

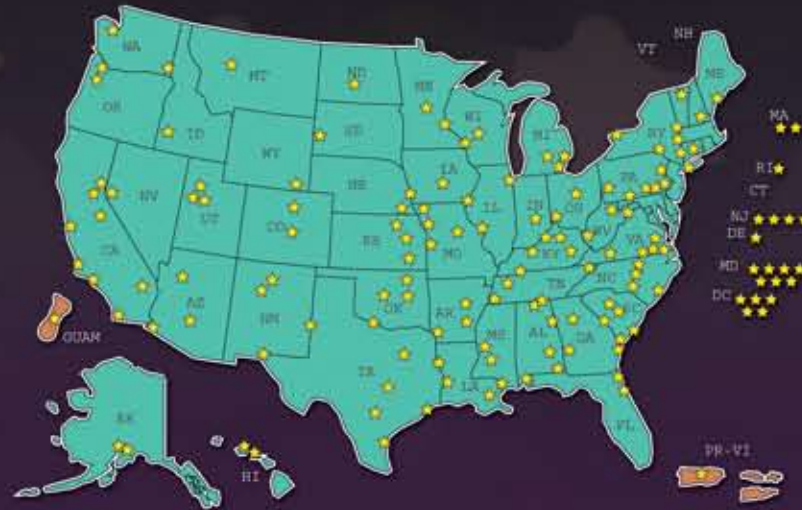
Army Programs Available to Assist WOSBs:

- ★ WOSB SMALL BUSINESS PROGRAM involves outreach, training and technical assistance in order to increase the participation of WOSBs in the Army's acquisition process.
- ★ MENTOR-PROTÉGÉ (MP) PROGRAM partners large and small businesses in a mentor-protégé relationship. The goal of the program is to assist the protégé to successfully compete for prime contract and subcontract awards.
- ★ HISTORICALLY UNDERUTILIZED BUSINESS ZONES (HUBZone) PROGRAM encourages economic development in HUBZones through the establishment of Federal contract awards preferences.
- ★ SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS (SDVOSB) PROGRAM seeks to increase opportunities for veterans and service-disabled veteran-owned small businesses.
- ★ SUBCONTRACTING PROGRAM seeks to capitalize on small business participation by providing subcontracting opportunities with Army prime contractors.

RESOURCES:

- ★ U. S. Small Business Administration (SBA)
<http://www.sba.gov>
- ★ Central Contractors Registration (CCR)
<http://www.ccr.gov>
- ★ Federal Business Opportunities (FedBizOpps)
<http://www.fedbizopps.gov>
- ★ National Women's Business Council
<http://www.nwbc.gov>
- ★ U.S. Women's Chamber of Commerce
<http://www.uswomenschamber.com>
- ★ Women's Business Center
www.womenbiz.gov

To Locate the Army Small Business Specialist
Nearest You, Go To:
www.sellingtoarmy.info and click on "Locations"



United States Army



Women-Owned
Small Business Program

*Building the Future of the Army
Through Small Business*

Department Of The Army Office Of Small Business Programs

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MISSION:

Serve as advisor to the Secretary of the Army on Women-Owned Small Business (WOSB) Program related matters in support of the U.S. Army mission. Spearhead innovative initiatives to maximize opportunities for WOSBs. Synchronize critical resources through extensive marketing, counseling, and training.

VISION:

The primary vision of the Army WOSB Program is to encourage full participation of women-owned small business concerns in the Army acquisition process.

Objectives:

The Army WOSB Program objectives are designed to enhance the program and solicit opportunities for WOSBs. The following are the strategic initiatives for the WOSB Program:

- ★ Achieve the Government-wide 5 percent goal of total prime and subcontract awards to WOSBs.
- ★ Support the growth of WOSBs through outreach and technical assistance.
- ★ Establish a focus group to increase the WOSB base by identifying and developing further initiatives to market the capabilities of WOSBs in Army procurements and share best practices of WOSB success stories.
- ★ Encourage through an awards program support from the large businesses to subcontract and implement the Mentor-Protégé Program with WOSBs.

BACKGROUND:

- ★ Public Law 100-533 amended the Small Business Act in 1988 that established the WOSB program. However, this PL did not establish a preference program for WOSBs.
- ★ The Federal Acquisition Streamlining Act (FASA) of 1994 established the Government-wide goal for participation by Women-Owned Small Businesses (WOSBs) at 5 percent of the total value of all prime contract and subcontract awards for each fiscal year. The Act also established the requirement for prime contractors to submit separate WOSB goals in their subcontracting plans.
- ★ Public Law 103-403, the SBA Reauthorization Act of 1994 established the Interagency Committee on Women's Business Enterprise (IACWBE) comprised of senior officials from key federal agencies with the responsibility to ensure that women's economic issues are being addressed at the highest policy making levels.
- ★ In 2000, The Small Business Administration (SBA) established the Office of Federal Contract Assistance for WOSBs (CAWBO) with the objective of increasing Federal contracting opportunities for WOSBs and to increase the number of WOSBs that successfully compete in the federal marketplace. The Army is actively participating with the SBA and has appointed a program manager to act as a liaison for WOSB issues.
- ★ Public Law 106-554 allows federal agencies to restrict competition when they solicit supplies or service in industries where WOSBs are under represented, if two or more WOSBs are expected to compete. Contracts cannot exceed \$3M for services or \$5M for manufacturing. To date, this rule has not been implemented and SBA is still in the process of reviewing those industries where WOSBs are under represented.

WHAT THE ARMY BUYS



ACE US Army Corps of Engineers

Military/Civil Works Construction Projects
Environmental Projects
<http://www.hq.usace.army.mil/hqsb/>



AMC US Army Materiel Command

Combat Systems
Information Systems
Installation Supplies & Service
<http://www.amc.army.mil/amc/smlbus>



ATEC US Army Test & Evaluation Command

Development and Operational Testing of Weapon Systems
<http://www.atec.army.mil>



INSCOM US Army Intelligence & Security Command

Intelligence Security Information Systems
<http://www.inscom.army.mil>



MEDCOM US Army Medical Command

Medical Supplies and Health Care Equipment
Professional Services
<http://sb.amedd.army.mil>



MRMC US Army Medical Research & Materiel Command

Medical Research
<http://www.mrmc.smallbusopps.army.mil>



NGB National Guard Bureau

Base Operations; Information Technology Services/Equipment
Construction/Environmental Projects
<http://www.nationalguardcontracting.org>



PEO STRI US Army Program Executive Office For Simulation, Training, & Instrumentation

Simulation, Training, and Testing Solutions and Acquisition
Services for the Warfighters and the Nation
<http://www.peostri.army.mil/>



SMDC/ARSTRAT Space & Missile Defense Command / Army Forces Strategic Command

Research and Development
Engineering Support Services
<http://www.smdc.army.mil/SmallBusiness/Office.html>