

## The United States Warehouse Act

**Background** 

What Does the United States Warehouse Act Do?

Warehouse Operator: Why the United States Warehouse Act?

How do we monitor warehouse operators under the United States Warehouse Act?

Who and What Qualifies for Licensing?

**Benefits to States** 

**Benefits to Producers** 

For creditors and holders of warehouse receipts

**How to Apply for Licensing** 

**Financial Statements** 

**For More Information** 

## Background

### August 11, 1916

The United States Warehouse Act (USWA):

- Enabled producers of agricultural products to market commodities throughout the year not just at harvest times.
- Facilitated obtaining farm credit through use of USWA warehouse receipt.
- Originated for cotton producers who were faced with market chaos, agricultural credit shortage, and a large cotton crop predicted at the start of World War I. Prior to passage covered grain, tobacco, wool and flaxseed.
- Expanded to other commodities in 1923.

#### What Does the United States Warehouse Act Do?

- Facilitates commercial and interstate trading of agricultural commodities.
- Provides the necessary uniformity and parity needed for warehouse operators in the United States to compete in a global environment.
- Protects the producers or other depositors of agricultural commodities in store.
- Enforces the integrity of warehouse receipts issued under it.
- Provides penalties for rule-breaking:
  - Suspension of license for cause.
  - Termination of the license with investigation and hearing. [Hearing procedures provided.]
  - o Criminal charges for:
    - Forgery, alteration, or counterfeiting of documents.
    - Converting commodity to own use or for loan security, or Removal of commodity from warehouse.
- The warehouse receipt creates an enforceable contract between warehouse operator and farmer and contains terms and conditions that are acceptable to bankers.

- Provides for:
  - o The possibility of lower interest rates to farmers because of the integrity of the warehouse receipt.
  - o Timely marketing of commodity other than harvest time to obtain greater income from sales.
  - o High quality storage at reasonable rates due to review of tariff rates.
  - o Sound warehousing practices through unannounced examination of facilities.
- Creates a negotiable document of title [the warehouse receipt] facilitating marketing of commodity.

## Warehouse Operator: Why the United States Warehouse Act?

- It's voluntary. The warehouse operator voluntarily agrees to follow the rules.
  - o But . . . It's **mandatory**. Warehouse licensing, from a state or federal licensing entity, for agricultural commodity warehouse operators is required throughout most of the United States.
  - o AND . . . It's **a permissive regulator act**. While requiring rules to be observed, the warehouse operator is not required to be licensed under that act.
- It's **nationwide**. We can license across state lines. We are one licensing agency for all locations.
  - 47% of all commercial warehouse space is presently licensed under the United States Warehouse Act.
- It's **simple**. The relatively simple rules the warehouse operator agrees to operate under are generally accepted good warehousing practice.
- It's **continuous**. Licensing is continuous, there is no annual renewal, until canceled by warehouse operator.
- It **expands**. Call us and we can start procedures to add new locations and new licenses.

# How do we monitor warehouse operators under the United States Warehouse Act?

- Perform regular unscheduled examinations.
  - o The examination consists, in part, of:
    - Audit of all storage obligations including warehouse receipted ones.
    - Physical inventory of the stored commodities.
    - Comparison of inventory taken with storage obligations.
    - Examination of the physical plant for cleanliness & safety.
- Review an annual third-party-endorsed financial statement that meets minimum standards.
- Require a bond or other financial assurances in favor of the Secretary which
  provides monetary compensation for any inability to deliver quantity and quality of
  storage obligations.
- Control the printing, issuance, and cancellation of warehouse receipts.

## Who and What Qualifies for Licensing?

- Competent persons and organizations with a good business reputation who are in the business of public warehousing.
- Structures suitable for the protection of the commodity in store.
- Facilities which allow the accurate and efficient weighing, sampling, inspection and grading of commodity in store.
- Personnel with knowledge of generally accepted storage practices and weighing, sampling, inspection and grading procedures.
- Responsible persons and organizations with adequate financial resources based on warehouse capacity of the commodity stored.

## **Benefits to States**

- Licensing for warehouse operators in states that have no licensing laws.
- **Setting** high quality **standards** and encouraging the development of strong state monitoring systems.
- **Encourages uniformity** across the nation in the handling, storage, and receipting of agricultural commodities.

#### **Benefits to Producers**

- **Ensuring** the **safekeeping** of deposits of agricultural commodities.
- Financially stable warehousing operation.
- **Federal Warehouse Receipt** has proven to be a valuable financial instrument of ownership of commodity as collateral for bank loans and participation in government price support programs.

#### For creditors and holders of warehouse receipts:

- The **examination** provides a third-party view of operations as a cross-check of the accuracy and integrity of internal business management controls.
- A disinterested third party is providing tracking of loan collateral. The United States Warehouse Act provides the security of bonding or other financial assurances.
- Controlled printing, issuance, and cancellation of warehouse receipts.
- **Uniform** nationally recognized warehouse receipt contract language, terms and conditions.
- **Electronic warehouse receipts** are available for cotton, and will be available in the near future for other agricultural products.

## **How to Apply for Licensing**

- Complete form <u>WA50</u> (application).
- Send a copy of organization documents.
  - o Corporation:
    - Articles of Incorporation certified by Secretary of State.
    - Bylaws certified as true and correct by corporate secretary.
    - Foreign corporation permit if not a corporation native to the locality being licensed.
  - o Partnership:
    - Executed copy of partnership agreement.
  - o **Proprietor**:
    - None.

#### **Financial Statements**

- We need a financial statement prepared by a disinterested party.
- You will be required to furnish financial statements at the audit or review level after licensing.
- Financial statements should be prepared subsequent to mergers, etc.
- Financial statements are prepared according to Generally Accepted Accounting Principles.

#### For More Information:

Licensing Branch Warehouse License & Examination Division Kansas City Commodity Office, Mail Stop 9148 P. O. Box 419205 Kansas City, Missouri 64141-6205

Telephone: (816) 926-6474

Fax: (816) 823-1805

E-Mail: <u>uswakcco@kcc.usda.gov</u>