Targeting Health Care Providers Where They Are: How Do We Mobilize a Constituency?

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Strategic Role of Health Care Providers in Children's Environmental Health

- Health care providers as educators, investigators and advocates
- Trusted role of health care providers
- Influential role of health care providers
- Need for mobilized constituency in policy arena

How Do Health Providers Become Stronger Advocates?

- Learn the Science and Policy
- Educate Their Peers
- Learn From and Be a Resource for Communities "bi-directional communication" (Claudio)
- Inform Patients and Community Members
- Mobilize the Broader Health Care Community

How Do Health Care Providers Become Stronger Advocates?

- Work with Local Advocacy Groups Local environmental organization, PSR chapter, PIRG, and others
- Speak to Elected Officials and Policy Makers
- Write to Newspapers and Magazines
- Organize Media Events
- Serve on Government Advisory Committees

How Do We Move from Roladexes to A Mobilized Constituency?

Effectively Understand our Target and Develop Appropriate Interventions

Key Messages for Health Care Providers

- Lead with health angle what is the hook?
- Use scientific evidence as much as possible
- Convince providers that their patients and communities look to them for information
- Provide them with salient, understandable and credible messages
- Show them case examples
- Keep requests focused and achievable in little time

What Types of Providers Are Most Receptive?

- Primary Care Physicians and Nurses
- Providers who work with children pediatricians, pediatric nurses, family practitioners
- School nurses
- Nurse midwives
- Ob/Gyn?
- Community-based providers

However, We Have Challenges.....

- Practitioner does not think it is his/her responsibility
- Practitioner is exposed to issue in his/her training
- Practitioner does not understand or accept science on children's environmental health
- Practitioner does not hear the information from an appropriate messenger
- Practitioner does not have the time

Let's Reframe Our Approach — Using Stages of Change Model

- Theory by Prochasta
- Used for individual behavior change
- Application to changing mindset of providers
- Reframe how we approach education and involvement of providers

Stages of Change Model

- Pre-contemplation
- Contemplation
- Decision/Determination
- Action
- Maintenance

Table 6: Stages of Change Model

Concept	Definition	Application
Pre-contemplation	Unaware of problem; has not thought through behavior	Increase awareness of need for change, personalize information and risks and benefits
Contemplation	Thinking about change in the near future	Motivate, encourage to make specific plans
Decision/Determination	Making a plan to change	Assist in developing concrete action plans, setting gradual goals
Action	Implementation of specific action plans	Assist with feedback, problem solving, social support, reinforcement
Maintenance	Continuation of desirable actions, or repeating periodic recommended step(s)	Assist in coping, reminders, finding alternatives, avoiding steps/relapses (as applies)

Source: Prochaska et al, 1995.

Figure 3: Stages of Change and Implementation Plan Components

STAGE 2: STAGE 3: STAGE 1: Awareness and Knowledge and Maintenance and Skill Building Champion-Building Motivation-Building Make the Case Define Competencies **Faculty Champions** Create Incentives Models of Change Information Gateway Secure Endorsements Faculty Champions New Resources New Resources Information Gateway New Resources

Where Do Most Health Care Providers Sit?

- Hypothesis 80% in pre-contemplation and contemplation
- We spend our time targeting Readiness to Change and Maintenance
- If goal is to build a deeper base of expert providers, focus on moving from readiness to maintenance
- If goal is to reach a larger number, focus on moving from pre-contemplation to readiness to change

Targeting Pre-contemplation

- Journal Articles
- Grand Rounds
- Build awareness of local community issue
- Make it relevant -- link science to health problems in their practice

Targeting Contemplation

- Peers as Role Models
- Involve in local community investigation or response
- Professional conferences
- Role for local medical society

Targeting Decision/Determination

- Peers as Coach
- Easy, first steps
- Understand the opportunities for involvment
- "Chinese" menu of activities

Targeting Readiness to Change

- Health Care Specific Educational Materials
- Local medical society resolutions
- Env Health History Taking
- Partnership with public health departments
- Speaking and media training
- Slide shows and Grand Rounds presentation
- Patient Education Materials

PSR Resources Available for Health Care Providers

- Primers
- Patient Brochures
- Reports
- Slide Shows
- Drinking Water Advocacy Kit

PHYSICIANS FOR SOCIAL RESPONSIBILITY

Cancer and the Environment

WHAT HEALTH CARE PROVIDERS SHOULD KNOW

Consider for a moment the following disturbing facts about cancer in the U.S. (1):

- Cancer is the second leading cause of death, exceeded only by heart disease. Among children ages 1 to 14, cancer is the leading cause of death by disease.
- At current rates, invasive cancer will be diagnosed in half of all men and in one in three women in their lifetime.
- Almost 1.3 million new cases of invasive cancer will be diagnosed in 2002. Each day, more than 1.500 Americans will die of the disease.

These statistics are particularly troubling when one considers that the majority of cancer deaths are preventable. It is now believed that at least 60% of cancer deaths could be prevented through modification of personal behaviors, such as smoking cessation, dietary changes, and reducing sun exposure (1). Another significant cause of cancer is exposure to carcinogens in the environment—exposures that could be prevented by society, but over which the individual often has little or no control.

DO YOU HAVE THE ANSWERS?

Very often, news reports describe significant advances in the "War on Cancer." Increasingly, new cancer risk factors are identified, including exposure to chemicals in the environment. All this new information can leave the public confused and concerned and is likely to generate questions from your patients. "What are my chances of getting cancer?" "Are environmental pollutants making me sick?" "How can I protect my child from exposure to harmful chemicals?" Your colleagues and communities may also be seeking answers to these same questions. Do you have the information you need to help answer such questions? Do you have practical solutions to help protect your patients and community from the hazards of environmental carcinogens?

This primer is intended to provide you, the health professional, with the latest information on what is known about links between environmental chemical exposures and cancer, what we still need to learn, and what actions you can take to reduce the public health threat possed by carcinogens in the environment.

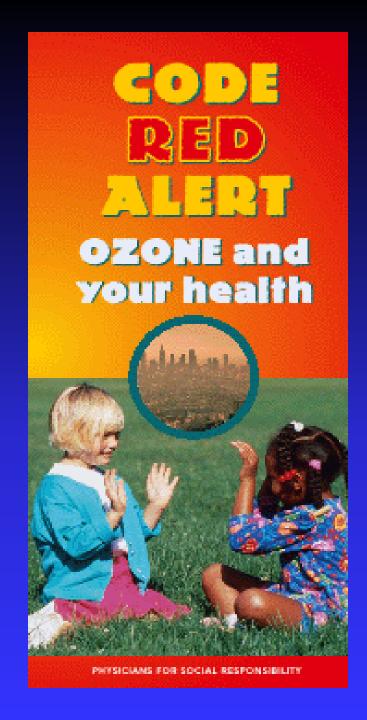
This document addresses the following key topics about cancer and the environment:

- ➤What we know about cancer and the environment 2
- ➤ What we still need to learn about cancer and the environment
- ➤ Patient questions & answers 14

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What is being done to reduce exposures to carcinogens, and what can health care providers do?







MATERNAL AND CHILD HEALTH

What Health Care Providers Should Know

DRINKING WATER FACT SHEET #12

Why Are Pregnant Women and Children More Susceptible to Contaminants in Drinking Water?

Industrial chemicals, pesticides, fertilizers, lead from water supply pipes, water disinfection by-products, and pathogens from human and animal waste can all end up in drinking water, with adverse health outcomes ranging from acute diarrheal disease to long-term effects including neurological,

developmental, and reproductive effects and even cancer. The interaction of unique physiologic, pharm acokinetic, and exposure factors for pregnant women, fetness, infants, and children make these populations especially susceptible to certain waterborne committants.

Prognant Women and Fetures

Pregnant women can transmit some waterborne microbes, such as enteroviruses, to their unborn children. Transplacemal spread may occur at different times during gestation, with manifestations present at birth or delayed for

months or years. Transmission of infection from mother to infam may take place in ween, just before birth, or during delivery.

Other contaminams found in drinking water, including lead, reacily cross the placenta. The specific chemical, dose, notice of exposure, and genotype of the mother or fetus are all determinants of the effects on fetal health. Timing of exposure is thought to be especially important, with the fetus particularly vulnerable to chemicals that disrupt critical developmental processes at certain times. For instance, exposure to some chemicals during organogenesis can lead to dramatic structural abnormalities depending on the target organ (e.g., thalidomide's effect on developing limbs in the first trimester). During the second and third trimesters, exposure to substances such as lead primarily affects the differentiation of the central nervous system and overall fetal growth (LZ).

Infants and Children

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Compared with adults, neonates and infants have a greater surface area-to-body mass ratio, a higher proportion of body water to body far, different metabolic functioning and capacity, and different dietary consumption patterns (2,5). In the first six months after birth, children drink more water per pound of body weight than the average adult. Thus, children can ingest more waterborne contaminants, in

> proportion to their body weight, than adults (2,4). Infants fed formula reconstituted with tap water may be at risk of exposure to a number of drinking water communicants, including lead, nitrate, and pesticides.

Children's immuture enzymatic, metabolic, and immute systems may also provide less natural protection than those of an adult, and their ability to rid their bodies oftoxic substances changes as they grow (2,3). Many of their organ systems, including the immute, reproductive, digestive, and central nervous systems, continue

to develop after birth. Damage to an organ or organ system prior to full maturation could permanently hinder normal functioning (2,3,5). Furthermore, exposure to toxics that prevent normal physical development may permanently after behavioral development (2).

Which Drinking Water Contaminants are of Most Concern for Maternal and Child Health?

Pesticides are a major health concern in the U.S., both because of their toxicity and because of their widespread use. In 1997 an estimated 4.63 billion pounds of pesticides were used in the U.S. (6). A variety of herbicides and pesticides are routinely found in dirinking water sources at low concernations. The herbicide attazine has been detected in up to 97% of surface water supplied dirinking water systems.



77 Summer Street Boston, MA 02110 April 2002

Children atrisk How Air Pollution from Power Plants Threatens the Health of America's Children Prepared by

Targeting Maintenance and Building Champions

- Local advocacy and organizing opportunities
- Peer training Train the Trainers
- Advocacy opportunities at state and national levels
- Op-Eds, Letters to the Editor
- Working with the media
- Expert testimony for governments
- International exchange and training

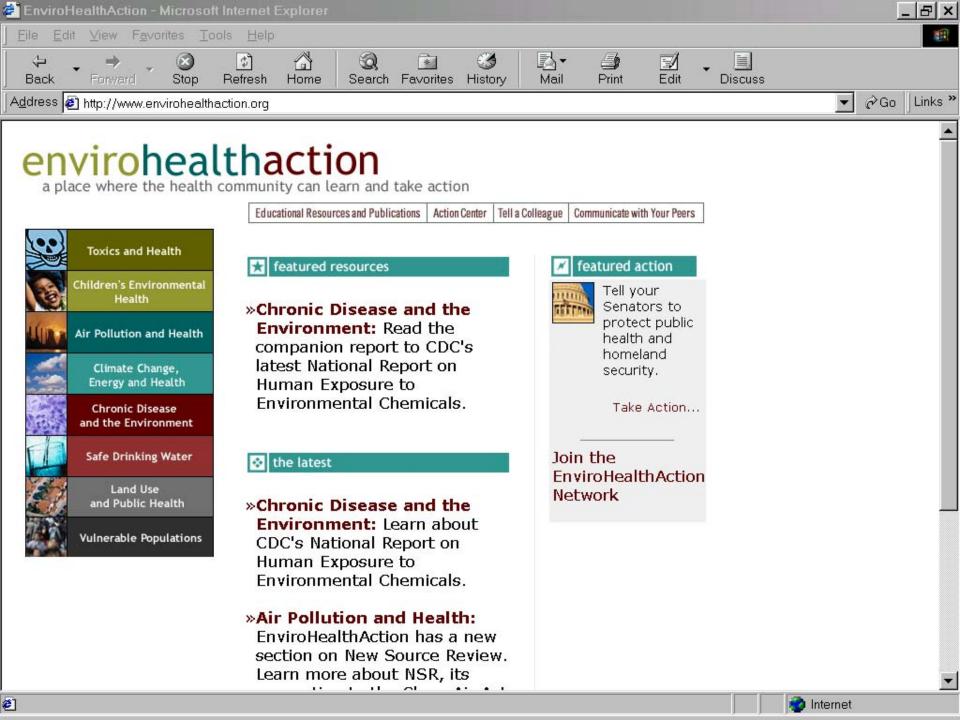
Local Advocacy -- Examples

- Resolutions in local medical/nursing/health professional societies
- Local ordinances and planning
- Partnering with local groups
- Advocacy for your patients

PSR's Web-Based Education & Action Center

<u>Vision</u> – Mobilize a broader constituency of health care providers on environmental health issues

Opportunity – A new Web-based center, hosted by PSR, where health care providers can learn and take action on environmental health issues



EnviroHealthAction



- Tailored Participation
- Information on Specific Issue Areas
- Quick and targeted actions
- Timely access to reports and science
- On-line discussions with peers



Web Based Action Center

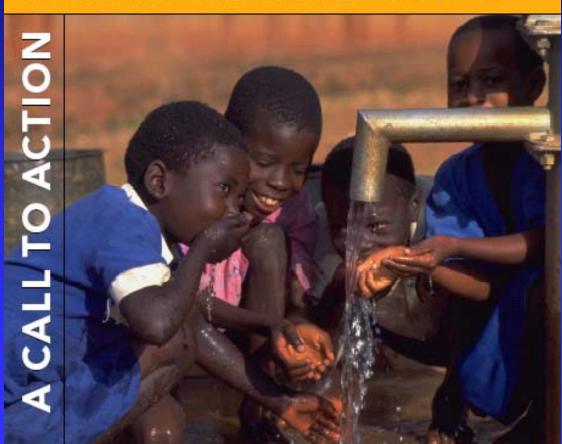
- Access to model letters to the editor, Opeds, professional society resolutions, and education programs
- Links to critical children's environmental health information and tools
- Reports back on where efforts made a difference!

Relevance to Commission on Environmental Cooperation

- If goal is to build a deeper base of expert providers, focus on moving from readiness to maintenance
- If goal is to reach a larger number, focus on moving from pre-contemplation to readiness to change
- Determine the best "niche" for cross-cultural and cross-government involvement
- Strategic "framing" of the message to health care providers



Using Indicators to Measure Progress on Children's Environmental Health



For More Information

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