	3,778
	Trade balance (million dollars)	409	352	488	446	222
	Ratio of imports to consumption (percent)	12.1	16.4	26.3	25.6	6.7
	Ratio of exports to shipments (percent)	21.7	22.5	32.5	31.9	11.8
ET038	Optical goods, including ophthalmic goods:				•	
	Number of establishments	905	950	1,000	900	850
	Employees (thousands)	60	63	70	60	50
	Capacity utilization (percent)	85	87	92	82	78
	U.S. shipments (million dollars)	5,900	6,550	8,515	7,960	7,700
	U.S. exports (million dollars)	2,438	2,682	3,995	3,727	3,548
	U.S. imports (million dollars)	3,683	4,225	5,881	4,957	4,142
	Apparent U.S. consumption (million dollars)	7,144	8,093	10,402	9,190	8,294
	Trade balance (million dollars)	-1,244	-1,543	-1,887	-1,230	-594
	Ratio of imports to consumption (percent)	51.5	52.2	-1,867 56.5	53.9	49.9
	Ratio of exports to shipments (percent)	41.3	40.9	46.9	46.8	46.1
	nation of exports to stripments (percent)	41.3	40.3	40.8	40.0	40.1

See footnote(s) at end of table.

Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						<b></b>
code	Industry/commodity group	1998	1999	2000	2001	2002
ET039	Photographic cameras and equipment:					
	Number of establishments	428	428	428	428	428
	Employees (thousands)	24	20	16	13	11
	Capacity utilization (percent)	76	62	53	54	54
	U.S. shipments (million dollars)	8,809	8,397	5,463	3,567	2,854
	U.S. exports (million dollars)	2,030	1,825	1,800	1,694	1,187
	U.S. imports (million dollars)	6,447	5,843	5,299	3,560	3,029
	Apparent U.S. consumption (million dollars)	13,226	12,415	8,962	5,433	4,696
	Trade balance (million dollars)	-4,417	-4,018	-3,499	-1,866	-1,842
	Ratio of imports to consumption (percent)	48.7	47.1	59.1	65.5	64.5
	Ratio of exports to shipments (percent)	23.0	21.7	32.9	47.5	41.6
ET040	Medical goods:					
	Number of establishments	2,338	2,340	2,345	2,3 <b>5</b> 0	2,350
	Employees (thousands)	182	183	185	188	190
	Capacity utilization (percent)	89	91	92	94	94
	U.S. shipments (million dollars)	30,800	31,500	33,075	37,000	41,440
	U.S. exports (million dollars)	11,582	12,455	13,411	14,987	15,059
	U.S. imports (million dollars)	6, <b>934</b>	7,932	9,178	10,869	13,232
	Apparent U.S. consumption (million dollars)	26,152	26,978	28,843	32,881	39,614
	Trade balance (million dollars)	4,648	4,522	4,232	4,119	1,826
	Ratio of imports to consumption (percent)	26.5	29.4	31.8	33.1	33.4
	Ratio of exports to shipments (percent)	37.6	39.5	40.5	40.5	36.3
ET041	Watches and clocks:					
	Number of establishments	145	145	145	145	145
	Employees (thousands)	7	7	7	6	6
	Capacity utilization (percent)	46	62	61	55	55
	U.S. shipments (million dollars)	1,021	1,168	1.151	1,018	920
	U.S. exports (million dollars)	311	335	348	279	235
	U.S. imports (million dollars)	3,100	3,136	3,354	2,957	3.098
	Apparent U.S. consumption (million dollars)	3,810	3,969	4,157	3,696	3,784
	Trade balance (million dollars)	-2,789	-2,801	-3,006	-2,678	-2,864
	Ratio of imports to consumption (percent)	81.4	79.0	80.7	80.0	81.9
	Ratio of exports to shipments (percent)	30.5	28.7	30.3	27.4	25.5
ET042	Drawing, drafting, and calculating instruments:	00.0	20.,	55.5	27.4	20.0
L1072	Number of establishments	175	175	175	180	180
	Employees (thousands)	8	10	11	13	13
	1 2 1	75	75	80	80	75
	Capacity utilization (percent)	595	605	720	825	875
	U.S. shipments (million dollars)	425	415	366	395	368
		427	431	234	207	192
	U.S. imports (million dollars)	597			637	699
	Apparent U.S. consumption (million dollars)	-2	620 -15	588 132	188	176
	Trade balance (million dollars)					
	Ratio of imports to consumption (percent)	71.5	69.4	39.8	32.6	27.4
	Ratio of exports to shipments (percent)	71.4	68.7	50.8	47.9	42.0

Table C-9—Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET043	Measuring, testing, and controlling instruments:				,	
	Number of establishments	3,235	3,235	3,235	3,235	3,235
	Employees (thousands)	245	245	245	245	242
	Capacity utilization (percent)	75	75	75	75	75
	U.S. shipments (million dollars)	38,400	39,200	44,790	55,000	58,300
	U.S. exports (million dollars)	13,739	14,480	16,629	15,605	14,346
	U.S. imports (million dollars)	8,681	9,656	11,743	11,806	11,595
	Apparent U.S. consumption (million dollars)	33,343	34,376	39,904	51,201	55,549
	Trade balance (million dollars)	5,057	4,824	4,886	3,799	2,751
	Ratio of imports to consumption (percent)	26.0	28.1	29.4	23.1	20.9
	Ratio of exports to shipments (percent)	35.8	36.9	37.1	28.4	24.6

<sup>1</sup>Not available.

Note.-Calculations based on unrounded data.

Table C-10
Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code Industry/commodity group	1998	1999	2000	2001	2002
MM046A Luggage:					
Number of establishments	252	223	209	189	183
Employees (thousands)	10	8	7	6	6
Capacity utilization (percent)	69	67	67	68	68
U.S. shipments (million dollars)	1,101	964	972	853	825
U.S. exports (milition dollars)	231	250	253	223	194
U.S. imports (million dollars)	2,466	2,619	2,741	2,667	2,656
Apparent U.S. consumption (million dollars)	3,336	3,333	3,461	3,297	3,287
Trade balance (million dollars)	-2,235	-2,369	-2,489	-2,444	-2,462
Ratio of imports to consumption (percent)	73.9	78.6	79.2	80.9	80.8
Ratio of exports to shipments (percent)	20.9	25.9	26.0	26.1	23.5
MM046B Handbags:					
Number of establishments	122	107	102	93	90
Employees (thousands)	3	- 3	3	3	3
Capacity utilization (percent)	61	60	60	59	60
U.S. shipments (million dollars)	228	214	234	229	220
U.S. exports (million dollars)	41	42	63	58	55
U.S. imports (million dollars)	1,007	1,004	1,179	1,203	1,301
Apparent U.S. consumption (million dollars)	1,194	1,177	1,350	1,375	1,467
Trade balance (million dollars)	-966	-963	-1,116	-1,146	-1,247
Ratio of imports to consumption (percent)	84.3	85.4	87.3	87.5	88.7
Ratio of exports to shipments (percent)	17.9	19.5	26.7	25.1	24.9
MM046C Flat goods:		400	400	447	440
Number of establishments	155	138	129	117	112
Employees (thousands)	4	3	3	3	3
Capacity utilization (percent)	68	66	66	64	64
U.S. shipments (million dollars)	435	381	375	390	375
U.S. exports (million dollars)	28	32	30	22	25
U.S. imports (million dollars)	424	428	435	417	433
Apparent U.S. consumption (million dollars)	831	777	779	786	783
Trade balance (million dollars)	-396	-396	-404	-396	- <b>4</b> 08
Ratio of imports to consumption (percent)	51.0	55.1	55.8	53.1	55.3
Ratio of exports to shipments (percent)	6.4	8.4	8.1	5.5	6.7
MM047 Certain other leather goods:	450	450	450	450	424
Number of establishments	450	450	450	450	<b>4</b> 34
Employees (thousands)	9	9	9	9 58	58
Capacity utilization (percent)	56	60	60 600	565	545
U.Ś. shipments (million dollars)	853	685	669	100	94
U.S. exports (million dollars)	106	123	173 2 <del>4</del> 2	256	291
U.S. imports (million dollars)	195 942	20 <del>9</del>	738	721	742
Apparent U.S. consumption (million dollars)		771		-156	-197
Trade balance (million dollars)	-89	-86 37.1	-69 32.8	35.5	39.2
Ratio of imports to consumption (percent)	20.7 12.4	27,1 17.9	25.9	17.8	17.3
Ratio of exports to shipments (percent)	12.4	17.9	25.9	17.0	17.3
MM048 Musical instruments and accessories:	570	600	620	600	600
Number of establishments	13	14	15	14	14
Employees (thousands)	75	80	85	75	75
Capacity utilization (percent)	75 1,321	1,648	1,794	1,600	1,600
U.S. shipments (million dollars)	392	360	371	398	373
U.S. exports (million dollars)	392 1,188	1,256	1,413	1,300	1,306
U.S. imports (million dollars)	2,117	2,544	2,836	2,502	2,533
Apparent U.S. consumption (million dollars)	-796	2,544 -896	-1,042	-902	-933
Trade balance (million dollars)	-796 56.1	-090 49.4	49.8	52.0	51.6
Ratio of imports to consumption (percent)	29.7	49.4 21.8	20.7	24.9	23.3
Ratio of exports to shipments (percent)	23.1	41.0	20.1	24.0	20.0

Table C-10-Continued
Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM049	Umbrellas, whips, riding crops, and canes:		•••			
	Number of establishments	16	16	16	15	15
	Employees (thousands)	0.5	0.5	0.5	0.5	0.5
	Capacity utilization (percent)	72	72	72	70	70
	U.S. shipments (million dollars)	74	74	77	75	79
	U.S. exports (million dollars)	11	11	11	11	9
	U.S. imports (million dollars)	250	248	284	293	275
	Apparent U.S. consumption (million dollars)	314	311	350	356	345
	Trade balance (million dollars)	-240	-237	-273	-281	-266
	Ratio of imports to consumption (percent)	79.8	79.8	81.1	82.2	79.6
	Ratio of exports to shipments (percent)	14.5	15.0	14.4	15.2	11.0
MM050	Silverware and related articles of precious metal:					
	Number of establishments	40	35	35	30	30
	Employees (thousands)	6	6	5	4	4
	Capacity utilization (percent)	80	75	75	75	75
	U.S. shipments (million dollars)	559	452	451	390	400
	U.S. exports (million dollars)	114	123	165	180	155
	U.S. imports (million dollars)	158	57	68	57	54
	Apparent U.S. consumption (million dollars)	603	386	353	266	299
	Trade balance (million dollars)	-44	66	98	124	101
	Ratio of imports to consumption (percent)	26.2	14.8	19.1	21.3	18.0
	Ratio of exports to shipments (percent)	20.4	27.2	36.7	46.2	38.8
MM051	Precious jewelry and related articles:					
MINIOS	Number of establishments	2,290	2,290	2,270	2,270	2,270
	Employees (thousands)	33	37	40	39	. 39
	Capacity utilization (percent)	75	74	73	70	70
	U.S. shipments (million dollars)	4,610	5,745	6,009	5,410	5,800
	U.S. exports (million dollars)	518	822	1,272	1,659	1,826
	U.S. imports (million dollars)	4,592	5,063	5,737	5,533	6,261
	Apparent U.S. consumption (million dollars)	8,683	9,986	10,473	9,284	10,235
	Apparent U.S. Consumption (million dollars)	-4,073	- <b>4</b> ,241	-4,464	-3,874	-4,435
	Trade balance (million dollars)	52.9	50.7	54.8	59.6	61.2
	Ratio of imports to consumption (percent)	11.2	14.3	21.2	30.7	31.5
	Ratio of exports to shipments (percent)	11.2	14.0	21.2	00.1	01.0
MM052	Costume jewelry and related articles:	810	780	770	700	700
	Number of establishments	15	15	15	14	14
	Employees (thousands)	64	64	64	64	64
	Capacity utilization (percent)				941	930
	U.S. shipments (million dollars)	1,209	1,145	1,061	113	104
	U.S. exports (million dollars)	128	133	127	655	750
	U.S. imports (million dollars)	493	546	619		1,576
	Apparent U.S. consumption (million dollars)	1,573	1,558	1,553	1,483	
	Trade balance (million dollars)	-364	- <del>4</del> 13	-492	-542	-64(
	Ratio of imports to consumption (percent)	31.3	35.1	39.8	44.2	47.6
	Ratio of exports to shipments (percent)	10.6	11.6	12.0	12.0	11.2
MM053	Bicycles and certain parts:		400	400	440	4.4.
	Number of establishments	200	160	160	143	14
	Employees (thousands)	6	5	5	4	
	Capacity utilization (percent)	65	_60	60	57	58
	U.S. shipments (million dollars)	1,041	775	665	630	620
	U.S. exports (million dollars)	292	271	235	226	210
	U.S. imports (million dollars)	1,115	1,199	1,348	1,025	1,12
	Apparent U.S. consumption (million dollars)	1,864	1,703	1,778	1,429	1,529
	Trade balance (million dollars)	-823	-928	-1,113	-799	-909
	Ratio of imports to consumption (percent)	59.8	70.4	75.8	71.7	73.6
	Ratio of exports to shipments (percent)	28.1	34.9	35.4	35.9	34.8

Table C-10-Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM054	Furniture:					
	Number of establishments	18,800	18,800	18,000	17,500	17,000
	Employees (thousands)	530	535	535	500	480
	Capacity utilization (percent)	74	75	75	73	71
	U.S. shipments (million dollars)	61,800	66,500	69,800	64,200	62,400
	U.S. exports (million dollars)	2,632	2,597	3,026	2,689	2,409
	U.S. imports (million dollars)	10,417	12,775	15,159	14,839	17,028
	Apparent U.S. consumption (million dollars)	69,585	76,678	81,932	76,350	77,020
	Trade balance (million dollars)	-7,785	-10,178	-12,132	-12,150	-14,620
	Ratio of imports to consumption (percent)	15.0	16.7	18.5	19.4	22.1
	Ratio of exports to shipments (percent)	4.3	3.9	4.3	4.2	3.9
MM055	Writing instruments and related articles:	400	400	400	400	407
	Number of establishments	190	190	190	190	187
	Employees (thousands)	16	16	16	16	15
	Capacity utilization (percent)	76	75	76	77	77
	U.S. shipments (million dollars)	2,818	2,746	2,751	2,510	2,470
	U.S. exports (million dollars)	373	333	288	263	269
	U.S. imports (million dollars)	842	965	1,146	1,027	1,044
	Apparent U.S. consumption (million dollars)	3,286	3,378	3,608	3,274	3,245
	Trade balance (million dollars)	-468	-632	-857	-764	-775
	Ratio of imports to consumption (percent)	25.6	28.6	31.8	31.4	32.2
MAGEO	Ratio of exports to shipments (percent)	13.3	12.1	10.5	10.5	10.9
MM056	Lamps and lighting fittings:	4.550	4 550	4 550	4 500	4 500
	Number of establishments	1,550	1,550	1,550	1,500	1,500
	Employees (thousands)	62	62	62	61 84	61
	Capacity utilization (percent)	88	87	85		85
	U.S. shipments (million dollars)	9,990	10,090	9,500	9,400	9,500
	U.S. exports (million dollars)	619	585	678	648	671
	U.S. imports (million dollars)	3,167	3,858	4,496	4,148	4,605
	Apparent U.S. consumption (million dollars)	12,538 -2,5 <b>4</b> 8	13,362 -3,272	13,318 -3,818	12,900 -3,500	13,434 -3,934
	Trade balance (million dollars)	-2,546 25.3	-3,272 28.9	33.8	32.2	34.3
	Ratio of imports to consumption (percent)	6.2	20.9 5.8	33.6 7.1	6.9	7.1
MM057	Ratio of exports to shipments (percent)	0.2	3.6	7.1	0.9	7.1
MIMOST	Prefabricated buildings:  Number of establishments	1,700	1,700	1,725	1,725	1,716
		95	101	104	1,723	104
	Employees (thousands)	73	73	74	74	74
	Capacity utilization (percent)	14,102	14,341	11,853	10,558	10,500
	U.S. exports (million dollars)	385	327	331	291	275
	U.S. imports (million dollars)	160	221	281	308	341
	Apparent U.S. consumption (million dollars)	13,878	14,234	11,803	10,575	10,566
	Trade balance (million dollars)	224	107	50	-17	-66
	Ratio of imports to consumption (percent)	1.2	1.5	2.4	2.9	3.2
	Ratio of exports to shipments (percent)	2.7	2.3	2.8	2.8	2.6
MM058		2.7	2.0	2.0	2.0	2.0
IVIIVIOOO	Number of establishments	150	150	150	150	148
	Employees (thousands)	3	3	2	2	2
	Capacity utilization (percent)	47	47	47	47	47
	U.S. shipments (million dollars)	124	<b>1</b> 16	108	92	91
	U.S. exports (million dollars)	28	25	30	33	24
	U.S. imports (million dollars)	1,484	1,374	1,475	1,218	1,257
	Apparent U.S. consumption (million dollars)	1,579	1,465	1,553	1,278	1,324
	Trade balance (million dollars)	-1,455	-1,349	-1,445	-1,186	-1,233
	Ratio of imports to consumption (percent)	93.9	93.8	95.0	95.3	94.9
	Ratio of exports to shipments (percent)	22.9	21.3	27.5	35.4	26.2
	rade of experte to dispersente (percently 1.1111)	22.0	21.0	_1.0	Ç0. I	20.2

See footnote(s) at end of table.

Table C-10–Continued
Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM059	Toys:	(000		2000		2002
IVIIVIOUS	Number of establishments	333	330	330	330	330
	Employees (thousands)	31	36	30	30	20
	Capacity utilization (percent)	62	62	62	60	60
	U.S. shipments (million dollars)	2,414	2,378	2,392	2,307	2,272
	U.S. exports (million dollars)	540	497	532	489	424
	U.S. imports (million dollars)	7,588	7,978	8,462	7,905	8,292
	Apparent U.S. consumption (million dollars)	9,462	9,859	10,322	9,723	10,140
	Trade balance (million dollars)	-7,048	-7,481	-7,930	-7,416	-7,868
	Ratio of imports to consumption (percent)	80.2	80.9	82.0	81.3	81.8
	Ratio of exports to shipments (percent)	22.4	20.9	22.3	21.2	18.7
MM060	Games:					
	Number of establishments	300	300	300	300	300
	Employees (thousands)	25	23	21	21	21
	Capacity utilization (percent)	79	78	78	80	80
	U.S. shipments (million dollars)	3,155	3,053	2,838	2,794	2,750
	U.S. exports (million dollars)	913	936	944	788	858
	U.S. imports (million dollars)	4,182	4,086	3,879	5,537	5,887
	Apparent U.S. consumption (million dollars)	6,424	6,203	5,773	7,542	7,779
	Trade balance (million dollars)	-3,269	-3,150	-2,935	-4,748	-5,029
	Ratio of imports to consumption (percent) ,	65.1	65.9	67.2	73.4	75.7
MHOCA	Ratio of exports to shipments (percent)	28.9	30.7	33.3	28.2	31.2
MM061	Sporting goods:	0.144	2 4 4 2	2 4 4 0	0.440	0.440
	Number of establishments	2,144	2,140	2,140	2,140	2,140
	Employees (thousands)	62	56	51	46	42
	Capacity utilization (percent)	70 9,586	88 00k 0	68	86 ace o	68
	U.S. shipments (million dollars)	1,688	9,499 1,621	9,412 1,679	9,326 1,672	9,557 1,537
	U.S. exports (million dollars)	3,041	3,027	3,565	3,632	3,859
	Apparent U.S. consumption (million dollars)	10,939	10,906	11,298	11,286	11,879
	Trade balance (million dollars)	-1,353	-1,407	-1,886	-1,960	-2,322
	Ratio of imports to consumption (percent)	27.8	27.8	31.6	32.2	32.5
	Ratio of exports to shipments (percent)	17.6	17.1	17.8	17.9	16.1
MM062	Smokers' articles:			17.5		10.1
	Number of establishments	11	11	10	10	10
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	75	80	80	80	80
	U.S. shipments (million dollars)	200	210	222	230	222
	U.S. exports (million dollars)	71	71	77	77	82
	U.S. imports (million dollars)	145	134	140	163	139
	Apparent U.S. consumption (million dollars)	274	273	285	316	279
	Trade balance (million dollars)	-74	-63	-63	-86	-57
	Ratio of imports to consumption (percent)	53.0	49.0	49.3	51.6	50.0
	Ratio of exports to shipments (percent)	35.6	33.8	34.9	33.5	37.1
MM063/	A Brooms and brushes:					
	Number of establishments	180	175	175	175	170
	Employees (thousands)	_6	_6	_6	_6	5
	Capacity utilization (percent)	75	75	. 75	73	70
	U.S. shipments (million dollars)	1,500	1,600	1,875	1,851	1,900
	U.S. exports (million dollars)	160	179	214	187	185
	U.S. imports (million dollars)	478	614	625	697	815
	Apparent U.S. consumption (million dollars)	1,819	2,035	2,285	2,361	2,530
	Trade balance (million dollars)	-319	-435 20.2	-410	-510	-630
	Ratio of imports to consumption (percent)	26.3	30.2	27.3	29.5 40.4	32.2
	Ratio of exports to shipments (percent)	10.7	11.2	11.4	10.1	9.7

See footnote(s) at end of table.

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	PG; 1000 1001					
code	Industry/commodity group	1998	1999	2000	2001	2002
MM063B	Hair grooming articles, non-electric (except					
	brushes):					
	Number of establishments	95	90	90	88	88
	Employees (thousands)	3	3	3	3	3
	Capacity utilization (percent)	80	80	85	84	85
	U.S. shipments (million dollars)	575	580	585	572	575
	U.S. exports (million dollars)	24	27	28	25	20
	U.S. imports (million dollars)	219	341	234	197	184
	Apparent U.S. consumption (million dollars)	7 <b>7</b> 0	895	790	744	739
	Trade balance (million dollars)	-195	-315	-205	-172	-164
	Ratio of imports to consumption (percent)	28.5	38.1	29.6	26.5	24.9
	Ratio of exports to shipments (percent)	4.2	4.6	4.8	4.4	3.5
MM064	Works of art and miscellaneous manufactured					
	goods:					
	Number of establishments	2,950	3,000	3,050	3,100	3,200
	Employees (thousands)	110	115	119	121	125
	Capacity utilization (percent)	73	73	73	72	73
	U.S. shipments (mitlion dollars)	35,270	37,000	38,340	39,100	41,100
	U.S. exports (million dollars)	1,685	1,731	2,142	2,177	1,379
	U.S. imports (million dollars)	7,230	8,463	9,641	9,312	9,274
	Apparent U.S. consumption (million dollars)	40,815	43,732	45,839	46,236	48,995
	Trade balance (million dollars)	-5,545	-6,732	-7,499	-7,136	-7,895
	Ratio of imports to consumption (percent)	17.7	19.4	21.0	20.1	18.9
	Ratio of exports to shipments (percent)	4.8	4.7	5.6	5.6	3.4
MM065	Apparel fasteners:					
	Number of establishments	90	90	90	90	85
	Employees (thousands)	5	5	4.5	4.3	4.5
	Capacity utilization (percent)	90	90	85	83	85
	U.S. shipments (million dollars)	550	570	576	553	570
	U.S. exports (million dollars)	136	140	183	154	157
	U.S. imports (million dollars)	103	89	85	73	65
	Apparent U.S. consumption (million dollars)	517	519	478	472	478
	Trade balance (million dollars)	33	51	98	81	92
	Ratio of imports to consumption (percent)	19.9	17.1	17.8	15.5	13.6
	Ratio of exports to shipments (percent)	24.7	24.5	31.7	27.8	27.6
MM066/	A Small arms and ammunition:			000	000	000
	Number of establishments	300	290	280	280	280
	Employees (thousands)	19	18	17	17	17
	Capacity utilization (percent)	70	70	70	75	75
	U.S. shipments (million dollars)	2,700	2,610	2,500	2,650	2,650
	U.S. exports (million dollars)	571	464	535	558	480
	U.S. imports (million dollars)	520	608	637	679	800
	Apparent U.S. consumption (million dollars)	2,649	2,754	2,602	2,770	2,970
	Trade balance (million dollars)	51	-144	-102	-120	-320
	Ratio of imports to consumption (percent)	19.6	22.1	24.5	24.5	26.9
	Ratio of exports to shipments (percent)	21.2	17.8	21.4	21.1	18.1

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM067	Seats for motor vehicles and aircraft:					
	Number of establishments	200	200	200	190	190
	Employees (thousands)	23	25	25	23	24
	Capacity utilization (percent)	76	76	75	75	<b>7</b> 7
	U.S. shipments (million dollars)	6,540	7,520	7,725	7,030	7,400
	U.S. exports (million dollars)	1,881	1,878	1,861	1,808	1,641
	U.S. imports (million dollars)	2,610	3,024	3,209	3,239	3,886
	Apparent U.S. consumption (million dollars)	7,268	8,666	9,073	8,461	9,645
	Trade balance (million dollars)	-728	-1,146	-1,348	-1,431	-2,245
	Ratio of imports to consumption (percent)	35.9	34.9	35.4	38.3	40.3
	Ratio of exports to shipments (percent)	28.8	25.0	24.1	25.7	22.2

Note.-Calculations based on unrounded data.

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# APPENDIX D Industry/Commodity Groups with Most Significant Shifts, 2001 and 2002, and Additional Statistical Tables

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Table D-1

Domestic export increases: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC		U.S. exports		Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	iars ———	
Rank ord	ler based on change in absolute value growth:				
ET009	Motor vehicles	22,651	26,209	3,559	15.7
ET002	Motor vehicles	22,001	20,200	0,000	10.7
	aircraft	12,408	13,069	661	5.3
CH025	Medicinal chemicals	18,169	18,742	573	_3.2
CH006	Natural gas and components	1,109	1,675	566	51.9
AG030	Cereals	9,397	9,929	532	5.7
CH010	Organic commodity chemicals	1,494	2,010	515	34.
AG033	Animal or vegetable fats and oils	1,405	1,917	512	36.4
AG064	Certain specialty papers	618 6.766	1,056 7, <b>18</b> 9	439 <b>42</b> 3	71.0
CH036 CH046	Other plastics in primary forms	6,162	7,109 6.485	323	6.3 5.2
CH002	Fabrics	1.239	1,510	323 270	21.8
AG020	Edible pute		1.542	233	17.8
MM078	Edible nuts Farm and garden machinery and equipment	4,565	4,747	182	4.0
ET036	Photographic film and paper	1,953	2,127	174	8.1
CH031	Polyethylene resins in primary forms	2,416	2,590	173	7.3
MM051	Precious jewelry and related articles	1,659	1.826	167	10.
MM023	Iron and steel waste and scrap	1,151	1.307	157	13.6
AG032	Oileands		5,790	148	ž.
AG031	Oilseeds	,446	594	147	33.0
AG059	Wood pulp and wastepaper	3,711	3,853	142	3.8
Rank ord	der based on change in percentage growth:				
AG048	Wool and other animal hair	11	26	15	133.8
CH007	Major primary olefins	120	245	125	104.2
ĂG064	Certain specialty naners	618	1.056	439	71.0
CH006	Natural gas and components Animal or vegetable fats and oils	1,109	1,675	566	51.0
AG033	Animal or vegetable fats and oils	1,405	1,917	512	36.4
CH010	Organic commodity chemicals	1,494	2,010	515	34.5
AG031	Milled grains, malts, and starches	446	594	147	33.6
CH022	Photographic chemicals and preparations	413	522	109	26.9
MM005	Lead ores, concentrates, and residues	108	133	24	22.4
CH002	Nuclear materials	1,239	1,510	270	21.8
CH009	Primary aromatics	122	148	26	21.
AG020	Edible nuts	1,309	1,542	233	17.8
CH044	Natural rubber	34	40	6	16.7
AG015	Seeds	768	892	124	16.2
ET009	Motor vehicles	22,651	26,209	3,559	15.7
AG058	Cork and rattan	53	61	1_8	14.8
MM023	Iron and steel waste and scrap	1,151	1,307	157	13.6
MM006	Zinc ores, concentrates, and residues	299	339	41	13.6
AG056	Tools and tool handles of wood	37	42	5 32	13.1
CH030	Explosives, propellant powders, and related items .	254	286	32	12.

Note.—Calculations based on unrounded data.

Table D-2

Domestic export declines: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC		U.S.	exports	Change, 200	2 from 2001
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doli	ars ——	
Rank ord	der based on change in absolute value decline:				
ET035	Computers, peripherals, and parts	38,125	29,534	-8,591	-22.5
ET017	Telephone and telegraph apparatus	16,506	12,952	-3,554	-21.5
MM020 ET033	Precious metals and non-numismatic coins Semiconductors and integrated circuits	6,826 33,455	5,070 31,738	-1,756 -1,717	-25.7 -5.1
ET043	Measuring, testing, and controlling instruments	15,605	14,346	-1,259	-3.1 -8.1
ET037	Optical fibers, optical fiber bundles and cables	1,689	474	-1,216	-72.0
MM087	Semiconductor manufacturing equipment and	0.552	7,341	-1,212	-14.2
ET013	robotics	8,553 42,535	41.447	-1,212 -1.089	-14.2
CH049	Apparel	6,537	5,491	-1,046	-16.0
ET001	Apparel Aircraft engines and gas turbines	16,524	15,498	-1,025	-6.2 -41.2
ET023 CH001	Radio and television broadcasting equipment	2,321 1,258	1,364 304	-957 -955	-75.9
MM064	Electrical energy				
	goods	2,177	1,379	-798	-36.7
MM091	equipment	4.691	3,923	-769	-16,4
AG063	Printing and writing papers	1,308	620	-688	-52.6
AG045	Cigarettes	2,118	1,463	-655	-30.9
MM092	Electrical transformers, static converters, and inductors	2,436	1,784	-652	-26.8
CH011	Organic specialty chemicals	5,678	5.050	-627	-11.1
ET028	Organic specialty chemicals	5,098	4,478	- <u>621</u>	-12.2
ET014	Ships, tugs, pleasure boats, and similar vessels	1,820	1,234	-587	-32.2
Rank or	der based on change in percentage decline:				
CH001	Electrical energy	1,258	304	-955	-75.9
ET037	Optical fibers, optical fiber bundles and cables	1,689	474	-1,216	-72.0
AG063 CH004	Printing and writing papers	1,308 177	620 92	-688 -85	-52.6 -48.2
AG050	Ethyl alcohol for nonbeverage purposes	125	71	-53	-42.7
ET023	Radio and television broadcasting equipment	2,321	1,364	-957	-41.2
MM064	Works of art and miscellaneous manufactured	2,177	1,379	-798	-36.7
ET014	goods	1,820	1,234	-587	-32.2
MM022	remoallovs	74	50	-23	-31.6
CH019	Synthetic dyes and azoic couplers	361	249 1,463	-112 -655	-31.0 -30.9
AG045 ET039	Cigarettes	1,694	1,187	-000 -507	-29.9
ET008	Rail locomotive and rolling stock	1,422	1.006	-416	-29.3
MM019	Natural and synthetic gemstones	1,840 291	1,331 212	-508	-27.6 -27.1
MM093 MM092	Portable electric handtools Electrical transformers, static converters, and	291	212	-79	-27.1
191191032	inductors		1,784	-652	-26.8
MM058	Dolls	33	24	-9	-26.8
MM007 MM020	Certain ores, concentrates, ash, and residues Precious metals and non-numismatic coins	248 6,826	183 5.070	-65 -1,756	-26.4 -25.7
MM049	Umbrellas, whips, riding crops, and canes		3,070	-1,750	-24.1
	Only Jeffers have also supposed and date		_		

Note.—Calculations based on unrounded data.

Table D-3

Domestic import increases: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC			imports	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
	· · · · · · · · · · · · · · · · · · ·		— Million Dol	lars	
Rank or	der based on change in absolute value growth:				
CH025	Medicinal chemicals	33.956	40.699	6.742	19.9
ET009	Motor vehicles	127,257	133,264	6,007	4.7
CH004	Crude petroleum	49,673	54,704	5,030	10.1
ET010	Certain motor-vehicle parts	23,977	27,761	3,784	15.8
ET040	Médical goods	10,869	13,232	2,363 2,189	21.7
MM054	Furniture	14,839	17,028	2,189	14.8
ET022	Television receivers and video monitors	8,615	10,586	1,972	22.9
ET018	Consumer electronics (except televisions)	19,525	21,455	1,931	9.9
MM019 ET035	Natural and synthetic gemstones	74,547	13,063 75,817	1,486 4,270	12.8 1.7
MM073	Computers, peripherals, and parts	14,041	10,017	1,270	1.7
MIMOLO	applications	8,356	9.564	1,208	14.5
ET002	applications	0,000	8,004	1,200	17.5
LIOUL	aircraft	13,657	14,841	1,184	8.7
CH041	Miscellaneous plastic products	12,376	13,459	1,083	8.8
CH048	Home turnishings	3.332	4,226	7894	26.8
ET017	Telephone and telegraph apparatus	27 174	27,948	774	2.8
MM051	Precious jewelry and related articles Miscellaneous products of base metal	5,533	6,261	728	13.2
MM031	Miscellaneous products of base metal	7,107	7,773	666	9.4
MM067	Seats for motor vehicles and aircraft	3.239	3,886	648	20.0
MM068	Wiring harnesses for motor vehicles	4 684	5,302	617	13.2 9.7
MM071	Air-conditioning equipment and parts	6,081	6,674	593	9.7
Rank or	der based on change in percentage growth:				
AG049	Cotton, not carded or combed	4	20	16	384.5
800MM	Precious metal ores and concentrates	14	43	29	205.1
MM004	Copper ores and concentrates	58	105	47	81.5
AG011	Eggs	20	28	8	42.6
AG025	Dried fruit other than tropical	_63	90	26	41.7
MM023	Iron and steel waste and scrap	284	397	113	40.0
MM006	Zinc ores, concentrates, and residues	. 38	_53	15	38.1
AG065	Miscellaneous paper products	1,295	1,740	444	34.3
AG026	Frozen fruit	117	152	35	30.0
CH020	Synthetic tanning agents	2 2 2 2	4 226	204	28.9
CH048 MM034	Home furnishings	3,332 588	4,226	894 154	26.8 26.2
MM090	Metal and ceramic sanitary ware  Boilers, turbines, and related machinery		742 1.514	310	25.8 25.8
AG031	Milled grains, malts, and starches	305	379	74	24.4
ET022	Television receivers and video monitors	8,615	10.586	1,972	22.9
CH044	Natural rubber	613	751	138	22.6
ET040	Medical goods		13,232	2,363	21.7
AG045	Cigarettes		230	2,000	21.7
MM093	Portable electric handtools		1,434	249	21.1
AG036	Infant formulas, malt extracts, and other edible		,		
	preparations	659	7 <del>9</del> 5	136	20.6

Note.—Calculations based on unrounded data.

Table D-4

Domestic import declines: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC	•	U.S. imports		Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars	
Rank ord	fer based on change in absolute value decline:				
CH006	Natural gas and components	23,054	18,609	-4.445	-19.3
ET033	Semiconductors and integrated circuits	30.016	25,651	-4,365	-14.5
CH005	Petroleum products Aircraft, spacecraft, and related equipment	34,372	30,594	-3,778	-11.0
ET013 ET001	Aircraft engines and gas turbines	21,047 13 548	17,636 10.993	-3,391 -2,555	-16. <b>1</b> -18.9
MM020	Precious metals and non-numismatic coins	8,193	6,263	-1,930	-23.6
CH001	Electrical energy	2,681	1,160	-1,520	-56.7
ET023	Radio and television broadcasting equipment	6,066	4,977	-1,089	-17.9
ET037 MM084	Optical fibers, optical fiber bundles and cables Metal cutting machine tools and machine tool	1,244	252	- <del>9</del> 92	-79.8
WIWO	accessories	3,407	2,558	-849	-24.9
ET038	Optical goods, including ophthalmic goods	4,957	4,142	-815	-16.4
MM087	Semiconductor manufacturing equipment and				
MM036	robotics	4,389 4,296	3,679	-710	-16.2
AG062	Copper and related articles  Newsprint	4,296 3,597	3,715 3,039	-581 -558	-13.5 -15.5
ET039	Photographic cameras and equipment	3,560	3.029	-531	-14.9
MM041	Certain base metals and chemical elements	2,467	1,952	-515	-20.9
MM085	Metal forming machine tools	1,331	846	-485	-36.4
MM091	Electric motors, generators, and related	7,646	7,177	-468	£ 1
CH012	equipment	5,148	4.699	-449	-6.1 -8.7
CH016	Fertilizers		3,043	-435	-12.5
Rank ord	fer based on change in percentage decline:				
MM005	Lead ores, concentrates, and residues	1	(1)	-1	-98.5
ET037	Optical fibers, optical fiber bundles and cables	1,244	252	-992	-79.8
CH001	Electrical energy	2,681	1,160	-1,520	-56.7
MM085 MM080	Metal forming machine tools	1,331 1,091	846 719	- <b>4</b> 85 -373	-36.4 -34,1
AG048	Wool and other animal hair	57	42	-373 -16	-34,1 -27,4
CH033	Polyvinyl chloride resins in primary forms	332	247	-84	-25.4
MM039	Lead and related articles	167	125	-42	-25.2
MM084	Metal cutting machine tools and machine tool	0.407	0.550	0.40	24.0
CH015	accessories	3,407 219	2,558 166	-849 -53	-24.9 -24.3
MM020	Precious metals and non-numismatic coins	8.193	6,263	-1,930	-23.6
ET008	Rail locomotive and rolling stock	1,357	1,039	-318	-23.4
MM010	Industrial ceramics	640	497	- <u>143</u>	-22.3
MM041 CH008	Certain base metals and chemical elements Other plating	2,467 143	1,9 <b>5</b> 2 113	-515	-20.9 -20.8
CH006	Other olefins		18.609	-30 -4.445	-20.8 -19.3
ET001	Aircraft engines and gas turbines	13,548	10,993	-2,555	-18.9
ET016	Office machines	1,817	1,491	-326	-18.0
ET023	Radio and television broadcasting equipment	6,066	4,977	-1,089	-17.9
CH021	Natural tanning and dyeing materials	65	54	<u>-11</u>	-17,2

Less than \$500,000.

Note.—Calculations based on unrounded data.

Table D-5
U.S. trade position increases: Ranking of top 30 industry/commodity groups, 2001 and 2002

USITC		U.S. I	balance	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	lars ———	
CH006	Natural gas and components	-21.944	-16.934	5,011	22.8
CH005	Datroloum producte	-25 4.3D	-21,931	3,504	13.8
ET033	Semiconductors and integrated circuits Aircraft, spacecraft, and related equipment	3,439	6,087	2,648	77.0
ET013	Aircraft spacecraft and related equipment	21,508	23,811	2,302	10.7
ET001	Aircraft engines and gas turbines	2,976	4,505	1.529	51.4
MM084	Metal cutting machine tools and machine tool	_,	-,	-1	
MIMOOA	accessories	-1,598	-924	674	42.2
ET038	Optical goods, including ophthalmic goods		-594	636	51.7
AG064	Certain specialty papers		147	597	(1)
CH001	Electrical energy	. :==	-857	566	39).8
AG030	Cereals		9,194	558	6.5
AG062	Newporint		-2,709	479	15.0
MM036	Newsprint	-2.444	-1.972	473	19.3
CH016	Copper and related artifices	-1,295	-859	436	33.7
CH010	Fertilizers	474	898	425	89.7
AG059	Wood pulp and wastenaner	1,061	1,482	421	39.7
MM085	Wood pulp and wastepaper Metal forming machine tools Animal or vegetable fats and oils	-588	-194	394	67.0
	Animal arregatable fate and ails	277	632	355	128.3
AG033 CH012	Costain especia chemicale	2,626	2.969	343	13.1
	Certain organic chemicals	-765	-454	311	40.6
MM041	Cenain base metals and chemical elements	-1.020	-755	265	26.0
ET024	Electric sound and visual signaling apparatus	681	938	257	37.7
CH031	Polyethylene resins in pliniary forms	-414	-159	255	61.5
080MM	Polyethylene resins in primary forms Pulp, paper, and paperboard machinery Other plastics in primary forms	4.117	4.366	249	6.1
CH036	Other plastics in primary forms	,639	,300 841	202	31.7
AG020	Edible nuts		-1,193	174	12.7
MM020	Precious metals and non-numismatic coins		262	166	171.9
ET036	Photographic film and paper	90	202	100	17 1.0
CH017	Paints, inks, and related items, and certain	1.455	1.618	163	11.2
011000	components thereof		-635	162	20.4
CH002	Nuclear materials		-030 5,599	160	2.9
AG032	Oilseeds	5,439 -66	ວ,ວອອ 87	153	2.9 (¹)
CH022	Photographic chemicals and preparations	-00	07	100	( )

<sup>1</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

Table D-6 U.S. trade position declines: Ranking of top 30 industry/commodity groups, 2001 and 2002

USITC		U.S.	balance	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
		. <u> </u>	Million Dolla	ars	
ET035	Computers, peripherals, and parts	6,422	-46,283	-9,861	-27.1
CH025	Medicinal chemicals1	5.788	-21,957	-6,169	-39.1
CH004	Crude petroleum	9,496	-54,612	-5,116	-10.3
ET017	Telephone and telegraph apparatus	0,668	-14,996	-4,328	-40,6
ET010	Certain motor-vehicle parts Furniture	2,544	-1,110	-3,654	-20.3
MM054	Furniture	2,150	-14,620	-2,470	-20.3
ET009	Motor vehicles -10	4 606	-107,054	-2,448	-2.3
ET040	Medical goods Consumer electronics (except televisions)1	4,119	1,826	-2,292	-55.7
ET018	Consumer electronics (except televisions)1	6,734	-18,825	-2,091	-12.5
MM019	Natural and synthetic gemstones	9,737	-11,731	-1,994	-20.5
ET022	Television receivers and video monitors	7,378	-9,329	-1,952	-26.5
MM073	Household appliances, including commercial				
	applications	3,130	-4,719	-1,589	-50.8
CH041	Miscellaneous plastic products	185	-892	-1,076	-27.6
ET043	Measuring, testing, and controlling instruments	3,799	2,751	-1,049	-27.8
CH049	Apparel -5 Air-conditioning equipment and parts -5 Home furnishings -5 Seats for motor vehicles and aircraft -5	7,458	-58,436	-978	-1.7
MM071	Air-conditioning equipment and parts	-387	-1,356	-969	-250.0
CH048	Home furnishings	2,929	-3,863	-934	-31.9
MM067	Seats for motor vehicles and aircraft	1,431	-2.245	-814	-56.9
MM025	Steel mill products	6,874	-7,670	-796	-11.6
MM064	Works of art and miscellaneous manufactured				
	goods	7,136	-7,895	-759	-10.6
AG045	Cigarettes	1,930	1,234	-696	-36.1
MM031		1,843	-2,491	-647	-35.1
CH039	Pneumatic tires and tubes (new)	1,864	-2, <b>4</b> 60	-5 <b>9</b> 7	-32.0
ET014	Pneumatic tires and tubes (new)	410	-179	-589	(¹)
AG005	Poultry	2,279	1,705	-573	-25`.2
MM051	Precious jewelry and related articles	3.874	-4,435	-561	- <u>14.5</u>
AG066	Printed matter	817	263	-554	-67.8
AG037	Cocoa, chocolate, and confectionery	1,304	-1,846	-542	-41.6
MM090	Boilers, turbines, and related machinery	-98	-622	-524	-536.6
MM068	Wiring harnesses for motor vehicles	3,818	-4,341	-523	13.7

<sup>1</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

Table D-7
U.S. trade balance deficit: Top 30 industry/commodity groups, ordered by 2002 deficit

USITC			balance	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
			Million Doll	ars ———	
ET009	Motor vehicles		-107,054	-2,448	-2.3
CH049	Apparel	-57,458	-58,436	-978	-1.7
CH004	Crude petroleum	-49,496	-54,612	-5,116	-10.3
ET035	Computers, peripherals, and parts	-36,422	-46,283	-9,861	-27.1
CH025	Medicinal chemicals	-15./88	-21,957	-6,169	-39.1
CH005	Petroleum products	-25,436	-21,931	3,504	13.8
ET018	Consumer electronics (except televisions)	-16,734	-18,825	-2,091	-12.5
CH006	Natural gas and components  Telephone and telegraph apparatus	-21,944	-16,934	5,011	22.8
ET017	Telephone and telegraph apparatus	-10,668	-14,996	-4,328	-40.6
CH051	Footwear	-14,611	-14,860	-248	<u>-1.7</u>
MM054	Furniture	-1 <u>2,150</u>	-14,620	-2,470	-20.3
MM019	Natural and synthetic gemstones	- <u>9,737</u>	-11,731	-1,994	-20.5
ET022	Lelevision receivers and video monitors	-7,378	-9,329	-1,952	-26.5
MM064	Works of art and miscellaneous manufactured				
	_ goods	-7,136	-7,895	-759	-10.6
MM059	Toys	-7,416	- <u>7,868</u>	-452	-6.1
MM025	Steel mill products	-6,874	-7,670	-796	-11.6
AG009	Shellfish	-5,200	-5,172	27	0.5
MM060	Games	-4,748	-5,029	-280	-5.9
AG052	Lumber Household appliances, including commercial	-5,073	-4,927	146	2.9
MM073	Household appliances, including commercial	0.400	4 740	4 500	50.0
1414554	applications Precious jewelry and related articles	-3,130	-4,719	-1,589	-50.8
MM051	Precious jeweiry and related articles	-3,874	-4,435	-561	-14.5
MM068	Wiring harnesses for motor vehicles	-3,818	-4,341	-523	-13.7
MM046	Luggage, handbags, and flat goods	-4,001	-4,134	-133	-3.3
MM056	Lamps and lighting fittings	-3,500	-3,934	-434	-12.4
CH048	Home furnishings	-2,929	-3,863	-934	-31,9
MM037	Unwrought aluminum	-3,825	-3,824	0	-8.7
AG063	Printing and writing papers	-3,453	-3,752	-299	-ğ./
ET023	Radio and television broadcasting equipment	-3,745	-3,613	132	3.5
MM009	Cement, stone, and related products	-3,085	-3,332	-247	-8.0
MM091	Electric motors, generators, and related	2.054	2.255	200	40.0
	equipment	-2, <u>9</u> 54	-3,255	-300	-10.2

<sup>&</sup>lt;sup>1</sup>Less than 0.05 percent.

Note.—Calculations based on unrounded data.

Table D-8
U.S. trade balance surplus: Top 30 industry/commodity groups, ordered by 2002 surplus

USITC			balance	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
		····	— Million Dol	lars ———	
ET013	Aircraft, spacecraft, and related equipment	21,508	23,811	2,302	10.7
AG030	Cereals Semiconductors and integrated circuits	8,636	9,194	558	6.5
ET033	Semiconductors and integrated circuits	3,439	6,087	2,648	77.0
AG032	Oilseeds	5,439	5,599	160	2.9
ET001	Oilseeds	2,976	4,505	1,529	51.4
CH036	Other plastics in primary forms	4,117	4,366	249	6.1
ET004	Construction and mining equipment	4,643	4,202	-441	-9.5
MM087	Semiconductor manufacturing equipment and		•		
	robotics	4,164	3,662	-502	-12.1
AG013	Animal feeds	3,881	3,518	-363	-9.3
CH012	Certain organic chemicals	2.626	2,969	343	13.1
ET043	Measuring, testing, and controlling instruments Cotton, not carded or combed	3,799	2,751	-1,049	-27.6
AG049	Cotton, not carded or combed	2,160	1,995	-166	-7.7
ET040	Medical goods	4,119	1,826	-2,292	-55.7
AG036	Medical goods				
	preparations	2,070	1,787	-283	-13.7
AG061	Industrial papers and paperboards	2,127	1,764	-363	-17.1
ET020	Prerecorded media	1,935	1,761	-174	-9.0
AG005	Poultry	2,279	1,705	-573	-25.2
CH017	Paints, inks, and related items, and certain		•		
	components thereof	1,455	1,618	163	11.2
AG059	Wood pulp and wastepaper	1,061	1,482	421	39.7
AG046	Wood pulp and wastepaper Hides, skins, and leather	1,617	1,456	-162	-10.0
AG045	Cigarettes	1.930	1,234	-696	-36.1
ET031	Cathode-ray tubes	1,444	1,155	-289	-20.0
ET021	Navigational instruments and remote control	•			
	apparatus	1,306	1,063	-243	-18.6
MM066	Arms and ammunition	1,280	1,040	-240	-18.8
CH028	Soaps, detergents, and surface-active agents	1,107	1,009	-99	-8.9
CH029	Miscellaneous chemicals and specialties	1,006	944	-62	-6.1
CH031	Polyethylene resins in primary forms	681	938	257	37.7
CH032	Polypropylene resins in primary forms	881	929	48	5.4
MM023	Polypropylene resins in primary forms	867	911	43	5.0
AG051	Logs and rough wood products	1,039	907	-132	-12.7
	<del></del>		·		

Note.—Calculations based on unrounded data.

# APPENDIX E Definitions of Selected Country Groups

			•	
	<b>*</b>			
		•		
•		•		

# ASEAN (ASSOCIATION OF SOUTHEAST ASIAN NATIONS)

Brunei Malaysia
Burma (Myanmar) Philippines
Cambodia Singapore
Indonesia Thailand
Laos Vietnam

#### **ASIA**

Afghanistan Macao Bangladesh Malaysia

Bhutan Maldive Islands

Brunei Mongolia
Burma (Myanmar) Nepal

Cambodia North Korea China Pakistan Hong Kong **Philippines** India Singapore Indonesia Sri Lanka Taiwan Japan Korea **Thailand** Laos Vietnam

# CBERA (CARIBBEAN BASIN ECONOMIC RECOVERY ACT) BENEFICIARIES

Antigua and Barbuda Guyana
Aruba Haiti
The Bahamas Honduras
Barbados Jamaica
Belize Montserrat

British Virgin Islands Netherlands Antilles

Costa Rica Nicaragua
Dominica Panama

Dominican Republic St. Kitts and Nevis

El Salvador St. Lucia

Grenada St. Vincent and the Grenadines

Guatemala Trinidad and Tobago

## CENTRAL AND EASTERN EUROPE

Albania Macedonia
Bosnia-Hercegovina Poland
Bulgaria Romania
Croatia Slovakia
Czech Republic Slovenia

Hungary Yugoslavia (Serbia and Montenegro)

## **EU/EU-15 (EUROPEAN UNION)**

Austria Italy

Belgium Luxembourg
Denmark Netherlands
Finland Portugal
France Spain
Germany Sweden

Greece United Kingdom

Ireland

## **LATIN AMERICA**

Anguilla Dominican Republic

Antigua and Barbuda Ecuador
Argentina El Salvador
Aruba Falkland Islands
The Bahamas French Guiana

Barbados Grenada Belize Guadeloupe Bermuda Guatemala Bolivia Guyana Brazil Haiti British Virgin Islands Honduras Cayman Islands Jamaica Chile Martinique Colombia Mexico Costa Rica Montserrat

Cuba Netherlands Antilles

Dominica Island Nicaragua

# LATIN AMERICA-Continued

Panama St. Vincent and the Grenadines

Paraguay Suriname

Peru Trinidad and Tobago

St. Kitts and Nevis Turks and Caicos Islands

St. Lucia Uruguay
St. Pierre and Miquelon Venezuela

# NAFTA (NORTH AMERICAN FREE TRADE AGREEMENT) PARTNERS

Canada Mexico

**United States** 

# **OPEC (ORGANIZATION OF PETROLEUM EXPORTING COUNTRIES)**

Algeria Nigeria Indonesia Qatar

Iran Saudi Arabia

Iraq United Arab Emirates

Kuwait Venezuela

Libya

# SUB-SAHARAN AFRICA

Angola Republic of the Congo (Congo-Brazzaville)

Benin Côte d'Ivoire
Botswana Diibouti

Burkina Faso Equatorial Guinea

Burundi Eritrea
Cameroon Ethiopia
Cape Verde Gabon

Central African Republic The Gambia

Chad Ghana Comoros Guinea

Democratic Republic of the Guinea-Bissau

Congo (Congo-Kinshasa) Kenya

# SUB-SAHARAN AFRICA-Continued

Lesotho Senegal
Liberia Seychelles
Madagascar Sierra Leone
Malawi Somalia
Mali South Africa

MauritaniaSudanMauritiusSwazilandMozambiqueTanzaniaNamibiaTogoNigerUgandaNigeriaZambiaRwandaZimbabwe

São Tomé and Príncipe

# APPENDIX F Background on Exchange Rate Shifts

#### Introduction

This appendix provides a general background on exchange rates and is divided into three sections. In the first section, exchange rate stability and convertibility are discussed. A profile of Argentina's current economic situation, which resulted in Argentina's withdrawal from its currency board-based monetary policy of trading foreign exchange for domestic currency, is included in this section. The second section provides a brief overview of exchange rate determinants and the relationship between exchange rates and merchandise (goods) trade flows. The third section presents nominal exchange rates against the dollar on an annual basis during 1998-2002 for selected individual countries and indices of nominal and real exchange rates for the dollar versus the currencies of selected country groups. Exchange rate movements and policy actions by monetary authorities in 2002 are also discussed in the section, with an emphasis on the depreciation of the Japanese yen and the appreciation of the euro.

## **Exchange Rate Stability and Convertibility**

Exchange rates are dependent on basic macroeconomic factors, domestic monetary and fiscal policies, independence of the country's central bank, exchange controls and openness of its capital market, and the country's exchange rate arrangements (the mechanisms by which the exchange rate is established), which range from market-determined exchange rates (freely floating exchange rates or "clean" float) to fixed-rate systems. Under a system of flexible or floating exchange rates, market or nominal exchange rates (reported in the financial pages of major newspapers) of freely convertible currencies are determined by the supply of and demand for those currencies in the foreign exchange market. The supply of and demand for foreign currencies depends upon the demand for international transactions of goods, services, and assets. Foreign demand for U.S. dollars is based on foreigners' purchases of U.S. goods and services, investments in the United States, and holdings of dollar balances. Likewise, the supply of U.S. dollars outside the United States is based on U.S. citizens' purchases of foreign goods and services, investments abroad, and holdings of balances in foreign currencies.

Under a floating exchange rate system, macroeconomic changes and shifts in other determinants of supply and demand show up directly as exchange rate movements; however, with a fixed exchange rate, the same changes take place in foreign currency reserves. If the economic fundamentals cause the reserves to get too small, it can lead to a speculative crisis and sudden devaluation, or abandonment of the fixed exchange rate system. The U.S. dollar is a freely floating currency.

Many governments intervene in foreign exchange markets, and for a variety of reasons.<sup>5</sup> U.S. authorities purchase dollars from time to time to resist downward pressure on the dollar exchange rate and occasionally sell dollars to resist upward pressure. During 1998, U.S. monetary authorities intervened in the foreign-exchange markets on one occasion to prop up the Japanese yen, on June 17, selling a total of \$833

<sup>&</sup>lt;sup>1</sup> For a definition of exchange convertibility and restrictions on convertibility, by country, see International Monetary Fund (IMF), *Exchange Arrangements and Exchange Restrictions, Annual Report 1999* (Washington, DC: IMF, Aug. 27, 2000).

<sup>&</sup>lt;sup>2</sup> For a description of the types of exchange-rate arrangements that exist, each of which represents efforts by the central bank to stabilize the country's exchange rate against those of its trade partners, see Ibid., Appendix 1. Also, for a chart of exchange rate arrangements, see IMF, *International Financial Statistics*, monthly series, p. 8.

<sup>&</sup>lt;sup>3</sup> Nominal exchange rates, unlike real exchange rates (discussed later), are not adjusted for inflation.

<sup>&</sup>lt;sup>4</sup> Macroeconomic factors (including monetary and fiscal policies) influence the supply and demand for currencies.

<sup>&</sup>lt;sup>5</sup> Foreign-exchange market intervention consists of the official purchases and sales of foreign exchange that nations undertake through their central banks to influence the values of their currencies. For motives behind why countries intervene in the foreign exchange market, see IMF, Exchange Arrangements and Exchange Restrictions, Annual Report 1999.

million and buying Japanese yen.<sup>6</sup> On September 22, 2000, in coordination with the European Central Bank (ECB) and the monetary authorities of Canada, Japan, and the United Kingdom, the United States purchased 1.5 billion euros. Following the terrorist attacks on September 11, 2001, the Federal Reserve established 30-day reciprocal swap arrangements with the ECB, the Bank of England, and the Bank of Canada to facilitate the functioning of financial markets and provide liquidity in U.S. dollars. The ECB drew on this swap facility three times.<sup>7</sup> The U.S. monetary authorities did not intervene in the foreign exchange markets during 1999 or 2002.<sup>8</sup>

Most of the leading U.S. trade partners also maintain floating exchange rates, and their central banks intervene selectively or not at all. Several others prefer to maintain an organized floating exchange rate, or a managed float. For example, the People's Bank of China announces a daily reference rate against the U.S. dollar, the Hong Kong dollar, and the Japanese yen based on the weighted-average price of foreign-exchange transactions of the previous day. This reference rate establishes the current day's maximum trading limits in the interbank foreign-exchange market. The central banks of several other countries have announced their intentions to intervene should they consider market conditions disorderly or if their currency's foreign-exchange value fluctuates beyond a stated range of parity against other currencies or a basket of currencies. Other countries have chosen to maintain the value of their currency through such arrangements as dollarization (see text box below) and currency boards.

#### **Currency Boards**

Under a currency-board arrangement, monetary authorities commit to trade foreign exchange for domestic currency on demand at a fixed rate. The domestic currency is backed by corresponding reserves of foreign exchange, usually at 100 percent or more. Trading foreign exchange for domestic currency is the only way the central bank can increase money supply, as it may not print money without having an equal amount of foreign-exchange reserves. There is also a long-term commitment to the currency-board system, often set into the central-bank law. Table F-1 provides a list of country that have adopted a currency board.

<sup>&</sup>lt;sup>6</sup> The mark, the yen, and the euro have been the only three currencies in which the United States has conducted its intervention operations.

<sup>&</sup>lt;sup>7</sup> Drawing on a swap facility refers to borrowing money that was previously set aside for that purpose. The ECB repaid this money by the end of 2001. Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jul.-Sep. 2001, p. 1.

<sup>&</sup>lt;sup>8</sup> Ibid. (various issues).

<sup>&</sup>lt;sup>9</sup> Those allowing their currency's exchange value to float freely include the European Monetary Union, Canada, Japan, Korea, Mexico, Singapore, and Taiwan.

<sup>&</sup>lt;sup>10</sup> Economic actors, such as central bankers and government officials, within a country who do not believe the market has full information about the country's economic situation or who do not believe the market prices the currency at its true value may consider the foreign exchange market to be disorderly. Disorderly markets also refer to markets with excessive fluctuations.

<sup>&</sup>lt;sup>11</sup> Kurt Schuler, Introduction to Currency Boards, p. 1, found at http://users.erols.com/kurrency/intro.htm, retrieved Feb. 19, 2002.

<sup>&</sup>lt;sup>12</sup> Having more than 100 percent of a country's money supply backed by reserves permits a "safety margin" and allows for limited intervention in the case of unexpected economic or banking system difficulties without violating currency board rules. Charles Enoch and Anne-Marie Gulde, "Are Currency Boards a Cure for All Monetary Problems?," *Finance & Development*, Vol. 35, No. 4, Dec. 1998, p. 5.

#### **Dollarization**

Dollarization is a process in which a country officially or unofficially uses a foreign currency (such as the U.S. dollar) as its domestic currency or as a unit of account alongside its domestic currency. When the term is used to refer to the dollar's total replacement of the domestic currency, it is referred to as full dollarization. The primary attraction of dollarization is one of confidence. Under full dollarization, all values, including the entire monetary accounting system, are converted to a dollar basis. As the preferred international monetary asset, the dollar is perceived to ensure currency stability, at least more so than other national currencies. Adoption of the dollar fixes the exchange rate, hence reducing transactions costs and risks that discourage trade and investment. Moreover, risk premiums and historical tendencies toward inflation are reduced or eliminated and fiscal-policy discipline is encouraged as the central bank can no longer print money.

However, the loss of monetary autonomy is one of the principal drawbacks of dollarization because it also means a loss of an independent monetary policy. If a country adopts a foreign currency, then its monetary policy is the monetary policy of the foreign country. 4 Conversion to the U.S. dollar (a foreign currency) may imply an appreciation of the real exchange rate relative to that which would have prevailed under an independent domestic currency. There is also the loss of the central bank's function as a lender of last resort. In a monetary crisis, the central bank cannot as easily obtain sufficient funds to rescue domestic commercial banks.<sup>5</sup> Profits from seigniorage, the difference between the cost of printing money and its face value, are lost; any such profits would be gained by the United States, although seigniorage is generally a very small amount in the United States. When a country is first undertaking dollarization, the price competitiveness of the newly dollarized country's goods in foreign markets may decrease and exports may be discouraged, as the U.S. dollar (as currently) and most other foreign currencies that may be adopted are worth more than most other currencies. Moreover, dollarization does not exempt a country from the market forces it would otherwise be exposed to. If foreigners fail to demand domestic goods and assets to sufficiently cover import demands, the result is a decreased domestic supply of dollars with a corresponding loss in liquidity and a drop in domestic prices. With an independent currency, the same set of conditions is experienced as a depreciation (for a floating currency) or as an exhaustion of reserves, speculative attack and eventual devaluation (for a fixed currency).

<sup>&</sup>lt;sup>1</sup> However, dollarization does not occur when a currency is simply pegged to a foreign currency such as the U.S. dollar. In recent publications by the Federal Reserve and the Joint Economic Committee, the term "dollarization" has been increasingly used to refer to all instances in which the domestic currency was replaced by or co-exists with a foreign currency and not only those in which the U.S. dollar was adopted to replace or co-exist with the domestic currency.

<sup>&</sup>lt;sup>2</sup> Jeffrey A. Frankel, "Dollarization: Fad or Future for Latin America," *IMF Economic Forum*, June 24, 1999, p. 3.

Risk premiums are extra returns on investments that investors expect to receive due to high uncertainty. For example, an investor would expect to receive a higher return from common stocks than from bonds. In the United States, a risk premium is usually measured by subtracting the interest rate on short-term Treasury bills (the risk-free asset) from the rate of return on another, riskier investment.

<sup>&</sup>lt;sup>4</sup> David D. Hale, "Should Argentina Dollarize? No Way," The International Economy, May/June 1999, p. 58.

<sup>&</sup>lt;sup>5</sup> The central bank can arrange for lines of credit from foreign sources, or branches of foreign banks can provide this liquidity. Studies have suggested that this loss may even be a benefit as dollarized countries have had systemwide problems that were weathered at less taxpayer expense than countries with central banks. Kurt Schuler, "Basics of Dollarization," *Joint Economic Committee Staff Report*, U.S. Congress, Jan. 2000, p. 15.

<sup>&</sup>lt;sup>6</sup> These seigniorage profits amount to about 1 percent of gross domestic product (GDP) per year in the United States. Kurt Schuler, *Introduction to Currency Boards*, p. 2, found at <a href="http://users.erols.com/kurrency/intro.htm">http://users.erols.com/kurrency/intro.htm</a>, retrieved Feb. 19, 2002.

Table F-1
Countries and territories that officially adopted a currency board, as of June 2002

Linked currency	Country
U.S. dollar	Bermuda, Cayman Islands, Djibouti, Hong Kong
Euro	Bosnia, Bulgaria, Estonia, Lithuania
Singapore dollar	Brunei
British pound	Falkland Islands, Gibraltar
Danish krone	Faroe Islands

Note.—Bosnia, Brunei, Bulgaria, Djibouti, Estonia, and Lithuania are currency board-like systems, while the other countries are orthodox currency boards.

Source: Kurt Schuler, Currency Boards and Dollarization, found at http://users.erols.com/kurrency/intro.htm, retrieved Feb. 11, 2003; and other public sources.

Currency boards have certain advantages, including the assurance of convertibility, a macroeconomic discipline that limits budget deficits and inflation, and enhanced confidence in the country's monetary system as each unit of domestic currency is backed by foreign currency. Low inflation and lower interest rates are also often advantages of currency board arrangements. A currency board also generates seigniorage from the difference between the interest earned on its reserve assets less the expense of maintaining its notes and coins in circulation.

However, there are also disadvantages associated with currency boards. Setting up a currency board may be costly, as it may prove difficult to gather enough foreign reserves to back the monetary base 100 percent. There is also a cost associated with gathering foreign currency. A currency board does not allow a country to pursue monetary policy to stabilize the domestic economy; governments can only finance their spending through borrowing and taxation. It also may not act as a lender of last resort to troubled banks, so the banking system within the country must be strong and stable.<sup>15</sup>

Unlike pure currency-board systems, the domestic currency of countries with currency board-like systems is not backed 100 percent by foreign reserves of the selected currency. A currency board-like system is a central bank that retains many of its old powers, but is constrained by rules regarding the exchange rate and reserves like currency boards. A potential problem with this type of currency board system is that loopholes allow the central banks discretionary power. Argentina had a currency board-like system during 1991-2001.

Argentina's Convertibility Law, which took effect in 1991 to restore confidence in Argentina's economy and check hyperinflation, set up a currency board-like system. Although this system guaranteed the convertibility of pesos into U.S. dollars at a one-to-one fixed rate, <sup>17</sup> The law required an official foreign reserve ratio of only 66 percent. As the actual foreign reserve ratio of that country was about 90 percent, 24 percent above that required by law, the central bank had freedom to conduct discretionary monetary policy.

<sup>&</sup>lt;sup>13</sup> John Williamson, Currency Boards Are Not The Answer, Institute for International Economics, News Release, found at http://www.iie.com/press/cboard.htm, retrieved Feb. 19, 2002.

<sup>&</sup>lt;sup>14</sup> Enoch and Gulde, "Are Currency Boards a Cure for All Monetary Problems?," p. 2.

<sup>15</sup> Williamson, Currency Boards Are Not The Answer.

<sup>&</sup>lt;sup>16</sup> See next section on Argentina's economic crisis for more on currency board-like systems.

<sup>&</sup>lt;sup>17</sup> J. F. Hornbeck, "The Argentine Financial Crisis: A Chronology of Events," CRS Report for Congress, Jan. 31, 2002.

According to testimony before the United States Congress, the Argentine Government retained the power to regulate banks and served as an unofficial lender of last resort, 18 much like a central bank. The Government reportedly manipulated the exchange rate 19 and restricted convertibility, 20 causing investor concern as to the long-term commitment of Argentina to the currency board-like system. This aspect of Argentina's currency board system, according to the testimony, left it open to speculative attacks and may have played a part in its crisis.

Argentina's economy grew quickly in the early 1990s and then more moderately throughout subsequent years. According to one observer, the country coped well with a series of external shocks, including economic crises in Mexico and Brazil that impacted Argentina's trade relationship with these major trading partners. Although many experts assert that the Argentine peso was overvalued, other experts claim that it was not, as Argentina's exports increased almost every year (except in 1999) under the Convertibility Law. Reportedly, however, Argentina did experience high government spending, contributing to a fiscal deficit, even during years of healthy economic growth. Another observer points out that the country had weaknesses in the banking system, as banks were permitted to hold government debt as part of their reserve requirement, exposing them to the public sector. The Argentine Government reportedly attempted to reduce the public sector deficit by raising income taxes in 2000 and adding a financial transaction tax in 2001, even though the economy had been in recession since 1998; tax revenues actually fell, making the government's debt even more of a problem.

Political instability heightened the economic crisis, with the resignation of the Vice President in the latter half of 2000 and the removal of a popular central bank governor known for stable policies in spring 2001.<sup>24</sup> The International Monetary Fund (IMF) pledged \$3 billion in aid and the Argentine government arranged a \$30 billion debt swap in the first half of 2001.<sup>25</sup> The Argentine government announced a preferential exchange rate for exports in June 2001, reportedly violating the terms of the currency board.<sup>26</sup> Although the IMF pledged additional funds in August 2001, Argentine public debt rescheduling was announced in September 2001 and a series of events led to the termination of the Convertibility Law and "pesofication" of the economy.<sup>27</sup> In the last 2 months of the year, a run on banks forced the government to

<sup>&</sup>lt;sup>18</sup> Steve H. Hanke, Cato Institute, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>19</sup> Minister of the Economy Cavallo changed the peso's anchor from the dollar to a 50-50 basket of the dollar and the euro in April 2001. Ibid.

<sup>&</sup>lt;sup>20</sup> A freeze on bank deposits was announced in December 2001. Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>21</sup> J. F. Hornbeck, *The Argentine Financial Crisis: A Chronology of Events*, CRS Report for Congress, Jan 31, 2002.

<sup>&</sup>lt;sup>22</sup> The devaluation of the Brazilian real and the subsequent economic downfall in that country caused Argentina's export decrease in 1999, as Brazil is Argentina's largest trading partner. Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>23</sup> Mark Spiegel, "Argentina's Currency Crisis: Lessons for Asia," FRBSF Economic Letter Number 2002-25, Aug. 23, 2002.

<sup>&</sup>lt;sup>24</sup> Michael Mussa, Argentina and the Fund: from Triumph to Tragedy. Institute for International Economics, July 2002.

<sup>25</sup> Ibid.

<sup>&</sup>lt;sup>26</sup> Kurt Schuler, "Fixing Argentina," *Policy Analysis No. 445*, July 16, 2002.

<sup>&</sup>lt;sup>27</sup> Under pesofication, dollar reserves were seized from banks and, along with dollar deposits, converted into pesos at 1.4 pesos per dollar, while bank loans made in dollars were converted at one peso per dollar. As the peso (continued...)

close them and impose a withdrawal limit of \$250 per week before reopening. Riots ensued, forcing President de la Rua and Minister of the Economy Cavallo to resign. After three interim presidents in 10 days, President Duhalde was appointed and quickly announced sovereign default, suspended debt service payments to external creditors, established exchange controls, 'pesofied' the economy, and declared an official end to the Convertibility Law.<sup>28</sup> The recession worsened, as peso interest rates climbed to about 50 percent and roughly \$20 billion in capital fled the country in 2001.<sup>29</sup>

According to Congressional testimony, since the peso was floated on February 12, 2002, it has lost more than half of its former value.<sup>30</sup> At the time of writing, the crisis is not yet over, as investors and Argentine citizens alike have little confidence in the Argentine government. Many economists, such as Steve Hanke and Kurt Schuler, are in favor of dollarization for Argentina to restore this confidence. Others argue that Argentina needs to reestablish a floating exchange rate regime.

## **Exchange Rate Determinants and Trade**

Exchange rate shifts can significantly affect trade flows because they alter the relative prices of goods and services. For example, if demand for U.S. products rises, then U.S. exports will increase. This would cause the dollar to appreciate. This U.S. dollar appreciation (foreign currency depreciation) would raise the relative price of U.S. goods in foreign markets, thus discouraging U.S. exports, and likewise lower the relative price of foreign goods in the U.S. market, thus encouraging U.S. imports. The converse is true when the dollar depreciates.<sup>31</sup> If the value of the U.S. dollar falls (depreciates), the price competitiveness of U.S. goods in foreign markets is enhanced and the price competitiveness of foreign goods in the U.S. market is diminished.<sup>32</sup>

A significant source of uncertainty in conducting international transactions arises from exchange rate fluctuations as the relative value between the buyer's and the seller's currencies may change between the time a transaction is concluded and the time payment is received, posing a gain to one party and a loss to the other (absent hedging<sup>33</sup> by either party). There are several ways to reduce or transfer the risk of an adverse price change. One of the simplest is for an exporter/importer to quote prices and establish payment terms in one's own currency, thus placing the burden and risk on the other party. This is a practical approach when one's own currency is freely convertible and stable. Hence, U.S. companies derive a number of benefits from the fact that the U.S. dollar is the preferred international currency for both international trade and financial transactions. Benefits include the convenience factor enabling U.S. exporters, importers, borrowers, and

<sup>&</sup>lt;sup>27</sup> (...continued)

was depreciating against the dollar, this Law essentially confiscated the property of peso holders. The Argentine courts subsequently ruled this pesofication illegal in September 2002. Steve Hanke, *Argentina: Caveat Lector*, speech prepared for the Cato Institute's 20<sup>th</sup> Annual Monetary Conference, Oct. 17, 2002.

<sup>28</sup> Ibid.

<sup>&</sup>lt;sup>29</sup> Ibid.

<sup>&</sup>lt;sup>30</sup> Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>31</sup> Although this discussion has focused on merchandise trade, exchange rate changes also affect international capital flows by altering the present value of cash flows from capital investments and from purchases and sales of foreign intangible assets.

<sup>&</sup>lt;sup>32</sup> This effect takes some time to operate. In fact, as prices may shift before trade volumes do, trade data (based on value) can show the opposite of the expected effect for a period of months.

<sup>33</sup> Hedging is another way to reduce or transfer currency risk.

lenders to deal in their own currency; increased business for U.S. banks and other financial institutions; and the ability to borrow in international capital markets in their home currency.<sup>34</sup>

#### Changes in the Nominal and Real Value of the Dollar

Annual averages of nominal exchange rates for selected foreign currencies against the U.S. dollar during 1998-2002 are shown in table F-2. Over this period, currencies of some selected trade partners depreciated against the dollar and, thus, made U.S. goods more expensive in certain foreign markets, while others appreciated against the dollar. The Brazilian real depreciated by 24.2 percent in 2002, following a 28.6-percent depreciation in 2001. The Mexican peso and the Canadian dollar also depreciated against the U.S. dollar in 2002, as both currencies were impacted by the weaker performance of the U.S. economy. In contrast, the Korean won and the British pound appreciated against the dollar, by 3.2 percent and 4.2 percent, respectively, due to resilient domestic demand despite a global downturn. The euro appreciated by 5.3 percent against the dollar, while the Japanese yen depreciated by 3.0 percent.

The annual real (inflation-adjusted) value of the dollar decreased 1.0 percent against an index of seven major currencies<sup>37</sup> in 2002 (table F-3) due to weak economic performance, low interest rates and stock prices, concerns about corporate governance, and fears of a possible war with Iraq.<sup>38</sup> The average annual foreign-exchange value of the U.S. dollar against a broad group of 26 trade partners' currencies rose in 2002, as the dollar appreciated by 0.9 percent in nominal terms and by 1.9 percent in real terms.

#### Yen depreciation

The Japanese currency depreciated by 3.0 percent in 2002 on an average annual basis, following a 12.8-percent depreciation in 2001 (see table F-2) due to weaknesses in the Japanese economy.<sup>39</sup> In contrast, the yen appreciated 11.0 percent against the dollar from the beginning to the end of 2002, as shown in the following tabulation:<sup>40</sup>

Time frame	Exchange rate (yen per dollar)		
Beginning of 2002	132.02		
First quarter (average)	132.42		
Second quarter (average)	126.92		
Third quarter (average)	119.27		
Fourth quarter (average)	122.52		
End of year	118.75		
Low (February 8)	134.77		
High (July 16)	115.71		

<sup>&</sup>lt;sup>34</sup> Council of Economic Advisors (CEA), Economic Report of the President, together with the Annual Report of the Council of Economic Advisors, Feb. 1999, pp. 299-300.

<sup>35</sup> Board of Governors of the Federal Reserve System, Federal Reserve Bulletin, Aug. 2002.

<sup>36</sup> Ibid.

<sup>&</sup>lt;sup>37</sup> Major currencies are those that circulate widely outside the issuing economy; see footnote 2 of table F-4.

<sup>&</sup>lt;sup>38</sup> Board of Governors of the Federal Reserve System, Federal Reserve Bulletin, Aug. 2002, and Federal Reserve Bank of New York, Treasury and Federal Reserve Foreign Exchange Operations, (various issues).

<sup>&</sup>lt;sup>39</sup> Federal Reserve Bank of New York, Treasury and Federal Reserve Foreign Exchange Operations, Jan.-Mar. 2001, p. 2.

<sup>&</sup>lt;sup>40</sup> Federal Reserve Board, Federal Reserve Bulletin, (various months) 2000-2001; and compiled from official statistics of the Federal Reserve found at http://www.federalreserve.gov/releases/H10/hist/dat96\_ja.txt.

Table F-2 Nominal exchange rates for selected trade partners, annual averages, 1998-2002

Country (currency)	1998	1999	2000	2001	2002
	Excha	nge rate (fore	ign currency	per U.S. doll	ar) <sup>1</sup>
Brazil (real)	1.1605	1.8207	1.8301	2.3527	2.9213
Canada (dollar)	1.4836	1.4858	1.4855	1.5487	1.5704
China (yuan)	8.3008	8.2781	8.2784	8.2770	8.2770
European Monetary Union (euro)	(2)	0.9392	1.0850	1.1171	1.0578
Japan (yen)	130.99	113.73	107.80	121.57	125.22
Korea (won)	1,400.40	1,189.84	1,130.90	1,292.01	1250.31
Malaysia (ringgit)	3.9254	3.8000	3.8000	3.8000	3.8000
Mexico (peso)	9.152	9.553	9.459	9.337	9.663
Thailand (baht)	41.262	37.887	40.210	44.532	43.019
United Kingdom (pound)	0.6037	0.6185	0.6609	0.6946	0.6656
	Cha	inge over the	preceding po	eriod <i>(percen</i>	t)
Brazil (real)	7.7	56.9	0.5	28.6	24.2
Canada (dollar)	7.1	0.1	(²)	4.3	1.4
China (yuan)	-0.2	-0.3	(°)	(3)	0
European Monetary Union (euro)	( <sup>2</sup> )	<b>(</b> <sup>2</sup> <b>)</b>	15.5	2.9	-5.3
Japan (yen)	8.2	-13.2	-5.2	12.8	3.0
Korea (won)	47.8	-15.0	-5.0	14.3	-3.2
Malaysia (ringgit)	39.3	-3.2	0	0	0
Mexico (peso)	15.6	4.4	-1.0	-1.3	3.5
Thailand (baht)	32.8	-8.2	6.1	10.7	-3.4
United Kingdom (pound)	-1.1	2.5	6.9	5.1	-4.2

<sup>&</sup>lt;sup>1</sup> Each country's currency is displayed to the number of decimal places as reported in the reference source, rather than being rounded to a common decimal place, to avoid any loss of significant digits for particular currencies.

<sup>2</sup> The euro was introduced in January 1999 as a replacement for certain EU national currencies. More information on the conversion exchange rates can be found at the European Central Bank web site, www.ecb.int..

<sup>3</sup> Less than 0.05 percent.

Source: Calculated from official statistics of the Board of Governors of the Federal Reserve System, Federal Reserve Bulletin, (various months) 2001-02.

Table F-3

Nominal and real weighted average indexes of foreign-exchange value of the U.S. dollar versus currencies of groups of trade partners, annual averages, 1998-2002

Index (base period = 100)	1998	1999	2000	2001	2002
		N	lominal		
Broad¹ (Jan. 1997=100)	116.48	116.87	119.93	126.09	127.26
Major currencies² (Mar. 1973=100)	95.79	94.07	98.34	104.32	103.09
Other important trading partners³ (Jan. 1997=100)	126.03	129.94	130.26	136.34	141.20
	Nominal cha	nge over the	e precedin	g period <i>(p</i>	ercent)
Broad <sup>1</sup> (Jan. 1997=100)	11.5	0.3	2.6	5.1	0.9
Major currencies² (Mar. 1973=100)	5.0	-1.8	4.5	6.1	-1.2
Other important trading partners³ (Jan. 1997=100)	20.4	3.1	0.2	4.7	3.6
			Real		
Broad¹ (Mar. 1973=100)	99.21	98.53	102.19	108.90	110.91
Major currencies² (Mar. 1973=100)	97.24	96.68	102.86	110.68	109.55
Other important trading partners <sup>3</sup> (Mar. 1973=100)	108.10	107.22	107.67	114.58	122.01
	Real chan	ge over the	preceding	period (pe	rcent)
Broad¹ (Mar. 1973=100)	8.6	-0.7	3.7	6.6	1.9
Major currencies² (Mar. 1973=100)	5.4	-0.6	6.4	7.6	-1.0
Other important trading partners³ (Mar. 1973=100)	12.8	-0.8	0.4	6.4	6.5

<sup>&</sup>lt;sup>1</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against the currencies of a broad group of U.S. trade partners. The weight for each currency is computed as an average of U.S. bilateral import shares from and export shares to the issuing partner and of a measure of the importance to U.S. exporters of that partner's trade in third-party markets. The broad index consists of 26 currencies (35 before the introduction of euro on Jan. 1, 1999) of both the major currencies index and other important trading partners index.

Source: Calculated from official statistics of the Board of Governors of the Federal Reserve System, Federal Reserve Bulletin, (various months) 2001-02.

<sup>&</sup>lt;sup>2</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against a subset of broad index currencies that circulate widely outside the issuing partner's economy. The weight for each currency is its broad index weight scaled so that the weights of the subset of currencies in the index sum to one. The major currencies index consists of 7 currencies (16 before the introduction of the euro on Jan. 1, 1999): euro-area countries (Austria, Belgium-Luxembourg (treated as a single currency), Finland, France, Germany, Greece, Ireland, Italy, the Netherlands, Portugal, and Spain) and Australia, Canada, Japan, Sweden, Switzerland, and the United Kingdom.

<sup>&</sup>lt;sup>3</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against a subset of broad index currencies that do not circulate widely outside the issuing partner's economy. The weight for each currency is its broad index weight scaled so that the weights of the subset of currencies in the index sum to one. The other important trading partners index consists of 19 currencies (Argentina, Brazil, Chile, China, Colombia, Hong Kong, India, Indonesia, Israel, Korea, Malaysia, Mexico, the Philippines, Singapore, Taiwan, Thailand, Russia, Saudi Arabia, and Venezuela).

During the first quarter of 2002, the yen depreciated by 0.5 percent against the dollar,<sup>41</sup> following a sell-off of the yen in January-February due to reduced expectations for the use of public funds to recapitalize banks, the upcoming removal of the government guarantee for bank time deposits, and Standard & Poor's downgrade of several major Japanese banks.<sup>42</sup> As the Japanese government expressed a commitment to stabilize markets, investor confidence grew and the yen began to appreciate in the second half of the quarter.<sup>43</sup>

The yen continued its rising trend in the second quarter, appreciating 10.1 percent. Although there was a mild increase in Japanese economic activity during April-June, most of this increase can be attributed to the broad depreciation of the dollar.<sup>44</sup>

In the third quarter of 2002, the yen depreciated 1.4 percent, as concerns grew that slowing global growth would delay an economic recovery in Japan.<sup>45</sup> Investors focused on the heightened policy debate in Japan regarding measures to address deflation and financial sector problems, as the Government of Japan announced a cabinet reshuffle, a study of measures that may help stabilize financial markets, and a new anti-deflation package.<sup>46</sup>

The yen appreciated by 3.2 percent against the dollar in the fourth quarter. However, the yen depreciated against many other currencies, hitting an all-time low against the euro in late December 2002. The dollar's depreciation can be explained by fears of a possible war with Iraq, renewed concerns over the pace of the U.S. economic recovery, and rising oil prices.<sup>47</sup>

## **Euro** appreciation

The euro appreciated by 5.3 percent in 2002 on an average annual basis, after continually depreciating from its inception at the beginning of 1999 through 2001 (see table F-2).<sup>48</sup> The EU's currency appreciated 16.1 percent against the dollar from the beginning to the end of 2002, as shown by the following tabulation:<sup>49</sup>

<sup>&</sup>lt;sup>41</sup> Percent change in the value of the currency is measured from the start of the quarter until the final day of the quarter, and is not based on average quarterly values.

<sup>&</sup>lt;sup>42</sup> Ibid., p. 5.

<sup>&</sup>lt;sup>43</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jan.-Mar. 2002, p. 6.

<sup>&</sup>lt;sup>44</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Apr.-June 2002, p. 6.

<sup>45</sup> Ibid., July-Sept. 2002, p. 5.

<sup>46</sup> Ibid., Oct.-Dec. 2002, p. 7.

<sup>&</sup>lt;sup>47</sup> Ibid, pp. 3-4.

<sup>&</sup>lt;sup>48</sup> For information about the performance of the euro in 1999, see Robert Hughes, "Background on Exchange Rate Shifts," *Shifts in Merchandise Trade in 1999*, Investigation No. 332-345, USITC publication 3353, Sept. 2000, pp. G-1 through G-13.

<sup>&</sup>lt;sup>49</sup> Federal Reserve Board, Federal Reserve Bulletin, (various months) 2000-2001; and compiled from official statistics of the Federal Reserve found at http://www.federalreserve.gov/releases/H10/hist/dat96\_eu.txt.

Time frame	Exchange rate (euros per dollar)
Beginning of 2002	. 1.1073
First quarter (average)	. 1.1402
Second quarter (average)	. 1.0887
Third quarter (average)	. 1.0161
Fourth quarter (average)	. 0.9997
End of year	. 0.9537
Low (January 31)	1.1636
High (December 31)	

The value of the euro at its creation was just under \$1.1668 or 0.8570 euros per dollar.<sup>50</sup> However, it soon began to weaken against the dollar amidst indications of slower economic growth in the euro-area.<sup>51</sup> Weakening of the euro in 2000 was broad based as investors diversified away from the euro area.<sup>52</sup> This trend continued into 2001. In 2002, however, the euro appreciated greatly against the dollar, as investors looked to diversify their assets away from the United States.

In the first quarter of 2002, the euro depreciated by 3.6 percent against the dollar, despite initial support because of the introduction of euro notes and coins. Investor expectations that economic recovery in the euro area would be slower than that in the United States, as well as concerns over how fiscal imbalances would be managed in the euro area after the European Commission's warning to Germany and Portugal over their widening budget deficits, worked toward the depreciation of the euro in the quarter.<sup>53</sup>

The exchange rate grew 10.7 percent in the second quarter, based on a steep fall of the dollar due to a sluggish economic recovery, a large and growing current account deficit, sharp declines in U.S. stock prices, and low short-term U.S. interest rates. Increasing interest rates differentials between the euro area and the United States supported the euro during the period.<sup>54</sup>

In the third quarter, the euro depreciated slightly, by 0.1 percent against the dollar. The euro rose above the 1.0 euros per dollar early in the quarter, before falling due to damage from summer floods, rising oil prices, and concern over the financial health of the insurance and banking sectors in the euro-area. <sup>55</sup> Concerns associated with the anniversary of the September 11,2001 terrorist attacks and the possibility of military conflict with Iraq sparked investor nervousness across markets, as did sharp equity market declines, and an increasingly negative outlook for U.S. and global growth. <sup>56</sup>

<sup>&</sup>lt;sup>50</sup> European Commission, "Official ECU Exchange Rates Calculated and Published by the European Commission," found at http://www.europa.eu.int/comm/economy\_finance/xecud.htm, retrieved Aug. 4, 2000.

<sup>&</sup>lt;sup>51</sup> Institute for International Economics, Hot Topics in International Economics, *The Weak Euro*, found at http://www.iie.com/topics/euro/hoteuro.htm

<sup>&</sup>lt;sup>52</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jan.-Mar. 2000, p. 3.

<sup>&</sup>lt;sup>53</sup> Federal Reserve Bank of New York, Treasury and Federal Reserve Foreign Exchange Operations, Jan.-Mar. 2002, p. 4.

<sup>&</sup>lt;sup>54</sup> Ibid., Apr.-June 2002, pp. 1-4.

<sup>55</sup> Ibid, July-Sept. 2002, p. 6.

<sup>&</sup>lt;sup>56</sup> Ibid., p. 1.

The euro appreciated by almost 6.0 percent against the dollar during the fourth quarter, with most of this rise occurring in December. The euro again benefitted from the higher interest rates in the euro area compared with those of the United States, whereas the dollar lost value due in part to security concerns.

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## APPENDIX G Status of WTO Cases Involving the United States

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Table G-1 Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS2	Standards for Reformulated and Conventional Gasoline	January 1995	Venezuela	United States	Completed-Compliance Notified
WT/DS3	Measures Affecting the Testing and Inspection of Agricultural Products	April 1995	United States	Korea	hactive
WT/DS4	Standards for Reformulated and Conventional Gasoline	January 1995	Brazil	United States	Completed-Compliance Notified
WT/DS5	Measures Concerning the Shelf-Life of Products	May 1995	United States	Korea	Settled
WT/DS6	Imposition of Import Duties on Automobiles from Japan under Sections 301 and 304 of the Trade Act of 1974	July 1995	Japan	United States	Settled
WT/DS11	Taxes on Alcoholic Beverages	September 1995	United States	Japan	Completed-Compliance Notified
WT/DS13	Duties on Imports of Grains	July 1995	United States	European Union	Settled
WT/DS16	Regime for the Importation, Sale, and Distribution of Bananas	September 1995	Guatemala, Honduras, Mexico, United States	European Union	Inactive
WT/DS21	Measures Affecting the Importation of Salmonids	November 1995	United States	Australia	Settled
WT/DS24	Restrictions on Imports of Cotton and Man-Made Fibre Underwear	November 1996	Costa Rica	United States	Completed-Compliance Notified
WT/DS26	Measures Affecting Meat and Meat Products (Hormones)	April 1996	United States	European Union	Completed-Retaliation Authorized
WT/DS27	Regime for the Importation, Sale, and Distribution of Bananas	February 1996	Ecuador, Guatemala, Honduras, Mexico, United States	European Union	Completed-Compliance Pending
WT/DS28	Measures Concerning Sound Recordings	February 1996	United States	Japan	Settled

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS31	Certain Measures Concerning Periodicals	March 1996	United States	Canada	Completed-Compliance Notified
WT/DS32	Measures Affecting Imports of Women's and Girls' Wool Coats	March 1996	India	United States	Settled
WT/DS33	Measure Affecting Imports of Woven Wool Shirts and Blouses	March 1996	India	United States	Completed-No Compliance Needed
WT/DS35	Export Subsidies in Respect of Agricultural Products	March 1996	Argentina, Australia, Canada, New Zealand, Thailand, United States	Hungary	Settled
WT/DS36	Patent Protection for Pharmaceutical and Agricultural and Chemical Products	April 1996	United States	Pakistan	Settled
WT/DS37	Patent Protection Under the Industrial Property Act	April 1996	United States	Portugal	Settled
WT/DS38	The Cuban Liberty and Democratic Solidarity Act	May 1996	European Union	United States	Inactive
WT/DS39	Tariff Increases on Products from the European Communities	April 1996	European Union	United States	Inactive
WT/DS41	Measures Affecting the Testing and Inspection of Agricultural Products	May 1996	United States	Korea	Inactive
WT/DS43	Taxation of Foreign Film Revenues	June 1996	United States	Turkey	Settled
WT/DS44	Measures Affecting Consumer Photographic Film and Paper	June 1996	United States	Japan	Completed-No Compliance Needed
WT/DS45	Measures Affecting Distribution Services	June 1996	United States	Japan	Inactive
WT/DS49	Anti-Dumping Investigation Regarding Imports of Fresh or Chilled Tomatoes from Mexico	July 1996	Mexico	United States	Settled

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS50	Patent Protection for Pharmaceutical and Agricultural Chemical Products	July 1996	United States	India	Completed-Compliance Notified
WT/DS52	Certain Measures Affecting Trade and Investment in the Automotive Sector	August 1996	United States	Brazil	Settled
WT/DS56	Certain Measures Affecting Imports of Footwear, Textiles, Apparel, and Other Items	October 1996	United States	Argentina	Completed-Compliance Notified
WT/DS57	Textiles, Clothing, and Footwear Import Credit Scheme	October 1996	United States	Australia	Settled
WT/DS58	Import Prohibition of Certain Shrimp and Shrimp Products	October 1996	India, Malaysia, Pakistan, Thailand	United States	Completed-Compliance Notified
WT/DS59	Certain Measures Affecting the Automobile Industry	October 1996	United States	Indonesia	Completed-Compliance Notified
WT/DS61	Import Prohibition of Certain Shrimp and Shrimp Products	October 1996	Philippines	United States	Inactive
WT/DS62	Customs Classification of Certain Computer Equipment	November 1996	United States	European Union	Completed-No Compliance Needed
WT/DS63	Antidumping Measures on Imports of Solid Urea from the Former German Democratic Republic	December 1996	European Union	United States	Inactive
WT/DS65	Certain Measures Affecting Trade and Investment in the Automotive Sector	January 1997	United States	Brazil	Settled
WT/DS67	Customs Classification of Certain Computer Equipment	February 1997	United States	United Kingdom	Completed-No Compliance Needed
WT/DS68	Customs Classification of Certain Computer Equipment	February 1997	United States	Ireland	Completed-No Compliance Needed
WT/DS74	Measures Affecting Pork and Poultry	April 1997	United States	Philippines	Settled
WT/DS76	Measures Affecting Agricultural Products	April 1997	United States	Japan	Completed-Compliance Notified

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS78	Safeguard Measures Against Imports of Broom Corn Brooms	April 1997	Colombia	United States	Inactive
WT/DS80	Measures Affecting Commercial Telephone Directory Services	May 1997	United States	Belgium	Inactive
WT/DS82	Measures Affecting the Grant of Copyright and Neighboring Rights	May 1997	United States	Ireland	Settled
WT/DS83	Measures Affecting the Enforcement of Intellectual Property Rights	May 1997	United States	Denmark	Settled
WT/DS84	Taxes on Alcoholic Beverages	May 1997	United States	Korea	Completed-Compliance Notified
WT/DS85	Measures Affecting Textiles and Apparel Products	May 1997	European Union	United States	Settled
WT/DS86	Measures Affecting the Enforcement of Intellectual Property Rights	May 1997	United States	Sweden	Settled
WT/DS88	Measures Affecting Government Procurement	June 1997	European Union	United States	Inactive
WT/DS89	Antidumping Duties on Imports of Color Television Receivers from Korea	July 1997	Когеа	United States	Inactive
WT/DS90	Quantitative Restrictions on Imports of Agricultural, Textite, and Industrial Products	July 1997	United States	India	Completed-Compliance Notified
WT/DS95	Measures Affecting Government Procurement	July 1997	Japan	United States	Inactive
WT/DS97	Countervailing Duty Investigation of Imports of Salmon from Chile	August 1997	Chile	United States	Inactive
WT/DS99	Anti-Dumping Duty on Dynamic Random Access Memory Semiconductors (DRAMS) of One Megabit or Above from Korea	August 1997	Korea	United States	Completed-Compliance Notified
WT/DS100	Measures Affecting Imports of Poultry Products	August 1997	European Union	United States	Inactive

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

		Month & Year of			
Case No.	Case Title	Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS101	Antidumping Investigation of High Fructose Corn Syrup (HFCS) from the United States	September 1997	United States	Mexico	Inactive
WT/DS102	Measures Affecting Pork and Poultry	October 1997	United States	Philippines	Settled
WT/DS103	Measures Affecting the Importation of Milk and the Exportation of Dairy Products	October 1997	United States	Canada	Completed-Compliance Pending
WT/DS104	Measures Affecting the Exportation of Processed Cheese	October 1997	United States	European Union	Inactive
WT/DS106	Subsidies Provided to Producers and Exporters of Automotive Leather	November 1997	United States	Australia	Inactive
WT/DS108	Tax Treatment for "Foreign Sales Corporations"	November 1997	European Union	United States	Completed-Retaliation Authorized
WT/DS109	Taxes on Alcoholic Beverages	December 1997	United States	Chile	Inactive
WT/DS111	Tariff Rate Quota for Imports of Groundnuts	December 1997	Argentina	United States	Inactive
WT/DS115	Measures Affecting the Grant of Copyright and Neighboring Rights	Јапиагу 1998	United States	European Union	Settled
WT/DS118	Harbour Maintenance Tax	February 1998	European Union	United States	Inactive
WT/DS124	Enforcement of Intellectual Property Rights for Motion Pictures and Television Programs	April 1998	United States	European Union	Settled
WT/DS125	Enforcement of Intellectual Property Rights for Motion Pictures and Television Programs	April 1998	United States	Greece	Settled
WT/DS126	Subsidies Provided to Producers and Exporters of Automotive Leather	May 1998	United States	Australia	Completed-Compliance Notified
WT/DS127	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Belgium	Inactive
WT/DS128	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Netherlands	Inactive

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS129	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Greece	Inactive
WT/DS130	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Ireland	Inactive
WT/DS131	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	France	Inactive
WT/DS132	Antidumping Investigation of High Fructose Corn Syrup (HFCS) from the United States	May 1998	United States	Mexico	Completed-Compliance Notified
WT/DS136	Anti-Dumping Act of 1916	June 1998	European Union	United States	Completed-Compliance Pending
WT/DS138	Imposition of Countervailing Duties on Certain Hot-Rolled Lead and Bismuth Carbon Steel Products Originating in the United Kingdom	June 1998	European Union	United States	Completed-No Compliance Needed
WT/DS144	Certain Measures Affecting the Import of Cattle, Swine, and Grain from Canada	September 1998	Canada	United States	Settled
WT/DS151	Measures Affecting Textiles and Apparel Products	November 1998	European Union	United States	Settled
WT/DS152	Sections 301-310 of the Trade Act of 1974	November 1998	European Union	United States	Completed-No Compliance Needed
WT/DS158	Regime for the Importation, Sale, and Distribution of Bananas II	January 1999	Guatemala, Honduras, Mexico, Panama, United States	European Union	Completed-Compliance Pending
WT/DS160	Section 110(5) of the U.S. Copyright Act	January 1999	European Union	United States	Completed-Retaliation Pending
WT/DS161	Measures Affecting Imports of Fresh, Chilled, and Frozen Beef	February 1999	United States	Korea	Completed-Compliance Notified
WT/DS162	Anti-Dumping Act of 1916	February 1999	Japan	United States	Completed-Compliance Pending

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS163	Measures Affecting Government Procurement	February 1999	United States	Korea	Completed-No Compliance Needed
WT/DS164	Measures Affecting Imports of Footwear	March 1999	United States	Argentina	Inactive
WT/DS165	Import Measures on Certain Products from the European Communities	March 1999	European Union	United States	Completed-No Compliance Needed
WT/DS166	Definitive Safeguard Measures on Imports of Wheat Gluten from the European Communities	March 1999	European Union	United States	Completed-Compliance Notified
WT/DS167	Countervailing Duty Investigation with Respect to Live Cattle from Canada	March 1999	Canada	United States	Inactive
WT/DS170	Patent Protection Term	May 1999	United States	Canada	Completed-Compliance Notified
WT/DS171	Patent Protection for Pharmaceuticals and Test Data Protection for Agricultural Chemicals	May 1999	United States	Argentina	Settled
WT/DS172	Measures Relating to the Development of a Flight Management System	May 1999	United States	European Union Inactive	Inactive
WT/DS173	Measures Relating to the Development of a Flight Management System	May 1999	United States	France	Inactive
WT/DS174	Protection of Trademarks and Geographical Indications for Agricultural Products and Foodstuffs	June 1999	United States	European Union Inactive	Inactive
WT/DS175	Measures Relating to Trade and Investment in the Motor Vehicle Sector	May 1999	United States	India	Completed-Compliance Notified
WT/DS176	Section 211 of the Omnibus Appropriations Act	July 1999	European Union	United States	Completed-Compliance Pending
WT/DS177	Safeguard Measure on Imports of Fresh, Chilled, or Frozen Lamb from New Zealand	July 1999	New Zealand	United States	Completed-Compliance Notified

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS178	Safeguard Measure on Imports of Fresh, Chilled, or Frozen Lamb from Australia	July 1999	Australia	United States	Completed-Compliance Notified
WT/DS179	Anti-Dumping Measure on Stainless Steel in Coils and Stainless Steel Sheet and Strip from Korea	July 1999	Korea	United States	Completed-Compliance Notified
WT/DS180	Reclassification of Certain Sugar Syrup	September 1999	Canada	United States	Inactive
WT/DS184	Anti-Dumping Measures on Certain Hot-Rolled Steel Products from Japan	November 1999	Japan	United States	Completed-Compliance Pending
WT/DS186	Section 337 of the Tariff Act of 1930 and Amendments Thereto	January 2000	European Union	United States	Inactive
WT/DS192	Transitional Safeguard Measure on Combed Cotton Yarn from Pakistan	April 2000	Pakistan	United States	Completed-Compliance Notified
WT/DS194	Measures Treating Export Restraints as Subsidies	May 2000	Canada	United States	Completed-No Compliance Needed
WT/DS195	Measures Affecting Trade and Investment in the Motor Vehicle Sector	May 2000	United States	Philippines	Settled
WT/DS196	Certain Measures on the Protection of Patents and Test Data	May 2000	United States	Argentina	Settled
WT/DS197	Measures on Minimum Import Prices	May 2000	United States	Brazil	Inactive
WT/DS198	Measures on Minimum Import Prices	May 2000	United States	Romania	Settled
WT/DS199	Measures Affecting Patent Protection	May 2000	United States	Brazil	Settled
WT/DS200	Section 306 of the Trade Act of 1974 and Amendments Thereto	June 2000	European Union	United States	Inactive
WT/DS202	Definitive Safeguard Measures on Imports of Circular Welded Carbon Quality Line Pipe from Korea	June 2000	Korea	United States	Completed-Compliance Notified

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS203	Measures Affecting Trade in Live Swine	July 2000	United States	Mexico	Inactive
WT/DS204	Measures Affecting Telecommunications Services	August 2000	United States	Mexico	Panel Proceeding
WT/DS206	Anti-Dumping and Countervailing Measures on Steel Plate from India	October 2000	India	United States	Completed-Compliance Pending
WT/DS210	Administration of Measures Establishing Customs Duties for Rice	October 2000	United States	Belgium	Settled
WT/DS212	Countervailing Measures Concerning Certain Products from the European Communities	November 2000	European Union	United States	Completed-Compliance Pending
WT/DS213	Countervailing Duties on Certain Corrosion-Resistant Carbon Steel Flat Products from Germany	November 2000	European Union	United States	Completed-Compliance Pending
WT/DS214	Definitive Safeguard Measures on Imports of Steel Wire Rod and Circular Welded Carbon Quality Line Pipe	November 2000	European Union	United States	Panel Proceeding / Inactive
WT/DS217	Continued Dumping and Subsidy Offset Act of 2000	December 2000	Australia, Brazil, Chile, European Union, India, Indonesia, Japan, Korea, Thailand	United States	Completed-Compliance Pending
WT/DS218	Countervailing Duties on Certain Carbon Steel Products from Brazil	December 2000	Brazil	United States	Inactive
WT/DS221	Section 129(c)(1) of the Uruguay Round Agreements Act	January 2001	Canada	United States	Completed-No Compliance Needed
WT/DS223	Tariff-Rate Quota on Corn Gluten Feed from the United States	January 2001	United States	European Union	Settled
WT/DS224	U.S. Patents Code	January 2001	Brazil	United States	Inactive
WT/DS225	Anti-Dumping Duties on Seamless Pipe from Italy	February 2001	European Union	United States	Inactive

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS234	Continued Dumping and Subsidy Offset Act of 2000	May 2001	Canada, Mexico	United States	Compteted-Compliance Pending
WT/DS236	Preliminary Determinations With Respect to Softwood Lumber from Canada	August 2001	Canada	United States	Completed-Compliance Notified
WT/DS239	Certain Measures Regarding Anti-Dumping Methodology	September 2001	Brazil	United States	Pending Consultations
WT/DS243	Rules of Origin for Textiles and Apparel Products	January 2002	India	United States	Panel Report Issued
WT/DS244	Sunset Review of Anti-Dumping Duties on Corrosion- Resistant Carbon Steel-Flat Products from Japan	January 2002	Japan	United States	Panel Proceeding
WT/DS245	Measures Affecting the Importation of Apples	March 2002	United States	Japan	Panel Proceeding
WT/DS247	Provisional Anti-Dumping Measure on Imports of Certain Softwood Lumber from Canada	March 2002	Canada	United States	Pending Consultations
WT/DS248	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	European Union	United States	Panel Proceeding
WT/DS249	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	Japan	United States	Panel Proceeding
WT/DS250	Equalizing Excise Tax Imposed by Florida on Processed Orange and Grapefruit Products	March 2002	Brazil	United States	Panel Proceeding
WT/DS251	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	Korea	United States	Panel Proceeding
WT/DS252	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	China	United States	Panel Proceeding
WT/DS253	Definitive Safeguard Measures on Imports of Certain Steel Products	April 2002	Switzerland	United States	Panel Proceeding
WT/DS254	Definitive Safeguard Measures on Imports of Certain Steel Products	April 2002	Norway	United States	Panel Proceeding

See footnote at end of table.

Table G-1.-Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Status of wo	Status of World I fade Ordanization (WI O) dispute settlement cases involving the online				
Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status 1
WT/DS257	Final Countervailing Duty Determination with Respect to Certain Softwood Lumber from Canada	May 2002	Canada	United States	Panel Proceeding
WT/DS258	Definitive Safeguard Measures on Imports of Certain Steel Products	May 2002	New Zealand	United States	Panel Proceeding
WT/DS259	Definitive Safeguard Measures on Imports of Certain Steel Products	May 2002	Brazil	United States	Panel Proceeding
WT/DS260	Provisional Safeguard Measures on Imports of Certain Steel Products	June 2002	United States	European Union	Panel Proceeding
WT/DS262	Sunset Reviews of Anti-Dumping and Countervailing Duties on Certain Steel Products from France and Germany	July 2002	European Union	United States	Pending Consultations
WT/DS264	Final Dumping Determination on Softwood Lumber from Canada	September 2002	Canada	United States	Panel Proceeding
WT/DS267	Subsidies on Upland Cotton	September 2002	Brazil	United States	Panel Proceeding
WT/DS268	Sunset Reviews of Anti-Dumping Measures on Oil Country Tubular Goods from Argentina	October 2002	Argentina	United States	Pending Consultations
WT/DS274	Definitive Safeguard Measures on Imports of Certain Steel Products	November 2002	Taiwan	United States	Pending Consultations
WT/DS275	Import Licensing Measures on Certain Agricultural Products	November 2002	United States	Venezuela	Pending Consultations
WT/DS276	Measures Relating to Exports of Wheat and Treatment of Imported Grain	December 2002	United States	Canada	Panel Proceeding
WT/DS277	Investigation of the International Trade Commission in Softwood Lumber from Canada	December 2002	Canada	United States	Pending Consultations
WT/DS280	Countervailing Duties on Imports of Steel Plate from Mexico	January 2003	Mexico	United States	Pending Consultations
WT/DS281	Anti-Dumping Measures on Imports of Cement from Mexico	February 2003	Mexico	United States	Pending Consultations

See footnote at end of table.

Status of World Trade Organization (WTO) dispute settlement cases involving the United States

		Month & Year of			
Case No.   Case Title	Case Title	Initiation	Complainant(s)	Respondent(s) Status	Status <sup>1</sup>
WT/DS282	WT/DS282 Anti-Dumping Measures on Oil Country Tubular Goods (OCTG) from Mexico	February 2003	Mexico	United States	Pending Consultations
WT/DS285	WT/DS285 Measures Affecting the Cross-Border Supply of Gambling and Betting Services	March 2003	Antigua and Barbuda	United States	Panel Proceeding
WT/DS291	WT/DS291 Measures Affecting the Approval and Marketing of Biotech Products	May 2003	United States	European Union	European Union Pending Consultations
WT/DS294	WT/DS294 Law, Regulations and Methodology for Calculating Dumping June 2003 Margins ("Zeroing")	June 2003	European Union	United States	Pending Consultations

the respondent has no obligation to take any compliance action; or adopts the Appellate Body report and the the respondent has an obligation to comply; or adopts the Appellate Body report and the respondent has an The Dispute Settlement Body adopts the panel report and no announced appeal is forthcoming and complainant does not dispute the compliance, or the complainant has no further recourse to appeal The Dispute Settlement Body adopts the panel report and no announced appeal is forthcoming and The parties agree that the respondent has complied, the respondent states it has complied and the The complainant country files its request for consultations with the WTO. The complainant requests authorization from the WTO for retaliation. respondent has no obligation to take any compliance action. ..... The Appellate Body publicly issues its report. ....... The panel publicly issues its final report. Retaliation is authorized by the WTO. Status of WTO dispute settlement cases involving the United States: obligation to comply compliance Pending Consultations ..... AB Report Issued ...... Completed (No Compliance Needed) Completed (Compliance Notified) . . Completed (Retaliation Pending) . . . Completed (Retaliation Authorized) Completed (Compliance Pending) Panel Report Adopted Panel Report Issued Panel Proceeding

www.wto.org. Status of disputes compiled by Commission staff from Overview of the State-of-Play of WTO Disputes; individual dispute notices at the WTO Web site, located at www wto.org, various reporting services, various notices posted on the Office of the United State Trade Representative (USTR) Web site, located Sources: World Trade Organization (WTO) Secretariat, Overview of the State-of-Play of WTO Disputes (Geneva: WTO Secretariat, February 2003), located at at www.ustr.gov, and USTR's Dispute Settlement Update, located at http://www.ustr.gov/enforcement/update.html (various periodic updates).

The Pending Consultations status has continued for more than 2 years without the convening of a panel.

Inactive

dispute that assertion, occurring before the completion of any formal panel reporting procedure.

Table C-1
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

AG002   Cattle and beef:   Number of establishments						•	USITC
Number of establishments	2002	2001	2000	1999	1998	Industry/commodity group	code
Employees (thousands)							AG002
Capacity utilization (percent)							
U.S. production (million dollars)         39,454         45,278         48,632         50,152           U.S. exports (million dollars)         2,860         3,290         3,859         3,335           U.S. imports (million dollars)         2,810         2,983         3,443         4,062           Apparent U.S. consumption (million dollars)         39,404         44,970         48,216         50,879           Trade balance (million dollars)         50         308         416         -727           Ratio of imports to consumption (percent)         7.1         6.6         7.1         8.0           AG003         Swine and pork:         1         7.2         7.3         7.9         6.6           AG003         Swine and pork:         1         1         6.6         7.1         8.0           AG004         Swine and pork:         1         1         1         1         1         1         1         1         1         1         1         2         4         196         6.6         2         1         16.6         7.1         8.0         8.3,920         3         1         2         2         1         10.6         1         1         1         1         1         1	1,105						
U.S. exports (million dollars) 2,860 3,290 3,859 3,335 U.S. imports (million dollars) 2,810 2,983 3,443 4,062 Apparent U.S. consumption (million dollars) 39,404 44,970 48,216 50,879 Trade balance (million dollars) 50 308 416 727 Ratio of imports to consumption (percent) 7.1 6.6 7.1 8.0 Ratio of exports to production (percent) 7.2 7.3 7.9 6.6 Swine and pork:  Number of establishments 117,226 101,800 89,438 83,920 Employees (thousands) 218 217 204 196 Capacity utilization (percent) () () () () () () () () U.S. production (million dollars) 18,468 19,085 21,873 22,545 U.S. exports (million dollars) 721 723 996 1,129 Apparent U.S. consumption (million dollars) 18,147 18,787 21,402 22,310 Trade balance (million dollars) 321 298 271 235 Ratio of imports to consumption (percent) 4.0 3.8 4.7 5.1 Ratio of exports to production (percent) 5.6 5.3 5.8 6.1 AG004 Sheep and meat of sheep:  Number of establishments 70,020 67,940 67,820 65,558 Employees (thousands) 70 68 68 68 66 Capacity utilization (percent) () () () () () () () () () () () U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 36 25 23 25 U.S. imports (million dollars) 373 423 420 341 U.S. exports (million dollars) 36 25 23 25 43 25 U.S. imports (million dollars) 36 25 23 25 43 25 U.S. imports (million dollars) 373 423 420 341 U.S. exports (million dollars) 373 423 423 420 341 U.S. exports (million dollars) 373 423 423 420 341 U.S. exp	(¹)						
U.S. imports (million dollars)   2,810   2,983   3,443   4,062   Apparent U.S. consumption (million dollars)   50   308   416   -727   Ratio of imports to consumption (percent)   7.1   6.6   7.1   8.0   Ratio of exports to production (percent)   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   7.2   7.3   7.9   6.6   7.1   7.2	48,762						
Apparent U.S. consumption (million dollars) 39,404 44,970 48,216 50,879 Trace balance (million dollars) 50 308 416 -727 Ratio of imports to consumption (percent) 7.1 6.6 7.1 8.0 Ratio of imports to production (percent) 7.2 7.3 7.9 6.6 AG003 Swine and pork:  Number of establishments 117,226 101,800 89,438 83,920 Employees (thousands) 218 217 204 196 Capacity utilization (percent) (') (') (') (') (') (') (') U.S. production (million dollars) 18,468 19,685 21,673 22,545 U.S. exports (million dollars) 1,042 1,021 1,267 1,364 U.S. imports (million dollars) 721 723 996 1,129 Apparent U.S. consumption (million dollars) 18,147 18,737 21,402 22,310 Trade balance (million dollars) 321 298 271 235 Ratio of imports to consumption (percent) 4.0 3.8 4.7 5.1 Ratio of exports to production (percent) 5.6 5.3 5.8 6.1 AG004 Sheep and meat of sheep:  Number of establishments 70,020 67,940 67,820 65,658 Employees (thousands) 70 68 68 68 66 Capacity utilization (percent) (') (') (') (') U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 373 423 420 341 U.S. exports (million dollars) 373 423 420 341 U.S. exports (million dollars) 36 25 23 25 U.S. imports (million dollars) 36 35 425 23 25 U.S. imports (million dollars) 36 35 425 23 25 426 426 426 426 426 426 426 426 426 426	2,952						
Trade balance (million dollars) 50 308 416 -727 Ratio of imports to consumption (percent) 7.1 6.6 7.1 8.0 Ratio of exports to production (percent) 7.2 7.3 7.9 6.6  AG003 Swine and pork: Number of establishments 117,226 101,800 89,438 83,920 Employees (thousands) 218 217 204 196 Capacity utilization (percent) (') (') (') (') U.S. production (million dollars) 18,468 19,085 21,673 22,545 U.S. exports (million dollars) 18,464 19,085 21,673 22,545 U.S. imports (million dollars) 721 723 996 1,129 Apparent U.S. consumption (million dollars) 321 298 271 235 Ratio of imports to consumption (percent) 4.0 3.8 4.7 5.1 Ratio of exports to production (percent) 5.6 5.3 5.8 6.1  AG004 Sheep and meat of sheep: Number of establishments 70,020 67,940 67,820 65,658 Employees (thousands) 70 68 68 66 Capacity utilization (percent) (') (') (') (') U.S. shipments (million dollars) 335 25 23 25 U.S. imports (million dollars) 366 25 23 25 U.S. imports (million dollars) 365 25 23 25 U.S. imports (million dollars) 360 254 Trade balance (million dollars) 360 254 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 9.4 5.9 5.6 7.2  AG006 Poultry: Number of establishments 9.4 40 430 420 417 Employees (thousands) 17,000 17,300 17,400 17,600 U.S. exports (million dollars) 185 180 175 170 Capacity utilization (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 9.2,255 1,878 2,055 2,376 U.S. imports (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 18,51 180 175 170 Capacity utilization (percent) (') (') (') (') (') (') (') (') (') ('	4,038						
Ratio of imports to consumption (percent)   7.1   6.6   7.1   8.0   Ratio of exports to production (percent)   7.2   7.3   7.9   6.6   6.6   6.6   7.1   8.0   7.2   7.3   7.9   6.6   7.1   8.0   8.0   8.0   8.0   8.0   7.2   7.3   7.9   6.6   8.0   8	49,848	50,879	48,216	44,970	39,404	Apparent U.S. consumption (million dollars)	
Ratio of exports to production (percent)   7.2   7.3   7.9   6.6	-1,086		416	308			
AG003   Swine and pork:   Number of establishments   117,226   101,800   89,438   83,920   Employees (thousands)   218   217   204   196   Capacity utilization (percent)   (¹) (¹) (¹) (²) (²) (²)   U.S. production (million dollars)   18,468   19,085   21,673   22,545   U.S. exports (million dollars)   1,042   1,021   1,267   1,364   U.S. imports (million dollars)   721   723   996   1,129   Apparent U.S. consumption (million dollars)   321   298   271   235   Ratio of imports to consumption (percent)   4.0   3.8   4.7   5.1   Ratio of exports to production (percent)   5.6   5.3   5.8   6.1   Sheep and meat of sheep:   Number of establishments   70,020   67,940   67,820   65,658   Employees (thousands)   70   68   68   66   68   66   68   66   68   66   68   66   68   66   69   67,940   67,820   67,654   67,820   67,940   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,654   67,820   67,940   67,820   67,654   67,820   67,940   67,820   67,654   67,820   67,940   67,820   67,654   67,940   67,820   67,654   67,940   67,820   67,940   67,82	8.1		7.1	6.6	7.1	Ratio of imports to consumption (percent)	
Number of establishments	6.1	6.6	7.9	7.3	7.2	Ratio of exports to production (percent)	
Employees (thousands)						Swine and pork:	AG003
Capacity utilization (percent)	78,359	83,920	89,438	101,800	117,226	Number of establishments	
Capacity utilization (percent)	198	196	204	217	218	Employees (thousands)	
U.S. production (million dollars)	(¹)	(¹)	(¹)	(¹)	(1)		
U.S. exports (million dollars) 1,042 1,021 1,267 1,364 U.S. imports (million dollars) 721 723 996 1,129 Apparent U.S. consumption (million dollars) 18,147 18,787 21,402 22,310 Trade balance (million dollars) 321 298 271 233 Ratio of imports to consumption (percent) 4.0 3.8 4.7 5.1 Ratio of exports to production (percent) 5.6 5.3 5.8 6.1  AG004 Sheep and meat of sheep: Number of establishments 70,020 67,940 67,820 65,658 Employees (thousands) 70 68 68 68 Employees (thousands) 70 68 68 68 Capacity utilization (percent) () () () () () () U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 373 423 420 341 U.S. exports (million dollars) 355 25 23 25 U.S. imports (million dollars) 504 578 603 554 Trade balance (million dollars) 504 578 603 554 Trade balance (million dollars) 32.9 31.1 34.2 42.9 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) () () () () () () () () U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 46 57 71 97 Apparent U.S. consumption (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5	19,802						
U.S. imports (million dollars)   721   723   996   1,129     Apparent U.S. consumption (million dollars)   18,147   18,787   21,402   22,310     Trade balance (million dollars)   321   298   271   235     Ratio of imports to consumption (percent)   4.0   3.8   4.7   5.1     Ratio of exports to production (percent)   5.6   5.3   5.8   6.1     AG004   Sheep and meat of sheep:   Number of establishments   70,020   67,940   67,820   65,658     Employees (thousands)   70   68   68   66     Capacity utilization (percent)   (1)   (1)   (1)   (1)     U.S. shipments (million dollars)   373   423   420   341     U.S. exports (million dollars)   35   25   23   25     U.S. imports (million dollars)   166   179   206   238     Apparent U.S. consumption (million dollars)   504   578   603   554     Trade balance (million dollars)   -131   -155   -183   -213     Ratio of imports to consumption (percent)   32.9   31.1   34.2   42.9     Ratio of exports to shipments (percent)   9.4   5.9   5.6   7.2     AG005   Poultry:   Number of establishments   440   430   420   417     Employees (thousands)   185   180   175   170     Capacity utilization (percent)   (2)   (2)   (3)   (3)     U.S. exports (million dollars)   17,200   17,300   17,400   17,600     U.S. exports (million dollars)   2,255   1,878   2,055   2,376     U.S. imports (million dollars)   2,255   1,878   2,055   2,376     U.S. imports (million dollars)   2,210   1,821   1,984   2,279     Ratio of exports to production (percent)   0.3   0.4   0.5   0.6     Ratio of exports to production (percent)   13.1   10.9   11.8   13.5    AG006   Fresh or frozen fish:	1,286	1,364	1,267	1,021	1,042		
Apparent U.S. consumption (million dollars) 18,147 18,787 21,402 22,310 Trade balance (million dollars) 321 298 271 235 Ratio of imports to consumption (percent) 4.0 3.8 4.7 5.1 Ratio of exports to production (percent) 5.6 5.3 5.8 6.1  AG004 Sheep and meat of sheep: Number of establishments 70,020 67,940 67,820 65,658 Employees (thousands) 70 68 68 68 Capacity utilization (percent) (¹) (¹) (¹) (¹) (¹) U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 35 25 23 25 U.S. imports (million dollars) 166 179 206 238 Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) 9.4 5.9 5.6 7.2  U.S. imports (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of exports to production (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5  AG006 Fresh or frozen fish:	1,026	1,129	996		721		
Trade balance (million dollars)   321   298   271   235   Ratio of imports to consumption (percent)   4.0   3.8   4.7   5.1   Ratio of exports to production (percent)   5.6   5.3   5.8   6.1   Sheep and meat of sheep:   Number of establishments   70,020   67,940   67,820   65,658   Employees (thousands)   70   68   68   68   66   Capacity utilization (percent)   (¹)	19,542		21,402	18,787	18,147		
Ratio of imports to consumption (percent)   4.0   3.8   4.7   5.1	260						
Ratio of exports to production (percent)   5.6   5.3   5.8   6.1	5.3	5.1	4.7	3.8	4.0		
AG004   Sheep and meat of sheep:   Number of establishments   70,020   67,940   67,820   65,658     Employees (thousands)   70   68   68   68   66     Capacity utilization (percent)   (¹)   (¹)   (¹)   (¹)     U.S. shipments (million dollars)   373   423   420   341     U.S. exports (million dollars)   35   25   23   25     U.S. imports (million dollars)   166   179   206   238     Apparent U.S. consumption (million dollars)   504   578   603   554     Trade balance (million dollars)   -131   -155   -183   -213     Ratio of imports to consumption (percent)   32.9   31.1   34.2   42.9     Ratio of exports to shipments (percent)   9.4   5.9   5.6   7.2      AG005   Poultry:   Number of establishments   440   430   420   417     Employees (thousands)   185   180   175   170     Capacity utilization (percent)   (²)   (²)   (²)   (²)     U.S. production (million dollars)   17,200   17,300   17,400   17,600     U.S. exports (million dollars)   2,255   1,878   2,055   2,376     U.S. imports (million dollars)   46   57   71   97     Apparent U.S. consumption (million dollars)   14,990   15,479   15,416   15,321     Trade balance (million dollars)   2,210   1,821   1,984   2,279     Ratio of imports to consumption (percent)   0.3   0.4   0.5   0.6     Ratio of exports to production (percent)   13.1   10.9   11.8   13.5	6.5	6.1				Ratio of exports to production (percent)	
Number of establishments   70,020   67,940   67,820   65,658							AG004
Employees (thousands)	64,695	65,658	67.820	67,940	70,020		
Capacity utilization (percent) (') (') (') (') (1') U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 35 25 23 25 U.S. imports (million dollars) 166 179 206 238 Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2 AG005 Poultry:  Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) (2') (2') (2') (2') U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 46 57 71 97 Apparent U.S. consumption (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5	65			-			
U.S. shipments (million dollars) 373 423 420 341 U.S. exports (million dollars) 35 25 23 25 U.S. imports (million dollars) 166 179 206 238 Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) (²) (²) (²) (²) U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5	(1)	(1)	(¹)	(1)			
U.S. exports (million dollars) 35 25 23 25 U.S. imports (million dollars) 166 179 206 238 Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry:  Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) (*) (*) (*) (*) U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5  AG006 Fresh or frozen fish:	337						
U.S. imports (million dollars) 166 179 206 238 Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) (²) (²) (²) (²) U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5	26						
Apparent U.S. consumption (million dollars) 504 578 603 554 Trade balance (million dollars) -131 -155 -183 -213 Ratio of imports to consumption (percent) 32.9 31.1 34.2 42.9 Ratio of exports to shipments (percent) 9.4 5.9 5.6 7.2  AG005 Poultry: Number of establishments 440 430 420 417 Employees (thousands) 185 180 175 170 Capacity utilization (percent) (²) (²) (²) (²) U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 46 57 71 97 Apparent U.S. consumption (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5  AG006 Fresh or frozen fish:	275						
Trade balance (million dollars)	586						
Ratio of imports to consumption (percent)   32.9   31.1   34.2   42.9	-249						
Ratio of exports to shipments (percent)	47.0						
AG005 Poultry:     Number of establishments	7.8						
Number of establishments         440.         430.         420.         417.           Employees (thousands)         185.         180.         175.         170.           Capacity utilization (percent)         (²). <td>1,0</td> <td></td> <td>0.0</td> <td>0.0</td> <td>0.4</td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td>AG005</td>	1,0		0.0	0.0	0.4	· · · · · · · · · · · · · · · · · · ·	AG005
Employees (thousands)	415	417	420	430	440	,	70000
Capacity utilization (percent) (*) (*) (*) (*) (*) (*) (*) U.S. production (million dollars) 17,200 17,300 17,400 17,600 U.S. exports (million dollars) 2,255 1,878 2,055 2,376 U.S. imports (million dollars) 46 57 71 97 Apparent U.S. consumption (million dollars) 14,990 15,479 15,416 15,321 Trade balance (million dollars) 2,210 1,821 1,984 2,279 Ratio of imports to consumption (percent) 0.3 0.4 0.5 0.6 Ratio of exports to production (percent) 13.1 10.9 11.8 13.5	170						
U.S. production (million dollars)       17,200       17,300       17,400       17,600         U.S. exports (million dollars)       2,255       1,878       2,055       2,376         U.S. imports (million dollars)       46       57       71       97         Apparent U.S. consumption (million dollars)       14,990       15,479       15,416       15,321         Trade balance (million dollars)       2,210       1,821       1,984       2,279         Ratio of imports to consumption (percent)       0.3       0.4       0.5       0.6         Ratio of exports to production (percent)       13.1       10.9       11.8       13.5	(²)						
U.S. exports (million dollars)	17,700						
U.S. imports (million dollars)       46       57       71       97         Apparent U.S. consumption (million dollars)       14,990       15,479       15,416       15,321         Trade balance (million dollars)       2,210       1,821       1,984       2,279         Ratio of imports to consumption (percent)       0.3       0.4       0.5       0.6         Ratio of exports to production (percent)       13.1       10.9       11.8       13.5         AG006       Fresh or frozen fish:	1,817						
Apparent U.S. consumption (million dollars)	111						
Trade balance (million dollars)							
Ratio of imports to consumption (percent)	15,995						
Ratio of exports to production (percent)	1,705 0.7						
AG006 Fresh or frozen fish:	10.3						
	10.3	13.5	11.6	10.9	13.1		A 00000
No	4 400	4 200	4.450	1 400	4 400		AGUU
Number of establishments	1,400		-				
Employees (thousands)	40						
Capacity utilization (percent)	(²)						
U.S. shipments (million dollars)	5,350						
U.S. exports (million dollars)	1,947						
U.S. imports (million dollars)	3,158						
Apparent U.S. consumption (million dollars) 6,577 6,361 6,948 6,143	6,561						
Trade balance (million dollars)1,353 -1,310 -1,398 -943	-1,211					Trade balance (million dollars)	
Ratio of imports to consumption (percent) 40.2 46.3 44.7 48.2	48.1						
Ratio of exports to shipments (percent)	36.4	38.8	30.7	32.4	24.7	Ratio of exports to shipments (percent)	

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG007	Canned fish:					
	Number of establishments	36	36	34	30	30
	Employees (thousands)	7	7	6	5	5
	Capacity utilization (percent)	60	65	75	75	75
	U.S. shipments (million dollars)	1,416	1,527	1,334	1,111	1,200
	U.S. exports (million dollars)	170	222	170	202	181
	U.S. imports (million dollars)	530	611	538	568	664
	Apparent U.S. consumption (million dollars)	1,776	1,916	1,703	1,478	1,682
	Trade balance (million dollars)	-360	-389	-369	-367	-482
	Ratio of imports to consumption (percent)	29.9	31.9	31.6	38.5	39.4
	Ratio of exports to shipments (percent)	12.0	14.5	12.7	18.1	15.1
AG008	Cured and other fish:					-
	Number of establishments	114	114	120	120	120
	Employees (thousands)	9	9	10	10	10
	Capacity utilization (percent)	(²)	( <sup>2</sup> )	( <sup>2</sup> )	(*)	(2)
	U.S. shipments (million dollars)	зòó	зòó	зòó	320	3 <u>2</u> 0
	U.S. exports (million dollars)	146	166	168	193	159
	U.S. imports (million dollars)	252	277	294	298	300
	Apparent U.S. consumption (million dollars)	406	411	426	424	461
	Trade balance (million dollars)	-106	-111	-126	-104	-141
	Ratio of imports to consumption (percent)	62.1	67.4	69.0	70.2	65.1
	Ratio of exports to shipments (percent)	48.8	55.4	56.0	60.4	49.7
AG009	Shellfish:	10.0	00	00.0	00.4	70.7
,,,,,,,,,	Number of establishments	725	700	700	715	690
	Employees (thousands)	60	60	59	60	56
	Capacity utilization (percent)	(1)	(1)	(1)	(1)	(¹)
	U.S. production (million dollars)	2,000	2,200	2,400	2,650	2,500
	U.S. exports (million dollars)	589	752	799	708	737
	U.S. imports (million dollars)	4,654	5,072	6,007	5,908	5,910
	Apparent U.S. consumption (million dollars)	6,065	6,519	7,608	7,850	7,672
	Trade balance (million dollars)	-4,065	-4,319	-5,208	-5,200	-5,172
	Ratio of imports to consumption (percent)	76.7	77.8	79.0	75.3	77.0
	Ratio of exports to production (percent)	29.5	34.2	33.3	26.7	29.5
AG010	Dairy produce:	20.0	J-7.2	55.5	20.1	29.0
70010	Number of establishments	140,000	130,000	125,000	124,000	122,000
	Employees (thousands)	630	620	610	600	590
	Capacity utilization (percent)	( <sup>2</sup> )	(²)	(²)		
	U.S. shipments (million dollars)	62,000	63,000		(²)	(²)
	U.S. exports (million dollars)	592	53,000 591	64,000 664	66,000	67,000
	U.S. imports (million dollars)	1,325	1,387	1,474	723 1,574	618
						1,488
	Apparent U.S. consumption (million dollars) Trade balance (million dollars)	62,733 -733	63,796 -796	64,810 -810	66,851 -851	67,870
	Ratio of imports to consumption (percent)	2.1		2.3		-870
	Ratio of imports to consumption (percent)		2.2		2.4	2.2
AG011		1.0	0.9	1.0	1.1	0.9
AGUII	Eggs:	67	٥٣	0.4	0.4	0.4
	Number of establishments	67	65	64	64	64
	Employees (thousands)	8	8	. 8	8	8
	Capacity utilization (percent)	(²)	(²)	(²)	(²)	(²)
	U.S. production (million dollars)	6,659	6,700	6,800	6,850	6,900
	U.S. exports (million dollars)	207	155	159	162	155
	U.S. imports (million dollars)	14	20	18	20	28
	Apparent U.S. consumption (million dollars)	6,466	6,566	6,659	6,708	6,773
	Trade balance (million dollars)	193	134	141	142	127
	Ratio of imports to consumption (percent)	0.2	0.3	0.3	0.3	0.4
	Ratio of exports to production (percent)	3.1	2.3	2.3	2.4	2.3

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1998-200	)2					
USITC						
code	Industry/commodity group	1 <u>998</u>	1999	2000	2001	2002
AG012A	Sugar:					
	Number of establishments	70	70	70	70	70
	Employees (thousands)	17	17	17	17	17
	Capacity utilization (percent)	89	90	92	92	92
	U.S. production (million dollars)	3,543	3,696	3,328	3,583	3,600
	U.S. exports (million dollars)	73	70	64	90	74
	U.S. imports (million dollars)	80 <del>9</del>	639	551	547	569
	Apparent U.S. consumption (million dollars)	4,279	4,265	3,816	4,040	4,095
	Trade balance (million dollars)	-736	-569	-488	-457	-495
	Ratio of imports to consumption (percent)	18.9	15.0	14.4	13.6	13.9
	Ratio of exports to production (percent)	2.0	1.9	1.9	2.5	2.1
AG012B	High fructose corn sweetener:					
	Number of establishments	20	23	22	22	22
	Employees (thousands)	11	11	11	11	11
	Capacity utilization (percent)	80	81	81	80	80
	U.S. production (million dollars)	2,269	2,558	2,743	3,055	3,200
	U.S. exports (million dollars)	123	103	101	83	63
	U.S. imports (million dollars)	33	34	32	39	34
	Apparent U.S. consumption (million dollars)	2,179	2,489	2,673	3,01 <b>1</b>	3,171
	Trade balance (million dollars)	90	69	70	44	29
	Ratio of imports to consumption (percent)	1.5	1.4	1.2	1.3	1.1
	Ratio of exports to production (percent)	5.4	<b>4</b> .0	3.7	2.7	2.0
AG013	Animal feeds:					
	Number of establishments	1,800	1,800	1,800	1,800	1,790
	Employees (thousands)	53	56	56	56	54
	Capacity utilization (percent)	72	79	79	79	80
	U.S. shipments (million dollars)	37,486	36,500	37,000	37,370	39,612
	U.S. exports (million dollars)	4,307	3,621	4,061	4,508	4,189
	U.S. imports (million dollars)	661	604	641	626	670
	Apparent U.S. consumption (million dollars)	33,840	33,483	33,581	33,489	36,094
	Trade balance (million dollars)	3,646	3,017	3,419	3,881	3,518
	Ratio of imports to consumption (percent)	2.0	1.8	1.9	1.9	1.9
	Ratio of exports to shipments (percent)	11.5	9.9	11.0	12.1	10.6
AG014	Live plants:					
	Number of establishments	28,000	30,000	30,000	30,000	30,000
	Employees (thousands)	130	139	140	140	140
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	( <sup>1</sup> )
	U.S. shipments (million dollars)	11,744	12,175	12,8ÒÓ	13,440	13,571
	U.S. exports (milion dollars)	142	144	132	116	113
	U.S. imports (million dollars)	387	428	460	495	503
	Apparent U.S. consumption (million dollars)	1 <b>1</b> ,989	12,460	13,129	13,819	13,960
	Trade balance (million dollars)	-245	-285	-329	-379	-389
	Ratio of imports to consumption (percent)	3.2	3.4	3.5	3.6	3.6
	Ratio of exports to shipments (percent)	1.2	1.2	1.0	0.9	0.8
AG015	Seeds:					
	Number of establishments	12,479	12,561	12,500	12,500	12,500
	Employees (thousands)	(²)	(²)	· (²)	· (²)	( <sup>2</sup> )
	Capacity utilization (percent)	(1)	(1)	(1)	(1)	(1)
	U.S. production (million dollars)	(²)	(*)	(²)	(2)	(²)
	U.S. exports (million dollars)	8 <del>5</del> 6	8ÌŹ	783	7 <u>6</u> 8	892
	U.S. imports (million dollars)	461	485	501	436	431
	Apparent U.S. consumption (million dollars)	( <sup>2</sup> )	(²)	( <sup>2</sup> )	(2)	(²)
	Trade balance (million dollars)	395	327	282	332	<b>4</b> 61
	Ratio of imports to consumption (percent)	(2)	(²)	( <sup>2</sup> )	(²)	(²)
	Ratio of exports to production (percent)	(2)	(²)	<u>(4)</u>	(*)	<u>(8</u>
	The or arbanto to brananan (banaan)	` ' '	( )	\ /	\/	()

Table C-1--Continued Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG016	Cut flowers:					
	Number of establishments	2,400	2,200	2,000	1,800	1,800
	Employees (thousands)	34	32	30	26	26
	Capacity utilization (percent)	. (1)	<u>(¹)</u>	(1)	(1)	(1)
	U.S. shipments (million dollars)	437	451	460	455	460
	U.S. exports (million dollars)	45	41	40	39	36
	U.S. imports (million dollars)	614	592	611	565	541
	Apparent U.S. consumption (million dollars)	1,007	1,001	1,032	981	965
	Trade balance (million dollars)	-570	-550	-572	-526	-505
	Ratio of imports to consumption (percent)	61.0	59.1	59.2	57.6	56.1
	Ratio of exports to shipments (percent)	10.2	9.2	8.6	8.7	7.9
AG017	Miscellaneous vegetable substances:					
	Number of establishments	9,000	9,000	9,000	9,000	9,000
	Employees (thousands)	(2)	(²)	(2)	(2)	(2)
	Capacity utilization (percent)	(¹)	(¹)	(')	(Ť)	(¹)
	U.S. production (million dollars)	900	900	900	900	900
	U.S. exports (million dollars)	459	453	485	505	476
	U.S. imports (million dollars)	956	839	790	794	760
	Apparent U.S. consumption (million dollars)	1,397	1,286	1,205	1,188	1,184
	Trade balance (million dollars)	-497	-386	-305	-288	-284
	Ratio of imports to consumption (percent)	68.4	65.3	65.5	66.8	64.2
	Ratio of exports to production (percent)	51.0	50.4	53.9	56.1	52.9
AG018	Fresh, chilled, or frozen vegetables:					
	Number of establishments	33,500	31,000	30,000	30,100	29,500
	Employees (thousands)	43	40	39	40	39
	Capacity utilization (percent)	(¹)	(1)	(¹)	(¹)	(†)
	U.S. production (million dollars)	4,200	4,3ÒÓ	4,45Ó	4,5ÒÓ	4,60ó
	U.S. exports (million dollars)	1,195	1,198	1,346	1,304	1,353
	U.S. imports (million dollars)	2,283	2,207	2,320	2,628	2,758
	Apparent U.S. consumption (million dollars)	5,289	5,309	5,423	5,824	6,005
	Trade balance (million dollars)	-1,089	-1,009	-973	-1,324	-1,405
	Ratio of imports to consumption (percent)	43.2	41.6	42.8	45.1	45.9
	Ratio of exports to production (percent)	28.4	27.9	30.3	29.0	29.4
AG019	Prepared or preserved vegetables, mushrooms, an					
	olives:					
	Number of establishments	1,620	1,600	1,550	1,500	1,600
	Employees (thousands)	4	4	. 4	. 4	5
	Capacity utilization (percent)	87	89	88	87	85
	U.S. production (million dollars)	8,350	8,400	8,450	8,200	8,300
	U.S. exports (million dollars)	1,586	1,535	1,451	1,387	1,365
	U.S. imports (million dollars)	1,210	1,384	1,408	1,493	1,574
	Apparent U.S. consumption (million dollars)	7,973	8,250	8,407	8,306	8,509
	Trade balance (million dollars)	377	150	43	-106	-209
	Ratio of imports to consumption (percent)	15.2	16.8	16.7	18.0	18.5
	Ratio of exports to production (percent)	19.0	18.3	17.2	16.9	16.4
AG020	Edible nuts:	10.0	10.5	11.2	10.5	10.4
70020	Number of establishments	37,000	37,000	37,000	37,000	37,000
	Employees (thousands)	380	380	380	380	380
	Capacity utilization (percent)					
	U.S. shipments (million dollars)	(¹)	(¹)	(¹)	(¹) 2,606	(¹)
		2,477	2,404	2,326		2,506
	U.S. exports (million dollars)	1,392	1,212	1,361	1,309	1,542
	U.S. imports (million dollars)	660	794	808	670	701
	Apparent U.S. consumption (million dollars)	1,745	1,986	1,773	1,967	1,665
			410	<b>トトイ</b>	นวก	0.44
	Trade balance (million dollars)	732	418	553	639	841
	Trade balance (million dollars)	37.8 56.2	40.0 50.4	45.6 58.5	34.1 50.2	42.1 61.5

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
		,,,,,,	. 1000	2000	2001	LUGE
AG021	Tropical fruit:  Number of establishments	9,000	8,500	8,500	8,500	8,500
	Employees (thousands)	25	20	20	20	20
	Capacity utilization (percent)	(¹)	(¹)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	387	498	545	496	534
	U.S. exports (million dollars)	60	64	57	49	46
	U.S. imports (million dollars)	1,495	1,574	1,548	1,616	1,705
	Apparent U.S. consumption (million dollars)	1,821	2,008	2,035	2,063	2,193
	Trade balance (million dollars)	-1,434	-1,510	-1,490	-1,567	-1,659
		-1,434 82.1	78.4	76.0	78.3	77.7
	Ratio of imports to consumption (percent)	15.6	12.8	10.5	9.8	8.6
40000	Ratio of exports to shipments (percent)	15.0	12.0	10.5	9.0	0.0
AG022	Citrus fruit:	17 562	17.450	17.450	17,300	17,200
	Number of establishments	17,562	17,450	17,450	-	
	Employees (thousands)	92	91 45	91	90	90
	Capacity utilization (percent)	(¹)	( <sup>1</sup> )	(¹)	( <sup>t</sup> )	(¹)
	U.S. production (million dollars)	2,600	2,500	2,640	2,262	2,605
	U.S. exports (million dollars)	672	498	635	613	636
	U.S. imports (million dollars)	211	331	311	308	325
	Apparent U.S. consumption (million dollars)	2,139	2,333	2,316	1,957	2,294
	Trade balance (million dollars)	461	167	324	305	311
	Ratio of imports to consumption (percent)	9.9	14.2	13.4	15.8	14.2
	Ratio of exports to production (percent)	25.9	19.9	24,1	27.1	24.4
AG023	Deciduous fruit:		04.000			04.000
	Number of establishments	82,000	81,000	81,000	81,000	81,000
	Employees (thousands)	160	155	155	155	155
	Capacity utilization (percent)	_ (¹)	(¹)	(¹)	(1)	(1)
	U.S. shipments (million dollars)	1,886	2,058	2,101	2,134	2,723
	U.S. exports (million dollars)	665	743	797	832	788
	U.S. imports (million dollars)	177	268	247	270	294
	Apparent U.S. consumption (million dollars)	1,398	1,583	1,550	1,572	2,229
	Trade balance (million dollars)	488	475	551	562	494
	Ratio of imports to consumption (percent)	12.7	16.9	15.9	17.2	13.2
	Ratio of exports to shipments (percent)	35.3	36.1	38.0	39.0	28.9
AG024	Other fresh fruit:					
	Number of establishments	60,000	55,000	55,000	55,000	55,000
	Employees (thousands)	120	115	115	115	115
	Capacity utilization (percent)	(¹)	(¹)	(¹)	. (')	(¹)
	U.S. shipments (million dollars)	2,222	2,383	2,199	2,521	3,018
	U.S. exports (million dollars)	484	562	638	674	708
	U.S. imports (million dollars)	890	1,031	1,024	1,065	1,183
	Apparent U.S. consumption (million dollars)	2,628	2,852	2,585	2,913	3,494
	Trade balance (million dollars)	-406	-469	~386	-392	-476
	Ratio of imports to consumption (percent)	33.9	36.1	39.6	36.6	33.9
	Ratio of exports to shipments (percent)	21.8	23.6	29.0	26.7	23.5
AG025	Dried fruit other than tropical:					
	Number of establishments	40	40	40	40	40
	Employees (thousands)	9	9	9	9	9
	Capacity utilization (percent)	(²)	( <sup>2</sup> )	( <sup>2</sup> )	(²)	( <sup>2</sup> )
	U.S. shipments (million dollars)	8 <u>2</u> 6	1,1 <b>4</b> 9	1,166	799	9 <b>6</b> 0
	U.S. exports (million dollars)	385	379	342	349	338
	U.S. imports (million dollars)	60	78	63	63	90
	Apparent U.S. consumption (million dollars)	501	848	887	514	712
	Trade balance (million dollars)	325	301	279	285	248
	Ratio of imports to consumption (percent)	12.0	9.2	7,1	12.3	12.6
	Ratio of exports to shipments (percent)	46.6	33.0	29.4	43.6	35.2
	reads of experts to simplificate (percent)	40.0	55.0	20.7	-10.0	55.2

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	industry/commodity group	1998	1999	2000	2001	2002
AG026	Frozen fruit:					
	Number of establishments	40	40	40	40	40
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	( <sup>2</sup> )	(2)	· (2)	(²)	(2)
	U.S. shipments (million dollars)	664	7Ò1	669	692	775
	U.S. exports (million dollars)	92	89	86	80	80
	U.S. imports (million dollars)	89	125	122	117	152
	Apparent U.S. consumption (million dollars)	661	738	705	729	847
	Trade balance (million dollars)	3	-37	-36	-37	-72
	Ratio of imports to consumption (percent)	13.4	17.0	17,3	16.0	17.9
	Ratio of exports to shipments (percent)	13.8	12.7	12.8	11.6	10.3
AG027	Prepared or preserved fruit:	10.0	12.7	12.0	11.0	10.0
	Number of establishments	200	200	200	200	200
	Employees (thousands)	20	20	20	20	200
	Capacity utilization (percent)	(²)	(2)	(²)	(²)	(²)
	U.S. shipments (million dollars)	4,411	4,499	4,724	4,960	5,209
	U.S. exports (million dollars)	185	180	190	195	184
	U.S. imports (million dollars)	484	576	547	559	622
	Apparent U.S. consumption (million dollars)	4,710	4,895	5,080	5,32 <b>4</b>	5,646
		-299	-396	-356	-364	
	Trade balance (million dollars)	10.3	11.8	-336 10.8	10.5	-437
		4.2			3.9	11.0
AG028	Ratio of exports to shipments (percent) Coffee and tea:	4.2	4.0	4.0	3.9	3.5
AG026		247	247	247	247	247
	Number of establishments		247	247	247	247
	Employees (thousands)	8	8	7	7	7
	Capacity utilization (percent)	(²)	(²)	(²)	(²)	(²)
	U.S. shipments (million dollars)	7,153	7,116	6,300	4,855	4,855
	U.S. exports (million dollars)	263	284	298	314	297
	U.S. imports (million dollars)	3,656	3,114	2,921	1,915	1,942
	Apparent U.S. consumption (million dollars)	10,546	9,946	8,923	6,456	6,500
	Trade balance (million dollars)	-3,393	-2,830	-2,623	-1,601	-1,645
	Ratio of imports to consumption (percent)	34.7	31.3	32.7	29.7	29.9
	Ratio of exports to shipments (percent)	3.7	4.0	4.7	6.5	6.1
AG029	Spices:					
	Number of establishments	274	274	274	274	274
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	( <sup>2</sup> )	(²)	(²)	( <sup>2</sup> )	(²)
	U.S. shipments (million dollars)	1,636	1,765	1,800	1,836	1,731
	U.S. exports (million dollars)	70	<b>7</b> 2	80	76	70
	U.S. imports (million dollars)	493	530	552	517	549
	Apparent U.S. consumption (million dollars)	2,059	2,223	2,272	2,277	2,211
	Trade balance (million dollars)	-423	-458	-472	-441	-480
	Ratio of imports to consumption (percent)	23.9	23.8	24.3	22.7	24.8
	Ratio of exports to shipments (percent)	4.2	4.1	4.4	4.1	4.0
AG030	Cereals:					
	Number of establishments	298,000	282,000	265,000	250,000	235,000
	Employees (thousands)	(²)	(²)	(²)	(²)	(²)
	Capacity utilization (percent)	(¹)	(1)	(1)	(1)	(1)
	U.S. production (million dollars)	35,600	28,770	25,760	26,900	26,800
	U.S. exports (million dollars)	9,989	10,128	9,467	9,397	9,929
	U.S. imports (million dollars)	771	730	660	761	735
	Apparent U.S. consumption (million dollars)	26,382	19,371	16,952	18,264	17,606
	Trade balance (million dollars)	9,218	9,399	8,808	8,636	9,194
	Ratio of imports to consumption (percent)	2.9	3.8	3.9	4.2	4.2

Table C-1--Continued

Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	<del></del>					***
code	Industry/commodity group	1998	1999	2000	2001	2002
AG031	Milled grains, malts, and starches:					
	Number of establishments	510	515	515	500	500
	Employees (thousands)	21	21	21	20	20
	Capacity utilization (percent)	83	77	78	85	87
	U.S. shipments (million dollars)	12,532	12,753	12,500	12,125	12,125
	U.S. exports (million dollars)	417	439	402	<del>44</del> 6	594
	U.S. imports (million dollars)	258	261	304	305	379
	Apparent U.S. consumption (million dollars)	12,373	12,575	12,402	11,983	11,910
	Trade balance (million dollars)	159	178	98	142	215
	Ratio of imports to consumption (percent)	2.1	2.1	2.5	2.5	3.2
	Ratio of exports to shipments (percent)	3.3	3.4	3.2	3.7	4.9
AG032	Oilseeds:					
	Number of establishments	298,000	282,000	265,000	250,000	235,000
	Employees (thousands)	(²)	(²)	(²)	(²)	(²)
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(1)
	U.S. production (million dollars)	18,900	14,900	13,300	13,600	13,800
	U.S. exports (million dollars)	5,053	4,694	5,419	5,642	5,790
	U.S. imports (million dollars)	294	238	231	203	191
	Apparent U.S. consumption (million dollars)	14,140	10,443	8,112	8,161	8,201
	Trade balance (million dollars)	4,760	4,457	5,188	5,439	5,599
	Ratio of imports to consumption (percent)	2.1	2.3	2.8	2.5	2.3
	Ratio of exports to production (percent)	26.7	31.5	40.7	41.5	42.0
AG033	Animal or vegetable fats and oils:					
	Number of establishments	515	510	506	502	500
	Employees (thousands)	32	29	27	28	28
	Capacity utilization (percent)	84	84	87	90	90
	U.S. shipments (million dollars)	9,350	8,430	7,400	7,000	8,600
	U.S. exports (million dollars)	2,763	1,947	1,450	1,405	1,917
	U.S. imports (million dollars)	1,475	1,348	1,311	1,128	1,285
	Apparent U.S. consumption (million dollars)	8,061	7,831	7,261	6,723	7,968
	Trade balance (million dollars)	1,289	599	139	277	632
	Ratio of imports to consumption (percent) ,	18.3	17.2	18.1	16.8	16.1
	Ratio of exports to shipments (percent)	29.6	23.1	19.6	20.1	22.3
AG034	Pasta, cereals, and other bakery goods:	20.0	20.1	10.0	20.1	22.0
7,000+	Number of establishments	4,450	4,450	4,450	4,450	4,425
	Employees (thousands)	290	297	303	310	303
	Capacity utilization (percent)	71	72	70	73	75
	U.S. shipments (million dollars)	59,910	62,731	6 <b>4</b> ,751	66,837	68,174
	U.S. exports (million dollars)	1,051	1,044	1,092	1,153	1,184
	U.S. imports (million dollars)	•	1,637			
	Apparent U.S. consumption (million dollars)	1,461 60,320		1,755 65,413	1,902	2,191
		-410	63,324		67,585	69,182
	Trade balance (million dollars)	_	-593	-662	-748	-1,008
	Ratio of imports to consumption (percent)	2.4	2.6	2.7	2.8	3.2
A C 0 0 C	Ratio of exports to shipments (percent)	1.8	1.7	1.7	1.7	1.7
AG035	Sauces, condiments, and soups:	050	0.55	0.55	055	0
	Number of establishments	250	255	255	255	255
	Employees (thousands)	30	30	30	30	30
	Capacity utilization (percent)	68	68	60	65	70
	U.S. shipments (million dollars)	15,514	15,828	16,065	16,390	17,210
	U.S. exports (million dollars)	529	587	641	737	761
	U.S. imports (million dollars)	396	457	502	576	670
	Apparent U.S. consumption (million dollars)	15,381	15,698	15,926	16,229	17,119
	Trade balance (million dollars)	133	130	139	161	91
	Ratio of imports to consumption (percent)	2.6	2.9	3.2	3.5	3.9
	Ratio of exports to shipments (percent)	3.4	3.7	4.0	4.5	4.4
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Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1990-20	<u> </u>					
USITC	· <del></del>					
code	Industry/commodity group	1998	1999	2000	2001	2002
AG036	Infant formulas, malt extracts, and other edible preparations:		,			
	Number of establishments	1,400	1,400	1,400	1,400	1,400
	Employees (thousands)	105	105	105	105	105
	Capacity utilization (percent)	72	72	70	75	75
	U.S. shipments (million dollars)	32,613	33,675	34,685	36,419	37,147
	U.S. exports (million dollars)	2,044	2,412	2,401	2,729	2,582
	U.S. imports (million dollars)	459	556	556	659	795
	Apparent U.S. consumption (million dollars)	31,028	31,819	32,840	34,349	35,360
	Trade balance (million dollars)	1,585	1,856	1,845	2,070	1,787
	Ratio of imports to consumption (percent)	1.5	1.7	1.7	1.9	2.2
	Ratio of exports to shipments (percent)	6.3	7.2	6.9	7.5	6.9
AG037	Cocoa, chocolate, and confectionery:					
	Number of establishments	1,010	1,200	1,300	1,300	1,350
	Employees (thousands)	74	80	90	90	90
	Capacity utilization (percent)	72	85	87	87	87
	U.S. shipments (million dollars)	12,800	14,000	16,000	16,000	16,500
	U.S. exports (million dollars)	655	697	851	997	817
	U.S. imports (million dollars)	2,284	2,238	2,178	2,301	2,662
	Apparent U.S. consumption (million dollars)	14,429	15,540	17,328	17,304	18,346
	Trade balance (million dollars)	-1,629	-1,540	-1,328	-1,304	-1,846
	Ratio of imports to consumption (percent)	15.8	14.4	12.6	13.3	14.5
	Ratio of exports to shipments (percent)	5.1	5.0	5.3	6.2	4.9
AG038	Fruit and vegetable juices:					
	Number of establishments	97	95	94	92	90
	Employees (thousands)	147	145	144	140	140
	Capacity utilization (percent)	83	83	83	83	83
	U.S. shipments (million dollars)	2,750	2,900	3,100	3,000	3,000
	U.S. exports (million dollars)	668	748	713	665	682
	U.S. imports (million dollars)	677	796	767	661	675
	Apparent U.S. consumption (million dollars)	2,759	2,948	3,153	2,995	2,993
	Trade balance (million dollars)	-9	-48	-53	5	7
	Ratio of imports to consumption (percent)	24.5	27.0	24.3	22.1	22.5
	Ratio of exports to shipments (percent)	24.3	25.8	23.0	22.2	22.7
AG039	Nonalcoholic beverages, excluding fruit and vegetable juices:					
	Number of establishments	3,200	3,200	3,200	3,200	3,200
	Employees (thousands)	110	110	110	110	110
	Capacity utilization (percent)	67	67	67	67	67
	U.S. shipments (million dollars)	61,000	62,000	63,000	65,000	70,370
	U.S. exports (million dollars)	302	328	312	312	334
	U.S. imports (million dollars)	568	625	683	745	823
	Apparent U.S. consumption (million dollars)	61,266	62,298	63,371	65,434	70,859
	Trade balance (million dollars)	-266	-298	-371	-434	-489
	Ratio of imports to consumption (percent)	0.9	1.0	1.1	1.1	1.2
	Ratio of exports to shipments (percent)	0.5	0.5	0.5	0.5	0.5

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						<del>-</del>
code	Industry/commodity group	1998	1999	2000	2001	2002
AG040	Malt beverages:					
	Number of establishments	529	529	529	529	529
	Employees (thousands)	32	30	31	33	33
	Capacity utilization (percent)	82	80	79	80	80
	U.S. shipments (million dollars)	18,020	16,907	16,544	16,925	16,925
	U.S. exports (million dollars)	254	201	169	191	171
	U.S. imports (million dollars),	1,699	1,881	2,166	2,333	2,566
	Apparent U.S. consumption (million dollars)	19,465	18,587	18,540	19,067	19,320
	Trade balance (million dollars)	~1, <del>44</del> 5	-1,680	-1,996	-2,142	-2,395
	Ratio of imports to consumption (percent)	8.7	10.1	11.7	12.2	13.3
	Ratio of exports to shipments (percent)	1.4	1.2	1.0	1.1	1.0
4G041	Wine and certain other fermented beverages:					
	Number of establishments	1,994	2,000	2,646	2,646	2,646
	Employees (thousands)	20	21	22	23	24
	Capacity utilization (percent)	79	79	80	82	82
	U.S. shipments (million dollars)	6,719	6,618	7,208	7,854	7,854
	U.S. exports (million dollars)	532	541	551	531	541
	U.S. imports (million dollars)	1,881	2,210	2,259	2,316	2,740
	Apparent U.S. consumption (million dollars)	8,068	8,287	8,916	9,639	10,053
	Trade balance (million dollars)	-1,349	-1,669	-1,708	-1,785	-2,199
		23.3	26.7	25.3	24.0	
	Ratio of imports to consumption (percent)	7.9	8.2	7.6	6.8	27.3
AG042	Ratio of exports to shipments (percent)	7.9	0.2	7.0	0.0	6.9
40042	Distilled spirits:	E7	57	ĖZ	C7	<b></b> -
	Number of establishments	57	57	57	57	57
	Employees (thousands)	6	6	6	8	7
	Capacity utilization (percent)	60	63	63	68	68
	U.S. shipments (million dollars)	3,439	3,063	3,860	3,929	3,929
	U.S. exports (million dollars)	506	480	483	534	555
	U.S. imports (million dollars)	2,086	2,383	2,727	2,848	3,111
	Apparent U.S. consumption (million dollars)	5,019	4,965	6,104	6,242	6,485
	Trade balance (million dollars)	-1,580	-1,902	-2,244	-2,313	-2,556
	Ratio of imports to consumption (percent)	41.6	48.0	44.7	45.6	48.0
	Ratio of exports to shipments (percent)	14,7	15.7	12.5	13.6	14.1
AG043	Unmanufactured tobacco:					
	Number of establishments	21	21	21	20	20
	Employees (thousands)	6	4	4	4	4
	Capacity utilization (percent)	(¹)	(1)	(¹)	(¹)	( <sup>1</sup> )
	U.S. production (million dollars)	3,447	2,370	2,122	2,187	2,300
	U.S. exports (million dollars)	1,459	1,294	1,222	1,268	1,050
	U.S. imports (million dollars)	771	711	628	680	716
	Apparent U.S. consumption (million dollars)	2,759	1,787	1,528	1,599	1,966
	Trade balance (million dollars)	688	583	594	588	334
	Ratio of imports to consumption (percent)	27.9	39.8	41.1	42.5	36.4
	Ratio of exports to production (percent)	42.3	54.6	57.6	58.0	45.6
AG044	Cigars and certain other manufactured tobacco:	.2.5	00	01.0	23.5	40.0
10011	Number of establishments	57	57	57	57	57
	Employees (thousands)	3	3	3	3	3
	Capacity utilization (percent)	75	75	74	73	72
	U.S. shipments (million dollars)	1,316	1,235	1,193	1,100	
		661		709	616	1,010
	U.S. exports (million dollars)		651			485
	U.S. imports (million dollars)	377	301	290	285	299
	Apparent U.S. consumption (million dollars)	1,032	885	774	769	825
	Trade balance (million dollars)	284	350	419	331	185
	Ratio of imports to consumption (percent)	36.6	34.0	37.5	37.1	36.3
	Ratio of exports to shipments (percent)	50.2	52.7	59.4	56.0	48.0

Table C-1--Continued
Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC			4000		0004	
code	Industry/commodity group	1998	1999	2000	2001	2002
AG045	Cigarettes:	44	40	40	10	40
	Number of establishments	11	10	10	10	10
	Employees (thousands)	21	18	17	15	15
	Capacity utilization (percent)	71	71	70	71	70
	U.S. shipments (million dollars)	32,800	39,686	39,686	42,787	45,696
	U.S. exports (million dollars)	4,166	3,232	3,308	2,118	1,463
	U.S. imports (million dollars)	59	112	212	189	230
	Apparent U.S. consumption (million dollars)	28,694	36,566	36,590	40,857	44,462
	Trade balance (million dollars)	4,106	3,120	3,096	1,930	1,234
	Ratio of imports to consumption (percent)	0.2	0.3	0.6	0.5	0.5
	Ratio of exports to shipments (percent)	12.7	8.1	8.3	5.0	3.2
\G046	Hides, skins, and leather:				4 000	4 000
	Number of establishments	1,220	1,220	1,220	1,220	1,220
	Employees (thousands)	18	18	17	16	16
	Capacity utilization (percent)	(2)	( <sup>2</sup> )	(2)	(²)	(²)
	U.S. shipments (million dollars)	5,041	5,228	5,253	5,255	5,085
	U.S. exports (million dollars)	1,934	1,850	2,330	2,650	2,390
	U.S. imports (million dollars)	1,124	1,052	1,167	1,032	935
	Apparent U.S. consumption (million dollars)	4,232	4,430	4,090	3,638	3,629
	Trade balance (million dollars)	809	798	1,163	1,617	1,456
	Ratio of imports to consumption (percent)	26.6	23.7	28.5	28.4	25.8
	Ratio of exports to shipments (percent)	38.4	35.4	44.4	50.4	47.0
AG047	Furskins:					
	Number of establishments	438	398	350	325	318
	Employees (thousands)	3	2	2	2	. 2
	Capacity utilization (percent)	(¹)	(¹)	(¹)	( <sup>1</sup> )	(¹)
	U.S. shipments (million dollars)	205	157	151	166	128
	U.S. exports (million dollars)	196	141	158	173	173
	U.S. imports (million dollars)	86	73	87	96	87
	Apparent U.S. consumption (million dollars)	96	90	81	89	43
	Trade balance (million dollars)	109	67	70	77	85
	Ratio of imports to consumption (percent)	90.2	81.6	³108.1	3107.7	3204.6
	Ratio of exports to shipments (percent)	95.4	89.5	<sup>3</sup> 104.4	³104.1	3134.8
AG048	Wool and other animal hair:	-				
100-10	Number of establishments	70,020	67,940	67,800	65,658	64,695
	Employees (thousands)	(²)	( <sup>2</sup> )	(2)	(²)	(²)
	Capacity utilization (percent)	Ŏ,	(1)	(†)	(1)	(1)
	U.S. production (million dollars)	42	28́	26	2ó	25
	U.S. exports (million dollars)	13	22	19	11	26
	U.S. imports (million dollars)	141	70	74	57	42
	Apparent U.S. consumption (million dollars)	170	76	81	66	41
	Trade balance (million dollars)	-128	-48	-55	-46	-16
	Ratio of imports to consumption (percent)	82.7	92.5	90.9	86.3	³101.4
	Ratio of exports to consumption (percent)	30.0	79.8	71.8	54.7	³102.3
A CO 4D	Cotton, not carded or combed:	30.0	10.0	11.0	<b>9</b>	102.0
AG049		30,785	30,114	30,000	30,000	30,000
	Number of establishments	170	166	160	160	160
	Employees (thousands)				(¹)	(1)
	Capacity utilization (percent)	(¹) 4 141	(¹) 3,810	(¹) <b>4</b> ,260	3,384	4,678
	U.S. production (million dollars)	4,141		1,883		
	U.S. exports (million dollars)	2,545	968 126	•	2,164	2,015
	U.S. imports (million dollars)	14	136 2,978	21 2,398	4 1,224	20 2,683
			7 U/X	2 KUX	1 //4	2 KK3
	Apparent U.S. consumption (million dollars)	1,609				
	Trade balance (million dollars)	2,532	832	1,862	2,160	1,995
	Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to production (percent)					1,995 0.7 <b>4</b> 3.1

Table C-1--Continued Agricultural products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
AG050	Ethyl alcohol for nonbeverage purposes:			-		
	Number of establishments	47	57	62	61	60
	Employees (thousands)	7	7	8	8	8
	Capacity utilization (percent)	80	78	87	75	79
	U.S. production (million dollars)	1,600	2,000	2,000	1,742	2,000
	U.S. exports (million dollars)	58	58	91	125	71
	U.S. imports (million dollars)	124	130	162	178	170
	Apparent U.S. consumption (million dollars)	1,666	2,073	2,070	1,795	2,099
	Trade balance (million dollars)	-66	-73	-70	-53	-99
	Ratio of imports to consumption (percent)	7.4	6.3	7.8	9.9	8.1
	Ratio of exports to production (percent)	3.6	2.9	4.6	7.2	3.6

Note.-Calculations based on unrounded data.

<sup>&</sup>lt;sup>1</sup>Capacity utilization could not be meaningfully calculated for this industry.
<sup>2</sup>Not available.
<sup>3</sup>Inventory changes, for which data are not available, likely account for ratios that exceed 100 percent.

Table C-2
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	Laduating a supposition and the suppose	4000	4000	2000	0004	0000
code	Industry/commodity group	1998	1999	2000	2001	2002
AG051	Logs and rough wood products:	12 500	12 000	12 500	12 500	12 500
	Number of establishments	13,500 85	13,800 85	13,500 83	13,500	13,500
	Employees (thousands)	92	92	95	84 93	84 93
		48,600				
	U.S. shipments (million dollars)		48,600	51,200	44,500	45,600
	U.S. exports (million dollars)	1,927	1,885	1,941	1,622	1,490
	U.S. imports (million dollars)	423	495	576	582	582
	Apparent U.S. consumption (million dollars)	47,097	47,210	49,835	43,461	44,693
	Trade balance (million dollars)	1,503	1,390	1,365	1,039	907
	Ratio of imports to consumption (percent)	0.9	1.0	1.2	1.3	1.3
A COES	Ratio of exports to shipments (percent)	4.0	3.9	3.8	3.6	3.3
AG052	Lumber:	5.400	E 200	E 200	E 000	E 000
	Number of establishments	5,400	5,300	5,200	5,000	5,000
	Employees (thousands)	116	118	117	116	116
	Capacity utilization (percent)	90	92	92	89	89
	U.S. shipments (million dollars)	22,500	24,700	23,400	21,500	22,100
	U.S. exports (million dollars)	2,002	2,184	2,210	1,781	1,720
	U.S. imports (million dollars)	6,743	7,820	7,071	6,854	6,647
	Apparent U.S. consumption (million dollars)	27,241	30,336	28,260	26,573	27,027
	Trade balance (million dollars)	-4,741	-5,636	<b>-4</b> ,860	-5,073	-4,927
	Ratio of imports to consumption (percent)	24.8	25.8	25.0	25.8	24.6
40050	Ratio of exports to shipments (percent)	8.9	8.8	9.4	8.3	7.8
AG053	Moldings, millwork, and joinery:	F 000		5 000		
	Number of establishments	5,300	5,300	5,200	5,200	5,200
	Employees (thousands)	146	154	154	162	167
	Capacity utilization (percent)	87	87	90	90	. 90
	U.S. shipments (million dollars)	18,500	20,100	21,000	21,000	22,600
	U.S. exports (million dollars)	548	545	553	467	443
	U.S. imports (million dollars)	1,924	2,521	2,518	2,521	2,866
	Apparent U.S. consumption (million dollars)	19,876	22,076	22,966	23,054	25,023
	Trade balance (million dollars)	-1,376	-1,976	-1,966	-2,054	-2,423
	Ratio of imports to consumption (percent)	9.7	11.4	11.0	10.9	11.5
	Ratio of exports to shipments (percent)	3.0	2.7	2.6	2.2	2.0
AG054	Wood veneer and wood panels:					
	Number of establishments	810	810	800	780	780
	Employees (thousands)	72	72	76	74	74
	Capacity utilization (percent)	82	82	83	85	85
	U.S. production (million dollars)	13,600	14,800	14,200	12,500	13,600
	U.S. exports (million dollars)	929	958	1,029	889	928
	U.S. imports (million dollars)	2,767	3,574	3,471	3,280	3,730
	Apparent U.S. consumption (million dollars)	15,438	17,415	16,643	14,891	16,401
	Trade balance (million dollars)	-1,838	-2,615	-2,443	-2,391	-2,801
	Ratio of imports to consumption (percent)	17.9	20.5	20.9	22.0	22.7
	Ratio of exports to production (percent)	6.8	6.5	7.2	7.1	6.8
AG055	Wooden containers:					
	Number of establishments	2,900	2,800	2,800	2,800	2,800
	Employees (thousands)	53	50	51	51	50
	Capacity utilization (percent)	82	82	85	85	85
	U.S. production (million dollars)	4,500	4,700	5,000	5,200	4,800
	U.S. exports (million dollars)	138	172	197	150	135
	U.S. imports (million dollars)	<b>4</b> 19	471	565	555	612
	Apparent U.S. consumption (million dollars)	4,781	4,999	5,369	5,605	5,277
	Trade balance (million dollars)	-281	-299	-369	-405	-477
	Ratio of imports to consumption (percent)	8.8	9.4	10.5	9.9	11.6
	Ratio of exports to production (percent)	3.1	3.7	3.9	2.9	2.8
	· · · · · · · · · · · · · · · · · · ·	<del>-</del>				5

Table C-2--Continued
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

2002	<u> </u>	<del></del>				
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG056	Tools and tool handles of wood:	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
AGGGG	Number of establishments	125	125	120	110	110
	Employees (thousands)	3	3	3		3
	Capacity utilization (percent)	78	78	75	75	75
	U.S. production (million dollars)	134	138	141	130	138
	U.S. exports (million dollars)	36	44	53	37	42
	U.S. imports (million dollars)	117	120	136		131
	Apparent U.S. consumption (million dollars)	215	213	223		227
	Trade balance (million dollars)	-81	-75	-82		-89
	Ratio of imports to consumption (percent)	54.6	56.0	60.7	58.2	57.6
	Ratio of exports to production (percent)	27.2	32.0	37.8		30.2
AG058	Cork and rattan:					
A0000	Number of establishments	30	30	30	30	30
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	80	80	80	80	80
	U.S. production (million dollars)	110	110	115	120	120
	U.S. exports (million dollars)	85	90	86		61
	U.S. imports (million dollars)	447	450	485		570
	Apparent U.S. consumption (million dollars)	472	469	514		629
	Trade balance (million dollars)	-362	-359	-399		-509
	Ratio of imports to consumption (percent)	94.6	95.8	94.3		90.6
	Ratio of exports to production (percent)	77.0	82.0	74.5		51.0
AG059	Wood pulp and wastepaper:	• • • •				
A0000	Number of establishments	70	68	68	67	66
	Employees (thousands)	(¹)	( <sup>†</sup> )	(¹)		(¹)
	Capacity utilization (percent)	91	86	91	85	88
	U.S. production (million dollars)	7,300	7,900	9,300	7.300	7,900
	U.S. exports (million dollars)	3,452	3,540	4,619		3,853
	U.S. imports (million dollars)	2,447	2,604	3,388		2,371
	Apparent U.S. consumption (million dollars)	6,295	6,964	8,069		6,418
	Trade balance (million dollars)	1,005	936	1,231		1,482
	Ratio of imports to consumption (percent)	38.9	37.4	42.0		36.9
	Ratio of exports to production (percent)	47.3	44.8	49.7		48.8
AG060	Paper boxes and bags:				110 3 75 130 37 130 223 -93 58.2 28.4 30 2 80 120 53 522 589 -469 88.7 44.4	
70000	Number of establishments	2,997	3,013	3,029	3.045	3,062
	Employees (thousands)	227	228	230		234
	Capacity utilization (percent)	(²)	(2)	(²)		( <sup>2</sup> )
	U.S. production (million dollars)	42,7ÒÓ	43,600	47,7ÒÓ		48,300
	U.S. exports (million dollars)	1,345	1,416	1,500		1,315
	U.S. imports (million dollars)	745	802	940		1,121
	Apparent U.S. consumption (million dollars)	42,100	42,985	47,139		48,105
	Trade balance (million dollars)	600	615	561		195
	Ratio of imports to consumption (percent)	1.8	1.9	2.0	2.2	2.3
	Ratio of exports to production (percent)	3.1	3.2	3.1		2.7
AG061A	Paperboard:					
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Number of establishments	222	216	212	206	203
	Employees (thousands)	54	51	51	49	48
	Capacity utilization (percent)	93	96	90	86	84
	U.S. production (million dollars)	24,900	25,500	25,600	23,200	23,700
	U.S. exports (million dollars)	3,589	3,328	3,621		3,538
	U.S. imports (million dollars)	1,277	1,468	1,662		1,829
	Apparent U.S. consumption (million dollars)	22,587	23,640	23,641		21,991
	Trade balance (million dollars)	2,313	1,860	1,959		1,709
	Ratio of imports to consumption (percent)	5.7	6.2	7.0		8.3
	Ratio of exports to production (percent)	14.4	13.0	14.1	13.6	14.9
	riano or experte to production (percently	, ,,,,				

Table C-2--Continued Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

2002						
USITC code	Industry/commodity group	1998	1999	2000	2001	2002
	Tissue and tissue products:	,,,,,,	(000	2000		
700010	Number of establishments	86	81	84	82	82
	Employees (thousands)	(1)	(1)	(¹)	(¹)	(¹)
	Capacity utilization (percent)	96	96	94	92	97
	U.S. production (million dollars)	13,700	14,600	14,500	14,900	14,200
	U.S. exports (million dollars)	872	1,005	1,119	1,283	1,211
	U.S. imports (million dollars)	643	768	906	1,082	1,237
	Apparent U.S. consumption (million dollars)	13,471	14,363	14,286	14,699	14,226
	Trade balance (million dollars)	229	237	214	201	-26
	Ratio of imports to consumption (percent)	4.8	5.4	6.3	7.4	-20 8.7
	Ratio of imports to consumption (percent)	6.4	6.9	7.7	8.6	8.5
AG061C	Industrial paper:	0.4	0.9	1.1	0.0	0.0
AGOOTC		77	75	73	71	70
	Number of establishments					70
	Employees (thousands)	(¹) 87	(¹)	(¹)	(¹)	(¹)
	Capacity utilization (percent)		90 5 300	84 5 200	79 5 100	79 E 200
	U.S. production (million dollars)	4,900	5,300	5,300	5,100	5,200
	U.S. exports (million dollars)	848	837	919	954	480
	U.S. imports (million dollars)	522	561	589	602	398
	Apparent U.S. consumption (million dollars)	4,574	5,023	4,970	4,748	5,119
	Trade balance (million dollars)	326	277	330	352	81
	Ratio of imports to consumption (percent)	11.4	11.2	11.9	12.7	7.8
	Ratio of exports to production (percent)	17.3	15.8	17.3	18.7	9.2
AG062	Newsprint:				0.4	
	Number of establishments	25	24	24	24	20
	Employees (thousands)	13	11	10	10	8
	Capacity utilization (percent)	97	97	97	90	83
	U.S. shipments (million dollars)	4,147	3,316	3,495	3,209	2,440
	U.S. exports (million dollars)	460	423	492	409	330
	U.S. imports (million dollars)	3,766	3,517	3,789	3,597	3,039
	Apparent U.S. consumption (million dollars)	7,452	6,410	6,792	6,397	5,149
	Trade balance (million dollars)	-3,305	-3,094	-3,297	-3,188	-2,709
	Ratio of imports to consumption (percent)	50.5	54.9	55.8	56.2	59.0
	Ratio of exports to shipments (percent)	11.1	12.8	14.1	12.7	13.5
AG063	Printing and writing papers:					
	Number of establishments	120	120	115	115	105
	Employees (thousands)	(¹)	(¹)	(¹)	(*)	(¹)
	Capacity utilization (percent)	92	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	23,723	23,379	24,267	21,511	21,600
	U.S. exports (million dollars)	1,225	1,338	1,522	1,308	620
	U.S. imports (million dollars)	4,115	4,337	4,977	4,761	4,372
	Apparent U.S. consumption (million dollars)	26,613	26,379	27,722	24,964	25,352
	Trade balance (million dollars)	-2,890	-3,000	-3,455	-3,453	-3,752
	Ratio of imports to consumption (percent)	15.5	16.4	18.0	19.1	17.2
	Ratio of exports to shipments (percent)	5.2	5.7	6.3	6.1	2.9
AG064	Certain specialty papers:					
	Number of establishments	(¹)	(¹)	( <sup>1</sup> )	(¹)	(¹)
	Employees (thousands)	Ŏ	(1)	Ö	(*)	Ö
	Capacity utilization (percent)	Ö	(¹)	ď	(¹)	ď
	U.S. shipments (million dollars)	5,091	5,3ÒÓ	5,564	5,6ÒÓ	5,700
	U.S. exports (million dollars)	701	641	689	618	1,056
	U.S. imports (million dollars)	845	971	1,138	1,067	909
	Apparent U.S. consumption (million dollars)	5,235	5,630	6,013	6,049	5,553
	Trade balance (million dollars)	-144	-330	-449	-449	147
	Ratio of imports to consumption (percent)	16.1	17.2	18.9	17.6	16.4
	Ratio of exports to shipments (percent)	13.8	12.1	12.4	11.0	18.5
	the season is surplimented (because)	10.0				10.0

Table C-2--Continued
Forest products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
AG066	Printed matter:					
	Number of establishments	70,000	62,000	62,000	62,000	60,000
	Employees (thousands)	1,500	1,500	1,500	1,500	1,400
	Capacity utilization (percent)	74	76	75	71	(¹)
	U.S. shipments (million dollars)	217,000	229,000	240,000	243,000	246,000
	U.S. exports (million dollars)	4,308	4,195	4,306	4,353	4,006
	U.S. imports (million dolfars)	2,923	3,161	3,489	3,536	3,742
	Apparent U.S. consumption (million dollars)	215,615	227,966	239,183	242,183	245,737
	Trade balance (million dollars)	1,385	1,034	817	817	263
	Ratio of imports to consumption (percent)	1.4	1.4	1.5	1.5	1.5
	Ratio of exports to shipments (percent)	2.0	1.8	1.8	_1.8	1.6

<sup>&</sup>lt;sup>1</sup>Not available.

Note.-Calculations based on unrounded data.

<sup>&</sup>lt;sup>2</sup>Capacity utilization could not be meaningfully calculated for this industry.

Table C-3
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH007	Major primary olefins:	1000	1000			
011001	Number of establishments	37	37	37	37	37
	Employees (thousands)	5	5	5	5	5
	Capacity utilization (percent)	97	98	97	92	95
	U.S. shipments (million dollars)	15,500	17,000	18,500	17,500	19,000
	U.S. exports (million dollars)	169	181	299	120	245
	U.S. imports (million dollars)	1,360	1,798	3,552	2,913	3,397
	Apparent U.S. consumption (million dollars)	16,691	18,617	21,753	20,293	22,152
	Trade balance (million dollars)	-1,191	-1,617	-3,253	-2,793	-3,152
	Ratio of imports to consumption (percent)	8.1	9.7	16.3	14.4	15.3
	Ratio of exports to shipments (percent)	1.1	1.1	1.6	0.7	1.3
CH008	Other olefins:					
	Number of establishments	23	23	23	23	23
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	97	98	97	95	97
	U.S. shipments (million dollars)	1,220	1,350	1,500	1,500	1,650
	U.S. exports (million dollars)	211	208	264	311	260
	U.S. imports (million dollars)	82	91	156	143	113
	Apparent U.S. consumption (million dollars)	1,091	1,233	1,392	1,332	1,503
	Trade balance (million dollars)	129	117	108	168	147
	Ratio of imports to consumption (percent)	7.5	7.4	11.2	10.7	7.5
	Ratio of exports to shipments (percent)	17.3	15.4	17.6	20.7	15.7
CH009	Primary aromatics:					
	Number of establishments	31	31	31	31	31
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	80	80	85	85	85
	U.S. shipments (million dollars)	4,000	4,250	5,300	4,900	5,000
	U.S. exports (million dollars)	56	91	105	122	148
	U.S. imports (million dollars)	704	815	1,563	1,122	1,159
	Apparent U.S. consumption (million dollars)	4,647	4,974	6,759	5,900	6,011
	Trade balance (million dollars)	-647	-724	-1,459	-1,000	-1,011
	Ratio of imports to consumption (percent)	15.1	16.4	23.1	19.0	19.3
	Ratio of exports to shipments (percent)	1.4	2.1	2.0	2.5	3.0
CH014	Inorganic acids:			.4.		_
	Number of establishments	(¹)	(¹)	()	()	(¹)
	Employees (thousands)	()	(¹)	()	(¹)	(¹)
	Capacity utilization (percent)	(1)	()	(1)	(1)	()
	U.S. shipments (million dollars)	. (1)	( <sup>1</sup> )	2,276	1,852	(1)
	U.S. exports (million dollars)	186	204	246	242	214
	U.S. imports (million dollars)	282	238	251	252	246
	Apparent U.S. consumption (million dollars)	(1)	(1)	2,281	1,861	(1)
	Trade balance (million dollars)	-95	-34	-5	-9	-32
	Ratio of imports to consumption (percent)	(1)	(1)	11.0	13.5	(1)
01.1040	Ratio of exports to shipments (percent)	(¹)	(1)	10.8	13.1	(1)
CH015	Chlor-alkali chemicals:	45	45	(1)	(1)	.15
	Number of establishments	(¹)	$\Omega$	(¹)	(¹)	()
	Employees (thousands)	(¹)	(1)	(¹)	(1)	()
	Capacity utilization (percent)	()	(¹)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	(1)	(¹)	(¹)	( <sup>1</sup> )	(¹)
	U.S. exports (million dollars)	834	781	862	1,054	851
	U.S. imports (million dollars)	191	126	162	219	166
	Apparent U.S. consumption (million dollars)	( <sup>1</sup> )	( <sup>1</sup> )	(¹) 700	(¹)	(¹)
	Trade balance (million dollars)	642	655	700	835	685
	Ratio of imports to consumption (percent)	(¹)	( <u>)</u>	(1)	()	· (¹)
	Ratio of exports to shipments (percent)	(1)	O	(1)	(1)	()

Table C-3--Continued Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry to a many a different property	4000	4000	0000	2004	2222
	Industry/commodity group	1998	1999	2000	2001	2002
CH016	Fertilizers:					
	Number of establishments	350	350	350	350	350
	Employees (thousands)	23	23	22	22	22
	Capacity utilization (percent)	92	90	78	76	82
	U.S. shipments (million dollars)	9,400	8,000	7,500	7,000	7,500
	U.S. exports (million dollars)	3,346	3,036	2,388	2,183	2,184
	U.S. imports (million dollars)	2,472	2,486	3,224	3,478	3,043
	Apparent U.S. consumption (million dollars)	8,526	7,450	8,336	8,295	8,359
	Trade balance (million dollars)	874	550	-836	-1,295	-859
	Ratio of imports to consumption (percent)	29.0	33.4	38.7	41.9	36.4
	Ratio of exports to shipments (percent)	35.6	37.9	31.8	31.2	29.1
CH017	Paints, inks, and related items, and certain					
	components thereof:					
	Number of establishments	1,500	1,490	1,475	1,470	1,450
	Employees (thousands)	15	15	16	16	15
	Capacity utilization (percent)	85	85	88	85	85
	U.S. shipments (million dollars)	22,800	24,000	25,000	25,600	26,000
	U.S. exports (million dollars)	3,112	3,327	3,802	3,546	3,614
	U.S. imports (million dollars)	1,755	1,959	2,119	2,090	1,996
	Apparent U.S. consumption (million dollars)	21,443	22,632	23,317	24,145	24,382
	Trade balance (million dollars)	1,357	1,368	1,683	1,455	1,618
	Ratio of imports to consumption (percent)	8.2	8.7	9.1	8.7	8.2
	Ratio of exports to shipments (percent)	13.6	13.9	15.2	13.9	13.9
CH018	Synthetic organic pigments:	13.0	13.5	13.2	13.9	13.5
CHOID	Number of establishments	22	22	20	22	22
		32 6	32	32	32	32
	Employees (thousands)		6	- 6	6	6
	Capacity utilization (percent)	85 050	85	85	80	80
	U.S. shipments (million dollars)	959	1,050	1,100	1,100	1,110
	U.S. exports (million dollars)	349	360	373	329	331
	U.S. imports (million dollars)	402	404	358	301	319
	Apparent U.S. consumption (million dollars)	1,012	1,093	1,084	1,071	1,098
	Trade balance (million dollars)	-53	-43	16	29	12
	Ratio of imports to consumption (percent)	39.7	36.9	33.0	28.1	29.0
	Ratio of exports to shipments (percent)	36.4	34.3	33.9	29.9	29.8
CH019	Synthetic dyes and azoic couplers:					
	Number of establishments	32	32	32	32	32
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	85	. 85	85	80	80
	U.S. shipments (million dollars)	1,122	1,230	1,320	1,320	1,320
	U.S. exports (million dollars)	453	404	436	361	249
	U.S. imports (million dollars)	555	527	481	378	393
	Apparent U.S. consumption (million dollars)	1,224	1,353	1,365	1,336	1,463
	Trade balance (million dollars)	-102	-123	-45	-16	-143
	Ratio of imports to consumption (percent)	45.3	38.9	35.3	28.3	26.8
	Ratio of exports to shipments (percent)	40.3	32.8	33.0	27.4	18.9
CH020	Synthetic tanning agents:					
	Number of establishments	5	5	5	5	5
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	85	85 85	85	80	80
	U.S. shipments (million dollars)	20	22	24	24	24
	U.S. exports (million dollars)	19	13	18	17	18
	U.S. imports (million dollars)	6	7	7	5	
		7	16		12	7
	Apparent U.S. consumption (million dollars)	13		13		12
	Trade balance (million dollars)		6 45 3	11	12	12
	Ratio of imports to consumption (percent)	81.6	45.3	55.5	41.4	53.6
	Ratio of exports to shipments (percent)	93.1	60.4	76.3	70.2	76.5

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH021	Natural tanning and dyeing materials:				4.4	
	Number of establishments	10	10	10	10	10
	Employees (thousands)	_1	1	_1	1	1
	Capacity utilization (percent)	85	85	85	80	80
	U.S. shipments (million dollars)	30	30	30	30	30
	U.S. exports (million dollars)	21	21	24	26	27
	U.S. imports (million dollars)	66	71	73	65	54
	Apparent U.S. consumption (million dollars)	75	80	79	70	57
	Trade balance (million dollars)	-45	-50	-49	-40	-27
	Ratio of imports to consumption (percent)	87.8	88.6	91.9	93.9	95.4
	Ratio of exports to shipments (percent)	69.6	69.7	78.6	85.8	91.3
CH022	Photographic chemicals and preparations:					
	Number of establishments	5	5	5	5	5
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	85	85	85	80	80
	U.S. shipments (million dollars)	(¹)	(1)	(¹)	(¹)	(¹)
	U.S. exports (million dolfars)	449	433	507	413	522
	U.S. imports (million dollars)	633	564	555	479	435
	Apparent U.S. consumption (million dollars)	(¹)	(¹)	(¹)	(¹)	(¹)
	Trade balance (million dollars)	-184	-131	-48	-66	87
	Ratio of imports to consumption (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	Ratio of exports to shipments (percent)	(¹)	(1)	(¹)	(1)	(1)
CH023	Pesticide products and formulations:					
	Number of establishments	55	55	55	55	55
	Employees (thousands)	14	14	14	14	14
	Capacity utilization (percent)	88	85	85	85	85
	U.S. shipments (million dollars)	11,420	10,260	9,790	9,350	9,350
	U.S. exports (million dollars)	2,397	2,212	2,038	2,166	2,028
	U.S. imports (million dollars)	1,335	1,217	1,117	1,318	1,185
	Apparent U.S. consumption (million dollars)	10,358	9,265	8,869	8,502	8,508
	Trade balance (million dollars)	1,062	995	921	848	842
	Ratio of imports to consumption (percent)	12.9	13.1	12.6	15.5	13.9
	Ratio of exports to shipments (percent)	21.0	21.6	20.8	23.2	21.7
CH024	Adhesives and glues:			_0.0		
01.102.1	Number of establishments	500	500	500	500	500
	Employees (thousands)	10	10	10	10	10
	Capacity utilization (percent)	85	85	85	85	80
	U.S. shipments (million dollars)	4,888	5,000	5,100	5,200	5,000
	U.S. exports (million dollars)	477	502	602	565	588
	U.S. imports (million dollars)	159	181	194	176	206
	Apparent U.S. consumption (million dollars)	4,570	4,679	4,692	4,812	4,618
	Trade balance (million dollars)	318	321	408	388	382
	Ratio of imports to consumption (percent)	3.5	3.9	4.1	3.7	4.5
		9.7	10.0	11.8	10.9	11.8
CHOSE	Ratio of exports to shipments (percent)	3.7	10.0	11.0	10.0	11.0
CH025	Medicinal chemicals:	718	718	710	718	745
	Number of establishments	208	208	718 208	208	715 208
	Employees (thousands)					
	Capacity utilization (percent)	85	85	85	85 407 000	407.000
	U.S. shipments (million dollars)	81,300	91,800	105,600	107,000	107,000
	U.S. exports (million dollars)	11,975	13,701	15,772	18,169	18,742
	U.S. imports (million dollars)	17,953	23,782	29,112	33,956	40,699
	Apparent U.S. consumption (million dollars)	87,278	101,881	118,940	122,788	128,957
	Trade balance (million dollars)	-5,978	-10,081	-13,340	-15,788	-21,957
	Ratio of imports to consumption (percent)	20.6	23.3	24.5	27.7	31.6
	Ratio of exports to shipments (percent)	14.7	14.9	14.9	17.0	17.5
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Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH026	Essential oils and other flavoring materials:					
	Number of establishments	53	53	53	53	53
	Employees (thousands)	50	51	50	50	50
	Capacity utilization (percent)	80	82	82	82	82
	U.S. shipments (million dollars)	3,200	3,400	3,500	3,500	3,700
	U.S. exports (million dollars)	916	948	1,034	1,109	1,211
	U.S. imports (million dollars)	836	754	775	736	786
	Apparent U.S. consumption (million dollars)	3,120	3,206	3,2 <b>4</b> 2	3,127	3,275
	Trade balance (million dollars)	80	194	258	373	425
	Ratio of imports to consumption (percent)	26.8	23.5	23.9	23.5	24.0
	Ratio of exports to shipments (percent)	28.6	27.9	29.5	31.7	32.7
CH027	Perfumes, cosmetics, and toiletries:					
	Number of establishments	650	650	650	650	650
	Employees (thousands)	58	59	60	59	60
	Capacity utilization (percent)	87	88	87	87	87
	U.S. shipments (million dollars)	20,000	21,500	23,000	23,300	23,000
	U.S. exports (million dollars)	2,572	2,578	2,851	3,187	3,160
	U.S. imports (million dollars)	1,629	1,864	2,192	2,443	2,716
	Apparent U.S. consumption (million dollars)	19,057	20,786	22,341	22,556	22,556
	Trade balance (million dollars)	943	714	659	744	444
	Ratio of imports to consumption (percent)	8.6	9.0	9.8	10.8	12.0
	Ratio of exports to shipments (percent)	12.9	12.0	12.4	13.7	13.7
CH028	Soaps, detergents, and surface-active agents:					
	Number of establishments	950	950	950	950	950
	Employees (thousands)	50	52	52	52	52
	Capacity utilization (percent)	87	88	87	87	87
	U.S. shipments (million dollars)	17,000	17,700	18,500	19,500	19,800
	U.S. exports (million dollars)	1,961	2,138	2,331	2,223	2,282
	U.S. imports (million dollars)	875	948	1,050	1,115	1,273
	Apparent U.S. consumption (million dollars)	15,914	16,510	17,220	18,393	18,791
	Trade balance (million dollars)	1,086	1,190	1,280	1,107	
		5.5	5.7			1,009
	Ratio of imports to consumption (percent) Ratio of exports to shipments (percent)	11.5	12.1	6.1 12.6	6.1 11. <b>4</b>	6.8
CH030		11.3	12.1	12.0	11.4	11.5
CHOSO	Explosives, propellant powders, and related items:  Number of establishments	127	425	400	120	440
			125	122		118
	Employees (thousands)	13 88	13	13	13	13
	Capacity utilization (percent)		87	85	84	85
	U.S. shipments (million dollars)	1,930	2,000	2,080	2,110	2,200
	U.S. exports (million dollars)	292	264	314	254	286
	U.S. imports (million dollars)	248	267	265	285	302
	Apparent U.S. consumption (million dollars)	1,886	2,003	2,031	2,141	2,217
	Trade balance (million dollars)	44	-3	49	-31	-17
	Ratio of imports to consumption (percent)	13.2	13.3	13.0	13.3	13.6
	Ratio of exports to shipments (percent)	15.2	13.2	15.1	12.0	13.0
CH031	Polyethylene resins in primary forms:					
	Number of establishments	44	45	46	46	46
	Employees (thousands)	21	22	22	22	22
	Capacity utilization (percent)	88	89	88	80	85
	U.S. shipments (million dollars)	8,800	9,400	10,500	9,100	9,500
	U.S. exports (million dollars)	2,134	2,249	2,688	2,416	2,590
	U.S. imports (million dollars)	1,150	1,329	1,650	1,735	1,651
	Apparent U.S. consumption (million dollars)	7,816	8,480	9,462	8,419	8,562
	Trade balance (million dollars)	984	920	1,038	681	938
	Ratio of imports to consumption (percent)	14.7	15.7	17.4	20.6	19.3
						27.3
	Ratio of exports to shipments (percent)	24.3	23.9	25.6	26.6	

Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH032	Polypropylene resins in primary forms:					
<b>V</b>	Number of establishments	26	26	27	28	28
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	90	91	88	84	89
	U.S. shipments (million dollars)	3,800	4,400	4,500	4,000	4,500
	U.S. exports (million dollars)	760	863	1,131	1,100	1,188
	U.S. imports (million dollars)	220	232	251	219	259
	Apparent U.S. consumption (million dollars)	3,260	3,770	3,620	3,119	3,571
	Trade balance (million dollars)	540	630	880	881	929
	Ratio of imports to consumption (percent)	6.8	6.2	6.9	7.0	7.2
	Ratio of exports to shipments (percent)	20.0	19.6	25.1	27.5	26.4
CH033	Polyvinyl chloride resins in primary forms:					
	Number of establishments	28	28	28	28	28
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	90	95	84	81	84
	U.S. shipments (million dollars)	3,700	3,700	4,200	3,500	4,000
	U.S. exports (million dollars)	<b>7</b> 67	626	716	1,004	781
	U.S. imports (million dollars)	247	235	331	332	247
	Apparent U.S. consumption (million dollars)	3,180	3,309	3,815	2,828	3,466
	Trade balance (million dollars)	520	391	385	672	534
	Ratio of imports to consumption (percent)	7.8	7.1	8.7	11.7	7.1
	Ratio of exports to shipments (percent)	20.7	16.9	17.1	28.7	19.5
CH034	Styrene polymers in primary forms:					
	Number of establishments	69	69	69	70	71
	Employees (thousands)	11	11	11	11	12
	Capacity utilization (percent)	85	89	94	80	82
	U.S. shipments (million dollars)	5,300	5,500	5,900	5,200	5,700
	U.S. exports (million dollars)	779	753	848	731	752
	U.S. imports (million dollars)	418	427	572	579	580
	Apparent U.S. consumption (million dollars)	4,939	5,174	5,624	5,048	5,528
	Trade balance (million dollars)	361	326	276	152	172
	Ratio of imports to consumption (percent)	8.5	8.2	10.2	11.5	10.5
	Ratio of exports to shipments (percent)	14.7	13.7	14.4	14.0	13.2
CH035	Saturated polyester resins:					
	Number of establishments	52	52	52	52	54
	Employees (thousands)	6	6	6	6	7
	Capacity utilization (percent)	85	82	85	85	85
	U.S. shipments (million dollars)	4,600	4,800	5,500	5,200	5,500
	U.S. exports (million dollars)	626	566	629	798	712
	U.S. imports (million dollars)	451	448	522	502	537
	Apparent U.S. consumption (million dollars)	4,425	4,682	5,393	4,904	5,325
	Trade balance (million dollars)	175	118	107	296	175
	Ratio of imports to consumption (percent)	10.2	9.6	9.7	10.2	10.1
	Ratio of exports to shipments (percent)	13.6	11.8	11.4	15.3	13.0
CH037	Styrene-butadiene rubber in primary forms:					
	Number of establishments	11	11	1 <b>1</b>	11	11
	Employees (thousands)	5	5	5	5	. 5
	Capacity utilization (percent)	90	88	88	90	90
	U.S. shipments (million dollars)	1,340	1,390	1,460	1,430	1,430
	U.S. exports (million dollars)	322	309	344	297	273
	U.S. imports (million dollars)	175	173	232	258	232
	Apparent U.S. consumption (million dollars)	1,194	1,253	1,348	1,391	1,389
	Trade balance (million dollars)	146	137	112	39	41
	Ratio of imports to consumption (percent)	14.7	13.8	17.2	18.6	16.7
	Ratio of exports to shipments (percent)	24.0	22.2	23.6	20.8	19.1
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Table C-3--Continued
Chemicals and related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC					****	
code	Industry/commodity group	1998	1999	2000	2001	2002
CH038	Other synthetic rubber:					
	Number of establishments	34	34	34	34	34
	Employees (thousands)	11	11	11	11	11
	Capacity utilization (percent)	82	82	83	83	83
	U.S. shipments (million dollars)	4,000	4,180	4,380	4,290	4,300
	U.S. exports (million dollars)	1,064	1,079	1,317	1,328	1,361
	U.S. imports (million dollars)	669	697	778	734	725
	Apparent U.S. consumption (million dollars)	3,605	3,798	3,841	3,696	3,664
	Trade balance (million dollars)	395	382	539	594	636
	Ratio of imports to consumption (percent)	18.6	18.4	20.2	19.9	19.8
	Ratio of exports to shipments (percent)	26.6	25.8	30.1	31.0	31.7
CH039	Pneumatic tires and tubes (new):					
	Number of establishments	42	42	42	42	42
	Employees (thousands)	65	64	66	63	64
	Capacity utilization (percent)	95	92	93	90	92
	U.S. shipments (million dollars)	14,320	13,950	14,600	13,400	14,000
	U.S. exports (million dollars)	2,532	2,366	2,414	2,282	2,233
	U.S. imports (million dollars)	4,011	4,559	4,700	4,146	4,694
	Apparent U.S. consumption (million dollars)	15,799	16,143	16,886	15,264	16,460
	Trade balance (million dollars)	-1,479	-2,193	-2,286	-1,864	-2,460
	Ratio of imports to consumption (percent)	25.4	28.2	27.8	27.2	28.5
	Ratio of exports to shipments (percent)	17.7	17.0	16.5	17.0	16.0
CH040	Other tires:	•				
011070	Number of establishments	1,400	1,400	1,400	1,400	1,400
	Employees (thousands)	8	. 8	. 8	. 8	8
	Capacity utilization (percent)	90	90	90	90	90
	U.S. shipments (million dollars)	1,000	990	1.000	1,100	1,150
	U.S. exports (million dollars)	93	111	89	96	94
	U.S. imports (million dollars)	143	129	137	122	123
	Apparent U.S. consumption (million dollars)	1,050	1,008	1,048	1,126	1,179
	Trade balance (million dollars)	-50	-18	-48	-26	-29
	Ratio of imports to consumption (percent)	13.6	12.8	13.1	10.8	10.4
		9.3	11.2	8.9	8.8	8.2
011044	Ratio of exports to shipments (percent)	3.5	11.2	0.0	0.0	٠.ــ
CH044	Natural rubber:	(¹)	(¹)	(¹)	( <sup>1</sup> )	(1)
	Number of establishments	$\Theta$	8	6	$^{\circ}$	Ж
	Employees (thousands)	(†)	8	8	$\Theta$	() () ()
	Capacity utilization (percent)	( <del>)</del>	(4)	()	8	$\sim$
	U.S. shipments (million dollars)	36	41	39	34	40
	U.S. exports (million dollars)		704	8 <b>4</b> 2	613	751
	U.S. imports (million dollars)	977				
	Apparent U.S. consumption (million dollars)	· (¹)	(¹)	(¹)	( <sup>1</sup> ) 570	(¹) -712
	Trade balance (million dollars)	-941	-664	-803	-579	
	Ratio of imports to consumption (percent)	()	(1)	(¹)	()	()
	Ratio of exports to shipments (percent)	(1)	(1)	(1)	()	(1)

<sup>1</sup>Not available.

Table C-4
Energy-related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
CH001	Electrical energy:				<u> </u>	
	Number of establishments	3,225	3,225	3,225	3,225	3,225
	Employees (thousands)	(¹)	(¹)	(¹)	(¹)	( <sup>1</sup> )
	Capacity utilization (percent)	100	100	100	100	100
	U.S. shipments (million dollars)	199,510	219,460	218,610	220,824	229,664
	U.S. exports (million dollars)	185	206	398	1,258	304
	U.S. imports (million dollars)	1,039	1,334	2,711	2,681	1,160
	Apparent U.S. consumption (million dollars)	200,364	220,587	220,923	222,247	230,521
	Trade balance (million dollars)	-854	-1,127	-2,313	-1,423	-857
	Ratio of imports to consumption (percent)	0.5	0.6	1.2	1.2	0.5
	Ratio of exports to shipments (percent)	0.1	0.1	0.2	0.6	0.1
CH003	Coal, coke, and related chemical products:					
	Number of establishments	520	520	520	520	520
	Employees (thousands)	150	150	150	150	150
	Capacity utilization (percent)	85	90	90	90	90
	U.S. shipments (million dollars)	29,965	32,965	32,606	34,320	38,496
	U.S. exports (million dollars)	3,635	2,671	2,718	2,354	2,188
	U.S. imports (million dollars)	1,570	1,741	2.460	2,411	2,589
	Apparent U.S. consumption (million dollars)	27,900	32,035	32,349	34,377	38,897
	Trade balance (million dollars)	2.065	930	257	-57 -57	-401
	Ratio of imports to consumption (percent)	5.6	5.4	7.6	7.0	6.7
	Ratio of exports to shipments (percent)	12.1	8.1	8.3	6.9	5.7
CH004	Crude petroleum:		0.1	0.0	0.0	0.7
	Number of establishments	18,000	18,000	18,000	18,000	18,000
	Employees (thousands)	204	204	204	204	204
	Capacity utilization (percent)	100	100	100	100	100
	U.S. shipments (mili)ion dollars)	28,344	34,602	57,499	46,960	55,203
	U.S. exports (million dollars)	670	772	444	177	92
	U.S. imports (million dollars)	25,467	31,642	56,546	49,673	54,704
	Apparent U.S. consumption (million dollars)	53,141	65,472	113,602	96,456	109,815
	Trade balance (million dollars)	-24,797	-30,870	-56,103	-49,496	-54,612
	Ratio of imports to consumption (percent)	47.9	48.3	49.8	51.5	49.8
	Ratio of exports to shipments (percent)	2,4	2.2	0.8	0.4	
CH005	Petroleum products:	2,4	2.2	0.6	0.4	0.2
011003	Number of establishments	190	190	400	100	100
		75		190	190	190
	Employees (thousands)		75 00	75	75	75
	Capacity utilization (percent)	90	90	90	90	90
	U.S. shipments (million dollars)	85,580	113,231	213,475	140,162	193,710
	U.S. exports (million dollars)	6,233	6,599	9,562	8,936	8,662
	U.S. imports (million dollars)	17,584	22,079	39,787	34,372	30,594
	Apparent U.S. consumption (million dollars)	96,931	128,711	243,699	165,598	215,641
	Trade balance (million dollars)	-11,351	-15,480	-30,224	-25,436	-21,931
	Ratio of imports to consumption (percent)	18.1	17.2	16.3	20.8	14.2
	Ratio of exports to shipments (percent)	7.3	5.8	4.5	6.4	4.5

Table C-4--Continued Energy-related products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH006	Natural gas and components:	_				
	Number of establishments	(¹)	(1)	(¹)	(¹)	(¹)
	Employees (thousands)	200	2ÒÓ	2ÒÓ	2ÒÓ	200
	Capacity utilization (percent)	80	80	80	80	80
	U.S. shipments (million dollars)	65,000	69,000	120,000	150,000	115,000
	U.S. exports (million dollars)	581	759	1,286	1,109	1,675
	U.S. imports (million dollars)	9,212	11,042	19,157	23,054	18,609
	Apparent U.S. consumption (million dollars)	73,630	79,282	137,870	171,944	131,934
	Trade balance (million dollars)	-8,630	-10,282	-17,870	-21,944	-16,934
	Ratio of imports to consumption (percent)	12.5	13.9	13.9	13.4	14.1
	Ratio of exports to shipments (percent)	0.9	1.1	1.1	0.7	1.5

<sup>1</sup>Not available.

Table C-5
Textiles, apparel, and footwear: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH045	Fibers and yarns, except raw cotton and raw wool:	1000	1505	2000	2001	
C11040	Number of establishments	844	871	904	900	896
	Employees (thousands)	171	166	162	150	140
	Capacity utilization (percent)	77	69	77	75	69
	U.S. shipments (million dollars)	25,308	23,540	22,630	21,675	20,801
	U.S. exports (million dollars)	2,969	2,830	3,126	2,640	2,656
	U.S. imports (million dollars)	2,498	2,547	2,771	2,545	2,641
	Apparent U.S. consumption (million dollars)	24,837	23,258	22,275	21,580	20,785
	Trade balance (million dollars)	471	282	355	95	16
	Ratio of imports to consumption (percent)	10.1	11.0	12.4	11.8	12.7
	Ratio of exports to shipments (percent)	11.7	12.0	13.8	12.2	12.8
CH046	Fabrics:					
	Number of establishments	3,735	3,695	3,658	3,300	3,005
	Employees (thousands)	257	237	222	195	174
	Capacity utilization (percent)	73	79	76	71	67
	U.S. shipments (million dollars)	38,763	36,175	34,190	29,061	25,270
	U.S. exports (million dollars)	4,886	5,170	6,067	6,162	6,485
	U.S. imports (million dollars)	5,662	5,563	6,052	5,466	5,922
	Apparent U.S. consumption (million dollars)	39,539	36,568	34,175	28,365	24,707
	Trade balance (million dollars)	-776	-393	15	696	563
	Ratio of imports to consumption (percent)	14.3	15.2	17.7	19.3	24.0
	Ratio of exports to shipments (percent)	12.6	14.3	17.7	21.2	25.7
CH047	Carpets and rugs:					
	Number of establishments	483	478	441	437	433
	Employees (thousands)	64	65	66	63	60
	Capacity utilization (percent)	76	83	<b>7</b> 9	77	75
	U.S. shipments (million dollars)	11,063	11,690	11,983	12, <b>1</b> 14	12,247
	U.S. exports (million dollars)	826	772	791	711	684
	U.S. imports (million dollars)	1,109	1,248	1,464	1,410	1,531
	Apparent U.S. consumption (million dollars)	11,346	12,165	12,657	12,813	13,093
	Trade balance (million dollars)	-283	-475	-674	-699	-846
	Ratio of imports to consumption (percent)	9.8	10.3	11.6	11.0	11.7
	Ratio of exports to shipments (percent)	7.5	6.6	6.6	5.9	5.6
CH048	Home furnishings:					
	Number of establishments	2,733	2,627	2,522	2,491	2,461
	Employees (thousands)	74	75	73	64	57
	Capacity utilization (percent)	84	82	79	78	77
	U.S. shipments (million dollars)	8,589	9,433	9,744	10,066	10,398
	U.S. exports (million dollars)	442	398	418	403	363
	U.S. imports (million dollars)	2,271	2,652	3,215	3,332	4,226
	Apparent U.S. consumption (million dollars)	10,418	11,687	12,541	12,995	14,261
	Trade balance (million dollars)	-1,829	-2,254	-2,797	-2,929	-3,863
	Ratio of imports to consumption (percent)	21.8	22.7	25.6	25.6	29.6
	Ratio of exports to shipments (percent)	5.1	4.2	4.3	4.0	3.5
CH049	Apparel:					
	Number of establishments	17, <del>4</del> 32	16,721	15, <del>4</del> 85	14,200	13,112
	Employees (thousands)	766	692	633	565	510
	Capacity utilization (percent)	69	77	75	74	73
	U.S. shipments (million dollars)	58,069	58,419	55,498	55,000	54,509
	U.S. exports (million dollars)	8,514	7,964	8,177	6,537	5,491
	U.S. imports (million dollars)	53,874	56,565	64,402	63,995	63,927
	Apparent U.S. consumption (million dollars)	103,430	107,020	111,723	112,458	112,945
	Trade balance (million dollars)	-45,361	-48,601	-56,225	-57,458	-58,436
	Ratio of imports to consumption (percent)	52.1	52.9	57.6	56.9	56.6
	Ratio of exports to shipments (percent)	14.7	13.6	14.7	11.9	10.1

Table C-5--Continued
Textiles, apparel, and footwear: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
CH051	Footwear:					
	Number of establishments	417	400	369	340	315
	Employees (thousands)	44	39	34	29	25
	Capacity utilization (percent)	70	67	64	62	60
	U.S. shipments (million dollars)	3,764	3,797	3,765	3,627	3,498
	U.S. exports (million dollars)	720	693	664	638	520
	U.S. imports (million dollars)	13,879	14,074	14,856	15,249	15,379
	Apparent U.S. consumption (million dollars)	16,923	17,177	17,957	18,238	18,358
	Trade balance (million dollars)	-13,159	-13,380	-14,192	-14,611	-14,860
	Ratio of imports to consumption (percent)	82.0	81.9	82.7	83.6	83.8
	Ratio of exports to shipments (percent)	19.1	18.3	17.6	17.6	14.9

Table C-6
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
MM001	Clays and related mineral products:					
	Number of establishments	238	233	230	230	240
	Employees (thousands)	9	9	9	9	7
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(1)
	U.S. shipments (million dollars)	1,670	1,5ŶÓ	1,520	1,470	1,5ÒÓ
	U.S. exports (million dollars)	993	952	1,040	973	941
	U.S. imports (million dollars)	190	168	195	179	158
	Apparent U.S. consumption (million dollars)	867	787	675	676	718
	Trade balance (million dollars)	803	783	845	794	782
	Ratio of imports to consumption (percent)	21.9	21.4	28.9	26.5	22.1
	Ratio of exports to shipments (percent)	59.4	60.6	68.4	66.2	62.7
MM003	Iron ores and concentrates:	00	50.0	00.1	~~·	<b></b>
141141000	Number of establishments	12	13	13	13	12
	Employees (thousands)	7	7	7	6	5
	Capacity utilization (percent)	98	89	97	83	90
	U.S. shipments (million dollars)	2,600	2,300	2,500	1,900	1,850
	U.S. exports (million dollars)	244	243	246	229	249
	U.S. imports (million dollars)	527	399	420	293	313
	Apparent U.S. consumption (million dollars)	2,883	2,456	2,674	1,964	1,914
	Trade balance (million dollars)	-283	-156	-174	-64	-64
	Ratio of imports to consumption (percent)	18.3	16.2	15.7	14.9	16.3
	Ratio of imports to consumption (percent)	9.4	10.2	9.8	12.1	13.4
MM004	Copper ores and concentrates:	3,4	10.0	5.0	12.1	13.4
IVIIVIOU4	• •	35	35	30	25	22
	Number of establishments	13	10.3	9.1	8.2	7
	Employees (thousands)	90	80	9.1 84	82	72
	Capacity utilization (percent)					
	U.S. shipments (million dollars)	2,578	2,142	2,556	1,817	1,554
	U.S. exports (million dollars)	63	81	173	84	79
	U.S. imports (million dollars)	228	82	(²)	58	105
	Apparent U.S. consumption (million dollars)	2,743	2,144	2,383	1,791	1,580
	Trade balance (million dollars)	-165	-2	173	26	-26
	Ratio of imports to consumption (percent)	8.3	3.8	(³)	3.2	6.7
	Ratio of exports to shipments (percent)	2.4	3.8	6.8	4.6	5.1
MM005A	Lead ores and concentrates:		40	40	40	4.0
	Number of establishments	17	19	19	12	12
	Employees (thousands)	1	1	_1	1	_1
	Capacity utilization (percent)	.89	95	85	85	82
	U.S. shipments (million dollars)	158	160	149	143	140
	U.S. exports (million dollars)	58	41	54	106	117
	U.S. imports (million dollars)	8	3	8	( <sup>2</sup> )	( <sup>2</sup> )
	Apparent U.S. consumption (million dollars)	108	122	103	38	23
	Trade balance (million dollars)	50	38	46	105	117
	Ratio of imports to consumption (percent)	7.3	2.8	7.6	1.2	(³)
	Ratio of exports to shipments (percent)	36.9	25.8	36.4	74.0	83.8
MM006/	A Zinc ores and concentrates:				•	
	Number of establishments	19	17	19	12	12
	Employees (thousands)	2	3	3	2	2
	Capacity utilization (percent)	79	90	90	89	78
	U.S. shipments (million dollars)	453	527	563	433	346
	U.S. exports (million dollars)	296	346	308	290	328
	U.S. imports (million dollars)	24	40	27	32	45
		181	221	282	174	63
					259	283
					18.1	70.8
					67.0	94.7
	U.S. shipments (million dollars)	453 296 24	527 346 40	563 308 27	: : : 1	433 290 32 174 259 18.1

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups,
1998-2002

USITC code	industry/commodity group	1998	1999	2000	2001	2002
	Molybdenum ores and concentrates:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
VIIVIOOTA	Number of establishments	11	8	8	7	6
	Employees (thousands)	1.2	1.1	0.8	0.6	0.6
	Capacity utilization (percent)	73	59	57	56	50
	U.S. shipments (million dollars)	314	250	232	199	270
	U.S. exports (million dollars)	211	129	104	110	112
	U.S. imports (million dollars)	47	35	35	33	37
	Apparent U.S. consumption (million dollars)	150	156	164	122	194
	Trade balance (million dollars)	164	94	68	77	76
	Ratio of imports to consumption (percent)	31.4	22.7	21.5	26.9	18.9
	Ratio of exports to shipments (percent)	67.2	51.7	44.6	55.3	41.6
ANADOOA	Gold ores and concentrates:	01.2	01.11		0-1-	
VIIVIUUOA	Number of establishments	304	296	289	283	279
		14	11	11	10	10
	Employees (thousands)	88	86	89	88	8
	Capacity utilization (percent)	2,779	2,445	2,534	2,335	2,39
	U.S. shipments (million dollars)	2,779	2, <del>11</del> 3	10	7	1
	U.S. exports (million dollars)	11	1	1	i	2
	U.S. imports (million dollars)	2,784	2,445	2,524	2,329	2,41
	Apparent U.S. consumption (million dollars)			2,52 <b>4</b> 10	2,329	-1:
	Trade balance (million dollars)	-5 0.4	(²)	(3)	0.1	1.
	Ratio of imports to consumption (percent)	0.4	(³)		0.1	
	Ratio of exports to shipments (percent)	0.2	0.1	0.4	0.5	0.
MM008B	Silver ores and concentrates:	40	4.0	45	14	4
	Number of establishments	16	16	15		1
	Employees (thousands)	1	1	1	1	
	Capacity utilization (percent)	88	86	89	88	8.
	U.S. shipments (million dollars)	257	229	207	171	15
	U.S. exports (million dollars)	4	37	21	72	5
	U.S. imports (million dollars)	35	2	(²)	3	1
	Apparent U.S. consumption (million dollars)	288	194	186	102	10
	Trade balance (million dollars)	-31	35	21	69	4
	Ratio of imports to consumption (percent)	12.0	1.1	0.1	2.7	12.
	Ratio of exports to shipments (percent)	1.4	16.1	10.2	42.2	37.
MM009A	Cement:					
	Number of establishments	116	116	116	116	11
	Employees (thousands)	18	18	18	18	1
	Capacity utilization (percent)	(¹)	(¹)	( <sup>†</sup> )	(1)	(
	U.S. production (million dollars)	6,500	7,400	7,200	7,100	7,00
	U.S. exports (million dollars)	57	55	64	56	5
	U.S. imports (million dollars)	963	1,145	1,074	987	93
	Apparent U.S. consumption (million dollars)	7,406	8,489	8,210	8,031	7,88
	Trade balance (million dollars)	-906	-1,089	-1,010	-931	-88
	Ratio of imports to consumption (percent)	13.0	13.5	13.1	12.3	11.
	Ratio of exports to production (percent)	0.9	0.7	0.9	0.8	0.
MM010	Industrial ceramics:					
	Number of establishments	205	200	200	200	19
	Employees (thousands)	12	12	12	12	1
	Capacity utilization (percent)	(¹)	(¹)	( <sup>1</sup> )	(¹)	(
	U.S. shipments (million dollars)	2,950	3,0 <del>4</del> 6	3,0òó	2,950	2,80
	U.S. exports (million dollars)	668	663	748	_, 711	64
	U.S. imports (million dollars)	545	648	827	640	49
	Apparent U.S. consumption (million dollars)	2,827	3,026	3,080	2,879	2,65
	Trade balance (million dollars)	123	14	-80	71	14
		19.3	21.4	26.9	22.2	18.
	Ratio of imports to consumption (percent)				24.1	23.
	Ratio of exports to shipments (percent)	22.6	21.8	24.9	<b>∠4</b> .1	2

Table C-6--Continued

Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		4888	4800	2000	0004	2000
code	Industry/commodity group	1998	1999	2000	2001	2002
MM011	Ceramic bricks and similar articles:	205		005	225	005
	Number of establishments	225	225	225	225	225
	Employees (thousands)	14	14	14	14	14
	Capacity utilization (percent)	(1)	(1)	(1)	(¹)	(¹)
	U.S. shipments (million dollars)	1,525	1,700	1,775	1,775	1,805
	U.S. exports (million dollars)	26	20	23	23	23
	U.S. imports (million dollars)	20	24	35	31	34
	Apparent U.S. consumption (million dollars)	1,518	1,705	1,786	1,783	1,817
	Trade balance (million dollars)	7	-5	-11	-8	-12
	Ratio of imports to consumption (percent)	1.3	1.4	1.9	1.7	1.9
	Ratio of exports to shipments (percent)	1.7	1.2	1.3	1,3	1.3
MM012	Ceramic floor and wall tiles:					
	Number of establishments	122	122	122	122	122
	Employees (thousands)	9	9	9	9	9
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(1)	(1)
	U.S. shipments (million dollars)	837	843	867	776	816
	U.S. exports (million dollars)	27	24	26	27	28
	U.S. imports (million dollars)	860	1,019	1,118	1,112	1,290
	Apparent U.S. consumption (million dollars)	1,671	1,838	1,959	1,862	2,078
	Trade balance (million dollars)	-834	-995	-1,092	-1,086	-1,262
	Ratio of imports to consumption (percent)	51.5	55.4	57.1	59.7	62,1
	Ratio of exports to shipments (percent)	3.2	2.8	3.0	3.4	3.4
MM013	Ceramic household articles:					
	Number of establishments	63	63	63	60	60
	Employees (thousands)	6	6	6	6	6
	Capacity utilization (percent)	(1)	( <sup>1</sup> )	( <sup>1</sup> )	(¹)	(1)
	U.S. shipments (million dollars)	421	396	3 <b>4</b> 4	330	320
	U.S. exports (million dollars)	103	109	115	96	83
	U.S. imports (million dollars)	1,716	1,671	1,797	1,635	1,691
	Apparent U.S. consumption (million dollars)	2,034	1,959	2,027	1,869	1,928
	Trade balance (million dollars)	-1,613	-1,563	-1,683	-1,539	-1,608
	Ratio of imports to consumption (percent)	84.4	85.3	88.7	87.5	87.7
	Ratio of exports to shipments (percent)	24.5	27.5	33.3	29.1	25.9
MM014		2	20	00.0		
IVIIVIO 14	Flat glass: Number of establishments	900	900	900	900	900
	Employees (thousands)	44	45	46	44	46
		(1)	(1)	(¹)	(†)	(1)
	Capacity utilization (percent)	7,800	8,400	9,100	8,500	8,800
	U.S. shipments (million dollars)	1,416	1,506	1,807	1,791	1,694
	U.S. exports (million dollars)	1,120	1,268	1,473	1,500	1,553
	U.S. imports (million dollars)			8,766	8,209	8,660
	Apparent U.S. consumption (million dollars)	7,50 <b>4</b> 296	8,162 238	334	291	140
	Trade balance (million dollars)	14.9	15.5	16.8	18.3	17.9
	Ratio of imports to consumption (percent)				21.1	19.2
	Ratio of exports to shipments (percent)	18.2	17.9	19.9	21.1	18.2
MM015	Glass containers:	0.4		64	61	e.
	Number of establishments	61	61	61		61
	Employees (thousands)	20	19	17	16	16
	Capacity utilization (percent)	95	91	92	94	(1
	U.S. shipments (million dollars)	4,189	4,190	4,106	4,209	4,200
	U.S. exports (million dollars)	173	173	174	211	16
	U.S. imports (million dollars)	452	526	585	538	608
	Apparent U.S. consumption (million dollars)	4,468	4,543	4,517	4,536	4,643
	Trade balance (million dollars)	-279	-353	- <b>41</b> 1	-327	-443
		40.4	11.6	13.0	11.9	13.1
	Ratio of imports to consumption (percent)	10.1 <b>4</b> .1	4.1	4.2	5.0	3.9

Table C-6--*Continued*Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

code MM016	Industry/commodity group  Household glassware:	1998	1999	2000	2001	2002
MM016	Household plassware:					
	. iodociiola giaconaio,					
	Number of establishments	240	240	240	240	240
	Employees (thousands)	13	13	14	13	13
	Capacity utilization (percent)	(¹)	(¹)	(1)	(¹)	(¹)
	U.S. shipments (million dollars)	1,900	1,9ÒÓ	2,0ÒÓ	1,800	1,900
	U.S. exports (million dollars)	179	183	195	209	177
	U.S. imports (million dollars)	864	937	930	835	888
	Apparent U.S. consumption (million dollars)	2,585	2,654	2,735	2,425	2,611
	Trade balance (million dollars)	-685	-754	-735	-625	-711
	Ratio of imports to consumption (percent)	33.4	35.3	34.0	34.4	34.0
	Ratio of exports to shipments (percent)	9.4	9.6	9.7	11.6	9.3
MM018	Fiberglass insulation products:	0.4	5.0	3.1	1120	3.0
VIII 0 1 0	Number of establishments	298	298	298	298	298
	Employees (thousands)	19	18	17	17	18
	Capacity utilization (percent)	93	88		86	
	U.C. abiamente (william dellare)			83		(1)
	U.S. shipments (million dollars)	3,600	3,800	3,700	3,700	3,900
	U.S. exports (million dollars)	74	71	59	74	75
	U.S. imports (million dollars)	71	139	137	124	131
	Apparent U.S. consumption (million dollars)	3,597	3,869	3,778	3,750	3,956
	Trade balance (million dollars)	_ 3	-69	-78	-50	-56
	Ratio of imports to consumption (percent)	2.0	3.6	3.6	3.3	3.3
	Ratio of exports to shipments (percent)	2.1	1.9	1.6	2.0	1.9
MM019	Natural and synthetic gemstones:					
	Number of establishments	235	235	235	235	235
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	( <sup>†</sup> )	(¹)	(¹)	(¹)	(1)
	U.S. production (million dollars)	475	620	540	340	430
	U.S. exports (million dollars)	217	447	1,466	1,840	1,331
	U.S. imports (million dollars)	9,449	11,021	13,234	11,577	13,063
	Apparent U.S. consumption (million dollars)	9,708	11,195	12,308	10,077	12,161
	Trade balance (million dollars)	-9,233	-10,575	-11,768	-9,737	-11,731
	Ratio of imports to consumption (percent)	97.3	98.5	4107.5	<sup>4</sup> 114.9	4107.4
	Ratio of exports to production (percent)	45.6	72.0	⁴271.5	⁴541.0	4309.6
MM020A	Unrefined and refined gold:				•	
· · · · · · · · · · · · · · · · · · ·	Number of establishments	24	24	24	24	24
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	69	73	77	69	68
	U.S. shipments (million dollars)	7,964	6,157	7,096	5,898	4,261
	U.S. exports (million dollars)	4,912	4,795	5,099	4,186	2,639
	U.S. imports (million dollars)	2,913	2,519	2,262	1,700	2,038
	Apparent U.S. consumption (million dollars)					
		5,965 1,999	3,881	4,260	3,412	3,765
	Trade balance (million dollars)		2,276	2,836	2,486	496
	Ratio of imports to consumption (percent)	48.8	64.9	53.1	49.8	56.9
	Ratio of exports to shipments (percent)	61.7	77.9	71.9	71.0	61.9
MM021	Primary iron products:	**				
	Number of establishments	23	23	23	21	16
	Employees (thousands)	22	22	22	20	15
	Capacity utilization (percent)	88	85	88	79	84
	U.S. shipments (million dollars)	8,400	7,300	7,300	6,300	5,000
	U.S. exports (million dollars)	17	14	13	7	7
	U.S. imports (million dollars)	856	643	759	632	729
	Apparent U.S. consumption (million dollars)	9,238	7,929	8,046	6,924	5,722
	· Apparoint o.c. consequipment (minion dentito) ::	-,				
	Trade balance (million dollars)	-838	-629	-746	-624	-722
				-746 9.4	-624 9.1	-722 12.7

Table C-6--Continued

Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM022	Ferroalloys:					
	Number of establishments	23	23	23	23	20
	Employees (thousands)	4	3	3	3	3
	Capacity utilization (percent)	( <sup>5</sup> )	( <sup>5</sup> )	( <sup>5</sup> )	(¹)	(¹)
	U.S. shipments (million dollars)	1,433	941	968	82ó	689
	U.S. exports (million dollars)	103	80	96	74	50
	U.S. imports (million dollars)	1,018	960	1,104	660	713
	Apparent U.S. consumption (million dollars)	2,347	1,821	1,976	1,406	1,352
	Trade balance (million dollars)	-914	-880	-1,008	-586	-663
	Ratio of imports to consumption (percent)	43.3	52.7	55.9	46.9	52.8
	Ratio of exports to shipments (percent)	7.2	8.5	9.9	9.0	7.3
MM023	Iron and steel waste and scrap:			5.5		
	Number of establishments	5,000	5,000	5,000	5,000	5,000
	Employees (thousands)	28	28	28	28	28
	Capacity utilization (percent)	85	80	75	75	75
	U.S. shipments (million dollars)	5,800	4,800	5,200	4,100	4,900
	U.S. exports (million dollars)	817	750	1,030	1,151	1,307
	U.S. imports (million dollars)	418	390	393	284	397
	Apparent U.S. consumption (million dollars)	5,401	4,440	4,563	3,233	3,989
	Trade balance (million dollars)	399	360	637	867	911
	Ratio of imports to consumption (percent)	7.7	8.8	8.6	8.8	9.9
	Ratio of exports to shipments (percent)	14.1	15.6	19.8	28.1	26.7
MM024A	Abrasive products:	14.7	10.0	10.0	20.1	20.1
	Number of establishments	50	50	50	50	50
	Employees (thousands)	(¹)	(†)	(1)	(1)	(1)
	Capacity utilization (percent)	(†)	$^{\circ}$	Ø	(4)	()
	U.S. shipments (million dollars)	4,038	3,835	3,781	3,202	3,000
	U.S. exports (million dollars)	292	2 <del>9</del> 8	315	289	284
	U.S. imports (million dollars)	453	480	552	473	505
	Apparent U.S. consumption (million dollars)	4,200	4,017	4,018	3,386	3,222
	Trade balance (million dollars)	-162	-182	-237	-184	-222
	Ratio of imports to consumption (percent)	10.8	12.0	13.7	14.0	-222 15.7
	Ratio of exports to shipments (percent)	7.2	7.8	8.3	9.0	
MM025	Steel mill products:	1.2	7.0	0.5	9.0	9.5
IVIIVIOZO	Number of establishments	850	850	820	820	810
	Employees (thousands)	205	195	193	186	
	Capacity utilization (percent)	203 87	84	86	79	170 89
	U.S. shipments (million dollars)	65,500	59,200	60,300	51,074	
	U.S. exports (million dollars)	4,636				54,584
			<b>4</b> ,291	4,911	4,756	4,533
	U.S. imports (million dollars)	16,434	12,749	15,026	11,630	12,203
	Apparent U.S. consumption (million dollars)	77,298	67,658	70,414	57,948	62,254
	Trade balance (million dollars)	-11,798	-8,458	-10,114	-6,874	-7,670
	Ratio of imports to consumption (percent)	21.3	18.8	21.3	20.1	19.6
MMADDE	Ratio of exports to shipments (percent)	7.1	7.2	8.1	9.3	8.3
MM026	Steel pipe and tube fittings and certain cast					
	products:	00		-00	00	
	Number of establishments	62	62	62	62	62
	Employees (thousands)	12	12	12	12	12
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	2,000	2,100	2,100	2,100	2,100
	U.S. exports (million dollars)	809	662	767	707	669
	U.S. imports (million dollars)	591	584	706	697	669
	Apparent U.S. consumption (million dollars)	1,781	2,022	2,039	2,090	2,100
	Trade balance (million dollars)	219	78	61	10	(2)
	Ratio of imports to consumption (percent)	33.2	28.9	34.6	33.3	31.9
	Ratio of exports to shipments (percent)	40.5	31.5	36.5	33.7	31.8

Table C-6--Continued
Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC					<b>-</b> .	
code	Industry/commodity group	1998	1999	2000	2001	2002
MM027	Fabricated structurals:					
	Number of establishments	2,777	2,791	2,803	2,888	2,844
	Employees (thousands)	96	102	99	94	88
	Capacity utilization (percent)	75	75	73	64	62
	U.S. shipments (million dollars)	15,224	15,596	16,450	16,105	16,043
	U.S. exports (million dollars)	151	186	204	184	166
	U.S. imports (million dollars)	328	432	534	638	627
	Apparent U.S. consumption (million dollars)	15,401	15,841	16,779	16,559	16,503
	Trade balance (million dollars)	-177	-245	-329	-454	-460
	Ratio of imports to consumption (percent)	2.1	2.7	3.2	3.9	3.8
	Ratio of exports to shipments (percent)	1.0	1.2	1.2	1.1	1.0
MM028	Metal construction components:					
	Number of establishments	2,795	2,711	2,650	2,530	2,500
	Employees (thousands)	141	151	157	150	154
	Capacity utilization (percent)	67	65	70	67	70
	U.S. shipments (million dollars)	17,809	18,888	19,666	18,800	19,400
	U.S. exports (million dollars)	611	579	533	505	497
	U.S. imports (million dollars)	562	693	922	990	1,135
	Apparent U.S. consumption (million dollars)	17,760	19,003	20,054	19,285	20,038
	Trade balance (million dollars)	49	-115	-388	-485	-638
	Ratio of imports to consumption (percent)	3.2	3.6	4.6	5.1	5.7
	Ratio of exports to shipments (percent)	3.4	3.1	2.7	2.7	2.6
MM029	Metallic containers:	0	0			2.0
	Number of establishments	520	520	520	520	520
	Employees (thousands)	58	58	54	52	50
	Capacity utilization (percent)	82	82	82	82	80
	U.S. shipments (million dollars)	18,340	18,285	18,486	17,414	16,900
	U.S. exports (million dollars)	819	690	697	666	661
	U.S. imports (million dollars)	463	527	549	570	645
	Apparent U.S. consumption (million dollars)	17,984	18,123	18,338	17,318	16,884
		356	162	148	96	16,004
	Trade balance (million dollars)	2.6	2.9	3.0	3.3	3.8
	Ratio of imports to consumption (percent)					
LALADOD	Ratio of exports to shipments (percent)	4.5	3.8	3.8	3.8	3.9
MM030	Wire products of base metal:	4.500	4 500	4 500	4.470	4 470
	Number of establishments	1,500	1,500	1,500	1,470	1,470
	Employees (thousands)	96	96	96	92	94
	Capacity utilization (percent)	(1)	(1)	(1)	( <sup>1</sup> )	(1)
	U.S. shipments (million dollars)	17,363	16,700	17,300	16,500	17,000
	U.S. exports (million dollars)	756	674	826	718	732
	U.S. imports (million dollars)	1,231	1,354	1,419	1,355	1,416
	Apparent U.S. consumption (million dollars)	17,838	17,381	17,893	17,137	17,684
	Trade balance (million dollars)	-475	-681	-593	-637	-684
	Ratio of imports to consumption (percent)	6.9	7.8	7.9	7.9	8.0
	Ratio of exports to shipments (percent)	4.4	4.0	4.8	4.3	4.3
MM032	Industrial fasteners of base metal:					
	Number of establishments	923	925	920	880	860
	Employees (thousands)	47	47	47	45	46
	Capacity utilization (percent)	78	73	74	71	73
	U.S. shipments (million dollars)	7,180	6,940	7,009	6,700	7,000
	U.S. exports (million dollars)	1,470	1,535	1,663	1,481	1,496
	U.S. imports (million dollars)	2,020	2,019	2,325	2,006	2,085
	Apparent U.S. consumption (million dollars)	7,730	7,424	7,672	7,225	7,589
	Trade balance (million dollars)	-550	-484	-663	-525	-589
	Ratio of imports to consumption (percent)	26.1	27.2	30.3	27.8	27.5
	Ratio of exports to shipments (percent)	20.5	22.1	23.7	22.1	21.4
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Table C-6--*Continued*Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1998-20						
USITC	lands a facility and a different section	1998	1999	2000	2001	2002
code	Industry/commodity group	1300	1000		A 4 4 7	
MM033	Cooking and kitchen ware:	87	87	87	87	88
	Number of establishments	8	8	7	6	6
	Employees (thousands)	(¹)	(1)	(¹)	(¹)	(1)
	Capacity utilization (percent)	1,400	1,500	1,500	1,500	1,500
	U.S. shipments (million dollars)	244	214	271	260	201
	U.S. exports (million dollars)	1,393	1,585	1,798	1,743	1,933
	U.S. imports (million dollars)	2,549	2,871	3,027	2,983	3,232
	Apparent U.S. consumption (million dollars) Trade balance (million dollars)	-1,149	-1,371	-1,527	-1,483	-1,732
	Ratio of imports to consumption (percent)	54.7	55.2	59.4	58.4	59.8
	Ratio of exports to shipments (percent)	17.5	14.3	18.1	17.3	13.4
MM034	Metal and ceramic sanitary ware:	17.0	•	10.1	,	
MINIOS	Number of establishments	140	140	140	140	140
	Employees (thousands)	18	18	18	17	17
	Capacity utilization (percent)	(¹)	(1)	(1)	(¹)	(1)
	U.S. shipments (million dollars)	2,700	2,600	2,800	2,600	2,700
		147	132	141	124	134
	U.S. exports (million dollars)	403	473	533	588	742
	U.S. imports (million dollars)	2,957	2,941	3,193	3,064	3,308
	Trade balance (million dollars)	-257	-341	-393	-464	-608
	Ratio of imports to consumption (percent)	13.6	16.1	16.7	19.2	22.4
	Ratio of exports to shipments (percent)	5.4	5.1	5.0	4.8	4.9
MMAODE	Construction castings and other cast-iron articles:	5.7	0.,	0.0		
MM035	Number of establishments	50	50	50	50	50
	Employees (thousands)	7	7	5	6	5
	Capacity utilization (percent)	85	85	85	85	85
	U.S. shipments (million dollars)	1,100	1,000	800	900	800
	U.S. exports (million dollars)	37	27	32	24	25
	U.S. imports (million dollars)	110	120	123	110	112
	Apparent U.S. consumption (million dollars)	1,173	1,092	891	986	887
	Trade balance (million dollars)	-73	-92	-91	-86	-87
	Ratio of imports to consumption (percent)	9.4	11.0	13.8	11.1	12.6
	Ratio of exports to shipments (percent)	3.3	2.7	4.0	2.7	3.2
MANAGE	A Unrefined and refined copper:	0.0	<del></del>			
IMMOSO	Number of establishments	38	32	28	26	22
	Employees (thousands)	6.9	5.3	4.4	4.4	3.9
	Capacity utilization (percent)	92	81	68	69	62
	U.S. shipments (million dollars)	4,358	3,602	3,540	3,011	2,600
	U.S. exports (million dollars)	174	89	202	69	92
	U.S. imports (million dollars)	1,454	1,667	2,223	2,140	1,740
	Apparent U.S. consumption (million dollars)	5,638	5,180	5,561	5,081	4,248
	Trade balance (million dollars)	-1,280	-1,578	-2,021	-2,070	-1,648
	Ratio of imports to consumption (percent)	25.8	32.2	40.0	42.1	41.0
	Ratio of exports to shipments (percent)	4.0	2.5	5.7	2.3	3.6
MMOSE	B Copper alloy plate, sheet, and strip:					
IVIIVIOSO	Number of establishments	20	20	20	20	18
	Employees (thousands)	5.6	5.7	5.3	5.5	5
	Capacity utilization (percent)	88	90	86	83	75
	U.S. shipments (million dollars)	1,009	1,047	1,175	1,027	929
	U.S. exports (million dollars)	218	156	208	155	117
	U.S. imports (million dollars)	101	116	182	145	118
	Apparent U.S. consumption (million dollars)	892	1,007	1,149	1,018	930
	Trade balance (million dollars)	117	40	26	9	-1
	Ratio of imports to consumption (percent)	11.4	11.5	15.9	14.3	12.7
	Ratio of exports to shipments (percent)	21.6	14.9	17.7	15.1	12.6
	Matto of exholts to suihuncurs (herceut)	21.0	17.0	,,,	,	

Table C-6--Continued

Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

1998-20	02					
USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
MM037/	A Primary and secondary aluminum:					
	Number of establishments	103	106	108	98	100
	Employees (thousands)	25	25	25	23	21
	Capacity utilization (percent)	88	86	77	69	69
	U.S. shipments (million dollars)	7,535	7,750	8,286	5,835	5,589
	U.S. exports (million dollars)	553	613	636	466	431
	U.S. imports (million dollars)	3,775	3,969	4,297	4,085	4,188
	Apparent U.S. consumption (million dollars)	10,757	11,106	11,946	9,454	9,346
	Trade balance (million dollars)	-3,222	-3,356	-3,660	-3,619	-3,757
	Ratio of imports to consumption (percent)	35.1	35.7	36.0	43.2	44.8
	Ratio of exports to shipments (percent)	7.3	7.9	7.7	8.0	7.7
MM038	Aluminum mill products:					
	Number of establishments	362	358	363	379	372
	Employees (thousands)	59	57	57	59	58
	Capacity utilization (percent)	83	86	80	79	80
	U.S. shipments (million dollars)	19,678	19,316	19,632	17,489	17,960
	U.S. exports (million dollars)	3,046	2,943	3,130	2,784	2,519
	U.S. imports (million dollars)	2,181	2,283	2,674	2,305	2,516
	Apparent U.S. consumption (million dollars)	18,812	18,656	19,176	17,010	17,957
	Trade balance (million dollars)	866	660	456	479	3
	Ratio of imports to consumption (percent)	11.6	12.2	13.9	13.6	14.0
	Ratio of exports to shipments (percent)	15.5	15.2	15.9	15.9	14.0
MM0394	A Refined lead:			10.0		14.0
1411410007	Number of establishments	32	31	30	29	25
	Employees (thousands)	2	2	2	2	2
	Capacity utilization (percent)	88	88	89	87	85
	U.S. shipments (million dollars)	1,395	1,358	1,366	1,278	1,261
	U.S. exports (million dollars)	1,555	1,556	1,300	8	1,201
	U.S. imports (million dollars)	122	113	117	90	82
	Apparent U.S. consumption (million dollars)	1,502	1,460	1,467	1,361	1,329
	Trade balance (million dollars)	-107	-102	-101	-83	-68
	Ratio of imports to consumption (percent)	8.1	7.7	8.0	6.6	6.2
	Ratio of imports to consumption (percent)	1.0	0.8	1.2	0.6	1.1
MMOAOA	A Unwrought zinc:	1.0	0.0	1.2	0.0	1.1
MIMO	Number of establishments	11	11	15	15	15
		2	2	2	1	13
	Employees (thousands)	82	83	83	69	-
	Capacity utilization (percent)					76 200
	U.S. shipments (million dollars)	417 3	439	455	302	300
	U.S. exports (million dollars)		2 1,066	3	706	724
	U.S. imports (million dollars)	961		1,104	786	731
	Apparent U.S. consumption (million dollars)	1,375	1,502	1,556	1,087	1,030
	Trade balance (million dollars)	-958	-1,063	-1,101	-785 70.0	-730
	Ratio of imports to consumption (percent)	69.9	70.9	71.0	72.3	71.0
101014	Ratio of exports to shipments (percent)	0.7	0.5	0.7	0.4	0.4
MIMU41/	A Titanium ingot:	40		^	-	_
	Number of establishments	12	9	9	5	5
	Employees (thousands)	0.3	0.3	0.3	0.3	0.3
	Capacity utilization (percent)	57	44	43	49	45
	U.S. shipments (million dollars)	926	718	870	600	420
	U.S. exports (million dollars)	.9	13	12	22	12
	U.S. imports (million dollars)	37	14	.17	27	13
	Apparent U.S. consumption (million dollars)	954	720	875	606	421
	Trade balance (million dollars)	-28	-2	-5	-6	-1
	Ratio of imports to consumption (percent)	3.9	2.0	1.9	4.5	3.1
	Ratio of exports to shipments (percent)	1.0	1.8	1.4	3.6	3.0

Table C-6--Continued Minerals and metals: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
MM042	Nonpowered handtools:					
	Number of establishments	1,150	1,100	1,000	950	900
	Employees (thousands)	122	121	120	115	110
	Capacity utilization (percent)	75	70	71	70	70
	U.S. shipments (million dollars)	13,984	13,931	14,139	12,433	11,812
	U.S. exports (million dollars)	2,060	2,031	2,263	2,119	2,038
	U.S. imports (million dollars)	2,885	2,917	3,163	2,996	3,284
	Apparent U.S. consumption (million dollars)	14,809	14,818	15,040	13,309	13,058
	Trade balance (million dollars)	-825	-887	-901	-876	-1,246
	Ratio of imports to consumption (percent)	19.5	19.7	21.0	22.5	25.1
	Ratio of exports to shipments (percent)	14.7	14.6	16.0	17.0	17.3
MM043	Certain cutlery, sewing implements, and related					
	products:					
	Number of establishments	173	175	176	177	178
	Employees (thousands)	10	10	10	9	9
	Capacity utilization (percent)	(1)	(¹)	(1)	(¹)	( <sup>1</sup> )
	U.S. shipments (million dollars)	2,100	2,000	2,000	1,900	1,800
	U.S. exports (million dollars)	511	583	546	556	551
	U.S. imports (million dollars)	781	856	888	865	912
	Apparent U.S. consumption (million dollars)	2,371	2,273	2,342	2,209	2,161
	Trade balance (million dollars)	-271	-273	-342	-309	-361
	Ratio of imports to consumption (percent)	33.0	37.7	37.9	39.2	42.2
	Ratio of imports to consumption (percent)	24.3	29.2	27.3	29.3	30.6
MM044	Table flatware and related products:	24.0	29.2	21.0	29.5	30.0
MIMO	Number of establishments	5	5	5	5	5
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	95	95	90	90	90
	U.S. shipments (million dollars)	45	44	42	41	41
		24	26	25	28	29
	U.S. exports (million dollars)	327	425	507	463	478
	U.S. imports (million dollars)	348	443	507 523	403 476	470 491
	Apparent U.S. consumption (million dollars)	-303	-399	-481	-435	-450
	Trade balance (million dollars)	-303 94.1		96.8	97.2	97.5
	Ratio of imports to consumption (percent)		96.0	59.7	97.2 67.7	
MMOAE	Ratio of exports to shipments (percent)	54.3	59.5	59.7	67.7	69.9
MM045	Certain builders' hardware:	204	202	200	000	070
	Number of establishments	294	290	286	282	278
	Employees (thousands)	42	40	40	39	36
	Capacity utilization (percent)	71	76	75	71	68
	U.S. shipments (million dollars)	6,095	5,843	5,898	5,797	5,454
	U.S. exports (million dollars)	807	823	1,084	961	907
	U.S. imports (million dollars)	1,531	1,696	1,973	1,948	2,197
	Apparent U.S. consumption (million dollars)	6,818	6,716	6,787	6,784	6,743
	Trade balance (million dollars)	-723	-873	-889	-987	-1,289
	Ratio of imports to consumption (percent)	22.4	25.3	29.1	28.7	32.6
	Ratio of exports to shipments (percent)	13.2	14.1	18.4	16.6	16.6

<sup>&</sup>lt;sup>1</sup>Not available.

<sup>&</sup>lt;sup>1</sup>Not available.

<sup>2</sup>Less than 500,000.

<sup>3</sup>Less than 0.05 percent.

<sup>4</sup>Inventory changes, for which data are not available, likely account for ratios that exceed 100 percent.

<sup>5</sup>Capacity utilization could not be meaningfully calculated for this industry.

Table C-7
Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM068	Wiring harnesses for motor vehicles:					
	Number of establishments	(¹)	( <sup>1</sup> )	(1)	(¹)	(¹)
	Employees (thousands)	(1)	(1)	Ö	(¹)	(5)
	Capacity utilization (percent)	(1)	(†)	(¹)	Ö	(1)
	U.S. shipments (million dollars)	5,460	6,150	6,240	5,740	6,450
	U.S. exports (million dollars)	1,315	993	938	866	961
	U.S. imports (million dollars)	4,408	4,868	5,132	4.684	5,302
	Apparent U.S. consumption (million dollars)	8,552	10,025	10,434	9,558	10,791
	Trade balance (million dollars)	-3,092	-3,875	-4,194	-3,818	-4,341
	Ratio of imports to consumption (percent)	51.5	48.6	49.2	49.0	49.1
	Ratio of exports to shipments (percent)	24.1	16.1	15.0	15.1	14.9
MM069	Pumps for motor vehicles:					
	Number of establishments	192	202	195	215	225
	Employees (thousands)	27	27	25	28	30
	Capacity utilization (percent)	72	72	72	76	78
	U.S. shipments (million dollars)	2,840	2,982	3,012	3,223	3,384
	U.S. exports (million dollars)	556	546	680	642	681
	U.S. imports (million dollars)	780	776	863	788	913
	Apparent U.S. consumption (million dollars)	3,063	3,212	3,195	3,370	3,616
	Trade balance (million dollars)	-223	-230	-183	-147	-232
	Ratio of imports to consumption (percent)	25.5	24.2	27.0	23.4	25.3
	Ratio of exports to shipments (percent)	19.6	18.3	22.6	19.9	20.1
MM070	Pumps for liquids:					
•	Number of establishments	425	450	460	485	475
	Employees (thousands)	32	36	37	37	35
	Capacity utilization (percent)	68	69	70	70	69
	U.S. shipments (million dollars)	6,289	6,603	6,800	6,936	6,867
	U.S. exports (million dollars)	2,340	2,325	2,461	2,561	2,393
	U.S. imports (million dollars)	1,587	1,643	1,809	1,801	1,883
	Apparent U.S. consumption (million dollars)	5,536	5,920	6,148	6,176	6,357
	Trade balance (million dollars)	753	683	652	760	510
	Ratio of imports to consumption (percent)	28.7	27.7	29.4	29.2	29.6
	Ratio of exports to shipments (percent)	37.2	35.2	36.2	36.9	34.8
MM071	Air-conditioning equipment and parts:	57.I <b>=</b>	VV.E	00.2	00.0	01.0
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Number of establishments	1,205	1,225	1,262	1,295	1,240
	Employees (thousands)	140	148	151	155	142
	Capacity utilization (percent)	75	73	75	76	71
	U.S. shipments (million dollars)	25,528	26,500	27,030	28,111	23,894
	U.S. exports (million dollars)	5,471	5,641	5,884	5,694	5,318
	U.S. imports (million dollars)	4,945	5,604	6,332	6,081	6,674
	Apparent U.S. consumption (million dollars)	25,002	26,463	27,479	28,498	25,250
	Trade balance (million dollars)	526	37	-449	-387	-1,356
	Ratio of imports to consumption (percent)	19.8	21.2	23.0	21.3	26.4
	Ratio of exports to shipments (percent)	21.4	21.3	21.8	20.3	22.3
MM072	Industrial thermal-processing equipment and	21.7	21.0	21.0	20.3	22.3
WINTO 1 Z	furnaces:					
	Number of establishments	290	329	331	320	325
	Employees (thousands)	32	33	34	320	325
	Capacity utilization (percent)	52 68	55 67	68	66	32 67
	U.S. shipments (million dollars)	3,610	3,715	3,752	3,564	3,599
	U.S. exports (million dollars)	2,352	2,292	2,631	2,496	2,111
	U.S. imports (million dollars)	1,351	1,483	1,663	1,641	1,694
	Apparent U.S. consumption (million dollars)	2,609	2,906	2,784	2,709	3,182
	Trade balance (million dollars)	1,001	809	968	855	417
	Ratio of imports to consumption (percent)	51.8	51.0	59.7	60.6	53.2
	Ratio of exports to shipments (percent)	65.2	61.7	70.1	70.0	58.7

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM073	Household appliances, including commercial					
	applications:					
	Number of establishments	96	100	87	98	95
	Employees (thousands)	54	57	50	55	53
	Capacity utilization (percent)	69	71	67	70	69
	U.S. shipments (million dollars)	15,569	15,867	15,111	15,741	15,427
	U.S. exports (million dollars)	5,571	5,216	5,563	5,226	4,845
	U.S. imports (million dollars)	5,961	6,718	7,68 <del>9</del>	8,356	9,564
	Apparent U.S. consumption (million dollars)	15,959	17,370	17,237	18,871	20,146
	Trade balance (million dollars)	-390	-1,503	-2,126	-3,130	-4,719
	Ratio of imports to consumption (percent)	37.4	38.7	44.6	44.3	47.5
	Ratio of exports to shipments (percent)	35.8	32.9	36.8	33.2	31.4
MM073A	Major household appliances and parts:					
	Number of establishments	225	197	238	251	255
	Employees (thousands)	72	66	73	75	76
	Capacity utilization (percent)	69	67	69	70	71
	U.S. shipments (million dollars)	13,742	13,171	13,981	14,259	14,544
	U.S. exports (million dollars)	1,844	1,652	1,717	1,708	1,610
	U.S. imports (million dollars)	1,208	1,477	1,642	1,986	2,444
	Apparent U.S. consumption (million dollars)	13,105	12,995	13,906	14,537	15,378
	Trade balance (million dollars)	637	176	75	-278	-834
	Ratio of imports to consumption (percent)	9.2	11.4	11.8	13.7	15.9
	Ratio of exports to shipments (percent)	13.4	12.5	12.3	12.0	11.1
MM075	Wrapping, packaging, and can-sealing machinery:					
	Number of establishments	727	756	784	813	813
	Employees (thousands)	32	31	29	28	29
	Capacity utilization (percent)	71	67	62	59	75
	U.S. shipments (million dollars)	4,286	4,119	4,202	3,939	4,085
	U.S. exports (million dollars)	791	766	804	711	639
	U.S. imports (million dollars)	1,072	1,117	1,246	1,302	1,333
	Apparent U.S. consumption (million dollars)	4,567	4,470	4,644	4,530	4,779
	Trade balance (million dollars)	-281	-351	-442	-591	-694
	Ratio of imports to consumption (percent)	23.5	25.0	26.8	28.7	27.9
	Ratio of exports to shipments (percent)	18.5	18.6	19.1	18.1	15.6
MM076	Scales and weighing machinery:					
	Number of establishments	119	119	118	118	117
	Employees (thousands)	4.8	4.9	4.5	4.3	4.2
	Capacity utilization (percent)	60	66	56	57	58
	U.S. shipments (million dollars)	698	752	765	778	791
	U.S. exports (million dollars)	147	145	163	175	164
	U.S. imports (million dollars)	223	265	294	279	293
	Apparent U.S. consumption (million dollars)	774	873	896	882	920
	Trade balance (million dollars)	-76	-121	-131	-104	-129
	Ratio of imports to consumption (percent)	28.8	30.4	32.8	31.6	31.9
	Ratio of exports to shipments (percent)	21.1	19.3	21.4	22.5	20.8
MM077	Mineral processing machinery:	21	10.0	21.7	22.5	20.0
	Number of establishments	90	90	90	90	90
	Employees (thousands)	7	7	7	7	7
	Capacity utilization (percent)	(')	Ó	(¹)	(¹)	(1)
	U.S. shipments (million dollars)	1,528	1,563	1,542	1,542	
	U.S. exports (million dollars)	1,320 764	1,503 590	582	1,542 582	1,286
		764 574				485 565
	U.S. imports (million dollars)		667	723	576 1 536	565
	Apparent U.S. consumption (million dollars)	1,339	1,641	1,684	1,536	1,367
	Trade balance (million dollars)	189	-78	-1 <b>4</b> 2	6	-81
	Ratio of imports to consumption (percent)	42.9	40.7	43.0	37.5	41.4
	Ratio of exports to shipments (percent)	50.0	37.7	37.7	37.7	37.7

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

MM078	Industry/commodity group  Farm and garden machinery and equipment: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent)	1,890 105 70 22,085 5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619 2,523	1,870 98 63 18,013 4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611 621	1,800 97 67 19,676 4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563 627	1,700 95 67 18,582 4,565 3,602 17,619 963 20.4 24.6 600 18 66 2,404	1,500 90 67 17,653 4,747 3,898 16,805 848 23.2 26.9 615 18 68 2,514
ММ079	Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	105 70 22,085 5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	98 63 18,013 4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	97 67 19,676 4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	95 67 18,582 4,565 3,602 17,619 963 20.4 24.6 600 18 66	90 67 17,653 4,747 3,898 16,805 848 23.2 26.9 615 18
MM079	Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	70 22,085 5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	63 18,013 4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	67 19,676 4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	67 18,582 4,565 3,602 17,619 963 20.4 24.6 600 18 66	67 17,653 4,747 3,898 16,805 848 23.2 26.9 615 18 68
MM079	U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	22,085 5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	18,013 4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	19,676 4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	18,582 4,565 3,602 17,619 963 20.4 24.6 600 18 66	17,653 4,747 3,898 16,805 848 23.2 26.9 615 18 68
MM079	U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	4,565 3,602 17,619 963 20.4 24.6 600 18 66	4,747 3,898 16,805 848 23.2 26.9 615 18 68
MM079	U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	5,835 4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	4,757 3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	4,945 3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	3,602 17,619 963 20.4 24.6 600 18 66	4,747 3,898 16,805 848 23.2 26.9 615 18 68
ММ079	U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)  Ratio of imports to consumption (percent)  Ratio of exports to shipments (percent)  Industrial food-processing and related machinery:  Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)	4,311 20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	3,396 16,652 1,361 20.4 26.4 582 19 72 2,614 611	3,740 18,471 1,205 20.2 25.1 591 18 67 2,563	3,602 17,619 963 20.4 24.6 600 18 66	3,898 16,805 848 23.2 26.9 615 18
MM079	Apparent U.S. consumption (million dollars) Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	20,561 1,524 21.0 26.4 573 19 70 2,593 688 619	16,652 1,361 20.4 26.4 582 19 72 2,614 611	18,471 1,205 20.2 25.1 591 18 67 2,563	17,619 963 20.4 24.6 600 18 66	16,805 848 23.2 26.9 615 18 68
MM079	Trade balance (million dollars) Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	1,524 21.0 26.4 573 19 70 2,593 688 619	1,361 20.4 26.4 582 19 72 2,614 611	1,205 20.2 25.1 591 18 67 2,563	963 20.4 24.6 600 18 66	848 23.2 26.9 615 18 68
MM079	Ratio of imports to consumption (percent) Ratio of exports to shipments (percent) Industrial food-processing and related machinery: Number of establishments Employees (thousands) Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Trade balance (million dollars)	21.0 26.4 573 19 70 2,593 688 619	20.4 26.4 582 19 72 2,614 611	20.2 25.1 591 18 67 2,563	20.4 24.6 600 18 66	23.2 26.9 615 18 68
MM079	Ratio of exports to shipments (percent)	26.4 573 19 70 2,593 688 619	26.4 582 19 72 2,614 611	25.1 591 18 67 2,563	24.6 600 18 66	26.9 615 18 68
MM079	Industrial food-processing and related machinery: Number of establishments	573 19 70 2,593 688 619	582 19 72 2,614 611	591 18 67 2,563	600 18 66	615 18 68
,,,,,,	Number of establishments  Employees (thousands)  Capacity utilization (percent)  U.S. shipments (million dollars)  U.S. exports (million dollars)  U.S. imports (million dollars)  Apparent U.S. consumption (million dollars)  Trade balance (million dollars)	19 70 2,593 688 619	19 72 2,614 611	18 67 2,563	18 66	18 68
	Employees (thousands)	19 70 2,593 688 619	19 72 2,614 611	18 67 2,563	18 66	18 68
	Capacity utilization (percent) U.S. shipments (million dollars) U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	70 2,593 688 619	72 2,614 611	67 2,5 <del>6</del> 3	66	68
	U.S. shipments (million dollars)	2,593 688 619	2,614 611	2,563		
	U.S. exports (million dollars) U.S. imports (million dollars) Apparent U.S. consumption (million dollars) Trade balance (million dollars)	688 619	611		2,404	4.014
	U.S. imports (million dollars)	619		021	576	606
	Apparent U.S. consumption (million dollars)		DZI		537	
	Trade balance (million dollars)	2,043		543		570
		70	2,623	2,480	2,364	2,478
	Ratio of imports to consumption (percent)	70	-9	83	40	36
		24.5	23.7	21.9	22.7	23.0
	Ratio of exports to shipments (percent)	26.5	23.4	24.5	24.0	24.1
080MN	Pulp, paper, and paperboard machinery:				222	
	Number of establishments	358	351	330	308	287
	Employees (thousands)	17.4	16.4	15.8	15.8	14.8
	Capacity utilization (percent)	70	60	64	72	82
	U.S. shipments (million dollars)	3,185	2,941	2,761	2,581	2,402
	U.S. exports (million dollars)	813	743	779	678	560
	U.S. imports (million dollars)	1,037	1,003	1,127	1,091	719
	Apparent U.S. consumption (million dollars)	3,409	3,201	3,109	2,995	2,561
	Trade balance (million dollars)	-224	-260	-348	-414	-159
	Ratio of imports to consumption (percent)	30.4	31.3	36.2	36.4	28.1
	Ratio of exports to shipments (percent)	25.5	25.3	28.2	26.3	23.3
MM081	Printing and related machinery:					
	Number of establishments	55 <b>4</b>	523	579	592	605
	Employees (thousands)	21.1	19.6	20	16.5	13
	Capacity utilization (percent)	69	67	69	63	59
	U.S. shipments (million dollars)	3,963	3,605	3,827	4,048	4,270
	U.S. exports (million dollars)	1,455	1,347	1,583	1,232	1,136
	U.S. imports (million dollars)	2,231	2,304	2,157	1,929	2,001
	Apparent U.S. consumption (million dollars)	4,739	4,563	4,401	4,745	5,135
	Trade balance (million dollars)	-776	-958	-574	-697	-865
	Ratio of imports to consumption (percent)	47.1	50.5	49.0	40.7	39.0
	Ratio of exports to shipments (percent)	36.7	37.4	41.4	30.4	26.6
MM082	Textile machinery:	00	0171	, , , , ,	00	20.0
141141002	Number of establishments	500	500	500	500	500
	Employees (thousands)	14	13	13	12	12
	Capacity utilization (percent)	(1)	(¹)	(1)	(1)	(1)
	U.S. shipments (million dollars)	1,724	1,546	1,648	1,417	
					1, <del>4</del> 17 897	1,377
	U.S. exports (million dollars)	1,082	974	978		871
	U.S. imports (million dollars)	2,608	2,073	1,873	1,411	1,314
	Apparent U.S. consumption (million dollars)	3,250	2,645	2,543	1,932	1,819
	Trade balance (million dollars)	-1,526	-1,099	-895	-515	-442
	Ratio of imports to consumption (percent)	80.2	78.4	73.6	73.1	72.2
	Ratio of exports to shipments (percent)	62.7	63.0	59.3	63.3	63.3

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MMD83	Metal rolling mills:					
	Number of establishments	15	15	15	15	15
	Employees (thousands)	3	3	3	3	3
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	(¹)
	U.S. shipments (million dollars)	840	511	545	699	584
	U.S. exports (million dollars)	252	153	164	210	169
	U.S. imports (million dollars)	514	321	261	180	163
	Apparent U.S. consumption (million dollars)	1,102	679	642	669	577
	Trade balance (million dollars)	-262	-168	-97	30	7
	Ratio of imports to consumption (percent)	46.6	47.3	40.7	26.9	28.2
	Ratio of exports to shipments (percent)	30.0	30.0	30.0	30.1	29.0
MM084	Metal cutting machine tools and machine tool					
	accessories:	720	700	650	600	400
	Number of establishments	87	84	81	75	66
	Employees (thousands)	70	70	68	63	60
	Capacity utilization (percent)	7,685	6,825	6,933	5,877	3,838
	U.S. shipments (million dollars)	1,985	1,773	2,264	1,809	1,634
	U.S. exports (million dollars)	4,590	3,921	4,240	3,407	2,558
	U.S. imports (million dollars)	10,290	8,973	8,910	7,475	4,762
	Apparent U.S. consumption (million dollars)	-2,605	-2,148	-1,977	-1,598	-924
	Trade balance (million dollars)	44.6	43.7	47.6	45.6	53.7
	Ratio of imports to consumption (percent)	25.8	26.0	32.6	30.8	42.6
MMOOF	Ratio of exports to shipments (percent)	25.0	20.0	32.0	30.0	72.0
MM085	Metal forming machine tools:	300	250	250	220	200
	Number of establishments	300	28	27	20	15
	Employees (thousands)	80	75	66	62	60
	Capacity utilization (percent)				2,185	
	U.S. shipments (million dollars)	3,234	2,980	2,890 876	743	1,647 652
	U.S. exports (million dollars)	984	934		1,331	846
	U.S. imports (million dollars)	1,409	1,312	1,474		
	Apparent U.S. consumption (million dollars)	3,660	3,358	3,488	2,773 -588	1,841 -194
	Trade balance (million dollars)	-426	-378	-598		46.0
	Ratio of imports to consumption (percent)	38.5	39.1	42.3	48.0	39.6
MM086	Ratio of exports to shipments (percent) Non-metalworking machine tools:	30.4	31.3	30.3	34.0	<b>39.0</b>
IVIIVIOOO	Number of establishments	290	280	260	240	200
	Employees (thousands)	41	41	42	36	34
	Capacity utilization (percent)	80	80	77	75	70
	U.S. shipments (million dollars)	6,104	6,170	6,320	5,396	5,126
	U.S. exports (million dollars)	595	772	1,080	807	768
	U.S. imports (million dollars)	1,229	1,318	1,524	1,276	1,242
	Apparent U.S. consumption (million dollars)	6,738	6,716	6,763	5,864	5,600
	Trade balance (million dollars)	-634	-546	-443	-468	-47 <b>4</b>
	Ratio of imports to consumption (percent)	18.2	19.6	22.5	21.7	22.2
	Ratio of exports to shipments (percent)	9.8	12.5	17.1	15.0	15.0
NAM 4007A		5.0	12.0	17.1	10.0	10.0
IVIMUOTA	Semiconductor manufacturing machinery:	380	390	410	405	400
	Number of establishments	44	37	48	36	34
	Employees (thousands)	70	75	90	72	81
	Capacity utilization (percent)	9,246	11,231	16,846	11,850	10,200
	U.S. shipments (million dollars)	7,786	7,907	13,866	8,044	6,972
	U.S. exports (million dollars)	2,588	2,600	4,597	3,947	3,304
	U.S. imports (million dollars)		-	7,577	7,75 <b>4</b>	6,532
	Apparent U.S. consumption (million dollars)	4,048 5.198	5,924 5,307			
	Ratio of exports to snipments (percent)	84.2	70.4	02.3	٠.15	00.4
	Trade balance (million dollars)	5,198 63.9 84.2	5,307 43.9 70.4	9,269 60.7 82.3	4,096 50.9 67.9	3,668 50.6 68.4

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
880MM	Taps, cocks, valves, and similar devices:					
	Number of establishments	825	797	785	725	695
	Employees (thousands)	72	70	70	67	64
	Capacity utilization (percent)	75	75	74	70	68
	U.S. shipments (million dollars)	11,033	11,687	11,804	11, <del>4</del> 50	11,221
	U.S. exports (million dollars)	2,836	2,959	3,284	3,351	3,202
	U.S. imports (million dollars)	3,974	4,335	5,021	4,809	5,156
	Apparent U.S. consumption (million dollars)	12,171	13,063	13,541	12,908	13,175
	Trade balance (million dollars)	- <b>1</b> ,138	-1,376	-1,737	-1,458	-1,954
	Ratio of imports to consumption (percent)	32.7	33.2	37.1	37.3	39.1
	Ratio of exports to shipments (percent)	25.7	25.3	27.8	29.3	28.5
/M089	Mechanical power transmission equipment:					
	Number of establishments	210	200	170	140	130
	Employees (thousands)	40	37	37	35	32
	Capacity utilization (percent)	69	65	62	62	60
	U.S. shipments (million dollars)	5,145	4,942	5,051	4,441	4,219
	U.S. exports (million dollars)	1,011	942	1,029	939	936
	U.S. imports (million dollars)	1,843	2,008	2,134	2,004	1,994
	Apparent U.S. consumption (million dollars)	5,977	6,008	6,156	5,507	5,276
	Trade balance (million dollars)	-832	-1,066	-1,105	-1,066	-1,057
	Ratio of imports to consumption (percent)	30.8	33.4	34.7	36.4	37.8
	Ratio of exports to shipments (percent)	19.7	19.1	20.4	21.1	22.2
1M090	Boilers, turbines, and related machinery:	10.7	15.1	20.4	2	22.2
IIIIIOOO	Number of establishments	28	28	28	28	28
	Employees (thousands)	8	8	8	20 8	8
		70	65	65	65	70
	Capacity utilization (percent)					
	U.S. shipments (million dollars)	1,604 1,495	1,465	1,543	1,648	2,240
	U.S. exports (million dollars)		1,290	1,117	1,106	892
	U.S. imports (million dollars)	370	484	833	1,204	1,514
	Apparent U.S. consumption (million dollars)	479	659	1,259	1,746	2,862
	Trade balance (million dollars)	1,125	806	284	-98	-622
	Ratio of imports to consumption (percent)	77.3	73.5	66.2	68.9	52.9
	Ratio of exports to shipments (percent)	93.2	88.1	72.4	67.1	39.8
IM091	Electric motors, generators, and related equipment:					
	Number of establishments	515	510	505	505	500
	Employees (thousands)	95	95	93	95	92
	Capacity utilization (percent)	76	75	73	76	72
	U.S. shipments (million dollars)	19,100	19,150	19,020	20,540	18,700
	U.S. exports (million dollars)	3,955	3,728	3,748	4,691	3,923
	U.S. imports (million dollars)	4,748	6,089	6,494	7,646	7,177
	Apparent U.S. consumption (million dollars)	19,893	21,512	21,766	23,494	21,955
	Trade balance (million dollars)	-793	-2,362	-2,746	-2,954	-3,255
	Ratio of imports to consumption (percent)	23.9	28.3	29.8	32.5	32.7
	Ratio of exports to shipments (percent)	20.7	19.5	19.7	22.8	21.0
/M092	Electrical transformers, static converters, and					
	inductors:					
	Number of establishments	415	420	415	410	405
	Employees (thousands)	58	.57	55	53	52
	Capacity utilization (percent)	74	76	73	71	70
	U.S. shipments (million dollars)	8,570	8,600	8,470	7,625	6,520
	U.S. exports (million dollars)	2,304	2,379	2,752	2,436	1,784
	U.S. imports (milition dollars)	4,485	4,950	6,156	5,134	4,707
	Apparent U.S. consumption (million dollars)	10,751	11,171	11,874	10,323	9,443
	Trade balance (million dollars)	-2,181	-2,571	-3,404	-2,698	-2,923
	Ratio of imports to consumption (percent)	41.7	44.3	-3,404 51.8	-2,098 49.7	49.8
	Ratio of imports to consumption (percent)	26.9	27.7	32.5	31.9	27.4
	reads of exports to simplificate (percently	ن.ںے	21.1	JZ.J	J1.0	21.4

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM093	Portable electric handtools:				···-	
	Number of establishments	30	28	27	25	24
	Employees (thousands)	9	9	9	8	7
	Capacity utilization (percent)	82	81	83	80	75
	U.S. shipments (million dollars)	2,150	2,280	2,390	2,080	1,950
	U.S. exports (million dollars)	383	392	359	291	212
	U.S. imports (million dollars)	834	992	1,166	1,185	1,434
	Apparent U.S. consumption (million dollars)	2,601	2,880	3,198	2,974	3,172
	Trade balance (million dollars)	- <del>4</del> 51	-600	-808	-894	-1,222
	Ratio of imports to consumption (percent)	32.1	34.5	36.5	39.8	45.2
	Ratio of exports to shipments (percent)	17.8	17.2	15.0	14.0	10.9
MM094	Nonelectrically powered handtools and parts thereof					
	Number of establishments	38	38	35	30	25
	Employees (thousands)	11	12	13	13	12
	Capacity utilization (percent)	77	78	77	75	70
	U.S. shipments (million dollars)	1,709	1,878	1,974	1,916	1,840
	U.S. exports (million dollars)	553	537	563	563	549
	U.S. imports (million dollars)	782	890	933	901	961
	Apparent U.S. consumption (million dollars)	1,939	2,231	2,344	2,254	2,252
	Trade balance (million dollars)	-230	-353	-370	-338	-412
	Ratio of imports to consumption (percent)	40.4	39.9	39.8	40.0	42.7
	Ratio of exports to shipments (percent)	32.3	28.6	28.5	29.4	29.8
MM095	Electric lamps (bulbs) and portable electric lights:					
•	Number of establishments	120	120	115	110	105
	Employees (thousands)	24	22	21	20	19
	Capacity utilization (percent)	73	70	68	65	64
	U.S. shipments (million dollars)	3,650	3,400	3,500	3,300	3,250
	U.S. exports (million dollars)	896	894	897	799	750
	U.S. imports (million dollars)	1,287	1,454	1,579	1,785	1,687
	Apparent U.S. consumption (million dollars)	4,041	3,961	4,182	4,286	4,187
	Trade balance (million dollars)	-391	-561	-682	-986	-937
	Ratio of imports to consumption (percent)	31.8	36.7	37.8	41.7	40.3
	Ratio of exports to shipments (percent)	24.5	26.3	25.6	24.2	23.1
MM096	Welding and soldering equipment:	2-1.0	20.0	20.0	£-7.2	20.1
MINIOSO	Number of establishments	245	250	250	240	225
	Employees (thousands)	17	18	18	17	16
	Capacity utilization (percent)	78	78	78	77	75
	U.S. shipments (million dollars)	4,300	4,500	4,770	4,250	3,930
	U.S. exports (million dollars)	810	989	1,050	703	635
	U.S. imports (million dollars)	781	702	803	803	761
	Apparent U.S. consumption (million dollars)					_
		4,271 29	4,213 287	4,523 247	4,351 -101	4,056 -126
	Trade balance (million dollars)	18.3	16.7	17.7	18.5	
						18.8
MM097	Ratio of exports to shipments (percent) Nonautomotive insulated electrical wire and related	18.8	22.0	22.0	16.5	16.2
	products:			, = =		
	Number of establishments	530	525	520	500	490
	Employees (thousands)	92	91	90	85	83
	Capacity utilization (percent)	85	80	78	73	71
	U.S. shipments (million dollars)	16,000	16,750	17,500	15,000	13,380
	U.S. exports (million dollars)	2,950	3,102	4,040	3,286	2,856
	U.S. imports (million dollars)	2,814	3,078	3,566	3,203	3,076
	Apparent U.S. consumption (million dollars)	15,865	16,726	17,026	14,917	13,600
	Trade balance (million dollars)	135	24	474	83	-220
			10.4		21.5	
	Ratio of imports to consumption (percent)	17.7	18.4	20.9	21.0	22.6

Table C-7--Continued

Machinery: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM099	Molds and molding machinery:					
	Number of establishments	120	120	120	120	120
	Employees (thousands)	8	8	8	8	8
	Capacity utilization (percent)	(¹)	(¹)	(¹)	(¹)	( <sup>1</sup> )
	U.S. shipments (million dollars)	5,750	5,233	5,929	5,001	4,486
	U.S. exports (million dollars)	1,896	1,879	2,129	1,791	1,605
	U.S. imports (million dollars)	3,512	3,723	3,613	2,803	2,969
	Apparent U.S. consumption (million dollars)	7,367	7,077	7,413	6,013	5,849
	Trade balance (million dollars)	-1,617	-1,844	-1,484	-1,012	-1,363
	Ratio of imports to consumption (percent)	47.7	52.6	48.7	46.6	50.8
	Ratio of exports to shipments (percent)	33.0	35.9	35.9	35.8	35.8

<sup>&</sup>lt;sup>1</sup>Not available.

Table C-8
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET001	Aircraft engines and gas turbines:		**		07	07
	Number of establishments	30	28	28	27	27
	Employees (thousands)	113	110	103	109	99
	Capacity utilization (percent)	95	(1)	(1)	80	75
	U.S. shipments (million dollars)	23,536	26,642	29,226	35,051	45,000
	U.S. exports (million dollars)	13,115	14,218	15,011	16,524	15,498
	U.S. imports (million dollars)	10,404	10,328	10,939	13,548	10,993
	Apparent U.S. consumption (million dollars)	20,825	22,753	25,154	32,075	40,495
	Trade balance (million dollars)	2,711	3,889	4,072	2,976	4,505
	Ratio of imports to consumption (percent)	50.0	45.4	43.5	42.2	27.1
	Ratio of exports to shipments (percent)	55.7	53.4	51.4	47.1	34.4
ET002	Internal combustion piston engines, other than for					
	aircraft:					^
	Number of establishments	1,500	1,500	1,500	1,450	9
	Employees (thousands)	155	157	157	156	(²) (²)
	Capacity utilization (percent)	75	83	75	75	(*)
	U.S. production (million dollars)	50,000	54,000	54,000	48,000	(2)
	U.S. exports (million dollars)	11,015	12,522	13,808	12,408	13,069
	U.S. imports (million dollars)	11,478	14,052	15,532	13,657	14,841
	Apparent U.S. consumption (million dollars)	50,463	55,530	55,724	49,249	( <sup>2</sup> )
	Trade balance (million dollars)	-463	-1,530	-1,724	-1,249	-1,771
	Ratio of imports to consumption (percent)	22.7	25.3	27.9	27.7	(²)
	Ratio of exports to production (percent)	22.0	23.2	25.6	25.9	( <sup>2</sup> )
ET003	Forklift trucks and similar industrial vehicles:					
	Number of establishments	455	453	451	451	(²) (²)
	Employees (thousands)	27	27	26	26	( <sup>2</sup> )
	Capacity utilization (percent)	78	67	64	60	(²) (²)
	U.S. production (million dollars)	5,819	5,155	5,493	4,763	( <sup>2</sup> )
	U.S. exports (million dollars)	1,188	1,243	1,332	1,341	1,090
	U.S. imports (million dollars)	1,456	1,527	1,668	1,423	1,266
	Apparent U.S. consumption (million dollars)	6,087	5,439	5,830	4,845	(2)
	Trade balance (million dollars)	-268	-284	-337	-82	-176
	Ratio of imports to consumption (percent)	23.9	28.1	28.6	29.4	(²)
	Ratio of exports to production (percent)	20.4	24.1	24.2	28.2	(2)
ET004	Construction and mining equipment:					~ /
E1004	Number of establishments	1,661	1,664	1,667	1,655	1,655
	Employees (thousands)	147	140	137	130	130
	Capacity utilization (percent)	87	63	61	59	58
	U.S. shipments (million dollars)	28,001	25,783	26,112	25,169	23,911
	U.S. exports (million dollars)	10,944	8,646	9,507	9,903	9.504
	U.S. imports (million dollars)	6,299	5,919	5,643	5,260	5,302
	Apparent U.S. consumption (million dollars)	23,356	23,056	22,248	20,526	19,709
	Trade balance (million dollars)	4,645	2,727	3,864	4,643	4,202
	Ratio of imports to consumption (percent)	27.0	25.7	25.4	25.6	26.9
	Ratio of imports to consumption (percent)	39.1	33.5	36.4	39.3	39.7
	Ratio of exports to shipments (percent)	30.1	33.3	00.4	00.0	55.7
ET005	Ball and rollers bearings:	183	183	183	183	181
	Number of establishments	37	37	36	36	35
	Employees (thousands)	82	80	73	74	62
	Capacity utilization (percent)			-	5,766	5,881
	U.S. shipments (million dollars)	6,468	6,331	6,500		1,249
	U.S. exports (million dollars)	1,141	1,098	1,242	1,197	
	U.S. imports (million dollars)	1,719	1,622	1,804	1,579	1,598
	Apparent U.S. consumption (million dollars)	7,046	6,855	7,062	6,147	6,230
	Trade balance (million dollars)	-578	-524	-562	-381	-349
	Ratio of imports to consumption (percent)	24.4	23.7	25.5	25.7	25.6
	Ratio of exports to shipments (percent)	17.6	17.3	19.1	20.8	21.2

Table C-8--Continued
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
ET006	Primary cells and batteries and electric storage batteries:					
	Number of establishments	180	180	180	170	(²)
	Employees (thousands)	31	32	32	30	(2)
	Capacity utilization (percent)	80	81	71	71	( <sup>2</sup> )
	U.S. production (million dollars)	6,900	7,600	7,800	7,000	(2)
	U.S. exports (million dollars)	2,309	2,307	2,655	2,270	1,807
	U.S. imports (million dollars)	2,056	2,392	2,656	2,342	2,196
	Apparent U.S. consumption (million dollars)	6,647	7,684	7,801	7,072	( <sup>2</sup> )
	Trade balance (million dollars)	253	-84	-1	-72	-389
	Ratio of imports to consumption (percent)	30.9	31.1	34.0	33.1	(²) (²)
	Ratio of exports to production (percent)	33.5	30.4	34.0	32.4	(²)
ET007	Ignition, starting, lighting, and other electrical equipment:					
	Number of establishments	700	700	700	670	(²)
	Employees (thousands)	77	77	90	80	(²) (²)
	Capacity utilization (percent)	78	79	73	73	(²)
	U.S. production (million dollars)	15,300	17,600	17,500	15,600	(²)
	U.S. exports (million dollars)	1,725	1,947	1,986	1,824	1,894
	U.S. imports (million dollars)	2,363	2,817	3,076	3,052	3,467
	Apparent U.S. consumption (million dollars)	15,937	18,470	18,590	16,828	(2)
	Trade balance (million dollars)	<b>∽6</b> 37	-870	-1,090	-1,228	-1,574
	Ratio of imports to consumption (percent)	14.8	15.3	16.5	18.1	(2)
	Ratio of exports to production (percent)	11.3	11.1	11.3	11.7	(A) (B)
ET008	Rail locomotive and rolling stock:					
	Number of establishments	190	190	190	180	180
	Employees (thousands)	31	32	30	26	27
	Capacity utilization (percent)	87	76	69	65	66
	U.S. shipments (million dollars)	7,100	7,600	7,400	4,500	4,600
	U.S. exports (million dollars)	1,694	1,558	1,336	1,422	1,006
	U.S. imports (million dollars)	2,156	2,307	1,828	1,357	1,039
	Apparent U.S. consumption (million dollars)	7,562	8,349	7,892	4,435	4,633
	Trade balance (million dollars)	-462	-749	-492	65	-33
	Ratio of imports to consumption (percent)	28.5	27.6	23.2	30.6	22.4
	Ratio of exports to shipments (percent)	23.9	20.5	18.0	31.6	21.9
ET009	Motor vehicles:					
	Number of establishments ,	1,288	1,290	1,295	1,300	1,305
	Employees (thousands)	297	297	293	272	280
	Capacity utilization (percent)	88	96	95	84	85
	U.S. shipments (million dollars)	240,135	279,018	251,031	227,002	242,892
	U.S. exports (million dollars)	22,594	22,116	22,865	22,651	26,209
	U.S. imports (million dollars)	99,833	119,675	129,568	127,257	133,264
	Apparent U.S. consumption (million dollars)	317,374	376,577	357,734	331,608	349,946
	Trade balance (million dollars)	-77,239	-97,559	-106,703	-104,606	-107,054
	Ratio of imports to consumption (percent)	31.5	31.8	36.2	38.4	38.1
	Ratio of exports to shipments (percent) ,	9.4	7.9	9.1	10.0	10.8

Table C-8--Continued
Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET010	Certain motor-vehicle parts:					• -
	Number of establishments	3,300	3,300	3,300	3,150	( <sup>2</sup> )
	Employees (thousands)	550	550	550	545	(²) (²)
	Capacity utilization (percent)	76	81	75	75	(2)
	U.S. production (million dollars)	124,000	135,000	137,000	122,000	(²) (²)
	U.S. exports (million dollars)	25,666	26,997	28,917	26,521	26,651
	U.S. imports (million dollars)	18,623	22,615	25,011	23,977	27,761
	Apparent U.S. consumption (million dollars)	116,957	130,618	133,093	119,456	( <sup>2</sup> )
	Trade balance (million dollars)	7,043	4,382	3,907	2,544	-1,110
	Ratio of imports to consumption (percent)	15.9	17.3	18.8	20.1	(2)
	Ratio of exports to production (percent)	20.7	20.0	21.1	21.7	(2)
ET011	Motorcycles, mopeds, and parts:					
	Number of establishments	48	50	55	60	(²)
	Employees (thousands)	8	9	10	11	ල ල ල ල
	Capacity utilization (percent)	90	90	85	85	( <sup>2</sup> )
	U.S. production (million dollars)	2,500	3,000	3,500	4,200	(2)
	U.S. exports (million dollars)	626	468	563	742	793
	U.S. imports (million dollars)	1,293	1,755	2,519	2,870	2,927
	Apparent U.S. consumption (million dollars)	3,167	4,287	5,456	6,328	( <sup>2</sup> )
	Trade balance (million dollars)	-667	-1,287	-1, <del>9</del> 56	-2,128	-2,134
	Ratio of imports to consumption (percent)	40.8	40.9	46.2	45.3	
	Ratio of exports to production (percent)	25.0	15.6	16.1	17.7	(²) (²)
ET012	Miscellaneous vehicles and transportation-related equipment:					.,
	Number of establishments	1,202	1 202	4 202	1 210	1 212
	Employees (thousands)	57	1,203 61	1,203 61	1,210	1,213
	Capacity utilization (percent)	63	67	58	62 60	64
	U.S. shipments (million dollars)	12,975				64
	U.S. exports (million dollars)	2,958	13,830	14,092	14,205	14,915
	U.S. imports (million dollars)	2,936 1,664	2,759	2,939	2,658	2,725
			2,056	2,982	2,364	2,744
	Apparent U.S. consumption (million dollars)	11,681	13,127	14,135	13,912	14,934
	Trade balance (million dollars)	1,294	703	-43	293	-19
	Ratio of imports to consumption (percent)	14.2	15.7	21.1	17.0	18.4
ET013	Ratio of exports to shipments (percent) Aircraft, spacecraft, and related equipment:	22.8	19.9	20.9	18.7	18.3
-	Number of establishments	250	230	230	200	210
	Employees (thousands)	454	425	394	390	359
	Capacity utilization (percent)	95	95	(¹)	75	75
	U.S. shipments (million dollars)	71,350	73,693	61,868	64,395	49,043
	U.S. exports (million dollars)	50,248	47,762	39,696	42,535	41,447
	U.S. imports (million dollars)	12,748	14,592	18,019	21,027	17,636
	Apparent U.S. consumption (million dollars)	33,850	40,522	40,191	42,887	25,232
	Trade balance (million dollars)	37,500	33,171	21,677	21,508	23,811
	Ratio of imports to consumption (percent)	37.7	36.0	44.8	49.0	69.9
	Ratio of exports to shipments (percent)	70.4	64.8	64.2	66.1	84.5
ET014	Ships, tugs, pleasure boats, and similar vessels:	10.4	04.0	O4.2	00.1	04.0
	Number of establishments	1,600	1,600	1,600	1,600	1,600
	Employees (thousands)	113	113	1,000	112	113
	Capacity utilization (percent)	62	55	56	56	57
	U.S. shipments (million dollars)	13,600	14,200	15,200	14,000	14,100
	U.S. exports (million dollars)					
	U.S. imports (million dollars)	1,765 1,090	1,682 1,246	1,083 1,223	1,820 1,411	1,234
	Apparent U.S. consumption (million dollars)	12,925	13,763			1,413
				15,340	13,590	14,279
	Trade balance (million dollars)	675 8.4	437	-140	410	-179
			9.1	8.0	10.4	9.9
	Ratio of exports to shipments (percent)	13.0	11.8	7.1	13.0	8.8

Table C-8--Continued Transportation equipment: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET015	Motors and engines, except internal combustion, aircraft, or electric:					
	Number of establishments	350	350	350	335	( <sup>2</sup> )
	Employees (thousands)	42	40	40	40	( <sup>2</sup> )
	Capacity utilization (percent)	72	72	68	68	$\binom{2}{2}$
	U.S. production (million dollars)	6,700	6,500	7,000	6,300	( <sup>2</sup> )
	U.S. exports (million dollars)	397	394	453	508	479
	U.S. imports (million doltars)	621	658	772	784	700
	Apparent U.S. consumption (million dollars)	6,923	6,764	7,319	6,576	( <sup>2</sup> )
	Trade balance (million dollars)	-223	-264	-319	-276	-2 <b>2</b> 1
	Ratio of imports to consumption (percent)	9.0	9.7	10.6	11.9	( <sup>2</sup> )
	Ratio of exports to production (percent)	5.9	6.1	6.5	8.1	(²)

<sup>&</sup>lt;sup>1</sup>Capacity utilization could not be meaningfully calculated for this industry. <sup>2</sup>Not available.

Table C-9
Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET016	Office machines:		,,,,,			
L1010	Number of establishments	137	137	137	137	137
	Employees (thousands)	13	13	11	10	8
	Capacity utilization (percent)	60	65	70	51	51
	U.S. shipments (million dollars)	3,065	2,993	2,711	3,072	2,460
	U.S. exports (million dollars)	1,024	967	1,033	1,061	816
	U.S. imports (million dollars)	1,856	1,784	1,892	1,817	1,491
	Apparent U.S. consumption (million dollars)	3,897	3,810	3,570	3,829	3,135
	Trade balance (million dollars)	-832	-817	-859	-757	-675
	Ratio of imports to consumption (percent)	47.6	46.8	53.0	47.5	47.6
	Ratio of exports to shipments (percent)	33.4	32.3	38.1	34.5	33.2
ET017	Telephone and telegraph apparatus:	00.1	32.0	0011		
_1017	Number of establishments	1,028	1,056	1,030	1,000	980
	Employees (thousands)	248	238	248	231	189
	Capacity utilization (percent)	73	77	75	73	57
	U.S. shipments (million dollars)	72,826	79,544	93,614	80,151	62,718
	U.S. exports (million dollars)	17,192	17,717	20,147	16,506	12,952
		14,434	20,147	32,130	27,174	27,948
	U.S. imports (million dollars)	70,068	81,974	105,596	90,819	77,714
	Apparent U.S. consumption (million dollars)	2,758	-2,430	-11,982	-10,668	-14,996
	Trade balance (million dollars)	20.6	-2, <del>4</del> 30 24.6	30.4	29.9	36.0
	Ratio of imports to consumption (percent)	23.6	22.3	21.5	20.6	20.7
ET040	Ratio of exports to shipments (percent)	23.0	22.3	21.0	20.0	20.1
ET018	Consumer electronics (except televisions):	200	210	245	225	715
	Number of establishments	200	210	215	223	(1)
	Employees (thousands)	20	20	21	57	()
	Capacity utilization (percent)	64	58	58		(1)
	U.S. production (million dollars)	3,895	4,235	4,260	4,200	(*)
	U.S. exports (million dollars)	2,553	2,678	2,969	2,791	2,631
	U.S. imports (million dollars)	16,395	18,282	21,974	19,525	21,455
	Apparent U.S. consumption (million dollars)	17,736	19,839	23,265	20,934	(1)
	Trade balance (million dollars)	-13,841	-15,604	-19,005	-16,734	-18,825
	Ratio of imports to consumption (percent)	92.4	92.2	94.5	93.3	(')
	Ratio of exports to production (percent)	65.6	63.2	69.7	66.5	(1)
ET019	Blank media:				000	-15
	Number of establishments	250	240	230	220	()
	Employees (thousands)	19	17	15	13	(1)
	Capacity utilization (percent)	82	73	69	80	Ó
	U.S. production (million dollars)	4,359	3,764	3,402	3,074	(1)
	U.S. exports (million dollars)	2,042	1,692	1,420	1,017	970
	U.S. imports (million dollars)	2,103	2,225	2,415	2,423	2,746
	Apparent U.S. consumption (million dollars)	4,421	4,297	4,397	4,480	(¹)
	Trade balance (million dollars)	-62	-533	-995	-1 <i>,</i> 406	-1,776
	Ratio of imports to consumption (percent)	47.6	51.8	54.9	54.1	(†) (†)
	Ratio of exports to production (percent)	46.8	45.0	41.8	33.1	(¹)
ET020	Prerecorded media:					
	Number of establishments	660	670	680	690	(¹)
	Employees (thousands)	39	29	29	29	(¹)
	Capacity utilization (percent)	85	78	75	66	ტ ტ
	U.S. production (million dollars)	6,205	4,900	5,298	5,728	(1)
	U.S. exports (million dollars)	3,619	3,707	3,636	3,195	3,069
	U.S. imports (million dollars)	1,135	1,252	1,389	1,259	1,308
	Apparent U.S. consumption (million dollars)	3,720	2,445	3,051	3,793	· (¹)
	Trade balance (million dollars)	2,485	2,455	2,247	1,935	1,761
	Ratio of imports to consumption (percent)	30.5	51.2	45.5	33.2	
	Ratio of exports to production (percent)	58.3	75.7	68.6	55.8	(¹)
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Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC						
code	Industry/commodity group	1998	1999	2000	2001	2002
ET021	Navigational instruments and remote control					_
	apparatus:					
	Number of establishments	105	105	107	107	107
	Employees (thousands)	115	115	116	120	119
	Capacity utilization (percent)	75	75	80	80	80
	U.S. shipments (million dollars)	15,100	15,500	18,500	21,275	22,125
	U.S. exports (million dollars)	2,585	2,530	2,626	3,102	2,921
	U.S. imports (million dollars)	1,230	1,361	1,702	1,796	1,858
	Apparent U.S. consumption (million dollars)	13,746	14,331	17,576	19,969	21,062
	Trade balance (million dollars)	1,354	1,169	924	1,306	1,063
	Ratio of imports to consumption (percent)	9.0	9.5	9.7	9.0	8.8
	Ratio of exports to shipments (percent)	17.1	16.3	14.2	14.6	13.2
ET022	Television receivers and video monitors:		10.0	1 - 4 + 44	14.0	10.2
LIUZZ	Number of establishments	14	14	12	10	(¹)
	Employees (thousands)	8	8	8	7	$\mathcal{K}$
		64	58	58	58	(1)
	Capacity utilization (percent)					(1)
	U.S. production (million dollars)	3,940	3,950	3,400	3,037	(1)
	U.S. exports (million dollars)	2,142	1,104	1,164	1,237	1,257
	U.S. imports (million dollars)	5,878	6,652	7,713	8,615	10,586
	Apparent U.S. consumption (million dollars)	7,676	9,498	9,949	10,415	(1)
	Trade balance (million dollars)	-3,736	-5,548	-6,549	-7,378	-9,329
	Ratio of imports to consumption (percent)	76.6	70.0	77.5	82.7	(¹)
	Ratio of exports to production (percent)	54.4	28.0	34.2	40.7	(¹)
ET023	Radio and television broadcasting equipment:					
	Number of establishments	150	155	160	165	170
	Employees (thousands)	15	15	15	15	14
	Capacity utilization (percent)	69	71	73	70	67
	U.S. shipments (million dollars)	3,600	4,000	3,900	3,500	3,200
	U.S. exports (million dollars)	1,379	2,323	2,602	2,321	1,364
	U.S. imports (million dollars)	3,211	4,948	7,178	6,066	4,977
	Apparent U.S. consumption (million dollars)	5,432	6,624	8,476	7,245	6,813
	Trade balance (million dollars)	-1,832	-2,624	-4,576	-3,745	-3,613
	Ratio of imports to consumption (percent)	59.1	74.7	84.7	83.7	73.1
	Ratio of exports to shipments (percent)	38.3	58.1	66.7	66.3	42.6
ET024	Electric sound and visual signaling apparatus:		- *			,
	Number of establishments	499	499	499	499	499
	Employees (thousands)	24	24	23	28	26
	Capacity utilization (percent)	66	78	71	66	66
	U.S. shipments (million dollars)	4,189	4,539	4,905	5,571	5,290
	U.S. exports (million dollars)	7,103	858	851	949	1,042
	U.S. imports (million dollars)	2,064	2,053	2,334	1,968	1,797
	Apparent U.S. consumption (million dollars)	5,470	5,734	6,388	6,591	6,045
	Trade balance (million dollars)	-1,281	-1,195	-1,483	-1,020	-755
	Ratio of imports to consumption (percent)	37.7	35.8	36.5	29.9	29.7
СТООБ	Ratio of exports to shipments (percent)	18.7	18.9	17.3	17.0	19.7
ET025	Electrical capacitors and resistors:	200	202	0770	007	415
	Number of establishments	303	286	276	267	(')
	Employees (thousands)	29	26	27	24	(1)
	Capacity utilization (percent)	70	75	80	60	(¹)
	U.S. production (million dollars)	2,892	3,006	3,768	2,630	{1}
	U.S. exports (million dollars)	2,037	2,393	3,410	2,002	1,706
	U.S. imports (million dollars)	2,015	2,435	4,177	2,333	2,093
	Apparent U.S. consumption (million dollars)	2,870	3,048	4,535	2,961	(¹)
	Trade balance (million dollars)	22	-42	-767	-331	-386
	Ratio of imports to consumption (percent)	70.2	79.9	92.1	78.8	(¹)
	Ratio of exports to production (percent)	70.4	79.6	90.5	76.1	(1)
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Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	· · · · · · · · · · · · · · · · · · ·					
code	Industry/commodity group	1998	1999	2000	2001	2002
ET026	Printed circuits:					
	Number of establishments	768	730	694	641	640
	Employees (thousands)	82	83	86	75	66
	Capacity utilization (percent)	73	78	77	49	49
	U.S. shipments (million dollars)	8,473	9,150	11,892	8,945	7,915
	U.S. exports (million dollars)	2,178	2,386	2,865	2,089	1,853
	U.S. imports (million dollars)	2,045	2,236	2,988	2,141	1,896
	Apparent U.S. consumption (million dollars)	8,340	9,000	12,015	8,998	7,959
	Trade balance (million dollars)	133	150	-123	-53	-44
	Ratio of imports to consumption (percent)	24.5	24.8	24.9	23.8	23.8
	Ratio of exports to shipments (percent)	25.7	26.1	24.1	23.4	23.4
ET027	Circuit apparatus exceeding 1000V:					
	Number of establishments	200	200	210	200	200
	Employees (thousands)	. 15	15	17	16	15
	Capacity utilization (percent)	75	75	80	60	60
	U.S. shipments (million dollars)	4,700	5,000	5,500	4,150	3,800
	U.S. exports (million dollars)	584	590	701	612	549
	U.S. imports (million dollars)	244	287	386	357	338
	Apparent U.S. consumption (million dollars)	4,360	4,698	5,185	3,895	3,589
	Trade balance (million dollars)	340	302	315	255	211
	Ratio of imports to consumption (percent)	5.6	6.1	7.4	9.2	9.4
	Ratio of exports to shipments (percent)	12.4	11.8	12.7	14.7	14.4
ET028	Circuit apparatus not exceeding 1000V:			,	,	
	Number of establishments	600	600	620	600	600
	Employees (thousands)	50	50	55	52	46
	Capacity utilization (percent)	75	75	80	60	60
	U.S. shipments (million dollars)	14,000	15,000	17,000	13,000	11,800
	U.S. exports (million dollars)	4,258	4,991	6,101	5,098	4,478
	U.S. imports (million dollars)	5,103	5,606	6,872	5,280	4,933
	Apparent U.S. consumption (million dollars)	14,845	15,615	17,771	13,182	12,255
	Trade balance (million dollars)	-845	-615	-771	-182	-455
	Ratio of imports to consumption (percent)	34.4	35.9	38.7	40.1	40.2
	Ratio of exports to shipments (percent)	30.4	33.3	35.9	39.2	37.9
ET031	Cathode-ray tubes:	50.4	00.0	33.5	33.2	37.8
L1001	Number of establishments	20	18	16	15	/h
		14	14	13	12	()
	Employees (thousands)	76	77		80	()
	Capacity utilization (percent)		3,579	80 3,450		(1)
	U.S. production (million dollars)	3,367			2,250	( <sup>†</sup> )
	U.S. exports (million dollars)	2,288	2,174	2,435	2,056	1,762
	U.S. imports (million dollars)	774	732	634	612	607
	Apparent U.S. consumption (million dollars)	1,853	2,137	1,649	806	(')
	Trade balance (million dollars)	1,514	1,442	1,801	1,444	1,155
	Ratio of imports to consumption (percent)	41.8	34.2	38.4	75.9	(1)
	Ratio of exports to production (percent)	68.0	60.7	70.6	91.4	(¹)
ET032	Electron tubes other than CRTs:		4.0			
	Number of establishments	50	43	40	38	35
	Employees (thousands)	_4	4	4	_4	4
	Capacity utilization (percent)	76	77	_80	64	64
	U.S. shipments (million dollars)	654	696	730	661	628
	U.S. exports (million dollars)	183	215	209	178	180
	U.S. imports (million dollars)	225	190	213	271	247
	Apparent U.S. consumption (million dollars)	696	671	734	754	694
	Trade balance (million dollars)	-42	25	-4	-93	-66
	Ratio of imports to consumption (percent)	32.3	28.4	29.1	36.0	35.5
	Ratio of exports to shipments (percent)	28.0	30.9	28.7	27.0	28.7
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Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	····					
çode	Industry/commodity group	1998	1999	2000	2001	2002
ET033	Semiconductors and integrated circuits:		<del>_</del> .			
-	Number of establishments	1,331	1,271	1,241	1,194	1,190
	Employees (thousands)	191	197	216	189	180
	Capacity utilization (percent)	73	86	87	57	57
	U.S. shipments (million dollars)	70,494	76,646	85,611	55,149	52,300
	U.S. exports (million dollars)	29,055	36,615	44,828	33,455	31,738
	U.S. imports (million dollars)	33,157	37,158	47,448	30,016	25,651
	Apparent U.S. consumption (million dollars)	74,596	77,188	88,230	51,710	46,213
	Trade balance (million dollars)	-4,102	-542	-2,619	3,439	6,087
		44.4	48.1	53.8	58.0	55.5
	Ratio of imports to consumption (percent)	41.2	47.8	52.4	60.7	60.7
гтоог	Ratio of exports to shipments (percent)	41.2	47.0	52.4	60.7	60.7
ET035	Computers, peripherals, and parts:	700	750	750	720	215
	Number of establishments	760	750	750	730	()
	Employees (thousands)	240	208	205	193	()
	Capacity utilization (percent)	70	69	66	62	()
	U.S. production (million dollars)	114,482	113,161	110,028	89,528	(1)
	U.S. exports (million dollars)	39,035	39,300	45,392	38,125	29,534
	U.S. imports (million dollars)	72,635	81,662	90,384	74,547	75,817
	Apparent U.S. consumption (million dollars)	148,081	155,523	155,019	125,950	(¹)
	Trade balance (million dollars)	-33,599	-42,362	-44,991	-36,422	-46,283
	Ratio of imports to consumption (percent)	49.1	52.5	58.3	59.2	()
	Ratio of exports to production (percent)	34.1	34.7	41.3	42.6	(1)
ET036	Photographic film and paper:					
	Number of establishments	310	310	310	310	310
	Employees (thousands)	36	34	34	33	34
	Capacity utilization (percent)	81	85	80	65	65
	U.S. shipments (million dollars)	10,839	13,080	12,266	11,650	12,960
	U.S. exports (million dollars)	2,108	2,154	2,755	1,953	2,127
	U.S. imports (million dollars)	1,861	2,009	2,205	1,856	1,865
	Apparent U.S. consumption (million dollars)	10,592	12,934	11,716	11,554	12,698
	Trade balance (million dollars)	247	146	550	96	262
	Ratio of imports to consumption (percent)	17.6	15.5	18.8	16.1	14.7
	Ratio of exports to shipments (percent)	19.4	16.5	22.5	16.8	16.4
ETO27		15.4	10.5	22.5	10.0	10.4
ET037	Optical fibers, optical fiber bundles and cables:	64	68	72	60	45
	Number of establishments	12		15	13	8
	Employees (thousands)		14			
	Capacity utilization (percent)	95	95	95	88	65
	U.S. shipments (million dollars)	3,712	4,800	5,800	5,300	4,000
	U.S. exports (million dollars)	807	1,081	1,888	1,689	474
	U.S. imports (million dollars)	398	729	1,399	1,244	252
	Apparent U.S. consumption (million dollars)	3,303	4,448	5,312	4,854	3,778
	Trade balance (million dollars)	409	352	488	446	222
	Ratio of imports to consumption (percent)	12.1	16.4	26.3	25.6	6.7
	Ratio of exports to shipments (percent)	21.7	22.5	32.5	31.9	11.8
ET038	Optical goods, including ophthalmic goods:					
	Number of establishments	905	950	1,000	900	850
	Employees (thousands)	60	63	70	60	50
	Capacity utilization (percent)	85	87	92	82	78
	U.S. shipments (million dollars)	5,900	6,550	8,515	7,960	7,700
	U.S. exports (million dollars)	2,438	2,682	3,995	3,727	3,548
	U.S. imports (million dollars)	3,683	4,225	5,881	4,957	4,142
	Apparent U.S. consumption (million dollars)	7,144	8,093	10,402	9,190	8,294
	Trade balance (million dollars)	-1,244	-1,543	-1,887	-1,230	-594
	Ratio of imports to consumption (percent)	51.5	52.2	56.5	53.9	49.9
	Ratio of exports to shipments (percent)	41.3	40.9	46.9	46.8	46.1
	National Exports to simplificates (percent)	71.5	-0.0	70.3	-70.0	70.1

Table C-9--Continued
Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		4000	4000	0000	0004	
code	Industry/commodity group	1998	1999	2000	2001	2002
ET039	Photographic cameras and equipment:				400	
	Number of establishments	428	428	428	428	428
	Employees (thousands)	24	20	16	13	11
	Capacity utilization (percent)	76	62	53	54	54
	U.S. shipments (million dollars)	8,809	8,397	5,463	3,567	2,854
	U.S. exports (million dollars)	2,030	1,825	1,800	1,694	1,187
	U.S. imports (million dollars)	6,447	5,843	5,299	3,560	3,029
	Apparent U.S. consumption (million dollars)	13,226	12,415	8,962	5,433	4,696
	Trade balance (million dollars)	-4,417	-4,018	-3, <b>499</b>	-1,866	-1,842
	Ratio of imports to consumption (percent)	48.7	47.1	59.1	65.5	64.5
	Ratio of exports to shipments (percent)	23.0	21,7	32.9	47.5	41.6
ET040	Medical goods:					
	Number of establishments	2,338	2,340	2,345	2,350	2,350
	Employees (thousands)	182	183	185	188	190
	Capacity utilization (percent)	89	91	92	94	94
	U.S. shipments (million dollars)	30,800	31,500	33,075	37,000	41,440
	U.S. exports (million dollars)	11,582	12,455	13,411	14,987	15,059
	U.S. imports (million dollars)	6,934	7,932	9,178	10,869	13,232
	Apparent U.S. consumption (million dollars)	26,152	26,978	28,843	32,881	39,614
	Trade balance (million dollars)	4,648	4,522	4,232	4,119	1,826
	Ratio of imports to consumption (percent)	26.5	29.4	31.8	33.1	33.4
	Ratio of exports to shipments (percent)	37.6	39.5	40.5	40.5	36.3
ET041	Watches and clocks:					
	Number of establishments	145	145	145	145	145
	Employees (thousands)	7	7	7	6	6
	Capacity utilization (percent)	46	62	61	55	55
	U.S. shipments (million dollars)	1,021	1,168	1,151	1,018	920
	U.S. exports (million dollars)	311	335	348	279	235
	U.S. imports (million dollars)	3,100	3,136	3,354	2,957	3,098
	Apparent U.S. consumption (million dollars)	3,810	3,969	4,157	3,696	3,784
	Trade balance (million dollars)	-2,789	-2,801	-3,006	-2,678	-2,864
	Ratio of imports to consumption (percent)	81.4	79.0	80.7	80.0	81.9
	Ratio of exports to shipments (percent)	30.5	28.7	30.3	27.4	25.5
ET042	Drawing, drafting, and calculating instruments:	00.0	20.7	00.0	2	
C1042	Number of establishments	175	175	175	180	180
	Employees (thousands)	8	10	11	13	13
		75	75	80	80	75
	Capacity utilization (percent)	595	605	720	825	875
	U.S. shipments (million dollars)	425	415	366	395	368
	U.S. exports (million dollars)	427	431	234	207	192
	U.S. imports (million dollars)	421 597	620	588	637	699
	Apparent U.S. consumption (million dollars)	-2	-15	132	188	176
	Trade balance (million dollars)				32.6	27.4
	Ratio of imports to consumption (percent)	71.5	69.4	39.8	-	
	Ratio of exports to shipments (percent)	71.4	68.7	50.8	47.9	42.0

Table C-9--Continued Electronic products: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
ET043	Measuring, testing, and controlling instruments:					•
	Number of establishments	3,235	3,235	3,235	3,235	3,235
	Employees (thousands)	245	245	245	245	242
	Capacity utilization (percent)	75	75	75	75	75
	U.S. shipments (million dollars)	38,400	39,200	44,790	55,000	58,300
	U.S. exports (million dollars)	13,739	14,480	16,629	15,605	14,346
	U.S. imports (million dollars)	8,681	9,656	11,743	11,806	11,595
	Apparent U.S. consumption (million dollars)	33,343	34,376	39,904	51,201	55,549
	Trade balance (million dollars)	5,057	4,824	4,886	3,799	2,751
	Ratio of imports to consumption (percent)	26.0	28.1	29.4	23.1	20.9
	Ratio of exports to shipments (percent)	35.8	36.9	37.1	28.4	24.6

<sup>&</sup>lt;sup>1</sup>Not available.

Table C-10
Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
	Luggage:	1990	1000	2000	<u> </u>	∠002
WINIO	Number of establishments	252	223	209	189	183
	Employees (thousands)	10	8	7	6	6
	Capacity utilization (percent)	69	67	67	68	68
	U.S. shipments (million dollars)	1,101	964	972	853	825
	U.S. exports (million dollars)	231	250	253	223	194
	U.S. imports (million dollars)	2,466	2,619	2,741	2,667	2,656
	Apparent U.S. consumption (million dollars)	3,336	3,333	3,461	3,297	3,287
	Trade balance (million dollars)	-2,235	-2,369	-2,489	-2,444	-2,4 <del>6</del> 2
	Ratio of imports to consumption (percent)	73.9	78.6	79.2	80.9	80.8
	Ratio of exports to shipments (percent)	20.9	25.9	26.0	26.1	23.5
MM046R	Handbags:	20.5	20.0	20.0	20.1	25.5
IVIIVIOTOD	Number of establishments	122	107	102	93	90
	Employees (thousands)	3	3	3	3	
	Capacity utilization (percent)	61	60	60	59	3
	U.S. shipments (million dollars)	228		234	229	60
		41	214 42		58	220
	U.S. exports (million dollars)	1,007	1,004	63 1,179		55
	U.S. imports (million dollars)				1,203	1,301
	Apparent U.S. consumption (million dollars)	1,194	1,177	1,350	1,375	1,467
	Trade balance (million dollars)	-966	-963	-1,116	-1,146	-1,247
	Ratio of imports to consumption (percent)	84.3	85.4	87.3	87.5 25.4	88.7
MARIO 400	Ratio of exports to shipments (percent)	17.9	19.5	26.7	25.1	24.9
WINU46C	Flat goods:	455	400	400	447	440
	Number of establishments	155	138	129	117	112
	Employees (thousands)	4	3	3	3	3
	Capacity utilization (percent)	68	66	66	64	64
	U.S. shipments (million dollars)	435	381	375	390	375
	U.S. exports (million dollars)	28	32	30	22	25
	U.S. imports (million dollars)	424	428	435	417	433
	Apparent U.S. consumption (million dollars)	831	777	779	786	783
	Trade balance (milfion dollars)	-396	-396	-404	-396	-408
	Ratio of imports to consumption (percent)	51.0	55.1	55.8	53.1	55.3
	Ratio of exports to shipments (percent)	6.4	8.4	8.1	5.5	6.7
MM047	Certain other leather goods:					
	Number of establishments	450	450	450	450	434
	Employees (thousands)	9	9	9	9	9
	Capacity utilization (percent)	56	60	60	58	58
	U.S. shipments (million dollars)	853	685	669	565	545
	U.S. exports (million dollars)	106	123	173	100	94
	U.S. imports (million dollars)	195	209	242	256	291
	Apparent U.S. consumption (million dollars)	942	771	738	721	742
	Trade balance (million dollars)	-89	-86	-69	-156	-197
	Ratio of imports to consumption (percent)	20.7	27.1	32.8	35.5	39.2
	Ratio of exports to shipments (percent)	12.4	17.9	25.9	17.8	17.3
MM048	Musical instruments and accessories:					
	Number of establishments	570	600	620	600	600
	Employees (thousands)	13	14	15	14	14
	Capacity utilization (percent)	75	. 80	85	75	75
	U.S. shipments (million dollars)	1,321	1,648	1,794	1,600	1,600
	U.S. exports (million dollars)	392	360	371	398	373
	U.S. imports (milfion dollars)	1,188	1,256	1,413	1,300	1,306
	Apparent U.S. consumption (million dollars)	2,117	2,544	2,836	2,502	2,533
	Trade balance (million dollars)	-796	-896	-1,042	-902	-933
				.,		
	Ratio of imports to consumption (percent)	56.1	49.4	49.8	52.0	51.6

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/sommedity group	1998	1999	2000	2001	2000
	Industry/commodity group	1990	1999	2000	2001	2002
MM049	Umbrellas, whips, riding crops, and canes:	16	40	40	15	45
	Number of establishments	16	16 0.5	16	15	15
	Employees (thousands)	0.5	0.5	0.5	0.5	0.5
	Capacity utilization (percent)	72	72	72	70	70
	U.S. shipments (million dollars)	74	74	77	75	79
	U.S. exports (million dollars)	11	11	11	11	9
	U.S. imports (million dollars)	250	248	284	293	275
	Apparent U.S. consumption (million dollars)	314	311	350	356	345
	Trade balance (million dollars)	-240	-237	-273	-281	-266
	Ratio of imports to consumption (percent)	79.8	79.8	81.1	82.2	79.6
	Ratio of exports to shipments (percent)	14.5	15.0	14.4	15.2	11.0
MM050	Silverware and related articles of precious metal:					
	Number of establishments	40	35	35	30	30
	Employees (thousands)	6	6	5	4	4
	Capacity utilization (percent)	80	75	75	75	75
	U.S. shipments (million dollars)	559	452	451	390	400
	U.S. exports (million dollars)	114	123	165	180	155
	U.S. imports (million dollars)	158	57	68	57	54
	Apparent U.S. consumption (million dollars)	603	386	353	266	299
	Trade balance (million dollars)	-44	66	98	124	101
	Ratio of imports to consumption (percent)	26.2	14.8	19.1	21.3	18.0
	Ratio of exports to shipments (percent)	20.4	27.2	36.7	46.2	38.8
MM051	Precious jewelry and related articles:					
	Number of establishments	2,290	2,290	2,270	2,270	2,270
	Employees (thousands)	33	37	40	39	39
	Capacity utilization (percent)	75	74	73	70	70
	U.S. shipments (million dollars)	4,610	5,745	6,009	5,410	5,800
	U.S. exports (million dollars)	518	822	1,272	1,659	1,826
	U.S. imports (million dollars)	4,592	5,063	5,737	5,533	6,261
	Apparent U.S. consumption (million dollars)	8,683	9,986	10,473	9,284	10,235
	Trade balance (million dollars)	-4,073	-4,241	-4,464	-3,874	-4,435
	Ratio of imports to consumption (percent)	52.9	50.7	54.8	59.6	61.2
	Ratio of exports to shipments (percent)	11.2	14.3	21.2	30.7	31.5
MM052	Costume jewelry and related articles:	11.2	14.5	21.2	30.1	31.3
IVINIQUE	Number of establishments	810	780	770	700	700
	Employees (thousands)	15	15	15	14	
	Capacity utilization (percent)	64	64	64	64	14
		1,209			941	64
	U.S. shipments (million dollars)	128	1,145	1,061		930
		493	133	127	113	104
	U.S. imports (million dolfars)		546	619	655	750
	Apparent U.S. consumption (million dollars)	1,5/3	1,558	1,553	1,483	1,576
	Trade balance (million dollars)	-364	<b>-4</b> 13	-492	-542	-646
	Ratio of imports to consumption (percent)	31.3	35.1	39.8	44.2	47.6
1414050	Ratio of exports to shipments (percent)	10.6	11.6	12.0	12.0	11.2
MM053	Bicycles and certain parts:					
	Number of establishments	200	160	160	143	141
	Employees (thousands)	6	5	5	4	4
	Capacity utilization (percent)	65	60	60	57	58
	U.S. shipments (million dollars)	1,041	775	665	630	620
	U.S. exports (million dollars)	292	271	235	226	216
	U.S. imports (million dollars)	1,115	1,1 <del>9</del> 9	1,348	1,025	1,125
	Apparent U.S. consumption (million dollars)	1,864	1,703	1,778	1,429	1,529
	Trade balance (million dollars)	-823	-928	-1,113	-799	-909
	Ratio of imports to consumption (percent)	59.8	70.4	75.8	71.7	73.6
	Ratio of exports to shipments (percent)	28.1	34.9	35.4	35.9	34.8
	1 1 1 7					

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC		4000				
code	Industry/commodity group	1998	1999	2000	2001	2002
MM054	Furniture:					
	Number of establishments	18,800	18,800	18,000	17,500	17,000
	Employees (thousands)	530	535	535	500	480
	Capacity utilization (percent)	74	75	75	73	71
	U.S. shipments (million dollars)	61,800	66,500	69,800	64,200	62,400
	U.S. exports (million dollars)	2,632	2,597	3,026	2,689	2,409
	U.S. imports (million dollars)	10,417	12,775	15,159	14,839	17,028
	Apparent U.S. consumption (million dollars)	69,585	76,678	81,932	76,350	77,020
	Trade balance (million dollars)	-7,785	-10,178	-12,132	-12,150	-14,620
	Ratio of imports to consumption (percent)	15.0	16.7	18.5	19.4	22.1
	Ratio of exports to shipments (percent)	4.3	3.9	4.3	4.2	3.9
MM055	Writing instruments and related articles:					
	Number of establishments	190	190	190	190	187
	Employees (thousands)	16	16	16	16	15
	Capacity utilization (percent)	76	75	76	77	77
	U.S. shipments (million dollars)	2,818	2,746	2,751	2,510	2,470
	U.S. exports (million dollars)	373	333	288	263	269
	U.S. imports (million dollars)	842	965	1,146	1,027	1,044
	Apparent U.S. consumption (million dollars)	3,286	3,378	3,608	3,274	3,245
	Trade balance (million dollars)	-468	-632	-857	-764	-775
	Ratio of imports to consumption (percent)	25.6	28.6	31.8	31.4	32.2
	Ratio of exports to shipments (percent)	13.3	12.1	10.5	10.5	10.9
MM056	Lamps and lighting fittings:					
	Number of establishments	1,550	1,550	1,550	1,500	1,500
	Employees (thousands)	62	62	62	61	61
	Capacity utilization (percent)	88	87	85	84	85
	U.S. shipments (million dollars)	9,990	10,090	9,500	9,400	9,500
	U.S. exports (million dollars)	619	585	678	648	671
	U.S. imports (million dollars)	3,167	3,858	4,496	4,148	4,605
	Apparent U.S. consumption (million dollars)	12,538	13,362	13,318	12,900	13,434
	Trade balance (million dollars)	-2,548	-3,272	-3,818	-3,500	-3,934
	Ratio of imports to consumption (percent)	25.3	28.9	33.8	32.2	34.3
	Ratio of exports to shipments (percent)	6.2	5.8	7.1	6.9	7.1
MM057	Prefabricated buildings:					
	Number of establishments	1,700	1,700	1,725	1,725	1,716
	Employees (thousands)	95	101	104	104	104
	Capacity utilization (percent)	73	73	74	74	74
	U.S. shipments (million dollars)	14,102	14,341	11,853	10,558	10,500
	U.S. exports (million dollars)	385	327	331	291	275
	U.S. imports (million dollars)	160	221	281	308	341
	Apparent U.S. consumption (million dollars)	13,878	14,234	11,803	10,575	10,566
	Trade balance (million dollars)	224	107	50	-17	-66
	Ratio of imports to consumption (percent)	1.2	1.5	2.4	2.9	3.2
	Ratio of exports to shipments (percent)	2.7	2.3	2.8	2.8	2.6
MM058	Dolls:					
	Number of establishments	150	150	150	150	148
	Employees (thousands)	3	3	2	2	2
	Capacity utilization (percent)	47	47	47	47	47
	U.S. shipments (million dollars)	124	116	108	92	91
	U.S. exports (million dollars)	28	25	30	33	24
	U.S. imports (million dollars)	1,484	1,374	1,475	1,218	1,257
	Apparent U.S. consumption (million dollars)	1,579	1,465	1,553	1,278	1,324
	Trade balance (million dollars)	-1,455	-1,349	-1,445	-1,186	-1,233
	Ratio of imports to consumption (percent)	93.9	93.8	95.0	95.3	94.9
	Ratio of exports to shipments (percent)	22.9	21.3	27.5	35.4	26.2
	radio of experte to shipments (percent)	0	21.0	_,.0	UJT	20.2

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC	Industria ammodite avarra	1998	1999	2000	2001	2002
code	Industry/commodity group	1930	1000	1000	-401	2006
MM059	Toys:	333	330	330	330	330
	Number of establishments	31	36	30	30	20
	Employees (thousands)	62	62	62	60	60
	Capacity utilization (percent)	2,414	2,378	2,392	2,307	2,272
	U.S. shipments (million dollars)	540	497	532	489	424
	U.S. exports (million dollars)	7,588	7,978	8,462	7,905	8,292
	U.S. imports (million dollars)	9,462	9,859	10,322	9,723	10,140
	Apparent U.S. consumption (million dollars)	-7,048	-7, <b>4</b> 81	- <b>7</b> ,930	-7,416	-7,868
	Trade balance (million dollars)	80.2	80.9	82.0	81.3	81.8
	Ratio of imports to consumption (percent)	22.4	20.9	22.3	21.2	18.7
	Ratio of exports to shipments (percent)	22.4	20.9	22.3	21.2	10.1
MM060	Games:	300	300	300	300	300
	Number of establishments	300		21	21	21
WINDOU G	Employees (thousands)	25	23	78	80	80
	Capacity utilization (percent)	79	78		2,794	
	U.S. shipments (million dollars)	3,155	3,053	2,838	788	2,750 858
	U.S. exports (million dollars)	913	936	944	5,537	5,887
	U.S. imports (million dollars)	4,182	4,086	3,879		
	Apparent U.S. consumption (million dollars)	6,424	6,203	5,773	7,542	7,779
	Trade balance (million dollars)	-3,269	-3,150	-2,935	-4,748	-5,029
	Ratio of imports to consumption (percent)	65.1	65.9	67.2	73.4	75.7
	Ratio of exports to shipments (percent)	28.9	30.7	33.3	28.2	31.2
MM061	Sporting goods:				0.440	0.440
	Number of establishments	2,144	2,140	2,140	2,140	2,140
	Employees (thousands)	62	56	51	46	42
	Capacity utilization (percent)	70	68	68	68	68
	U.S. shipments (million dollars)	9,586	9,499	9,412	9,326	9,557
	U.S. exports (million dollars)	1,688	1,621	1,679	1,672	1,537
	U.S. imports (million dollars)	3,041	3,027	3,565	3,632	3,859
	Apparent U.S. consumption (million dollars)	10,939	10,906	11,298	11,286	11,879
	Trade balance (million dollars)	-1,353	-1,407	-1,886	-1,960	-2,322
	Ratio of imports to consumption (percent)	27.8	27.8	31.6	32.2	32.5
	Ratio of exports to shipments (percent)	17.6	17.1	17.8	17.9	16.1
MM062	Smokers' articles:					
	Number of establishments	11	11	10	10	10
	Employees (thousands)	1	1	1	1	1
	Capacity utilization (percent)	75	80	80	80	80
	U.S. shipments (million dollars)	200	210	222	230	222
	U.S. exports (million dollars)	71	71	77	77	82
	U.S. imports (million dollars)	145	134	140	163	139
	Apparent U.S. consumption (million dollars)	274	273	285	316	279
	Trade balance (million dollars)	-74	-63	-63	-86	-57
	Ratio of imports to consumption (percent)	53.0	49.0	49.3	51.6	50.0
	Ratio of exports to shipments (percent)	35.6	33.8	34.9	33.5	37.1
MMMORS	A Brooms and brushes:					
MIMOOS	Number of establishments	180	175	175	175	170
	Employees (thousands)	6	6	6	6	5
	Capacity utilization (percent)	75	75	75	73	70
	U.S. shipments (million dollars)	1,500	1,600	1,875	1,851	1,900
	U.S. exports (million dollars)	1,560	1,500	214	187	185
	U.S. exports (million dollars)	478	614	625	697	815
	U.S. imports (million dollars)	1,819	2,035	2,285	2,361	2,530
	Apparent U.S. consumption (million dollars)	-319	-435	-410	-510	-630
	Trade balance (million dollars)			27.3	29.5	32.2
	Ratio of imports to consumption (percent)	26.3	30.2		10.1	9.7
	Ratio of exports to shipments (percent)	10.7	11.2	11.4	10.1	9.1

Table C-10–Continued

Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM063E	Hair grooming articles, non-electric (except brushes):		<u></u>			
	Number of establishments	95	90	90	88	88
	Employees (thousands)	3	3	3	3	3
	Capacity utilization (percent)	80	80	85	84	85
	U.S. shipments (million dollars)	575	580	585	572	575
	U.S. exports (million dollars)	24	27	28	25	20
	U.S. imports (million dollars)	219	341	234	197	184
	Apparent U.S. consumption (million dollars)	770	895	790	744	739
	Trade balance (million dollars)	-195	-315	-205	-172	-164
	Ratio of imports to consumption (percent)	28.5	38.1	29.6	26.5	24.9
	Ratio of exports to shipments (percent)	4.2	4.6	4.8	4.4	3.5
MM064	Works of art and miscellaneous manufactured	7.2	4.0	4.0	4.4	3.5
MINIOO	goods:					
	Number of establishments	2,950	3,000	3,050	3,100	3,200
	Employees (thousands)	110	115	119	121	125
	Capacity utilization (percent)	73	73	73	72	73
	U.S. shipments (million dollars)	35,270	37,000	38,340	39,100	41,100
	U.S. exports (million dollars)	1,685	1,731	2,142	2,177	1,379
	U.S. imports (million dollars)	7,230	8,463	9,641	9,312	9,274
	Apparent U.S. consumption (million dollars)	40,815	43,732	45,839	46,236	48,995
	Trade balance (million dollars)	-5,545	-6,732	-7,499	-7,136	-7,895
	Ratio of imports to consumption (percent)	17.7	19.4	21.0	20.1	18.9
	Ratio of exports to shipments (percent)	4.8	4.7	5.6	5.6	3.4
MM065	Apparel fasteners:	4.0	4.,	<b>J</b> .0	0.0	5.4
141141000	Number of establishments	90	90	90	90	85
	Employees (thousands)	5	5	4.5	4.3	4.5
	Capacity utilization (percent)	90	90	<b>4</b> .5	83	85
	U.S. shipments (million dollars)	550	570	576	553	570
	U.S. exports (million dollars)	136	140	183	154	
	U.S. imports (million dollars)	103				157
	Apparent U.S. consumption (million dollars)	517	89 <b>51</b> 9	85 470	73 472	65
		33	519	478 98	472 81	478
	Trade balance (million dollars)				15.5	92
	Ratio of imports to consumption (percent)	19.9	17.1	17.8		13.6
MMAGE	Ratio of exports to shipments (percent)	24.7	24.5	31.7	27.8	27.6
MINIOOOF	Small arms and ammunition:	300	290	280	280	202
	Number of establishments					280
	Employees (thousands)	19	18	17	17	17
	Capacity utilization (percent)	70	70	70	75	75
	U.S. shipments (million dollars)	2,700	2,610	2,500	2,650	2,650
	U.S. exports (million dollars)	571 520	464	535	558	480
	U.S. imports (miltion dollars)	520	608	637	679	800
	Apparent U.S. consumption (million dollars)	2,649	2,754	2,602	2,770	2,970
	Trade balance (million dollars)	.51	-144	-102	-120	-320
	Ratio of imports to consumption (percent)	19.6	22.1	24.5	24.5	26.9
	Ratio of exports to shipments (percent)	21.2	17.8	21.4	21.1	18.1

Table C-10–Continued
Miscellaneous manufactures: Profile of U.S. industry and market, by industry/commodity groups and subgroups, 1998-2002

USITC code	Industry/commodity group	1998	1999	2000	2001	2002
MM067	Seats for motor vehicles and aircraft:					·
	Number of establishments	200	200	200	190	190
	Employees (thousands)	23	25	25	23	24
	Capacity utilization (percent)	76	76	75	75	77
	U.S. shipments (million dollars)	6,540	7,520	7,725	7,030	7,400
	U.S. exports (million dollars)	1,881	1,878	1,861	1,808	1,641
	U.S. imports (million dollars)	2,610	3,024	3,209	3,239	3,886
	Apparent U.S. consumption (million dollars)	7,268	8,666	9,073	8,461	9,645
	Trade balance (million dollars)	-728	-1,146	-1,348	-1,431	-2,245
	Ratio of imports to consumption (percent)	35.9	34.9	35.4	38.3	40.3
	Ratio of exports to shipments (percent)	28.8	25.0	24.1	25.7	22.2

Note.-Calculations based on unrounded data.

# APPENDIX D Industry/Commodity Groups with Most Significant Shifts, 2001 and 2002, and Additional Statistical Tables

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Table D-1

Domestic export increases: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC		U.S. e	xports	Change, 2003	2 from 2001
code	Industry/commodity group	2001	2002	Absolute	Percen
			– Million Doll	lars	
Rank or	der based on change in absolute value growth:				
ET009	Motor vehicles	22,651	26,209	3,559	15.1
ĒT002	Motor vehiclesInternal combustion piston engines, other than for	22,00		,	
<b></b>	aircraft	12.408	13,069	<u>661</u>	5.
CH025	Medicinal chemicals	18,169	18,7 <u>42</u>	573	_3.
CH006	Natural gas and components	1,109	1,675	566	5 <u>1</u> .
AG030	Cereals	9,397	9,929 2,010	532 515	5. 34.
CH010	Organic commodity chemicals	1,494 1,405	1.917	512	3 <del>4</del> . 36.
AG033 AG064	Animal or vegetable fats and oils	618	1.056	439	30. 71.
CH036	Certain specialty papers	6,766	7.189	423	6.
CH046	Other plastics in primary forms Fabrics	6,162	6,485	323	5.
CH002	Nuclear materials	1,239	1,510	270	21.
KG020	Edible nuts	1.309	1,542	233	17.
VM078	Farm and garden machinery and equipment		4,747	182	4.
ET036	Photographic film and paper		2.127	174	8
CH031	Photographic film and paper	2,416	2,590	173	ž
MM051	Precious jewelry and related articles	1.659	1.826	167	10
/MO23	Iron and steel waste and scrap	1,151	1.307	157	13
AG032	Oilseeds	5,642	5,790	148	2
AG031	Oilseeds	446	594	147	33
AG059	Wood pulp and wastepaper	3,711	3,853	142	3.
Rank or	der based on change in percentage growth:				
AG048	Wool and other animal hair	11	26	15	133.
CHOO7	Major primary olefins		245	125	104
\G064	Certain specialty papers	618	1.056	439	71
H006	Natural gas and components	1,109	1,675	566	51
\G033	Animal or vegetable fats and oils	1,405	1,917	512	36
CH010	Organic commodity chemicals	1,494	2,010	515	34
\G031	Milled grains, malts, and starches	446	594	1 <b>4</b> 7	33
CH022	Photographic chemicals and preparations	413	522	109	26
/M005	Lead ores, concentrates, and residues		133	24	22
CH002	Nuclear materials	1,239	1,510	270	21
CH009	Primary aromatics	122	<u>148</u>	26	21
\G020	Edible nuts	1,309	1,542	233	17
H044	Natural rubber	_34	40	6	16
\G015	Seeds	768	892	124	16
ET009	Motor vehicles		26,209	3,559	15
\G058	Cork and rattan	53	61	8	14
MM023	Iron and steel waste and scrap	1,151	1,307	157	13
900MN	Zinc ores, concentrates, and residues	299	339	41	13
AG056	Tools and tool handles of wood	37	42	5 32	13.
CH030	Explosives, propellant powders, and related items .	254	286	3Z	12.

Note.—Calculations based on unrounded data.

Table D-2
Domestic export declines: Ranking of top 20 industry/commodity groups, 2001 and 2002

HOLEC	o export doom oo. Talling of tap to make a pro-	Ų.S.	exports	Change, 200	2 from 2001
USITC code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars ———	
Rank ord	ler based on change in absolute value decline:				
ET035	Computers, peripherals, and parts	38,125	29,534	-8,591	-22.5
ET017	Telephone and telegraph apparatus	16,506	12,952	-3,554	-21.5
MM020	Precious metals and non-numismatic coins	0,020	5,070 31.738	-1,756 -1,717	~25.7 -5.1
ET033 ET043	Semiconductors and integrated circuits		14,346	-1,259	-8.1
ET037	Optical fibers, optical fiber bundles and cables	1,689	474	-1,216	-72.0
MM087	Semiconductor manufacturing equipment and	0.550	7 244	1 212	-14.2
ET042	robotics	8,553 42,535	7,341 41,447	-1,212 -1.089	-14.2 -2.6
ET013 CH049	Apparel	6.53/	5,491	-1,046	-16.0
ET001	Aircraft engines and gas turbines	16,524	15,498	-1,0 <u>25</u>	-6.2
ET023	Radio and television broadcasting equipment	2.321	1,364 304	-957 -955	- <b>4</b> 1.2 -75.9
CH001 MM064	Electrical energy	1,258	304	-955	-70.5
IVIIVIOG	gnods	2,177	1,379	-798	-36.7
MM091	Electric motors, generators, and related	4.601	2 002	-769	-16.4
AG063	equipment	4,691 1,308	3,923 620	-76 <del>9</del> -688	-52.6
AG005 AG045	Cinarettes	2,118	1,463	-655	-30.9
MM092	Electrical transformers, static converters, and		4.704	050	20.0
011044	inductors	2,436 5,678	1,784 5,050	-652 -627	-26.8 -11.1
CH011 ET028	Organic specialty chemicals	5,098	4,478	-621	-12.2
ET014	Ships, tugs, pleasure boats, and similar vessels	1,820	1,234	-587	-32.2
Rank on	der based on change in percentage decline:				
		4.050	204	OFF	75.0
CH001	Electrical energy Optical fibers, optical fiber bundles and cables	1,258 1,689	304 474	-955 - <b>1</b> ,216	-75.9 -72.0
ET037 AG063	Printing and writing papers	1,308	620	-688	-52.6
CH004	Crude petroleum	177	92	-85	-48.2
AG050	Ethyl alcohol for nonbeverage purposes	125	71 1 384	-53 -957	-42.7 -41.2
ET023 MM064	Radio and television broadcasting equipment Works of art and miscellaneous manufactured	2,321	1,364	-901	-41.2
INIMICOT	goods	2,177	1,379	-798	-36.7
ET014	goods	1,820	1,234 50	-587 -23	-32.2 -31.6
MM022 CH019	Ferroalloys	74 361	2 <b>49</b>	-23 -112	-31.0 -31.0
AG045	Cigarettes	2,118	1,463	-655	-30.9
ET039	Photographic cameras and equipment	1,694	1,187	-507	-29.9
ET008	Rail locomotive and rolling stock	1,422	1,006 1,331	-416 -508	-29.3 -27.6
MM019 MM093	Natural and synthetic gemstonesPortable electric handtools	291	212	-79	-27.1
MM092	Electrical transformers, static converters, and				00.0
	inductors		1,784 24	-652 -9	-26.8 -26.8
MM058 MM007	Dolls Certain ores, concentrates, ash, and residues		183	-9 -65	-26.4
MM020	Precious metals and non-numismatic coins	6,826	5,070	-1,756	-25.7
MM049	Umbrellas, whips, riding crops, and canes	11	9	-3	-24.1

Note.—Calculations based on unrounded data.

Table D-3

Domestic import increases: Ranking of top 20 industry/commodity groups, 2001 and 2002

UDITO		U.S. i	imports	Change, 200	2 from 2001
USITC code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doli	ars ——	
Rank ord	ler based on change in absolute value growth:				
CH025	Medicinal chemicals	33 956	40.699	6,742	19.9
ET009	Motor vehicles	127 257	133,264	6,007	4.7
CH004	Crude petroleum	49,673	54,704	5,030	10.1
ET010	Certain motor-vehicle parts	23 977	27,761	3,784	15.8
ET040	Medical goods	10,869	13,232	2,363	21.7
MM054	Furniture	14.839	17,028	2,189	14.8
ET022	Television receivers and video monitors	8 615	10,586	1,972	22.9
ET018	Television receivers and video monitors  Consumer electronics (except televisions)	19 525	21,455	1,931	9.9
MM019	Natural and synthetic gemstones	11,577	13,063	1,486	12.8
ET035	Computers, peripherals, and parts	74.547	75,817	1,270	1.7
MM073	Household appliances, including commercial	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. +,	.,	
MIMOLO	annications	8,356	9,564	1,208	14.5
ET002	applications Internal combustion piston engines, other than for aircraft	-,	-,	,	
L1002	aircraft	13,657	14.841	1.184	8.7
CH041	Miccollopeous plactic profitcts	12:376	13.459	1,083	8.8
CH048	Home furnishings Telephone and telegraph apparatus Precious jewelry and related articles	3,332	4,226	894	26.8
ET017	Telephone and telegraph apparatus	27,174	27,948	774	2.8
MM051	Precious lewelry and related articles	5.533	6.261	728	13.2
MM031	Miscellaneous products of base metal	7.107	7.773	666	9.4
MM067	Seats for motor vehicles and aircraft	3,239	3,886	648	20.0
MM068	Wiring harnesses for motor vehicles	4.684	5.302	617	13.2
MM071	Air-conditioning equipment and parts	6,081	6,674	593	9.7
Rank or	der based on change in percentage growth:				
A CO 40	Cotton, not corded or combad	4	20	16	384.5
AG049	Cotton, not carded or combed	4:	43	29	205.1
800MM	Precious metal ores and concentrates		105	47	81.5
MM004	Eggs		žš	8	42.6
AG011 AG025	Dried fruit other than tropical		90	26	41.7
MM023	Iron and steel waste and scrap	284	397	113	40.0
MM006	Zinc ores, concentrates, and residues		53	15	38.1
AG065	Miscellaneous paper products		1.740	444	34.3
AG005 AG026	Frozen fruit		152	35	30.0
CH020	Synthetic tanning agents	, i.s	7	1	28.9
CH048	Home furnishings		4,226	894	26.8
MM034	Metal and ceramic sanitary ware	588	742	154	26.2
MM090	Boilers, turbines, and related machinery	1,204	1,514	310	25.8
AG031	Milled grains, malts, and starches		379	74	24.4
ET022	Television receivers and video monitors		10,586	1,972	22.9
CH044	Natural rubber	613	751	138	22.6
ET040	Medical goods		13,232	2,363	21.7
AG045	Cigarettes		230	41	21.7
MM093	Dortable electric handtools	1,185	1,434	249	21.1
AG036	Portable electric handtools	,,,,,,,	.,		
AG030	preparations	659	795	136	20.6
	proparations	+	·		

Note.—Calculations based on unrounded data.

Table D-4
Domestic import declines: Ranking of top 20 industry/commodity groups, 2001 and 2002

USITC		U.S. i	imports	Change, 200	2 from 2001
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars ——	
Rank or	der based on change in absolute value decline:				
CH006	Natural gas and components	23.054	18,609	-4,445	-19.3
ET033	Semiconductors and integrated circuits	30.016	25.651	-4,365	-14.5
CH005	Petroleum products Aircraft, spacecraft, and related equipment	34,372	30,594	-3,778	-11.0
ET013	Aircraft, spacecraft, and related equipment	21,027	17,636	-3,391	-16.1
ET001	Aircraft engines and gas turbines	13,340	10,993	-2,555	-18.9
MM020	Precious metals and non-numismatic coins	8,193 2,681	6,263	-1,930 -1,520	-23.6 -56.7
CH001	Electrical energy	6,066	1,160 4,977	-1,089	-17,9
ET023 ET037	Optical fibers, optical fiber bundles and cables	1,244	252	-1,069 -992	-79.8
MM084	Metal cutting machine tools and machine tool	1,277	202	-382	-75.0
MINIOO	accesories	3,407	2,558	-849	-24.9
ET038	accessoriesOptical goods, including ophthalmic goods	4,957	4,142	-815	-16.4
MM087	Semiconductor manufacturing equipment and		•		-
	robotics	4,389	3,679	-710	-16.2
MM036	Copper and related articles	4.296	3,715	-581	-13.5
AG062	NewsprintPhotographic cameras and equipment	3,597 3,560	3,039	-558	-15.5
ET039	Photographic cameras and equipment	3,560	3,029	-531	-14.9
MM041	Certain base metals and chemical elements	2,407	1,952	-515	-20.9
MM085	Metal forming machine tools	1,331	846	-485	-36.4
MM091	Electric motors, generators, and related	7,646	7,177	-468	-6.1
CH012	equipment	5,148	4,699	-449	-8.7
CH016	Fertilizers	3,478	3,043	-435	-12.5
Rank on	der based on change in percentage decline:				
INDIN OF	<u>-</u> · · ·				
MM005	Lead ores, concentrates, and residues	1	( <sup>1</sup> ) 252	_ <u>-1</u>	- <u>9</u> 8.5
ET037	Optical fibers, optical fiber bundles and cables	1,2 <del>44</del>	252	-992	-79.8
CH001	Electrical energy	2,681	1,160	-1,520	-56.7
MM085	Metal forming machine tools	1,331 1,091	846 719	-485 -373	-36.4 -34.1
MM080	Pulp, paper, and paperboard machinery	57	42	-373 -16	-34.1 -27. <b>4</b>
AG048 CH033	Wool and other animal hair Polyvinyl chloride resins in primary forms	332	247	-84	-25.4
MM039	Lead and related articles	167	125	-42	-25.2
MM084	Metal cutting machine tools and machine tool		120		
19119100-7	accessories	3,407	2,558	-849	-24.9
CH015	Chlor-alkali chemicals	219	166	-53	-24.3
MM020	Precious metals and non-numismatic coins	8,193	6,263	-1,930	-23.6
ET008	Rail locomotive and rolling stock	1,357	1,039	-318	-23.4
MM010	Industrial ceramics	640	497	-143	-22.3
MM041	Certain base metals and chemical elements	2,467	1,952	-515	-20.9 -20.8
CH008	Other olefins	143	113 18,609	-30 -4. <b>44</b> 5	-20.8 -19.3
CH006	Natural gas and components	13 548	10,993	-4,445 -2,555	-18.9
ET001 ET016	Aircraft engines and gas turbines	1,817	1,491	-2,333 -326	-18.0
ET023	Office machines	6,066	4,977	-1,089	-17.9
CH021	Natural tanning and dyeing materials	65	54	-11	-17.2
711021	craceres continued enter all and another a transfer and				

<sup>1</sup>Less than \$500,000.

Note.—Calculations based on unrounded data.

Table D-5
U.S. trade position increases: Ranking of top 30 industry/commodity groups, 2001 and 2002

USITC		U.S. 1	balance	Change, 2002 from 2001	
code	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Dol	lars	
CH006	Natural gas and components	-21,944	-16,934	5,011	22.8
CH005	Petroleum products Semiconductors and integrated circuits Aircraft, spacecraft, and related equipment	-25,436	-21,931	3,504	13.8
ET033	Semiconductors and integrated circuits	3,439	6,087	2,648	77.0
ET013	Aircraft, spacecraft, and related equipment	21,508	23,811	2,302	10.7
ET001	Aircraft engines and gas turbines	2,976	4,505	1,529	51.4
MM084	Aircraft engines and gas turbines				
	accessories Optical goods, including ophthalmic goods Contain proceeding appears	-1,598	-924	674	42.2
ET038	Optical goods, including ophthalmic goods	-1,230	-594	636	51,7
AG064	Certain Specially papers		147	597	. (')
CH001	Electrical energy	-1,423	857	566	39.8
AG030	Cereals	8,636	9, <u>194</u>	558	6.5
AG062	Newsprint	-3,188	-2,709	479	15.0
MM036	Newsprint	-2,444	-1,972	473	19.3
CH016	Fertilizers	-1.295	-859	436	33.7
CHOID	Organic commodity chemicals	4/4	898	425	89.7
AG059	Wood pulp and wastepaper	1,061	1,482	421	39.7
MM085	Wood pulp and wastepaper Metal forming machine tools	-588	-194	<u> 394</u>	67.0
AG033	Animal or vegetable fats and oils	277	632	355	128.3
CH012	Certain organic chemicals	2,626	2,969	343	13.1
MM041	Certain base metals and chemical elements	-765	-454	31 <u>1</u>	40.6
ET024	Electric sound and visual signaling apparatus	-1,020	-755	<u> 265</u>	26.0
CH031	Polyethylene resins in primary forms	681	938	257	37.7
MM080	Polyethylene resins in primary forms	-414	-159	255	61.5
CH036	Other plastics in primary forms	4,117	4,366	249	6.1
AG020	Edible nuts	639	841	202	<u>31.7</u>
MM020	Precious metals and non-numismatic coins	-1,366	-1,193	174	12.7
ET036	Photographic film and paper	96	262	166	171.9
CH017	Paints, inks, and related items, and certain		4.040	400	
	components thereof	1,455	1,618	163	11.2
CH002	Nuclear materials	-797	635	162	20.4
AG032	Oilseeds	5,439	5,599	160	2,9
CH022	Photographic chemicals and preparations	-66	87	153	<u>(')</u>

<sup>1</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

Table D-6
U.S. trade position declines: Ranking of top 30 industry/commodity groups, 2001 and 2002

USITC		U.S.	balance	Change, 2002 from 200	
code	Industry/commodity group 2	001	2002	Absolute	Percent
			— Million Dolla	rs	
ET035	Computers, peripherals, and parts36,	422	-46,283	-9.861	-27.1
CH025	Medicinal chemicals	788	-21,957	-6,169	-39.1
CH004	Crude petroleum	496	-54,612	-5,116	-10.3
ET017	Telephone and telegraph apparatus10,	668	-14,996	-4,328	-40.6
ET010	Cerrain motor-vehicle parts	544	-1,110	-3,654	-20.3
MM054	Furniture	150	-14,620	-2,470	-20.3
ET009	Motor vehicles	606	-107,054	-2,448	-2.3
ET040	Medical goods	119	1,826	-2,292	-55.7
ET018	Medical goods	734	-18,825	-2,091	-12.5
MM019	Natural and synthetic gemstones	131	-11,731	-1,994	-20.5
ET022	Television receivers and video monitors7,	378	-9,329	-1,952	-26.5
MM073	Household appliances, including commercial		•	-	
	applications	130	-4,719	-1,589	-50.8
CH041	Miscellaneous plastic products	185	-892	-1,076	(1)
ET043	Measuring, testing, and controlling instruments 3,	799	2,751	-1,049	-27.6
CH049	Apparel	458	-58,436	-978	-1.7
MM071	Apparel57, Air-conditioning equipment and parts	387	-1,356	-969	-250.0
CH048	Home furnishings	929	-3,863	-934	-31,9
MM067	Seats for motor vehicles and aircraft1.3	431	-2,245	-81 <del>4</del>	-56.9
MM025	Steel mill products	874	-7,670	-796	-11.6
MM064	Steel mill products				
	goods	136	-7,895	-759	-10.6
AG045		930	1,234	-696	-36.1
MM031	Miscellaneous products of base metal	843	-2,491	-6 <b>4</b> 7	-35.1
CH039	Preumatic tires and tupes (new)	864	-2,460	-597	-32.0
ET014	Ships, tugs, pleasure boats, and similar vessels	410	-179	-589	(1)
AG005	Pountry 2,3	279	1,705	-573	-25.2
MM051	Precious jewelry and related articles	874	-4,435	-561	-14.5
AG066	Printed matter	817	263	-554	-67.8
AG037	Cocoa, chocolate, and confectionery1,	304	-1,8 <b>4</b> 6	-542	-41.6
MM090	Boilers, turbines, and related machinery	-98	-622	-524	-536.6
890MM	Wiring harnesses for motor vehicles3,	818	-4,341	-523	-13.7

<sup>1</sup>Not meaningful for purposes of comparison.

Note.—Calculations based on unrounded data.

Table D-7
U.S. trade balance deficit: Top 30 industry/commodity groups, ordered by 2002 deficit

USITC code	had at a tanama dita menun			Change, 2002 from 2001	
	Industry/commodity group	2001	2002	Absolute	Percent
			— Million Doll	ars ———	
ET009	Motor vehicles	104,606	-107,054	-2,4 <b>4</b> 8	-2.3
CH049	Annarel	-57,458	-58,436	-978	-1.7
CH004	Crude petroleum	-49,496	-54,612	-5,116	-10.3
ET035	Computers, peripherals, and parts	-36,422	-46,283	-9,861	-27.1
CH025	Medicinal chemicals	-10,700	-21,957	-6,169	-39.1
CH005	Petroleum products	-25,436	-21,931	3,504	13.8
ET018	Consumer electronics (except televisions)	-16,734	-18,825	-2,091	-12.5
CH006	Natural gas and components  Telephone and telegraph apparatus	-21,944	-16,934	5,011	22.8
ET017	Telephone and telegraph apparatus	-10,668	-14,996	-4,328	-40.6
CH051	Footwear	-14,011	-14,860	-248	-1.7
MM054	Furniture	-12,150	-14,620	-2,470	-20.3
MM019	Natural and synthetic demotiones	-9./3/	-11,731	-1,994	-20.5 -26.5
ET022	Television receivers and video monitors	-7,378	-9,329	-1,952	-20.3
MM064	Works of art and miscellaneous manufactured	7.400	-7.895	-759	-10.6
	_ goods	-7,136 7,446	-7,868 -7,868	-759 -452	-10.0 -6.1
MM059	Toys	-7,416 -6.874	-7,606 -7,670	-796	-11.6
MM025	Steel mill products	-5,200	-5,172	-7 30 27	0.5
AG009	Shellrish	-3,200 -4,748	-5,029	-280	-5.9
MM060	Games		-5,025 -4,927	146	2.9
AG052	Lumber	-5,010	-4,521	170	<b></b> 0
MM073	Household appliances, including commercial	-3,130	-4,719	-1,589	-50.8
MM051	applications	-3.874	-4,435	-561	-14.5
MM068	Wiring harnesses for motor vehicles	-3,818	-4.341	- <u>5</u> 23	-13.7
MM046	Luggage, handbags, and flat goods	-4,001	-4,134	-1 <b>3</b> 3	-3.3
MM056	Lamps and lighting fittings	-3.500	-3,934	-434	-12.4
CH048	Home furnishings		-3.863	-934	-31.9
MM037	Unwrought aluminum		-3,824	Ŏ	-8.7
AG063	Printing and writing papers	-3,453	-3,752	-2 <del>9</del> 9	-8.7
ÉT023	Radio and television broadcasting equipment	-3,745	-3,613	132	3.5
MM009	Cement, stone, and related products	-3,085	-3,332	-247	-8.0
MM091	Electric motors, generators, and related		•		
71111001	equipment	-2,954	-3,255	-300	-10.2

<sup>&</sup>lt;sup>1</sup>Less than 0.05 percent.

Note.—Calculations based on unrounded data.

Table D-8
U.S. trade balance surplus: Top 30 industry/commodity groups, ordered by 2002 surplus

USITC		U.S. balance		Change, 2002 from 2001			
code	Industry/commodity group	2001	2002	Absolute	Percent		
	· · · · · · · · · · · · · · · · · · ·		Million Dol	lars ———	ars —		
ET013	Aircraft, spacecraft, and related equipment	21,508	23,811	2,302	10.7		
AG030	Cereals	8,636	9,194	558	6.5		
ET033	Semiconductors and integrated circuits	3,439	6,087	2.648	77.0		
AG032	Oilseeds	5,439	5,599	160	2.9		
ET001	Oitseeds	2.976	4,505	1,529	51.4		
CH036	Other plastics in primary forms	4,117	4,366	249	6.1		
ET004	Other plastics in primary forms	4.643	4,202	-441	-9.5		
MM087	Semiconductor manufacturing equipment and	.,	.,				
	robotics	4,164	3,662	-502	-12.1		
AG013	Animal feeds	3,881	3,518	-363	-9.3		
CH012	Certain organic chemicals	2,626	2,969	343	13.1		
ET043	Measuring testing and controlling instruments	3,799	2.751	-1,049	-27.6		
AG049	Measuring, testing, and controlling instruments Cotton, not carded or combed	2,160	1.995	-166	-7.7		
ET040	Medical goods	4,119	1.826	-2.292	-55.7		
AG036	Medical goods	4,115	1,020	-2,232	-00.7		
70000	preparations	2,070	1.787	-283	-13.7		
AG061	preparations	2,127	1.764	-363	-17.1		
ET020	Prerecorded media	1,935	1,761	-174	-9.0		
AG005	Poultor	2,279	1,705	-573	-25.2		
CH017	Points links and related items and cortain	2,210	1,700	-013	-20.2		
CHUIT	Paints, inks, and related items, and certain	4 455	1.618	163	11.2		
AC050	components thereof	1,455 1,061			39.7		
AG059	Wood pulp and wastepaper	1,617	1,482	421			
AG046	Ciarretta	1,017	1,456	-162	-10.0		
AG045	Cigarettes	1,930	1,234	-696	-36.1		
ET031	Cathode-ray tubes	1,444	1,155	-289	-20.0		
ET021	Navigational instruments and remote control	4 000	4 000	0.40	40.0		
	apparatus	1,306	1,063	-243	-18.6		
MM066	Arms and ammunition		1,040	-240	-18.8		
CH028	Soaps, detergents, and surface-active agents	1,107	1,009	-99	-8.9		
CH029	Miscellaneous chemicals and specialties	1,006	944	-62	<u>-6.1</u>		
CH031	Polyethylene resins in primary forms	681	938	257	37.7		
CH032	Polypropylene resins in primary forms	881	929	48	5.4		
MM023	Polypropylene resins in primary forms	867	911	43	5.0		
AG051	Logs and rough wood products	1,039	907	-132	-12.7		
	· · · · · · · · · · · · · · · · · · ·			<del>_</del> _			

Note.—Calculations based on unrounded data.

# APPENDIX E Definitions of Selected Country Groups

# ASEAN (ASSOCIATION OF SOUTHEAST ASIAN NATIONS)

Brunei Malaysia
Burma (Myanmar) Philippines
Cambodia Singapore
Indonesia Thailand
Laos Vietnam

#### ASIA

Afghanistan Macao Bangladesh Malaysia

Bhutan Maldive Islands

Brunei Mongolia Burma (Myanmar) Nepal

North Korea Cambodia Pakistan China Philippines Hong Kong Singapore India Sri Lanka Indonesia Taiwan Japan Korea Thailand Vietnam Laos

# CBERA (CARIBBEAN BASIN ECONOMIC RECOVERY ACT) BENEFICIARIES

Antigua and Barbuda Guyana
Aruba Haiti
The Bahamas Honduras
Barbados Jamaica
Belize Montserrat

British Virgin Islands Netherlands Antilles

Costa Rica Nicaragua
Dominica Panama

Dominican Republic St. Kitts and Nevis

El Salvador St. Lucia

Grenada St. Vincent and the Grenadines

Guatemala Trinidad and Tobago

# CENTRAL AND EASTERN EUROPE

Albania Macedonia
Bosnia-Hercegovina Poland
Bulgaria Romania
Croatia Slovakia

Czech Republic Slovenia

Hungary Yugoslavia (Serbia and Montenegro)

# **EU/EU-15 (EUROPEAN UNION)**

Austria Italy

Belgium Luxembourg
Denmark Netherlands
Finland Portugal
France Spain
Germany Sweden

Greece United Kingdom

Ireland

Costa Rica

# LATIN AMERICA

Anguilla Dominican Republic

Antigua and Barbuda Ecuador
Argentina El Salvador
Aruba Falkland Islands
The Bahamas French Guiana

Barbados Grenada Belize Guadeloupe Bermuda Guatemala Bolivia Guyana **Brazil** Haiti British Virgin Islands Honduras Cayman Islands Jamaica Chile Martinique Colombia Mexico

Cuba Netherlands Antilles

Dominica Island Nicaragua

Montserrat

# LATIN AMERICA-Continued

Panama

St. Vincent and the Grenadines

Paraguay

Suriname

Peru

Trinidad and Tobago

St. Kitts and Nevis

Turks and Caicos Islands

St. Lucia

Uruguay

St. Pierre and Miquelon

Venezuela

# NAFTA (NORTH AMERICAN FREE TRADE AGREEMENT) PARTNERS

Canada

Mexico

United States

# **OPEC (ORGANIZATION OF PETROLEUM EXPORTING COUNTRIES)**

Algeria

Nigeria

Indonesia

Qatar

Iran

Saudi Arabia

Iraq

United Arab Emirates

Kuwait

Venezuela

Libya

# **SUB-SAHARAN AFRICA**

Angola

Republic of the Congo (Congo-Brazzaville)

Benin

Côte d'Ivoire

Botswana

Diibouti

Burkina Faso

Equatorial Guinea

Burundi

Eritrea

Cameroon

Ethiopia

Cape Verde

Gabon

Central African Republic

The Gambia

Chad

Ghana

Comoros

Guinea Guinea-Bissau

Democratic Republic of the

Congo (Congo-Kinshasa)

Kenya

# SUB-SAHARAN AFRICA-Continued

Lesotho Senegal
Liberia Seychelles
Madagascar Sierra Leone

Malawi Somalia
Mali South Africa

Mauritania Sudan
Mauritius Swaziland
Mozambique Tanzania
Namibia Togo
Niger Uganda
Nigeria Zambia
Rwanda Zimbabwe

São Tomé and Príncipe

# APPENDIX F Background on Exchange Rate Shifts

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#### Introduction

This appendix provides a general background on exchange rates and is divided into three sections. In the first section, exchange rate stability and convertibility are discussed. A profile of Argentina's current economic situation, which resulted in Argentina's withdrawal from its currency board-based monetary policy of trading foreign exchange for domestic currency, is included in this section. The second section provides a brief overview of exchange rate determinants and the relationship between exchange rates and merchandise (goods) trade flows. The third section presents nominal exchange rates against the dollar on an annual basis during 1998-2002 for selected individual countries and indices of nominal and real exchange rates for the dollar versus the currencies of selected country groups. Exchange rate movements and policy actions by monetary authorities in 2002 are also discussed in the section, with an emphasis on the depreciation of the Japanese yen and the appreciation of the euro.

# **Exchange Rate Stability and Convertibility**

Exchange rates are dependent on basic macroeconomic factors, domestic monetary and fiscal policies, independence of the country's central bank, exchange controls and openness of its capital market, and the country's exchange rate arrangements (the mechanisms by which the exchange rate is established), which range from market-determined exchange rates (freely floating exchange rates or "clean" float) to fixed-rate systems. Under a system of flexible or floating exchange rates, market or nominal exchange rates (reported in the financial pages of major newspapers) of freely convertible currencies are determined by the supply of and demand for those currencies in the foreign exchange market. The supply of and demand for foreign currencies depends upon the demand for international transactions of goods, services, and assets. Foreign demand for U.S. dollars is based on foreigners' purchases of U.S. goods and services, investments in the United States, and holdings of dollar balances. Likewise, the supply of U.S. dollars outside the United States is based on U.S. citizens' purchases of foreign goods and services, investments abroad, and holdings of balances in foreign currencies.

Under a floating exchange rate system, macroeconomic changes and shifts in other determinants of supply and demand show up directly as exchange rate movements; however, with a fixed exchange rate, the same changes take place in foreign currency reserves. If the economic fundamentals cause the reserves to get too small, it can lead to a speculative crisis and sudden devaluation, or abandonment of the fixed exchange rate system. The U.S. dollar is a freely floating currency.

Many governments intervene in foreign exchange markets, and for a variety of reasons.<sup>5</sup> U.S. authorities purchase dollars from time to time to resist downward pressure on the dollar exchange rate and occasionally sell dollars to resist upward pressure. During 1998, U.S. monetary authorities intervened in the foreign-exchange markets on one occasion to prop up the Japanese yen, on June 17, selling a total of \$833

<sup>&</sup>lt;sup>1</sup> For a definition of exchange convertibility and restrictions on convertibility, by country, see International Monetary Fund (IMF), Exchange Arrangements and Exchange Restrictions, Annual Report 1999 (Washington, DC: IMF, Aug. 27, 2000).

<sup>&</sup>lt;sup>2</sup> For a description of the types of exchange-rate arrangements that exist, each of which represents efforts by the central bank to stabilize the country's exchange rate against those of its trade partners, see Ibid., Appendix 1. Also, for a chart of exchange rate arrangements, see IMF, *International Financial Statistics*, monthly series, p. 8.

<sup>&</sup>lt;sup>3</sup> Nominal exchange rates, unlike real exchange rates (discussed later), are not adjusted for inflation.

<sup>&</sup>lt;sup>4</sup> Macroeconomic factors (including monetary and fiscal policies) influence the supply and demand for currencies.

<sup>&</sup>lt;sup>5</sup> Foreign-exchange market intervention consists of the official purchases and sales of foreign exchange that nations undertake through their central banks to influence the values of their currencies. For motives behind why countries intervene in the foreign exchange market, see IMF, Exchange Arrangements and Exchange Restrictions, Annual Report 1999.

million and buying Japanese yen.<sup>6</sup> On September 22, 2000, in coordination with the European Central Bank (ECB) and the monetary authorities of Canada, Japan, and the United Kingdom, the United States purchased 1.5 billion euros. Following the terrorist attacks on September 11, 2001, the Federal Reserve established 30-day reciprocal swap arrangements with the ECB, the Bank of England, and the Bank of Canada to facilitate the functioning of financial markets and provide liquidity in U.S. dollars. The ECB drew on this swap facility three times.<sup>7</sup> The U.S. monetary authorities did not intervene in the foreign exchange markets during 1999 or 2002.<sup>8</sup>

Most of the leading U.S. trade partners also maintain floating exchange rates, and their central banks intervene selectively or not at all. Several others prefer to maintain an organized floating exchange rate, or a managed float. For example, the People's Bank of China announces a daily reference rate against the U.S. dollar, the Hong Kong dollar, and the Japanese yen based on the weighted-average price of foreign-exchange transactions of the previous day. This reference rate establishes the current day's maximum trading limits in the interbank foreign-exchange market. The central banks of several other countries have announced their intentions to intervene should they consider market conditions disorderly or if their currency's foreign-exchange value fluctuates beyond a stated range of parity against other currencies or a basket of currencies. Other countries have chosen to maintain the value of their currency through such arrangements as dollarization (see text box below) and currency boards.

### **Currency Boards**

Under a currency-board arrangement, monetary authorities commit to trade foreign exchange for domestic currency on demand at a fixed rate. <sup>11</sup> The domestic currency is backed by corresponding reserves of foreign exchange, usually at 100 percent or more. <sup>12</sup> Trading foreign exchange for domestic currency is the only way the central bank can increase money supply, as it may not print money without having an equal amount of foreign-exchange reserves. There is also a long-term commitment to the currency-board system, often set into the central-bank law. Table F-1 provides a list of country that have adopted a currency board.

<sup>&</sup>lt;sup>6</sup> The mark, the yen, and the euro have been the only three currencies in which the United States has conducted its intervention operations.

<sup>&</sup>lt;sup>7</sup> Drawing on a swap facility refers to borrowing money that was previously set aside for that purpose. The ECB repaid this money by the end of 2001. Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jul.-Sep. 2001, p. 1.

<sup>&</sup>lt;sup>8</sup> Ibid. (various issues).

<sup>&</sup>lt;sup>9</sup> Those allowing their currency's exchange value to float freely include the European Monetary Union, Canada, Japan, Korea, Mexico, Singapore, and Taiwan.

<sup>&</sup>lt;sup>10</sup> Economic actors, such as central bankers and government officials, within a country who do not believe the market has full information about the country's economic situation or who do not believe the market prices the currency at its true value may consider the foreign exchange market to be disorderly. Disorderly markets also refer to markets with excessive fluctuations.

<sup>&</sup>lt;sup>11</sup> Kurt Schuler, Introduction to Currency Boards, p. 1, found at http://users.erols.com/kurrency/intro.htm, retrieved Feb. 19, 2002.

<sup>&</sup>lt;sup>12</sup> Having more than 100 percent of a country's money supply backed by reserves permits a "safety margin" and allows for limited intervention in the case of unexpected economic or banking system difficulties without violating currency board rules. Charles Enoch and Anne-Marie Gulde, "Are Currency Boards a Cure for All Monetary Problems?," *Finance & Development*, Vol. 35, No. 4, Dec. 1998, p. 5.

#### **Dollarization**

Dollarization is a process in which a country officially or unofficially uses a foreign currency (such as the U.S. dollar) as its domestic currency or as a unit of account alongside its domestic currency. When the term is used to refer to the dollar's total replacement of the domestic currency, it is referred to as full dollarization. The primary attraction of dollarization is one of confidence. Under full dollarization, all values, including the entire monetary accounting system, are converted to a dollar basis. As the preferred international monetary asset, the dollar is perceived to ensure currency stability, at least more so than other national currencies. Adoption of the dollar fixes the exchange rate, hence reducing transactions costs and risks that discourage trade and investment. Moreover, risk premiums and historical tendencies toward inflation are reduced or eliminated and fiscal-policy discipline is encouraged as the central bank can no longer print money.

However, the loss of monetary autonomy is one of the principal drawbacks of dollarization because it also means a loss of an independent monetary policy. If a country adopts a foreign currency, then its monetary policy is the monetary policy of the foreign country.4 Conversion to the U.S. dollar (a foreign currency) may imply an appreciation of the real exchange rate relative to that which would have prevailed under an independent domestic currency. There is also the loss of the central bank's function as a lender of last resort. In a monetary crisis, the central bank cannot as easily obtain sufficient funds to rescue domestic commercial banks.<sup>5</sup> Profits from seigniorage, the difference between the cost of printing money and its face value, are lost; any such profits would be gained by the United States, although seigniorage is generally a very small amount in the United States. 6 When a country is first undertaking dollarization, the price competitiveness of the newly dollarized country's goods in foreign markets may decrease and exports may be discouraged, as the U.S. dollar (as currently) and most other foreign currencies that may be adopted are worth more than most other currencies. Moreover, dollarization does not exempt a country from the market forces it would otherwise be exposed to. If foreigners fail to demand domestic goods and assets to sufficiently cover import demands, the result is a decreased domestic supply of dollars with a corresponding loss in liquidity and a drop in domestic prices. With an independent currency, the same set of conditions is experienced as a depreciation (for a floating currency) or as an exhaustion of reserves, speculative attack and eventual devaluation (for a fixed currency).

<sup>&</sup>lt;sup>1</sup> However, dollarization does not occur when a currency is simply pegged to a foreign currency such as the U.S. dollar. In recent publications by the Federal Reserve and the Joint Economic Committee, the term "dollarization" has been increasingly used to refer to all instances in which the domestic currency was replaced by or co-exists with a foreign currency and not only those in which the U.S. dollar was adopted to replace or co-exist with the domestic currency.

<sup>&</sup>lt;sup>2</sup> Jeffrey A. Frankel, "Dollarization: Fad or Future for Latin America," IMF Economic Forum, June 24, 1999, p. 3.

<sup>&</sup>lt;sup>3</sup> Risk premiums are extra returns on investments that investors expect to receive due to high uncertainty. For example, an investor would expect to receive a higher return from common stocks than from bonds. In the United States, a risk premium is usually measured by subtracting the interest rate on short-term Treasury bills (the risk-free asset) from the rate of return on another, riskier investment.

<sup>&</sup>lt;sup>4</sup> David D. Hale, "Should Argentina Dollarize? No Way," The International Economy, May/June 1999, p. 58.

<sup>&</sup>lt;sup>5</sup> The central bank can arrange for lines of credit from foreign sources, or branches of foreign banks can provide this liquidity. Studies have suggested that this loss may even be a benefit as dollarized countries have had systemwide problems that were weathered at less taxpayer expense than countries with central banks. Kurt Schuler, "Basics of Dollarization," *Joint Economic Committee Staff Report*, U.S. Congress, Jan. 2000, p. 15.

<sup>&</sup>lt;sup>6</sup> These seigniorage profits amount to about 1 percent of gross domestic product (GDP) per year in the United States. Kurt Schuler, *Introduction to Currency Boards*, p. 2, found at <a href="http://users.erols.com/kurrency/intro.htm">http://users.erols.com/kurrency/intro.htm</a>, retrieved Feb. 19, 2002.

Table F-1
Countries and territories that officially adopted a currency board, as of June 2002

Linked currency	Country			
U.S. dollar	Bermuda, Cayman Islands, Djibouti, Hong Kong			
Euro	Bosnia, Bulgaria, Estonia, Lithuania			
Singapore dollar	Brunei			
British pound	Falkland Islands, Gibraltar			
Danish krone				

Note.—Bosnia, Brunei, Bulgaria, Djibouti, Estonia, and Lithuania are currency board-like systems, while the other countries are orthodox currency boards.

Source: Kurt Schuler, Currency Boards and Dollarization, found at http://users.erols.com/kurrency/intro.htm, retrieved Feb. 11, 2003; and other public sources.

Currency boards have certain advantages, including the assurance of convertibility, a macroeconomic discipline that limits budget deficits and inflation, and enhanced confidence in the country's monetary system as each unit of domestic currency is backed by foreign currency.<sup>13</sup> Low inflation and lower interest rates are also often advantages of currency board arrangements.<sup>14</sup> A currency board also generates seigniorage from the difference between the interest earned on its reserve assets less the expense of maintaining its notes and coins in circulation.

However, there are also disadvantages associated with currency boards. Setting up a currency board may be costly, as it may prove difficult to gather enough foreign reserves to back the monetary base 100 percent. There is also a cost associated with gathering foreign currency. A currency board does not allow a country to pursue monetary policy to stabilize the domestic economy; governments can only finance their spending through borrowing and taxation. It also may not act as a lender of last resort to troubled banks, so the banking system within the country must be strong and stable.<sup>15</sup>

Unlike pure currency-board systems, the domestic currency of countries with currency board-like systems is not backed 100 percent by foreign reserves of the selected currency. A currency board-like system is a central bank that retains many of its old powers, but is constrained by rules regarding the exchange rate and reserves like currency boards. A potential problem with this type of currency board system is that loopholes allow the central banks discretionary power. Argentina had a currency board-like system during 1991-2001.

Argentina's Convertibility Law, which took effect in 1991 to restore confidence in Argentina's economy and check hyperinflation, set up a currency board-like system. Although this system guaranteed the convertibility of pesos into U.S. dollars at a one-to-one fixed rate, <sup>17</sup> The law required an official foreign reserve ratio of only 66 percent. As the actual foreign reserve ratio of that country was about 90 percent, 24 percent above that required by law, the central bank had freedom to conduct discretionary monetary policy.

<sup>&</sup>lt;sup>13</sup> John Williamson, Currency Boards Are Not The Answer, Institute for International Economics, News Release, found at http://www.iie.com/press/cboard.htm, retrieved Feb. 19, 2002.

<sup>&</sup>lt;sup>14</sup> Enoch and Gulde, "Are Currency Boards a Cure for All Monetary Problems?," p. 2.

<sup>15</sup> Williamson, Currency Boards Are Not The Answer.

<sup>&</sup>lt;sup>16</sup> See next section on Argentina's economic crisis for more on currency board-like systems.

<sup>&</sup>lt;sup>17</sup> J. F. Hornbeck, "The Argentine Financial Crisis: A Chronology of Events," *CRS Report for Congress*, Jan. 31, 2002.

According to testimony before the United States Congress, the Argentine Government retained the power to regulate banks and served as an unofficial lender of last resort, 18 much like a central bank. The Government reportedly manipulated the exchange rate 19 and restricted convertibility, 20 causing investor concern as to the long-term commitment of Argentina to the currency board-like system. This aspect of Argentina's currency board system, according to the testimony, left it open to speculative attacks and may have played a part in its crisis.

Argentina's economy grew quickly in the early 1990s and then more moderately throughout subsequent years. According to one observer, the country coped well with a series of external shocks, including economic crises in Mexico and Brazil that impacted Argentina's trade relationship with these major trading partners. Although many experts assert that the Argentine peso was overvalued, other experts claim that it was not, as Argentina's exports increased almost every year (except in 1999) under the Convertibility Law. Reportedly, however, Argentina did experience high government spending, contributing to a fiscal deficit, even during years of healthy economic growth. Another observer points out that the country had weaknesses in the banking system, as banks were permitted to hold government debt as part of their reserve requirement, exposing them to the public sector. The Argentine Government reportedly attempted to reduce the public sector deficit by raising income taxes in 2000 and adding a financial transaction tax in 2001, even though the economy had been in recession since 1998; tax revenues actually fell, making the government's debt even more of a problem.

Political instability heightened the economic crisis, with the resignation of the Vice President in the latter half of 2000 and the removal of a popular central bank governor known for stable policies in spring 2001.<sup>24</sup> The International Monetary Fund (IMF) pledged \$3 billion in aid and the Argentine government arranged a \$30 billion debt swap in the first half of 2001.<sup>25</sup> The Argentine government announced a preferential exchange rate for exports in June 2001, reportedly violating the terms of the currency board.<sup>26</sup> Although the IMF pledged additional funds in August 2001, Argentine public debt rescheduling was announced in September 2001 and a series of events led to the termination of the Convertibility Law and "pesofication" of the economy.<sup>27</sup> In the last 2 months of the year, a run on banks forced the government to

<sup>&</sup>lt;sup>18</sup> Steve H. Hanke, Cato Institute, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>19</sup> Minister of the Economy Cavallo changed the peso's anchor from the dollar to a 50-50 basket of the dollar and the euro in April 2001. Ibid.

<sup>&</sup>lt;sup>20</sup> A freeze on bank deposits was announced in December 2001. Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>21</sup> J. F. Hornbeck, *The Argentine Financial Crisis: A Chronology of Events*, CRS Report for Congress, Jan 31, 2002.

<sup>&</sup>lt;sup>22</sup> The devaluation of the Brazilian real and the subsequent economic downfall in that country caused Argentina's export decrease in 1999, as Brazil is Argentina's largest trading partner. Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>23</sup> Mark Spiegel, "Argentina's Currency Crisis: Lessons for Asia," FRBSF Economic Letter Number 2002-25, Aug. 23, 2002.

<sup>&</sup>lt;sup>24</sup> Michael Mussa, Argentina and the Fund: from Triumph to Tragedy. Institute for International Economics, July 2002.

<sup>25</sup> Ibid.

<sup>&</sup>lt;sup>26</sup> Kurt Schuler, "Fixing Argentina," Policy Analysis No. 445, July 16, 2002.

<sup>&</sup>lt;sup>27</sup> Under pesofication, dollar reserves were seized from banks and, along with dollar deposits, converted into pesos at 1.4 pesos per dollar, while bank loans made in dollars were converted at one peso per dollar. As the peso (continued...)

close them and impose a withdrawal limit of \$250 per week before reopening. Riots ensued, forcing President de la Rua and Minister of the Economy Cavallo to resign. After three interim presidents in 10 days, President Duhalde was appointed and quickly announced sovereign default, suspended debt service payments to external creditors, established exchange controls, 'pesofied' the economy, and declared an official end to the Convertibility Law.<sup>28</sup> The recession worsened, as peso interest rates climbed to about 50 percent and roughly \$20 billion in capital fled the country in 2001.<sup>29</sup>

According to Congressional testimony, since the peso was floated on February 12, 2002, it has lost more than half of its former value.<sup>30</sup> At the time of writing, the crisis is not yet over, as investors and Argentine citizens alike have little confidence in the Argentine government. Many economists, such as Steve Hanke and Kurt Schuler, are in favor of dollarization for Argentina to restore this confidence. Others argue that Argentina needs to reestablish a floating exchange rate regime.

### Exchange Rate Determinants and Trade

Exchange rate shifts can significantly affect trade flows because they alter the relative prices of goods and services. For example, if demand for U.S. products rises, then U.S. exports will increase. This would cause the dollar to appreciate. This U.S. dollar appreciation (foreign currency depreciation) would raise the relative price of U.S. goods in foreign markets, thus discouraging U.S. exports, and likewise lower the relative price of foreign goods in the U.S. market, thus encouraging U.S. imports. The converse is true when the dollar depreciates.<sup>31</sup> If the value of the U.S. dollar falls (depreciates), the price competitiveness of U.S. goods in foreign markets is enhanced and the price competitiveness of foreign goods in the U.S. market is diminished.<sup>32</sup>

A significant source of uncertainty in conducting international transactions arises from exchange rate fluctuations as the relative value between the buyer's and the seller's currencies may change between the time a transaction is concluded and the time payment is received, posing a gain to one party and a loss to the other (absent hedging<sup>33</sup> by either party). There are several ways to reduce or transfer the risk of an adverse price change. One of the simplest is for an exporter/importer to quote prices and establish payment terms in one's own currency, thus placing the burden and risk on the other party. This is a practical approach when one's own currency is freely convertible and stable. Hence, U.S. companies derive a number of benefits from the fact that the U.S. dollar is the preferred international currency for both international trade and financial transactions. Benefits include the convenience factor enabling U.S. exporters, importers, borrowers, and

<sup>&</sup>lt;sup>27</sup> ( continued)

was depreciating against the dollar, this Law essentially confiscated the property of peso holders. The Argentine courts subsequently ruled this pesofication illegal in September 2002. Steve Hanke, Argentina: Caveat Lector, speech prepared for the Cato Institute's 20th Annual Monetary Conference, Oct. 17, 2002.

<sup>28</sup> Ibid.

<sup>29</sup> Ibid.

<sup>&</sup>lt;sup>30</sup> Steve H. Hanke, "Argentina's Current Political-Economic Crisis," Statement before the Subcommittee on International Monetary Policy and Trade, Committee on Financial Services, U.S. House of Representatives, Mar. 5, 2002.

<sup>&</sup>lt;sup>31</sup> Although this discussion has focused on merchandise trade, exchange rate changes also affect international capital flows by altering the present value of cash flows from capital investments and from purchases and sales of foreign intangible assets.

<sup>&</sup>lt;sup>32</sup> This effect takes some time to operate. In fact, as prices may shift before trade volumes do, trade data (based on value) can show the opposite of the expected effect for a period of months.

<sup>33</sup> Hedging is another way to reduce or transfer currency risk.

lenders to deal in their own currency; increased business for U.S. banks and other financial institutions; and the ability to borrow in international capital markets in their home currency.<sup>34</sup>

# Changes in the Nominal and Real Value of the Dollar

Annual averages of nominal exchange rates for selected foreign currencies against the U.S. dollar during 1998-2002 are shown in table F-2. Over this period, currencies of some selected trade partners depreciated against the dollar and, thus, made U.S. goods more expensive in certain foreign markets, while others appreciated against the dollar. The Brazilian real depreciated by 24.2 percent in 2002, following a 28.6-percent depreciation in 2001. The Mexican peso and the Canadian dollar also depreciated against the U.S. dollar in 2002, as both currencies were impacted by the weaker performance of the U.S. economy. In contrast, the Korean won and the British pound appreciated against the dollar, by 3.2 percent and 4.2 percent, respectively, due to resilient domestic demand despite a global downturn. The euro appreciated by 5.3 percent against the dollar, while the Japanese yen depreciated by 3.0 percent.

The annual real (inflation-adjusted) value of the dollar decreased 1.0 percent against an index of seven major currencies<sup>37</sup> in 2002 (table F-3) due to weak economic performance, low interest rates and stock prices, concerns about corporate governance, and fears of a possible war with Iraq.<sup>38</sup> The average annual foreign-exchange value of the U.S. dollar against a broad group of 26 trade partners' currencies rose in 2002, as the dollar appreciated by 0.9 percent in nominal terms and by 1.9 percent in real terms.

### Yen depreciation

The Japanese currency depreciated by 3.0 percent in 2002 on an average annual basis, following a 12.8-percent depreciation in 2001 (see table F-2) due to weaknesses in the Japanese economy.<sup>39</sup> In contrast, the yen appreciated 11.0 percent against the dollar from the beginning to the end of 2002, as shown in the following tabulation:<sup>40</sup>

Time frame	Exchange rate (yen per dollar)
Beginning of 2002	. 132.02
First quarter (average)	. 132.42
Second quarter (average)	. 126.92
Third quarter (average)	. 119.27
Fourth quarter (average)	. 122.52
End of year	. 118.75
Low (February 8)	. 134.77
High (July 16)	. 115.71

<sup>&</sup>lt;sup>34</sup> Council of Economic Advisors (CEA), Economic Report of the President, together with the Annual Report of the Council of Economic Advisors, Feb. 1999, pp. 299-300,

<sup>35</sup> Board of Governors of the Federal Reserve System, Federal Reserve Bulletin, Aug. 2002.

<sup>36</sup> Ibid

<sup>&</sup>lt;sup>37</sup> Major currencies are those that circulate widely outside the issuing economy; see footnote 2 of table F-4.

<sup>&</sup>lt;sup>38</sup> Board of Governors of the Federal Reserve System, *Federal Reserve Bulletin*, Aug. 2002, and Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, (various issues).

<sup>&</sup>lt;sup>39</sup> Federal Reserve Bank of New York, Treasury and Federal Reserve Foreign Exchange Operations, Jan.-Mar. 2001, p. 2.

<sup>&</sup>lt;sup>40</sup> Federal Reserve Board, Federal Reserve Bulletin, (various months) 2000-2001; and compiled from official statistics of the Federal Reserve found at http://www.federalreserve.gov/releases/H10/hist/dat96\_ja.txt.

Table F-2
Nominal exchange rates for selected trade partners, annual averages, 1998-2002

Country (currency)	1998	1999	2000	2001	2002
,	Exchange rate (foreign currency per U.S. dollar) <sup>1</sup>				ar)¹
Brazil (real)	1.1605	1.8207	1.8301	2.3527	2.9213
Canada (dollar)	1.4836	1.4858	1.4855	1.5487	1.5704
China (yuan)	8.3008	8.2781	8.2784	8.2770	8.2770
European Monetary Union (euro)	(²)	0.9392	1.0850	1.1171	1.0578
Japan (yen)	130.99	113.73	107.80	121.57	125.22
Korea (won)	1,400.40	1,189.84	1,130.90	1,292.01	1250.31
Malaysia (ringgit)	3.9254	3.8000	3.8000	3.8000	3.8000
Mexico (peso)	9.152	9.553	9.459	9.337	9.663
Thailand (baht)	41.262	37.887	40.210	44.532	43.019
United Kingdom (pound)	0.6037	0.6185	0.6609	0.6946	0.6656
	Cha	nge over the	preceding pe	eriod (percen	nt)
Brazil (real)	7.7	56.9	0.5	28.6	24.2
Canada (dollar)	7.1	0.1	(3)	4.3	1.4
China (yuan)	-0.2	-0.3	(3)	(°)	0
European Monetary Union (euro)	(²)	<b>(</b> <sup>2</sup> <b>)</b>	15.5	2.9	-5.3
Japan (yen)	8.2	-13.2	-5.2	12.8	3.0
Korea (won)	47.8	-15.0	-5.0	14.3	-3.2
Malaysia (ringgit)	39.3	-3.2	0	0	0
Mexico (peso)	15.6	4.4	-1.0	-1.3	3.5
Thailand (baht)	32.8	-8.2	6.1	10.7	-3.4
United Kingdom (pound)	-1.1	2.5	6.9	5.1	-4.2

<sup>&</sup>lt;sup>1</sup> Each country's currency is displayed to the number of decimal places as reported in the reference source, rather than being rounded to a common decimal place, to avoid any loss of significant digits for particular currencies.

Source: Calculated from official statistics of the Board of Governors of the Federal Reserve System, *Federal Reserve Bulletin*, (various months) 2001-02.

<sup>&</sup>lt;sup>2</sup> The euro was introduced in January 1999 as a replacement for certain EU national currencies. More information on the conversion exchange rates can be found at the European Central Bank web site, *www.ecb.int*.

<sup>3</sup> Less than 0.05 percent.

Table F-3

Nominal and real weighted average indexes of foreign-exchange value of the U.S. dollar versus currencies of groups of trade partners, annual averages, 1998-2002

Index (base period = 100)	1998	1999	2000	2001	2002
	Nominal				
Broad¹ (Jan. 1997=100)	116.48	116.87	119.93	126.09	127.26
Major currencies <sup>2</sup> (Mar. 1973=100)	95.79	94.07	98.34	104.32	103.09
Other important trading partners³ (Jan. 1997=100)	126.03	129.94	130.26	136.34	141.20
	Nominal cha	nge over the	e preceding	g period <i>(p</i>	ercent)
Broad¹ (Jan. 1997=100)	11.5	0.3	2.6	5.1	0.9
Major currencies <sup>2</sup> (Mar. 1973=100)	5.0	-1.8	4.5	6.1	-1.2
Other important trading partners³ (Jan. 1997=100)	20.4	3.1	0.2	4.7	3.6
	Real				
Broad <sup>1</sup> (Mar. 1973=100)	99.21	98.53	102.19	108.90	110.91
Major currencies <sup>2</sup> (Mar. 1973=100)	97.24	96.68	102.86	110.68	109.55
Other important trading partners <sup>3</sup> (Mar. 1973=100)	108.10	107.22	107.67	114.58	122.01
	Real change over the preceding period (pe				ercent)
Broad <sup>1</sup> (Mar. 1973=100)	8.6	-0.7	3.7	6.6	1.9
Major currencies <sup>2</sup> (Mar. 1973=100)	5.4	9.0-	6.4	7.6	-1.0
Other important trading partners³ (Mar. 1973=100)	12.8	-0.8	. 0.4	6.4	6.5

<sup>1</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against the currencies of a broad group of U.S. trade partners. The weight for each currency is computed as an average of U.S. bilateral import shares from and export shares to the issuing partner and of a measure of the importance to U.S. exporters of that partner's trade in third-party markets. The broad index consists of 26 currencies (35 before the introduction of euro on Jan. 1, 1999) of both the major currencies index and other important trading partners index.

<sup>2</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against a subset of broad index currencies that circulate widely outside the issuing partner's economy. The weight for each currency is its broad index weight scaled so that the weights of the subset of currencies in the index sum to one. The major currencies index consists of 7 currencies (16 before the introduction of the euro on Jan. 1, 1999): euro-area countries (Austria, Belgium-Luxembourg (treated as a single currency), Finland, France, Germany, Greece, Ireland, Italy, the Netherlands, Portugal, and Spain) and Australia, Canada, Japan, Sweden, Switzerland, and the United Kingdom.

<sup>3</sup> Trade-weighted average of the foreign-exchange value of the U.S. dollar against a subset of broad index currencies that do not circulate widely outside the issuing partner's economy. The weight for each currency is its broad index weight scaled so that the weights of the subset of currencies in the index sum to one. The other important trading partners index consists of 19 currencies (Argentina, Brazil, Chile, China, Colombia, Hong Kong, India, Indonesia, Israel, Korea, Malaysia, Mexico, the Philippines, Singapore, Taiwan, Thailand, Russia, Saudi Arabia, and Venezuela).

Source: Calculated from official statistics of the Board of Governors of the Federal Reserve System, *Federal Reserve Bulletin*, (various months) 2001-02.

During the first quarter of 2002, the yen depreciated by 0.5 percent against the dollar,<sup>41</sup> following a sell-off of the yen in January-February due to reduced expectations for the use of public funds to recapitalize banks, the upcoming removal of the government guarantee for bank time deposits, and Standard & Poor's downgrade of several major Japanese banks.<sup>42</sup> As the Japanese government expressed a commitment to stabilize markets, investor confidence grew and the yen began to appreciate in the second half of the quarter.<sup>43</sup>

The yen continued its rising trend in the second quarter, appreciating 10.1 percent. Although there was a mild increase in Japanese economic activity during April-June, most of this increase can be attributed to the broad depreciation of the dollar.<sup>44</sup>

In the third quarter of 2002, the yen depreciated 1.4 percent, as concerns grew that slowing global growth would delay an economic recovery in Japan. <sup>45</sup> Investors focused on the heightened policy debate in Japan regarding measures to address deflation and financial sector problems, as the Government of Japan announced a cabinet reshuffle, a study of measures that may help stabilize financial markets, and a new anti-deflation package. <sup>46</sup>

The yen appreciated by 3.2 percent against the dollar in the fourth quarter. However, the yen depreciated against many other currencies, hitting an all-time low against the euro in late December 2002. The dollar's depreciation can be explained by fears of a possible war with Iraq, renewed concerns over the pace of the U.S. economic recovery, and rising oil prices.<sup>47</sup>

#### Euro appreciation

The euro appreciated by 5.3 percent in 2002 on an average annual basis, after continually depreciating from its inception at the beginning of 1999 through 2001 (see table F-2).<sup>48</sup> The EU's currency appreciated 16.1 percent against the dollar from the beginning to the end of 2002, as shown by the following tabulation:<sup>49</sup>

<sup>&</sup>lt;sup>41</sup> Percent change in the value of the currency is measured from the start of the quarter until the final day of the quarter, and is not based on average quarterly values.

<sup>&</sup>lt;sup>42</sup> Ibid., p. 5

<sup>&</sup>lt;sup>43</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jan.-Mar. 2002, p. 6.

<sup>&</sup>lt;sup>44</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Apr.-June 2002, p. 6.

<sup>45</sup> Ibid., July-Sept. 2002, p. 5.

<sup>46</sup> Ibid., Oct.-Dec. 2002, p. 7.

<sup>&</sup>lt;sup>47</sup> Ibid, pp. 3-4.

<sup>&</sup>lt;sup>48</sup> For information about the performance of the euro in 1999, see Robert Hughes, "Background on Exchange Rate Shifts," *Shifts in Merchandise Trade in 1999*, Investigation No. 332-345, USITC publication 3353, Sept. 2000, pp. G-1 through G-13.

<sup>&</sup>lt;sup>49</sup> Federal Reserve Board, Federal Reserve Bulletin, (various months) 2000-2001; and compiled from official statistics of the Federal Reserve found at http://www.federalreserve.gov/releases/H10/hist/dat96 eu.txt.

Time frame	Exchange rate (euros per dollar)		
Beginning of 2002	. 1.1073		
First quarter (average)	. 1.1402		
Second quarter (average)	. 1.0887		
Third quarter (average)	. 1.0161		
Fourth quarter (average)	. 0.9997		
End of year	. 0.9537		
Low (January 31)	. 1.1636		
High (December 31)			

The value of the euro at its creation was just under \$1.1668 or 0.8570 euros per dollar.<sup>50</sup> However, it soon began to weaken against the dollar amidst indications of slower economic growth in the euro-area.<sup>51</sup> Weakening of the euro in 2000 was broad based as investors diversified away from the euro area.<sup>52</sup> This trend continued into 2001. In 2002, however, the euro appreciated greatly against the dollar, as investors looked to diversify their assets away from the United States.

In the first quarter of 2002, the euro depreciated by 3.6 percent against the dollar, despite initial support because of the introduction of euro notes and coins. Investor expectations that economic recovery in the euro area would be slower than that in the United States, as well as concerns over how fiscal imbalances would be managed in the euro area after the European Commission's warning to Germany and Portugal over their widening budget deficits, worked toward the depreciation of the euro in the quarter.<sup>53</sup>

The exchange rate grew 10.7 percent in the second quarter, based on a steep fall of the dollar due to a sluggish economic recovery, a large and growing current account deficit, sharp declines in U.S. stock prices, and low short-term U.S. interest rates. Increasing interest rates differentials between the euro area and the United States supported the euro during the period.<sup>54</sup>

In the third quarter, the euro depreciated slightly, by 0.1 percent against the dollar. The euro rose above the 1.0 euros per dollar early in the quarter, before falling due to damage from summer floods, rising oil prices, and concern over the financial health of the insurance and banking sectors in the euro-area. Concerns associated with the anniversary of the September 11,2001 terrorist attacks and the possibility of military conflict with Iraq sparked investor nervousness across markets, as did sharp equity market declines, and an increasingly negative outlook for U.S. and global growth. 66

<sup>&</sup>lt;sup>50</sup> European Commission, "Official ECU Exchange Rates Calculated and Published by the European Commission," found at http://www.europa.eu.int/comm/economy\_finance/xecud.htm, retrieved Aug. 4, 2000.

<sup>&</sup>lt;sup>51</sup> Institute for International Economics, Hot Topics in International Economics, *The Weak Euro*, found at http://www.iie.com/topics/euro/hoteuro.htm

<sup>&</sup>lt;sup>52</sup> Federal Reserve Bank of New York, *Treasury and Federal Reserve Foreign Exchange Operations*, Jan.-Mar. 2000, p. 3.

<sup>&</sup>lt;sup>53</sup> Federal Reserve Bank of New York, Treasury and Federal Reserve Foreign Exchange Operations, Jan.-Mar.' 2002, p. 4.

<sup>&</sup>lt;sup>54</sup> Ibid., Apr.-June 2002, pp. 1-4.

<sup>55</sup> Ibid, July-Sept. 2002, p. 6.

<sup>&</sup>lt;sup>56</sup> Ibid., p. 1,

The euro appreciated by almost 6.0 percent against the dollar during the fourth quarter, with most of this rise occurring in December. The euro again benefitted from the higher interest rates in the euro area compared with those of the United States, whereas the dollar lost value due in part to security concerns.

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# APPENDIX G Status of WTO Cases Involving the United States

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Table G-1 Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS2	Standards for Reformulated and Conventional Gasoline	January 1995	Venezuela	United States	Completed-Compliance Notified
WT/DS3	Measures Affecting the Testing and Inspection of Agricultural Products	April 1995	United States	Когеа	Inactive
WT/DS4	Standards for Reformulated and Conventional Gasoline	January 1995	Brazil	United States	Completed-Compliance Notified
WT/DS5	Measures Concerning the Shelf-Life of Products	May 1995	United States	Korea	Settled
WT/DS6	Imposition of Import Duties on Automobiles from Japan under Sections 301 and 304 of the Trade Act of 1974	July 1995	Japan	United States	Settled
WT/DS11	Taxes on Alcoholic Beverages	September 1995	United States	Japan	Completed-Compliance Notified
WT/DS13	Duties on Imports of Grains	July 1995	United States	European Union	Settled
WT/DS16	Regime for the Importation, Sale, and Distribution of Bananas	September 1995	Guatemala, Honduras, Mexico, United States	European Union	Inactive
WT/DS21	Measures Affecting the Importation of Salmonids	November 1995	United States	Australia	Settled
WT/DS24	Restrictions on Imports of Cotton and Man-Made Fibre Underwear	November 1996	Costa Rica	United States	Completed-Compliance Notified
WT/DS26	Measures Affecting Meat and Meat Products (Hormones)	April 1996	United States	European Union	Completed-Retaliation Authorized
WT/DS27	Regime for the Importation, Sale, and Distribution of Bananas	February 1996	Ecuador, Guatemala, Honduras, Mexico, United States	European Union	Completed-Compliance Pending
WT/DS28	Measures Concerning Sound Recordings	February 1996	United States	Japan	Settled

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS31	Certain Measures Concerning Periodicals	March 1996	United States	Canada	Completed-Compliance Notified
WT/DS32	Measures Affecting Imports of Women's and Girls' Wool Coats	March 1996	India	United States	Settled
WT/DS33	Measure Affecting Imports of Woven Wool Shirts and Blouses	March 1996	India	United States	Completed-No Compliance Needed
WT/DS35	Export Subsidies in Respect of Agricultural Products	March 1996	Argentina, Australia, Canada, New Zealand, Thailand, United States	Hungary	Settled
WT/DS36	Patent Protection for Pharmaceutical and Agricultural and Chemical Products	April 1996	United States	Pakistan	Settled
WT/DS37	Patent Protection Under the Industrial Property Act	April 1996	United States	Portugal	Settled
WT/DS38	The Cuban Liberty and Democratic Solidarity Act	May 1996	European Union	United States	Inactive
WT/DS39	Tariff Increases on Products from the European Communities	April 1996	European Union	United States	Inactive
WT/DS41	Measures Affecting the Testing and Inspection of Agricultural Products	May 1996	United States	Korea	Inactive
WT/DS43	Taxation of Foreign Film Revenues	June 1996	United States	Turkey	Settled
WT/DS44	Measures Affecting Consumer Photographic Film and Paper	June 1996	United States	Japan	Completed-No Compliance Needed
WT/DS45	Measures Affecting Distribution Services	June 1996	United States	Japan	Inactive
WT/DS49	Anti-Dumping Investigation Regarding Imports of Fresh or Chilled Tomatoes from Mexico	July 1996	Mexico	United States	Settled

See footnote at end of table.

Table G-1.-Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS50	Patent Protection for Pharmaceutical and Agricultural Chemical Products	July 1996	United States	India	Completed-Compliance Notified
WT/DS52	Certain Measures Affecting Trade and Investment in the Automotive Sector	August 1996	United States	Brazil	Settled
WT/DS56	Certain Measures Affecting Imports of Footwear, Textiles, Apparel, and Other Items	October 1996	United States	Argentina	Completed-Compliance Notified
WT/DS57	Textiles, Clothing, and Footwear Import Credit Scheme	October 1996	United States	Australia	Settled
WT/DS58	Import Prohibition of Certain Shrimp and Shrimp Products	October 1996	India, Malaysia, Pakistan, Thailand	United States	Completed-Compliance Notified
WT/DS59	Certain Measures Affecting the Automobile Industry	October 1996	United States	Indonesia	Completed-Compliance Notified
WT/DS61	Import Prohibition of Certain Shrimp and Shrimp Products	October 1996	Philippines	United States	Inactive
WT/DS62	Customs Classification of Certain Computer Equipment	November 1996	United States	European Union	Completed-No Compliance Needed
WT/DS63	Antidumping Measures on Imports of Solid Urea from the Former German Democratic Republic	December 1996	European Union	United States	Inactive
WT/DS65	Certain Measures Affecting Trade and Investment in the Automotive Sector	January 1997	United States	Brazil	Settled
WT/DS67	Customs Classification of Certain Computer Equipment	February 1997	United States	United Kingdom	Completed-No Compliance Needed
WT/DS68	Customs Classification of Certain Computer Equipment	February 1997	United States	Ireland	Completed-No Compliance Needed
WT/DS74	Measures Affecting Pork and Poultry	April 1997	United States	Philippines	Settled
WT/DS76	Measures Affecting Agricultural Products	April 1997	United States	Јарап	Completed-Compliance Notified

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS78	Safeguard Measures Against Imports of Broom Corn Brooms	April 1997	Colombia	United States	Inactive
WT/DS80	Measures Affecting Commercial Telephone Directory Services	May 1997	United States	Belgium	Inactive
WT/DS82	Measures Affecting the Grant of Copyright and Neighboring Rights	May 1997	United States	Ireland	Settled
WT/DS83	Measures Affecting the Enforcement of Intellectual Property Rights	May 1997	United States	Denmark	Settled
WT/DS84	Taxes on Alcoholic Beverages	May 1997	United States	Korea	Completed-Compliance Notified
WT/DS85	Measures Affecting Textiles and Apparel Products	May 1997	European Union	United States	Settled
WT/DS86	Measures Affecting the Enforcement of Intellectual Property Rights	May 1997	United States	Sweden	Settled
WT/DS88	Measures Affecting Government Procurement	June 1997	European Union	United States	Inactive
WT/DS89	Antidumping Duties on Imports of Color Television Receivers from Korea	July 1997	Korea	United States	Inactive
WT/DS90	Quantitative Restrictions on Imports of Agricultural, Textile, and Industrial Products	July 1997	United States	India	Completed-Compliance Notified
WT/DS95	Measures Affecting Government Procurement	July 1997	Japan	United States	Inactive
WT/DS97	Countervailing Duty Investigation of Imports of Salmon from Chile	August 1997	Chile	United States	Inactive
WT/DS99	Anti-Dumping Duty on Dynamic Random Access Memory Semiconductors (DRAMS) of One Megabit or Above from Korea	August 1997	Korea	United States	Completed-Compliance Notified
WT/DS100	Measures Affecting Imports of Poultry Products	August 1997	European Union	United States	Inactive

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS101	Antidumping Investigation of High Fructose Corn Syrup (HFCS) from the United States	September 1997	United States	Mexico	Inactive
WT/DS102	Measures Affecting Pork and Poultry	October 1997	United States	Philippines	Settled
WT/DS103	Measures Affecting the Importation of Milk and the Exportation of Dairy Products	October 1997	United States	Canada	Completed-Compliance Pending
WT/DS104	Measures Affecting the Exportation of Processed Cheese	October 1997	United States	European Union	Inactive
WT/DS106	Subsidies Provided to Producers and Exporters of Automotive Leather	November 1997	United States	Australia	Inactive
WT/DS108	Tax Treatment for "Foreign Sales Corporations"	November 1997	European Union	United States	Completed-Retaliation Authorized
WT/DS109	Taxes on Alcoholic Beverages	December 1997	United States	Chile	Inactive
WT/DS111	Tariff Rate Quota for Imports of Groundnuts	December 1997	Argentina	United States	Inactive
WT/DS115	Measures Affecting the Grant of Copyright and Neighboring Rights	January 1998	United States	European Union	Settled
WT/DS118	Harbour Maintenance Tax	February 1998	European Union	United States	Inactive
WT/DS124	Enforcement of Intellectual Property Rights for Motion Pictures and Television Programs	April 1998	United States	European Union	Settled
WT/DS125	Enforcement of Intellectual Property Rights for Motion Pictures and Television Programs	April 1998	United States	Greece	Settled
WT/DS126	Subsidies Provided to Producers and Exporters of Automotive Leather	May 1998	United States	Australia	Completed-Compliance Notified
WT/DS127	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Belgium	Inactive
WT/DS128	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Netherlands	Inactive

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS129	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Greece	Inactive
WT/DS130	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	Ireland	Inactive
WT/DS131	Certain Income Tax Measures Constituting Subsidies	May 1998	United States	France	Inactive
WT/DS132	Antidumping Investigation of High Fructose Corn Syrup (HFCS) from the United States	May 1998	United States	Mexico	Completed-Compliance Notified
WT/DS136	Anti-Dumping Act of 1916	June 1998	European Union	United States	Completed-Compliance Pending
WT/DS138	Imposition of Countervailing Duties on Certain Hot-Rolled Lead and Bismuth Carbon Steel Products Originating in the United Kingdom	June 1998	European Union	United States	Completed-No Compliance Needed
WT/DS144	Certain Measures Affecting the Import of Cattle, Swine, and Grain from Canada	September 1998	Canada	United States	Settled
WT/DS151	Measures Affecting Textiles and Apparel Products	November 1998	European Union	United States	Settled
WT/DS152	Sections 301-310 of the Trade Act of 1974	November 1998	European Union	United States	Completed-No Compliance Needed
WT/DS158	Regime for the Importation, Sale, and Distribution of Bananas II	January 1999	Guatemala, Honduras, Mexico, Panama, United States	European Union	Completed-Compliance Pending
WT/DS160	Section 110(5) of the U.S. Copyright Act	January 1999	European Union	United States	Completed-Retaliation Pending
WT/DS161	Measures Affecting Imports of Fresh, Chilled, and Frozen Beef	February 1999	United States	Korea	Completed-Compliance Notified
WT/DS162	Anti-Dumping Act of 1916	February 1999	Japan	United States	Completed-Compliance Pending

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS163	Measures Affecting Government Procurement	February 1999	United States	Korea	Completed-No Compliance Needed
WT/DS164	Measures Affecting Imports of Footwear	March 1999	United States	Argentina	Inactive
WT/DS165	Import Measures on Certain Products from the European Communities	March 1999	European Union	United States	Completed-No Compliance Needed
WT/DS166	Definitive Safeguard Measures on Imports of Wheat Gluten from the European Communities	March 1999	European Union	United States	Completed-Compliance Notified
WT/DS167	Countervailing Duty Investigation with Respect to Live Cattle from Canada	March 1999	Canada	United States	Inactive
WT/DS170	Patent Protection Term	May 1999	United States	Canada	Completed-Compliance Notified
WT/DS171	Patent Protection for Pharmaceuticals and Test Data Protection for Agricultural Chemicals	May 1999	United States	Argentina	Settled
WT/DS172	Measures Relating to the Development of a Flight Management System	May 1999	United States	European Union	Inactive
WT/DS173	Measures Relating to the Development of a Flight Management System	Мау 1999	United States	France	Inactive
WT/DS174	Protection of Trademarks and Geographical Indications for Agricultural Products and Foodstuffs	June 1999	United States	European Union	Inactive
WT/DS175	Measures Relating to Trade and Investment in the Motor Vehicle Sector	May 1999	United States	India	Completed-Compliance Notified
WT/DS176	Section 211 of the Omnibus Appropriations Act	July 1999	European Union	United States	Completed-Compliance Pending
WT/DS177	Safeguard Measure on Imports of Fresh, Chilled, or Frozen Lamb from New Zealand	July 1999	New Zealand	United States	Completed-Compliance Notified

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS178	Safeguard Measure on Imports of Fresh, Chilled, or Frozen Lamb from Australia	July 1999	Australia	United States	Completed-Compliance Notified
WT/DS179	Anti-Dumping Measure on Stainless Steel in Coils and Stainless Steel Sheet and Strip from Korea	July 1999	Korea	United States	Completed-Compliance Notified
WT/DS180	Reclassification of Certain Sugar Syrup	September 1999	Canada	United States	Inactive
WT/DS184	Anti-Dumping Measures on Certain Hot-Rolled Steel Products from Japan	November 1999	Japan	United States	Completed-Compliance Pending
WT/DS186	Section 337 of the Tariff Act of 1930 and Amendments Thereto	January 2000	European Union	United States	Inactive
WT/DS192	Transitional Safeguard Measure on Combed Cotton Yarn from Pakistan	April 2000	Pakistan	United States	Completed-Compliance Notified
WT/DS194	Measures Treating Export Restraints as Subsidies	May 2000	Canada	United States	Completed-No Compliance Needed
WT/DS195	Measures Affecting Trade and Investment in the Motor Vehicle Sector	May 2000	United States	Philippines	Settled
WT/DS196	Certain Measures on the Protection of Patents and Test Data	May 2000	United States	Argentina	Settled
WT/DS197	Measures on Minimum Import Prices	May 2000	United States	Brazil	Inactive
WT/DS198	Measures on Minimum Import Prices	May 2000	United States	Romania	Settled
WT/DS199	Measures Affecting Patent Protection	May 2000	United States	Brazil	Settled
WT/DS200	Section 306 of the Trade Act of 1974 and Amendments Thereto	June 2000	European Union	United States	Inactive
WT/DS202	Definitive Safeguard Measures on Imports of Circular Welded Carbon Quality Line Pipe from Korea	June 2000	Korea	United States	Completed-Compliance Notified

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS203	Measures Affecting Trade in Live Swine	July 2000	United States	Mexico	Inactive
WT/DS204	Measures Affecting Telecommunications Services	August 2000	United States	Mexico	Panel Proceeding
WT/DS206	Anti-Dumping and Countervailing Measures on Steel Plate from India	October 2000	India	United States	Completed-Compliance Pending
WT/0S210	Administration of Measures Establishing Customs Duties for Rice	October 2000	United States	Belgium	Settled
WT/DS212	Countervailing Measures Concerning Certain Products from the European Communities	November 2000	European Union	United States	Completed-Compliance Pending
WT/DS213	Countervalling Duties on Certain Corrosion-Resistant Carbon Steel Flat Products from Germany	November 2000	European Union	United States	Completed-Compliance Pending
WT/DS214	Definitive Safeguard Measures on Imports of Steel Wire Rod and Circular Welded Carbon Quality Line Pipe	November 2000	European Union	United States	Panel Proceeding / Inactive
WT/DS217	Continued Dumping and Subsidy Offset Act of 2000	December 2000	Australia, Brazil, Chile, European Union, India, Indonesia, Japan, Korea, Thailand	United States	Completed-Compliance Pending
WT/DS218	Countervailing Duties on Certain Carbon Steel Products from Brazil	December 2000	Brazil	United States	Inactive
WT/DS221	Section 129(c)(1) of the Uruguay Round Agreements Act	January 2001	Canada	United States	Completed-No Compliance Needed
WT/DS223	Tariff-Rate Quota on Corn Gluten Feed from the United States	January 2001	United States	European Union	Settled
WT/DS224	U.S. Patents Code	January 2001	Brazil	United States	Inactive
WT/DS225	Anti-Dumping Duties on Seamless Pipe from Italy	February 2001	European Union	United States	Inactive

See footnote at end of table.

Table G-1--Continued Status of World Trade Organization (WTO) dispute settlement cases involving the United States

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Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS234	Continued Dumping and Subsidy Offset Act of 2000	May 2001	Canada, Mexico	United States	Completed-Compliance Pending
WT/DS236	Preliminary Determinations With Respect to Softwood Lumber from Canada	August 2001	Canada	United States	Completed-Compliance Notified
WT/DS239	Certain Measures Regarding Anti-Dumping Methodology	September 2001	Brazil	United States	Pending Consultations
WT/DS243	Rules of Origin for Textiles and Apparel Products	January 2002	India	United States	Panel Report Issued
WT/DS244	Sunset Review of Anti-Dumping Duties on Corrosion- Resistant Carbon Steel-Flat Products from Japan	January 2002	Japan	United States	Panel Proceeding
WT/DS245	Measures Affecting the Importation of Apples	March 2002	United States	Japan	Panel Proceeding
WT/D\$247	Provisional Anti-Dumping Measure on Imports of Certain Softwood Lumber from Canada	March 2002	Canada	United States	Pending Consultations
WT/DS248	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	European Union	United States	Panel Proceeding
WT/DS249	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	Japan	United States	Panel Proceeding
WT/DS250	Equalizing Excise Tax Imposed by Florida on Processed Orange and Grapefruit Products	March 2002	Brazil	United States	Panel Proceeding
WT/DS251	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	Korea	United States	Panel Proceeding
WT/DS252	Definitive Safeguard Measures on Imports of Certain Steel Products	March 2002	China	United States	Panel Proceeding
WT/DS253	Definitive Safeguard Measures on Imports of Certain Steel Products	April 2002	Switzerland	United States	Panel Proceeding
WT/DS254	Definitive Safeguard Measures on Imports of Certain Steel Products	April 2002	Norway	United States	Panel Proceeding

See footnote at end of table.

Table G-1--Continued
Status of World Trade Organization (WTO) dispute settlement cases involving the United States

Case No.	Case Title	Month & Year of Initiation	Complainant(s)	Respondent(s)	Status¹
WT/DS257	Final Countervailing Duty Determination with Respect to Certain Softwood Lumber from Canada	May 2002	Canada	United States	Panel Proceeding
WT/DS258	Definitive Safeguard Measures on Imports of Certain Steel Products	May 2002	New Zealand	United States	Panel Proceeding
WT/DS259	Definitive Safeguard Measures on Imports of Certain Steel Products	May 2002	Brazil	United States	Panel Proceeding
WT/DS260	Provisional Safeguard Measures on Imports of Certain Steel Products	June 2002	United States	European Union	Panel Proceeding
WT/DS262	Sunset Reviews of Anti-Dumping and Countervailing Duties on Certain Steel Products from France and Germany	July 2002	European Union	United States	Pending Consultations
WT/DS264	Final Dumping Determination on Softwood Lumber from Canada	September 2002	Canada	United States	Panel Proceeding
WT/DS267	Subsidies on Upland Cotton	September 2002	Brazil	United States	Panel Proceeding
WT/DS268	Sunset Reviews of Anti-Dumping Measures on Oil Country Tubular Goods from Argentina	October 2002	Argentina	United States	Pending Consultations
WT/DS274	Definitive Safeguard Measures on Imports of Certain Steel Products	November 2002	Taiwan	United States	Pending Consultations
WT/DS275	Import Licensing Measures on Certain Agricultural Products	November 2002	United States	Venezuela	Pending Consultations
WT/DS276	Measures Relating to Exports of Wheat and Treatment of Imported Grain	December 2002	United States	Canada	Panel Proceeding
WT/DS277	Investigation of the International Trade Commission in Softwood Lumber from Canada	December 2002	Canada	United States	Pending Consultations
WT/DS280	Countervailing Duties on Imports of Steel Plate from Mexico	January 2003	Mexico	United States	Pending Consultations
WT/DS281	Anti-Dumping Measures on Imports of Cement from Mexico	February 2003	Mexico	United States	Pending Consultations

See footnote at end of table.

Status of World Trade Organization (WTO) dispute settlement cases involving the United States

		Month & Year of			
Case No.	Case Title	Initiation	Complainant(s)	Respondent(s) Status1	Status¹
WT/DS282	WT/DS282 Anti-Dumping Measures on Oil Country Tubular Goods (OCTG) from Mexico	February 2003	Mexico	United States	Pending Consultations
WT/DS285	WT/DS285 Measures Affecting the Cross-Border Supply of Gambling and Betting Services	March 2003	Antigua and Barbuda	United States	Panel Proceeding
WT/DS291	WT/DS291 Measures Affecting the Approval and Marketing of Biotech Products	May 2003	United States	European Union	European Union Pending Consultations
WT/DS294	WT/DS294 Law, Regulations and Methodology for Calculating Dumping June 2003 Margins ("Zeroing")	June 2003	European Union	United States	Pending Consultations

Status of WTO dispute settlement cases involving the United States:  Pending Consultations	ce Needed)	obligation to comply.  Completed (Compliance Notified) The parties agree that the respondent has compliand, the respondent states it has complied and the compliance, or the complainant has no further recourse to appeal compliance.	Completed (Retaliation Pending) The complainant requests authorization from the WTO for retaliation.  Completed (Retaliation Authorized) Retaliation is authorized by the WTO.  Settled
Status of Pendin Panel I Panel I Panel E Panel E	Comple	Comple	Comple Comple Settled Inactive

site, located at www.wto.org; various reporting services; various notices posted on the Office of the United State Trade Representative (USTR) Web site, located at www.ustr.gov; and USTR's Dispute Settlement Update, located at http://www.ustr.gov/enforcement/update.html (various periodic updates). www.wto.org. Status of disputes compiled by Commission staff from Overview of the State-of-Play of WTO Disputes; individual dispute notices at the WTO Web Sources: World Trade Organization (WTO) Secretariat, Overview of the State-of-Play of WTO Disputes (Geneva: WTO Secretariat, February 2003), located at