

PROGRAM 5528-S Contract Period: Date of Award through March 31, 2009 plus four option years

Title: RETIREE NEWSLETTER

ITEM NO.	DESCRIPTION	BASIS OF AWARD	Another Printer, Inc. Columbia, SC		Color Q Miamisburg, OH		Corporate Distribution Ltd Mechanicsburg, PA		D & D Business, Inc. Willowbrook, IL		Evolution Impressions Rochester, NY	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:											
(a)	20 page issue.....per issue											
(1)	Makeready and/or Setup.....	2	\$1,875.89	\$3,751.78	\$850.00	\$1,700.00	\$390.00	\$780.00	\$1,200.00	\$2,400.00	\$468.00	\$936.00
(2)	Running Per 1000 Copies.....	84	\$357.30	\$30,013.20	\$220.00	\$18,480.00	\$340.00	\$28,560.00	\$201.00	\$16,884.00	\$167.00	\$14,028.00
(b)	24 page issue.....per issue											
(1)	Makeready and/or Setup.....	1	\$1,860.14	\$1,860.14	\$1,010.00	\$1,010.00	\$480.00	\$480.00	\$1,350.00	\$1,350.00	\$485.00	\$485.00
(2)	Running Per 1000 Copies.....	42	\$398.77	\$16,748.34	\$460.00	\$19,320.00	\$415.00	\$17,430.00	\$225.00	\$9,450.00	\$190.00	\$7,980.00
(c)	28 page issue.....per issue											
(1)	Makeready and/or Setup.....	1	\$2,078.38	\$2,078.38	\$1,170.00	\$1,170.00	\$565.00	\$565.00	\$1,450.00	\$1,450.00	\$769.00	\$769.00
(2)	Running Per 1000 Copies.....	42	\$456.84	\$19,187.28	\$520.00	\$21,840.00	\$495.00	\$20,790.00	\$250.00	\$10,500.00	\$219.00	\$9,198.00
II.	PACKING AND SEALING FOR DISTRIBUTION:											
(a)	Affix address label or print address directly on self mailer (single copies).....per 1,000 copies.....	166	\$40.00	\$6,640.00	\$26.00	\$4,316.00	\$70.00	\$11,620.00	\$50.00	\$8,300.00	\$42.60	\$7,071.60
(b)	Affixing labels on shipping containersper each container.....	12	\$1.00	\$12.00	\$15.00	\$180.00	\$4.00	\$48.00	\$1.00	\$12.00	\$1.50	\$18.00
(c)	Inserting copy into envelope, affix mailing label and seal for Internation mailper envelope.....	750	\$2.00	\$1,500.00	\$2.00	\$1,500.00	\$1.50	\$1,125.00	\$1.50	\$1,125.00	\$0.75	\$562.50
	CONTRACTOR TOTALS			\$81,791.12		\$69,516.00		\$81,398.00		\$51,471.00		\$41,048.10
	DISCOUNT		0.00%	\$0.00	5.00%	\$3,475.80	2%/10	\$0.00	0.00%	\$0.00	0.25%	\$102.62
	DISCOUNTED TOTALS			\$81,791.12		\$66,040.20		\$81,398.00		\$51,471.00		\$40,945.48

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			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:											
(a)	20 page issue.....per issue											
(1)	Makeready and/or Setup.....	2	\$500.00	\$1,000.00	\$228.21	\$456.42	\$600.00	\$1,200.00	\$400.00	\$800.00	\$200.00	\$400.00
(2)	Running Per 1000 Copies.....	84	\$111.00	\$9,324.00	\$157.89	\$13,262.76	\$125.00	\$10,500.00	\$91.00	\$7,644.00	\$220.00	\$18,480.00
(b)	24 page issue.....per issue											
(1)	Makeready and/or Setup.....	1	\$600.00	\$600.00	\$235.03	\$235.03	\$720.00	\$720.00	\$500.00	\$500.00	\$240.00	\$240.00
(2)	Running Per 1000 Copies.....	42	\$121.00	\$5,082.00	\$184.66	\$7,755.72	\$144.00	\$6,048.00	\$115.00	\$4,830.00	\$280.00	\$11,760.00
(c)	28 page issue.....per issue											
(1)	Makeready and/or Setup.....	1	\$700.00	\$700.00	\$291.71	\$291.71	\$840.00	\$840.00	\$600.00	\$600.00	\$280.00	\$280.00
(2)	Running Per 1000 Copies.....	42	\$131.00	\$5,502.00	\$221.13	\$9,287.46	\$170.00	\$7,140.00	\$140.00	\$5,880.00	\$340.00	\$14,280.00
II.	PACKING AND SEALING FOR DISTRIBUTION:											
(a)	Affix address label or print address directly on self mailer (single copies).....per 1,000 copies.....	166	\$10.00	\$1,660.00	\$27.12	\$4,501.92	\$35.00	\$5,810.00	\$35.00	\$5,810.00	\$48.00	\$7,968.00
(b)	Affixing labels on shipping containersper each container.....	12	\$0.85	\$10.20	\$1.50	\$18.00	\$2.00	\$24.00	\$25.00	\$300.00	\$1.00	\$12.00
(c)	Inserting copy into envelope, affix mailing label and seal for Internation mailper envelope.....	750	\$0.85	\$637.50	\$3.00	\$2,250.00	\$1.00	\$750.00	\$1.00	\$750.00	\$0.50	\$375.00
	CONTRACTOR TOTALS			\$24,515.70		\$38,059.02		\$33,032.00		\$27,114.00		\$53,795.00
	DISCOUNT		2.00%	\$490.31	0.00%	\$0.00	1.00%	\$330.32	0.00%	\$0.00	0.00%	\$0.00
	DISCOUNTED TOTALS			\$24,025.39		\$38,059.02		\$32,701.68		\$27,114.00		\$53,795.00

Prepared by: RAC

Reviewed by: SFW

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ITEM NO.	DESCRIPTION	BASIS OF AWARD	Value Graphics, Inc. Pittsburg, KS		V.G. Reed & Sons, Inc. Louisville, KY		Previous Contractor Advantage Printing	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:							
(a)	20 page issue.....per issue							
(1)	Makeready and/or Setup.....	2	\$440.00	\$880.00	\$473.68	\$947.36	\$500.00	\$1,000.00
(2)	Running Per 1000 Copies.....	84	\$122.90	\$10,323.60	\$92.37	\$7,759.08	\$110.00	\$9,240.00
(b)	24 page issue.....per issue							
(1)	Makeready and/or Setup.....	1	\$530.00	\$530.00	\$526.32	\$526.32	\$600.00	\$600.00
(2)	Running Per 1000 Copies.....	42	\$141.92	\$5,960.64	\$107.83	\$4,528.86	\$120.00	\$5,040.00
(c)	28 page issue.....per issue							
(1)	Makeready and/or Setup.....	1	\$620.00	\$620.00	\$631.58	\$631.58	\$800.00	\$800.00
(2)	Running Per 1000 Copies.....	42	\$160.95	\$6,759.90	\$126.32	\$5,305.44	\$130.00	\$5,460.00
II.	PACKING AND SEALING FOR DISTRIBUTION:							
(a)	Affix address label or print address directly on self mailer (single copies).....per 1,000 copies.....	166	\$20.00	\$3,320.00	\$13.68	\$2,270.88	\$1.00	\$166.00
(b)	Affixing labels on shipping containersper each container.....	12	\$1.00	\$12.00	\$1.05	\$12.60	\$1.00	\$12.00
(c)	Inserting copy into envelope, affix mailing label and seal for Internation mailper envelope.....	750	\$1.00	\$750.00	\$1.05	\$787.50	\$1.00	\$750.00
	CONTRACTOR TOTALS			\$29,156.14		\$22,769.62		\$23,068.00
	DISCOUNT		1.00%	\$291.56	5.00%	\$1,138.48	2.00%	\$461.36
	DISCOUNTED TOTALS			\$28,864.58		\$21,631.14		\$22,606.64

Prepared by: RAC

Reviewed by: SFW