DFARS Procedures, Guidance, and Information

PGI 225--Foreign Acquisition

PGI 225.73--ACQUISITIONS FOR FOREIGN MILITARY SALES

PGI 225.7301 General.

- (c)(i) Separately identify known FMS requirements and the FMS customer in solicitations.
- (ii) Clearly identify contracts for known FMS requirements by marking "FMS requirement" on the face of the contract along with the FMS customer and the case identifier code.

PGI 225.7302 Guidance.

For FMS programs that will require an acquisition, the contracting officer will assist the departmental/agency activity responsible for preparing the LOA by—

- (1) Working with prospective contractors to—
 - (i) Identify, in advance of the LOA, any unusual provisions or deviations;
- (ii) Advise the contractor if the departmental/agency activity expands, modifies, or does not accept any requirements proposed by the contractor;
 - (iii) Identify any logistics support necessary to perform the contract; and
- (iv) For noncompetitive acquisitions over \$10,000, ask the prospective contractor for information on price, delivery, and other relevant factors. The request for information shall identify the fact that the information is for a potential foreign military sale and shall identify the foreign customer; and
- (2) Working with the departmental/agency activity responsible for preparing the LOA to—
 - (i) Assist, as necessary, in preparation of the LOA;
- (ii) Identify and explain all unusual contractual requirements or requests for deviations; and
 - (iii) Assist in preparing the price and availability data.

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