

| ITEM | DESCRIPTION                                                                                        | BASIS<br>OF<br>AWARD<br>1 Year | Sir Speedy Printing<br>Minneapolis, MN |            | Snap Print<br>Hopkins, MN |            | Stroud Graphics, Inc.<br>Nashville, TN |            |
|------|----------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------------|------------|---------------------------|------------|----------------------------------------|------------|
|      |                                                                                                    |                                | UNIT<br>PRICE                          | COST       | UNIT<br>PRICE             | COST       | UNIT<br>PRICE                          | COST       |
| I.   | <b>DUPLICATING/COPYING FORMS AND PAMPHLETS:</b>                                                    |                                |                                        |            |                           |            |                                        |            |
| (A)  | Forms, 5-1/2 x 8-1/2"                                                                              |                                |                                        |            |                           |            |                                        |            |
| (a)  | Leaves duplicated/copied in black - one side                                                       |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 1                              | NC                                     | 0.00       | NC                        | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 0                              | 2.00                                   | 0.00       | 2.50                      | 0.00       | 3.00                                   | 0.00       |
| (3)  | Quantity 500 or more, running per 100 copies.....                                                  | 0                              | 2.00                                   | 0.00       | 2.50                      | 0.00       | 2.00                                   | 0.00       |
| (b)  | Leaves duplicated/copied in black - two sides                                                      |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 0                              | NC                                     | 0.00       | NC                        | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 0                              | 4.00                                   | 0.00       | 5.00                      | 0.00       | 6.00                                   | 0.00       |
| (3)  | Quantity 500 or more, running per 100 copies.....                                                  | 0                              | 4.00                                   | 0.00       | 5.00                      | 0.00       | 4.00                                   | 0.00       |
| (c)  | Leaves color copies face only.....per image.....                                                   | 2400                           | 0.79                                   | 1896.00    | 0.69                      | 1656.00    | 0.45                                   | 1080.00    |
| (B)  | Forms, 8-1/2 x 11"                                                                                 |                                |                                        |            |                           |            |                                        |            |
| (a)  | Leaves duplicated/copied in black - one side                                                       |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 5                              | NC                                     | 0.00       | 1.00                      | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 15                             | 2.00                                   | 30.00      | 5.00                      | 75.00      | 4.00                                   | 60.00      |
| (3)  | Quantity 500 or more, running per 100 copies.....                                                  | 0                              | 2.00                                   | 0.00       | 5.00                      | 0.00       | 3.00                                   | 0.00       |
| (b)  | Leaves duplicated/copied in black - two sides                                                      |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 1                              | NC                                     | 0.00       | 2.00                      | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 2                              | 4.00                                   | 8.00       | 10.00                     | 20.00      | 7.50                                   | 15.00      |
| (3)  | Quantity 500 or more, running per 100 copies.....                                                  | 0                              | 4.00                                   | 0.00       | 10.00                     | 0.00       | 6.00                                   | 0.00       |
| (c)  | Leaves color copies face only on No. 1 Laser Print<br>(incl. paper cost).....per image.....        | 7                              | 0.79                                   | 5.53       | 0.69                      | 4.83       | 0.45                                   | 3.15       |
| (C)  | Pamphlets/Books, 8-1/2 x 11", per page (printed or blank)                                          |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 16                             | NC                                     | 0.00       | NC                        | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 48                             | 2.00                                   | 96.00      | 2.50                      | 120.00     | 3.00                                   | 144.00     |
| (D)  | Forms, 8-1/2 x 14", including 20 lb. Colored writing<br>duplicated/copied one side only            |                                |                                        |            |                           |            |                                        |            |
| (1)  | Makeready and/or setup.....                                                                        | 0                              | NC                                     | 0.00       | NC                        | 0.00       | NC                                     | 0.00       |
| (2)  | Quantity up to 499, running per 100 copies.....                                                    | 0                              | 3.00                                   | 0.00       | 5.00                      | 0.00       | 3.75                                   | 0.00       |
| (3)  | Quantity 500 or more, running per 100 copies.....                                                  | 0                              | 3.00                                   | 0.00       | 5.00                      | 0.00       | 3.05                                   | 0.00       |
| II.  | <b>PAPER</b>                                                                                       |                                |                                        |            |                           |            |                                        |            |
| (a)  | 50 lb. white offset, 20 lb. White Writing or 20 lb. White Xerographic<br>.....per 100 leaves.....  | 63                             | 0.40                                   | 25.20      | 0.80                      | 50.40      | 0.75                                   | 47.25      |
| (b)  | 50 lb. colored offset, 20 lb. colored writing or 20 lb. Colored Xerog.<br>.....per 100 leaves..... | 0                              | 1.22                                   | 0.00       | 1.25                      | 0.00       | 0.85                                   | 0.00       |
| (c)  | 110 lb. Colored or White Index<br>.....per 100 leaves.....                                         | 0                              | 3.00                                   | 0.00       | 5.00                      | 0.00       | 2.35                                   | 0.00       |
| (d)  | 50 or 65 lb. Ivory Vellum-Finish Cover<br>.....per 100 leaves.....                                 | 24                             | 3.00                                   | 72.00      | 2.50                      | 60.00      | 1.60                                   | 38.40      |
| III. | <b>ADDITIONAL OPERATIONS</b>                                                                       |                                |                                        |            |                           |            |                                        |            |
| (a)  | Folding one parallel fold.....per 100 copies.....                                                  | 2                              | 1.00                                   | 2.00       | 1.50                      | 3.00       | 3.00                                   | 6.00       |
| (b)  | Plastic Comb Binding.....per 100 copies.....                                                       | 0                              | 6.00                                   | 0.00       | 20.00                     | 0.00       | 50.00                                  | 0.00       |
| (c)  | Side wire stitches.....per 100 copies.....                                                         | 6                              | 4.00                                   | 24.00      | 3.00                      | 18.00      | 6.00                                   | 36.00      |
| (d)  | Folding pamphlets.....per 100 copies.....                                                          | 24                             | 5.00                                   | 120.00     | 5.00                      | 120.00     | 3.00                                   | 72.00      |
|      |                                                                                                    |                                |                                        |            |                           |            |                                        |            |
|      | TOTAL OFFER :                                                                                      |                                |                                        | \$2,278.73 |                           | \$2,127.23 |                                        | \$1,501.80 |
|      | DISCOUNT :                                                                                         |                                | 0.00%                                  | \$0.00     | 0.00%                     | \$0.00     | 2.00%                                  | \$30.04    |
|      | NET OFFER :                                                                                        |                                |                                        | \$2,278.73 |                           | \$2,127.23 |                                        | \$1,471.76 |

AWARDED

Abstracted by: \_\_\_\_\_

Withdrew Offer

Reviewed by: \_\_\_\_\_

Contract Awarded To \_\_\_\_\_

| Snap Print Inc.<br>Previous Contractor |            |
|----------------------------------------|------------|
| UNIT<br>PRICE                          | COST       |
|                                        |            |
|                                        |            |
|                                        |            |
| NC                                     | 0.00       |
| 2.00                                   | 0.00       |
| 2.00                                   | 0.00       |
|                                        |            |
| NC                                     | 0.00       |
| 4.00                                   | 0.00       |
| 4.00                                   | 0.00       |
| 0.69                                   | 1656.00    |
|                                        |            |
|                                        |            |
| NC                                     | 0.00       |
| 2.00                                   | 30.00      |
| 2.00                                   | 0.00       |
|                                        |            |
| NC                                     | 0.00       |
| 4.00                                   | 8.00       |
| 4.00                                   | 0.00       |
|                                        |            |
| 0.69                                   | 4.83       |
|                                        |            |
| NC                                     | 0.00       |
| 2.00                                   | 96.00      |
|                                        |            |
|                                        |            |
| NC                                     | 0.00       |
| 3.00                                   | 0.00       |
| 3.00                                   | 0.00       |
|                                        |            |
|                                        |            |
| 0.80                                   | 50.40      |
|                                        |            |
| 1.22                                   | 0.00       |
|                                        |            |
| 3.00                                   | 0.00       |
|                                        |            |
| 1.75                                   | 42.00      |
|                                        |            |
| 1.00                                   | 2.00       |
| 6.00                                   | 0.00       |
| 5.00                                   | 30.00      |
| 2.00                                   | 48.00      |
|                                        |            |
|                                        | \$1,967.23 |
| 0.00%                                  | \$0.00     |
|                                        | \$1,967.23 |
|                                        |            |