

TITLE: The Iowa Militiaman

Department of the Army

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	DAVIDSON PRINTING CO. Duluth, MN		FORTRAN PRINTING, INC. Cleveland, OH		HELMER PRINTING Beldenville, WI		MONROE GRAPHICS, INC. Rochester, NY		REFLECTION PRINTING Lenexa, KS		HELMER PRINTING Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT:													
(a)	16-Pages													
(1)	Makeready and/or Setup.....	1	808.36	808.36	600.00	600.00	495.00	495.00	257.00	257.00	464.00	464.00	475.00	475.00
(2)	Running per 100 copies.....	135	12.69	1713.15	9.00	1215.00	8.75	1181.25	13.05	1761.75	8.00	1080.00	8.50	1147.50
(b)	20-Pages													
(1)	Makeready and/or Setup.....	0	1062.44	0.00	700.00	0.00	545.00	0.00	474.00	0.00	510.00	0.00	525.00	0.00
(2)	Running per 100 copies.....	0	17.52	0.00	11.00	0.00	11.75	0.00	15.75	0.00	10.00	0.00	10.50	0.00
(c)	24-Pages													
(1)	Makeready and/or Setup.....	3	1099.84	3299.52	800.00	2400.00	595.00	1785.00	495.00	1485.00	574.00	1722.00	575.00	1725.00
(2)	Running per 100 copies.....	405	19.27	7804.35	14.00	5670.00	12.75	5163.75	17.60	7128.00	12.00	4860.00	12.50	5062.50
(d)	Printing first and last page or centerspread in 4-color process													
(1)	Makeready and/or Setup.....	3	444.02	1332.06	200.00	600.00	200.00	600.00	498.00	1494.00	290.00	870.00	300.00	900.00
(2)	Running per 100 copies.....	405	4.56	1846.80	4.00	1620.00	5.00	2025.00	6.55	2652.75	5.00	2025.00	5.00	2025.00
(e)	Printing two pages (first and last pages or centerspread) with one add'l color of ink (5th color)													
(1)	Makeready and/or Setup.....	1	548.58	548.58	65.00	65.00	100.00	100.00	197.00	197.00	200.00	200.00	200.00	200.00
(2)	Running per 100 copies.....	135	4.60	621.00	2.00	270.00	1.00	135.00	1.00	135.00	1.00	135.00	1.00	135.00
(f)	Additional cost for mailed copies.....per 100 copies.....	420	2.70	1134.00	2.50	1050.00	NC	0.00	3.75	1575.00	8.00	3360.00	1.50	630.00
II.	FILMS: 4-COLOR PROCESS													
(a)	4 x5" image.....per set.....	19	71.55	1359.45	85.00	1615.00	90.00	1710.00	55.00	1045.00	98.00	1862.00	100.00	1900.00
(b)	6 x9" image.....per set.....	6	83.62	501.72	100.00	600.00	90.00	540.00	70.00	420.00	108.00	648.00	110.00	660.00
(c)	8 x 10" image.....per set.....	8	107.77	862.16	120.00	960.00	90.00	720.00	85.00	680.00	118.00	944.00	120.00	960.00
(d)	Half-tone Illustration.....per illustration.....	102	30.43	3103.86	10.00	1020.00	5.00	510.00	12.00	1224.00	5.00	510.00	5.00	510.00
	TOTAL OFFER:			\$24,935.01		\$17,685.00		\$14,965.00		\$20,054.50		\$18,680.00		\$16,330.00
	DISCOUNT:		0.00%	\$0.00	2.00%	\$353.70	2.00%	\$299.30	0.25%	\$50.14	0.00%	\$0.00	2.00%	\$326.60
	NET OFFER:			\$24,935.01		\$17,331.30		\$14,665.70		\$20,004.36		\$18,680.00		\$16,003.40

Abstracted by: _____

AWARDED

Reviewed by: _____

Contract Awarded To