# AUDIT REPORT 

# Audit of Transportation Costs <br> For Non-NASA Payloads Flown in the SPACEHAB MODULE 

September 8, 1998


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## Acronyms

| CMAM | Commercial Middeck Augmentation Module |
| :--- | :--- |
| COTR | Contracting Officer's Technical Representative |
| JSC | Johnson Space Center |
| OIG | Office of Inspector General |
| PNM | Price Negotiation Memorandum |
| ReALMS | Research and Logistics Mission Support |
| SPOC | SPACEHAB Phase One Contract |
| SSDA | Space Systems Development Agreement |
| STS | Space Transportation System |

## TO: M/Associate Administrator for Space Flight

FROM: W/Assistant Inspector General for Auditing
SUBJECT: Final Report on the Audit of Transportation Costs for Non-NASA Payloads Flown in the SPACEHAB Module Assignment Number A-HA-98-041, Report Number IG-98-028

The subject final report is provided for your use. Please refer to the executive summary for the overall audit results. The report provides our evaluation of your response with respect to planned corrective actions. We request additional comments on the recommendation; therefore, it will remain open until the requested information is provided.

If you have questions concerning the report, please contact Ms. Clara L. Seger, Auditor-in-Charge, at (407) 867-4715. We appreciate the courtesies extended to the audit staff. The report distribution is in Appendix F.

## [Original signed by]

Russell A. Rau
Enclosure
cc:
B/Chief Financial Officer
G/General Counsel
JM/Management Assessment Division

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# TRANSPORTATION COSTS <br> FOR NON-NASA PAYLOADS <br> FLOWN IN THE SPACEHAB MODULE 

## EXECUTIVE SUMMARY

INTRODUCTION

| On December 18, 1997, NASA awarded the Research and |
| :--- |
| Logistics Mission Support (ReALMS) Contract, NAS9- |
| 97199 to SPACEHAB, Inc., for \$42.86 million. The |
| contract covers lease of SPACEHAB's pressurized |
| modules to be flown in Space Shuttle missions and provides |
| associated integration and operation services for NASA |
| payloads. NASA agreed to allow non-NASA customers |
| secured by SPACEHAB to share payload capacity on |
| Space Shuttle missions covered by the contract. The |
| NASA Office of Inspector General received an allegation |
| that the Agency might not receive consideration |

SPACEHAB for Shuttle transportation costs associated
with the non-NASA payloads.

[^0]RECOMMENDATION

## MANAGEMENT'S RESPONSE

The Associate Administrator for Space Flight should develop guidance for calculating transportation fees (consideration) for commercial payloads flown on the SPACEHAB module.

Management concurred with the recommendation and is developing a Plan for Commercialization of the International Space Station; SPACEHAB has indicated a desire to participate. The planned actions are a positive step toward satisfying the intent of the recommendation. However, we request additional comments to clarify how the planned actions will specifically address the recommendation.

INTRODUCTION

Contract Award for
Leasing Modules

The ReALMS fixed-price contract is to provide flight opportunities for research missions and to support the logistics needs of the International Space Station. Under the contract, SPACEHAB will lease to NASA its pressurized modules and provide associated integration and operation services for payloads. The SPACEHAB modules fit in the Space Shuttle Orbiter, act as the payload carrier, and interface between the Orbiter and the payloads on each mission.

To allow for international partner participation and commercial development of space, NASA will share module resources with the contractor under the basic contract and options. The basic contract covers three Space Shuttle missions, Space Transportation System (STS) 95, STS 96, and STS 107. These missions are scheduled to fly on October 8, 1998; December 3, 1998; and May 11, 2000, respectively. On STS 95, 45 percent of the module capacity is allocated for non-NASA (commercial) use. Similarly, 18 percent is allocated for commercial use on STS 107. NASA will use 100 percent of the module capacity on STS 96.

NASA anticipated commercial customers for Shuttle missions covered by two previous contracts with SPACEHAB (see Appendix B). For those contracts, NASA required consideration ${ }^{2}$ for transportation costs associated with non-NASA payloads. For example, NASA negotiated a $\$ 2$ million reduction in the SPACEHAB phase one contract price to cover non-NASA payloads flown on STS 84 (see Appendix C). To determine the amount of consideration, NASA used the methodology presented in the Space Systems Development Agreement (SSDA), the original agreement, as amended, with SPACEHAB (see Appendix B).

[^1]
## FINDING AND RECOMMENDATION

NASA HAS NO ASSURANCE THAT THE GOVERNMENT
RECEIVED
ADEQUATE CONSIDERATION

Contract Price
InClUDED
Transportation Costs

The ReALMS contract and Price Negotiation Memorandum (PNM) evidence that the Agency sought consideration from SPACEHAB for transportation costs. However, NASA has no assurance that it received adequate consideration for commercial payload transportation costs under the ReALMS contract. Assurance is lacking because the Office of Space Flight has not established clear guidance for calculating the amount of transportation costs allocable to non-NASA customers. Different methodologies used in several contracts can result in significant variances in the calculated amount of consideration due to NASA. We estimated that under the ReALMS Contract, the Agency received about $\$ 19.12$ million less than the $\$ 27.32$ million we calculated as the appropriate amount of consideration under the basic contract.

NASA procurement officials decided to terminate a draft request to waive transportation costs as a result of a legal opinion, issued November 5, 1997, by officials at NASA Headquarters and Johnson Space Center (JSC). The opinion states:
. . . the Government has received proper consideration for commercial payload transportation costs under the new contract. The consideration flowing to the Government is the discounted prices SPACEHAB is able to charge the Government given that they [SPACEHAB] will be able to sign up some paying customers.

The contract states that the fixed price of $\$ 42.86$ million includes consideration received for transportation costs associated with non-NASA payloads. The PNM explains that consideration for transportation costs allocated to commercial payloads on STS 95 and STS 107 was $\$ 4.2$ million and $\$ 4.0$ million, respectively, for a total of $\$ 8.2$ million. The PNM states that $\$ 8.2$ million subtracted from the Government's objective and maximum negotiation positions ${ }^{3}$ ( $\$ 47.3$ million and $\$ 55.2$ million, respectively)

[^2]yields more than adequate consideration for transportation costs in the negotiated basic contract.

Clear Guidance For Determining
Transportation Costs

NASA USED SSDA
Methodology to
Calculate
Transportation Costs
for Second Contract

Variation of SSDA
Formula USED For
Realms Contract

No clear guidance exists for calculating the appropriate fees for commercial payloads flown on the Space Shuttle. The Office of Space Flight used the formula in the SSDA to determine transportation costs for missions flown under NASA's first contract with SPACEHAB, NAS9-18371, the SPACEHAB Commercial Middeck Augmentation Module (CMAM). The SSDA was effective from 1988 until 1996 when the CMAM contract was completed.

The SSDA not only specified the methodology for calculating transportation costs for commercial payloads but also included the calculation of transportation costs NASA would charge SPACEHAB (see Appendix C). Although the SSDA was terminated, the contracting officer, in conjunction with Headquarters Office of Space Flight, used the SSDA formula to calculate costs for commercial payloads under a subsequent contract, the SPACEHAB Phase One Contract (SPOC), NAS9-19250. Modification 34 to the SPOC allowed SPACEHAB to fly non-NASA experiments and adjusted NASA's contract price downward $\$ 2$ million to reflect the change. The prenegotiation position memorandum ${ }^{4}$ for Modification 34 contains the rationale and calculations used to determine the consideration for transportation costs for non-NASA payloads.

We concluded that the SSDA methodology provided a reasonable basis for determining the amount of consideration due to NASA for non-NASA payloads. The methodology consists of calculating the percentage of non-NASA payloads compared to the full Shuttle payload capability and multiplies the Shuttle flight costs by that percentage. This results in the assignment of a pro rata share of the transportation costs to non-NASA payloads.

Using a variation of the basic formula shown in the SSDA can result in significantly different amounts. The contract specialist assigned to the Shuttle Program at JSC stated that she and the contracting officer's technical representative

[^3](COTR) at JSC used a variation of the SSDA formula to determine the consideration for transportation costs for non-NASA payloads for STS 95 (\$4.2 million) and STS 107 ( $\$ 4.0$ million) under the ReALMS contract. The variation resulted in lower costs to SPACEHAB than the costs that would have resulted by using the basic formula. A comparison of the basic formula and the variation used for the ReALMS contract is in Appendix C.

The basic formula allocates the proportionate share of transportation costs to non-NASA payloads. Although the amounts for various factors in the formula change (as a result of differences in Shuttle capability, weight of the module, or capacity allocated to the payload) the basic formula should not be changed. Factors included in the formula are discussed in Appendix C.

The COTR explained that absent clear guidance, he used the variation to arrive at what he believes is a fair and reasonable amount for the non-NASA payloads. While he recognizes that this amount is lower, he believes that SPACEHAB is in a startup phase for securing commercial customers and that the lower amount is necessary at this time.

TRANSPORTATION Costs Could Be Understated by \$19.12 MILLION

The transportation costs for the current contract could be significantly higher than the amount presented in the PNM. To determine the appropriate transportation costs, we applied the methodology (basic formula) used for Modification 34 to the SPOC. For our calculations (see Appendix C), we used the cost per flight for the experiments flown on STS 84 and applied the respective weights for STS 95 and STS 107. According to the calculations, the total transportation costs would be $\$ 27.32$ million, $\$ 19.12$ million more than the amount shown in the PNM.

Because NASA may allow commercial payloads under future contracts, clear guidance is needed for calculating transportation costs.

## RECOMMENDATION The Associate Administrator for Space Flight should

 develop guidance for calculating transportation fees for commercial payloads flown on the SPACEHAB module.MANAGEMENT'S RESPONSE

EVALUATION OF
MANAGEMENT'S
RESPONSE

Concur. There are no current plans to contract with SPACEHAB beyond the existing contract that would allow commercial use of a portion of the module's capability. However, the Office of Space Flight is working toward the development of a Plan for Commercialization of the International Space Station, and SPACEHAB has indicated a desire to participate. The overall goal of commercialization is to not only allow the private sector to grow new profitable industries in space, but to do it in a manner that reduces NASA's overall costs under fair and reasonable terms. The plan is expected to be available by early September 1998. The complete text of management's comments is in Appendix E.

The development of a Plan for Commercialization of the International Space Station is a positive step toward satisfying the intent of the recommendation. However, management did not specify whether guidance for calculating transportation fees for commercial payloads will be included in the plan. Therefore, we request additional comments to clarify how the plan will address the recommendation.

## Appendix A

## OBJECTIVE, SCOPE, AND METHODOLOGY

ObJECTIVE

SCOPE AND
Methodology

FIELD Work

Our objective was to determine whether the Agency sought and received appropriate consideration for Shuttle transportation costs allocable to non-NASA payloads under ReALMS Contract NAS9-97199.

We limited our review to the negotiations and final ReALMS contract awarded on December 18, 1997. We interviewed officials from the Office of Space Flight at NASA Headquarters and contracting officials at JSC. In addition, we reviewed documentation provided by the interviewees. Finally, we reviewed previous contracts and agreements (dated from 1988 through 1997) with SPACEHAB (Appendix B) and previous Office of Inspector General (OIG) reports that discuss contracts with SPACEHAB (Appendix D).

We performed field work from October 22, 1997, to February 6, 1998, during various visits to JSC. The audit was conducted in accordance with generally accepted government auditing standards.

## Appendix B

## NASA CONTRACTS AND AGREEMENTS WITH SPACEHAB

Space Systems
DEVELOPMENT AGREEMENT
August 1988, Amended
FEBRUARY 1991

The original agreement provided that NASA would fly the SPACEHAB module on six STS missions. Fees would be assessed at $\$ 28.2$ million per flight for a total of $\$ 169.2$ million. The agreement was amended in 1991 to reflect NASA's use of twothirds of the capacity available. Fees assessed to SPACEHAB for each flight of the module would be reduced to reflect capacity used by NASA. The agreement terminated on September 30, 1996, at the completion of NASA's first contract with SPACEHAB (NAS9-18371).

Firm-Fixed-Price Contract for $\$ 184$ million
Period of Performance: November 1990-September 1996
The contract covered NASA's lease of two-thirds of available capacity on the module. The original schedule of NASA's usage over six flights was accelerated during the contract period so that NASA used essentially all the capacity on the first four flights. The result was little or no fees assessed to SPACEHAB as calculated under the SSDA.

NAS9-19250 SPACEHAB
Phase One Contract

Firm-Fixed-Price Contract for $\$ 53.98$ million
Period of Performance: November 17, 1994-July 15, 1997
The basic contract covered lease of the SPACEHAB modules (one single and three doubles) on four Mir missions. A contract modification was issued for three option missions (two double modules and one single module) on July 16, 1997, for $\$ 38$ million. Period of performance for the optional missions was July 2, 1996, through July 31, 1998.

Modification 34 was made to the contract as an equitable price reduction of $\$ 2$ million for two non-NASA experiments flown on STS 84.

## Appendix B (cont.)

NAS9-97199 RESEARCH
and Logistics Mission
SUPPORT CONTRACT

Firm-Fixed-Price Contract for $\$ 42.86$ million for the basic contract Period of Performance: December 18, 1997-July 12, 2000

The basic contract covers lease of a single module for STS 95 (55 percent of the capacity to be used by NASA for scientific experiments), lease of a double module for STS 96 (100 percent of the capacity to be used by NASA as a logistics carrier), and a double science module for STS 107 ( 82 percent of the capacity to be used by NASA). Four options were priced; each added a fourth mission with varying module configuration and NASA usage.

## Transportation Costs for Modification 34 to the SPACEHAB Phase One Contract

Paragraph 6.3.1 of the prenegotiation position memorandum prepared in connection with Modification 34 to NAS9-19250 is shown below. This paragraph describes the methodology and calculations used to arrive at fair and reasonable transportation costs for two non-NASA experiments flown on STS 84.

The Contracting Officer, in conjunction with HQ [Headquarters] Code M used the SSDA cost model in developing the Objective position for transportation costs. The SSDA model takes the total experiment weight ( 225 lb .) divided by the SPACEHAB load capability weight ( 6500 lb .). Then the model takes the total SPACEHAB module weight ( $18,914 \mathrm{lb}$.) and divides it by the total payload capability weight ( $65,000 \mathrm{lb}$.) The model then multiplies the percentage of available SPACEHAB weight used by the experiments ( $3.5 \%$ ) with the percentage of payload bay capacity used by the SPACEHAB module ( $29.1 \%$ ). The total cargo bay capacity used by the experiments is then multiplied by the SSDA developed cost per flight attributable to payloads $(\$ 165,000,000)$. The equations are as follows:

```
225 lb./6,500 lb. = 3.5% [use factor]
18,914 lb./65,000 lb. = 29.1% [payload load factor]
3.5% x 29.1% = 1.0185%
$165,000,000 x 1.0185% - $1,680,000
```


## Basic SSDA Methodology Used to Calculate Transportation Costs for ReALMS Contract

To perform our calculations, we maintained the $\$ 165$ million cost per flight and inserted into the formula above the weights applicable to STS 95 and STS 107. The calculations show that total transportation costs for STS 95 and STS 107 should have been about $\$ 27.32$ million, not $\$ 8.2$ million as provided for under the ReALMS contract. The table shows the weights applicable to STS 84, STS 95, and STS 107.

## STS 95:

$2,160 / 4,800=45 \%$
$11,000 / 55,000=20 \%$
$45 \% \times 20 \%=9 \%$
$9 \%$ x $\$ 165$ million $=\mathbf{\$ 1 4 . 8 5}$ million

## STS 107:

1,620/9,000 = 18\%
$18,914 / 45,000=42 \%$
$18 \% \times 42 \%=7.6 \%$
$7.6 \% \times \$ 165$ million $=\mathbf{\$ 1 2 . 4 7}$ million

## Cost Model Weights And <br> Transportation Costs For Non-NASA Payloads

| Cost Model Factors | Mission <br> STS 84 <br> (Double Module) | Mission <br> STS 95 <br> (Single Module) | Mission <br> STS 107 <br> (Double Module) |
| :--- | :---: | :---: | :---: |
| Total Experiment Gross <br> Weight | 225 lb. | $2,160 \mathrm{lb}$. | $1,620 \mathrm{lb}$. |
| SPACEHAB Load <br> Capability (Gross) | $6,500 \mathrm{lb}$. | $4,800 \mathrm{lb}$. | $9,000 \mathrm{lb}$. |
| SPACEHAB Module <br> Gross Weight with <br> Payload | $18,914 \mathrm{lb}$. | $11,000 \mathrm{lb}$. | $18,914 \mathrm{lb}$. |
| Total Shuttle Payload Lift <br> Capability | $65,000 \mathrm{lb}$. | $55,000 \mathrm{lb}$. | $45,000 \mathrm{lb}$. |
|  |  |  |  |
| Transportation Costs for <br> Non-NASA Payloads | $\mathbf{\$ 1 . 6 8} \mathbf{~ m i l l i o n ~}$ | $\mathbf{\$ 1 4 . 8 5} \mathbf{~ m i l l i o n ~}$ |  |

${ }^{1}$ Weights and cost presented in the prenegotiation position memorandum for Modification 34 to NAS9-19250.
${ }^{2}$ Weights applicable to transportation costs for STS 95 and STS 107 and transportation costs calculated by OIG auditor.

## Cost Model Weights and Mission Price Can Vary

- The "use factor" can vary according to the capacity allocated to NASA and non-NASA payloads. For example, NASA is allocated 55 percent on STS 95 and 82 percent on STS 107. The remainder, 45 percent and 18 percent, respectively, is allocated to non-NASA use.
- The "payload load factor" compares the total SPACEHAB module weight to the Shuttle capability.

The weight of the SPACEHAB module varies with the type of module used. A single module weighs 11,000 pounds, and a double module weighs 18,914 pounds. NASA contracts for the single or double module, depending on how much pressurized capacity is required for a mission.

Shuttle capability can vary from 35,000 to 65,000 pounds between flights.

- The Shuttle flight price can be based on marginal costs (only those costs associated with the current mission, excluding hardware development costs, etc.) that can range from $\$ 100$ million to more than $\$ 400$ million. Modification 34 to the SPOC used $\$ 165$ million. The ReALMS contract calculations used $\$ 100$ million per flight in 1996 dollars, escalated at 2.9 percent per year, or $\$ 106$ million.


## Appendix C (cont.)

## Comparison of Basic Formula (A) and Variation Used (B) for ReALMS Contract

(A) - STS 95 using basic formula (retaining $\$ 165$ million Shuttle flight price used for SPOC Mod. 34)

$$
\begin{array}{ll}
2160 / 4,800=45 \% & \text { Experiment weight divided by SPACEHAB load capability. } \\
11,000 / 55,000=20 \% & \text { SPACEHAB module weight divided by Shuttle payload capability. } \\
45 \% \times 20 \%=9 \% & \text { Percentage of payload bay capacity multiplied by experiment weight. } \\
\% \times \$ 165 \text { million }=\$ \mathbf{1 4 . 8 5} \text { million } & \text { Capacity used by experiment multiplied by cost attributable to payloads. }
\end{array}
$$

(B) - STS 95 as described in Price Negotiation Memorandum (using $\$ 106$ million Shuttle Flight Price)

| $2,160 / 55,000=3.93 \%$ | Experiment weight divided by Shuttle payload capability. |
| :--- | :--- |
| $3.93 \% \times \$ 106$ million $=\$ 4.2$ million | Capacity used by experiment multiplied by cost attributable to payloads |

Conclusion: Two factors account for the difference in the calculated transportation costs. First, formula B varies from the basic formula A by omitting the step recognizing the SPACEHAB module weight. Consequently, the weight of SPACEHAB hardware necessary to fly the experiment is not taken into consideration. Secondly, $\$ 106$ million was used as the Shuttle flight price in formula B instead of $\$ 165$ million as used for formula A and Modification 34 of the SPOC. Similar differences occur for STS 107 calculations.

## Appendix D

## PREVIOUS OIG REPORTS REGARDING SPACEHAB

Re-EvaLUATION OF THE
SPACEHAB CMAM
Contract
KE-93-008
September 30, 1993

IMPACTS OF THE
SPACEHAB CMAM FISCAL
Year 1994 Appropriation
Shortfall
KE-94-002
February 17, 1994

CMAM CONTRACT
NeGotiated Price
KE-95-009
March 20, 1995

In view of SPACEHAB's inability to secure commercial customers and its unwillingness to provide proof of ability to pay future STS fees, we recommended that the Associate Administrator for Advanced Concepts and Technology justify continued support of the CMAM contract and if continued support was not justified, limit FY 1994 funding to completion of Flight 2. The Agency concurred with the recommendation and provided justification for continued support based solely on fulfilling the needs of the Centers for Commercial Development of the Space program. The OIG expressed concerns about SPACEHAB's ability to secure commercial customers which the Agency did not address in its response.

The OIG concluded that because of SPACEHAB's financial dependency on NASA, the appropriation shortfall would have a significant impact on SPACEHAB's program. Various options were being considered to address the shortfall, including termination of the contract for convenience of the Government. We recommended that steps be taken to prevent this action since it was not in NASA's best interest. The Agency concurred with the recommendation and initiated steps to address OIG concerns.

Special circumstances, such as the requirement to foster commercialization of space, were cited by Headquarters and JSC procurement officials as justification for approval of deviations and liberal treatment of contract elements in favor of the contractor. We recommended that the Associate Administrator, Office of Procurement, should (1) ensure that deviations aimed at fostering the commercialization of space are approved only when they are in compliance with applicable cost and procurement regulations and are in NASA's best financial interest; and (2) ensure that construction costs recovered by SPACEHAB under the CMAM contract be considered when negotiating subsequent contracts. The Agency concurred with both recommendations.

## Appendix D (cont.)

SELECTED SECURITY RISKS TO THE SPACE SHUTTLE AND CREW
KE-95-008
March 20, 1995

This report addressed concerns that some commercial payloads flown under the CMAM project pose security vulnerabilities to the Space Shuttle and crew. Specifically, sealed or self-contained payloads delivered directly to the Shuttle prior to launch were not subject to NASA's usual integration procedures. Consequently, NASA did not have reasonable assurance that the lowest feasible level of risk had been provided for these payloads. The Office of Space Flight responded that although there may be security risks associated with commercial payloads, these risks are unavoidable. Further, with the decision to use SPACEHAB in support of the Shuttle/Mir program, there's little chance that truly commercial payloads will be flown in the SPACEHAB module.

SPACEHAB COMMERCIAL
MIDDECK A UGMENTATION
MODULE PROJECT
KE-96-002
October 27, 1995

This report summarizes audit work performed under assignments A-KE-93-009 and A-KE-94-012 that resulted in the reports listed above. No additional issues were presented in this report.

## MANAGEMENT'S RESPONSE

Mational Aeronaulics and
Suace Administration
Headquarters
Washington. DC 20546-0001

TO: W/Assistant Inspector General for Auditing
FROM: M/Associate Administrator for Space Flight
SUBJECT: Comments to Draft Report on the Audit of Trensportation Costs for NonNASA Payloads Flown in the Spacehab Module
(Assigrment Number A-HA-98-04!)

The Office of Space Flight appreciates the opportunity of reviowing a draft of the subject audit. We have requested the Johnson Spece Center procurement organization reaponsible for this procurement to review the draft report and respond to the methodology used in determining transportation charges. Their comments are contrined in the enclosure and are offered as clarification/correction to the draft report.

The Space Systems Development Agreement betwoen NASA and Spacehab, Inc. was developed to aerve as the contract between NASA and Spacehab, Inc. (customer) wherein launch costs and aseociated services to be furnithed to the customer were identified for recovery by the U.S. Government. As such, the traneportation pricing considerations (use factor, load factor, charge factor, shared flight price) were developed on the premise that Spacehab, Inc. would be the primary customer and NASA would/could be a user but not the primary user. To date, the commercial market thes not been fully realized and NASA has become the primary user and customer for the Modules.

We fully concur in the recommendation, on developing and providing future guidance for calculating transportation fees for commercial payloeds flown in the Spacehab module. At this time we have no definitive plans to contract with Spacehab, Inc. beyond the existing contract (NAS 9-97199) that would allow commercial use of a portion of the module's cspability.

We aro in the process of developing a Plan for Commercialization of the International Space Station and Spacehab, Inc. has indicated a desire to participate. The overall goal of commercialization is not only to allow the private sector to grow new profitable industries in space, but to do it in a manner which reduces NASA's overall costs under fair and reasonable terms. We are working toward the development of this plan and expect to have it available by early September 1998.

If there are any questions, please contact John Castelleno, at 358-4423 who is the point of contect for this activity.


## Enclorure

cc:
B/Mr. Holv
G/Mr. Prankle
J/Mr. Sutton
JSC/BAMM. Shannon

The comments llsted below are submitted for clarification and/or correction to statements of lacts contained within the draft report.
A. Appendix C. Page 8 - Heading "Basic Formula Used....." should read "Basic SSDA Methodology Used...." to clarify whose basic method was used to calculate costs.
8. Appendix C. Page 8, first line in second section. Should read. "To perform our calculations, we maintalned the $\$ 165$ million cost per flight and inserted into the formula above...."
C. Appendix C, Page 9-the table is incorrect. Gross weights were used to calculate Transportation Costs in Mod. 34 for STS.94, not net weight. So the data for STS-95 and -107 is in error, as well as note 3 under the table. The "Cost Model Factors" column in the table should read (top to bottom): "Total Experiment Gross Weight", 'SPACEHAB Payload Capability (Gross)', 'SPACEHAB Module Gross Weight w/ Payload", and "Total Shuttle Payload Lift Capabllity".
D. Appendix C. Page 9, Cost Model Weights and Mission Price Can Vary section - the "NASA Use Factor" and "Payload Load Factor" terms introduced in this section are common to the SSDA formula, but the formula itself is missing. Somowhere in Appendix C the SSDA Formula should be presented and explained, since so much reliance is placed on it in the report. Oblique references like this are just confusing.
E. Appendix C. Page 9, last bullet, last sentence - should read, "The ReALMS contract calculations used $\$ 100 \mathrm{M}$ per flight in 1996 dollars, escalated at $2.94 \%$ per year." Comment - The report mentions a range from $\$ 100 \mathrm{M}$ to $\$ 400 \mathrm{M}$ per flight.
F. Appendix C, Page 10 - Example 8 uses $\$ 105 \mathrm{M}$ in title and $\$ 100 \mathrm{M}$ in calculation. Should be $\$ 100 \mathrm{M}$ throughout.
G. Appendix C, Page 10, Conclusion - Second sentence should read. "First, formula B was varied by omitting the step recognizing the SPACEHAB module weight in formula A." Last sentence should read, "Secondly, $\$ 105$ million was used as the Shuttle flight price in formula $B$ insiead of the $\$ 165$ million used for formula $A$ and Mod 34 of the SPOC."

Note: All page numbers cited above have changed in the final report; they advanced by one page number.

## REPORT DISTRIBUTION

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## Appendix F (cont.)

## Non-NASA Federal Organizations and Individuals

Assistant to the President for Science and Technology Policy
Deputy Associate Director, Energy and Science Division, Office of Management and Budget
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Associate Director, National Security and International Affairs Division,
General Accounting Office
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House Committee on Science
House Subcommittee on Space and Aeronautics

## Congressional Member

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[^0]:    ${ }^{1}$ Consideration can mean a reduced contract price, reimbursement, or other compensation.

[^1]:    ${ }^{2}$ Consideration can mean a reduced contract price, reimbursement, or other compensation.

[^2]:    ${ }^{3}$ The contracting officer establishes prenegotiation objectives to judge the overall reasonableness of proposed prices. The resulting objective and maximum positions create a price range within which the contract price should be negotiated.

[^3]:    ${ }^{4}$ The prenegotiation position memorandum sets forth the technical, business, contractual, price, and other aspects to be negotiated for the procurement.

