

TITLE: Northstar Guardian Air Force and Navy

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Gleason Printing, Inc. Minneapolis, MN		Stroud Graphics, Inc. Nashville, TN		Gleason Printing Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT (per order)							
(a)	8-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	300.00	300.00	200.00	200.00	250.00	250.00
(2)	Running per 100 copies.....	25	14.72	368.00	55.00	1375.00	17.50	437.50
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	5	500.00	2500.00	450.00	2250.00	590.00	2950.00
(4)	Running per 100 copies.....	125	34.52	4315.00	61.25	7656.25	34.17	4271.25
(b)	12-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	325.00	325.00	285.00	285.00	315.00	315.00
(2)	Running per 100 copies.....	25	22.60	565.00	63.00	1575.00	23.00	575.00
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	1	550.00	550.00	505.00	505.00	650.00	650.00
(4)	Running per 100 copies.....	25	39.88	997.00	69.25	1731.25	46.77	1169.25
(c)	16-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	0	395.00	0.00	368.00	0.00	327.75	0.00
(2)	Running per 100 copies.....	0	22.28	0.00	84.00	0.00	25.00	0.00
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	1	650.00	650.00	588.00	588.00	750.00	750.00
(4)	Running per 100 copies.....	25	45.40	1135.00	90.25	2256.25	50.08	1252.00
(d)	20-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	410.00	410.00	485.00	485.00	410.00	410.00
(2)	Running per 100 copies.....	25	30.00	750.00	105.00	2625.00	35.00	875.00
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	1	675.00	675.00	705.00	705.00	800.00	800.00
(4)	Running per 100 copies.....	25	45.50	1137.50	111.25	2781.25	50.45	1261.25
(e)	24-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	435.00	435.00	560.00	560.00	420.00	420.00
(2)	Running per 100 copies.....	25	34.60	865.00	124.00	3100.00	35.75	893.75
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	1	750.00	750.00	780.00	780.00	900.00	900.00
(4)	Running per 100 copies.....	25	58.88	1472.00	130.25	3256.25	59.79	1494.75
(f)	28-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	450.00	450.00	675.00	675.00	580.00	580.00
(2)	Running per 100 copies.....	25	42.00	1050.00	144.66	3616.50	48.10	1202.50
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	1	800.00	800.00	895.00	895.00	950.00	950.00
(4)	Running per 100 copies.....	25	44.00	1100.00	150.91	3772.75	61.00	1525.00
(g)	40-Page Newspaper							
	Print Black Ink Only							
(1)	Makeready and/or setup.....	1	900.00	900.00	970.00	970.00	700.00	700.00
(2)	Running per 100 copies.....	25	41.84	1046.00	206.65	5166.25	92.00	2300.00
	Print 4-Color on outside two pages and Print Black on balance							
(3)	Makeready and/or setup.....	0	1000.00	0.00	1120.00	0.00	1100.00	0.00
(4)	Running per 100 copies.....	0	81.10	0.00	212.90	0.00	120.54	0.00
II.	ADDITIONAL OPERATIONS							
(a)	Additional cost for handling							
	Electronic Media.....per page.....	40	0.00	0.00	6.00	240.00	NC	0.00
(b)	Scanning Illustrations:							
(1)	Halftone.....per illustration.....	100	2.00	200.00	5.00	500.00	7.00	700.00
(2)	4-Color.....per illustration.....	4	10.00	40.00	20.00	80.00	18.00	72.00
(c)	Additional cost for printing on Dull Coated Book (70 lbs), 4 pagesper 100 copies.....	475	3.31	1572.25	10.00	4750.00	3.75	1781.25
(d)	Additional cost for manually zip code sorting address labels...per 100 labels...	273	6.25	1706.25	20.00	5460.00	6.95	1897.35
(e)	Additional cost for handling late-breaking news, rush charges, does not include author alteration charges...per order....	2	65.00	130.00	100.00	200.00	65.00	130.00
(f)	Additional cost for a second set of proofs when requested by Agency...per page...	40	20.00	800.00	2.00	80.00	10.00	400.00
	TOTAL OFFER :			\$27,994.00		\$59,119.75		\$31,912.85
	DISCOUNT :		2.00%	\$559.88	2.00%	\$1,182.40	2.00%	\$638.26
	NET OFFER :			\$27,434.12		\$57,937.36		\$31,274.59

Awarded

*GPO Estimate

Abstracted by: _____

Reviewed by: _____

Contract Awarded To