

EPCglobal Overview DoD Summit for Industry

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Problem with Competing Standards

Time Division Multiplex Access

> Personal Communication Systems

Code Division Multiplex Access

- Three competing standards in U.S.
- Led by CDMA
- Non-Interoperable
 systems
- "Out-of-Network" charges for consumers

 GSM 90% of world outside of North America

- Higher mobile phone penetration and R&D development
- Faster adoption of mobile data transfer and text messaging

Global Standards Management





Context for EPCglobal Supporting Industry Transformation

- Significant industry transformations require leadership
 - EDI, barcodes, product classification, data synchronization, etc
- Current mandates for the use of EPC indicate long-term commitment by global leaders
 - Wal*Mart, DoD, Target, Best Buy, Albertson's, etc.
- Current industry movements for the use of RFID demonstrate its applicability to solve critical regulatory issues
 - Healthcare & Life Science, Automotive, Transportation & Logistics
- Industry priorities and needs must be addressed to meet timelines and avoid excessive costs
 - "By industry, for industry" is crucial success factor
 - Avoiding fragmented approaches is a must
 - Must support "supply chain convergence"
- Successful path forward is a global approach
 - Leverage reach of committed companies and supply chains
 - Directly engage other industries, associations, standards bodies, and governments



EPCglobal Overview Organizational Overview

Established	Nov-2003 (joint venture of the Uniform Code Council and EAN International)	
Mandate	Leverage global reach and proven track record for commercialization by its parent organizations	
Global Support Network	103 EPCglobal Member Organizations	
Standards Work	1,400+ global participants	
Subscribers	400+ global subscribers	
Board Member Firms	Cisco Gillette Johnson & Johnson Procter & Gamble Lockheed Martin	DHL Hewlett-Packard Metro Group Wal*Mart US DOD



EPCglobal Overview Role in Supporting RFID Adoption

- Global Standards Development, EPCglobal Network, and Governance
 - Tag/Data Standards and Registry Services for Global Product Identification Keys
 - IP-Protected Technical Standards Development
 - Design and Administration of the EPCglobal Network
 - Consumer Awareness, Public Policy Advocacy, and Regulatory Liaison
 - Foster Global Trading Community Adoption and Education
- Deployment of Standards, Implementations and Support Services
 - Market Development
 - Training and Education
 - Localized Member Implementation Support
- Manage integration and coexistence of RFID with successful bar code implementations of today

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EPCglobal Overview Community Vision

- Technical Standards
 - <u>Purpose</u>: Specifications for physical RFID equipment
 - <u>Examples</u>: Frequency; Chip Performance/Capability; Tag/Data
 - Built to work with, not compete with, application standards
 - Standards will graduate to ISO once complete
- EPCglobal Manager Number Registration
 - <u>Purpose</u>: Global registry for product classification systems
 - Examples: GTIN, SSCC, GRAI, GLN, NDC, VIN, CAGE, DODAAC etc.
 - Preservation of existing investments in enterprise technology and trading community collaboration efforts
- EPCglobal Network
 - <u>Purpose</u>: Network to create visibility for EPC-tagged items
 - <u>Examples</u>: Track and trace; anti-counterfeit/division; pedigree; product recall and expiration
 - Tags are "license plates"; most information held in the network

EPCglobal Overview Additional Subscriber Services

- Introductory Tools ("I don't know what I don't know")
 - "Getting Started" guides
- Assessment/Planning Tools ("I need to build a business case")
 - Financial Planning
 - Implementation Planning and Optimization
- Implementation Tools ("I need help implementing")
 - Vendor Profiles
 - Hardware Certification Gen 2 Conformance and Interoperability
 - Software Certification -Conformance and Interoperability
 - Applied Tag Performance Lab Accreditation
 - Consultant Training and Certification
- Knowledge Base
 - Best Practices
 - Key Findings and Learnings
- Support for Subscriber Trading Community Initiatives



EPCglobal Overview Working With Industry

- Industry/subscriber commitment determines priorities
- All inter/intra industry perspectives, geographies and supply chain participants included
- Linkages to support compatibility with the work of other standards bodies, associations, and consortium
- Currently engaged Industries
 - Operational Action Groups
 - Fast Moving Consumer Goods
 - Footwear & Apparel
 - Healthcare and Life Sciences
 - Q2 Action Groups Forming
 - Logistics and Transportation
 - Food & Beverage
 - Q3 Action Groups Forming
 - Aerospace and Defense
 - Q4 Action Groups Forming
 - Industrial and Automotive





UHF Gen 2 Overview of the Standard

- Convergence to One Global, Interoperable Standard
 - Simple purchase decisions for implementers
 - Focused equipment manufacturing efforts
- Increase Speed and Ease of Global Adoption
 - Enhanced compatibility with regional RFID regulations
 - On-the-fly adaptive techniques for readers
- Increased Functionality and Performance
 - Defined by cross-industry requirements of the market
 - Better read and write rate performance
- Increased Production and Competition
 - Increased inventory available for implementations
 - Reduced costs for tags and readers
- Broad Community Support
 - Consensus from 60+ technology providers





- Q4 2004
 - EPCglobal UHF Generation 2 air interface protocol ratified
- Q1 2005
 - EPCglobal AFI Committee submits recommendation on Numbering Management
 - Submission of Gen 2 Standard to ISO for certification as a global RFID standard
- Q2-Q3 2005
 - Gen 2 Compliance Testing & Certification
 - Gen 2 Interoperability





EPCglobal Overview 2005 Roadmap

- Technical Standards
 - 13.56 MHz
 - 433 MHz
 - Class 3 and 4 tags
 - Sensor capabilities
 - Extended memory capabilities (256 bits plus)
- EPCglobal Manager Numbers
 - Enhanced support for 256 bit tag/data standards
 - Incorporation of Industrial/Automotive and Aerospace & Defense Key Systems
- EPCglobal Network
 - Enhanced Security and Authentication
 - Discovery Services
 - Interoperability with GDSN





Mission of EPCglobal

- Combine technical research and user experiences to drive collaborative development and rapid deployment of EPC technical standards
- Partner with all industries to build communities that drive mass adoption of RFID/EPC technologies
- Reduce risk and system integration costs for implementing firms

