



# **Export-Import Bank of the United States**

## **Lender Referral List**

**As of August 30, 2008**

The information provided through this service is gathered from the participating lending institutions. The Export-Import Bank of the United States makes no warranties or representations regarding the accuracy of the information provided herein. This service does not constitute an endorsement of any particular lender.

## ALABAMA

### Compass Bank

15 S 20th St Ste 1601  
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### First Commercial Bank

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Mr. Jason Goetz  
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### First Commercial Bank

PO Box 11746  
Birmingham, AL 35202  
Mr. George Clarke  
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### Regions Bank

417 N 20th St  
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Mr. Chris N. Watson  
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2053267657  
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### Regions Bank

255 Grant St  
Decatur, AL 35602  
Ms. Emy Ruiz \*  
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3057745214  
emy.ruiz@regions.com

### Regions Bank

106 St Francis St 16th Fl  
Mobile, AL 36602  
Mr. Carson P. Strickland \*  
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### Cheaha Bank

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Oxford, AL 36203  
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## ARIZONA

### Bank of Tucson

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5203979220  
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### Arizona Business Bank

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Phoenix, AZ 85004  
Mr. Lyle Frederickson  
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### Sonoran Bank

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Mr. Frank Coumides  
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### Wells Fargo HSBC Trade Bank

100 W Washington 25th Fl  
Phoenix, AZ 85003-1808  
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### Bank of the Southwest

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Mr. Jun Callanta  
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### Bank of Tucson

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5203214500  
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## ARKANSAS

### Regions Bank

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### Regions Bank

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## CALIFORNIA

### Bank of East Asia Ltd (USA)

388 E Valley Blvd  
Alhambra, CA 91801  
Mr. Tommy Leung  
Sr Vice President  
6264572245  
leungt@hkbea-us.com

\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

\*\*\*\*\*  
**Far East National Bank**

105 E Valley Blvd 2nd Fl  
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Mr. Joseph Chou  
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6262933102  
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**Grand National Bank**

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**Legacy Bank**

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**Comerica Bank California**

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**United Pacific Bank**

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\*\*\*\*\*  
**Cupertino National Bank**

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Cupertino, CA 95014

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\*\*\*\*\*  
**Comerica Bank**

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**California Bank & Trust**

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**Cathay Bank**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**Center Bank**

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Ms. Dorcas C. So  
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**Far East National Bank**

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**Meridian Finance Group**

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**Paul Hastings Janofsky & Walker**

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**State Bank of India**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**Union Bank of California**

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**Wing Lung Bank Ltd**

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**County Bank**

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**Guaranty Bank of California**

168 W Garvey Ave  
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**United Commercial Bank**

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**Bank of the West**

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**Civic Bank**

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**Greater Bay Bancorp**

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**Congress Financial Corporation**

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**East West Bank**

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Mr. Bennett Chui  
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**Provident Bank**

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**United Commercial Bank**

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**Comerica Bank**

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**First National Bank of San Diego**

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Ms. Helen Johnson  
Vice President  
6192351266  
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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**Pacific Western Bank**

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San Diego, CA 92101

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Ms. Nancy Ferreira  
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**US Bank**

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Ms. Ana T. Ramirez \*  
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**California Bank and Trust**

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**Comerica Bank California**

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Ms. Sarah L. Sandercock  
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**Far East National Bank**

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**Greater Bay Bancorp**

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**Trans Pacific National Bank**

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**Union Bank of California**

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**Union Bank of California**

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**United Commercial Bank**

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**United Commercial Bank**

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**Bridge Bank**

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Ms. Brenda Penrod  
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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

\*\*\*\*\*  
**Silicon Valley Bank**

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**COLORADO**

**First National Bank of Arvada**

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\*\*\*\*\*  
**First National Bank of Colorado**

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\*\*\*\*\*  
**JPMorgan Chase Bank**

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**CONNECTICUT**

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\*\*\*\*\*  
**GE Capital**

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**Bank of New York**

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\*\*\*\*\*  
**UPS Capital Business Credit**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**Bank of America NA**

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**UPS Capital Business**

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**DELAWARE**

**Safra National Bank Overseas  
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**DISTRICT OF COLUMBIA**

**BB&T**

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.....  
**Caterpillar Inc**

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**FLORIDA**

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**BB&T**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.



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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

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# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**PUERTO RICO**

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**RBS Citizens Bank**

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**SOUTH CAROLINA**

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**Carolina First Bank**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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Mr. Kevin S. Young  
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Mr. Mark Beasley  
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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.



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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

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**VIRGINIA**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.

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**WISCONSIN**

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\* This contact is a Delegated Authority Lender and may be listed for various banks which have merged. Please use the telephone number listed which is for his/her home office.

# This financial institution has indicated a willingness to consider financing using Ex-Im Bank insured foreign receivables as collateral.