

PROGRAM	4560-S TERM: DOA THRU 08/31/04	Pg. 1 of 1	DATA RECOGNITION CORP.		PEARSON NCS	
TITLE	OMR (OPTICAL MARK READ) SURVEYS		Maple Grove, MN		Columbia, PA	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:			0.00		0.00
(a)	Item 1. Single Forms 8-1/2 x 11" printing in single NCS color plus black ink . . . each form			0.00		0.00
(1)	Make ready and/or Setup . . . . .	1	512.00	512.00	704.67	704.67
(2)	Running per 1,000 copies . . . . .	20	46.43	928.60	89.62	1,792.40
(b)	Item 2. Pamphlet printing in single NCS color plus black ink . . . . . each cover/page			0.00		0.00
(1)	Make ready and/or Setup . . . . .	140	100.00	14,000.00	152.35	21,329.00
(2)	Running per 1,000 copies . . . . .	5600	19.25	107,800.00	15.28	85,568.00
(c)	Printing in four-color process . . each cover/page			0.00		0.00
(1)	Make ready and/or Setup . . . . .	4	300.00	1,200.00	262.87	1,051.48
(2)	Running per 1,000 copies . . . . .	160	4.00	640.00	2.82	451.20
(d)	Each additional NCS color . . per color, per page			0.00		0.00
(1)	Make ready and/or Setup . . . . .	123	35.00	4,305.00	93.02	11,441.46
(2)	Running per 1,000 copies . . . . .	4920	NC	0.00	1.18	5,805.60
II.	ADDITIONAL OPERATIONS:			0.00		0.00
(a)	Electronic Design Corrections (1 unit = 1 page) . . . . . per unit	10	55.00	550.00	51.00	510.00
(b)	Barcoding Variable Data . . . . . per page	4862	18.30	88,974.60	12.00	58,344.00
(c)	Litho Coding . . . . . per page	2900	1.30	3,770.00	5.30	15,370.00
				0.00		0.00
				0.00		0.00
	<b>CONTRACTORS TOTALS</b>			<b>\$222,680.20</b>		<b>\$202,367.81</b>
	<b>DISCOUNT</b>		<b>0.00%</b>	<b>\$0.00</b>	<b>5.00%</b>	<b>\$10,118.39</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$222,680.20</b>		<b>\$192,249.42</b>
					<b>AWARDED CONTRACT</b>	