## **NIH Grant Application: 101**





# Why Is Good Grant Writing So Important?

- Reviewers are very busy people
- Committees review many grants
- Reviewers have a very limited amount of time to make the case for your grant
- Even in times of plenty, there are more meritorious applications than can be paid







## **Getting Started**

#### Start Early!!!!

Contact scientific program staff to ensure your application is appropriate for Institute goals and mechanism before writing







## Write Your Application Early

- Contact references and/or collaborators early
- Leave plenty of time for colleagues review your draft
- Leave plenty of time to get your institutional signatures
- Leave plenty of time to react to new electronic processes







## **Cover Letter - Optional**

Include a cover letter with application

Request Institute assignment
 Based on conversation with scientific program staff (cite name)

- Request specific study section, if appropriate
- Mention scientific expertise needed to review your application
   Do not list specific names of reviewers







## **Organize Your Application**

#### Read ALL Application Instructions Carefully – Use proper font size, margins, page numbering

Use Section Headings, Table of Contents & Budget Pages (as instructed)

Application should be easy to follow







# What reviewers REALLY want to know

## WHAT are you proposing to do?

### WHY is this important?

## Can YOU do it?







# WHAT are you proposing to do?





## **Clearly Explain All Concepts**

- State rationale of proposed investigation
- Include thorough literature review
- Never assume that reviewers "will know what you mean"
- Include well-designed and informative tables and figures
- Present an organized and lucid research plan







## Help The Reviewers Do Their Jobs

- Give your application a "reviewer-friendly" format
- Reviewers will not likely read your entire application in one sitting
- Present the application in "bite sized bits"
  - Use section headings, bold type, etc.
  - Clearly identify ideas, experiments, outcomes, interpretations, implications, etc.
- Walk the reader through the experiments
   Don't just present a list of methods
- Have an Explicit Timeline







## Don't Be Sloppy!

Use spell check AND carefully read the final version

#### Include all required sections

- -e.g., Animal Welfare, Human Subjects
- present in the order and with the section headings used in the PHS 398 (or PHS 416-1) kit.

# Clarity counts. Watch grammar. Avoid jargon.







## Solicit (and Heed!) Constructive Criticism

#### Obtain Feedback

- From someone who has an NIH grant
- From colleagues/mentors whose opinion you respect

### Revised Applications

- Respond to ALL reviewer critiques
- If you disagree, provide a THOROUGH justification
- Put your ego aside







## WHY is this important?





# Acknowledge the Realities of Peer Review

The competition is tough

It is not enough to reach the minimum standard

A good idea, interesting preliminary findings, and promising investigator are <u>not</u> enough

- YOU NEED TO PRESENT A SIGNIFICANT AND/OR INNOVATIVE IDEA!!!!





## Can YOU Do It?





## **Highlight Your Strengths**

Propose experiments that make good use of YOUR training, YOUR expertise, and YOUR environment.

Maximize these through a multidisciplinary team of collaborators, consultants, mentors, etc.

 Include appropriate clinical or technical expertise as part of research team

If research team does not have experience or knowledge in a needed field, reviewers will notice







## **Don't Be Overly Ambitious**

 Present focused specific aims
 Make sure every aim is clearly related to the overall goal of the application

Include adequate resources and collaborators







# Demonstrate Command of Relevant Material

- Cite the appropriate literature
- State rationale and/or hypotheses explicitly
- Include preliminary data, where appropriate
- Identify limitations of techniques or technologies
- Identify alternative hypotheses or uses of the technology







## **Common Weaknesses**

- Lack of new or original ideas Unfocused or vague research plan Lack of appropriate expertise on the research team Lack of sufficient experimental detail Lack of knowledge of published relevant work
- Unrealistically large amount of work







# **Additional Suggestions**

#### For junior/starting investigators

- Collaborate with a more senior colleague on your application
- Over ambitiousness do not propose to do too much
- Apply for a reasonably sized budget early in your career
- Make sure you check the new investigator box on the face page if appropriate
- If you are invited to be on a review panel, try hard to accept
- For more senior investigators
  - You still need to write a strong grant
  - Do not "rest on your laurels"
  - Bring your junior collaborators into the grant writing process and mentor them





## **Easily Avoidable Problems**

- Use appropriately sized font
  - Print out and measure your characters per inch, 15 cpi or less
  - Use 12 point font if at all possible
- Going over the page limit
- Human subjects
  - Address the four points in the humans subjects section
  - Address the inclusion of women, minorities, and children
  - Include the targeted/planned enrollment table
- Animal subjects
  - Address the five points concerning the use of vertebrate animals





# Writing Styles

Monitor for blatant self-promotion

"world-class", "uniquely positioned"
"one of only three labs", "pioneered", "discovered"

Avoid writing arrogantly, especially in revisions
Be appreciative of reviewers comments and remember the work they did on your review
When you must disagree, do so politely and professionally





## The Revision

#### Fixable

- Pilot data
- Methodology
- Collaborators/Expertise
- Environment/Institutional Commitment
- Fatally flawed
  - Significance could be fatal, could be fixable due to poor writing
  - Identical to other work being done
- Unscored does NOT mean fatally flawed
- Study Section will receive previous summary statement





## **Take Home Message**

CLEARLY tell reviewers what they REALLY want to know

- WHAT are you proposing to do?

– WHY is this important?

- Can YOU do it?



