

## **Frapt Album & Tour Promotion Summary**

#### Summary

Music Choice, the pioneer in music programming in over 26 Million digital cable households, utilized numerous assets including Music Choice On-Demand, our Broadband website, low speed website and our National Audio Service to heighten consumer awareness and stimulate sales for the release of *Someone In Control.* In addition, we utilized these assets to increase exposure for their tour with Aphasia & Blindside from September through November. We were pleased to take part in such a successful promotion where the album came in as the #1 Hard Rock Album after one week and the tour sold exceptionally well. Overall, we felt that we were able to accomplish the goals that we set out to achieve.

> National Audio Service Music Choice On-Demand Online

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## Trapt Promotion Summary I. National Audio Service – Album Promotion

One on screen ad panel pre-promoting the release of Someone In Control was featured on the Music Choice Rock, Alternative and Hit List channels between 9/6/05 and 9/13/05. Another "in stores now" ad panel was also featured on the Rock channel from 9/16/05 through 9/30/05. These ads were scheduled to run 4 times per hour and whenever a Trapt song was played on either channel. A total of 1,367 on screen ads were featured during that time period. Below you will find examples of each:









# Trapt Promotion Summary I. National Audio Service – Album Promotion

The Trapt Someone In Control album premiere show ran on the Music Choice Rock channel from 9/6/05 through 9/13/05. This show was also supported with tour dates, ticket purchasing information, artist facts and various band related news. Ad panels pre-promoting the album premiere show also ran on the Rock Channel between 8/31/05 - 9/13/05. The set of tune in ads, which consisted of the album premiere ad, album promotion and tour promotion ads, were shown 4 times per hour and when any song from the band was played. A total of 395 tune in ads were shown between that time, while show banners were predominately featured throughout the entire album premiere show. Below are examples of the on screen images and show ads looked like:



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### Trapt Promotion Summary I. National Audio Service – Tour Promotion

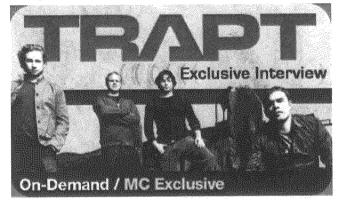
One on screen ad panel promoting the tour with Aphasia and Blindside, was featured on the Music Choice Rock, Alternative and Hit List channels between 8/31/05 and 12/13/05. On screen support for the tour also consisted of a tour content header featuring tour dates, ticket purchasing information, artist facts and various band related news, all related to the tour. A total of 15,271 on screen tour ads were shown between those dates.



#### Trapt Promotion Summary II. Music Choice On-Demand – Album Promotion

The MC Exclusive program titled Trapt: In Control, was available on our Video On-Demand service throughout the months of November and December 2005. Within those two months, the show generated 38,653 requests. One :15 second commercial spot was also created to promote this exclusive content. This spot was attached to videos from bands such as Aphasia, Avenged Sevenfold and 30 Seconds To Mars. In total, this spot was viewed 762,688 times.

#### Example of MC Exclusive On Screen Ad



#### Example of Best of Video List On Screen Ad



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A collection of Trapt's best videos were grouped together as a Hot Videos List from 9/4/05 through 9/18/05. This collection of videos generated 45,986 orders.

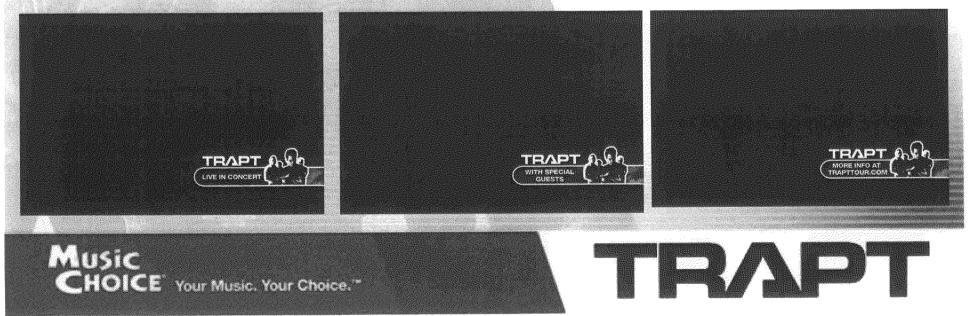
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### Trapt Album & Tour Promotion Summary II. Music Choice On-Demand – Tour Promotion

One :15 second label created commercial spot aired to promote Trapt on tour with Aphasia and Blindside. This spot was attached to all of the Trapt, Aphasia and Blindside videos featured On-Demand. In addition, a graphic overlay was also created and placed on all of the Trapt videos containing ticket purchasing information for the tour. This spot was viewed 834,901 times. Please find all of the request information from each of the videos below.

Artist	Video	<b>Requests</b>
Trapt	Headstrong	233,062
Trapt	Stand Up	227,267
Frapt	Echo	122,351
Frapt	Still Frame	76,361
Frapt	Stories	56,503
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#### **Example of Graphic Overlay on Videos:**



#### Trapt Promotion Summary II. Music Choice On-Demand – Tour promotion

We also supported the tour through our local ad inserter. This feature is available in all homes that carry our Video On-Demand service and allows us to target a show within a particular market. Each ad that was created featured the specific date, city, venue and ticket purchasing information. Local ads were created for the following markets: Albuquerque, NM, Baltimore, MD, Boston and Worcester, MA, Chicago, IL,Cleveland, OH, Denver CO, Detroit, MI, Ft. Wayne, IN, Los Angeles, CA, Myrtle Beach, SC, Philadelphia, PA, Santa Cruz, CA, Seattle and Spokane WA, and Washington, D.C. Below are examples of the tour ads that were created:



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### Trapt Album & Tour Promotion Summary III. Online – Album & Tour Promotion

The MC Exclusive special Trapt: In Control was also available on our Music Choice for Cable High Speed internet site, currently available in 8 million homes.

The :15 sec commercial spot promoting this exclusive show, was also attached to numerous rock music videos and Music Choice related programming.

The Trapt tour with Aphasia and Blindside was also featured as a daily Music Choice news segment in October.

Example of MC Exclusive Broadband Banner







## Trapt Album & Tour Promotion Summary III. Online – Album & Tour Promotion

The following banners all rotated along the bottom of our broadband Homepage, promoting the album, album premiere show, MC Exclusive and tour. The album Promotion banner also hot linked directly to Trapt's website.

**Example of Album Promotion Broadband banner** 



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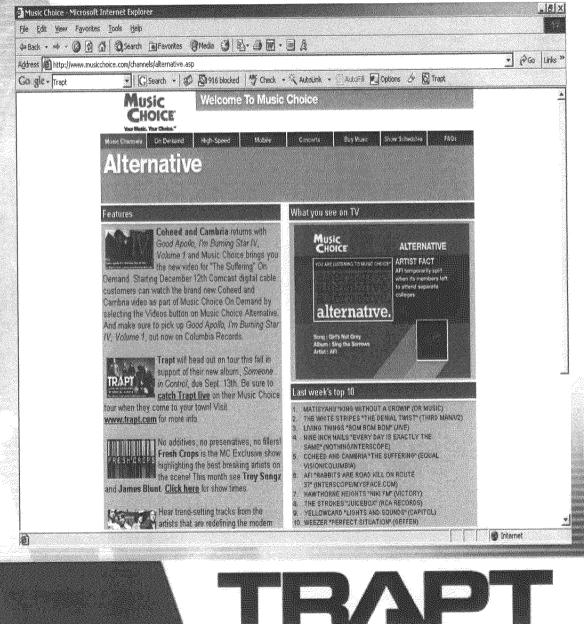
#### Trapt Album & Tour Promotion Summary III. Online – Album & Tour Promotion

The Trapt tour with Aphasia and Blindside was also supported with a web blurb on our low speed internet site: <u>www.musicchoice.com/rock</u> & www.musicchoice.com/alternative

The Web blurb consisted of a Music Choice on screen banner, featuring the tour image, tour dates, guest band info, ticket purchasing information and link to the official site for tickets: www.trapttour.com

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## **Trapt Album & Tour Promotion Summary**

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Soundscan's market analysis shows that during the promotion window, there was positive impact on the album sales of Someone In Control on 9/13/05. The album was the #1 Hard Rock Album after it's first week out.

Week Ending	Soundscan
9/18/05	61,080
9/25/05	28,255
10/2/05	17,065
10/9/05	13,335
10/16/05	10,809
10/23/05	9,153
10/30/05	7,868
11/06/05	7,293
11/13/05	6,084
11/20/05	5,555
11/27/05	6,368
12/4/05	5,557
12/11/05	6,669

#### Conclusion

We look forward for the opportunity to work with Warner Bros. Records and Trapt again on more promotions in the near future, so that we can utilize all of our assets to extend the same exposure. Please feel free to contact us with any questions or concerns regarding this summary. Thank you.

