# Cincinnati-Hamilton, OH-KY-IN National Compensation Survey September 1997



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## **Preface**

This bulletin provides results of a September 1997 survey of occupational pay in the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area (CMSA). Data shown in this bulletin were collected as part of the Bureau of Labor Statistics' (BLS) new program known as the National Compensation Survey (NCS).

The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Survey data were collected and reviewed by Bureau of Labor Statistics field economists under the direction of Ronald H. Pritzlaff, Assistant Regional Commissioner for Operations of the Chicago Regional Office. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and analyzed the survey results.

For additional information regarding this survey, please contact the BLS Chicago Regional Office at (312) 353-1880. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE, Room 4175, Washington, DC 20212-0001, or call (202) 606-6220, or send e-mail to ocltinfo@bls.gov.

The data contained in this bulletin are also available at the BLS Internet site (http://stats.bls.gov/comhome.htm). Data are in three formats: an ASCII file containing the published table formats; an ASCII file containing positional columns of data for manipulation as a data base or spreadsheet; and a Portable Document Format (PDF) containing the entire bulletin.

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### Introduction

This survey of occupational pay was conducted in the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area (CMSA). The CMSA includes Brown, Butler, Clermont, Hamilton, and Warren Counties, OH; Boone, Campbell, Gallatin, Grant, Kenton, and Pendleton Counties, KY; and Dearborn and Ohio Counties, IN.

This bulletin consists primarily of tables whose data are analyzed in the initial textual section. Tabulations provide information on earnings of workers in a variety of occupations and at a wide range of work levels. Also contained in this bulletin is information on the program, a technical note describing survey procedures, and several appendixes with detailed information on occupational classifications and the generic leveling methodology.

The Bureau of Labor Statistic's (BLS) new National Compensation Survey (NCS) is designed to provide data on the levels and rates of change of occupational wages and employee benefits for localities, broad geographic regions, and the nation as a whole. One output of the NCS will be the Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits. This bulletin is limited to data on wages and salaries. These data are similar to those released under the Occupational Compensation Survey (OCS), which has been discontinued.

#### NCS more extensive than OCS

The wage data in this bulletin differ from those in previous Occupational Compensation Surveys by providing broader coverage of occupations and establishments within the survey area.

Occupations surveyed for this bulletin were selected using probability techniques from a list of all those present in each establishment. Previous OCS bulletins were limited to a preselected list of occupations, which represented a small subset of all occupations in the economy. Information in the new bulletin is published for a variety of occupation-based data. This new approach includes data on broad occupational classifications such as white-collar workers, major occupational groups such as sales workers, and individual occupations such as cashiers.

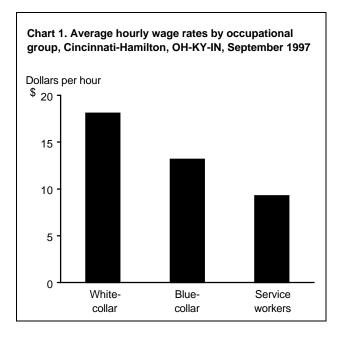
In tables containing work levels within occupational series, the work levels are derived from generic standards that *apply to all* occupational groups. The job levels in the OCS bulletins were based on narrowly-defined descriptions that were not comparable across specific occupations.

Occupational data in this bulletin are also tabulated for other classifications such as industry group, full-time versus part-time workers, union versus nonunion status, time versus incentive status, and establishment employment size. Not all of these series were generated by the OCS program.

The establishments surveyed for this bulletin were limited to those with 50 or more employees. Eventually, NCS will be expanded to cover those now-excluded establishments. Then, virtually all workers in the civilian economy will be surveyed, excluding only agriculture, private households, and employees of the Federal Government.

# Wages in the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area

Straight-time wages in the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area averaged \$15.21 per hour during September 1997. White-collar workers had an average wage of \$18.07 per hour. Blue-collar workers averaged \$13.15 per hour, while service workers had average earnings of \$9.27 per hour. (All comparisons in this analysis cover hourly rates for both full- and part-time workers, unless otherwise noted.)



Within each of these occupational groups, average hourly wages for individual occupations varied. For example, white-collar occupations included accountants and auditors at \$19.07 per hour, registered nurses at \$18.95, and secretaries at \$12.18. Among occupations in the blue-collar category, truck drivers averaged \$13.45 per hour while stock handlers and baggers averaged \$9.18. Finally, service occupations included janitors and cleaners at \$9.94 per hour and waiters and waitresses at \$2.69 per hour (excluding tips). Table A-1 presents earnings data for 127 detailed occupations; data for other detailed occupations surveyed could not be reported separately due to concerns about the confidentiality of survey respondents and the reliability of the data.

Survey results show that private industry workers in Cincinnati-Hamilton, OH-KY-IN, earned \$14.69 per hour, while surveyed State and local government workers averaged \$18.12. Table A-2 reports the average hourly rate for white-collar occupations as \$17.49 in private industry and \$20.65 in State and local government. Blue-collar occupations showed an average hourly rate of \$13.05 in private industry and \$15.05 in State and local government. Service occupations within private industry averaged \$7.92 per hour while those found in State and local government averaged \$13.04.

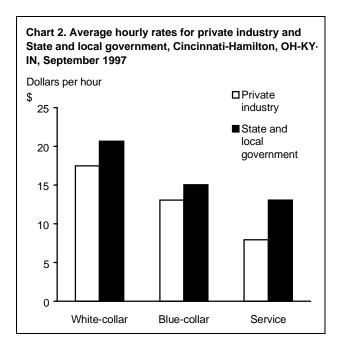
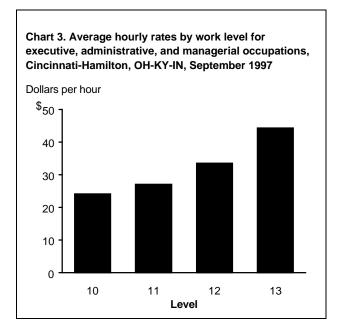


Table A-3 presents data for workers considered by the survey respondents to be either full-time or part-time. Average wages for full-time workers, all occupations, were \$15.90 per hour, compared with an average of \$7.95 per hour for part-time workers.

Data for specific work levels within major occupational groups are reported in table B-1. Occasionally, wage estimates for lower levels of work within major occupational groups are greater than estimates for higher levels. This can occur due to the mix of specific occupations (and industries) represented by the broad group as well as by the

variability of the estimate. Some levels within a group may not be published because no workers were identified at that level or because there were not enough data to guarantee confidentiality and reliability.

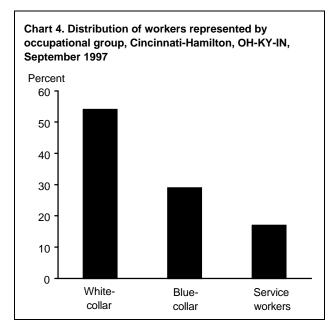
Work levels for all major groups span several levels, with professional specialty occupations and executive, administrative, and managerial occupations typically starting and ending at higher work levels than the other groups. Published data for executive, administrative, and managerial occupations ranged from level 5 to level 13. As illustrated in Chart 3, the average hourly rate was \$24.11 for level 10, \$27.07 for level 11, \$33.55 for level 12, and \$44.29 for level 13.



Surveyed union workers had an average hourly rate of \$17.06, as reported in table C-1. Wages for nonunion workers averaged \$14.68. Time workers, whose wages were based solely on an hourly rate or a salary, averaged \$15.08 per hour, while incentive workers, those whose wages were at least partially based on productivity payments, averaged \$26.19.

Table C-2 shows wage data for specific industry divisions within private industry. In the private sector, hourly wages averaged \$13.78 in construction, \$16.41 in manufacturing, \$19.52 in transportation and public utilities, and \$10.38 in wholesale and retail trade.

In Cincinnati-Hamilton, OH-KY-IN, a total of 545,297 workers were represented by the survey, with 291,993 classified in white-collar occupations, or 54 percent. Table C-4 reports that blue-collar occupations included 158,528 workers, or 29 percent, and service occupations employed 94,776 workers, or 17 percent.



Data are also presented in appendix table 1 on the number of establishments studied by industry group and employment size. The relative standard errors of published mean hourly earnings for all industries, private industry, and State and local government are available in appendix table 2. The average work levels for published occupational groups and selected occupations are presented in appendix table 3.

Table A-1. Hourly earnings  $^1$  for selected occupations, all workers  $^2$ , all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997

			All ind	ustries		
Occupation <sup>3</sup>				Percentiles	S	
·	Mean	10	25	Median 50	75	90
All occupations	\$15.21	\$7.00	\$9.10	\$13.13	\$18.41	\$25.43
All occupations excluding sales	15.24	7.00	9.25	13.25	18.48	25.40
White-collar occupations	18.07	8.32	10.55	15.22	21.88	31.25
White-collar occupations excluding sales	18.41	8.68	11.00	15.75	22.27	31.25
Professional specialty and technical occupations	22.17	12.19	15.08	19.33	25.92	34.5
Professional specialty occupations	23.33	13.93	16.83	20.54	27.75	36.1
Engineers, architects, and surveyors	24.82	18.97	21.00	23.27	27.74	33.5
Chemical engineers	30.08	21.79	23.10	29.38	37.37	38.1
Industrial engineers	26.85	18.50	22.40	26.28	30.09	39.2
Mechanical engineers	23.05	20.00	21.39	23.27	23.40	26.0
Engineers, N.E.C.	21.20	13.66	20.19	21.63	22.80	25.8
Mathematical and computer scientists	25.94	17.16	19.64	24.35	30.29	36.0
Operations and systems researchers and						
analysts	21.33	14.67	15.93	17.31	27.73	36.0
Natural scientists	23.39	16.06	17.90	24.36	27.66	31.4
Chemists, except biochemists	21.87	16.06	17.50	17.90	27.66	27.6
Health related occupations	19.44	15.00	16.50	18.34	20.19	24.6
Registered nurses	18.95	15.43	16.57	18.54	19.83	22.4
Therapists, N.E.C.	15.82	12.14	12.36	15.35	17.97	19.5
Teachers, college and university	44.48	27.79	33.34	47.12	50.46	59.9
Teachers, except college and university	25.58	13.94	18.96	25.50	33.09	37.1
Elementary school teachers	27.41	17.79	21.04	27.28	33.76	37.2
Secondary school teachers	27.98	18.16	21.18	28.40	34.35	38.3
Teachers, N.E.C.	27.88	15.50	20.55	30.18	35.39	38.0
Vocational and educational counselors	14.94	8.47	11.88	13.94	16.83	18.4
Librarians, archivists, and curators	19.05	12.32	14.23	17.60	21.24	27.8
Librarians	19.30	12.59	14.24	17.91	20.86	28.9
Social scientists and urban planners	-	-	_	_	_	_
Social, recreation, and religious workers	14.60	10.14	12.82	14.85	16.15	18.9
Social workers	14.94	11.06	13.53	14.99	16.35	18.9
Lawyers and judges	_	_	_	_	_	_
Writers, authors, entertainers, athletes, and						
professionals, N.E.C.	16.45	11.11	13.46	15.45	17.31	21.7
Designers	15.50	6.45	8.38	12.98	16.83	38.2
Technical occupations	18.34	9.89	12.00	14.53	17.48	20.9
Clinical laboratory technologists and technicians	14.97	8.50	10.25	15.70	18.84	20.1
Radiological technicians	14.05	6.17	13.09	14.93	16.35	17.1
Licensed practical nurses	13.30	10.50	12.00	13.34	14.74	16.1
Health technologists and technicians, N.E.C	11.60	7.45	9.04	10.73	12.94	15.9
Electrical and electronic technicians	14.29	11.17	12.26	14.49	15.73	15.8
Engineering technicians, N.E.C	18.03	12.49	15.46	19.60	20.40	20.4
Chemical technicians	14.66	9.50	11.40	13.11	19.23	20.9
Computer programmers	18.98	13.47	15.86	19.78	21.65	23.6
Technical and related occupations, N.E.C	16.39	11.30	13.00	15.98	19.85	21.3
Executive, administrative, and managerial occupations	24.10	13.50	16.83	22.48	29.49	36.5
Executives, administrators, and managers	27.33	14.78	20.63	25.96	32.69	41.3
Administrators and officials, public administration	26.24	18.40	22.07	25.68	33.54	33.5
Financial managers	26.43	20.19	20.21	26.49	32.45	32.4
Personnel and labor relations managers	29.46	14.78	24.04	27.43	40.87	40.8
Managers., marketing, advertising and public						
relations	36.70	20.63	23.56	30.27	51.67	57.6
Administrators, education and related fields	27.09	12.51	17.73	25.71	34.72	39.2
Managers, medicine and health	27.53	22.14	22.43	28.01	33.41	33.4
Managers, food servicing and lodging						
establishments	11.62	8.79	9.38	10.25	14.94	16.8
Managers, service organizations, N.E.C	17.66	8.54	9.66	18.54	23.06	23.0
Managers and administrators, N.E.C.	29.44	19.03	22.11	27.87	34.13	42.6
Management related occupations	19.63	13.00	15.03	18.38	24.00	27.1
Accountants and auditors	19.07	13.71	15.00	16.83	23.13	24.4
Other financial officers	16.42	11.79	12.74	15.08	16.83	23.3
Personnel, training, and labor relations						
specialists	20.34	13.00	15.38	22.48	24.59	25.0
					1	
Purchasing agents and buyers, N.E.C	20.13	15.03	17.68	20.27	22.48	25.5

Table A-1. Hourly earnings  $^1$  for selected occupations, all workers  $^2$ , all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

			All ind	ustries		
Occupation <sup>3</sup>				Percentiles	3	
,	Mean	10	25	Median 50	75	90
Albita callar acquirations ( Continued)						
White-collar occupations (-Continued) Sales occupations	\$14.61	\$5.50	\$6.70	\$10.87	\$15.38	\$29.0
Supervisors, sales occupations	17.38	9.80	11.54	13.13	18.37	37.
Sales occupations, other business services	22.93	10.30	11.50	14.42	26.69	40.
Sales representatives, mining, manufacturing,						
and wholesale	22.05	10.50	14.38	20.19	26.44	36.
Cashiers	6.69	5.25	5.50	5.80	7.00	9.
Sales support occupations, N.E.C.	11.37	5.50	6.00	9.00	13.46	16.
Administrative support occupations, including clerical  Supervisors, general office	11.19 16.07	7.50 10.58	8.75 13.56	10.50 15.77	12.67 17.38	16. 23.
Secretaries	12.18	8.80	9.99	11.97	14.10	15.
Typists	10.12	6.41	8.73	10.07	12.03	13.
Receptionists		8.00	8.25	8.98	10.00	11.
Order clerks	10.37	7.50	8.00	10.40	12.00	13.
Personnel clerks except payroll & timekeeping	12.00	8.66	10.00	12.16	13.67	14.
Library clerks	9.57	7.51	8.64	9.38	10.87	12.
File clerks	9.48	6.52	7.00	8.94	12.08	12.
Records clerks, N.E.C.	11.57	8.74	10.25	11.04	13.41	14.
Bookkeepers, accounting and auditing clerks	10.70	8.48	9.00	10.05	11.45	14.
Payroll and timekeeping clerks	13.35	10.75	10.75	11.83	12.02	20.
Billing clerks	10.21	8.60	9.07	10.22	10.93	11.
Mail clerks except postal service	8.70	6.51	7.35	8.50	10.14	10.
Dispatchers	13.73	7.86	11.54	13.47	18.30	19.
Production coordinators  Traffic, shipping and receiving clerks	16.68 9.88	12.62 7.75	13.06 9.00	17.36 9.03	19.54 10.55	22. 13.
Stock and inventory clerks	10.40	8.75	9.64	10.50	10.55	12.
Investigators and adjusters except insurance	12.00	8.32	8.75	10.00	15.40	18.
Bill and account collectors	9.48	8.00	8.46	9.19	10.47	11.
General office clerks	9.72	6.80	8.13	9.62	11.39	13.
Data entry keyers	10.24	7.00	8.00	9.68	12.35	13.
Teachers' aides Administrative support occupations, N.E.C	8.72 10.43	4.75 7.00	7.64 9.13	8.34 10.58	10.48 11.78	12. 13.
Blue-collar occupations	13.15	7.49	9.37	12.92	16.05	19.
Precision production, craft, and repair occupations	16.86	11.41	14.00	16.90	19.38	23.
Supervisors, mechanics and repairers	23.38	18.14	18.14	25.13	27.63	28.
Automobile mechanics	16.73	13.50	16.44	16.50	18.91	18.
Bus, truck, and stationary engine mechanics	14.85	12.75	14.00	15.19	16.05	16.
Industrial machinery repairers	17.84	13.18	15.75	17.12	19.41	23.
Machinery maintenance occupations	14.04	8.25	11.85	15.86	16.65	18.
Mechanics and repairers, N.E.C.	16.26	12.30	13.75	16.90	18.62	19.
Supervisors, construction trades, N.E.C.	19.93	11.04	13.76	19.01	25.68	28.
Carpenters	17.07	14.05	14.05	18.85 16.68	19.40	20.
Electricians Plumbers, pipefitters and steamfitters	16.77 18.28	12.50 13.15	14.69 15.83	17.16	19.41 21.78	19. 23.
Supervisors, production occupations	18.28	13.15	16.40	18.32	23.49	23. 24.
Tool and die makers	19.43	13.49	15.10	20.16	23.49	23.
Machinists	15.64	11.73	13.75	16.73	17.59	18.
Inspectors, testers, and graders	16.23	8.25	9.20	11.41	27.78	31.
Machine operators, assemblers, and inspectors	12.50	8.00	9.57	12.47	14.86	16.
Lathe and turning machine operators	15.44	12.96	13.41	15.10	17.59	18.
Grinding, abrading, buffing, and polishing						
machine operators	11.61	7.00	8.57	11.00	14.27	15.
Fabricating machine operators, N.E.C.	15.18	13.03	14.39	14.47	16.24	16.
Molding and casting machine operators	12.05	8.30	10.42	11.34	14.88	15.
Printing press operators	16.60	11.96	13.70	16.65	18.58	21.
Photoengravers and lithographers	17.34	13.25	15.00	17.50	18.42	21.
Packaging and filling machine operators  Extruding and forming machine operators	11.78 12.65	7.50 10.65	8.27 11.00	11.20 12.83	14.86 14.49	16.
Mixing and blending machine operators	14.04	10.65 10.50	12.07	12.83	14.49	14. 17.
Separating, filtering, and clarifying machine						
operators	11.17	8.00	8.50	11.30	13.20	14.
Painting and paint spraying machine operators Slicing and cutting machine operators	9.46 11.72	7.81 8.10	8.00 10.92	8.75 12.15	10.75 13.38	12. 14.:
	1 11./2	8.10	10.92	12.10	13.30	14.
Miscellaneous machine operators, N.E.C	12.34	8.30	10.01	11.67	14.61	16.

Table A-1. Hourly earnings<sup>1</sup> for selected occupations, all workers<sup>2</sup>, all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

			All ind	ustries		
Occupation <sup>3</sup>				Percentiles	5	
· 	Mean	10	25	Median 50	75	90
Blue-collar occupations (-Continued)  Machine operators, assemblers, and inspectors (-Continued)						
Welders and cutters	\$12.91	\$9.25	\$10.25	\$12.47	\$15.06	\$17.00
Assemblers	10.66	7.50	8.50	9.81	12.79	14.52
Production inspectors, checkers and examiners		9.35	10.91	12.44	14.66	15.93
Transportation and material moving occupations	13.82	8.00	10.75	13.58	15.87	19.83
Truck drivers	13.45	9.00	10.97	13.72	15.06	18.05
Bus drivers	12.21	8.55	9.31	12.24	15.42	16.11
Motor transportation occupations, N.E.C	6.08	5.25	5.65	5.75	6.25	7.00
Industrial truck and tractor equipment operators	12.20	8.00	10.79	12.30	14.25	15.11
Handlers, equipment cleaners, helpers, and laborers	9.73	6.00	7.25	9.00	11.75	14.17
Supervisors, handlers, equipment cleaners, and						
laborers, N.E.C.	14.56	12.00	12.00	13.66	17.08	19.30
Construction laborers	10.56	6.50	8.50	10.00	12.25	14.03
Production helpers	12.79	8.75	10.50	13.25	15.61	17.08
Stock handlers and baggers	9.18	5.15	6.50	9.15	11.53	13.00
Machine feeders and offbearers	9.33	6.85	8.00	9.16	10.79	11.48
Freight, stock, and material handlers, N.E.C	11.38	6.50	8.70	10.35	14.63	16.22
Hand packers and packagers	7.60	6.00	6.50	7.00	8.29	9.50
Laborers except construction, N.E.C.	9.71	6.00	7.50	9.15	12.22	13.42
Service occupations	9.27	4.75	6.00	8.00	11.27	15.98
Protective service occupations		6.25	9.39	14.30	17.09	20.43
Supervisors, police and detectives	19.87	14.48	16.26	16.75	21.49	33.84
Firefighting occupations	14.10	9.79	11.26	14.30	14.54	20.47
Police and detectives, public service	17.52	14.39	15.57	17.87	18.64	21.48
Guards and police except public service	8.99	5.50	6.00	7.00	10.36	16.49
Food service occupations	6.31	2.13	3.55	6.00	8.25	10.80
Supervisors, food preparation and service						
occupations	11.19	7.00	8.75	11.89	12.59	14.86
Bartenders	5.31	3.68	3.68	4.50	6.00	8.25
Waiters and waitresses	2.69	2.13	2.13	2.26	2.65	3.65
Cooks	8.48	5.65	7.00	8.14	10.00	11.54
Kitchen workers, food preparation	8.40	5.50	7.50	8.80	9.50	9.91
Waiters'/Waitresses' assistants	4.86	2.65	3.00	4.00	7.50	7.59
Food preparation occupations, N.E.C.	6.91	5.15	5.35	6.25	7.71	10.30
Health service occupations	8.70	7.00	7.48	8.16	9.46	12.14
Health aides, except nursing	10.19	7.52	8.57	9.68	12.36	12.89
Nursing aides, orderlies and attendants	8.00	6.90	7.25	7.85	8.43	9.39
Cleaning and building service occupations	9.87	5.50	7.23	9.25	11.58	15.48
Supervisors, cleaning & building service workers	12.49	9.17	10.65	10.90	13.47	16.35
	_	-	6.07	7.41	_	7.59
Maids and housemen	6.89	5.50			7.59	
Janitors and cleaners	9.94	5.50	7.00	9.36	11.58	15.48
Personal service occupations	10.06	5.55	6.29	7.63	9.37	15.10
Attendants, amusement and recreation facilities	5.58	5.00	5.00	5.50	6.00	6.00
Early childhood teachers' assistants	8.26	6.31	7.26	8.07	9.13	10.16
Service occupations, N.E.C	7.94	6.00	7.00	7.59	8.75	10.43

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

All workers include full-time and part-time workers. Employees

are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time

schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Cincinnati-Hamilton, OH-KY-IN, September 1997

			Private	e industry	'			State	e and loc	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
All occupations	\$14.69	\$6.68	\$8.76	\$12.69	\$17.79	\$24.13	\$18.12	\$9.33	\$11.71	\$14.94	\$20.96	\$33.08
All occupations excluding sales	14.69	6.95	8.89	12.87	17.88	24.04	18.13	9.34	11.71	14.93	21.07	33.09
White-collar occupations	17.49	8.03	10.10	14.93	21.15	29.46	20.65	10.08	12.30	17.46	27.30	35.57
White-collar occupations excluding sales	17.84	8.50	10.55	15.45	21.63	29.48	20.68	10.08	12.30	17.48	27.31	35.57
Professional specialty and technical												
occupations	21.33	11.74	14.90	18.74	23.91	31.25	24.47	13.03	16.28	21.90	32.07	37.76
Professional specialty occupations	22.32	14.21	16.78	19.92	26.19	33.46	25.59	13.25	17.46	23.37	32.89	38.35
Engineers, architects, and surveyors Chemical engineers	25.37 30.08	19.18 21.79	21.25 23.10	23.85 29.38	28.50 37.37	34.85 38.13	_	_	_	_	_	_
Industrial engineers	26.85	18.50	22.40	26.28	30.09	39.28	_	_	_	_	_	_
Mechanical engineers	22.91	19.28	20.00	22.31	25.00	26.00	_	_	_	_	_	_
Mathematical and computer scientists	25.94	17.16	19.64	24.35	30.29	36.06	-	-	-	-	-	-
Operations and systems researchers and analysts	21.33	14.67	15.93	17.31	27.73	36.06	_	_	_	_	_	_
Natural scientists	23.23	16.06	17.90	23.12	27.70	31.45	_	_	_	_	_	_
Chemists, except biochemists		16.06	17.50	17.90	27.66	27.66	_	_	_	_	_	_
Health related occupations	19.01	15.25	16.50	18.27	19.83	23.03	21.58	12.36	16.35	18.88	23.66	41.6
Registered nurses	18.81	15.38	16.50	18.54	19.83	20.75	19.90	16.08	17.61	18.44	23.66	24.7
Therapists, N.E.C.	17.92	15.34	16.16	17.97	19.54	19.54	l			l		
Teachers, college and university	44.41	21.35	44.30	47.62	50.46	53.23	44.53	28.70	32.44	46.27	56.16	1
Teachers, except college and university Elementary school teachers	16.51 20.95	8.66 14.54	13.55 16.67	16.83 20.12	19.58 24.85	25.28 27.75	27.30 27.89	17.16 18.19	20.95	27.87	34.08 34.08	
Secondary school teachers	20.93	-	-	20.12	24.00	27.73	28.77	18.96	21.66	29.40	35.78	1
Librarians, archivists, and curators	_	_	_	_	_	_	19.08	12.59	14.23	17.60	19.79	
Librarians	_	-	_	_	_	_	19.08	12.59	14.23	17.60	19.79	28.9
Social scientists and urban planners	_	-	_	_	_	-	-	_	_	-	_	-
Social, recreation, and religious workers	14.32	9.44	12.82	14.83	15.69	18.73	15.23	10.65	13.20	15.15	16.67	19.60
Social workers	14.74	11.06	13.53	14.99	15.77	18.80	15.37	10.65	13.59	15.62	16.81	19.6
Lawyers and judges	_	-	-	_	_	_	_	_	_	_	_	-
and professionals, N.E.C.	16.66	8.93	13.77	16.14	18.75	21.73	15.80	11.15	13.12	13.79	15.60	33.10
Designers	15.67	6.45	8.38	13.46	16.83	38.22	-	-	- 10.12	- 10.75	-	- 00.10
Technical occupations	18.66	9.50	11.44	14.31	17.32	21.05	16.34	12.26	14.43	15.22	17.48	20.40
Clinical laboratory technologists and												
technicians	14.97	8.50	10.25	15.70	18.84	20.18	-	_	_	-	_	-
Radiological technicians	14.05	6.17	13.09	14.93	16.35	17.17	-	_	_	-	_	-
Licensed practical nurses	12.92	10.00	11.42	12.85	14.33	15.03	-	_	_	-	_	-
Health technologists and technicians, N.E.C	10.79	7.45	8.95	10.71	12.63	14.28	_	_	_	_	_	l _
Electrical and electronic technicians	15.24	11.18	13.97	15.70	15.73	20.11	_	_	_	_	_	_
Chemical technicians	14.66	9.50	11.40	13.11	19.23	20.98	_	_	_	_	_	_
Computer programmers	18.98	13.47	15.86	19.78	21.65	23.64	_	_	_	_	_	-
Technical and related occupations,												
N.E.C	16.20	10.10	12.98	15.50	19.85	21.61	-	_	-	-	_	-
Executive, administrative, and managerial	22.04	10.71	10.00	22.40	20.47	26.20	25.07	40.50	10.50	24.00	22.04	20.50
occupations  Executives, administrators, and	23.94	13.71	16.83	22.48	28.17	36.20	25.07	12.52	16.59	24.09	32.81	36.52
managers	27.21	15.00	20.75	25.82	32.45	42.31	27.86	12.52	19.12	26.61	33.54	39.07
Administrators and officials, public												
administration	-	-	-		-	-	26.89	18.01	19.78	25.88	33.54	33.54
Financial managers	26.42	20.19	20.21	23.81	32.45	32.45	-	_	_	-	_	-
Personnel and labor relations managers	29.46	14.78	24.04	27.43	40.87	40.87	l _	_	_	_	_	l _
Managers., marketing, advertising	23.40	14.70	24.04	27.43	40.07	40.07				_	_	-
and public relations	36.70	20.63	23.56	30.27	51.67	57.69	_	_	_	_	_	_
Administrators, education and related												
fields	18.01	12.59	14.06	18.76	20.65	21.19	29.13	12.51	19.12	30.81	35.57	39.29
Managers, food servicing and lodging												
establishments	11.32	8.79	9.38	9.67	15.00	16.83	-	_	-	-	_	-
Managers, service organizations, N.E.C	17.49	8.54	9.49	18.54	23.06	23.06	l .	_	1 .	l .		
Managers and administrators, N.E.C.	29.50	19.23	22.11	27.89	34.13	42.74	_	_	_			1 =
Management related occupations	19.86	13.22	15.03	18.38	24.49	27.18	17.32	12.08	15.01	18.49	19.77	20.50
				17.84	23.25	24.49			1	1	1	

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

			Private	e industry	,			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	Percentile	es	
Cooquiion	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
White-collar occupations (-Continued)												
Executive, administrative, and managerial occupations (-Continued)  Management related occupations												
(-Continued) Other financial officers	\$16.40	\$11.79	\$12.74	\$15.08	\$16.83	\$23.36	_	_	-	_	_	_
Personnel, training, and labor relations specialists	20.36	13.00	15.38	22.48	24.59	25.01	_	-	-	_	_	_
Purchasing agents and buyers, N.E.C Management related occupations,	20.16	15.03	17.68	20.28	22.48	26.13	_	-	-	-	_	_
N.E.C	19.55 14.62	12.87 5.50	14.47 6.70	17.07 10.54	21.82	34.33 29.35	_	_	-	_	_	_
Sales occupations	17.38	9.80	11.54	13.13	15.38 18.37	37.17	_	_	_	_	_	_
Sales occupations, other business services	22.93	10.30	11.50	14.42	26.69	40.65	_	-	-	-	_	_
manufacturing, and wholesale  Cashiers	22.05 6.70	10.50 5.25	14.38 5.50	20.19 5.85	26.44 7.15	36.06 9.50	_	_	-	_	_	_
Sales support occupations, N.E.C Administrative support occupations, including	11.15	5.50	6.00	8.50	13.19	15.82	_	_	-	_	_	_
clerical	11.15 16.29	7.50 10.58	8.66 13.50	10.25 15.94	12.59 17.38	17.36 23.83	\$11.42 -	\$8.34	\$9.68	\$11.46 _	\$13.15 —	\$14.27 —
Secretaries	12.30	8.70	10.08	11.97	14.10	16.11	11.96	9.23	9.89	12.01	13.71	14.68
Receptionists  Order clerks  Personnel clerks except payroll &		8.00 7.50	8.25 7.95	8.98 10.32	10.00 12.00	11.25 13.70	_	_	1	-	_	-
timekeepingLibrary clerks		8.66	10.00	13.67	14.42	14.81	- 9.59	- 7.52	- 8.64	- 9.38	_ 10.87	_ 12.74
File clerksRecords clerks, N.E.C.	9.22	6.50 8.55	7.00 10.07	8.24 10.66	11.18 11.89	12.93 13.85	12.63	9.08	10.68	13.38	14.17	15.01
Bookkeepers, accounting and auditing clerks	10.61	8.25	8.99	9.96	11.45	14.50	11.60	9.32	10.45	11.28	13.75	13.93
Billing clerks  Mail clerks except postal service	10.20 8.75	8.60 6.51	9.07 7.35	10.25 8.50	11.00 10.14	12.59 10.72	_	_		_	_	_
Production coordinators	16.68	12.62	13.06	17.36	19.54	22.64	_	_	_	_	_	_
Traffic, shipping and receiving clerks	9.88	7.75	9.00	9.03	10.55	13.91	-	_	-	-	_	-
Stock and inventory clerks Investigators and adjusters except	10.21	8.75	9.64	10.50	10.55	12.00	_	_	-	_	_	-
insurance	12.00	8.32	8.75	10.00	15.40	18.95	_	_	_	_	_	_
Bill and account collectors	9.48 9.35	8.00 6.50	8.46 7.86	9.19 9.10	10.47 11.13	11.10 12.50	11.11	8.00	10.23	11.35	12.08	13.67
Data entry keyers		7.00	7.75	9.00	11.22	13.22	-	-	-	-	-	-
N.E.C	10.56	7.75	9.34	10.58	11.78	13.91	9.51	5.95	6.97	9.66	11.20	12.88
Blue-collar occupations	13.05	7.25	9.25	12.72	16.00	19.08	15.05	10.95	13.13	14.85	17.07	19.57
Automobile mechanics	16.89 16.83	11.15 13.50	14.00 16.50	16.90 16.73	19.40 18.91	23.20 19.38	16.58	13.01 –	14.05 -	16.44 –	18.85	20.53
Bus, truck, and stationary engine mechanics	14.91	12.75	14.50	15.19	16.05	16.05	_	_	_	_	_	_
Industrial machinery repairers	17.84	13.18	15.75	17.12	19.41	23.50	-	_	_	_	-	-
Mechanics and repairers, N.E.C Electricians	16.29 16.76	12.30 12.50	13.75 14.69	16.90 16.68	18.62 19.41	19.51 19.51	_	_	_	_	_	_
Plumbers, pipefitters and steamfitters Supervisors, production occupations	18.39 19.43	13.15 14.23	16.00 16.40	17.28 18.32	22.72 23.49	23.20	_	_	_	_ _	_	_
Tool and die makers		13.49	15.10	20.16	23.49	23.50	_	_	_	_	_	_
Machinists	15.64	11.73	13.75	16.73	17.59	18.91	_	_	_	_	_	-
Inspectors, testers, and graders Machine operators, assemblers, and	16.23	8.25	9.20	11.41	27.78	31.11	_	-	-	_	-	_
inspectors Lathe and turning machine operators Grinding, abrading, buffing, and	12.50 15.44	8.00 12.96	9.57 13.41	12.44 15.10	14.86 17.59	17.00 18.84	_	_	-	_	_	_
polishing machine operators	11.61	7.00	8.57	11.00	14.27	15.11	_	-	_	_	_	_

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

Blue-collar occupations (-Continued) Machine operators, assemblers, and inspectors (-Continued) Fabricating machine operators,	Mean \$15.18	10	25	Percentil Median 50	es 75	90	Mean	10		Percentile	s	
Blue-collar occupations (-Continued)  Machine operators, assemblers, and inspectors (-Continued)  Fabricating machine operators,  N.E.C. \$		10	25		75	90	Mean	10		Madian		
Machine operators, assemblers, and inspectors (-Continued) Fabricating machine operators, N.E.C\$	\$15.18							10	25	Median 50	75	90
N.E.C\$	\$15.18											
Modulity and casting machine		\$13.03	\$14.39	\$14.47	\$16.24	\$16.24	-	-	-	-	-	_
	12.05	8.30	10.42	11.34	14.88	15.44	-	_	_	_	_	_
Ŭ I	16.60 17.34	11.96 13.25	13.70 15.00	16.65 17.50	18.58 18.42	21.40 21.08	-	-	1 1	-	1 1	-
	11.78	7.50	8.27	11.20	14.86	16.71	-	-	-	-	-	ı –
	12.65	10.65	11.00	12.83	14.49	14.55	-	-	_	-	-	-
	14.04	10.50	12.07	14.61	14.77	17.35	-	-	-	-	-	-
1 0, 0,	11.17	8.00	8.50	11.30	13.20	14.76	-	-	-	-	-	-
operators	9.46	7.81	8.00	8.75	10.75	12.72	-	-	-	-	-	-
Miscellaneous machine operators,	11.72	8.10	10.92	12.15	13.38	14.28	-	_	-	_	-	_ 
	12.34 12.91	8.30 9.25	10.01 10.25	11.67 12.47	14.61 15.06	16.55 17.00	_	_	_	_	_	_
	10.66	7.50	8.50	9.81	12.79	14.52	_	_	_	_	_	-
Production inspectors, checkers and	40.04	0.05	40.75	44.70	44.00	40.05						
examiners  Transportation and material moving	12.64	9.35	10.75	11.78	14.66	16.25	-	-	_	_	_	- I
occupations	13.83	8.00	10.50	13.35	15.87	20.25	\$13.67	\$9.69	\$12.47	\$13.72	\$15.70	\$16.11
Truck driversBus drivers	13.48	9.00	10.92	13.65	15.06 –	20.45	- 13.58	9.69	- 12.04	- 14.24	- 16.11	- 16.11
Motor transportation occupations, N.E.C.	6.08	5.25	5.65	5.75	6.25	7.00						
Industrial truck and tractor equipment	12.20	8.00	10.79	12.30	14.25	15.11	_	_	_	_		_ 
Handlers, equipment cleaners, helpers, and laborers	9.62	6.00	7.00	8.97	11.53	14.07	- 12.75	8.80	10.89	12.67	15.53	15.53
Supervisors, handlers, equipment								0.00	10.69	12.07	15.55	15.55
	14.14 10.56	12.00 6.50	12.00 8.00	13.66 10.00	15.88 12.25	18.28 14.03	_	_	_	_	_	. – . –
	12.79	8.75	10.50	13.25	15.61	17.08	_	_	_	_	_	-
Stock handlers and baggers  Machine feeders and offbearers	9.18 9.33	5.15 6.85	6.50 8.00	9.15 9.16	11.53 10.79	13.00 11.48	-	_	_	_ _	_	_   _
Freight, stock, and material handlers, N.E.C	11.38	6.50	8.70	10.35	14.63	16.22						
Hand packers and packagers	7.60	6.00	6.50	7.00	8.29	9.50	_	_	_	_	_	-   -
Laborers except construction, N.E.C.	9.57	6.00	7.49	9.00	11.35	13.47	-	-	-	-	-	_
Service occupations	7.92	3.00	5.50	7.24	8.90	12.20	13.04	7.90	9.87	12.52	15.47	18.76
Protective service occupations	8.79	5.50	6.00	7.00	10.36	16.49	15.86	10.09	13.81	15.14	18.50	20.47
Supervisors, police and detectives Firefighting occupations	_	_	_	_	_	_	19.87 14.10	14.48 9.79	16.26 11.26	16.75 14.30	21.49 14.54	33.84 20.47
Police and detectives, public service Guards and police except public	-	-	_	-	_	_	17.52	14.39	15.57	17.87	18.64	21.48
serviceFood service occupations	8.28 6.06	5.50 2.13	5.75 3.30	6.73 5.75	8.40 8.00	16.49 10.00	- 9.75	- 6.62	- 8.16	_ 10.17	_ 11.19	_ 12.11
Supervisors, food preparation and service occupations	11.21	7.00	8.65	11.89	12.59	14.86	_	_	_	_	_	-
Bartenders	5.31	3.68	3.68	4.50	6.00	8.25	-	-	-	_	-	-
Waiters and waitresses	2.69	2.13	2.13	2.26	2.65	3.65	-	-	_	_	_	_
Cooks Kitchen workers, food preparation	8.38 8.40	5.65 5.50	7.00 7.50	8.00 8.80	9.84 9.50	11.54 9.91	-	_	_	_	_	_   _
Waiters'/Waitresses' assistants	4.86	2.65	3.00	4.00	7.50	7.59	_ ]	_	_		_	-
Food preparation occupations, N.E.C.	6.35	5.15	5.25	5.75	7.00	8.00	9.70	6.62	8.08	9.92	11.19	12.00

Table A-2. Hourly earnings1 for selected occupations, all workers2, private industry and State and local government, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

			Private	industry	,			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	Percentile	:S	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Service occupations (-Continued)		•										
Health service occupations  Health aides, except nursing  Nursing aides, orderlies and	\$8.26 9.10	\$6.90 7.29	\$7.25 8.00	\$8.01 8.99	\$8.84 10.05	\$10.05 11.27	_	- -	-	-	-	_
attendants Cleaning and building service	8.00	6.90	7.25	7.85	8.43	9.39	_	-	-	_	_	_
occupations Maids and housemen	9.55 6.88	5.24 5.50	6.25 6.07	8.06 7.41	11.17 7.59	15.48 7.59	\$10.62 -	\$7.88 -	\$9.33 -	· -	\$11.58 -	· –
Janitors and cleaners  Personal service occupations	9.66 10.58	5.15 5.55	6.15 6.25	8.48 7.59	12.12 9.13	18.91 22.53	10.53 8.22	7.90 5.50	9.33 6.31	10.47 8.07	11.58 9.86	13.13
Early childhood teachers' assistants Service occupations, N.E.C	7.67	6.00	6.97	- 7.59	8.21	9.50	8.47	6.47 –	7.78 -	8.35	9.36	10.26

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

<sup>2</sup> All workers include full-time and part-time workers. Employees are classified as

working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

 $<sup>^3</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997

						All indu	stries					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
All occupations	\$15.90 15.87	\$7.75 7.85	\$9.83 9.94	\$13.85 14.00	\$18.91 18.91	\$26.44 26.26	\$7.95 8.13	\$4.75 3.68	\$5.25 5.25	\$6.50 6.62	\$8.81 9.12	\$12.59 13.48
White-collar occupations	18.56 18.74	8.73 8.90	11.10 11.30	15.73 16.25	22.48 22.84	31.51 31.50	10.48 12.03	5.50 6.15	6.15 7.50	8.28 9.23	11.22 13.63	17.32 19.10
Professional specialty and technical		40.00										
occupations  Professional specialty occupations  Engineers, architects, and surveyors  Chemical engineers	22.42 23.45 24.82 30.08	12.38 13.94 18.97 21.79	15.22 16.83 21.00 23.10	19.61 20.68 23.27 29.38	26.29 28.14 27.74 37.37	34.79 36.13 33.51 38.13	17.00 19.97 –	9.13 10.09 –	11.08 12.59 –	15.00 17.06 - -	18.75 19.33 – –	21.42 26.70 - -
Industrial engineers	26.85 23.05 21.20	18.50 20.00 13.66	22.40 21.39 20.19	26.28 23.27 21.63	30.09 23.40 22.80	39.28 26.00 25.81	_ _ _	- - -		- - -	-	- - -
Mathematical and computer scientists  Operations and systems researchers and analysts	25.94 21.33	17.16 14.67	19.64 15.93	24.35 17.31	30.29 27.73	36.06 36.06	_	_	-	-	-	_
Natural scientists	23.39 21.87 19.29	16.06 16.06 14.89	17.90 17.50 16.50	24.36 17.90 18.27	27.66 27.66 20.19	31.45 27.66 24.64	20.90	- 15.35	- 16.05	- 19.03	- 19.33	26.70 20.50
Registered nurses	18.69 44.08 26.08 27.48	15.38 28.40 14.03 17.79	16.63 33.34 19.61 21.10	18.51 47.12 26.24 27.45	20.15 50.46 33.43 33.76	23.03 56.16 37.25 37.21	20.89 51.30 13.38	15.50 14.44 8.33	16.46 20.63 9.25	18.96 68.99 11.08	19.33 68.99 15.50	68.99 21.42
Secondary school teachers	28.07 -	18.08 -	21.16 -	28.62 -	34.74	38.35 -	- 12.13	- 9.25	- 9.25	- 12.59	- 14.03	_ 15.50
counselors Librarians, archivists, and curators Librarians	14.94 19.05 19.30	8.47 12.32 12.59	11.88 14.23 14.24	13.94 17.60 17.91	16.83 21.24 20.86	18.48 27.85 28.91	- - -	- - -		- - -	- -	- - -
Social scientists and urban planners Social, recreation, and religious workers Social workers	- 14.67 15.04	- 10.14 11.06	- 13.19 13.67	- 14.93 14.99	- 16.15 16.35	- 18.92 18.92	- - -	- - -		- - -	-	-   -   -
Lawyers and judges Writers, authors, entertainers, athletes, and professionals, N.E.C.	- 16.50	- 11.15	- 13.53	15.45	- 17.31	21.73	_	_	-	_	_	_
Designers Technical occupations Radiological technicians Licensed practical nurses	15.50 18.82 14.18 13.14	6.45 10.08 6.17 10.50	8.38 12.19 13.25 11.80	12.98 14.69 16.35 12.90	16.83 18.77 16.58 14.54	38.22 21.06 17.31 16.21	12.34 - 14.30	- 8.01 - 10.35	9.57 - 13.21	12.65 - 14.74	- 15.00 - 15.00	16.08 - 15.00
Health technologists and technicians, N.E.C.	11.83	7.80	9.30	10.78	12.66	15.05	_	_	-	_	_	-
Electrical and electronic technicians Engineering technicians, N.E.C Chemical technicians Computer programmers	14.31 18.03 14.66 18.98	11.18 12.49 9.50 13.47	12.26 15.46 11.40 15.86	14.53 19.60 13.11 19.78	15.73 20.40 19.23 21.65	15.85 20.41 20.98 23.64	- - -	- - -		- - -		- - -
Technical and related occupations, N.E.C  Executive, administrative, and managerial	16.51	11.30	13.00	15.98	19.85	21.38	_	-	-	_	-	_
occupations Executives, administrators, and	24.09	13.55	16.83	22.53	29.49	36.41	26.32	8.50	10.50	10.77	36.67	69.4
managers Administrators and officials, public administration	27.28 26.24	14.78 18.40	20.63	25.96 25.68	32.69 33.54	40.87 33.54	32.22	8.50	9.75	19.92	69.44	69.4
Financial managers Personnel and labor relations	26.43	20.19	20.21	26.49	32.45	32.45	_	-	-	-	-	-
managers  Managers., marketing, advertising  and public relations	29.46 36.70	14.78 20.63	24.04	27.43 30.27	40.87 51.67	40.87 57.69	_	_	_ _	_	-	_
Administrators, education and related fields	27.22	12.51 22.14	16.07 22.43	25.99 28.01	34.72 33.41	39.29	_	_	_	_	_	_
Managers, medicine and health  Managers, food servicing and lodging establishments	27.53 11.77	8.79	9.38	10.25	15.00	33.41 16.83	_	_	_	_	_	-

 $\label{eq:continuous} \textbf{Table A-3. Hourly earnings} \ \textbf{1} \ \textbf{for selected occupations, full-time and part-time workers} \ \textbf{2}, \ \textbf{all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997} \ \textbf{-- Continued}$ 

						All indu	stries					
			Fu	II-time					Part-	time		
Occupation <sup>3</sup>				Percentil	es				Р	ercentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
White-collar occupations (-Continued) Executive, administrative, and managerial												
occupations (-Continued)												
Executives, administrators, and												
managers (-Continued)												
Managers, service organizations,	¢47.66	<b>₽0.</b> E4	<b>የ</b> ດ ດດ	¢40.54	<b>#</b> 22.06	\$22.0C						
N.E.C Managers and administrators, N.E.C.	\$17.66 29.44	\$8.54 19.03	22.11	\$18.54 27.87	\$23.06 34.13	\$23.06 42.67	_	_	_	_	_	_
Management related occupations	19.67	13.11	15.15	18.49	24.04	27.18	_	_	_	_	_	_
Accountants and auditors	19.07	13.71	15.00	16.83	23.13	24.49	_	_	_	_	_	_
Other financial officers	16.42	11.79	12.74	15.08	16.83	23.36	_	-	_	_	-	_
Personnel, training, and labor												
relations specialists	20.34	13.00	15.38	22.48	24.59	25.01	-	-	_	-	-	_
Purchasing agents and buyers, N.E.C	20.13	15.03	17.68	20.27	22.48	25.58	-	_	_	-	_	_
Management related occupations, N.E.C	19.82	13.70	15.55	18.82	21.82	25.14	_	_	_	_	_	_
Sales occupations	16.46	6.00	8.50	12.25	16.92	34.17	\$6.36	\$5.25	\$5.50	\$6.00	\$6.70	\$8.
Supervisors, sales occupations	17.38	9.80	11.54	13.13	18.37	37.17	-	_	_	_	_	_
Sales occupations, other business												
services	22.93	10.30	11.50	14.42	26.69	40.65	-	-	_	-	-	_
Sales representatives, mining, manufacturing, and wholesale	22.05	10.50	14.38	20.19	26.44	36.06	_	_	_	_	_	
Sales workers, other commodities	21.69	6.50	7.35	9.25	31.25	75.00	_	_	_	_	_	
Cashiers	7.30	5.50	5.50	5.95	9.15	11.53	6.04	5.15	5.50	5.50	6.25	7.
Sales support occupations, N.E.C	12.28	5.80	6.75	11.54	13.90	16.92	_	_	_	-	_	_
Administrative support occupations, including												
clerical	11.44	7.90	8.99	10.62	13.00	16.83	8.09	4.75	6.70	8.00	9.02	10.
Supervisors, general office	16.07	10.58	13.56	15.77	17.38	23.83	-	-	_	-	-	_
Secretaries Typists	12.27 10.12	8.82 6.41	10.14 8.73	12.01 10.07	14.10 12.03	15.72 13.74	-	-	_	-	-	_
Receptionists		8.00	8.63	9.00	10.00	11.25	7.72	5.50	6.45	8.00	8.48	9.
Order clerks	10.64	7.50	8.05	10.97	12.00	13.87		-	-	-	-	_
Personnel clerks except payroll &												
timekeeping	12.00	8.66	10.00	12.16	13.67	14.81	-	-	-	-	-	_
Library clerks	9.96	7.68	8.68	9.47	11.60	12.74	8.65	7.25	7.52	9.03	10.12	10.
File clerks	9.75	6.58	7.25	9.13	12.09	12.93	-	-	_	-	-	_
Records clerks, N.E.C Bookkeepers, accounting and auditing	11.56	8.55	10.14	11.04	13.41	14.25	-	-	_	-	-	_
clerks	10.71	8.36	9.00	10.00	11.50	14.50	10.36	8.50	10.42	10.50	11.08	11.
Billing clerks	10.32	9.00	9.07	10.25	10.93	12.00	-	-	-	-	-	
Dispatchers	13.73	7.86	11.54	13.47	18.30	19.30	_	-	_	_	-	_
Production coordinators	16.68	12.62	13.06	17.36	19.54	22.64	-	-	-	-	-	_
Traffic, shipping and receiving clerks	9.90	8.05	9.00	9.03	10.55	13.91	-	-	_	-	-	_
Stock and inventory clerks	10.46	8.75	9.64	10.50	10.61	12.67	-	-	_	-	-	_
Investigators and adjusters except insurance	12.17	8.32	8.80	10.25	16.45	18.95	_	_	_	_	_	_
Bill and account collectors	9.50	8.03	8.46	9.24	10.48	11.10	_	_	_	_	_	_
General office clerks	10.17	7.24	8.61	9.91	11.94	13.00	6.99	4.75	4.75	6.25	8.38	11.
Data entry keyers		7.50	9.00	10.20	12.35	13.51		-	_	_	_	_
Teachers' aides	_	_	_	-	-	-	7.15	4.75	4.75	7.95	8.34	8.
Administrative support occupations,	40.00	7.75	0.00	40.00	44.70	40.07	0.05	0.00	0.45	0.00	0.50	40
N.E.C	10.80	7.75	9.66	10.83	11.78	13.97	8.35	6.00	6.15	9.00	9.50	10.
Blue-collar occupations  Precision production, craft, and repair	13.38	7.70	9.56	13.11	16.22	19.38	8.21	5.15	5.75	8.40	9.88	12.
occupations	16.87	11.47	14.00	16.90	19.38	23.20	_	_	_	_	_	_
Supervisors, mechanics and repairers	23.38	18.14	18.14	25.13	27.63	28.13	-	-	-	_	-	-
Automobile mechanics	16.73	13.50	16.44	16.50	18.91	18.91	-	-	-	-	-	-
Bus, truck, and stationary engine		45 ==		4	40.55	40 :-						
mechanics	14.85	12.75	14.00	15.19	16.05	16.43	-	-	_	-	-	-
Industrial machinery repairers	17.84	13.18 12.30	15.75 13.75	17.12 16.90	19.41 18.62	23.50 19.51	_	_	_	-	_	_
Mechanics and repairers, N.E.C	16.26	12.30	13.75	10.90	10.02	19.51	-	_	_	_	_	_

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

						All indu	stries					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Blue-collar occupations (-Continued) Precision production, craft, and repair												
occupations (-Continued)												
Supervisors, construction trades,	£40.00	C44.04	£40.70	£40.04	<b>ФОЕ СО</b>	<b>#00.50</b>						
N.E.C	\$19.93 17.07	\$11.04 14.05	\$13.76 14.05	\$19.01 18.85	\$25.68 19.40	\$28.56 20.53	_	_	_	_	_	-
Electricians	16.77	12.50	14.69	16.68	19.41	19.51	_	_	_	_	_	_
Plumbers, pipefitters and steamfitters	18.28	13.15	15.83	17.16	21.78	23.20	_	_	_	_	_	-
Supervisors, production occupations	19.43	14.23	16.40	18.32	23.49	24.84	_	-	_	-	_	-
Tool and die makers	19.19	13.49	15.10	20.16	23.50	23.50	-	-	_	-	_	-
Machinists	15.64	11.73	13.75	16.73	17.59	18.91	-	-	_	-	_	-
Inspectors, testers, and graders	16.23	8.25	9.20	11.41	27.78	31.11	-	-	_	-	_	-
Machine operators, assemblers, and	12.52	8.00	9.58	12.47	14.88	17.00	¢0.75	¢6 20	¢0.75	\$9.88	\$10.95	\$14
inspectorsLathe and turning machine operators	15.44	12.96	13.41	15.10	17.59	18.84	\$9.75	\$6.20	\$8.75	\$9.00	\$10.95	φ14.
Grinding, abrading, buffing, and	13.44	12.90	13.41	13.10	17.55	10.04	_	_	_	_	_	-
polishing machine operators	11.61	7.00	8.57	11.00	14.27	15.11	_	_	_	_	_	_
Fabricating machine operators,												
N.E.C	15.18	13.03	14.39	14.47	16.24	16.24	_	-	_	-	_	-
Molding and casting machine												
operators	12.05	8.30	10.42	11.34	14.88	15.44	-	-	_	-	_	-
Printing press operators	16.60	11.96	13.70	16.65	18.58	21.40	_	-	_	_	_	-
Photoengravers and lithographers Packaging and filling machine	17.34	13.25	15.00	17.50	18.42	21.08	_	-	_	_	_	_
operators	11.78	7.50	8.27	11.20	14.86	16.71	_	_	_	_	_	l _
Extruding and forming machine	11.70	7.00	0.27	11.20	1 1.00	10.71						
operators	12.65	10.65	11.00	12.83	14.49	14.55	_	-	_	_	_	-
Mixing and blending machine												
operators	14.04	10.50	12.07	14.61	14.77	17.35	_	-	_	-	_	-
Separating, filtering, and clarifying												
machine operators	11.17	8.00	8.50	11.30	13.20	14.76	-	-	_	_	_	-
Painting and paint spraying machine	9.46	7.81	8.00	8.75	10.75	12.72	_				_	
operatorsSlicing and cutting machine operators	11.72	8.10	10.92	12.15	13.38	14.28	_	- 1	_	_	_	-
Miscellaneous machine operators,	11.72	0.10	10.92	12.13	13.30	14.20	_	_	_	_	_	
N.E.C.	12.39	8.30	10.20	12.00	14.65	16.62	_	_	_	_	_	_
Welders and cutters	12.91	9.25	10.25	12.47	15.06	17.00	_	-	_	_	_	-
Assemblers	10.67	7.50	8.50	9.81	12.79	14.52	-	-	_	-	_	-
Production inspectors, checkers and												
examiners	12.68	9.35	10.91	12.44	14.66	15.93	-	-	_	-	_	-
Transportation and material moving	14.40	0.00	11 15	12.77	15 07	20.25	0.56	E 25	E 7E	7.00	11.06	1.5
occupations  Truck drivers	14.40 13.45	9.00 9.00	11.45 10.97	13.77 13.72	15.87 15.06	20.25 18.05	8.56	5.25	5.75	7.00	11.06	15
Bus drivers	12.62	8.75	9.38		16.11	16.03	11.81	8.55	9.31	11.19	14.97	15
Motor transportation occupations,	12.02	0.70	0.00	12.02	10.11	10.11	11.01	0.00	0.01		1 1.07	.0
N.E.C	_	_	_	_	_	-	5.86	5.25	5.60	5.75	6.10	6
Industrial truck and tractor equipment												
operators	12.20	8.00	10.79	12.30	14.25	15.11	-	-	_	-	_	-
Handlers, equipment cleaners, helpers, and	0.00	0.05	7.40	0.45	44.00	4400	7.00	- 4-	F 00		0.54	
laborersSupervisors, handlers, equipment	9.93	6.25	7.49	9.15	11.98	14.63	7.88	5.15	5.60	8.00	9.51	10
cleaners, and laborers, N.E.C	14.56	12.00	12.00	13.66	17.08	19.30	_	_	_	_	_	l _
Construction laborers	10.56	6.50	8.50	10.00	12.25	14.03	_	_	_	_	_	-
Production helpers	12.79	8.75	10.50	13.25	15.61	17.08	_	_	_	_	_	-
Stock handlers and baggers	10.04	6.50	8.46	10.14	11.95	13.10	5.81	4.75	5.15	5.25	6.25	8
Machine feeders and offbearers	9.56	7.00	8.25	9.81	10.79	11.51	-	-	_	_	_	-
Freight, stock, and material handlers,												
N.E.C	11.84	6.00	8.60	11.31	15.69	16.22	10.20	8.58	8.97	9.51	10.75	12
Hand packers and packagers	7.62	6.00	6.50	7.00	8.50	9.55	7.24	- E E C	- E 00		9.50	10
Laborers except construction, N.E.C.	9.86	6.25	7.75	9.30	12.39	13.49	7.31	5.50	5.88	6.00	8.50	10
ervice occupations	10.53	5.67	7.34	9.25	12.89	17.09	5.74	2.13	4.75	5.50	6.75	8
Protective service occupations	14.03	6.15	10.00	14.54	17.21	20.47	9.09	6.42	6.73	7.14	9.34	15

Table A-3. Hourly earnings<sup>1</sup> for selected occupations, full-time and part-time workers<sup>2</sup>, all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

	All indu											
			Fu	II-time					Part-	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	es	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Service occupations (-Continued) Protective service occupations (-Continued)					<b>*</b>	400.04						
Supervisors, police and detectives Firefighting occupations	\$19.87 14.62	\$14.48 9.79	\$16.26 12.84	\$16.75 14.30	\$21.49 14.54	\$33.84 20.47	\$10.51	- \$6.90	- \$9.28	\$9.28	\$11.00	\$15.11
Police and detectives, public service	17.52	14.39	15.57	17.87	18.64	21.48	-	ψ0.30 —	Ψ3.20	ψ3.20 —	-	ψ15.11 —
Guards and police except public												
service	9.11	5.50	6.00	7.00	10.50	16.49	_	_	_	-	_	-
Food service occupations	7.56	2.26	5.40	7.75	9.80	11.72	4.81	2.13	2.55	5.25	5.84	7.00
Supervisors, food preparation and												
service occupations		8.50	10.23	12.00	12.59	14.86	-	_	_	-	_	-
Waiters and waitresses	-	2.13	2.25	2.26	3.30	3.65	2.51	2.13	2.13	2.13	2.45	3.35
Cooks		7.25	7.71	8.50	10.56	11.94	-	_	_	-	_	-
Kitchen workers, food preparation	8.68	7.00	7.50	9.00	9.67	9.91	_	_	_	-	_	-
Food preparation occupations, N.E.C.	8.74	6.50	7.00	8.00	10.67	11.37	5.95	5.00	5.25	5.50	6.50	7.47
Health service occupations	8.74	6.92	7.40	8.20	9.53	12.21	8.40	7.03	7.61	8.00	8.61	9.39
Health aides, except nursing Nursing aides, orderlies and	10.55	8.22	9.00	10.20	12.62	12.89	-	-	-	_	_	_
attendants	7.99	6.90	7.25	7.85	8.40	9.43	-	_	-	-	-	-
Cleaning and building service												
occupations	10.63	6.65	7.61	9.81	12.40	15.48	6.10	4.75	5.15	5.50	6.07	8.80
Supervisors, cleaning & building												
service workers		9.17	10.65	10.90	13.47	16.35	-	-	-	-	-	-
Maids and housemen		5.32	6.20	7.59	7.59	7.66	-	-	_	-	_	-
Janitors and cleaners		6.85	7.96	9.90	12.62	15.48	6.11	4.75	5.00	5.50	6.00	9.00
Personal service occupations	11.56	5.65	7.26	8.65	10.16	25.20	6.97	5.25	5.55	6.50	7.23	8.00
Attendants, amusement and recreation facilities	_	_	_	_	_	_	5.58	5.00	5.00	5.50	6.00	6.00
Early childhood teachers' assistants	8.36	6.47	7.53	8.26	9.30	10.16	-	-	_	-	-	-
Service occupations, N.E.C	8.43	7.14	7.50	7.85	8.75	11.25	6.31	5.25	5.50	6.50	7.00	7.20

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as constant the 25th percentile, one-fourth of the workers earn the or less than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

2 Employees are classified as working either a full-time or a part-time schedule based

on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the

establishment, but classified as part and in another min, minor a 15 instance minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

 $\label{eq:continuous} \textbf{Table A-4. Weekly and annual earnings}^1 \ and \ hours \ for \ selected \ occupations, \ full-time \ workers \ only^2, \ all \ industries, \ Cincinnati-Hamilton, \ OH-KY-IN, \ September \ 1997$ 

			All ind	ustries		
Occupation <sup>3</sup>	Mean	Weekly	earnings	Mean	Annual e	arnings
	weekly hours <sup>4</sup>	Mean	Median	annual hours	Mean	Median
occupations	39.5	\$627	\$551	2,011	\$31.971	\$28,496
occupations	39.4	626	555	2,008	31,879	28,579
White-collar occupations	39.4	731	625	1,985	36,845	31,658
White-collar occupations excluding sales	39.4	738	638	1,979	37,074	32,282
Professional specialty and technical occupations	38.8	870	762	1,879	42,123	37,43
Professional specialty occupations	39.0	915	815	1,852	43,427	39,60
Engineers, architects, and surveyors	40.0 40.0	992	931	2,079	51,591	48,40
Chemical engineers Industrial engineers	40.0	1,203 1,073	1,175 1,051	2,080 2,076	62,574 55,721	61,110 54,20
Mechanical engineers	40.0	922	931	2,070	47,947	48,40
Engineers, N.E.C.	40.0	848	865	2,080	44,091	44,990
Mathematical and computer scientists	40.0	1,036	976	2,077	53,880	50,73
Operations and systems researchers and	40.0		000			
analysts	40.0	853	692	2,080	44,366	36,00
Natural scientists	40.0	936	974	2,080	48,660	50,66
Chemists, except biochemists	40.0	875 757	716	2,080	45,481	37,23
Health related occupations  Registered nurses	39.3 39.4	757 736	712 714	1,996 2,031	38,488 37,958	36,05 36,60
Teachers, college and university	43.8	1,932	1,851	1,788	78,828	61,72
Teachers, except college and university	36.7	957	950	1,401	36,541	35,89
Elementary school teachers	36.2	996	997	1,341	36,854	36,84
Secondary school teachers	36.3	1,020	1,017	1,348	37,825	38,01
Vocational and educational counselors	39.5	590	558	2,009	30,021	28,99
Librarians, archivists, and curators	38.5	733	704	1,902	36,223	36,60
Librarians	39.4	760	716	1,921	37,078	37,25
Social scientists and urban planners	_	_	_			_
Social, recreation, and religious workers	38.1	559	562	1,976	29,001	29,07
Social workers	38.0	572	568	1,976	29,713	29,23
Lawyers and judges	_	_	_	-	-	_
Writers, authors, entertainers, athletes, and						
professionals, N.E.C.	39.6	653	606	2,017	33,278	31,47
Designers	39.9 38.1	618 717	519	2,073	32,140	26,99
Technical occupations  Radiological technicians	35.7	507	584 600	1,980 1,858	37,280 26,347	30,24 31,20
Licensed practical nurses	39.4	518	510	2,051	26,941	26,52
Health technologists and technicians, N.E.C.	40.0	473	431	2,080	24,596	22,42
Electrical and electronic technicians	40.0	572	581	2,080	29,764	30,22
Engineering technicians, N.E.C.	39.9	719	784	2,067	37,258	40,76
Chemical technicians	40.0	586	524	2,080	30,497	27,26
Computer programmers	40.0	759	791	2,080	39,479	41,14
Technical and related occupations, N.E.C	39.9	659	639	2,076	34,273	33,23
Executive, administrative, and managerial occupations	40.0	962	903	2,066	49,755	46,75
Executives, administrators, and managers	40.0	1,091	1,040	2,060	56,198	53,97
Administrators and officials, public administration	39.9	1,047	1,027	2,075	54,455	53,41
Financial managers	39.8	1,052	1,060	2,071	54,729	55,09
Personnel and labor relations managers	40.0	1,178	1,097	2,080	61,268	57,05
Managers., marketing, advertising and public relations	39.8	1,461	1.247	2,067	75,866	64,83
Administrators, education and related fields	39.0	1,461	1,040	1,859	50,592	51,50
Managers, medicine and health	40.0	1,101	1,120	2,080	57,254	58,26
Managers, food servicing and lodging	40.0	1,101	1,120	2,000	07,204	50,20
establishments	42.9	505	485	2,231	26,248	25,21
Managers, service organizations, N.E.C.	40.0	706	742	2,080	36,729	38,56
Managers and administrators, N.E.C.	39.9	1,176	1,115	2,075	61,101	57,97
Management related occupations	39.9	785	740	2,074	40,810	38,45
Accountants and auditors	39.9	760	675	2,072	39,516	35,10
Other financial officers	39.5	648	592	2,052	33,703	30,78
Personnel, training, and labor relations						
specialists	39.9	812	899	2,077	42,237	46,75
Purchasing agents and buyers, N.E.C.	40.0	805	811	2,080	41,870	42,16
Management related occupations, N.E.C.	40.0	793	753	2,079	41,220	39,14
Sales occupations	39.8	655	509	2,068	34,046	26,44
Supervisors, sales occupations	43.1	749	633	2,241	38,946	32,91
Sales occupations, other business services	39.6	908	600	2,059	47,212	31,20

 $\label{eq:continuous} \textbf{Table A-4. Weekly and annual earnings}^1 \ \text{and hours for selected occupations, full-time workers only}^2, \ \text{all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997} \ \textbf{— Continued}$ 

			All ind	ustries		
Occupation <sup>3</sup>	Mean	Weekly	earnings	Mean	Annual e	arnings
	weekly hours <sup>4</sup>	Mean	Median	annual hours	Mean	Mediar
White-collar occupations (-Continued) Sales occupations (-Continued)						
Sales representatives, mining, manufacturing,	40.0	****	****		A 4 = 000	
and wholesale	40.0	\$882	\$808	2,080	\$45,866	\$41,9
Sales workers, other commodities  Cashiers	39.7 37.4	862 273	370 222	2,066 1.944	44,821 14,201	19,2 11,5
Sales support occupations, N.E.C.	37.3	458	316	1,941	23.832	16,4
Administrative support occupations, including clerical	39.7	454	422	2,051	23,476	21,8
Supervisors, general office	41.0	659	653	2,133	34,276	33,9
Secretaries	39.5	485	479	2,045	25,095	24,8
Typists	38.3	388	349	1,991	20,152	18,1
Receptionists	39.5	369	354	2,046	19,095	18,4
Order clerks  Personnel clerks except payroll & timekeeping	39.9 40.0	425 480	440 486	2,077 2,080	22,097 24,955	22,8 25,2
Library clerks	35.9	358	328	1,506	14,997	12,6
File clerks	39.0	380	358	2,027	19,771	18,5
Records clerks, N.E.C.	39.7	459	434	2,065	23,871	22,5
Bookkeepers, accounting and auditing clerks	39.6	425	398	2,061	22,074	20,7
Billing clerks	38.7	399	406	2,000	20,642	21,1
Dispatchers	43.4	595	539	2,255	30,964	28,0
Production coordinators	39.3	656	694	2,034	33,931	36,1
Traffic, shipping and receiving clerks	40.0	396	361	2,080	20,601	18,7
Stock and inventory clerks	40.0 39.8	418 485	420 408	2,080 2,071	21,748 25,209	21,8 21,2
Investigators and adjusters except insurance Bill and account collectors	40.0	380	370	2,071	19,755	19,2
General office clerks	39.6	403	385	2,046	20,820	20,0
Data entry keyers	40.0	421	408	2,079	21,895	21,2
Administrative support occupations, N.E.C	39.7	429	423	2,063	22,289	22,0
Blue-collar occupations	39.9	534	524	2,070	27,698	27,2
Precision production, craft, and repair occupations	40.1	676	677	2,084	35,165	35,1
Supervisors, mechanics and repairers	40.0	935	1,005	2,080	48,632	52,2
Automobile mechanics  Bus, truck, and stationary engine mechanics	40.0 41.9	669 622	660 608	2,080 2,177	34,802 32,334	34,3 31,5
Industrial machinery repairers	40.0	714	685	2,080	37,116	35,6
Mechanics and repairers, N.E.C.	40.0	651	676	2,078	33,794	35,
Supervisors, construction trades, N.E.C.	39.4	785	760	2,047	40,802	39,5
Carpenters	40.0	683	754	2,080	35,501	39,
Electricians	40.0	671	667	2,080	34,891	34,6
Plumbers, pipefitters and steamfitters	40.0	731	686	2,080	38,028	35,6
Supervisors, production occupations	40.1	779	735	2,085	40,519	38,2
Tool and die makers	40.0 40.0	767 625	806	2,080	39,908	41,9
Machinists Inspectors, testers, and graders	41.4	672	669 394	2,080 2,152	32,522 34,927	34,7 20,5
Machine operators, assemblers, and inspectors	40.1	502	500	2,081	26,059	25,7
Lathe and turning machine operators Grinding, abrading, buffing, and polishing	40.0	617	604	2,080	32,105	31,4
machine operators	40.0	465	440	2,077	24,120	22,8
Fabricating machine operators, N.E.C.	40.0	607	579	2,080	31,568	30,0
Molding and casting machine operators	40.0	482	454	2,077	25,039	23,5
Printing press operators	38.8	644	640	2,018	33,507	33,2
Photoengravers and lithographers	38.5	668	700	2,002	34,724	36,4
Packaging and filling machine operators	40.9	482	473	2,126	25,039	24,
Extruding and forming machine operators	40.3	509	539	2,094	26,492	28,0
Mixing and blending machine operators  Separating, filtering, and clarifying machine	40.8	572	591	2,119	29,764	30,7
operators	40.1	448	452	2,069	23,114	23,
Painting and paint spraying machine operators	38.9	368	340	1,983	18,762	17,6
Slicing and cutting machine operators	39.6	464	486	2,045	23,962	24,6
Miscellaneous machine operators, N.E.C	40.1 40.0	497 517	467 499	2,081 2,082	25,773 26,875	24, <sup>2</sup> 25,9
Assemblers	40.0	427	392	2,082	22,161	20,
Production inspectors, checkers and examiners	40.8	518	505	2,118	26,856	25,2
Transportation and material moving occupations	39.4	568	550	2,016	29,030	28,5
Truck drivers	40.5	545	549	2,107	28,353	28,5
Bus drivers	28.1	354	338	1,218	15,369	10,9

Table A-4. Weekly and annual earnings<sup>1</sup> and hours for selected occupations, full-time workers only<sup>2</sup>, all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

			All ind	ustries		
Occupation <sup>3</sup>	Mean weekly	Weekly	earnings	Mean annual	Annual e	earnings
	hours <sup>4</sup>	Mean	Median	hours	Mean	Median
Blue-collar occupations (-Continued)						
Transportation and material moving occupations (-Continued)						
Industrial truck and tractor equipment operators	39.8	\$486	\$494	2,069	\$25,252	\$25,688
Handlers, equipment cleaners, helpers, and laborers	39.8	396	366	2,071	20,564	18,949
Supervisors, handlers, equipment cleaners, and	00.0	550	300	2,071	20,004	10,545
laborers, N.E.C.	41.0	596	601	2,130	31,008	31,254
Construction laborers	40.0	423	400	2,080	21,970	20,800
Production helpers	39.9	510	530	2,069	26,470	27,560
Stock handlers and baggers	39.1	393	396	2,033	20,416	20,592
Machine feeders and offbearers	39.6	378	368	2,059	19,674	19,130
Freight, stock, and material handlers, N.E.C	40.0	474	452	2,080	24,623	23,525
Hand packers and packagers	40.0	304	280	2,074	15,808	14,560
Laborers except construction, N.E.C.	40.0	394	372	2,080	20,512	19,344
Service occupations	38.5	405	350	1,976	20,805	18,038
Protective service occupations	42.5	596	633	2,208	30,979	32,926
Supervisors, police and detectives	40.5	805	670	2,107	41,861	34,840
Firefighting occupations	52.7	771	742	2,741	40,073	38,560
Police and detectives, public service	41.4	725	718	2,153	37,720	37,315
Guards and police except public service	39.9	363	280	2,073	18,885	14,560
Food service occupations	37.2	281	294	1,916	14,480	14,930
occupations	38.3	451	480	1.944	22.936	24.960
Waiters and waitresses	33.6	98	79	1,746	5,089	4.113
Cooks	38.8	354	336	1,988	18.132	17.139
Kitchen workers, food preparation	38.7	336	356	2,011	17,461	18,491
Food preparation occupations, N.E.C.	39.1	341	320	1,998	17,458	16,598
Health service occupations	38.5	337	314	1,995	17,443	16,307
Health aides, except nursing	39.2	414	402	2,014	21,246	20,904
Nursing aides, orderlies and attendants	38.2	305	293	1,987	15,885	15,238
Cleaning and building service occupations	39.4	419	392	2,041	21,694	20,405
Supervisors, cleaning & building service workers	39.6	495	456	2,061	25,737	23,712
Maids and housemen	36.1	252	243	1,878	13,127	12,630
Janitors and cleaners	39.7	429	392	2,056	22,238	20,405
Personal service occupations	32.7	378	320	1,603	18,528	16,058
Early childhood teachers' assistants	33.9	283	272	1,382	11,561	10,534
Service occupations, N.E.C	37.5	316	314	1,951	16,455	16,328

<sup>1</sup> Earnings are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The median designates position--one-half of the workers receive the same as or more, and one-half receive the same as or less than the rate shown.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

employee in one establishment, but classified as part-time in another firm, where

a 40-hour week is the minimum full-time schedule.  $^3\,$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

4 Mean weekly hours are the hours an employee is scheduled to work in a

week, exclusive of overtime.

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997

		All workers 4	All industries		
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local govern-ment	Full-time workers	Part-time workers
All occupations	\$15.21	\$14.69	\$18.12	\$15.90	\$7.95
All occupations excluding sales		14.69	18.13	15.87	8.13
·					
White-collar occupations	18.07	17.49	20.65	18.56	10.48
Level 1	6.50	6.37	7.82	6.71	6.27
Level 2	7.58	7.45	8.88	7.96	6.48
Level 3		9.30	9.99	9.62	7.57
Level 4		10.49	10.82	10.59	9.83
Level 5		12.29	12.13	12.34	10.65
Level 6		13.55	13.34	13.54	12.82
Level ?		15.70	14.66	15.45	15.34
Level 8 Level 9		17.83 20.87	18.55 26.39	17.91 22.83	17.29
Level 10		23.08	23.49	23.13	17.29
Level 11		28.78	30.58	28.98	_
Level 12		38.09	35.59	37.51	_
Level 13		40.28	_	40.53	_
Level 14		-	55.13	48.34	_
Not able to be leveled		17.95	22.90	17.52	33.25
White-collar occupations excluding sales		17.84	20.68	18.74	12.03
Level 1		6.32	_	6.82	6.82
Level 2		7.54	8.88	7.99	6.66
Level 3	9.60	9.56	9.99	9.71	8.35
Level 4	10.28	10.17	10.82	10.32	9.78
Level 5	12.02	12.02	12.00	12.10	10.65
Level 6		13.57	13.34	13.55	12.82
Level 7	15.45	15.72	14.66	15.46	15.34
Level 8		17.48	18.55	17.61	_
Level 9		20.81	26.39	22.85	17.29
Level 10		21.77	23.49	21.96	_
Level 11		28.46	30.58	28.70	_
Level 12		36.54	35.59	36.18	_
Level 13		40.28	-	40.53	_
Level 14 Not able to be leveled		17.95	55.13 22.90	48.34 17.52	33.25
Professional specialty and technical occupations	22.17	21.33	24.47	22.42	17.00
Professional specialty occupations		22.32	25.59	23.45	19.97
Level 5		10.52	10.92	10.90	9.64
Level 6		-	-	14.63	_
Level 7		16.19	15.57	16.09	_
Level 8	17.66	17.68	17.57	17.65	_
Level 9	23.44	20.56	26.75	23.68	17.22
Level 10	20.90	20.90	_	20.90	_
Level 11		27.61	28.75	27.72	_
Level 12		32.55	_	33.27	_
Level 13	37.04	36.22	_	37.04	_
Level 14		_	_	48.35	_
Not able to be leveled		-	_	14.43	_
Engineers, architects, and surveyors		25.37	_	24.82	_
Level 9 Level 11		23.29	_	22.78	_
Mathematical and computer scientists		28.89	_	28.89	_
Level 9		25.94 23.56	_	25.94 23.56	_
Natural scientists		23.23	_	23.39	_
Health related occupations		19.01	21.58	19.29	20.90
Level 8		17.22	-	17.03	_
Level 9		18.44	21.35	19.01	17.92
Level 10		_		-	-
Level 11		24.78	_	_	_
Teachers, college and university		44.41	44.53	44.08	51.30
Level 9		-	33.50	-	20.07
Level 11	_	_		27.79	
Teachers, except college and university		16.51	27.30	26.08	13.38
Level 5	9.26	9.24	-	-	9.64

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers 4	All industries		
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
Vhite-collar occupations (-Continued) Teachers, except college and university					
(-Continued)					
Level 9	\$27.75	_	\$28.29	\$27.81	_
Librarians, archivists, and curators		_	19.08	19.05	_
Social scientists and urban planners		_		_	_
Social, religious, and recreation workers	14.60	\$14.32	15.23	14.67	_
Level 8 Level 9		_	_	16.81	_
Lawyers and judges	15.39	_	_	_	_
Writers, authors, entertainers, athletes, and		-	45.00	40.50	_
professionals, N.E.C.	16.45	16.66	15.80	16.50	_
Not able to be leveled	14.61	19.66	16.24	10.02	\$12.24
Technical occupationsLevel 5		18.66 12.07	16.34	18.82 12.17	\$12.34
Level 6		12.07	_	13.45	12.82
Level 7	13.39 14.86	13.38 14.92	14.73	13.45	12.82
Level 8		18.12	14.73	18.61	_
Level 9	27.50	27.48	_	27.50	_
Executive, administrative, and managerial occupations	24.10	23.94	25.07	24.09	26.32
Level 5	11.81	11.55	25.07	12.00	20.32
Level 6	13.01	12.65	_	13.01	_
Level 7	15.72	16.79	14.34	15.72	_
Level 8	16.88	16.81	-	16.89	_
Level 9		20.53	20.48	20.52	_
Level 10	24.11	24.38	_	24.11	_
Level 11	27.07	26.43	31.46	27.08	_
Level 12	33.55	33.56	33.48	33.55	_
Level 13	44.29	44.35	_	44.29	_
Not able to be leveled	30.03	_	_	_	_
Executives, administrators, and managers	27.33	27.21	27.86	27.28	32.22
Level 5	10.90	_	_	_	_
Level 8	19.04	19.00		19.04	-
Level 9		20.94	21.84	21.03	_
Level 10	25.58	-	-	25.58	_
Level 11	27.82	26.97	31.66	27.83	_
Level 12		33.70	33.48	33.67	_
Level 13  Management related occupations	44.29 19.63	44.35 19.86	17.32	44.29 19.67	_
Level 5		12.79	17.32	19.07	
Level 6	13.96	13.63	_	13.96	_
Level 7	16.11	16.82	_	16.11	_
Level 8		15.61	_	15.64	_
Level 9		20.19	19.19	20.11	_
Level 11	25.58	25.55	-	25.58	_
Sales occupations	14.61	14.62	_	16.46	6.36
Level 1	6.38	6.39	_	6.69	5.93
Level 2	6.95	6.95	_	7.69	5.90
Level 3	7.80	7.80	_	8.72	6.61
Level 4	12.46	12.46	-	12.61	_
Level 5	14.85	14.76	_	14.85	-
Level 6	13.45	13.45	_	13.45	-
Level 7	15.28	15.28	_	15.28	_
Level 8	22.75	22.75	_	22.75	-
Level 9	21.99	21.99	14.40	21.99	
Administrative support occupations, including clerical	11.19	11.15	11.42	11.44	8.09
Level 1 Level 2	6.82 7.71	6.32 7.56	- 8.88	6.82 8.02	6.82
Level 3	9.60	9.56	9.99	9.71	8.35
	10.42	10.33	10.82	10.44	10.23
		1 .0.00	10.02	1 .0.77	l .
Level 5		12 21	12 35	12 26	10.80
Level 4 Level 5 Level 6	12.23 13.60	12.21 13.98	12.35 12.51	12.26 13.62	10.80

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers 4	ļ	All industries		
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers	
Phys called accounting	<b>#40.45</b>	<b>#40.05</b>	<b>645.05</b>	<b>#40.00</b>	<b>₽0.04</b>	
Blue-collar occupations	\$13.15 7.61	\$13.05 7.60	\$15.05 8.10	\$13.38 7.83	\$8.21 6.51	
Level 2	8.46	8.21	0.10	8.28	10.57	
Level 3	10.91	10.81	13.53	10.95	9.67	
Level 4	12.44	12.45	11.09	12.82	8.69	
Level 5	13.22	13.22	13.24	13.22	_	
Level 6	14.99	15.01	14.79	14.99	_	
Level 7	17.37	17.47	16.29	17.37	_	
Level 8	19.19	19.23	_	19.19	_	
Level 9	22.33	22.34	_	22.33	_	
Precision production, craft, and repair occupations	16.86	16.89	16.58	16.87	_	
Level 5	13.13	13.03	_	13.13	_	
Level 6	14.81	14.69		14.81	-	
Level 7	16.87	16.95	16.17	16.87	-	
Level 8	19.06	19.12	_	19.06	-	
Level 9	22.57	22.60	_	22.57		
Machine operators, assemblers, and inspectors	12.50	12.50	_	12.52	9.75	
Level 1	7.98	7.98	_	8.01	_	
Level 2	8.37	8.37	_	8.39	_	
Level 3 Level 4	10.64	10.64	_	10.64	_	
Level 5	12.70	12.71	_	12.73	_	
Level 6	13.11 14.84	13.11 14.85	_	13.11 14.84	_	
Level 7	17.21	17.21	_	17.21	_	
Transportation and material moving occupations	13.82	13.83	13.67	14.40	8.56	
Level 2	10.85	9.23	- 10.07	-	- 0.50	
Level 3	12.31	12.06	13.58	12.33	_	
Level 4	12.50	12.52	-	13.64	_	
Level 5	13.70	13.70	_	13.70	_	
Level 6	15.08	15.37	_	15.08	_	
Level 7	21.73	21.77	_	21.73	_	
Handlers, equipment cleaners, helpers, and laborers	9.73	9.62	12.75	9.93	7.88	
Level 1	7.69	7.68	_	7.85	6.91	
Level 2	8.05	8.05	_	8.10	_	
Level 3	10.58	10.57	_	10.70	9.14	
Level 4	11.74	11.74	_	12.17	_	
Level 5	12.98	13.14	_	13.00	_	
Level 6	15.38	15.42	_	15.38	_	
Service occupations	9.27	7.92	13.04	10.53	5.74	
Level 1	5.93	5.84	8.54	6.78	5.10	
Level 2	6.65	6.44	8.14	7.80	5.22	
Level 3	7.91	7.48	9.87	8.11	7.01	
Level 4	9.65	9.14	10.56	9.80	7.45	
Level 5	11.97	11.71	12.19	12.05	9.98	
Level 6	13.45	13.86	13.21	13.85	_	
Level 7	18.01	_	15.17	17.89	_	
Level 8	17.10	_	17.30	17.06	_	
Level 9	19.37	- 0.70	19.25	19.37		
Protective service occupations Level 2	13.69	8.79	15.86	14.03	9.09	
Level 3	6.68	6.26	_	_	_	
Level 5	7.64 12.35	7.64 –	12.35	12.40	-	
Level 6	13.58	_	13.27	14.28	_	
Level 7	15.30	_	15.14	15.30	_	
Level 8	17.30	_	17.30	17.26	_	
Level 9	19.25	_	19.25	19.25	_	
Food service occupations	6.31	6.06	9.75	7.56	4.81	
Level 1	5.19	5.14	-	5.81	4.76	
Level 2	5.02	4.81	8.04	5.74	4.77	
Level 3	6.87	6.54	10.24	7.27	5.18	
Level 4	9.49	9.35	_	9.49		
11 10 1 0	8.70	8.26	_	8.74	8.40	
Health service occupations	0.70					

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers 4	All industries		
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Service occupations (-Continued)  Health service occupations (-Continued)  Level 3  Level 4  Cleaning and building service occupations  Level 1  Level 2  Level 3  Level 4  Level 5  Personal service occupations  Level 1  Level 2  Level 3  Level 3  Level 3  Level 4  Level 5  Personal service occupations	9.16 9.87 6.94 9.68 10.08 10.57 12.81 10.06 5.80	\$7.96 9.13 9.55 6.78 9.69 9.72 - 13.16 10.58 5.78 - 7.53	- \$10.62 - 9.64 10.43 10.73 - 8.22 - 6.04	\$7.94 9.42 10.63 8.04 9.86 10.18 10.57 12.96 11.56 - 8.33	- \$6.10 5.45 - - - 6.97 5.90 6.36 7.43

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

 Each occupation for which wage data are collected in an establishment is evaluated based on 10 factors, including knowledge,

Individual occupations are classified into one of nine major occupational groups.

4 All workers include full-time and part-time workers. Employees

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

Each occupation for which wage data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's ranking within each factor. The points are summed to determine the overall level of the occupation. See technical note for more information.
3 A classification system including about 480 individual

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

<sup>&</sup>lt;sup>4</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997

		All workers <sup>4</sup>		All ind	ustries
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
White-collar occupations:					
Professional specialty and technical occupations:					
Professional specialty occupations:					
Chemical engineers	\$30.08	\$30.08	_	\$30.08	_
Industrial engineers	26.85	26.85	_	26.85	_
Level 9	24.91	24.91	_	24.91	_
Mechanical engineers	23.05	22.91	_	23.05	_
Engineers, N.E.C.	21.20	_	_	21.20	_
Computer systems analysts and scientists Level 9	24.38	24.38	_	24.38	_
Operations and systems researchers and					
analysts	21.33	21.33	_	21.33	_
Chemists, except biochemists	21.87	21.87	_	21.87	_
Registered nurses	18.95	18.81	\$19.90	18.69	\$20.8
Level 8	17.62	17.70	_	17.52	_
Level 9	18.84	18.47	21.53	18.93	18.1
Therapists, N.E.C.	15.82	17.92	_	_	_
Elementary school teachers	27.41	20.95	27.89	27.48	_
Level 9	27.54	20.95	28.04	27.61	_
Secondary school teachers	27.98	_	28.77	28.07	_
Level 9	27.98	_	28.77	28.07	-
Teachers, N.E.C.	27.88	_	_	-	12.1
Vocational and educational counselors	14.94	_	_	14.94	_
Librarians	19.30		19.08	19.30	_
Social workers	14.94	14.74	15.37	15.04	-
Level 8	16.84	_	_	16.84	_
Level 9	15.39		_		_
Designers	15.50	15.67	_	15.50	_
Technical occupations:					
Clinical laboratory technologists and technicians	14.97	14.97	_	1440	_
Radiological technicians	14.05 13.30	14.05 12.92	_	14.18 13.14	14.3
Licensed practical nurses Level 6	12.58	12.58	_	12.57	14.3
Level 7	13.93	13.32		13.64	
Health technologists and technicians, N.E.C.	11.60	10.79	_	11.83	_
Level 5	11.51	11.51	_	_	_
Level 6	11.68	11.68	_	11.68	_
Electrical and electronic technicians	14.29	15.24	_	14.31	_
Engineering technicians, N.E.C.	18.03	_	_	18.03	_
Chemical technicians	14.66	14.66	_	14.66	_
Computer programmers	18.98	18.98	_	18.98	_
Technical and related occupations, N.E.C	16.39	16.20	_	16.51	_
Level 7	15.36	-	_	15.36	-
Executive, administrative, and managerial occupations:			1		
Administrators and officials, public administration	26.24	-	26.89	26.24	-
Financial managers	26.43	26.42	_	26.43	-
Personnel and labor relations managers	29.46	29.46	-	29.46	-
Managers., marketing, advertising and public			1		
relations	36.70	36.70		36.70	-
Administrators, education and related fields	27.09	18.01	29.13	27.22	-
Level 11	31.31	_	33.31	31.47	-
Level 12	35.26	_	_	35.26	-
Managers, medicine and health Managers, food servicing and lodging	27.53	-	_	27.53	_
establishments	11.62	11.32	_	11.77	-
Managers, service organizations, N.E.C.	17.66	17.49	_	17.66	-
Managers and administrators, N.E.C.	29.44	29.50	-	29.44	-
Level 9 Level 11	21.33	21.43	-	21.33	-
Level 12	28.53 34.44	28.47 34.44	1 .	28.53 34.44	-
Accountants and auditors	34.44 19.07	19.52	_	19.07	I -
Level 8	15.27	15.27	l -	15.27	l
Level 9	19.98	20.04	l -	19.98	_
			I _	l	_
Other financial officers	16.42	16.40	_	16.42	-

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers <sup>4</sup>		All ind	ustries
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
White-collar occupations: (-Continued)					
Executive, administrative, and managerial occupations:					
(-Continued)					
Personnel, training, and labor relations					
specialists	\$20.34	\$20.36	_	\$20.34	_
Level 8	15.47	15.47	_	15.47	_
Level 9	21.56	_	_	21.56	_
Purchasing agents and buyers, N.E.C	20.13	20.16	_	20.13	-
Management related occupations, N.E.C	19.55	19.55	_	19.82	-
Level 8	15.82	_	_		_
Level 9	21.13	_	_	21.13	_
Sales occupations:	47.00	47.00		47.00	
Supervisors, sales occupations	17.38	17.38	_	17.38	_
Level 5	12.94	12.94	_	12.94	_
Level 6 Sales occupations, other business services	11.79 22.93	11.79 22.93	1	11.79 22.93	I -
Sales representatives, mining, manufacturing,	22.30	22.30	-	22.33	-
and wholesale	22.05	22.05	_	22.05	_
Sales workers, other commodities			_	21.69	_
Level 3	7.29	7.29	_	_	_
Cashiers	6.69	6.70	_	7.30	\$6.0
Level 1	6.08	6.10	_		5.8
Level 2	7.01	7.01	_	7.69	5.9
Level 3	7.78	7.78	_	9.70	_
Sales support occupations, N.E.C.	11.37	11.15	_	12.28	-
Level 1	6.83	6.83	_	_	-
Administrative support occupations, including clerical:					
Supervisors, general office	16.07	16.29		16.07	-
Secretaries	12.18	12.30	\$11.96	12.27	_
Level 3	8.91	8.83	_	8.91	_
Level 4	10.59	10.37	10.93	10.69	_
Level 5	12.23	12.23	12.25	12.30	_
Level 7	12.46 14.68	- 14.94	_	12.46 14.68	_
Level 7	10.12	14.94	_	10.12	_
Receptionists	9.17	9.17	_	9.33	7.7
Level 3	9.45	9.45	_	9.59	'.'
Order clerks	10.37	10.35	_	10.64	_
Personnel clerks except payroll & timekeeping	12.00	12.03	_	12.00	_
Level 5	12.55		_		_
Library clerks	9.57	-	9.59	9.96	8.6
File clerks	9.48	9.22	_	9.75	-
Level 3	9.00	_	_	_	_
Records clerks, N.E.C.	11.57	11.02	12.63	11.56	-
Level 4	10.74	_	-	10.74	_
Level 5	11.11	- 40.04		11.11	
Bookkeepers, accounting and auditing clerks	10.70	10.61	11.60	10.71	10.3
Level 3 Level 4	9.57	9.61 9.54	_	9.51	_
Level 5	9.75 11.84	9.54 11.84	_	9.72 11.84	_
Payroll and timekeeping clerks	13.35	- 11.04	l -		l
Billing clerks	10.21	10.20	I _	10.32	_
Mail clerks except postal service	8.70	8.75	_	-	_
Dispatchers	13.73	_	-	13.73	-
Production coordinators	16.68	16.68	-	16.68	-
Traffic, shipping and receiving clerks	9.88	9.88	-	9.90	-
Stock and inventory clerks	10.40	10.21	-	10.46	-
Level 3	9.92	9.92	-	9.93	-
Investigators and adjusters except insurance	12.00	12.00	-	12.17	-
Level 3	8.51	8.51	_	_	-
Level 4	9.50	9.50	_	9.53	-
Bill and account collectors	9.48	9.48		9.50	
General office clerks	9.72	9.35	11.11	10.17	6.9
Level 2 Level 3	6.95	6.95	0.72	9.07	
I EVEL 3	8.90	8.75	9.73	8.97	8.2

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers <sup>4</sup>		All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers	
White-collar occupations: (-Continued)						
Administrative support occupations, including clerical:						
(-Continued)						
General office clerks (-Continued)						
Level 4	\$10.66	\$10.73	_	\$10.66	_	
Level 5	11.85	_	_	11.85	_	
Data entry kevers	10.24	9.53	_	10.53	_	
Level 3	9.05	_	_	9.16	_	
Teachers' aides		_	_	_	\$7.1	
Administrative support occupations, N.E.C	10.43	10.56	\$9.51	10.80	8.3	
Level 3	9.78	_		-	_	
Level 4	9.99	10.05	_	10.08	_	
Level 5	11.05	-	_	11.08	_	
Blue-collar occupations:  Precision production, craft, and repair occupations:						
Supervisors, mechanics and repairers	23.38	_	_	23.38	_	
Level 9		_	_	25.68	_	
Automobile mechanics	16.73	16.83	_	16.73	_	
Level 7	15.96	_	_	15.96	_	
Bus, truck, and stationary engine mechanics	14.85	14.91	_	14.85	_	
Level 7	15.17		_	15.17	_	
Industrial machinery repairers	17.84	17.84	_	17.84	_	
Level 7		17.96		17.96	_	
Machinery maintenance occupations		17.30		17.50	_	
Mechanics and repairers, N.E.C.	16.26	16.29	_	16.26	_	
Level 7	17.46	17.54		17.46		
Supervisors, construction trades, N.E.C.	_	- 17.54	_	19.93	_	
Carpenters	17.07			17.07		
Electricians	16.77	16.76	_	16.77	_	
Level 7		15.48	_	15.53		
Plumbers, pipefitters and steamfitters	18.28	18.39		18.28		
Level 7	17.85	17.85		17.85		
Supervisors, production occupations		19.43	_	19.43	_	
Level 7	17.83	17.83		17.83		
Level 9	22.52	22.52	_	22.52	_	
Tool and die makers		19.19	_	19.19	_	
			_		_	
Machinists	15.64	15.64	_	15.64	_	
Level 7	15.28 16.23	15.28	_	15.28 16.23	_	
Inspectors, testers, and graders	10.23	16.23	_	10.23	_	
Lathe and turning machine operators	15.44	15.44		15.44		
	15.44	15.44	_	15.44	_	
Grinding, abrading, buffing, and polishing machine operators	11.61	11.61	_	11.61		
Fabricating machine operators, N.E.C.	15.18	15.18		15.18	l -	
Molding and casting machine operators		12.05	1 -	12.05	I -	
D: ::			I -		-	
Level 5	16.60	16.60	_	16.60	-	
	14.51	14.51	_	14.51	_	
Level 7		18.70	_	18.70	-	
Photoengravers and lithographers Level 7		17.34	_	17.34	-	
		18.10	_	18.10	-	
Packaging and filling machine operators		11.78	_	11.78	-	
Extruding and forming machine operators		12.65	-	12.65	_	
Mixing and blending machine operators Separating, filtering, and clarifying machine	14.04	14.04	_	14.04	_	
operators	11.17	11.17	-	11.17	-	
Painting and paint spraying machine operators		9.46	-	9.46	_	
Slicing and cutting machine operators		11.72	_	11.72	_	
Miscellaneous machine operators, N.E.C.		12.34	_	12.39	-	
Level 3	10.06	10.06	_	10.06	_	
Level 4	12.34	12.34	_	12.44	-	
Level 5		13.80	_	13.80	_	
			1		I	
	12 91	1 12 91	_	1291	_	
Welders and cutters Assemblers	12.91 10.66	12.91 10.66	_	12.91 10.67	_	

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers <sup>4</sup>		All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers	
Blue-collar occupations: (-Continued)  Machine operators, assemblers, and inspectors:  (-Continued)						
Assemblers (-Continued)						
Level 3	\$10.70	\$10.70	_	\$10.70	_	
Level 5	12.98	12.98	_	12.98	_	
Production inspectors, checkers and examiners	12.68	12.64	_	12.68	_	
Transportation and material moving occupations:						
Truck drivers	13.45	13.48	_	13.45	_	
Level 3	10.93	10.93	_	10.93	_	
Level 4	14.28	14.28	_	14.28	_	
Level 5	13.95	13.95	_	13.95	_	
Bus drivers	12.21	_	\$13.58	12.62	\$11.8	
Level 3	13.58	_	13.58	_		
Level 4	9.81	_	_	_	_	
Motor transportation occupations, N.E.C	6.08	6.08	_	_	5.8	
Industrial truck and tractor equipment operators	12.20	12.20	_	12.20	_	
Level 3	12.64	12.64	_	12.64	_	
Handlers, equipment cleaners, helpers, and laborers:						
Supervisors, handlers, equipment cleaners, and						
laborers, N.E.C.	14.56	14.14	_	14.56	_	
Construction laborers	10.56	10.56	_	10.56	_	
Production helpers	12.79	12.79	_	12.79	_	
Level 3	13.39	13.39	_	13.39	_	
Stock handlers and baggers	9.18	9.18	_	10.04	5.8	
Level 1	6.75	6.75	_	7.99	5.5	
Level 2	10.74	10.74	_	_	_	
Level 3	9.88	9.88	_	9.99	_	
Machine feeders and offbearers	9.33	9.33	_	9.56	_	
Level 2	8.55	8.55	_	8.55	_	
Freight, stock, and material handlers, N.E.C	11.38	11.38	_	11.84	10.2	
Level 1	10.41	10.41	_	-	_	
Level 4	10.71	10.71	_	-	_	
Hand packers and packagers	7.60	7.60	_	7.62	_	
Level 1	6.97	6.97	_	6.97	_	
Level 2	8.13	8.13	_	8.24	_	
Laborers except construction, N.E.C	9.71	9.57	_	9.86	7.3	
Level 1	8.19	8.20	_	8.60	_	
Level 2	7.17	7.17	_	7.17	_	
Level 3	10.51	10.47	_	10.59	-	
ervice occupations:						
Protective service occupations:						
Supervisors, police and detectives	19.87	_	19.87	19.87	-	
Firefighting occupations	14.10	-	14.10	14.62	10.5	
Level 6	12.40	_	12.40	_	-	
Police and detectives, public service	17.52	_	17.52	17.52	-	
Level 8	16.76	-	16.76	16.76	-	
Guards and police except public service	8.99	8.28	_	9.11	-	
Level 2	6.69	6.26	-	_	-	
Level 3	7.77	7.77	_	_	-	
Food service occupations:						
Supervisors, food preparation and service	44.40	44.04		44.00		
occupations	11.19	11.21	_	11.80	-	
Bartenders	5.31	5.31	_			
Waiters and waitresses	2.69	2.69	_	2.91	2.5	
Level 1	2.56	2.56	-	_	2.6	
Level 2	2.36	2.36	_	_	2.4	
Level 3	3.27	3.27	-	0.12	-	
Cooks	8.48 6.84	8.38	_	9.12	-	
Level 2 Level 3	6.84 8.85	6.83 8.76		9.19	-	
Level 4	9.63			9.19	I -	
Kitchen workers, food preparation	9.63 8.40	8.40		9.63 8.68	I -	
	0.40	ı 0.4U	. –	0.00		

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

		All workers <sup>4</sup>		All ind	ustries
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Service occupations: (-Continued)					
Food service occupations: (-Continued)					
Waiters'/Waitresses' assistants	\$4.86	\$4.86	_	_	_
Food preparation occupations, N.E.C	6.91	6.35	\$9.70	\$8.74	\$5.95
Level 1	6.24	6.25	_	_	5.86
Level 2	_	_	_	7.31	_
Level 3	9.28	_	10.06	_	7.94
Health service occupations:					
Health aides, except nursing	10.19	9.10	_	10.55	_
Level 2	9.33	_	_	_	_
Nursing aides, orderlies and attendants	8.00	8.00	_	7.99	_
Level 3		7.85	_	7.81	_
Cleaning and building service occupations:					
Supervisors, cleaning & building service workers	12.49	_	_	12.49	_
Maids and housemen	6.89	6.88	_	6.99	_
Janitors and cleaners	9.94	9.66	10.53	10.82	6.11
Level 1	7.03	6.85	_	8.42	5.43
Level 2	10.10	10.16	_	10.34	_
Level 3	10.12	9.79	10.43	10.23	_
Level 4	10.57	_	10.73	10.57	_
Level 5	13.48	_	_	_	_
Personal service occupations:					
Attendants, amusement and recreation facilities	5.58	_	-	_	5.58
Early childhood teachers' assistants	8.26	_	8.47	8.36	_
Service occupations, N.E.C	7.94	7.67	_	8.43	6.31
Level 1	6.19	6.19	-	_	6.17
Level 3	7.65	7.67	_	7.75	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
<sup>2</sup> Each occupation for which wage data are collected in an

Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

<sup>&</sup>lt;sup>2</sup> Each occupation for which wage data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's ranking within each factor. The points are summed to determine the overall level of the occupation. See technical note for more information.

more information.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

<sup>4</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

Table C-1. Mean hourly earnings1 by occupational group and selected characteristics, all industries, Cincinnati-Hamilton, OH-KY-IN, September 1997

Occupational group <sup>2</sup>	Full-time workers <sup>3</sup>	Part-time workers <sup>3</sup>	Union <sup>4</sup>	Nonunion <sup>4</sup>	Time <sup>5</sup>	Incentive <sup>5</sup>
All occupations	\$15.90	\$7.95	\$17.06	\$14.68	\$15.08	\$26.19
All occupations excluding sales	15.87	8.13	17.15	14.67	15.20	22.55
White-collar occupations	18.56	10.48	24.05	17.32	17.88	28.16
White-collar excluding sales	18.74	12.03	24.75	17.57	18.37	_
Professional specialty and technical occupations	22.42	17.00	30.98	20.31	22.17	_
Professional specialty occupations	23.45	19.97	28.27	22.23	23.33	_
Technical occupations	18.82	12.34	41.55	14.09	18.34	_
Executive, administrative, and managerial occupations	24.09	26.32	18.64	24.21	23.93	_
Sales occupations	16.46	6.36	9.26	14.92	12.27	28.76
Administrative support including clerical occupations	11.44	8.09	13.97	10.86	11.19	_
Blue-collar occupations	13.38	8.21	15.21	11.90	13.12	_
Precision production, craft, and repair occupations	16.87	_	18.20	15.88	16.79	_
Machine operators, assemblers, and inspectors	12.52	9.75	13.99	11.49	12.50	_
Transportation and material moving occupations	14.40	8.56	16.18	11.95	13.82	_
Handlers, equipment cleaners, helpers, and laborers	9.93	7.88	11.49	9.09	9.73	_
Service occupations	10.53	5.74	12.65	7.81	9.27	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

A classification system including about 480 individual occupations is

where a 40-hour week is the minimum full-time schedule.  $^4$  Union workers are those whose wages are determined through

collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary. incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

A classification system including about 400 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time. employee in one establishment, but classified as part-time in another firm,

Table C-2. Mean hourly earnings1 by occupational group and industry division, private industry, all workers2, Cincinnati-Hamilton, OH-KY-IN, September 1997

		Goods-producing industries <sup>4</sup>				Service-producing industries <sup>5</sup>				
Occupational group <sup>3</sup>	All private industries	Total	Mining	Con- struc- tion	Manu- factur- ing	Total	Transportation and public utilities	Whole- sale and retail trade	Fin- ance, insur- ance, and real estate	Serv- ices
All conjugations	\$14.69	\$16.18		\$13.78	¢16.41	\$13.87	\$19.52	\$10.38	_	
All occupations All occupations excluding sales	14.69	15.93	_	13.78	16.15	13.96	19.58	10.11	_	_
White-collar occupations	17.49	21.53	_	15.37	21.79	16.44	20.92	12.83	_	_
White-collar excluding sales	17.84	20.98	_	15.37	21.23	16.96	21.04	14.12	-	_
Professional specialty and technical occupations	21.33	22.97	_	_	22.97	20.89	26.90	16.96	-	_
Professional specialty occupations	22.32	25.83	_	_	25.83	21.43	22.68	17.35	_	_
Technical occupations	18.66	16.31	_	_	16.31	19.38	29.69	_	_	_
Executive, administrative, and managerial occupations	23.94	27.44	_	_	27.90	22.37	26.68	20.36	_	_
Sales occupations	14.62	31.57	_	_	31.57	12.79	_	11.37	_	_
Administrative support, including clerical occupations	11.15	12.48	-	9.98	12.67	10.86	14.63	10.24	-	_
Blue-collar occupations	13.05	13.81	_	13.52	13.86	11.45	16.05	10.53	_	_
Precision production, craft, and repair occupations	16.89	17.08	_	14.72	17.80	16.29	18.98	15.10	_	_
Machine operators, assemblers, and inspectors	12.50	12.89	_	_	12.87	9.42	_	9.36	_	_
Transportation and material moving occupations	13.83	14.40	_	_	14.57	13.35	16.93	10.87	_	_
Handlers, equipment cleaners, helpers, and laborers	9.62	10.45	-	10.15	10.48	8.88	12.44	9.03	-	_
Service occupations	7.92	14.85	_	_	14.85	7.38	-	5.64	-	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

are premium pay for overtime, vacations, nolidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Goods-producing industries include mining, construction, and manufacturing.
 Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.

Table C-3. Mean hourly earnings¹ by occupational group and establishment employment size, private industry, all workers², Cincinnati-Hamilton, OH-KY-IN, September 1997

			100 workers or more			
Occupational group <sup>3</sup>	All private industry workers	50 - 99 workers	Total	100 - 499 workers	500 workers or more	
All occupations		\$11.34 10.93	\$15.46 15.56	\$13.36 13.33	\$17.73 17.81	
White-collar occupations		14.76 14.19	17.93 18.40	16.00 16.53	19.45 19.65	
Professional specialty and technical occupations	22.32 18.66 23.94 14.62	17.37 18.26 15.34 19.92 17.89 9.41	21.75 22.73 19.06 24.64 13.83 11.47	18.96 21.91 13.71 23.66 13.65 10.83	23.49 23.15 24.77 25.22 14.50 11.96	
Blue-collar occupations  Precision production, craft, and repair occupations  Machine operators, assemblers, and inspectors  Transportation and material moving occupations  Handlers, equipment cleaners, helpers, and laborers	13.05 16.89 12.50 13.83	11.90 14.92 11.19 14.06 8.78	13.31 17.25 12.65 13.72 9.88	12.12 15.69 11.90 12.53 9.02	15.13 18.85 14.31 15.64 11.11	
Service occupations	7.92	5.70	9.32	7.53	12.73	

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, hazard pay, and on-call pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 All workers include full-time and part-time workers. Employees

another firm, where a 40-hour week is the minimum full-time

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in

another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Table C-4. Number of workers<sup>1</sup> represented by occupational group, Cincinnati-Hamilton, OH-KY-IN, September 1997

	All workers				
Occupational group <sup>2</sup>	All industries	Private industry	State and local govern- ment		
All occupations All occupations excluding sales	545,297 515,956	452,689 423,653	92,608 92,302		
White-collar occupations	291,993 262,651	231,404 202,368	60,589 60,284		
Professional specialty and technical occupations	89,134 25,188	77,598 55,725 21,874 42,164 29,036 82,606	36,724 33,409 3,315 7,328 - 16,232		
Blue-collar occupations	158,528 42,013 44,797 26,365 45,354	149,393 37,949 44,669 22,867 43,908	9,135 4,063 - 3,498 1,446		
Service occupations	94,776	71,892	22,883		

<sup>1</sup> Both full-time and part-time workers were included in the survey. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another establishment, where a 40-hour week is the misimum full-time schedule. minimum full-time schedule.

<sup>2</sup> A classification system including about 480 individual

occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

# **Appendix A: Technical Note**

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. While this section answers some questions commonly asked by data users, it is not a comprehensive description of all the steps required to produce the data.

#### Planning for the survey

The overall design of the survey, which was based on the type of data to be produced, had to be developed before data collection could begin.

#### Survey scope

This survey of the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area covered establishments employing 50 workers or more in goodsproducing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey an establishment was an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment was usually at a single physical location. For State and local governments, an establishment was defined as all locations of a government entity.

The Cincinnati-Hamilton, OH-KY-IN, CMSA includes Brown, Butler, Clermont, Hamilton, and Warren Counties, OH; Boone, Campbell, Gallatin, Grant, Kenton, and Pendleton Counties, KY; and Dearborn and Ohio Counties, IN.

#### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from the State unemployment insurance reports for the Cincinnati-Hamilton, OH-KY-IN, Consolidated Metropolitan Statistical Area. The reference month for the public sector is June 1994. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The reference month for the private sector is May 1995. The sampling frame was reviewed

prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and other information were updated.

#### Sample design

The sample for this survey area was selected using a two stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy which were not selected for collection. See appendix table 1 for a count of establishments in the survey by employment size. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

#### **Data collection**

The collection of data from survey respondents required detailed procedures. Collection was the responsibility of the field economists, working out of the Regional Office, who visited each establishment surveyed.

#### Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multi-step process:

- 1. Probability-proportional-to-size selection of establishment jobs.
- 2. Classification of jobs into occupations based on the Census of Population system.
- 3. Characterization of jobs as full-time v. part-time, union v. nonunion, and time v. incentive.
- 4. Determination of the level of work of each job.

For each occupation, wage data were collected for those workers who met all the criteria identified in the last three steps. Special procedures were developed for jobs for which a correct classification or level could not be determined.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs collected in each establishment was based on an establishment's employment size as shown in the following schedule:

Number of employees	Number of selected jobs
50-99	8
100-249	10
250-999	12
1000-2,499	16
2,500+	20

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The National Compensation Survey occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. In cases where a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOG's:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

A complete list of all individual occupations, classified by the MOG to which they belong, is contained in appendix B. In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of Terms" section on the following page for more detail.

#### Generic leveling through point factor analysis

In the last step before wage data were collected, the work level of each selected job was determined using a "generic leveling" process. Generic leveling ranks and compares all occupations randomly selected in an establishment using the same criteria. This is a major departure from the method used in the past in the Bureau's Occupational Compensation Surveys which studied specifically defined occupations with leveling definitions unique to each occupation.

For this survey, the level of each occupation in an establishment was determined by an analysis of each of 10 leveling factors. Nine of these factors are drawn from the U.S. Government Office of Personnel Management's Factor Evaluation System, which is the underlying structure for evaluation of General Schedule Federal employees. The tenth factor, supervisory duties, attempts to account for the effect of supervisory duties. It is considered experimental. The 10 factors are:

- Knowledge
- Supervision received
- Guidelines
- Complexity
- Scope and effect
- Personal contacts
- Purpose of contacts
- Physical demands
- Work environment
- Supervisory duties

Each factor contains a number of levels and each level has an associated written description and point value. The number and range of points differ among the factors. For each factor, an occupation was assigned a level based on which written description best matched the job. Within each occupation, the points for 9 factors (supervisory duties was excluded) were recorded and totaled. The total determines the overall level of the occupation. Appendix table 3 presents average work levels for published occupational groups and selected occupations. A description of the levels for each factor is shown in appendix C.

Tabulations of levels of work for occupations in the survey follow the Federal Government's white-collar General Schedule. Point ranges for each of the 15 levels are shown in appendix D. It also includes an example of a leveled job and a guide to help data users evaluate jobs in their firm.

Wage data collected in prior surveys using the new generic leveling method were evaluated by BLS researchers using regression techniques. For each of the major occupational groups, wages were compared to the 10 generic level factors (and levels within those factors). The analysis showed that several of the generic level factors, most notably knowledge and supervision received, had strong explanatory power for wages. That is, as the levels within a given factor increased, the wages also increased. Detailed research continues in the area. The results of this research will be published by BLS in the future.

#### **Collection period**

The survey was collected from June 1997 through February 1998. The average payroll reference month was September 1997. For each establishment in the survey, the data reflect the establishment's practices on the day of collection.

#### **Earnings**

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers
- On-call pay

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (e.g., Christmas bonuses, profit-sharing bonuses)
- Uniform and tool allowances
- Free room and board

 Payments made by third parties (e.g., tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)

In order to calculate earnings for various time periods (hourly, weekly, and annual), data on work schedules were also collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers, exempt from overtime provisions, often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### **Definition of terms**

*Full-time worker*. Any employee that the employer considers to be full time.

*Incentive worker.* Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Level.* A ranking of an occupation based on the requirements of the position. (See the description in the technical note and the example for more details on the leveling process.)

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage (see below).

*Part-time worker*. Any employee that the employer considers to be part-time.

*Straight-time*. Time worked at the standard rate of pay for the job.

*Time-based worker*. Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

*Union worker*. Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation.
- Wage and salary rates are determined through collective bargaining or negotiations.
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed mutually binding collective bargaining agreement.

#### Processing and analyzing the data

Data were processed and analyzed at the Bureau's National Office following collection.

#### Weighting and nonresponse

Sample weights were calculated for each establishment/occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate the individual establishment/occupations into the various data series. Of the establishments surveyed, 23.3 percent (representing 130,515 employees) refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of the nonrespondents equals the mean value of the respondents at some detailed "cell" Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells which were additionally defined by major occupation group and job level.

Establishments which were determined to be out of business or outside the scope of the survey (3.6 percent of the total sample) had their weights changed to zero. If only partial data were given by a sample establishment or occupation, or data were missing, the response was treated as a refusal.

#### **Estimation**

The wage series in the tables are computed by combining the wages for individual establishment/occupations. Before being combined, individual wage rates are weighted by: number of workers; the sample weight adjusted for nonresponding establishments and other factors; and the occupation work schedule, varying depending on whether hourly, weekly, or annual rates are being calculated.

Not all series that were calculated met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented publishing a series that could have revealed information about a specific establishment.

The number of workers estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve only to indicate the relative importance of the occupational groups studied.

### **Data reliability**

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. Appendix table 2 contains RSE data for selected series in this bulletin. RSE data for all series in this bulletin are available on the Internet web site and by request to the BLS National Office.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose table A-1 shows that mean hourly earnings for all workers was \$12.79 per hour, and appendix table 2 shows a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is \$13.55 to \$12.03 (\$12.79 plus and minus 1.645 times 3.6 percent times \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. A Technical Reinterview Program done in all survey areas will be used in the development of a formal quality assessment process to help compute nonsampling error. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

Appendix table 1. Number of establishments studied by industry division and establishment employment size, and number of establishments represented, Cincinnati-Hamilton, OH-KY-IN, September 1997

	Number of establish- ments rep- resented	Number of establishments studied					
Industry		Total studied	50 - 99 workers	100 workers or more			
				Total	100 - 499 workers	500 workers or more	
All industries	1.651	336	87	249	161	88	
Private industry	,	284	83	201	138	63	
Goods-producing industries		92	19	73	50	23	
Mining		2	1	1	1	_	
Construction	122	10	5	5	4	1	
Manufacturing	298	80	13	67	45	22	
Service-producing industries	1,119	192	64	128	88	40	
Tranportation and public utilities	99	18	4	14	7	7	
Wholesale and retail trade	464	70	31	39	32	7	
Finance, insurance and real estate	65	17	4	13	6	7	
Services	491	87	25	62	43	19	
State and local government	107	52	4	48	23	25	

NOTE: Dashes indicate that no data were reported. Overall industry and industry groups may include data for categories not shown separately.

Appendix table 2. Relative standard errors of mean hourly earnings<sup>1</sup> for selected occupations, all industries, private industry, and State and local government, all workers<sup>2</sup>, Cincinnati-Hamilton, OH-KY-IN, September 1997

(in percent)

Occupation <sup>3</sup>	All indus- tries	Private industry	State and local govern-ment
All occupations  All occupations excluding sales	2.5% 2.6	3.1% 3.2	2.6% 2.6
White-collar occupations	3.0 3.1	3.8 4.0	3.3 3.3
Professional specialty and technical occupations	3.2	4.4	4.2
Professional specialty occupations Engineers, architects, and surveyors	2.7 3.4	3.9 3.3	4.4
Chemical engineers	7.6	7.6	_
Industrial engineers	6.4	6.4	_
Mechanical engineers	1.6	2.4	-
Engineers, N.E.C.	6.2	_	-
Mathematical and computer scientists  Operations and systems researchers and analysts	2.7 13.5	2.7 13.5	_
Natural scientists	6.4	7.1	_
Chemists, except biochemists	11.0	11.0	_
Health related occupations	3.1	2.2	13.3
Registered nurses	1.9	2.1	5.1
Therapists, N.E.C.	11.2	4.1	40.0
Teachers, college and university  Teachers, except college and university	7.4 3.7	9.6 7.1	10.8 3.5
Elementary school teachers	3.4	4.0	3.5
Secondary school teachers	3.6	-	3.6
Teachers, N.E.C.	5.1	_	_
Vocational and educational counselors	10.8	_	-
Librarians, archivists, and curators Librarians	8.6 10.2	_ _	10.9 10.9
Social scientists and urban planners	_		
Social, recreation, and religious workers	3.0	3.7	4.6
Social workersLawyers and judges	2.6	2.9	4.6
Writers, authors, entertainers, athletes, and			
professionals, N.E.C.	6.1	6.9	10.3
Designers	19.8	20.3	-
Technical occupations	10.3	11.8	6.3
Clinical laboratory technologists and technicians	11.9	11.9 8.5	_
Radiological techniciansLicensed practical nurses	8.3 3.2	3.0	_
Health technologists and technicians, N.E.C.	10.5	6.8	_
Electrical and electronic technicians	4.8	6.9	_
Engineering technicians, N.E.C.	7.3	_	-
Chemical technicians	11.4	11.4	-
Computer programmers	6.5	6.5	_
Technical and related occupations, N.E.C  Executive, administrative, and managerial occupations	5.8 3.0	6.4 3.3	7.1
Executives, administrators, and managers	3.7	4.2	7.7
Administrators and officials, public administration	7.6	_	8.1
Financial managers	10.0	10.9	_
Personnel and labor relations managers	16.9	16.9	_
relations	11.1	11.1	-
Administrators, education and related fields  Managers, medicine and health  Managers, food servicing and lodging	11.5 9.6	8.0	13.3
establishments	8.7	10.0	_
Managers, service organizations, N.E.C	14.5	15.1	_
Managers and administrators, N.E.C	4.2	4.3	_
Management related occupations	3.8	4.0	7.2
Accountants and auditors	5.8	5.4	_
Other financial officers	10.3	10.3	_
specialists  Purchasing agents and buyers, N.E.C.	7.9 6.6	7.9	-
r uronasing agents and buyers, N.E.C	6.6	7.2	_

See footnotes at end of table.

Appendix table 2. Relative standard errors of mean hourly earnings<sup>1</sup> for selected occupations, all industries, private industry, and State and local government, all workers<sup>2</sup>, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

(in percent)

Occupation <sup>3</sup>	All indus- tries	Private industry	State ar local govern ment
Vhite-collar occupations (-Continued)			
Executive, administrative, and managerial occupations			
(-Continued)			
Management related occupations (-Continued)			
Management related occupations, N.E.C.	6.6%	7.7%	_
Sales occupations	11.4 14.2	11.5 14.2	_
Supervisors, sales occupations Sales occupations, other business services	32.4	32.4	_
Sales representatives, mining, manufacturing,	32.4	32.4	_
and wholesale	12.1	12.1	_
Cashiers	4.3	4.3	_
Sales support occupations, N.E.C.	17.3	18.4	_
Administrative support occupations, including clerical	2.4	2.8	2.3%
Supervisors, general office	7.6	8.2	_
Secretaries	2.6	3.5	3.3
Typists	7.6	_	-
Receptionists	2.5	2.5	_
Order clerks	7.8	7.9	_
Personnel clerks except payroll & timekeeping	5.5	8.7	-
Library clerks File clerks	5.8 7.0	8.4	5.9
Records clerks, N.E.C.	3.6	3.4	4.9
Bookkeepers, accounting and auditing clerks	3.3	3.5	3.4
Payroll and timekeeping clerks	13.5	-	_
Billing clerks	3.4	3.9	_
Mail clerks except postal service	7.4	7.9	_
Dispatchers	12.1	_	-
Production coordinators	8.5	8.5	-
Traffic, shipping and receiving clerks	6.1	6.1	_
Stock and inventory clerks	3.5	3.0	_
Investigators and adjusters except insurance Bill and account collectors	11.4 2.6	11.4 2.6	_
General office clerks	4.3	5.1	3.8
Data entry keyers	7.8	8.2	3.0
Teachers' aides	11.6	-	_
Administrative support occupations, N.E.C	3.6	3.7	12.0
lue-collar occupations	1.9	2.0	3.2
Precision production, craft, and repair occupations	2.2	2.4	3.7
Supervisors, mechanics and repairers	7.5		-
Automobile mechanics	3.9	4.4	_
Bus, truck, and stationary engine mechanics Industrial machinery repairers	3.6 5.1	3.9 5.1	_
Machinery maintenance occupations	12.0	3.1	
Mechanics and repairers, N.E.C.	4.1	4.1	_
Supervisors, construction trades, N.E.C.	11.4	_	_
Carpenters	6.9	_	_
Electricians	4.8	4.9	_
Plumbers, pipefitters and steamfitters	6.6	6.8	-
Supervisors, production occupations	4.4	4.4	-
Tool and die makers	7.2	7.2	-
Machinists	5.4	5.4	_
Inspectors, testers, and graders	27.8 2.7	27.8 2.7	_
Machine operators, assemblers, and inspectors  Lathe and turning machine operators	2.7 7.6	7.6	_
Grinding, abrading, buffing, and polishing	1.0	7.0	_
machine operators	10.8	10.8	_
Fabricating machine operators, N.E.C.	3.6	3.6	-
Molding and casting machine operators	5.0	5.0	_
Printing press operators	2.8	2.8	-
Photoengravers and lithographers	6.4	6.4	-
Packaging and filling machine operators	14.6	14.6	_
Extruding and forming machine operators	4.4 5.1	4.4 5.1	_
Mixing and blending machine operators			

See footnotes at end of table.

Appendix table 2. Relative standard errors of mean hourly earnings1 for selected occupations, all industries, private industry, and State and local government, all workers<sup>2</sup>, Cincinnati-Hamilton, OH-KY-IN, September 1997 — Continued

(in percent)

Occupation <sup>3</sup>	All indus- tries	Private industry	State and local government
Blue-collar occupations (-Continued) Machine operators, assemblers, and inspectors			
(-Continued)			
Separating, filtering, and clarifying machine operators	10.4%	10.4%	
Painting and paint spraying machine operators	6.8	6.8	_
Slicing and cutting machine operators	4.4	4.4	_
Miscellaneous machine operators, N.E.C.	4.6	4.6	_
Welders and cutters	6.0	6.0	_
Assemblers	5.1	5.1	_
Production inspectors, checkers and examiners	5.7	5.9	_
Transportation and material moving occupations	4.5	5.0	3.3%
Truck drivers	4.7	4.8	_
Bus drivers	5.7	_	3.6
Motor transportation occupations, N.E.C	3.8	3.8	-
Industrial truck and tractor equipment operators	4.9	4.9	-
Handlers, equipment cleaners, helpers, and laborers	3.2	3.2	8.4
Supervisors, handlers, equipment cleaners, and			
laborers, N.E.C.	6.6	6.5	_
Construction laborers	6.4	6.9	_
Production helpers	7.9	7.9	_
Stock handlers and baggers	4.2	4.2	_
Machine feeders and offbearers	6.0	6.0	_
Freight, stock, and material handlers, N.E.C	7.7	7.7	_
Hand packers and packagers	4.4	4.4	_
Laborers except construction, N.E.C	5.4	5.7	_
Service occupations	3.3	3.9	3.6
Protective service occupations	8.3	17.8	3.6
Supervisors, police and detectives	12.2	_	12.2
Firefighting occupations	9.0	_	9.0
Police and detectives, public service	3.4	_	3.4
Guards and police except public service	17.4	19.3	_
Food service occupations	4.8	5.0	5.4
Supervisors, food preparation and service			
occupations	7.1	7.4	_
Bartenders	14.7	14.7	_
Waiters and waitresses	6.5	6.5	_
Cooks	4.4	4.6	_
Kitchen workers, food preparation	4.4	4.4	_
Waiters'/Waitresses' assistants	17.5	17.5	_
Food preparation occupations, N.E.C.	5.2	4.8	6.6
Health service occupations	2.7	1.3	_
Health aides, except nursing	4.8	3.3	_
Nursing aides, orderlies and attendants	1.1 5.5	1.1 7.9	2.8
Cleaning and building service occupations Supervisors, cleaning & building service workers	5.5 7.9	7.9	2.8
Maids and housemen	7.9 5.1	5.3	I
Janitors and cleaners	6.2	9.1	3.0
Personal service occupations	10.4	13.0	7.1
Attendants, amusement and recreation facilities	2.9	13.0	'.'
Early childhood teachers' assistants	3.5	_	3.7
Service occupations, N.E.C.	4.6	3.9	-
		0	

The relative standard error is the standard error expressed as a percent of the estimate. Hourly earnings for these occupations are presented in Tables A-1 and A-2. Reliable relative standard errors could not be determined for all occupations.

2 All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

# Appendix B. Occupational Classifications

NOTE: The 4-digit code before each occupation title is used to classify it into one of three major groups. **White-collar** workers include those classified in Major groups A through D. **Blue-collar** workers include those classified in Major groups E through H. **Service** workers are classified in Major group K.

### Major group A:

# PROFESSIONAL SPECIALTY AND TECHNICAL OCCUPATIONS

#### PROFESSIONAL SPECIALTY OCCUPATIONS

#### ENGINEERS. ARCHITECTS. AND SURVEYORS

A043 Architects

A044 Aerospace Engineers

A045 Metallurgical and Materials Engineers

A046 Mining Engineers

A047 Petroleum Engineers

A048 Chemical Engineers

A049 Nuclear Engineers

A053 Civil Engineers

A054 Agricultural Engineers

A055 Electrical and Electronic Engineers

A056 Industrial Engineers

A057 Mechanical Engineers

A058 Marine Engineers and Naval Architects

A059 Engineers, n.e.c.<sup>1</sup>

A063 Surveyors and Mapping Scientists

#### MATHEMATICAL AND COMPUTER SCIENTISTS

A064 Computer Systems Analysts and Scientists

A065 Operations and Systems Researchers and

Analysts

A066 Actuaries

A067 Statisticians

A068 Mathematical Scientists, n.e.c.

#### NATURAL SCIENTISTS

A069 Physicists and Astronomers

A073 Chemists, Except Biochemists

A074 Atmospheric and Space Scientists

A075 Geologists and Geodesists

A076 Physical Scientists, n.e.c.

A077 Agricultural and Food Scientists

A078 Biological and Life Scientists

A079 Forestry and Conservation Scientists

A083 Medical Scientists

#### HEALTH RELATED OCCUPATIONS

A084 Physicians

A085 Dentists

A086 Veterinarians

A087 Optometrists

A088 Podiatrists

A089 Health Diagnosing Practitioners, n.e.c.

A095 Registered Nurses

A096 Pharmacists

A097 Dietitians

A098 Respiratory Therapists

A099 Occupational Therapists

A103 Physical Therapists

A104 Speech Therapists

A105 Therapists, n.e.c.

A106 Physicians' Assistants

#### TEACHERS, COLLEGE AND UNIVERSITY

A113 Earth, Environmental and Marine Science Teachers

<sup>&</sup>lt;sup>1</sup> n.e.c. in an occupation title means not elsewhere classified.

A114 Distance Colones Teachers	COCIAL DECREATION AND DELICIOUS
A114 Biological Science Teachers	SOCIAL, RECREATION, AND RELIGIOUS
A115 Chemistry Teachers	WORKERS
A116 Physics Teachers	A 17/4 C . 1 XV . 1
A117 Natural Science Teachers, n.e.c.	A174 Social Workers
A118 Psychology Teachers	A175 Recreation Workers
A119 Economics Teachers	A176 Clergy
A123 History Teachers	A177 Religious Workers, n.e.c.
A124 Political Science Teachers	
A125 Sociology Teachers	LAWYERS AND JUDGES
A126 Social Science Teachers, n.e.c.	
A127 Engineering Teachers	A178 Lawyers
A128 Mathematical Science Teachers	A179 Judges
A129 Computer Science Teachers	
A133 Medical Science Teachers	WRITERS, AUTHORS, ENTERTAINERS,
A134 Health Specialties Teachers	ATHLETES AND PROFESSIONALS, N.E.C.
A135 Business, Commerce and Marketing Teachers	
A136 Agriculture and Forestry Teachers	A183 Authors
A137 Art, Drama, and Music Teachers	A184 Technical Writers
A138 Physical Education Teachers	A185 Designers
A139 Education Teachers	A186 Musicians and Composers
A143 English Teachers	A187 Actors and Directors
A144 Foreign Language Teachers	A188 Painters, Sculptors, Craft-Artists, and Artist
A145 Law Teachers	Print-Makers
A146 Social Work Teachers	A189 Photographers
A147 Theology Teachers	A193 Dancers
A148 Trade and Industrial Teachers	A194 Artists, Performers, and Related Workers,
A149 Home Economics Teachers	n.e.c.
A153 Teachers, Post Secondary, n.e.c.	A195 Editors and Reporters
A154 Post Secondary Teachers, Subject not	A197 Public Relations Specialists
specified	A198 Announcers
-F	A199 Athletes
TEACHERS, EXCEPT COLLEGE AND	A999 Professional Occupations, n.e.c.
UNIVERSITY	
OTT EIGHT	TECHNICAL OCCUPATIONS
A155 Prekindergarten and Kindergarten Teachers	
A156 Elementary School Teachers	HEALTH TECHNOLOGISTS AND TECHNICIANS
A157 Secondary School Teachers	THE TELL THE CHARGE COLORS TO THE TELL THE THE TELL THE THE TELL THE THE TELL THE THE TELL TH
A158 Teachers, Special Education	A203 Clinical Laboratory Technologists and Tech-
A159 Teachers, n.e.c.	nicians
A160 Substitute Teachers	A204 Dental Hygienists
A163 Vocational and Educational Counselors	A205 Health Record Technologists and Technicians
A103 Vocational and Educational Counsciols	A205 Readiologic Technicians
LIDDADIANG ADCHIVICTS AND CUDATODS	A200 Radiologic Technicians A207 Licensed Practical Nurses
LIBRARIANS, ARCHIVISTS AND CURATORS	
A164 Librariana	A208 Health Technologists and Technicians, n.e.c.
A164 Librarians	ENCINEEDING AND DELATED TECHNOLOGISTS
A165 Archivists and Curators	ENGINEERING AND RELATED TECHNOLOGISTS
COCIAI COIENTECTO AND LIDDAN DI ANNEDO	AND TECHNICIANS
SOCIAL SCIENTISTS AND URBAN PLANNERS	4212 El 1 1 El
1166 F	A213 Electrical and Electronic Technicians
A166 Economists	A214 Industrial Engineering Technicians
A167 Psychologists	A215 Mechanical Engineering Technicians
A168 Sociologists	A216 Engineering Technicians, n.e.c.
A169 Social Scientists, n.e.c.	A217 Drafters
A173 Urban Planners	A218 Surveying and Mapping Technicians

#### SCIENCE TECHNICIANS

- A223 Biological Technicians
- A224 Chemical Technicians
- A225 Science Technicians, n.e.c.

#### MISCELLANEOUS TECHNICIANS

- A226 Airplane Pilots and Navigators
- A227 Air Traffic Controllers
- A228 Broadcast Equipment Operators
- A229 Computer Programmers
- A233 Tool Programmers, Numerical Control
- A234 Legal Assistants
- A235 Technical and Related Occupations, n.e.c.

#### Major group B:

# EXECUTIVE, ADMINISTRATIVE, AND MANAGERIAL OCCUPATIONS

# EXECUTIVES, ADMINISTRATORS, AND MANAGERS

- B003 Legislators
- B004 Chief Executives and General Administrators, Public Administration
- B005 Administrators and Officials, Public Administration
- **B007** Financial Managers
- B008 Personnel and Labor Relations Managers
- **B009 Purchasing Managers**
- B013 Managers; Marketing, Advertising and Public Relations
- B014 Administrators, Education and Related Fields
- B015 Managers, Medicine and Health
- B016 Postmasters and Mail Superintendents
- B017 Managers, Food Serving and Lodging Establishments
- B018 Managers, Properties and Real Estate
- **B019** Funeral Directors
- B021 Managers, Service Organizations, n.e.c.
- B022 Managers and Administrators, n.e.c.

#### MANAGEMENT RELATED OCCUPATIONS

- B023 Accountants and Auditors
- B024 Underwriters
- **B025** Other Financial Officers
- **B026** Management Analysts
- B027 Personnel, Training, and Labor Relations Specialists

- B028 Purchasing Agents and Buyers, Farm Products
- B029 Buyers, Wholesale and Retail Trade, Except Farm Products
- B033 Purchasing Agents and Buyers, n.e.c.
- **B034** Business and Promotion Agents
- **B035** Construction Inspectors
- B036 Inspectors and Compliance Officers, Except Construction
- B037 Management Related Occupations, n.e.c.

### Major group C:

#### SALES OCCUPATIONS

C243 Supervisors: Sales Occupations

# FINANCE AND BUSINESS SERVICES, SALES REPRESENTATIVES

- C253 Insurance Sales Occupations
- C254 Real Estate Sales Occupations
- C255 Securities and Financial Services Sales Occupations
- C256 Advertising and Related Sales Occupations
- C257 Sales Occupations, Other Business Services

# SALES REPRESENTATIVES, COMMODITIES EXCEPT RETAIL

- C258 Sales Engineers
- C259 Sales Representatives; Mining, Manufacturing, and Wholesale

# RETAIL AND PERSONAL SERVICES SALES WORKERS

- C263 Sales Workers, Motor Vehicles and Boats
- C264 Sales Workers, Apparel
- C265 Sales Workers, Shoes
- C266 Sales Workers, Furniture and Home Furnishings
- C267 Sales Workers, Radio, TV, Hi-Fi, and Appliances
- C268 Sales Workers, Hardware and Building Supplies
- C269 Sales Workers, Parts
- C274 Sales Workers, Other Commodities
- C275 Sales Counter Clerks
- C276 Cashiers
- C277 Street and Door-To-Door Sales Workers
- C278 News Vendors

### SALES RELATED OCCUPATIONS

C283 Demonstrators, Promoters, and Models, Sales

C284 Auctioneers

C285 Sales Support Occupations, n.e.c.

#### Major group D:

# ADMINISTRATIVE SUPPORT OCCUPATIONS, INCLUDING CLERICAL

# SUPERVISORS, CLERICAL AND ADMINISTRATIVE SUPPORT

D303 Supervisors: General Office

D304 Supervisors: Computer Equipment Operators

D305 Supervisors: Financial Records Processing

D306 Chief Communications Operators

D307 Supervisors: Distribution, Scheduling, and

Adjusting Clerks

### COMPUTER EQUIPMENT OPERATORS

D308 Computer Operators

D309 Peripheral Equipment Operators

#### SECRETARIES, STENOGRAPHERS, AND TYPISTS

D313 Secretaries

D314 Stenographers

D315 Typists

#### INFORMATION CLERKS

D316 Interviewers

D317 Hotel Clerks

D318 Transportation Ticket and Reservation Agents

D319 Receptionists

D323 Information Clerks, n.e.c.

# RECORDS PROCESSING CLERKS, EXCEPT FINANCIAL

D325 Classified-Ad Clerks

D326 Correspondence Clerks

D327 Order Clerks

D328 Personnel Clerks, Except Payroll and Timekeeping

D329 Library Clerks

D335 File Clerks

D336 Records Clerks, n.e.c.

### FINANCIAL RECORDS PROCESSING CLERKS

D337 Bookkeepers, Accounting and Auditing Clerks

D338 Payroll and Timekeeping Clerks

D339 Billing Clerks

D343 Cost and Rate Clerks

D344 Billing, Posting, and Calculating Machine Operators

# DUPLICATING, MAIL, AND OTHER OFFICE MACHINE OPERATORS

D345 Duplicating Machine Operators

D346 Mail Preparing and Paper Handling Machine Operators

D347 Office Machine Operators, n.e.c.

### COMMUNICATIONS EQUIPMENT OPERATORS

D348 Telephone Operators

D353 Communications Equipment Operators, n.e.c.

# MAIL AND MESSAGE DISTRIBUTING OCCUPATIONS

D354 Postal Clerks, Except Mail Carriers

D355 Mail Carriers, Postal Service

D356 Mail Clerks, Except Postal Service

D357 Messengers

# MATERIAL RECORDING, SCHEDULING, AND DISTRIBUTING CLERKS

D359 Dispatchers

D363 Production Coordinators

D364 Traffic, Shipping, and Receiving Clerks

D365 Stock and Inventory Clerks

D366 Meter Readers

D368 Weighers, Measurers, Checkers, and Samplers

D373 Expeditors

D374 Material Recording, Scheduling, and Distributing Clerks, n.e.c.

### ADJUSTERS AND INVESTIGATORS

D375 Insurance Adjusters, Examiners, and Investigators

D376 Investigators and Adjusters, Except Insurance

D377 Eligibility Clerks, Social Welfare

D378 Bill and Account Collectors

# MISCELLANEOUS ADMINISTRATIVE SUPPORT OCCUPATIONS

D379 General Office Clerks

D383 Bank Tellers

D384 Proofreaders

D385 Data Entry Keyers

D386 Statistical Clerks

D387 Teachers' Aides

D389 Administrative Support Occupations, n.e.c.

### Major group E:

# PRECISION PRODUCTION, CRAFT, AND REPAIR OCCUPATIONS

#### MECHANICS AND REPAIRERS

E503 Supervisors: Mechanics and Repairers

E505 Automobile Mechanics

E506 Automobile Mechanic Apprentices

E507 Bus, Truck, and Stationary Engine Mechanics

E508 Aircraft Engine Mechanics

E509 Small Engine Repairers

E514 Automobile Body and Related Repairers

E515 Aircraft Mechanics, Except Engine

E516 Heavy Equipment Mechanic

E517 Farm Equipment Mechanics

E518 Industrial Machinery Repairers

E519 Machinery Maintenance Occupations

E523 Electronic Repairers, Communications and Industrial Equipment

E525 Data Processing Equipment Repairers

E526 Household Appliance and Power Tool Repairers

E527 Telephone Line Installers and Repairers

E529 Telephone Installers and Repairers

E534 Heating, Air Conditioning, and Refrigeration Mechanics

E535 Camera, Watch, and Musical Instrument Repairers

E536 Locksmiths and Safe Repairers

E538 Office Machine Repairers

E539 Mechanical Controls and Valve Repairers

E543 Elevator Installers and Repairers

E544 Millwrights

E547 Mechanics and Repairers, n.e.c.

### SUPERVISORS, CONSTRUCTION TRADES

E553 Supervisors: Brickmasons, Stonemasons, and Tilesetters

E554 Supervisors: Carpenters and Related Workers

E555 Supervisors: Electricians and Power Transmission Installers

E556 Supervisors: Painters, Paperhangers, and Plasterers

E557 Supervisors: Plumbers, Pipefitters, and Steamfitters

E558 Supervisors: Construction Trades, n.e.c.

#### CONSTRUCTION TRADES OCCUPATIONS

E563 Brickmasons and Stonemasons

E564 Brickmason and Stonemason Apprentices

E565 Tile Setters, Hard and Soft

E566 Carpet Installers

E567 Carpenters

E569 Carpenter Apprentices

E573 Drywall Installers

E575 Electricians

E576 Electrician Apprentices

E577 Electrical Power Installers and Repairers

E579 Painters, Construction and Maintenance

E583 Paperhangers

E584 Plasterers

E585 Plumbers, Pipefitters, and Steamfitters

E587 Plumber, Pipefitter, and Steamfitter Apprentices

E588 Concrete and Terrazzo Finishers

E589 Glaziers

E593 Insulation Workers

E594 Paving, Surfacing, and Tamping Equipment Operators

E595 Roofers

E596 Sheetmetal Duct Installers

E597 Structural Metal Workers

E598 Drillers, Earth

E599 Construction Trades, n.e.c.

#### EXTRACTIVE OCCUPATIONS

E613 Supervisors: Extractive Occupations

E614 Drillers, Oil Well

E615 Explosives Workers

E616 Mining Machine Operators

E617 Mining Occupations, n.e.c.

#### PRECISION PRODUCTION OCCUPATIONS

E628 Supervisors: Production Occupations

#### PRECISION METAL WORKING OCCUPATIONS

E634 Tool and Die Makers

E635 Tool and Die Maker Apprentices

E636 Precision Assemblers, Metal

E637 Machinists

E639 Machinist Apprentices

E643 Boilermakers

E644 Precision Grinders, Filers, and Tool Sharpeners

E645 Patternmakers and Modelmakers, Metal

E646 Layout Workers

	Precious Stones and Metals Workers Engravers, Metal	Major group F:
	Sheet Metal Workers	MACHINE OPERATORS, ASSEMBLERS, AND
	Sheet Metal Worker Apprentices	INSPECTORS
PRECISIO	N WOODWORKING OCCUPATIONS	METALWORKING AND PLASTIC WORKING MACHINE OPERATORS
E656	Patternmakers and Modelmakers, Wood	
	Cabinet Makers and Bench Carpenters	F703 Lathe and Turning-Machine Set-Up Operators
E658	Furniture and Wood Finishers	F704 Lathe and Turning-Machine Operators F705 Milling and Planing Machine Operators
	N TEXTILE, APPAREL, AND	F706 Punching and Stamping Press Operators
FURNISH	INGS MACHINE WORKERS	F707 Rolling Machine Operators F708 Drilling and Boring Machine Operators
E666	Dressmakers	F709 Grinding, Abrading, Buffing, and Polishing
E667	Tailors	Machine Operators
E668	Upholsterers	F713 Forging Machine Operators
E669	Shoe Repairers	F714 Numerical Control Machine Operators
		F717 Fabricating Machine Operators, n.e.c.
PRECISIO	ON WORKERS, ASSORTED MATERIALS	F719 Molding and Casting Machine Operators
		F723 Metal Plating Machine Operators
	Hand Molders and Shapers, Except Jewelers	F724 Heat Treating Equipment Operators
	Patternmakers, Layout Workers, and Cutters	
	Optical Goods Workers	WOODWORKING MACHINE OPERATORS
E678	Dental Laboratory and Medical Appliance	
F (70	Technicians	F726 Wood Lathe, Routing, and Planing Machine
	Bookbinders	Operators
E683	Electrical and Electronic Equipment Assem-	F727 Sawing Machine Operators
E691	blers Miscellaneous Precision Workers, n.e.c.	F728 Shaping and Joining Machine Operators F729 Nailing and Tacking Machine Operators
E004	Wiscenaneous Frecision Workers, n.e.c.	1729 Naming and Tacking Machine Operators
PRECISIO	N FOOD PRODUCTION OCCUPATIONS	PRINTING MACHINE OPERATORS
E685	Precision Food Production Occupations, n.e.c.	F734 Printing Press Operators
	Butchers and Meat Cutters	F735 Photoengravers and Lithographers
E687	Bakers	F736 Typesetters and Compositors
E688	Food Batchmakers	
		TEXTILE, APPAREL, AND FURNISHINGS
	N INSPECTORS, TESTERS, AND WORKERS	MACHINE OPERATORS
<b>T</b> 400		F738 Winding and Twisting Machine Operators
	Inspectors, Testers, and Graders Precision Inspectors, Testers, and Related	F739 Knitting, Looping, Taping, and Weaving Machine Operators
	Workers, n.e.c.	F743 Textile Cutting Machine Operators
E693	Adjusters and Calibrators	F744 Textile Sewing Machine Operators
DI 1377 13	VD GLIGHELA ODED A HODG	F745 Shoe Machine Operators
PLANT AN	ND SYSTEM OPERATORS	F747 Pressing Machine Operators
		F748 Laundering and Dry Cleaning Machine Op-
	Water and Sewage Treatment Plant Operators	erators
	Power Plant Operators	
	Stationary Engineers Miscellaneous Plant and System Operators,	MACHINE OPERATORS, ASSORTED MATERIALS
	n.e.c.	F753 Cementing and Gluing Machine Operators

F754 Packaging and Filling Machine Operators G806 Driver-Sales Workers F755 Extruding and Forming Machine Operators G808 Bus Drivers F756 Mixing and Blending Machine Operators G809 Taxicab Drivers and Chauffeurs F757 Separating, Filtering, and Clarifying Machine G813 Parking Lot Attendants **Operators** G814 Motor Transportation Occupations, n.e.c. F758 Compressing and Compacting Machine Op-RAILROAD TRANSPORTATION OCCUPATIONS erators F759 Painting and Paint Spraying Machine Opera-G823 Railroad Conductors and Yardmasters F763 Roasting and Baking Machine Operators, Food G824 Locomotive Operating Occupations F764 Washing, Cleaning, and Pickling Machine G825 Railroad Brake, Signal, and Switch Operators Operators G826 Rail Vehicle Operators, n.e.c. F765 Folding Machine Operators F766 Furnace, Kiln, and Oven Operators, Except WATER TRANSPORTATION OCCUPATIONS F768 Crushing and Grinding Machine Operators G828 Ship Captains and Mates, Except Fishing F769 Slicing and Cutting Machine Operators Boats F773 Motion Picture Projectionists G829 Sailors and Deckhands F774 Photographic Process Machine Operators G833 Marine Engineers F777 Miscellaneous Machine Operators, n.e.c. G834 Bridge, Lock, and Lighthouse Tenders FABRICATORS, ASSEMBLERS, AND HAND MATERIAL MOVING EQUIPMENT OPERATORS WORKING OCCUPATIONS G843 Supervisors: Material Moving Equipment Op-F783 Welders and Cutters erators F784 Solderers and Braziers G844 Operating Engineers G845 Longshore Equipment Operators F785 Assemblers G848 Hoist and Winch Operators F786 Hand Cutting and Trimming Occupations G849 Crane and Tower Operators F787 Hand Molding, Casting, and Forming Occupations G853 Excavating and Loading Machine Operators F789 Hand Painting, Coating, and Decorating Oc-G855 Grader, Dozer, and Scraper Operators G856 Industrial Truck and Tractor Equipment Opcupations F793 Hand Engraving and Printing Occupations erators F795 Miscellaneous Hand Working Occupations, G859 Miscellaneous Material Moving Equipment Operators, n.e.c. n.e.c. PRODUCTION INSPECTORS, TESTERS, SAMPLERS, AND WEIGHERS Major group H: F796 Production Inspectors, Checkers, and Examin-HANDLERS, EQUIPMENT CLEANERS, HELPERS, AND LABORERS F797 Production Testers F798 Production Samplers and Weighers FARM, FISHING AND FORESTRY OCCUPATIONS -F799 Graders and Sorters, Except Agricultural NONFARM SECTOR F800 Hand Inspectors, n.e.c. H483 Marine Life Cultivation Workers H484 Nursery Workers Major group G: H485 Supervisors, Agriculture-Related Workers H486 Groundskeepers and Gardeners, Except Farm H487 Animal Caretakers, Except Farm TRANSPORTATION AND MATERIAL MOVING

### TRANSPORTATION AND MATERIAL MOVING OCCUPATIONS

### MOTOR VEHICLE OPERATORS

G803 Supervisors: Motor Vehicle Operators

G804 Truck Drivers

H489 Inspectors, Agricultural Products

H495 Forestry Workers, Except Logging

H498 Fishers, Hunters, and Trappers

H494 Supervisors, Forestry and Logging Workers

H496 Timber Cutting and Logging Occupations H497 Captains and Other Officers, Fishing Vessels

#### HELPERS, HANDLERS, AND LABORERS

- H864 Supervisors: Handlers, Equipment Cleaners, and Laborers, n.e.c.
- H865 Helpers, Mechanics and Repairers
- H866 Helpers, Construction Trades
- H867 Helpers, Surveyor
- H868 Helpers, Extractive Occupations
- H869 Construction Laborers
- H874 Production Helpers
- H875 Garbage Collectors
- H876 Stevedores
- H877 Stock Handlers and Baggers
- H878 Machine Feeders and Offbearers
- H883 Freight, Stock, and Material Handlers, n.e.c.
- H885 Garage and Service Station Related Occupations
- H887 Vehicle Washers and Equipment Cleaners
- H888 Hand Packers and Packagers
- H889 Laborers, Except Construction, n.e.c.

### Major group K:

## SERVICE OCCUPATIONS, EXCEPT PRIVATE HOUSEHOLD

#### PROTECTIVE SERVICE OCCUPATIONS

- K413 Supervisors: Firefighting and Fire Prevention Occupations
- K414 Supervisors: Police and Detectives
- K415 Supervisors: Guards
- K416 Fire Inspection and Fire Prevention Occupations
- K417 Firefighting Occupations
- K418 Police and Detectives, Public Service
- K423 Sheriffs, Bailiffs, and Other Law Enforcement Officers
- K424 Correctional Institution Officers
- K425 Crossing Guards
- K426 Guards and Police, Except Public Service
- K427 Protective Service Occupations, n.e.c.

#### FOOD SERVICE OCCUPATIONS

- K433 Supervisors: Food Preparation and Service Occupations
- K434 Bartenders
- K435 Waiters and Waitresses

K436 Cooks

- K438 Food Counter, Fountain, and Related Occupation
- K439 Kitchen Workers, Food Preparation
- K443 Waiters'/Waitresses' Assistants
- K444 Food Preparation Occupations, n.e.c.

#### HEALTH SERVICE OCCUPATIONS

- K445 Dental Assistants
- K446 Health Aides, Except Nursing
- K447 Nursing Aides, Orderlies, and Attendants

# CLEANING AND BUILDING SERVICE OCCUPATIONS

- K448 Supervisors: Cleaning and Building Service Workers
- K449 Maids and Housemen
- K453 Janitors and Cleaners
- K454 Elevator Operators
- K455 Pest Control Occupations

#### PERSONAL SERVICE OCCUPATIONS

- K456 Supervisors: Personal Service Occupations
- K457 Barbers
- K458 Hairdressers and Cosmetologists
- K459 Attendants, Amusement and Recreation Facilities
- K461 Guides
- K462 Ushers
- K463 Public Transportation Attendants
- K464 Baggage Porters and Bellhops
- K465 Welfare Service Aides
- K467 Early Childhood Teacher's Assistants
- K468 Child Care Workers, n.e.c.
- K469 Service Occupations, n.e.c.

# Appendix C. Generic Leveling Criteria

Below are the 10 criteria for the generic leveling of occupations. The description of each level within a factor is included. An example of using these criteria for leveling a job follows in appendix D.

**KNOWLEDGE** measures the nature and extent of information or facts which the workers must understand to do acceptable work (e.g., steps, procedures, practices, rules, policies, theories, principles, and concepts) and the nature and extent of the skills needed to apply those knowledge's. To be used as a basis for selecting a level under this factor, a knowledge must be required and applied.

1. Knowledge of simple, routine, or repetitive tasks or operations which typically includes following step-by-step instructions and requires little or no previous training or experience;

OR

Skill to operate simple equipment or equipment which operates repetitively, requiring little or no previous training or experience;

OR

Equivalent knowledge and skill.

**2**. Knowledge of basic or commonly-used rules, procedures, or operations

which typically requires some previous training or experience;

OR

Basic skill to operate equipment requiring some previous training or

experience, such as keyboard equipment;

OR

Equivalent knowledge and skill.

**3**. Knowledge of a body of standardized rules, procedures, operations, goods, services, tools, or equipment requiring considerable training and experience to perform the full range of standard clerical assignments and resolve recurring problems;

OR

Skill, acquired through considerable training and experience, to operate and adjust varied equipment for purposes such as performing numerous standardized tests or operations;

OR

Equivalent knowledge and skill.

**4.** Knowledge of an extensive body of rules, procedures, operations, products or services requiring extended training and experience to perform a wide variety of interrelated or nonstandard procedural assignments and resolve a wide range of problems;

OR

Practical knowledge of standard procedures in a technical field, requiring extended training or experience, to perform such work as: adapting equipment when this requires considering the functioning characteristics of equipment; interpreting results of tests based on previous experience and observations (rather than directly reading instruments or other measures); or extracting information from various sources when this requires considering the applicability of information and the characteristics and quality of the sources:

OR

Comprehensive knowledge of a blue-collar skill, usually acquired through a formal apprenticeship;

OR

Equivalent knowledge and skill;

5. Knowledge (such as would be acquired through a pertinent baccalaureate educational program or its equivalent in experience, training, or independent study) of basic principles, concepts, and methodology of a professional or administrative occupation, and skill in applying this knowledge in carrying out elementary assignments, operations, or procedures;

OR

In addition to the practical knowledge of standard procedures in Level 4, practical knowledge of technical methods to perform assignments such as carrying out limited projects which involve use of specialized, complicated techniques;

OR

Advanced knowledge of a blue-collar skill to solve unusually complex problems;

OR

Equivalent knowledge and skill.

**6**. Knowledge of the principles, concepts, and methodology of a professional or administrative occupation as described at Level 5 which has been either: (a) supplemented by skill gained through job experience to permit independent performance of recurring assignments, or (b) supplemented by expanded professional or administrative knowl-

edge gained through relevant graduate study or experience, which has provided skill in carrying out assignments, operations, and procedures in the occupation which are significantly more difficult and complex than those covered by Level 5;

OR

Practical knowledge of a wide range of technical methods, principles, and practices similar to a narrow area of a professional field, and skill in applying this knowledge to such assignments as the design and planning of difficult, but well-precedented projects;

OR

Equivalent knowledge and skill.

7. Knowledge of a wide range of concepts, principles, and practices in a professional or administrative occupation, such as would be gained through extended graduate study or experience, and skill in applying this knowledge to difficult and complex work assignments;

OR

A comprehensive, intensive, practical knowledge of a technical field and skill in applying this knowledge to the development of new methods, approaches, or procedures;

Equivalent knowledge and skill.

**8**. Mastery of a professional or administrative field to:

Apply experimental theories and new developments to problems not susceptible to treatment by accepted methods

Make decisions or recommendations significantly changing, interpreting, or developing important policies or programs;

OR

Equivalent knowledge and skill

**9** . Mastery of a professional field to generate and develop new hypotheses and theories;

OR

Equivalent knowledge and skill.

SUPERVISION RECEIVED covers the nature and extent of direct or indirect controls exercised by the supervisor, the employee's responsibility and the review of completed work. Controls are exercised by the supervisor in the way assignments are made, instructions are given to the employee, priorities and deadlines are set, and objectives and boundaries are defined. Responsibility of the employee depends upon the extent to which the employee is expected to develop the sequence and timing of various aspects of the work, to modify or recommend modification of instructions, and to participate in establishing priorities and defining objectives. The degree of review of completed work depends upon the nature and extent of the review, e.g., close and detailed review of each phase of the assignment; detailed review of the finished assignment;

spot-check of finished work for accuracy; or review only for adherence to policy.

1. For both one-of-a-kind and repetitive tasks the supervisor makes specific assignments that are accompanied by clear, detailed, and specific instructions.

The employee works as instructed and consults with the supervisor as needed on all matters not specifically covered in the original instructions or guidelines.

For all positions the work is closely controlled. For some positions, the control is through the structured nature of the work itself; for others, it may be controlled by the circumstances in which it is performed. In some situations, the supervisor maintains control through review of the work which may include checking progress or reviewing completed work for accuracy, adequacy, and adherence to instructions and established procedures.

2. The supervisor provides continuing or individual assignments by indicating generally what is to be done, limitations, quality and quantity expected, deadlines, and priority of assignments. The supervisor provides additional, specific instructions for new, difficult, or unusual assignments including suggested work methods or advice on source material available.

The employee uses initiative in carrying out recurring assignments independently without specific instruction, but refers deviations, problems, and unfamiliar situations not covered by instructions to the supervisor for decision or help.

The supervisor assures that finished work and methods used are technically accurate and in compliance with instructions or established procedures. Review of the work increases with more difficult assignments if the employee has not previously performed similar assignments.

**3**. The supervisor makes assignments by defining objectives, priorities, and deadlines; and assists employee with unusual situations which do not have clear precedents.

The employee plans and carries out the successive steps and handles problems and deviations in the work assignment in accordance with instructions, policies, previous training, or accepted practices in the occupation.

Completed work is usually evaluated for technical soundness, appropriateness, and conformity to policy and requirements. The methods used in arriving at the end results are not usually reviewed in detail.

**4.** The supervisor sets the overall objectives and resources available. The employee and supervisor, in consultation, develop the deadlines, projects, and work to be done. At this level, the employee, having developed expertise in the line of work, is responsible for planning and carrying out the assignment; resolving most of the conflicts which arise; coordinating the work with others as necessary; and interpreting policy on own initiative in terms of established objectives. In some assignments, the

employee also determines the approach to be taken and the methodology to be used. The employee keeps the supervisor informed of progress, potentially controversial matters, or far-reaching implications.

Completed work is reviewed only from an overall standpoint in terms of feasibility, compatibility with other work, or effectiveness in meeting requirements or expected results.

**5**. The supervisor provides administrative direction with assignments in terms of broadly defined missions or functions.

The employee has responsibility for planning, designing, and carrying out programs, projects, studies, or other work independently.

Results of the work are considered as technically authoritative and are normally accepted without significant change. If the work should be reviewed, the review concerns such matters as fulfillment of program objectives, effect of advice and influence of the overall program, or the contribution to the advancement of technology. Recommendations for new projects and alteration of objectives are usually evaluated for such considerations as availability of funds and other resources, broad program goals or priorities.

**GUIDELINES** covers the nature of guidelines and the judgment needed to apply them. Guides used include, for example: desk manuals, established procedures and policies, traditional practices, and reference materials such as dictionaries, style manuals, engineering handbooks, and the pharmacopoeia.

Individual jobs in different occupations vary in the specificity, applicability and availability of the guidelines for performance of assignments. Consequently, the constraints and judgmental demands placed upon employees also vary. For example, the existence of specific instructions, procedures, and policies may limit the opportunity of the employee to make or recommend decisions or actions. However, in the absence of procedures or under broadly stated objectives, employees in some occupations may use considerable judgment in researching literature and developing new methods.

Guidelines should not be confused with the knowledge's described under Factor 1, Knowledge. Guidelines either provide reference data or impose certain constraints on the use of knowledge's. For example, in the field of medical technology, for a particular diagnosis there may be three or four standardized tests set forth in a technical manual. A medical technologist is expected to know these diagnostic tests. However, in a given laboratory the policy may be to use only one of the tests; or the policy may state specifically under what conditions one or the other of these tests may be used.

1. Specific, detailed guidelines covering all important aspects of the assignment are provided to the employee.

The employee works in strict adherence to the guidelines; deviations must be authorized by the supervisor.

**2**. Procedures for doing the work have been established and a number of specific guidelines are available.

The number and similarity of guidelines and work situations requires the employee to use judgment in locating and selecting the most appropriate guidelines, references, and procedures for application, and in making minor deviations to adapt the guidelines in specific cases. At this level, the employee may also determine which of several established alternatives to use. Situations to which the existing guidelines cannot be applied or significant proposed deviations from the guidelines are referred to the supervisor.

**3**. Guidelines are available, but are not completely applicable to the work or have gaps in specificity.

The employee uses judgment in interpreting and adapting guidelines such as policies, regulations, precedents, and work directions for application to specific cases or problems. The employee analyzes results and recommends changes.

**4**. Administrative policies and precedents are applicable but are stated in general terms. Guidelines for performing the work are scarce or of limited use.

The employee uses initiative and resourcefulness in deviating from traditional methods or researching trends and patterns to develop new methods, criteria, or proposed new policies.

**5**. Guidelines are broadly stated and nonspecific, e.g., broad policy statements and basic legislation which require extensive interpretation.

The employee must use judgment and ingenuity in interpreting the intent of the guides that do exist and in developing applications to specific areas of work. Frequently, the employee is recognized as a technical authority in the development and interpretation of guidelines.

**COMPLEXITY** covers the nature, number, variety, and intricacy of tasks, steps, processes, or methods in the work performed; the difficulty in identifying what needs to be done; and the difficulty and originality involved in performing the work.

1. The work consists of tasks that are clear-cut and directly related.

There is little or no choice to be made in deciding what needs to be done.

Actions to be taken or responses to be made are readily discernible. The work is quickly mastered.

2. The work consists of duties that involve related steps, processes, or methods.

The decision regarding what needs to be done involves various choices requiring the employee to recognize the existence of and differences among a few easily recognizable situations.

Actions to be taken or responses to be made differ in such things as the source of information, the kind of transactions or entries, or other differences of a factual nature.

**3**. The work includes various duties involving different and unrelated processes and methods.

The decision regarding what needs to be done depends upon the analysis of the subject, phase, or issues involved in each assignment, and the chosen course of action may have to be selected from many alternatives.

The work involves conditions and elements that must be identified and analyzed to discern interrelationships.

**4.** The work typically includes varied duties requiring many different and unrelated processes and methods such as those relating to well-established aspects of an administrative or professional field.

Decisions regarding what needs to be done include the assessment of unusual circumstances, variations in approach, and incomplete or conflicting data.

The work requires making many decisions concerning such things as the interpreting of considerable data, planning of the work, or refining the methods and techniques to be used.

**5**. The work includes varied duties requiring many different and unrelated processes and methods applied to a broad range of activities or substantial depth of analysis, typically for an administrative or professional field.

Decisions regarding what needs to be done include major areas of uncertainty in approach, methodology, or interpretation and evaluation processes resulting from such elements as continuing changes in program, technological developments, unknown phenomena, or conflicting requirements.

The work requires originating new techniques, establishing criteria, or developing new information.

**6**. The work consists of broad functions and processes of an administrative or professional field. Assignments are characterized by breadth and intensity of effort and involve several phases being pursued concurrently or sequentially with the support of others within or outside of the organization.

Decisions regarding what needs to be done include largely undefined issues and elements, requiring extensive probing and analysis to determine the nature and scope of the problems.

The work requires continuing efforts to establish concepts, theories, or programs, or to resolve unyielding problems.

**SCOPE AND EFFECT** covers the relationship between the nature of the work, i.e., the purpose, breadth, and depth of the assignment, and the effect of work products or services both within and outside the organization.

Effect measures such things as whether the work output facilitates the work of others, provides timely services of a personal nature, or impacts on the adequacy of research conclusions. The concept of effect alone does not provide sufficient information to properly understand and evaluate the impact of the position. The scope of the work completes the picture, allowing consistent evaluations. Only the effect of properly performed work is to be considered.

1. The work involves the performance of specific, routine operations that include a few separate tasks or procedures.

The work product or service is required to facilitate the work of others; however, it has little impact beyond the immediate organizational unit or beyond the timely provision of limited services to others.

**2.** The work involves the execution of specific rules, regulations, or procedures and typically comprises a complete segment of an assignment or project of broader scope.

The work product or service affects the accuracy, reliability, or acceptability of further processes or services.

**3**. The work involves treating a variety of conventional problems, questions, or situations in conformance with established criteria.

The work product or service affects the design or operation of systems, programs, or equipment; the adequacy of such activities as field investigations, testing operations, or research conclusions; or the social, physical, and economic well-being of persons.

**4**. The work involves establishing criteria; formulating projects; assessing program effectiveness; or investigating or analyzing variety of unusual conditions, problems, or questions.

The work product or service affects a wide range of establishment activities, major activities of industrial concerns, or the operation of other organizations.

**5**. The work involves isolating and defining unknown conditions, resolving critical problems, or developing new theories.

The work product or service affects the work of other experts, the development of major aspects of administrative or scientific programs or missions, or the well-being of substantial numbers of people.

**6**. The work involves planning, developing, and carrying out vital administrative or scientific programs.

The programs are essential to the missions of the overall organization or affect large numbers of people on a long-term or continuing basis. **PERSONAL CONTACT** includes face-to-face contacts and telephone and radio dialogue with persons not in the supervisory chain. (NOTE: Personal contacts with supervisors are covered under Factor 2, Supervision Received.) Levels described under this factor are based on what is required to make the initial contact, the difficulty of communicating with those contacted, and the setting in which the contact takes place (e.g., the degree to which the employee and those contacted recognize their relative roles and authorities).

Above the lowest level, points should be credited under this factor only for contacts which are essential for successful performance of the work and which have a demonstrable impact on the difficulty and responsibility of the work performed.

The relationship of Factors 6 (Personal Contacts) and 7 (Purpose of Contacts) presumes that the same contacts will be evaluated for both factors. Therefore, use the personal contacts which serve as the basis for the level selected for Factor 7 as the basis for selecting a level for Factor 6.

1. The personal contacts are with employees within the immediate organization, office, project, or work unit, and in related or support units;

#### AND/OR

The contacts are with members of the general public in very highly structured situations (e.g., the purpose of the contact and the question of with whom to deal are relatively clear). Typical of contacts at this level are purchases of admission tickets at a ticket window.

2. The personal contacts are with employees in the same overall organization, but outside the immediate organization. People contacted generally are engaged in different functions, missions, and kinds of work, e.g., representatives from various levels within the overall organizations such as headquarters, district offices, or local offices, plants, stores, or other operating units in the immediate installation.

#### AND/OR

The contacts are with members of the general public, as individuals or groups, in a moderately structured setting (e.g., the contacts are generally established on a routine basis, usually at the employee's work place; the exact purpose of the contact may be unclear at first to one or more of the parties; and one or more of the parties may be uninformed concerning the role and authority of other participants).

**3.** The personal contacts are with individuals or groups from outside the employing establishment in a moderately unstructured setting (e.g., the contacts are not established on a routine basis; the purpose and extent of each contact is different and the role and authority of each party is identified and developed during the course of the contact). Typical of contacts at this level are those with persons in

their capacities as attorneys; contractors; or representatives of professional organizations, the news media, or public action groups.

4. The personal contacts are with high-ranking officials from outside the employing establishment at national or international levels in highly unstructured settings (e.g., contacts are characterized by problems such as: the officials may be relatively inaccessible; arrangements may have to be made for accompanying staff members; appointments may have to be made well in advance; each party may be very unclear as to the role and authority of the other; and each contact may be conducted under different ground rules). Typical of contacts at this level are those with presidents of large national or international firms, nationally recognized representatives of the news media, presidents of national unions, members of Congress, leading representatives of foreign governments, State governors, or mayors of large cities.

**PURPOSE OF CONTACTS** ranges from factual exchanges of information to situations involving significant or controversial issues and differing viewpoints, goals, or objectives. The personal contacts which serve as the basis for the level selected for this factor must be the same as the contacts which are the basis for the level selected for Factor 6.

- 1. The purpose is to obtain, clarify, or give facts or information regardless of the nature of those facts, i.e., the facts or information may range from easily understood to highly technical.
- **2.** The purpose is to plan, coordinate, or advise on work efforts or to resolve operating problems by influencing or motivating individuals or groups who are working toward mutual goals and who have basically cooperative attitudes.
- **3**. The purpose is to influence, motivate, convince, or question persons or groups. Those contacted may be hesitant or skeptical, so the employee must be skillful in approaching the individual or group in order to obtain the desired response.

#### OR

The purpose is to interrogate or control persons or groups who may be fearful, uncooperative, or dangerous. Therefore, the employee must be skillful in approaching the individual or group in order to obtain the desired effect, such as, gaining compliance with established policies and regulations by persuasion or negotiation, or gaining information by establishing rapport with a suspicious informant

**4.** The purpose is to justify, defend, negotiate, or settle matters involving significant or controversial issues. Work at this level usually involves active participation in conferences, meetings, hearings, or presentations involving problems or issues of considerable consequence or

importance. The persons contacted typically have diverse viewpoints, goals, or objectives requiring the employee to achieve a common understanding of the problem and a satisfactory solution by convincing them, arriving at a compromise, or developing suitable alternatives.

PHYSICAL DEMANDS covers the requirements and physical demands placed on the employee by the work assignment. This includes physical characteristics and abilities (e.g., specific agility and dexterity requirements) and the physical exertion involved in the work (e.g., climbing, lifting, pushing, balancing, stooping, kneeling, crouching, crawling, or reaching). To some extent the frequency or intensity of physical exertion must also be considered, e.g., a job requiring prolonged standing involves more physical exertion than a job requiring intermittent standing.

- 1. The work is sedentary. Typically, the employee may sit comfortably to do the work. However, there may be some walking; standing; bending; carrying of light items such as papers, books, small parts; driving an automobile, etc. No special physical demands are required to perform the work.
- 2. The work requires some physical exertion such as long periods of standing; walking over rough, uneven, or rocky surfaces; recurring bending, crouching, stooping, stretching, reaching, or similar activities; recurring lifting of moderately heavy items such as personal computers and record boxes. The work may require specific, but common, physical characteristics and abilities such as above-average agility and dexterity.
- **3**. The work requires considerable and strenuous physical exertion such as frequent climbing of tall ladders, lifting heavy objects over 50 pounds, crouching or crawling in restricted areas and defending oneself or others against physical attack.

WORK ENVIRONMENT considers the risks and discomforts in the employee's physical surroundings or the nature of the work assignment and the safety regulations required. Although the use of safety precautions can practically eliminate a certain danger or discomfort, such situations typically place additional demands upon the employee in carrying out safety regulations and techniques.

1. The work environment involves everyday risks or discomforts which require normal safety precautions typical

of such places as offices, meeting and training rooms, libraries, and residences or commercial vehicles,

- e.g., use of safe work practices with office equipment, avoidance of trips and falls, observance of fire regulations and traffic signals, etc. The work area is adequately lighted, heated, and ventilated.
- 2. The work involves moderate risks or discomforts which require special safety precautions, e.g., working around moving parts, carts, or machines; with contagious diseases or irritant chemicals; etc. Employees may be required to use protective clothing or gear such as masks, gowns, coats, boots, goggles, gloves, or shields.
- 3. The work environment involves high risks with exposure to potentially dangerous situations or unusual environmental stress which require a range of safety and other precautions, e.g., working at great heights under extreme outdoor weather conditions, subject to possible physical attack or mob conditions, or similar situations where conditions cannot be controlled.

**SUPERVISORY DUTIES** describes the level of supervisory responsibility for a position.

- 1. No supervisory responsibility.
- **2.** A nonsupervisory position. Incumbent sets the pace of work for the group and shows other workers in the group how to perform assigned tasks. Commonly performs the same work as the group, in addition to lead duties. Can also be called group leader, team leader, or lead worker.
- **3**. Directs staff through face to face meetings. Organizational structure is not complex and internal and administrative procedures are simple. Performing the same work as subordinates is not the principal duty. Typically, this is the first supervisory level.
- **4.** Directs staff through intermediate supervisors. Internal procedures and administrative controls are formal. Organizational structure is complex and is divided into subordinate groups that may differ from each other as to subject matter and function
- **5**. Directs staff through two or more subordinate supervisory levels with several subdivisions at each level. Programs are usually inter-locked on a direct and continuing basis with other organizational segments, requiring constant attention to extensive formal coordination, clearances, and procedural controls.

# Appendix D. Evaluating Your Firm's Jobs

To compare data on their firm's jobs with statistics contained in this bulletin, data users need to be able to determine their jobs' work levels. Using the example of a dental hygienist, this appendix will go through the procedure for determining the work level of a particular job.

To determine the work level of a job, it must be evaluated using the generic leveling factors. With the information available, such as a written position description and other knowledge of the job, each factor must be reviewed. Comparing that information to the descriptions of each level within a factor as shown in Appendix C, the level best matching the job should be chosen and recorded. (Note that the number of levels varies by factor.)

### Generic leveling: an example

#### Knowledge

Hygienist must have a dental hygienist license which requires 2 years of schooling and passage of a technical exam. This is a mid-level hygienist job, which means a worker must have at least 3 years of experience. The procedures are essentially the same every day, such as cleaning teeth, checking gums, and taking x-rays.

Level 4.

#### Supervision received

Most of the tasks are performed without supervision. For more complicated procedures, such as tooth filling, the dental hygienist assists the dentist.

Level 2.

#### **Guidelines**

A hygienist knows which procedure to use for different dental problems. Unusual situations are handled after checking with the supervisor.

Level 2.

#### Complexity

Each procedure performed leads to the next, for example, examining gums, scraping plaque, then cleaning teeth.

Level 2.

#### Scope and effect

In terms of process, the dentist's work follows the hygienist's. In terms of effect, the hygienist doing a thorough cleaning in preparation for the dentist's work allows the dentist to do a complete exam and properly treat the patient.

Level 2.

#### **Personal contacts**

Patients come to the clinic or occasionally the hygienist will travel to perform work or give a talk at a school.

Level 2.

#### Purpose of contacts

Most of hygienist's interaction is with patients; no planning or coordination work is involved.

Level 1.

### **Physical demands**

The work is sedentary.

Level 1.

#### Work environment

Hygienist must take precautions not to be exposed to x-rays, punctures, etc.

Level 2.

#### Supervisory duties

A dental hygienist at this level does not supervise anyone.

Level 1.

### Assigning points

Once the correct level has been identified within each factor, the points associated with each level are recorded. Summing the points for all factors gives the total points for the job. Using the factors above and the table at the end of this section showing the points associated with each level within a factor, a sample worksheet was filled out for the dental hygienist position.

### **Generic leveling worksheet**

Company job title: Dental Hygienist

Factor	Level	Points
Knowledge	4	550
Supervision received	2	125
Guidelines	2	125
Complexity	2	75
Scope and effect	2	75
Personal contacts	2	25
Purpose of contacts	2	20
Physical demands	1	5
Work environment	2	20
Supervisory duties	1	0
Total	5	1020

### **Determining the work level**

The following chart takes the point total determined using the worksheet and converts it to an overall work level for the job. There are 15 work levels, based on those used to rank Federal civil service white-collar jobs, each

identified by a point range. The 1,020 total points for the dental hygienist job puts it in level 5.

### Point ranges by work level

Range of Generic Level Points

Level	Low	High
1	190	254
2	255	454
3	455	654
4	655	854
5	855	1104
6	1105	1354
7	1355	1604
8	1605	1854
9	1855	2104
10	2105	2354
11	2355	2754
12	2755	3154
13	3155	3604
14	3605	4054
15	4055	
	and up	

### **Comparing wages**

Once the work level has been identified for a job, wages for that job can be compared to wages for similar jobs at the same work level. BLS publishes hourly wage rates by work level within nine major occupational groups, which are combinations of similar individual occupations. The groups and work levels available vary by area. Employers can also use the data on work levels to compare different jobs in their establishment.

#### Points associated with each factor level

Factor	1	2	3	4	5	6	7	8	9
Knowledge	50	200	350	550	750	950	1250	1550	1850
Supervision received	25	125	275	450	650	X	X	X	X
Guidelines	25	125	275	450	650	X	X	X	X
Complexity	25	75	150	225	325	450	X	X	X
Scope and effect	25	75	150	225	325	450	X	X	X
Personal contacts	10	25	60	110	X	X	X	X	X
Purpose of contacts	20	50	120	220	X	X	X	X	X
Physical demands	5	20	50	X	X	X	X	X	X
Work environment	5	20	50	X	X	X	X	X	X
Supervisory duties	0	0	0	0	0	X	X	X	X

Note: X indicates that a level is not associated with a given factor. For example, for physical demands, point levels 1, 2, and 3 are the only choices.