

NCCIC Is a Service of the Child Care Bureau

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Partnerships, Alliances, and Coordination Techniques (PACT) Financing MATRIX

The materials in this *Partnerships, Alliances, and Coordination Techniques (PACT) Financing* module are available to Child Care Bureau Technical Assistance Network staff as they deliver training and technical assistance related to partnerships. The PACT modules are intended to be used by experienced training and technical assistance providers who can adapt these materials to various partnership situations. National Child Care Information and Technical Assistance Center (NCCIC) PACT team members are available to help develop and facilitate presentations for specific audiences. For more information, call NCCIC at 800-616-2242.

The Introduction to PACT module has information about PACT and suggestions about how to use the PACT materials.

The matrix describes the main sections of this PACT module, which are organized by objectives. The matrix shows the PowerPoint slides and related handouts/tools and activities for each objective. Additional information about suggestions for presenters, related activities, additional materials, and related resources is included in the notes field of the PowerPoint slides.

Objective 1: Participants will be able to understand basic steps to planning financing strategies for partnerships.

Objective 2: Participants will be able to identify and analyze present funding opportunities.

Objective 3: Participants will be able to understand and apply successful financing strategies.

PACT MODULE: FINANCING MATRIX			
February 2008			
Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Introduction	Title		
	Presenter	<i>Tips for Presenters</i>	
	Today's Agenda		
	Session Objectives		
	PACT	<i>PACT Flyer</i>	
	PACT Materials		
Objective 1: Participants will be able to understand basic steps to planning financing strategies for partnerships.	Understand Basic Steps to Planning Financing Strategies		
	Getting Started: Determine the Goal	<i>The SOAR Opportunity Fund: Seattle and King County, Washington</i>	
	Sample Vision Statements		Determining Goal/Vision/Purpose

PACT MODULE: FINANCING MATRIX February 2008			
Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Objective 1: (con.) Participants will be able to understand basic steps to planning financing strategies for partnerships.	Define What Needs Financing	<i>A Framework for a Coherent Early Care and Education System</i> <i>An Overview of Cumberland County's Service System for Early Childhood (Pre-birth to Five)</i> <i>Sustaining 21st Century Community Learning Centers (Columbine Elementary School Case Study)</i>	Framing The Scenario That Needs Financing
	Define Benchmarks and Measurements		
	Sample Benchmarks		
Objective 2: Participants will be able to identify and analyze present funding opportunities.	Determine the Cost		
	Cost Projection	<i>Drilling Down Tool: Creating a Framework for Estimating Costs</i> <i>Florida's Quality Rating System: A Conceptual Model for Estimating Cost Assumptions, Explanations and Supporting Data</i> <i>A Guide to Calculating the Cost of Quality Early Care and Education</i> www.financeproject.org/publications/costguide.pdf	Drilling Down: Creating a Framework for Estimating Costs

PACT MODULE: FINANCING MATRIX February 2008				
Descriptions	PowerPoint Slides	Handouts/ Tools	Activities	
Objective 2: Participants will be able to identify and analyze present funding opportunities.	Budget Model	<i>ABCs of Budget Models</i> <i>Partnering Around Resources</i>		
	Cost Allocation	<i>Cost Sharing Plan Template: ABC Partnership</i> <i>XYZ Company Model Cost Allocation Plan</i> <i>Early Learning Coalition of Southwest Florida, Inc. Cost Allocation Plan</i>	Cost Allocation Plan	
		<i>Cost Principles for Non-Profit Organizations (Office of Management and Budget Circular No. A-122)</i> www.whitehouse.gov/OMB/circulars/a122/a122.html <i>Cost Allocation/Sharing Virginia Case Study: The Happy Days Budget</i> <i>Happy Days Budget</i>		
	Identify and Analyze Present Funding		<i>Fiscal Analysis Template</i>	Fiscal Analysis Template
			<i>Funding Sources and Regulations</i> Colorado Early Childhood Standards Crosswalk Database. www.smartstartcolorado.org/communities/ece_crosswalk.html	

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Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Objective 2: (con.) Participants will be able to identify and analyze present funding opportunities.	Identify and Analyze Present Funding	<i>Funding: Questions to Consider</i>	
	Analyze Present Funding, Example 1		
	Analyze Present Funding, Example 2		
	Analyze Present Funding, Example 3a		
	Analyze Present Funding, Example 3b		
	Consider All Possible Funding Streams		Funding Opportunities
	Federal Funding Streams	<i>Federal Funding Streams</i>	
	State Funding Streams	<i>State Funding Streams</i>	
	Local Funding Streams		
	Public-Private Partnerships		

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February 2008			
Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Objective 3: Participants will be able to understand and apply successful financing strategies.		<i>Blended and Braided Funding</i>	
	Become Familiar with Successful Financing Strategies	<i>Understanding Financing Strategies</i> <i>Financing Strategies Assessment Tool</i>	Understanding Financing Strategies
	Review Successful Finance Strategies and Models		
	Planning Assistance/Resources	<i>Early Childhood Systems Building: National Initiatives</i>	
	State Models	<i>Investing in the Child Care Industry: An Economic Development Strategy for Kansas.</i> http://government.cce.cornell.edu/doc/pdf/KCCIS%20FINAL%20REPORT%205_30_03.pdf	
	Local Models	<i>Soar Opportunity Fund, Seattle and King County Washington</i>	

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Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Objective 3: Participants will be able to understand and apply successful financing strategies.	Finalize the Deal – Create Your Own Strategy	<i>Partnership Agreement Template</i>	Partnership Agreement
		<i>A Checklist for Developing a Partnership Agreement/Contract</i>	
		<i>Sample Interagency Agreement Format for CBCAP State Leads</i>	
		<i>Memorandum Of Understanding Washington Early Learning Fund</i>	
		<i>Bucket graphic</i>	
		<i>A Fiscal Management Checklist for Partnerships</i>	
		<i>Case Study: Financing an Early Care and Education System for the State of Greenfields</i>	Case Study: Financing an Early Care and Education System for the State of Greenfields
		<i>Smarter Reform: Moving Beyond Single-Program Solutions to an Early Care and Education System</i>	
			The Match Game: Who Can Fund What

PACT MODULE: FINANCING MATRIX February 2008			
Descriptions	PowerPoint Slides	Handouts/ Tools	Activities
Closing	Review		
	Closing	<i>Personal Reflections</i> <i>Personal Learning Plan</i> <i>Session Evaluation</i>	Personal Reflections Personal Learning Plan Continuous Improvement Session Evaluation
	Reflections		
	Thank you		
Supporting Materials		<i>Fiscal Management Glossaries</i> <i>Resources: Financing</i>	