

TITLE: Surface Warfare		Page 01 of 02		P R O G R A M 6 4 6 - S									
TERM: Date of Award thru June 30, 2009		A. J. IMAGES Roselle, NJ		ALCOM PRINTING Harleysville, PA		COLOR Q Miamisburg, OH		EVOLUTION IMPRESSION Rochester, NY		GATEWAY PRESS Louisville, KY			
Department of the Navy Program 646-S		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING AND BINDING:													
(a)	<i>Publication</i> - Printing in four-color process, including binding. . .per page. . .												
(1)	MAKEREADY/SETUP-----	192	91.02	17,475.84	49.65	9,532.80	80.00	15,360.00	91.05	17,481.60	100.00	19,200.00	
(2)	RUNNING/1,000 COPIES-----	5585	9.22	51,493.70	10.38	57,972.30	300.00	1,675,500.00	11.38	63,557.30	8.25	46,076.25	
(b)	<i>Insert (8-page)</i> - Printing in four-color process, including gatefolding, inserting, and binding into publication. . .per product. . .												
(1)	MAKEREADY/SETUP-----	1	821.75	821.75	968.00	968.00	400.00	400.00	1022.00	1,022.00	1900.00	1,900.00	
(2)	RUNNING/1,000 COPIES-----	30	74.29	2,228.70	112.83	3,384.90	160.00	4,800.00	90.20	2,706.00	123.00	3,690.00	
II. PACKING AND DISTRIBUTION:													
1. Bulk Shipments -													
Packing and sealing shipping containers... per container-----													
		60	1.25	75.00	1.97	118.20	2.00	120.00	1.60	96.00	2.00	120.00	
2. Mailed Shipments -													
(a) Addressing single copies (self-mailers)...													
	per copy-----	3051	0.45	1,372.95	0.02	61.02	1.00	3,051.00	0.40	1,220.40	0.25	762.75	
(b) Single/multiple copies in Tyvek envelope 9-1/2 x 12-1/2" (up to 100 leaves)													
per envelope-----	215	0.85	182.75	0.36	77.40	2.00	430.00	0.53	113.95	1.50	322.50	
(c) Quantities over 100 leaves, up to 12 pounds, (max. 14 pounds).....per bundle/container--													
		3088	1.45	4,477.60	1.02	3,149.76	1.50	4,632.00	1.50	4,632.00	1.75	5,404.00	
(d) Quantities over 12 pounds, up to 36 pounds, (max. 40 pounds).....per container-----													
		1045	1.50	1,567.50	2.55	2,664.75	1.00	1,045.00	1.60	1,672.00	2.00	2,090.00	
CONTRACTOR TOTALS													
DISCOUNT				0.00%	\$79,695.79	5.00%	\$77,929.13	5.00%	\$1,705,338.00	0.25%	\$92,501.25	1.50%	\$79,565.50
DISCOUNTED TOTALS					\$79,695.79		\$74,032.67		\$1,620,071.10		\$92,270.00		\$78,372.02
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Department of the Navy Program 646-S		BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD		MCDONALD & EUDY Temple Hills, MD		MT. VERNON PRINTING Landover, MD		NPC, INC. Claysburg, PA		NIAGARA PRINTING Niagara Falls, NY		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING AND BINDING:													
(a)	<i>Publication</i> - Printing in four-color process, including binding. . .per page. . .												
(1)	MAKEREADY/SETUP-----	192	85.00	16,320.00	40.00	7,680.00	85.00	16,320.00	55.00	10,560.00	127.00	24,384.00	
(2)	RUNNING/1,000 COPIES-----	5585	13.70	76,514.50	8.75	48,868.75	9.40	52,499.00	12.30	68,695.50	8.12	45,350.20	
(b)	<i>Insert (8-page)</i> - Printing in four-color process, including gatefolding, inserting, and binding into publication. . .per product. . .												
(1)	MAKEREADY/SETUP-----	1	2500.00	2,500.00	475.00	475.00	1026.32	1,026.32	750.00	750.00	1175.00	1,175.00	
(2)	RUNNING/1,000 COPIES-----	30	110.00	3,300.00	81.00	2,430.00	115.79	3,473.70	185.00	5,550.00	75.05	2,251.50	
II. PACKING AND DISTRIBUTION:													
1. Bulk Shipments -													
Packing and sealing shipping containers... per container-----													
		60	2.00	120.00	2.50	150.00	5.26	315.60	1.00	60.00	2.00	120.00	
2. Mailed Shipments -													
(a) Addressing single copies (self-mailers)...													
	per copy-----	3051	0.05	152.55	0.03	91.53	0.53	1,617.03	0.65	1,983.15	0.35	1,067.85	
(b) Single/multiple copies in Tyvek envelope 9-1/2 x 12-1/2" (up to 100 leaves)													
per envelope-----	215	1.00	215.00	0.45	96.75	3.16	679.40	0.80	172.00	1.25	268.75	
(c) Quantities over 100 leaves, up to 12 pounds, (max. 14 pounds).....per bundle/container--													
		3088	1.00	3,088.00	0.85	2,624.80	1.32	4,076.16	0.85	2,624.80	1.25	3,860.00	
(d) Quantities over 12 pounds, up to 36 pounds, (max. 40 pounds).....per container-----													
		1045	2.00	2,090.00	1.50	1,567.50	1.58	1,651.10	1.10	1,149.50	2.50	2,612.50	
CONTRACTOR TOTALS					\$104,300.05		\$63,984.33		\$81,658.31		\$91,544.95		\$81,089.80
DISCOUNT				1.00%	\$1,043.00	1.00%	\$639.84	5.00%	\$4,082.92	0.25%	\$228.86	5.00%	\$4,054.49
DISCOUNTED TOTALS					\$103,257.05		\$63,344.49		\$77,575.39		\$91,316.09		\$77,035.31
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Department of the Navy Program 646-S		BASIS OF AWARD	PRINTWELL ACQUISITION Taylor, MI	QUINTESSENTIAL COLOR Upper Marlboro, MD	UNIVERSAL PRINTING St. Louis, MO	CURRENT CONTRACTOR: UNIVERSAL PRINTING		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	PRINTING AND BINDING:							
(a)	Publication - Printing in four-color process, including binding. . . per page. . .							
(1)	MAKEREADY/SETUP-----	192	76.75	14,736.00	90.00	17,280.00	127.25	24,432.00
(2)	RUNNING/1,000 COPIES-----	5585	8.05	44,959.25	11.00	61,435.00	7.87	43,953.95
(b)	Insert (8-page) - Printing in four-color process, including gatefolding, inserting, and binding into publication. . . per product. . .							
(1)	MAKEREADY/SETUP-----	1	1000.00	1,000.00	800.00	800.00	1017.93	1,017.93
(2)	RUNNING/1,000 COPIES-----	30	88.60	2,658.00	100.00	3,000.00	98.13	2,943.90
II.	PACKING AND DISTRIBUTION:							
1.	Bulk Shipments - Packing and sealing shipping containers... per container-----	60	4.00	240.00	4.00	240.00	12.63	757.80
2.	Mailed Shipments -							
(a)	Addressing single copies (self-mailers)... per copy-----	3051	1.50	4,576.50	0.05	152.55	0.04	122.04
(b)	Single/multiple copies in Tyvek envelope 9-1/2 x 12-1/2" (up to 100 leaves)per envelope-----	215	6.00	1,290.00	1.00	215.00	1.42	305.30
(c)	Quantities over 100 leaves, up to 12 pounds, (max. 14 pounds).....per bundle/container--	3088	4.50	13,896.00	1.50	4,632.00	1.71	5,280.48
(d)	Quantities over 12 pounds, up to 36 pounds, (max. 40 pounds).....per container-----	1045	5.00	5,225.00	1.75	1,828.75	1.99	2,079.55
	CONTRACTOR TOTALS			\$88,580.75		\$89,583.30		\$80,892.95
	DISCOUNT		2.00%	\$1,771.62	5.00%	\$4,479.17	1.00%	\$808.93
	DISCOUNTED TOTALS			\$86,809.13		\$85,104.13		\$80,084.02

EXTENSIVELY
REVISED
SPECIFICATIONS