

By State	Lumber & Building Materials, Hardware, Garden Supply (excluding Mobile Home Dealers)											
	SIC (Code 52, excluding 527)						NAICS (444)					
	No. of Establishments			Sales (\$K)			No. of Establishments			Sales (\$K)		
	1997	1992	% Change	1997	1992	% Change	2002	1997	% Change	2002	1997	% Change
Alabama	1103	1111	-0.7	1,987,283	1,464,649	35.7		1,660			3,472,144	
Alaska	143	129	10.9	470,886	288,185	65.3		223			680,204	
Arizona	729	732	-0.4	1,973,117	1,268,664	55.5		1,203			3,760,577	
Arkansas	756	754	0.3	D	904,025	N		1,237			2,432,316	
California	4774	5830	-18.1	13,043,318	10,707,878.00	21.8		7,103			21,469,463	
Colorado	987	871	13.3	2,733,327	1,496,845	82.6		1,528			4,578,442	
Connecticut	833	921	-9.6	D	1,449,890	N		1,183			3,216,164	
Delaware	204	206	-0.1	475,557	334,041	42.4		304			814,424	
D.C.	28	28	0.0	D	48,948	N		54			168,130	
Florida	3,039	3,497	-13.1	6,862,052	5,146,868	33.3		4,723			11,694,267	
Georgia	1,721	1,716	0.3	4,443,087	2,573,116	72.7		2,767			7,942,034	
Hawaii	158	157	0.6	367,708	327,967	12.1		278			676,787	
Idaho	442	380	16.3	778,689	515,546	51.0		704			1,388,811	
Illinois	2,664	2,863	-7.0	6,033,719	4,056,665	48.7		3,947			10,175,618	
Indiana	1,730	1,724	0.3	3,596,700	2,266,578	58.7		2,511			5,976,053	
Iowa	1,157	1,184	-2.3	1,761,813	1,238,953	42.2		1,915			3,662,847	
Kansas	818	812	0.7	1,285,304	851,282	51.0		1,230			2,283,435	
Kentucky	1,093	1,116	-2.1	2,007,919	1,398,212	43.6		1,696			3,510,607	
Louisiana	1,004	1,054	-4.7	1,872,441	1,290,906	45.0		1,521			3,276,992	
Maine	502	552	-9.1	749,710	608,210	23.3		651			1,032,010	
Maryland	895	999	-10.4	D	1,763,150	N		1,418			4,216,006	
Massachusetts	1,337	1,425	-6.2	D	2,175,728	N		1,893			5,052,820	
Michigan	2,638	2,738	-3.7	5,747,835	3,778,377	52.1		3,541			8,775,490	
Minnesota	1,609	1,651	-2.5	D	2,362,483	N		2,335			5,520,963	
Mississippi	707	745	-5.1	D	734,465	N		1,084			2,315,645	
Missouri	1,511	1,551	-2.6	2,791,221	1,914,017	45.8		2,408			5,133,333	
Montana	416	359	15.9	558,158	416,831	33.9		579			931,645	
Nebraska	668	682	-2.1	D	554,545	N		1,083			1,993,154	
Nevada	277	266	4.1	D	561,718	N		446			1,663,773	
New Hampshire	424	455	-6.8	D	664,052	N		592			1,340,790	
New Jersey	1,662	1,764	-5.8	D	2,687,820	N		2,342			6,031,878	
New Mexico	350	361	-3.0	D	518,230	N		585			1,335,020	
New York	3,766	4,192	-10.2	6,869,247	5,342,187	28.6		5,217			10,862,679	

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North Carolina	1,973	2,039	-3.2	D	3,045,124	N		3,026			8,126,227	
North Dakota	287	316	-9.2	D	290,100	N		439			1,002,333	
Ohio	2,790	2,842	-1.8	5,577,320	3,911,112	42.6		4,000			9,427,187	
Oklahoma	826	875	-5.6	D	865,313	N		1,250			2,142,682	
Oregon	934	911	2.5	D	1,270,173	N		1,408			3,788,736	
Pennsylvania	2,970	3,164	-6.1	D	3,975,884	N		4,229			9,354,573	
Rhode Island	207	251	-17.5	335,506	290,040	15.7		293			542,609	
South Carolina	1,008	1,045	-3.5	D	1,371,887	N		1,476			3,883,564	
South Dakota	353	357	-1.1	445,045	274,245	62.3		572			957,142	
Tennessee	1,355	1,385	-2.2	3,047,278	1,916,677	59.0		2,044			5,046,986	
Texas	3,570	3,675	-2.9	7,830,605	5,182,418	51.1		5,819			14,536,276	
Utah	419	385	8.8	1,150,253	690,806	66.5		709			2,143,820	
Vermont	300	303	-1.0	421,831	344,460	22.5		405			668,805	
Virginia	1,308	1,380	-5.2	3,199,414	2,318,093	38.0		2,108			5,639,221	
Washington	1,289	1,356	-4.9	3,135,366	2,332,596	34.4		2,026			5,473,722	
West Virginia	516	530	-2.6	906,976	689,897	31.5		698			1,292,202	
Wisconsin	1,529	1,614	-5.3	3,078,107	2,492,210	23.5		2,367			5,770,115	
Wyoming	204	179	14.0	D	156,961	N		287			385,380	
Total US	61,984	65,430	-5.3	132,863,502	93,120,000	43.7		93,117			227,566,101	

Boston, MA								912			2,772,417	
Kern Co, CA								152			455,090	
San Diego Co, CA								503			1,790,991	
NYC, NY								1,706			3,289,770	
Seattle, WA								983			3,165,832	

N = Comparable data not available
D = Withheld to avoid disclosure