

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	John Roberts Co. Anoka, MN		Legacy Print-on-Demand Burnsville, MN		McDonald & Eudy Printers Temple Hills, MD		PBM Graphics, Inc. Raleigh, NC		The Printing House, LTD Quincy, FL	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT:											
(a)	20-Page self cover											
(1)	Make ready and/or Setup.....	0	1,435.00	0.00	NC	0.00	1800.00	0.00	2040.00	0.00	1974.30	0.00
(2)	Running per 1,000 copies.....	0	220.00	0.00	405.00	0.00	202.00	0.00	207.64	0.00	123.66	0.00
(b)	24-Page self cover											
(1)	Make ready and/or Setup.....	1	1,490.00	1490.00	NC	0.00	2100.00	2100.00	2040.00	2040.00	1978.24	1978.24
(2)	Running per 1,000 copies.....	25	235.00	5875.00	468.00	11700.00	236.00	5900.00	233.40	5835.00	144.55	3613.75
(c)	28-Page self cover											
(1)	Make ready and/or Setup.....	3	1,940.00	5820.00	NC	0.00	2300.00	6900.00	2720.00	8160.00	3034.00	9102.00
(2)	Running per 1,000 copies.....	75	300.00	22500.00	553.00	41475.00	275.00	20625.00	277.50	20812.50	167.31	12548.25
II.	ADDITIONAL COSTS:											
(a)	Preflight, including digital deliverableper order.....	4	180.00	720.00	88.00	352.00	75.00	300.00	120.00	480.00	1076.25	4305.00
(b)	Scanning:											
(1)	Black image.....per scan.....	2	30.00	60.00	24.00	48.00	20.00	40.00	20.00	40.00	25.63	51.26
(2)	Color image.....per scan.....	2	50.00	100.00	88.00	176.00	50.00	100.00	40.00	80.00	66.63	133.26
(c)	Mailing pieces, addressed and sortedper 1,000 pieces.....	99	37.00	3663.00	29.50	2920.50	33.00	3267.00	25.00	2475.00	31.26	3094.74
	TOTAL OFFER :			\$40,228.00		\$56,671.50		\$39,232.00		\$39,922.50		\$34,826.50
	DISCOUNT :		0.00%	\$0.00	0.00%	\$0.00	1.00%	\$392.32	2.00%	\$798.45	0.00%	\$0.00
	NET OFFER :			\$40,228.00		\$56,671.50		\$38,839.68		\$39,124.05		\$34,826.50

AWARDED