

PROJECT DESCRIPTION

**Tamasane Small Stock Farm Project
Botswana**

I. Introduction

This appendix describes the activities to be undertaken and the results to be achieved with the funds obligated under this Agreement. Nothing in this Appendix A shall be construed as amending any of the definitions, conditions, or terms of the Agreement.

II. Background

The Tamasane Development Association (TDA) is a community initiative formed to encourage residents of Tamasane Village to identify ways they can improve their economic and social status and participate in the decisions about development in their village. TDA and Action for Economic Empowerment Trust (AEET), ADF's partner in Botswana, undertook a participatory development methodology exercise to help the residents identify their development priorities. Based on this process, the residents chose to form two interest groups to participate in a community small-stock and poultry project. TDA lacks the financial capability to launch the project.

III. Funding

A. ADF Contribution

The financial plan for ADF's contribution is set forth in Appendix A-1 to this Agreement. The Parties may make changes to the financial plan without formal amendment, if such changes are made in accordance with Article 7 of the Agreement and do not cause ADF's contribution to exceed the obligated amount specified in Article 4, Section 4.1 of the Agreement.

B. Client Contribution

Tamasane Development Association will finance its office expenses and salaries of the Association after Project Year 2. In addition, Tamasane Development Association will contribute the labor of its members and a 25 hectare farm on which the small-stock and poultry activities will take place.

IV. Project Goal

The Project's goal is to promote participation of Botswana citizens in the social and economic development of their communities and to improve the standard of living of small-scale farmers in the Central District of Botswana.

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V. Project Purpose

The purpose of the Project is to increase the incomes of TDA and selected members of Tamasane Village, as demonstrated by the following.

- A. TDA's income (before taxes and depreciation) will increase from a baseline of Botswana Pula (BWP) 0 to:
 - 1. BWP 7,200 in Project Year I;
 - 2. BWP 7,920 in Project Year II; and
 - 3. BWP 15,440 in Project Year III.

- B. After Year I of Project implementation, the participating community members' income from small stock and poultry production will increase from a baseline of Botswana Pula (BWP) 0 to:
 - 1. BWP 19,050 in Project Year II; and
 - 2. BWP 41,170 in Project Year III.

VI. Outputs

- A. Increased capacity of Tamasane to raise and sell small stock and poultry (culled chickens and eggs) as measured by the following increases in production volume and gross revenues.
 - 1. Small Stock Production and Sales Revenue
 - a. Tamasane's annual sale of goats and ewes will change from a baseline of 0 goats and ewes to:
 - 1) 40 goats and ewes in Project Year I;
 - 2) 180 goats and ewes in Project Year II; and
 - 3) 200 goats and ewes in Project Year III.
 - b. Tamasane's projected annual gross revenues from the sale of goats and ewes will change from a baseline of Botswana Pula (BWP) 0 to:
 - 1) BWP 23,560 in Project Year I;
 - 2) BWP 117,800 in Project Year II; and
 - 3) BWP 129,500 in Project Year III.
 - 2. Poultry (culled chickens and eggs) Production and Sales Revenue
 - a. Tamasane's annual sale of eggs and culled chickens will change from a baseline of 0 eggs and culled chickens to:
 - 1) 10,800 dozen eggs and 600 culled chickens in Project Year I;
 - 2) 15,000 dozen eggs and 600 culled chickens in Project Year II; and
 - 3) 15,500 dozen eggs and 600 culled chickens in Project Year II.

- b. Tamasane's projected annual gross revenues from the sale of eggs and culled chickens will change from a baseline of BWP 0 to:
- 1) BWP 150,600 in Project Year I;
 - 2) BWP 223,200 in Project Year II; and
 - 3) BWP 245,500 in Project Year III.
- B. Increased capacity of TDA to support and coordinate community development projects, as demonstrated by the following.
1. TDA's management routinely utilizes documents produced during the Project, such as quarterly bank reconciliations, budget expenditures, profit and loss statements, balance sheets and cash flow statements in making financial and management decisions regarding how to advance income generation activities.
 2. TDA utilizes the established purchase, production and marketing methods from the small-scale small stock and poultry production project to determine a method to increase the participation of village residents.
- C. TDA will improve its social responsibility by providing cash donations to the Tamasane Village Development Committee. Donations will be raised from the sale of goats beginning in project year 2 and will change from a baseline of BWP 0 to:
1. BWP 0 in Project Year I;
 2. BWP 3,000 in Project Year II;
 3. BWP 7,500 in Project Year III;
 4. BWP 17,500 in Year IV; and
 5. BWP 22,500 in Year V.

VII. Activities

A. Production Activities

1. Through a participatory process the residents of Tamasane Village identified unemployment, poverty, poor health, and lack of financial resources as major problems in their community. Village members decided the establishment of a small stock and poultry farm would help them address these problems. This Project will provide TDA and the community the resources to establish and maintain the farm.
2. The small stock and poultry production project participants will be separated into two distinct interest groups. Both groups will work at the farm. The facilitator and management of TDA will provide overall management and coordination of the interest groups. Specifically, TDA will coordinate production related activities such as bulk collection and distribution to market places, identification of markets, and donation of funds to disadvantaged residents of Tamasane village. The small stock production will sell live animals while milk produced will be consumed by interest

group members and their families. The poultry production will sell eggs at market and culled chickens that are no longer productive.

3. In addition, the following activities will be undertaken to achieve the production and sales outputs.

a. Small Stock Activities

- 1) TDA will purchase 200 female goats and sheep, and nine bucks and rams for breeding purposes. It will construct kraals to manage the breeding and rearing process of the goats and sheep.
- 2) TDA will train the small stock members in husbandry and management.
- 3) TDA will ensure proper disease control of the small stock by constructing and utilizing a dip tank and purchasing and utilizing medicines.
- 4) TDA will develop a basic marketing system for the small stock products including transport to market and advertising.

b. Poultry Activities

- 1) TDA will purchase 1,000 hens at point of lay for the production of eggs. It will construct a poultry shelter with water and electricity installation to house the poultry.
- 2) TDA will train the poultry members in poultry management and production.
- 3) TDA will ensure proper disease control of the poultry by purchasing and utilizing medicines.
- 4) TDA will develop a basic marketing system for the poultry products including transport to market and advertising.

B. Increased capacity to coordinate community development projects by a consolidation and successful continuation of the PDM-CI process to guide Tamasane Development Association's growth in the short, medium and long term and increase its capabilities.

TDA will hire a facilitator to work closely with the Executive Committee, Association members and continue to work with AEET in the PDM-CI process to guide growth of the organization and its capabilities and expand village participation in TDA. The facilitator will manage and ensure that Project activities are implemented.

C. Management

TDA will recruit a qualified bookkeeper who will be trained in financial management to perform the bookkeeping functions, generate financial reports and financial statements, and develop appropriate financial procedures

VIII. Roles and Responsibilities of the Parties

The staff and elected leadership of TDA are responsible for the management and the proper implementation of the Project. AEET, ADF's PDM-CI Partner in Botswana, will provide training in the areas of management, ADF reporting, corporate and cooperative governance and business planning. The Partner will also provide technical assistance to the members and leadership in those areas.

IX. Monitoring and Evaluation

Within sixty days of the effective date of this Agreement, the Client, working with the ADF Partner, will form a monitoring and assessment committee composed of a representative cross-section of the Client's organization. The committee will provide the Partner input for the Project monitoring plan. In addition, during implementation, the committee will have responsibility for ensuring that the Project follows the implementation plan, and that problems identified through monitoring and evaluation are properly addressed in a timely manner.

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