

# MarkeTips

Volume 9, Number 2

April, 1996



## This Site Under Construction

Holy Cow, Supply Guy...! There we were, tooling along Requisition Boulevard, sedately driving MarkeTips toward its April publication date when POW! ...the front page crashes... Pot Hole – Time Warp! Futur Implosion! Panic! We're Out Of Control!

And we realize that the future... really is...now.

Of course we're not out of control, we're only "under construction." To serve you better. Just as GSA has been evolving from print to electronic media in its ordering processes, from the text screens for MUFFIN to the Internet pages of the GSA Advantage! ordering program, so now are we hoping to evolve MarkeTips into a publication that more closely reflects this future time we're in.

We'll be using icons from our Internet pages as design elements in the new MarkeTips, and we may develop other icons you've not seen yet. We hope to develop a synergy between what we're doing electronically and what we're doing in print, and with your

help we hope to have some fun too. (If some of our graphics remind you of the GSA Advantage! page on the Internet, that'd be fine — go ahead and buy something.)

We hope you'll like our new look when we're done, and we invite you to write or call us with your comments, as we go along.

One thing we promise: the content of MarkeTips will not change in any material way.

The supply and ordering information whose reliability you've come to expect and rely on will still be there, as accurately presented as we

can make it. As we proceed, if you object to something, let us know.

In the meantime: watch this space!



WHAT'S INSIDE THIS ISSUE?

Copier Paper Prices  
Plunge Again

Meet GSA's Acting  
Administrator

New Items and Catalogs

CSD Seminars

Travel, Transportation  
Workshops

Conference  
Announcements



**MARKETIPS**  
**Paul Krysztoforski**  
**Editor**

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 and  
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 and December

**PUBLICATIONS**

To request copies of FSS publications,  
 including the GSA Supply Catalog,  
*MARKETIPS*, Customer Assistance  
 Guide, and all Federal Supply Schedules  
 or to request information concerning  
 placement of your activity on our publica-  
 tions mailing list, contact:

**Centralized Mailing List Service**  
**(CMLS)**

**(817) 334-5215**

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**Meet GSA's**  
**Acting**  
**Administrator:**  
**David J. Barram**



David J. Barram was appointed by President Clinton as Acting Administrator of the U.S. General Services Administration (GSA) on March 4, 1996, with the intent to confirm. As the number one official at GSA, Mr. Barram directs all functions assigned to this independent agency of the executive branch that employs some 16,400 people, has an annual budget of \$11.7 billion, and financial responsibilities of \$64 billion. Mr. Barram also serves on the President's Management Council.

Created in 1949, GSA sets Federal policy in the areas of telecommunications and automated data processing, supply and service procurement, and real property management and acquisition. The agency also manages governmentwide operations in building construction, leasing and management, motor vehicle, travel and transportation management, and property disposal.

Mr. Barram comes to GSA from the Department of Commerce, where he served as Deputy Secretary and Chief Operating Officer since October 7, 1993. He directed the day-to-day operations of the 36,000 person organization. A 24-year veteran of Silicon Valley's high technology industry, Mr. Barram also played a key role in shaping and implementing the Administration's technology initiatives.

A career long businessman, Mr. Barram brings a wealth of private sector experience to his position as a chief advocate for American industry and workers. "America's global competitiveness depends upon a strong partnership between the private sector, that creates wealth and makes us strong, and the public sector, that ensures the nation's security and creates opportunity for all Americans," he has stated.

Formerly Vice President of Worldwide Corporate Affairs and Public Policies for Apple Computer, Inc., Mr. Barram joined Apple as Vice President of Finance and Chief Financial Officer. He also held the position of Vice President of Corporate Communications.

Prior to his joining Apple, Mr. Barram served as Vice President of Finance and Administration and Chief Financial Officer at Silicon Graphics, Inc. from 1983-1985. During a 13 year career with Hewlett-Packard, from 1970 to 1983, he was Controller of the Computer Products Group and held a variety of senior positions in finance and marketing.

Throughout his career, Mr. Barram has been actively involved in education issues, encouraging the use of advanced technology in the classroom and job based training. He chaired the California Commission of Public School Administrators and Leadership, publisher of the noted "Return to Greatness" report. He continues to serve as a board member of the National Center for Education and the Economy.

Mr. Barram earned a Bachelor of Arts degree from Wheaton College in 1965. He holds a Master's degree in Business Administration from Santa Clara University, 1973. From 1966 to 1969, Mr. Barram was a commissioned officer in the U.S. Navy. Mr. Barram resides in Washington with his wife Joan C. Barram. Dave and Joan have two children who live in California and Oregon.



# Conferences & Expos

## WE MEAN BUSINESS

To prove it, we're holding a GSA/FSS Products and Services Fair in Washington, D.C. and you're invited...

### Where

Hyatt Regency Crystal City  
2799 Jefferson Davis Highway  
Arlington, VA 22202  
(Just outside of D.C.)

### When

May 20, 21 and 22, 1996

### You'll Be Able To Participate In:

- Interactive workshops, answering your most frequently asked questions
- Over 85 vendor exhibits, showcasing the latest commercial products and services available through GSA
- Demonstrations of the newest environmentally friendly products

### Registration Information

To receive registration material for the FSS Products and Services Fair, please return the pre-registration form via fax or mail to the following:

Washington, D.C.  
FSS Products and Services Fair  
Neil Koopman  
GSA/Federal Supply Service (3F)  
The Wanamaker Building  
100 Penn Square East, Room 890  
Philadelphia, PA 19107-3396  
Fax: (215) 656-3870

For more information, please call Cheryl Murray-Jackson at (202) 755-0320 in Washington, DC or Neil Koopman at (215) 656-3872 in Philadelphia.

## PRE-REGISTRATION FORM



NAME \_\_\_\_\_

TITLE \_\_\_\_\_

AGENCY/ORGANIZATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

PHONE \_\_\_\_\_

FAX \_\_\_\_\_

ACTIVITY ADDRESS CODE \_\_\_\_\_

NUMBER ATTENDING \_\_\_\_\_

PLEASE PRINT LEGIBLY OR TYPE



# Office Supplies and Paper Products

## GSA Copier Paper Prices Drop 25 - 31% !

More price relief! The market broke, we took advantage of it and you benefit. The result: price cuts on the most popular NSNs that average 25% from Depot Stock and 31% from CSCs. One stock NSN dropped as much as 50%!

The copier paper we're talking about is not off-brand, second grade paper. FSS copier paper is high quality, bright, white paper with excellent opacity, making it perfect for laser printers, and appropriate thickness that permits sharp printing and effortless flow through most copiers, from slow desktop models to high speed professional print shop "work-horses." That's why we can claim it to be 99.9% jam proof.

As you can see below, FSS paper is less expensive than paper sold by private sector retailers. You may find other paper that's competitively-priced, but that's where the similarity ends.

FSS paper comes only from finest mills in North America-- often brand name producers-- and never from overseas or unbranded manufacturers.

Competitive paper frankly may not test as well, either. Tests have repeatedly shown that FSS paper had fewer press jams, fewer contaminants, and measured thicker than paper sold by private sector retailers.

FSS prices include shipping costs and are national in scope, not based on local promotions. There are no limits as to size of order or distance from the shipping point. (Competitors may have all or several such restrictions.)

**Check these low, low prices yourself:**

Size	NSN	FSS Depot Price	FSS CSC Price	Staples(a)	Office Max(a)	Office Depot(a)
8 1/2" x 11"	7530-00-181-7174(b)	\$24.99	\$27.49	\$42.99	\$46.99	\$41.99
8 1/2" x 14"	7530-00-181-7175	\$29.99	\$32.99	\$55.99	—	—
Recycled(c) 3-hole punched:						
8 1/2" x 12"	7530-01-033-8891	\$25.99	\$28.59	--	\$69.90	\$46.90
Recycled(c)						
8 1/2" x 11"	7530-01-335-2623	\$25.99	\$28.59	\$29.99	\$59.90	\$67.90
Recycled(c)						
8 1/2" x 14"	7530-01-334-7817	\$30.99	\$34.09	\$71.90	\$89.90	\$65.90

(a) Competitors' prices were obtained in New York City area in April and may vary locally.

(b) Contains variable percentages of postconsumer material.

(c) Contains a minimum of 20% postconsumer material.

Order today, using FEDSTRIP/ MILSTRIP or MUFFIN. Or point, click and shop with GSA Advantage!

**GSA Contact: (Technical) Benny Wong, (212) 264-4909; (Inventory) Selenia Rivas-Sharma, (212) 264-4858.**



## NIB Bold Point Pencil: Writes Bright... at the Right Price!

For bold pencil strokes on photocopies, and other printed matter, there's nothing better than the SKILCRAFT Bold Point Mechanical Pencil. Comfortable pencil holds 1.1mm lead that's easy to read and tough to break. Thicker size, 1.1 mm in three colors. Writes longer, feeds new leads faster and easier and erases cleaner. Special cushion point reduces breakage and feeds new points in one click. Wide eraser eliminates smudges and shadows. Reservoir holds three 100 mm long leads. Order today, using FEDSTRIP/MILSTRIP or MUFFIN. Or point, click and order with GSA Advantage!

<u>NSN</u>	<u>Color/Lead</u>	<u>Price/DZ</u>
Pencils		
7520-01-347-9581	Black	\$11.84
7520-01-354-2304	Blue	\$11.84
7520-01-354-2305	Red	\$11.84

**GSA Contact: Peggy Bouyer (212) 264-4320**

Replacement Leads		
<u>NSN</u>	<u>Color/Lead</u>	<u>Price/DZ</u>
7510-00-164-8865	Black	\$.47/DZ
7510-00-164-8871	Blue	\$.47/DZ
7510-00-164-8874*	Red	\$.34/DZ

**GSA Contact: Vince Cositore (212) 264-4557**

Replacement Eraser		
<u>NSN</u>	<u>Color/Lead</u>	<u>Price/DZ</u>
7510-00-307-7885	N/A	\$.23/BX (4)

\* Not available in stock program

**GSA Contact: Delores Turner (212) 264-3547**

## FSS's DayRunner Planners Make Better Organization Easy

DayRunner Systems Personal Planners provide everything you need at a glance to better arrange your time and increase productivity, including: Calendars, memo sections, planner sections, goal pages, project organizers, deadline reminders, note pads, pens, card holders, receipt storage, directories, filing features, instructions, and lots more. And are much cheaper than those found in private sector stores:

	<u>FSS</u>	<u>Staples</u>	<u>Office Max</u>
Case with handles			
Black 8-1/2" x 11"	\$51.10	\$72.99	\$73.99
Underarm case			
Black 5-1/2" x 8-1/2"	\$38.33	\$51.99	\$51.99

These are the original organizing systems featuring "portable power" for managing time and information. They come in hard-to-scuff vinyl with sturdy zipper closures in size, 8-1/2" x 11" attachés with handles; and size 5-1/2" x 8-1/2" cases for desktop and handy underarm carrying. New! Contemporary new color styling: Camouflage.

Order from Stock through FEDSTRIP/MILSTRIP and MUFFIN. U/I - EA. Refill materials and other DayRunner Systems models are available through Schedule 75, Part II, Section A: Contract #GS-02F-1009A (Call 1-800-232-9786, Ext. 3207);

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Price</u>
<u>Cases with handles</u>			
7530-01-370-2168	Burgundy	8-1/2" x 11"	\$51.10
7530-01-370-2167	Black	8-1/2" x 11"	\$51.10
<u>Underarm cases</u>			
7530-01-371-5248	Burgundy	5-1/2" x 8-1/2"	\$38.33
7530-01-371-5247	Black	5-1/2" x 8-1/2"	\$38.33
7530-01-371-5249	Camouflage	5-1/2" x 8-1/2"	\$38.33

Order today, using FEDSTRIP/ MILSTRIP or MUFFIN. Or point, click and shop with GSA Advantage! **GSA Contact: David St. Louis, (212) 264-3537**

### PLEASE NOTE: The Following Items Are Not Available...

Please do not order the following paper products:

**100% Recovered Material Copier Paper:**  
 NSN 7530-01-412-5168  
 NSN 7530-01-413-5058  
 NSN 7530-01-398-2663

These products were announced on page A5 of the recently distributed publication, Supply Choices, but are not available at this time, nor will they be available in the foreseeable future. *Orders submitted for these products will be rejected.* Readers are also advised to carefully check the prices of other paper related products listed in Supply Choices, as they may not reflect current pricing. POC: Bob Hamilton, (212) 264-0305.



# Sandpiper Recycled Printing and Writing Papers Can Make a World of Difference: It'll Be Cleaner!

Sandpiper Papers from Crestwood Paper Co. including Writing, Text, and Cover Papers offer high quality, multi-color stocks that will enhance your printed publications, presentations and correspondence and, at the same time, make a strong statement about your concern for the environment.

Sandpiper papers are made from postconsumer, non-deinked fiber. No chlorine-

based bleaching agents are used in the manufacturing process.

The result: landfill space is saved and no toxic by-products are poured into the environment, benefiting future generations without sacrificing quality. In fact, each speck left over from the recycling process actually adds an artful dimension that amplifies the graphic design each publication makes.

Available in a wide variety of colors, sizes and weights.

Save money by buying in large quantities.

Orders should be submitted directly to FSS. Price and availability subject to change.

Please Note:  
the Sandpiper Paper  
NSNs listed to the  
right have been  
discontinued:

<u>NSN</u>	<u>Color</u>	<u>Size</u>	<u>Weight</u>
<b>Writing Paper</b>			
7530-01-387-2772	Cream/Tan	8.5" x 11"	20#
7530-01-387-2773	Medium Gray	8.5" x 11"	20#
7530-01-387-2774	Cream/Tan	17" x 22.5"	20#
7530-01-387-2776	Medium Gray	17" x 22.5"	20#
7530-01-387-2779	Cream/Tan	23" x 35"	20#
7530-01-387-2780	Medium Gray	23" x 35"	20#
<b>Text papers</b>			
7530-01-387-2808	Wild Rose/Mauve	23" x 35"	70#
7530-01-387-2818	Wild Rose/Mauve	23" x 38"	70#
7530-01-387-2828	Wild Rose/Mauve	23" x 35"	80#
7530-01-387-2836	Wild Rose/Mauve	23" x 38"	80#
<b>Cover Papers</b>			
7530-01-387-2843	Wild Rose/Mauve	8.5" x 11"	80#
7530-01-387-2852	Wild Rose/Mauve	23" x 35"	80#
7530-01-387-2862	Wild Rose/Mauve	26" x 40"	80#

See pages 214 and 215 of the GSA Supply Catalog (April, 1996) for the latest prices on the complete list of Sandpiper papers, along with ordering information. Order today, using FEDSTRIP/ MILSTRIP or MUFFIN.

**GSA Contact: (Technical) Benny Wong, (212) 264-4909; (Ordering) Valerie Thomas, (212) 264-2496.**



# Three VERBATIM Diskettes Join FSS Family

Three new VERBATIM Diskettes are the newest members of the growing, high quality FSS PC Diskette family. Both formatted and unformatted, they have the same quality for which VERBATIM is famous and to which millions of offices worldwide confidently entrust their important databases, files and records.

## *New VERBATIM BRAND Diskettes*

Mfr.	NSN	3.5	5.25	DS	HD	DD	Formtd	Unfor-mtd	Price
Verbatim	7045-01-406-4046		■	■	■		■		\$3.58
Verbatim	7045-01-406-4048	■		■		■		■	4.00
Verbatim	7045-01-406-4049	■		■	■			■	5.03

The cost of feeding our voracious PCs keeps getting lower all the time. In fact, at press time the entire market was in a flux and these prices and those of listed in the new GSA Supply Catalog may have changed. Therefore, be sure to check FSS for the latest price before ordering. All diskettes are IBM compatible, all U/I BX(10).

## *Check Out These Other Fine Diskettes in the FSS Family:*

Mfr.	NSN	3.5"	5.25"	DS	HD	DD	For- mat	Unfor- matted	Price
3M	7045-01-347-5290	■		■	■			■	\$6.11
3M	7045-01-367-4610		■	■		■		■	2.77
3M	7045-01-367-4611		■	■	■			■	4.10
3M	7045-01-406-4047	■		■		■	■		4.44
3M	7045-01-406-4045	■		■	■		■		5.11
IBS	7045-01-364-4073	■		■	■			■	6.99
IBS	7045-01-364-4074		■	■	■			■	6.01
ABM	7045-01-368-4805	■		■	■			■	7.95
ABM	7045-01-368-4806		■	■	■			■	3.98
Maxell	7045-01-368-4812	■		■	■			■	5.70
Maxell	7045-01-375-8543	■		■	■		■		5.43
Office Solutions	7045-01-375-8544	■		■	■		■		5.00
Verbatim	7045-01-375-8546	■		■	■		■		4.94
Federal Sales	7045-01-392-6514	■		■	■		■		5.56
Velocity	7045-01-406-4662	■		■	■		■		5.50

Order today, using FEDSTRIP/MILSTRIP/MUFFIN or point, click and shop with new GSA Advantage! **NOTE:** The following SYNCOM diskettes are also available but only while the supplies last. When stock is depleted, they will not be replenished.

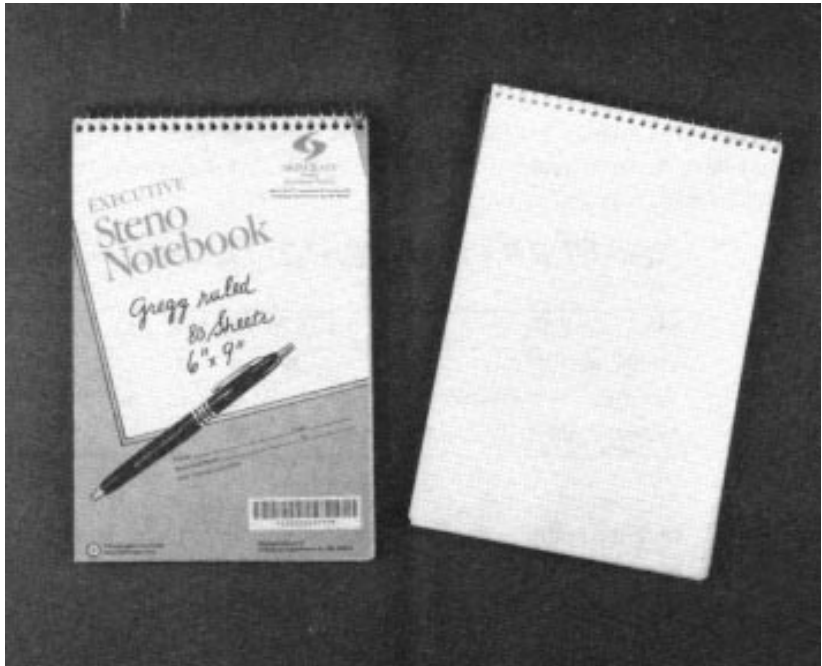
Mfr.	NSN	3.5"	5.25"	DS	HD	DD	For- mat	Unfor- matted	Price
Syncom	7045-01-323-6435		■	■	■		■		\$4.14
Syncom	7045-01-323-6436	■		■	■			■	5.89
Syncom	7045-01-347-5289		■	■		■		■	3.04
Syncom	7045-01-375-8545	■		■	■		■		6.11
Syncom	7045-01-406-4043	■		■		■		■	4.17

Contact: Murray Samowitz (212) 264-0405.



# We've Got It Covered!

SKILCRAFT's ® Executive Steno Notebook has shed its plain brown cover and now has a striking new two-color cover. This 6" x 9" wire coil bound notebook is ruled for the Gregg steno method and is available from GSA. The rigid cover and back provide extra support for writing and note-taking and offer superb durability. These popular notebooks are manufactured by people who are blind at the Arkansas Lighthouse for the Blind, a NIB-associated industry in Little Rock, and contain 50% recycled materials including 20% PCM.



Mail, phone, or fax orders using FED-STRIP, MILSTRIP, or MUFFIN or order through your local Customer Supply Center. This product meets the mandatory source requirements of the Javits-Wagner-O'Day (JWOD) Program. To learn more about the JWOD Program, call 1-800-433-2304.

Refer to the following NSN when ordering the SKILCRAFT® Steno Notebook:

**Steno Notebook:**

7530-00-223-7939 6" x 9" U/I-PG (12 pads) Price: \$9.93

**GSA Contact: Peggy Bouyer, (212) 264-4320**

## JOIN THE FSS PACKAGING PARADE!

Why? Because...

- Sometimes you have to send a package.*
- Sometimes you just need different-sized mailing envelopes.*
- Sometimes you want to send a clean, new package.*
- Sometimes you need special, protective shipping sacks.*
- Sometimes you have to ship small, fragile video/audio cassettes.*
- Sometimes you have to ship an odd-shaped item.*
- Sometimes there isn't a reusable carton available.*
- Sometimes it's vital that fragile contents be cushioned and protected.*

Every office has these needs at one time or another. There used to be only three alternatives to answer such needs: Maintain a large inventory of these items (some of them quite bulky), or place an order and wait for delivery, or run to a retail office supply store with the hope that they stock what you need and then gratefully "pay through the nose" for it.

What's the answer? The FSS Parade of Packaging... A Comprehensive List of Packaging Supplies That Meets All Your Everyday Packaging Needs, including:

- \*Shipping Boxes \*Shipping Sacks \*Mailing Tubes \*Envelopes
- \*Audio/Video Cassette Mailers \*Sealing Tape \*Bubble Wrap

All of these packaging items feature:

- High Quality to properly protect contents, travel safely
- Low Units of Issue (U/Is) use less space
- High postconsumer (PCM) content for assured compliance
- Low price. Benchmarks beautifully with retail discounters.
- Variety: Small, Medium, Large and other popular sizes

**White Corrugated Boxes....** when you want to send the very best (way). United Freight Classification (UFC) and National Motor Freight Classification (NMFC) strength rating of 200 lbs./in. maximum total weight, 65 lbs.,40% postconsumer material content .





Printed legend, "From" and "To," with room for addresses. Four popular sizes: Small, 8" x 8" x 8" red ink; Medium, 15" x 10" x 10"; Large, 20" x 14" x 10"; Garment size, 18" x 12" x 3." U/I - BD (15).

**Square Mailing Tubes...** keep rolled contents in perfect shape, easy to remove. Square shape stacks and travels better. Contains 40% recovered material. Rating of 200 lbs/in. Tucked flap ends for tight seal. Printed addressing areas. Two sizes. U/I - BD (15).

**Shipping Sacks...** protection you can depend on, thanks to water resistance, inside cushioning and self-sealing flaps. Constructed of double-walled Kraft paper and padding of macerated paper. U/I - See below.

**Bubble Wrap...** for careful cushioning in transit. NSN 8135-01-381-6525: Cushioning made of flexible closed cell plastic film that is sealable, noncorrosive and designed for use in short shipping cycle applications. Nominal thickness, 1/8" to 1/4." Dimensions: 16" wide x 9' long. Contains a minimum of 30% recycled plastic, including a minimum of 15% post consumer recovered plastic. U/I - PG (12 rolls).

**Our Cassette Mailers Are Specially Die-Cut, Perfect Traveling Companions:**

**Audio Cassette Mailer...** NSN 8105-01-386-2189 Box (fiberboard or paperboard), size 4-1/2" x 2-3/4" x 3/4" designed to hold standard audio tape cassette. Closes securely with flaps or pressure sensitive adhesive. Fiberboard mailers contain a minimum of 40 % Post Consumer Material (PCM) and paperboard mailers contain a minimum of 80 % Post Consumer Materials. U/I - PG (25).

**Video Cassette Mailer...** NSN 8105-01-386-2181: Box (fiberboard or paperboard) designed to hold standard size VHS tape cassette. Close securely with flaps or pressure sensitive adhesive and provide a surface suitable for writing address. Fiberboard mailers contain a minimum of 40 % Post Consumer Material (PCM), and paperboard mailers contain a minimum of 80 % PCM. U/I - BX (25).

**Sealing Tape...** with handy self-dispenser for swift and easy sealing, safe shipping. NSN 7510-01-383-7967. Premium commercial grade clear polypropylene box sealing pressure sensitive tape with its own disposable dispenser with serrated metal cutting blade. Two in. x 22.2 yds. U/I - PG (6 Rolls).

**White Mailing Envelopes... popular sizes, low prices:**

NSN 7530-01-372-3104 For regular mail, 6" x 9," Side seam, flap location on the top long dimension. Self sealing flap on long side, basis weight, 28 lb. Contains 20% waste paper, including 10% post consumer material. U/I - BX (250)

NSN 7530-01-372-3098 For regular mail, 6" x 9," Same specifications as NSN 7530-01-372-3104. U/I - BX (50)

NSN 7530-01-372-3099 For regular mail, 9" x 12," Center seam, flap location on top long side. Self sealing flap on long side, basis weight, 28 lb. Contains 20% post consumer material. U/I - BX (50)

NSN 7530-01-372-3113 For regular mail, 9" x 12," Side seam, flap location on top long side. Self sealing flap on long side, basis weight, 28 lb. Contains 20% post consumer material. U/I - BX (250)

NSN 7530-01-372-3100 For First Class mail, 10" x 13," Side seam, flap location on top long side. Self sealing flap on long side, basis weight is 28 lb. Recycled logo printed on back and bottom center. Features green diamond design all around edges, on the top side and the bottom side of envelope. "FIRST CLASS" is printed on inside of each green diamond. "First Class Mail" printed in upper right hand corner and on flap. Contains 20% post consumer material. U/I - BX (50)

NSN 7530-01-372-3114 For First Class mail, 10" x 13," Same specifications as NSN 7530-01-372-3100. U/I - BX (250)

**PARADE OF PACKAGING PRICES**

<u>Item Description</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Shipping Box 8"x 8"x8"	8115-01-357-9996	BD (15)	\$7.42
Shipping Box 15"x12"x10"	8115-01-357-9997	BD (15)	\$16.34
Shipping Box 20"x14"x10"	8115-01-364-9492	BD (15)	\$21.53
Shipping Box 18"x12-1/2"x3"	8115-01-357-9995	BD (15)	\$14.76
Square Mailing Tube 24-1/4"x3"x3"	8110-01-386-2192	BD (15)	\$14.60
Square Mailing Tube 36-1/4"x3"x3"	8110-01-386-2214	BD (15)	\$13.77



<u>Item Description</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Shipping Sack 6"x10"	8105-01-385-7246	PG (50)	\$7.17
Shipping Sack 6"x10"	8105-01-386-2209	PG (250)	\$32.11
Shipping Sack 8-1/2"x12"	8105-01-386-2217	PG (50)	\$9.34
Shipping Sack 8-1/2"x12"	8105-01-385-7396	PG (100)	\$15.68
Shipping Sack 10-1/2"x16"	8105-01-385-7584	PG (50)	\$10.47
Shipping Sack 10-1/2"x16"	8105-00-281-1436	HD (100)	\$23.47
Shipping Sack 14-1/4"x20"	8105-00-281-1169	PG (50)	\$17.95
White Envelope 6"x9"	7530-01-372-3098	BX (50)	\$4.13
White Envelope 6x9	7530-01-372-3104	BX (250)	\$14.46
White Envelope 9"x12"	7530-01-372-3099	BX (50)	\$4.87
White Envelope 9"x12"	7530-01-372-3113	BX (250)	\$18.65
Green Border Envelope 10"x13"	7530-01-372-3100	BX (50)	\$5.53
Green Border Envelope 10"x13"	7530-01-372-3114	BX (250)	\$25.59
Video Cassette Mailer	8105-01-386-2181	PG (25)	\$12.95
Audio Cassette Mailer	8105-01-386-2189	PG (25)	\$4.87
Bubble Wrap 16"x108"x3/16"	8135-01-381-6525	PG (12)	\$6.51
Tape, with dispenser 2"x22.2'	7510-01-383-7967	PG (6)	\$6.37

Order using FEDSTRIP, MILSTRIP, or MUFFIN. (GSA Contact: Glen Vanboven (212) 264-8207)

## 50% Sale On Selected Items

GSA is offering the following items at a 50% reduced selling price. This price is effective for 90 days from the issuance of this publication or until stock is depleted.

<u>NSN</u>	<u>U/I</u>	<u>QTY</u>	<u>PRICE</u>	<u>DESCRIPTION</u>
9310-00-202-1302	BX	1,716	\$47.81	UNCOATED OFFSET PAPER. Uncoated, long-grain, wood-pulp paper suitable for offset or letter-press printing. 100-lb basis weight. 17 1/2 x 22 1/2", WHITE (3000 sheets per box).
9310-00-290-4001	BX	276	\$56.27	ROAD BOARD. Uncoated, suitable for letter-press or offset printing of signs, display cards, covers and other items demanding strength and durability. 22 x 28", 0.018" thick, WHITE (400 sheets per box).
9310-01-083-5220	BX	90	\$97.50	COVER PAPER. Vellum-finished, serves as an attractive cover for protecting documents and manuscripts. 100-lb basis weight, 17 1/2 x 22 1/2", DUTCH BLUE (2000 sheets per box).
9310-01-083-5223	BX	122	\$97.50	COVER PAPER. Vellum-finished, serves as an attractive cover for protecting documents and manuscripts. 100-lb basis weight, 2", CANARY YELLOW (2000 sheets per box).

For information, contact Glenn VanBoven, 212-264-8207



## Have You Ordered Yours Yet?

# Rubberized Pens Take Over !

The rubberized pen has taken the lead in the writing instrument industry! Have you ordered your SKILCRAFT® easy-grip Rubberized Retractable Pen?

You can mail, phone, or fax your order using FEDSTRIP/MILSTRIP, or MUFFIN, or order through your local Customer Supply Center. Manufactured by people who are blind, this product meets the mandatory source requirement of the Javits-Wagner-O'Day Act! The Rubberized Retractable Ballpoint Pen offers the following exciting features:

- ◆ Three popular colors
- ◆ Rubberized barrels ensure a comfortable grip
- ◆ Exclusive nickel tip ensures superior performance
- ◆ Available in blue, black and red ink, caps indicate ink color
- ◆ 12 refillable ballpoint pens per box

Refer to the following NSNs when ordering SKILCRAFT® Rubberized Retractable Ballpoint Pens (U/I-DZ, **Price \$6.95**) --

7520-01-352-7309

-- Black, fine point

7520-01-352-7310 -- Blue, fine point

7520-01-352-7311 -- Red, fine point

7520-01-368-7771 -- Black, medium point

7520-01-368-7772 -- Blue, medium point



Refer to the following NSNs when ordering refills for these pens (U/I-DZ, **Price \$2.15**) --

7510-01-381-7997

-- Black, fine point

7510-01-381-8014 -- Blue, fine point

7510-01-381-7998 -- Red, fine point

7510-01-368-3500 -- Black, medium point

7510-01-368-3501 -- Blue, medium point

To find out more about SKILCRAFT® products or the JWOD program, call NIB Customer Service at 1-800-433-2304. **GSA Contact: Vince Cositore, (212) 264-4557.**

## STAMP DISPENSER HELPS PREVENT "STAMP LOSSES"

Here's one answer to preventing loss of loose postage stamps: Buy 100 postage stamp rolls and keep them in these handy Stamp Dispensers. Made of plastic, they hold a complete roll and dispense stamps one-at-time.

**NSN 7520-01-368-3499, U/I - BX (25), Price, \$3.09**

Order today, using FEDSTRIP/ MILSTRIP or MUFFIN.

Or point, shoot and click with GSA Advantage!

**(GSA Contact: Glen Van Boven, (212) 264-2817)**



# Office and Scientific Equipment

## Award-Winning Printers Offered At 40% Savings

### Tektronix Color Printers - What a Bargain!

Don't miss this limited time offer to purchase the award-winning Tektronix Phaser™ III PXi Color Printers, new, in original cartons. Print vivid color images on paper up to 12 x 18 inches or transparency. Print from Macs, PCs and workstations on a number of different networks, simultaneously. Print with Adobe's postscript Level 2 software and TekColor™ enhancements. This printer is for engineers/scientists, graphic artists, business persons and others looking for a quality color presentation.

Here are a few of the Main Features: 300 dpi, phase-change ink-jet; PANTONE Color simulations, CIE and TekColor based color matching; 39 resident fonts; drafts in as little as 1 minute and standard color in as little as 2 minutes per page; and plain paper compatible with various grades: .003 to .010" thickness.

These printers are available at a great low price of \$4,990, that's more than a 40 percent savings. Your satisfaction is guaranteed or the product may be returned to GSA within 30 days for a full refund. Only 20 printers remaining in stock, so order yours before they're gone, use NSN 7045-99-155-5561. **For additional information contact Jeanne E. Deck, (703) 305-3376.**

## There's still time:

### Typewriter Prices Extended Until November 30, 1996

Need a single element, electronic typewriter to complete those office tasks that sometimes are much simpler done the "old fashioned way"? If so, we have what you need at very reasonable prices. These typewriters can be purchased using FEDSTRIP/MILSTRIP procedures or through the on-line GSA MUFFIN system.

**NSN 7430-01-116-6035 --- Canon AP340**

**Price: \$297.00**

Single Element Electric/Electronic without Spelling Verification. Operates on US Standard 115 Volts, 60 Hz..

**NSN 7430-01-242-9306 --- Canon AP340**

**Price: \$297.00**

Single Element Electric/Electronic with Spelling Verification. Operates on US Standard 115 Volts, 60 Hz.

Your don't need to get your vision checked. The price is the same with or without spelling verification. Your typewriter will be delivered in the 48 contiguous states and the District of Columbia within 30 days after GSA receives a complete order. You will also have a full 12-month warranty including parts, labor and transportation. **ORDER YOURS NOW!**

**GSA Contact : Tyrone Frye (703) 305-7030**

### **COMING SOON: Mahogany Finish and Walnut Finish Wall Clocks From NIB**

In the near future, GSA' Office and Scientific Equipment Center (FCG), in partnership with National Industries for the Blind (NIB), will be offering a new line of wooden wall clocks. These clocks will have a 16" frame and a 12" face. Customers will be able to choose from the following two finishes: a natural walnut finish and a mahogany finish on natural walnut. In addition to offering these quality wood clocks, FCG is also planning to offer logos on these clocks. The following military service logos will be the first offered: Army, Navy, Air Force, Marine Corps, and Coast Guard. Eventually, FCG hopes to offer additional logos as demand permits. Look to future editions of MARKETIPS for more information, including National Stock Numbers, on this exciting new product line. **GSA Contact: Charles Gallagher (703) 305-7540.**



**Please Note: WE'VE REDUCED OUR PRICE FOR REMANUFACTURED TONER CARTRIDGES!**

Customers looking for remanufactured laser toner cartridges will find the following two items available through the GSA Stock Program and most Customer Supply Centers (CSC) at a new reduced price:

<u>NSN</u>	<u>*New Price</u>	<u>Print Engine</u>	<u>For Use in Models Compatible With</u>	<u>Replaces OEM Part #</u>
7510-01-368-4626	\$56.10	Canon NX (see your owners manual)	Hewlett Packard HP IIISi/IVSi	HP 92291A Canon R64-2001-010
7510-01-368-4628	\$35.96	Canon SX (see your owners manual)	Hewlett Packard HP II, IID, III, IIID	HP 92295A Canon R64-0001-010 Apple M6002

\* Prices may be slightly higher if you wish to obtain the faster delivery available at your CSC. Price includes delivery, prepaid postage to return your empties and a durable LONG-LIFE photoreceptor drum to ensure high performance.

**NO OTHER REMANUFACTURED LASER TONER CARTRIDGES ARE AVAILABLE THROUGH GSA.** As reported in earlier editions of Marketips, remanufactured toner cartridges for laser printers and FAXs are no longer available through the GSA New Item Introductory Schedule (NIIS) Program. Agencies should procure these on an open market basis through UNICOR, NIB/NISH or commercial sources.

Customers looking for new laser toner cartridges will find them available from GSA Multiple Award Schedule 36, Part IV, Special Item Number 51-101-3. Your GSA contact for this schedule is Ms. Andrea Dingle (703) 305-6190.

Customers looking for ink print cartridges will find one available through the GSA stock program, NSN 7510-01-310-7569 at \$10.14 each. This cartridge is a disposable thermal, ink-jet printhead with a self-contained reservoir with black ink. Use with a plain paper printer. Fits Quiet Jet, Think Jet and Quiet Jet Plus printers and Hewlett Packard P/N 51604A or equal. Your GSA contacts are John Marrone (technical) at (212) 264-3578 and Karen Poppolly (procurement) on (212) 264-0646.

Contact: Jeanne Deck or Kimberley Ricci, (703) 305-3376 or (703) 305-6281.

**DO YOU NEED MAINTENANCE / CALIBRATION ON SCIENTIFIC EQUIPMENT?**

GSA's Scientific Equipment Division is planning to add maintenance/calibration to the following Multiple Award Schedules (MAS) by the end of the calendar year:

- FSC Group 66, Part II, Section E:** Laboratory Scales and Balances.
- FSC Group 66, Part II, Section H:** Waveguides, Electric/Electronic Testers, Standards/Calibrators, and Power Supplies.
- FSC Group 66, Part II, Section J:** Oscilloscopes, Analyzers, Generators, Testers, Counters, Meters, Bridges for Electronic Analysis.
- FSC Group 66, Part II, Section M:** Spectrometers, Spectrophotometers, Liquid Scintillation and Gamma Counters, Electrochemical Analyzers.
- FSC Group 66, Part II, Section N:** Chromatography Apparatus, Bacterial Colony, Particle and Blood Cell Counters, Biomolecule Synthesizers.

*If you have any special requests for maintenance/calibration or any scientific equipment products that you are interested in purchasing, please call Patricia Miller at (703) 305-5923.*

# Travel and Transportation

## **Household Goods Move Management Services Contract**

Part IV of a VII part series pertaining to specific contract requirements and services to be performed by the Contractor under the General Services Administration (GSA) Move Management Services Contract (GS-06F-94013).

### **PART IV**

**Claims Preparation, Filing, and Settlement.** The Contractor shall prepare and file immediately upon receiving information from the employee that loss or damage has occurred during the relocation of the employee's household goods. The Contractor shall prepare and file on behalf of the employee in accordance with the laws and regulations of the United States, various states, territories and possessions under which the claim is cognizable any claims for loss, damage or delay resulting from the move. The Contractor shall also provide settlement review and negotiation services in the event that the offered settlement is inconsistent with the carrier's liability or provisions of the Tender of Service (TOS). If the Contractor and carrier cannot effect a satisfactory agreement as to the settlement of the claim, the Contractor shall transmit the claim file, record of negotiation, and its findings and recommendation as to carrier liability to the employing Federal Agency for further action. Such transmittal shall be within 30 calendar days.

**Preparation of the Government Bill of Lading (GBL).** If requested by the Federal Agency, and if agreed to in the Memorandum of Understanding (MOU), the Contractor shall complete all Government Bills of Lading (GBLs), Standard Form 1103, or Privately Owned Personal Property Government Bills of Lading (PPGBLs), Standard Form 1203, for the household goods shipments handled by the Contractor for the Agency. In the event the shipment booking service involves the movement of unaccompanied air baggage (UAB) and/or authorized vehicles for offshore shipment/international shipments, the Contractor, if requested by the Agency, shall prepare separate Government Bills of Lading. In the event that a Government Bill of Lading must be amended after distribution has been made, the Contractor shall complete Standard Form 1200, Government Bill of Lading Correction Notice.

*(Part V deals with Data Communications Capabilities and Storage.)*

**Contact: Richard J. Johnson, Jr., (816)823-3646, Fax (816)823-3656**

## **Direct Access Program Set for Obtaining HHG Cost Comparisons**

Each day we seem to be challenged with doing more with fewer people or less time. To help in the household goods area, GSA has developed a direct access program for obtaining household goods cost comparisons. By using this program, you can reduce the amount of time you previously spent on comparisons.

To access the household goods data base, you need a personal computer, a modem, communications software, and a printer. In addition, you will need an Interstate Commerce Commission (ICC) approved mileage guide.

Benefits to be gained by having direct access are:

- immediate cost comparison information when you need it, -
- no delay in delivery of information, -
- immediate carrier selection based on a cost comparison, and-
- no cost to your agency for this service.

Currently, GSA has over 700 GBL issuing offices who utilize this direct access program. If you would like to join the growing number of Federal agencies who are already direct access users, who are saving time at no additional cost, then direct access is for you. To sign up, you should contact GSA at the following address:

General Services Administration  
Federal Supply Service Bureau  
Transportation Management Branch (6FBX)  
4400 College Blvd., Suite 175  
Overland Park, KS. 66211

**Contact: Vernon Short at (816)823-3646 or Fax: (816)823-3656**

### **Look Us Up On the Web...**

**Information about Federal Supply Service's Freight and Household Goods Transportation Programs is available on the World Wide Web. For household goods, the Web site includes the domestic and international household goods tenders of service, household goods carriers' Customer Satisfaction Indexes, and other information concerning the program. For freight, the site contains information about carrier rate filing. Remember that Web sites are continually evolving so check frequently. Point your browser at <http://www.kc.gsa.gov/fsstt>.**



## CHANGE IN FUNDING MEANS GSA FREIGHT PROGRAM MUST PAY ITS OWN WAY

The GSA freight management service program has always been free of charge to Federal customer agencies. As a result of changes in GSA's congressional funding, our transportation management function is no longer funded by direct appropriation, but rather through reimbursement from Federal customers.

The following is a copy of a letter mailed to all Federal customer agencies explaining this change in funding:

Dear Federal Customer Agency:

For the past several years, your agency has benefited from the actions of the General Services Administration (GSA) to provide you with standardized and cost effective transportation services. These services in the general freight arena include:

**Publishing and maintaining the GSA Standard Tender of service (STOS).** The STOS establishes the rates, rules, and charges that surface carriers must follow in conducting business with Federal Civilian agencies. Use of the GSA STOS relieves Federal agencies of any need to (1) conduct extensive research and analysis of individual carrier tenders and tariffs to determine the most favorable charges, and (2) create, for an individual agency's use, a set of rates, rules and charges for transportation service.

**Tailored requirements.** GSA has offered each agency the opportunity to include their own special or unique requirements as part of the STOS. This benefits agencies in two ways: First, agencies receive deeper discounts on their special requirements because they are part of a broader transportation program, rather than part of an individual agency's procurement effort. Second, each agency's resource investment for the solicitation of freight services is minimized, while at the same time its individual needs are met.

**Reduced rates and services.** GSA by using its leveraged buying power on behalf of the Federal civilian agencies is

able to offer Federal activities significantly reduced surface transportation rates. In many instances these rates are 40 percent below the commercial market place.

**Automated Services.** GSA's development of automated freight transportation capabilities, such as rate solicitation and acceptance, provides agencies contributing to the support of the general freight program with access to special offers from carriers and pricing that applies to particular routes.

**Use of GSA's Automated Rate Filing and Retrieval System (ARFARS).** This totally automated system helps agencies ensure that they receive the most accurate, up-to-date, rate information in a timely manner via its automated cost comparison system. If an agency did not have access to ARFARS, GSA Zone Transportation Offices provided the agency with shipment pricing and routing.

**Representation.** GSA represent Federal civilian agencies' transportation interests before carriers, carrier trade associations, and other organizations representing the transportation industry.

This servicing policy is changing May 1, of this year. As a result of changes in our Congressional funding, GSA's transportation management function is no longer funded by direct appropriations, but rather through reimbursement from using Federal activities. Since GSA must recover administrative management cost for these services for the entire 1996 fiscal year, transportation management funding agreements consummated between October 1, 1995 and September 30, 1996, will be retroactive to October 1, 1995. Therefore, effective May 1, 1996, GSA is no longer providing these and other freight services at "no cost." The upcoming reissuance of the STOS and rate solicitation issued January 19, 1996, with an effective date of May 1, 1996, will benefit only those Federal customer agencies that have agreed to pay GSA for

the transportation services identified above.

Agencies that do not enter into funding agreements with GSA for transportation services will need to solicit their own freight transportation services and negotiate for discounted rates. Under the terms of the Transportation Regulatory Act of 1994, and further changes contemplated with the sunseting of the Interstate Commerce Commission, freight carriers are free to offer shippers any rates and menu of services they choose. Consequently, agencies not presently party to a funding agreement with GSA have three alternatives.

**First,** since GSA's STOS and negotiated rates/services provided pursuant to it will not be available after April 30, 1996, non-participating agencies will need to develop their own statement of work, conduct negotiations with individual carriers, and establish fair and reasonable acceptance criteria.

**Second,** agencies may continue to access ARFARS for rate and route information, but will only have access to those carriers quoting 100% of the STOS baseline rates and charges. If a shipment is made via one of these carriers, the full STOS rates, charges, and rules will apply to the shipment.

**Third,** agencies may subscribe to GSA's STOS program, including individualized rate solicitation.

If you would like to continue to use and subscribe to GSA's STOS program, including GSA's rate solicitation services and its shipment pricing and routing services, and/or obtain additional information about our industrial funding program, please contact me by phone at (703) 305-7969, by facsimile at (703) 305-7946, by e-mail at internet richard.hoffman@GSA.Gov, or by writing me at GSA-FSS-FBXF, Crystal Mall Building #4, Room 812, Washington, DC 20406. (Signed)

Richard M. Hoffman,  
Chief, Freight Management Branch



**GSA CENTRALIZED HOUSEHOLD GOODS TRAFFIC  
MANAGEMENT PROGRAM (CHAMP)  
FY 1996  
SEMINAR LOCATIONS**

You may recall that in our January 1996, Centralized Household Goods Traffic Management Program newsletter, we conducted a survey to determine the interest of our customers, specifically the traffic managers and relocation coordinators, regarding a seminar about the Centralized Household Goods Traffic Management Program. As a result of the survey, considerable interest was expressed in obtaining additional information about our program as it pertains to the "Tender of Service Provisions," "Cost Comparison," "Claims Processing," "Carrier Selection," "Quality Measurement," and "One-Time-Only Requests." Such information will help the traffic managers and relocation coordinators to perform their duties and responsibilities in a more efficient manner. Accordingly, we have decided to host seminars, at no cost to the attendee. The seminars will be two days long and will be held in the following locations:

**Arlington, TX • Kansas City, MO • Seattle, WA • Washington, DC**

**PLEASE NOTE: THE EXACT DATES AND FACILITY LOCATIONS FOR THE SEMINARS ARE NOT KNOWN AT THIS TIME.** Information regarding the exact dates and facility locations will be available in May. For information about the CHAMP Seminar, , contact Richard J. Johnson, Jr., at (816)823-3646 or Fax: (816)823-3656.

## **New Delivery Services On the Horizon**

The February Marketips contained an article explaining that GSA was planning to canvass our customers for express freight and international express small package requirements. To update this project, Federal agencies/organizations within the next month can expect a letter from GSA explaining the three delivery services which are next and second business day delivery of freight and international delivery of small packages.

Both the freight delivery services and the international small package delivery service will provide a delivery service consistent with that which is provided to commercial customers.

The letter will also request shipment volume data as well as other information necessary for GSA to begin the procurement process. It will be helpful if our GSA customer agencies and organizations needing this service could begin to accumulate data on the following subjects:

- Number of shipments by weight break for FY 1995, for each proposed delivery service.
- Net dollars spent by weight break for FY 1995, for each proposed delivery service.
- Transportation companies used to provide the proposed delivery service.
- International locations where deliveries are made.

GSA (under separate letter) will request agencies and organizations to commit to being a mandatory user of the proposed delivery services. By doing this GSA is in a much stronger position to receive competitive rates with the highest quality service.

**Contact: Hugh Pollon, FBXF, 305-6579**





**1996**  
**WORKSHOP CALENDAR**  
**Office of Transportation Audits**

**“TRANSPORTATION AUDITS PROCEDURES”**  
**and**  
**“TRAFFIC AND TRAVEL MANAGEMENT”**

The Office of Transportation Audits invites you to a workshop for Government employees who arrange travel, ship freight and household goods, issue Government Bills of Lading or Government Transportation Requests, and process or pay transportation bills. Obtain the latest information on:

**Prepayment Audit of Transportation Bills**  
**Submission of Paid Transportation Bills for Audit**  
**Airline City-Pair Contracts**  
**Procedures for Handling Unused Airline Tickets**  
**Travel Management Centers**  
**Hotel/Motel Program**

**Government Car Rental Program**  
**Small Package Contract Services**  
**American Express Charge Cards and ATM Services**  
**Shipping Household Goods**  
**Freight Rates and Routing**  
**GBL and GTR Processing**  
**And more. . .**

**JOIN US AT ONE OF THESE LOCATIONS:**

June 5, 1996 ..... Las Vegas, Nevada

July 23-24, 1996 ..... Washington, DC

August 1996..... Seattle, Washington

**FOR FURTHER INFORMATION**

call Peggie Poss on (404) 730-9683  
or Christine Stewart on (202) 501-4022 or  
E-Mail [Peggie.Poss@GSA.GOV](mailto:Peggie.Poss@GSA.GOV) or [Christine.Stewart@GSA.GOV](mailto:Christine.Stewart@GSA.GOV)



## PARTIAL WITHDRAWALS FROM STORAGE-IN-TRANSIT (SIT)

Many times employees ask the question whether or not they may withdraw articles from temporary storage. The withdrawal of articles from storage is allowable. However, to minimize the expense and the amount of time that the warehouse worker handles your household goods and personal effects, advance notification and planning is encouraged. For example, articles that may be withdrawn from SIT at a later date should be identified by the property owner/agent at the time of packing, whenever possible.

If the shipment has already been packed, inventory numbers should be furnished by the property owner to the Government Bill of Lading Officer (GBLIO), who should then provide the information to the carrier. Only complete cartons or item numbers on the inventory may be withdrawn. Individual cartons should not be opened. Partial withdrawals from SIT should only be ordered by the GBLIO who shall certify on the DD Form 619-1 or comparable commercial form. Employees should be fully aware of their liability for any additional costs, such as labor, and/or warehouse handling cost, incurred for the partial withdraw of items from SIT. For billing purposes, the carrier is responsible for obtaining the weight of the portion withdrawn. **Contact: Richard J. Johnson, Jr., at (816)823-3646 or Fax (816)823-3646.**

### GSA, DFAS Agree On Unused Tickets

On October 31, 1996 the Defense Finance and Accounting Service (DFAS), Directorate for Transportation Payments, and the General Services Administration, Office of Transportation Audits executed a memorandum of understanding transferring the responsibility for processing and collecting unused airline tickets to GSA. The Military Traffic Management Command and the military services have been notified of this change and have been instructed to forward unused tickets to GSA for handling. Refunds collected will be returned to DFAS or the United States Treasury, depending on the individual circumstances. The address and POC at GSA is General Services Administration, Office of Transportation Audits (FWC), Attn: Carl Crea, 18th & F Streets, NW, Washington, DC 20405. **Contact: Carl Crea, 202-501-3334**

### Laser-Printed GBL Approved

The General Services Administration, Office of Transportation Audits, in cooperation with the Military Traffic Management Command, has approved the use of a newly designed one-sided laser printed Personal Property Government Bill of Lading, SF-1203, for Department of Defense activities. GSA is also in the process of approving a new one-sided Government Bill of Lading, SF-1103, for use on freight shipments for the Department of Defense. **Contact: Jim Fitzgerald, 202-219-1494**

## Services Acquisition

### Update On: Electronic Data Interchange (EDI) Services Sprint Contract

Federal Supply Service customers who have been utilizing Sprint contract, GS-00F-33102, currently administered by FSS for Electronic Data Interchange (EDI) services, should be transitioning to either the AT&T contract, GS-00K-89AHD0008 or Sprint contract, GS-00K-89AHD0009, immediately! The FSS contract expired on March 28, 1996. The transition contracts are being administered by GSA FTS 2000. The FSS contract included the provision that if these services became available under the FTS 2000 contracts, the FSS contract would be ended. Now that FTS 2000 covers this, customers who are under Network A (AT&T) should contact Mr. George May (FTS 2000), at (703) 760-7565. Customers under Network B (Sprint) should contact Mr. Don Szejner (FTS 2000) at (703) 904-2886 or Mr. Jack Tozier (Sprint) at (703) 904-2271, for further information.

Questions related to the expired contract only (FSS) can be directed to Ms. Dorothy Worsham, FSS, Services Acquisition Center at (703) 305-6693 or Ms. Paula Stahl (Sprint) at (703) 904-2064.



# Paints and Chemicals

## Do You Like Recycled Latex Paint ?



If you've been doubtful in the past about trying recycled latex paint, now is the time to change your mind. GSA's Federal Specification TT-P-2846 requires a minimum of 50 percent post-consumer waste paint taken from community collections. In fact, some colors can contain almost 100 percent post-consumer waste! This high-grade, left-over paint goes back into making recycled latex paints, and stays out of land-fills. What was high-grade to begin with remains high-grade! It is intended for use on interior or exterior wallboard, concrete, stucco, masonry, and wood. New wood should be primed prior to application. Apply in temperatures above 50 degrees Fahrenheit by brush, roller or spray. Maximum VOC 200 g/L. All NSNs are provided in 5-gallon containers. Colors are approximate. ORDER NOW. Use normal FEDSTRIP/MILSTRIP procedures. If you would like a copy of our new recycled paint brochure, which has color chips, please fax your request to GSA Commodity Management (10FTE-L), at (206) 931-7544.

\* Low VOC Items; Lead and Chromate Free Items

**\* Semi-gloss colors:**

<u>NSN</u>	<u>Approx. Color</u>	<u>Price</u>
8010-01-380-2447	Red-Brown #20100	\$57.75
8010-01-380-2363	Dark Brown #20140	\$52.50
8010-01-380-2353	Sand-Yellow #20318	\$65.10
8010-01-380-2417	Tan #20372	\$63.00
8010-01-380-2332	Tan #23617	\$63.00
8010-01-380-2379	Sand #23690	\$63.00
8010-01-380-2338	Green #2449	\$54.60
8010-01-380-2429	Dark Gray #2608	\$58.80
8010-01-380-2331	Gray #26134	\$50.40
8010-01-380-2382	Sand-Gray #26306	\$54.60
8010-01-380-2438	Sand-Green #26307	\$54.60
8010-01-380-2405	Blue-Gray #26420	\$60.90
8010-01-380-2400	Beige #27769	\$67.20

**\* Flat colors:**

<u>NSN</u>	<u>Approx. Color</u>	<u>Price</u>
8010-01-380-2416	Dark Brown #30140	\$34.07
8010-01-380-2351	Tan #33617	\$34.07
8010-01-380-2421	Sand #33690	\$34.07
8010-01-380-2366	Green #34491	\$34.07
8010-01-380-2396	Blue #35526	\$34.07
8010-01-380-2367	Dark Gray #36081	\$34.07
8010-01-380-2381	Gray #36134	\$34.07
8010-01-380-2442	Blue-Gray #36650	\$34.07
8010-01-380-2425	Beige #37769	\$34.07
8010-01-380-3293	White #37886	\$37.75

**Contact: Janice Douglas, (206) 931-7081**



# BUSINESS IS “BOOMING” ...

## Featuring Multiple Award Schedule 79, Part V for Sorbents - Marine and Non-Marine

GSA has recently awarded seven new contracts to add to the existing seven contracts currently on schedule to meet your sorbent requirements. Various types of sorbent material are covered on contract in the form of pillows, pads, booms, drum covers, mats, rolls, sheets, sweeps, socks, spill kits, and particulate. Recycled cellulose fiber, polypropylene, peat moss, and polymer technology, are some of the types of sorbent products on contract, many are deemed as “ENVIRONMENTALLY ORIENTED PRODUCTS”. Listed below is a general description of each contractor’s offering.

The current contracts under this schedule have been modified to extend the contract period through March 31, 2000, the standard delivery time has been changed to 20 Days or less, After Receipt of Order! Our Maximum Order Limitation per Special Item Number is now \$100,000. All contracts covered under this schedule are to be loaded to the GSA Advantage! system in the near future! Customers will be able to access all contractor pricing brochures via the Internet on-line computer ordering system to compare contract pricing, products and delivery times to find the contract which will best meet individual customer ordering needs. Eventually you will have the option of placing your “schedule order” through GSA!!!

### Contractor/Contract No./Award Date

#### **Breg International**

300 Central Rd.  
P.O. Box 595  
Fredricksburg, VA 22404-9904  
(800) 433-1013  
(703) 373-3482

GS-10F-8522B                      6 Sept 94

#### **Fisher-Stevens Inc.**

Bldg 818  
Victoria Regional Airport  
Victoria, TX 77904  
(512) 573-5619

GS-10F-8474B                      1 Aug 94

#### **M & I Corp.**

P.O. Box 1127  
Alpharetta, GA 30239-1127  
(800) 228-3877  
(404) 475-3877

GS-10F-8517B                      26 Aug 94

#### **3M Federal Systems Department**

1101 Fifteenth St. N.W.  
Washington, DC 20005  
(202) 331-6984

GS-10F-8406B                      29 Jun 94

### General Product Description

**Outer Material:** Polypropylene

**Inner Material:** Cellulose fiber

*Available in drum covers, pillows, tubes, mats, rolls, booms, and particulate.*

**Material:** Dehydrated Peat

Available in particulate in 4 cubic foot and 2 cubic foot bags, also “Straight Shot” absorbent with microbes, dry granular soil remediation product, 50 LB Bag.

**Outer Material:** Polypropylene

**Inner Material:** Meltblown, Ergon static resistant material; Cellulose.

(Manufacturer: Ergon Nonwovens, Inc.)

*Available in pads, rolls, pillows, booms, sweeps, socks, drum pads, drip pans and particulate.*

**Outer Material:** Polypropylene, polyester.

**Inner Material:** Regenerated cellulose.

*Available in pads, rolls, booms, pillows, rugs, sweeps, particulates, spill kits and drum covers.*



**New Pig Corporation**

One Pork Avenue  
Tipton, PA 16684-0304  
(800) 468-4647  
(814) 684-0101

GS-10F-8403B 27 Jun 94

**Outer Material:** Polypropylene, polyester.

**Inner Material:** Naturally occurring cellulose; Magnesium aluminosilicate. Available in socks, mats, rolls, spill kits, particulate and drip pans.

**Sorbent Products Co. Inc.**

645 Howard Ave.  
Somerset, NJ 08873  
(908) 302-0080

GS-10F-8476B 1 Aug 94

**Outer Material:** Polypropylene

**Inner Material:** Homopolymer; Ground Perlite Roof Insulation Board; Diatomaceous Earth.

Available in pads, booms, blankets, sweeps, rugs, socks, spill drum, matting, nets and particulate.

**Upright Inc.**

10665 Kahlmeyer Dr.  
St. Louis, MO 63132  
(800) 248-7007  
(314) 426-3336

GS-10F-8571C 1 Nov 94

**Outer Material:** Polypropylene

**Inner Material:** Natural corn cob fractions; Amorphous mineral silicate; Cellulose pulp.

Available in socks pillows, pads, booms, particulate, rugs, rolls and spill kits.

**Absorption Corp.**

1051 Hilton Ave.  
Bellingham, WA 98225  
(800) 962-6737  
(360) 734-7415

GS-10F-8633D 13 Nov 95

**Outer Material:** Sontara

**Inner Material:** Natural wood fiber (cellulose), made from reclaimed wood pulp.

Available in socks, pads and particulate.

**Environmental Sorbents, Inc.**

1911 36th Street N.E.  
Canton, OH 44705  
(800) 556-4511  
(216) 455-9097

GS-10F-8646D 26 Feb 96

**Outer Material:** Polypropylene

**Inner Material:** Melt blown polypropylene.

Available in pads.

**Geotechnical Supply, Inc.**

32 Scotland Blvd.  
Bridgewater, MA 02324  
(508) 697-2400

GS-10F-8652D 27 Feb 96

**Outer Material:** Polypropylene

**Inner Material:** Polypropylene; Homopolymer

Available in pads, socks, pillows and spill kits.

**Lakefront Enterprises, Inc.**

10 West Birch Road  
P.O. Box 462  
Norfolk, MA 02056  
(508) 384-8116

GS-10F-8648D 26 Feb 96

**Outer Material:** Polypropylene, cotton

**Inner Material:** Hydrocarbon Polymer; Aqueous Polymer; (Manufacturer: Petroleum Environmental Technologies)

Available in booms, shakers, pads and spill kits.



**Oliver-Williams & Co.**

921 West Main Street  
Glasgow, KY 42141  
(502) 651-6980

GS-10F-8649D 26 Feb 96

**Outer Material:** Polypropylene  
**Inner Material:** Soft wood pulp;  
Polymer; Melt blown polypropylene.  
(Manufacturer: National Sorbents, Inc.).  
*Available in socks, pillows, particulate  
spill kits, sheets, booms, rolls and sweeps.*  
("Maxx Sorbent Products")

**Paradigm International, Inc.**

17151 Gillette Avenue  
Irvine, CA 92714  
(714) 660-1414

GS-10F-8650D 26 Feb 96

**Material:** Amorphous Siliceous Mineral/  
Aluminum Silicate/  
"Stardust Super Absorbent"  
*Available in Particulate, 3 - 1.5 cubic foot bags per case  
up to 48' trailer of 1,920 bags.*

**Zep Manufacturing Company**

1310 Seaboard Industrial Blvd.  
Atlanta, GA 30318  
(404) 352-1680

GS-10F-8647D 22 Feb 96

**Outer Material:** Polypropylene  
**Inner Material:** Polypropylene;  
Cellulose; Diatomite and Peat products.  
*Available in pads, pillows, socks,  
particulate, drum covers and shakers.*

**A copy of the new Cumulative Edition of the Schedule went to print at the time of this publication. For copies of the individual contractor's schedule price lists, contact the contractors directly. If you have further questions, please contact Carol McKenzie at (206) 931-7887, FAX: (206) 931-7544 or 7039.**

## ALTERNATIVES FOR DISCONTINUED DETERGENT PRODUCTS

GENERAL PURPOSE DETERGENT under NSN 7930-01-019-0808, 288 packets per box containing 2.0 ounces of product and NSN 7930-01-019-0809, 120 packets per box containing 5.5 ounces of product will soon be discontinued. These items are currently covered under Federal Specification P-D-220; Type 2 (liquid packets).

GSA has several commercial products that fit the same general description in powdered water-soluble packets. The one noticeable difference is powder vs. liquid. The available products are:

**XLD NEUTRAL ALL PURPOSE**

7930-01-367-2909	BX	100 (15 gram) PACKETS	\$17.87
7930-01-367-2910	BX	25 (60 gram) PACKETS	\$38.81

**XLD ALL PURPOSE**

7930-01-367-2965	BX	100 (15 gram) PACKETS	\$11.09
7930-01-367-2966	BX	25 (60 gram) PACKETS	\$29.84

**MR. MUSCLE**

7930-01-381-3371	BX	72 (1.5 oz) PACKETS	\$22.22
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**If you would like a FREE sample of an XLD Cleaning Product to try, just call 1-800-253-2284. If you have further questions, contact Peggy Caley on (206) 931-7540.**



February 1996



## Commercial Cleaning Supplies

US General Services Administration  
Federal Supply Service

### Commercial Products Available:

- Biodegradable Cleaners and Degreasers
- Cleaning Chemical Dispensing Systems
- Floor Care Products
- Miscellaneous Chemical Cleaning Products
- More New Products
- Support Products



see page 115

Paints and Chemicals Center  
Auburn, Washington  
(206) 931-7109 or (800) 241-RAIN (7246)



# Commercial Cleaning Supplies Catalog Is New and Improved

The New and Improved February 1996 Commercial Cleaning Supplies Catalog was distributed in March 1996.

This catalog includes expanded coverage for the four product lines we supply under GSA's New Line of Commercial Cleaning Products. Key highlights of this edition include:

- A Product Attribute Matrix that lists the "environmentally preferable" attributes of our cleaners/degreasers;
- A Product Index to allow our customers to easily locate specific product lines when stock numbers are unknown;
- Alphabetical listings of vendors and products in each section; and
- A Support Products section offering related use items from other Commodity Centers.

The Support Products section highlights a variety of Janitorial Products, Jumbo Toilet Tissues, Paper Towels and Dispensers. For more information on Janitorial Products call (817) 334-2690; and for Jumbo Toilet Tissues, Paper Towels and Dispensers call (212) 264-0479.

### --- Janitorial Products

Blind Dusters and Replacement Parts  
Brushes, Brooms, and Scouring Pads  
Cleaning and Wiping Cloths and Paper Towels  
(Industrial Wiping)  
Dust, Sponge and Wet Mops, Squeegees, Handles,  
Replacement Parts, Buckets and Wringers  
Electric Floor Polishers and Pads  
Electric Floor Scrubbers

Floor Wax Applicators  
Paper Towel Dispensers  
Soap Dispensers  
Sponges  
Toilet Paper and Toilet Seat Cover  
Dispensers  
Vacuum Cleaners  
Waste Cart and Liners

### --- Jumbo Toilet Tissues, Paper Towels and Dispensers

Our program is continually expanding so we are publishing new contractors and products in MARKETIPS to keep our customers informed. Please review each issue of MARKETIPS for new contract awards. (See article on Page 29 of this issue.)

To receive a copy of our new free February 1996 Commercial Cleaning Supplies Catalog (CAMP-T001), call or FAX your activity address code, agency name, contact name, address, telephone number and FAX number to the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227. **If you have questions about our program, call (800) 241-RAIN (7246) or (206) 931-7109 for assistance.**



# Try GSA's New Line of Paint Brushes...

Our new Chinex™ synthetic filament brushes have excellent loading and unloading characteristics in both water-borne and solvent-borne paints. The Chinex filaments are also self flagging. The nylon/polyester blended brushes permit filament softness for smooth paint application with just the right amount of springiness. These synthetic filaments may also be used with all types of paints. Our new hog bristle brushes for solvent-borne paints only are formulated for the professional painter who requires superb brush control, and excellent, fine edge trimming ability. All of the new brushes have corrosion resistant ferrules and comfortable hardwood handles for the best control and fatigue free painting. And on top of that, these will be available through the stock program effective June 1996! Order through normal FEDSTRIP/MILSTRIP or MUFFIN requisitioning.

## Chinex Bristle Brushes

	<u>wide x thick x long</u>	<u>Price</u>
8020-01-422-0317	2" x 1/2" x 2-11/16"	\$6.32
8020-01-421-7480	2" x 9/16" x 2-3/4"	\$4.94
8020-01-421-7479	2-1/2" x 1/2" x 2-13/16"	\$6.66
8020-01-421-7482	2-1/2" x 5/8" x 3"	\$5.29
8020-01-421-7481	3" x 1/2" x 3"	\$7.02
8020-01-422-2102	3" x 5/8" x 3-1/16"	\$6.18

## Chinex/Polyester Bristle Brushes

	<u>wide x thick x long</u>	<u>Price</u>
8020-01-422-0306	2" x 1/2" x 2-11/16"	\$6.13
8020-01-422-0311	2" x 9/16" x 2-3/4"	\$5.09
8020-01-422-0308	2-1/2" x 1/2" x 2-13/16"	\$5.92
8020-01-422-0316	2-1/2" x 5/8" x 3"	\$5.44
8020-01-422-0309	3" x 1/2" x 2-15/16"	\$6.81
8020-01-422-1643	3" x 5/8" x 3-1/16"	\$6.34

## Hog Bristle Brushes

	<u>wide x thick x long</u>	<u>Price</u>
8020-01-421-7483	2" x 1/2" x 2-5/8"	\$3.74
8020-01-421-7485	2" x 9/16" x 2-13/16"	\$3.80
8020-01-421-7484	2-1/2" x 1/2" x 2-3/4"	\$4.07
8020-01-421-7487	2-1/2" x 5/8" x 2-13/16"	\$4.37
8020-01-421-7486	3" x 1/2" x 3-1/8"	\$5.17
8020-01-422-2103	3" x 5/8" x 3-1/8"	\$4.96

## Nylon/Polyester Bristle Brushes

	<u>wide x thick x long</u>	<u>Price</u>
8020-01-421-6845	2" x 1/2" x 2-11/16"	\$6.90
8020-01-421-6849	2" x 9/16" x 2-3/4"	\$5.64
8020-01-421-6847	2-1/2" x 1/2" x 2-13/16"	\$7.23
8020-01-421-6848	2-1/2" x 5/8" x 3"	\$5.99
8020-01-421-6846	3" x 1/2" x 2-15/16"	\$7.57
8020-01-422-2100	3" x 5/8" x 3-1/32"	\$ 6.60

Contact: Sandra Church, (206) 931-7077 or Kathie Wagner, (206) 931-7058

## ANNOUNCING...

### A New Multiple Award Schedule for Federal Supply Group 46, Water Purification and Sewage Treatment Equipment.

The contract period will be September 1, 1996 through August 31, 2001; it will have an option for an additional 5 years. Great opportunity for vendor/product continuity.

This schedule will include:

- Water Purification Units
- Water Filtration Systems
- New Items / Technologies for FSG 46 Accessories and Spare Parts

More information will be coming soon.

If you have any ideas or requirements you would like covered under this Federal Supply Group, contact Peggy Caley on (206) 931-7540.

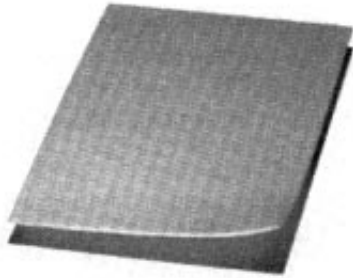


Internet World Wide Web: <http://www.gsa.gov>  
Internet E-mail Address: [GSA.Advantage@gsa.gov](mailto:GSA.Advantage@gsa.gov)  
Voice Mail Hotline: (703) 305-7359





## Super Absorbent Battery Mat



This mat can be installed on cars, vans, minivans, trucks and shop vehicles. It is a super absorbent polypropylene needle-punch felt that traps and contains acid while its powerful neutralizing agents start to work to counterbalance the hazardous effects of the acid. Helps to dissolve battery acid before the acid can dissolve your vehicle. Also suitable for agricultural equipment, marine and industrial applications. 100 mats per box.

7930-01-393-6763 8"x12" BX \$203.14  
 7930-01-398-0939 8"x20" BX \$343.71

For further information on the above item, contact Yolanda Trevino, Contracting Officer, (206) 931-7090 or Peggy A. Caley, Commodity Management Specialist, (206) 931-7540.

## New Fiber Scouring Pad



Here's a new fiber scouring pad made from 100% recycled beverage bottles. 3M Scotch-Brite pads contain effective grease-cutting detergents. All detergents are biodegradable and phosphorous free and will not leave a rusty residue on sinks and other surfaces. Each box contains 168 pads. There is a 15 day delivery with a minimum order value of \$102.60.

7930-01-393-6753 P/N C323 BX \$23.51

GSA Contact: Yolanda Trevino (206) 931-7090

## Now Introducing...

### Commercial Alternatives to Federal Specification TT-W-156, Water Repellent Compound, Textile Finish

**Water proof your clothing.** This water repellent is a mixture of a fluorochemical and extender specifically designed for use as a laundry additive to enhance or restore water and oil repellency to textile items.

The U.S. Army Natick Research, Development and Engineering Center has determined that certain military items such as the Extended Cold Weather Clothing System (ECWCS) parka and trousers need restoration to ensure the required level of water repellency protection at all times.

It may also be used for a range of hospital/medical applications, such as, outerwear, fatigues, operating and surgical gowns, dental and medical lab coats, uniforms and surgical drapes, etc. Will this item meet any of your other requirements?

The U.S. Army Natick Research, Development and Engineering Center determined that the following NSNs will do the job. (No minimum order quantity.)

NSN	U/I	Size	Price
8030-01-408-9444	CN	5 GL\$	\$287.28
8030-01-408-9445	DR	55 GL	\$3160.08
8030-01-408-9446	BX	24 8-Oz. Bottles	\$110.63

Order through normal FEDSTRIP/MILSTRIP or MUFFIN requisitioning.

If you require additional information or assistance in identifying alternative products to meet your needs, please call (800) 241-RAIN (7246) or (206) 931-7109. For procurement assistance please contact Donna Beyer at (206) 931-7882.

**Yes - MARKETIPS is recyclable.**  
**MARKETIPS can be recycled, just as it is published, in all Federal high grade (1), white bond collection bins. Colored ink printed on white paper fits into this category. As an additional environmental safeguard, we use soy-based ink for this publication.**



# Polyurethane Coatings for Aircraft Join Stock Program

To meet your requirements for quick delivery of aircraft polyurethane coating kits, GSA is pleased to announce that the following NSNs will be provided through the Stock Program effective MAY 1996:

**MIL-C-85285, Type 1.** These polyurethane coatings are formulated for use on aircraft and weapons systems. They are also low VOC at 420 g/L, and lead and chromate free. They are resistant to oils, hydraulic fluids, weather, humidity, heat and solvents. The kit consist of a container of pigmented polyester resin component, a container of clear aliphatic isocyanate resin curing agent, and, if necessary, a container of thinner. Components are provided in proper proportions to equal total quantity of kit. This is suitable for electrostatic spray application, dries to the touch in 3 hours, and dries hard in 8 hours.

**TT-P-2756.** Unicoat is a self-priming polyurethane topcoat for exterior use on aircraft, weapons systems and other surfaces. It is used in lieu of standard primer/topcoat systems. This product promotes protection of metallic and polymeric substrates. Maximum VOC 420 g/L. Low-VOC, Lead-Free, and Chromate-Free Items.

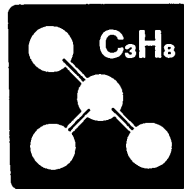
## MIL-C-85285, Type 1

<u>NSN</u>	<u>Kit Size</u>	<u>Color</u>	<u>Stock Selling Price</u>
8010-01-265-9154	2 QT	11136	\$24.85
8010-01-285-3038	2 QT	13538	32.29
8010-01-336-3032	2 GL	16473	87.19
8010-01-285-3048	2 QT	17038	20.70
8010-01-285-3035	2 QT	17925	28.12
8010-01-265-9143	2 GL	17925	81.64
8010-01-327-9981	2 QT	24052	25.34
8010-01-305-5555	2 GL	24052	90.74
8010-01-285-2495	2 QT	35237	24.34
8010-01-305-5551	2 GL	36118	82.34
8010-01-345-6535	2 GL	36173	115.83
8010-01-353-6550	2 GL	36176	82.76
8010-01-353-6551	2 GL	36251	87.17
8010-01-344-3218	2 GL	36270	89.12
8010-01-265-9152	2 GL	36320	89.12
8010-01-265-9145	2 QT	36375	23.44
8010-01-265-9151	2 GL	36375	83.83
8010-01-285-3554	2 QT	37038	23.99

## TT-P-2756

<u>NSN</u>	<u>Kit Size</u>	<u>Color</u>	<u>Stock Selling Price</u>
8010-01-362-3201	2 GL	14052	\$ 92.87
8010-01-354-0966	2 QT	17925	23.96
8010-01-343-1395	2 GL	17925	91.17
8010-01-354-0961	2 QT	35237	23.90
8010-01-344-3222	2 GL	36118	205.47
8010-01-353-4947	2 GL	36173	103.69
8010-01-354-0963	2 QT	36320	27.44
8010-01-340-8716	2 GL	36320	104.20
8010-01-354-0964	2 QT	36375	27.97
8010-01-340-8717	2 GL	36375	104.20

Contact: Kathy Jocoy, (206) 931-7080 or Jan Hayden, (206) 931-7061



**PROPANE,  
PROPANE, WHO  
HAS  
THE PROPANE?**

WHY, GSA, WHO ELSE? GSA WILL BE CONTINUING THEIR SUPPORT OF THE BULK PROPANE PROGRAM.

B U T . . . IT WILL BE A TOTALLY NEW PROGRAM.

NO MORE SURVEYS AND REQUIREMENTS!  
NO MORE MANDATORY USE OF CONTRACTORS!  
NO MORE MIDDLE PERSON!

YOU THE CUSTOMER WILL HAVE A CHOICE OF VENDORS  
VENDORS WILL SERVICE MOST AREAS  
YOU WILL DEAL DIRECT WITH VENDOR TO MAKE YOUR NEEDS KNOWN

ANNOUNCING A BRAND NEW MULTIPLE AWARD SCHEDULE BY STATE FOR PROPANE USERS. THIS WILL BE EFFECTIVE ON SEPTEMBER 1...UNTIL THEN, CURRENT SINGLE AWARD SCHEDULE CONTRACTORS WILL BE GIVEN THE OPPORTUNITY TO EXTEND THEIR CURRENT CONTRACTS UNTIL THAT DATE. THERE WILL BE NO LAPSE IN CONTRACT COVERAGE FOR YOUR CONVENIENCE. NEW SCHEDULE CONTRACTS STARTING IN SEPTEMBER WILL BE FIVE YEARS WITH FIVE YEAR OPTION. YOU WILL HAVE CONTINUITY FOR YOUR PLANNING NEEDS. **IF YOU HAVE ANY QUESTIONS, CALL TRUDY METZLER, PCO, ON (206) 931-7098.**



# Waste Water Recycling System Helps Protect The Environment



Are you losing water? Could you be releasing contaminants into the Eco System? Are your disposal expenses escalating? Check out the Waste Water Recycling Systems offered below.

These products are currently available through GSA by National Stock Numbers (NSNs). **This program will be replaced in the near future with a NEW Multiple Award Schedule for Federal Supply Group 46.** (See additional article on page 25 of this issue.)

**Concentrator CT-1000** - a pre-treatment system that concentrates waste being routed to a sanitary sewer system.  
**7930-01-367-0991 EA \$13,316.45**

**Ultrasorb MD2, SM2 and XL2** - closed looped, zero discharge waste water recycling systems.

<b>MD2</b>	<b>7930-01-367-0993</b>	<b>EA</b>	<b>\$10,415.95</b>
<b>SM2</b>	<b>7930-01-367-0990</b>	<b>EA</b>	<b>\$16,060.18</b>
<b>XL2</b>	<b>7930-01-367-0992</b>	<b>EA</b>	<b>\$26,013.20</b>

**Ultra Shed GC-16** - closed loop, zero discharge system. It collects contaminated water from wash area, which typically contains Petroleum hydrocarbons, heavy metals, solids, cleaning fluids, nitrates, pesticides and herbicides. The processed water is automatically recycled for reuse. Includes storage shed.

**7930-01-393-6570 EA \$46,867.68**

**ULTRASORB OWS-50A-Q** - high volume oil water separation pre-treatment system designed to remove non-emulsified fats, oils, greases and solids from the waste stream prior to discharge in a sanitary sewer.

**7930-01-412-1030 EA \$6451.49**

For further information on the above items or the NEW Multiple Award Schedule for FSG 46, contact Peggy Caley on (206) 931-7540.

**Have A Question? Help Is Just A Toll-Free Phone Call Away...**

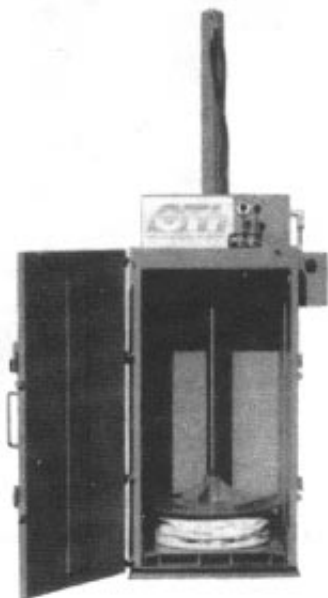
**Paints and Chemicals Center Express Desk**

**1-800-241-RAIN (7246)**

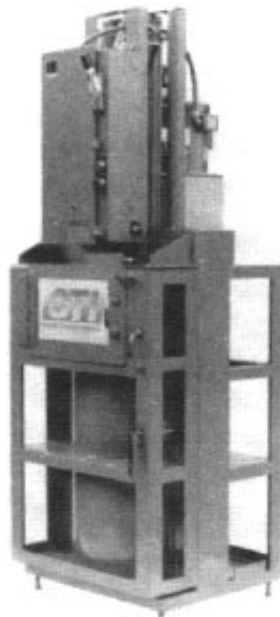


## Compaction Systems for Hazardous Waste Can Help Reduce Disposal Costs

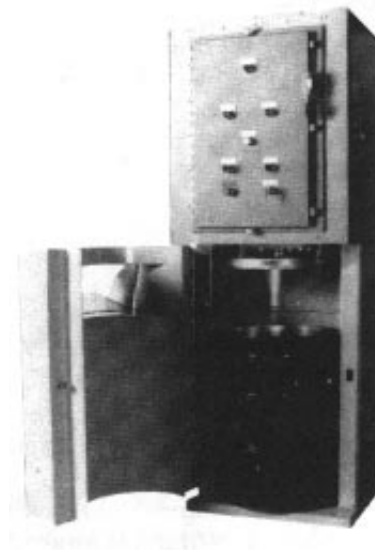
Do you have an overabundance of hazardous waste? Are your disposal costs escalating? If so, check out the GSA offered Hazardous Waste Compaction Systems shown below.



**CTI PRO 8540** - a light duty, drum crushing and in-drum compaction system. An enclosed compaction chamber reduces worker exposure to waste.  
**7930-01-382-5159 EA \$10,185.10**



**CTI PRO 8550** - compacts dry, solid, nonflammable hazardous waste into 55 gallon steel drums.  
**7930-01-382-5167 EA \$15,267.90**



**CTI PRO 8560-C** - microprocessor controlled Hazardous and Low Level Radioactive Waste Compaction System. Compacts solid and combined solid and liquid hazardous and radioactive wastes into 55-gallon steel drums.  
**7930-01-382-5180 EA \$31,300.00**

For further information concerning the available systems, contact Yolanda Trevino, Contracting Officer, (206) 931-7090 or Peggy A. Caley, Commodity Management Specialist, (206) 931-7540.

## Here's Another Addition to GSA's New Line of Commercial Cleaning Products

Sales continue to pour in for GSA's new line of commercial cleaning products. Additional vendors have been awarded contracts and now provide more new products for your cleaning needs. Following is a listing of the new contractors and products now available under this program. Our program is continually expanding. To keep our customers informed of new contractors and products, we are publishing them in MARKETIPS. 75 vendors and over 1,250 items are published in our February 1996 Commercial Cleaning Supplies Catalog (CAMP-T001). If you would like to receive a copy of this free catalog, simply call or FAX your activity address code, agency name, contact name, address, telephone number and FAX number to the Centralized Mailing List Service, PO Box 6477, Fort Worth, TX 76115 (817) 334-5215, FAX (817) 334-5227.

If you already have a copy of our commercial products catalog, please add to it the vendor information that follows:

### **BIODEGRADABLE CLEANERS AND DEGREASERS**

• Maintex, Inc. (Effective March 1996)

#### **Citrus Degreaser**

7930-01-418-1146	BX	4	1-GL	\$61.72
7930-01-418-1143	CN	5	GL	\$77.24
7930-01-418-1141	DR	55	GL	\$722.28

If you have questions about our program, call (800) 241-RAIN (7246) or (206) 931-7109 for assistance.



# General Products

## This New Smoke Hood Could Save Your Life In a Fire...

Now available through GSA - The EVAC-U8® Emergency Escape Smoke Hood. This effective smoke hood filters air, maintains vision and most importantly enables the wearer to escape life threatening fire situations. Smoke inhalation kills more than 80% of the people that die in fires each year in North America.

In just a few seconds, you can easily put on this EVAC-U8® Smoke Hood and breathe clean air for up to 20 minutes. Simply twist the lid of the canister, pull the hood over your head, and then breathe through the mouth piece. Its multi-stage filter removes carbon monoxide and other deadly gasses created by fires. The translucent hood protects your full range of vision and hearing and resists heat up to 800 degrees F.

Closed or stored, the smoke hood is approximately the size of a common soft drink can (2 1/8" dia X 5 1/4" height). It incorporates an integral, pre-connected, flame proof hood that insures visibility and precludes eye damage, weighs less than 11 ounces, and is supplied with a surface mounting bracket for immediate access. Protect your team whether it be on a plane, in a hotel, or in your office by using the EVAC-U8® Smoke Hood. Available through GSA under the



### EVAC-U8® EMERGENCY SMOKE HOOD NSN 4240-01-413-0516

NSN 4240-01-413-0516 at the prices indicated in the table below.

<u>Quantity</u>	<u>Price per case</u>
1-9 Cases .....	\$617.34
10-95 Cases .....	\$602.88
96-128 Cases .....	\$598.51
129-200 Cases .....	\$572.10
201 Cases or more .....	\$487.97

Order today through automated FED-STRIP, MILSTRIP, or GSA's on-line computerized information system, MUFFIN.

To order by fax or mail, ordering agencies should submit their requisitions (Standard Form 344) to the GSA office at the address shown below.

GSA/FSS  
General Products Center  
819 Taylor Street  
Fort Worth, TX 76102-6195  
(817) 334-2051, or Fax (817) 334-2605

**GSA Contact: Mary Ann Swearingen  
(817) 334-8377, or Fax (817) 334-4366**



# Spectrum Filters Reduce Glare and Increase Productivity

## Why Filter Your Lights?

Spectrum Filters solve the problems of fluorescent lights that cause discomfort and reduced productivity in your office. There are three areas of concern with the "human factors" of workplace lighting:

### Glare

Especially those who work at computers and for anyone who works under normal fluorescent lighting, glare is the leading cause of headache and eyestrain. Unwanted, indirect reflections make the eyes work harder to pick out desired information from a cloudy, confusing display. Paper must be adjusted so text can be read. Spectrum Filters introduce circular polarization to the light, combating glare right at its source. Comfort and productivity benefit.

### Color Accuracy

When you enter an area with any kind of unnatural light, your eye reads the light, uses a reference to determine the color, and then sends corrected color information to the brain. But in most offices, it has to keep sending that correcting information all through the work day, resulting in eyestrain, fatigue, even headaches. If the color balance is natural and correct, as it is when Spectrum Filters are installed, the eye has an easier, more relaxed day at work. Comfort and productivity are the direct and immediate beneficiaries.

### Ultraviolet Emissions

Everyone knows the importance of protecting ourselves from the UV in sunlight. Spectrum Filters provide protection in the workplace, blocking UV from fluorescence, reducing fading and discoloration of fabrics and paper.

The filters below are now offered through GSA. For more information on Spectrum Filters sent to E-mail address-- <http://www.spectanomics.com/spec> or contact GSA's contract specialist at the number given below.

<u>Model</u>	<u>NSN</u>	<u>Price</u>
514/T12-4	6210-01-399-1488	\$ 7.35
574/T12-4	6210-01-399-1489	\$ 7.35
514/T12-8	6210-01-399-1490	\$14.69
574/T12-8	6210-01-399-1491	\$14.69
514/T8-4	6210-01-399-1492	\$7.35
574/T8-4	6210-01-399-1493	\$7.35
514/T8-8	6210-01-399-1494	\$14.69
574/T8-8	6210-01-399-1495	\$14.69
614	6210-01-399-1496	\$344.74
674	6210-01-399-1497	\$344.74

With a minimum order of one unit and F. O. B. destination pricing, order today through automated FEDSTRIP, MILSTRIP, or GSA's on-line computerized information system-MUFFIN. To order by fax or mail, ordering agencies should submit their requisitions (Standard Form 344) to the GSA office at the address shown below. Military ordering agencies are advised to mail or fax their orders to the fax number listed below in lieu of ordering through MILSTRIP. Direct delivery is to destinations within the 48 contiguous states and the District of Columbia.

GSA/FSS  
 General Products Center  
 819 Taylor Street  
 Fort Worth, TX 76102-6195  
 (817) 334-2051, or Fax (817) 334-2605

**GSA Contact: Mary Ann Swearingen (817) 334-8377, or Fax (817) 334-4366**

## Need A Lift? Need A BIG Lift? How About A Forklift?

GSA can help! GSA continues to provide quality commercial forklifts to countless satisfied customers. And, in fact, we're pleased to announce two additions to our Multiple Award Schedule 39 II B: **Hyster** and **Yale** brand forklifts. Of course the other brands of forklift we have on contract may meet your requirements. They include: **Clark, Kalmar, Big Joe, and Prime Mover** brands.

If you need a rough-terrain forklift, you can choose from brands such as: **J. I. Case, JCB, Wiggins, Lift King, Ingersoll Rand, and Manitou.**

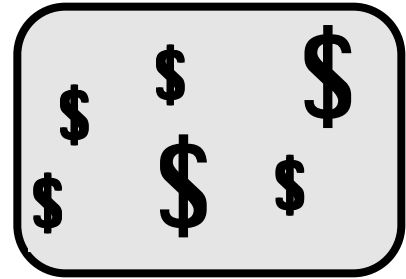
Our Multiple Award Schedule -- appropriately called LIFT (for Locating Industrial Forklifts Today)-- has all the information you'll need to place an order. To request your copy of LIFT, call our Centralized Mailing List Service (CMLS) at 817-334-5215. To ensure you continue to have the most current edition, specify Mailing List Code OOSC 3903 on GSA Form 457 and send it to the CMLS.

**GSA Contact: Sheila Brannan (817) 334-8421, or Fax (817) 334-4366.**



# Spring Sale

## 50% Off !



For a limited time-- 90 days from the date of this publication, or until stock is depleted-- the items listed below are being offered at half-price. When ordering any of these items, please be sure to use Advice Code "2J." After this sale, these items will no longer be available as GSA stock items.

**MUFFIN users please note:** Sale items with a Y suffix NSN (e.g., 7530-00-123-4567Y) WILL NOT be found in the MUFFIN database. Also, sale items without the Y suffix NSN (e.g., 7530-00-123-4567) WILL be found in the MUFFIN database, but will not reflect the sale price. In both cases, you can place your orders through MUFFIN. You will automatically be billed at the reduced price.

NSN	U/I	QTY	SALE PRICE
5315-00-162-3126	BX	6	\$12.58
<b>ROUND SPIKE</b> - Spike features a round, flat head; a bright finish; and a diamond point with a 3/8"-diameter shank and a 3/4"-diameter head. FF-N-105 Type V Style 3. One box(BX) contains 50 LB.			
5315-00-890-4877	BX	58	\$3.28
<b>STAPLES</b> - Steel preformed staples are 3/8" long and have a chisel point with a 7/16"-wide flat-top crown. Rectangular stock is tinned, galvanized or lacquer coated. For use in hand-operated, pliers-type stapler for closing cloth bags or fiberboard boxes. Consists of 105 staples cemented in strip form. One box(BX) contains 5250 each.			
5340-00-576-9991	PG	46	\$3.06
<b>SWIVEL CHAIR CASTER</b> - Swivel stem and socket caster assembly is designed for chairs that are used on tile or other smooth surfaces. It has hard, nonmarking rubber wheels with soft rubber tread, with a plain self-lubricating ball bearing. Nickel-plated unit is plain-stem type with grip ring open-type socket for wooden chairs. Stem measures 3/8" in diameter and 1-7/16" long. Wheel has a 1-5/8 or 1-3/4" diameter and 23/32"-wide tread. FF-C-82 Type I Style A. One package(PG) contains 4 each. (Contact Lindy Keith (817) 334-8684, Fax (817) 334-8600)			
7330-00-782-3247	EA	16	\$7.09
<b>PADDLE, FOOD-STIRRING</b> - Plastic stirrer is used for cooking food in large kettles. Tubular handle measures 1" in diameter; blade measures 7 x 4 1/2". May soften if left standing in hot foods. White in color and 41" long.			
7330-00-655-5257	EA	207	\$6.49
<b>PUDDING PAN</b> - Seamless aluminum pudding pan is round with tapered sides and has a 3-qt capacity. Conforms to NSF standards. A-A-386. Size 9-7/9" diameter, 3-1/4" deep.			
5306-00-514-9536	BX	47	\$7.77
<b>BOLT, MACHINE</b> - Made in accordance with Federal Specification FF-B-575C, Dated May 26, 1970. Type I, Square unfinished head bolt with nut. Made from carbon steel, SAE Grade 1, thread diameter 0.50 inches, 13 threads per inch, thread class UNC-2A, length 5.0 inches with thread length 1.25 inches.			



NSN	U/I	QTY	SALE PRICE
5325-00-202-1257	PG	490	\$1.74
<b>EYELET</b> - For hand punches and punch machines. Made of copper alloy, with a tapered, round-type barrel. Long, size No. 1 eyelets are used with Bates Model 40 punch. 3/16" OD, 5/32" ID, 3/16" thick. PG contains 500 EA.			
5680-00-794-0784	EA	1286	\$ .70
<b>AUTOMOTIVE WEATHER STRIPPING</b> - Foam rubber stripping is for use on air compressor unit of Clark Equipment Truck Model HO-6-5C1. Strip is coated on one side with pressure-sensitive adhesive. Martin Meredith Inc. P/N Atwood 450 or equal. 13-1/4 x 1/2 x 5/15". (Contact: Maria White (817) 334-3492, Fax (817) 334-8600)			
7920-00-223-7649	EA	129	\$1.53
<b>BRUSH WIRE SCRATCH</b> - Bristles made of oil-tempered steel wire are arranged in 9 x 21 rows and are 1-1/8 inches long. Curved rocker block of wood or molded plastic measures 7-1/2 x 2-1/2 x 7/8 inches. This brush has no handle. H-B-178/5-1. (Contact: Lenore L. Fleming (817) 334-8680, Fax (817) 334-8600)			
8465-00-122-0362	EA	405	\$4.75
<b>BAG, SOILED CLOTHES</b> - Nylon bag is for collecting and transporting soiled linen and clothing in hospitals. K-B-1378. Self-closing bag without a rope has a round bottom and convenient carrying handles. Envelope-type flap cover prevents exposure or spilling of contents. Type 1. Size 18. White. 30 x 46 x 18".			
8465-00-122-0364	EA	10	\$6.59
<b>BAG, SOILED CLOTHES</b> - Nylon bag is for collecting and transporting soiled linen and clothing in hospitals. K-B-1378. Self-closing bag without a rope has a round bottom and convenient carrying handles. Envelope-type flap cover prevents exposure or spilling of contents. Type 1. Size 25. White/Yellow Stripes. 39 1/2 x 46 x 25".			
9905-00-887-8013	EA	798	\$1.07
<b>SIGN, FOREST SERVICE</b> - Rectangular sign for Forest Service use is made of steel or aluminum. In accordance with Forest Service Spec 7160-10. Has a black inscription on a gray background. Reads: "National Forest Primitive Area--Closed to motor vehicles and motorized equipment. The area back of this sign is classified under regulations of the Secretary of Agriculture to preserve its primitive environment (36 CFR 293.17). Violations Punishable." No. 27-6. 10" long, 7" wide. (Contact: Vanda Price (817) 334-8674, Fax (817) 334-8600)			
5345-00-237-8701	EA	185	\$ .41
<b>STONE, ELECTRICAL</b> - Aluminum oxide stone has a mild abrasive for finish-fitting brushes to commutators and collector rings. Has a loosely bonded grain and is self-cleaning. With a hardness of 14 to 19. Not for use as commutator dressing or burnishing stone. MIL-S-17708. Soft grade. Measures 4-3/4 x 3/4 x 1/2 inches. (Contact: Lenore L. Fleming (817) 334-8680, Fax (817) 334-8600)			

## New Scouring Pads Designed To Support The Navy Prime Program

- No Plastic Material
- Environmentally Friendly Packaging

Environmentally friendly scouring pads, offered under NSN 7920-01-383-7928, are designed to help protect marine life under the NAVY PRIME program. While similar to our popular scouring pad under NSN 7920-00-753-5242 designed for land based facilities, this pad contains no plastic material. This excellent

cleaning pad is used for cleaning pots, pans, and other food service equipment aboard ships. Furthermore, these pads come wrapped in paper and a fiberboard box, completely safe to our planet's environment.

Available for only \$2.24 per package (PG), GSA is committed to helping our country's Navy keep the Earth's oceans clean and marine life safe. **Contact: John Selner (817) 334-8681, Fax (817) 334-8600**





**Guaranteed By the Manufacturer Not to Chip or Break**

# GSA Now Offers This Tough New Coffee Mug

**Highly Durable**

**Break Resistant**

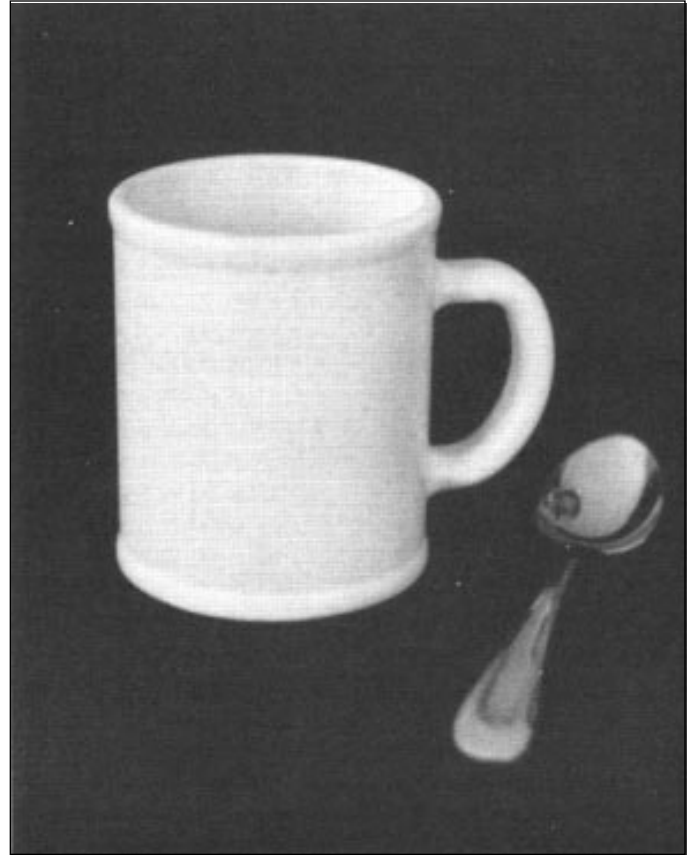
**10 Fluid Ounce Capacity**

**Dishwasher Safe**

**Microwavable and Insulative**

**Made from Heavy Ceramic-Polymer  
Material**

**Lead and Cadmium Free**



If these features appeal to you, place your order now under NSN 7350-01-411-5267 and enjoy the advantages to drinking from this excellent coffee mug. Available at this time in white only for \$114.09 a box (BX), with 36 cups per box. That translates into only \$3.17 per mug.

**Contact: Genni Brown (817) 334-4545, or Fax (817) 334-3761**

## Here's Another Safety Device To Use In Case of a Fire



**THE SMOKE MASK  
NSN 4240-01-413-0511**

- **Convenient To Store**
- **Easy To Put On**
- **Effective In Providing Safe, Breathable Air**
- **Protects Eyes, Throat and Lungs**

The Smoke Mask Emergency Escape Hood can make the difference between safety and disaster. This state-of-the-art air filtration protection device has been specifically designed to assist individuals in emergency egress from a smoke contaminated environment.

The Smoke Mask provides respiratory protection from smoke, carbon monox-

ide, particulates, and toxic fumes. The mask has been certified to remove carbon-monoxide for approximately 20 minutes under most conditions. Its bright yellow color provides for easy location in dark or smoky areas. Unfolded dimensions are 18 inches X 15 inches. Folded dimensions -- for easy storage-- are: 5 inches X 5 inches X 3 1/2 inches.

Whether at work or traveling, be prepared in the event of an emergency. Order the Smoke Mask from GSA today for \$47.15 each and breath easier.

**Contact: Mary Ann Swearingen (817) 334-8377, or Fax (817) 334-8634.**



# Upholstery Fabric Now Available in Vinyl and Nylon

Refurbishing your old office or ship furniture ? Whether it's chairs, sofas, ottomans-- you name it-- GSA can help you bring it into the 90's with our vinyl or new nylon upholstery fabric! Variety does not just stop at the fabric type, just look at the selections of colors offered below. Sample cards are available upon request by contacting Frank Lioce at : GSA, FSS, Stock Contracting Division, 819 Taylor Street, Room 6A24, Fort Worth, TX 76102-6114.

## Vinyl Upholstery Fabric

Upholstery vinyl has an exterior vinyl wear layer, a secondary expanded layer of vinyl foam, and a plain knit backing cloth. Vinyl surface simulates finely grained leather with a matte (low gloss) finish and a soft, supple hand. The fabric is a uniform, solid color and is fire, mildew, and oil resistant. Minimum weight: 20.3 oz/square yard. Minimum width: 53.5 inches. Roll length: 40 yards.

<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Red	8305-00-286-5565	Roll	\$280.98
Rose	8305-00-286-5566	Roll	280.98
Rust	8305-00-242-1032	Roll	280.98
Light Blue	8305-00-286-5564	Roll	280.98
Dark Blue	8305-00-702-2863	Roll	280.98
Gray	8305-00-262-3290	Roll	280.98
Green	8305-00-286-5567	Roll	280.98
Beige	8305-00-722-9411	Roll	280.98
Brown	8305-00-262-2764	Roll	280.98
Black	8305-00-965-4693	Roll	280.98
Off-white	8305-00-710-8535	Roll	280.98

## Nylon Upholstery Fabric

Plain weave, flat, 100% nylon upholstery fabric is woven from two tones of one color and is stain, mildew, and fire resistant. The fabric has a firm, supple hand. Minimum weight: 13.5 oz/square yard, exclusive of back coating. Minimum width: 53.5 inches. Roll length: 50 yards.

<u>Color</u>	<u>NSN</u>	<u>U/I</u>	<u>Price</u>
Red	8305-01-399-1456	Roll	\$440.48
Rose	8305-01-399-1458	Roll	440.48
Rust	8305-01-399-1459	Roll	440.48
Light Blue	8305-00-234-9302	Roll	440.48
Dark Blue	8305-01-399-1453	Roll	440.48
Gray	8305-00-702-2868	Roll	440.48
Green	8305-00-710-8547	Roll	440.48
Beige	8305-00-710-8538	Roll	440.48
Brown	8305-00-285-9197	Roll	440.48
Black	8305-01-399-1451	Roll	440.48
Off-white	8305-01-399-1455	Roll	440.48

With a minimum order of one roll and F. O. B. destination pricing, order today through automated FEDSTRIP, MILSTRIP, or GSA's on-line computerized information system-MUFFIN. Direct delivery is to destinations within the 48 contiguous states and the District of Columbia. (Contact: Frank Lioce (817) 334-4544, Fax (817) 334-8661)

### One Lesson Learned About Survival Kits: "OLIVE DRAB" May Be The Key To Survival !

In everyday life we are called upon to learn from the past. When F-16 pilot Captain Scott O' Grady's plane went down into hostile Bosnian territory, a nation worried. When Captain O'Grady returned we rejoiced. From his survival experience, we learned that the yellow sponge in his survival kit stood out like a beacon. Captain O'Grady recommended changing the color of the sponge to a less conspicuous color. So, GSA now offers an Olive Drab Green sponge under NSN 7920-01-383-7936, that would be a welcome addition to every military air survival kit. The Olive Drab Green sponge is available for only \$10.75 per dozen (DZ) at GSA.

Contact: John Selner (817) 334-8681, Fax (817) 334-8600.



# Tools and Appliances



## Check Out This New Inspection & Retrieving Tool Kit

Heard of the Snake Light by Black & Decker? Check out this Inspection & Retrieving Tool Kit. Not only does it include the flexible Snake Light, it also includes an inspection mirror telescoping 7" to 14", a magnetic retrieving tool telescoping 6" to 25-1/2" and a flexible retrieving spring claw. All these components are provided in a heavy duty waterproof tool pouch with tool holders and belt loops.

NSN: 5180-01-412-8437  
Selling Price: \$49.22  
Supplier: Kipper Tool Co.

**Contact: Customer/Vendor Relations Staff (816)926-2390 or FAX (816)926-1271.**

## New Contracts For Appliances Awarded

The Tools and Appliances Commodity Center has recently awarded new contracts for Refrigerators, Freezers, Washers and Dryers. In some instances, not only has the manufacturer changed, but there may also be dimension and capacity changes.

To avoid receiving an item that does not meet your requirements, we would like to recommend that before you place your order, you verify your requirements with the January 1996, *Household and Office Appliances Catalog* or the Spring 1996, *GSA Supply Catalog*. Please **DO NOT** use the Spring 1995, *GSA Supply Catalog* to verify your requirements.

If you did not receive the January 1996, "Household and Office Appliances" catalog, please contact by mail, E-Mail

or FAX your request to the person listed below. Please include in your FAX your return commercial phone number and mailing address. Please contact or FAX your catalog request to:

GSA/FSS/TACC/6FE-O  
Attn: Gail Allen  
1500 E Bannister Rd, Bldg 6  
Kansas City, MO 64131

Com Ph #: 816-926-2389  
Com FAX #: 816-926-1271

DSN Ph #: 465-2389  
DSN FAX #: 465-1271

E-Mail address: [gail.allen@GSA.GOV](mailto:gail.allen@GSA.GOV)



**Come and Get 'Em !****In-Stock Items Ready For Your Order**

The following items are in stock and available for ordering.

<b>5130-00-288-6577</b>	<b>Scaling and Chipping Tool</b>	<b>\$515.30</b>
Operates on 120v AC/DC; 3/8 hp min; D-handle design; accommodates 2 cutter bundles; 2 - 1/8 inch operational width of each bundle; cutter bundle compatible with Porter Cable P/N 727 scaling and chipping tool; furnished in a carrying case, EMI Suppressed.		
<b>5110-00-186-6687</b>	<b>Reamer, Hand</b>	<b>\$14.43</b>
Length 3 inches nominal; Diameter, 0.125 inches nominal; Flute length, 1.5 inches nominal; straight round shank with square end; straight flute design; high speed steel.		
<b>5110-00-222-9040</b>	<b>Reamer, Hand</b>	<b>\$159.01</b>
Overall length, 5.125 inches nominal; ratchet handle; spiral flute, 5 inches nominal; reamer type, pipe burring; pipe size range, 0.125-2 inches; carbon steel.		
<b>5110-00-254-6620</b>	<b>Handle, Hatchet</b>	<b>\$1.65</b>
Overall length, 14 inches; Type 4, Class 1, B grade, 14 length.		
<b>5110-00-260-1671</b>	<b>Reamer, Hand</b>	<b>\$17.73</b>
Overall length, 5.25 inches nominal; diameter, 0.4062 inches nominal; straight flute, 2.625 inches nominal; shank type, straight round with square end; high speed steel; Type 1, class 1, A grade.		
<b>5130-00-184-1427</b>	<b>Wrench, Impact Pneumatic</b>	<b>295.49</b>
Pistol Grip; 0.75 inches nominal; drive end, male spindle; square drive; straight drive; thread diameter, 0.75 inches; air volume regulator is not provided.		
<b>5130-00-190-6440</b>	<b>Hammer, Pneumatic, Portable</b>	<b>\$546.52</b>
Open end handle; shank overall length, 2.125 inches nominal; first shoulder diameter, 0.68 inches nominal; piston stroke length, 3 inches nominal; accommodated tool shank, AB3 combination straight round-hexagon; nail driving retaining device not provided; piston bore diameter 1.125 inches minimum and 1.167 inches maximum; shank width across flats 0.58 inches nominal; Type 2 and size 3.		
<b>5130-00-288-7741</b>	<b>Drill, Pneumatic, Portable</b>	<b>\$172.88</b>
Pistol grip; non-reversible; Size 0.25 inches nominal; drive end type, keyed jaw chuck; no load speed in RPM, 2300 maximum; straight drive; feed screw not provided; breastplate not provided; Medium speed; Type 1 and style C.		
<b>5130-00-605-3912</b>	<b>Pad, Polishing and Rubbing</b>	<b>\$4.50</b>
50 percent wool and 50 percent nylon pile fabric with a minimum nap of 1-1/2 inch. Permanently attached to a molded neoprene jacket, overall diameter 3-7/8 inches.		

(Contact: Ira Miller 816-926-3946, DSN 465-3946, or  
FAX 816-926-7182 )

**NOTE:** 5133-00-051-5748, Drill, Twist is restocked and ready for you to order! The raw material shortage is behind us and there's plenty of stock for everybody!

This item is made of cobalt, high-speed tempered steel for use with power drills for drilling steel and nonferrous materials. It is a standard jobber-length for general heavy-duty applications. Diameter wire size 30"; overall length 2- 3/4"; unit of issue DZ; and the price is **\$9.83**

(Contact: Pam Booth, 816-926-7880, DSN 465-7880 ; or FAX 816-926-7182)



Stock is also available on: **5110-00-907-4459, Handle, File Metal, Selling Price \$8.22 EA.** This item is made of rigid one-piece aluminum casting; approximately 3/8" in diameter at the forward portion of the handle, bowing in a rounded triangular shape 4" high, backwards to the grip portion of the handle, which becomes approximately 1 X 1-1/2". Circular opening in the bottom portion of the handle to accommodate 6-14" file tangs.

*(Contact: Debby Kurle, 816-926-1134, DSN 465-1134 or  
FAX 816-926-7182)*

And also on: **5136-00-189-3128, Die, Rethreading, Selling Price \$27.76.** Hexagonal die is for cleaning existing threads and for dressing over bruised or rusty threads. Non-adjustable tool is right-hand threaded. Thread size is 1-1/2 - 12 NF; type fine.

*(Contact: Kathy Fjoser, 816-926-3362, DSN 465-3362 or  
FAX 816-926-7182)*

### **Attention Off-Shore Customers:**

## **“Export” Ceiling Fans by Hunter... First Time Offered Under GSA Contract**

We are pleased to announce that we have available under GSA contract FIVE National Stock Numbers for “Hunter” Ceiling Fans that are for EXPORT usage, 220V/50 Hertz. We have an informational sheet on these items for anyone interested. However, due to the time differences which make it difficult for personal communication, please FAX, E-Mail or mail us your request along with your return commercial phone number, commercial FAX number and mailing address.

We will FAX or mail you the requested information. You may also contact your area Customer Service Director for this information.

Please mail or FAX your request to:

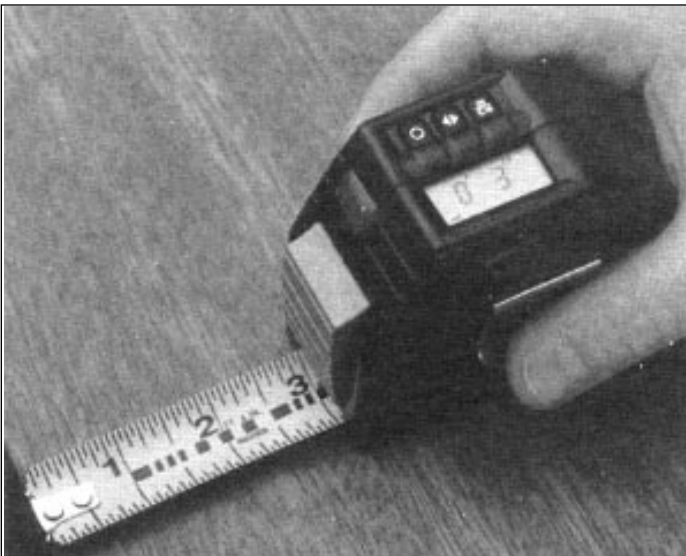
GSA/FSS/TACC/6FE-O  
Attn: Gail Allen  
1500 E Bannister Rd, Bldg 6  
Kansas City, MO 64131

Com Ph #: 816-926-2389  
Com FAX #: 816-926-1271

DSN Ph #: 465-2389  
DSN FAX #: 465-1271  
E-Mail address: [gail.allen@GSA.GOV](mailto:gail.allen@GSA.GOV)

### **Measures Up To 25 Feet:**

## **Introducing the Brand New Electronic Tape Measure**



Take the guess work out of measuring with this highly accurate 25' electronic tape measure. It will display feet-inches-fractions, or centimeters in large, digital figures, and with only the push of a button you can freeze a measurement in its memory. To reduce battery wear it has an automatic shut off after 5 minutes of inactivity.

**NSN: 5210-01412-8020**  
**Selling Price:\$30.16**  
**Manufacturer: Starrett Co.**

**ORDER ONE TODAY!!!**



**Reliable, Highly Accurate, Warranted**

# Micrometer Torque Wrenches In Stock

New Micrometer Torque Wrenches with the highest reliability in the industry are available from the stock system. These reliable and highly accurate (plus and minus 4% clockwise and plus and minus 6% counter-clockwise) Torque Wrenches come with a full lifetime warranty.

**Wrench, Micrometer, Torque**

NSN	Torque Capacity	Graduations	Drive Size	Head
5120-01-				
374-1926	10-50in-lb	1 in-lb	1/4inch	Ratchet
374-1927	40-200in-lb	1 in-lb	1/4inch	Fixed
374-1928	40-200in-lb	1 in lb	1/4inch	Ratchet
374-1929	40-200in-lb	1 in-lb	3/8inch	Fixed
374-1930	40-200in-lb	1 in-lb	3/8inch	Ratchet
374-1931	150-750in-lb	5 in-lb	3/8inch	Fixed
374-1932	150-750in-lb	5 in-lb	3/8inch	Ratchet
374-1933	20-100ft-lb	0.5ft-lb	3/8inch	Fixed
374-1934	20-100ft-lb	0.5ft-lb	3/8inch	Ratchet
374-1935	30-150ft-lb	1ft-lb	1/2inch	Fixed
374-1936	30-150ft-lb	1ft-lb	1/2inch	Ratchet
374-1937	50-250ft-lb	1ft-lb	1/2inch	Fixed
374-1938	50-250ft-lb	1ft-lb	1/2inch	Ratchet
374-1939	120-600ft-lb	5ft-lb	3/4inch	Ratchet

We have another six new Micrometer Torque Wrenches that are now available in the Stock System. These reliable and highly (plus and minus 4% percent clockwise and plus and minus 6% counter-clockwise) Torque Wrenches replace the old, obsol shown below.

OLD NSN	NEW NSN	TORQUE CAPACITY	GRAD.	SIZE	HEAD
5120-00-902-9436	5120-01-396-6067	10-50 in lb	1 in lb	1/4"	Fixed
5120-00-542-4489	5120-01-396-6070	30-150 in lb	2 in lb	1/4"	Fixed
5120-00-133-4098	5120-01-396-6071	30-150 in lb	1 in lb	3/8"	Ratchet
5120-00-270-3121	5120-01-396-6075	700-1600 in lb	10 in lb	1/2"	Fixed
5120-00-221-7945	5120-01-396-6076	1200-4800 in lb	40 in lb	3/4"	Fixed
5120-00-542-5577	5120-01-396-6072	100-500 ft-lb	5 ft lb	3/4"	Fixed

Please order the new NSNs on these items. For further information on these items, contact Inventory Management Specialist Carol Wassell, (816)929-7427, or Fax (816) 926-7182.

**PLEASE NOTE:  
DATES AND LOCATION CHANGED  
FOR 1996 TOOLS EXPO**

The 1996 Tools Expo, "An Investment in Quality," originally scheduled for May 14-16, 1996, at the Plaza Inn in Kansas City, MO, has been rescheduled to September 4-6, 1996, at the Hyatt Regency in Arlington, VA. Please note these changes and we look forward to seeing you in Arlington. Further information about the Expo will be distributed at a later date.

**Contact: Linda Edwards (703)603-1304 or FAX (703)603-6018**



## New Scissors Offered

There is a new item which you will probably want to order: 5110-01-368-3507, Scissors, Embroidery, selling price \$10.97. Don't be fooled by the word, embroidery. These scissors have offset handles, with a flat bottom styling to glide across the surface for cutting fabric, felt, ribbon, string, paper, construction paper or cardboard. There are oversized cushion grip handles, an easy action spring opening that reduces fatigue; a slide lock to keep the blades closed for safe storage, and adjustable screw for modifying the blade tension. The blades are made of durable stainless steel.

**Contact:** Florence Scott, 816-916-3582, DSN 465-3582 or FAX 816-916-7182.

## Hot Weather Ahead

Be proactive and order your fans, water coolers, and air conditioners today and beat the rush. Please refer to the January 1996, Household and Office Appliances Catalog for a complete listing of what is available.

**Contact:** Gail Allen (816)926-2389 or FAX (816)926-1271

## SCIT News Flash

By popular demand tool sets and tool kits are now available through the Standardization and Control of Industrial Quality Tools (SCIT) program.

**For more information please contact the Customer/Vendor Relations Staff at (816)926-2390 or FAX (816)926-1271.**

# Automotive

## 1997 Federal Standards Meeting Set

The Automotive Center announces its annual Government-Industry coordinating meeting for the model year 1997 VEHICLE ORDERING STANDARDS.

The meeting will be held May 14-16, 1996 at the Howard Johnson National Airport Hotel, 2650 Jefferson Davis Highway, Arlington, VA. 22202, phone 703-684-7200.

There is no pre-registration, but we ask all attendees to make their own travel arrangements. If you wish to receive an agenda and/or require a listing of area hotels contact Nancy Tyrrell on 703-308-4169 and Mike Harris on 703-305-6651.

## Leasing Motor Vehicles... A Reminder

Federal Executive agencies having requirements for the lease of vehicles which exceed 60 consecutive days should call the Fleet Management Division on 703-305-7077 and/or follow the procedures established in the Federal Property Management Regulations 101-38.106.

# Of Special Interest

## GSA Specifications Office Announces Price Changes In *Commerce Business Daily*

The GSA Specifications Office has announced price changes for all Federal specifications, standards, and commercial item descriptions distributed through that office. The new prices were published in the February 6, 1996 issue of the *Commerce Business Daily* and were effective upon publication. All documents may now be purchased using the Government IMPAC or personal Mastercard or Visa credit cards.

**For more information, please call (202) 755-0325 or fax (202) 755-0452.**



# Regional News

## FSS Creates a "One-Stop" Field Office in San Diego

In an effort to better assist our San Diego area customers, we've established a "one-stop" field office on Kurtz Street.

The new one-stop field office combines the Fleet Management Center with offices for the Area Utilization Officer, the Administrative Contracting Officer, and the Customer Service Director. The office also features a publication library where customers can peruse the latest GSA publications and get one-on-one training on using GSA Advantage! or MUFFIN.

Since the service center is located at the intersection of Rosecrans and Kurtz Streets in the Old Town area of San Diego, many of our customers located around San Diego Bay are only 10-15 minutes away. In addition, for customers in either North, East, or South County the center is easily accessible from Interstate Highways 5, 8, or 15. The new field office is located at 2950 Kurtz Street, Suite B.

San Diego customers can also contact the service center at the following phone numbers:

### Fleet Management Center

*Ms. Mary Lou Benzel, Manager*

Phone: 619-557-5650  
Fax: 619-557-6794

### Administrative Contracting Officer

*Ms. Susan Hendrickson*

Phone: 619-557-5010  
Fax: 619-557-6794

### Area Utilization Officer

*Mr. Nate Jarrett*

Phone: 619-557-6554  
Fax: 619-557-6815

### Customer Service Director

*Mr. Albert Garza*

Phone: 619-235-4706  
Fax: 619-557-6815

The creation of the one-stop service center is just another example of how GSA's Pacific Rim Region is reinventing itself for the benefit of its customers. **Contact: Albert Garza, 619-235-4706.**

## Please Note: Pacific Rim Region Offices Moved

The Pacific Rim Region, FSS Regional Office, has moved its offices from 525 Market Street in San Francisco, to 450 Golden Gate Avenue, (the Federal Building) in San Francisco.

The new phone numbers are:

Ron Berger (415) 522-2785  
David Lampert (415) 522-2784  
Help Desk (415) 522-2786

## New Telephone Numbers Set for Honolulu CSC!

As of March 1996, the contact numbers for the Honolulu, HI Customer Supply Center were changed to the following:

**Information (commercial): (808)448-8937**  
**Information (DSN): (808)449-3728/6118**  
**Commercial and DSN FAX: (808)449-1835**

The electronic mail ordering address remains the same:  
**[hickam.cscorder@gsa.gov](mailto:hickam.cscorder@gsa.gov)**

With a new warehouse in place, the Hickam CSC stands ready to fulfill your supply needs!

**POC: Maryann Launse (703)305-3785**





# GSA Interagency Training Center

## Your Place or Ours?

## For FY96, the GSA Training Center Is Offering Travel and Transportation Courses In a Variety of Formats ...

### TRAVEL

Hands-On Computer Courses  
Location: Washington, D.C.

#### Travel Manager Windows 5.0

Course Number: 1769  
Cost: \$350  
Length: 2 days

This course teaches students how to use travel manager software to compute travel authorizations and vouchers. The program automates many routine tasks and cuts processing time in half. Students learn how the system applies correct travel regulations and per diem rates to each travel itinerary. The course dates are:

April 10 - 11	July 10 - 11
May 8 - 9	August 14 - 15
June 12 - 13	September 11 - 12

If you have a computer room with 10 or more students to train, the GSAITC will come to your location to instruct Travel Manager, at less time and cost to you. For more information, please call (703) 603-3216.

#### Travel Manager Plus 4.0 DOS

Course Number: 1766  
Cost: \$350  
Length: 2 days

Same course description as above, but for the DOS version. The course dates are:

April 8 - 9	July 8 - 9
May 6 - 7	August 12 - 13
June 10 - 11	September 9 - 10

#### Relocation Allowances FTR and JTR - Vol. II

(Revised textbook as of 1/96)

Course Number: 1745  
Cost: \$410  
Length: 5 days

This course explains how to determine eligibility for civilian employees making a permanent change of station (PCS).

The course discusses allowances for house-hunting trips, family allowances, temporary quarters, household goods, miscellaneous expenses, overseas assignments, mobile homes, service agreements, tour renewal travel agreements, and residence transactions. Locations and dates for the course are:

Atlanta, GA	June 10 - 14
Denver, CO	July 22 - 26
Kansas City, MO	April 1 - 5
Pensacola, FL	May 13 - 17
San Francisco, CA	May 6 - 10
Seattle, WA	July 8 - 12
Washington, DC	April 22 - 26
	April 29 - May 3
	May 20 - 24
	June 24 - 28

Send three students and be billed for only two! Please call (703) 603-3216 to register.

#### Relocation Income Tax Allowance

(Revised textbook as of 1/96)

Course Number: 1750  
Cost: \$370  
Length: 2-1/2 days

Locations and dates for the courses are:

San Francisco, CA	April 24 - 26
Washington, D.C.	April 10 - 12
	May 6 - 8
	June 19 - 21

This course focuses on treatment of reimbursed moving expenses by Federal tax regulations. Students learn how to distinguish between Federal tax regulations and the Federal Travel Regulation. Send three students and be billed for only two! Call (703) 603-3216 to register.

#### Temporary Duty Travel - JTR-Vol. II

Department of Defense

(Revised textbook as of 1/96)

Course Number: 1770  
Cost: \$375  
Length: 4 days



Locations and dates for these courses are:

Pensacola, FL	June 24 - 27
Philadelphia, PA	April 8 - 11
Washington, DC	June 17 - 20
	July 22 - 25

Students learn to identify travel allowances and entitlements for Department of Defense (DoD) civilian personnel on temporary duty (TDY), in accordance with the Joint Travel Regulation - Vol. II.

Topics include travel regulation terminology, per diem and actual subsistence travel rates, travel vouchers, commercial transportation, privately owned conveyances, and how to compute travel authorizations.

**Call (703) 603-3216 to register.**

Temporary Duty Travel - FTR  
(Revised textbook as of 1/96)

Course Number:	1760
Cost:	\$375
Length:	4 days

Locations and dates for these sessions are:

Albuquerque, NM	May 20 - 23
Atlanta, GA	June 24 - 27
Boston, MA	May 13 - 16
Denver, CO	May 20 - 23
	July 15 - 18
Kansas City, MO	April 15 - 18

This course teaches students how to identify travel allowances for Federal agency personnel on temporary duty (TDY) travel in accordance with the Federal Travel Regulation. And remember: you can send three people but only be billed for two! **To register, please call (703) 603-3216.**

# National Customer Service Center

## A Reminder From the National Customer Service Center

Every time your organization receives supplies, be sure to:

- Sign the truck driver's delivery ticket, annotating any problem (shortage, overage, damage) and ensure that the driver's signature is legible on your copy.
- For concealed damage discovered when the cartons are opened, call the carrier and request an inspection within 15 days of delivery. Retain the shipping container and packaging material.
- Accept all packages marked for your organization unless hazardous and leaking or damaged beyond repair. Incorrectly refusing freight may result in storage and redelivery fees.

Call the National Customer Service Center for assistance at 800-488-3111.

Call the National Customer Service Center  
at  
1-800-488-3111

**If you have a problem or a question with any GSA item ordered through MILSTRIP/FED-STRIP, MUFFIN, or TTOS, just call the National Customer Service Center toll free to get your questions answered and your problems resolved.**

**You may also contact us by mail:**  
National Customer Service Center  
1500 East Bannister Road  
Kansas City, Missouri 64131

or by FAX: 816-926-6952  
or by Internet:  
(military): RODSM.NCSC@GSA.GOV  
(civilian): RODSC.NCSC@GSA.GOV



# Defense Logistics Agency

## Learn How to Profit From DLA at Their Next Customer Expo!

All DLA customers and potential customers are invited to attend our "Customer Workshops and Expo," held August 13 and 14, 1996, at the San Antonio Marriott Rivercenter in San Antonio, Texas.

Come and discover the full range of DLA products and services by talking to representatives from every DLA activity, including DLA Headquarters, our supply centers, service centers, distribution regions and the Defense Contract Management Command. There will also be special non-DLA guests, including the General Services Administration, NIB, NISH and UNICOR.

At the Expo you can attend workshops to learn more about the agency, how we operate, and what we offer. Or you can visit the display booths to see product demonstrations and gather information that can help you help your own organization. Some attendees at the Expos have told us they saved their organizations thousands of dollars by arranging for support from DLA.

So come and profit from the experience! The DLA Customer Workshops and Expo is free to customers except for individual per diem and travel costs, which are the responsibility of the customer's organization.

For more information, call Kevin McKenna or the DLA Customer Support Office at DSN 427-7500/7529 or commercial (703) 767-7500/7529.

## Re-Refined Oil Now On Contract

The Defense Supply Center, Richmond, (DSCR) has awarded a re-refined oil contract to the Gard Corp. of Kansas City, Kan. The oil is made from recycled products, meets American Petroleum Industry standards for quality, and is available for all Federal customers. Three National Stock Numbers may be ordered via MILSTRIP/FEDSTRIP, as follows:

<u>NSN</u>	<u>Unit of Issue</u>	<u>Viscosity</u>	<u>Price</u>
9150-01-413-6897	box of 12 one-quart bottles	10 w 30	\$14.99
9150-01-413-6892	five-gallon container	10 w 30	\$21.24
9150-01-413-6990	55-gallon drum	10 w 30	\$181.27

These products are on a Direct Vendor Delivery (DVD) contract, so the oil is fresh and delivered directly from the manufacturer's plant to your door within 15 days (for overseas customers, delivery may take slightly longer to reflect shipping times). And, for your convenience, there is no minimum order quantity for these DVD deliveries.

For more information on these products, call Robin Champ, DSCR, at 1-800-345-6333 or DSN 695-4908.

### LOGLINES Is Your Info-Line to DLA

**New products! New Services! New Support! How to get the most and the best out of DLA! It's all detailed in LOGLINES, the Defense Logistics Agency's quarterly newsletter designed just for customers. To get a free subscription, fax your name and address, phone number, and number of copies desired to the DLA Customer Support Office at (703) 767-7523.**



# JWOD (NIB/NISH)

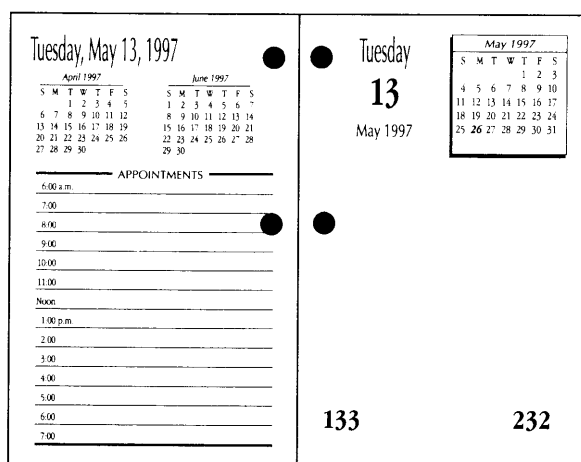
## Little Things Mean A Lot

# JWOD Producer Responds to Customer Feedback

Through the Javits-Wagner-O'Day Program, people with severe disabilities at the Easter Seal Society of Western Pennsylvania produce two very popular office supplies for GSA: the calendar pad and the appointment book refill. The Easter Seal Society recently mailed a postcard with these items to ask customers what they like or dislike about the products.

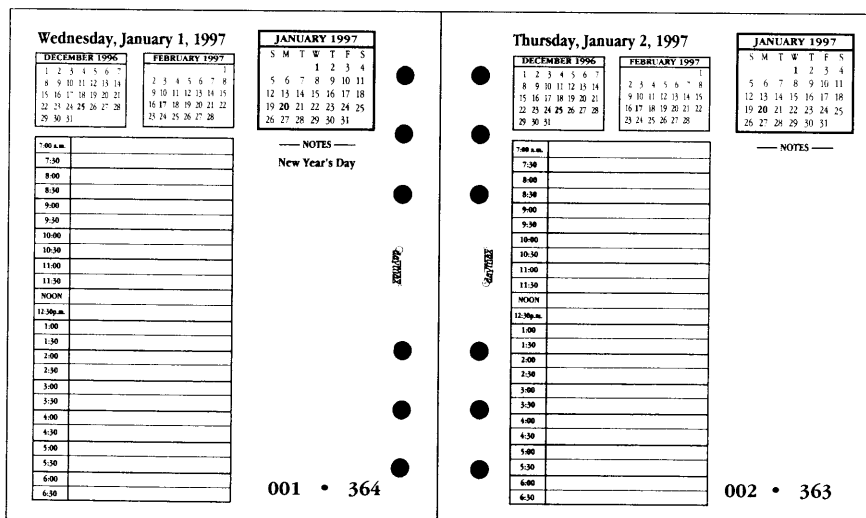
The Society is proud to announce the new and improved, user-friendly designs that incorporate your suggestions. (See Below) Demonstrating their long-term commitment to providing high quality office products to GSA and high quality jobs to people with disabilities, the Society also invested more than \$250,000 to purchase a new printing press and update its bindery equipment. Additional suggestions should be addressed to Nancy Swanberg, customer service representative at the Society (412/281-7244). You can also contact the Society at their site on the World Wide Web: [www.daymax.com](http://www.daymax.com).

**GSA Contact: Albert Viscione (212) 264-4887; FAX (212) 264-6829**



### Type II Calendar Pad (Calendar Year 1997) NSN: 7510-01-363-4997 Price: \$1.58

- The lines were removed from the right page to create an open writing area.
- The titles, "Calendar" and "Journal," have been removed from each page to create more space.
- The "Appointments" section is divided into hour increments, not half-hour increments.
- In the monthly calendar blocks, holidays are now printed in bold, italic typeface.
- There is a new "Directory" section to organize telephone and fax numbers.



### Appointment Book Refill (Calendar Year 1997) NSN: 7530-01-363-6707 Price: \$2.36

- The "Journal" section was removed to create an open writing area.
- The "Calendar" heading was removed from the "Appointment" section to create more space.
- The monthly calendar blocks now include holidays in a bold typeface.
- There is now more space between lines in the "Appointment" section.



## The Good News, the Bad News...

The figures are in for Fiscal Year 1995, and by almost all measures it was a good year for the JWOD Program, which generates employment and training for people who are blind or severely disabled through Federal purchases of supplies and services. The program experienced moderate growth, which is particularly gratifying during this time of Federal downsizing, budget cutting, and (erroneous) perceptions that required sources of supply have been bypassed by procurement reform.

During FY95, the JWOD Program provided employment opportunities to 29,752 people with disabilities. These employees worked over 23 million direct labor hours, and their wages totaled more than \$141 million. The average hourly wage earned by JWOD employees was

\$6.11, well above the Federal minimum wage of \$4.25. There are now over 600 nonprofit agencies participating in the JWOD Program, and their total sales to the Government surpassed \$675 million last year.

However, anecdotal evidence tells us that some business is being lost. Although several new products have been added to the JWOD Program, sluggish office supply sales have caused a few nonprofit agencies to temporarily lay off workers with disabilities. This downturn may be attributed to either (or both) the smaller workforce or local purchases of commercial supplies which are identical or essentially the same as JWOD items. Efforts to raise awareness of the JWOD Program continue in order to curtail the latter, which not only violates the JWOD

Act, but deprives people with disabilities of much needed jobs.

We would like to take this opportunity to remind all Federal employees that using a Governmentwide IMPAC Purchase Card does not exempt personnel from the requirement to buy JWOD supplies. Instead, you can use the IMPAC Card as a payment method when ordering JWOD items from your local GSA Customer Supply Center. Also, please keep in mind that recent reform legislation does not waive the statutory requirement to buy JWOD products, regardless of how small the dollar value of the purchase. This means that "micropurchasing authority" may not be used to buy commercially available items that are essentially the same as JWOD items.

# UNICOR

## UNICOR Trade Expo West 96 Set for San Francisco

Mark your calendar now for July 24 and 25. Federal procurement professionals, as well as engineers and designers should plan to see the many fine products at the UNICOR Trade Expo West 96 at the Moscone Center in San Francisco. UNICOR will showcase its entire line of products and services in its only UNICOR-sponsored west coast show this year. Exhibits, seminars, product experts and motivational super-sessions will highlight the Trade Expo. Also, meet UNICOR's Chief Operating Officer at the coffee reception, and visit our new-product area.

UNICOR's Trade Expo West 96 is free to all participants and activities will begin at 8 a.m. and continue until 4 p.m. each day.

UNICOR will unveil many new products including flexible warehouse systems, the innovative Symphony and Concerto lines of modular wood furniture, an expanded seating line, body armor and System 2/90 signage.

"Trade Expo West 96 will be the largest display of UNICOR goods and services this year," according to Sheila Williams, UNICOR's trade show manager. "We have a new design center on the

show floor and we're offering a 10% discount coupon to each attendee," she added.

Several informative seminars, both interactive and workshops, will be offered that visitors should find helpful, including: Systems Furniture: Changes in Response to You, Outfitting Your Office, Way Finding: The Process for Better Signs, EDI and the Information Highway, Demystifying the Waiver Process and Created for You, Customer Driven Innovations. In all of UNICOR's seminars, participants will interact with product experts and get advice, tips on how to buy smart, and ways to save money on several types of projects.

The Electronic Catalog Theater will present UNICOR's newest service, the Electronic Catalog, UNICOR's full-line catalog on the World Wide Web.

Attendees are welcome to participate in the daily motivational super-sessions featuring nationally acclaimed speakers Keith Harrell and Willie Jolley. Mr. Harrell, president of Harrell & Associates, Ltd., a motivational consulting firm in Atlanta, will present a program entitled Attitude is Everything on July 24.



Mr. Jolley, president of InspirTainment Plus and host of a daily radio show in Washington, D.C. will inspire visitors with his presentation Creating Diamonds and Pearls. Mr. Jolley's presentation is on July 25.

UNICOR factories around the country produce a wide array of products that will be featured at the Trade Expo. A variety of textile items, such as mattresses, bedding and the popular Embassy towel line will be on display. The metal product line will include beds, lockers, steel storage and the new E-Z Semble shelving units. But that's not all. UNICOR will also feature examples of screen printed clothing, electronic items, signs, optical products and much, much more.

According to Ms. Williams, the Trade Expo 96 will offer free refreshments and a grand prize drawing daily. "Most of all, we would like our customers to come in and see our products first hand," Ms. Williams added.

Visitors may participate in daily drawings for unique UNICOR items. "All Expo visitors will receive a promotional item," Ms. Williams said. "However, the grand prize is a secret."

To attend the UNICOR Trade Expo West 96, call (202) 508-TIPS (8477) to preregister and avoid long registration lines at the show site.

UNICOR, Federal Prison Industries, Inc. is a Government-owned corporation established in 1934 as part of the Federal Bureau of Prisons. Its primary mission is to train, educate and employ inmates. For more information about UNICOR's products and services call the Customer Service Center at (800) 827-3168

## When You're Painting, UNICOR Drop Cloths Can Make the Cleanup Easy

You can't go wrong using any of the UNICOR paint brushes listed in the GSA Supply Catalog. (In fact, you'll find a fine selection of these very same brushes highlighted on Page 25 of this issue of Marketips.) Also, you'll be in good shape when cleanup time comes, if you use the drop cloths listed below, also produced by UNICOR.

UNICOR drop cloths are made from 2-ply yarn. These unbleached cotton duck drop cloths protect floors and furniture from dripping paint. A heavy 9-1/4 oz. per square yard, they come with hemmed or selvaged edges for added life.

<u>Stock Number</u>	<u>Fiber</u>	<u>WxL</u>	<u>Price</u>
8340-00-205-1910	Drop Cloth	6x8	\$23.52
8340-00-205-1911	Drop Cloth	10x12	\$50.99
8340-00-205-1861	Drop Cloth	12x12	\$65.80
8340-00-205-1862	Drop Cloth	12x15	\$83.21

## ALERT TO ALL GSA CUSTOMERS

GSA has experienced problems over the last six months with transmission of orders to UNICOR by Electronic Data Interchange (EDI). Since August, GSA has encountered several EDI administrative problems including difficulty in the coding of some Federal Prison Industries (FPI) contracts to indicate that UNICOR is an EDI trading partner. Unfortunately, orders placed during this time may not have arrived at UNICOR. GSA and UNICOR urge customers who placed orders during that period to call the UNICOR Customer Service Center to check if there is a record of their order. The telephone number is (800) 827-3168.

GSA has taken steps to correct this problem. From now on, GSA will electronically verify receipt of orders placed with UNICOR. Again, if you have any doubt about the status of your order(s) placed during this period, do not take any chances, call the UNICOR Customer Service Center. UNICOR's courteous customer service representatives are prepared to move your orders along.





## Got a Problem? Need Help?...

Our Customer Service Directors (CSDs) stand ready to help you resolve your supply problems, explain the many GSA/FSS programs designed to save you time and money, and assist you in obtaining necessary service. They are as near as your phone and ready to support your needs. For your convenience, their numbers are listed below.

Region	Phone Number	Region	Phone Number
AK - Anchorage .....	(907) 271-4298	MA - Boston .....	(617) 565-7302
AZ - Phoenix .....	(602) 379-6619	MD - Baltimore .....	(410) 962-4422
CA - Bell .....	(213) 526-7500	MO - Kansas City .....	(816) 823-1240 or 926-5548
CA - San Diego .....	(619) 235-4706	NY - New York .....	(212) 264-3592
CA - San Francisco .....	(415) 522-2786	PA - Oakdale .....	(412) 644-4854
CO - Denver .....	(303) 236-7546/7543	PA - Philadelphia .....	(215) 656-3888
DC - Washington .....	(202) 755-0320	TX - Ft Worth.....	(817) 334-2892
FL - Pensacola.....	(904) 444-9175	TX - San Antonio.....	(210) 229-6119
GA -Atlanta.....	(404) 331-3026	VA - Chesapeake .....	(804) 441-3115
IL - Chicago, .....	(312) 353-7549	WA - Auburn.....	(206) 931-7023

### Overseas:

Europe, Northern Africa, and the Middle East - Frankfurt, Germany..... DSN 330-6085/7985  
 International Direct Dial.....011-49-69-699-7985/6085  
 Pacific and Far East - Honolulu, Hawaii..... (808) 541-1776, DSN 438-4960

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 General Services Administration (7CAFL)  
 PO Box 6477  
 Ft Worth, TX 76115

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 Penalty for Private Use \$300

*Address Corrections Requested*

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