



Clean Energy Capacity Building & Project Financing Lessons

The TOP '7' Lessons List

Commission for Environmental Cooperation (CEC)
Indigenous Energy Forum
Winnipeg, Manitoba
September 2007

Capacity Building Top '7' Lessons

- 1. Develop a Clean Energy Platform**
- 2. Establish Key Leadership Positions (officials/staff)**
- 3. Learn from Other Indigenous Communities**
- 4. Obtain Expertise from Qualified Advisors**
- 5. Work with Partners Who Are Truly Collaborative**
- 6. Be Knowledgeable About Clean Energy**
- 7. Start Doing, Don't Only Try to Learn**

Financing Top '7' Lessons

- 1. Contribute Community Sweat Equity at Early Stages**
- 2. Leverage Multiple Sources of Financing**
- 3. Secure Partners with Financing Capacity**
- 4. Adopt a 'Multiple Benefits' Approach**
- 5. Insist on Innovative Financing Structures from Investors/Lenders**
- 6. Retain Some Community Control Over Project Decision-Making**
- 7. Retain Project 'Buy-In' Options**

Aboriginal Clean Energy (ACE) Network Topics

The ACE Network (www.acenetwork.ca): A Virtual 'Learning Circle'. Planned Topics"

- Assessing the Renewable Energy Resource
- Community CE Participation: Listening to All Voices
- Project Development Planning
- Partner Identification & Negotiation
- Project Financing & Capitalization
- Negotiating a Power Purchase Agreement
- Off-Grid Communities Issue



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