

By State	Nonstore Retailers											
	SIC (Code 596)						NAICS (Code 4541, 4543)					
	No. of Establishments			Sales (\$K)			No. of Establishments			Sales (\$K)		
	1997	1992	% Change	1997	1992	% Change	2002	1997	% Change	2002	1997	% Change
Alabama	397	407	-2.5	681,914	407,384	67.4		520			795,298	
Alaska	74	52	42.3	34,149	31,202	9.4		120			266,277	
Arizona	653	451	44.8	1,302,801	753,374	72.9		563			1,998,028	
Arkansas	272	312	-12.8	D	200,546	N		390			373,979	
California	3,785	2,917	29.8	6,938,340	4,090,916	69.6		3,263			7,722,199	
Colorado	711	531	33.9	1,362,370	833,349	63.5		660			1,530,774	
Connecticut	484	426	13.6	2,157,411	1,484,048	45.4		791			3,406,168	
Delaware	103	71	45.1	D	76,661	N		120			218,156	
D.C.	57	43	32.6	D	35,807	N		49			31,389	
Florida	2,319	1,525	52.1	5,573,479	3,443,244	61.9		2,122			5,829,432	
Georgia	880	712	23.6	1,279,366	921,514	38.8		964			1,518,475	
Hawaii	122	107	14.0	D	66,368	N		94			80,691	
Idaho	179	129	38.8	D	82,009	N		225			D	
Illinois	1,613	1,372	17.6	4,655,297	3,361,800	38.5		1,372			6,103,184	
Indiana	783	676	15.8	3,417,736	2,028,885	68.5		831			3,599,913	
Iowa	477	413	15.5	594,679	368,782	61.3		613			798,973	
Kansas	386	312	23.7	D	389,720	N		439			D	
Kentucky	405	343	18.1	D	342,287	N		433			553,740	
Louisiana	375	349	7.4	D	297,229	N		365			386,036	
Maine	191	177	7.9	1,108,935	755,880	46.7		420			1,678,846	
Maryland	690	536	28.7	710,009	517,231	37.3		704			1,225,134	
Massachusetts	801	724	10.6	2,456,636	1,527,441	60.8		1,230			3,629,577	
Michigan	1,056	866	21.9	1,371,704	997,636	37.5		1,161			1,936,663	
Minnesota	843	661	27.5	2,811,827	1,702,683	65.1		896			3,117,739	
Mississippi	208	204	2.0	D	129,305	N		333			344,693	
Missouri	826	718	15.0	1,766,824	746,877	136.6		985			2,738,216	
Montana	138	119	16.0	D	98,150	N		186			170,881	
Nebraska	232	216	7.4	1,177,823	610,883	92.8		270			607,910*	
Nevada	250	170	47.1	D	574,138	N		242			1,211,368	
New Hampshire	218	207	5.3	811,018	382,868	111.8		332			1,214,858	
New Jersey	1,071	878	22.0	D	1,591,584	N		1,242			4,789,505	
New Mexico	189	167	13.2	D	243,696	N		273			779,831	

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New York	2,242	1,944	15.3	5,108,543	3,901,087	31.0		2,776			7,413,787	
North Carolina	907	754	20.3	1,591,238	1,084,425	46.7		1,188			2,206,659	
North Dakota	101	77	31.2	D	58,876	N		172			237,584	
Ohio	1,496	1,172	27.6	4,503,951	2,602,000	73.1		1,314			4,674,592	
Oklahoma	366	295	24.1	290,745	187,578	55.0		462			552,382	
Oregon	531	405	31.1	1,110,106	633,262	75.3		469			874,802	
Pennsylvania	1,447	1,180	22.6	D	4,759,839	N		1,843			9,228,084	
Rhode Island	133	135	-1.5	278,231	253,092	9.9		213			504,743	
South Carolina	381	329	15.8	D	265,895	N		500			530,955	
South Dakota	136	106	28.3	D	120,001	N		202			D	
Tennessee	707	601	17.6	D	649,789	N		597			852,545	
Texas	1,866	1,529	22.0	4,568,552	2,396,434	90.6		1,943			11,835,601	
Utah	311	206	51.0	1,069,594	221,567	382.7		287			1,084,194	
Vermont	140	128	9.4	D	141,245	N		257			570,971	
Virginia	890	642	38.6	2,470,593	1,663,280	48.5		1,023			3,040,650	
Washington	885	665	33.1	2,193,897	919,742	138.5		791			2,538,263	
West Virginia	170	146	16.4	132,306	71,952	83.9		154			210,870	
Wisconsin	728	626	16.3	3,208,150	2,115,924	51.6		903			3,593,875	
Wyoming	83	74	12.2	D	105,179	N		110			183,370	
<b>Total US</b>	<b>34,308</b>	<b>27,805</b>	<b>23.4</b>	<b>86,372,426</b>	<b>51,079,997</b>	<b>69.1</b>		<b>37,412</b>			<b>116,222,154</b>	

\* Does not include electronic & mail-order sales, which was not disclosed.

Boston, MA								667			1,953,960	
Kern Co, CA								55			115,760	
San Diego Co, CA								336			467,376	
NYC, NY								994			3,013,181	
Seattle, WA								479			1,598,205	

N = Comparable data not available

D = Withheld to avoid disclosure