

1712-M TERM: 01/01/05 TO 12/31/05	CENVEO Atlanta, GA	CENVEO Steubenville, OH	IKON Alexandria, VA	Litho Press, Inc. San Antonio, TX
PART 1. - TECHNICAL PUBLICATIONS				
4. LOOSELEAF PRODUCTS:				
(a) Printing in single ink color, including binding.....each page.....				
(1) Format A : Makeready and/or setup charges.....	\$1.25	\$1.00	No Charge	\$3.25
(2) Format B: Makeready and/or setup charges.....	\$1.00	\$1.00	No Charge	\$2.50
(4) Format A: Running charges per 100 copies.....	\$0.20	\$0.15	\$1.64	\$0.20
(5) Format B: Running charges per 100 copies.....	\$0.23	\$0.15	\$1.64	\$0.30
6. FOLD-INS:				
(a) Printing in single ink color on one side only, including binding up to 17 x 11".....per fold-in unit.....				
(1) Format A : Makeready and/or setup charges.....	\$2.10	\$2.25	No Charge	\$3.25
(2) Format B: Makeready and/or setup charges.....	\$2.10	\$2.25	No Charge	\$2.50
(4) Format A: Running charges per 100 copies.....	\$0.74	\$0.75	\$3.29	\$0.20
(5) Format B: Running charges per 100 copies.....	\$0.74	\$0.75	\$3.29	\$0.30
(b) Printing in single ink color one side only including binding over 17 x 11" up to 45-1/8 x 19".....per fold-in unit.....				
(1) Format A : Makeready and/or setup charges.....	\$4.50	\$3.00	No Charge	\$3.25
(2) Format B: Makeready and/or setup charges.....	\$4.50	\$3.00	No Charge	\$2.50
(4) Format A: Running charges per 100 copies.....	\$1.00	\$1.00	\$13.16	\$0.20
(5) Format B: Running charges per 100 copies.....	\$1.00	\$1.00	\$13.16	\$0.30
(c) Printing on second side (same ink color as first side) - - -per fold-in unit.....				
(1) Format A : Makeready and/or setup charges.....	\$2.75	\$1.50	No Charge	\$2.00
(2) Format B: Makeready and/or setup charges.....	\$2.75	\$1.50	No Charge	\$2.00
(4) Format A: Running charges per 100 copies.....	\$0.75	\$0.50	\$1.64	\$0.20
(5) Format B: Running charges per 100 copies.....	\$0.75	\$0.50	\$1.64	\$0.30
7. ADDITIONAL COLOR(S):				
(a) Printing text in a color in addition to the first single ink color press run charged for under item 4.....each page.....				
(1) Format A : Makeready and/or setup charges.....	\$25.00	\$20.00	No Charge	\$10.00
(2) Format B: Makeready and/or setup charges.....	\$25.00	\$20.00	No Charge	\$12.00
(4) Format A: Running charges per 100 copies.....	\$10.00	\$2.00	\$10.52	\$0.50
(5) Format B: Running charges per 100 copies.....	\$10.00	\$2.00	\$10.52	\$0.50
(b) Printing fold-ins in a color in addition to the color charged for under item 6 per side.....per fold-in unit.....				
(1) Format A : Makeready and/or setup charges.....	\$25.00	\$20.00	No Charge	\$5.00
(2) Format B: Makeready and/or setup charges.....	\$25.00	\$20.00	No Charge	\$6.00
(4) Format A: Running charges per 100 copies.....	\$10.00	\$2.00	\$10.52	\$0.50
(5) Format B: Running charges per 100 copies.....	\$10.00	\$2.00	\$10.52	\$0.50
II. PAPER: Each page size leaf - - - per 100 leaves - - -				
(b) White Offset Book (50 lb.)				
(1) Format A:.....	\$0.40	\$0.55	\$0.64	\$0.30
(2) Format B:.....	\$0.55	\$0.65	\$0.64	\$0.70
(e) Colored Writing (20 lb.)				
(1) Format A:.....	\$1.50	\$0.90	\$0.71	\$0.65
(2) Format B:.....	\$1.75	\$1.20	\$0.71	\$1.00
(h) White Ledger (32 lb.)				
(1) Format A:.....	\$0.65	\$2.00	\$1.01	\$0.70
(2) Format B:.....	\$0.95	\$3.00	\$1.01	\$1.15
(i) Colored Ledger (32 lb.)				
(1) Format A:.....	\$0.80	\$2.75	\$1.14	\$0.80
(2) Format B:.....	\$1.20	\$4.00	\$1.14	\$1.55
(j) White Index (90 lb.)				
(1) Format A:.....	\$4.50	\$3.00	\$1.80	\$1.25
(2) Format B:.....	\$5.50	\$3.00	\$1.80	\$2.70
(k) Colored Index (90 lb.)				
(1) Format A:.....	\$5.00	\$4.00	\$1.92	\$1.40
(2) Format B:.....	\$6.00	\$4.00	\$1.92	\$2.80
(m) Orange Pressboard (minimum thickness 0.0180")				
(1) Format A:.....	No Bid	\$25.00	No Bid	\$14.00
(2) Format B:.....	No Bid	\$35.00	No Bid	\$27.50
(n) White Index (110 lb.)				
(1) Format A:.....	\$4.75	\$3.40	\$1.84	\$1.50
(2) Format B:.....	\$5.75	\$3.50	\$1.84	\$2.75
(o) Colored Index (110 lb.)				
(1) Format A:.....	\$5.00	\$4.50	\$2.02	\$1.60
(2) Format B:.....	\$6.00	\$4.50	\$2.02	\$3.20
IV. NEGATIVES: Per negative				
(a) Page-size unit				
(1) Format A:.....	\$0.90	\$1.00	\$2.50	\$1.30
(2) Format B:.....	\$1.10	\$1.05	\$2.50	\$1.50
(b) Illustration				
(1) Format A:.....	\$2.50	\$4.00	\$10.00	\$5.00
(2) Format B:.....	\$5.00	\$4.00	\$10.00	\$6.00
Additional Charges:				
(f) Strip-ins (including film).....each strip-in.....	\$4.00	\$3.50	\$10.00	\$3.00
(i) Timework.....each hour.....	\$30.00	\$40.00	\$50.00	\$28.00
V. ADDITIONAL OPERATIONS:				
(a) Wrapping or Shrink-film packaging.....each package.....	\$0.23	\$0.25	\$0.14	\$0.05
(n) Lipping or angle cutting (at contractor's option) fold-ins over page depth.....per 100 fold-ins.....	\$15.00	\$10.00	\$0.11	\$1.00
(q) Drilling (each run).....per 100 leaves.....	\$0.02	\$0.04	\$0.11	\$0.05
PART 2. - FLIGHT MANUALS (CHECK LISTS)				
I. PRINTING AND COLLATING OF TEXT PAGES, COVERS AND TABBED DIVIDERS				
(a) Looseleaf Product: Printing text and cover in black ink.....per printed page.....				
(1) Makeready and/or Setup.....	\$1.10	\$1.05	No Bid	\$14.00
(2) Running Per 100 Copies.....	\$0.25	\$0.25	No Bid	\$1.40
(b) Tabbed Dividers: Printing two sides in black ink, including die-cutting and inserting throughout text.....per divider.....				
(1) Makeready and/or Setup.....	\$2.00	\$1.20	No Bid	\$20.00
(2) Running per 100 Copies.....	\$0.65	\$0.40	No Bid	\$3.45
II. PAPER				
(a) PaperTyger, Super White (27 lb., 4.5 pt.).....per 100 leaves.....	No Bid	\$15.00	No Bid	\$7.00
(b) PaperTyger, Super White (54 lb., 7 pt.).....per 100 leaves.....	No Bid	\$18.00	No Bid	\$11.00
III. ADDITIONAL OPERATIONS				
(a) Trimming text pages to size in order to create a shingle effect.....per 100 leaves.....	\$50.00	\$40.00	No Bid	\$0.55
(b) Punching text and tabbed dividers for plastic comb style binding.....per 100 leaves.....	\$110.00	\$110.00	No Bid	\$0.55

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(c) Drilling (each run).....per 100 leaves	\$1.25	\$2.00	No Bid	\$0.12
(d) Binding with contractor furnished metal or plastic screw posts.....per 100 publications.....	\$125.00	\$125.00	No Bid	\$30.00
(e) Shrink-film wrapping.....per publication.....	\$0.23	\$0.25	No Bid	\$0.15
IV. FILMS				
(a) Trim/Page-Size Unit.....per film	\$1.00	\$1.00	No Bid	\$1.30
PARTS 1. AND 2.				
VI. PACKING AND SEALING FOR DISTRIBUTION:				
1. Bulk shipments (other than by mail):				
(b) Packing and sealing shipping containers (up to approximately				
40 lbs. capacity).....each container.....	\$1.10	\$1.00	\$1.06	\$10.00
(c) Palletizing.....each pallet.....	\$12.00	\$10.00	\$20.00	\$15.00
2. Mailing (includes delivery to a post office):				
(a) Affix the furnished labels.....per 100 labels.....	\$4.00	\$5.00	\$3.12	\$3.00
(b) Imprint/rubber stamp mail classification on the furnished mailing labels.....per 100 labels.....	\$5.00	\$5.00	\$3.12	\$2.00
(c) Single copy in kraft envelope (up to 200 leaves).....per envelope.....	\$0.30	\$0.30	\$0.16	\$0.20
(d) Multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	\$0.45	\$0.40	\$0.27	\$0.30
(e) Single or multiple copies over 200 leaves. up to 12 lbs. in cushioned shipping bags or wrapped in shipping bundles (max. gross wgt. 27 lbs.)..per bundle or container....	\$0.65	\$0.75	\$1.06	\$0.50
(f) Quantities over 12 lbs. up to 24 lbs. wrapped in shipping bundles or packed in shipping containers, at contractor's option (max. gross wgt. 27 lbs.).....per bundle or container...	\$1.00	\$1.00	\$1.06	\$0.75
(g) Quantities over 24 lbs. up to 36 lbs. packed in shipping containers (max. gross wgt. 40 lbs.).....each container	\$1.00	\$1.00	\$1.06	\$1.50
VIII. SHIPPING CHARGES:				
(a) Cost per Cwt (Hill AFB, UT)				
(1) Shipments Over 120 lbs. but not exceeding 1,000 lbs.	\$37.50	\$30.00	\$38.00	\$47.00
(2) Shipments Over 1,000 lbs. but not exceeding 10,000 lbs.	\$23.25	\$18.50	\$25.25	\$30.00
(3) Shipments exceeding 10,000 lbs.	\$13.50	\$9.75	\$13.75	\$17.00
(b) Cost per Cwt (Lockheed-Martin, Fort Worth, TX)				
(1) Shipments Over 120 lbs. but not exceeding 1,000 lbs.	\$35.75	\$30.00	\$38.00	\$18.00
Discount	2%	2%	5%	1%

M&L Printing Ardmore, OK	NPC, Inc. Claysburg, PA	P.A. Hutchison Co. Mayfield, PA	RD Printing Associates Farmingdale, NY	Specialty Reproductions Salt Lake City, UT	Stewart-Webster Printing Richland, GA	Thunderbird Press Titusville, FL	TPS Enterprises, Inc. Newton, IL
\$1.10	\$8.00	No Charge	\$0.50	\$1.50	\$1.40	\$1.00	\$0.268
\$1.00	\$8.00	No Charge	\$0.50	\$2.00	\$1.00	\$1.25	\$0.86
\$0.25	\$2.00	\$1.27	\$0.40	\$0.20	\$0.40	\$0.10	\$0.64
\$0.24	\$2.00	\$1.27	\$0.40	\$0.30	\$0.50	\$0.15	\$0.31
\$2.00	\$40.00	\$1.06	\$1.00	\$6.00	\$1.30	\$1.25	\$2.24
\$2.00	\$40.00	\$1.06	\$1.00	\$6.00	\$1.30	\$1.50	\$2.60
\$0.70	\$3.00	\$3.58	\$0.70	\$1.00	\$1.00	\$0.50	\$0.78
\$0.70	\$3.00	\$3.58	\$0.70	\$1.00	\$1.00	\$0.90	\$0.78
\$4.50	\$50.00	\$23.69	\$2.65	\$12.00	\$1.50	\$3.00	\$4.00
\$4.50	\$50.00	\$23.69	\$2.65	\$12.00	\$1.50	\$4.00	\$4.00
\$1.00	\$4.00	\$2.32	\$0.70	\$6.00	\$1.60	\$1.00	\$1.00
\$1.00	\$4.00	\$2.32	\$0.70	\$6.00	\$1.60	\$1.00	\$1.00
\$2.50	\$10.00	\$1.06	\$2.65	\$6.00	\$1.50	\$2.75	\$2.00
\$2.00	\$10.00	\$1.06	\$2.65	\$6.00	\$1.50	\$4.00	\$2.00
\$0.50	No Charge	\$3.58	\$0.70	\$1.00	\$1.00	\$0.75	\$0.54
\$0.50	No Charge	\$3.58	\$0.70	\$1.00	\$1.00	\$1.00	\$0.64
No Bid	No Bid	\$78.95	\$12.00	\$20.00	No Bid	\$20.00	\$20.00
No Bid	No Bid	\$78.95	\$12.00	\$20.00	No Bid	\$25.00	\$20.00
No Bid	No Bid	\$10.74	\$6.00	\$3.00	No Bid	\$2.00	\$2.00
No Bid	No Bid	\$10.74	\$6.00	\$3.00	No Bid	\$2.50	\$2.20
No Bid	No Bid	\$78.95	\$24.00	\$20.00	No Bid	No Bid	\$20.00
No Bid	No Bid	\$78.95	\$24.00	\$20.00	No Bid	No Bid	\$20.00
No Bid	No Bid	\$10.74	\$6.00	\$3.00	No Bid	No Bid	\$2.00
No Bid	No Bid	\$10.74	\$6.00	\$3.00	No Bid	No Bid	\$2.00
\$0.70	\$0.30	\$0.54	\$1.00	\$0.60	\$0.60	\$0.30	\$0.36
\$0.85	\$0.50	\$0.54	\$1.00	\$0.90	\$0.80	\$0.60	\$0.514
\$1.00	\$0.40	\$0.90	\$1.25	\$1.00	\$0.75	\$0.45	\$0.90
\$0.70	\$0.75	\$0.90	\$1.35	\$1.40	\$1.05	\$0.80	\$1.20
\$1.70	\$0.60	\$1.11	\$4.00	\$2.00	\$1.00	\$2.00	\$3.00
\$1.60	\$0.90	\$1.11	\$4.00	\$3.00	\$1.50	\$3.00	\$3.60
\$2.50	\$0.67	\$1.26	\$5.00	\$2.30	No Bid	\$3.00	\$4.10
\$2.50	\$1.00	\$1.26	\$5.00	\$3.70	No Bid	\$4.00	\$5.10
\$2.50	\$1.90	\$2.63	\$3.25	\$2.00	\$1.70	\$1.75	\$2.80
\$2.95	\$2.90	\$2.63	\$3.25	\$3.00	\$2.40	\$3.00	\$3.40
\$3.15	\$2.90	\$3.04	\$3.50	\$2.30	\$1.90	\$2.00	\$3.10
\$3.15	\$3.90	\$3.04	\$3.50	\$3.70	\$2.60	\$3.25	\$3.58
No Bid	No Bid	No Bid	No Bid	\$15.00	\$9.85	\$25.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$30.00	\$13.75	\$40.00	No Bid
\$3.00	\$2.00	\$3.04	\$3.50	\$2.50	\$1.90	\$2.50	\$2.80
\$3.75	\$3.00	\$3.04	\$3.50	\$3.30	\$2.85	\$3.50	\$3.60
\$2.25	\$3.00	\$3.63	\$3.75	\$2.80	\$2.00	\$3.00	\$3.00
\$3.65	\$4.00	\$3.63	\$3.75	\$4.20	\$2.95	\$4.00	\$3.70
\$1.35	\$1.00	\$1.06	\$1.00	\$1.00	\$0.90	\$1.50	\$1.05
\$2.00	\$1.00	\$1.06	\$1.10	\$2.00	\$1.05	\$2.00	\$1.10
\$2.00	\$2.00	\$2.11	\$4.00	\$8.00	\$4.80	\$4.00	\$4.20
\$3.00	\$2.00	\$2.11	\$4.00	\$10.00	\$4.95	\$6.00	\$5.00
\$3.25	\$2.00	\$0.53	\$3.50	\$10.00	\$4.95	\$3.00	\$2.00
\$25.00	\$40.00	\$26.50	\$35.00	\$60.00	\$35.00	\$40.00	\$48.50
\$0.25	\$0.15	\$0.15	\$0.20	\$0.30	\$0.30	\$0.15	\$0.21
\$10.00	No Charge	\$1.06	\$35.00	\$8.00	\$5.25	\$10.00	\$8.00
No Charge	No Charge	\$0.07	\$0.05	\$0.20	\$0.10	\$0.03	\$0.04
No Bid	No Bid	No Bid	No Bid	\$8.00	No Bid	\$4.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$2.00	No Bid	\$0.25	No Bid
No Bid	No Bid	No Bid	No Bid	\$20.00	No Bid	\$10.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$12.00	No Bid	\$3.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$15.00	No Bid	\$12.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$30.00	No Bid	\$18.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$60.00	No Bid	\$30.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$80.00	No Bid	\$25.00	No Bid

M&L Printing Ardmore, OK	NPC, Inc. Claysburg, PA	P.A. Hutchison Co. Mayfield, PA	RD Printing Associates Farmingdale, NY	Specialty Reproductions Salt Lake City, UT	Stewart-Webster Printing Richland, GA	Thunderbird Press Titusville, FL	TPS Enterprises, Inc. Newton, IL
No Bid	No Bid	No Bid	No Bid	\$0.50	No Bid	\$1.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$180.00	No Bid	\$80.00	No Bid
No Bid	No Bid	No Bid	No Bid	\$0.30	No Bid	\$0.15	No Bid
No Bid	No Bid	No Bid	No Bid	\$2.00	No Bid	\$3.00	No Bid
\$2.00	\$1.00	\$1.06	\$1.25	\$2.00	\$2.50	\$2.00	\$1.38
\$10.00	\$15.00	\$15.80	\$25.00	\$30.00	\$15.00	\$20.00	\$15.40
\$6.00	\$3.00	\$7.90	\$10.00	\$20.00	\$20.00	\$10.00	\$4.50
\$4.50	\$1.00	\$7.90	\$10.00	\$20.00	\$20.00	\$5.00	\$4.00
\$0.45	\$0.35	\$0.42	\$0.35	\$0.60	\$0.90	\$0.75	\$0.33
\$0.60	\$0.75	\$0.63	\$0.45	\$1.20	\$1.20	\$1.00	\$0.42
\$1.10	\$0.85	\$1.06	\$0.95	\$1.40	\$2.00	\$1.25	\$0.94
\$1.15	\$0.90	\$1.06	\$1.10	\$1.50	\$2.25	\$1.50	\$1.38
\$1.30	\$1.00	\$1.06	\$1.25	\$2.00	\$2.50	\$2.00	\$1.38
\$25.00	\$30.00	\$31.75	\$41.00	\$10.00	\$49.22	\$40.00	\$29.00
\$25.00	\$30.00	\$26.50	\$38.00	\$10.00	\$34.69	\$35.00	\$17.50
\$25.00	\$20.00	\$17.50	\$38.00	\$5.00	\$20.37	\$30.00	\$10.20
\$25.00	\$28.00	\$31.75	\$28.00	\$35.00	\$38.43	\$40.00	\$24.50
3%	.25%	5%	1%	1%	1%	2%	2%