

PROGRAM 1462-S		TERM:		January 1, 2008 through December 31, 2008 (Options through December 31, 2012)					
		BASIS OF AWARD		Hurt's Printing Company Indianapolis		Printing Communications dba Sir Speedy 5605 Tucker GA		GPO Estimate	
ITEM NUMBER	ITEM DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. COMPLETE PRODUCT:</b>									
1.	Books/Pamphlets:								
	Saddle-stitched:								
(a)	Printing in a single ink color								
(A)	Format B.....per page								
(1)	Makeready and/or Setup Charges....	16	11.00	176.00	13.50	216.00	14.06	224.96	
(2)	Running Charges per 100 copies.....	88	0.44	38.72	0.60	52.80	0.56	49.28	
(b)	Each additional spot color								
(A)	Format B.....per color, per page								
(1)	Makeready and/or Setup Charges....	5	11.00	55.00	13.50	67.50	14.06	70.30	
(2)	Running Charges per 100 copies.....	14	0.44	6.16	0.60	8.40	0.56	7.84	
(c)	Printing in four-color process								
(A)	Format B.....per page								
(1)	Makeready and/or Setup Charges....	52	21.00	1,092.00	20.00	1,040.00	14.06	731.12	
(2)	Running Charges per 100 copies.....	104	0.88	91.52	1.40	145.60	0.56	58.24	
	Perfect Bound:								
(d)	Printing in a single ink color								
(A)	Format B.... per page								
(1)	Makeready and/or Setup Charges....	520	15.00	7,800.00	13.50	7,020.00	14.06	7,311.20	
(2)	Running Charges per 100 copies.....	312	0.55	171.60	0.70	218.40	0.56	174.72	
(e)	Each additional spot color								
(A)	Format B.....per color, per page								
(1)	Makeready and/or Setup Charges....	21	11.00	231.00	13.50	283.50	14.06	295.26	
(2)	Running Charges per 100 copies.....	13	0.50	6.50	0.70	9.10	0.56	7.28	
(f)	Printing in four-color process								
(A)	Format B.....per page								
(1)	Makeready and/or Setup Charges....	52	28.00	1,456.00	20.00	1,040.00	14.06	731.12	
(2)	Running Charges per 100 copies.....	104	0.85	88.40	1.40	145.60	0.56	58.24	
2.	Flat Sheets:								
(a)	Printing in a single ink color								
(A)	Format A.....per printed side								
(1)	Makeready and/or Setup Charges....	1	28.00	28.00	23.00	23.00	25.00	25.00	
(2)	Running Charges per 100 copies.....	28	0.85	23.80	0.70	19.60	1.00	28.00	
(B)	Format B.....per printed side								
(1)	Makeready and/or Setup Charges....	3	28.00	84.00	23.00	69.00	25.00	75.00	
(2)	Running Charges per 100 copies.....	124	0.80	99.20	0.70	86.80	1.00	124.00	
(C)	Format C.....per printed side								
(1)	Makeready and/or Setup Charges....	3	28.00	84.00	46.00	138.00	25.00	75.00	
(2)	Running Charges per 100 copies.....	43	0.80	34.40	1.40	60.20	1.00	43.00	
(b)	Each additional spot color								
(A)	Format A.....per color, per printed side								
(1)	Makeready and/or Setup Charges....	3	28.00	84.00	23.00	69.00	25.00	75.00	
(2)	Running Charges per 100 copies.....	70	0.88	61.60	0.70	49.00	1.00	70.00	
(B)	Format B.....per color, per printed side								
(1)	Makeready and/or Setup Charges....	17	28.00	476.00	23.00	391.00	25.00	425.00	
(2)	Running Charges per 100 copies.....	656	0.88	577.28	0.70	459.20	1.00	656.00	
(C)	Format C.....per color, per printed side								
(1)	Makeready and/or Setup Charges....	4	28.00	112.00	23.00	92.00	25.00	100.00	
(2)	Running Charges per 100 copies.....	78	0.88	68.64	1.40	109.20	1.00	78.00	

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			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(c)	Printing in four-color process								
(A)	Format A.....per printed side								
(1)	Makeready and/or Setup Charges.....	5	48.00	240.00	46.00	230.00	50.00	250.00	
(2)	Running Charges per 100 copies.....	140	1.10	154.00	1.40	196.00	1.25	175.00	
(B)	Format B.....per printed side								
(1)	Makeready and/or Setup Charges.....	34	48.00	1,632.00	46.00	1,564.00	50.00	1,700.00	
(2)	Running Charges per 100 copies.....	1,312	1.20	1,574.40	1.40	1,836.80	1.25	1,640.00	
(C)	Format C.....per printed side								
(1)	Makeready and/or Setup Charges.....	7	50.00	350.00	80.00	560.00	50.00	350.00	
(2)	Running Charges per 100 copies.....	155	1.30	201.50	2.80	434.00	1.25	193.75	
II.	PAPER - Per 100 Leaves:								
(a)	White Offset Book (60 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	239	0.75	179.25	1.90	454.10	1.88	449.32	
(3)	Format C .....	XXX							
(b)	White No. 1 Coated Text, Dull Finish (80 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	60	1.60	96.00	3.44	206.40	2.69	161.40	
(3)	Format C .....	22	2.00	44.00	6.88	151.36	5.38	118.36	
(c)	White No. 1 Coated Text, Gloss Finish (80 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	210	2.00	420.00	3.35	703.50	2.69	564.90	
(3)	Format C .....	XXX							
(d)	White No. 1 Coated Text, Gloss Finish (100 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	58	2.50	145.00	4.00	232.00	3.20	185.60	
(3)	Format C .....	24	2.10	50.40	8.00	192.00	7.40	177.60	
(e)	White No. 1 Coated Cover, Dull Finish (80 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	166	3.00	498.00	4.60	763.60	5.00	830.00	
(3)	Format C .....	XXX							
(f)	White No. 1 Coated Cover, Gloss Finish (80 lb.)								
(1)	Format A .....	XXX							
(2)	Format B .....	392	4.00	1,568.00	4.50	1,764.00	5.00	1,960.00	
(3)	Format C .....	15	5.00	75.00	9.00	135.00	10.00	150.00	
(g)	White No. 1 Coated Cover, Gloss Finish (100 lb.)								
(1)	Format A .....	50	1.88	94.00	2.65	132.50	6.00	300.00	
(2)	Format B .....	18	5.00	90.00	5.30	95.40	12.00	216.00	
(3)	Format C .....	XXX							
III.	ADDITIONAL OPERATIONS:								
(a)	Folding flat sheet (one, two, or three parallel folds) - per 100 leaves.....	643	15.00	9,645.00	0.75	482.25	0.75	482.25	
(b)	Wrapping or Shrink-film packaging - per package.....	1,863	0.40	745.20	0.35	652.05	0.44	819.72	
(c)	Affixing mailing tab (including cost of tab) - per 100 copies.....	109	0.20	21.80	2.00	218.00	1.88	204.92	
(d)	Scoring - per 100 leaves.....	507	0.80	405.60	0.80	405.60	1.00	507.00	
(e)	Laminating, both sides.....per 8-1/2 x 11" sheet...	9,546	2.00	19,092.00	0.35	3,341.10	0.33	3,150.18	
(f)	Content Proof per trim/page-size unit								
(1)	Format A .....	1	1.00	1.00	2.00	2.00	1.25	1.25	
(2)	Format B .....	6	1.50	9.00	2.00	12.00	1.25	7.50	
(3)	Format C .....	2	2.00	4.00	2.00	4.00	1.25	2.50	
(g)	Contract Proof per trim/page-size unit								
(1)	Format A .....	1	2.00	2.00	20.00	20.00	20.00	20.00	
(2)	Format B .....	76	2.50	190.00	20.00	1,520.00	40.00	3,040.00	
(3)	Format C .....	2	3.00	6.00	20.00	40.00	80.00	160.00	
	TOTAL			50,478.97		28,160.56		29,310.81	
	DISCOUNT		4.00%	2,019.16	0.00%	0.00	0.00%	0.00	
	NET TOTAL			48,459.81		28,160.56		29,310.81	