

PROGRAM NO. 2687-S      MAY 1, 2000 THRU APRIL 30, 2001  
                                          plus 3 option years  
 TITLE: NETWORK 13 NEWS      Dept. of Veterans Affairs

| ITEM | DESCRIPTION                   | BASIS<br>OF<br>AWARD<br>1 Year | Geehan Graphics<br>Edina, MN |             | Gleason Printing<br>Minneapolis, MN |            | Helmer Printing<br>Beldenville, WI |            | Mastercraft Printers<br>Slidell, LA |            | Westerr<br>St. P. |
|------|-------------------------------|--------------------------------|------------------------------|-------------|-------------------------------------|------------|------------------------------------|------------|-------------------------------------|------------|-------------------|
|      |                               |                                | UNIT<br>PRICE                | COST        | UNIT<br>PRICE                       | COST       | UNIT<br>PRICE                      | COST       | UNIT<br>PRICE                       | COST       | UNIT<br>PRICE     |
| I.   | COMPLETE PRODUCT              |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |
| (a)  | Two Color Form (2/2)          |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |
| (1)  | Makeready and/or setup.....   | 4                              | 77.00                        | 308.00      | 75.00                               | 300.00     | 75.00                              | 300.00     | 75.00                               | 300.00     | 85.00             |
| (2)  | Running per 1,000 copies..... | 12                             | 106.00                       | 1272.00     | 80.00                               | 960.00     | 65.00                              | 780.00     | 75.00                               | 900.00     | 105.00            |
| (b)  | 4-Color Form (4/4)            |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |
| (1)  | Makeready and/or setup.....   | 8                              | 494.00                       | 3952.00     | 200.00                              | 1600.00    | 175.00                             | 1400.00    | 200.00                              | 1600.00    | 200.00            |
| (2)  | Running per 1,000 copies..... | 24                             | 224.00                       | 5376.00     | 270.00                              | 6480.00    | 85.00                              | 2040.00    | 265.00                              | 6360.00    | 315.00            |
|      |                               |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |
|      |                               |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |
|      | TOTAL OFFER :                 |                                |                              | \$10,908.00 |                                     | \$9,340.00 |                                    | \$4,520.00 |                                     | \$9,160.00 |                   |
|      | DISCOUNT :                    |                                | 0.00%                        | \$0.00      | 2.00%                               | \$186.80   | 2.00%                              | \$90.40    | 0.50%                               | \$45.80    | 0.00%             |
|      | NET OFFER :                   |                                |                              | \$10,908.00 |                                     | \$9,153.20 |                                    | \$4,429.60 |                                     | \$9,114.20 |                   |
|      |                               |                                |                              |             |                                     |            |                                    |            |                                     |            |                   |

Abstracted by: \_\_\_\_\_

**AWARDED**

Reviewed by: \_\_\_\_\_

Contract Awarded To

|                       |                                                                  |       |            |
|-----------------------|------------------------------------------------------------------|-------|------------|
| 1 Graphics<br>aul, MN | Monotrade Co./dba<br>Gleason Printing Co.<br>Previous Contractor |       |            |
| COST                  | UNIT                                                             | PRICE | COST       |
|                       |                                                                  |       |            |
|                       |                                                                  |       |            |
| 340.00                | 75.00                                                            |       | 300.00     |
| 1260.00               | 80.00                                                            |       | 960.00     |
|                       |                                                                  |       |            |
| 1600.00               | 200.00                                                           |       | 1600.00    |
| 7560.00               | 270.00                                                           |       | 6480.00    |
|                       |                                                                  |       |            |
|                       |                                                                  |       |            |
| \$10,760.00           |                                                                  |       | \$9,340.00 |
| \$0.00                | 2.00%                                                            |       | \$186.80   |
| \$10,760.00           |                                                                  |       | \$9,153.20 |
|                       |                                                                  |       |            |