

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	J & M Printing Moscow Mills, MO		Thermocraft, Inc. Columbia, IL	
			UNIT PRICE	COST	UNIT PRICE	COST
I	COMPLETE PRODUCT per 1,000 envelopes					
(a)	98 x 225 mm (3-7/8 x 8-7/8") No Window					
(1)	500 up to 1,000	5	30.00	150.00	29.00	145.00
(2)	Over 1,000 up to 5,000	45	25.00	1125.00	26.00	1170.00
(3)	Over 5,000 up to 10,000	150	25.00	3750.00	25.00	3750.00
(4)	Over 10,000 up to 25,000	100	25.00	2500.00	25.00	2500.00
(5)	Over 25,000 up to 50,000	50	24.00	1200.00	24.00	1200.00
(6)	Over 50,000	250	23.00	5750.00	23.00	5750.00
(b)	105 x 241 mm (4-1/8 x 9-1/2")					
	No. 10 Left Side Window					
(1)	500 up to 1,000	3	33.00	99.00	35.00	105.00
(2)	Over 1,000 up to 5,000	12	28.00	336.00	30.00	360.00
(3)	Over 5,000 up to 10,000	25	28.00	700.00	29.00	725.00
(4)	Over 10,000 up to 25,000	20	28.00	560.00	28.50	570.00
(5)	Over 25,000 up to 50,000	50	27.00	1350.00	28.00	1400.00
(6)	Over 50,000	890	26.00	23140.00	26.50	23585.00
(c)	105 x 241 mm (4-1/8 x 9-1/2")					
	No. 10 Right Side Window					
(1)	500 up to 1,000	3	35.00	105.00	30.50	91.50
(2)	Over 1,000 up to 5,000	12	30.00	360.00	30.50	366.00
(3)	Over 5,000 up to 10,000	25	30.00	750.00	30.00	750.00
(4)	Over 10,000 up to 25,000	20	30.00	600.00	29.65	593.00
(5)	Over 25,000 up to 50,000	50	30.00	1500.00	29.65	1482.50
(6)	Over 50,000	0	30.00	0.00	29.65	0.00
(d)	105 x 241 mm (4-1/8 x 9-1/2") No. 10 No Window					
(1)	500 up to 1,000	5	30.00	150.00	29.00	145.00
(2)	Over 1,000 up to 5,000	30	25.00	750.00	25.00	750.00
(3)	Over 5,000 up to 10,000	50	25.00	1250.00	25.00	1250.00
(4)	Over 10,000 up to 25,000	90	24.00	2160.00	25.00	2250.00
(5)	Over 25,000 up to 50,000	75	24.00	1800.00	23.00	1725.00
(6)	Over 50,000	250	23.50	5875.00	22.00	5500.00
(e)	105 x 264 mm (4-1/2 x 10-3/8")No.11 Window					
(1)	500 up to 1,000	1	50.00	50.00	44.00	44.00
(2)	Over 1,000 up to 5,000	5	44.00	220.00	44.00	220.00
(3)	Over 5,000 up to 10,000	20	44.00	880.00	44.00	880.00
(4)	Over 10,000 up to 25,000	24	44.00	1056.00	43.00	1032.00
(5)	Over 25,000 up to 50,000	100	43.00	4300.00	42.00	4200.00
(6)	Over 50,000	100	42.00	4200.00	40.00	4000.00
(f)	105 x 264 mm (4-1/2 x 10-3/8")No.11 No Window					
(1)	500 up to 1,000	1	40.00	40.00	35.00	35.00
(2)	Over 1,000 up to 5,000	5	35.00	175.00	35.00	175.00
(3)	Over 5,000 up to 10,000	20	35.00	700.00	34.00	680.00
(4)	Over 10,000 up to 25,000	34	35.00	1190.00	34.00	1156.00
(5)	Over 25,000 up to 50,000	40	34.00	1360.00	32.00	1280.00
(6)	Over 50,000	100	33.50	3350.00	32.00	3200.00
(g)	156 x 241 mm (6-1/8 x 9-1/2") No Window					
(1)	500 up to 1,000	1	65.00	65.00	61.00	61.00
(2)	Over 1,000 up to 5,000	4	58.00	232.00	61.00	244.00
(3)	Over 5,000 up to 10,000	10	58.00	580.00	60.00	600.00
(4)	Over 10,000 up to 25,000	10	58.00	580.00	59.00	590.00
(5)	Over 25,000 up to 50,000	25	57.00	1425.00	59.00	1475.00
(6)	Over 50,000	0	57.00	0.00	58.00	0.00
(h)	229 x 305 mm (9 x 12") No Window					
(1)	500 up to 1,000	5	80.00	400.00	73.00	365.00
(2)	Over 1,000 up to 5,000	20	71.00	1420.00	73.00	1460.00
(3)	Over 5,000 up to 10,000	5	71.00	355.00	73.00	365.00
(4)	Over 10,000 up to 25,000	95	71.00	6745.00	72.00	6840.00
(5)	Over 25,000 up to 50,000	25	70.00	1750.00	72.00	1800.00
(6)	Over 50,000	50	69.00	3450.00	70.00	3500.00
(i)	229 x 305 mm (9 x 12") Window					
(1)	500 up to 1,000	1	80.00	80.00	85.00	85.00
(2)	Over 1,000 up to 5,000	4	75.00	300.00	85.00	340.00
(3)	Over 5,000 up to 10,000	10	75.00	750.00	85.00	850.00
(4)	Over 10,000 up to 25,000	25	75.00	1875.00	84.00	2100.00
(5)	Over 25,000 up to 50,000	50	74.00	3700.00	84.00	4200.00
(6)	Over 50,000	110	73.00	8030.00	83.00	9130.00
(j)	241 x 305 mm (9-1/2 x 12")No Window					
(1)	500 up to 1,000	1	90.00	90.00	85.00	85.00
(2)	Over 1,000 up to 5,000	5	85.00	425.00	80.00	400.00
(3)	Over 5,000 up to 10,000	20	85.00	1700.00	78.00	1560.00
(4)	Over 10,000 up to 25,000	34	85.00	2890.00	78.00	2652.00
(5)	Over 25,000 up to 50,000	40	84.00	3360.00	75.00	3000.00
(6)	Over 50,000	100	83.00	8300.00	75.00	7500.00

