

SDVOSBs are eligible for the Army's Mentor Protégé Program

Established in 1991 - Public Law 101-510: Provides incentives to prime contractors to develop the technical and business capabilities of eligible protégés to increase their participation in both prime contracts and subcontracts. The National Defense Authorization Act for FY 2005 extended the MPP until 30 Sep 2010 for approval of new agreements, and until 30 Sep 2013 for incurred costs

How to Apply

- ★ For credit only agreements, apply directly to DCMA
- ★ DOD delegated approval authority to Services beginning FY 2004 for cost reimbursement agreements
- ★ For Army, 2 rounds of proposals in Fiscal Year 2008 -- Proposal due dates: Jun 15 and Aug 15
- ★ Review Army Mentor-Protégé Policies & Procedures and proposal instructions

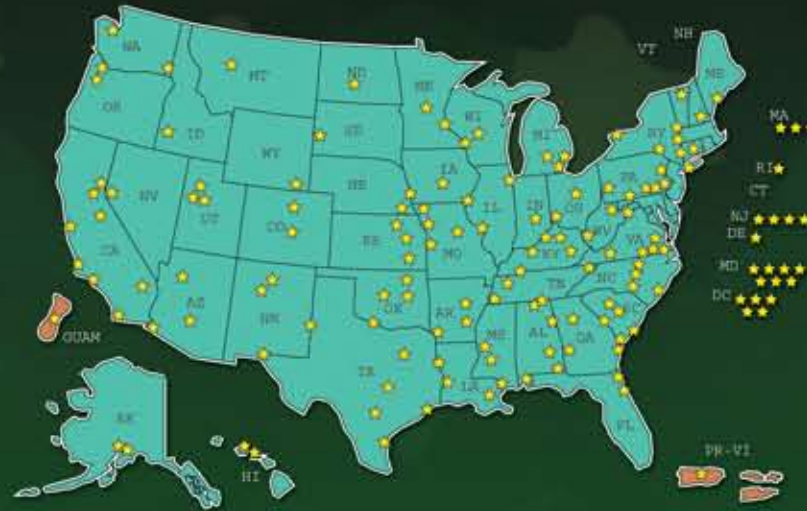
Agreement Requirement

- ★ Commitment to shape and expand the industrial base to support the war fighter
- ★ Contain a strong technical component, or focus on innovative transfer of state-of-the-art technology
- ★ Comprehensive Needs Assessment
- ★ Developmental Assistance Plan
- ★ Milestone chart (not to exceed 3 years)
- ★ Cost breakout
- ★ Aggressive Reporting
- ★ Endorsement letter from program office relative to training efforts

Approval Process

- ★ Selection Board
- ★ Evaluate and rank proposals
- ★ Recommend highest rated for approval
- ★ Army Director OSBP approves
- ★ Funding provided
- ★ Stand Alone Contract
- ★ Contract issued
- ★ Progress monitored

To Locate the Army Small Business Specialist Nearest You, Go To:
www.sellingtoarmy.info and click on "Locations"



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United States Army



Veteran-Owned and Service-Disable Veteran-Owned Small Business Programs

*Building the Future of the Army
Through Small Business*



Vision Statement

To be the premier advocacy organization committed to maximizing Service-Disabled and Veteran-Owned Small Business (SDVOSB) opportunities in support of the **Warfighter** and the **Transformation** of the Army.

Strategic Plan

The Department of the Army Office of Small Business Programs has a six component strategic plan to increase contracting opportunities for SDVOSBs:

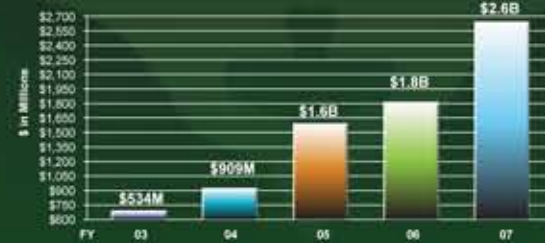
1. Increase the SDVOSB base by identifying and developing companies that possess the capability and capacity to meet the full spectrum of Army acquisition requirements.
2. Increase sole source and restricted competition contracting opportunities for SDVOSBs through extensive market research and innovative acquisition strategies.
3. Educate Army leadership, acquisition professionals, and SDVOSBs through a modular, turn key training program that utilizes state of the art delivery methods.
4. Maintain strategic partnering relationships with Department of Defense (DoD), other Defence Agencies (ODA), Federal Agencies and Veterans Service Organizations (VSOs).
5. Leverage all small business programs to maximize contracting opportunities for SDVOSBs.
6. Foster prime and subcontracting opportunities through joint ventures and **teaming arrangements**.

Statistics

The Army increased awards made to SDVOSBs by by 916% from FY 2003 to FY 2007. Total dollars increased from \$100M in FY 2003 to a total of \$916M for FY 2007.



In FY 2007 the Army awarded over \$2.6B to VOSB.



Public Law 108-183

(a) Sole Source Contracts:

1. SDVOSB determined to be responsible and capable. No reasonable expectation that 2 or more SDVOSB will submit offers.
2. Award price of the contract (including options) not to exceed
 - a. \$5.5M for industrial classification NAICS code manufacturing.
 - b. \$3M in the case of any other contract opportunity.
3. In the estimation of the contracting officer, the contract award can be made at a fair and reasonable price.

(b) Restricted Competition:

- Contracting Officer MAY set aside contracts IF:
1. Reasonable expectation that 2 or more SDVOSB will submit offers and
 2. Award can be made at a fair market price.

(c) Relationship to other contracting preferences:

- Contracting Officer MAY NOT set aside contracts IF:
1. Award would otherwise be granted in accordance with Javits-Wagner-O'Day Act.
 2. An 8(a) participant is currently performing OR SBA has accepted the contract requirement under the authority of the 8(a) program.

WHAT THE ARMY BUYS



ACE US Army Corps of Engineers

Military/Civil Works Construction Projects
Environmental Projects
<http://www.hq.usace.army.mil/hqsb/>



AMC US Army Materiel Command

Combat Systems
Information Systems
Installation Supplies & Service
<http://www.amc.army.mil/amc/smlbus>



ATEC US Army Test & Evaluation Command

Development and Operational Testing of Weapon Systems
<http://www.atec.army.mil>



INSCOM US Army Intelligence & Security Command

Intelligence Security Information Systems
<http://www.inscom.army.mil>



MEDCOM US Army Medical Command

Medical Supplies and Health Care Equipment
Professional Services
<http://sb.amedd.army.mil>



MRMC US Army Medical Research & Materiel Command

Medical Research
<http://www.mrmc.smallbusopps.army.mil>



NGB National Guard Bureau

Base Operations; Information Technology Services/Equipment
Construction/Environmental Projects
<http://www.nationalguardcontracting.org>



PEO STRI US Army Program Executive Office For Simulation, Training, & Instrumentation

Simulation, Training, and Testing Solutions and Acquisition
Services for the Warfighters and the Nation
<http://www.peostri.army.mil/>



SMDC/ARSTRAT Space & Missile Defense Command / Army Forces Strategic Command

Research and Development
Engineering Support Services
<http://www.smdc.army.mil/SmallBusiness/Office.html>