AMENDMENT OF SOLICIT	ATION/MODIF	ICATION OF	CONTRACT	1. CONTRACT ID CODE		1
2. AMENDMENT/MODIFICATION NO.	3. EF	FECTIVE DATE	4. REQUISITION/PU	JRCHASE REQ. NO.	5. PROJECT NO	. (If applicble)
6. ISSUED BY	CODE		7. ADMINISTERED	BY (If other than Item 6)	CODE	
8. NAME AND ADDRESS OF CONTRACTOR	(No., street, county, St	ate and ZIP Code)		9A. AMENDMENT	T OF SOLICIATION	NO.
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CODE	FACILITY		AMENIDMENITO	OF SOLICITATIONS		
Offers must acknowledge receipt of this ame (a)By completing items 8 and 15, and return or (c) By separate letter or telegram which TPLACE DESIGNATED FOR THE RECEIPT OF your desire to change an offer already submamendment, and is received prior to the ope	ning copies ncludes a reference to to OFFERS PRIOR TO THE itted, such change may	of the amendment; (b he solicitation and ame E HOUR AND DATE SP be made by telegram) By acknowledging re endment numbers. FA PECIFIED MAY RESUL	eceipt of this amendment on o NLURE OF YOUR ACKNOWLE T IN REJECTION OF YOUR O	each copy of the of EDGMENT TO BE R FFER. If by virtue (RECEIVED AT THE of this amendment
NO. IN ITEM 10A.				FORTH IN ITEM 14 ARE MAD		_
B. THE ABOVE NUMBERED appropriation date, etc.) C. THIS SUPPLEMENTAL A	SET FORTH IN ITEM 14	4, PURSUANT TO THE	AUTHORITY OF FAF	.TIVE CHANGES (such as cha ₹ 43.103(b).	nges in paying office	ce,
D. OTHER (Specify type of	modification and autho	rity)				
E. IMPORTANT: Contractor	is not, L is rec	_l uired to sign this	s document and	return co	ppies to the iss	uing office.
Except as provided herein, all terms and co 15A. NAME AND TITLE OF SIGNER (Type		nt referenced in Item 9		ore changed, remains unchang TLE OF CONTRACTING OFFICE		
15B. CONTRACTOR/OFFEROR		15C. DATE SIGNED	16B. UNITED STATI			
(Signature of person authorized to sign)			(S	ignature of Contracting Office	r)	

1) Will more than one contract be awarded? For instance, an award informational materials and another award for the analytics?

Response: As stated in the RFP, an offeror may submit more than one proposal. Thus, it is possible that more than one award can be made to the same offeror, provided the goals for each proposal are different.

2) Will any of the activities include advertising, graphic design and/or marketing activities?

Response: Please refer to Section 8 of the RFP for information on the 2009 Priority Areas.

3) Is there any set-aside for small or woman-owned businesses? What would be the term of the contract?

Response: There is no set-aside for woman-owned businesses.

4) I've tried to do everything correctly, but as we are new to this process, can you please tell us if in fact we are proceeding correctly. Here are the steps we have taken thus far: Obtained a registered DUNS number; Obtained a CCR number; Added our company to the vendor list; Downloaded the document titled "IES_FastTrack_SBIR_RFP_2009.doc"; We are now writing our proposal to be submitted; If there is something I have overlooked, please let me know so I can correct it as quickly as possible.

Response: The offeror should refer to the RFP for specific instructions on the processing of completing and submitting a proposal.

5) Appendix B – Are we supposed to include complete bio's or curriculum vita? Or do we simply include the signed statements that verify the accuracy of the summaries within the 25-page proposal?

Response: As noted in the RFP, offerors should only include the signed statements in Appendix B. Any biographical summaries must be included within the 25 page narrative.

6) Budget and Human Subjects – Page 24 of the RFP implies that these two sections be included in the 25-page proposal in some form. Is this correct? Or, are they fully addressed in their respective appendices?

Response: Information on the Budget and Human Subjects should be included in the Appendices as noted.

7) Cash flow – p. 29 refers to the possibility to discuss "cash flow" requirements. How can I learn more about options that may be open to our company?

Response: Please refer to the last paragraph on Page 29. This discusses payment/ invoicing options for Phases I & II.

8) Profit vs. F&A – I do not see any references to "Finance and Administration" charges (sometimes called F&A). I am accustomed to SBIR proposals (grants) where there are allocations for both profit and F&A. Do you expect budgets to include a percentage that is attributed to F&A?

Response: Successful proposals in response to the SBIR solicitation will result in fixed price contract awards, not grants. Proposals will be evaluated in accordance with the evaluation criteria. I'm not familiar with the term: "Finance & Administration in procurement. I have heard of "general & administrative charges". G&A is a legitimate charge that is allowed under cost type contracts. If you wish to bid F&A charges, you should provide the basis for the charge and an indepth discussion.

9) Appendix F - I find the later sections to be confusing. I am not sure how to address them. Do I need to include each section all the way to F.5 310-9?

Response: Yes

- 10) Appendix H Conflict of interest Is this supposed to be included? Response: Yes
 - 11) Section 4.2, front matter, Section E, Disclosure permission statement Are we allowed to say "no"?

Response: Yes, you're allowed to deny permission to disclose that information.

12) We want to make sure that we follow the process for filing for this grant to the letter and ensure a proper delivery of all of the necessary documents. I was wondering if there are external agencies who could help companies like (ours) go through the process. If you know if any or if there are web sites that I can consult, can you please let me know?

Response: Other than SBA, I'm not aware of any agnecies which assist offerors with proposal development. There are firms which provide this service. However, identifying any particular firm may appear to show a preference by the Department and would be inappropriate.

13) I represent a small firm who is considering applying for a SBIR DofE grant. Can you please clarify for me the meaning of the following paragraph? "Education technology for *science* or *social and behavioral programs* must target students at any level from pre-kindergarten through high school.". Our product would target 9-12-level students, but not necessarily K-12 students. Does that disqualify us?

Response: As noted in the paragraph the intended product must target students at <u>any level from pre-kindergarten through high school</u>, thus 9-12-level would be appropriate.

14) My question is that I noticed that the number one priority in the RFP is "Education Technology Products for Students." Do you think this idea is the type of educational product that the RFP seeks to attract? Is there a particular approach that is more desirable than others?

Response: As noted in Section 8 of the RFP, there are (3) three priority areas. The priority areas have equal weight. All proposals will be evaluated on the basis of the evaluation criteria listed in Section 5 of the RFP, not the selected priority area

- 15) Also, is it acceptable to have members of the team who are not US citizens or permanent residents? I have two potential members who are Canadian. Response. Yes.
- 16) I have read through the Fast Track specs but am unclear as to whether you want a new system developed or would they be willing to use an already existing system? Response: As detailed in the RFP, in the Phase I section of the Fast-Track proposal, the offeror must (1) specify clear, measurable goals (milestones) that detail the development of a functioning prototype of an education technology product; and (2) specify a research plan to test the feasibility of the prototype. In the Phase II section of the Fast-Track proposal, the offeror must (1) specify clear, measurable goals (milestones) that detail the R/R&D process through which the prototype will become, or will be on a trajectory to become, a commercially viable education technology product; (2) provide a research plan to test the feasibility and usability of the product, as well as the promise of the product for achieving the intended outcomes when implemented in education delivery settings; and (3) detail a commercialization plan for the sale and distribution of the product should all the technical objectives be achieved. Further, the proposed R/R&D must be responsive to the Institutes' SBIR program priorities. The proposal should serve as the base for new commercial education technology products that may benefit the public. Proposals for the development of proven concepts toward commercialization or for market research should not be submitted because such efforts are considered the responsibility of the private sector.

17) I have a question to determine if we can submit a qualifying proposal. The technology we would propose is being prototyped and used by a small number of schools, does this prevent it from being considered? It could be viewed as already in Phase I. We are working with the users to add capabilities and refine the technology.

Response: See response to question (16) above.

18) Also, if I understand correctly, there can be multiple awards made, is that accurate? Response: See response to question (1) above.

19) Can we schedule a conference call to discuss proposal details?

Response: No, all questions were to be submitted in writing by December 17, 2008

20) Can the Department of Education review my proposal, capability statements, etc to ensure that it is appropriate for submittal?

Response: No

21) Is this a grant?

Response: No, SBIR awards are fixed price contracts that are legally binding agreements in which the contractor (successful offeror) has to perform in accordance with the terms of the contract.