

HBCU/MI Program Assistance

- ★ 10 USC 2323 authorizes the Army to provide program assistance in two broad categories:
 - ★ Technical Assistance - Army specific information relating to procurement procedures and proposal preparations.
 - ★ Infrastructure Assistance - includes educational programs, faculty development, fellowships and laboratory renovation.

Working with the Army

1. Contact the Department of the Army Office of Small Business Programs.
2. Identify critical Army needs that correspond to the university's interest and capabilities.
3. Identify mutual benefits to the Army and HBCUs/MIs.
4. Establish an Education Partnership Agreement with specific requirements (i.e. internships, summer programs and research tasks).

Funding for Contracts Only FY05-FY07

FY	TOTAL HEI	TOTAL HBCU/MI	ACHIEVED	NAT'L GOAL
05	\$284	\$41	14.5%	5.0%
06	\$381	\$78	20.6%	5.0%
07	\$469	\$75	16.0%	5.0%

Key Informational Websites

American Indian Higher Education Consortium
www.ahec.org

Hispanic Association of Colleges & Universities
www.hacu.net

National Association for Equal Opportunity in Higher Education
www.nafeo.org

United Negro College Fund Special Programs
www.uncfsp.org

White House Initiative on Historically Black Colleges and Universities
www.ed.gov/about/inits/list/whhbcu/edlite-index.html

Locations of HBCUs & MIs



United States Army



Historically Black Colleges & Universities and Minority Institutions (HBCU/MI) Program

Building the Future of the Army Through Small Business

Department Of The Army
 Office Of Small Business Programs

106 Army Pentagon, Room 3B514
 Washington, DC 20310-0106
 Phone: 703.697.2868
 Fax: 703.693.3898
 Email: sadbu@hqda.army.mil
 Web: www.sellingtoarmy.info





Program Manager's Message

On behalf of the Honorable Pete Geren, Secretary of the Army, Ms. Tracey Pinson, Director, Department of the Army Office of Small Business Programs and the Small Business Community welcomes you. We believe the Army HBCU/MI Program is second to none - HOOAH! The Army HBCU/MI Program was established in 1987 in response to Public Law 99-661, Section 1207, which required a 5% contracting goal for Small Businesses (SDBs) and HBCUs/MIs. The 5% goal was applicable to funds obligated for procurement, research, development, test, evaluation, military construction and operation and maintenance. Since implementing the contracting goal the Army has awarded \$578M in contract awards to HBCUs/MIs.

President George H.W. Bush recognizes the importance minority educational institutions play in advancing the development of the Nation's full human potential by advancing equal opportunity in higher education, to strengthen the capacity of HBCUs/MIs to provide the highest quality education, and to increase opportunities for HBCUs and MIs to participate in and benefit from Federal programs that best accomplish the educational, scientific and technological goals of these schools. President Bush issued several Executive Orders encouraging Federal agencies to increase their interaction with Historically Black Colleges and Minority Institutions.

The goal of the Historically Black Colleges and Minority Institutions Program is to increase opportunities for all Minority Serving Institutions in Army funded programs and activities. The HBCU/MI Program provides opportunities for HBCUs, Hispanic Serving Institutions and Tribal colleges and Universities; we also serve additional schools designated as other Minority Institutions. The majority of these institutions were created immediately following the American Civil War during the period of reconstruction. Historically Black Colleges and Minority Institutions serve as a source of tremendous pride and accomplishment for the Nation.

HBCU/MI Program Legal Guidance

- ★ Public Law 99-661, National Defense Act of 1987 Section 1207: Established the 5% Goal for SDBs, HBCUs and MIs (10 USC 2301).
- ★ Key Areas: contracting and subcontracting opportunities in procurement, research, development, test and evaluation, military construction, and operations and maintenance.
- ★ Public Law 101-510, National Defense Act 1991 Section 832: Enhancing participation of HBCUs in Department of Defense (DoD) Research (10 USC 2323).

Key Points: Establish a specific HBCU/MI goal (5%) and provide technical assistance to HBCUs/MIs.

HBCU/MI Fiscal Year 2008 - 2009 Program Goals

- ★ Encourage greater collaboration among SDBs, HBCUs/MIs and Army Prime Contractors.
- ★ Provide research opportunities for HBCUs/MIs in developing new technologies (i.e. fuel cells and robotics).
- ★ Reinforce education partnerships focusing on engineering, computer science and environmental science programs.
- ★ Encourage creative thinking in identifying requirements that can be performed by HBCU/MIs.
- ★ Increase the number of HBCU/MIs participating in the program.

WHAT THE ARMY BUYS



ACE US Army Corps of Engineers

Military/Civil Works Construction Projects
Environmental Projects
<http://www.hq.usace.army.mil/hqsb/>



AMC US Army Materiel Command

Combat Systems
Information Systems
Installation Supplies & Service
<http://www.amc.army.mil/amc/smlbus>



ATEC US Army Test & Evaluation Command

Development and Operational Testing of Weapon Systems
<http://www.atec.army.mil>



INSCOM US Army Intelligence & Security Command

Intelligence Security Information Systems
<http://www.inscom.army.mil>



MEDCOM US Army Medical Command

Medical Supplies and Health Care Equipment
Professional Services
<http://sb.amedd.army.mil>



MRMC US Army Medical Research & Materiel Command

Medical Research
<http://www.mrmc.smallbusopps.army.mil>



NGB National Guard Bureau

Base Operations; Information Technology Services/Equipment
Construction/Environmental Projects
<http://www.nationalguardcontracting.org>



PEO STRI US Army Program Executive Office For Simulation, Training, & Instrumentation

Simulation, Training, and Testing Solutions and Acquisition
Services for the Warfighters and the Nation
<http://www.peostri.army.mil/>



SMDC/ARSTRAT Space & Missile Defense Command / Army Forces Strategic Command

Research and Development
Engineering Support Services
<http://www.smdc.army.mil/SmallBusiness/Office.html>