

Government Contracting Process

As more people and jobs move to the region as part of the 2005 Base Realignment and Closure program, more opportunities will become available for contractors interested in working for the U.S. Army Corps of Engineers, Baltimore District. This fact sheet provides information regarding the steps contractors should take in pursuing a contract with the Baltimore District.



Step One: Register with the Department of Defense

In order to be eligible for contracts with the Department of Defense, and thereby the Baltimore District, contractors are required to register in the Central Contractor Database. Registration can be completed at www.ccr.gov.



Step Two: View Solicitations

Contractors can access the following Web sites to view current and future solicitations.

Federal Business Opportunities – www.fedbizopps.gov

Baltimore District – www.nab.usace.army.mil/contracts/

Baltimore District Small Business – www.nab.usace.army.mil/sba/



Step Three: Apply

Contractors should target the solicitations best-suited to their capabilities and follow the steps listed in the solicitation to compete for the award. Companies that cannot meet the full requirements of the solicitation are encouraged to consider partnering with another company or search for subcontracting opportunities.

The Baltimore District fully supports the national policy of awarding a fair portion of contracts to small businesses. The Baltimore District encourages small businesses to contact the small business office for support and guidance as they make their way through the solicitation award process.

Contact Information

BRAC Contracting Outreach Coordinator

Mr. Mike Dorris

Phone: (410) 962-6750

Michael.a.dorris@usace.army.mil

Small Business Office

Ms. Carlen Capenos

Phone: (410) 962-2587

sba@nab02.usace.army.mil