

**PROGRAM No. 2505-S Contract Period: Date of Award through May 31, 2008 plus four option years**

**TITLE: A NEWSLETTER**

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	AJ Images, Inc. Roselle, NJ		Allen Wayne Ltd Chantilly, VA		Alphagraphics 161 Schaumburg, IL		Another Printer, Inc. Columbia, SC		Bipasu Printing & Mailing Beltsville, MD		Bosworth Printing Co. Stoughton, MA	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>													
a.	4 page issue, per issue													
(1)	Makeready and/or Setup.....	160	\$269.80	\$43,168.00	\$280.00	\$44,800.00	\$25.00	\$4,000.00	\$381.08	\$60,972.80	\$150.00	\$24,000.00	\$165.00	\$26,400.00
(2)	Running per 100 copies.....	2880	\$13.54	\$38,995.20	\$13.22	\$38,073.60	\$15.95	\$45,936.00	\$17.27	\$49,737.60	\$20.00	\$57,600.00	\$22.00	\$63,360.00
b.	6 page issue, per issue													
(1)	Makeready and/or Setup.....	38	\$305.17	\$11,596.46	\$300.00	\$11,400.00	\$25.00	\$950.00	\$449.06	\$17,064.28	\$150.00	\$5,700.00	\$253.00	\$9,614.00
(2)	Running per 100 copies.....	684	\$16.57	\$11,333.88	\$14.79	\$10,116.36	\$23.65	\$16,176.60	\$30.52	\$20,875.68	\$30.00	\$20,520.00	\$27.00	\$18,468.00
c.	8 page issue, per issue													
(1)	Makeready and/or Setup.....	2	\$307.17	\$614.34	\$300.00	\$600.00	\$25.00	\$50.00	\$426.79	\$853.58	\$150.00	\$300.00	\$295.00	\$590.00
(2)	Running per 100 copies.....	36	\$16.63	\$598.68	\$14.79	\$532.44	\$23.95	\$862.20	\$25.33	\$911.88	\$40.00	\$1,440.00	\$32.00	\$1,152.00
	TOTAL OFFER:			\$106,306.56		\$105,522.40		\$67,974.80		\$150,415.82		\$109,560.00		\$119,584.00
	DISCOUNT:		0.00%	\$0.00	5.00%	\$5,276.12	2.00%	\$1,359.50	0.00%	\$0.00		\$0.00	1.00%	\$1,195.84
	NET OFFER:			\$106,306.56		\$100,246.28		\$66,615.30		\$150,415.82		\$109,560.00		\$118,388.16

Prepared by \_\_\_\_\_

Reviewed by \_\_\_\_\_

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ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Brookstone Printing Co. Wauwatosa, WI		Carleton Communications Mechanicsburg, PA		Color Q Miamisburg, OH		D & D Business, Inc. Willowbrook, IL		Envision Print Wichita, KS		Gamble letter Service, Inc Orchard Park, NY	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>													
a.	4 page issue, per issue													
(1)	Makeready and/or Setup.....	160	\$100.00	\$16,000.00	\$157.89	\$25,262.40	\$150.00	\$24,000.00	\$407.00	\$65,120.00	\$0.00	\$0.00	\$171.40	\$27,424.00
(2)	Running per 100 copies.....	2880	\$15.17	\$43,689.60	\$18.21	\$52,444.80	\$10.00	\$28,800.00	\$19.75	\$56,880.00	\$51.20	\$147,456.00	\$9.44	\$27,187.20
b.	6 page issue, per issue													
(1)	Makeready and/or Setup.....	38	\$120.00	\$4,560.00	\$205.26	\$7,799.88	\$200.00	\$7,600.00	\$625.00	\$23,750.00	\$0.00	\$0.00	\$194.60	\$7,394.80
(2)	Running per 100 copies.....	684	\$21.00	\$14,364.00	\$21.68	\$14,829.12	\$18.00	\$12,312.00	\$29.50	\$20,178.00	\$64.00	\$43,776.00	\$13.41	\$9,172.44
c.	8 page issue, per issue													
(1)	Makeready and/or Setup.....	2	\$135.00	\$270.00	\$226.32	\$452.64	\$600.00	\$1,200.00	\$815.00	\$1,630.00	\$0.00	\$0.00	\$216.45	\$432.90
(2)	Running per 100 copies.....	36	\$23.39	\$842.04	\$21.68	\$780.48	\$44.00	\$1,584.00	\$47.50	\$1,710.00	\$65.00	\$2,340.00	\$15.88	\$571.68
	TOTAL OFFER:			\$79,725.64		\$101,569.32		\$75,496.00		\$169,268.00		\$193,572.00		\$72,183.02
	DISCOUNT:		1.00%	\$797.26	5.00%	\$5,078.47	5.00%	\$3,774.80	0.00%	\$0.00	0.00%	\$0.00	2.00%	\$1,443.66
	NET OFFER:			\$78,928.38		\$96,490.85		\$71,721.20		\$169,268.00		\$193,572.00		\$70,739.36

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ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Graphic Visions Gaithersburg, MD		Helmer Printing Beldenville, WI		Hurts Printing Co., Inc. Indianapolis, IN		Infinity Print Graphics Carlisle, OH		K-B Offset Printing, Inc. State College, PA		WBC, Inc. dba Lithexcel Albuquerque, NM	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>													
a.	4 page issue, per issue													
(1)	Makeready and/or Setup.....	160	\$95.00	\$15,200.00	\$55.00	\$8,800.00	\$300.00	\$48,000.00	\$52.00	\$8,320.00	\$60.00	\$9,600.00	\$48.00	\$7,680.00
(2)	Running per 100 copies.....	2880	\$17.00	\$48,960.00	\$16.35	\$47,088.00	\$168.00	\$483,840.00	\$15.20	\$43,776.00	\$20.00	\$57,600.00	\$3.90	\$11,232.00
b.	6 page issue, per issue													
(1)	Makeready and/or Setup.....	38	\$125.00	\$4,750.00	\$55.00	\$2,090.00	\$450.00	\$17,100.00	\$89.25	\$3,391.50	\$75.00	\$2,850.00	\$72.00	\$2,736.00
(2)	Running per 100 copies.....	684	\$21.00	\$14,364.00	\$19.10	\$13,064.40	\$248.00	\$169,632.00	\$27.86	\$19,056.24	\$32.00	\$21,888.00	\$5.30	\$3,625.20
c.	8 page issue, per issue													
(1)	Makeready and/or Setup.....	2	\$105.00	\$210.00	\$55.00	\$110.00	\$600.00	\$1,200.00	\$99.00	\$198.00	\$100.00	\$200.00	\$88.00	\$176.00
(2)	Running per 100 copies.....	36	\$22.25	\$801.00	\$22.85	\$822.60	\$336.00	\$12,096.00	\$38.69	\$1,392.84	\$40.00	\$1,440.00	\$6.80	\$244.80
	TOTAL OFFER:			\$84,285.00		\$71,975.00		\$731,868.00		\$76,134.58		\$93,578.00		\$25,694.00
	DISCOUNT:		0.50%	\$421.43	2.00%	\$1,439.50	4.00%	\$29,274.72	0.00%	\$0.00	0.00%	\$0.00	2.00%	\$513.88
	NET OFFER:			\$83,863.58		\$70,535.50		\$702,593.28		\$76,134.58		\$93,578.00		\$25,180.12
														<b>AWARDED</b>

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Reviewed by \_\_\_\_\_

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ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Midwest Prtg of Detroit Lakes Detroit Lakes, MN		Omaha Print Omaha, NE		Print Center Glendale, AZ		River Street Press Aurora, IL		Spot Printing Oakbrook Terrace, IL		GPO Estimate	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>													
a.	4 page issue, per issue													
(1)	Makeready and/or Setup.....	160	\$132.00	\$21,120.00	\$50.00	\$8,000.00	\$43.00	\$6,880.00	\$225.00	\$36,000.00	\$65.00	\$10,400.00	\$146.77	\$23,483.20
(2)	Running per 100 copies.....	2880	\$9.80	\$28,224.00	\$13.32	\$38,361.60	\$9.00	\$25,920.00	\$19.00	\$54,720.00	\$18.00	\$51,840.00	\$15.05	\$43,344.00
b.	6 page issue, per issue													
(1)	Makeready and/or Setup.....	38	\$174.00	\$6,612.00	\$75.00	\$2,850.00	\$60.00	\$2,280.00	\$250.00	\$9,500.00	\$85.00	\$3,230.00	\$185.11	\$7,034.18
(2)	Running per 100 copies.....	684	\$15.00	\$10,260.00	\$18.29	\$12,510.36	\$13.00	\$8,892.00	\$25.00	\$17,100.00	\$27.00	\$18,468.00	\$21.41	\$14,644.44
c.	8 page issue, per issue													
(1)	Makeready and/or Setup.....	2	\$217.00	\$434.00	\$100.00	\$200.00	\$60.00	\$120.00	\$275.00	\$550.00	\$125.00	\$250.00	\$224.80	\$449.60
(2)	Running per 100 copies.....	36	\$18.00	\$648.00	\$21.76	\$783.36	\$12.00	\$432.00	\$27.00	\$972.00	\$36.00	\$1,296.00	\$26.21	\$943.56
	TOTAL OFFER:			\$67,298.00		\$62,705.32		\$44,524.00		\$118,842.00		\$85,484.00		\$89,898.98
	DISCOUNT:			\$0.00		\$0.00	2.00%	\$890.48		\$0.00	1.50%	\$1,282.26		\$0.00
	NET OFFER:			\$67,298.00		\$62,705.32		\$43,633.52		\$118,842.00		\$84,201.74		\$89,898.98

Prepared by \_\_\_\_\_

Reviewed by \_\_\_\_\_