

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Helmer Printing Beldenville, WI		Specialty Reproductions Salt Lake City, UT		Helmer Printing Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	PRINTING							
A.	Per printed page/side in black or a color other than black:							
(a)	Up to 5-1/2 x 8-1/2"							
(1)	Makeready and/or Setup charges.....	19	12.00	228.00	12.00	228.00	12.00	228.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	8	4.40	35.20	4.00	32.00	4.40	35.20
(3)	Over 500 copies.....	475	1.50	712.50	1.50	712.50	1.50	712.50
(b)	Over 5-1/2 x 8-1/2" thru 8-1/2 x 11"							
(1)	Makeready and/or Setup charges.....	1563	12.00	18756.00	6.00	9378.00	12.00	18756.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	18	1.60	28.80	2.00	36.00	1.60	28.80
(3)	Over 500 copies.....	51845	1.00	51845.00	0.80	41476.00	1.00	51845.00
(c)	Over 8-1/2 x 11" thru 16 x 9"							
(1)	Makeready and/or Setup charges.....	14	28.00	392.00	26.00	364.00	28.00	392.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	28	4.40	123.20	5.00	140.00	4.40	123.20
(3)	Over 500 copies.....	560	2.00	1120.00	3.00	1680.00	2.00	1120.00
(d)	Over 16 x 9" to 11 x 17"							
(1)	Makeready and/or Setup charges.....	2	19.00	38.00	30.00	60.00	19.75	39.50
	Running rate per 100 copies							
(2)	Up to 500 copies.....	8	4.40	35.20	6.00	48.00	4.40	35.20
(3)	Over 500 copies.....	15	2.00	30.00	4.00	60.00	2.00	30.00
(e)	Kit Folders, incl scoring, folding, and stapling							
(1)	Makeready and/or Setup charges.....	1	70.00	70.00	220.00	220.00	77.00	77.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	4	4.40	17.60	20.00	80.00	4.40	17.60
(3)	Over 500 copies.....	25	4.40	110.00	18.00	450.00	4.40	110.00
B.	Per printed page/side for each additional color of ink or varnish:							
(a)	Up to 5-1/2 x 8-1/2"							
(1)	Makeready and/or Setup charges.....	144	15.00	2160.00	12.00	1728.00	15.00	2160.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	8	4.40	35.20	4.00	32.00	4.40	35.20
(3)	Over 500 copies.....	1540	1.50	2310.00	2.00	3080.00	1.60	2464.00
(b)	Over 5-1/2 x 8-1/2" thru 8-1/2 x 11"							
(1)	Makeready and/or Setup charges.....	101	15.00	1515.00	14.00	1414.00	15.00	1515.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	21	1.60	33.60	2.00	42.00	1.60	33.60
(3)	Over 500 copies.....	3571	1.00	3571.00	1.00	3571.00	1.00	3571.00
(c)	Over 8-1/2 x 11" thru 16 x 9"							
(1)	Makeready and/or Setup charges.....	6	15.00	90.00	18.00	108.00	15.00	90.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	50	4.40	220.00	6.00	300.00	4.40	220.00
(3)	Over 500 copies.....	70	2.00	140.00	3.00	210.00	2.00	140.00
(d)	Over 16 x 9" to 11 x 17"							
(1)	Makeready and/or Setup charges.....	7	15.00	105.00	20.00	140.00	15.00	105.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	8	4.40	35.20	5.00	40.00	4.40	35.20
(3)	Over 500 copies.....	126	2.00	252.00	4.00	504.00	2.00	252.00
(e)	Kit Folders incl scoring, folding, stapling							
(1)	Makeready and/or Setup charges.....	1	30.00	30.00	180.00	180.00	30.00	30.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	4	4.00	16.00	20.00	80.00	4.40	17.60
(3)	Over 500 copies.....	25	4.00	100.00	18.00	450.00	4.40	110.00
C.	Per printed page/side in 4-color process:							
(a)	Up to 5-1/2 x 8-1/2"							
(1)	Makeready and/or Setup charges.....	6	55.00	330.00	50.00	300.00	57.00	342.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	204	19.00	3876.00	20.00	4080.00	19.00	3876.00
(3)	Over 500 copies.....	300	4.97	1491.00	8.00	2400.00	5.00	1500.00
(b)	Over 5-1/2 x 8-1/2" thru 8-1/2 x 11"							
(1)	Makeready and/or Setup charges.....	37	55.00	2035.00	60.00	2220.00	57.00	2109.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	635	19.00	12065.00	20.00	12700.00	19.00	12065.00
(3)	Over 500 copies.....	1024	4.97	5089.28	6.00	6144.00	5.00	5120.00
(c)	Over 8-1/2 x 11" thru 16 x 9"							
(1)	Makeready and/or Setup charges.....	20	55.00	1100.00	90.00	1800.00	57.00	1140.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	60	19.00	1140.00	20.00	1200.00	19.00	1140.00
(3)	Over 500 copies.....	397	4.97	1973.09	10.00	3970.00	5.00	1985.00
(d)	Over 16 x 9" to 11 x 17"							
(1)	Makeready and/or Setup charges.....	6	95.00	570.00	120.00	720.00	100.00	600.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	71	19.00	1349.00	20.00	1420.00	19.00	1349.00
(3)	Over 500 copies.....	52	4.97	258.44	10.00	520.00	5.00	260.00
(e)	Kit Folders incl scoring, folding, stapling							
(1)	Makeready and/or Setup charges.....	1	95.00	95.00	450.00	450.00	100.00	100.00
	Running rate per 100 copies							
(2)	Up to 500 copies.....	4	19.00	76.00	50.00	200.00	19.00	76.00
(3)	Over 500 copies.....	25	4.97	124.25	30.00	750.00	5.00	125.00

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			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
II.	PAPER							
	Cost Per Pound							
(a)	Writing (20 lb.)							
	(1) White per lb.....	3228	1.10	3550.80	1.20	3873.60	1.10	3550.80
	(2) Colored per lb.....	4030	1.95	7858.50	2.00	8060.00	1.95	7858.50
(b)	Vellum Finish Book (60 lbs)							
	(1) White per lb.....	79	1.12	88.48	1.30	102.70	1.12	88.48
	(2) Colored per lb.....	117	1.74	203.58	2.20	257.40	1.74	203.58
(c)	Offset Book (70 lbs)							
	(1) White per lb.....	29387	1.00	29387.00	0.90	26448.30	1.00	29387.00
(d)	Litho Coated Book (70 lbs.)							
	(1) White per lb.....	342	1.10	376.20	2.00	684.00	1.10	376.20
(e)	Matte Coated Offset Book (80 lbs.)							
	(1) White per lb.....	2077	1.74	3613.98	2.60	5400.20	1.74	3613.98
(f)	Vellum Finish Cover (50 lbs.)							
	(2) Colored per lb.....	1	2.74	2.74	4.00	4.00	2.74	2.74
(g)	Vellum Finish Cover (65 lbs.)							
	(1) White per lb.....	41	1.85	75.85	3.00	123.00	1.85	75.85
	(2) Colored per lb.....	23	2.69	61.87	4.00	92.00	2.69	61.87
(h)	Vellum Finish Cover (80 lbs.)							
	(1) White per lb.....	75	2.75	206.25	3.20	240.00	2.75	206.25
	(2) Colored per lb.....	341	3.69	1258.29	4.20	1432.20	3.69	1258.29
(i)	Litho Coated Cover (60 lbs.)							
	(1) White per lb.....	464	2.10	974.40	3.40	1577.60	2.10	974.40
(j)	Litho Coated Cover (80 lbs.)							
	(1) White per lb.....	3008	2.20	6617.60	3.50	10528.00	2.20	6617.60
(k)	Matte Coated Cover (80 lbs.)							
	(1) White per lb.....	1060	2.20	2332.00	3.50	3710.00	2.20	2332.00
(l)	Coated One Side (C1S) Cover .10" thick							
	(1) White per lb.....	206	3.71	764.26	5.00	1030.00	3.71	764.26
(m)	Index (110 lbs.)							
	(1) White per lb.....	252	1.45	365.40	2.00	504.00	1.45	365.40
	(2) Colored per lb.....	1	1.75	1.75	4.00	4.00	1.75	1.75
III.	PREPRESS AND ILLUSTRATIONS:							
(a)	Preflight and Digital Deliverables:							
	per electronic media.....	47	15.00	705.00	20.00	940.00	25.00	1175.00
(b)	Digital File Corrections...per hour....	14	35.00	490.00	60.00	840.00	50.00	700.00
(c)	Scanning Halftone.....per illustration...	5	7.00	35.00	20.00	100.00	11.00	55.00
(d)	Making overlays.....per 94 sq. inches...	100	7.00	700.00	5.00	500.00	22.00	2200.00
(e)	Line illustration.....per illustration...	5	5.00	25.00	20.00	100.00	7.00	35.00
(f)	Strip-ins.....per strip-in....	5	10.00	50.00	10.00	50.00	12.00	60.00
(g)	Imagesetter:							
	(1) Up to 8-1/2 x 11".....per film....	1583	10.00	15830.00	8.00	12664.00	12.00	18996.00
	(2) Over 8-1/2 x 11" to 11 x 17"....per film..	172	16.00	2752.00	20.00	3440.00	18.00	3096.00
	(3) Over 11 x 17 up to 18 x 20....per film...	8	29.00	232.00	30.00	240.00	30.00	240.00
(h)	Laser Proof:							
	(1) Up to 8-1/2 x 11".....per page/side....	1433	0.75	1074.75	1.00	1433.00	1.00	1433.00
	(2) Over 8-1/2 x 11" to 11 x 17"....per page/side..	195	1.10	214.50	2.00	390.00	1.50	292.50
	(3) Over 11 x 17 up to 18 x 20....per page/side....	4	3.00	12.00	4.00	16.00	3.00	12.00
(i)	Dylux page proof.....per page.....	1822	7.00	12754.00	2.00	3644.00	7.00	12754.00
(j)	Overlay Proof:							
	(1) Up to 8-1/2 x 11".....per color.....	20	10.00	200.00	10.00	200.00	10.00	200.00
	(2) Over 8-1/2 x 11" to 11 x 17"....per color...	2	13.00	26.00	20.00	40.00	13.00	26.00
	(3) Over 11 x 17 up to 18 x 20....per color...	4	20.00	80.00	30.00	120.00	20.00	80.00
(k)	Standard Digital Proof:							
	(1) Up to 8-1/2 x 11".....per color.....	471	10.00	4710.00	10.00	4710.00	10.00	4710.00
	(2) Over 8-1/2 x 11" to 11 x 17"....per color...	11	13.00	143.00	20.00	220.00	13.00	143.00
	(3) Over 11 x 17 up to 18 x 20....per color...	8	20.00	160.00	30.00	240.00	20.00	160.00
IV.	ADDITIONAL OPERATIONS:							
(a)	Drilling (each run)....per 100 sheets.....	1950	0.95	1852.50	1.00	1950.00	0.95	1852.50
(b)	Perforating or scoring:							
	(1) Makeready (each perforation or score)							
	each line.....	11	15.00	165.00	20.00	220.00	15.00	165.00
	(2) Running(max 3 lines).....per 100 sheets.....	1044	1.95	2035.80	2.00	2088.00	2.00	2088.00
(c)	Folding:							
	(1) Up to three parallel folds...per 100 sheets....	1244	1.15	1430.60	1.50	1866.00	1.15	1430.60
	(2) Gate Folds.....per 100 sheets...	71	1.30	92.30	6.00	426.00	1.30	92.30
(d)	Stitching:							
	(1) One wire stitch (ULC)...per 100 copies...	104	1.50	156.00	3.00	312.00	1.50	156.00
	(2) Two saddle wire stitches (incl fold)							
	per 100 copies...	9	3.00	27.00	5.00	45.00	1.50	13.50
(e)	Perfect-bound books:							
	(1) Up to 80 text leaves.....per book.....	13715	1.10	15086.50	0.80	10972.00	1.10	15086.50
	(2) Each additional 20 text leaves...per book.....	2500	0.75	1875.00	0.30	750.00	0.75	1875.00
(f)	Lamination,							
	Up to 8-1/2 x 11".....per 100 copies...	550	18.00	9900.00	20.00	11000.00	18.85	10367.50
(g)	Shrink-Film Wrap or band with kraft							
	paper.....per wrap or band...	3630	0.20	726.00	0.25	907.50	0.25	907.50
(h)	Inserting tab dividers into text pages, inserting							
	dividers into kit folders....per 100 dividers.....	775	3.00	2325.00	5.00	3875.00	3.00	2325.00
(i)	Inserting material into furnished binders							
	and collate, inserting and/or assemble							
	furnished and/or printed materials into							
	boxed sets for shipping per 100 products.....	109	4.00	436.00	8.00	872.00	4.00	436.00
(j)	Round Cornering(each run)....per 100 sheets.....	1	0.95	0.95	30.00	30.00	0.95	0.95
(k)	Binding with plastic coil of suitable capacity							
	(including punching and cost of plastic coil)							
	per book.....	14945	1.10	16439.50	0.80	11956.00	1.10	16439.50

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			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
V.	PACKING SEALING FOR MULTIPLE DESTINATION ORDERS ONLY:							
(a)	Single copy in kraft envelope (up to 200 leaves).....each envelope.....	1850	0.20	370.00	0.30	555.00	0.20	370.00
(b)	Single or multiple copies over 200 leaves up to 12-lbs., in cushioned mailing/ shipping bags.....each bag or bundle.....	635	1.65	1047.75	2.00	1270.00	1.75	1111.25
(c)	Quantities over 12-lbs., up to 24-lbs., wrapped in mailing/shipping bundles, or containers..each bundle or container.....	437	2.25	983.25	2.50	1092.50	2.35	1026.95
(d)	Quantities over 24-lbs., up to 36-lbs., packed in shipping container...each container.....	26	3.40	88.40	4.00	104.00	3.50	91.00
(e)	Addressing additional labels for more than one parcel per destinationeach label....	1507	0.15	226.05	0.30	452.10	0.15	226.05
(f)	Contractor generate mailing/shipping labels from list proved by Departmentper 100 labels....	2	2.00	4.00	12.00	24.00	2.00	4.00
	TOTAL OFFER:			\$268,926.36		\$250,442.60		\$276,287.15
	DISCOUNT:		2.00%	\$5,378.53	5.00%	\$12,522.13	2.00%	\$5,525.74
	NET OFFER:			\$263,547.83		\$237,920.47		\$270,761.41
						AWARDED		

Abstracted by: _____

Reviewed by: _____

Contract Awarded To