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United States Senate

COMMITTEE ON SMALL BUSINESS & ENTREPRENEURSHIP
WASHINGTON, DC 20510-6350

October 22, 2002

Steven A. Perry Administrator General Services Administration 1800 F Street, NW Washington, DC 20405

Dear Administrator Perry:

My office recently received a presentation of Global Office Link, software for managing real estate transactions, from Mr. Jay Donahue of J.J. Donahue & Co. The software is designed to provide a neutral platform for its users to collaborate on leases and sales to improve customer satisfaction and save time and money. The system includes a customized workflow, schedules, status reports, transaction summaries, lease and sale documentation, locking in decisions by parties, electronic bidding services and best-practice reports.

As the GSA and Congress are constantly trying to improve their services through every available avenue, it is my recommendation that Mr. Donahue and his company be given the opportunity to demonstrate the capabilities of Global Office Link to the appropriate personnel at the GSA. Please contact me, or John DaSilva of my Committee staff, at 202.224.5175, if you have any questions.

Sincerely,

John F. Kerry

Chairman