

WIND ENERGY IN MEXICO Private Sector Participation



Founding Members

- Fuerza Eólica-Clipper
- EDF Energies Nouvelles
- Iberdrola
- Endesa
- General Electric
- Preneal
- Expansión Exterior

- Aeolus
- Eoliatec
- Soluciones en Energías Renovables
- Vestas
- Cableados Industriales
- Gamesa Eólica



Worldwide Experience

	Members	Installed Capacity
•	Fuerza Eólica/Clipper	900 MW
•	EDF Energies Nouvelles	790 MW
•	Iberdrola	3,100 MW
•	Endesa	1,100 MW
•	Preneal	328 MW
•	Gamesa	1,222 MW
•	Unión Fenosa	450 MW
•	VESTAS	Manufacture
•	GE	Manufacture



Country	Installed Capacity Total end of 2004 (MW)	Installed capacity in 2004 (MW)	Growth rate (2004)	
Germany	16628.8	2019.7	13.8%	
Spain	8263	2061	33.2%	
US	6740	370	5.8%	
Denmark	3117	7	0.2%	
India	2985	875	41.5%	
Italy	1125	221	24.4%	
Holland	1078	170	18.7%	
Japan	896.2	390	77.1%	
UK	888	240	37.0%	
China	764	197	34.7%	
Mexico	5	0	0.0%	
Rest of the world	5131.4	1770.1	63.2%	

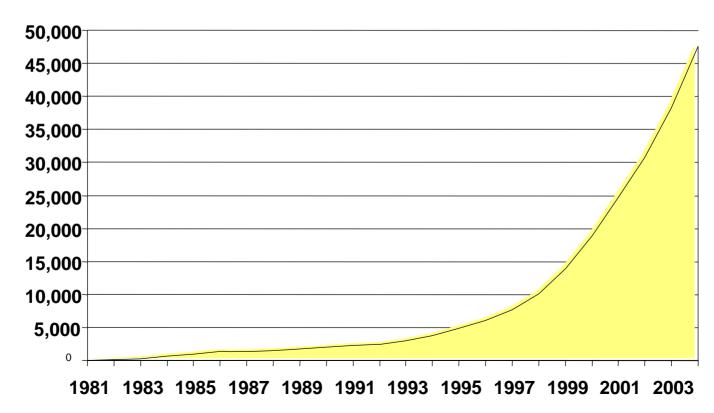
TOTAL: 47,621.4 MW INSTALLED

* SOURCE: WWEA 2004



Wind Energy Evolution

MW Installed





Benefits for Mexico

- Increase in energy portfolio diversity
- In line with the Treaty of Kyoto:
 - Clean Energy not dependable on Fossil Fuels.
 - Reduction on Natural Gas Imports.
 - Credibility.
- Long term security in the cost of energy by not depending on fossil fuels or exchange rates.
- Each kWh generated implies a reduction of Natural Gas (imported), carbon or diesel consumption. It also increases the level of water at the Hydroelectric plants for an efficient use at peak hours.
- Quality of life improved for Mexicans.



Opportunities

- The wind resource in Oaxaca is recognized to be one of the best in the world.
- Local and international financial institutions have expressed interest
- The Wind Projects will activate the local economy
- Job creation during the construction and operation of the Wind Farms.
- Creation of a national industry associated with Wind Energy

In Mexico, 3,800 MW could be developed in a short and medium term (2006-2014)

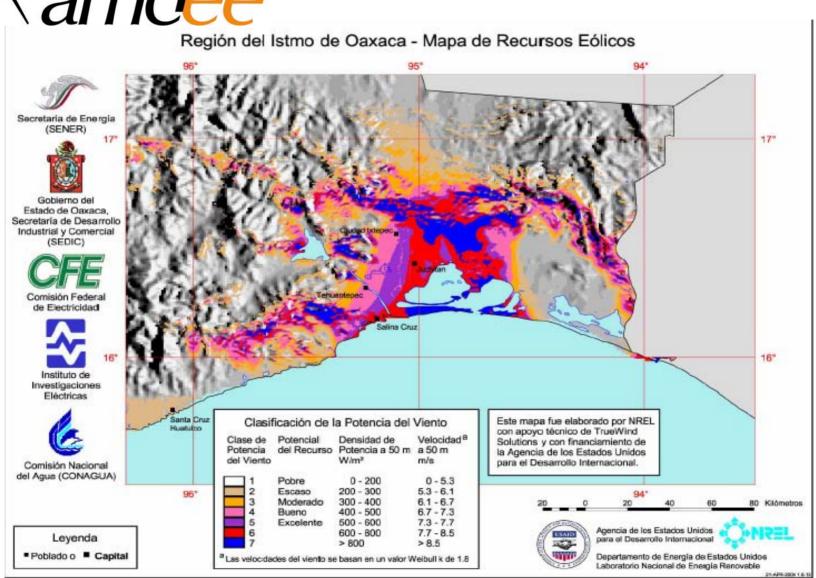


Plans for México 2006 - 2014

Company		Capacity	Investment (USD)	
•	Fuerza Eólica/Clipper	150 MW	\$	200
•	EDF EN	350 MW	\$	450
•	Eoliatec	300 MW	\$	375
•	Iberdrola	250 MW	\$	320
•	Endesa	400 MW	\$	500
•	Preneal	800 MW	\$	1,000
•	Soluciones en Energía Renovable	250 MW	\$	320
•	Gamesa	300 MW	\$	375
•	Unión Fenosa	300 MW	\$	375
•	CFE	600 MW	\$	750

TOTAL: 3,800 MW y 4,650 MUSD











Alternatives

• Independent Power Producer. 600 MW

• Self – Supply . 3,200 MW

• Total 3,800 MW



Independent Private Producer

- With a Public Bid, The CFE (Federal Commission of Electricity), will require O & M of a Wind Farm and commit to buy the energy with a long term contract.
- The Public Bid winner will need to finance the complete project.
- An energy price subsidy is required due to the actual rules of the CFE in the IPP scheme..



Self-Supply

- Scheme contemplated in the Law of Public Electricity Service (LSPEE).
- The self-supply society generates the electricity exclusively for it's partners.
- A subsidy is not required in the actual tariff scheme

It's an alternative permitted by the law and economically sound



Self-Supply

- The electricity generated is delivered at the interconnection point to the CFE and it's carried to the consumer centers (there is no need of physical changes in the consumer's infrastructure)
- The consumers still hold their normal contract with the CFE as a backup for the renewable energy, making sure the consumers of renewable energy always have supply.



Benefits

- Energy price is below official tariffs important cost reductions for the Offtakers; improving competitiveness.
- Security in the long term tariff. Price is not subjected to fossil fuel price or exchange rates.

The Offtaker does not provide financing



Decisive Action

- Congress:
- Creation and Publication of a Renewable Energy Promotion Law.
 - Compromise A Development Plan.
 - Incentives for Investment.
 - Clear rules for operation and delivery of energy.
 - National Integration
- Energy Regulatory Commission:
- Publication of a Interconnection Contract for Renewable Energy.
 - Capacity recognition.
 - Energy Bank mechanisms
- Secretary of Energy:
- Transmission.
 - Authorities compromise for a planning of the necessary transmission capacity.



Conclusions

- Mexico is well positioned to take advantage of the emissions market and develop an important contribution to the problem of global warming.
- The renewable energy sources could account, in the best of cases, for 5% of the total generated electricity in 10 years
- Correct and opportune planning is necessary for the phased growth of transmission infrastructure, in such a way that allows the interconnection of CFE wind energy projects as well as self-supply projects in the short term (2006-2007), using the current installed capacity; in the medium term (2008-2010) in a second phase by repowering the existing lines; and in the long term (2011-2015), in a third phase, by the construction of new transmission lines, with the goal of having a total capacity of up to 3800 MW in the Isthmus of Tehuantepec within 10 years.



On behalf of all of AMDEE, thank you for your time and attention.

