

## Workload Sample

Service	Hours
<b>CUST SER</b>	
CONSUL/COORD/DESIGN	123.00
CHANGES	7.25
TECH. ILLUS.	3.75
MED. ILLUS.	3.00
TYPESETTING	0.50
OTH GRAPHICS(SPEC)	0.25
ELECT/DIG IMAGING	203.25
FILE SCANNING	440.75
OTHER (SPECIFY)	92.75
PRESENTATION/VISUAL	1.00
COVER/CERT. DESIGN	32.25
COVER/CERT. PROD.	38.25
CALLIGRAPHY	16.25
DIRECT/PRODUCING	-7.00
PUBLICATION DESIGN	228.75
PUBLICATION PROD.	129.00
REV/ALT/REPAIRS	4.00
POSTER DESIGN	83.75
POSTER PRODUCTION	2.50
PRES/AWARDS/PLAQUES	1.50
EXHIBIT PRODUCTION	1.00
ELECTRONIC PRODUCTIO	1.25
FLYER/TENT/LTHD DSG	0.50
FLYER/TENT/LTHD PROD	68.25
FRAMING/MATTE/MOUNT	75.50
LOGO PRODUCTION	0.25
GROUP PHOTO	2.00
PHOTO SHOOT/DIRECTI	4.00
PUBLIC AFFAIRS PHOTO	1.50
VIDEO DISTRIBUTION	2.00
WEB PRODUCTION	22.50
<b>DESIGN</b>	
<b>Description</b>	<b>Hours</b>
CONSUL/COORD/DESIGN	1,985.75
CHANGES	130.25
TEXT/TABLES	0.50
CHARTS/GRAPHS	29.00
TECH. ILLUS.	5.50
MED. ILLUS.	1,137.50
TYPESETTING	0.50
OTH GRAPHICS(SPEC)	0.75
ELECT/DIG IMAGING	40.25
FILE SCANNING	22.75
CHARTS/GPHS(POSTRS)	14.50
OTHER (SPECIFY)	12.25
PRESENTATION/VISUAL	102.25
ANIMATION	17.25
COVER/CERT. DESIGN	16.75
COVER/CERT. PROD.	7.00
PUBLICATION DESIGN	312.50

PUBLICATION PROD.	138.75
REV/ALT/REPAIRS	208.50
POSTER DESIGN	517.00
POSTER PRODUCTION	94.25
PRES/AWARDS/PLAQUES	81.75
PHOTOMIC (DIGITAL)	2.00
EXHIBIT DESIGN	465.50
EXHIBIT PRODUCTION	117.50
EXHIBIT INSTAL/ACCES	23.00
EXHIBIT REV/ALT/REP	44.50
FLYER/TENT/LTHD DSG	250.25
FLYER/TENT/LTHD PROD	196.75
ILLUSTRATION	580.50
LOGO DESIGN	63.25
LOGO PRODUCTION	19.50
MULTIMEDIA DESIGN	3.00
PRESS INSP/COLOR PRF	2.00
PHOTO SHOOT/DIRECTI	15.00
SIGNAGE DESIGN	435.00
SIGNAGE PRODUCTION	63.00
WEB DESIGN	62.25
<b>EVENTS</b>	
<b>Description</b>	<b>Hours</b>
WEB PRODUCTION	107.25
CONSUL/COORD/DESIGN	2,195.25
ELECT/DIG IMAGING	1.25
OTHER (SPECIFY)	124.00
AUDIO VIS. ASSIST.	230.50
DIGITIZING VIDEO	331.50
DIRECT/PRODUCING	654.00
PUBLICATION PROD.	3.00
OFF AIR COVERAGE	2.00
LOCATION VIDEOTAPING	3,135.75
SAT. DOWNLINK	7.00
STUDIO TAPING	34.00
TAPE DUPLICATION	308.00
EDITING NON-LINEAR	416.25
VIDEO DISTRIBUTION	451.00
<b>PHOTO</b>	
<b>Description</b>	<b>Hours</b>
CONSUL/COORD/DESIGN	2.00
CHANGES	0.50
ELECT/DIG IMAGING	3,640.00
FILE SCANNING	580.75
OTHER (SPECIFY)	5.25
PHOTOMIC (DIGITAL)	975.50
PORTRAIT PHOTO	114.00
GROUP PHOTO	3.00
PHOTO SHOOT/DIRECTI	1.00
PATIENT PHOTO	484.00
PHOTOGRAPHY ASSISTAN	1.75
PUBLIC AFFAIRS PHOTO	1,841.50
PHOTOMIC-FILM	19.75

PHOTOMAC	52.50
<b><u>PRODUCTS</u></b>	
<b>CUST SER</b>	
<b>Description</b>	<b>Quantity</b>
3 1/2" DISK	2.00
POSTER TITLES	246.00
POSTER TITLES/LOGO	421.00
CLR. ON POSTER TITLE	120.00
COLOR POSTERS (50+)	2,384.00
COLOR POSTERS (ONE P	13,550.00
BULK E-6 PROCESSING	1.00
WRITABLE CD DISK	344.00
2X2 B/W SLIDES	96.00
3.5(4)X5 B/W PRINT	5.00
OTHER B/W (SPECIFY)	15.00
5X7 PICTRO. PRINT	8.00
PROOF PRINT	3.00
D-SUB-B/W-8.5X11	533.00
D-SUB-B/W-8.5X11 TR	27.00
D-SUB-COLOR-8.5X11	565.00
D-SUB-CLR-8.5X11 TR	30.00
35MM COMPUTER SLIDE	7,282.00
8.5X11 MAJ. (2-10)	156.00
8.5X11 MAJ. (11-49)	421.00
8.5X11 MAJ. (50+)	1,362.00
8X10 COLOR PRINT	2.00
.5X11 MAJ (1)	25,337.00
11X17 MAJ (1)	13.00
MAJ 11X17 (2-10)	193.00
MAJ 11X17 (11-49)	299.00
MAJ 11X17 (50+)	308.00
ZIP DISKS	1.00
RUSH CHARGE (100%)	213.00
RUSH CHARGE	1.00
PASSPORT PHOTO	1,082.00
5X7 DIGITAL PRINT	74.00
8.5X11.75 DIGITAL PT	73.00
PRINTS FROM SLIDES	18.00
\$ AMOUNT OVERRIDE	2,507.00
8X10 NIH AERIAL	81.00
11X14 NIH AERIAL	89.00
16X20 NIH AERIAL	35.00
30X40 NIH AERIAL	1.00
2X2 NIH AERIAL SLIDE	26.00
13X20 BLDG. 1/10	16.00
13X20 CC NIGHT	4.00
13X19 BLDG. 45	1.00
BLUE PAPER (SHEET)	808.00
ENCAD PROOF PRINT	662.00
E-6 BAGS	576.00
LAMINATING	77.00
MOUNTING	1,684.00

<b>DESIGN</b>	
<b>Description</b>	<b>Quantity</b>
COLOR POSTERS (ONE P	40.00
WRITABLE CD DISK	8.00
16X20 B/W PRT	6.00
PROOF PRINT	10.00
INKJET GLOSSY	31.00
D-SUB-COLOR-8.5X11	2.00
8.5X11 MAJ. (2-10)	7.00
8.5X11 MAJ. (11-49)	50.00
8.5X11 MAJ. (50+)	200.00
.5X11 MAJ (1)	31.00
11X17 MAJ (1)	6.00
MAJ 11X17 (2-10)	6.00
MAJ 11X17 (50+)	80.00
\$ AMOUNT OVERRIDE	4.00
MOUNTING	23.00
<b>EVENTS</b>	
<b>Description</b>	<b>Quantity</b>
WRITABLE CD DISK	139.00
RUSH CHARGE (100%)	5.00
5X7 DIGITAL PRINT	7.00
\$ AMOUNT OVERRIDE	3.00
LCD PROJECTOR 1/2 DA	1.00
TAPE/BETACAM 30	51.00
TAPE/BETACAM 60	7.00
TAPE/BETACAM 90	17.00
TAPE/BETACAM SP20	9.00
TAPE/BETACAM SP30	79.00
TAPE/BETACAM SP60	13.00
TAPE/BETACAM SP90	540.00
TAPE/VHS 30	393.00
TAPE/VHS 120	974.00
TAPE/VHS 160	122.00
VIDEO ACCESSORIES	2.00
DVC PRO 33M TAPES	9.00
DVC PRO 66M TAPES	10.00
DVC PRO 126L	110.00
TAPE VHS T200	37.00
DVD	25.00
DVC PRO 92L TAPES	5.00
<b>PHOTO</b>	
<b>Description</b>	<b>Quantity</b>
3 1/2" DISK	1.00
POSTER TITLES/LOGO	2.00
COLOR POSTERS (ONE P	29.00
WRITABLE CD DISK	3,297.00
24EXP KODAK PROCESS	15.00
36EXP KODAK PROCESS	529.00
E-6/K14 (36 EXP)	2.00
ROLL OF COLOR/BW FIL	1,091.00
3.5(4)X5 B/W PRINT	9.00
5X7 B/W PRINT	356.00
8X10 B/W PRINT	714.00

11X14 B/W PRT	1.00
5X7 PICTRO. PRINT	30.00
8.5X11.75 PICTRO. PR	5.00
PROOF PRINT	1,492.00
INKJET GLOSSY	5.00
D-SUB-B/W-8.5X11	-1.00
D-SUB-COLOR-8.5X11	9.00
D-SUB-CLR-8.5X11 TR	4.00
35MM COMPUTER SLIDE	242.00
8.5X11 MAJ. (2-10)	1,549.00
8.5X11 MAJ. (11-49)	22.00
.5X11 MAJ (1)	13.00
MAJ 11X17 (2-10)	9.00
ZIP DISKS	14.00
RUSH CHARGE (100%)	46.00
PASSPORT PHOTO	330.00
5X7 DIGITAL PRINT	6,290.00
8.5X11.75 DIGITAL PT	3,837.00
FUJI COLOR FILM	18.00
MICRO NEGATIVE	1.00
PRINTS FROM SLIDES	87.00
\$ AMOUNT OVERRIDE	9.00
8X10 NIH AERIAL	55.00
11X14 NIH AERIAL	86.00
16X20 NIH AERIAL	7.00
13X20 BLDG. 1/10	5.00
13X20 CC NIGHT	3.00
BLUE PAPER (SHEET)	4.00
E-6 BAGS	94.00
MACRO NEGATIVE	19.00
MOUNTING	32.00
X-RAY NEG/COLOR TRAN	12.00

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