# www.ebuy.gsa.gov

This basic tutorial will take buyers step by step through the RFQ process. The tutorial will also point out many of the exciting features GSA e-Buy has to offer.

Navigation: If the tutorial opens up in your web browser, simply click your mouse or your space bar to advance to the next slide. Use the "Backspace" key to go back. If the tutorial opens in the PowerPoint application, click on "F5" to view the tutorial. Use the spacebar or click your mouse to advance to the next slide. To go back, click on the "Backspace" key.





\* Prepare RFQ \* My RFQs \* Profile \* e-Buy Home

GSA Advantage



Monday, July 19, 2004 Welcome Sarah Wheet

Messages

No messages at this time

### **RFQ Finder**

Quickly retrieve an RFQ or retrieve an RFQ forwarded to you by another user.



Upon successful login, the buyer's e-Buy home page will be displayed.

## **Buyers**

On the left is the message center which alerts buyers of recent activity concerning their RFQs.

requirements. To do this, simply enter keywords which describe what you are looking for in the "Search" box. When entering keywords, use broad general terms. The search results will provide the categories which meet your search criteria. The category you select will determine which vendors will be notified of your RFQ. For a complete listing of schedule categories, click on "View Federal Supply Schedule Listing".



To begin the first step of the RFQ process, a buyer will need to assign a category and select contractors. To do this, enter keywords into the search box, now located on the buyer's home page, which describes the products or services intended for purchase, and click "Go". For this example, the keywords "Advertising Services" has been entered.

re



Log off

e-Buy will display a list of all Schedules and SINs, which contain the keywords entered into the search box. Review each of the SIN descriptions, and try to determine which one most closely matches the requirements.

### Search Criteria: Advertising Services

#### View Federal Supply Schedule Listing

easily identifiable by their

### Instructions: Be category, you wi multiple categorie

To view the sellers under Advertising Services, click the "Category" 541 1 link.

n selecting the nay select

Schedule	Descr on	
541	ADVETISING	S & INTEGRATED MARKETING SOLUTIONS (AIMS)
	Category	Description
	▶ <u>541 1</u>	Advertising Services - Services provided under this SIN will promote public awareness of an agency's mission and initiatives, enable public understanding of complex technical and social issues, disseminate information to industry and consumer advocacy groups and engag in recruitment campaigns. Sevices include, but are not limited to the following components: Advertising objective determination Message decision/creation Media selection Outdoor marketing and media services Broadcast media (Radio, TV and Public Service Announcements) Direct mail services Media planning Media placement services Advertising evaluation Related activities to advertising services
	▶ <u>541 5</u>	Integrated Marketing <b>Services</b> - This SIN will be used to offer a complete solution that integrates various <b>services</b> found under the other SINs. <b>Services</b> required under this SIN may include the creation of comprehensive solutions using strategically targeted marketing plans that include full service execution of media planning and creative multimedia campaigns. These comprehensive solutions include <b>services</b> available separately under: 541-1 <b>Advertising</b> , 541-2 Public Relations, 541-3 Web Based Marketing, and 541-4 Specialized Marketing. Contractors must have the capabilities to provide <b>services</b> identified within all Special Item Numbers. NOTE: SIN 541-5 may not be used to fulfill individual requirements that are covered separately by other SINs in this schedule. SIN 541-5 may only be used to fulfill comprehensive agency requirements that span multiple service offerings from the schedule.
	▶ <u>541 99</u>	Introduction of New <b>Services</b> - Services under this SIN may include a new or improved marketing, advertising, or PR service that has the potential to provide a more economical or efficient means for Federal Agencies to accomplish their mission within the general scope of the Schedule.
71 III	Cabinets for Small Parts C	FURNITURE – Preschool and Classroom, Auditorium and Theater Seating; Library-Wood, Metal or Plastic Furniture; Storag Forms and Flammable Liquids Card-Size Filing Cabinets; Mail Sorting and Distribution Bins, Racks and Carts; Light-Duty Cabinets; and Plastic Storage Bins; Hospital Patient Room Furniture; Cafeteria and Food Service; Drafting Stools, Clothing Locker Benches; Workbenches, Worktables and High – Density Storage Cabinets and Enclosure Systems for Modular Juipment
	Category	Description
	▶ <u>71 308</u>	Cafeteria and Food Service Furniture (*Small Business Set-Aside.) Includes items such as cluster units (tables with attached seats), booth seating and tables, freestanding or pedestal mounted tables and seating specifically advertised for food <b>services</b> applications and accessories. Cluster units are modular, chair/table or chair/bench settee/table units in an island or wall style configuration. Includes bench settees that fit onto the cluster frame. Accessories for booth seating include such items as divider screens (panels), end panels, boot partitions (galleries), wall panels, and hardware kits intended to serve as an integral part of the booth or attach to the frame of a unit.

receptacles and trav returns. Items included under the SIN are

Accessories may include condiment stands.

GSA	e-Buy	under th	ge displays the sellers who have contra ne SIN category selected and have the sted on GSA <i>Advantage!</i>		S
<b>Instru</b> whom	ctions: Here are you would like to inviting them to The bu email	quote on your RFQ. You may n auote on your RFO. In order to <b>UYER MAY SEND</b>	e contracts under the Category you selected. Please place a "check" next to the request a quote from any or all vendors listed. The vendors you select will receive satisfy FAR requirements, you should request quotes from at least three (3) vendors all sellers in the category an pout the RFQ by checking the box.	an e-m	
- Ia	arge nui	necking "Selec mber of quotes	t all vendors" may result in a s being submitted. Make sure in checking this box.	Pply Text File	web page
	ABACUS TECHNOL ACADEMY FOR EDI AFFINA CORPORA ALBERT HALAC ANTEON CORPORA APCO WORLDWID ARNOLD & ASSOC ASPEN SYSTEMS C AUGUST, LANG & H	socio-econom view only sel highlight it, a and only "Sm	buyers to re-sort the seller listing by hic status. If the buyer wishes to lers whom are "Small Business", and click "Go". The page will refresh all Business" concerns will be ultiple selections can be made by "Ctrl".		
	AVISAR INCORPOR		ARLINGTON, VA Small Business Veteran Owned Small Business BETHESDA, MD Small Business Women Owned business		89 89

Log off

Prepare RFQ \* My RFQs \* Profile \* e-Buy Home



Instructions: Her whom you would I notice inviting the available), Keep in Upon completion of market research, it is time to select contractors to notify of the buyers requirements. For this RFQ, five (5) sellers have been chosen to receive an email notification about the RFQ. Click "Submit" to proceed to Step 2.

Submit

Another new enhancement allows a buyer to click on the contractor's name and view information about the company such as address, phone number, and point of contact information.

Пs	elect I vendors	Small Business		
	Vendy 3D STUDIOS	For additional information, buyers can clic on this symbol to visit the seller's website	Tex	t Web page
		SBA Certified o(a) Firm		2
	e-Buy h	as incorporated the seller text files from		
2	GSA Ad	<i>vantage!</i> . These files contain information		2
				and the second second
~	about t	ne seller's contract including labor rates,		2
	services	s, terms, etc. The text files can be helpful		8
				8
		ers who are doing market research and		3
	looking	to procure services.		2
	AUGUST, DANG & HUSAN	BETHESDA, MD Small Business		2
	AVISAR INCORPORATED	ARLINGTON, VA Small Business Veteran Owned Small Business		8
	BETAH ASSOCIATES, INC	BETHESDA, MD Small Business Women Owned business		Ð

SA e-Buy Your RFQ Resou		tep 2, the buyer uirements about			oecific	
posale etc.		selected to rece viewed by clicki			numbe	er.
tegories Selected: 1 :541 1 Add Category	than one categ	requirements are ory or SIN, addi e RFQ by clicking	tional	cat		
Q ID	Chaok if you are cooking	Reference #				
FQ41870	Check if you are seeking sources or information o			ternal refe	erence or control n	umber to
Q Title (ex. Consulting service Wertising Construction livery: If the k	sources or information of s; Office upplies) ouyer is only rec	uesting informa	tion c	or se	eking	
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Instructions: You may attach a statement of work or additional documents to the RFQ as needed. Each document must be less than 5MB in size.

No documents attached

Attach additional documentation:	
Step 1 - Select a document for upload	Browse
Step 2 - Enter a new name for the document	(optional)
Step 3 - Click to upload the document	Upload The File

Go Back to RFQ Basic Info



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gsa <mark>e</mark>-

Add Attac

Select the documents from your hard drive and attach them directly to the quote. You may attach as many documents as necessary; however, each document must be less than 5 megabytes in size.





Instructions: You may attach a statement of work or additional documents to the RFQ as needed. Each document must be less than 5MB in size.

No documents attached

Attach additional documentation:		
Step 1 - Select a document for upload	C.\Documents and Setti	Browse
Step 2 - Enter a new name for the document		(optional)
Step 3 - Click to upload the document	Upload The F	ile

Go Back to RFQ Basic Info



RFQ ID RFQ41871	Check if you are seeking sources or information only.	Reference # OPTIONAL - use as needed to RFQ. This number will appear		ernal refe	rence or control r	umber to your
RFQ Title (ex. Consulting services) O	ffice supplies)					
Advertising Services						
Delivery: (specify delivery expected) <ul> <li>Deliver</li> <li>Deliver</li> <li>days After Rec</li> <li>Date of Award to Date of Co</li> <li>Period of performance:</li> </ul>	ceipt of Order (ARO) (Products)	(Services)				
Line Items (Enter specific line items b	elow)					
Mfr. Part/Item #	Manufacturer	Product/Service Name	Qty	Unit	Ship Address	Change
					(1)	Change
					(1)	Change
	r can verify the f	ilos woro			(1)	Change
Please see attach document.	d Documents" fie	<u>.</u>		nto on ore	lering procedures	for Services.
Attached Documents: (You may at /200407/RFQ41871/Advertising Se Attach Documents Shipping Address (1) GSA	also be veri the buyer's buyer may i	default ship fied. This ad GSA <i>Advanta</i> make change ing Address"	dress a <i>ge!</i> pr s by c	is ta rofil licki	aken fro e. The	om
Federal Supply Service 1941 Jefferson Davis Highway Crystal Mali #4						
After all info buyer will cli	rmation has been	entered, the	•			

After selecting a closing date, make sure to review all information you previously entered. If you need to make changes, click on the "Back" button which will return you to the requirements information page.

On the review page, a buyer must specify when the RFQ will close. The minimum requirement for an RFQ to be open is "2 days". Be sure to allow the contractors sufficient time to submit a quote.

RFQ Close Date (RFQs must be open a minimum of 2 ; RFQ will iss Select the day your RFQ will close: Fri, Jul 9, 2004	
RFQ 1D RFQ41871	Reference #
Adv Adv Increments. The closing times time zone.	FQs exact closing time in hour should be based on the eastern
Please see attached document.	When the RFQ is completely finished
Attached D /200407/I If the RFQ is not immediat submit, it can be "Saved to RFQ will be saved, but will until it is retrieved and sub-	Draft". The submitted, click not be issued the "Submit RFQ"
Crystal M Arlington, VA 22202	Back Save to Draft Submit RFQ Cancel RFQ





			Sort RFQs by: P	RFQ ID	descending 🕙 🕻
RFQ ID	RFQ Title	Status	Close Date		Responses Received
RFQ41871	Advertising Services	Closed	07/22/2004 05:00:00 PM E	DT	4
RFQ12345	Audit Services	Closed	06/01/2004 05:00:00 PM E	EDT	5
RFQ67890	Guard Services	Open	09/30/2004 05:00:00 PM E	EDT	

After the RFQ closing date has arrived, e-Buy will send an email message alerting the buyer the RFQ has closed and that it is now time to review the quotes and make an award.

ead		his new fea	ains a single line sum ture will make it faste cific RFO.	
y Active RFG				My RFQ History
ructions: List	ed below are your active REOs. To r	eview specific RFO activi	ty, click on the "REO ID".	
ructions: List	ted below are your active RFQs. To r	eview specific RFQ activi	ty, click on the "RFQ ID". Sort RFQs by: RFQ ID	descending 💌
ructions: List RFQ ID	ted below are your active RFQs. To r RFQ Title	eview specific RFQ activi Status		Responses
1912 - 210 - 20			Sort RFQs by: RFQ ID	Responses
RFQ ID	RFQ Title	Status	Sort RFQs by: RFQ ID Close Date	descending Responses Received 4 5

the RFQ clo award until	rs may review	er, they v	ted quotes at a vill not be able ly closes.		to
valuate and respond to each o	eviewing que		con to the quotes, you	can move the RFQ from the	"Active"
	<b>.</b> .	-			netite
	e ID″ numbe	r.	by selecting "Re-Is		DE TECHE D
	e ID" numbe	Reference #:		REQ   MOVE TO REQ HISTORY	<u>RE-ISSUE R</u>
the "Quote					RE-ISSUE F
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the "Quoto Q ID: <u>RFQ 871</u> Q Title: Advertising Services		Reference #:	FORWARD I		<u>RE-ISSUE F</u> PO
The "Quot Q ID: RFQ 871 Q Title: Advertising Services Q Status: Used		Reference #: RFQ Close Date:0	FORWARD F 7/22/2004 05:00:00 PM EDT	RFQ   MOVE TO RFQ HISTORY	
the "Quote D ID: <u>RFQ 871</u> Title: Ad artising Services Quote ID	Vendor	Reference #: RFQ Close Date:0 Date Recvd	FORWARD F 7/22/2004 05:00:00 PM EDT Quote Status	REQ   MOVE TO REQ HISTORY	PO
Q ID: <u>RFQ 871</u> Q Title: Add rtising Services Q Status: Used Quote ID <u>RFQ 41871-ADE</u>	Vendor Marketing Inc.	Reference #: RFQ Close Date:0 Date Recvd 04/15/2004	7/22/2004 05:00:00 PM EDT Quote Status Pending	RFQ   MOVE TO RFQ HISTORY   Quote good until 12/31/2005	P0 n/a

J

by credit card only.



## This is the first quote for the buyer to review. The buyer should review all quotes prior to making an award.

Instructions: Please review the quote below. All quotes should be evaluated and a Best Value determination should be made in accordance with FAR 8.404. Make sure to check for

The seller's co	ntact		
information is	displayed here.	Reference #:	
RFQ Statu CLOSED		RFQ Close Date: 07/22/2004 05:00 AM EST	
Quote ID FQ41871-ADE Quote States: Pending Response Vendor: Marketing Inc. Contact: Tim Smith (555) 555-6789 Ismith@gsa.gov		Total Quote Price: \$9000.00 This quote is good until: 12/31/2005 12:00 PM EST Prompt Pay: 10 Days 1.00% FOB: Destination	
- AND		rice, quote good until date, information is located here.	
Please see attachments.	containing a pr buyer's statem	submitted an attached document roposal in response to the ent of work. The buyer should ched documents.	
What happens when I click "Award"? Clicking "Award - Notify Vendor" generates an email not obligate funds. Once awarded, you may genera your own ordering system. If using e-Buy, you will s			

a	



## Note: Before making an award, the buyer should review all submitted quotes.

### Vendor Quote

Instructions: Please review the quote below. Al attached documents the vendor may have include

RFQ ID: <u>RFQ41871</u> RFQ Title: Advertising Services RFQ Status: CLOSED

Quote ID: RFQ41871-ADE

The quote pricing is broken down and totaled at the bottom. The "Total Quote" includes any line items, transportation costs, and pricing included within the attached documents.

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Total Ouote Price: \$9000.00

After reviewing all quotes, the buyer has decided to make an award to this seller. The buyer should click on the "Award-Notify Vendor" button. Clicking this button generates an email message to the seller, alerting them of the award decision. Selecting this button does not obligate funds. The buyer may generate a purchase order online using e-Buy or go offline and use their own order and payment system.





You have chosen to send an award notification to Marketing Inc. Once confirmed, e-Buy will send the award notice via e-mail.

Back	Confirm Award
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Note: You may generate a purchase order using e-Buy or create a purchase order separate from e-Buy using your own internal system.

An award confirmation screen is displayed, allowing the buyer to confirm the award decision.



GSA Advantage

## ...Your RFQ Resource Additional Notifications

GSA e-Buy

A "No Award" e-mail notice can also be sent to some or all remaining vendors listed below. Please make your selection and click Submit.

Send "No Award" notices to ALL vendors below Do not send any "No Award" notices

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Do Not Notify	Quote ID	Vendor
	41871-LLP	Advertising Co.
	41871-SAA	Sales Company
	41871-DOI	MoneyMaker Inc.

After making an award, the buyer can request e-Buy to send "No Award" email notices to the remaining sellers who did not receive an award. The buyer must check the "Send No Award" notices box to initiate the emails.







## To access your RFQ History, Click the "My RFQ History" button.



GSA e-Buy

...Your RFQ Resource



Instructions: Listed below are your active RFQs. To review specific RFQ activity, click on the "RFQ ID".

Prepare RFQ

			Sort RFQs by: RFQ ID	🖌 descending 🖌 🤇	
RFQ ID	RFQ Title	Status	Close Date	Responses Received	
RFQ41871	Advertising Services	Closed	07/22/2004 05:00:00 PM EDT	4	
RFQ12345	Audit Services	Closed	06/01/2004 05:00:00 PM EDT	5	
RFQ67890	Guard Services	Open	09/30/2004 05:00:00 PM EDT		



## My RFQ History

My Active RFQs

Instructions: Listed below are RFQs in your "History" folder. The RFQs will permanently remain here unless you move them to the "Active" folder or manually delete them.

		S	ort RFQs by: RFQ ID 🕥 des	scending 🖌 🙆
RFQ ID	RFQ Title	Status	Close Date	Responses Received
RFQ36461	Audit Services	Closed	04/19/2004 03:50:10 PM EDT	3
RFQ35348	1000 Hon Chairs	Closed	03/24/2004 03:30:50 PM EST	5
RFQ29523	Virtual eLearning Classroom Training and Conferencing	Closed	12/15/2003 09:17:03 AM EST	6

e-Buy has incorporated a "My RFQ History" section. This area will electronically store all information about each of the buyer's RFQs. The information will be stored for seven (7) years.

### Thanks for using e-Buy!!!