

PROGRAM NO. 1650-S      March 1, 2003 thru February 28, 2004  
 plus 3 option years  
 TITLE: THE SOUNDING LINE      DEPT. OF COMMERCE

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Allen Wayne LTD Chantilly, VA		Anniston Printing Co. Anniston, AL		Falcon Press Houston, TX		Graphic Creations Winter Park, FL		Helmer Printing Beldenville, WI	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>											
(a)	8-page pamphlet, 2 colors.....per order											
(1)	Makeready and/or Setup.....	2	320.00	640.00	200.00	400.00	400.00	800.00	240.00	480.00	200.00	400.00
(2)	Running Per 1,000 Copies.....	5	188.00	940.00	126.98	634.90	120.00	600.00	165.00	825.00	133.00	665.00
(b)	12-page pamphlet, 2 colors.....per order											
(1)	Makeready and/or Setup.....	3	480.00	1440.00	300.00	900.00	600.00	1800.00	350.00	1050.00	300.00	900.00
(2)	Running Per 1,000 Copies.....	6	280.00	1680.00	190.50	1143.00	180.00	1080.00	205.00	1230.00	179.00	1074.00
(c)	Printing 3rd Ink Color...per 4 page signature											
(1)	Makeready and/or Setup.....	1	150.00	150.00	50.00	50.00	150.00	150.00	140.00	140.00	75.00	75.00
(2)	Running Per 1,000 Copies.....	2	8.00	16.00	130.00	260.00	60.00	120.00	40.00	80.00	25.00	50.00
	TOTAL OFFER :			\$4,866.00		\$3,387.90		\$4,550.00		\$3,805.00		\$3,164.00
	DISCOUNT :		5.00%	\$243.30	0.00%	\$0.00	1.00%	\$45.50	5.00%	\$190.25	2.00%	\$63.28
	NET OFFER :			\$4,622.70		\$3,387.90		\$4,504.50		\$3,614.75		\$3,100.72

AWARDED

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	McDonald & Eudy Printers Temple Hills, MD		Tamms Litho Cedarburg, WI		X-Press Graphix, Inc. Quakertown, PA		Helmer Printing Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	<b>COMPLETE PRODUCT</b>									
(a)	8-page pamphlet, 2 colors.....per order									
(1)	Makeready and/or Setup.....	2	575.00	1150.00	510.00	1020.00	180.00	360.00	200.00	400.00
(2)	Running Per 1,000 Copies.....	5	85.00	425.00	107.33	536.65	222.53	1112.65	133.00	665.00
(b)	12-page pamphlet, 2 colors.....per order									
(1)	Makeready and/or Setup.....	3	675.00	2025.00	750.00	2250.00	270.00	810.00	300.00	900.00
(2)	Running Per 1,000 Copies.....	6	150.00	900.00	166.00	996.00	307.00	1842.00	199.50	1197.00
(c)	Printing 3rd Ink Color...per 4 page signature									
(1)	Makeready and/or Setup.....	1	175.00	175.00	132.00	132.00	90.00	90.00	75.00	75.00
(2)	Running Per 1,000 Copies.....	2	35.00	70.00	26.66	53.32	30.00	60.00	25.00	50.00
	TOTAL OFFER :			\$4,745.00		\$4,987.97		\$4,274.65		\$3,287.00
	DISCOUNT :		1.00%	\$47.45	5.00%	\$249.40	0.00%	\$0.00	2.00%	\$65.74
	NET OFFER :			\$4,697.55		\$4,738.57		\$4,274.65		\$3,221.26

Abstracted by \_\_\_\_\_

Reviewed by \_\_\_\_\_

Contract awarded to \_\_\_\_\_