MasterCard RPPS Makes Child Support Collections Easier

Presented by
Michael Foye
Vice President - Sales and New Business Development
MasterCard RPPS

&

Troy Reiners
Director
Nebraska Child Support Payment Center

Agenda

Introductions:

Who is NCSPC?

Who is MasterCard RPPS?

Why a Case Study?

Agenda:

What was the problem?

Implementation

Ramp up

Current Status

Future Plans



Nebraska Child Support Payment Center (NCSPC)

The NCSPC processes _____ payments for _____

We have #### of employees involved with receipt and remittance

JUST LOOKING FOR A HIGH LEVEL STATEMENT AS AN INTRODUCTION



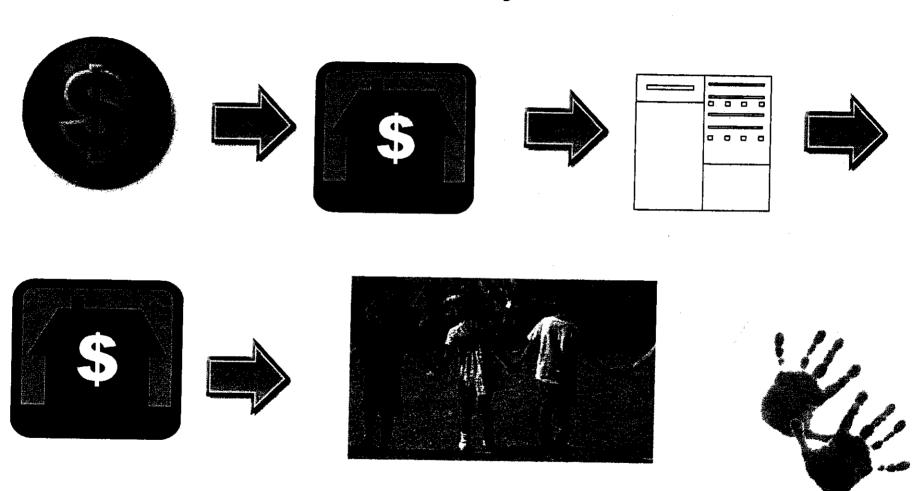
Nebraska Child Support Payment Center (NCSPC)

- Daily Processing Average
 - \$1,000,000.00 in child support daily!
 - Over 5,000 payments per day!
 - 2,100 checks
- Receipts for the NCSPC are up nearly 5% this year from last and last year at this time we were processing over 2,200 checks per day
- While the number of payments and dollars is rising; the number of checks is declining

Nebraska Child Support Payment Center Milestones:

- August 2007 marks the 17th consecutive month of disbursing 20 million dollars!
 - April 30, 2007 we disbursed 3.5 million dollars!
 - March 29, 2006 One Billion Dollars Proce

The Money Flow



Some Additional Numbers

- While Nebraska does not mandate employers to remit electronically; presently 46% of the payments remitted are by an electronic means
- 99.9 % of first day receipts are identified and disbursed the very following morning
- Nebraska also accepts MasterCard and Visa payments over our web site and automated telephone system



An Unstoppable Trend

- More than half of U.S. households bank online¹
- Over 28% pay bills online²
- Consumer bills paid through bank website will double by 2008³



¹ Gartner, Jupiter, and Forrester research reports

² Celent Communications Report, 2005

³ Aite Group





- Headed for 384 billion e-payments per year
- Electronic payments to double in volume by 2010
- System capacity needs to double every the five years or faster to support volume

From an ACI Worldwide survey, as reported by ePaynews.com, May 2006

MasterCard RPPS.

Who is RPPS?

- RPPS is a product offering within MasterCard Worldwide that moves bill payments
- Primarily focused on Consumer based bill payments

- Auto Loans

- Mortgage

- Electric

- Gas

- Phone

- Retail & Credit Cards

- Newspaper

- Insurance

Child Support

- Any re-occurring payment

Over 45 Million payments, 18 Billion dollars



MasterCard RPPS.

Who is RPPS?

Oddie Buuking

B-Payment Processions

Collection Assertist

Walk-to Payment

> - Credit Countaing

Baniks Kālija

LEE COURTS

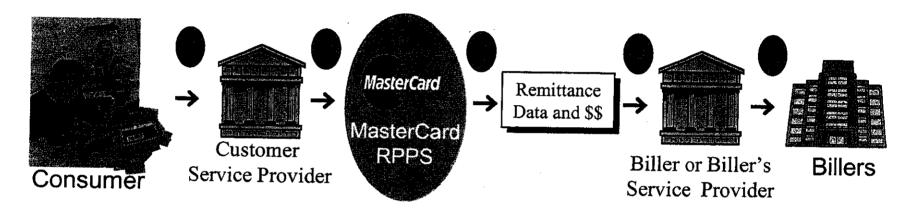
A National Billars

> ikegidijaili PDMeta

MasterCard RPPS.

Who is RPPS?

RPPS 24-Hour Payment Process Flow

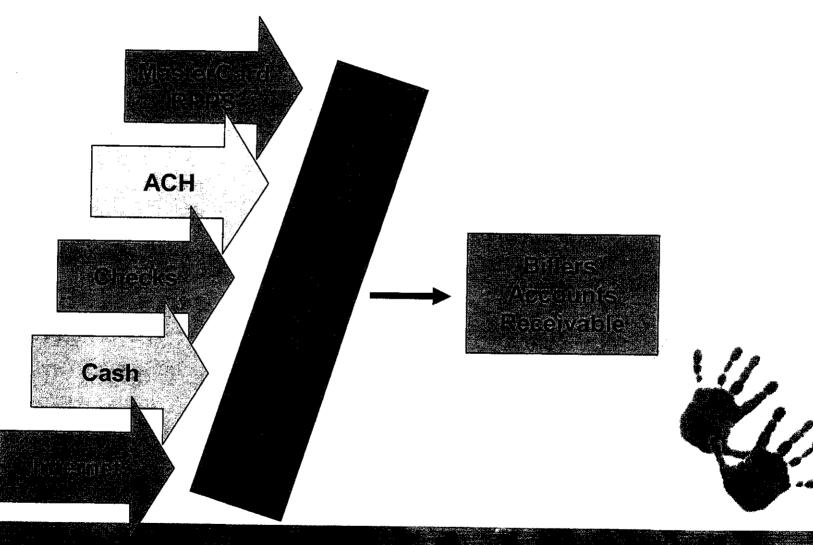


- 1) Consumer sends payment instructions to their bank/service provider
- 2) CSP splits file and sends e-payments to RPPS*
- 3) RPPS edits data and processes files
- 4) RPPS sends payment data and funds to BSP
- 5) BSP sends A/R detail to biller



MasterCard RPPS.

Who is RPPS?



MasterCard RPPS.

Who is RPPS?

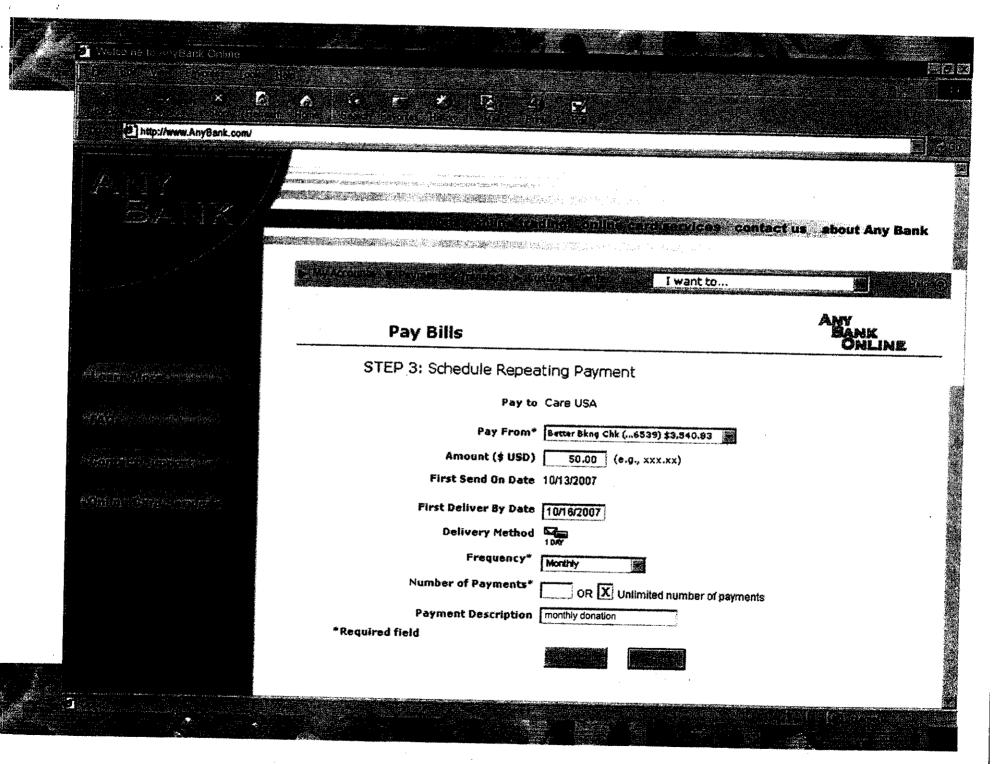
- Single connection to virtually 100% of all bill payment services
- Perform routing and settlement of data and funds between all end points
- Good funds model ensures reliable funds usage
- Multiple daily processing cycles allow for speedy posting
- Edit checks ensure account number accuracy with every payment
- Provide biller directory services all electronic payments

MasterCard RPPS.

Who is RPPS?

- Biller directory reaches all consumer end-points with searchable daily updates, changes, additions and deletions of biller information
 - Account numbers
 - Biller names, including alternative names and AKAs
 - Remittance addresses
- Payment research tools for inquiry resolution
- Enable payment returns and reversal process
- Manage proprietary network operating rules and standards

http://www.AnyBank.com/ Add a Payee Click here to add one of our Merchant Directory. Enter your Payee's information below. Payee Information Payee Name *: Care USA Payee Short Care Name*: 123456 Account Number*: Address line 1*: 151 Ellis St. NE City*; Atlanta State *: GA M AnyBank Checking ZIP Code*: 30303 AnyBank Savings Payee Phone No*: (404) 681 - 2552 *Required Field



Why a Case Study?

- Common experiences
- Common goals
- Issue facing many to simplify payment stream
- Explain a new and growing payment offering
- Payment industry issues

Payment Processing Goals

- Improve Operations
 - Expedite Payment Posting
 - •Mail slow
 - Manual processing
 - Reduce Check Volumes
 - Reduce trading partner contact lists
 - Small volume
 - •No desire to adhere to national standards
 - Minimize transaction conversions
- Reduce costs
 - Paper versus electronic
 - Direct relationship-trading partners (introduction, testing, maintenance, support)

The Program

TERM	DEFINITION			
Biller	Company providing services			
BSP	Biller Service Provider			
CIE	Customer Initiated Entry			
Consolidator	Originator gathering payments from various front-ends for a single back-end distribution			
Originator	Where consumer pays			
CSP	Customer Service Provider			
Customer	Person or Company paying Biller			



What was the Problem?



Identified Problems With Checks

- May never reach us due to postal delays
- Labor intensive to process
- Cost of processing and imaging
- Funds not immediately available
- Identifying payor more difficult and susceptible to error
- Online bill pay checks drawn on the same routing and account number
- Not guaranteed funds Costs of returns



Bank Return Items

- The NCSPC has averaged nearly four returns per day
- Return reasons vary from NSF, Account Closed, Stop Pay, and Refer to Maker
- The Federal Government does not participate in any of the bad debt and allows requiring guaranteed funds
- Our solution became to pre-deposit known bad check writers



Online Bill Pay Checks

- Just as susceptible to being returned as any other check
- Multiple payor's checks are drawn on the same routing number and account number
- One bad check offender would cause our collections team to review all online bill pay checks from that financial institution



Our Question -

"How can we convert these paper checks into electronic guaranteed funds?"



Pilot Program With First National Bank of Omaha

- FNO interested in a MasterCard RPPS startup program and needed a customer
- The high check volumes of the NCSPC made for the perfect customer
- FNO worked with NCSPC and MasterCard
- Determined requirements and the file layout
- NACHA Customer-Initiated Entry (CIE) file format

CIE Format Meets NCSPC Requirements

- The NCSPC requires two unique identifiers when applying payments
 - SSN

- 13 Digit ARP (Agency Related Person) ID

Name

- Case number

- CIE file
 - Detail record allows for a 15 digit name field
 - Detail record allows for a 22 digit ID number
- CIE addenda record allows for an 80 character payment related information field
- Multiple masks
 - MasterCard RPPS allows for a multiple number or to be set up

Establish Masks To Identify Payors

- Established two initial masks

 - AR@@@@@@@@@@#####
- Added two additional masks later

 - **###-##-###**
 - While these last two only provide for one identifier; we can manually match to the name

Rolled Out Program Slowly

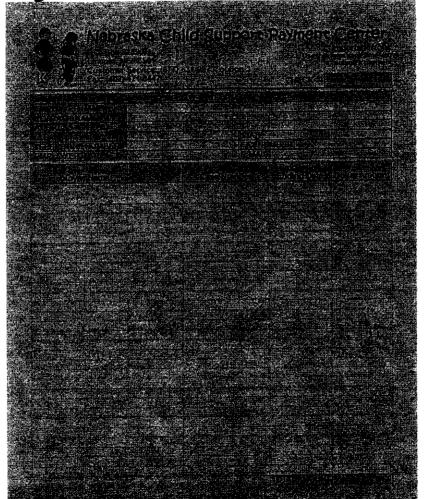
- NCSPC was not initially a public biller
- First payments were from FNO customers
- After several months of success, FNO turned us public allowing us to become a biller for all MasterCard RPPS participating financial institutions
- The longer you are a public biller, the more customers you grow

Employer Outreach Roadshows

- Child Support Program
- New Hire Reporting
- Income Withholding
- Medical Support
- Payment Remittance

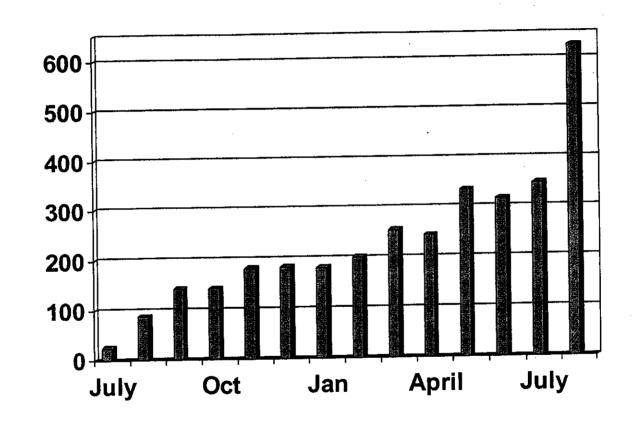


Employer Remittance Form





RPPS Transaction Volume





Growing Our MasterCard RPPS Customers

- We continue to receive bill pay checks and record what banks are mailing them to us
- We contact banks and ask if they have heard of the MasterCard RPPS program to see if we can convert these checks to an electronic means
- We also see payments come in with case numbers populating the ID field
- These customers are contacted by phone and via their monthly billing statement

NCSPC on the MasterCard RPPS Biller Directory

1470491233 - Nebraska Child Support <u>Customize</u>
Payment <u>Display</u>

Printer-Friendly Format

Back to Search Results

Viewing biller information as of: 2007-08-30

Biller 1470491233: Nebraska Child Support Payment View Full Details

apital Pajara in contra		
2020 (00000000) (00000000000000000000000	and the second control of the second control	
		Burness Charles (1986) 18 Park 18
	NUMBER KONCHILENTARIUM DIN DE LEMENTE DE	
Diference - 1875	OTHER PERFECT THE CENTER OF SECTION	Participation of the Commence
BILLER FUDELL ENGLISHES	CONTRACT CONTRACT CONTRACTOR	Art de la constitución de la con
MANAGE BITTERS	Magnetic to the contract of the contract of	
Gneek Drajokownes	NGG T WALL TO BE SEED TO SEE THE	Print 2 Table Service
Accepte Prenotes	Nig at the other lands of the state of the s	第11年 1000年 李明明 10月4 0
Arrents Gueranteeds	Jesephine Lander Land	Data to the second comment
teryments Ordy as a	CONTRACTOR CONTRACTOR CONTRACTOR	Assembly as Charles a Nation
Requires Addenda	No. 12 Property of the Control of th	A Committee of the Committee
with Reversals and it on	es deservación l'assistations à deservación de la company de la company de la company de la company de la comp	to the Carlo State of the State of the Carlo

Biller Contacts (1 Total) View Full Details

D1115	CONTRACTS	£	,	<u> </u>			and the second s
OCLUMEN			Marie Carlotte		5 (Cr. 2) 4 (Cr. 2) 5 (A)	CAMPON TO	1000
Piller	Undates		algeria (c) da la S				
		0.000					
			resultations				
				agerar nrov			
			nega va			C - 1974	100
	er grant and a series				72 1549 <i>1</i> 5 15	The state of the s	AND THE RESERVE THE PERSON NAMED IN



NCSPC on the MasterCard RPPS Biller Directory

dendera Tal			er Salan Ar Salan Plura Kasa Salan	STPN 2 GAL		
tand in a take anakam		Panara Panara	enders se Enreskers			
Masks (5	Total) <u>Vie</u> N. conten	w Full De	tails			Specific Company (1972)
a digital	<u>vácika (1.0) c</u> 24- ovávata a	recentation reveneration	energia (aliante) (aliante) (b) = 16 (de la lacia)			ekapinit Perioden
	ckatatione Arminimis	iliilaika iliika				ACOVER CONTRACTOR
11		144			Jay Sta Men	

The NCSPC shares a global message field on our billing statements with Health and Human Services; we use messages to assist in educating our non-custodial parents

IF YOUR EMPLOYER WITHHOLDS SUPPORT PAYMENTS FROM YOUR CHECK, THIS STATEMENT IS FOR INFORMATIONAL PURPOSES ONLY.

Automatic bill pay is a great way to pay your child support. When setting up automatic bill pay through your bank please use your 13 character ARP ID and the last four digits of your SSN as the Account Number. For example: an ARP ID of AR23456789012 with a SSN of 555-55-555 has an Account Number of AR234567890125555. If you have questions please contact 877-631-9973 option 3.

How to Contact the Nebraska Child support Payment Center (NCSPC): Outside of Lincoln: 877-631-9973; Lincoln: 402-441-8715; On the Internet: www.nebraskachildsupport.com; By Mail: PO Box 83306 Lincoln, NE 68501-3306

The NCSPC reserves the right to re-present any payments electronically that were returned insufficient or uncollected funds.

In addition, your account may be charged a collection fee allowed by State law.

Per Federal requirements personal payments will be applied as of the date the payment is received by the NCSPC.

Realized Advantages of the MasterCard RPPS Program

- Eliminates manually processing checks and performing the associated data entry
- Reduces the amount of errors
- Saves time as the payor is immediately identified when the file is received
- We have never lost an electronic payment in the mail
- Fewer resources are required (no imaging and electronic storage)

Biggest Advantages

- Funds are backed by MasterCard RPPS thereby being viewed as guaranteed funds
- The NCSPC does not even have to accept charge backs
- Previous bad check writer's payments which come in via MasterCard RPPS no longer have to be pre-deposited or even scrutinized
- Since the NCP initiates the transaction, they feel safer then having their account debited

Where to get more information

•Internet:

Nebraska Child Support Payment Center www.nebraskachildsupport.com

Nebraska Child Support Enforcement www.hhs.state.ne.us/cse/cseindex.htm

MasterCard RPPS www.mastercardintl.com/rpps

Where to get more information

•Phone:

Nebraska Child Support Payment Center 1-877-631-9973, option 3

Nebraska Child Support Customer Service Call Center 1-877-631-9973, option 2

MasterCard RPP Sales 1-800-535-2130

Questions?

