

TITLE: SSA Printing and Distribution Program--Central USA Dept. of Social Security

ITEM	DESCRIPTION	Basis of Award 1 Year	Letter-Kraft Printing, Inc. Lemon Grove, CA 91945		News Printing Co., Inc Claysburg, PA 16625		News Printing Co., Inc Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	PREPRESS OPERATIONS:							
(a)	Preflighting: Electronic Media:							
(1)	89 mm (3-1/2) disk.....per disk	0	35.00	0.00	75.00	0.00	40.00	0.00
(2)	Zip Disk.....per disk	0	35.00	0.00	150.00	0.00	50.00	0.00
(3)	Electronic File Transfer (EFT).....per order	0	35.00	0.00	75.00	0.00	50.00	0.00
(b)	Additional cost per page to handle MS							
	Power Point files.....per page	0	35.00	0.00	5.00	0.00	50.00	0.00
(c)	Black Image Laser proofs.....per page	0	2.00	0.00	2.00	0.00	2.00	0.00
(d)	Color Image Laser proofs.....per page	0	4.00	0.00	2.00	0.00	1.00	0.00
II.	COMPLETE PRODUCT/PRINTING							
	AND BINDING							
A.	Cover:							
(a)	Saddle-stitched Cover: Including Binding							
	per Cover Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	6	20.00	120.00	0.00	0.00	12.00	72.00
(2)	Running Per 1000 Copies.....	25	5.00	125.00	0.00	0.00	10.00	250.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	2	20.00	40.00	0.00	0.00	12.00	24.00
(4)	Running Per 1000 Copies.....	12	5.00	60.00	0.00	0.00	10.00	120.00
(b)	Loose Leaf 2-Piece Cover: Including Binding....							
	per Cover Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	38	20.00	760.00	0.00	0.00	12.00	456.00
(2)	Running Per 1000 Copies.....	329	5.00	1,645.00	0.00	0.00	5.00	1,645.00
	Print Additional Color Ink				0.00			
(3)	Makeready and/or Setup.....	2	20.00	40.00	0.00	0.00	12.00	24.00
(4)	Running Per 1000 Copies.....	2	5.00	10.00	0.00	0.00	5.00	10.00
(c)	Perfect Bound Cover: Including Binding.....							
	per Cover Page							
	Print Black Only							
(1)	Makeready and/or Setup.....	0	30.00	0.00	0.00	0.00	4.00	0.00
(2)	Running Per 1000 Copies.....	0	20.00	0.00	0.00	0.00	1.25	0.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	0	30.00	0.00	0.00	0.00	4.00	0.00
(4)	Running Per 1000 Copies.....	0	20.00	0.00	0.00	0.00	1.25	0.00
B.	Text Pages:							
(a)	Saddle-stitched: Include Binding.....per Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	176	10.00	1,760.00	12.00	2,112.00	12.00	2,112.00
(2)	Running Per 1000 Copies.....	345	3.00	1,035.00	10.00	3,450.00	10.00	3,450.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	24	10.00	240.00	20.00	480.00	12.00	288.00
(4)	Running Per 1000 Copies.....	72	2.50	180.00	2.00	144.00	10.00	720.00
(b)	Loose Leaf Products 4 to 12 Text Pages and							
	Include One or Two Side Wire Stitch Binding							
	per Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	128	10.00	1,280.00	15.00	1,920.00	12.00	1,536.00
(2)	Running per 1000 Copies.....	629	10.00	6,290.00	8.00	5,032.00	5.00	3,145.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	0	10.00	0.00	20.00	0.00	12.00	0.00
(4)	Running per 1000 Copies.....	0	10.00	0.00	2.00	0.00	5.00	0.00
(c)	Loose Leaf Products Over 12 to 144 Text							
	Pages and Include One or Two Side Wire Stitch							
	Wire Binding.....per Page.....							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	2,384	10.00	23,840.00	4.15	9,893.60	4.00	9,536.00
(2)	Running per 1000 Copies.....	11,467	6.00	68,802.00	1.00	11,467.00	0.90	10,320.30
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	120	10.00	1,200.00	20.00	2,400.00	4.00	480.00
(4)	Running per 1000 Copies.....	120	5.00	600.00	2.00	240.00	0.90	108.00
(d)	Loose Leaf Products Over 144 Text Pages and							
	Include One or Two Side Wire Stich Binding....							
	per Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	15,692	4.00	62,768.00	4.00	62,768.00	4.00	62,768.00
(2)	Running per 1000 Copies.....	26,590	2.00	53,180.00	1.25	33,237.50	1.00	26,590.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	0	4.00	0.00	20.00	0.00	4.00	0.00
(4)	Running per 1000 Copies.....	0	1.50	0.00	2.00	0.00	1.00	0.00

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			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
(e)	Perfect-bound Products: Include Binding.....							
	per Page							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	0	10.00	0.00	4.00	0.00	4.00	0.00
(2)	Running per 1000 Copies.....	0	6.00	0.00	1.25	0.00	1.25	0.00
	Print Additional Ink Color							
(3)	Makeready and/or Setup.....	0	10.00	0.00	20.00	0.00	4.00	0.00
(4)	Running per 1000 Copies.....	0	5.00	0.00	2.00	0.00	1.25	0.00
(f)	Tab Dividers: Include Gathering...per Divider....							
	Print Black Ink Only							
(1)	Makeready and/or Setup.....	40	40.00	1,600.00	20.00	800.00	20.00	800.00
(2)	Running per 1000 Copies.....	13	40.00	520.00	20.00	260.00	20.00	260.00
(g)	Inserting Color Text Pages or Tab Divider Into							
	Text Pages per 1000 Inserts.....	0	100.00	0.00	20.00	0.00	100.00	0.00
III.	Premium Payments							

	SUBTOTAL			226,095.00		134,204.10		124,714.30
	Printing Upcharge Percentage.....	20.00%		45,219.00		26,840.82		24,942.86
	Contractors Upcharge Increase.....		20.00%	9,043.80	50.00%	13,420.41	20.00%	4,988.57
	SUBTOTAL			235,138.80		147,624.51		129,702.87
IV	Paper							
(a)	White Offset 75 GSM (50-lbs.) or JWJwhite Writing GSM (20-lbs).....	19,634	6.00	117,804.00	6.35	124,675.90	7.00	137,438.00
(b)	Colored Writing 75 GSM (20-lbs).....	0	7.50	0.00	10.00	0.00	10.00	0.00
(c)	White Vellum-Finish Cover 135 or 175 GSM (50 or 65 lbs).....	4	45.00	180.00	30.00	120.00	30.00	120.00
(d)	Colored Vellum-Finish Cover 135 or 175 GSM (50 or 65 lbs).....	643	45.00	28,935.00	35.00	22,505.00	40.00	25,720.00
(e)	White Index 65 GSM (90-lbs).....	1	45.00	45.00	50.00	50.00	50.00	50.00
(f)	Colored Index 65 GSM (90-lbs).....	18	45.00	810.00	60.00	1,080.00	60.00	1,080.00
(g)	White Litho Coated Cover 160 GSM (60-lbs).....	46	60.00	2,760.00	65.00	2,990.00	80.00	3,680.00
(h)	White Litho Coated Cover 215 GSM (80-lbs).....	2	80.00	160.00	70.00	140.00	80.00	160.00
V	Packing							
(a)	Banding With Kraft Paper Bands or Shrink-film Packaging up to 254 mm (10") in Height.....	27,292	0.20	5,458.40	0.25	6,823.00	0.25	6,823.00
(b)	Single or Multiple Copies Inserted Into Envelope. Maximum Size 156 x 292 mm (6-1/8 x 11 1/2)(Maximum Gross Weight 28.35 (10z.))							
	Per Envelope.....	0	0.50	0.00	0.50	0.00	0.50	0.00
(c)	Single or Multiple Copies Inserted Into Kraft Envelope. (Maximum Gross Weight .5 kg (1lb))							
	Per Envelope.....	29,652	0.50	14,826.00	0.50	14,826.00	0.50	14,826.00
(d)	Single or Multiple Copies Over .5 kg (1lb) up to 5 kg (12 lbs), in cushioned shipping bags. (Maximum Gross Weight 6 kg (14 lbs))							
	Per Container.....	12,002	0.75	9,001.50	0.85	10,201.70	0.85	10,201.70
(e)	Quantities Over 5 kg (12 lbs), up to 11 kg (24 lbs.), Packed in Shipping Containers (Maximum Gross Weight 12 kg (27 lbs.))							
	Per Container.....	2,060	1.00	2,060.00	1.00	2,060.00	1.00	2,060.00
(f)	Quantities over 11 kg (24 Lbs), up to 16 kg (36 lbs), Packed in Shipping Containers (Maximum Gross Weight 18 kg (40 lbs.))							
	Per Container.....	3,182	1.50	4,773.00	1.00	3,182.00	1.00	3,182.00
(g)	Addressing Additional Labels for More Than One Parcel Per Destination.....Per Label.....	0	0.50	0.00	1.00	0.00	1.00	0.00
	TOTAL OFFER :			\$421,951.70		\$336,278.11		\$335,043.57
	DISCOUNT :		5.00%	\$21,097.59	0.25%	\$840.70	2.00%	\$6,700.87
	NET OFFER :			\$400,854.12		\$335,437.41		\$328,342.70

AWARDED

Abstracted by: _____

Reviewed by: _____

Contract Awarded To -- NEWS PRINTING