



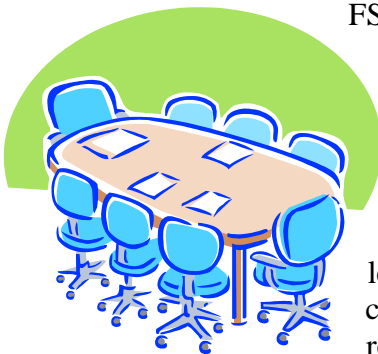
Farm Service Agency

United States Department of Agriculture
Kansas State Office
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Guaranteed Loan Program News 17th Edition September 2007

This newsletter is sent to you as our continued effort to keep you updated on guaranteed loan issues. Comments and questions may be directed to your local office or to the State Farm Loan Program Staff at (785) 587-8709. Arlyn Stiebe, Farm Loan Program Chief, may be e-mailed at arlyn.stiebe@ks.usda.gov. Shelly Wolf, Guaranteed Loan Specialist, may be e-mailed at shelly.wolf@ks.usda.gov. Other FSA County Office staff can be e-mailed by using their first and last name in a format similar to the above address. Visit the FSA Kansas Website - - www.fsa.usda.gov/ks for information regarding all FSA programs.

Lender Training Dates Scheduled!



FSA's annual lender training meetings are scheduled to keep lenders updated on new or amended program changes and to discuss other general issues. Seven meetings have been scheduled across Kansas, so choose a site convenient to you and your calendar. ***See the attached list for meeting dates and sites.*** This year, at special request by many, we are holding an introductory level training session, as well as our usual meeting with updates. The introductory level training meeting will begin in the morning with a session covering the guaranteed loan application process along with servicing requirements and responsibilities. **The morning session will begin at 9:30 a.m. and run until 11:45 a.m.** The target audience will be new loan officers, loan clerks, or any loan staff that may need a thorough refresher on FSA guaranteed lending. After the lunch break, we will begin our **annual lender training session at 1:00 p.m.** The afternoon session is for everyone that attended the morning session as well as all other lenders. Note: The afternoon session will allow for all individuals to meet the annual lender training requirement. Topics included will be distressed loan servicing, liquidation, new interest assistance regulations and for questions and answers. **The entire day should wrap up by 3:30 p.m.** The same information will be delivered at each of the meeting sites.

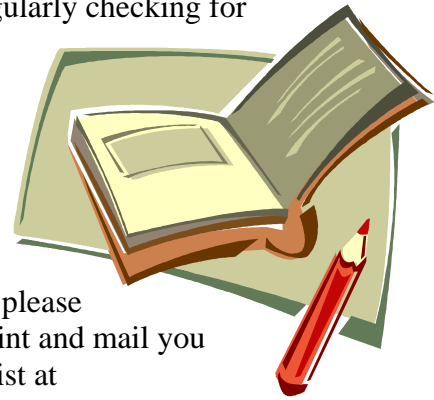
All lenders (regardless of lender status) are invited and encouraged to attend! You are also encouraged to bring all staff that works with FSA guaranteed loans. This will serve as annual lender training for Preferred Lender Program (PLP) and Certified Lender Program (CLP) compliance. **RSVP IS REQUESTED** for the morning sessions so that we have the correct number of training material handouts. Please contact the County Office you work with by **October 1, 2007** and they'll pass along the RSVP to the Kansas FSA State Office.

We look forward to seeing you at the meeting!

Persons with disabilities who require accommodations to attend or participate in the meetings should contact Shelly Wolf at (785) 587-8709, or Federal Relay Service at 1-800-877-8339, and e-mail at shelly.wolf@ks.usda.gov at least one week before the meeting.

2-FLP Handbook Amendments

Please remember to keep your 2-FLP handbook up-to-date by regularly checking for recent amendments that are posted to the FSA website. Lenders need to review amendments as they are issued. The latest amendments and forms are available to view and download at: <http://www.fsa.usda.gov/>. Browse by subject in the left panel and select “Farm Loan Programs” and then in the right panel select “Guaranteed Farm Loans”. The latest Amendment (#29) has been posted and available for you to replace the necessary pages in your manual. If you need a complete 2-FLP Handbook, please contact us at the address and phone number above and we will print and mail you one! You may also email Shelly Wolf, Guaranteed Loan Specialist at shelly.wolf@ks.usda.gov or Kim Schmidt, State Farm Loan Technician at kim.schmidt@ks.usda.gov.



USDA Launches Electronic Reporting

The electronic reporting system known as “USDA Lender Interface Network Connection (LINC)” will allow lenders to submit semi-annual status reports and default status reports to FSA online. The system will also allow guaranteed loan closings to be processed electronically thereby submitting loan closing information to the FSA County Office via the USDA-LINC system. For additional information, access www.fsa.usda.gov navigating to Guaranteed Farm Loans.

New Interest Assistance Program Changes

FSA’s Interest Assistance (IA) Program was revised effective June 8, 2007. If you have not updated your 2-FLP Handbook, please do so with Amendment 29, as stated above. The FSA National Office has put together Ready Talk training modules which are available on FSA’s website – www.fsa.usda.gov. Once there you’ll browse by subject to “Farm Loan Programs” and then under related topics select “Guaranteed Farm Loans”. About half way down on the web page, you’ll see a section titled “Training Modules for the Interest Assistance Program”. Please take time to review these Training Modules. Changes to the IA program will also be discussed during the annual lender training meetings this fall, as well.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA’s TARGET Center at 202-720-2600 (voice and TDD).

To file a complaint of discrimination, write USDA, Director, Office of Civil Rights, Room 326-W, Whitten Building, 14th and Independence Avenue, SW, Washington, D.C., 20250-9410, or call (202) 720-5964 (voice or TDD).

USDA is an equal opportunity provider and employer.

2006 FSA GUARANTEED LENDER MEETINGS

Date/ Time	Site	Address Specifics & Directions <i>More detailed directions FSA Farm Loan Programs staff if necessary.</i>
Oct 16 9:30 am ~ 3:30 pm	Northwest Kansas Educational Service Center Oakley, KS	703 W. 2 nd Ave, Oakley http://www.nkesc.org/ Once in Oakley on the west edge, at the Buffalo Bill statue on US 83 travel east about 1/4 mile on 2 nd Street. The facility is on the south side of 2 nd St.
Oct 17 9:30 am ~ 3:30 pm	Western Kansas Ag Research Center Hays, KS	1232 240 th Ave., Banquet Room 003, Hays http://www.wkarc.org/ Traveling West on I-70, take Exit 159 –or- East on I-70, take Exit 157. Turn south on US 183 South (Vine St.) then about 1 mile down; turn left on to Spring Hill Road then left on to 240 th Ave. Come into the building to banquet room 003.
Oct 23 9:30 am ~ 3:30 pm	K-State at Salina College Center Building Salina, KS	2310 Centennial Road, Salina http://www.salina.k-state.edu/ From I-135 take the Magnolia Exit 90. Go west to Centennial Road. Turn north @ stoplight & proceed to KSU Salina campus which is on the west side of Centennial Road. Once on the campus, turn left to the parking lot on the south side of the College Center Building. Lunch is provided in the cafeteria at your option for \$5.95
Oct 24 9:30 am ~ 3:30 pm	Lee Richardson Zoo Finnup Ctr Lecture Hall Garden City, KS	Finnup Center Lecture Hall @ Zoo, Garden City www.garden-city.org/zoo/GeneralInfo/Directions From Hwy 83 (Main St), take Finnup Dr. (between RR tracks and Arkansas River bridge) east to Fourth St.
Oct 25 9:30 am ~ 3:30 pm	Pratt County Community College Pratt, KS	348 NE SR Hwy 61, Student Conference Center, Pratt www.prattcc.edu/ At Hwy 61 and 54/400 Junction go North about 3/4 mile, take first (right) drive to college on the east side of Hwy 61, keep right to Riney Student Conference Center
Nov 6 9:30 am ~ 3:30 pm	Allen County Community College Iola, KS	1801 N. Cottonwood, Student Union, Iola http://www.allencc.edu/ Cottonwood Street is located in the middle of Iola. The college campus is about 1 mile off north of Hwy 54. The meeting will be in the Stadler Room located in the Student Union.
Nov 7 9:30 am ~ 3:30 pm	Kaw Area Technical School Topeka, KS	5724 SW Huntoon (Basement), Topeka http://orion.jmc.ksu.edu/sponsors/kats/ Off of Hwy 470, take the Wanamaker Exit, make a right onto SW Huntoon St traveling about 3/4 mile to KATS.