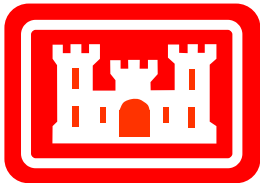




Savannah District 2009 Program Review



Peter A. Oddi, P.E.

Chief, Programs and Project Mgmt. Div.
13 November 2008
www.sas.usace.army.mil



Agenda

- Who We Are – Savannah District
- Military Program
- Environmental & I2S Program
- Civil Works Program
- Small Business
- Questions





Who We Are... The Savannah District

Savannah District



US Army Corps of Engineers



Mission of Savannah District





Savannah District Boundaries

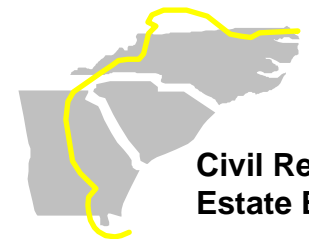
Legend



Military Design/
Construction and
Real Estate
Boundary



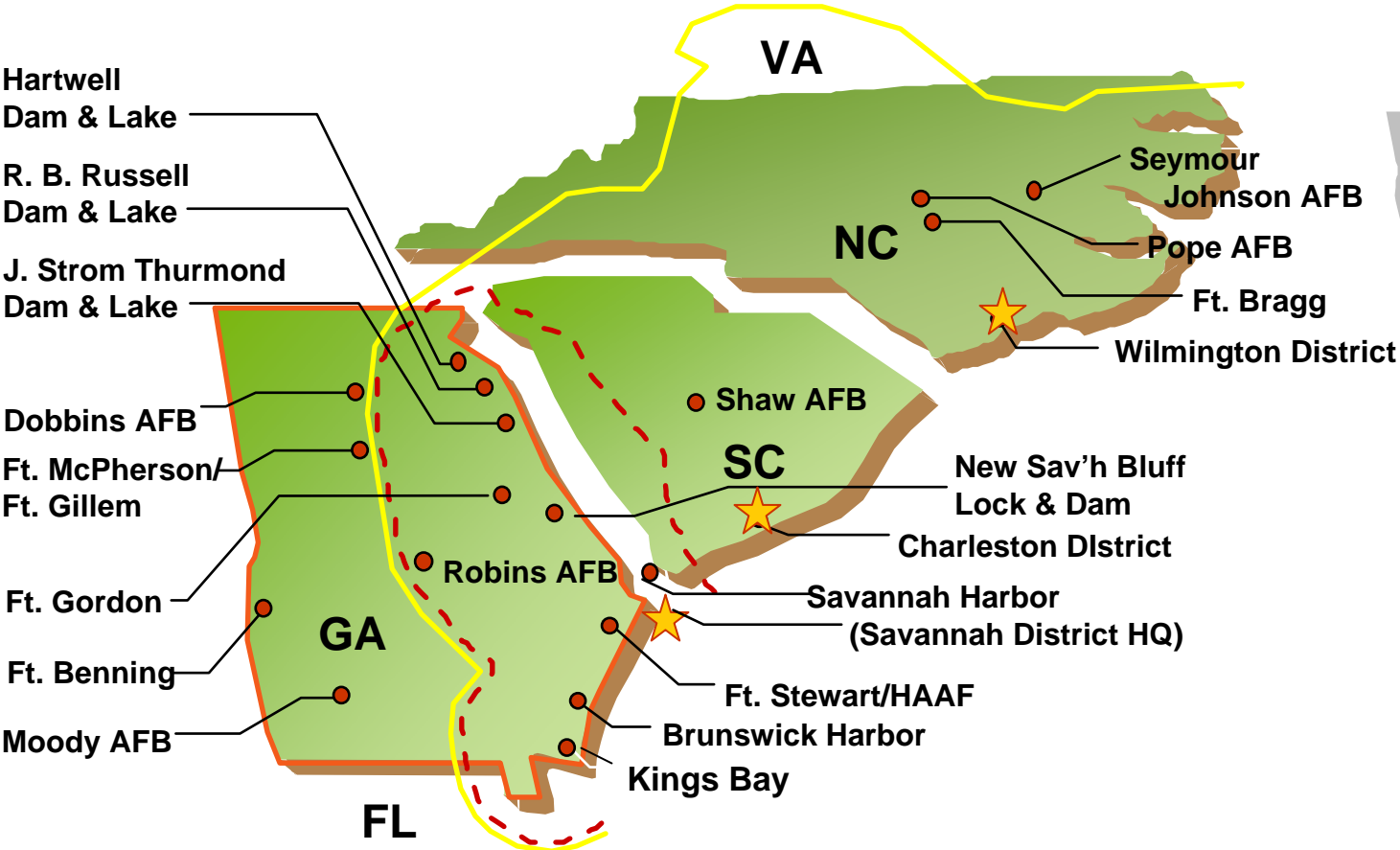
Civil Works
Boundary



Civil Real
Estate Boundary



Regulatory
Boundary



Savannah District



FY09 District Workload

Military



\$2.4 Billion

Savannah District

Civil Works



\$63 Million

Environmental



\$38 Million

Real Estate



\$34 Million



US Army Corps of Engineers

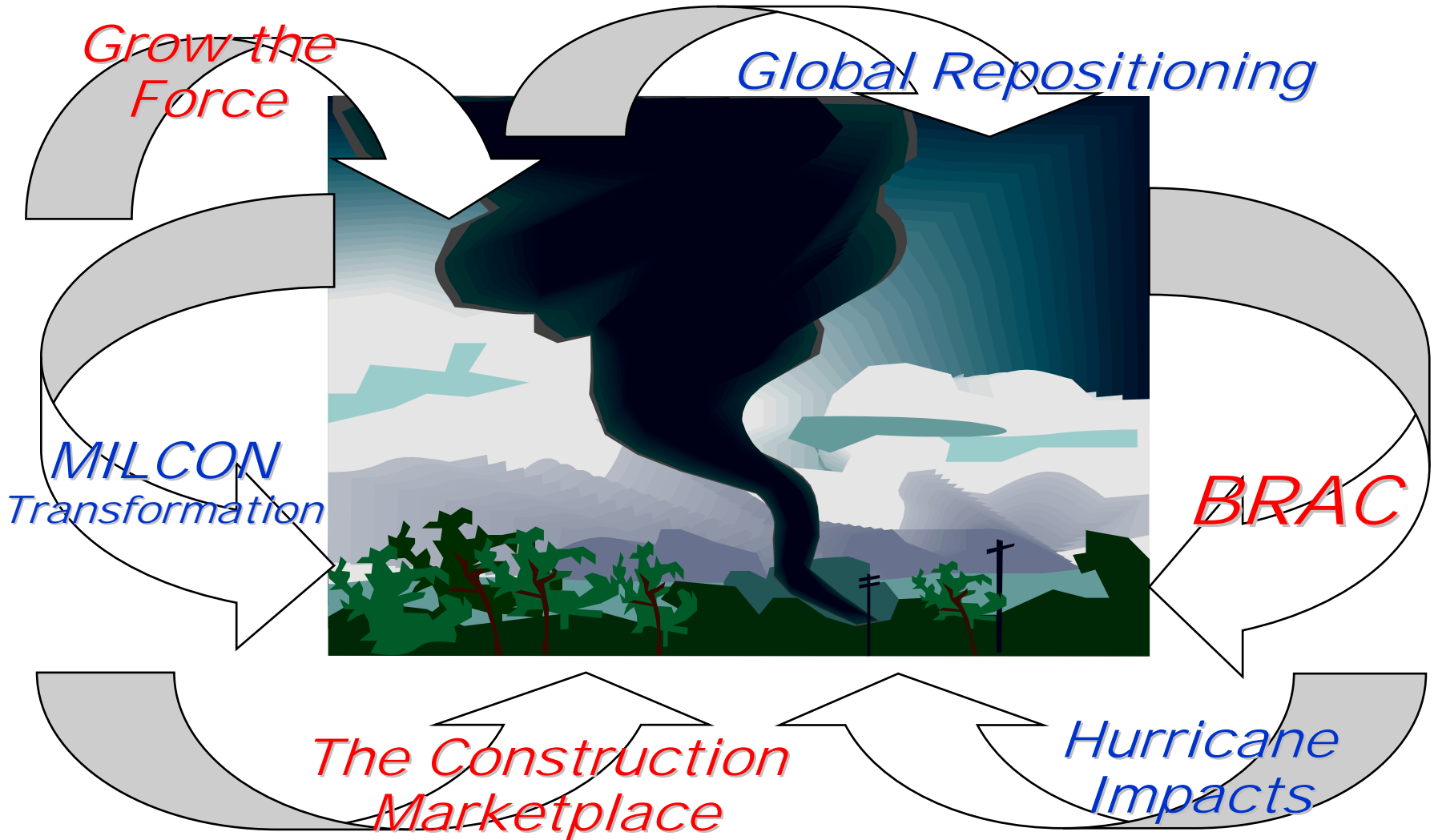


Military Program

Savannah District

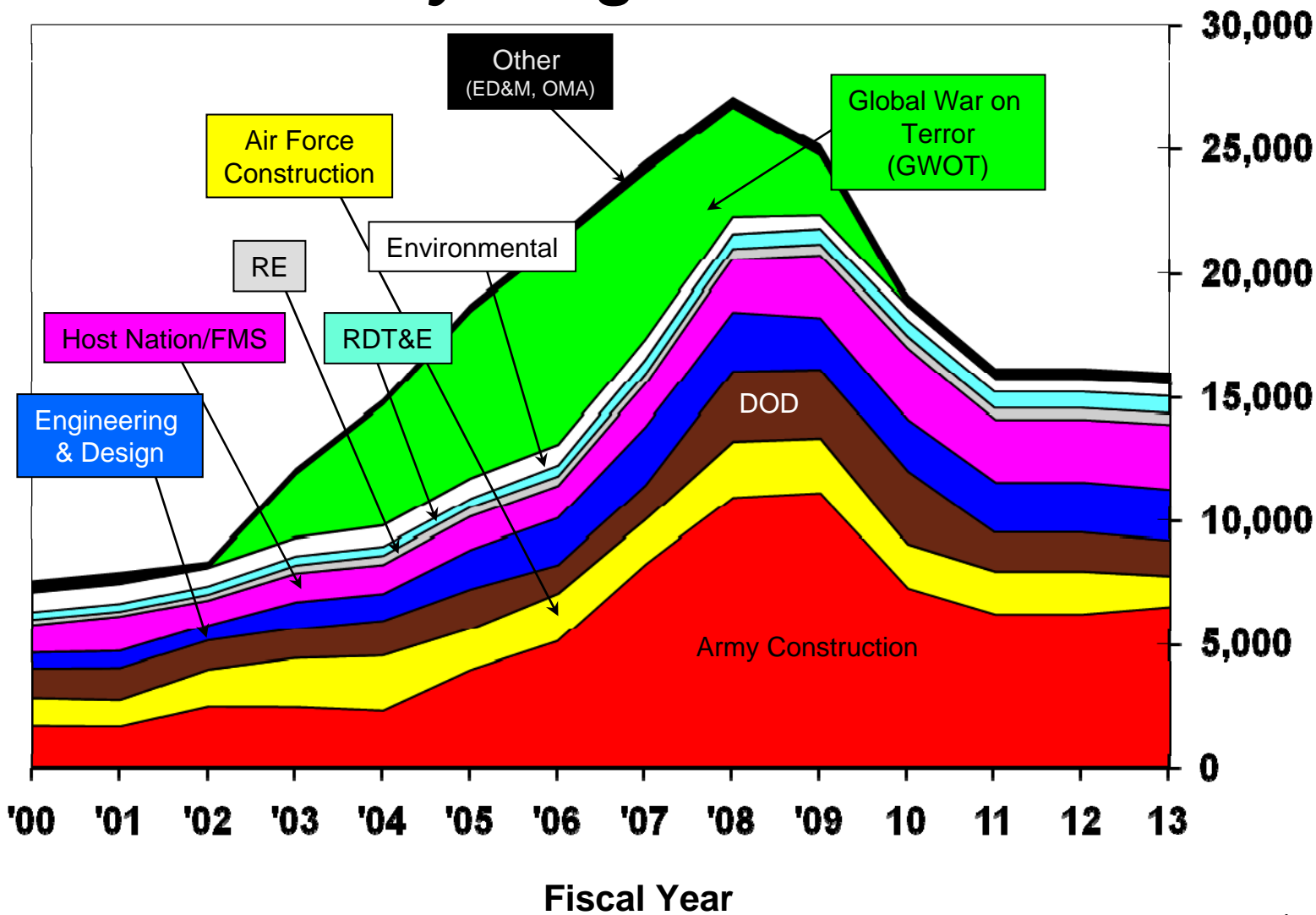


Military Program Drivers



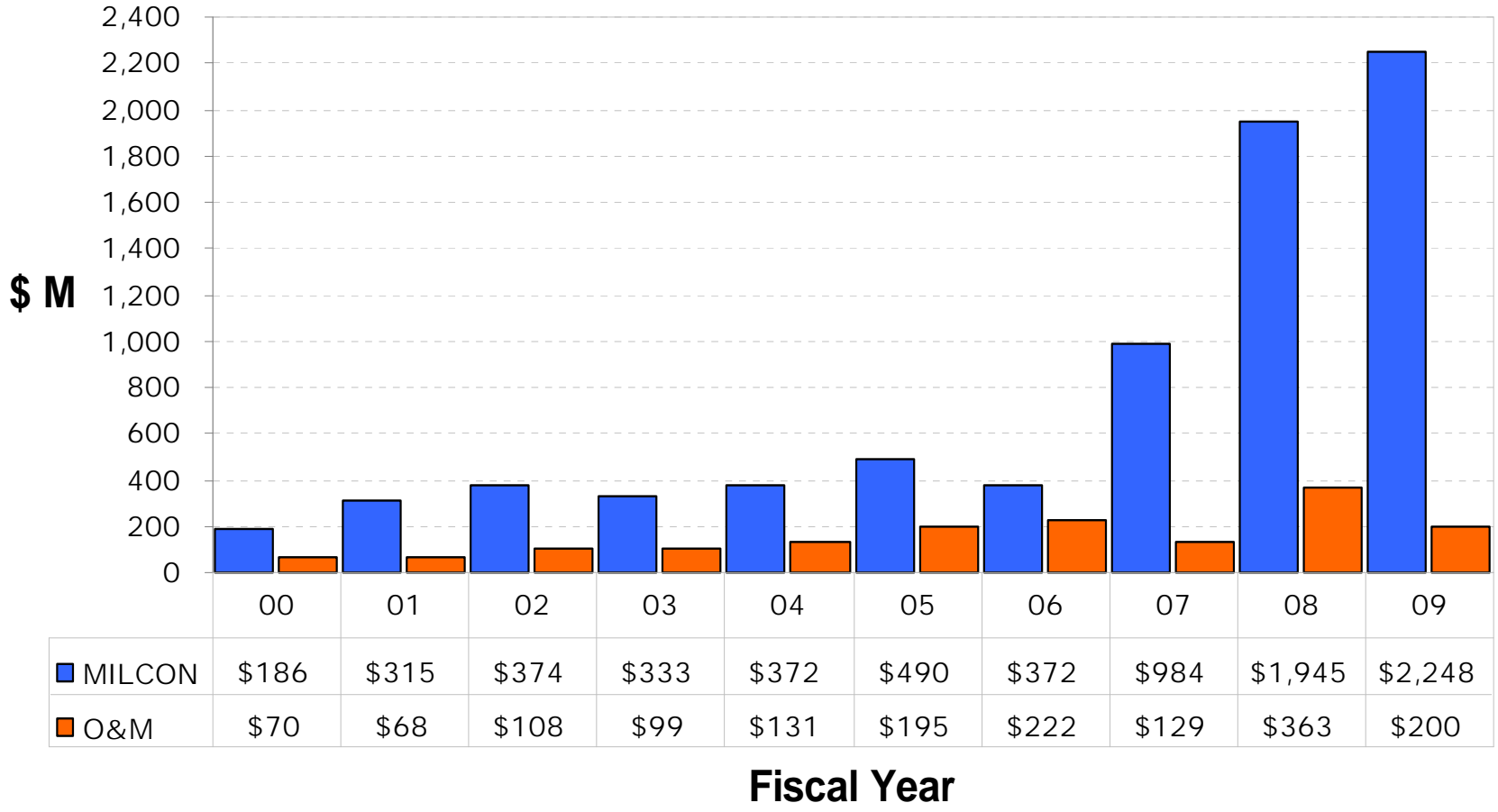


USACE Military Program Trends - FY00-13





Military Program Workload Trends





MILCON and Reimbursable Program (\$M) FY 09-13 Military Program Forecast

PROGRAM	FY-09 & PRIOR	FY-10	FY-11	FY-12	FY-13
Army	\$1,564	\$857	\$884	\$490	\$198
Air Force	\$43	\$6	\$20	\$21	\$32
DoD	\$641	\$316	\$66	\$193	\$28
O&M	\$200	\$200	\$180	\$150	\$150
TOTAL	\$2,448	\$1,379	\$1,150	\$854	\$408



Military Program - Army



**SFC PAUL R. SMITH
FITNESS CENTER
FORT BENNING**



**EDUCATION CENTER
FORT STEWART**

Army
**\$3.6 Billion
Under Construction**
**\$1.6 Billion
Under Design**



**D-BARRACKS
FORT BRAGG**



Military Program – Air Force



USAR CENTER
Seymour Johnson AFB

Air Force
**\$257 Million
Under
Construction**
**\$43 Million
Under Design**



**ACCESS CONTROL
POINT ENTRANCE**
Robins AFB



Military Program - DOD



Barracks
Fort Gordon

DOD
\$758 Million
Under Design



Army Program

Installation	FY-09 (\$M)	FY-10 (\$M)	FY-11 (\$M)	FY-12 (\$M)	FY-13 (\$M)
Ft Bragg	\$432	\$245	\$523	\$226	\$48
Ft Benning	\$639	\$456	\$240	\$85	\$19
Ft Gordon	\$40	\$0	\$3.2	\$1.5	\$0
Ft Stewart	\$441	\$145	\$118	\$177	\$131
Ft Gillem	\$12	\$11	\$0	\$0	\$0
TOTAL	\$1,564	\$857	\$884	\$489.5	\$198



Air Force Program

Installation	FY-09 (\$M)	FY-10 (\$M)	FY-11 (\$M)	FY-12 (\$M)	FY-13 (\$M)
Dobbins AFB	\$0	\$0	\$6	\$0	\$0
Moody AFB	\$0	\$0	\$0	\$9	\$0
Pope AFB	\$0	\$6	\$0	\$7	\$0
Robins AFB	\$29	\$0	\$14	\$5	\$10
Seymour Johnson AFB	\$14	\$0	\$0	\$0	\$22
TOTAL	\$43	\$6	\$20	\$21	\$32



DOD & Medical Program

Installation	FY-09 (\$M)	FY-10 (\$M)	FY-11 (\$M)	FY-12 (\$M)	FY-13 (\$M)
Ft Benning	\$434	\$98	\$0	\$0	\$15
Ft Bragg	\$117	\$161	\$32	\$52	\$13
Ft Gillem	\$3	\$0	\$0	\$0	\$0
Ft Gordon	\$87	\$30	\$0	\$0	\$0
Ft Stewart	\$0	\$27	\$34	\$80	\$0
Seymour Johnson AFB	\$0	\$0	\$0	\$61	\$0
TOTAL	\$641	\$316	\$66	\$193	\$28

Savannah District



US Army Corps of Engineers

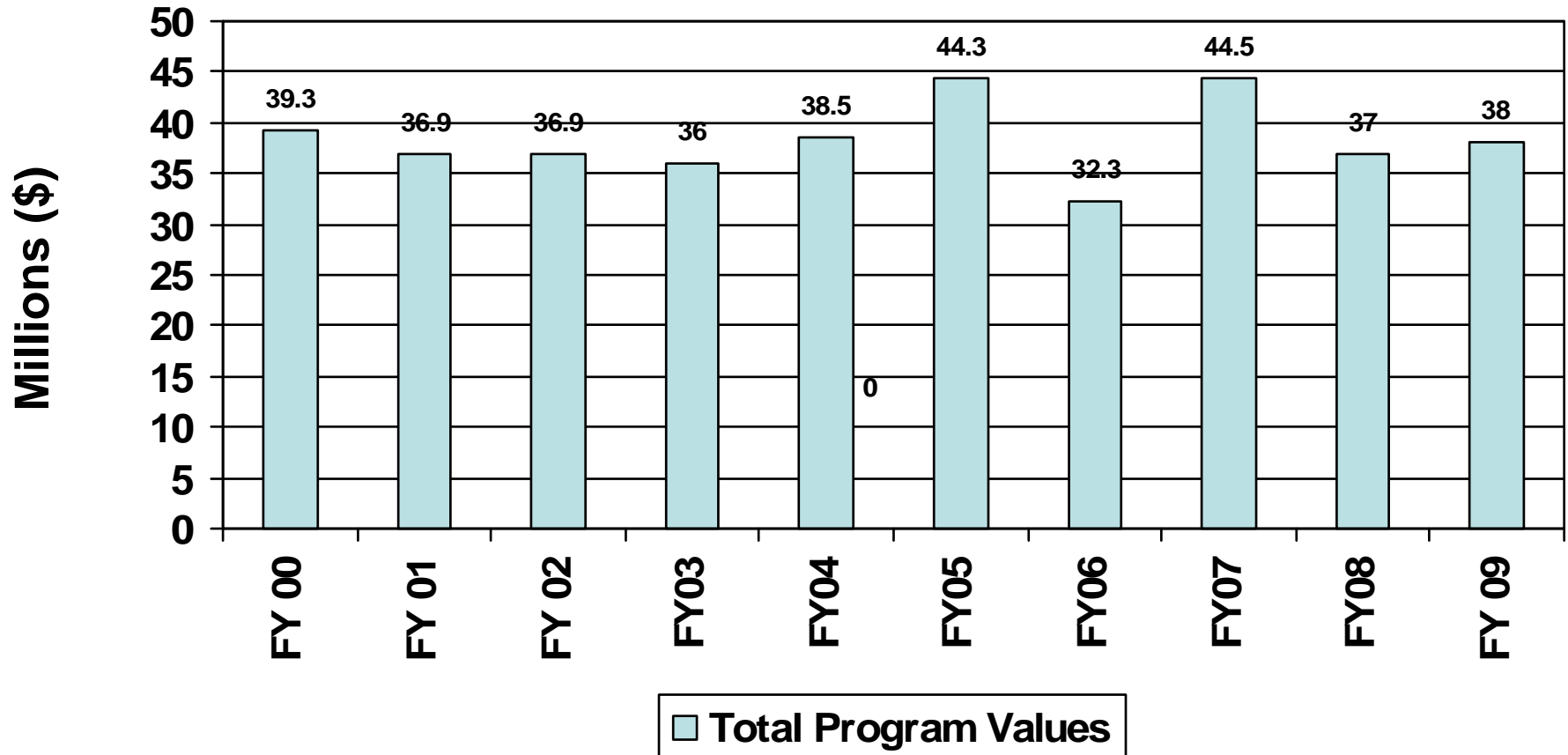


Environmental Program

Savannah District



Environmental & I2S Program Workload Trends





Environmental Program Forecast

<i>PROGRAM</i>	<i>FY09 (\$K)</i>	<i>FY10 (\$K)</i>	<i>FY11 (\$K)</i>	<i>FY12 (\$K)</i>	<i>FY13 (\$K)</i>
Formerly Used Defense Sites	\$10,000	\$13,000	\$13,000	\$12,000	\$12,000
Installation Restoration	\$3,000	\$2,400	\$2,200	\$2,000	\$2,000
Environmental Quality	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000
I2S	\$500	\$500	\$500	\$500	\$500
Totals	\$28,500	\$30,900	\$30,700	\$29,500	\$29,500



FY09 Environmental & I2S Programs



**ENVIRONMENTAL RESTORATION
\$3M**



**ENVIRONMENTAL QUALITY
\$15M**



FUDS \$10M



I2S \$.5M



US Army Corps of Engineers

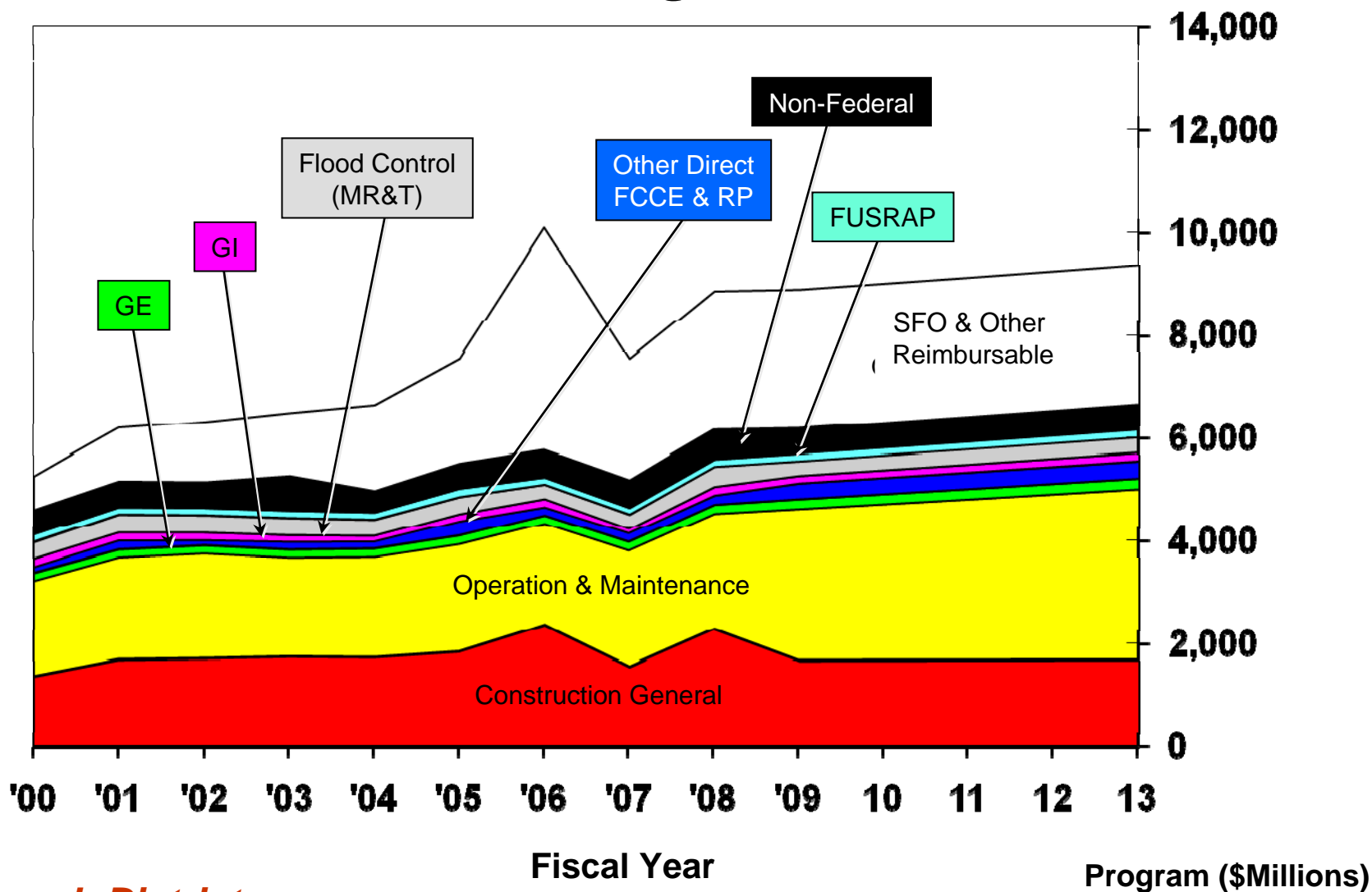


Civil Works Program

Savannah District



USACE Civil Works Program Trends – FY00-13





SAS Civil Works 5 Year Program Budget

	<i>I</i>	<i>C</i>	<i>O&M</i>	<i>CF</i>	<i>Total</i>
FY08	\$1.6	22.6	51.6	15.5	\$91.3M
FY09	\$1.8	1.5	57.5	1.5	\$62.3M
FY10	\$0.7	1.0	58.4	1.0	\$61.1M
FY11	\$0.1	0.9	58.4	0.5	\$59.9M
FY12	\$0.0	0.9	58.4	0.0	\$59.3M



Civil Works Program

NAVIGATION



FISH & WILDLIFE MANAGEMENT



HYDROPOWER

\$62.0 Million

“To contribute to the national welfare by providing quality authorized water resources and emergency response programs through partnerships”

RECREATION



WATER SUPPLY/ WATER QUALITY



FLOOD DAMAGE REDUCTION



US Army Corps of Engineers

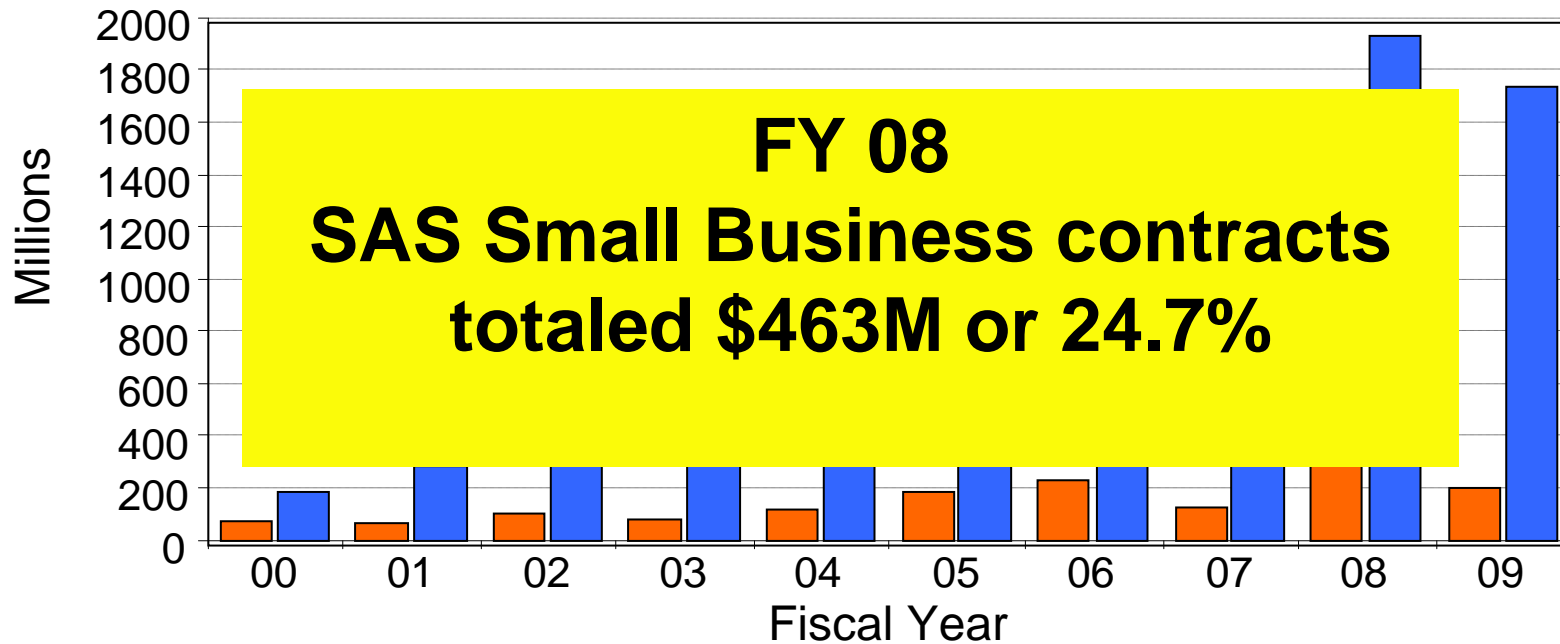
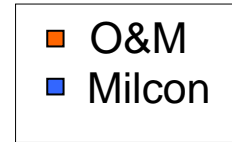


Small Business

Savannah District



Small Business Utilization





Savannah District Small Business Forecast

	FY 09 GOAL	FY 09 PROJECTIONS
<i>Small Business</i>	40.0%	\$331,412,004
<i>SDB/8a</i>	18.0%	\$234,349,504
<i>HUBZONE</i>	10.0%	\$ 70,400,000
<i>Woman Owned</i>	5.8%	\$ 0
<i>SDVOSB</i>	2.0%	\$ 14,120,000



Small Business Opportunities

- ◆ **Prime Contractor**
 - ◆ **Site development**
 - ◆ **Site Integrator**
 - ◆ **Small volume facility types not requiring IDIQ acq**
 - ◆ **Unique facilities**
 - ◆ **Pre-engineered construction**
- ◆ **Mentor-Protégé**
- ◆ **Joint Venture**
- ◆ **Subcontracting**



How Do I Get Ready?

- ◆ **Design-build partnerships**
- ◆ **Past performance**
- ◆ **Research**
 - ◆ **Types of facilities**
 - ◆ **Standards**
 - ◆ **RFP requirements**
- ◆ **Bonding capabilities**
- ◆ **Mentor-Protégé relationships**
- ◆ **Joint ventures with 8(a), HUBZONE, woman-owned, SDVOSB**



Acquisition Take Away Points

Design-Build Proposals are expected to meet the budget given in the RFP!

- ◆ **Forget what you have always done for us in the past – use the latitude that the MILCON Transformation RFP allows**
- ◆ **Be creative**
- ◆ **Be innovative**
- ◆ **Use non-traditional construction, materials, and techniques**



Acquisition Take Away Points (cont.)

- ◆ Increase in “first-time” companies
- ◆ Past performance is critical!!
- ◆ Respond to ALL RFP requirements
- ◆ Pay attention to weight and significance assigned to specific selection factors
- ◆ Meeting the minimum requirements earns a rating of “Satisfactory” – not “Outstanding”



Acquisition Take Away Points (cont.)

- ◆ **Get de-briefed – even if you are selected – it is the best way for contractors to learn how to improve their submittals**
- ◆ **Form your teams *NOW!!***
- ◆ **There are significant opportunities for large, unrestricted contractors and Small and Small Disadvantaged Business firms to work together**



US Army Corps of Engineers



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Advertised Solicitations

District: SAS

List Advertised Solicitations

Click on a heading to sort by that heading.

Current Advertised Solicitations

Solicitation Number	Title	Location	District	Issue Date	Closing Date
Architect-Engineer					
Construction - IFB					
W912HN-08-B-0002	Construction of Roanoke River Flood Reduction Project, Training Wall 330, Roanoke River Basin	Roanoke, Virginia	SAS	04/30/2008	05/30/2008
W912HN-07-B-0001 AM:0005 12/21/2006	Folly Beach Shore Protection Project	Folly Beach, Charleston County, SC	SAS		Postponed
Construction - RFP					
W912HN-08-R-0018	Construction of Disposal Area Improvements and Weir Completion, Disposal Area 14B	Savannah Harbor, Jasper County, South Carolina	SAS	04/22/2008	05/22/2008 11:00 A.M.
W912HN-08-R-0034	BRAC Moody TF-34 Engine Shop (A10-BD)	Moody AFB, GA	SAS	04/23/2008	05/23/2008
W912HN-07-R-0112	FORT BENNING HOSPITAL	FORT BENNING, GEORGIA	SAS	05/05/2008	06/05/2008
W912HN-07-R-0101	Multiple Award Task Order Contract (MATOC) for Construction and/or Design/Build of Tactical Equipment Maintenance Facility (TEMF)	Western Regions	SAS	05/08/2008	06/09/2008



US Army Corps of Engineers



Savannah District Web Site

Look for us on the web!

www.sas.usace.army.mil

Savannah District



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Questions

