

# MarketTips

Volume 11 Number 2  
May/June 1998

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**MEET GSA IN SEATTLE**

July 8-9

1998 GSA Products & Services

# Expo

- **FREE TRAINING.. Over Sixty Hours for Federal employees**
- **Visit over 300 Exhibitors' Booths**

**Washington State Convention and Trade Center  
Seattle, Washington**

- Environmental Products in the Federal Workplace
- Products and Services Available through GSA
- Using GSA to Make Procurement and Purchasing Easier!
- GSA Advantage! — GSA's On-line Shopping Service
- The New Government Credit Cards — GSA SmartPay
- and MORE...

For more information contact us at:  
1-888-272-5565 or  
[www.northwest.gsa.gov/expo.htm](http://www.northwest.gsa.gov/expo.htm)

U.S. General Services Administration




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**Centralized Mailing List Service  
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FAX: (817) 334-5227  
Internet: [cmls.gsa@gsa.gov](mailto:cmls.gsa@gsa.gov)**

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**Some Questions For Our Readers...**

**Q: Have you been trying to find a  
MarkeTips article on a product  
you remember reading about, but  
can't quite pin point which issue  
you saw it in?**

**A: Our Index of MarkeTips Articles  
for 1997 is now available for your  
reference. Call the Centralized  
Mailing List Service at  
(817) 334-5215 to obtain your  
copy.**

**Q: Are we printing enough informa-  
tive articles to help you? Do you  
have any comments?**

**A: If you do, drop us a line on the  
internet. We'd like to hear from  
you.**

**[gsa.markettips@gsa.gov](mailto:gsa.markettips@gsa.gov)**

# 60 HOURS OF FREE TRAINING AVAILABLE!

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
INVITES YOU TO ATTEND THE

## 1998 PRODUCTS AND SERVICES EXPO

HOSTED IN SEATTLE BY  
THE NORTHWEST/ARCTIC REGION  
JULY 8-9, 1998

**Registration is FREE to all Federal Government personnel. This allows access to the exhibits and attendance at the training. Please register below for the GSA Products and Services Expo at the Washington State Convention Center in Seattle**

### FEATURED ACTIVITIES

On-line ordering at the conference site  
Customized Military training Sessions on July 9  
Experts from Government Procurement Sources:  
GSA, DLA, NIB, NISH, UNICOR and leading manufacturers

Over 300 Exhibitors on display  
GSA Advantage!™ Training

For more information, call 1-888-272-5565. You will receive a confirmation packet by mail which includes hotel information.

### REGISTRATION FORM

Name \_\_\_\_\_ Title \_\_\_\_\_

Agency/Organization \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

**Fax this form to (314) 569-1204, or register electronically at the Expo web site: [www.northwest.gsa.gov/expo.htm](http://www.northwest.gsa.gov/expo.htm)**

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## Do You Know What Goes On At A GSA Expo? Check It Out!



**300 Exhibitors !**



**Don't Miss Out... Meet GSA At the '98 Expo in Seattle ! Register Now!  
Call 1-888-272-5565 or go to <http://www.northwest.gsa.gov/expo.htm>**



**60 Hours Over 5 Tracks  
Of Free Training**



**July 8-9, Washington State  
Convention & Trade Center, Seattle**



# PRODUCTS AND SERVICES EXPO CONFERENCE AGENDA

The GSA Products and Services Expo will offer over 30 workshops across six tracks, as well as over 300 vendors displaying their products. Visit our "Customer Solutions" room to gain hands-on training and one-on-one customer service during the entire two day event.

## W E D N E S D A Y , J U L Y 8

Registration	7:00 a.m. – 4:30 p.m.
Opening Ceremony	8:30 a.m. – 9:00 a.m.
Vendor Exhibits Open	9:00 a.m. – 4:00 p.m.
Training Workshops	10:00 a.m. – 4:00 p.m.
Mix and Mingle Luncheon in Exhibit Hall	11:30 a.m. – 1:00 p.m.

## T H U R S D A Y , J U L Y 9 • M I L I T A R Y D A Y

SPECIAL EVENTS AND CUSTOMIZED TRAINING FOR MILITARY PERSONNEL THROUGHOUT THE DAY.

Registration	8:00 a.m. – 2:00 p.m.
Opening Ceremony	8:30 a.m. – 9:00 a.m.
Training Workshops	9:00 a.m. – 12:00 noon
Vendor Exhibits Open	9:00 a.m. – 2:00 p.m.
Mix and Mingle Luncheon in Exhibit Hall	12:00 noon – 1:00 p.m.



# DESCRIPTION OF WORKSHOP TRACKS

## **A. Environmental Products and Your Mission:**

Learn how GSA can help you in answering the myriad of environmental concerns you face each day in guiding your agency and office into the new millennium. Prepare for the future with FSS products and services such as VOC paint, recycled paper, and property disposal. Also learn about GSA's partnerships with EPA and the military and how you can use them to accomplish your mission. The Federal Environmental Council Executives have been invited to speak.

## **B. At Your Service With Services:**

Learn about the 17 new business lines and services FSS has under schedule for your use. These service contracts include 9 new areas such as meeting planning, financial services, debt collection, consulting, and mediators. Get your questions answered about the eight existing programs such as travel, shipping and transportation. Come to Seattle and learn about the new credit card structure under GSA Smart-Pay. Smart-Pay becomes effective on November 30 this year and it effects your agency in all travel, small purchase and fleet vehicle operations.

## **C. The Right Tools for the Job:**

Learn about the new products available to your agency. See and hear about the myriad of new offerings in furniture, office supplies and equipment, vehicles, and tools. GSA supplies all your agency needs with the latest and greatest in everything from lawnmowers to data processing. Whatever your agency needs, however exotic your mission, learn how GSA can provide it.

## **D. GSA's Supply, Procurement and Purchasing Made Simple:**

Learn about the practical side of acquisition reform and simplified purchasing. This track provides an overview of the different ways a customer can purchase items through GSA, and highlights the partnership GSA has developed with our nation's mandatory source programs. Come to Seattle and get straight answers to your specific situations.

## **E. GSA Advantage!™ and Internet Training:**

The future of Federal business is electronic commerce. Learn how your agency can be in the forefront of technology with your purchasing. Basic and advanced GSA Advantage!™ training is offered, and there will be GSA Advantage!™ kiosks throughout the exhibit area to practice your new skills.

## **F. How Do We Do What We Do:**

Learn what GSA resources are available at your agency's fingertips. Learn about our Customer Service Directors who will come directly to your office and provide further personalized training at your location. Learn about GSA's National Customer Service Center and how they can help you place, track and correct orders. This track showcases GSA's customer service and support available directly to you as our valued customer.

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# General Products Center, Ft. Worth, TX

## We are Proud to Announce... POW/MIA Flag is in Stock!

The 1998 Defense Authorization Act, signed by President Clinton on November 18, 1997 requires GSA to procure and distribute the POW/MIA flags. According to the Act, a POW/MIA flag should be flown on the following days:

- Armed Forces Day  
(third Saturday in May)
- Memorial Day  
(last Monday in May)
- Flag Day (June 14)
- Independence Day (July 4)
- National POW/MIA Recognition  
Day (3rd Friday of September)
- Veterans' Day (November 11)

The POW/MIA flag is to be flown at the following offices/installations:

- The Capitol
- The White House
- The Korean War Veterans Memorial
- The Vietnam Veterans Memorial
- Each National Cemetery

The buildings containing the official office of:

- The Secretary of State
- The Secretary of Defense
- The Secretary of Veterans Affairs
- The Director of the Selective  
Service System

Each major military installation, as designated by the Secretary of Defense.

Each medical center of the Department of Veterans Affairs (every day that the U.S. flag is flown).

Each United States Postal Service Post Office.

Place your order by way of:

**Phone:** (817) 978-2051  
**FAX:** (817) 978-2605



**MAIL:** GSA/FSS/7FXMR  
819 Taylor Street  
Fort Worth, TX 76102

GSA has three different size POW/MIA flags in stock for quick delivery. The sizes are 2'x3', 3'x5' and 4'x6'. The flags are nylon with a canvas and grommet heading. The flags are made with double-sided seal in order for caption and figure to read correctly on both sides of the flag. NSNs as listed below:

**NSN:** 8345-01-452-8111  
**Size:** 2'x3'  
**1-3 day delivery:** \$17.94  
**7-14 day delivery:** \$16.02

**NSN:** 8345-01-452-8114  
**Size:** 3'x5'  
**1-3 day delivery:** \$23.62  
**7-14 day delivery:** \$21.09

**NSN:** 8345-01-452-6283  
**Size:** 4'x6'  
**1-3 day delivery:** \$32.84  
**7-14 day delivery:** \$29.32

**Contact:** [ann.hansen@gsa.gov](mailto:ann.hansen@gsa.gov)  
**Phone:** (817) 978-2604  
[william.hicks@gsa.gov](mailto:william.hicks@gsa.gov)  
**Phone:** (817) 978-4428  
[genni.brown@gsa.gov](mailto:genni.brown@gsa.gov)  
**Phone:** (817) 978-4543



## We have Swivel Snap Hooks for Your Flags

GSA now has a brass swivel snap hook for attaching flags with grommet headings (e.g., the new POW/MIA flags) to the flagpole halyard. The unit of issue is a package ("PG") of 4 to accommodate attaching two flags.

**NSN:** 5340-01-412-7006  
**Price:** \$7.56 (delivery 1-3 days)  
**Price:** \$6.75 (delivery 7-14 days)

**Contact:** carolyn.wolinski@gsa.gov  
**Phone:** (817) 978-2279

## Your Professional Options Are Limitless With These New Briefcases

### Large Carrying Case 8460-01-423-4958 \$40.65

- \*External storage compartments
  - \*Padded nylon shoulder strap
  - \*Built-in organizer for office accessories
  - \*Fully lined pockets and interior
  - \*Adjustable inside compartment
- Top two briefcases illustrated in picture.

### Leather-Like Attache Case 8460-01-413-6066 \$44.46

- \*Accessory compartment for accessories
  - \*Zippered sides with Velcro flap
  - \*Lightweight, durable, leather-like material
  - \*Ideal for laptop and notebook computers
  - \*Padded handle and shoulder strap
  - \*Hinged expansion compartment with file separators
  - \*Soft-sided for maximum flexibility
- Middle two briefcases illustrated in picture.

### Maxi-Wheeler Catalog Case 8460-01-430-4208 \$83.96

- \*Full Opening Hinge
  - \*Molded plastic end caps
  - \*steel frame reinforced & 3" heavy duty wheels
  - \*Steel core handle & interior divider
  - \*Built-in telescoping handle
  - \*Additional utility pocket & luggage cart convenience
- Bottom left briefcase illustrated in picture.



### All-Purpose Case 8460-01-385-7294 \$19.03

- \*Single inner compartment
  - \*Pockets on each side
  - \*Padded shoulder strap for comfort.
- (Bottom right briefcase in picture)

Come visit our web site at:  
[www.gsa.gov/regions/7fss/7fx](http://www.gsa.gov/regions/7fss/7fx)

**Contact:** john.selner@gsa.gov  
**Phone:** (817) 978-8681  
**Fax:** (817) 978-8600

New Item

## Wider Selection of Fitted Mattress Pads Now Available

GSA now has a wider selection of mattress pads available. These are in addition to what is currently in the GSA supply catalog. These have polyester batting, are quilted and white. They are fitted to cover the mattress top and have a cloth skirt with elasticized edges to fit and cover the mattress sides.

**NSN:** 7210-01-306-3244  
**Size:** 36" x 75"  
**U/I:** BX (contains 6 ea.)  
**Price:** \$138.58

**NSN:** 7210-01-306-3247  
**Size:** 38" x 75"  
**U/I:** BX (contains 6 ea.)  
**Price:** \$139.71

**NSN:** 7210-01-306-3250  
**Size:** 36" x 80"  
**U/I:** BX (contains 6 ea.)  
**Price:** \$141.22

**Contact:** vanda.price@gsa.gov  
**Phone:** (817) 978-8675  
**Fax:** (817) 978-8600

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## Spring Has Arrived and We Have the Lawn and Garden Equipment You Need

### Lawn Rakes

We have lawn and garden equipment that will assist in manicuring your landscape. As you work on your landscape for the spring, there are lawn tools you will be needing. Let us supply your tools.

All suitable for raking grass clippings, leaves, twigs and litter from lawns without injury to grass or roots.

#### Lawn Rake, Type II, Class B Semi-Radial Head

**NSN:** 3750-00-903-0720  
**U/I:** EA  
**Size:** 22" Head width  
**Std. Pack:** 1  
**Price:** \$6.02

#### Lawn Rake, Type II, Class B Semi-Radial Head

**NSN:** 3750-00-086-7690  
**U/I:** EA  
**Size:** 18" Head width  
**Std. Pack:** 1  
**Price:** \$5.58

#### Lawn Rake, Type II Class A - Radial Head, Composition S - Steel tine

**NSN:** 3750-00-599-6101  
**U/I:** EA  
**Size:** 22" Head width  
**Std. Pack:** 1  
**Price:** \$6.02

**Contact:** vanda.price@gsa.gov  
**Phone:** (817) 978-8675  
**Fax:** (817) 978-8600

## Wheelbarrows

We have the small capacity and large capacity Heavy Duty General Utility Wheelbarrows with steel handles. And for those contractor jobs, we have Contractors Wheelbarrows with wooden handles.

#### General Utility Wheelbarrow, Large Capacity

**NSN:** 3920-00-244-9284  
**U/I:** EA  
**Size:** 5.0 cu. ft. heaped tray  
**Std. Pack:** 1  
**Price:** \$71.69

#### Contractors Wheelbarrow

**NSN:** 3920-00-329-4303  
**Size:** 6.0 cu. ft. heaped tray  
**U/I:** EA  
**Std. Pack:** 1  
**Price:** \$70.64

#### General Utility Wheelbarrow, Small Capacity

**NSN:** 3920-00-640-9236  
**U/I:** EA  
**Size:** 4.0 cu. ft. heaped tray  
**Std. Pack:** 1  
**Price:** \$67.68



**Contact:** vanda.price@gsa.gov  
**Phone:** (817) 978-8675  
**Fax:** (817) 978-8600

## Light Your Way With These Illuminating Candles

With all the storms brought about by El Nino, just a reminder, Illuminating Candles are still available through the stock system. They are approximately 12 inches in length, and have a minimum burn time of 7-1/2 hours.

**NSN:** 6260-00-161-4296  
**U/I:** Box  
**Std. Pack:** 12  
**Price:** \$5.34

**Contact:** evelyn.furlow@gsa.gov  
**Phone:** (817) 978-3485

## Need Wet Weather Protection? These Tent Flys Are Just What you Need!

For weather protection. Nylon tent fly (polyurethane coated) with guy ropes and tension sliders. Size: 16 X 24 ft.

**NSN:** 8340-00-102-6370  
**U/I:** EA  
**Std. pack:** 1  
**Color:** Bright Yellow  
**Price:** \$172.60

For use with sleeping bags as ground cloth/shelter or general use as tarpaulin. Rip-stock nylon (polyurethane coated). Size: 9 X 10 ft.

**NSN:** 8340-01-185-5512  
**U/I:** EA  
**Std. Pack:** 20  
**Color:** Royal Blue  
**Price:** \$38.89

**Contact:** linda.schurg@gsa.gov  
**Phone:** (817) 978-3163  
**Fax:** (817) 978-8600

## Tired of Sitting in the Dark? GSA Has All Types of Lighting Fixtures

Let GSA Turn the Light on For You. We have all types of Lighting Fixtures and Glowlamps. GSA has a large variety of lamps to choose from such as Fluorescent Lighting Fixtures (with and without stems), Night Lights and Safety Devices for Fluorescent Lamps.

### Fluorescent Lighting Fixture Recess Mounted (48x24x4 using 4 bulbs)

**NSN:** 6210-00-655-2300  
**U/I:** EA (1 per package)  
**Price:** \$156.43

### Fluorescent Lighting Fixture Surface Mounted (2 x 4, using 2 bulbs)

**NSN:** 6210-00-727-6417  
**U/I:** EA (1 per package)  
**Price:** \$79.86

### Fluorescent Lighting Fixture Surface Mounted (1 x 4, using 1 bulb)

**NSN:** 6210-00-727-6418  
**U/I:** EA (1 per package)  
**Price:** \$59.46

### Fluorescent Lighting Fixture Recess Mounted (48.5 x 12 x 4 using 2 bulbs)

**NSN:** 6210-00-892-5294  
**U/I:** EA (1 per package)  
**Price:** \$119.13

### Night Light

**NSN:** 6210-00-930-2818  
**U/I:** EA (10 per package)  
**Price:** \$1.04

### Safety Device for Fluorescent Lamps

**NSN:** 6210-00-930-2819  
**U/I:** EA (10 per package)  
**Price:** \$0.81

**Contact:** john.selner@gsa.gov  
**Phone** (817) 978-8681  
**Fax:** (817) 978-8600



## Styrofoam Has Been Part of Our Lives For Half a Century

This year marks 50 years of consumer use of polystyrene foam which almost everyone calls by its trademark name, Styrofoam. This material is used extensively in the food service industry for everything from egg cartons, meat packaging trays, take-out and left-over containers, foam coolers, etc. Environmental concern is not an issue - foam products make up less than 1 percent of all municipal solid waste and GSA products have been manufactured free of CFC's. Listed below are the food service items available from GSA, including popular sizes of foam cups and a handy "clam-shell" take-out type container.

**NSN:** 7350-00-721-9003  
**Size:** 6-OZ Foam Cup  
**U/I:** BX(1000)  
**Price:** \$11.79  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-00-082-5741  
**Size:** 8-OZ Foam Cup  
**U/I:** BX(1000)  
**Price:** \$13.01  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-00-926-1661  
**Size:** 10-OZ Foam Cup  
**U/I:** BX(1000)  
**Price:** \$16.63  
JWOD/NIB/NISH Mandatory Source



**NSN:** 7350-00-145-6126  
**Size:** 16-OZ Foam Cup  
**U/I:** BX (500)  
**Price:** \$13.78  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-00-761-7467  
**Size:** 6-OZ Foam Cup w/lid  
**U/I:** BX (1000)  
**Price:** \$20.96  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-00-914-5089  
**Size:** 8-OZ Foam Cup w/lid  
**U/I:** BX (1000)  
**Price:** \$22.50  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-00-914-5088  
**Size:** 10-OZ Foam Cup w/lid  
**U/I:** BX(1000)  
**Price:** \$27.03  
JWOD/NIB/NISH Mandatory Source

**NSN:** 7350-01-080-8842  
**Size:** 10 X 9-1/2 X 3" container  
**U/I:** BX (200)  
**Price:** \$18.00  
JWOD/NIB/NISH Mandatory Source

Order using MILSTRIP/FEDSTRIP or MUFFIN procedures or through **GSA Advantage!**™

**Contact:** john.selner@gsa.gov  
**Phone:** (817) 978-8681  
**Fax:** (817) 978-8600

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## New on Multiple Award Schedule... Sun Covers

Multiple Award Schedule 78 I C - Park and Outdoor Recreational Equipment now have available different shapes, sizes and colors of sun shades. These covers can withstand high windloads, while offering U.V. Ray and heat protection. They provide permanent, maintenance-free cool shade for a variety of applications including playground areas, outside seating areas, and outside smoking areas.

**Contact:** [margaret.evans@gsa.gov](mailto:margaret.evans@gsa.gov)  
**Phone:** (817) 978-8646  
**Fax:** (817) 978-8661

## New! Wet Twist-Wring Mops Are In Stock

GSA now has in stock a new wet mop using cotton strings, that is much easier to use and wring out. The new string twist-wring wet mop comes complete with a twist-wring head and a handle. The handle is lightweight metal, 54 inches long and 15/16 inch in diameter. The yarn head weighs 9.5 ounces, and fits onto the handle in such a way that the strings can be stretched and wrung without the hand touching the mophead.

**NSN:** 7920-01-448-0218  
**U/I:** EA  
**Price:** \$8.06

Replacement mopheads for the twist-wring mop. Packaged 12 heads together.

**NSN:** 7920-01-448-0220  
**U/I:** EA  
**Price:** \$4.68

**Contact:** [charles.hatch@gsa.gov](mailto:charles.hatch@gsa.gov)  
**Phone:** (817) 978-2469  
**Fax:** (817) 978-8600

## 50% Sale On the Following Items

GSA is offering the following items at a 50% reduced selling price, effective until stock is depleted or for 90 days from the issuances of this publication. Please remember to use Advice Code "2J" when ordering these items. Items will no longer be available as GSA stock items.

### Screw, Wood Brass #14

**NSN:** 5305-00-290-3339  
**U/I:** HD  
**Price:** \$2.80

### Fence Stay

**NSN:** 5660-00-607-0287  
**U/I:** HD  
**Price:** \$17.98

**Contact:** [maria.white@gsa.gov](mailto:maria.white@gsa.gov)  
**Phone:** (817) 978-3492  
**Fax:** (817) 978-8600

## Introducing Tuf-Tex Institutional Bedspreads and Blankets

Federal agencies have been buying Tuf-Tex's institutional bedspreads and blankets for years through other vendors. For the first time, users may now purchase these extremely durable, permanently flame-resistant products directly from the manufacturer: Tuf-Tex Inc.

Tuf-Tex's bedspreads and blankets are the perfect institutional products. They provide years of crisp, colorfast service under the most demanding conditions. These bedspreads and blankets resist every known stain, including blood, grease, and urine; and they will not rip or tear even if intentionally cut, thanks to unique "rip-stop" technology. Tensile strength exceeds 1500 psi. They require less time in the washer and dryer than the

competition, thus permitting considerable utilities savings over time. Many laundry managers report more than 400 industrial washing's before seeing any wear. Laundry instructions appear on every bedspread and blanket.

Tuf-Tex's flame-resistant bedspreads and blankets provide the extra margin of safety more and more managers desire. They meet or exceed flame-resistance standards specified in the nation's most rigorous laboratory tests, the National Fire Prevention Association's (NFPA) Bulletin 701. They also meet Federal Aviation Administration (FAA) 25.853 (b-2 and b-3 horizontal) and Commercial Products Safety Commission (CPSC) FF4-72 and FF5-74 standards. Many thousands are currently in use in VA Hospitals. Flame resistant certificates are available.

Despite the obvious industrial and safety advantages, Tuf-Tex products are competitively priced and include several styles with the lowest pricing available in the country. Protracted product lifespan, low maintenance costs, designer colors, attractive construction...all these features guarantee institutional buyers the absolute best bedspread and blanket values in the nation. Free wash-test samples are available for the asking. Bedspreads may be ordered directly from the Contractor:

Tuf Tex  
3005 Sigman Street  
P.O. Box 35906  
Fayetteville, NC 28303-0906  
Point of contact: Jeff Donaldson  
(800) 872-0305  
GSA Contract # GS-07F-9750H

**Contact:** [lyn.depriest@gsa.gov](mailto:lyn.depriest@gsa.gov)  
**Phone:** (817) 978-2998  
**FAX:** (817) 978-4366



## GSA Is Your "Best Value" Choice For Food Service Equipment

GSA has literally everything today's foodservice workers on military bases, prisons, hospitals and Government office buildings need to perform their job effectively. GSA's Supply Catalog contains all types of flatware (plastic and stainless steel), mess trays (steel and wood-pulp), disposable cups (foam, paper, and biodegradable), disposable plates (rectangular and round), and new items such as 5-gallon Igloo and Rubbermaid water coolers. GSA recently added a new line of medium weight, LOW COST disposable flatware, shown below. This new flatware, along with many other food service items are manufactured by a designated Mandatory Source under the Javits-Wagner-O'Day (JWOD) Act which all Federal agencies should consider before buying similar items on the open market.

**NSN:** 7340-01-438-7391  
**Description:** White plastic spoon  
**Price:** \$11.78 per MX (1,000)\*

**NSN:** 7340-01-438-7392  
**Description:** White plastic fork  
**Price:** \$11.96 per MX (1,000)\*

**NSN:** 7340-01-438-9241  
**Description:** White plastic knife  
**Price:** \$12.01 per MX (1,000)\*

\*Average cost is \$.01 per utensil

Under Multiple Award Schedule 73 III - Food Service and Handling Equipment, GSA has negotiated "most-favored" customer pricing for a wide array of products, including mixers, food processors, slicers, grinders, ranges, griddles, broilers, fryers, steamers, all types of ovens,

along with dishwashers, ice machines, small wares, and much more. Recently, the schedule has added new items such as salad dryers, breading machines, low-pressure kitchen sanitizers, flowering onion cutter, etc., and the schedule is continuing to expand!! In the coming months, we expect to add pots and pans, can openers, bread making/slicing machines and bagel machines.

For information on Food Service Stock items, see GSA's Supply Catalog or call **Shirley Stroud (817) 978-2046**. For information on Multiple Award Schedule 73 III, please contact **Jo Ann Stanley (817) 978-2505** or **Donna Curphy (817) 978-8662**.

## Lawn and Garden Hoses Are Now Available

Now available through FSS are two heavy-duty lawn and garden hoses. These hoses are commercial-grade rubber/vinyl reinforced 5/8" diameter garden hoses of 50 and 100 foot lengths. The hoses are kink-resistant and feature brass couplings, a protective collar at the faucet end, and an abrasion resistant gray cover. Burst strength is rated at 500 psi with a minimum 4-ply reinforced construction. The NSNs are listed below.

**NSN:** 4720-01-447-8757  
**U/I:** LG  
**Length:** 100-ft.  
**Price:** \$20.13

**NSN:** 4720-01-447-8759  
**U/I:** LG  
**Length:** 50-ft.  
**Price:** \$11.51

**Contact: Vanda Price (817) 978-8675**  
**Fax: (817)978-8600** or  
**E-mail: vanda.price@gsa.gov**  
**Bill Hicks (817) 978-4428 (Technical)**  
**Carolyn Wolinski (817) 978-2279**  
**(Stock availability)**

### New Item

## We Have Igloo and Rubbermaid 5-gallon Water Coolers

Now available through FSS are two brand name 5-gallon water coolers (insulated jugs). The water coolers are industrial models from Igloo and Rubbermaid (Gott). The Igloo cooler (NSN 7330-01-449-2318) is their model 451 which is bright yellow with a red cover. The cover is attached to the cooler with a cord to prevent loss. The Rubbermaid cooler is their part number 1685-01-11 which is orange with a white screw-on threaded cover. Both include easy grip side handles, cup dispenser bracket, foam insulation, and a drip-proof spigot. The coolers are available through the stock program for easy access (prices listed below).

**NSN:** 7330-01-449-2318  
**Description:** Igloo  
**Price:** \$24.42  
**U/I:** EA

**NSN:** 7330-01-449-2319  
**Description:** Rubbermaid  
**Price:** \$23.96  
**U/I:** EA

**Technical information:**  
**Bill Hicks (817) 978-4428**  
**Stock availability:**  
**Virginia Skipwith (817) 978-8676.**  
**FAX: (817) 978-8600**  
**E-mail: Virginia.Skipwith@gsa.gov**

## Runway Repair Equipment Is Back

You asked for them and we bought them back into stock under the Special Order Program

### Rapid Runway Repair Edge Marker Base

Edge marker base size: 30" x 48" x 3/4", solid rubber mat with six hand-holds and two white loop fasteners.

**NSN:** 5680-01-378-8882  
**U/I:** EA  
**Price:** \$179.00

### Rapid Runway Repair Edge Marker Top

Edge marker top is an "A" Frame, 20"x 30" with a 60 degree angle at top with two hook fasteners. Tops are covered with retroreflective orange sheeting.

**NSN:** 5680-01-378-8998  
**U/I:** EA  
**Price:** \$279.00

### Edge Marker System

Rapid Runway Repair Edge marker System consists of 140 bases and 152 tops.

**NSN:** 5680-01-379-5818  
**U/I:** EA  
**Price:** \$33,500.00

DoD activities with a requirements for these items should submit requisitions in accordance with their normal ordering procedures citing the required NSN.

**Contact:** bruce.geren@gsa.gov  
**Phone:** (817) 978-8603  
**Fax:** (817) 978-8614

## Attention FireFighters... Rake Up the Savings With This New Collapsible Rake

GSA has available many types of rakes, from lightweight ones for raking leaves, to heavy duty firefighting rakes that are suitable for digging holes and cutting down trees. If you have ever wanted something in between, GSA delivers!

Now available is a rake that actually folds up. This rake has a 48" tubular aluminum handle with fifteen 16" stainless steel tines. Full size of the rake is 59" long with a 16-1/2" open width. Pull a lever and the tines squeeze down to an 8" storage width with an overall length of 49" which will easily fit in truck work-boxes or behind a pickup seat. Made from aluminum and stainless steel, this rake will clear most anything that will move and is designed to last a long time.

**NSN:** 4210-01-387-1392  
**Price:** \$36.88  
**U/I:** EA  
**Standard Pack:** 10

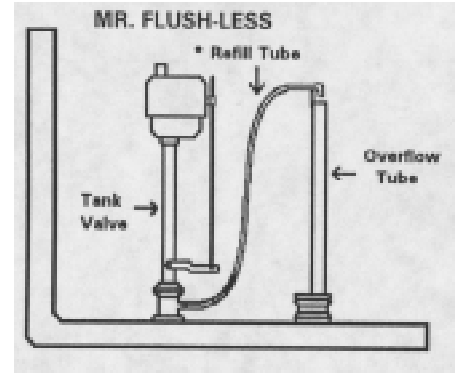
**Contact:** linda.schurg@gsa.gov  
**Phone:** (817) 978-3163  
**FAX:** (817) 978-8600

New Item

## Save Water With Mr. Flush-less In the Toilet Tank

Mr. Flush-less saves up to 1-gallon of water per flush by reducing the flow of water that goes into the toilet tank.

Can be installed in minutes just by replacing the refill tube. Is made of naval brass and heavy duty vinyl tubing for years of trouble free service.



Place orders directly with contractor:

R&R Precision Machining, Inc.  
Attn: Robert Buthje  
604 S. 9th Street  
P.O. Box 1305  
Gunnison, CO 82130

**Contact:** maryann.swearingen@gsa.gov  
**Phone:** (817) 978-8377  
**Fax:** (817) 978-8634

## Visit our Home Page!

We now have all of  
our individual  
Federal Supply  
Schedule program  
guides on line. Just  
click on Multiple  
Award Schedules at  
this site:

<http://www.gsa.gov/regions/7fss/7fx/index.htm>

New Item

## “Wat’r Well” Underground Reservoir Drip Irrigation System

Chalk Manufacturing is introducing the “Wat’r Well”, an underground reservoir drip irrigation system. A simple, cost effective way to eliminate over watering or under watering with accurate, measured irrigation.

The “Wat’r Well” is light weight and easy to install, saves time, energy, and money. The “Wat’r Well” promotes agriculture growth while it saves natural resources. Is EPA friendly, 100% recyclable and installs easily with shovel or post hole diggers.



**FSC Group 999,  
Part I, Section F  
Contract No.  
GS-07F-9813H  
Special Item  
No. 5418**

Place orders directly with contractor:

Chalk Manufacturing  
Route 1, Box 21  
Mead, OK 73449

Contact: Mike Chalk  
Phone: (580) 924-0531  
Fax: (580) 920-2745

New Item

## Oil/Water Separators Available from Ultracept®

Ultracept® Oil/Water separators are capable of effectively handling high-flow oily water mixtures from equipment washing operations, remediation projects and many processing systems.

The Ultrasep® Oil/Water separators are designed lower-flow condensates, containing oil/water mixtures, emulsions or water/dispersible lubricants, such as those generated in air compressor systems.



Schedule: 999 01F  
New Item Introductory Schedule (NIIS)  
Contract No. GS-07F-9744H

Please orders directly with contractor:

Qual Tech Enterprises, Inc.  
1485 Bayshore Blvd. #8  
San Francisco, CA 94124-3002

Contact: Joseph A. Brennan  
Phone: (415) 467-7887  
Fax: (415) 467-7092  
e:Mail: qualteck@aol.com

For more information on these products

Contact: maryann.swearingen@gsa.gov  
Phone: (817) 978-8377  
Fax: (817) 978-8634

## Multiple Award Schedule 39 II A Has Added Spill Containment Units

GSA’s Multiple Award Schedule 39 II A, for Material Handling Equipment, Scaffolding, and Work and Service Platforms, recently added spill containment units under SIN 357-10c.

Spill containment units may be used to control or contain spills of potentially harmful or hazardous chemicals and pollutants. Spill containment units currently available from schedule contractors include vehicle/cargo area hazardous spill remediation trays for transport of hazardous liquids or materials; drive-on units in multiple sizes for use under even the largest military fuel tankers; individual and multi-drum overpacks; or containment flooring for work areas. Schedule contractors can provide containment units for almost any application.

To receive your copy of the 39 II A Schedule contact the CMLS by phoning (817) 334-5215 by FAX (817) 334-5227

**-OR-**

have immediate access to all General Products Multiple Award Schedules by visiting our home page at this site address:

<http://www.gsa.gov/regions/7fss/7fx/index.html>

look for schedule 39 II A, featuring products for all your material handling needs.

Contact: cheryl.goff@gsa.gov  
Phone: (817)978-8386  
Fax: (817)978-8634

New Item

## Breath Easy With Dust Gone™ Vacuum Sanding System

Dust Gone™ Systems reduce sanding dusts in your work environment up to 99%. So everyone can breathe easier - whether they're doing vehicle repair and refinishing, aircraft or marine vessel maintenance, construction, or preparing just about any surface for painting or coating.

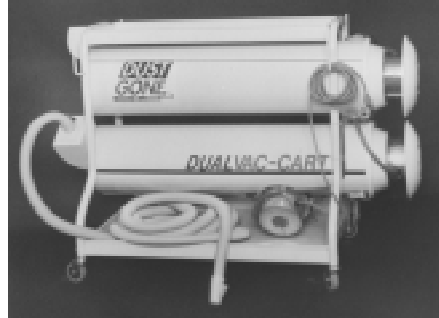
Dust Gone™ units help pay for themselves. Sandpaper lasts three times longer. And units use standard sandpaper and sanding attachment. Includes attachments for industry-standard orbital sanders. No special materials or tools to buy or stock.

An Air Force Management Equipment Evaluation Program (MEEP) evaluation concluded that "Dust Gone Systems were cheaper and more efficient than the present equipment."

- Tested and recommended by USAF.
- Removes up to 99% of sanding dust particles.
- Helps meet OSHA and environmental regulations.
- Cuts sandpaper costs by 66%. Uses standard sandpaper and sanding attachments.
- Greatly reduces sanding time and clean-up.
- User-friendly design. No additional training necessary.
- Proven in use by USAF, USCG, Pepsico, quality auto refinishers.

-- Available in one- and two-user models, for wall mounting or portable use.

-- Prices include attachments for industry-standard orbital sanding heads.



Compact cart units go where the work is. Wall mounted unit installs in one hour.

**Contact: maryann.swearingen@gsa.gov**  
**Phone: (817) 978-8377**  
**Fax: (817) 978-8634**

## Armex® Cleaning and Coating Removal Systems Are Non-Toxic and Non-Hazardous

Church and Dwight Company, makers of Arm and Hammer® products, offers Armex® Cleaning and Coating Removal Systems a non-toxic, water soluble, baking soda based process for cleaning, degreasing and depainting, which is free from virtually all of the workers and environmental hazards associated with solvents, caustic chemicals, sandblasting and high pressure water.

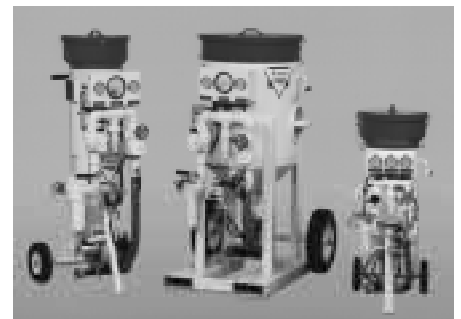
The Armex Blast Media is a unique abrasive, formulated using sodium bicarbonate (baking soda) as its main ingredient. It is a natural, water soluble, inorganic compound, with a crystalline structure that provides a mild, yet effective, abrasive for cleaning and de-coating a wide range of substrates. It is non-toxic and

and non-hazardous as defined by the EPA and OSHA and is USDA approved as an A-1 cleaner suitable for use in FDA regulated facilities as well.

The Accustrip System® Deliver Device is specially engineered equipment that provides precise flow control necessary to fully exploit the many attributes of ARMEX Blast Media.

The WADU® Soluble Media Injector used with a pressure washer operating between 2,500 and 4,000 p.s.i. can improve cleaning capacity up to 100% and even perform light paint stripping.

ARMEX® Blast Cabinet System offers a process for the precision cleaning of critical parts and components using ARMEX Blast Media. Its patented air flow technology provides excellent visibility. Versatile as well, this totally integrated system combined the precision wet or dry blasting capabilities of the ACCUSTRP SYSTEM® Delivery Device. Clean, de-paint, degrease a wide variety of alloys, metals (including hard anodized coatings), plastics, and composites without substrate damage or distortions.



**GSA Contract: GS-07F-91630**

**Contact: maryann.swearingen@gsa.gov**  
**Phone: (817) 978-8377**  
**Fax: (817) 978-8634**



The following products are available under the following:

Contract: GS-07F-9836H  
Schedule: 999 01 F  
New Item Introductory Schedule  
Special Item No. F5410

Place orders directly with the contractor:

Stop Stick, Ltd.  
11 East Center Street  
Lawrenceburg, IN 47025

Contact: Gary Uthe  
Phone: 800-537-0102  
Fax: (812) 537-1011

**GSA Contact: maryann.swearingen@gsa.gov**  
**Phone: (817) 978-8377**  
**Fax: (817) 978-8634**

New Item

## **“Terminator” Designed For Stationary Vehicle Deflation**

The “Terminator” is specifically designed for use with a stationary vehicle. Upon approach, simply toss the “Terminator” under the vehicle across its tire path. If the driver tries to move the vehicle from the area, the “Terminator” will deflate a tire in 5 seconds or less.

### **Safety**

- Stops pursuits before the start, saving lives and reducing property damage.
- Plastic housing provides officer safety during deployment and removal from roadway.
- Engineered to deflate tires without blowout hollow graphite-coated quills act as valves, releasing air at a safe, controlled rate.

### **Simplicity**

- 2-foot length drops easily onto tire path.
- Self-righting end caps ensure property deployment every time.

### **Versatility**

- Deflates tires on virtually all vehicles.
- Designed for Customs Service, Border Patrol, Military and Military Police Detectives, Patrolmen and SWAT Teams.
- Waterproof and durable.
- Works on a variety of terrain.



New Item

## **“Piranha” Stops Pursuits Before They Start**

The “Piranha” is a proactive tire-deflation device that fits covertly under the tire of a parked vehicle. If anyone attempts to drive the vehicle away, the tire deflates in 5 seconds or less.

### **Safety**

- Stops pursuits before they start, saving lives and reducing property damage.
- Engineered to deflate any tire safety in 5 seconds or less without blowout.
- Safe to handle and deploy.

### **Simplicity**

- Fits easily in glove compartment or under seat of any car.
- Quick and easy deployment.

### **Versatility**

- Works on a variety of terrain.
- Small 5-inch size can be easily concealed.
- Waterproof, rugged design with durable plastic housing.
- Can be deployed on drive or non-drive tires.
- Ideal for SWAT Teams, Tactical Units, Traffic Stops/DUI, Detectives, Surveillance or Drug Raids.



New Item

## **“Barracuda” Deflates Large Vehicle Tires**

The “Barracuda” is a tire-deflation device used for buses, trucks, and tractor-trailers. Its specially designed quills quickly deflate the tires of large moving vehicles without blowouts.

### **Safety**

- Engineered to deflate tires without blowout; hollow graphite-coated quills act as valves, releasing air at a safe, controlled rate.
- 1-15/16 inch spikes are contained in plastic housing, providing officer safety during deployment and removal from roadway.

### **Simplicity**

- Self-righting end caps ensure proper deployment every time.
- Can be used individually or in sleeve.

Continued next page

### Versatility

- Weatherproof and durable.
- Works on a variety of terrain.
- Can be deployed individually or grouped in a 9-foot sleeve.



### New Item

## “Stop Stick” The Safest Tire Deflation Device

The 3 foot “Stop Stick” is designed to deflate the tires of a moving vehicle, ensuring the safest manner of reducing the mobility of the target vehicle.

### Safety

- Plastic housing provides officer safety during deployment and removal from the roadway.
- 60-foot allows the deploying officer to stand a safe distance from the road.
- Engineered to deflate tires without blowout, hollow Teflon<sup>®</sup> quills act as valves, releasing air at a safe, controlled rate.

### Simplicity

- “Stop Stick” offers the fastest deployment of any tire deflation device.
- Trunk mounted storage rack allows for fast, easy access.
- In-sleeve deployment allows an officer to throw device from the side of the road and quickly remove it by pulling the cord reel.
- Multi-directional spikes ensure correct deployment (any side can be facing down).
- Simply design is not dependent on complicated and unreliable technology such as wires and remote controls.

### Versatility

- Deflates tires on virtually all vehicles.
- Can be deployed individually or grouped in a 9-foot or 12-foot sleeve.
- Works on a variety of terrain.



## Machinery Wiping Towels Are Now Available from FSS

In order to serve you better GSA is offering 3 new heavy duty paper towels and varying weight and toughness, all supplied by the East Texas Lighthouse for the Blind, also known as Horizon Industries.

Towel is a new non-woven, 11”x14” towel composed of a soft cloth-like air laid material, packaged quarter-folded in a dispenser box of 100 towels.

**NSN:** 7920-01-448-7003

**U/I:** BX (100)

**Price:** \$3.69

Towel is similar to the popular plastic wiping towel (NSN 7920-00-956-1709) 17”x14” in size and is packaged 90 towels per pop-up dispenser package. Three (3) packages per unit of issue box.

**NSN:** 7920-01-448-7052

**U/I:** BX (270 towels, 3 packages of 90 towels each)

**Price:** \$9.20

Towel is a commercial grade 4-ply nylon scrim wiper similar to our current scrim-type wipers (NSNs 7920-00-823-9772 and 9773). Towel is 10” x 15” and is packaged 150 towels in a pop-up dispenser box.

**NSN:** 7920-01-448-7053

**U/I:** BX (150 towels)

**Price:** \$5.34

### **Technical information:**

**dennis.davis@gsa.gov**

**Phone: (817) 978-4030**

**Fax: (817) 978-8614**

### **Stock availability:**

**maria.white@gsa.gov**

**Phone: (817) 978-3492**

**FAX: (817)978-8600**

### New Item

## Fiberglass Pole Tree Trimmer

Fiberglass tree trimmer (pruner) is now available through the stock system. Its features include: a telescoping fiberglass pole which adjusts from 6-12 feet in length, a steel head with a 1-1/8” capacity pruning blade (non-stick coated), and a 15” saw blade (for the larger branches).

The pruning blade operates via a two-pulley mechanism by pulling a hand grip attached to a high-strength braided cord.

**NSN:** 3750-01-449-0975

**U/I:** EA

**Price:** \$42.44

### **Technical information:**

**bill.hicks@gsa.gov**

**Phone: (817) 978-4428**

### **Stock availability:**

**vanda.price@gsa.gov**

**Phone: (817) 978-8675**

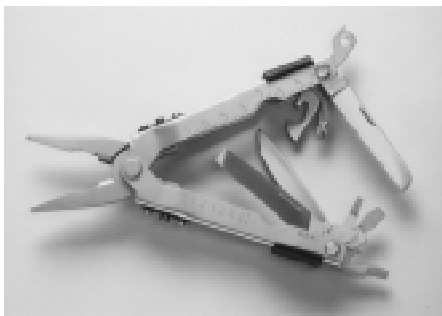
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# Tools and Appliances Center

## Kansas City, MO

### Gerber Needle Nose Multi-Lock™ Multi-Plier® Pocket Tools



**NSN:** 5110-01-394-6249  
**U/I:** EA Knife, Pocket  
**Price:** \$43.70  
**Model No:** 07530G

Satin, non-glare, stainless steel finish with heavy duty ballistic cloth belt sheath.



**NSN:** 5110-01-394-6252  
**U/I:** EA Knife, Pocket  
**Price:** \$46.90  
**Model No:** 07550G

Black finish with heavy duty ballistic cloth belt sheath.

**Contact:** [kathy.fjoser@gsa.gov](mailto:kathy.fjoser@gsa.gov)  
**Phone:** (816) 926-3362  
**Fax:** (816) 926-7182

### Multi-Faceted Intrenching Tool In Stock

Over the course of many years one of the fastest moving items for customers in the Tools and Appliances Center has been the multi-faceted Intrenching Tool. This item is actually a full metal, portable tool which folds, and locks, into three positions, creating a combination shovel, pick and saw. The four-sided shovel cutting blade has two serrated sides and two straight-edged sides allowing for use in digging, the severing of roots and clearing of light brush. This item opens to a full length of 23" and folds to 9" for storage. The intrenching tool is immediately available from stock.

**NSN:** 5120-00-878-5932  
**Price:** \$29.85  
**U/I:** EA

**Contact:** [tom.slezak@gsa.gov](mailto:tom.slezak@gsa.gov)  
**Phone:** (816)926-3470  
**DSN:** 465-3470  
**Fax:** (816)926-7182

New Stock Item

### LEATHERMAN Tool Adapter

The Tool Adapter from Leatherman is a new product that permits a wide variety of screw bits to be used with any full-size Leatherman tool (Super Tool, PST II and Pocket Survival Tool). Any standard quarter-inch hex drive bit can be used with the new Tool Adapter, which slides easily over the plier jaws and attaches firmly to provide a safe, comfortable grip.

The most significant advance provided by the Tool Adapter is its locking mechanism. The adapter drive locks in position at zero-, 45- and 90-degree angles to optimize accessibility and torque. No other multi-tool adapter on the market has this capability. The Tool Adapter is offered in a Standard Set that contains a leather belt sheath and six bits: #0 and #3 Phillips, #1 and #2 Robertson (square), #15 Torx and #8-10 Slotted.

**NSN:** 5110-01-445-2068  
**U/I:** SE Adapter, Multiple Tool  
**Price:** \$19.18  
**P/N:** 65010101  
**Mfr:** Leatherman Tool Group  
**Length:** 3 1/4 inches/8.3 cm extended  
**Weight:** 1.6 ounces/45 grams

**Contact:** [kathy.fjoser@gsa.gov](mailto:kathy.fjoser@gsa.gov)  
**Phone:** (816) 926-3362  
**Fax:** (816) 926-7182

**Visit the Tools and  
Appliances Center  
Homepage**

**[http://  
www.r6.gsa.gov/  
tac](http://www.r6.gsa.gov/tac)**

New Stock Item

## LEATHERMAN Sideclip

The Sideclip from Leatherman is new and unique with a handy integrated clip, making it easy to clip the tool into a pocket, briefcase, purse or backpack. It also contains redesigned medium and Phillips screwdrivers that stay open better under strenuous use. The Sideclip includes a total of four screwdrivers, knife, can/bottle opener, pliers, wire cutters and ruler.



**NSN:** 5110-01-451-4946  
**U/I:** EA Knife, Pocket  
**Price:** \$31.27  
**P/N:** 61110001  
**Mfr:** Leatherman Tool Group  
**Weight:** 5 ounces

**Contact:** [kathy.fjoser@gsa.gov](mailto:kathy.fjoser@gsa.gov)  
**Phone:** (816) 926-3362  
**Fax:** (816) 926-7182

## Camillus Cutlery Quality Knives Since 1876

### Sportsman 2-blade Lockback

**NSN:** 5110-01-435-3506  
**Price:** \$23.92

- 5" Length Closed (8-3/4" Open)
- 3-3/8" Hollow Ground Clip Blade
- 3-3/8" Blunt Nose Skinner
- Brass Lanyard Hole
- Brass .30-06 Springfield Shield
- Brown Leather Sheath
- Patented Double-Offset Lockback (U.S. Patent No. 4,805,303)



### Knife & Axe Combo

**NSN:** 5110-01-435-3909  
**Price:** \$26.72

- One (1) Each 9-3/4" Overall Length Fixed Blade Hunter Knife 4-3/8" Drop Point Blade
- One (1) Each 11" Overall Length Mighty Hunter's Axe, 2-7/8" 420 Stainless Steel Blade (edge ground) Black Powder Paint Coated Finish
- One-Piece, Black Nylon Sheath



### Knife & Axe Combo

**NSN:** 5110-01-435-3906  
**Price:** \$28.63

- One (1) Each 9-3/16" Overall Length Fixed Blade Hunter Knife 3-7/8" Skinning Blade w/Gut Hook
- One (1) Each 11" Overall Length Mighty Hunter's Axe, 2-7/8" 420 Stainless Steel Blade (edge ground)
- One Piece, Black Nylon Sheath

**For More Product Information contact  
Tools and Appliances Center Customer  
Service (816) 926-6760**

## Correction

### Spring 1997 Catalog Correction

Key Set, Socket Head Screw  
**NSN:** 5120-01-004-2718

The catalog incorrectly states that the wrenches can be used at angles to 30 degrees, instead of 25 degrees. Set consists of twelve L-shaped, long length hexagon keys ranging from key sizes 0.050" to 5/16". The long arms are capable of being used at an angle of 25 degrees to the axis of the screw. The keys are made of alloy steel, heat-treated and hardened. The set comes in a case.

## Microfridge Sale

Large MicroFridge combination unit, now at a smaller price!

Features include:

- Upright design for ease of use
- Large capacity "real freezer"
- One plug to the wall (115v/60hz)
- Units separate for easier servicing
- 6.0 cu. ft. refrigerator with 1.5 cu. ft. freezer
- Draws less than 10 amps
- Perfect for barracks/dorms/quarters/billeting
- Also ideal for breakroom's, lounge areas, conference rooms
- Seven-year warranty on major components

Model MF-6 Combination two-door refrigerator/freezer microwave oven.

**Dimensions:** 59"H x 19-1/2"W x 18-5/8" D  
**NSN:** 4110-01-428-2329  
**Regular price:** \$701.42  
**Sale Price:** \$631.27  
**Color:** Black

Model MFR-6 Two-door refrigerator/freezer only (no microwave).

**Dimensions:** 47-7/10"H x 21-9/10"W x 19-1/10"D  
**NSN:** 4110-01-426-6170  
**Regular Price:** \$528.76  
**Sale Price:** \$475.88  
**Color:** Black

Deeper discounts are available on quantities ordered over 100.

This sale price is offered on orders placed between March 1 and June 15, 1998, and shipment taken by June 30, 1998.

Shop **GSA Advantage!**<sup>TM</sup>  
[www.fss.gsa.gov](http://www.fss.gsa.gov)

**Contact:** [janna.babcock@gsa.gov](mailto:janna.babcock@gsa.gov)  
**Phone:** (816) 926-1299

## New...Insulated Hand Tools From Cementex

OSHA's Electrical Safety Related Practices 1910.331-.335, which has been in effect for over 4 years, requires that any qualified person who is working on or around energized equipment of 50 volts to ground or more is required to use insulated hand tools in addition to other protective measures.

For example: a standard screwdriver with a shaft length of 4 in. has 4 in. of bare metal that can contact power points within a control panel. If that metal touches two or more power points, or a power point and a ground, an arc and short circuit can result, damaging the equipment and possibly causing injury to the worker. An insulated screwdriver has only a small portion of bare metal exposed, thereby reducing the possibility of accidental contact. This also applies to the instance of dropping a tool into a panel; with an insulated tool there is much less exposed metal on the tool that can cause a fault.

This product line is one of the most complete in the industry, including but not limited to Wrenches (Box, Open End, Adjustable, Hex), Ratchets & Sockets (1/4 E thru 1 SD), Screwdrivers (Flat Tip & Phillips), Nutdrivers (SAE & Metric, Standard & Extra Long, Angle), Pliers & Cutters (Including Electronic Mini-Pliers), Torque Wrenches & Torque Screwdrivers, and Complete Tool Sets & Tool Kits (including Custom Requirement Sets).

For the benefit of the users, each tool is laser etched with the NSN number for tool verification and replacement. The mechanical parts of the tools are guaranteed for life and the insulation is guaranteed for 1 year from the date of the shipment.

These tools comply with the following standards: IEC900 and ASTM F-1505.

**Contact:** [elaine.rasmussen@gsa.gov](mailto:elaine.rasmussen@gsa.gov)  
**Phone:** (816) 823-1326

**JWOD**

## Highway Safety Tool Kit, Don't Leave the Job Site Without One

This Highway Safety Tool Kit contains essential highway safety items in a slim plastic carrying case. The tool kit is designed to fit in car trunks, under van and utility vehicle seats, and behind the seats of most pickup trucks. The kit contains 1 Reflective Thermal Blanket; 1 set of Battery Booster Cables 8 feet long; 1 Flashlight (2 D batteries included); 1 pair of utility Jersey Gloves; 2-30 minute yellow glow Chemical Light Sticks; 1 Plastic Inflatable Cushion; 1 Pliers 7 inch; 1 utility Snips 7 inch; 1 Cross tip Screwdriver; 1 Flat tip Screwdriver; Pliers, Screwdrivers and Snips are contained in a Plastic Tool Pouch with a Zip Lock; 2 Highway Warning Reflectors; all contained in a plastic Trunk Storage Box.



**NSN:** 5180-01-447-1790  
**Part No:** KTHS1  
**Contract No:** GS-06F-78579  
**Price:** \$56.43  
KY Industries for the Blind

**Contact:** [arlene.tittle@gsa.gov](mailto:arlene.tittle@gsa.gov)  
**Phone:** (816) 926-7588 or  
[larry.schmoll@gsa.gov](mailto:larry.schmoll@gsa.gov)  
**Phone:** (816) 823-1287

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## Brand Name Appliances Available Soon on Multiple Award Schedules!

Effective May 1, 1998, some of our non-stock appliances will be available through Multiple Award Schedules (MAS). You will now be able to order appliances directly from the manufacturers. Other benefits to you from this change include:

- Best Pricing
- Negotiating Discounts/Delivery Direct with the Manufacturer
- Establish Your Own Blanket Purchase Agreements
- I.M.P.A.C.<sup>®</sup> Card Ordering
- Broad Product Choice - Including Both Domestic and International Use Items
- Teaming Arrangements Allowed
- Identical Items
- Variable Contract Periods
- Standing Solicitation that is Continuously Open for New Offers

For information on appliances please call (816) 926-7315 or (816) 926-7316. You can read more about the characteristics and advantages of Federal Supply Schedules at <http://pub.fss.gsa.gov>.

Appliance products currently available in our stock program will continue to be available through GSA and identified by a National Stock Number. They can be ordered using FEDSTRIP/MILSTRIP or the I.M.P.A.C.<sup>®</sup> card. Information about these appliances can also be found on **GSA Advantage!<sup>™</sup>**.

How to order stock program appliances:

**GSA Advantage!<sup>™</sup>** [www.fss.gsa.gov](http://www.fss.gsa.gov)

**FEDSTRIP/MILSTRIP:** Fax to (816) 926-7971

**Order Processing:** (816) 926-7315 or (816) 926-7316

You can also find more information about Appliances and Tools at:

[www.r6.gsa.gov/tac](http://www.r6.gsa.gov/tac)

## Change In Minimum Order Limitations

There is **no minimum order** for Warehouse Stocked and Distributed Items. These items are Acquisition Advice Code "G".

There is a \$75.00 minimum for Non-Stock/Centrally Procured Items and Local Purchase Items (local purchase items should be submitted as an AOE doc. id, w/2A advice code). These items are Acquisition Advice Codes "J" & "L".

Direct Delivery Ordering from a Central Contract or Multiple Award Federal Supply Schedule is governed by each contract. It should be noted that some MAS contracts have a zero MOQ. These items are Acquisition Advice Codes "H" & "I".

**For more information regarding Minimum Order Quantity's contact the Tools and Appliances Center Customer Service (816) 926-6760.**

## Double Insulated Hand Tools

1000VAC - 1500VDC Insulated for Live Line Use.

- Proprietary Design and Manufacture
- US Manufactured & Tested
- Custom Laser Signature on every tool
- OSHA Compliance

### **Protects:**

- People, Equipment, Productivity

### **Available:**

- Standard & Custom Tool Sets
- Socket Sets; 1/4" - 1" Drive,
- Wrench Sets; Open or Box
- Screwdrivers, Nutdrivers
- Hex Wrenches,
- SAE or Metric

### **Personal Protective Equipment - PPE:**

- Glove Kits
- Blanket Kits
- Flash Apparel Kits
- Insulating Shielding Material,
- Non-Sparking Tools are also available

Now available through the Tools and Appliances Center.

**Contact: Arlene Tittle (816) 926-7588  
DSN: 465-7588**

**GSA  
Advantage!<sup>™</sup>  
On-Line  
Shopping Service**

**Internet:  
[www.fss.gsa.gov](http://www.fss.gsa.gov)**

**e-Mail:  
[gsa.advantage@gsa.gov](mailto:gsa.advantage@gsa.gov)**

**Helpline: (703)  
305-7359**

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# Vehicle Acquisition and Leasing Services

## Washington, DC

### FSS Has Established A New Office!

The Federal Supply Service is pleased to announce the establishment of the:

Office of Vehicle Acquisition and  
Leasing Services

Lester D. Gray, Jr.  
Assistant Commissioner  
(703) 305-3080

This new office is a combination of the former Automotive Center and the Fleet Management Division. Last year, the Automotive Center acquired more than \$1.1 billion in motor vehicles for the Federal Government, while the Fleet Management Division's Interagency Fleet Management System (IFMS) managed a fleet of 157,000 vehicles, nationwide and overseas, for Federal agencies.

Now, customers and vendors can come to a single place within FSS to satisfy the Federal Government's vehicle needs. All the same great products and services you've come to rely on will still be there for you. The new organization will be even more effective in meeting customer requirements quickly and at a fair price to the taxpayer.

### On Your "MARK"

The Automotive Division is on the "MARK", ready and set to procure your requirements. The Division's MARK (Modern Ambulances Ready Kwik) Program has recently launched into a new contract period.

Contract GS-30F-97163 with Wheeled Coach, went into effect in August 1997,

and runs through September 30, 1998 with 4 one-year options.

The Mark Program provides five different models, all with state-of-the-art equipment. The Type I model is built on a conventional cab/chassis with an all aluminum modular body. The Type III model is a van cutaway chassis, dual rear wheels, with all aluminum modular body. The Type IIIS model is a van cutaway chassis, single rear wheels, with all aluminum modular body. The Type II model is a van ambulance with raised fiberglass roof. The Type I-AD is a medium duty Freightliner FL-60 chassis with dual rear wheels, designed for light duty rescue and extreme duty ambulance usage.

All five models incorporate a wide range of standard features to facilitate both Basic Life Support and Advanced Life Support services.

Delivery on Type II models is 90 days from receipt of order; delivery on Type I, III and IIIS models is 120 days from receipt of order; and delivery on Type I-AD models is 180 days from receipt of order.

#### Modern Ambulances Ready Kwik

# MARK



If you require pricing information or ordering instructions, please contact Deborah McIntosh on (703) 308-4435.

The Automotive Division offers vehicle products to meet your every need. For information on any of our programs please call our Customer Service, Marketing and Business Division on (703) 308-CARS or visit our Website at: <http://www.fss.gsa.gov>.

### "II B" Or Not "II B"

Is that the question? Do you have the right attachment to get the job done? Did you find that you could not locate the proper attachment for your construction equipment to complete an assignment? "Alas we knew that well", and the Automotive Division created a "noble" Federal Supply Schedule to end your "sorrow".

Schedule 38 II B, Construction, Snow, and Highway Maintenance Equipment Attachments, was just created and contracts awarded. Available attachments include skid steer loaders, trucks and tractors, motor graders, compactors, front-end loaders/backhoes, and excavators for construction equipment. Conveyor systems, Highway and Street Maintenance mounted attachments, and underlifts are also available for truck and tractors. Contracts were awarded to:

- Attachments International  
(218) 863-6444  
POC - Gerald Henry
- Tru-Hitch, Inc.  
(860) 489-7773  
POC - Martin Marola

Continued next page

-- ACS Industries  
 (216) 678-2511  
 POC - Joseph Zero

-- Asphalt Zipper Company  
 (801) 229-1546  
 POC - Don Paas

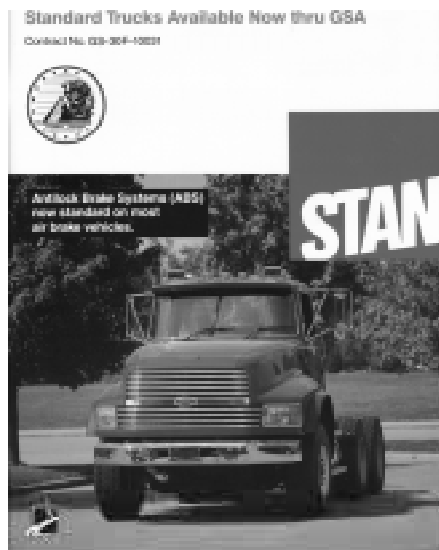
This new schedule complements Schedule 38 I A, Construction and Highway Maintenance Equipment, and if you require additional information, please contact Brenda Sajous on (703) 308-4665. You may also contact the Customer Service and Marketing Teams on (703) 308-CARS, for further assistance.

## “STAN” Up and Choose

GSA’s Automotive Division is proud to announce the new “STAN”, Standard Trucks Available Now, a Multi-Vendor Program for trucks. Under the new “STAN” customers now have a choice as to the brand name of vehicle to be delivered.

Customers should understand that pricing does differ between contractors, and options offered are not available by all contractors. Contracts awarded under the new “STAN” require contractors provide vehicles which meet each year’s Federal Standards, which means customers receive a vehicle consistent with the standards agreed to each year. Some of the types of trucks available under STAN include Cab and Chassis, Tractors, Stakes, Dumps, Vans, Refrigerator Vans, and Maintenance.

It is the responsibility of the customer to determine which brand name, vehicle type, and options best meets their individual requirements - and falls within their budgetary constraints. Failure to provide a brand name can result in delays in order placement.



The Automotive Division is still in the process of making some additional awards to complement the following listing:

**Contractor:** Boyer Ford/Sterling  
**Brand Name:**  
**Groups:** Group I, II, & III  
**Contact Point:** Glenn Johnson  
**Phone:** 800-925-7002  
**Contract No:** GS-30F-98084

**Contractor:** Carter Chevrolet Chevrolet  
**Brand Name:**  
**Group(s):** Group I  
**Contact Point:** Betty Borelli  
**Phone:** 800-810-7252  
**Contract No:** GS-30F-98073

**Contractor:** Freightliner Corp. Freightliner  
**Brand Name:**  
**Groups:** Group I, II, & III  
**Contact Point:** Dave Sanders  
**Phone:** 888-475-0041  
**Contract No:** GS-30F-98075

**Contractor:** McCombs Fleet Service Volvo  
**Brand Name:**  
**Groups:** Group II & III  
**Contact Point:** Charles Langridge  
**Phone:** 800-773-7750  
**Contract No:** GS-30F-98067

**Contractor:** Navistar International Navistar

**Brand Name:**  
**Group:** I, II, & III  
**Contact Point:** Dave Morse  
**Phone:** 888-678-7826  
**Contract No:** GS-30F-98065

The new “STAN” now allows for some major flexibility in the medium and heavy truck arena and has already resulted in significant inquiries. Stay posted and be sure to read future Markettips to see how the New “STAN” can give you an even better choice of vehicles to purchase.

If you require additional information or if you have any questions, please contact Jeffrey Meyers at 703-308-4666 (or e:mail at [jeffrey.meyers@gsa.gov](mailto:jeffrey.meyers@gsa.gov)).

## Don't Forget To Mark Your Calendar For Our Customer Focus Meetings

The Greater Southwest Fleet Management Division invites customers and vendors to attend Customer Focus Meetings. These meetings invite attendees to share and exchange ideas and information relative to government vehicles, such as maintenance, customer service, products, etc., and also explain GSA’s Fleet Management program -- what we offer and the services available to our customers. These meetings will be held throughout the year at various locations in Texas, Louisiana, Oklahoma, New Mexico, and Arkansas. The following identifies meetings scheduled for May through July 1998. For general information, please contact Mr. Fred Cox at (817) 978-4351.

### June 2, 1998

**Location:** Ambassador Hotel  
 Amarillo, TX  
**Customer Session:** 9:30 am  
**Vendor Session:** 1:00 pm  
**Hotel Contact:** Deana  
**Phone:** (806) 358-6161



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**June 3, 1998**  
**Location:** Pantex Plant  
Amarillo, TX  
**Customer Session:** 9:00 am and  
1:00 pm  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351

**June 4, 1998**  
**Location:** Lubbock, Texas  
**Customer Session:** 9:30 am  
**Vendor Session:** 1:00 pm  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351

**June 16, 1998**  
**Location:** Hilltop Inn  
Los Alamos, NM  
**Customer Session:** 9:00 am and  
1:00 pm  
**Vendor Session:** 11:00 am  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351

**June 18, 1998**  
**Location:** Radisson  
Santa Fe, NM  
**Customer Session:** 9:30 am  
**Vendor Session:** 1:00 pm  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351

**July 21, 1998**  
**Location:** Airport Hilton  
El Paso, TX  
**Customer Sessions:** 9:00 am and  
1:00 pm  
**Vendor Session:** 11:00 am  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351

**July 23, 1998**  
**Location:** DOE Conference  
Room  
Carlsbad, NM  
**Customer Sessions:** 9:00 am and  
1:00 pm  
**Vendor Session:** 11:00 am  
**Contact:** Fred Cox  
**Phone:** (817) 978-4351



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# Office and Scientific Equipment Center

## Washington, DC

### DNA Got You Down?

GSA has the solution:

DNAscan is a MS-Windows™ based software module for the automatic sequencing of DNA from films or images. The image processing features permit the analysis of most films by improving the band data. Automatic lane finding and band detection algorithms permit the analysis of an entire film in seconds. Artificial intelligence algorithms are used to analyze base position and to call the base sequence. Each laneset may then be reviewed to validate results. Interactive editing tools permit the operator to easily edit and revise the sequence as needed. Desmiling lines may be added to improve results from badly distorted images. Missing bases and ambiguous calls are flagged for the user to address during the inspection and edit stages. Sequence files may be stored to disk in ASCII or spreadsheet format or printed out for review.

DNAscan features image processing tools such as Background Subtraction, Negate Image, and Median Filter. Other tools include the ability to mirror the image vertically or horizontally. These features permit the user to optimize the image prior to analysis. This module accepts standard TIFF images as well as images from laser scanners and screen images.

DNAscan features an interactive deconvolution algorithm that results in an enhanced density trace. The enhanced trace may be used to resolve ambiguities in the base sequence. This enhancement permits up to 30% more bases to be read from a given laneset. Unresolved ambi-

guities may be labeled using the IUPAC ambiguity codes.

DNAscan provides the operator with a number of reporting options. Sequence and image data may be printed directly from the screen. The final sequence data may be printed in a variety of formats using header information and base number labeling. Sequence files may be stored to disk in spreadsheet or ASCII format for export to sequence assembly manager software.

Available on GSA Schedule Group 66, Part II, Section A; Contract # GS-24F-1195C.

**Contact:** [gwen.dixon@gsa.gov](mailto:gwen.dixon@gsa.gov)

**Phone:** (703) 305-5285

## GSA Has Your Printing Solution

Federal Supply Service of GSA has been listening to Agency Executives and CIO's regarding their requirements in the reprographics and digital production environment. GSA has recently approved the establishment of Document Production Services as a means of providing Agency decision-makers with practical solutions in an era of "doing more with less." This may be accomplished by ordering directly from the Multiple Award Schedule Contract GS-26F-1001B.

The following in-house "outsourcing" Document Center provides the following services:

-- High volume reprographic devices, including digitally networked DocuTech Production Publishers and high quality performance digital Color copiers. Agency choices for Executive-level decisions include single or multiple shift operations, including weekends and Federal holidays. "The choice is yours."

-- Further, the services to be provided under Contract GS-26F-1001B includes specific equipment, on-going maintenance, on-site production operations and management, all consumable supplies and -if requested- internal Agency customer interfacing through customized management reports.

-- Operational Performance Standards may be jointly developed with the vendor and will be tailored to your unique environment. The standards are negotiated via mutual agreement prior to the issuance of any Delivery Order. These Performance Standards may include, but are not limited to, job turn-around time, maximum number of impression per day or per month, copy quality expectations, turnaround performance and accuracy ratings as well as the management of consumables supplies inventory. These mutually agreed-to Operational Performance Standards will provide Best Value to your operation by establishing benchmarks to measure the contractor's compliance while meeting your Agency document production services requirements.

These services are available on GSA Schedule Group 36, Part IV; Contract Number GS-26F-1001B.

**Contact:** [anita.little@gsa.gov](mailto:anita.little@gsa.gov)

**Phone:** (703) 305-6506

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## Do You Have Demanding Office Mailing Needs?

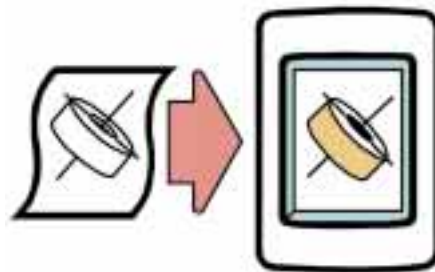
We have the machines that can meet your demanding office mailing needs. Our Inkjet Direct Address Printers are fast and of the highest quality. Some models can print from 6,500 up to 10,000 addresses per hour. Get letter-quality, clearly defined addresses in your choice of a variety of fonts. These machines are powerful, economical and are easily programmed.

And for those smaller mailing needs, we offer models that produce 2,500 to 3,500 addresses per hour with the same letter-quality performance. If Direct Address & Barcode Printers are what you're looking for, we can provide it! We have models to accommodate both high volume and medium volume mailers. We have In-Line Tabbers and Heavy Duty Labelers/Tabbers, Heavy Duty Diskette Labelers, Mini-Labelers and Conveyer Stackers and Dryers. These models combine superior technology with the advantage of time and cost savings. Increase the efficiency and productivity of your office by organizing a new mailing system today! Get all the features you desire with the convenience of ordering from our Federal Supply Schedule FSC Group 74, Parts II & III.

**Contact:** [frank.norman@gsa.gov](mailto:frank.norman@gsa.gov)  
**Phone:** (703) 6425  
[mary.cunningham@gsa.gov](mailto:mary.cunningham@gsa.gov)  
**Phone:** (703) 305-7139

## In the Market For Imaging Systems?

Network Optical Imaging Systems and Accessories are available under Federal Supply Schedule Group 67, Part IV, Section B. Imaging technology helps you manage paper-based information, letting you capture data, store data efficiently and find it fast. Imaging turns a page of information into an electronic image that can easily be kept on magnetic or optical disks. Once captured and in electronic form, the information can be organized to meet your business needs. Information can be easily transferred into electronic imaging with speed and efficiency. Imaging can help you to move beyond the clutter caused by paper-based documents by integrating scanned documents and faxes into your business applications, allowing you to share paper-based information with colleagues or customers by simply



sending an e-mail, saving your company the many manual tasks associated with filing, faxing and mailing and bringing critical data to life by moving it directly into your applications without re-keying. Hardware, Software and Maintenance Packages are provided with a variety of cost saving options for your convenience.

**Contact:** [gendolyn.dixon@gsa.gov](mailto:gendolyn.dixon@gsa.gov)  
**Phone:** (703) 305-5285.

## T/R Systems Inc., Adds New Dimension Under Schedule Group 36, Part IV

T/R Systems Inc., has added a new dimension to their MicroPress Cluster Printing System. The Mita™ Ci7500 Digital Copier/Printer now makes it possible to produce 11" x 17" full bleed duplex color in a variety of stock weights. This new addition to the MicroPress Cluster Printing System offers both black/white and full color print stations within a single open and scalable multi-application system. Inherent in this system is the MicroPress Growth Optimized™ architecture; that provides users an upgrade path which is incremental. When volume demands increase, or application requirements broaden, users can add up to a total of eight color and black/white print stations to their existing MicroPress system. The MicroPress™ Intelligent ClusterServer™ utilizes the powerful Microsoft® NT™ operating system. This system integrates economical small format color, high volume B/W document production, and quality large format color in one versatile and affordable system. Integrated into this system is the Xerox® 620S Document Scanner. Document management and production software options are available for: job archiving, job accounting, document merging, TIFF file printing, job scheduling, conversion to PDF format, imposition booklet maker, variable forms and personalization.

Available on GSA Schedule Group 36, Part IV; Contract #GS-25F-8016H.

**Contact:** [andrea.davis@gsa.gov](mailto:andrea.davis@gsa.gov)  
**Phone:** (703) 305-7763

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# Office Supplies and Paper Products Center

## New York, NY

### Get A Handle on Emergency Needs

Before the Going Gets Rough, Go to GSA

We can't predict emergencies. We can only plan for them--and they can happen any time: Forest fires, floods, hurricanes, and tornadoes. That's why your agency always needs to be prepared. So stock up on emergency supplies now. Because any hour, Federal agencies under the guidance of FEMA might need to step in and lend a hand. And that's when GSA is there to lend you a hand. But don't wait to place an order. Check your needs now. Tomorrow, you may be too busy.

### Plastic Bags

Whatever your disposal needs, you can get the right bag for the right purpose, with exactly the strength requirements from GSA. So when you use bags from GSA, you know that what goes into the bag stays in the bag. And that means quality you can rely on...at a price your budget can afford. See GSA Supply Catalog, Spring, 1987, Page 442 + for descriptions of the complete line.

Premium quality with heavy duty rating with good puncture resistance for dry or dry/wet trash. 75 lb Load Capacity. U/I BX.

**NSN:** 8105-01-183-9769  
**Size:** 39"x33"/33 gal  
**Color:** Dk. brown or green  
**Qty:** 125  
**Price:** \$21.77  
**NSN:** 8105-01-150-6256

**Size:** 44"x32"/34 gal  
**Color:** Clear  
**Qty:** 125  
**Price:** \$18.54

**NSN:** 8105-01-183-9764  
**Size:** 58"x36"/57 gal  
**Color:** Dk. Brown or green  
**Qty:** 100  
**Price:** \$20.87

**NSN:** 8105-00-759-0794  
**Size:** 65"x38"/71 gal  
**Color:** Clear  
**Qty:** 50  
**Price:** \$11.41

**NSN:** 8105-00-145-0163  
**Size:** 57"x69"/125 gal  
**Color:** Clear  
**Qty:** 100  
**Price:** \$43.99

**Contact:** [julie.ford@gsa.gov](mailto:julie.ford@gsa.gov)  
**Phone:** (212) 264-5198 (Inventory)

### Sand Bags

For use in the construction of flood-control structures and field fortifications. Mildew -resistant. Opens and ties at one end.



Made of jute or kenaf burlap  
**NSN:** 8105-00-285-4744  
**U/I:** HD  
**Price:** \$36.98

Made of cotton osnaburg  
**NSN:** 8105-00-965-2509  
**U/I:** HD  
**Price:** \$192.97

**Contact:** [julie.ford@gsa.gov](mailto:julie.ford@gsa.gov)  
**Phone:** (212) 264-5198 (Inventory)

### Fiberboard Boxes

All the reusable, corrugated, weather-resistant, fiberboard boxes you need to get equipment to the field safely or for storage of equipment ready to ship at a moment's notice. A vast array of boxes for holding a host of items...for just about anything you need to safeguard, store or ship. Available in a range of shapes and sizes. Check the GSA Supply Catalog, Spring, 1987, Page 265 + for a complete listing.

**Contact:** [jeff.fleisher@gsa.gov](mailto:jeff.fleisher@gsa.gov)  
**Phone:** (212) 264-5197

### Packaging Material

Our packaging supplies help you to get your equipment and materials out to the field in good condition, including packing tape (dozens of different kinds, widths, and colors, so whatever is inside the boxes stays inside), tape dispensers, and shipping tags (so the people who get the stuff will know what's inside) and boxes, boxes and more boxes. Check the GSA Supply Catalog, Spring, 1987, Page 285+ for a complete listing.

**Contact:** [bernard.bartenbach@gsa.gov](mailto:bernard.bartenbach@gsa.gov)  
**Phone:** (212) 264-3541

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## Barrier Material

Under adverse conditions, it might be the best roof over your head that can be constructed quickly. Also, use it for lining material for waterproofing...or protection of equipment from dust and rain...or ground covering for emergency shelters...or a wind break in an open field...or dozens of others used.

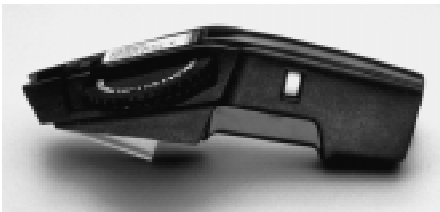
Greaseproof, waterproof, acid free, and non-corrosive. See GSA Supply Catalog, Spring, 1987, Page 273 for a complete listing.

**NSN:** 8135-00-092-3220  
**U/I:** RO (200 YD), 36" wide  
**Color:** Black  
**Price:** \$225.35

**Contact:** kevin.enright (Inventory)  
**Phone:** (212) 264-8230

## Label Embossing Gun

Proper identification is often a crucial factor. Use the Label Embossing Gun on first-aid kits, supply boxes, storage cabinets. Hand-held embossing gun gives sharp, clear, Gothic-style alphanumeric symbols including "A" through "Z," "0" through "9," period and dash/slash. Feed mechanism automatically advances tape and ensures proper symbol spacing. Embosses 4.8mm (3/16") high letters on 9.5mm (3/8") or 12.7mm (1/2") wide tape.



**NSN:** 7490-00-835-0443  
**U/I:** EA  
**Price:** \$9.10

Embosses 12.6mm (1/2") high letters on 19.0mm (3/4") wide tape.

**NSN:** 7490-01-169-4003  
**U/I:** EA  
**Price:** \$144.17

**Contact:** phyllis.rossi@gsa.gov  
**Phone:** (212) 264-4320 (Inventory)

## Embossing Tape

Sticks to most clean, smooth surfaces.

U/I BX (10 EA)

### Glossy finish. Measures 3/8" wide

**NSN:** 7510-00-995-4893  
**Color:** Black  
**Price:** \$3.14

**NSN:** 7510-00-995-4890  
**Color:** Blue  
**Price:** \$3.14

**NSN:** 7510-00-995-4889  
**Color:** Green  
**Price:** \$3.14

**NSN:** 7510-00-995-4887  
**Color:** Red  
**Price:** \$3.14

### Glossy finish. Measures 1/2" wide

**NSN:** 7510-00-826-1876  
**Color:** Black  
**Price:** \$3.62

**NSN:** 7510-00-878-4470  
**Color:** Blue  
**Price:** \$3.62

**NSN:** 7510-00-846-0134  
**Color:** Gray  
**Price:** \$3.62

**NSN:** 7510-00-849-1138  
**Color:** Green  
**Price:** \$3.62

**NSN:** 7510-00-849-1139  
**Color:** Red  
**Price:** \$3.62

**NSN:** 7510-00-846-0133  
**Color:** Yellow  
**Price:** \$3.62

### Matte-finish. Measures 1/2" wide

**NSN:** 7510-00-826-1879  
**Color:** Blue  
**Price:** \$3.62

**Contact:** karen.williams@gsa.gov  
**Phone:** (212) 264-4887 (Inventory)

## Water Repellent Labels

Ever have a label come off and you're in the middle of nowhere and you don't know what you're about to open? You can avoid that. This enamel-coated, water-repellent label is resistant to spills and moisture. Non-removable, pressure-sensitive, rectangular label will adhere to paper, cardboard, wood, glass, and metal but is not suited for ADP use.

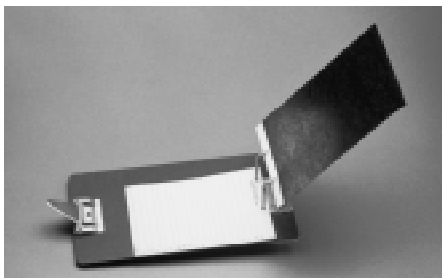
Labels are White. Backing sheet contains four 2" x 4" labels.

**NSN:** 7530-00-782-3961  
**U/I:** PD (contains 100 EA)  
**Price:** \$0.88

**Contact:** terry.pringle@gsa.gov  
**Phone:** (212)264-3560 (Inventory)

## These Arch Board Files Help Protect Your Documentation

Your desk in the field. Like a clipboard, but more secure. Composition hardboard cover protects documents. With arched prongs and a locking device that holds paper securely. Size 9" x 17". Prongs are spaced 2-3/4" apart. Features a 2-1/2" capacity, and includes a hole for hanging. Includes perforator, punched alphabetical index and pressboard cover that keeps pages flat in windy conditions. Perforator punches 1/4" holes to fit arch. Index is printed on manila cards. See GSA Supply Catalog, Spring, 1987, Page 215 for other models.



**NSN:** 7520-00-240-5498  
**U/I:** EA  
**Price:** \$4.05

**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5199 (Inventory)

## Multi-Surface Markers

You'll find many uses for this item: Markers that write on almost any surface. Its secret is a quick-drying, oil-based paint in a pen style marker, giving maximum neatness and control for marking on opaque or glossy surfaces with a medium line. Choice of two great brands in sets of six or twelve markers for lettering, color coding, and marking on metal, wood, glass, paper, and plastic. U/I - EA

### Brite-Mark Brand

Set of 6: Black, blue, green, red, white and yellow.  
Set of 12: Black, blue, green, red, white, yellow, pink, orange, violet, gold, silver and light blue.

**NSN:** 7520-01-439-3409  
**U/I:** Set (6)  
**Price:** \$6.85

**NSN:** 7520-01-439-3410  
**U/I:** Set (12)  
**Price:** \$13.95

Manufactured by Mark-tex Corporation and supplied by Adams Marketing, a woman-owned business.

### Uni-Paint Brand

Set of 6: Black, blue, green, red, white, yellow.  
Set of 12: Black, blue, green, red, white, yellow, pink, orange, violet, gold, silver and brown.

**NSN:** 7520-01-207-4167  
**U/I:** Set (6)  
**Price:** \$9.54

**NSN:** 7520-01-207-4168  
**U/I:** Set (12)  
**Price:** \$19.09

Manufactured by Eberhardt-Faber.

**Contact:** [vince.cositore@gsa.gov](mailto:vince.cositore@gsa.gov)  
**Phone:** (212) 264-8214

## Write On/Wipe Off Marking Pens

Just what you want for posting information at command centers when information is constantly changing, or for on-site organizational meetings. Set of four tube-type markers (black, blue, green, and red) writes on non-ferrous boards and

wipes off with a tissue or dry cloth. Ink is indelible on porous surfaces and will bleed through paper. Fine point, non-refillable.

**NSN:** 7520-01-156-1411  
**U/I:** SE (4 Markers)  
**Price:** \$1.74

**Contact:** [vince.cositore@gsa.gov](mailto:vince.cositore@gsa.gov)  
**Phone:** (212) 264-8214

## Permanent Markers

Perfect for marking or writing instructions on nonporous surfaces (allow for bleeding on porous ones) Fine tip is great when you need to write detailed information on a power tool for proper operation or on outdoor equipment when you don't want it washing off. Suitable for writing, drawing, lettering, and sketching. Manufactured under JWOD by non-profit agencies affiliated with NIB.



**NSN:** 7520-00-043-3408  
**U/I:** SE  
**Price:** \$1.91

**Contact:** [vince.cositore@gsa.gov](mailto:vince.cositore@gsa.gov)  
**Phone:** (212) 264-8214



## Our Display Easel Is Just What You Need for Your Briefings

Perfect for field briefings. Portable, light-weight adjustable easel sets up in a moment. Adjusts for height and can be turned horizontally for table-top presentations. Excellent for laying out charts, building diagrams, or maps. Has rounded corners, front-mounted marker tray, and sturdy steel legs. Manufactured under JWOD by non-profit agencies affiliated with NIB.

### Green chalkboard

**NSN:** 7520-01-424-4845  
**U/I:** EA  
**Price:** \$82.69

### Dry erase melamine white board (for wipe-off marking pens)

**NSN:** 7520-01-424-4867  
**U/I:** EA  
**Price:** \$82.69



**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5199 (Inventory)

## Easel Pads

Paper pad comes in handy for lectures, demonstrations, training sessions, or conferences--great for drawing a diagram in the field! Use crayons, graphite, pencils, or quick-drying markers to jot down notes, create charts or sketches, or make outlines. For easel or wall use, the pad is perforated at the top for easy tear-off and has two holes spaced 17-1/2" apart for mounting. Has cardboard backing. White, 27" x 34" contains 50% PCM. Manufactured under JWOD by non-profit agencies affiliated with NIB. U/I PD (contains 50 SH).

### Unruled

**NSN:** 7530-00-619-8880  
**Price:** \$6.93

### Ruled

**NSN:** 7530-01-398-2661  
**Price:** \$6.94

**Contact:** [francine.mcgill@gsa.gov](mailto:francine.mcgill@gsa.gov)  
**Phone:** (212) 264-5450

## Twistop™ Telephone Cord Prevents Tangling

This new Telephone Handset Connection Cord prevents tangling, plain and simple. It's a must for the busy desk and telephone user. The secret is in the way that it twists at the handset connection head rather than in the wire. Installs easily (with no special tools needed) on any standard telephone.

**NSN:** 7520-01-377-9533  
**U/I:** EA  
**Price:** \$2.77

**Contact:** [dennis.steele@gsa.gov](mailto:dennis.steele@gsa.gov)  
**Phone:** (212) 264-4869 (Inventory)

## Perforated Note Pads Are Handy To Use

GSA has two new Perforated Note Pads that every one will want to use. They're executive quality, premium writing pads, featuring leatherette or linen binding, pinhole perforation for neat, trim, no-rip tear-off and 5/8" rules printed on one side of non-glare paper. Stiff back and durable construction. Two popular sizes. Easy-to-read yellow stock.

**NSN:** 7530-01-356-6727  
**Size:** 8-1/2" x 11-3/4"  
(Including binding)  
**U/I:** DZ 50 SH per Pad  
**Price:** \$5.56

**NSN:** 7530-01-356-6726  
**Size:** 5" x 8" (Including binding)  
**U/I:** DZ (50 SH per Pad)  
**Price:** \$2.30

**Contact:** [dennis.steele@gsa.gov](mailto:dennis.steele@gsa.gov)  
**Phone:** (212) 264-4869 (Inventory)

## Underarm Briefcase

Flat underarm briefcase expands to 2-1/4" capacity. Brass-plated, tuck-type fasteners on front. U/I-EA

**NSN:** 7510-00-616-0787  
**Size:** 15-1/2" x 11-1/4"  
**Color:** Black  
**Price:** \$6.93

**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5199

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## Envelope Portfolio

Important papers need protected portability. It's as simple as that. GSA has the answers with high quality, low priced portfolios. Envelope shape, nonexpanding with zipper closure. U/I-EA

Made under JWOD in non-profit agencies affiliated with NIB.



**NSN:** 7510-00-995-4856  
**Size:** 14-3/4 x 11-3/8"  
**Color:** Black  
**Price:** \$3.18

**NSN:** 7510-00-995-4852  
**Size:** 16-3/4 x 12"  
**Color:** Black  
**Price:** \$3.18

**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5199 (Inventory)

## New Repostable Note Pads Offer Color and Utility

GSA is offering through its Wholesale Distributing Center (WDC) new Repostable Note Pads that grab attention and are easy to grab. Made of 50% recovered material, including a minimum of 20% post consumer material (PCM) in automatic compliance with the Executive Order 12873. They are available for delivery at these low prices in 7 to 14 days.

### Neon Color Five Pack

Perfect for reminders, buck slips, flagging, any way you need to gain attention. Popular 3" x 3" size. Eye-stopping bright colors: Neon Lemon, Neon Pink, Neon Lime, Neon Melon, and Neon Orange.

**NSN:** 7530-01-385-7336  
**U/I:** PG (5 pads; 100 SH per pad).  
**Price:** \$3.99

### Repositionable Note Pads

New repositionable Note Pads are so easy on the draw. Packed in fan fold design that feature alternating glue edges for fast feeding from the special Postable Note Tray (NSN 7520-01-396-9078, which is available at local CSCs for 1 - 3 day delivery). Popular 3" x 3" size. Yellow stock and unruled.

**NSN:** 7530-01-352-6616  
**U/I:** PG (12 Pads, 100 SH each)  
**Price:** \$7.66

**Contact:** [dennis.steele@gsa.gov](mailto:dennis.steele@gsa.gov)  
**Phone:** (212) 264-4869 (Inventory)

## Computer Paper That Fits Standard Binders and Budgets

Microperforated Tabulating Machine Paper fits 3-ring binders; low price that fits any budget.

New GSA Computer Paper (also called Continuous Tabulating Machine Paper), is as versatile as it is low-priced. The special size allows insertion in 3 ring binders and the low price -- less than 1/2 cent per page -- make it a budget manager's delight.

This is quality 20 lb. Bond paper, with microperforated sprocket strips that breeze through printers and leave a clean, sharp edge when removed. Remove only the right hand strip and each sheet will fit popular 3-ring binders without protruding. Sizes: over all, 8-1/2" x 11"; after tearing off removable one strip. Single sheet, no horizontal lines.

**NSN:** 7530-00-286-7768D  
**U/I:** BX (4,000 SH)  
**Price:** \$19.49

**Contact:** [charlie.joiner@gsa.gov](mailto:charlie.joiner@gsa.gov)  
**Phone:** (212) 264-3539 (Inventory)

## Handy Labels in Popular Sizes from Avery and Xerox

Pressure Sensitive Laser Labels for use in PC printers for addressing envelopes and packages is now available from two of the best known brand names in the U.S. -- Avery, Dennison and Xerox -- at almost one-third the retail price.

8-1/2" x 11" sheets feed automatically from printer's paper tray to provide a neat, professional look to your mail and make mass mailings easier. Pre-set layouts in popular software programs make it easy to format. Popular sizes. Color: White.

**NSN:** 7530-01-086-4518  
**Size:** 2.83" wide x 1" high  
**U/I:** BX (100 SH, 33 labels ea.)  
**Price:** \$8.75

**NSN:** 7530-01-289-8191  
**Size:** 2-5/8 wide x 1" high  
**U/I:** BX (100 SH, 30 labels ea.)  
**Price:** \$7.46

**Contact:** [dennis.steele@gsa.gov](mailto:dennis.steele@gsa.gov)  
**Phone:** (212) 264-4869 (Inventory)





## The Professional Way To Highlight and Correct

New SKILCRAFT® Illuminator stx and Corrector stx do it with ease. They highlight, they correct...and best of all, they're refillable. They work fast, sharp and cleanly.

Easy to open: Just remove cap and twist to advance cartridge. Easy to use and easy to refill, too. Sturdy contemporary styled barrel. Two ways to buy: six per box or individually.

Made under JWOD by the San Antonio Lighthouse, San Antonio, TX, a non-profit agency affiliated with NIB.

### Illuminator stx

**NSN:** 7520-01-386-2407  
**Description:** Basic Package  
**U/I:** BX (6 pieces)  
**Price:** \$7.43

**NSN:** 7520-01-386-2441  
**Description:** Value Pack  
**U/I:** BX (1 piece)  
**Price:** \$2.66



### Illuminator stx Refill

**NSN:** 7510-01-390-0709  
**Description:** Refill (6 pieces)  
**U/I:** BX  
**Price:** \$2.79



### Corrector stx

**NSN:** 7510-01-390-0704  
**Description:** Basic  
**U/I:** BX (6 pieces)  
**Price:** \$7.43

**NSN:** 7510-01-390-0708  
**Description:** Value pack  
**U/I:** BX (1 piece)  
**Price:** \$2.66



### Corrector stx Refill

**NSN:** 7510-01-390-0705  
**Description:** Refill  
**U/I:** BX (6 pieces)  
**Price:** \$2.79



**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5199 (Inventory)



## Metal Cushion Grip Pen

No slip, no skip, comfortable grip.

High-tech design that's as functional as it is handsome. The new SKILCRAFT, Metal Cushion Grip Pen barrel is made of metal for a contemporary appearance, the grip is rubber for writing comfort and less fatigue while the ink supply will provide 2500 feet of skip-free ink.

Lightweight and comfortable, yet sturdy and long-lasting. Smooth writing, stain-less steel tipped replaceable cartridge.

Grip color matches ink color. Metal pocket clip. Blue and black ink, medium or fine point. U/I - DZ.

Made under JWOD by Industries for the Blind, Milwaukee, WI, a non-profit agency affiliated with NIB.

### Pens

**NSN:** 7520-01-445-7221  
**Color:** Blue  
**Point:** Fine  
**Price:** \$11.98



**NSN:** 7520-01-445-7226  
**Color:** Black  
**Point:** Medium  
**Price:** \$11.98

**NSN:** 7520-01-445-7230  
**Color:** Blue  
**Point:** Medium  
**Price:** \$11.98

**NSN:** 7520-01-445-7237  
**Color:** Black  
**Point:** Fine  
**Price:** \$11.98

**NSN:** 7520-01-445-7226  
**Color:** Blue  
**Point:** Medium  
**Price:** \$11.98

Continued next page

**NSN:** 7520-01-445-7230  
**Color:** Black  
**Point:** Fine  
**Price:** \$11.98

**NSN:** 7520-01-445-7237  
**Color:** Black  
**Point:** Medium  
**Price:** \$11.98

#### Refills

**NSN:** 7510-01-446-4845  
**Color:** Blue  
**Point:** Fine  
**Price:** \$2.19

**NSN:** 7510-01-446-4846  
**Color:** Black  
**Point:** Fine  
**Price:** \$2.19

**NSN:** 7510-01-446-4835  
**Color:** Black  
**Point:** Medium  
**Price:** \$2.19

**NSN:** 7510-01-446-4850  
**Color:** Blue  
**Point:** Medium  
**Price:** \$2.19

**Contact:** [peggy.bouyer@gsa.gov](mailto:peggy.bouyer@gsa.gov)  
**Phone:** (212) 264-5189 (Inventory)

## Clean Up With FSS Paper Towels

Highly absorbent, heavy weight towels, Single and double folds, made from post-consumer material as noted.

#### **Singlefold Towels** (For use in Bathroom Dispensers)

**NSN:** 8540-01-055-6134\*  
**Size:** 8-3/4" w 99 sq.in.  
(in waterproof package)  
**U/I:** 4,000 EA  
**Price:** \$37.13

**NSN:** 8540-01-262-7178\*  
**Size:** 8-3/4" w 99 sq.in.  
**U/I:** 4,000 EA  
**Price:** \$14.90

**NSN:** 8540-01-359-0798\*\*  
**Size:** 9-1/4" w 99 sq.in.  
**U/I:** 4,000 EA  
**Price:** \$37.57

#### **Multifold Towels** (For use in Bathroom Dispensers)

(For James River MF210)  
**NSN:** 8540-00-291-0389  
**Size:** 9-1/4" w 85 sq.in.  
**U/I:** 2,400 EA  
**Price:** \$16.40

#### **C-Fold Towels** (For use in Bathroom Dispensers)

**NSN:** 8540-00-291-0392\*  
**Size:** 10-1.4" w 130 sq.in.  
**U/I:** 2,400 EA  
**Price:** \$15.66

#### **Kitchen Towels (Rolls)** (Perforated every 9" to 11")

**NSN:** 8540-01-169-9010  
**Size:** 10" w 2,400 sq.ft  
**U/I:** 30 EA  
**Price:** \$25.74

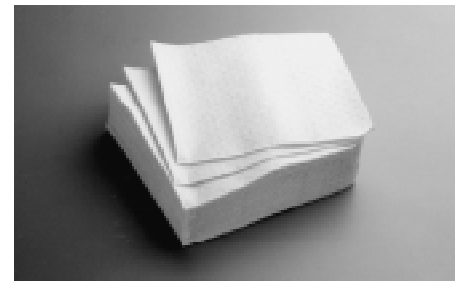
\* Contains 40% Postconsumer Material  
\*\* Contains 100% Recovered Material, including a minimum of 90% Postconsumer Material.

**Contact:** [david.stlouis@gsa.gov](mailto:david.stlouis@gsa.gov)  
**Phone:** (212) 264-3537 (Inventory)

## Paper Napkins

If you're running a large emergency shelter or a canteen, then you really don't want to run out of napkins. So don't. Stock up now. See GSA Supply Catalog, Spring, 1987, Page 374 for a complete listing.

Standard paper napkin for general table or hospital use. Quarter folded, single-ply napkin. White. Size: 149 sq. in. when open. Contains 30% PCM.



**NSN:** 8540-00-276-7569  
**U/I:** BX (contains 6000 EA)  
**Price:** \$35.25

**Contact:** [david.stlouis@gsa.gov](mailto:david.stlouis@gsa.gov)  
**Phone:** (212) 264-3537 (Inventory)

## Roll Up the Savings With Our Toilet Tissue

It comes in uncompressed rolls of 500 perforated two-ply white sheets, 2250' long, wound around a cardboard core, and although containing more paper, it is no bigger than a single roll paper. Each roll is individually wrapped.

The tissue is made from 100% recycled paper, including a minimum of 20% post consumer material (PCM) and is septic system safe, impacting on landfill space and the environment and helping your agency comply with the President's EO 12873 on recycling. In addition, the paper is made under JWOD by agencies associated with NIB.

**NSN:** 8540-01-380-0690  
**Type:** Two-Ply  
**U/I:** BX (96 RO)  
**Price:** \$39.86

**NSN:** 8540-00-530-3770  
**Type:** One-Ply  
**U/I:** BX (96 RO)  
**Price:** \$44.74

**NSN:** 8540-01-055-6094\*  
**Type:** One-Ply  
**U/I:** BX (48 RO)  
**Price:** \$30.92

\*Packed in compressed water proof containers for U.S.Navy.

**Contact:** [david.stlouis@gsa.gov](mailto:david.stlouis@gsa.gov)  
**Phone:** (212) 264-3537 (Inventory)

## Mailroom and Office Packaging Needs and U.S.P.S. Retail Program Products

\* Shipping Boxes \* Shipping Sacks  
\* Sealing Tape \* Mailing Tubes  
\* Envelopes \* Bubble Wrap \* Audio and  
Video Cassette Mailers \* Photo and  
Diskette Mailers \* Stamp Dispensers

-- High Quality to protect contents and  
assure safe travel

-- Low Units of Issue (U/Is) less inven-  
tory, less investment

-- High Post Consumer Material  
(PCM) for assured compliance

-- Low price. Compares most favor-  
ably with private sector

-- Variety: Small, Medium, Large and  
other popular sizes

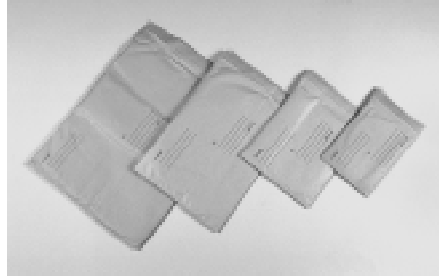
-- Best sellers: U.S.P.S. Retail  
Packaging and Pack & Send Programs

Every office sends something sometime,  
so it makes sense to have the necessary  
shipping and mailing products on hand. It  
sure makes it easier than having to run  
around at the last minute for the impor-  
tant package that has to go out immedi-  
ately. GSA makes it easy with a wide  
selection of quality packaging items in  
small Unit of Issue (U/I) at the lowest  
prices you will find anywhere.

## Shipping Sacks

Padded bags that feature dependable pro-  
tection, water resistance, mercerated  
paper cushioning and self-sealing flaps.  
E-Z open tear strip. "From" and "To"  
address lines printed on front. Made of  
recycled/recycleable material. Contains  
40% postconsumer recovered material.  
(PCM).

**NSN:** 8105-01-385-7246  
**Size:** 6" x 10"  
**U/I:** PG (50)  
**CSC Price:** \$9.16  
**WDC Price:** \$7.64



**NSN:** 8105-01-386-2209  
**Size:** 6" x 10"  
**U/I:** PG (250)  
**CSC Price:** \$36.28  
**WDC Price:** \$30.28

**NSN:** 8105-01-386-2217  
**Size:** 8-1/2" x 12"  
**U/I:** PG (50)  
**CSC Price:** \$10.60  
**WDC Price:** \$8.85

**NSN:** 8105-01-385-7396  
**Size:** 8-1/2" x 12"  
**U/I:** PG (100)  
**CSC Price:** \$17.42  
**WDC Price:** \$14.54

**NSN:** 8105-01-385-7584  
**Size:** 10-1/2" x 16"  
**U/I:** PG (50)  
**CSC Price:** \$11.52  
**WDC Price:** \$9.62

**NSN:** 8105-00-281-1436  
**Size:** 10-1/2" x 16"  
**U/I:** HD (100)  
**CSC Price:** \$26.30  
**WDC Price:** \$21.05

**NSN:** 8105-00-281-1169  
**Size:** 14-1/4" x 20"  
**U/I:** PG (50)  
**CSC Price:** \$19.98  
**WDC Price:** \$15.84

**Contact:** [glen.vanboven@gsa.gov](mailto:glen.vanboven@gsa.gov)  
**Phone:** (212) 264-8207

## White Corrugated Boxes

United Freight Classification (UFC) and  
National Motor Freight Classification  
(NMFC) strength rating of 200 lbs/in.  
max. total weight, 65 lbs. 40% postcon-  
sumer material content. Popular sizes.

**U/I - BD(15)**  
**NSN:** 8115-01-357-9996  
**Size:** 8" x 8" x 8"  
**CSC Price:** \$5.42  
**WDC Price:** \$4.43

**NSN:** 8115-01-357-9997  
**Size:** 15" x 12" x 10"  
**CSC Price:** \$10.25  
**WDC Price:** \$8.55



**NSN:** 8115-01-364-9492  
**Size:** 20" x 14" x 10"  
**CSC Price:** \$14.92  
**WDC Price:** \$12.45

**NSN:** 8115-01-357-9995\*  
**Size:** 18"x12-1/2" x 3"  
**CSC Price:** \$11.07  
**WDC Price:** \$9.24

**NSN:** 8115-01-386-2238  
**Size:** 20"x20"x20"  
**CSC Price:** \$31.60  
**WDC Price:** \$26.37

\* For clothing

**Contact:** [glen.vanboven@gsa.gov](mailto:glen.vanboven@gsa.gov)  
**Phone:** (212) 264-8207

## Stamp Dispenser

Plastic dispenser holds roll of 100 standard-size stamps. Prevents loss, keeps stamps handy.

**NSN:** 7520-01-368-3499  
**U/I:** BX(25)  
**CSC Price:** \$4.37  
**WDC Price:** \$3.64

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207

## Square Mailing Tubes

Square shape keeps rolled contents in shape and easy to remove and stack more efficiently. U/I - BX (15)

**NSN:** 8110-01-386-2192  
**Size:** 24-1/4"x 3" x 3"  
**CSC Price:** \$9.18  
**WDC Price:** \$7.66

**NSN:** 8110-01-386-2214  
**Size:** 36-1/4"x3" x3"  
**CSC Price:** \$11.12  
**WDC Price:** \$9.28

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207

## White Mailing Envelopes

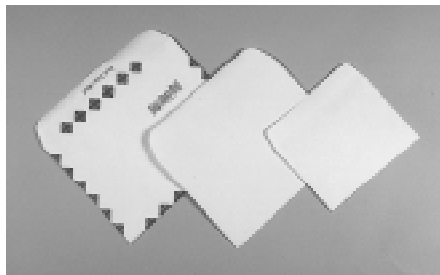
Popular sizes at low prices, for all regular mail. Side seam, self-sealing flap on long side, basis weight 28 lbs. Contains 50% recovered material including 10% post consumer material.

### White, plain

**NSN:** 7530-01-372-3104\*  
**Size:** 9" x 6"  
**U/I:** BX (250)  
**CSC Price:** \$19.54  
**WDC Price:** \$26.30

**NSN:** 7530-01-372-3098\*  
**Size:** 9" x 6"  
**U/I:** BX (50)  
**CSC Price:** \$6.37  
**WDC Price:** \$5.31

**NSN:** 7530-01-372-3099  
**Size:** 9" x 12"  
**U/I:** BX (50)  
**CSC Price:** \$9.46  
**WDC Price:** \$7.89



**NSN:** 7530-01-372-3113  
**Size:** 9" x 12"  
**U/I:** BX (250)  
**CSC Price:** \$22.94  
**WDC Price:** \$19.13

### White with green border. First Class Mail imprint

**NSN:** 7530-01-372-3100  
**Size:** 10" x 13"  
**U/I:** BX (50)  
**CSC Price:** \$8.05  
**WDC Price:** \$7.05

**NSN:** 7530-01-372-3114  
**Size:** 10" x 13"  
**U/I:** BX (250)  
**CSC Price:** \$29.29  
**WDC Price:** \$24.45

\* Note new size

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207

## Special Use Mailers

Special use mailers offer safe transport of important fragile media materials. Feature surfaces suitable for writing address. Closure: flaps or pressure sensitive adhesive. Made of either paperboard or fiberboard. Fiberboard mailers contain minimum of 40% PCM, paperboard

mailers contain a minimum of 80% PCM. U/I - PG (25)

**Audio Cassette Mailer Box** holds two standard cassettes. "From" and "To" address lines printed on front.

**NSN:** 8105-01-386-2189  
**Size:** 4-1/2" x 2-3/4" x 3/4"  
**CSC Price:** \$5.23  
**WDC Price:** \$4.32

**Video Cassette Mailer Box** holds one (1) standard size VHS tape cassette and cover. Self closing. "From" and "To" address lines printed on front.

**NSN:** 8105-01-386-2181:  
**Size:** 8-1/4" x 6-1/4" x 1-1/4"  
**CSC Price:** \$10.75  
**WDC Price:** \$8.97

**Photo/Document Mailer:** Fiberboard envelope keeps 8"x 10" photos and important 8-1/2"x 11" documents at their best while in transit. Holds up 1/2" contents. "From" and "To" address lines printed on front, in addition to message: "Photo mailer, do not fold or bend."

**NSN:** 8105-01-434-3492  
**Size:** 9-3/4" x 12"  
**CSC Price:** \$8.83  
**WDC Price:** \$7.37

**Diskette Mailer** protects and holds up to four (4) 5-1/4" or 3-1/4" diskettes. Heavy duty anti-static material on all surfaces. "From" and "To" address lines printed on front, plus warning statement against bending and avoiding moisture and magnetic fields.

**NSN:** 8105-01-386-2202.  
**Size:** 6" x 6"  
**CSC Price:** \$7.55  
**WDC Price:** \$6.30

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207

## Sealing Tape with Dispenser

Premium, commercial grade, clear, pressure sensitive, polypropylene is a necessity for safe shipping. Handy self-dispenser provides clean cut and easy application.

**NSN:** 7510-01-383-7967  
**Size:** 2" x 22.2 yds  
**CSC Price:** \$7.80  
**WDC Price:** \$6.51

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207

## Bubble Wrap

Provides careful cushioning in transit. Made of flexible closed cell plastic film. Nominal thickness, 1/8" to 1/4;" Roll dimensions, 16"w x 9'. Contains minimum of 30% recycled plastic, including minimum 15% post consumer recovered material (PCM).

**NSN:** 8135-01-381-6525  
**Size:** 16"x 108' x 3/16"  
**U/I:** PG (12)  
**CSC Price:** \$17.45  
**WDC Price:** \$14.56

**Contact:** glen.vanboven@gsa.gov  
**Phone:** (212) 264-8207



## Six Skilcraft® Wall Clocks Now Available Through Stock Program

Six quality wall clocks by Chicago Lighthouse Industries under the Skilcraft® trade name have recently entered the stock program and are now available through your local Customer Supply Centers. These newly designed clocks offer diverse styles and colors to enhance your office.

The Designer Series clocks match the dial face with the color of the case, giving the clock a modern look perfect for any office. U/I: EA, Price: \$14.10

**8" Taupe**  
NSN: 6645-01-421-6909

**8" Stone Gray**  
NSN: 6645-01-421-6905



Hardware Series clocks are perfect for the executive office or larger office environment with or without wood. This classic timepiece is designed with a solid wood case and glass crystal. U/I: EA, Price: \$66.78

**12" Mahogany**  
NSN: 6645-01-421-6904

**12" Walnut**  
NSN: 6645-01-421-6906



Two new colors, Taupe and Stone Gray, are now available in the Standard Slim-line Series in addition to Black, Bronze and White. U/I: EA. Price: \$18.40

**12" Stone Gray**  
NSN: 6645-01-421-6901

**12" Taupe**  
NSN: 6645-01-421-6898



Order through your local WDC, CSC, by Mail, Phone or Fax using MUFFIN or FEDSTRIP/MILSTRIP.

**Contact:** charlie.joiner@gsa.gov  
**Phone:** (212) 264-3539

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# Services Acquisition Center Washington, DC

In each edition of MarkeTips, the Services Acquisition Center will focus on a selection of programs that not only save the taxpayers money, but also assist agencies with specialized tools to meet their requirements. This edition concentrates on our Equal Employment Opportunity Services Schedule, our Auditing and Financial Management Services Schedule and our Management, Organizational and Business Improvement Services (MOBIS) Schedule. In addition, we are also featuring a "How to..." section on the basics of placing a task order against one of our schedules.

Please share this article with those in your agency who may benefit from these services. For further information or a listing of the many additional professional services that we provide, please contact one of our customer service representatives on (703) 305-6658 or visit our website at [www.fss.gsa.gov](http://www.fss.gsa.gov) and click on the **Services** listing.

## One Stop Shopping With GSA's EEO Program

GSA's newest Equal Employment Opportunity (EEO) Multiple Award Schedule is now in full swing. Twenty-three EEO vendors have contracts awarded under the new MAS schedule.

The new MAS schedule contains no zonal restrictions and provides for a complete spectrum of services supplied by qualified EEO vendors at varying prices.

Agencies can now meet all of their Federal Government EEO regulations with this new and inventive "one stop shop" schedule.

The features of this program can be used to address existing EEO issues within your organization, or more importantly, this service can be used to create a healthier organizational culture and working environment. The new schedule features the following services:

- Investigations  
(at the Government Facility or at the Contractor's Facility),
- Final Agency Decisions,
- Inquiries Regarding Notices of Intent to Sue under the Age Discrimination in Employment Act,
- EEO Counseling,
- Alternative Dispute Resolutions,
- EEO Training and Consulting  
(off the Shelf Training and Customized Training)
- EEO Reference Materials,
- Analysis of Allegations of Noncompliance with Settlement Agreements and their findings.

To find out more details about eliminating the "Red-Tape" commonly associated with the EEO process, take a look at our new EEO Services Schedule or call Ms. Cindy Jones on (703) 308-0803.

## Auditing Services and Financial Management Services

We are pleased to announce that numerous awards have been made under our new Federal Supply Schedule for Auditing Services and Financial Management Services. The schedule offers agencies direct access to firms with specialized expertise in conducting Yellow Book Audits; and Circular A-127 and A-123 reviews. GSA's contractors can assist your agency in meeting their needs in response to the requirements of the Chief Financial Officers Act, Government Management and Reform Act, Government Performance and Results Act as well as numerous Federal Financial Management and Budget circulars and bulletins issued by The Office of Management and Budget.

GSA schedule contractors provide auditing and financial management services in a wide variety of categories. The following is a list of services available by Special Item Numbers (SINs) and category.

### Special Item Numbers for Auditing Services SIN 872-1:

**1. SIN 872-1 (A) Financial Audits-** Financial audits include: 1) financial statement and 2) financial related audits. Examples include but are not limited to the following:

**Financial Statement Audits** - CFO Act Financial Statement Audits, Forensic Audits conducted on behalf of OIG as part of its responsibilities under the IG Act.

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## **2. SIN 872-1 (B) Financial Related Audits -**

Financial related audits include determining whether (1) financial information is presented in accordance with established or stated criteria, (2) the entity has adhered to specific financial compliance requirements, or (3) the entity's internal control structure over financial reporting and/or safeguarding assets is suitably designed and implemented to achieve the control objectives.

## **3. SIN 872-1(C) Performance Audits -**

Examples of performance audits include but are not limited to Economy and Efficiency Audits, Program Results, and Program Fraud Audits

## **4. SIN 872-1(D) - Other Miscellaneous Activities of an Audit Organization-**

Auditors may perform services other than audits. For example, some auditors may

- assist a Government body by developing questions for use at hearings,
- develop methods and approaches to be applied in evaluating a new or a proposed program,
- forecast potential program outcomes under various assumptions without evaluating current operations,

## **5. SIN 872-1(E) (i) and (ii) - Audit Related Training Services -**

Plan and deliver audit related training services including but not limited to course development and instruction required to support the audit, review, and financial assessment described herein, training in compliance with Government Laws, Office of Management and Budget (OMB) circulars and bulletins, and training in internal controls.

This special item does not include supplies and services under GSA's mandatory Financial Management Systems Software (FMSS) Multiple Award Schedule (MAS) program. For information regarding FMSS please contact Ms. Kathy Woods, FMSS Contracting Officer on (202) 874-8738.

## **Financial Management Services - SIN 872-2**

### **1. SIN 872-2(A) - Accounting -**

Examples of Accounting Services includes but is not limited to: Transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, performing special studies to improve accounting operations, resolve accounting issues, resolve and implement audit findings, recovery reviews, assess or enhance accounting internal controls, improve operating efficiency and effectiveness, apply information technology to provide better or more timely service

### **2. SIN 872-2(B) - Budgeting -**

Examples of Budget Services includes but is not limited to: Assess and improve the budget formulation process, Assess and improve the budget execution process, conduct special reviews to resolve budget formulation or budget execution issues, provide technical assistance in improving budget preparation or execution processes and related systems, reviewing budgetary controls, assist management with implementing corrective actions, and apply information technology to streamline/improve budget-related activities.

### **3. SIN 872-2(C) - Financial Management Systems Services -**

Examples of Financial Management Systems Services includes but is not limited to: Assess and improve financial management systems, conduct A-127 system compliance reviews, conduct other system assessments to improve operating efficiency, effectiveness, controls, and system performance, assist management with implementing corrective actions, documenting systems, identify systems requirements, plan and develop systems, assess the integrity of financial systems and related data, provide technical assistance in meeting agency financial management system requirements, etc.

## **SIN 872-2(D) - Financial Reporting and Analysis Services -**

Examples of Financial Reporting and Analysis Services includes but is not limited to: Assess and improve current financial reporting and analysis, develop new reporting formats and pro-forma financial reports, provide technical assistance in meeting agency financial management reporting and analysis requirements, assist in improving and streamlining reporting and analysis processes and related procedures, assist management with implementing corrective actions, analyze financial results, conduct cost-benefit or other special financial analyses, assist analysis and enhancement of existing pricing and rate structures.

## **5. SIN 872-2(E) - Financial Planning and Performance Measurement Services -**

Examples of Financial Planning & Performance Measurement Services includes but is not limited to: Provide technical assistance in complying with the requirements of the Government Performance & Results Act, assist with devising and implementing performance measures and related processes and systems assist with strategic and operational financial planning, resolve audit recommendations and assist with implementing corrective actions, assess the adequacy of strategic plans and related performance measures, assist in reviewing and improving current processes and related procedures and systems.

## **6. SIN 872-2(F) - Asset Management Services -**

(Specifically excludes Sale of Assets and Loan Servicing, but does include review of loan servicing practices, opinions on financing or refinancing etc.) Examples of Asset Management Services includes but is not limited to: Provide technical assistance in assessing and improving current asset management processes relating to cash management, inventory management, government property, plant and equipment, and other agency assets, Conduct specialized reviews to assess adequacy of controls and policies and procedures,

**Continued next page**

assess agency compliance with asset management related requirements, resolve audit recommendations and assist management in implementing corrective actions, perform and special analyses and evaluations

**7. SIN 872-2(G) - Other Financial Management Services** - Examples of other Financial Management Services includes but is not limited to: Provide technical assistance related to managerial cost accounting or other special financial areas of interest, assist in financial policy formulation and development, conduct special cost studies, assist with quality assurance efforts, perform bench marking of financial activities and performance results.

**8. SIN 872-2(H) (i) and (ii) - Financial Management Related Training Services** - Plan and deliver financial management training, including but not limited to course development and instruction required to support the review, financial assessment, and financial management activities described herein; training in compliance with Government Laws, Office of Management and Budget (OMB) and circulars and bulletins, and training in internal controls.

For more information on the Auditing and Financial Management Services Schedule, please contact Ms. Alexandra Walter on (703) 305-6747, Mr. Alan Taylor on (703) 305-6133, or Mr. Tom Uberto (703) 305-7822.

## Quality Management Schedule - MOBIS

Is your agency running out of time trying to improve Performance, Quality, Timeliness and Efficiency in conjunction with meeting their Government Performance and Results Act (GPRA) goals?

Does your agency seem stressed trying to succeed in an unpredictable and competitive environment?

Are your operations constantly changing?

Then check out our expanded Quality Management Schedule called **MOBIS**.

**MOBIS** stands for Management, Organizational and Business Improvement Services, and can be the key to agencies striving to comply with GPRA.

Through a streamlined procurement process, GSA's Services Acquisition Center provides quick access to Industry's leading experts in the theory and practice of quality and performance improvement. **MOBIS** provides Federal agencies access to qualified contractors who provide management consulting, facilitation services, survey services, and training services. These services can be utilized to assist agencies in:

Developing the strategic plans and performance measures needed to comply with (GPRA);

Improving Customer Service;

Improving Quality; and

Minimizing the impact of downsizing and limited resources by creating streamlined systems and processes.

Should you have any questions on how **MOBIS** can save you time and money, please contact any of our Procurement Process Pro's:

Contact:

evelyn.groves@gsa.gov

Phone: (703) 305-6621

linda.lytle-foster@gsa.gov

Phone: (703) 305-7428

gerald.barton@gsa.gov

Phone: (703) 305-3050

harry.corcoran@gsa.gov

Phone: (703) 305-7493

cynthia.claiborne@gsa.gov

Phone: (703) 305-7423

## Ever Want to Place An Order For a "Service" and Didn't Know How? Read on...

In this edition of MarkeTips, we are presenting a section devoted to the Task Order Request Process.

### **Multiple Award Schedule Task Order Request Process:**

For orders under \$2,500:

Agencies can order services simply by placing an order with the contractor of the agency's choice.

For orders over \$2,500:

a) The ordering agency will review the Federal Supply Schedule pricelists and identify at least 3 contractors who are able to meet their requirements based upon the best value to the ordering agency. The agency may contact the contractors for additional information, if desired, to further identify three well qualified Federal Supply Schedule contractors.

b) The agency will submit a written task request to the three well qualified Federal Supply Schedule contractors. The task request shall include, at a minimum:

- The performance work statement that clearly specifies all tasks to be performed,
- Deliverables,
- Period of performance including options, if any,
- Evaluation factors and their relative importance
- Method of Award, and
- A request for proposals from the Federal Supply Schedule contractors.

Continued next page



-- Agencies are encouraged to request oral proposals from contractors.

c) The Contractor(s) shall submit a task order proposal, or notify the ordering agency if they wish to decline the proposal within a timeframe specified by the ordering agency in the task order request. The Ordering Agency can request an order or written responses, or a combination of order and written responses.

### **What to look for in a Task Order Proposal:**

The task order proposal shall consist of two parts: Technical and Price.

Use the following checklist for considering the technical portion of a task order proposal:

The contractor's understanding of the requirements;

- A description of the contractor's technical and management approach to accomplish the requirements within the required timeframe;
- A listing of milestones or a breakdown of when certain facets of the required task will be completed;
- A description of the skill categories to be utilized;
- A description and/or listing of which portions of the effort will be sub-contracted, if any;
- A description of the number of hours required to accomplish the work effort for each requirement, milestone, or breakdown of the work structure;
- Identifying any and all deliverables, and
- Past Performance.

Use the following checklist for considering the pricing portion of a task order proposal:

The price shall, at a minimum:

- Be fixed price preferably and shall identify all costs,
- Include all milestones or breakdowns of the required task(s) and/or

associated hours (the price should be declared for each milestone or work breakdown structure);

- Be specified for the Special Item Numbers (SINs), skill categories, and hourly rates listed;
- Identify the number of hours, hourly rate, and extended price;
- Identify as a total amount and include a summary of all items/SINS proposed.

(d) The agency will review and evaluate each proposal received against internal agency practices in accordance with FAR 8.4. The agency may then do one of the following:

- Select the awardee without further discussions; or
- Conduct negotiations.

Agencies are not required to develop formal evaluation plans or scoring schemes for task orders in accordance with FAR 8.4 and are free to make award on a low price, technically acceptable or a best value basis.

If negotiations are conducted, they will occur at the time and place designated by the ordering Contracting Officer and/or his/her designated representative. Following the completion of negotiations, the Contractor shall submit a finalized tailored task order proposal, as directed by the ordering Contracting Officer. The task order will reflect the best and final offer, technical and price, and include a firm milestone schedule.

(e) Task Order Issuance:

A task order may be issued by the ordering Contracting Officer after receipt and review of three contractors' initial, subsequent and best and final task order proposals.

Any changes to a task order will be issued in writing by the ordering or GSA contracting officer. Only the ordering or GSA Contracting Officer may modify the

terms and condition of the task order. The ordering Contracting Officer does not have the authority to modify the terms and conditions of the contract.

A task order may not increase the scope or contract.

**Limitations:** There is no limit on the number of orders that may be placed.

The contract maximum order level is not a ceiling. Rather, it is a suggested target for the agency to seek price reduction.

**Task Order Ombudsman:** An ombudsman has been appointed to hear concerns from offerors, potential offerors and contractors. The purpose of the ombudsman is not to diminish the authority of the ordering or GSA Contracting Officer, but to be responsible for reviewing complaints from the contractors and ensure that the contractors are afforded a fair opportunity to be considered for task orders. The task order ombudsman is a senior agency official who is independent of the GSA Contracting Officer. The task order ombudsman for GSA is:

Mr. Don Suda  
Task Order Ombudsman  
General Services Administration  
Office of Acquisition Policy (MVP)  
18th and F Streets, NW  
Washington, DC 20406

Phone: (202) 501-4770

**Visit our  
Website:**

**[http://  
pub.fss.gsa.  
gov/services](http://pub.fss.gsa.gov/services)**

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# Office of Transportation and Property Management

## The Federal Disposal System is now Available on the Internet

The Federal Disposal System (FEDS) provides the ability to search, screen, and freeze Federal excess or surplus personal property. FEDS is now available on Internet at [www.fss.gsa.gov](http://www.fss.gsa.gov), as well as access from the toll free number, 1-888-377-2122. To keep our customers well informed with up-to-date systems enhancements, there will be a revised FEDS Users Guide on the website. Look for it in June!

## New and Improved Way To Report Excess Property

At this time, we would like to introduce On-Line Property Reporting (formerly known as Reporting Excess Property by Automated Data Entry (REPADE) which is also available via Internet. This system offers friendlier screens and requires less data entry because it retains personal address data for property reports. A Users Guide was mailed to all National Utilization Officers in March. Look for the On-Line Property Reporting Users Guide on the Internet in June.

## New Service From the Federal Supply Service...Internal Excess Property Screening

Also, as a service to our customers, a new internal screening system has been created for the Department of Energy (DOE). This system allows screening, freezing, and transfer within DOE. This is available to DOE users only via the Internet address or the toll free number listed above. Other agencies interested in being provided an internal personal property screening system, should contact the General Services Administration, Federal Supply Service, Property Management Division on 703-305-7240.

We are happy to be providing this information electronically to our customers and look forward to serving you in other ways.

## Website for Federal Supply Schedules Program

We hope this website will assist our customers, vendors, and contracting staff with all the new changes and other valuable information. We cover the entire spectrum of the program from ordering procedures, listing of schedules, to the most recent changes under the program. Please take a few minutes to check it out:

<http://pub.fss.gsa.gov/fcoc/sched.htm>

or go to the FSS Home Page, [www.fss.gsa.gov/](http://www.fss.gsa.gov/) and look for FSS Schedules.

We would appreciate your feedback.

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# National Furniture Center

## Washington, DC

### 50% off Sale on Various Furniture Items

The National Furniture Center is currently offering a limited quantity of the various furniture items listed below at a 50% markdown price:

**NSN:** 7045-999-155-5561Y  
**Description:** Laser Printer  
Tektronix Phaser III  
PXI, Color Printer  
**Discount Price:** \$3,170.00

**NSN:** 7105-01-345-3472Y  
**Description:** Dresser, w/o Mirror,  
Oak, English Overall  
**Discount Price:** \$125.20

**NSN:** 7110-00-601-9822Y  
**Description:** Bookcase (13 in. Min,  
14.75in. Max, 48in.  
Norm, 30in. Min,  
32in. Max) Steel  
Overall except Top  
Covering  
**Discount Price:** \$32.70

**NSN:** 7110-01-049-3544Y  
**Description:** Filing Cabinet Letter,  
Plywood and Plastic,  
Walnut Grain and  
Dark Brown  
**Discount Price:** \$168.75

**NSN:** 7110-01-154-6984Y  
**Description:** Work Station Right  
L-Unit, Traditional  
Style Executive Wood  
**Discount Price:** \$634.18

**NSN:** 7110-01-276-3629Y  
**Description:** Office Credenza w/o  
Knee Space,  
36x18x29, Plastic,  
Laminated Top  
Wood, Walnut,  
Veneer Overall  
Except Top  
**Discount Price:** \$123.47

**NSN:** 7110-01-301-5718Y  
**Description:** Straight Chair w/o  
Arms,  
35.5x17.5x18.9,  
Legs, Glide, Leather  
Seat and Back  
Coverings, Green  
Upholstery  
**Discount Price:** \$124.35

**NSN:** 7110-01-301-5738Y  
**Description:** Rotary Chair, w/  
Arms, 20x19x20,  
Spider Back, Leather  
Upholstery, Wood  
Frame, Red, Dark  
Upholstery, Tilting  
Overall  
**Discount Price:** \$219.89

**NSN:** 7110-01-345-0447Y  
**Description:** Office Table Round  
Fixed Top, 28x48,  
Particleboard Over  
all, Dark Granite/  
Dark Gray, Chromed  
Metal Legs,  
Adjustable Guides  
**Discount Price:** \$118.25

**NSN:** 7125-01-395-2724Y  
**Description:** Clothing Locker,  
Steel, Enameled,  
Biege, 1-Tier,  
1-Locker per Hori-  
zontal Row,  
18X24X72, Semilou-  
ver, Intergal Key  
Lock and Padlock  
**Discount Price:** \$90.00

To obtain these items at the above sale prices, a SF 344 or GSA Form 1348 must be used, citing advice code "2B".

Forms can be faxed to (703) 305-6740 (attn: Toni Jones) or mail to:  
The National Furniture Center  
1941 Jefferson Davis Highway  
3FN-CO / Room 403  
Arlington, VA 22202

**Contact:** [toni.jones@gsa.gov](mailto:toni.jones@gsa.gov)  
**Phone:** (703) 605-0546

## Attention Designers and Other Customers

New on the New Item Introductory Schedule (NIIS) from the National Furniture Center is an exciting selection of fabrics and upholstery in all styles of woven, vinyl and leather material.

Intended for use as the Customers Own Material (COM) when purchasing new or re-upholstering old furniture, MAHARAM fabrics offers a little something for everyone. Whether used on executive wood, stack seating or partition panels, MAHARAM has your fabric solution.

MAHARAM is a leading cut yardage provider in the contract furniture industry. More than 150 contract manufacturers partner with MAHARAM to provide as many as 1,500 ingraded fabric options.

More information on this NIIS contract (GS-28F-8027H) may be obtained by contacting Linda Valdes on (703) 308-3643, or by calling MAHARAM directly at 1-800-645-3943.

## Mail Boxes and More...

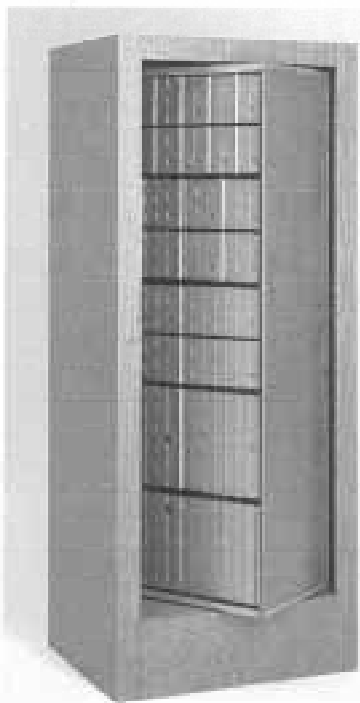
HSS Industries, Inc. of Traverse City, MI., has recently been awarded contract GS-28F-8013H under the New Item Introductory Schedule.

HSS Industries, a manufacturer of quality postal products, is now offering a new rotary mail center and a lobby table with parcel lockers.

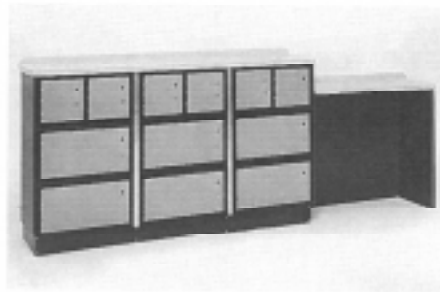
Available in postal blue or slate gray, the lobby table offers a variety of locker positions and has an optional handicap attachment for the side of the table.

The rotary mail center is constructed of 16 gauge vinyl coated steel. These heavy-duty units are designed to hold two 1500 series mail boxes or five 2200 series P.O. boxes. This mail center is available in oak, walnut, blue, slate and white.

Customers may contact HSS directly at (800) 330-9701, fax (616) 946-6127.



**Rotary Mail Center**



**Lobby Table with Parcel Lockers**

### Lobby Table with Parcel Lockers

**Contact:** kimberly.solomon@gsa.gov  
**Phone:** (703) 305-6739  
**Fax:** (703) 305-6786

## Traditional Executive Wood Chairs On Sale

Take advantage of this great opportunity to purchase Traditional Executive Wood chairs for your office or conference room. 283 straight back chairs from Trinity Furniture's Transitional line are being sold at a fraction of their original cost. Upholstered in dark blue leather, these chairs are a model in quality and construction, incorporating solid cherry hardwoods for all exposed-wood components, and kiln dried hardwoods for unexposed wood frame pieces.

#### **Straight chair with arms:**

**NSN:** 7110-00-514-6219  
**U/I:** EA  
**List Price:** \$427.98  
**Sale Price:** \$213.99  
**Available:** 23

#### **Straight chair without arms:**

**NSN:** 7110-00-926-6219  
**U/I:** EA  
**List Price:** \$318.52  
**Sale Price:** \$159.26  
**Available:** 260

All items are available for immediate shipment!

**Contact:** christine.thompson@gsa.gov  
**Phone:** (703) 305-5117



## Yes, FSS has the Picture Frames You Need

High quality, attractive, hardwood frames in Gold Finish by Kandu Industries, Inc.

#### **U/I: BX of 12**

**NSN:** 7105-01-419-5318\*  
**Size:** 8"x10"  
**Price:** \$49.43

**NSN:** 7105-01-419-5329\*  
**Size:** 8-1/2" x 11"  
**Price:** \$53.31

\*Can be attached to office panels or easel style for desk top use

#### **U/I: BX of 6**

**NSN:** 7105-01-419-5358  
**Size:** 10" x 14"  
**Price:** \$39.09

**NSN:** 7105-01-419-5347  
**Size:** 14" x 18"  
**Price:** \$67.50

Available in a wide variety of sizes through **GSA Advantage!**<sup>TM</sup>, MUFFIN or FEDSTRIP/MILSTRITIP.

**For additional information about these and other frames, contact a GSA Customer Service Representative at (703) 305-7003.**

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# Paints and Chemicals Center Auburn, WA

## SC Johnson's High Gloss Now Available Through GSA's Depot System

GSA can help fill your need for commercial floor care products and support JWOD requirements! The National Industries for the Blind (NIB) Lighthouse of Houston, SC Johnson, and GSA have expanded their professional partnership to provide SC Johnson High Gloss Floor Finish (Showplace) through GSA's Fort Worth Depot. These are the same SC Johnson products previously provided through GSA directly from the vendor.

High Gloss is a floor finish with a brilliant gloss to be used on all resilient floors including vinyl, vinyl composition, vinyl asbestos, asphalt tile, rubber, and linoleum.

### New High Gloss:

**NSN:** 7930-01-380-8450  
**P/N:** 04059  
**U/I:** BX (4 1-GL BT)  
**Price:** \$45.83

**NSN:** 7930-01-380-8406  
**P/N:** 04519  
**U/I:** CN (5 GL)  
**Price:** \$54.10

Already Available NIB/SC Johnson Products:

### Bravo Floor Stripper:

**NSN:** 7930-01-380-8469  
**P/N:** 04583  
**U/I:** BX (4 1-GL BT)  
**Price:** \$26.48

**NSN:** 7930-01-380-8381  
**P/N:** 04576  
**U/I:** CN (5-GL)  
**Price:** \$30.36

### Complete Floor Finish:

**NSN:** 7930-01-380-8447  
**P/N:** 04649  
**U/I:** BX (4 1-GL BT)  
**Price:** \$38.69

**NSN:** 7930-01-380-8387  
**P/N:** 04651  
**U/I:** CN (5-GL)  
**Price:** \$44.60

### GP Forward – Floor and All-Purpose Cleaner:

**NSN:** 7930-01-436-7991  
**P/N:** 4519  
**U/I:** BX (4 1-GL BT)  
**Price:** \$30.39

**NSN:** 7930-01-436-8039  
**U/I:** CN (5-GL)  
**Price:** \$35.27

### Snapback – Spray Buff Maintainer:

**NSN:** 7930-01-380-8365  
**P/N:** 04116  
**U/I:** BX (4 1-GL BT)  
**Price:** \$53.87

Stocking these items allow Federal activities quick delivery without paying full retail price at local stores or having to meet high minimum order quantities.

Order through normal FEDSTRIP/MIL-STRIP procedures. Customers will also be able to use the GSA I.M.P.A.C.® card by placing their orders through **GSA Advantage!**™.

**Contact:** lee.heydlauff@gsa.gov  
**Phone:** (253) 931-7113

## Propane, Propane, Who Has the Propane?

Why, GSA, who else? GSA continues their support of the bulk propane program through the Federal Supply Service Multiple Award Schedule FSC 68, Part III, Section D.

No more surveys and requirements!  
No more mandatory use of contractors!  
No more middle person!

You have a choice of 60 vendors located nation-wide. You deal directly with the vendor of your choice based on the contracts, which are effective October 1, 1997 through September 30, 2001.



Order your own copy of this propane schedule by asking for a copy of Federal Supply Schedule FSC 68, Part III, Section D from the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the Internet: **CMLS.gsa@gsa.gov** or on-line ordering at **http://pub.fss.gsa.gov** or Fax your request to (817) 334-5227.

**Contact:** trudy.metzler@gsa.gov  
**Phone:** (253) 931-7098

## Absorbent Oil Spill Containment and Cleanup System

Are you looking for non-water soluble products that assist in oil spill containment and cleanup for marine spills? GSA's Multiple Award Schedule FSC 79, Part V provides Federal activities with a wide variety of marine and non-marine sorbent products and contractors to fit your needs. One example is Foss Environmental Services who has been awarded a contract (GS-10F-8841H) under the schedule, and offers these new products:

The new-skirted Skorboom II contains and recovers oil in one step! Skorboom has the oil absorbency of a typical sorbent boom and the oil-containing advantages of a conventional boom with a ballasted skirt. Comes complete with positive sealing connectors when ordering multiple sections. Use tow bridles to tether Skorboom into a secure position or for towing it to a spill site.

### Skorboom II

**Item No:** 6016  
**Size:** 4" x 50' (15 m)  
**Capacity:** 25 GL  
**U/I:** BX  
**Price:** \$255.75

**Item No:** 6018  
**Size:** 8" x 50' (15 m)  
**Capacity:** 75 GL  
**U/I:** BX  
**Price:** \$525.40

### Tow Bridles

**Size:** 4"  
**U/I:** EA  
**Price:** \$10.35

**Size:** 8"  
**U/I:** EA  
**Price:** \$10.50

Their new polymer removes oil from water . . . permanently! The Stream Guard Passive Skimmer is designed to float in the sump of ordinary catch basins, oil/water separators, and storm water vaults. The oleophilic Stream Guard polymer media absorbent is contained in a screen pillow that allows for long-term exposure to oil-contaminated water and will not deteriorate or release absorbed hydrocarbons. Two per box.

### Passive Skimmer

**Item No:** 3017  
**Size:** 17" x 14" x 5"  
**Capacity:** 1.5 - 2 GL  
**U/I:** BX  
**Price:** \$73.00

Check out Foss Environmental Service's website at [www.fossenv.com](http://www.fossenv.com) for their online product guide and MSDSs. You can order through normal FEDSTRIP/MILSTRIP procedures or use the GSA I.M.P.A.C.® card by placing your orders directly with Foss Environmental Services.

Remember that many other products are available to fit your needs through the Multiple Award Schedules. If you would like a full copy of the schedule for Sorbents – Marine and Nonmarine, contact the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the Internet: [CMLS.gsa@gsa.gov](mailto:CMLS.gsa@gsa.gov) or on-line ordering at <http://pub.fss.gsa.gov> or fax your request to (817) 334-5227.

**Contact:** [carol.mckenzie@gsa.gov](mailto:carol.mckenzie@gsa.gov)  
**Phone:** (253) 931-7887

## Hazardous Material and the I.M.P.A.C.® Card

Federal Regulation 29 CFR 1910.1200 requires that an MSDS (Material Safety Data Sheet) be provided for items meeting OSHA's definition of "hazardous" material. This means that any item, which is hazardous regardless of how it is purchased, requires an MSDS. Unfortunately, some government credit card users (such as GSA's IMPAC Card) have found that when hazardous material is purchased locally and not through GSA, MSDSs are not received.



We ensure that all hazardous products purchased through GSA, regardless of the method of procurement, will include an MSDS with each shipment. This includes stock items, commercial products, and direct delivery items procured through GSA.

To be safe do your shopping at GSA. Your MSDS OSHA requirements are met. Your Environmental Officer can confirm GSA as a SAFE place to meet your MSDS requirements.

If you have any questions regarding Material Safety Data Sheets (MSDS) or IMPAC Card, call 1-800-241-RAIN (7246).

For updates on new contracts and product information, please visit the Paints & Chemicals Center Homepage at [www.northwest.gsa.gov/fss/pnt\\_chem.htm](http://www.northwest.gsa.gov/fss/pnt_chem.htm)

## One Time Introductory Offer On Aerosol Water Based Enamel Paint

Take advantage of this one time introductory offer on a new low Volatile Organic Compound (VOC), environmentally sensitive, aerosol water based enamel paint. It's now available through GSA's Stock Program at this special price!

### A-A-2787. Type II. Aerosol Enamel

**NSN:** 8010-01-350-5259

**Color:** Red #11136

**U/I:** PT

**Price:** \$4.95

Be sure to consider this new paint in all applications where the faster drying qualities of a solvent based paint are not required, and environmental concerns are paramount.

You can't beat the price, or the quality! Also, you can get quick delivery for this aerosol water based paint product without paying full retail price at local stores or having to meet high minimum order quantities while complying with VOC requirements. Over 30 other colors are available for your use. Contact us for a listing of all colors and National Stock Numbers GSA supplies.

Order through normal FEDSTRIP/MILSTRIP procedures. Customers are also able to use the GSA I.M.P.A.C.® card by placing their orders through **GSA Advantage!**™.

**Contact:** [sandra.ellsworth@gsa.gov](mailto:sandra.ellsworth@gsa.gov)  
**Phone:** (253) 931-7060

## Cleaning Chemical Dispensing Systems and Compatible Chemicals

GSA has expanded the supply support for cleaning chemical dispensing systems and compatible chemicals through the Federal Supply Service Multiple Award Schedule FSC 79, Part VII.

You now have a choice of 9 vendors who provide a wide variety of commercially available dispensing equipment and accessories versatile enough to fit almost any need or space requirement such as:

- Mobile Carts
- Modular Units
- Wall Mount Units
- Satellite Stations
- Central Supply Stations



As an added bonus, this schedule also covers compatible concentrated and ready to use chemicals for applications ranging from household to workshop environments. Some examples of these products are:

- Soaps
- Floor Care Products
- Cleaners/Degreasers
- Disinfectants/Sanitizers
- Glass Cleaners

- Germicidal Detergent/Deodorants and Odor Counteractants
- Bathroom Cleaners
- Carpet Care Products

Order your own copy of this schedule by asking for a copy of Federal Supply Schedule FSC 79, Part VII from the GSA Centralized Mailing List Service (7CPNL), PO Box 6477, Fort Worth, TX 76115 on the Internet:

**CMLS.gsa@gsa.gov** or on-line ordering at <http://pub.fss.gsa.gov> or Fax your request to (817) 334-5227.

**Contact:** [barbra.weitzel@gsa.gov](mailto:barbra.weitzel@gsa.gov)  
**Phone:** (253) 931-7932

## Soap Pads

3M Scotch-Brite, a fiber scouring pad made from 100% recycled beverage bottles is now available from GSA. This product contains effective grease-cutting detergents. The pads out last steel wool without painful steel splinters. All detergents used are biodegradable and phosphorous free and will not leave a rusty residue. Order through **GSA Advantage!**™ or normal FEDSTRIP/MILSTRIP procedures.



**NSN:** 7930-01-393-6753  
**U/I:** BX (168 pads)  
**Price:** \$23.51

**Contact:** [lee.heydlauff@gsa.gov](mailto:lee.heydlauff@gsa.gov)  
**phone:** (253) 931-7113

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# News and Information

## Customer Satisfaction Survey Results - We've Heard You Loud and Clear!

"We want to be your value added source of products and services" – we've said it often and we live it daily - as we try to earn your business by providing quality, service, and economy. We know too that only you can tell us how we're doing; no one can give us better insights into where we are and how we can better earn your business and loyalty.

So last fall, we surveyed thousands of customers - Supply and Procurement customers, Fleet customers, and Property Management customers. A similar survey, conducted two years before, gave us a base line to see if we had heard and heeded what you've been telling us.

First and foremost, we want to thank you for responding to these surveys --- and we want to share some of the results with you.

### Overall customer satisfaction

Based on our business line performance displayed below, it seems that you are pretty well satisfied with our performance. (The percentages reflect those customers who responded that they were satisfied or highly satisfied with FSS' overall performance):

**Supply and Procurement Products and Services = 80%**  
**Personal Property Management Services = 96%**  
**Interagency Fleet Management Services = 98%**

While we are pleased with the results of the surveys, your collective opinions have been the catalyst for a number of initiatives to improve our performance in the areas you've expressed concerns about. We'll be reporting more about these in the months ahead.

### Supply and Procurement Scorecard:

Our phone-in, fast delivery Customer Supply Center Program retained its high level of popularity, with ordering through our electronic shopping mall, **GSA Advantage!**<sup>TM</sup>, coming in neck and neck. Ordering directly from our Federal Supply Schedules was high on the list as well. The use of FSS's VISA I.M.P.A.C.<sup>®</sup> purchase card whether used through FSS programs or directly with suppliers got rave reviews. As a result of your input, we're looking at opportunities to improve delivery options and how we answer your product and service questions and concerns.

### Personal Property Management Improvements:

Personal Property Management's efforts to improve performance have borne fruit as the percentage of their customers who gave them top satisfaction ratings improved dramatically since 1995 in areas such as courtesy and timeliness of problem resolution, both of which improved by 69%, and the speed of approving property transfers.

### Fleet Management Gains:

Our Interagency Fleet Management System (IFMS) customers have continued to be pleased with the quality of service they've received over the past two years. Perhaps the most impressive statistic underlining that statement is that fully 82% of their customers say they will use IFMS the next time they require fleet management services!

We want to thank every one of you who took the time to help us with this assessment of our progress in making FSS your value added source. We'll be looking to you in the future to keep us on course and we hope that you'll continue to send us your advice and suggestions.

Subsequent issues of Marketips will contain progress reports on the various changes we are making to improve the way we serve you. In the interim, if you would like more specific information about the results of the surveys, please contact John Morris at john.morris@gsa.gov or at (703) 305-5831.

## “GAO Says Agency Was Justified In Ordering Higher-Priced Item From Schedule Contract.”

“FSS Contracts” as printed in Legal News, Vol. 69, No. 9, Page 230, dated March 3, 1998

**The Air Force was justified in ordering a higher priced item** - narcotic/explosive detection systems - under a **Federal Supply Schedule** contract instead of the lower priced item offered by a competitor where the higher priced item better met the agency's needs, the General Accounting Office has decided in denying a bid protest challenging the award (CPAD Technologies, Inc., GSAP, B-278582.2, 2/19/98, released 2/24/98).

GAO rejects the protester's arguments that the Air Force should have followed formal notice and selection procedures; it says such procedures are not required when an agency places orders with a Federal Supply Schedule contract.

Continued next page



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The Air Force determined that the systems offered by the awarded, Barringer Instruments Inc., were lighter, smaller, easier to operate, and better able to detect explosives than those offered by the protester, CPAD Technologies, Inc., and thus better met the agency's needs even though they cost slightly more. Accordingly, the Air Force issued a purchase order under Barringer's FSS contract.

CPAD protested to GAO, contending that it should have been notified of the Air Force's intent to order from the schedule. In addition, CPAD said the Air Force did not use formal testing procedures, and should have purchased CPAD's lower-priced systems. GAO: FSS Order Was Proper. With respect to CPAD's argument that it was improper for the Air Force to award an FSS contract, GAO points out that Section 8.001 of the Federal Acquisition Regulation says agencies should satisfy requirements for supplies and services first through mandatory Federal Supply Schedules; then through optional FSS schedules; and finally through other commercial sources.

As to CPAD's argument that the Air Force failed to engage in formal selection procedures, GAO cites FAR 8.404(a), which says that when placing FSS orders, agencies need not seek further competition, synopsise the procurement, make a separate determination of fair and reasonable pricing, or consider a small business set-aside.

Finally, GAO says that when placing FSS orders, an agency need not order lower-priced items that do not meet its needs. Rather, the agency must ensure that the items purchased meet its needs at the lowest overall cost. The determination of the agency's needs - and which product best meets them - is the agency's responsibility, GAO says in denying CPAD's protest.

## **GTE Airfone Bulletin #98-01 Now Offering New Service**

The General Services Administration's Federal Technology Service (FTS) in cooperation with the Federal Supply Service, is pleased to announce all Federal employees issued the American Express Government Travel Credit Card can take advantage of the GTE Airfone Service at a significant discount. The contract term is 1-year, plus 5-year renewable options. This multi-year contract will allow more than 1.4 million American Express Government Travel Credit Card holders to benefit from the use of the airborne call for voice, data, and fax services at discounts of approximately 50% below commercial rates. With this new program, all Federal travelers can take advantage of the Airfone Service to stay in touch with important clients, and resolve critical issues even at 35,000 feet.

Airlines equipped with Airfone Service from GTE:

- Air Wisconsin
- Delta Air Lines
- Delta Express
- Reno Air
- United Airlines
- US Airways
- Continental Airlines
- Delta Shuttle
- Midwest Express Airlines
- Trans World Airlines
- Shuttle by United
- US Airways Shuttle

**For additional information regarding the GTE Airfone Federal Discount Program, call GTE Airfone at 1-800-AIRFONE. For information regarding the FTS contract, call Paulette Gemmer (703) 904-2965**

## **Europe Express a.k.a. GSA Direct**

Army General Larry Lust states that "since the program's inception last March, GSA Direct has shipped 82 containers with an average surface ship time of only 23 days." This 23 day ship time, compared to the original 60-90 day time-frame, refers to the time when it leaves GSA until it is in the customer's hands. This has resulted in Self Service Supply Centers being able to provide customers with a greater availability of products and greater customer satisfaction.

We salute the partnership! More news to follow!

In partnership with the US Army Europe, GSA has customized a supply system which is now known as GSA Direct. GSA Direct is successfully cutting shipping times by significant amounts, and partnering with the Army to fulfill their supply needs.

USAREUR is experiencing great efficiency in order-ship time (OST) by receiving container loads direct from GSA to its 11 SSSCs. GSA ships DIRECT, cuts OST more than 50%, and thrills the customer!

**Contact: [morris.boiman@gsa.gov](mailto:morris.boiman@gsa.gov)  
Phone: (609) 499-7000**

## As Green and Welcome as Spring--- Our Environmental Products Guide

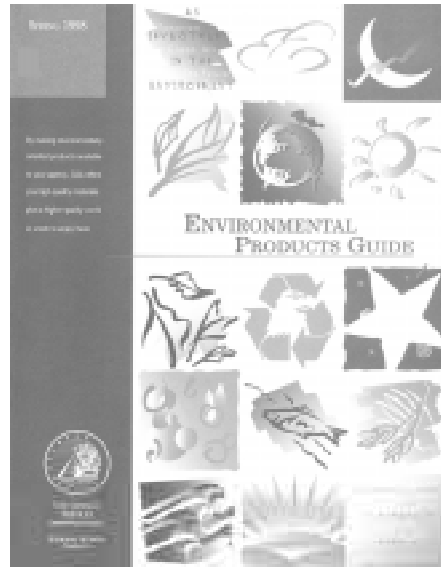
The long awaited, updated, fifth edition of the Environmental Products Guide is here. Bigger, better, and chock full of over 3,000 environmentally oriented items that are available from all parts of the GSA/FSS Supply System - the Stock and Schedules Programs, the Customer Supply Centers, and **GSA Advantage!**<sup>TM</sup>

Starting out in 1991 as the Recycled Products Guide, this popular publication, became an instant success and has evolved over the years to include all aspects of environmental concerns. In addition to recycled content products which address waste minimization issues, the Guide contains items that are energy and/or water saving to address resource conservation issues, and a whole host of paints, cleaners and other chemical items that have been reformulated to be less environmentally detrimental, thereby addressing pollution prevention issues.

A whole section of the Guide is devoted to a special cleaning and degreasing products initiative that has been developed in conjunction with the Environmental Protection Agency and industry in pursuit of "environmentally preferable" products, as defined in Executive Order 12873.

As usual, the Guide is available to all authorized users of the GSA/FSS Supply System on a no-cost basis, along with the many other GSA/FSS publications. Contact GSA's Centralized Mailing List Service, Box 6477, Fort Worth, TX 76115.

Phone in your request(s) to (817) 334-5215. The fax number is (817)334-5227.



You also can access the list of publications and place orders for them through the CMLS Internet Website at: <http://pub.fss.gsa.gov>.

A new feature of the Guide, starting with this edition, is its availability on the FSS Homepage at: [www.fss.gsa.gov](http://www.fss.gsa.gov).

While you're there, check out the rest of our Environmental Home Page. It's still under construction, for the most part; but, the basic structure is there and we hope to start filling it out in the very near future. We feel confident that it will be a place you will want to visit often.

If you have any questions about the Guide, our products, or our environmental program, in general, call Tom Daily at (703) 305-5149, Fax: (703) 305-6731 or E-mail: [thomas.daily@gsa.gov](mailto:thomas.daily@gsa.gov).

## You asked for Them...We Got 'em: Silk Plants!

To accessorize your space, GSA's Personal Property Center in Franconia, VA, now offers silk plants through its office Accessories Line.

In stock and ready to purchase are a variety of silk flower and plant arrangements, as well as artificial trees. We offer ficus, palm and flower arrangements in an array of decorative containers. These items are perfect for any office, lobby or reception area--especially yours!

Visit our showroom, located at 6808 Loisdale Road, Franconia, VA, to see these new additions, and while there, take a look at our newly expanded wall art selection.

**Contact:** [jackie.arrington@gsa.gov](mailto:jackie.arrington@gsa.gov)  
[lois.oates@gsa.gov](mailto:lois.oates@gsa.gov)  
**Phone:** (703) 557-5191

**GSA  
Advantage!**<sup>TM</sup>  
is constantly  
adding items to  
its data base. Not  
all items listed in  
MarkeTips are  
available at this  
time, but we are  
catching up...  
please keep  
checking  
regularly.

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# GSA Advantage!<sup>TM</sup>

## GSA Advantage!<sup>TM</sup> On-line Shopping “Cool Stuff I Didn't Know”

OK, so you've been using **GSA Advantage!<sup>TM</sup>** On-line Shopping but there are a few things you wish it could do. Here's a few cool features which you may not be aware of...

### Cool Feature #1:

When ordering schedule items you can actually **REDUCE** the price on-line! If the **GSA Advantage!<sup>TM</sup>** price is higher than the price you have negotiated with the vendor (through a BPA for example) then you can enter the reduced price right on-line. The reduced price will be reflected on the purchase order that's sent to the vendor. (**GSA Advantage!<sup>TM</sup>** will require that you provide a BPA number or the name of the vendor contact authorizing the price reduction).

### Cool Feature #2:

You can obtain quantity price discounts on-line! Many items in **GSA Advantage!<sup>TM</sup>** contain quantity price discounts. An indicator will appear next to each item having discounts. Don't worry, if you don't notice the discounts **GSA Advantage!<sup>TM</sup>** will reflect the discounted price on your order anyway!

### Cool Feature #3:

You can link directly to a vendors web site from **GSA Advantage!<sup>TM</sup>**. Need more information or even a photo of a product? **GSA Advantage!<sup>TM</sup>** contains thousands of links to vendor sites. Click on the little 'world' icon which will appear next to those products having a vendor link - this will take you directly there!

### Cool Feature #4:

You can park a cart and have your ordering official retrieve the cart later and complete the order! So you don't have purchasing authority... not a problem. Using **GSA Advantage!<sup>TM</sup>** in browse mode you can still create a “shopping cart” of required items and then park the cart without ordering. **GSA Advantage!<sup>TM</sup>** will provide you with a cart number. Simply provide the cart number to your ordering official who may sign on with a credit card (or Activity Address Code), retrieve the cart using the cart number, and complete the purchase for you! Neat huh?

### Way Cool Feature #5:

You can actually configure products on-line! Some products such as personal computers can be configured to your specs directly on-line. For example, you could add a larger hard-drive, or request a larger monitor. After making your selections you can recalculate your price and submit the purchase order to the vendor with all your changes. Look for the 'Option' button next to those products having this feature.

Stay tuned for more...

## What Is An Activity Address Code?

AAC is the acronym for Activity Address Code. DOD activities refer to it as the DOD Activity Address Code or DODAAC. The AAC is a 6 position alphanumeric code assigned by GSA to a specific customer address which authorizes that activity to requisition supplies from GSA and/or other supply sources. AAC's have been in use for many years by military and civilian agencies (and other authorized entities). The AAC is commonly used when requisitioning

under the Federal Standard Requisition and Issue Procedures (FEDSRIP).

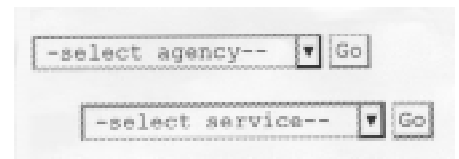
### **Do I Need an AAC?**

An AAC is required if you intend to make purchases using FEDSTIP ordering procedures and/or if you wish GSA Finance to bill your activity or agency through the U.S. Treasury's OPAC System. An AAC is not required if you intend to use your government purchase card for purchases.

### **How Do I Apply for or change an AAC?**

Requests for AAC assignments or changes to existing AACs are rigidly controlled by GSA and must be prepared on agency letterhead and forwarded to GSA through an officially designated AAC contact point. The address and phone number of your AAC contact point can be found by selecting your service or agency and clicking on “Go”

Please contact GSA at 703/305-7977 if you cannot locate your contact point or if you have questions regarding AAC assignments.



### **Customers using AACs to order from GSA Advantage!<sup>TM</sup>:**

Did you know that you can identify your official designated AAC contact point on-line by clicking on “apply for an AAC” at the bottom of the **GSA Advantage!<sup>TM</sup>** sign-on screen.

More than 100 exhibitors will demonstrate products and services under contract for dormitory, quarters and office furniture, seating, carpet, appliances and related furnishings in support of the Department of Defense "Quality of Life" initiative for improved barracks, housing, daycare centers and military construction

Other exhibits will showcase appliances, computers, office supplies, recreational equipment, fleet, travel, and other services.

A series of seminars and training sessions will focus on getting American-made products to American men and women serving overseas

For more information visit the Outreach Europe Expo Web Site

<http://tsd.r3.gsa.gov/oe98.htm>



**20 - 22 October 1998**

**Patrick Henry Village  
Germany**

**In response to the needs of the  
Departments of Defense and State,  
the U.S. General Services Administration**

**presents**

# **OUTREACH EUROPE**



# **1998**

**A GSA Furniture and Furnishings Products and Services Expo  
with  
Professional Development Seminars**

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# Customer Supply Center

## Big Changes To the CSC Catalog!

Has your CSC catalog lost its cover? Is it getting worn out? We hope so, because that would mean you've been using it. It's also been a while since you received a new one. It wasn't our plan for this much time to pass, but we've been working on something better. Unfortunately it's taking longer than expected. We hope using our old catalogs hasn't caused too many problems and that you can hang on to it for a few more months.

So, what's the plan? It's a national Customer Supply Center Catalog for customers in the lower 48 states (we still plan to have special catalogs for Hawaii and Alaska, and our other off-shore customers). The production of national CSC publications began with the "New Values for the New Year" mini-catalog of over 200 items that came out in January and continued with the March "Information Technology" mini catalog of over 100 items. We're now in production for our next national catalog which will contain more than 1,300 of our best selling items. It's due out in May. By changing to a national catalog, all of our customers in the lower 48 will have access to all of our products regardless of where they may be stocked. We believe that this will allow us to better satisfy your needs!

Check out our May catalog (call your local CSC if you don't receive one). We welcome your suggestions on how we might improve our catalogs and make them easier for you to use. If you have any ideas or comments, please send them to us via fax (703-305-5188) or e-mail: [csc.desk@gsa.gov](mailto:csc.desk@gsa.gov).

## New Products Available In the CSCs!

We've recently introduced hundreds of new office and industrial products in the Customer Supply Centers. Many of these are new to all of our customers. Others are popular items previously available through only a few of the CSC's.

A sampling of our new products can be found on the following pages. We'll be using this publication in the coming months to advertise more new products.

We're excited to be increasing product offerings through our CSC's. We believe that you'll find items that work better for you and others that satisfy requirements you've previously had to buy locally. Our goal is to make the CSC the only source you need, and we'll keep working on it.

## Improvements To Your I.M.P.A.C.<sup>®</sup> Card Statement

In conjunction with Rocky Mountain Bank, we've made some changes to your monthly I.M.P.A.C.<sup>®</sup> card statement. So that you may more easily keep track of your CSC purchases, your ticket number and the phone number of the CSC are now included for each purchase on your statement.

We've included these at the request of our customers. We hope that this change makes it easier for you to shop with GSA! If you ever have any questions about your CSC I.M.P.A.C.<sup>®</sup> bill, please contact your local CSC or the CSC national help line at 1-800-865-4CSC (1-800-865-4272).

## Some Clarification On the Units of Issue For Batteries

With the exception of the lantern battery, the CSC's will no longer be selling batteries individually. In order to give you better prices, our alkaline batteries are now being sold in blister packs or commercial bulk package, and the carbon zinc batteries are only being sold in bulk. Below is a list of the correct units of issue.

### Alkaline Batteries

**NSN:** 6135-01-446-8308

**Type:** AAA

**U/I:** PG (4 EA)

**NSN:** 6135-00-826-4798

**Type:** AAA

**U/I:** PG (12 EA)

**NSN:** 6135-01-447-0950

**Type:** AA

**U/I:** PG (4 EA)

**NSN:** 6135-00-985-7845

**Type:** AA

**U/I:** PG (24 EA)

**NSN:** 6135-01-984-7846

**Type:** C

**U/I:** PG (12 EA)

**NSN:** 6135-00-446-8310

**Type:** D

**U/I:** PG (4 EA)

**NSN:** 6135-01-835-7211

**Type:** D

**U/I:** PG (24 EA)

**NSN:** 6135-00-447-0949

**Type:** 9V

**U/I:** PG (2 EA)

**NSN:** 6135-00-900-2139

**Type:** 9V

**U/I:** PG (12EA)

# Now Available! IBM Printer Supplies

## For 4312 Printers

NSN: 7510-01-449-1416  
IBM NP 12 (4312)  
Black Toner Ctg (6,000 Yld)

63H3005 ..... \$114.83

## For 4317 Printers

NSN: 7510-01-449-1415  
IBM NP 17 (4317)  
Black Toner Ctg (6,000 Yld)

63H2401 ..... \$214.69

**Quality IBM supplies--in stock today at your local CSC!**

# Reduce Writing Stress by 40%



### Good News From The Arthritis Foundation

"We're pleased to award favorable reviews to Pilot's Dr. Grip pen," said Debra R. Lippin, Esq., chair of the Arthritis Foundation. This retractable ball point pen, designed by a doctor, features a special patented grip that relieves writing fatigue. It is recommended for anyone who writes a lot or who experiences stress or fatigue when writing.

### JUST ARRIVED AT YOUR LOCAL CUSTOMER SUPPLY CENTER

Dr. GRIP is a revolutionary cushion grip writing tool that actually reduces required gripping power by up to 40%—relieving stress and alleviating writing fatigue. Therapeutic wide contoured grip is perfect for office workers and people who suffer from arthritis or carpal tunnel syndrome.

#### Pens:

NSN	Pilot#	Description	Price
7520-01-420-7523	36100	Dr. Grip Ball Point Pen, Black, Medium Point	4.61ea
7520-01-420-7520	36101	Dr. Grip Ball Point Pen, Blue, Medium Point	4.61ea

#### Pen Refills:

NSN	Pilot#	Description	Price
7510-01-451-0740	77229	Dr. Grip Refill, Blue, 2pk	.65 pk
7510-01-451-0738	77227	Dr. Grip Refill, Black, 2pk	.65 pk

#### Mechanical Pencil:

NSN	Pilot#	Description	Price
7520-01-436-7058	36102	Dr. Grip Mechanical Pencil, Black, 0.5mm	4.51ea

#### Mechanical Pencil Refills:

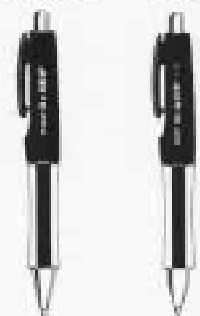
NSN	Pilot#	Description	Price
7510-01-217-6421		NE/NISH Lead Refill, .5mm	.35 box
7510-01-207-5063	70001	Eraser Refill White	.81 box

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- Inexpensive
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Daylight - 27 exp. NSN 6720-01-400-1111 **\$5.19**

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# Paying Too Much For Your Transparency Film?

**At GSA You Pay For The Film. Not The Brand.**

NSN	Description	Equal To	For Use With	Price
7530-01-412-6090	Ink Jet Transparency Film Premium Coated, 8.5" x 11", Clear with Paperbacking 50 Sheets Per Box	3M #CG3480 Apple #M2658G/A	All Inkjet Printers	\$ 20.64
7530-01-383-7983	Ink Jet Transparency Film Premium Coated, 8.5" x 11", Clear with Removable Top Stripe 50 Sheets Per Box	HP #C3834A 3M #CG3460 Lexmark #1402797 Xerox #3R5168	All HP DeskJet, DeskWriter & OfficeJet Printers. All ink jet printers requiring a removable top-stripe transparency film.	\$ 21.46
7530-01-383-3917	Thermal Transfer Transparency Film Premium Coated 8.5" x 12.3" with Single Perforation (finished size: 8.5" x 11") 50 Sheets Per Box	Tektronix #016-1185-01 General Parametrix #5200265 3M #CG3650	Tektronix Phaser 200/220 Printers General Parametrix Spectrastar GT Printers	\$ 50.00
7530-01-446-8291	Perma Paper Waterproof, Tearproof and Archiveable Paper. 8.5" x 11", White 100 Sheets Per Box	No Equivalents	All copiers, laser printers, offset printers. Can also be used with permanent markers.	\$ 33.13

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**All Products Now In Stock.**

# What's the big deal?

The prices on these  
Lexmark toner cartridges  
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OPTRA R 4049 Hy-Yield Laser  
Toner Cartridge ..... #1382100   **\$173.75**

NSN# 7045-01-387-8542  
4039 Hy+ Laser  
Toner Cartridge .... # 1380950   **\$225.14**

NSN# 7510-01-333-7961  
4019/4028/4029/4035 Laser  
Toner Cartridge ..... #1380200   **\$183.96**

Now available at your local GSA Customer Supply Center!

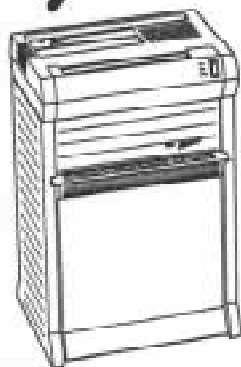
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- ☐ Ideal for presentations, classroom instructions, industrial maintenance, etc.
- ☐ Fits in your pocket like a pen with a handy pocket clip
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The #1 permanent marker ink world-wide! Mark almost anything with bright, lasting color. Tough, resilient tip produces quick ink flow that dries fast, resists water, and stays permanently. Bigger barrel holds more ink.  
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Fax: 1-800-814-2571

**Worth  
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Phone: 1-800-262-0570  
Fax: 1-800-734-9575

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Fax: 303-236-5329

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Fax: 1-800-435-9475

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Fax: 1-800-660-3833

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Fax: 1-800-603-8357

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Phone: 1-800-525-8027  
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For more information about the Customer Supply Centers and the location nearest you, please visit our Home Page at [www.fss.gsa.gov](http://www.fss.gsa.gov) (click "Customer Assistance" and then "GSA Customer Supply Centers").

\*Availability and prices of some items may vary outside of the continental United States. Availability may also be limited for customers using GSA Advantage!<sup>TM</sup> or the ROCS system.



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Photo by Ed Rorie

# FEDFLEET '98



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Please fax a copy of this registration form to  
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**FEDFLEET '98: Navigating the Future**  
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Bethesda, MD 20814-3415

or visit the FedFleet '98 Web site at  
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for instructions on how to register online.  
If you have any questions concerning registration,  
please call 1-888-698-5646, (between the hours of  
8:30 am and 5:30 pm EST).

**Fees:** Early registration to June 15, 1998—\$375.00  
Post-June 15 and onsite—\$425.00  
Quantity discount for 5 or more—\$337.50/participant

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### Special Needs

If you have a special need that requires attention at the Workshop, please check here and you will be contacted by a staff member.  Yes, please contact me.

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# JWOD/NIB/NISH

## Temporary Services Solution

Phones ringing, typing and filing backlogged...do you need administrative support now? A new initiative from GSA and the Javits-Wagner-O'Day (JWOD) Program can be your solution to temporary staffing needs. Help is just a phone call away!

A Temporary Services Program provides Federal agencies with qualified, highly motivated employees who are blind, visually impaired or have other severe disabilities, to perform a wide range of jobs. Customers love the simplified ordering process, no lengthy acquisition phase. Competitive hourly rates make this program even more attractive.

Some of the positions available through this program include:

- Administrative Assistant
- Secretary or Receptionist
- Mail Distribution Clerk
- Computer Operator or Programmer
- Word Processor
- Order Processor/Data Entry

Many Federal agencies have lost administrative support through downsizing, hiring freezes and decreased budgets. Our Temporary Services Program is the solution. We provide the flexibility you need, full-time or part-time, from 90 days to five years (or shorter/longer if agreed to by the non-profit agency).

Many agencies have already taken advantage of this program. Help is just a phone call away.

**Contact:** [jane.parman@gsa.gov](mailto:jane.parman@gsa.gov)  
**Phone:** (817) 978-2929  
**Fax:** (817) 978-3761

## Build JWOD Into Your Procurement Training Programs

WE NEED YOU to help us spread awareness of the Javits-Wagner-O'Day (JWOD) Program, which creates jobs and training for people who are blind or have other severe disabilities through Federal purchases of supplies and services. The JWOD Program, also known as NIB/NISH, is a mandatory source for Federal agencies, yet it remains one of the Government's best kept secrets. You can help this extraordinary program by including JWOD information and/or speakers in any training sessions your agency offers on procurement, contracting, simplified acquisition, small purchasing, and especially, purchase cards.

Government purchasers need to be aware of the supplies and services furnished by the JWOD Program, and how they are procured. JWOD products include office supplies, cleaners, hardware items, uniforms, and more; while services range from temporary administrative support to janitorial services to warehousing/distribution... in fact, JWOD capabilities are nearly limitless.

JWOD training materials are available free of charge: videos, catalogs, handbooks, brochures, posters and even sample products. And JWOD representatives are available to make presentations to training classes in the Washington, DC area and may other locations nationwide, from 10 minutes to an hour, depending on the time you have available and the topics you want covered. Call (703) 603-7740, fax (703) 603-0655, or e:Mail: [kzeich@jwod.gov](mailto:kzeich@jwod.gov) for more information or to get started.

### Ideas to Consider:

-- In anticipation of GSA's new fleet, travel and purchase card program, effective November 1998, Federal agencies will be re-training their current cardholders in addition to signing up new cardholders. This is the ideal opportunity to emphasize use of the JWOD Program.

-- Many agencies will hold procurement conferences during Spring, Summer, or Fall 1998. These are also perfect occasions for JWOD Program education. Simply invite a JWOD representative to speak during the conference, and/or allow us to have an exhibit at your event.

-- Start thinking about the anniversary of the Americans with Disabilities Act (July 26), National Disability Employment Awareness Month (October) or JWOD Week (October 12 -18). We are now developing educational and promotional materials to recognize the 60th anniversary of the JWOD Program, which kicks off in June. How about newsletter articles, exhibits, e:Mail announcements or a link to the JWOD web site for any of these milestones?

With your support, the JWOD Program can build on its first sixty years and continue offering employment and training for persons with severe disabilities into the next century.

**Check Out Our  
Web Site:**

**[www.jwod.gov](http://www.jwod.gov)**

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# CSD Seminars

Customer Service Directors in the following regions will conduct FSS Information Seminars for local customers. While our target audience is new employees in supply and procurement/contracting, updated material will be presented that may be of use to experienced personnel. The following are tentative dates and locations. Exact dates and locations will be announced in regional mailings. Seminars are free; however, lodging and transportation, if required, are the responsibility of the attending agency.

## NORTHEAST & CARIBBEAN REGION

Connecticut, Maine,  
Massachusetts,  
New Hampshire, New York,  
New Jersey, Rhode Island,  
Puerto Rico, Vermont, and the  
Virgin Islands

Massachusetts, New Hampshire and  
Vermont

### Locations..... Dates Supply Seminars:

Bangor, ME..... May 1998  
Rutland, VT ..... June 9, 1998  
Augusta, ME..... August 19, 1998  
Manchester, NH..... September 9, 1998  
Boston, MA ..... October 1998

### GSA Advantage<sup>TM</sup> Training (2 - 2-1/2 hr. Sessions):

Brunswick NAS, ME ..... May 1998  
Pease ANG, NH..... June 24, 1998  
Hanscom AFB, MA ..... July 15, 1998  
Brunswick NAS, ME ..... August 1998  
Pease AFB, MA ..... September 17, 1998

Contact: pam.lapointe@gsa.gov  
Phone: (617) 565-7302

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### Connecticut and Rhode Island

Locations ..... Dates  
Newport, RI ..... May 1998  
Springfield, MA ..... June 1998  
New Haven, CT ..... July 1998  
Danbury, CT ..... August 1998

Contact: robert.cobbett@gsa.gov  
Phone: (617) 565-7303

New York, New Jersey, Puerto Rico  
and the Virgin Islands

Locations..... Dates  
Buffalo, NY ..... June 1998  
Syracuse, NY ..... June 1998  
Albany, NY ..... August 1998  
Atlantic City, NJ..... November 1998

Contact: Christine Lincoln, Christine  
Keen or Debbie Paralemos (202) 264-  
3592 or  
e-mail: christine.lincoln@gsa.gov

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## MID-ATLANTIC REGION

Delaware, Maryland,  
Pennsylvania, Virginia  
Washington, DC and  
West Virginia

(Would you like a special seminar for a group of 20 or more on a specific subject or at your location? Call Katie Meehan 215/656-5541)

Location ..... Dates  
Washington, DC ..... June 24, 1998  
Washington, DC ..... August 1998  
Washington, DC ..... October 1998  
Washington, DC ..... December 1998

Contact: willie.mills@gsa.gov  
Phone: (202) 619-8920

Locations..... Dates  
York, PA ..... July 1998  
Philadelphia, PA..... July 1998

Contact: peter.carovillano@gsa.gov  
Phone: (215) 656-3868

Locations..... Dates  
Dover, DE ..... June 1998  
Salisbury, MD ..... September 1998

Contact: hazel.radford@gsa.gov

Phone: (410) 962-4422

Locations..... Dates  
Lexington, VA ..... June 3, 1998  
Quantico, VA ..... June 1998  
Norfolk, VA ..... August 1998

Contact: john.enge@gsa.gov  
Phone: (757) 441-3115

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## SOUTHWEST SUNBELT REGION

Alabama, Florida, Georgia,  
Kentucky, Mississippi, North  
Carolina, South Carolina,  
Tennessee

Locations..... Dates  
Miami, FL ..... May 5, 1998  
Columbus, MS ..... May 5, 1998  
Ft. Lauderdale, FL ..... May 7, 1998  
Tallahassee, FL ..... May 14, 1998  
Charlotte, NC ..... May 14, 1998  
Nashville, TN ..... May 19, 1998  
Memphis, TN ..... June 16, 1998  
Savannah, GA ..... June 18, 1998  
Charleston, SC ..... July 23, 1998  
Louisville, KY ..... August 11, 1998  
Birmingham, AL ..... August 20, 1998  
Lexington, KY ..... August 25, 1998  
Pensacola, FL ..... September 17, 1998  
Knoxville, TN ..... September 22, 1998  
Huntsville, AL ..... October 22, 1998

Contact: adrianr.finney@gsa.gov  
Phone: (404) 331-3026

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**GREAT LAKES REGION**  
**Illinois, Indiana, Michigan,**  
**Minnesota, Ohio and Wisconsin**

**Locations..... Dates**  
Scott AFB, IL..... May 7, 1998  
VAMC, Chicago, IL..... May 18, 1998  
Rock Island Arsenal, IL .... May 19, 1998  
Springfield ANG, IL ..... June 23, 1998  
Peoria ANG, IL.....July 21, 1998  
Scott AFB, IL.....August 12, 1998  
Fermi Labs, IL ..... September 14, 1998

**Contact: george.deszcz@gsa.gov**  
**Phone: (630) 369-3368**

**Locations..... Dates**  
Madison, WI ..... May 19, 1998  
Ft. McCoy, WI ..... June 30, 1998  
Camp Douglas, WI ..... July 21, 1998  
Milwaukee, WI ..... August 17, 1998  
VAMC North Chicago, IL .....  
..... September 15, 1998

**Contact: elbert.bryant@gsa.gov**  
**Phone: (847) 360-1889**

**Locations..... Dates**  
Alpena, MI..... May 20, 1998  
Sault St. Marie, MI ..... May 21, 1998  
Saginaw, MI..... June 22, 1998  
Battle Creek, MI ..... July 14, 1998  
Escanaba, MI ..... August 17, 1998  
Iron Mountain, MI ..... August 18, 1998  
Ironwood, MI..... August 19, 1998  
Houghton, MI ..... August 20, 1998  
Marquette, MI..... August 21, 1998  
Detroit, MI ..... September 23, 1998  
USPS West.Dist Mtg, MI.....  
..... September 1998

**Contact: rick.burkart@gsa.gov**  
**Phone: (616) 969-3985**

**Locations..... Dates**  
Minneapolis, MN..... May 20, 1998  
Duluth, MN..... June 15, 1998  
USAR Ft Snelling, MN .... June 17, 1998  
Ft. Snelling, MN ..... August 18-19, 1998  
Minneapolis, MN.... September 15, 1998  
St. Paul, MN ..... September 29, 1998

**Contact: john.barnicle@gsa.gov**  
**Phone: (612) 681-1625**

**Locations..... Dates**  
FEA, Indianapolis, IN ..... May 20, 1998  
Indianapolis, IN ..... May 22, 1998  
Indianapolis, IN ..... June 3-4, 1998  
Indianapolis, IN ..... June 17-18, 1998

**Contact: gary.dugan@gsa.gov**  
**Phone: (317) 377-7016**

**Locations..... Dates**  
Cleveland, OH..... May 21, 1998  
WPAFB, Dayton, OH..... May 28, 1998  
WPAFB, Dayton, OH..... June 10, 1998  
DSCC Columbus, OH ..... June 22, 1998  
WPAFB, Dayton, OH..... June 24, 1998  
WPAFB, Dayton, OH... August 11, 1998  
Toledo, OH ..... August 26, 1998  
WPAFB, Dayton, OH.....  
..... September 11, 1998  
WPAFB, Dayton, OH.....  
..... September 29, 1998

**Contact: kay.hurley@gsa.gov**  
**Phone: (330) 375-5548**

**Locations..... Dates**  
Chicago, IL ..... May 20, 1998  
Chicago, IL ..... June 17, 1998  
Chicago, IL ..... July 8, 1998  
Chicago, IL ..... August 12, 1998  
Chicago, IL ..... September 23, 1998

**Contact: ed.stanek@gsa.gov**  
**Phone: (312) 886-8941**

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**HEARTLAND REGION**  
**Iowa, Nebraska, Kansas,**  
**and Missouri**

**Locations..... Dates**  
Wichita, KS ..... June 1998  
Davenport, IA..... August 1998  
Des Moines, IA ..... August 1998

**Contact: charlene.musick@gsa.gov**  
**Phone: (816) 823-1240**

**GREATER SOUTHWEST**  
**REGION**  
**Arkansas, Louisiana,**  
**New Mexico,**  
**Oklahoma and Texas**

**Locations..... Dates**  
Albuquerque, NM ..... May 1998  
Oklahoma City, OK..... June 1998  
Dallas/Ft. Worth, TX ..... August 1998  
Little Rock, AR ..... October 1998  
El Paso, TX ..... November 1998  
Houston, TX ..... January 1999  
Corpus Christi, TX ..... February 1999  
New Orleans, LA ..... March 1999  
San Antonio, TX..... April 1999

**Contact: betty.russell@gsa.gov**  
**Phone: (817) 978-2892**  
**Fax: (817) 978-2540**

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**ROCKY MOUNTAIN**  
**REGION**  
**Colorado, Montana,**  
**North Dakota, South Dakota,**  
**Utah and Wyoming**

**Locations..... Dates**  
Rapid City, SD..... May 1998  
Alberdeen, SD ..... May 1998  
Denver, CO ..... June 1998  
Colorado Springs, CO ..... June 1998  
Grand Junction, CO..... June 1998  
Cheyenne, WY ..... September 1998  
Sheridan, WY ..... September 1998  
Bismark, ND..... November 1998  
Fargo, ND ..... November 1998  
Salt Lake City, UT..... January 1999  
Cedar City, UT ..... January 1999  
Billings, MT ..... March 1999  
Helena, MT..... March 1999

**Contact: tony.delvecchio@gsa.gov**  
**Phone: (303) 236-7546**

**PACIFIC RIM REGION**  
**California, Hawaii, Nevada,**  
**Pacific and Far East**

**Location.....Dates**  
 Long Beach, CA ..... June 1998  
 San Bernardino, CA..... June 1998  
 Phoenix, AZ..... July 1998  
 Tucson, AZ ..... July 1998  
 Las Vegas, NV ..... September 1998

**Contact: dilys.sunabe@ga.gov**  
**Phone: (213) 526-7500**

**NORTHWEST/ARCTIC**  
**REGION**

**Washington, Oregon, Idaho, Alaska**

**FSS Seminars:** A 2-day overview of FSS retail, stock, special order and schedule programs, as well as discussion of travel, traffic, fleet management and **GSA Advantage!**<sup>TM</sup>, GSA's on-line shopping service. Great for anyone new to procurement or needing a refresher on what GSA has to offer.

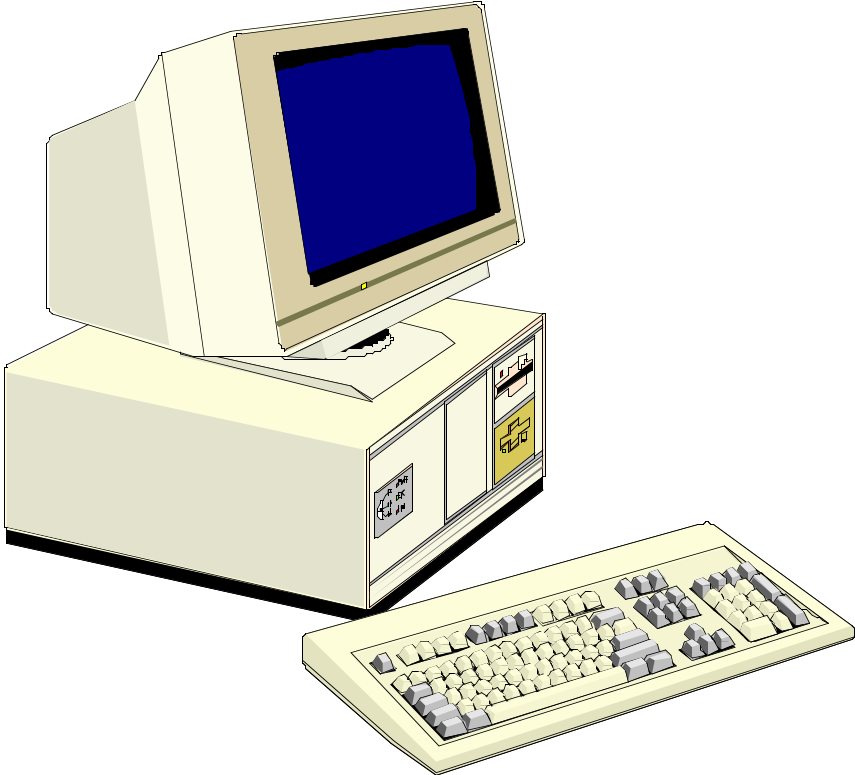
**Symposiums:** An interactive, 1 day update of what's new in the procurement area. Offers a half-day of **GSA Advantage!**<sup>TM</sup> training.

**Made in GSA Day:** A half day showcase of products and publications available through GSA Federal Supply Service.

**Locations.....Dates**  
 1-day Symposium, Wenatchee, WA ..... May 1998  
 1-day Symposium, Yakima, WA ..... May 1998  
 1-day Symposium, Anchorage, AK ..... May 1998  
 1-day Symposium, Fairbanks, AK ..... May 1998  
 1-day Symposium, Pocatello, ID ..... June 1998  
 1-day Symposium, Salmon, ID ..... June 1998

Made in GSA Day, Ft. Wainwright, AK ..... July 1998  
 1-day Seminar, Fairbanks, AK ..... July 1998  
 1-day Symposium, Coeur d' Alene, ID ..... August 1998  
 1-day Symposium, Lewiston, ID ..... August 1998  
 Made in GSA Day, Eugene, OR ..... September 1998  
 1-day Symposium, Eugene, OR ..... September 1998

**Contact: patti.lanzetti@gsa.gov or sharon.perkins@gsa.gov or bobL.brown@gsa.gov**  
**Phone: (253) 931-7516,**  
**Fax: (253) 931-7203**



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	- San Diego	(619) 235-4706
	- San Francisco	(415) 522-2786
CO	- Denver	(303) 236-7546 or 236-7543 or 236-7427
DC	- Washington	(202) 619-8920
FL	- Kennedy Space Center	(407) 867-2833
GA	- Atlanta	(404) 331-3026
IL	- Chicago	1-888-333-3477
MA	- Boston	(617) 565-7302
MO	- Kansas City	(816) 926-1620
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