

3571-M TERM: 07/01/04 THRU 06/30/05		Pg. 1 of 1											
TITLE		CAT. I: BRAILLE PRODS & ELEC ACCES PRODS		BRAILLE INTERNATIONAL		GOODWILL REDWOOD		POMCO GRAPHIC ARTS		NPC, INC.		GH, LLC	
		BASIS OF		Stuart, FL		Santa Rosa, CA		Philadelphia, PA		Claysburg, PA		West Lafayette, IN	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. COMPLETE PRODUCT:</b>													0.00
(a)	Braille Page Duplication from "printed" pages			0.00		0.00		0.00		0.00		0.00	
(1)	Makeready and/or Setup...per "Braille" page	4,049	10.70	43,324.30	13.00	52,637.00	18.25	73,894.25	NB	0.00	11.00	44,539.00	
(2)	Running Per Copy...per "Braille" page	126,442	0.06	7,586.52	0.08	10,115.36	0.25	31,610.50	NB	0.00	0.06	7,586.52	
<b>(b) Braille Page Duplication from electronic file</b>													0.00
(1)	Makeready and/or Setup...per "Braille" page	53,791	7.80	419,569.80	10.50	564,805.50	17.00	914,447.00	NB	0.00	11.00	591,701.00	
(2)	Running Per Copy...per "Braille" page	1,679,870	0.06	100,792.20	0.08	134,389.60	0.25	419,967.50	NB	0.00	0.06	100,792.20	
(c)	Contractor furnished binders...per binder	210	16.80	3,528.00	19.50	4,095.00	5.00	1,050.00	NB	0.00	13.50	2,835.00	
(d)	Direct Mailing to Employees...per Braille page	10,602	7.50	79,515.00	0.05	530.10	0.10	1,060.20	NB	0.00	11.00	116,622.00	
<b>II. PRINTING COVER PAGE:</b>													0.00
(a)	Cover page 1...per cover page	9,498	0.15	1,424.70	0.00	0.00	0.10	949.80	NB	0.00	3.00	28,494.00	
<b>III. TACTILE GRAPHICS:</b>													0.00
(a)	Simple (includes creation of master)...per graphic	38	23.40	889.20	14.50	551.00	13.00	494.00	NB	0.00	14.95	568.10	
(b)	Complex (includes creation of master)...per graphic	39	50.00	1,950.00	14.50	565.50	13.50	526.50	NB	0.00	14.95	583.05	
(c)	Reprints of Tactile Graphic pages...per pg, per copy	1,539	5.00	7,695.00	4.50	6,925.50	9.60	14,774.40	NB	0.00	4.95	7,618.05	
<b>IV. ASCII TEXT FILES:</b>													0.00
(a)	ASCII Text File (with Braille trans.)...per "printed" pg	20,480	5.00	102,400.00	1.50	30,720.00	0.05	1,024.00	NB	0.00	4.75	97,280.00	
(b)	ASCII Text File (w/out Braille trans.)...per "prntd" pg	50	25.00	1,250.00	1.50	75.00	0.03	1.50	NB	0.00	9.75	487.50	
<b>V. ACCESSIBLE ELECTRONIC FORMATS:</b>													0.00
(a)	HTML (with Braille translation)...per "printed" page			0.00		0.00		0.00		0.00		0.00	
(1)	Simple Translation	3,200	19.00	60,800.00	18.00	57,600.00	19.00	60,800.00	NB	0.00	10.00	32,000.00	
(2)	Complex Translation	1,712	30.00	51,360.00	27.50	47,080.00	27.00	46,224.00	NB	0.00	12.00	20,544.00	
(b)	HTML (without Braille translation)...per "printed" pg			0.00		0.00		0.00		0.00		0.00	
(1)	Simple Translation	4,200	30.00	126,000.00	25.50	107,100.00	25.00	105,000.00	NB	0.00	13.00	54,600.00	
(2)	Complex Translation	2,188	40.00	87,520.00	34.50	75,486.00	34.00	74,392.00	NB	0.00	16.00	35,008.00	
(c)	Word Docs. (w/Braille translation) per "printed" pg			0.00		0.00		0.00		0.00		0.00	
(1)	Simple Translation	3,200	3.65	11,680.00	17.50	56,000.00	25.00	80,000.00	NB	0.00	5.00	16,000.00	
(2)	Complex Translation	1,712	3.65	6,248.80	26.00	44,512.00	34.00	58,208.00	NB	0.00	5.00	8,560.00	
(d)	Word Docs. (w/out Braille trans.)...per "printed" pg			0.00		0.00		0.00		0.00		0.00	
(1)	Simple Translation	4,200	3.65	15,330.00	25.00	105,000.00	25.00	105,000.00	NB	0.00	5.00	21,000.00	
(2)	Complex Translation	2,188	3.65	7,986.20	33.00	72,204.00	34.00	74,392.00	NB	0.00	5.00	10,940.00	
(e)	Duplication of additional CD's...per CD	173	5.30	916.90	2.50	432.50	1.00	173.00	NB	0.00	7.50	1,297.50	
<b>VI. PREMIUM PAYMENTS:</b>													0.00
(a)	Percentage increase		100%	0.00	15%	0.00	12%	0.00	NB	0.00	10%	0.00	
				0.00		0.00		0.00		0.00		0.00	
				0.00		0.00		0.00		0.00		0.00	
<b>CONTRACTORS TOTALS</b>				<b>\$1,137,766.62</b>		<b>\$1,370,824.06</b>		<b>\$2,063,988.65</b>		<b>\$0.00</b>		<b>\$1,199,055.92</b>	
<b>ACCELERATED SCHEDULE - 15%</b>				<b>\$170,664.99</b>		<b>\$205,623.61</b>		<b>\$309,598.30</b>		<b>\$0.00</b>		<b>\$179,858.39</b>	
<b>PERCENTAGE INCREASE</b>				<b>\$170,664.99</b>		<b>\$30,843.54</b>		<b>\$37,151.80</b>		<b>\$0.00</b>		<b>\$17,985.84</b>	
<b>TOTAL PLUS PERCENTAGE INCREASE</b>				<b>\$1,308,431.61</b>		<b>\$1,401,667.60</b>		<b>\$2,101,140.45</b>		<b>\$0.00</b>		<b>\$1,217,041.76</b>	
<b>DISCOUNT</b>				<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$21,011.40</b>	<b>1.00%</b>	<b>\$0.00</b>	<b>4.50%</b>	<b>\$54,766.88</b>	
<b>DISCOUNTED TOTALS</b>				<b>\$1,308,431.61</b>		<b>\$1,401,667.60</b>		<b>\$2,080,129.05</b>		<b>\$0.00</b>		<b>\$1,162,274.88</b>	
<b>CAT I: MODIFICATION #1</b>													
(e)	Spanish Braille page duplication and creating Tables of Contents, includes transcribing from "printed pages" (includes .brf file):												
(1)	Makeready and/or Setup . . . . . per "Braille" page		12.70		9.13						18.00		
(2)	Running per copy . . . . . per "Braille" page		0.06		0.06						0.06		
(f)	Spanish Braille page duplication and creating Tables of Contents, includes transcribing from electronic file, disk, or CD (includes .brf file):												
(1)	Makeready and/or Setup . . . . . per "Braille" page		7.80		9.13						15.00		
(2)	Running per copy . . . . . per "Braille" page		0.06		0.06						0.06		
(g)	Reprints of Braille page duplication and Table of Contents												
	Reprints in English:												
(1)	Makeready and/or Setup . . . . . per "Braille" page	0.00			0.18						0.02		
(2)	Running per copy . . . . . per "Braille" page	0.06			0.06						0.10		
	Reprints in Spanish:												
(1)	Makeready and/or Setup . . . . . per "Braille" page	0.00			0.18						0.02		
(2)	Running per copy . . . . . per "Braille" page	0.06			0.06						0.10		
<b>PROGRAM 3571-M TERM: 07/01/04 THRU 06/30/05 Pg. 1 of 1</b>													
<b>TITLE</b>		<b>CAT. II: DIGITAL TALKING BOOKS</b>		<b>BRAILLE INTERNATIONAL</b>		<b>GOODWILL REDWOOD</b>		<b>POMCO GRAPHIC ARTS</b>		<b>NPC, INC.</b>		<b>GH, LLC</b>	
		<b>BASIS OF</b>		<b>Stuart, FL</b>		<b>Santa Rosa, CA</b>		<b>Philadelphia, PA</b>		<b>Claysburg, PA</b>		<b>West Lafayette, IN</b>	
<b>ITEM NO.</b>	<b>DESCRIPTION</b>	<b>AWARD</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	<b>UNIT RATE</b>	<b>COST</b>	
<b>I. DIGITAL TALKING BOOKS:</b>													
(a)	Digital Talking Book:			0.00		0.00		0.00		0.00		0.00	
(1)	Simple Translation...per "printed" page	1,180	NB	0.00	NB	0.00	NB	0.00	42.00	49,560.00	25.00	29,500.00	
(2)	Complex Translation...per "printed" page	175	NB	0.00	NB	0.00	NB	0.00	70.00	12,250.00	50.00	8,750.00	
(b)	Duplication of additional CD's...per CD	3	NB	0.00	NB	0.00	NB	0.00	6.00	18.00	7.50	22.50	
<b>II. PREMIUM PAYMENTS:</b>													
(a)	Percentage increase		NB	0.00	15%	0.00	NB	0.00	30%	0.00	10%	0.00	
				0.00		0.00		0.00		0.00		0.00	

			0.00		0.00		0.00		0.00		0.00
	CONTRACTORS TOTALS		\$0.00		\$0.00		\$0.00		\$61,828.00		\$38,272.50
	ACCELERATED SCHEDULE – 15%	0.15	\$0.00		\$0.00		\$0.00		\$9,274.20		\$5,740.88
	PERCENTAGE INCREASE		\$0.00		\$0.00		\$0.00		\$2,782.26		\$574.09
	TOTAL PLUS PERCENTAGE INCREASE		\$0.00		\$0.00		\$0.00		\$64,610.26		\$38,846.59
	DISCOUNT		\$0.00		\$0.00		\$0.00	0.25%	\$161.53	4.50%	\$1,748.10
	DISCOUNTED TOTALS		\$0.00		\$0.00		\$0.00		\$64,448.73		\$37,098.49