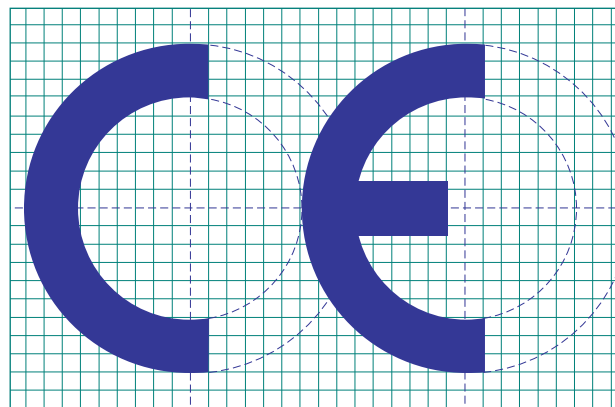


# TO U.S. MANUFACTURERS: ALERT

PRODUCT "MARK" REQUIRED FOR U.S. EXPORTS TO EUROPE!



U.S. Department  
of Commerce

Technology  
Administration

National Institute  
of Standards  
and Technology

International Trade  
Administration

*Revised June 2003*

**NIST**  
National Institute of  
Standards and Technology  
Technology Administration  
U.S. Department of Commerce

# INTRODUCTION

**The “CE” mark is now mandatory for a wide range of products sold in the European Union.** Several other nations also require conformance to EU product safety, health, and environment legal mandates. The European Commission describes the CE mark as a “passport” that allows manufacturers to trade industrial products freely within the internal market of the EU. The letters “CE” indicate that the manufacturer has undertaken all assessment procedures required for the product. The CE mark is not a quality mark and does not indicate conformity to a standard; rather it indicates conformity to the legal requirements of the EU directives. **Obtaining authority to attach the CE mark to products manufactured in the United States is often thought to be difficult and time-consuming. In many cases it is not, and this advisory note shows U.S. manufacturers how to meet the CE mark requirement.**

While manufacturers are not required to refer to European standards in certifying compliance with the mandate of the directives, **manufacturers can find it easier to self-declare or certify that their product meets the legislative requirements** by using European standards to provide the technical definition to satisfy the legislative mandate. **Many of the products sent to the European market can be tested and marked by the U.S. manufacturer,** though the manufacturer is responsible to review the appropriate directives that apply to his product and test his product as specified in those directives.

There are about 30 directives, either adopted or under consideration, which require that products be marked with the CE mark. More than one directive can apply to any given product.

At first, the obstacles to securing a CE mark may appear overwhelming—especially when a manufacturer considers the various alternatives to gaining product acceptance in Europe as indicated in Figure 1 (see page 9). Only “Module A” of the nine

alternative paths for demonstrating product conformance allows for a manufacturer to self-declare or, as we say in the United States, self-certify that the product meets specific requirements. Since many of the products we export to Europe fall

within the scope of Module A, U.S. manufacturers can readily apply the CE mark to demonstrate conformance of their product to the legal requirements set out in the “essential requirements” of the various directives.

## RECOMMENDATIONS for United States Manufacturers

As a manufacturer you need to secure copies of the directives and judge whether they apply to your product. The European Commission does not publish a list of products to which their laws apply; they require the manufacturer to determine the applicability of directives to any given product. The European Standards that are presumed by the European Commission to provide technical definition for demonstrating conformance to the “essential requirements” in the directives are published in the Official Journal of the European Community. While other national, regional, or international standards can be used as well, European standards are preferred since they are presumed by the European Commission to address the “essential requirements”

contained in the directives. You can then test your product to determine its conformance to the appropriate legal requirements and construct a corresponding technical file that can be located, if required, in Europe with your authorized representative or importer. You would also affix the required CE mark to your product before shipment to Europe.

Again, in many cases you can self-certify that your product meets the legal requirements contained in the directives. In most instances, such a self-certification requires the use of European standards. There are some products, such as medical devices or dangerous machines, which require third-party review

or assessment by a laboratory in the United States that is designated by the Europeans as a “competent laboratory.” The U.S. Department of Commerce maintains a list of companies in the U.S. which provide services related to obtaining the CE mark.

You must also prepare a “Declaration of Conformity.” The declaration must contain the following information: product identification; the European directives complied with; standards used to verify compliance with the directives; name of notified body if required; be signed on behalf of the manufacturer or the authorized representative and identify that signatory; and the manufacturer’s name and address. If you do not have a representative in the EU, you can issue the Declaration of Conformity to the

importer. The Declaration of Conformity and technical files need only be written in English; however, instruction manuals need to be in the local language of the end user.

It is important when reviewing the directives to address all the possible “essential requirements” having applicability to your product and its foreseeable use. If there is any doubt as to whether you need a CE mark it would be wise to undertake an evaluation of your product against legislative requirements prior to export rather than experience the higher costs associated with delayed entry of your product into the European market because of a possible challenge by customs officials or some competitor in an EU nation.

## AN EXAMPLE considering the EMC Directive

Figure 2 (see page 11) depicts the various scenarios that must be considered in self-declaring whether a product satisfies the “essential requirements” contained in the EMC Directive. This legislation covers a variety of electrical products, e.g., household appliances (light dimmers, washing machines, vacuum cleaners, water heaters, cooking equipment, etc.), lamps and light

fixtures, radio and television sets, information technology and telecommunications equipment, scientific and medical instruments, etc. There are a number of European standards that can be used by the manufacturer as a basis to test for EMC requirements. Other directives may also be applicable to a given product.

## In Summary, the General Steps for Getting the CE Mark are:

- 1** Identify all applicable EU directives (laws).
- 2** Assess your product to the “essential requirements” contained in the directives.
- 3** Choose the appropriate conformity assessment module (Figure 1); i.e., self-certification or manufacturer’s declaration under Module A, or one of the other modules where the use of third parties is required.
- 4** Determine the applicable standards—international, European, or national.
- 5** If required, choose a “competent body” in the U.S. to perform tests on products (an updated list is maintained by the U.S. Department of Commerce).
- 6** If desired, choose an authorized representative for your company in the EU.
- 7** Prepare a technical file, including a users manual, particularly for products with high risk hazards.
- 8** Assemble the required approvals and certificates and prepare a Declaration of Conformity for each applicable directive. Declarations of Conformity and technical files can be maintained in English.
- 9** Affix the CE mark in accordance with the laws (the format of the CE mark and its proper location is described in Directive 93/68/EEC, Dated 22 July 1993).

# INFORMATION RESOURCES

- A** The Department of Commerce's International Trade Administration (ITA) can assist any U.S. manufacturers by providing them with:
- (1) complete copies of directives;
  - (2) a listing of appropriate European standards; and
  - (3) a list of companies or European designated "Competent Bodies" in the United States providing CE mark testing and related services.

- B** Current sources for copies of European standards are given in Table 1.

U. S. Department of Commerce contacts include:

**International Trade Administration  
Office of European Union and Regional Affairs**

Herbert C. Hoover  
Building, Room 3513  
Washington, DC 20230  
Ph: (202) 482-4496  
Fax: (202) 482-2897  
Email: Robert\_Straez@ita.doc.gov

**Commercial Service**

U.S. Mission to the EU  
40 Boulevard du Regent  
B-1060 Brussels, Belgium  
Ph: 32-2-508-2674/2675  
Fax: 32-2-513-1228  
Email:  
sylvia.mohr@mail.doc.gov

**National Institute of Standards and Technology  
National Center for Standards and Certification Information (NCSCI)**

Building 820, MS 2160  
Gaithersburg, MD 20899-2100  
Ph: (301) 975-4040  
Fax: (301) 926-1559  
Email: ncsci@nist.gov

**C** Internet sites of potential interest to U.S. exporters include:

**<http://ts.nist.gov/europe>**

To obtain a copy *SP 951: A Guide to EU Standards and Conformity Assessment* as well as other guides to understanding specific EU directives.

**<http://web.ita.doc.gov/ticwebsite/FAQs.nsf/6683DCE2E5871DF9852565BC00785DDF/ED3167DEE3B48B03852569B400586FFB?OpenDocument>**

To obtain information from ITA's Trade Information Center on CE Marking.

**<http://ts.nist.gov/ts/htdocs/210/gsig/mra.htm>**

To obtain information on the EU-US Mutual Recognition Agreement (MRA), including a list of U.S. conformity assessment bodies (CABs) that have been formally accepted under the MRA.

**<http://europa.eu.int/comm/enterprise/newapproach/standardization/harmstds/index.html>**

**<http://www.newapproach.org>**  
To obtain a list of all current New Approach Directives and the

harmonized standards pertaining to each directive.

**<http://europa.eu.int/comm/enterprise/newapproach/legislation/nb/notified-bodies.htm>**

To obtain a list of all notified bodies.

**TABLE 1<sup>1</sup>**

**ANSI - American National Standards Institute**

*(Electronic Copies Only)*  
25 West 43rd Street, Fourth Floor  
New York, NY 10036  
Tel: (212) 642-4900  
Fax: (212) 398-0023  
E-mail: info@ansi.org  
Internet: www.ansi.org or www.nssn.org

**British American Chamber of Commerce**

41 Sutter Street, #303  
San Francisco, CA 94104  
Tel: (415) 296-8645  
Fax: (415) 296-9649  
E-mail info@baccsforg  
Internet: www.baccsf.org

**Document Center, Inc.**

III Industrial Way, Unit 9  
Belmont, CA 94002  
Tel: (650) 591-7600  
Fax: (650) 591-7617  
E-mail info@document-center.com  
Internet: www.document-center.com

**DECO - Document Engineering Co.**

15210 Stagg Street  
Van Nuys, CA 91405  
Tel: (818) 782-1010  
Fax: (818) 782-2374  
E-mail doceng@doceng.com  
Internet: www.doceng.com

**Global Engineering Documents**

15 Inverness Way East  
Englewood, CO 80112-5704  
Tel: (800) 854-7179 or (303) 397-7956  
Fax: (303) 397-2740  
E-mail: global@ihs.com  
Internet: http://global.ihs.com

**ILI - ILI Infodisk, Inc**

610 Winters Avenue  
Paramus, NJ 07652, USA  
Tel: (201) 986-1131  
Fax: (201) 986-7886  
Email: sales@ili-info.com  
Internet: www.ili.co.uk

**TECH STREET**

1327 Jones Drive  
Ann Arbor, MI 48105  
Tel: (800) 699-9277 or (734) 302-7801  
Fax: (734) 302-7811  
E-mail: service@techstreet.com  
Internet: www.techstreet.com

**Euroconsult Inc.**

29 Waterman Road  
Gloucester, MA 01930-1437  
Tel: (978) 282-8890  
Fax: (978) 282-7888  
E-mail: info@euroconsult.com  
Internet: http://euroconsult.com/index.htm

**QSI - Qualified Specialists Inc.**

5915 Lookout Mountain Drive  
Houston, TX 77069  
Tel: (281) 444-4950  
Fax: (281) 448-5181  
E-mail: qsiinfo@isoconsultants.com  
Internet: www.isoconsultants.com

**SIMCOM International Holdings, Inc.**

6111 Peachtree Dunwoody Road  
Building E  
Atlanta, GA 30328  
Tel: (770) 730-9980  
Fax: (770) 730-9976  
E-mail: service@esimcom.com  
Internet: www.esimcom.com

**Emergo Group**

2519 McMullen Booth Rd.,  
Suite 510-295  
Clearwater, FL 33761  
Tel: (727) 797-4727  
Fax: (727) 797-4757  
E-mail: info@emergogroup.com  
Internet: www.emergogroup.com

<sup>1</sup> The most current listing is available from NCSCI

**FIGURE 1. CONFORMITY ASSESSMENT PROCEDURES IN COMMUNITY LEGISLATION.**

<p><b>A. Internal control of production</b></p> <p>Manufacturer keeps technical documentation at the disposal of national authorities.</p> <p>At the request of authority: intervention of notified body</p>	<p><b>B. (type examination)</b></p> <p>Manufacturer submits to notified body</p> <ul style="list-style-type: none"> <li>— Technical documentation</li> <li>— Type</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>— Ascertains conformity with essential requirements</li> <li>— Carries out tests, if necessary</li> <li>— Issues EC type-examination certificate</li> </ul>				<p><b>C. (unit verification)</b></p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ submits technical documentation</li> </ul>	<p><b>H. (full quality assurance)</b></p> <p>EN 29001</p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ operates an approved quality system (QS) for design</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ carries out surveillance of the QS</li> <li>■ verifies the conformity of the design</li> <li>■ issues EC design examination certificate</li> </ul>	<p><b>DESIGN</b></p>
<p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ declares conformity with essential requirements</li> <li>■ affixes the CE marking</li> </ul> <p>At the request of authority: Notified Body</p> <ul style="list-style-type: none"> <li>■ tests on specific aspects of the product</li> <li>■ product checks at random intervals</li> </ul>	<p><b>C. (conformity to type)</b></p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ declares conformity with approved type</li> <li>■ affixes the CE marking</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ tests on specific aspects of the product</li> <li>■ product checks at random levels</li> </ul>	<p><b>D. (production quality assurance)</b></p> <p>EN 29002</p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ operates an approved quality system (QS) for production and testing</li> <li>■ declares conformity with approved type</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ approves the QS</li> <li>■ carries out surveillance of the QS</li> </ul>	<p><b>E. (production quality assurance)</b></p> <p>EN 29003</p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ operates an approved quality system (QS) for inspection and testing</li> <li>■ declares conformity with approved type or essential requirements</li> <li>■ affixes the CE marking</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ approves the QS</li> <li>■ carries out surveillance of the QS</li> </ul>	<p><b>F. (product verification)</b></p> <p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ declares conformity with approved type or essential requirements</li> <li>■ affixes the CE marking</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ verifies conformity</li> <li>■ issues certificate of conformity</li> </ul>	<p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ submits product</li> <li>■ declares conformity</li> <li>■ affixes the CE marking</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ verifies conformity with essential requirements</li> <li>■ issues certificate of conformity</li> </ul>	<p>Manufacturer</p> <ul style="list-style-type: none"> <li>■ operates an approved QS for production and testing</li> <li>■ declares conformity</li> <li>■ affixes the CE marking</li> </ul> <p>Notified Body</p> <ul style="list-style-type: none"> <li>■ carries out the surveillance of the QS</li> </ul>	

**FIGURE 2.**  
**POSSIBILITIES TO GET ACCESS TO THE SINGLE MARKET OF THE EU CONSIDERING THE EMC DIRECTIVE.**

