

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Jerry's Printing Edina, MN		Digital Axis, Inc. Minneapolis, MN		Western Graphics Previous Contractor	
			UNIT COST	COST	UNIT COST	COST	UNIT COST	COST
I.	FILMS:							
(a)	Line Illustrations:							
(1)	3 x 5" to 8-1/2 x 11".....per film.....	100	10.50	1050.00	11.85	1185.00	7.50	750.00
(2)	Over 8-1/2 x 11" to 8-1/2 x 14".....per film.....	10	14.00	140.00	14.50	145.00	8.50	85.00
(3)	Over 8-1/2 x 14" to 11 x 17".....per film.....	30	20.00	600.00	20.60	618.00	11.00	330.00
(4)	Over 11 x 17" to 17 x 22".....per film.....	10	40.00	400.00	37.55	375.50	17.50	175.00
(b)	Half-tone Illustrations:							
(1)	Up to 4 x 5".....per halftone.....	40	15.00	600.00	11.00	440.00	9.00	360.00
(2)	Over 4 x 5" to 8 x 10".....per halftone.....	10	19.00	190.00	17.50	175.00	17.32	173.20
(c)	Strip-ins (including film).....per strip-in.....	30	11.00	330.00	5.00	150.00	9.00	270.00
(d)	Integral Proofs							
(1)	3 x 4" to 8-1/2 x 11".....per color per trim/page-size unit....	100	60.00	6000.00	38.70	3870.00	14.30	1430.00
(2)	Over 8-1/2 x 11" to 8-1/2 x 14".....per color per trim/page unit.....	20	80.00	1600.00	46.10	922.00	18.40	368.00
(3)	Over 8-1/2 x 14" to 11 x 17".....per color per trim/page unit.....	4	145.00	580.00	54.50	218.00	22.50	90.00
(4)	Over 11 x 17" to 17 x 22".....per color per trim/page unit.....	4	235.00	940.00	91.85	367.40	43.75	175.00
(e)	Book Blues:							
(1)	3 x 5" to 8-1/2 x 11".....per trim/page-size unit....	500	10.50	5250.00	6.80	3400.00	2.44	1220.00
(2)	Over 8-1/2 x 11" to 8-1/2 x 14".....per trim/page-size unit....	60	14.00	840.00	7.35	441.00	2.99	179.40
(3)	Over 8-1/2 x 14" to 11 x 17".....per trim/page-size unit....	10	20.00	200.00	7.90	79.00	7.26	72.60
(4)	Over 11 x 17" to 17 x 22".....per trim/page-size unit....	4	35.00	140.00	10.85	43.40	19.00	76.00
II.	PRINTING AND DISTRIBUTION:							
(a)	3 x 5" to 8-1/2 x 11":							
	Printing in a single ink color:							
(1)	Makeready and/or Setup.....	200	8.00	1600.00	21.00	4200.00	13.63	2726.00
(2)	Running per 100 copies.....	1666	4.00	6664.00	0.61	1016.26	1.66	2765.56
	Printing each add'l color:							
(3)	Makeready and/or Setup.....	80	18.00	1440.00	24.50	1960.00	16.18	1294.40
(4)	Running per 100 copies.....	200	6.00	1200.00	0.38	76.00	1.66	332.00
(b)	Over 8-1/2 x 11" up to 8-1/2 x 14":							
	Printing in a single ink color:							
(1)	Makeready and/or Setup.....	10	12.00	120.00	23.00	230.00	19.08	190.80
(2)	Running per 100 copies.....	300	6.00	1800.00	1.18	354.00	2.32	696.00
	Printing each add'l color:							
(3)	Makeready and/or Setup.....	5	22.00	110.00	26.80	134.00	23.91	119.55
(4)	Running per 100 copies.....	766	8.00	6128.00	0.38	291.08	0.91	697.06
(c)	Up to 8-1/2 x 14" up to 11 x 17":							
	Printing in a single ink color:							
(1)	Makeready and/or Setup.....	50	16.00	800.00	24.00	1200.00	28.17	1408.50
(2)	Running per 100 copies.....	864	8.00	6912.00	1.24	1071.36	2.64	2280.96
	Printing each add'l color:							
(3)	Makeready and/or Setup.....	1	26.00	26.00	28.90	28.90	37.21	37.21
(4)	Running per 100 copies.....	50	10.00	500.00	0.36	18.00	2.31	115.50
(d)	Over 11 x 17" up to 17 x 22":							
	Printing in a single ink color:							
(1)	Makeready and/or Setup.....	4	25.00	100.00	48.00	192.00	49.34	197.36
(2)	Running per 100 copies.....	400	10.00	4000.00	1.35	540.00	3.75	1500.00
	Printing each add'l color:							
(3)	Makeready and/or Setup.....	2	35.00	70.00	59.00	118.00	65.00	130.00
(4)	Running per 100 copies.....	20	12.00	240.00	0.35	7.00	4.14	82.80
(e)	Crash/overprinting furn. envelopes up to 12 x 16"							
(1)	Makeready and/or Setup.....	20	50.00	1000.00	36.00	720.00	35.00	700.00
(2)	Running per 100 copies.....	566	25.00	14150.00	3.92	2218.72	3.50	1981.00

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III	PAPER (per lb.):							
(a)	Writing (20 lb):							
(1)	White.....	400	6.36	2544.00	0.76	304.00	1.20	480.00
(2)	Colored.....	18	8.41	151.38	0.83	14.94	1.80	32.40
(b)	Offset Book (60 lb)							
(1)	White.....	3201	7.45	23847.45	0.71	2272.71	1.04	3329.04
(c)	Matte Coated Offset Book (60 lb)							
(1)	White.....	167	9.98	1666.66	1.09	182.03	1.52	253.84
(d)	Matte Coated Offset Book (70 lb)							
(1)	White.....	100	9.65	965.00	1.08	108.00	1.48	148.00
(e)	Matte Coated Offset Book (80 lb)							
(1)	White.....	1541	10.62	16365.42	1.06	1633.46	1.48	2280.68
(f)	Vellum Finish Cover (50 or 65 lb)							
(1)	White.....	38	10.33	392.54	0.97	36.86	1.34	50.92
(2)	Colored.....	422	12.56	5300.32	0.98	413.56	1.24	523.28
(g)	Matte Coated Cover (65 lb)							
(1)	White.....	39	9.98	389.22	1.11	43.29	1.51	58.89
(h)	Matte Coated Cover (80 lb)							
(1)	White.....	87	9.98	868.26	1.11	96.57	1.51	131.37
(i)	Chemical Transfer Bond CF or CB (13 -15 lb)							
(1)	White.....	1	33.67	33.67	4.42	4.42	4.97	4.97
(2)	Colored.....	5	34.12	170.60	4.47	22.35	5.14	25.70
(j)	Chemical Transfer Bond CFB (13 - 17 lb)							
(1)	White.....	6	37.00	222.00	4.96	29.76	5.44	32.64
(2)	Colored.....	1	41.35	41.35	4.98	4.98	6.47	6.47
IV.	ADDITIONAL OPERATIONS:							
(a)	Folding:							
(1)	Up to 2 folds, any direction.....per 100 sheets.....	2200	2.00	4400.00	0.96	2112.00	0.70	1540.00
(2)	Each additional fold.....per 100 sheets.....	200	0.50	100.00	0.19	38.00	0.55	110.00
(b)	Scoring two-piece covers...per 100 complete covers.....	2	3.50	7.00	3.35	6.70	18.00	36.00
(c)	Drilling two or three holes.....per 100 sheets.....	300	0.85	255.00	0.16	48.00	0.55	165.00
(d)	Stitching:							
(1)	One wire stitch in upper left corner...per 100 copies.....	1	3.00	3.00	7.50	7.50	8.00	8.00
(2)	Two side wire stitches.....per 100 copies.....	40	6.00	240.00	10.75	430.00	5.00	200.00
(3)	Saddle wire stitch in two places.....per 100 copies.....	220	7.00	1540.00	1.68	369.60	9.00	1980.00
(e)	Slip sheeting sets.....per 100 copies.....	2	1.00	2.00	4.00	8.00	6.00	12.00
(f)	Binding with ACCO fasteners (incl. fastener)...per book..	60	2.25	135.00	1.21	72.60	2.45	147.00
(g)	Wrapping or shrink-film packaging...each package.....	1400	0.30	420.00	0.26	364.00	0.30	420.00
(h)	Perfect bound books.....per book.....	100	0.90	90.00	0.78	78.00	1.16	116.00
(i)	Binding with plastic combs (incl. punching & combs)per book							
(1)	Up to 50 leaves (100 pages).....per 100 copies.....	2	0.70	1.40	91.00	182.00	68.00	136.00
(2)	Each add'l 100 leaves (200 pages).....per 100 copies.....	1	0.90	0.90	42.00	42.00	136.00	136.00
(j)	Collating products or furnished covers.....per 100 sheets.....	500	1.50	750.00	0.46	230.00	2.21	1105.00
(k)	Collating multiple forms into sets, padding or edge bonding of carbonless sets.....per 100 sheets.....	400	1.25	500.00	0.59	236.00	1.16	464.00
(l)	Binding fold-ins (includes folding, inserting or gathering, and stitching with text...per 100 copies of each fold-in....	100	2.50	250.00	0.64	64.00	5.70	570.00
(m)	Perforating or scoring:							
(1)	Makeready (each perf. or score)...per line.....	4	25.00	100.00	20.00	80.00	17.00	68.00
(2)	Running (maximum of 3 lines per run)...per 100 sheets...	40	3.00	120.00	1.35	54.00	3.50	140.00
(n)	Padding with backboards, up to 50 sheets...per 100 pads	1	18.00	18.00	27.00	27.00	55.00	55.00
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Abstracted by: _____

AWARDED

Reviewed by: _____

Contract Awarded To: _____