TABLE 1
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2008 (Jul. 1, 2008-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
First-Class Mail:												
Single-Piece Letters	3,126,251	3,500,752	(374,501)	(10.7)	7,165,665	8,215,186	(1,049,521)	(12.8)	216,622	240,866	(24,244)	(10.1)
Single-Piece Cards	121,063	135,167	(14,105)	(10.4)	435,774	501,743	(65,969)	(13.1)	2,783	3,468	(686)	(19.8)
Total Single-Piece Letters and Cards	3,247,314	3,635,919	(388,606)	(10.7)	7,601,439	8,716,929	(1,115,490)	(12.8)	219,404	244,334	(24,930)	(10.2)
Presort Letters	4,011,109	3,960,990	50,119	1.3	11,634,824	11,879,918	(245,094)	(2.1)	531,261	533,628	(2,367)	(0.4)
Presort Cards	175,147	183,374	(8,227)	(4.5)	834,566	903,832	(69,266)	(7.7)	6,782	10,560	(3,778)	(35.8)
Total Presort Letters and Cards	4,186,256	4,144,365	41,892	1.0	12,469,390	12,783,750	(314,360)	(2.5)	538,043	544,188	(6,145)	(1.1)
Flats	921,870	1,051,715	(129,845)	(12.3)	758,483	897,118	(138,634)	(15.5)	157,320	181,295	(23,975)	(13.2)
Parcels	263,971	263,835	137	0.1	140,805	143,660	(2,855)	(2.0)	45,071	46,745	(1,674)	(3.6)
Outbound First-Class Mail International	162,751	164,045	(1,294)	(0.8)	93,058	87,284	5,774	6.6	12,973	14,178	(1,205)	(8.5)
Inbound Single-Piece Letter-Post	22,426	35,904	(13,478)	(37.5)	-	-	-	-	-	-	-	-
First-Class Mail Fees	39,680	50,526	(10,846)	(21.5)								
Total First-Class Mail	8,844,269	9,346,308	(502,039)	(5.4)	21,063,175	22,628,740	(1,565,565)	(6.9)	972,811	1,030,740	(57,928)	(5.6)
Standard Mail:												
High Density and Saturation Letters	178,671	183,895	(5,224)	(2.8)	1,329,848	1,396,467	(66,619)	(4.8)	61,025	61,298	(273)	(0.4)
High Density and Saturation Flats & Parcels	529,409	532,208	(2,799)	(0.5)	3,368,624	3,378,498	(9,874)	(0.3)	595,697	627,686	(31,989)	(5.1)
Carrier Route	622,977	720,957	(97,980)	(13.6)	2,729,567	3,186,190	(456,623)	(14.3)	551,090	673,210	(122,121)	(18.1)
Letters	2,587,238	2,637,513	(50,275)	(1.9)	13,774,464	14,270,747	(496,283)	(3.5)	700,760	709,816	(9,056)	(1.3)
Flats	845,839	1,013,267	(167,428)	(16.5)	2,328,732	2,805,455	(476,723)	(17.0)	589,284	697,937	(108,653)	(15.6)
Not Flat-Machinables and Parcels	159,285	167,272	(7,987)	(4.8)	171,380	192,688	(21,308)	(11.1)	78,264	86,912	(8,648)	(9.9)
Standard Mail Fees	19,522	21,079	(1,557)	(7.4)								
Total Standard Mail	4,942,941	5,276,191	(333,251)	(6.3)	23,702,615	25,230,045	(1,527,430)	(6.1)	2,576,119	2,856,860	(280,740)	(9.8)
Periodicals Mail:												
In-County	22,790	20,021	2,769	13.8	211,540	189,271	22,268	11.8	70,560	65,700	4,860	7.4
Outside County	527,465	535,582	(8,117)	(1.5)	1,841,776	1,910,730	(68,955)	(3.6)	805,870	885,723	(79,852)	(9.0)
Periodicals Mail Fees	4,551	5,624	(1,072)	(19.1)								
Total Periodicals Mail	554,806	561,227	(6,421)	(1.1)	2,053,315	2,100,002	(46,687)	(2.2)	876,430	951,422	(74,993)	(7.9)
Package Services Mail:												
Single-Piece Parcel Post	165,065	159,251	5,814	3.7	19,792	20,183	(391)	(1.9)	109,326	111,356	(2,029)	(1.8)
Inbound Surface Parcel Post (at UPU Rates)	1,790	2,866	(1,076)	(37.5)	-	-	-	-	-	-	-	-
Bound Printed Matter Flats	64,152	78,070	(13,918)	(17.8)	74,415	93,086	(18,671)	(20.1)	104,201	130,198	(25,998)	(20.0)
Bound Printed Matter Parcels	99,516	104,914	(5,398)	(5.1)	68,855	74,614	(5,759)	(7.7)	209,380	229,164	(19,784)	(8.6)
Media and Library Mail	103,616	105,969	(2,353)	(2.2)	37,679	40,606	(2,928)	(7.2)	86,769	90,500	(3,732)	(4.1)
Package Services Mail Fees	1,064	1,154	(90)	(7.8)								
Total Package Services Mail	435,204	452,225	(17,020)	(3.8)	200,740	228,489	(27,749)	(12.1)	509,676	561,219	(51,543)	(9.2)
Negotiated Service Agreement Mail:												
Negotiated Service Agreement Mail 1/	-	-	-	-	-	-	-	-	-	-	-	-
Negotiated Service Agreement Mail Fees	-	-	-	-								
Total Negotiated Service Agreement Mail	-	-	-	-	-	-	-	-	-	-	-	-

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2008 (Jul. 1, 2008-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	119,394	146,958	(27,564)	(18.8)	32,924	33,964	(1,040)	(3.1)
Free Mail	-	-	-	-	15,270	16,234	(964)	(5.9)	7,821	8,324	(502)	(6.0)
Total Mailing Services Mail	14,777,220	15,635,951	(858,731)	(5.5)	47,154,509	50,350,468	(3,195,958)	(6.3)	4,975,782	5,442,529	(466,747)	(8.6)
Ancillary Services:												
Certified Mail	172,222	174,666	(2,445)	(1.4)	63,787	65,912	(2,125)	(3.2)				
Collect on Delivery	1,986	2,391	(406)	(17.0)	275	327	(52)	(16.0)				
Delivery Confirmation	35,071	29,213	5,858	20.1	229,097	203,119	25,978	12.8				
Insurance	32,668	32,610	58	0.2	11,106	11,604	(498)	(4.3)				
Registered Mail	13,457	13,709	(252)	(1.8)	849	980	(131)	(13.3)				
Return Receipts	129,186	131,448	(2,262)	(1.7)	53,070	55,215	(2,145)	(3.9)				
Stamped Envelopes and Cards	7,262	2,452	4,810	196.2	15,038	29,279	(14,241)	(48.6)				
Other Domestic Ancillary Services	9,209	8,215	994	12.1	4,204	3,755	449	12.0				
Outbound International Ancillary Services	4,070	4,084	(15)	(0.4)	454	483	(29)	(6.0)				
Inbound International Ancillary Services	1,317	2,236	(919)	(41.1)	2	26	(25)	(94.0)				
Total Ancilliary Services	406,447	401,026	5,422	1.4	377,881	370,700	7,180	1.9				
Special Services:												
Money Orders	47,726	52,889	(5,163)	(9.8)	35,331	38,413	(3,081)	(8.0)				
Post Office Box Service	232,826	215,429	17,397	8.1	-	-	-	-				
Other Domestic Special Services	-	-	-	-	-	-	-	-				
International Reply Coupon Service	-	807	(807)	(100.0)	-	-	-	-				
Total Additional Special Services	280,552	269,125	11,427	4.2	35,331	38,413	(3,081)	(8.0)				
Total Mailing Services Services	686,999	670,150	16,849	2.5	413,212	409,113	4,099	1.0				
Total Mailing Services Mail and Services	15,464,220	16,306,102	(841,882)	(5.2)								
Other Mailing Services Revenue	341,872	318,010	23,862	7.5								
Total Mailing Services Revenue	15,806,092	16,624,111	(818,020)	(4.9)								

Service Transactions U.S. Postal Service Mail Quarter 4, FY 2008 2/	
Ancillary Services	5,931
Other Services	2,223
Total	8,154

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2008 (Jul. 1, 2008-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007		Quarter 4		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
Total Shipping Services Mail	1,937,362	1,876,002	61,361	3.3	347,408	365,151	(17,743)	(4.9)	671,904	648,472	23,431	3.6
Total Shipping Services Services	4,938	4,480	458	10.2	599	562	37	6.6				
Total Shipping Services Mail and Services	1,942,300	1,880,481	61,819	3.3								
Other Shipping Services Revenue	-	-	-	-								
Total Shipping Services Revenue	1,942,300	1,880,481	61,819	3.3								
Total All Revenue	17,748,392	18,504,593	(756,201)	(4.1)								

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2008 (Jul. 1, 2008-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Mailing Services (Market Dominant) Negotiated Service Agreement (NSA) data are reported in First Class and Standard Mail.
2/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.

TABLE 1-A
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2008 (Oct. 1, 2007-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
First-Class Mail:												
Single-Piece Letters	14,353,524	15,044,644	(691,120)	(4.6)	33,509,710	36,424,469	(2,914,759)	(8.0)	1,000,329	1,091,356	(91,027)	(8.3)
Single-Piece Cards	500,490	547,220	(46,730)	(8.5)	1,845,860	2,141,488	(295,628)	(13.8)	11,830	14,497	(2,667)	(18.4)
Total Single-Piece Letters and Cards	14,854,014	15,591,864	(737,851)	(4.7)	35,355,570	38,565,956	(3,210,387)	(8.3)	1,012,159	1,105,854	(93,695)	(8.5)
Presort Letters	16,327,804	15,746,880	580,925	3.7	48,379,874	49,048,964	(669,090)	(1.4)	2,174,874	2,184,589	(9,715)	(0.4)
Presort Cards	732,237	721,121	11,116	1.5	3,555,997	3,656,291	(100,293)	(2.7)	28,969	42,585	(13,615)	(32.0)
Total Presort Letters and Cards	17,060,041	16,468,000	592,041	3.6	51,935,871	52,705,254	(769,384)	(1.5)	2,203,843	2,227,174	(23,331)	(1.0)
Flats	4,056,250	4,380,490	(324,240)	(7.4)	3,379,740	4,072,394	(692,653)	(17.0)	693,504	822,151	(128,647)	(15.6)
Parcels	1,120,766	890,550	230,217	25.9	605,522	551,049	54,473	9.9	195,047	177,559	17,487	9.8
Outbound First-Class Mail International	746,934	692,666	54,269	7.8	420,034	401,614	18,420	4.6	60,544	68,635	(8,092)	(11.8)
Inbound Single-Piece Letter-Post	155,782	146,789	8,993	6.1	-	-	-	-	-	-	-	-
First-Class Mail Fees	185,533	233,580	(48,047)	(20.6)								
Total First-Class Mail	38,179,320	38,403,939	(224,619)	(0.6)	91,696,737	96,296,267	(4,599,531)	(4.8)	4,165,097	4,401,373	(236,276)	(5.4)
Standard Mail:												
High Density and Saturation Letters	734,197	719,894	14,303	2.0	5,598,913	5,520,174	78,739	1.4	250,004	263,778	(13,773)	(5.2)
High Density and Saturation Flats & Parcels	2,158,255	2,175,926	(17,670)	(0.8)	13,584,059	13,660,789	(76,730)	(0.6)	2,533,242	2,623,101	(89,859)	(3.4)
Carrier Route	2,731,128	3,145,664	(414,536)	(13.2)	12,070,176	15,666,232	(3,596,056)	(23.0)	2,500,770	2,864,022	(363,252)	(12.7)
Letters	10,555,142	10,019,520	535,622	5.3	57,086,421	55,133,305	1,953,116	3.5	2,859,999	2,655,391	204,607	7.7
Flats	3,663,748	4,072,543	(408,795)	(10.0)	10,010,857	12,871,862	(2,861,005)	(22.2)	2,541,284	3,076,111	(534,827)	(17.4)
Not Flat-Machinables and Parcels	647,383	539,892	107,491	19.9	733,729	663,750	69,979	10.5	331,886	332,782	(896)	(0.3)
Standard Mail Fees	96,439	105,731	(9,292)	(8.8)								
Total Standard Mail	20,586,292	20,779,170	(192,878)	(0.9)	99,084,155	103,516,112	(4,431,957)	(4.3)	11,017,185	11,815,185	(797,999)	(6.8)
Periodicals Mail:												
In-County	89,119	71,790	17,328	24.1	830,887	736,458	94,430	12.8	279,193	257,528	21,665	8.4
Outside County	2,187,871	2,096,638	91,233	4.4	7,774,339	8,059,373	(285,033)	(3.5)	3,397,716	3,638,099	(240,383)	(6.6)
Periodicals Mail Fees	17,867	19,508	(1,641)	(8.4)								
Total Periodicals Mail	2,294,857	2,187,936	106,921	4.9	8,605,227	8,795,831	(190,604)	(2.2)	3,676,909	3,895,628	(218,719)	(5.6)
Package Services Mail:												
Single-Piece Parcel Post	718,091	700,997	17,094	2.4	89,536	100,295	(10,759)	(10.7)	470,859	518,215	(47,356)	(9.1)
Inbound Surface Parcel Post (at UPU Rates)	12,435	11,717	718	6.1	-	-	-	-	-	-	-	-
Bound Printed Matter Flats	261,937	285,214	(23,277)	(8.2)	289,623	321,013	(31,390)	(9.8)	402,869	440,359	(37,490)	(8.5)
Bound Printed Matter Parcels	429,930	403,858	26,072	6.5	308,561	316,582	(8,021)	(2.5)	926,808	973,866	(47,058)	(4.8)
Media and Library Mail	418,873	406,300	12,573	3.1	158,505	176,604	(18,099)	(10.2)	354,743	365,105	(10,362)	(2.8)
Package Services Mail Fees	4,229	4,187	42	1.0								
Total Package Services Mail	1,845,495	1,812,273	33,222	1.8	846,225	914,494	(68,269)	(7.5)	2,155,280	2,297,546	(142,266)	(6.2)
Negotiated Service Agreement Mail:												
Negotiated Service Agreement Mail 1/	-	-	-	-	-	-	-	-	-	-	-	-
Negotiated Service Agreement Mail Fees	-	-	-	-								
Total Negotiated Service Agreement Mail	-	-	-	-	-	-	-	-	-	-	-	-

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2008 (Oct. 1, 2007-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	823,685	1,008,380	(184,696)	(18.3)	148,948	140,585	8,364	5.9
Free Mail	-	-	-	-	71,975	72,013	(38)	(0.1)	33,307	33,550	(244)	(0.7)
Total Mailing Services Mail	62,905,964	63,183,319	(277,355)	(0.4)	201,128,003	210,603,097	(9,475,093)	(4.5)	21,196,726	22,583,866	(1,387,140)	(6.1)
Ancillary Services:												
Certified Mail	717,822	698,219	19,603	2.8	268,917	280,226	(11,309)	(4.0)				
Collect on Delivery	8,136	9,563	(1,427)	(14.9)	1,155	1,407	(251)	(17.9)				
Delivery Confirmation	146,927	108,813	38,114	35.0	960,774	856,747	104,027	12.1				
Insurance	144,582	156,685	(12,103)	(7.7)	51,595	57,005	(5,410)	(9.5)				
Registered Mail	56,883	53,320	3,563	6.7	3,861	4,321	(460)	(10.6)				
Return Receipts	549,572	521,305	28,267	5.4	230,265	240,155	(9,889)	(4.1)				
Stamped Envelopes and Cards	24,408	16,920	7,489	44.3	49,375	106,164	(56,790)	(53.5)				
Other Domestic Ancillary Services	37,972	31,147	6,825	21.9	17,170	15,486	1,685	10.9				
Outbound International Ancillary Services	17,268	15,939	1,328	8.3	1,997	2,205	(208)	(9.4)				
Inbound International Ancillary Services	9,387	8,935	453	5.1	56	75	(19)	(25.0)				
Total Ancilliary Services	1,712,958	1,620,845	92,112	5.7	1,585,166	1,563,789	21,376	1.4				
Special Services:												
Money Orders	204,788	210,476	(5,688)	(2.7)	149,125	162,899	(13,774)	(8.5)				
Post Office Box Service	896,656	836,931	59,725	7.1	-	-	-	-				
Other Domestic Special Services	-	-	-	-	-	-	-	-				
International Reply Coupon Service	(3)	857	(860)	(100.3)	-	-	-	-				
Total Additional Special Services	1,101,442	1,048,265	53,177	5.1	149,125	162,899	(13,774)	(8.5)				
Total Mailing Services Services	2,814,400	2,669,110	145,290	5.4	1,734,290	1,726,688	7,602	0.4				
Total Mailing Services Mail and Services	65,720,364	65,852,429	(132,065)	(0.2)								
Other Mailing Services Revenue	866,151	1,246,050	(379,900)	(30.5)								
Total Mailing Services Revenue	66,586,515	67,098,479	(511,965)	(0.8)								

Service Transactions U.S. Postal Service Mail Quarter 4 YTD, FY 2008 2/	
Ancillary Services	23,954
Other Services	8,790
Total	32,743

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2008 (Oct. 1, 2007-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007		Quarter 4 YTD		Change FY 2008 over FY 2007	
Service Category	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent	FY 2008	FY 2007	Amount	Percent
Total Shipping Services Mail	8,355,052	7,851,571	503,481	6.4	1,574,923	1,629,948	(55,025)	(3.4)	3,040,640	3,053,819	(13,180)	(0.4)
Total Shipping Services Services	26,653	22,763	3,891	17.1	3,102	3,054	48	1.6				
Total Shipping Services Mail and Services	8,381,705	7,874,334	507,372	6.4								
Other Shipping Services Revenue	-	-	-	-								
Total Shipping Services Revenue	8,381,705	7,874,334	507,372	6.4								
Total All Revenue	74,968,220	74,972,813	(4,593)	(0.0)								

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2008 (Oct. 1, 2007-Sep. 30, 2008) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2007
(Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Mailing Services (Market Dominant) Negotiated Service Agreement (NSA) data are reported in First Class and Standard Mail.
2/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.